## IOWA RAILROAD PROFILES



The railroad profiles in this section were prepared using the annual reports and input from railroads in Iowa. Contacts, transload facilities, and map information are included. Please contact each company about specific services and available resources.

## **BNSF RAILWAY (BNSF)**

www.bnsf.com

Emergency number: 800-832-5452

**Corporate headquarters** 2650 Lou Menk Drive Fort Worth, TX 76131-2830

**General offices** Sioux City, Iowa

#### **Overview**

BNSF is among the largest railroads in the United States today with operating mileage totaling more than 32,000 miles covering 28 states and three Canadian provinces. BNSF covers the western two-thirds of the United States from major Pacific Northwest and California ports to the Midwest, Southeast, and Southwest; and from Canada to Mexico. The railroad operates 597 miles of track in lowa, which runs from Burlington to Glenwood. Operations are on mainline tracks in the east, south, and west parts of the state as well as several branch lines (see map).

#### **Transloading**

Altoona, IA	Middletown, IA
Burlington, IA	Mount Pleasant, IA
Camanche, IA	Ottumwa, IA
Clinton, IA	Sioux City, IA
Council Bluffs, IA	Savanna, IL
Dubuque, IA	Omaha, NE

#### Intermodal

Omaha, NE

www.bnsf.com/customers/prices-and-tools/intermodal-advisor

#### **Railroad interchanges**

Albia, IA	APNC	Keokuk, IA	KJRY
Burlington, IA	BJRY	Mount Pleasant, IA	BJRY
Clinton, IA	СР	Ottumwa, IA	BJRY, IAIS, CP
Council Bluffs, IA	CN	Quad Cities, IA	СР
Davenport, IA	IAIS	Sioux City, IA	CN, DAIR
Des Moines, IA	IAIS		



#### **Contact(s)**

**Andy Williams** Director, Public Affairs

**Peter Skosey** State government affairs

John Rider Economic development

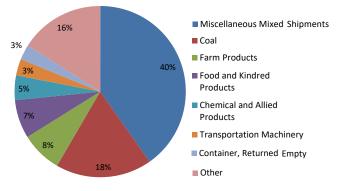
**Eric Pitcher (eastern lowa)** Economic development andy.williams@bnsf.com 763-782-3212

peter.skosey@bnsf.com 312-850-5678

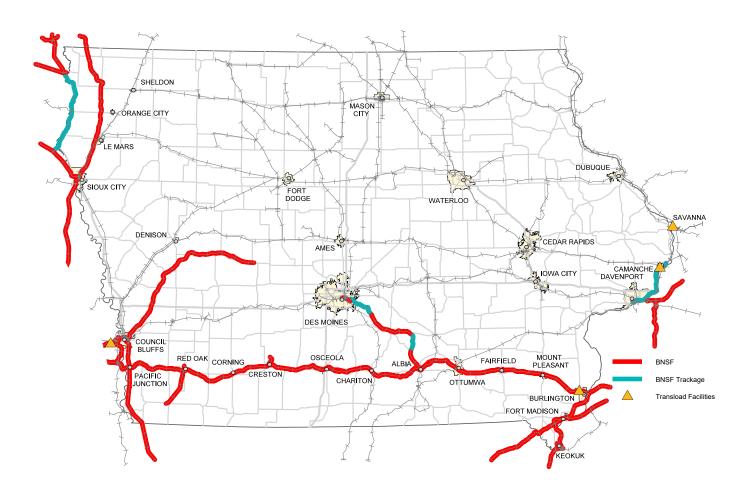
john.rider@bnsf.com 913-551-4148

eric.pitcher@bnsf.com 312-850-5699

BNSF in Iowa	
Miles of track owned/leased/serviced in Iowa	597
Miles operated under trackage rights in Iowa	35
Employees in Iowa	701



Since 2015, BNSF has been instrumental in locating 10 new or expanded facilities in lowa, creating nearly 250 new jobs and more than \$3 billion in investments. Projects include BNSF Logistics in Shenandoah, Orascom Construction Industries in Wever, and United Farmers Cooperative in Osceola. Iowa is also home to one BNSF Certified Site: Commerce Center of Southeast Iowa in Middletown.



## BOONE & SCENIC VALLEY RAILROAD (BSV)

www.bsvrr.com

Emergency number: 515-433-0524

#### **Corporate headquarters**

225 10<sup>th</sup> St. P.O. Box 603 Boone, IA 50036

#### **Overview**

BSV is a nonprofit operating museum located in Boone, lowa. In 1983, BSV purchased 12 miles of track that was scheduled for abandonment by the Chicago and North Western. A nonprofit historical society was established and began passenger service later that year. Since 1983, BSV has operated a passenger excursion train over the 12 miles of track from Boone to Wolf. In February 2001, BSV obtained an additional 1.66 miles of right of way from downtown Boone eastward to the Boone Industrial Park from the Union Pacific Railroad to serve the industries located in the park. Currently, freight service is only provided on the 1.66 miles to the Boone Industrial Park. Current employment totals four people, all located in Iowa.

#### **Transloading**

Boone, IA

Railroad interchanges Boone, IA UP

#### Potential development opportunities

Boone is developing a 150 acre addition to the Boone Industrial Park. This will provide space for up to 17 industrial sites. Most will be accessible by rail from the Boone and Scenic Valley railroad, which has interchange with the Union Pacific railroad for potentially nation-wide shipping availability.

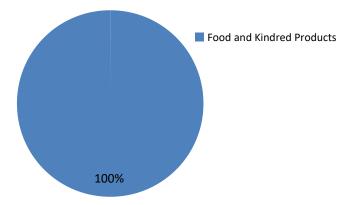


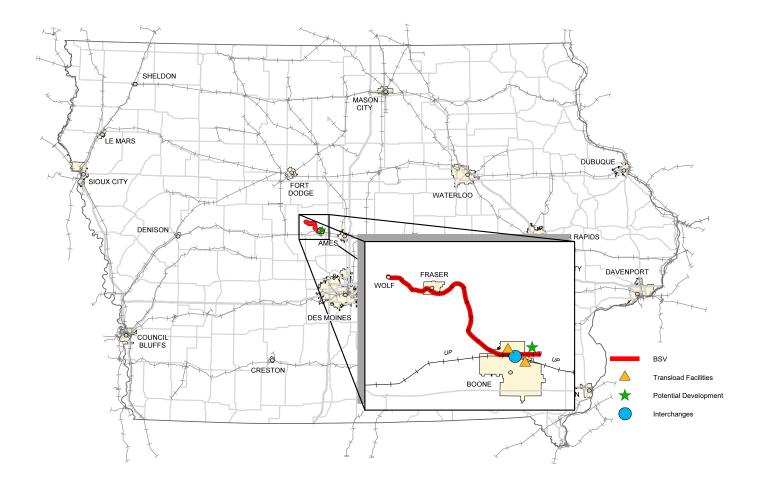
**Contact(s) Travis Stevenson** General manager

travis.stevenson@bsvrr.com 515-432-4249

#### **BSV** in Iowa

Miles of track owned/leased/serviced in Iowa	12
Miles operated under trackage rights in Iowa	0
Employees in Iowa	4





## BURLINGTON JUNCTION RAILWAY (BJRY)

www.bjryrail.com

Emergency number: 888-753-6157

**Corporate headquarters** 200 Jefferson St. Burlington, IA 52601 Phone: 319-754-5000 **General offices** 1510 Bluff Road P.O. Box 37 Burlington, IA 52601 Phone: 319-753-6157

#### **Overview**

The BJRY is a shortline railroad that was established in 1985 and is headquartered in Burlington, Iowa. BJRY provides rail switching and commodity transloading services in Burlington, Mount Pleasant, and Ottumwa in Iowa, as well as at locations in Illinois and Missouri.

#### **Transloading**

**Burlington**, IA

Le Mars, IA

Mount Pleasant, IA

Ottumwa, IA

#### **Railroad interchanges**

Burlington, IA	BNSF
Le Mars, IA	CN
Mount Pleasant, IA	BNSF
Ottumwa, IA	BNSF

#### **Potential development opportunities**

#### Henry County – Mount Pleasant

Forty-acre greenfield site suitable for manufacturing and transloading operations

**Des Moines County – Burlington/West Burlington** Forty-acre greenfield site suitable for manufacturing and transloading operations



#### Contact(s)

**Robert Wingate** General manager

Jonathon Wingate Marketing manager

Andrew Hoth Corporate relations

**General inquiries** 

rwingate@bjryrail.com 319-753-6157

jwingate@bjryrail.com 319-753-6157 ext.102

hothlaw@mchsi.com 319-754-5000

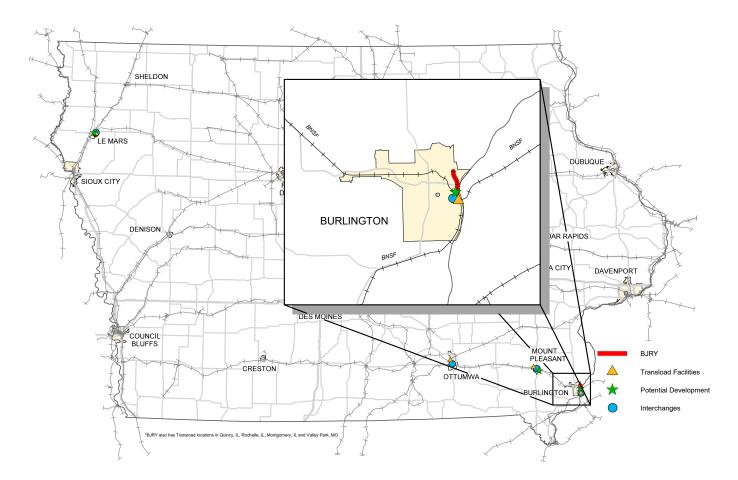
bjry@lisco.com

#### **BJRY in Iowa**

Miles of track owned/leased/serviced in lowa	12
Miles operated under trackage rights in Iowa	0
Employees in Iowa	17

BJRY provides customers with a fully integrated approach to accessing the freight rail network for both domestic and international shipments. In addition to rail switching services, BJRY provides complete logistical solutions for the needs of our customers. BJRY can handle all or part of the rail shipment process – everything from ordering and billing cars, facilitating transloads from rail-to-truck or truck-to-rail at origin or destination, and provide support with its Class I partners as your commodity moves on the rail network.

BJRY provides this logistic support and offers transload services at each of its terminals. BJRY is able to provide to its customers custom daily reports, on-demand switching, dedicated customer support, and it has locomotives and crews stationed at each site. BJRY has experience handling most types of commodities, including lumber, paper, building materials, frozen food, liquid and dry bulk commodities, machinery, and specialty/oversize loads.



Operates in Iowa as the Dakota, Minnesota and Eastern Railroad Corp.

## CANADIAN PACIFIC (CP)

#### www.cpr.ca

Emergency number: 800-766-HELP (4357)

**Corporate headquarters** 7550 Ogden Dale Road S.E. Calgary, AB T2C 4X9 **General offices** 120 S. Sixth St. Minneapolis, MN 55402

#### **Overview**

CP operates in lowa as the Dakota, Minnesota and Eastern Railroad Corp. CP operates a transcontinental railroad network in the United States and Canada with a total of 14,000 route-miles. The CP network serves the ports of Montreal and Vancouver in Canada, and reaches key U.S. gateways, including Chicago, Minneapolis/St. Paul, Milwaukee, and Kansas City. CP's corporate headquarters are located in Calgary, Alberta, Canada, while its U.S. operations are based in Minneapolis. Iowa operations include a main route following the Mississippi River from the Minnesota border to Muscatine (crossing the Mississippi River at Sabula for route toward Chicago), then onto Ottumwa and the Missouri border, plus routes operating from Mason City west to Sheldon, east to Marquette, and north into Minnesota.

#### Transloading

Camanche & Clinton, IA Davenport, IA Mason City, IA Muscatine, IA New Hampton, IA

#### **Railroad interchanges**

Sheldon, IA	UP
Mason City, IA	UP
Clinton, IA	UP, BNSF
Dubuque, IA	CN
Moravia, IA	ISRY
Quad Cities, IA	IAIS, BNSF
Nora Springs, IA	IANR
Ottumwa, IA	BNSF, NS



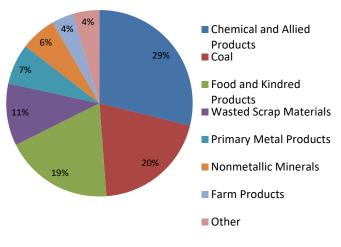
#### Contact(s)

Arielle Giordano Government Affairs Arielle\_Giordano@cpr.ca

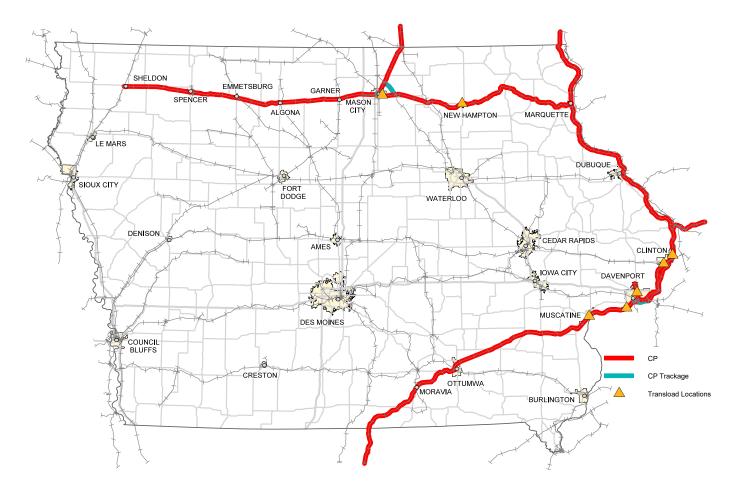
**Will Wangerin** Manager Industrial Development will\_wangerin@cpr.ca

#### **CP in lowa**

Miles of track owned/leased/serviced:	650
Miles operated under trackage rights in Iowa	11
Employees	465



What used to arrive today now gets there yesterday. CP helps its customers become more competitive and grow their business with faster and more reliable transit times.



## CEDAR RAPIDS AND IOWA CITY RAILWAY CO. (CRANDIC) (CIC)

www.crandic.com

Emergency number: 319-786-3645

#### **Corporate headquarters**

2330 12<sup>th</sup> St. SW Cedar Rapids, IA 52404 Phone: 319-786-3686

#### **Overview**

CIC, more commonly referred to as CRANDIC, is a shortline railroad providing freight rail service in the Cedar Rapids to Iowa City corridor. CRANDIC connects with two Class I (UP, CN) and two shortline railroads (IANR, IAIS). Priding itself on customer service and flexibility, CRANDIC has been instrumental in supporting economic development in eastern Iowa.

#### **Transloading**

Cedar Rapids, IA

#### **Railroad interchanges**

Cedar Rapids, IA	CN, UP, IANR, IAIS
lowa City, IA	IAIS
Homestead, IA	IAIS

#### **Major existing customers**

Alliant Energy	Ingredion
Archer Daniels Midland Co.	International Paper
Cargill	

#### **Potential development opportunities**

Cedar Rapids, IA

**Big Cedar Industrial Center** 

#### Tools and resources for shippers and developers

CRANDIC's website provides points of contact for all aspects of rail transportion. CRANDIC also provides customers access to RMI software for billing, tracking, etc. Staff is available 24/7 to answer your questions.



#### Contact(s)

Jeff Woods Industrial development, marketing, and rates jeffwoods@alliantenergy.com 319-786-3698

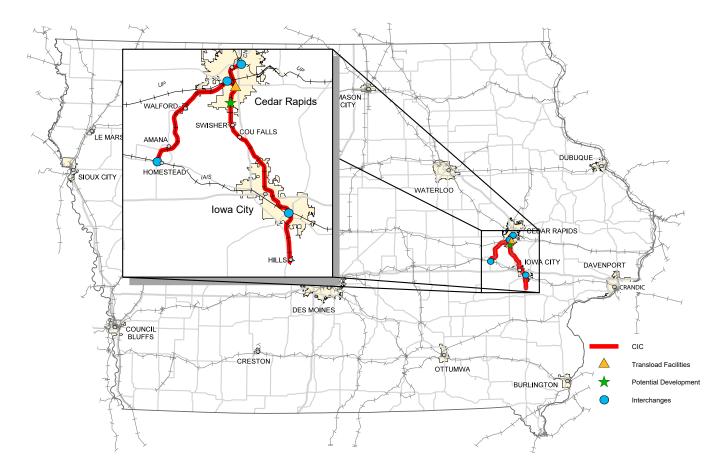
Scott Whiting Customer service scottwhiting@alliantenergy.com 319-786-3660

# CRANDIC in IowaMiles of track owned/leased/serviced in Iowa94Miles operated under trackage rights in Iowa0Employees in Iowa80

#### Commodities 2% 1% 1% 4% 5 Food and Kindred Products 6% 6 Coal 6 Farm Products 9 Pulp, Paper and Allied Products 0 Other

CRANDIC provides direct freight service to 16 industries, and via reciprocal switching, bridge traffic, transloading, and many others. Operating 24/7, CRANDIC offers unique pricing and service options in conjunction with its connecting carrier partners. CRANDIC handles 105,000 carloads of freight annually. Main products hauled are corn, coal, and ethanol. Its 80 employee-strong workforce maintains 94 miles of main line and secondary track and eight locomotive/slug units. Having invested \$50 million to rebuild or expand yards, main lines, bridges, and locomotives since 2007, CRANDIC is poised to provide safe, reliable rail service for decades. In 2005, CRANDIC was selected as the Short Line Railroad of the Year by RailwayAge magazine. It is the only railroad to twice receive the Argus Rail Business Win-Win Award, presented by Argus Media at the North American Rail Shippers Association's annual meeting to honor the best railroad-shipper partnerships in the industry.

CRANDIC's website provides points of contact for all aspects of rail transportation. CRANDIC also provides customers access to RMI for billing, tracing, etc. Staff is available 24/7 to answer your questions.





www.cn.ca

Emergency number: 800-465-9239

#### Corporate headquarters

935 de La Gauchetiere St. W Montreal PQ H3B 2M9

#### **General offices**

17641 S. Ashland Ave. Homewood, IL 60430

#### **Overview**

Through our subsidiary, the Chicago, Central & Pacific Railroad, CN's rails stretch the breadth of lowa, from the Missouri River in the west to the Mississippi in the east. We carry a wide variety of manufactured and industrial products like food, machinery, electrical equipment, chemical products, and primary metals. In addition to serving local businesses, CN's ethanol franchise is centered in the Hawkeye State with several plants along the route between Dubuque and Sioux City and Council Bluffs. The largest rail yard and facility on CN's lowa network are in Waterloo. In 2020, CN invested over US\$35 million to support growing demand and enable supply chains in lowa. The program focused on continued investments in Positive Train Control as well as the replacement of rail and ties and maintenance of bridges, level crossings, culverts, signal systems, and other track infrastructure.

#### Transloading

Cedar Falls, IA	
Cherokee, IA	
Fort Dodge, IA	

#### Le Mars, IA Waterloo, IA

#### **Railroad interchanges**

Cedar Rapids, IA	CRANDIC, IAIS, IANR, UP
Council Bluffs, IA	IAIS, UP, BNSF
Dubuque, IA	СР
Iowa Falls, IA	UP
Sioux City, IA	DAIR, UP, BNSF
Waterloo, IA	IANR, UP



Dubuque, IA

Bulk commodities

Potential development opportunities Cedar Falls, IA Fort Dodge, IA Iowa Falls, IA

Le Mars, IA

Webster City, IA



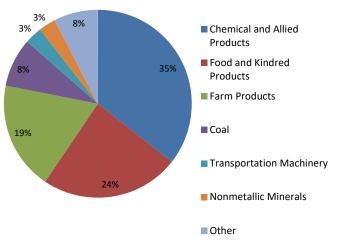
#### Contact(s)

**Jim Fountain** Manager – business development and real estate

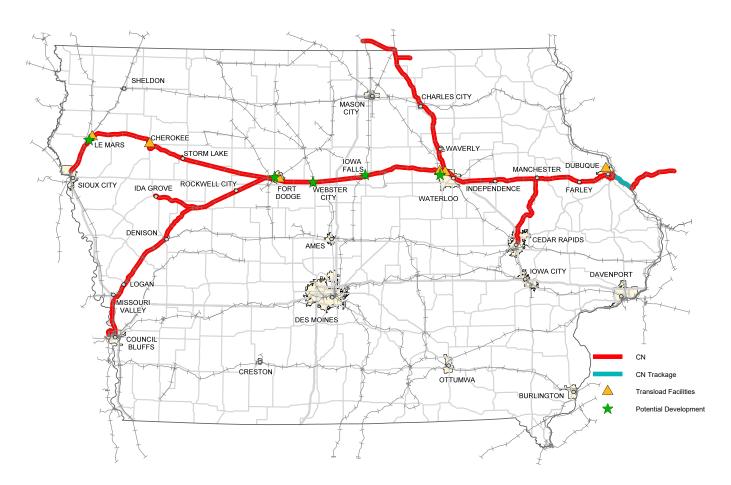
**Larry Lloyd** Manager, Government & Public Affairs James.Fountain@cn.ca 708-332-3559

Larry.Lloyd@cn.ca 312-505-4625

CN in Iowa	
Miles of track owned/leased/serviced in Iowa	574
Miles operated under trackage rights in Iowa	0
Employees in Iowa	262



CN serves lowa with main-line routes from Council Bluffs and Sioux City through Fort Dodge, Waterloo, and Dubuque and onto Chicago, where connections are made with the rest of CN's North American network. Branches extend to Cedar Rapids and Ida Grove, Iowa; and southern Minnesota. CN serves numerous unit-train loading facilities, providing single-line service to the Gulf elevators for export.



## D&IRAILROAD CO. (DAIR)

www.dirailroad.com

Emergency number: 800-843-7992

**Corporate headquarters** 350 S. Main Ave. Suite 400 Sioux Falls. SD 57104

Phone: 605-330-6588



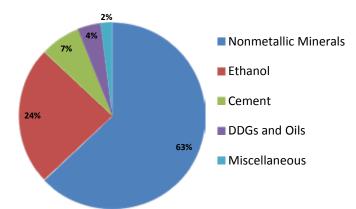
#### **Contact(s)**

Jack Parliament President/General manager jdparliament@lgeverist.com 605-330-6588

#### **DAIR in Iowa**

Miles of track owned/leased/serviced in Iowa:39Miles operated under trackage rights in Iowa0Employees0

#### Commodities



#### **Overview**

DAIR was established in 1981 as a result of the bankruptcy of the former Milwaukee Road. The State of South Dakota purchased a majority of the rail lines in South Dakota, and a portion of the track miles in Iowa. DAIR interchanges with BNSF, CN, and UP in Sioux City, Iowa.

#### **Transloading**

Hawarden, IA

Hudson, SD

Various locations

#### **Railroad interchanges**

Sioux City, IA Sioux Falls, SD BNSF, CN, UP BNSF

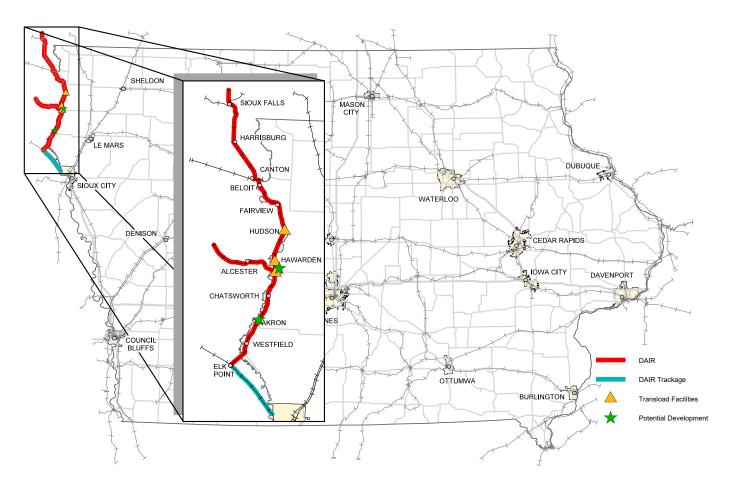
#### **Major existing customers**

L.G. Everist Inc.	Aggregates
Poet BioRefining - Hudson	Ethanol, DDGs
Siouxland Energy Transload	Ethanol
GCC Dacotah Cement	Cement
Poet Nutrition	Corn oil
Prinsco Inc.	Agricultural drain tile
<b>BX Civil &amp; Construction Inc.</b>	Magnesium, calcium chloride

DAIR has upgraded all of its bridges and track to 286,000-pound capability. It operates seven days per week on an asneeded basis, with regular service operating five days per week. There are currently seven transload locations in operation in Hudson, SD and Hawarden, IA:

Siouxland Energy	Ethanol	
Poet Nutrition	Corn oil	
GCC Dacotah Cement	Raw cement	
Green Plains Renewable Energy	Corn oil	
Purina/Land O Lakes	DDGs	
Agri Trading Company	Corn oil	
Valero Energy	Corn oil	

DAIR is still developing their transload site in Hawarden, Iowa, and welcomes additional customers. We also have numerous greenfield sites for industry development. DAIR regularly interchanges manifest and unit trains with our respective Class I partners.



## IOWA INTERSTATE RAILROAD LTD. (IAIS)

www.iaisrr.com

Emergency number: 800-321-3891

**Corporate headquarters** Iowa Interstate Railroad Ltd. 5900 Sixth St. SW Cedar Rapids, IA 52404 Phone: 319-298-5400

#### **Overview**

IAIS is one of the few regional railroads that connects with the entire Class I railroad system (BNSF, UP, CN, CP, KCS, CSXT, and NS) at multiple locations. The IAIS main line operates from Council Bluffs through Des Moines, Iowa City, and Davenport, Iowa; to Chicago and Peoria, Illinois.

#### **Transloading**

Altoona, IA Atlantic, IA Council Bluffs, IA Newton, IA West Liberty, IA

#### Intermodal

**Council Bluffs, IA** 

Blue Island, IL

#### **Railroad interchanges**

Blue Island, IL	IHB, CSXT, NS, CPRS, CN, UP, CFE, BNSF
Cedar Rapids, IA	CRANDIC
Council Bluffs, IA	BNSF, UP, CN KCS
Davenport, IA/ Rock Island, IL	BNSF, CPRS
Des Moines, IA	BNSF, NS, UP
Iowa City, IA	CRANDIC
Peoria, IL	TZPR, TPW, IMRR, NS, UP, BNSF, CN, KJRY
Utica, IL	CSXT



#### **Potential development opportunities**

**Dexter, IA** West Metro I-80 Rail Park

**Iowa City, IA** Iowa City Industrial Park **Stuart, IA** Stuart I-80 Rail Park

319-298-5426

Former Maytag Plant

Newton, IA

**Marengo, IA** Former Quad Graphics Building

#### Contact(s)

Carrie Evans	cmevans@iaisrr.com
Vice president, sales and marketing	319-298-5408
Marty Hanson	mjhanson@iaisrr.com

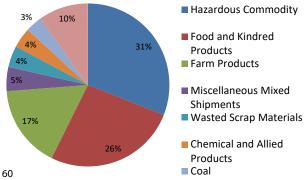
Marty Hanson Director, Customer Service

Al Satunas Chief operating officer

#### ajsatunas@iaisrr.com 319-298-5418

#### IAIS in Iowa

Miles of track owned/leased/serviced in Iowa	306
Miles operated under trackage rights in Iowa	62
Employees in Iowa	182



Connecting national rail network to Chicago, the Quad Cities, Des Moines, and Omaha. Regional railroads provide the flexibility and nimble service of a short line, with the multi-state connections of a much larger railroad. IAIS connects to six Class I railroads at various points on our 580-mile system. The company works closely with its customers to tailor their service to the needs of Iowa and Illinois business. IAIS has proven capability to move freight in ways that many railroads cannot or will not. They can assemble and move full unit trains over hundreds of miles; or handle single-car shipments of high-value commodities. Besides being a low-cost freight service provider, IAIS is also known for their ability to listen to their customers and provide tremendous value for their logistics supply chain.



## IOWA NORTHERN RAILWAY CO. (IANR)

www.iowanorthern.com

Emergency number: 800-392-3342

#### Corporate headquarters

201 Tower Park Drive, Suite 300 Waterloo, Iowa 50701 Phone: 319-888-7070

#### **Overview**

IANR operates over 253 miles of track in northeast Iowa. Their line runs diagonally northwest to southeast from Manly to Cedar Rapids. Passing near or through Mason City, Waterloo, and Cedar Rapids. There are also two branch lines; one from Waterloo to Oelwein, and the other from Forest City south to Belmond.

#### Transloading/development opportunities Manly, IA Shell Rock, IA Waterloo, IA Linn and Benton counties, IA

#### **Railroad interchanges**

Manly, IA	UP
Nora Spring, IA	CP to CSXT, NS, and KCS
Waterloo, IA	CN to BNSF, CSXT, and NS
Cedar Rapids, IA	UP, CN, CIC to IAIS



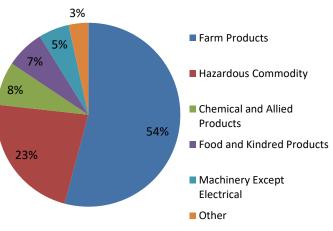
#### Contact(s)

**Amy Homan** Director of marketing ahoman@iowanorthern.com 319-888-7070

#### **IANR** in Iowa

Miles of track owned/leased/serviced in Iowa	219
Miles operated under trackage rights in Iowa	35
Employees in Iowa	101

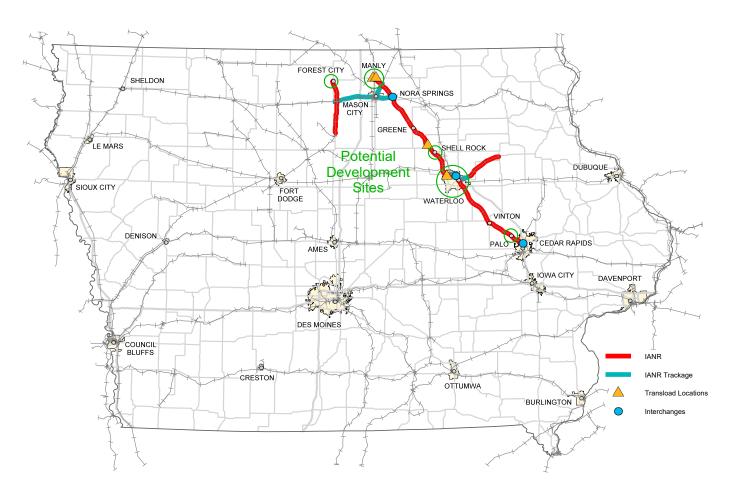




IANR is a leader in market development with high service levels, intense attention to customer needs, and deep knowledge of the regional agricultural marketplace – all of which help our customers to be more competitive. Major industrial expansion has occurred along the IANR lines, with traffic having more than tripled during the past decade. IANR's success in a competitive industry has been achieved with its commitment and dedication to personalized customer service.

IANR has multiple facilities for transloading services, including Manly Terminal, Manly Logistics Park, and Butler Logistics Park (in Shell Rock) with additional rail-served industrial parks under development at Forest City, Oelwein, Vinton, and Cedar Rapids (Palo). IANR is an integral part of agriculture and industry in Iowa and is a proud link in the chain from the farmer's field to the end product. From the grain railed in for production, to ethanol and other co-products railed out to market, IANR provides quality service on both ends of the process for agricultural producers.

IANR is located in the heart of the Midwest and connects with virtually every rail system in the nation giving our customers reliable, cost-effective and efficient rail service to every market in North America. IANR has direct connections with the UP, CN, CRANDIC, and CP. These interchanges also make it possible to connect with BNSF, Kansas City Southern, CSXT, and NS.



## IOWA RIVER RAILROAD INC. (IARR)

Emergency number: 641-858-6056 641-751-5105 after hours

#### **Corporate headquarters**

33371 170<sup>th</sup> St. Steamboat Rock, IA 50627 Phone: 641-868-2676

#### Contact(s)

Renee Schachterle Yardmaster rschachterle@pinelakecorn.com 641-868-2676

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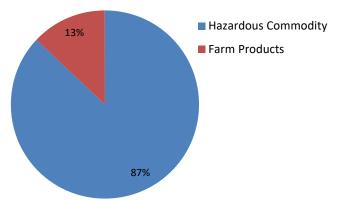
**Curt Bennet** General manager 641-868-2676

## IARR in Iowa Miles of track owned/leased/serviced in Iowa

Miles operated under trackage rights in Iowa	0

**Employees in Iowa** 

#### Commodities



## **Overview**

IARR is based in Steamboat Rock, Iowa. It operates between Steamboat Rock and Ackley, Iowa, carrying corn byproducts and ethanol from Pinelake Corn Processors to the interchange with the CN.

#### **Railroad interchanges**

Ackley, IA

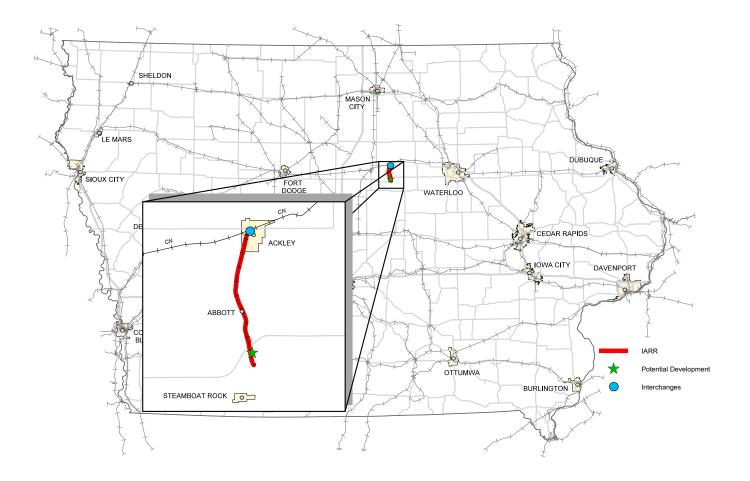
CN

#### **Major existing customers**

Pine Lake Corn Processors LLC Steamboat Rock, IA

#### Potential development opportunities

**Steamboat Rock, IA** Potential transload location



## IOWA SOUTHERN RAILWAY (ISRY)

Emergency number: 641-437-7029 641-529-0061 after hours

**Corporate Headquarters** 1303 S. 21<sup>st</sup> St. P.O. Box 321 Centerville, IA 52544



#### **Contact(s)**

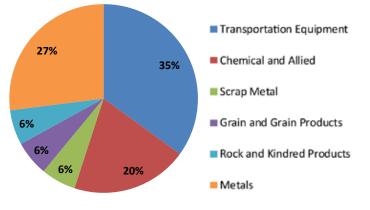
David J. Fellon President

**Michael R. Johns** Vice president Industrial Development dfellon@progressiverail.com 612-791-3255

mjohns@progressiverail.com 641-954-1519

## IARR in IowaMiles of track owned/leased/serviced in Iowa35Miles operated under trackage rights in Iowa0Employees in Iowa7

#### Commodities



#### **Overview**

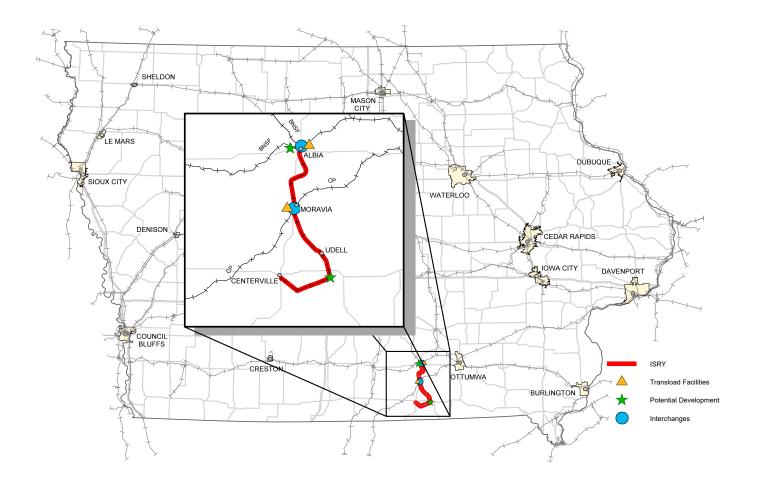
The Iowa Southern Railway (ISRY) joined the Progressive family of shortlines in 2016. The railroad consists of 35.3 miles of track, formerly operated by the BNSF, the Wabash Railroad, and the Rock Island, in Monroe and Appanoose counties, Iowa.

#### **Railroad interchanges**

Albia, IA	BNSF, NS
Moravia, IA	СР

#### **Major existing customers**

RELCO, Inc.	Albia, IA		
Lee Container, Inc.	Centerville, IA		
Bemis Corporation	Centerville, IA		
Centerville Iron & Metals	Centerville, IA		
Rio Tinto Aluminum	Centerville, IA		
lowa Steel & Wire	Centerville, IA		
World Foods Processing, Inc.	Centerville, IA		
Growmark, Inc.	Moravia, IA		
Performance Pipe, Inc.	Centerville, IA		



## IOWA TRACTION RAILWAY CO. (IATR)

www.progressiverail.com

#### Emergency number: 641-424-4600

**Corporate Headquarters** Progressive Rail 21778 Highview Ave. Lakeville, MN 55044 Phone: 612-791-1190 **General offices** 12045 W. State St. P.O Box 309 Mason City, IA 50401 Phone: 641-424-2600

#### **Overview**

IATR is one of seven railroads owned and operated by Progressive Rail Inc. out of Lakeville, Minnesota. IATR is an electric railroad that serves 10.4 miles of track between Mason City and Clear Lake, Iowa. The railroad serves agribusiness and industry in northern Iowa and southern Minnesota. Their operations at Emery, Iowa provide direct switching of train cars and tansloading service between trucks and train.

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Mason City, IA

**Railroad interchanges** 

UP, CP

#### **Potential development opportunities**

**Clear Lake, IA** Transload facility

Mason City, IA Industrial rail access



#### **Contact(s)**

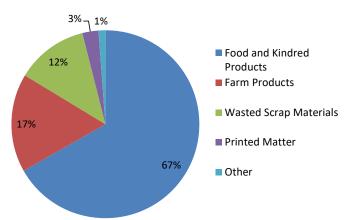
David J. Fellondfellon@progrPresident (Marketing/Sales)612-791-3255Progressive RailLakeville, Minnesota

dfellon@progressiverail.com 612-791-3255

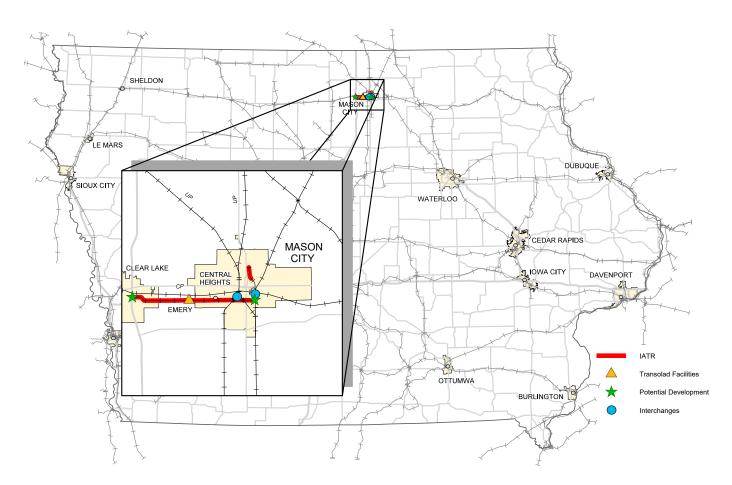
**Michael R. Johns** Marketing manager Mason City, IA

mjohns@progressiverail.com 641-529-0061

IATR in Iowa	
Miles of track owned/leased/serviced in Iowa	10.4
Miles operated under trackage rights in Iowa	0
Employees in Iowa	3



IATR interchanges with CP and UP, both at Mason City. Switching service is daily, Monday through Friday, and as needed on weekends. IATR presently moves soybean meal, soybeans, biofuels, oils and animal fats, scrap metals, fertilizers, livestock feed ingredients, utility poles, and bulk liquids. The railroad also operates a transload center at its Emery (rural Cerro Gordo County – near Mason City) yard facility.



## **KEOKUK JUNCTION RAILWAY CO. (KJRY)**

www.pioneer-railcorp.com

Emergency number: 800-914-7851

**Corporate Headquarters** 

1318 S. Johanson Road Peoria, IL 61607 Phone: 309-697-1400



#### Contact(s)

**Shane Cullen** Storage, purchasing, emergencies

**Tom Black** Transporation, safety

Nathan Johns Governmental affairs, pricing, business development, general inquiry

Angela Ibbotson Customer service

**Frank May** Real estate, right of way, utilities scullen@pioneer-railcorp.com

tblack@pioneer-railcorp.com

njohns@pioneer-railcorp.com

aibbotson@pioneer-railcorp.com

fmay@pioneer-railcorp.com

### **KJRY** in lowa

	Miles of track owned/leased/serviced in Iowa	5
icts	Miles operated under trackage rights in lowa	3
indred Products	Employees in Iowa	17

#### **Overview**

KJRY, a wholly owned subsidiary of Pioneer Railcorp, operates 114 miles of track from Peoria, Illinois, to Keokuk, Iowa, 12 miles of track in Illinois from La Harpe to Lomax; and has trackage rights from Lomax, Illinois, to Fort Madison, Iowa, a distance of approximately 15.5 miles over the BNSF, allowing the KJRY to interchange traffic with the UP. KJRY also provides service to other Keokuk shippers via reciprocal switching and transloading. The railroad's principal commodities are corn, corn germ, corn syrup, meal, gluten feed, and railroad wheels.

**BNSF** 

#### **Transloading**

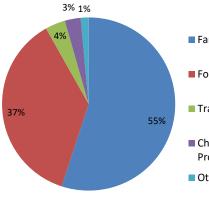
Keokuk, IA

#### **Railroad interchanges**

Keokuk, IA Fort Madison, IA Peoria, IL

UP BNSF, UP, CN, NS, IAIS, TPW, IMRL, TZPR

#### Commodities

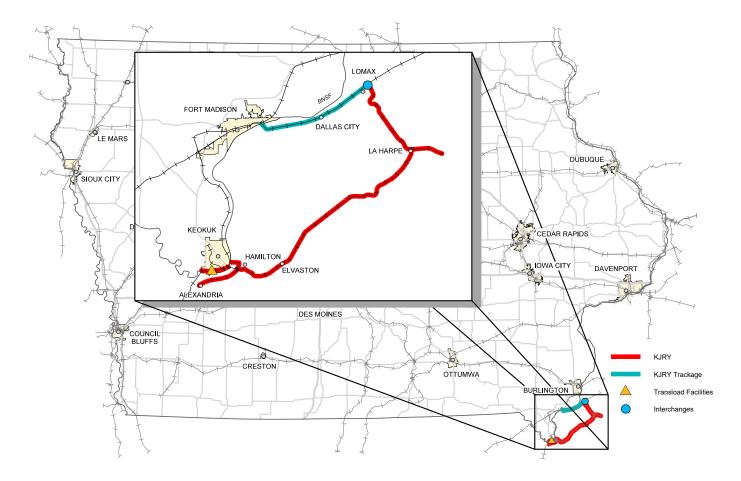


Farm Produc

- Food and Kir
- Transportation Machinery
- Chemical and Allied Products

Other

KJRY, through its multiple Class 1 interchanges, is able to offer reliable, cost-effective service allowing its shippers access to the entire North American freight rail network. KJRY continues to make significant investments in its infrastructure so lowa's rail network remains a valuable asset for the expansion of existing industry and development of new industry. When rail service is not available at a shipper's/customer's facility, transloading can provide a competitive mode, as well as the opportunity to expand their markets. Transloading provides shippers and customers with the ability to combine the economics of rail with the flexibility of trucks. KJRY has several sites for transloading, giving customers that are not directly rail served, with the advantages of rail.



## NORFOLK SOUTHERN (NS)

www.nscorp.com

Emergency number: 800-453-2530

#### **Corporate Headquarters**

Norfolk Southern Corp. Three Commercial Place Norfolk, VA 23510

#### **Overview**

NS operates 20,000 miles of track in 22 states and Washington, D.C. The company supports international trade with service to every major eastern seaport, 10 river ports, and nine lake ports. In Iowa, NS has operating agreements with BNSF to run on track from Keokuk through Burlington, and onto Des Moines.

#### **Railroad Interchanges**

Des Moines, IA	UP, IAIS
Ottumwa, IA	СР

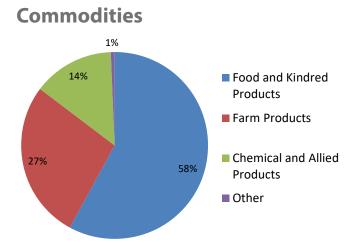


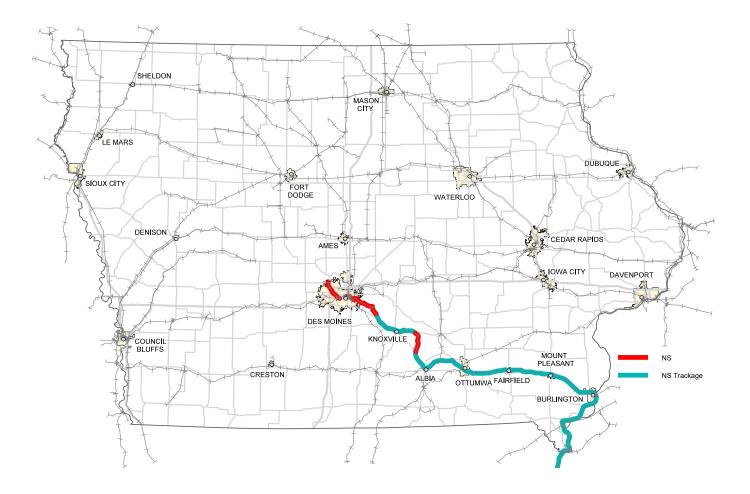
Contact(s) National Customer Service Center

800-635-5768

#### NS in Iowa

Miles of track owned/leased/serviced in Iowa	99
Miles operated under trackage rights in Iowa	37
Employees in Iowa	0





## SAVAGE DAVENPORT RAILROAD (SDR)

www.savageservices.com

Emergency number: 855-563-4072

**Corporate Headquarters** 901 W Legacy Center Way

Midvale, UT 84047



#### **Contact(s)**

**Dan Price** Vice President, Business Development

Jeff Hymas Communications Director DanielP@savageservices.com

JeffHymas@savageservices.com

#### NS in Iowa

Miles of track owned/leased/serviced in Iowa	2.8
Miles operated under trackage rights in Iowa	0
Employees in Iowa	2

#### **Overview**

SDR operates 2.8 miles of track on the north side of Davenport, servicing a new, city-owned, Savage-operated transload facility and providing rail services for industrial center businesses. SDR provides direct interchange with the DM&E (CP) railroad. The transload facility features over 20 rail car spots and 20,000 square feet of indoor warehousing with indoor rail car and truck loading.

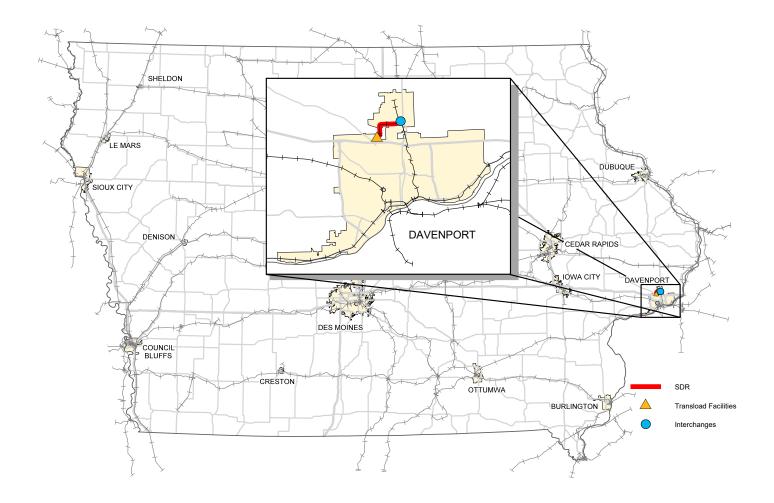
**Transloading** 

Davenport, IA

**Railroad Interchanges** 

Davenport, IA

DM&E (CP)



## UNION PACIFIC RAILROAD (UP)

www.up.com

Emergency number: 888-877-7267

**Corporate Headquarters** 1400 Douglas St. Omaha, NE 68179 Phone: 402-544-5000



#### **Contact(s)**

**Cheryl A. Schow** Network Economic & Industrial Development WY, NE, IA

**Kelli O'Brien** Public affairs caschow@up.com 402-233-3538

kobrien@up.com 515-263-4585

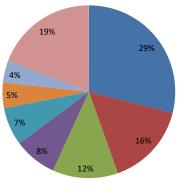
### UP in Iowa

Miles of track owned/leased/serviced in Iowa	1,291
Miles operated under trackage rights in Iowa	95
Employees in Iowa	1,528

#### Railroad interchanges

Boone, IA	BSV	Iowa Falls, IA	CN
Cedar Rapids, IA	CRANDIC,	Manly, IA	IANR
	CN, IANR	Mason City, IA	CP, IATR
Clinton, IA	СР	Sheldon, IA	СР
Council Bluffs, IA	CN, IAIS	Sioux City, IA	CN
Des Moines, IA	IAIS, NS		
Emmetsburg, IA	СР	Waterloo, IA	CN, DAIR
Fort Madison, IA	KJRY		

#### **Commodities**



#### Miscellaneous Mixed Shipments Coal

- Food and Kindred Products
- Chemical and Allied Products
- Transportation Machinery
- Nonmetallic Minerals
- Farm Products
- Other

Overview

Union Pacific Railroad and the Chicago & North Western Transportation Co., which merged in 1995, have been part of the Iowa landscape since the 1850s. Today, UP's tracks span the length and breadth of the state. The east-west main line corridor provides a direct route from Chicago to the West Coast, while the north-south "Spine Line" main line running through Des Moines and Mason City connects Minneapolis-St. Paul and Kansas City. In northwest Iowa, an extensive branch line network exists.

#### **Transloading**

Camanche, IA	Des Moines, IA
Clear Lake, IA	Manly, IA
Clinton, IA	Sioux City, IA
Council Bluffs, IA	Omaha, NE

As your shipping needs grow, look to the men and women of UP to ensure your shipment gets delivered where you need it, when you need it. Put the power of America's premier transportation company to work for you. Call UP's shipping and logistics experts today at 800-877-0513.

