



Iowa

# International Directory

1979-1980  
Products for Export

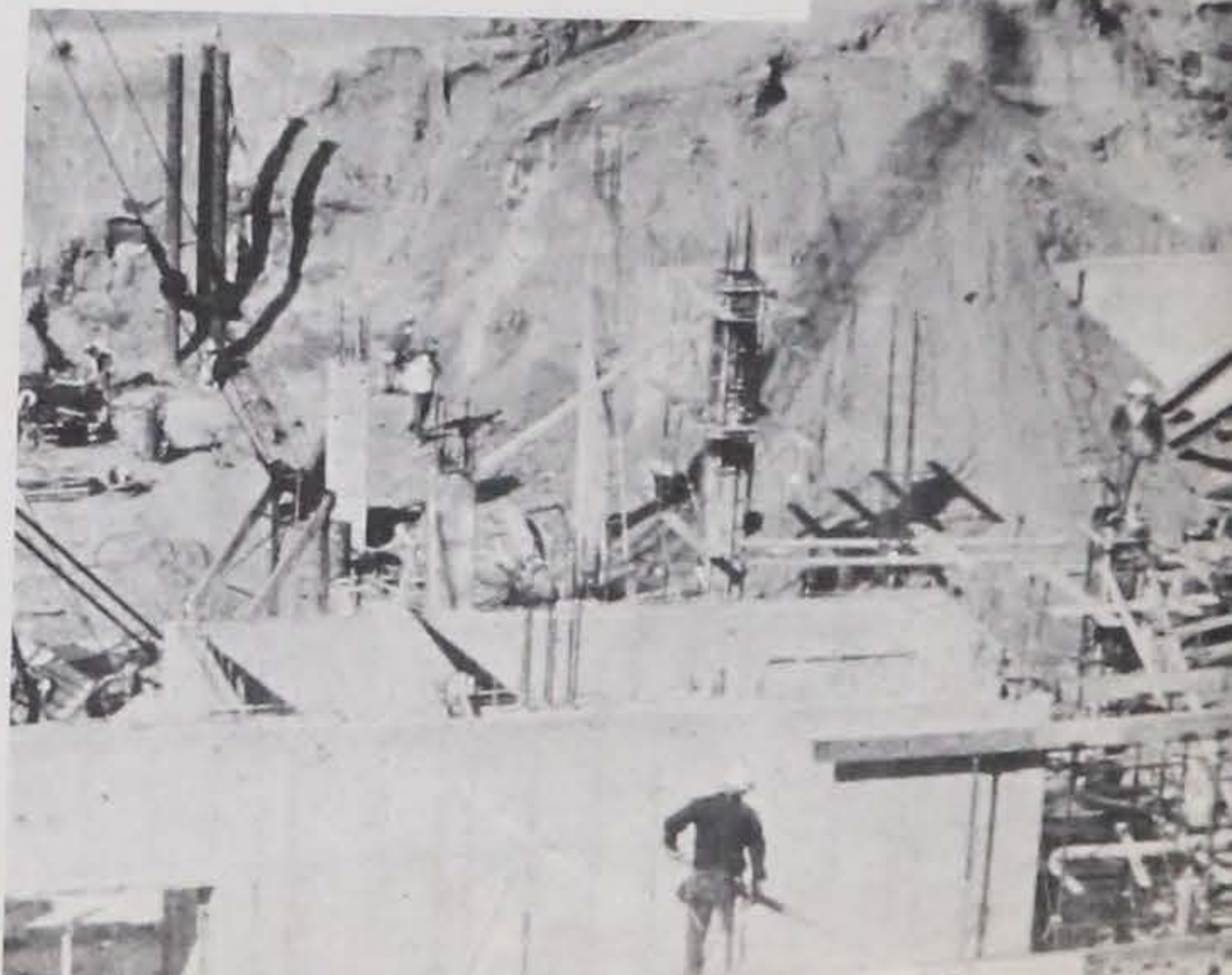
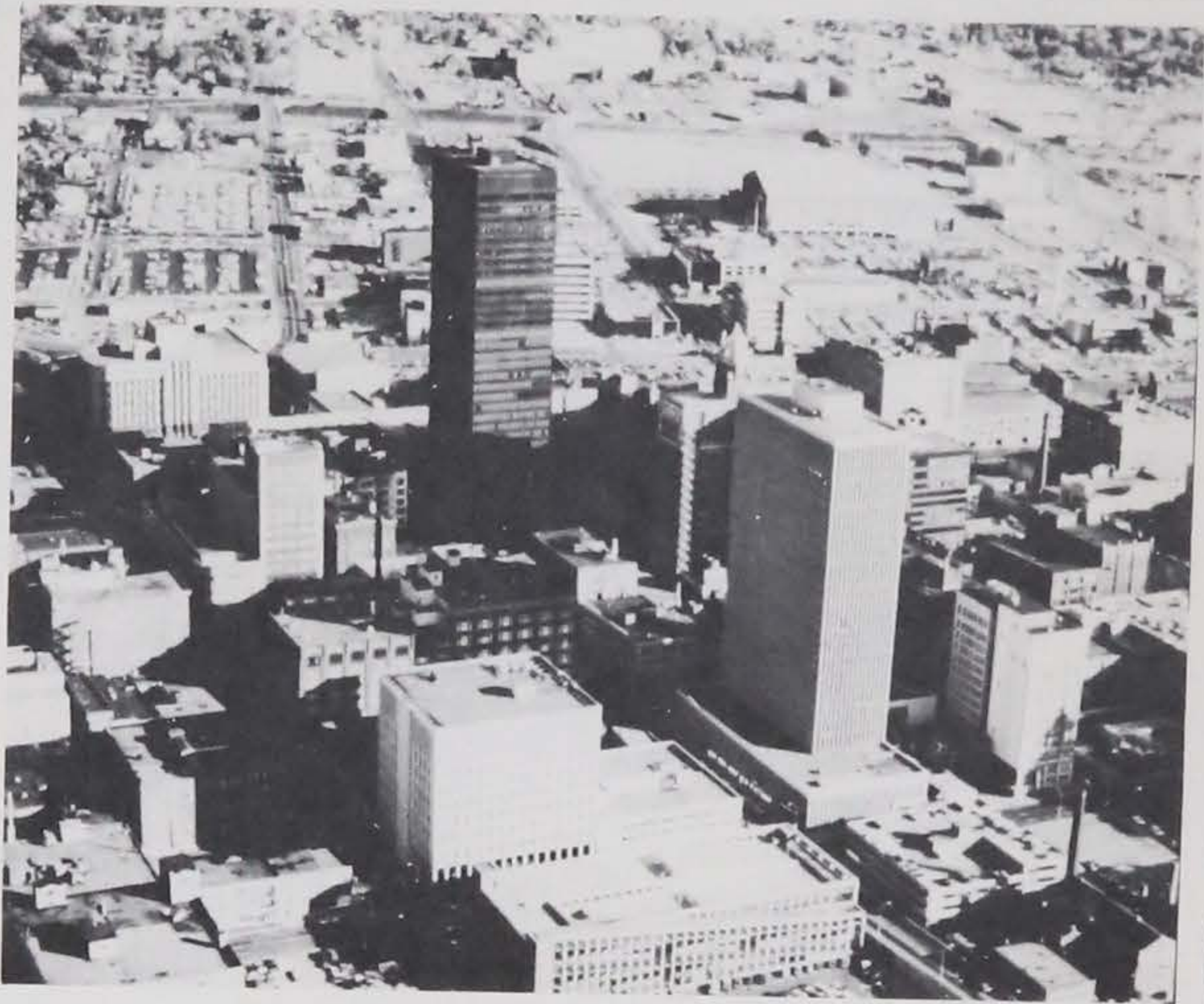
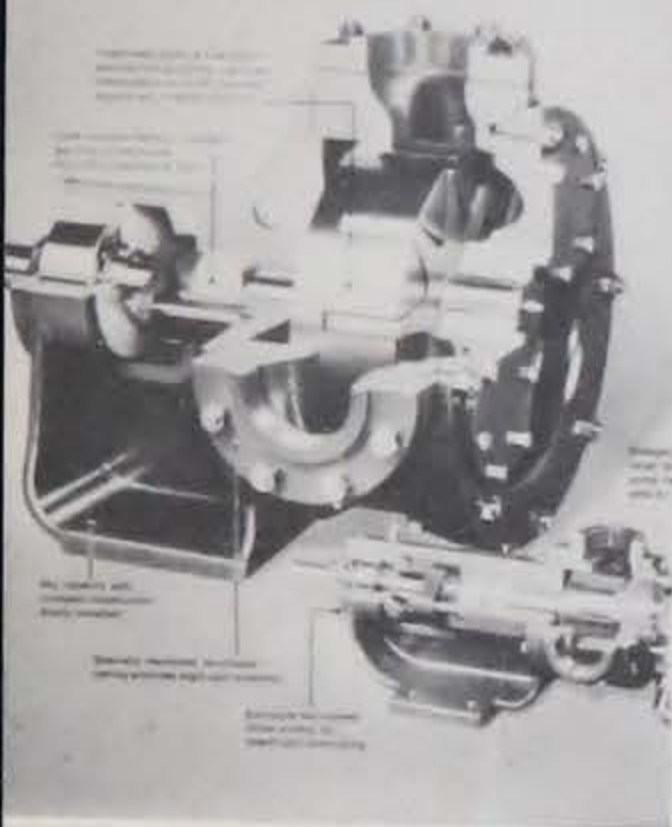






Heavy-Duty Vikings Pump Better, Long

VIKING PUMP HOUDAILLE





**IOWA  
INTERNATIONAL DIRECTORY**

**1979-1980  
PRODUCTS FOR EXPORT**

**PUBLISHED BY  
IOWA DEVELOPMENT COMMISSION  
250 JEWETT BUILDING, DES MOINES, IOWA 50309**



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## INTRODUCTION

The industries of Iowa, operating in a favorable business climate and benefiting from a productive work force, offer top quality products at competitive prices. Over 700 Iowa manufacturing companies are presently exporting part of their production and many others are waiting to serve you.

Iowa is known for its enormous capacity to produce grain, meats, dairy and poultry products. The state has outstanding companies which make machinery for the production, processing and packaging of agricultural products. Iowa's companies possess a unique combination of superior technology, aggressive management and skilled workers.

The Iowa Development Commission functions strictly as a service agency to bring prospective buyers and sellers together for the mutual benefit of both.

This directory will guide you to one or more Iowa manufacturers who can supply you with a variety of quality products. Detailed information is available on request, designed to your specific needs and interests.

We suggest you fully explore the Commission's potential to serve you. Capable, experienced personnel are anxious to demonstrate their abilities. Iowans strive for the very best and take pride in their accomplishments. We are confident you will be pleased doing business with Iowans.



## HOW TO USE THIS DIRECTORY

To make this reference material convenient for your use, we have listed products in two ways: By Standard Industrial Classification (SIC) Categories, and by Alphabetical Listing of Products. The manufacturers of products are listed in the Alphabetical Listing of Manufacturers.

To find the product suppliers you need, either:

- A. Find the specific product in the Alphabetical Listing of Products, starting on page 171  
Write down the identifying SIC number, and refer to the General Directory entry under that SIC category.
- B. Select the SIC category covering the type of product sought, starting on page 53  
Turn to the matching SIC category in the General Directory, and locate the specific product under the category section.
- C. Refer to the Alphabetical Listing of Manufacturers to find the products, address, telephone number and contact person for a company whose name you already know.

Each SIC product listing shows the firms offering the product, together with the names and addresses of each supplier firm, and also a listing of other products made by each company.

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Also, in the next few pages, you'll find a short outline on Iowa's transportation and freight distances, brief summaries of trade services readily available to you, contacts in Iowa for specialized export services and an invitation to use the personalized assistance offer by:

Dean Arbuckle, Director  
Max Olson, Assistant Director  
International Division  
Iowa Development Commission  
250 Jewett Building  
Des Moines, IA 50309  
USA  
Phone: 515/281-3270  
Telex: 478-466 IA DEV COM DMS

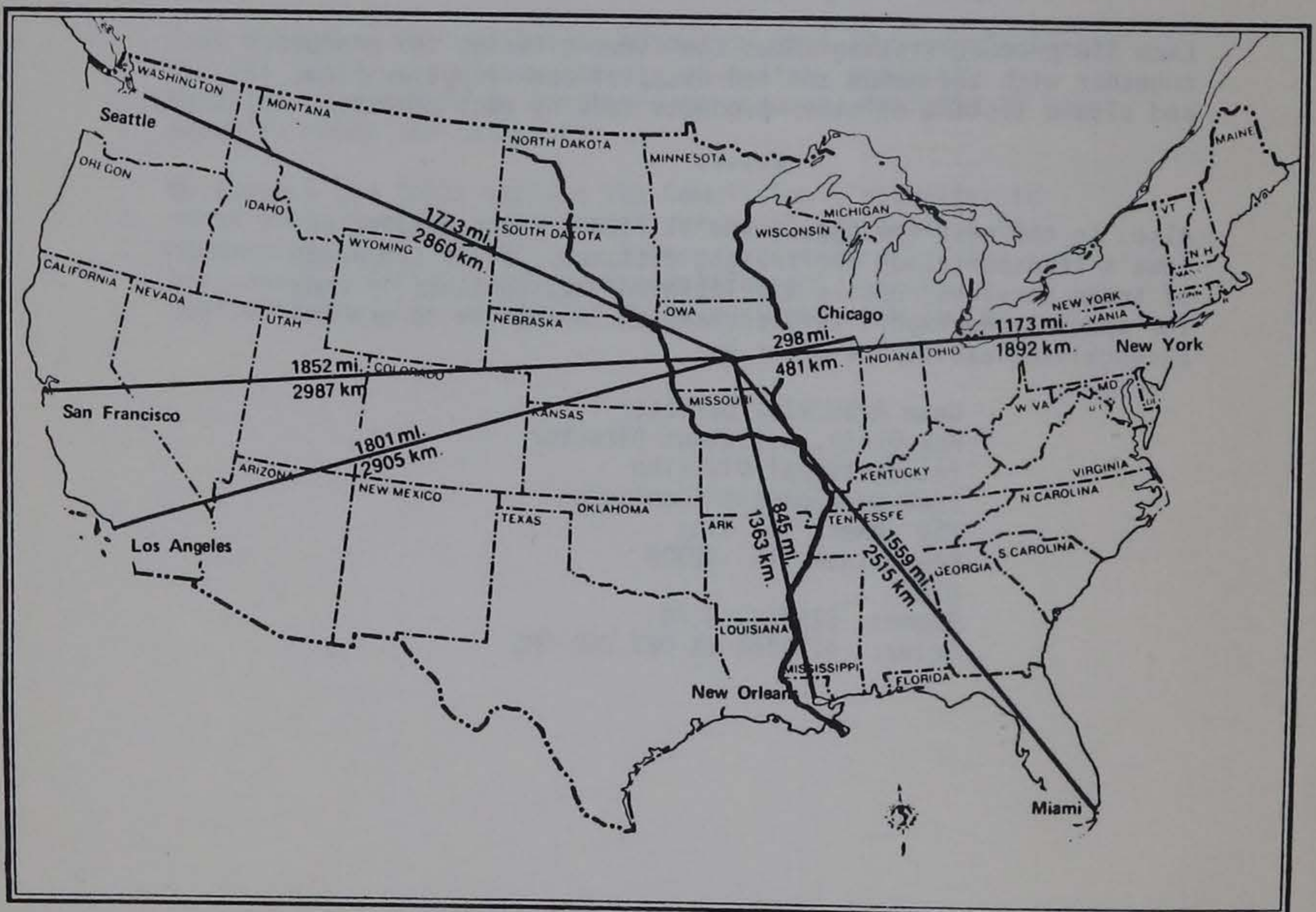


## Location - Shipping Distances

Iowa is located very near to the center of the United States. We have excellent shipping facilities...by truck, rail, air, and water.

With navigable rivers on our eastern and western borders, we have low-cost access to New Orleans and the shipping lanes (we are only a short haul from Chicago and the St. Lawrence waterway). Three of the nation's major interstate highways, I-29, I-35, and I-80 cross the state offering easy motor vehicle transportation access.

Approximate distances are shown below:





## TRADE SERVICES AVAILABLE

As a designated Export Promotion Multiplier, the Iowa Development Commission works closely with the U.S. Department of Commerce regional office to assist in trade activities.

These activities include obtaining market information; providing supervision to "new-to-market" businesses; promoting the trade opportunity programs; cosponsoring trade shows, trade fairs, trade missions, and international trade seminars and workshops.

Specifically, we offer these business aids:

- ...Circulate business inquiries among potential suppliers
- ...Maintain a file on foreign trade leads
- ...Undertake research projects to pinpoint foreign marketing opportunities
- ...Furnish directories of Iowa business firms selling abroad to potential overseas trade
- ...Supply information to Iowa firms interested in moving products in overseas trade
- ...Assist, as a reference agency, in handling the mechanics of exporting
- ...Act as liaison with offices in foreign markets to bring overseas buyers and Iowa exporters together
- ...Personal staff services to potential buyers wishing to visit Iowa plants



SPECIALIZED EXPORT SERVICES  
IN IOWA

EMC's

Gordon Fennell Company  
408 S.G.A. Building  
Cedar Rapids, IA 52401  
USA  
Ph. (319) 362-2177  
Telex: 464-433  
Jerry Chaffee, President

International Business Assn.  
314 Main Street  
Cedar Rapids, IA 50613  
USA  
Ph. (319) 266-0678  
Telex: 465-653  
R.W. Fischer, President

INTERNATIONAL BANKING SERVICES

Iowa-Des Moines National Bank  
7th & Walnut  
Des Moines, IA 50309  
USA  
Ph. (515) 245-3397

Merchant's National Bank  
222 Second Avenue, SE  
Cedar Rapids, IA 52401  
USA  
Ph. (319) 398-4332

Valley National Bank  
Walnut & Fourth Streets  
Des Moines, IA 50309  
USA  
Ph. (515) 245-6127

FREIGHT FORWARDING

Airborne Freight Corp.  
P.O. Box 19107 AMF  
Omaha, NE 68108  
USA  
Ph. (402) 422-6850

Burlington Northern Air Freight  
Municipal Airport  
Des Moines, IA 50321  
USA  
Ph. (515) 288-5558

Emery Air Freight Corp.  
R.R. 2, Municipal Airport  
Cedar Rapids, IA 52401  
USA  
Ph. (319) 366-7552

Emery Air Freight Corp.  
Municipal Airport  
Des Moines, IA 50321  
USA  
Ph. (800) 362-2260 (toll-free)  
(515) 285-2943

Norman G. Jensen, Inc.  
Municipal Airport  
Air Cargo Building  
Des Moines, IA 50321  
USA  
Ph. (515) 287-3001

Phil Patterson, Inc.  
Municipal Airport  
Airport Terminal Bldg.-Rm. 16  
Des Moines, IA 50321  
USA  
Ph. (515) 287-3840



Iowa Development Commission  
offers

PERSONALIZED ASSISTANCE

The Iowa Development Commission is prepared to serve as your "Iowa staff"...to assist you in developing a business relationship with Iowa suppliers.

We can supply detailed information regarding in-state companies, their products, and top personnel. We'll happily develop specific research to meet your needs, provide updated information covering transport alternatives, supply you with information regarding licensing, help you eliminate costly and time-consuming "red tape."

When you decide to personally contact an Iowa supplier, we'll set up your appointments to fit your schedule, arrange your room reservations, transportation needs, translator service if desired, and make office space and message facilities available to you.

Our function is to help you locate, purchase, and transport the products you need from Iowa suppliers. We hope you'll let us be of service.



**SECTION ONE**

**ALPHABETICAL**

**MANUFACTURERS LISTED ALPHABETICALLY**



# ALPHABETICAL LIST

<p>ADM CORN SWEETENERS EDWARD NISSEN, V. PRES., ADMIN. 1350 WACONIA AVE., S.W. CEDAR RAPIDS, IOWA MAILING ADDRESS P.O. BOX 1445 CEDAR RAPIDS, IOWA 52406 TELEPHONE NO. 319 398-0600 TWX. 910 525-1302</p>	<p>CORNSYRUP. CORN STARCH. CORN GLUTEN FEED. CORN GLUTEN MEAL. CORN GERM. HIGH FRUCTOSE CORN SYRUP.</p>	<p>ACME GREETING CARD CO., INC. 201 3RD AVE. S.W. CEDAR RAPIDS, IOWA ZIP CODE 52406 TELEPHONE NO. 319 364-0233</p>	<p>(CONT'D) BRIDES BOOKS. BABY BOOK.</p>
<p>AMF LAWN &amp; GARDEN DIV. S. J. PUGLISI, V. PRES. MKTG. 3811 MCDONALD AVE. DES MOINES, IOWA MAILING ADDRESS P.O. BOX 357 DES MOINES, IOWA 50302 TELEPHONE NO. 515 265-3461 TWX. 910 520-2573</p>	<p>LAWN &amp; GARDEN TRACTORS. GARDEN WALKING TILLERS. GAS POWERED EDGER-TRIMMERS. WALKING SNOW BLOWERS. WALKING &amp; RIDING POWER LAWN MOWERS.</p>	<p>ADAMS CO., THE JOHN C. HENDRY, EXEC. V. PRES. 100 E. 4TH ST. DUBUQUE, IOWA ZIP CODE 52001 TELEPHONE NO. 319 583-3591</p>	<p>HARDWARE. FOUNDRY FLASKS. GEARS. SHAFTS. WORMS.</p>
<p>A.W.C. LTD. SAM KENNEDY, III, PRES. 2150 4TH AVE. S. CLEAR LAKE, IOWA ZIP CODE 50428 TELEPHONE NO. 515 357-7151</p>	<p>FLUSH TANKS FOR HOG CONFINEMENT BUILDINGS.</p>	<p>ADVANCE INDUSTRIES G. S. CHESEN, PRES. 2301 BRIDGEPORT DRIVE SIOUX CITY, IOWA MAILING ADDRESS P.O. BOX 1410 SIOUX CITY, IOWA 51102 TELEPHONE NO. 712 252-4101</p>	<p>CATV &amp; MICROWAVE TOWERS. MICROWAVE PASSIVE REFLECTOR. ALUMINUM FABRICATION. PRE-ASSEMBLED BUILDINGS. STEEL FABRICATION. ANTENNAS &amp; ROTATORS.</p>
<p>A-2 DRYING CO. AL PENFOLD, PRES. 205 STATE ST. OSAGE, IOWA ZIP CODE 50461 TELEPHONE NO. 515 732-5578</p>	<p>BIOLOGICAL INSECTICIDE.</p>	<p>AGFOOD &amp; CHEMICALS, INC. (*) RICHARD HAMERS, PRES. DANBURY, IOWA ZIP CODE 51019 TELEPHONE NO. 712 883-2481</p>	<p>LIQUID FEEDS. LIQUID FERTILIZER.</p>
<p>ACCO SEED LOWELL R. DICKKUT, MGR. CONRAD, IOWA ZIP CODE 50621 TELEPHONE NO. 515 366-2560</p>	<p>HYBRID SEED CORN.</p>	<p>AGRI-GAINS, INC. (*) JOHN P. GODDARD, PRES. R. #1 PARKWEST, BOX 17 RED OAK, IOWA ZIP CODE 51566 TELEPHONE NO. 712 623-4873</p>	<p>LIQUID FERTILIZER.</p>
<p>ACCO SEED, DIV. OF ANDERSON, CLAYTON &amp; CO. DAVID R. ANDERSON, INT'L. SALES MGR. 515 RIVER AVE. N. BELMOND, IOWA ZIP CODE 50421 TELEPHONE NO. 515 444-2291</p>	<p>HYBRID SEED CORN.</p>	<p>AGRICULTURAL ELECTRONICS OF IOWA INC. TIM ANDERSON, PRES. 5TH &amp; BROADWAY HUMBOLDT, IOWA MAILING ADDRESS P.O. BOX 512 HUMBOLDT, IOWA 50548 TELEPHONE NO. 515 332-3726</p>	<p>ULTRASONIC PREGNACY TESTER FOR SWINE &amp; SHEEP.</p>
<p>ACCO SEED, DIV. OF ANDERSON, CLAYTON &amp; CO. EUGENE DUNN, PLANT MGR. R. #2 DE WITT, IOWA ZIP CODE 52742 TELEPHONE NO. 319 522-2521</p>	<p>HYBRID SEED CORN.</p>	<p>AIRLINE TEXTILE MFG. CO., DIV. OF BOB ALLEN COMPANIES INC. GORDON COBBS, ADMIN. V. PRES. 214 S.W. JACKSON DES MOINES, IOWA MAILING ADDRESS BOX 477 DES MOINES, IOWA 50302 TELEPHONE NO. 515 283-2191</p>	<p>SHOOTING &amp; HUNTING CLOTHING. SOUVENIR &amp; NOVELTY VINYL BAGS. TRAVEL BAGS. SOFT-SIDED AIRLINE LUGGAGE.</p>
<p>ACCURATE, INC. (*) CHESTER R. LINDHOFF, PRES. 6516 UNIVERSITY DES MOINES, IOWA ZIP CODE 50311 TELEPHONE NO. 515 274-3431</p>	<p>CHURCH PUBLICATIONS. LETTERPRESS PRINTING. OFFSET &amp; PHOTO OFFSET PRINTING. LITHOGRAPHY. CARBON INTERLEAVED SETS. BUSINESS &amp; SNAP OUT FORMS. RUBBER STAMPS.</p>	<p>ALBERT CITY MFG. CO. MAYNARD JOHNSON, OWNER ALBERT CITY, IOWA ZIP CODE 50510 TELEPHONE NO. 712 843-5518</p>	<p>TURKEY RANGE SHELTERS. TURKEY WATERER. TRACTOR PLATFORMS. NEST GATES. TRACTOR CRANES. FARROWING PEN TROUGH. TANK HEATERS.</p>
<p>ACE ENTERPRISES ART ENGLE, PRES. 119 BROADWAY WEST BURLINGTON, IOWA ZIP CODE 52655 TELEPHONE NO. 319 753-0303</p>	<p>GRAIN DRYER CONTROLS. AERATION CONTROLS.</p>	<p>ALBIA CO., THE STEVE LARSON, MGR. HIGHWAY 5 N. ALBIA, IOWA ZIP CODE 52531 TELEPHONE NO. 515 932-7107</p>	<p>ANVILS, DRIVERS &amp; JAWS (AUTOMATIC RIVET SETTING MACHINE). MACHINE SHOP.</p>
<p>ACKLEY FOOD PROCESSORS, INC. (*) RICHARD L. BOGAARD, PRES. HIGHWAY 20 W. ACKLEY, IOWA ZIP CODE 50601 TELEPHONE NO. 515 847-2646 TWX. 910 523-6890</p>	<p>CANNED DRIED BEANS, SPANISH RICE, POTATO SALAD, THREE BEAN SALAD. CANNED SWEET CORN. HOMINY. CORN RELISH, PEPPER RELISH, SAUERKRAUT RELISH.</p>	<p>ALEXANDER MFG. CO. RICHARD ALEXANDRES, PRES. 1511 S. GARFIELD MASON CITY, IOWA MAILING ADDRESS P.O. BOX 1645 MASON CITY, IOWA 50401 TELEPHONE NO. 515 423-8955</p>	<p>BATTERY PACK FOR TRANSISTORIZED EQUIPMENT.</p>
<p>ACME BRASS &amp; ALUMINUM FOUNDRY, INC. RICHARD J. SWAB, PRES. 920 TURNER ST. MARSHALLTOWN, IOWA ZIP CODE 50158 TELEPHONE NO. 515 752-5882</p>	<p>ALUMINUM SAND CASTINGS. BRASS &amp; BRONZE SAND CASTINGS.</p>	<p>AL-JON, INC. JON KNEEN, PRES. INDUSTRIAL AIRPORT, BLDG. #30 OTTUMWA, IOWA MAILING ADDRESS P.O. BOX 592 OTTUMWA, IOWA 52501 TELEX NO. 48-8357 TELEPHONE NO. 515 682-4506</p>	<p>HYDROSTATIC LOADERS. PORTABLE CAR CRUSHER. PORTABLE JUNK AUTO PROCESSING SYSTEM. STATIONARY REFUSE COMPACTOR. ENGINE PULLER. METAL BALERS. TIN BALERS.</p>
<p>ACME GREETING CARD CO., INC. JAMES Y. CANFIELD, PRES.</p>	<p>PRINTED FUNERAL PAPETERIES.</p>	<p>ALL STAR PRO GOLF CO. (*) CLARK HOLTHAUS, OWNER 120 9TH S.W.</p>	<p>STAMPING OF GOLF BALLS.</p>

(\*) - INTERESTED IN EXPORTING



# ALPHABETICAL LIST

<p>ALL STAR PRO GOLF CO. CLARION, IOWA ZIP CODE 50525 TELEPHONE NO. 515 532-2867</p>	<p>(CONT'D)</p>	<p>AMCHEN PRODUCTS, INC. JOHN C. APLIN, PLANT MGR. 2100 S. 21ST ST. CLINTON, IOWA MAILING ADDRESS P.O. BOX 832 CLINTON, IOWA 52732 TELEPHONE NO. 319 243-4264</p>	<p>AGRICULTURAL HERBICIDES.</p>
<p>ALLAN MACHINE CO. GARY W. CLEM, OWNER 222 DES MOINES AVE. AMES, IOWA MAILING ADDRESS P.O. BOX 1803 AMES, IOWA 50010 TELEPHONE NO. 515 232-9490</p>	<p>AGRICULTURAL RESEARCH EQUIPMENT (PLANTERS, THRESHER, SEED CLEANERS, SELF PROPELLED COMBINES). COMMERCIAL BARBEQUE EQUIPMENT, PORTABLE (TRAILER MOUNTED). SPECIAL MACHINE FABRICATION.</p>	<p>AMEND PACKING CO. RICHARD F. &amp; RALPH K. AMEND, PARTNERS 410 S.E. 18TH ST. DES MOINES, IOWA MAILING ADDRESS P.O. BOX 230 DES MOINES, IOWA 50301 TELEPHONE NO. 515 265-1618</p>	<p>BEEF BY-PRODUCTS. FRESH CARCASS BEEF. HIDES.</p>
<p>ALLIED PRECISION PRODUCTS, INC. (*) GARY NIELSEN, OWNER 30 E. ELM POCAHONTAS, IOWA ZIP CODE 50574 TELEPHONE NO. 712 335-4250</p>	<p>REMANUFACTURED FARM TRACTOR PARTS.</p>	<p>AMERCO CO., THE (*) GEORGE C. ECKERT, PARTNER 1000 S. 7TH ST. COUNCIL BLUFFS, IOWA ZIP CODE 51501 TELEPHONE NO. 712 322-2927</p>	<p>ANIMAL FEEDS.</p>
<p>ALLOY METAL PRODUCTS, INC. RONALD E. STABLEIN, CONTROLLER 626 SCHMIDT ROAD DAVENPORT, IOWA MAILING ADDRESS P.O. BOX 3038 DAVENPORT, IOWA 52808 TELEX NO. 46-8463 TELEPHONE NO. 319 324-3511</p>	<p>DUCTILE IRON ADDITIVES. PURE CHROMIUM METAL. COPPER &amp; COPPER BASE ALLOYS. TIN SHOT. NICKEL ALLOY INGOT.</p>	<p>AMERICAN ATHLETIC EQUIPMENT DIV. AMP INC. JAY ASHMORE, V. PRES.-MKTG. 200 AMERICAN AVE. JEFFERSON, IOWA ZIP CODE 50129 TELEPHONE NO. 515 386-3125 TWX. 910 520-1031</p>	<p>PHYSICAL EDUCATION EQUIPMENT. TRAMPOLINES. MATS. ATHLETIC EQUIPMENT. GYMNASTIC EQUIPMENT.</p>
<p>ALUMALINE CUTLERY, INC. JOHN H. WINBURN, PRES. 2ND &amp; STATE STS. DIKE, IOWA MAILING ADDRESS P.O. BOX 156 DIKE, IOWA 50624 TELEPHONE NO. 319 989-2531</p>	<p>CUTLERY (KITCHEN).</p>	<p>AMERICAN BATH &amp; FIXTURES SUPPLY CO. RICHARD REECE, PRES. 1114 MULBERRY ST. DES MOINES, IOWA ZIP CODE 50309 TELEPHONE NO. 515 282-7347</p>	<p>FIBERGLASS BATHTUB LINERS (HOTEL-HOTEL INDUSTRY). FIBERGLASS TUB &amp; SHOWER WITH BUILT-IN WHIRLPOOL. STEAM BATH GENERATORS. WHIRLPOOL BATHS.</p>
<p>ALUMINUM CO. OF AMERICA EDWARD P. DEAN, TRAFFIC SUPT. RIVERDALE, IOWA MAILING ADDRESS P.O. BOX 3567 DAVENPORT, IOWA 52808 TELEX NO. 46-8470 TELEPHONE NO. 319 355-0211</p>	<p>ALUMINUM PLATE, SHEET &amp; FOIL.</p>	<p>AMERICAN BUILDINGS CO. JERRY BREMMER, SALES MGR. W. HIGHWAY 6 ATLANTIC, IOWA MAILING ADDRESS P.O. BOX 476 ATLANTIC, IOWA 50022 TELEPHONE NO. 712 243-4761</p>	<p>PRE-ENGINEERED METAL BUILDINGS.</p>
<p>ALUMINUM FOIL PACKAGING CO. GLENN C. WOOLDRIDGE, PRES. 1800 33RD ST. FORT MADISON, IOWA MAILING ADDRESS R. #2 BOX 15 FORT MADISON, IOWA 52627 TELEPHONE NO. 319 372-5512</p>	<p>ALUMINUM FOIL SEMI-RIGID CONTAINERS.</p>	<p>AMERICAN CAN CO. JIM MILLER, MGR. BOX 1037 FORT DODGE, IOWA ZIP CODE 50501 TELEPHONE NO. 515 955-5811</p>	<p>METAL CONTAINERS FOR FOOD PRODUCTS.</p>
<p>ALUMINUM FOUNDRY CORP. (*) LARRY D. PINGSTON, PLANT MGR. 408 E. DEPOT VILLISCA, IOWA ZIP CODE 50864 TELEPHONE NO. 712 826-8333</p>	<p>ALUMINUM CASTINGS.</p>	<p>AMERICAN CYANAMID CO.- SARGENT CALCIUM PRODUCTS CARL KIENOL, PLANT SUPT. ALDEN, IOWA ZIP CODE 50006 TELEPHONE NO. 515 859-3321</p>	<p>CALCIUM CARBONATE. DICALCIUM PHOSPHATE.</p>
<p>AMANA REFRIGERATION, INC. ELDON B. PUGH, V. PRES. INTL. AMANA, IOWA ZIP CODE 52204 TELEX NO. 46-4450 TELEPHONE NO. 319 622-5511</p>	<p>MICROWAVE OVEN. REFRIGERATORS. FREEZERS.</p>	<p>AMERICAN EQUIPMENT CORP. (*) F. JOHN BOOST, GEN. MGR. 1600 W. HIGHLAND SIOUX CITY, IOWA MAILING ADDRESS P.O. BOX 3008 SIOUX CITY, IOWA 51102 TELEPHONE NO. 712 255-7671</p>	<p>FARM MACHINERY &amp; EQUIPMENT. SNOWBLOWERS. CONSTRUCTION EQUIPMENT. CEMENT MIXERS. SNOW MACHINE. SNOW BLADES (HEAVY DUTY &amp; FARM). OUTDOOR POWER EQUIPMENT. TRUCK HOISTS. LIGHT INDUSTRIAL EQUIPMENT. AUTOMOTIVE EQUIPMENT.</p>
<p>AMANA SAWMILL JOHN HINNERS, FORESTRY MGR. AMANA, IOWA ZIP CODE 52203 TELEPHONE NO. 319 622-3422</p>	<p>VENEER LOGS. ROUGH, NATIVE LUMBER. RAILROAD TIES. FURNITURE GRADE LUMBER.</p>	<p>AMERICAN HERITAGE INDUSTRIES RAY AVIS, GEN. MGR. #1 HERITAGE ROAD WATERLOO, IOWA ZIP CODE 50704 TELEPHONE NO. 319 235-6279</p>	<p>DECORATED CRYSTAL. DECORATED CERAMICS.</p>
<p>AMAX MOLYBDENUM CO., A DIV. OF AMAX INC. DARRELL G. ROBERTS, MGR., TRAFFIC HIGHWAY 61 S. FORT MADISON, IOWA MAILING ADDRESS P.O. BOX 220 FORT MADISON, IOWA 52627 TELEPHONE NO. 319 463-7151 TWX. 510 331-7142</p>	<p>SULFURIC ACID. AMMONIUM MOLYBDATE PRODUCTS. MOLYBDENUM CONCENTRATE. TUNGSTEN CONCENTRATE.</p>	<p>AMERICAN MEDICAL DESIGNS, INC. (*) JAMES W. DEPPERMAN, PRES. HIGHWAY 6 W. OXFORD, IOWA ZIP CODE 52322</p>	<p>MEDICAL CABINET-WALL &amp; FIXTURES. PLASTIC LAMINATE CABINETS.</p>

(\*) - INTERESTED IN EXPORTING



# ALPHABETICAL LIST

<p>AMERICAN MEDICAL DESIGNS, INC. TELEPHONE NO. 319 628-4344</p>	<p>(CONT'D)</p>	<p>ARMSTRONG &amp; ASSOCIATES LTD. TELEPHONE NO. 319 366-1811</p>	<p>(CONT'D)</p>
<p>AMERICAN POPCORN CO. DCN TOWNLEY, TRAFFIC MGR. 4332 GRANT ST. SIOUX CITY, IOWA MAILING ADDRESS P.O. BOX 178 SIOUX CITY, IOWA 51102 TELEPHONE NO. 712 239-1232</p>	<p>POPCORN.</p>	<p>ARMSTRONG RIM &amp; WHEEL MFG. CO. F. L. MILLER, PRES. W. HIGHWAY 9 BYPASS ARMSTRONG, IOWA MAILING ADDRESS P.O. BOX 48 ARMSTRONG, IOWA 50514 TELEPHONE NO. 712 864-3202</p>	<p>AGRICULTURAL &amp; INDUSTRIAL RIMS &amp; WHEELS. HUBS. SPINDLES.</p>
<p>AMERICAN STANDARD-MODERNFOLD, DYERSVILLE DIV. ERNEST E. SMITH, PLANT MGR. 512 5TH ST. N.W. DYERSVILLE, IOWA MAILING ADDRESS P.O. BOX 276 DYERSVILLE, IOWA 52040 TELEPHONE NO. 319 875-7136</p>	<p>FOLDING DOORS, WOOD. SIDE COILING GYMNASIUM &amp; AUDITORIUM DIVIDER PARTITIONS. FOLDING WALL PARTITIONS.</p>	<p>ARMSTRONG RUBBER CO., MIDWEST DIV. PAUL STADLMAN, SALES MGR. 2345 E. MARKET ST. DES MOINES, IOWA ZIP CODE 50306 TELEPHONE NO. 515 265-9200 TWX. 910 520-2569</p>	<p>RUBBER TIRES (AUTOMOBILE, TRUCK, FARM TRACTOR, IMPLEMENT, HOUSE TRAILER, ROAD GRADER, AIRPLANE &amp; GOLF CART).</p>
<p>AMERICAN TOOL &amp; DIE, INC. CHARLES N. SALLADE, PRES. 917 MAPLE ST. WEST DES MOINES, IOWA ZIP CODE 50265 TELEPHONE NO. 515 225-6255</p>	<p>FERTILIZER PROBES. TOOLS &amp; DIES. SPECIAL &amp; EXPERIMENTAL MACHINING.</p>	<p>ARNDT ORGAN SUPPLY ROBERT E. ARNDT, OWNER 1018 S.E. LORENZ DRIVE ANKENY, IOWA ZIP CODE 50021 TELEPHONE NO. 515 964-1274</p>	<p>PLAYER PIANO PARTS. GLOCKENSPIEL BARS. ORGAN PARTS (PIPE, ELECTRONIC &amp; REED).</p>
<p>AMERICAN TRADING CO. (*) KENNETH F. CARPENTER, PRES. 5739 UNIVERSITY DES MOINES, IOWA MAILING ADDRESS P.O. BOX 1004 UNIVERSITY PL. DES MOINES, IOWA 50311 TELEPHONE NO. 515 255-8763</p>	<p>COSTUME JEWELRY. HAND CRAFTED JEWELRY. PAPER, WOOD FIBRE &amp; SILK FLOWERS. LEATHER &amp; WOOL NOVELTIES.</p>	<p>ARROW-ACHE CORP. ARDEN BORGEN, GEN. MGR. E. 2ND &amp; HARRIS DRIVE WEBSTER CITY, IOWA MAILING ADDRESS P.O. BOX 218 WEBSTER CITY, IOWA 50595 TELEPHONE NO. 515 832-3120</p>	<p>ALUMINUM PERMANENT MOLD, SAND &amp; DIE CASTINGS. ZINC PERMANENT MOLD &amp; DIE CASTINGS. AUTOMATIC WATER CONTROL VALVES. MOLTEN METAL TRANSPORT LADLE. ELECTRIC HOLDING FURNACES. MACHINED PARTS.</p>
<p>AMERICAN TRENCHER, INC. BRADLEY J. SCHNITTJER, PRES. P.O. BOX 266 DELHI, IOWA ZIP CODE 52223 TELEPHONE NO. 319 922-2981</p>	<p>TRENCHERS. BACKHOES. BACKFILL DOZER BLADES. DROP HAMMERS. SIDE BOOMS. VIBRATORY PLOWS.</p>	<p>ARTISTIC MFG. CO. ELLIS E. MONK, PRES. 602 3RD ST. S.W. ALTOONA, IOWA ZIP CODE 50009 TELEPHONE NO. 515 967-3778</p>	<p>ALUMINUM POLISHING &amp; ANODIZING. PUNCH PRESS. ALTARWARE (BRASS CHROME &amp; SILVERPLATE). RELIGIOUS GIFT ITEMS.</p>
<p>AMES MILLWORK &amp; SUPPLY, INC. (*) RICHARD A. ROBERTS, PRES. 551 S. DUFF AVE. AMES, IOWA MAILING ADDRESS BOX 791 AMES, IOWA 50010 TELEPHONE NO. 515 232-4102</p>	<p>ARCHITECTURAL &amp; CUSTOM MILLWORK. CHURCH PANELING. KITCHEN CABINETS. INTERNAL PARTS FOR AERATOR TANKS. SILK SCREEN FRAMES. OFFICE FURNITURE. CHURCH FURNITURE.</p>	<p>ARTISTIC PRODUCTIONS INC. TOM NEESEN, V. PRES. 209 N. ROOSEVELT CEDAR FALLS, IOWA ZIP CODE 50613 TELEPHONE NO. 319 277-6376</p>	<p>DECORATED &amp; MONOGRAMMED GLASSWARE. CUSTOM GLASS DECORATING. CERAMICS. OVENWARE. PEWTER-TONE PLATES. PREMIUM DISPLAY PROMOTIONS. DECORATED WALL ACCESSORIES (PLAQUES, CLOCKS &amp; COMMEMORATIVE PLATES).</p>
<p>ANCHOR METALS, INC. (*) DICK PIEPER, TRAFFIC MGR. FOOT OF 27TH ST. FORT MADISON, IOWA MAILING ADDRESS P.O. BOX 305 FORT MADISON, IOWA 52627 TELEPHONE NO. 319 372-5311</p>	<p>TRANSMISSION TOWERS. CUSTOM GALVANIZING.</p>	<p>ASGROW SEED CO. ROGER MITCHELL, PLANT MGR. P.O. BOX 268 ANANOSA, IOWA ZIP CODE 52205 TELEPHONE NO. 319 462-2321</p>	<p>HYBRID SEED CORN.</p>
<p>AQUATIC EQUIPMENT CO. WILFRID MACHEAK, OWNER P.O. BOX 14 FOREST CITY, IOWA ZIP CODE 50436 TELEPHONE NO. 515 582-3553</p>	<p>DROWNING SEARCH &amp; RESCUE KIT.</p>	<p>ASGROW SEED CO. MAURICE TOWLE, BRANCH MGR. 1ST &amp; BATEMAN PERRY, IOWA MAILING ADDRESS 9001 HICKMAN DES MOINES, IOWA 50322 TELEPHONE NO. 515 465-4513</p>	<p>HYBRID SEED CORN.</p>
<p>ARLITE ELECTRONICS ILO LARSON, PRES. HIGHWAY 71 E. STORM LAKE, IOWA MAILING ADDRESS BOX 301 STORM LAKE, IOWA 50588 TELEPHONE NO. 712 732-2069</p>	<p>SCREW-IN FLUORESCENT LIGHT FIXTURES. MERCURY VAPOR LIGHT FIXTURES.</p>	<p>ASSEMBLER'S, INC. (*) MAL K. ILES, PRES. 1027 N. ELM ST. WEST LIBERTY, IOWA ZIP CODE 52776 TELEPHONE NO. 319 627-4444</p>	<p>WOVEN WIRE FENCE STRETCHING CLAMPS. INSULATED, HEATED ASPHALT STORAGE VESSEL. SELF CLEANING WATER SETTLING TANK (PORTABLE &amp; STATIONARY). PORTABLE HYDRAULIC DREDGES. CUSTOM BUILT AGGREGATE PROCESSING</p>
<p>ARMOR INDUSTRIES, INC. (*) N. R. SPINNER, PRES. 51 N. 5TH LANSING, IOWA ZIP CODE 52151 TELEPHONE NO. 319 533-4642</p>	<p>FARM TOYS.</p>	<p>ARMSTRONG &amp; ASSOCIATES LTD. WM. J. ARMSTRONG, PRES. 3635 1ST AVE. S.E. CEDAR RAPIDS, IOWA ZIP CODE 52403</p>	<p>MOBILE ANTENNAS. CB ANTENNAS.</p>

(\*) - INTERESTED IN EXPORTING



# ALPHABETICAL LIST

<p>ASSEMBLER'S, INC.</p>	<p>(CONT'D) MACHINES. BELT CONVEYORS. PELLET MILL DIE HOIST.</p>	<p>BACON, R. S., VENEER CO., HUBBARD WALNUT DIV. ROBERT J. MARICICH, MGR. BRUNSWICK INDUSTRIAL BLOCK DUBUQUE, IOWA MAILING ADDRESS P.O. BOX 773 DUBUQUE, IOWA 52001 TELEX NO. 46-8516 TELEPHONE NO. 319 583-9728</p>	<p>WALNUT, BUTTERNUT CHERRY LUMBER. VENEER. VENEER FACES.</p>
<p>ATLAS PRODUCTS, INC. JERRY WRIGHT, V. PRES. 2137 SUNSET ROAD DES MOINES, IOWA ZIP CODE 50321 TELEPHONE NO. 515 288-0231</p>	<p>BOWLING PIN CLEANING COMPOUNDS. BOWLING LANE FINISHES &amp; DRESSINGS. CLEANING AGENTS &amp; COATINGS. BOWLING PIN REPAIR MACHINES. BOWLING PIN CLEANING &amp; REPAIR. MACHINES.</p>	<p>BAKER MFG. CO. (*) ELMER D. BAKER, OWNER 903 CLEVELAND MOUNT Ayr, IOWA ZIP CODE 50854 TELEPHONE NO. 515 464-2313</p>	<p>WOOD STOVES. CB ANTENNA MOUNTS. CB CONSOLE FLOOR MOUNTS (AUTO). HAY MOVING EQUIPMENT &amp; TRAILERS. HYDRAULIC PRESSES. MACHINE SHOP, JOBBING &amp; REPAIR.</p>
<p>AUTO-STEAM, INC. LARRY A. PERKINS, PRES. 515 S. MAIN ST. BURLINGTON, IOWA MAILING ADDRESS P.O. BOX 1042 BURLINGTON, IOWA 52601 TELEPHONE NO. 319 753-1632</p>	<p>CLEANING SOLUTION. PLASTIC &amp; LEATHER CLEANER. PRE-SOAK. AUTO INTERIOR STEAM CLEANER. COIN OPERATED STEAM CLEANER.</p>	<p>BANDAG, INC. LUIS E. FERREIRA, MGR. INTL. SERVICES BANDAG CENTER MUSCATINE, IOWA ZIP CODE 52761 TELEX NO. 46-8459 TELEPHONE NO. 319 262-1400</p>	<p>RETREAD RUBBER. TIRE RETREADING EQUIPMENT.</p>
<p>AUTOMATION SYSTEMS INC. PETER G. BARTLETT, PRES. 208 N. 12TH ST. ELDRIDGE, IOWA MAILING ADDRESS P.O. BOX K, LANCER PARK ELDRIDGE, IOWA 52748 TELEPHONE NO. 319 285-8171</p>	<p>ENERGY CONSERVATION SYSTEMS. ELECTRONIC CONTROL SYSTEMS.</p>	<p>BANNER INDUSTRIES, INC. THOMAS C. MEHEGAN, JR., PRES. HIGHWAY 60 HOSPERS, IOWA MAILING ADDRESS P.O. BOX 66 HOSPERS, IOWA 51238 TELEPHONE NO. 712 752-8141</p>	<p>BEEF BY-PRODUCTS. DRESSED BEEF.</p>
<p>AVIONICS AND MISSILES GROUP, ROCKWELL INTERNATIONAL C. I. RICE, PRES. 400 COLLINS ROAD N.E. CEDAR RAPIDS, IOWA ZIP CODE 52402 TELEX NO. 46-4421 TELEPHONE NO. 319 395-1000 TWX. 910 525-1321</p>	<p>ELECTRONIC COMMUNICATION EQUIPMENT. MULTILAYER CIRCUIT BOARDS. COMMUNICATION SWITCHING SYSTEMS. NAVIGATION EQUIPMENT. AIRCRAFT FLIGHT CONTROL EQUIPMENT.</p>	<p>BANTAM DIV. KOEHRING CO. C. L. FRAKER, PRES. &amp; GEN. MGR. WAVERLY, IOWA ZIP CODE 50677 TELEX NO. 46-5635 TELEPHONE NO. 319 352-3920 TWX. 910 525-2382</p>	<p>POWER CRANES. EXCAVATORS.</p>
<p>B E C PRESSURE CONTROLS CORP. ED BERNHAGEN, PRES. DAVENPORT MUNICIPAL AIRPORT DAVENPORT, IOWA MAILING ADDRESS P.O. BOX 2035 N.W. STA. DAVENPORT, IOWA 52804 TELEPHONE NO. 319 391-5220 TWX. 910 525-1186</p>	<p>DIFFERENTIAL PRESSURE SENSORS. FLOW SWITCHES. PRESSURE GAUGE PROTECTORS.</p>	<p>BARKER PRODUCTS CORP. M. J. SCHAUS, MGR. P.O. BOX 457 KEOSAUQUA, IOWA ZIP CODE 52565 TELEPHONE NO. 319 293-3176</p>	<p>WIRE MILK &amp; ICE CREAM CASES. BUCK &amp; PACKAGED BUTTER BASKETS. WIRE EGG BASKETS. WIRE BAKERY PRODUCT RACKS. WIRE FREEZER BASKETS (POULTRY). REFRIGERATED DISPLAY CASES (MILK, EGGS, MEAT, FRESH FLOWERS).</p>
<p>B &amp; K CO. BRUCE M. KOLL, PRES. 112 E. CHURCH ST. MARSHALLTOWN, IOWA ZIP CODE 50158 TELEPHONE NO. 515 752-3319</p>	<p>GLASS &amp; CHROME CLEANER. FURNITURE CLEANER &amp; POLISH. AUTOMOBILE CLEANER.</p>	<p>BARNARD &amp; LEAS MFG. CO., INC. RON D. RICHARDSON, PRES. 1200 12TH ST. S.W. CEDAR RAPIDS, IOWA ZIP CODE 52406 TELEPHONE NO. 319 365-1481</p>	<p>ELECTRIC MANLIFTS. INDUSTRIAL CONTROLS. SINGLE, TANDEN, TRIPLE &amp; FOUR AXLE SUSPENSIONS. LIQUID &amp; DRY FERTILIZER PROCESSING EQUIPMENT. DOLLIES, SPECIAL, TILT, PLATFORM, LOW BED, LIVESTOCK &amp; LIQUID FEED PROCESSING EQUIPMENT. GRAIN TRAILERS. REMOVABLE GOOSENECK TRAILERS.</p>
<p>B.W.S.C. INC. (*) GARY R. LONG, PRES. 108 E. ASH ST. WINFIELD, IOWA ZIP CODE 52659 TELEPHONE NO. 319 257-3301</p>	<p>DOWNSPOUTS. U TROUGHS. METAL FABRICATION. ALL-WELDED GRAIN BINS. OVERHEAD BINS. GRAIN PITS.</p>	<p>BARNES, G. C., TOOLING &amp; MFG. CO. INC. GENE C. BARNES, PRES. BOX 495 BAXTER, IOWA ZIP CODE 50028 TELEPHONE NO. 515 227-3131</p>	<p>(*) MOTORCYCLE FRAME STRAIGHTENER. SPECIAL PRODUCTION EQUIPMENT.</p>
<p>B &amp; Z FEEDS INC. (*) JOHN PAINE, V. PRES. 420 N. 2ND ST. MAQUOKETA, IOWA ZIP CODE 52060 TELEPHONE NO. 319 652-3188</p>	<p>SWINE, BEEF, DAIRY &amp; POULTRY FEEDS.</p>	<p>BARNHOUSE, C. L., CO. ROBERT BARNHOUSE, SECY. 110 B AVE. E. OSKALOOSA, IOWA ZIP CODE 52577 TELEPHONE NO. 515 673-8397</p>	<p>MUSIC PUBLISHING.</p>
<p>BABY BAGS, INC. THOMAS D. PROUTY, PRES. 200 N. MAIN CHARLES CITY, IOWA ZIP CODE 50616 TELEPHONE NO. 515 228-7693</p>	<p>SKI VESTS (INSULATED). WINTER PARKAS (CHILDREN &amp; ADULT). WINDBREAKER JACKETS (CHILDREN &amp; ADULT). WATER PROOF OVER- DIAPER BABY PANTS. PILLOWS, NYLON &amp; POLYESTER. BAGGED PILLOW STUFFING-NYLON &amp; POLYESTER. WEATHER-PROOF INFANT CARRYING BAG (QUILTED NYLON). SHOULDER BAGS (BABY SUPPLIES).</p>	<p>BARROWS ENTERPRISES, INC. (*) JAMES R. MANKOWSKI, PRES. 1924 WASHINGTON BLVD.</p>	<p>ALUMINUM DOORS. PICKUP COVERS. VAN CONVERSIONS.</p>

(\*) - INTERESTED IN EXPORTING



# ALPHABETICAL LIST

(CONT'D)

- BARROWS ENTERPRISES, INC.  
CANANCHE, IOWA  
ZIP CODE 52730  
TELEPHONE NO. 319 259-8391
- BARTLETT-EMERY INSTRUMENT CO. (\*)  
PAUL R. BARTLETT, PRES.  
14TH ST. & AVE. M  
FORT MADISON, IOWA  
ZIP CODE 52627  
TELEPHONE NO. 319 372-8366
- BARDEN BROS., INC. (\*)  
JOHN D. BARDEN, PRES.  
121 E. 3RD ST.  
DAVENPORT, IOWA  
MAILING ADDRESS  
P.O. BOX 10  
DAVENPORT, IOWA 52805  
TELEPHONE NO. 319 322-3553
- BEAM INDUSTRIES, INC.  
H. L. SAMPSON, PRES.  
E. 2ND ST.  
WEBSTER CITY, IOWA  
ZIP CODE 50595  
TELEPHONE NO. 515 832-4620
- BEAUDINE MFG. CO. (\*)  
MARK C. RENAUD, PRES.  
406 COMMERCE ST.  
ATLANTIC, IOWA  
ZIP CODE 50022  
TELEPHONE NO. 712 243-3665
- BEAVER VALLEY CANNING CO. (\*)  
HOWARD THOMAS, NATL. SALES MGR.  
GRIMES, IOWA  
ZIP CODE 50111  
TELEPHONE NO. 515 986-3661  
TWX. 910 520-2370
- BEE LINE CO.  
VERNON L. OLSON, V. PRES. SALES  
6231 STATE ST.  
BETIENDORF, IOWA  
MAILING ADDRESS  
P.O. BOX 4169  
DAVENPORT, IOWA 52808  
TELEPHONE NO. 319 332-4066  
TWX. 910 525-1202
- BEERMANN BROS. DEHY  
R. P. BEERMAN, PARTNER  
PORT NEAL INDUSTRIAL ROAD  
SERGEANT BLUFF, IOWA  
MAILING ADDRESS  
DAKOTA CITY, NEB. 68731  
TELEPHONE NO. 712 943-5023
- BENAC, L., & SON, INC. FOUNDRY  
ROBERT A. BENAC, V. PRES.  
18TH & GREEN STS.  
CENTERVILLE, IOWA  
ZIP CODE 52544  
TELEPHONE NO. 515 856-6391
- BENCO MFG. INC.  
RON PECK, V. PRES.  
W. 8TH ST.  
BELLE PLAINE, IOWA  
ZIP CODE 52208  
TELEPHONE NO. 319 444-3505
- BERKLEY & CO., INC.  
GAYLEN DICK, TRAFFIC MGR.  
HIGHWAY 9 & 71  
SPIRIT LAKE, IOWA  
ZIP CODE 51360  
TELEX NO. 48-7135  
TELEPHONE NO. 712 336-1520
- BER-LIN MFG. (\*)  
BERNIE J. KRACHT, SR., OWNER  
R. #1, BOX 126  
TRIPOLI, IOWA  
ZIP CODE 50676  
TELEPHONE NO. 319 275-4372
- BERRY SYSTEMS, DIV. BERRY TOOL & DIE CO.  
ROBERT N. BERRY, PRES.  
1906 STATE ST.  
CEDAR FALLS, IOWA  
MAILING ADDRESS  
BOX 161  
CEDAR FALLS, IOWA 50613  
TELEPHONE NO. 319 268-0107
- BEST-WAY, INC. (\*)  
KEITH RANSOM, V. PRES.  
1315 S. 8TH ST.  
CLEAR LAKE, IOWA  
MAILING ADDRESS  
P.O. BOX 5  
CLEAR LAKE, IOWA 50428  
TELEPHONE NO. 515 357-6155
- BEUSES PATTERN WORKS, INC. (\*)  
DONALD BEUSE, PRES.  
304 S. CODY ROAD  
LE CLAIRE, IOWA  
MAILING ADDRESS  
P.O. BOX 216  
LE CLAIRE, IOWA 52753  
TELEPHONE NO. 319 289-5515
- BIG TIMBER, INC. (\*)  
JAMES H. HODGSON, V. PRES.  
R. #2, BOX 169-1  
VINTON, IOWA  
ZIP CODE 52349  
TELEPHONE NO. 319 472-4548
- BILLINGS & GAGE MFG. CO. (\*)  
H. K. HANSEN, PRES.  
100 CENTER AVE. N.W.  
MITCHELLVILLE, IOWA  
ZIP CODE 50169  
TELEPHONE NO. 515 967-3737
- BIL-MAR OF IOWA  
BOB MAHAN, SALES MGR.  
315 VILAS ROAD  
STORM LAKE, IOWA  
ZIP CODE 50588  
TELEPHONE NO. 712 732-6767
- BIMCO, INC.  
DORAN W. PENCE, V. PRES.  
R. #6  
BLOOMFIELD, IOWA  
MAILING ADDRESS  
P.O. BOX 98  
BLOOMFIELD, IOWA 52537  
TELEPHONE NO. 515 664-2770
- BIO-CHEM LABORATORY INC. (\*)  
DAVID L. WOODRUFF, V. PRES.  
23 FRONT ST.  
COLFAX, IOWA  
ZIP CODE 50054  
TELEPHONE NO. 515 674-3133
- BITUCOTE PRODUCTS CO.  
ESTELL L. JOHNSON, EXPORT SALES MGR.
- CUSTOM STAMPINGS.  
METAL FORMING  
EQUIPMENT.  
DIES. JIGS. FIXTURES.  
GAUGES.  
PRODUCTION MACHINERY.  
SPECIAL MACHINERY.  
COIL HANDLING &  
LEVELING EQUIPMENT.  
CUSTOM & EXPERIMENTAL  
MACHINERY. TOOL &  
SPECIAL MACHINE  
DESIGN.
- TANKS.  
FERTILIZER TANK KIT.  
DISC KIT. SPRAY BOOM  
KIT. PLANTER  
ATTACHMENT KIT.  
TRAILER SPRAYERS.  
TRUCK SPRAY UNITS.
- CAST IRON PATTERN &  
CORE BOX CASTINGS.  
ALUMINUM PATTERN &  
CORE BOX CASTINGS.  
ALUMINUM CASTINGS.  
ALUMINUM & IRON  
PROTOTYPE CASTINGS.  
RUBBER MOLDS. PLASTIC  
& ALUMINUM DIES.  
PERMANENT MOLD DIES.  
SHELL MOLD EQUIPMENT.  
METAL PATTERNS. WOOD  
PATTERNS, MODELS &  
PROTOTYPES.  
MACHINE WORK.
- NATIVE SPECIES OF  
GRADE LUMBER  
HARDWOODS &  
SOFTWOODS). NATIVE  
DIMENSIONAL LUMBER.  
FENCING POSTS &  
PANELS. SOLID WOOD  
PANELING. KILN DRIED,  
GREEN & PLANED  
LUMBER. FIREWOOD.  
SAWDUST LIVESTOCK  
BEDDING. MULCHING  
MATERIAL.
- DEHYDRATED ALFALFA  
PELLETS. SUN CURED  
ALFALFA CUBES. CORN  
CUBES.
- GRAY IRON CASTINGS.
- PROZEN Eviscerated  
TURKEYS. TURKEY  
PARTS.  
LIVESTOCK & POULTRY  
FEED.
- PICKUP RACKS.  
PICKUP TRUCK BUMPERS.  
GRILL GUARDS. TIRE  
CARRIERS. HITCHES.  
RUNNING BOARDS. MINI  
GUARDS.
- DEGREASERS.  
BACTERIACIDE.  
SANITIZERS.  
POWDERED CARBON  
DEPOSIT CLEANER.  
SPRAY & WIPE CLEANER.  
LIME REMOVER.
- ASPHALT EMULSIONS.  
ASPHALT & TAR
- PUBLISHING.  
CATALOGS, FOLDERS  
& CIRCULARS.  
TYPESETTING.  
PHOTOENGRAVING  
PLATES.
- COMMERCIAL PORTABLE  
VACUUM CLEANERS.  
DOMESTIC PORTABLE  
VACUUM CLEANERS.  
BUILT-IN VACUUM  
CLEANING SYSTEMS.
- LAMPS.  
LAMP SHADES.
- PORK & BEANS.  
CANNED VEGETABLES  
(CORN & DRIED BEANS).
- AUTOMOTIVE ALIGNMENT  
EQUIPMENT.
- DEHYDRATED ALFALFA  
PELLETS. SUN CURED  
ALFALFA CUBES. CORN  
CUBES.
- GRAY IRON CASTINGS.
- LUGGAGE RAILS  
(AUTOMOTIVE).  
AIR CONDITIONING  
RELIEF VALVES  
(AUTOMOTIVE).  
SCREEN COVER  
ASSEMBLY. OIL PUMP,  
AUTOMOTIVE.
- ROPE.  
TWISTED WIRE.  
FISHING LINE &  
LEADERS. RODS. REELS.  
MACRAME PRODUCTS  
(POLYESTER).
- RAISED SLAT-FLOORED  
PIG NURSERY.

(\*) - INTERESTED IN EXPORTING



# ALPHABETICAL LIST

<p>BITUCOTE PRODUCTS CO. 900 S.E. RACCOON ST. DES MOINES, IOWA ZIP CODE 50309 TELEPHONE NO. 515 288-1076</p>	<p>(CONT'D) SEALERS.</p>	<p>BOURNS, INC. TELEPHONE NO. 515 232-3700</p>	<p>(CONT'D)</p>
<p>BLACK CLAWSON HYDROTILE CO. JOHN W. HAMILTON, FOREIGN SALES MGR. NASHUA, IOWA ZIP CODE 50658 TELEPHONE NO. 515 435-4141</p>	<p>CONCRETE PIPE MACHINES. CUSTOM FABRICATING &amp; MACHINING.</p>	<p>BOWIE MFG. INC. GORDON F. CLARK, CONSULTANT 313 S. HANCOCK LAKE CITY, IOWA ZIP CODE 51449 TELEPHONE NO. 712 464-3191</p>	<p>FIBERGLASS PRODUCTS CONTRACTORS BOX HIGH PRESSURE CATTLE SPRAYER. PORTABLE X-RAY UNITS. PORTABLE X-RAY FILM PROCESSOR. MOBILE VETERINARY CLINIC &amp; CLINIC TRUCK BODIES. HEAVY DUTY AIR TANK BUMPER. DROP-OUT SPARE TIRE CARRIER. PICKUP TOPPER. FIBERGLASS UTILITY BODIES. ENCLOSED SNOWMOBILE TRAILER. VETERINARY INSTRUMENTS.</p>
<p>BLACKHAWK FILMS, INC. CARL N. LANGE, SR. V. PRES. 1235 W. 5TH ST. DAVENPORT, IOWA ZIP CODE 52804 TELEPHONE NO. 319 323-9735</p>	<p>EIGHT MM &amp; SIXTEEN MM FILMS. COLORSLIDES. VIDEOCASSETTE TAPES.</p>	<p>BOYT DIV. - WELSH SPORTING GOODS CORP. H. E. WELSH, PRES. E. MAIN &amp; HAMILTON STS. IOWA FALLS, IOWA MAILING ADDRESS BOX 1108 IOWA FALLS, IOWA 50126 TELEPHONE NO. 515 648-4626</p>	<p>CANVAS LUGGAGE. DUFFLE &amp; GEAR BAGS. LEATHER GUN SLINGS &amp; STRAPS. GUN CASES.</p>
<p>BLOOM INC. MFG. &amp; SUPPLY MARK COLLETT, MKTG. MGR. HIGHWAY 20 W. INDEPENDENCE, IOWA ZIP CODE 50644 TELEPHONE NO. 319 827-1139</p>	<p>LAWN MOWER REPAIR TOOLS. AUTOMATIC LIVESTOCK FEEDING SYSTEMS. GRAIN AUGERS. HYDRAULIC WINCHES. CABLE WINCHES. SPEED REDUCERS. GOOSENECK TRAILERS.</p>	<p>BRAMBLE APIARIES (*) KERRY BRAMBLE, OWNER P.O. BOX 21 BEAVER, IOWA ZIP CODE 50031 TELEPHONE NO. 515 275-4504</p>	<p>BOTTLED, BULK &amp; COMB HONEY. BEESWAX.</p>
<p>BLOOMFIELD FOUNDRY, INC. ROBERT L. POSE, GEN. MGR. R. #6 BLOOMFIELD, IOWA MAILING ADDRESS P.O. BOX 79 BLOOMFIELD, IOWA 52537 TELEPHONE NO. 515 664-2191</p>	<p>GRAY IRON CASTINGS.</p>	<p>BRENNEMAN &amp; ASSOCIATES INC. RALPH F. BRENNEMAN, PRES. 201 35TH ST. MARION, IOWA ZIP CODE 52302 TELEX NO. 46-4485 TELEPHONE NO. 319 377-6394</p>	<p>ELECTRONIC SUB-ASSEMBLIES. WIRE HARNESSES.</p>
<p>BLUE BIRD MIDWEST, DIV. BLUE BIRD BODY CO. JOE DOBY, GEN. MGR. HIGHWAY 34 W. MOUNT PLEASANT, IOWA MAILING ADDRESS BOX 180 MOUNT PLEASANT, IOWA 52641 TELEPHONE NO. 319 385-2231</p>	<p>SCHOOL BUS BODIES.</p>	<p>BRENT INDUSTRIES, INC. MICHAEL D. VAN MILL, PRES. R. #1 SHELL ROCK, IOWA ZIP CODE 50670 TELEPHONE NO. 319 885-4829</p>	<p>CONTRACT METAL FABRICATION. GRAIN WAGONS.</p>
<p>BLUE STAR FOODS, INC. WILLIAM R. KAPLAN, EXEC. V. PRES. 1023 4TH ST. COUNCIL BLUFFS, IOWA ZIP CODE 51501 TELEPHONE NO. 712 322-0203 TWX. 910 966-8011</p>	<p>CANNED PORK &amp; BEEF PRODUCTS. FROZEN PRECOOKED MEAT PATTIES. CANNED CHICKEN. FROZEN PRECOOKED FRIED CHICKEN. CHICKEN BROTH. FROZEN FRUIT PIES. FROZEN MEAT PIES &amp; DINNERS.</p>	<p>BRICE ENGINEERING, INC. (*) EDWARD F. BRICE, PRES. 2110 E. MAMIE EISENHOWER BOONE, IOWA ZIP CODE 50036 TELEPHONE NO. 515 432-4115</p>	<p>CUSTOM ELECTRONIC MFG.</p>
<p>BOB ALLEN SPORTSWEAR, DIV. OF BOB ALLEN CO., INC. GORDON COBBS, ADMIN. V. PRES. 214 S.W. JACKSON DES MOINES, IOWA MAILING ADDRESS P.O. BOX 477 DES MOINES, IOWA 50302 TELEPHONE NO. 515 283-1988</p>	<p>SHOOTING CLOTHING. FIELD SPORTSWEAR. HUNTING CLOTHING. DUFFLE BAGS. CARGO BAGS (COTTON DUCK). SUIT BAGS. SHELL POUCHES (EXPANDED VINYL). GUN CASES.</p>	<p>BROUGHAM INDUSTRIES, INC. KAREL L. BORMANN, PLANT MGR. HIGHWAY 18 E. ALGONA, IOWA MAILING ADDRESS P.O. BOX 538 ALGONA, IOWA 50511 TELEPHONE NO. 515 295-7201</p>	<p>CLEANING CHEMICALS FOR HIGH PRESSURE EQUIPMENT. HIGH PRESSURE-LOW VOLUME PUMPS. HIGH PRESSURE PORTABLE CLEANING EQUIPMENT.</p>
<p>BOONE VALLEY CO-OP. PROCESSING ASSN. MIKE DEKLOTZ, SOYMEAL SALES MGR. N. COMMERCIAL EAGLE GROVE, IOWA MAILING ADDRESS P.O. BOX 85 EAGLE GROVE, IOWA 50533 TELEPHONE NO. 515 448-4711</p>	<p>ANIMAL &amp; POULTRY FEEDS. SOYBEAN OIL. SOYBEAN MEAL.</p>	<p>BROWN, I., MFG. OF HARTLEY, INC. IVAN E. BROWN, M.D., PRES. 551 1ST ST., S.W. HARTLEY, IOWA ZIP CODE 51346 TELEPHONE NO. 712 728-2269</p>	<p>MOTOR HOMES. VAN CONVERSIONS.</p>
<p>BORG INDUSTRIES, LTD. (*) RICH BORGLUM, PRES. 525 MAIN ST. JANESVILLE, IOWA ZIP CODE 50647 TELEPHONE NO. 319 987-2976</p>	<p>ROTARY AIR VANE PUMP. PAINT SPRAY BOOTH FAN CONTROL SYSTEM (ENERGY SAVING).</p>	<p>BROWN, ROSCOE, CORP. (*) STANLEY BROWN, V. PRES. R. #1 LENOX, IOWA ZIP CODE 50851</p>	<p>POLYP CLAMP. FINGER SPLINTS.</p>
<p>BOURNS, INC. STANLEY YACKMIN, PLANT MGR. 300 AIRPORT ROAD AMES, IOWA ZIP CODE 50010 TELEX NO. 47-8449</p>	<p>POTENTIOMETERS (ASSEMBLIES &amp; COMPONENT PARTS).</p>	<p>BROWN, ROSCOE, CORP. (*) STANLEY BROWN, V. PRES. R. #1 LENOX, IOWA ZIP CODE 50851</p>	<p>SNOW BLOWERS. RUBBER TIRED 4-WHEEL DRIVE HYDRASTATIC PRIME MOVERS. DOZERS. BRUSH RAKE.</p>

(\*) - INTERESTED IN EXPORTING



# ALPHABETICAL LIST

<p>BROWN, ROSCOE, CORP. TELEPHONE NO. 515 333-4353</p>	<p>(CONT'D) ROTORY POWER BROOM. AUGER BACKFILLERS.</p>	<p>BURPEE, W. ATLEE, CO. ZIP CODE 52732 TELEPHONE NO. 319 243-1323 TWX. 910 525-1112</p>	<p>(CONT'D) KITS.</p>
<p>BROWN, WM. C., CO. PUBLISHERS LAWRENCE W. BROWN, PRES. 2460 KERPER BLVD. DUBUQUE, IOWA ZIP CODE 52001 TELEX NO. 46-8541 TELEPHONE NO. 319 588-1451</p>	<p>BOOKS.</p>	<p>BUSCH INDUSTRIES (*) HARVEY F. BUSCH, OWNER P.O. BOX 46 SAINT OLAF, IOWA ZIP CODE 52072 TELEPHONE NO. 319 783-2418</p>	<p>WOOD POSTS. MAIL BOXES.</p>
<p>BROWNELLS, INC. FRANK R. BROWNELL, III, EXEC. V. PRES. MONTEZUMA, IOWA ZIP CODE 50171 TELEPHONE NO. 515 623-5401</p>	<p>STEEL BLUING/ BLACKENING COMPOUNDS. GUNSTOCK EPOXY FINISH. EPOXY RESIN CEMENTS. POLISHING COMPOUNDS. SCREWDRIVERS. SPECIALIZED PRODUCTION TOOLS. JIGS &amp; FIXTURES. RIFLE SLINGS. HAND TRAPS FOR CLAY BIRD SHOOTING.</p>	<p>BUSH HOG/KBAUS PHIL DUNCHAN, CONTROLLER P.O. BOX 127 WALFORD, IOWA MAILING ADDRESS P.O. BOX 2459 CEDAR RAPIDS, IOWA 52406 TELEPHONE NO. 319 366-0723</p>	<p>LIME &amp; FERTILIZER SPREADERS. FERTILIZER BLENDERS. BULK FEED BODIES. SAND, SALT SPREADERS.</p>
<p>BRUIN MFG. CO. ROGER B. MCGREW, OFF. MGR. 607 N. 4TH AVE. MARSHALLTOWN, IOWA ZIP CODE 50158 TELEPHONE NO. 515 752-7116</p>	<p>INJECTION MOLDED PLASTICS. ALUMINUM DIE CASTINGS. ZINC DIE CASTINGS.</p>	<p>BUSH HOG/STAN HOIST GEORGE CALHOON, SALES MGR. JCT. HIGHWAYS 20 &amp; 169 FORT DODGE, IOWA MAILING ADDRESS P.O. BOX 834 FORT DODGE, IOWA 50501 TELEPHONE NO. 515 576-1185</p>	<p>FARM LOADERS. FARM ELEVATORS. FIELD CULTIVATORS. SPRING TOOTH HARROWS. AUGERS. CHISEL PLOWS. DISC HARROWS.</p>
<p>BUCKLEY &amp; BUSCH (*) LANA BUCKLEY, INTL. SALES 28 2ND ST. S.W. DAYTON, IOWA ZIP CODE 50530 TELEPHONE NO. 515 547-2230</p>	<p>AGRICULTURE FIELD SPRAYERS &amp; ACCESSORIES.</p>	<p>BUSKE, E.R., MFG. CO., INC. EARL R. BUSKE, PRES. HIGHWAY 3 E. POCAHONTAS, IOWA ZIP CODE 50574 TELEPHONE NO. 712 335-3585</p>	<p>WRECKERS. TOWING EQUIPMENT. TOW TRUCK ACCESSORIES.</p>
<p>BUILT RIGHT PATTERN SHOP (*) WAYNE C. ENDRES, OWNER 4495 N.W. 1ST ST. DES MOINES, IOWA ZIP CODE 50313 TELEPHONE NO. 515 282-1795</p>	<p>LID LIFTING TOOL. WRESTLING TAKE-DOWN MACHINE.</p>	<p>BUTLER MFG. CO. LARRY PRAGER, EXPORT MGR. 125 BROAD STORY CITY, IOWA ZIP CODE 50248 TELEPHONE NO. 515 733-4344</p>	<p>HEATERS FOR BIN DRYING AND CONDITIONING. CONTINUOUS FLOW HIGH SPEED GRAIN DRYER. BATCH TYPE GRAIN DRYER. REGULAR &amp; CENTRIFUGAL FANS FOR DRYING AND CONDITIONING.</p>
<p>BUNN-O-MATIC CORP. FRED BOHNHORST, EXPORT MGR. 900 E. TOWNLINE CRESTON, IOWA ZIP CODE 50801 TELEPHONE NO. 515 782-8407</p>	<p>COMMERCIAL COFFEE BREWERS &amp; ACCESSORIES. DOMESTIC COFFEE BREWERS &amp; ACCESSORIES.</p>	<p>CK PROCESSING CO. RICHARD E. MELSON, PRES. R. #5 MUSCATINE, IOWA MAILING ADDRESS P.O. BOX 396 MUSCATINE, IOWA 52761 TELEPHONE NO. 319 263-3095</p>	<p>LIVESTOCK FEED.</p>
<p>BURCH MFG. CO., INC. KARL D. BURCH, PRES. 618 1ST AVE. N. FORT DODGE, IOWA ZIP CODE 50501 TELEPHONE NO. 515 573-4136</p>	<p>TRAILER &amp; PONTOON BOAT CANOPIES. CANVAS COVERS. DRYER DUCTS. SHELLER POUCHES. HYDRAULIC SLEEVES. WELDERS APRONS, SLEEVES &amp; CURTAINS. HEAT HOUSER &amp; TRACTOR CAB. MISC. CANVAS PRODUCTS. FLUORESCENT CANVAS SAFETY BELTS &amp; VESTS. RED DANGER FLAGS. TARPULINS. SYNTHETIC TEXTILE PRODUCTS. WIDE LOAD, LONG LOAD &amp; OVERSIZE LOAD SIGNS. VINYL COATED COLLAPSIBLE LIQUID STORAGE TANKS, TRANSPORT &amp; STORAGE CONTAINER BAGS, &amp; FIRE DEPARTMENT WATER TANKS.</p>	<p>CABELL, PAUL C., &amp; CO., INC. (*) PAUL C. CABELL, PRES. HIGHWAY 5 S. ALBIA, IOWA ZIP CODE 52531 TELEPHONE NO. 515 932-7711</p>	<p>STRUCTURAL METAL PARTS. CUSTOM MADE POWDERED METAL BEARINGS.</p>
<p>BURLINGTON BASKET CO. C. H. THOMPSON, JR., V. PRES.-GEN. MGR. BLUFF ROAD &amp; OAK ST. BURLINGTON, IOWA MAILING ADDRESS P.O. BOX 808 BURLINGTON, IOWA 52601 TELEPHONE NO. 319 754-6508</p>	<p>CLOTHES HAMPERS. PICNIC BASKETS. BABY BASKETS. BABY BASSINET. SEWING CHESTS.</p>	<p>CABLE CONTROLS DIV. OF ACCO G. R. SKEELS, PLANT MGR. 12TH &amp; STONE ST. FAIRFIELD, IOWA ZIP CODE 52556 TELEX NO. 47-8358 TELEPHONE NO. 515 472-5121</p>	<p>MANUAL CONTROLS (CABLE).</p>
<p>BURPEE, W. ATLEE, CO. A. DANIEL FRANZMAN, V. PRES. 615 N. 2ND ST. CLINTON, IOWA</p>	<p>PLANTING FORMULA FOR STARTING SEEDS OR PLANTS. SEED &amp; START GROWING</p>	<p>CADCO, INC. GILBERT HOFFER, V. PRES. SALES 10100 DOUGLAS AVE. URBANDALE, IOWA MAILING ADDRESS P.O. BOX 3599 DES MOINES, IOWA 50322 TELEPHONE NO. 515 276-5417</p>	<p>MINERAL FEEDS &amp; TRACE MINERALS. VITAMIN &amp; ANTIBIOTIC FEED ADDITIVES &amp; PREMIXES. ANIMAL HEALTH PRODUCTS.</p>
<p>BURPEE, W. ATLEE, CO. A. DANIEL FRANZMAN, V. PRES. 615 N. 2ND ST. CLINTON, IOWA</p>	<p>PLANTING FORMULA FOR STARTING SEEDS OR PLANTS. SEED &amp; START GROWING</p>	<p>CALMAR MFG. CO., INC., THE BEN A. SCHORI, V. PRES. CALMAR, IOWA ZIP CODE 52132 TELEPHONE NO. 319 562-3261</p>	<p>SASH, DOORS, FRAMES &amp; SPECIAL MILLWORK. DESKS. HOSPITAL &amp; SCHOOL WARDROBE CABINETS. DORMITORY WARDROBE. PLASTIC LAMINATE CASEWORK.</p>
<p>BURPEE, W. ATLEE, CO. A. DANIEL FRANZMAN, V. PRES. 615 N. 2ND ST. CLINTON, IOWA</p>	<p>PLANTING FORMULA FOR STARTING SEEDS OR PLANTS. SEED &amp; START GROWING</p>	<p>CAM-LINE, INC. HOWARD AKINS, PRES.</p>	<p>FIBERGLASS HEATING MAT.</p>

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# ALPHABETICAL LIST

<p>CAM-LINE, INC. 905 E. STEWART CENTERVILLE, IOWA MAILING ADDRESS P.O. BOX 114 CENTERVILLE, IOWA 52544 TELEPHONE NO. 515 856-6638</p>	<p>(CONT'D) ELECTRIC HEATING MATS FOR CONCRETE. WIND-RESISTANT MEASURING LINES.</p>	<p>CARNATION CO., NORTH PLANT WAVERLY, IOWA 50677 TELEPHONE NO. 319 352-2237</p>	<p>(CONT'D) LIQUID FERTILIZER. LIQUID LIME SUBSTITUTE.</p>
<p>CAMPBELL INDUSTRIES, INC. CROM CAMPBELL, PRES. 3201 DEAN AVE. DES MOINES, IOWA ZIP CODE 50317 TELEX NO. 47-8396 TELEPHONE NO. 515 265-5331</p>	<p>SEED &amp; GRAIN DRIERS. GAS &amp; OIL FIRED HEATERS. DIRECT FIRED GAS BURNERS. CENTRIFUGAL FANS. BURNER SAFETY CONTROL SYSTEMS. TEMPERATURE CONTROL SYSTEMS.</p>	<p>CARPENTER SALES INC. (*) L. L. CARPENTER, PRES. 10825 N.E. HUBBELL AVE. BONDURANT, IOWA ZIP CODE 50035 TELEPHONE NO. 515 967-4297</p>	<p>THIMBLES, WOOD. BELLS, WOOD. FURNITURE. MINIATURES.</p>
<p>CAN-TEX INDUSTRIES, BRICK &amp; TILE DIV., REDFIELD PLANT G. E. HAVERKAMP, PLANT MGR. P.O. BOX A REDFIELD, IOWA ZIP CODE 50233 TELEPHONE NO. 515 833-2828</p>	<p>FACE BRICK. COMMON BRICK. DRAIN TILE.</p>	<p>CARRADUS CRAFTS JOHN L. CARRADUS, OWNER R.R. DUNDEE, IOWA ZIP CODE 52038</p>	<p>PORTION CONTROL BEEF LIVER &amp; PORK CHOPS. BONELESS SPECIALTY &amp; REGULAR PORK CUTS.</p>
<p>CAN-TEX INDUSTRIES, OTTUMWA BRICK PLANT THOMAS N. SHORT, PLANT MGR. BRICK PLANT ROAD OTTUMWA, IOWA MAILING ADDRESS P.O. BOX 556 OTTUMWA, IOWA 52501 TELEPHONE NO. 515 682-5471</p>	<p>FACE BRICK. COMMON BRICK. TILE. SPECIAL SHAPES.</p>	<p>CARRER FOUNDRY PRODUCTS, INC. ROD HARTING, GEN. MGR. CAPITOL ROAD, PROGRESS PARK MUSCATINE, IOWA MAILING ADDRESS P.O. BOX 837 MUSCATINE, IOWA 52761 TELEX NO. 46-8498 TELEPHONE NO. 319 263-1845</p>	<p>FOUNDRY CORE BINDERS. FOUNDRY EQUIPMENT, RAPID MULLERS &amp; ROLLOVERS. CONTINUOUS SAND MULLERS. SAND RECLAIMERS. SAND HEATERS. SAND COOLERS. MOLD HANDLERS. MOLDING MACHINES.</p>
<p>CAPITOL RECORDS MARVIN L. KING, GEN. MGR. 2101 S. 35TH COUNCIL BLUFFS, IOWA ZIP CODE 51501 TELEPHONE NO. 712 328-8060 TWX. 910 966-8017</p>	<p>TAPE RECORDING EQUIPMENT (DUPLICATORS). EIGHT TRACK STEREO CARTRIDGES. RECORDED CASSETTES. EIGHT TRACK &amp; CASSETTE WINDING EQUIPMENT.</p>	<p>CARVER, J. L., LUMBER CO. (*) JAMES L. CARVER, OWNER NORTH RIVER DRIVE PRINCETON, IOWA MAILING ADDRESS P.O. BOX 338 PRINCETON, IOWA 52768 TELEPHONE NO. 319 289-4316</p>	<p>HARDWOOD FURNITURE SQUARES &amp; LUMBER. HARDWOOD INDUSTRIAL LUMBER. HARDWOOD PALLETS.</p>
<p>CARDIS MFG. CO., INC. (*) DENNIS CARLSON, MGR. 1530 TRI VIEW AVE. SIOUX CITY, IOWA ZIP CODE 51103 TELEPHONE NO. 712 255-1986</p>	<p>ORNAMENTAL IRON.</p>	<p>CARVER PUMP CO. GORDON RYAN, MGR. MKTG. 1056 HERSHEY AVE. MUSCATINE, IOWA ZIP CODE 52761 TELEX NO. 46-8498 TELEPHONE NO. 319 263-3410</p>	<p>CENTRIFUGAL PUMPS.</p>
<p>CARGILL, INC. THOMAS O. PALMBY, ACCT. MGR. 411 6TH ST. N.E. CEDAR RAPIDS, IOWA ZIP CODE 52402 TELEPHONE NO. 319 364-4121</p>	<p>PROTEIN SOYBEAN MEAL. CRUDE SOYBEAN OIL.</p>	<p>CASCADE LUMBER CO. (*) RAY NOONAN, SR., PRES. HIGHWAY 151 E. CASCADE, IOWA ZIP CODE 52033 TELEPHONE NO. 319 852-3231</p>	<p>FLOOR &amp; ROOF TRUSSES. COMPONENT BUILDING WALLS. AGRICULTURE BUILDING PACKAGE.</p>
<p>CARGILL, INC. DALE A. RODMAN, PLANT MGR. 1710 16TH ST. S.E. CEDAR RAPIDS, IOWA MAILING ADDRESS P.O. BOX 1467 CEDAR RAPIDS, IOWA 52406 TELEX NO. 46-4453 TELEPHONE NO. 319 366-3591</p>	<p>STARCH. SYRUP. GERM. GLUTEN FEED. GLUTEN MEAL. STEEPWATER.</p>	<p>CASE, J. I., CO. R. L. LAFOLLETTE, GEN. PLANT MGR. 2117 STATE ST. BETTENDORF, IOWA ZIP CODE 52722 TELEPHONE NO. 319 355-2611</p>	<p>HARVESTING MACHINERY. AGRICULTURAL EQUIPMENT. CRAWLER TRACTORS.</p>
<p>CARGILL, INC. (*) LOGAN H. HEUSEL, SUPT. 411 N. CHERRY MOUNT PLEASANT, IOWA ZIP CODE 52641 TELEPHONE NO. 319 385-3103</p>	<p>HYBRID SEED CORN.</p>	<p>CASE, J. I., CO. R. I. HALE, GEN. PLANT MGR. 1930 DES MOINES AVE. BURLINGTON, IOWA MAILING ADDRESS P.O. BOX 848 BURLINGTON, IOWA 52601 TELEPHONE NO. 319 753-4200</p>	<p>SKID STEER LOADERS. WHEEL LOADER TRACTORS &amp; FORKLIFT TRACTORS (INDUSTRIAL). BACKHOES.</p>
<p>CARGILL, INC., SOYBEAN PROTEIN PLANT ANTHONY P. CAHILL, FLOUR MKT. MGR. 1010 10TH AVE. S.W. CEDAR RAPIDS, IOWA MAILING ADDRESS P.O. BOX 2817 CEDAR RAPIDS, IOWA 52406 TELEPHONE NO. 319 366-8381</p>	<p>SOY FLOUR. SOY GRITS. SOY FLOUR MILK REPLACER. CRUDE SOYBEAN OIL. SOYBEAN MEAL. TEXTURED VEGETABLE PROTEIN.</p>	<p>CASWELL MFG. CO. R. C. CONLEY, SALES MGR. VINE ST. CHEROKEE, IOWA ZIP CODE 51012 TELEPHONE NO. 712 225-2591</p>	<p>STEEL FENCE. WEIGHING CRATE. AUTOMATIC CATTLE CURRIER. PIG GRIPPING DEVICE. FARROWING CRATES. HOG CATCHING CHUTE. SOW FEEDING STALL.</p>
<p>CARNATION CO., NORTH PLANT D. L. BARR, PLANT MGR. 52 7TH AVE., N.W. WAVERLY, IOWA MAILING ADDRESS P.O. BOX 298</p>	<p>INSTANT FOOD PRODUCTS.</p>	<p>CATERPILLAR TRACTOR CO. WESLEY BRACKEN, MGR. HIGHWAY 67 &amp; PENNO ROAD BETTENDORF, IOWA ZIP CODE 52722 TELEPHONE NO. 319 359-7133</p>	<p>REMANUFACTURED DIESEL TRUCK ENGINES.</p>

(\*) - INTERESTED IN EXPORTING



# ALPHABETICAL LIST

<p>CATERPILLAR TRACTOR CO. WALTER DUNBAR, PLANT MGR. P.O. BOX 2790 DAVENPORT, IOWA ZIP CODE 52809 TELEPHONE NO. 319 285-1391</p>	<p>HEAVY EQUIPMENT PARTS. ENGINE COMPONENT PARTS.</p>	<p>CHAMBERLIN TRAILERS, DIV. WILSON TRAILER CO. PATRICK W. PHELAN, GEN. MGR.. 712 1ST N.W. HAMPTON, IOWA ZIP CODE 50441 TELEPHONE NO. 515 456-2506 TWX. 910 523-6900</p>	<p>CUSTOMIZED TRUCK BODIES. SEMITRAILERS.</p>
<p>CENEX SEED CORN PLANT IRVING KIENZLE, MGR. 5838 W. CEDAR WAPSIE ROAD CEDAR FALLS, IOWA ZIP CODE 50613 TELEPHONE NO. 319 987-2473</p>	<p>SEED CORN.</p>	<p>CHAMPION GLOVE MFG. CO. L. A. NYLEN, PRES. 2200 E. OVID DES MOINES, IOWA ZIP CODE 50313 TELEPHONE NO. 515 265-2551</p>	<p>GOLF, HANDBALL &amp; CURLING GLOVES. TENNIS GLOVES. BATTERS GLOVES.</p>
<p>CENEX SOIL SERVICE (*) THAYNE BOWDEN, MGR. P.O. BOX 353 HAWARDEN, IOWA ZIP CODE 51023 TELEPHONE NO. 712 552-2821</p>	<p>FERTILIZER.</p>	<p>CHAMPION PACKAGES CO., FOLDING CARTON DIV. CLARK GARRELS, SR. SALES REP. 2301 S. 21ST ST. CLINTON, IOWA ZIP CODE 52732 TELEPHONE NO. 319 243-3910 TWX. 910 525-1117</p>	<p>SPORTING GOODS, TOY &amp; NOVELTY CARTONS. COSMETIC, TOILETRY &amp; MEDICAL SUPPLY CARTONS. BAKERY &amp; FOOD CARTONS.</p>
<p>CENTRAL HYDRAULICS CO. WAYNE HUGHES, SALES MGR. CENTRAL STEEL ROAD CAMANCHE, IOWA MAILING ADDRESS P.O. BOX 919 CLINTON, IOWA 52732 TELEPHONE NO. 319 243-7100</p>	<p>HYDRAULIC COMPONENTS. TRUCK TRAILER HYDRAULIC LANDING GEAR. HYDRAULIC CYLINDERS.</p>	<p>CHANILAND CO., THE, DIV. OF DOUGLAS &amp; LOMASON CO. KERMIT CHANTLAND, PLANT MGR. NORTH ST. CLAIRE DAKOTA CITY, IOWA MAILING ADDRESS DRAWER A HUMBOLDT, IOWA 50548 TELEPHONE NO. 515 332-4040 TWX. 910 523-6942</p>	<p>PACKAGE HANDLING, LIGHT &amp; HEAVY DUTY BELT CONVEYORS (PORTABLE &amp; STATIONARY). BUCKET ELEVATORS. CONVEYOR HARDWARE &amp; ACCESSORIES. CONVEYOR PULLEYS. BAG FILLING MACHINERY.</p>
<p>CENTRAL IOWA RENDERING PLANT (*) CHAS. &amp; RONALD SLOCUM, PARTNERS 1005 N. CENTER MARSHALLTOWN, IOWA MAILING ADDRESS R. #1 MARSHALLTOWN, IOWA 50158 TELEPHONE NO. 800 542-7892</p>	<p>TANKAGE. INEDIBLE GREASE &amp; TALLOW. MEAT &amp; BONE MEAL. BEEF HIDES.</p>	<p>CHARLES CUSTOM MFG. DIV. (*) MIKE MAHONEY, GEN. MGR. 600 N. 10TH COUNCIL BLUFFS, IOWA ZIP CODE 51501 TELEX NO. 04-8562 TELEPHONE NO. 712 328-2603</p>	<p>UPHOLSTERED FURNITURE.</p>
<p>CENTRAL SOYA CO., INC. KEN OLTMAN, PLANT MGR. HIGHWAY 69 S. BELMOND, IOWA ZIP CODE 50421 TELEPHONE NO. 515 444-2231 TWX. 910 520-2441</p>	<p>MIXED FEED. SOYBEAN OIL. SOYBEAN MEAL. LECITHIN.</p>	<p>CHECK-ALL VALVE MFG. CO. CRAWFORD C. HUBBELL, PRES. 520 S.W. 5TH ST. DES MOINES, IOWA MAILING ADDRESS P.O. BOX 835 DES MOINES, IOWA 50304 TELEX NO. 47-8494 TELEPHONE NO. 515 283-2171</p>	<p>CHECK VALVES.</p>
<p>CENTRALAB DIV., GLOBE-UNION, INC. LARRY ERRITT, TRANSPORTATION MGR. HIGHWAY 20 FORT DODGE, IOWA MAILING ADDRESS BOX 858 R. #1 FORT DODGE, IOWA 50501 TELEPHONE NO. 515 955-8585</p>	<p>SWITCHES. POTENTIOMETERS.</p>	<p>CHELSY INDUSTRIES, INC. (*) CHARLES ELSBURY, PRES. 210 HIGHWAY 18 E. CLEAR LAKE, IOWA MAILING ADDRESS P.O. BOX B CLEAR LAKE, IOWA 50428 TELEPHONE NO. 515 357-5685</p>	<p>SPECIALIZED TELEPHONE COMPUTER.</p>
<p>CENTURY ENGINEERING CORP., DIV. MC CORD CORP. R. D. SORENSEN, V. PRES.-SALES 221 4TH AVE. S.E. CEDAR RAPIDS, IOWA ZIP CODE 52401 TELEPHONE NO. 319 364-4101</p>	<p>PORTABLE OIL-FIRED SPACE HEATERS. FARM CROP SPRAY EQUIPMENT. ROLLER PUMPS. HIGH PRESSURE WASHER. LAWN &amp; GARDEN SPRAY EQUIPMENT.</p>	<p>CHEMPLEX CO. KERIEN FITZPATRICK, WORKS MGR. P.O. BOX 819 CLINTON, IOWA ZIP CODE 52732 TELEPHONE NO. 319 243-5500 TWX. 910 525-1119</p>	<p>PLASTIC RESINS.</p>
<p>CENTURY MACHINE INC. (*) PHILIP L. ANDERSON, PRES. 1ST ST. W. COULTER, IOWA MAILING ADDRESS P.O. BOX 30 COULTER, IOWA 50431 TELEPHONE NO. 515 866-6748</p>	<p>LONG STROKE HORIZONTAL HONING MACHINE. DEEP HOLE DRILLING EQUIPMENT. SPECIAL CUSTOM EQUIPMENT. TOOLING FOR HONING EQUIPMENT.</p>	<p>CHERRY-BURRELL CORP., UNIT OF AMCA INTL. INC. T. E. JURACEK, V. PRES.-EXPORT 2400 6TH ST. S.W. CEDAR RAPIDS, IOWA ZIP CODE 52406 TELEX NO. 46-4426 TELEPHONE NO. 319 365-5221</p>	<p>HEAT EXCHANGERS. FITTINGS &amp; VALVES. AUTOMATIC AIR OPERATED VALVES. LEVEL FILLERS. ASEPTIC FILLERS. FORMER-FILLER-SEALER FOR PLASTIC COATED GABLE-TOP PAPERBOARD MILK CONTAINERS. STAINLESS STEEL TANKS &amp; PROCESSORS. ICE CREAM FREEZERS. HARD CAPSULE MACHINE. CENTRIFUGAL PUMPS. AUTOMATIC CONTROL SYSTEMS.</p>
<p>CESH CORP. (*) DWAYNE RUTHERFORD, PRES. HIGHWAY 30 E. DENISON, IOWA MAILING ADDRESS P.O. BOX 370 DENISON, IOWA 51442 TELEPHONE NO. 712 263-5681</p>	<p>CONFINEMENT HOG SYSTEMS.</p>	<p>CHIEF ALFA INC. (*) JAMES B. LANG, PRES.</p>	<p>DEHYDRATED ALFALFA. DEHYDRATED CORN</p>
<p>CHAMBERLAIN MFG. CORP.-COLLIS DIV. R. A. BELL, DIV. V. PRES. 2005 S. 19TH ST. CLINTON, IOWA ZIP CODE 52732 TELEX NO. 46-8493 TELEPHONE NO. 319 242-7731</p>	<p>WELDED WIRE PRODUCTS. MACHINE TOOL ACCESSORIES.</p>		



# ALPHABETICAL LIST

	(CONT'D)	
COMPUTER PAPERS, INC. DES MOINES, IOWA ZIP CODE 50309 TELEPHONE NO. 515 282-8133		CORRY'S MACHINE & TOOL CHARLES E. RICHARDSON, PRES. BONAPARTE, IOWA ZIP CODE 52620 TELEPHONE NO. 319 592-3164
CONCRETE PIPE MACHINERY CO. JOSEPH DROP, EXEC. V. PRES. W. 1ST & GEORGE STS. SIOUX CITY, IOWA MAILING ADDRESS P.O. BOX 1708 SIOUX CITY, IOWA 51102 TELEX NO. 48-0111 TELEPHONE NO. 712 277-8111	CONCRETE MIXERS. CONCRETE PIPE MACHINES & ATTACHMENTS. CONCRETE PIPE TESTING EQUIPMENT. TURNKEY CONCRETE PIPE MANUFACTURING PLANTS.	COUNTY LINE MFG. DELBERT SYTHARD, MGR. N. COUNTY LINE ROAD KEOTA, IOWA ZIP CODE 52248 TELEPHONE NO. 515 636-3874
CONGDON PRINTING CO. RICHARD J. CONGDON, PRES. 203 STATE ST. CEDAR FALLS, IOWA MAILING ADDRESS P.O. BOX 485 CEDAR FALLS, IOWA 50613 TELEPHONE NO. 319 266-7578	COLOR PRINTING & COMMERCIAL PRINTING (LETTERPRESS). COLOR PRINTING & COMMERCIAL PRINTING (OFFSET & LITHOGRAPHY).	COVAULT BUILDERS & SUPPLY (*) GIFFORD A. COVAULT, OWNER 2028 2ND ST. GUTHRIE CENTER, IOWA ZIP CODE 50115 TELEPHONE NO. 515 747-3410
CONRAD, INC. (*) LEONARD F. CONRAD, PRES. P.O. BOX 88 HOUGHTON, IOWA ZIP CODE 52631 TELEPHONE NO. 319 469-4111	STEEL STORAGE BINS. STEEL STORAGE BUILDINGS. CATTLE & HOG SHELTERS. GRAIN HANDLING EQUIPMENT.	CRANE CO. V. C. MALONE, GEN. MGR. 1000 N. 12TH AVE. WASHINGTON, IOWA ZIP CODE 52353 TELEPHONE NO. 319 653-5401
CONSOLIDATED CO-OP., INC. (*) MARK LESTER, FEED DEPT. MGR. P.O. BOX 48 GOWRIE, IOWA ZIP CODE 50543 TELEPHONE NO. 515 352-3831	FEED. FERTILIZER.	CRANE & MONORAIL SYSTEMS DIV. OF ACCO WAYNE STOLL, GEN. MGR. 607 W. BROADWAY AVE. FAIRFIELD, IOWA ZIP CODE 52556 TELEX NO. 47-8347 TELEPHONE NO. 515 472-5171
CONSOLIDATED POPCORN, INC. WAYNE BLEWITT, PRES. SCHALLER, IOWA ZIP CODE 51053 TELEPHONE NO. 712 275-4242	POPCORN.	CREATAFORM, LTD. VIRGIL SELLERS, PRES. 2859 WAGNER ROAD WATERLOO, IOWA ZIP CODE 50701 TELEPHONE NO. 319 235-9531
CONSTRUCTION PRODUCTS, INC. A. L. JENNINGS, EXEC. V. PRES. 4301 N.E. 14TH ST. DES MOINES, IOWA ZIP CODE 50316 TELEX NO. 47-8374 TELEPHONE NO. 515 266-1141	STEEL FORMS (CONCRETE CONSTRUCTION).	CRESCI BODY & EQUIPMENT, INC. DONALD SHEWRY, PRES. 1809 W. RIVER DRIVE DAVENPORT, IOWA MAILING ADDRESS P.O. BOX 3596 DAVENPORT, IOWA 52808 TELEPHONE NO. 319 322-0991
CONTINENTAL SOYA CORP. (*) IVAN L. OPPERMAN, PRES. P.O. BOX 187 MANNING, IOWA ZIP CODE 51455 TELEPHONE NO. 712 653-8222	44% SOYBEAN MEAL. RAW SOYBEAN OIL.	CURBMASTER OF AMERICA, INC. RONALD H. BLECH, SALES & SERV. COORD. 115 E. 19TH ST. CEDAR FALLS, IOWA MAILING ADDRESS P.O. BOX 98 CEDAR FALLS, IOWA 50613 TELEPHONE NO. 319 266-2663
CONTROL-O-FAX CORP. T. WAYNE DAVIS, PRES. 3070 W. AIRLINE HIGHWAY WATERLOO, IOWA MAILING ADDRESS P.O. BOX 778 WATERLOO, IOWA 50704 TELEPHONE NO. 319 234-4651	COMMERCIAL PRINTING (LETTERPRESS). COMMERCIAL PRINTING (LITHOGRAPHY). PEGBOARD ACCOUNTING SYSTEMS.	CURRAN HYDRAULIC CORP. WILLIAM J. CURRAN, PRES. 528 5TH ST. N.W. DYERSVILLE, IOWA MAILING ADDRESS P.O. BOX 244 DYERSVILLE, IOWA 52040 TELEPHONE NO. 319 875-2414
COOPER MFG. CO. CLAYTON H. COOPER, PRES. 410 S. 1ST AVE. MARSHALLTOWN, IOWA ZIP CODE 50158 TELEPHONE NO. 515 752-6736	RUBBER GASKETS. SHEET RUBBER. INDUSTRIAL GASKETS. OEM GASKET MATERIALS. STEEL SHIMS & STEEL STAMPINGS.	CURRIES MFG. INC. RICHARD C. AMICK, V. PRES.-MKTG. 251 9TH ST. S.E. MASON CITY, IOWA MAILING ADDRESS BOX 1648 MASON CITY, IOWA 50401 TELEPHONE NO. 515 423-1334
CORNBELT MFG., INC. (*) DOUGLAS BLASS, V. PRES. P.O. BOX 281 EARLY, IOWA ZIP CODE 50535 TELEPHONE NO. 712 273-5167	HOPPER BOTTOM GRAIN TRAILER.	CUTLAS GEAR & MFG., INC. LAURA KLECKNER, HUB SALES MGR. 706 W. 6TH ST. VINTON, IOWA ZIP CODE 52349 TELEPHONE NO. 319 472-5269
CORNING LABORATORIES, INC. MARY JANE CORNING, V. PRES. 1922 MAIN ST. CEDAR FALLS, IOWA MAILING ADDRESS P.O. BOX 625 CEDAR FALLS, IOWA 50613 TELEPHONE NO. 319 277-2401	AIR POLLUTION MONITORING EQUIPMENT. SULFATION PLATES & BRACKETS. DUSTFALL JARS & CARRIERS.	STORAGE RACK SYSTEMS. PLASTIC BLOWMOLDED PRODUCTS.
		STOCK TANK. HYDRAULIC TRAILERS. FLUSH TANKS FOR FARROWING HOUSES. STEEL SLATED FLOORING FOR FARROWING HOUSES. BALE MOVERS. ROUND BALE FEEDERS.
		KITCHEN CABINETS. STORAGE CABINETS. STORE FIXTURES.
		HIGH PRODUCTION GRAY & DUCTILE IRON CASTINGS. CAST IRON GATE & CHECK VALVES. TRANSFER & NUMERICAL CONTROL MACHINING.
		OVERHEAD CRANES. OVERHEAD MONORAIL MATERIAL HANDLING EQUIPMENT. STACKERS. TEXTILE CLEANING EQUIPMENT.
		RECREATION VEHICLE STORAGE CONTAINER. PICKUP TOOL BOX. CHEMICAL TOILET. CUSTOM PLASTIC MFG. SLIP-STREAM WIND DEFLECTOR. CASKETS.
		TRUCK TARP SYSTEMS. HOISTS. HYDRAULIC PUMPS. DUMP TRUCK BODIES. TRUCK LIGHTING SYSTEMS.
		CURB & GUTTER PAVERS. DITCH PAVERS. SIDEWALK PAVERS. SLAB PAVERS. CONCRETE SPREADERS. SUBGRADER. CURB PAVERS. TRAIL GRADERS. FINE GRADERS. SLIPFORM PAVERS.
		HYDRAULIC FITTINGS.
		STEEL DOORS & FRAMES. FIRE DOORS & FRAMES.
		SCREW MACHINE PRODUCTS. GEAR CUTTING & GRINDING. FOUR WHEEL DRIVE HUBS.



# ALPHABETICAL LIST

<p>IEF ALFA INC. 1000 OAK ST. GRINNELL, IOWA ZIP CODE 50112 TELEPHONE NO. 515 236-4634</p>	<p>(CONT'D) PELLETS. SUN CURED HAY PELLETS.</p>	<p>COBERLY ELEVATOR EQUIPMENT &amp; CONSTRUCTION DOUG COBERLY, OWNER 111 S. LOCUST ST. WINFIELD, IOWA ZIP CODE 52659 TELEPHONE NO. 319 257-6271</p>	<p>(*) GRAIN STORAGE EQUIPMENT.</p>
<p>ER MFG. &amp; DIST. CO., INC. (*) DELANE CIZEK, PRES. P.O. BOX 86 CLUTIER, IOWA ZIP CODE 52217 TELEPHONE NO. 319 479-2232</p>	<p>TILE GATES. HEAVY DUTY BICYCLE TYPE WHEELS. GOPHER TRAPS. SMALL ANIMAL TRAPS. PTO UNIT. LAWN &amp; WEED CUTTER. CARTS (LAWN &amp; GARDEN). SMALL DIFFERENTIALS.</p>	<p>COLBY, ELI, CO. (*) JOHN E. COLBY, PRES. P.O. BOX 248 LAKE MILLS, IOWA ZIP CODE 50450 TELEPHONE NO. 515 592-4121</p>	<p>PACKAGED HYPNUM PEAT MOSS &amp; BLACK CULTIVATED PEAT. PACKAGED POTTING SOILS &amp; POTTING &amp; PLANTING MIXES. MIXED TOP DRESSING.</p>
<p>APSADDLE &amp; SON MFG. INC. (*) GEORGE CLAPSADDLE, PRES. P.O. BOX 218 WHITTEN, IOWA ZIP CODE 50269 TELEPHONE NO. 515 486-5311</p>	<p>FLAIL, SIDE &amp; 3 POINT MOUNTED INDUSTRIAL HIGHWAY MOWERS. TRUCK FRONT END POWER TAKE OFF. LIVE POWER TAKE OFF (HYDRAULIC &amp; MECHANICALLY DRIVEN EQUIPMENT).</p>	<p>COLBY PIONEER PEAT CO. (*) MALCOLM D. COLBY, PRES. P.O. BOX 8 HANLONTOWN, IOWA ZIP CODE 50444 TELEPHONE NO. 515 896-2155</p>	<p>POTTING SOILS. GOLF GREENS TOP DRESSING. GREENS BUILDING PEAT. PLANTER MIX. COMPOST ACTIVATOR.</p>
<p>ARK, S. A., &amp; ASSOCIATES (*) ROBERT J. WESTFALL, GEN. SALES MGR. 3545 3RD AVE. MARION, IOWA MAILING ADDRESS P.O. BOX 563 MARION, IOWA 52302 TELEPHONE NO. 319 377-6328</p>	<p>FARM ALARM SYSTEMS.</p>	<p>COLONY MARKET PLACE (*) CARL OEHL, PRES. SOUTH AMANA, IOWA ZIP CODE 52334 TELEPHONE NO. 319 622-3225</p>	<p>JELLIES &amp; JAMS. HORSERADISH. HORSERADISH JELLY GLAZE.</p>
<p>LAY EQUIPMENT CORP. DONALD R. WILSON, DIR., INTL. OPER. 138 RIVERSIDE DRIVE CEDAR FALLS, IOWA MAILING ADDRESS P.O. BOX 729 CEDAR FALLS, IOWA 50613 TELEPHONE NO. 319 268-0473</p>	<p>STEEL WINDOWS. LIQUID MANURE TANKS. VENTILATION. WATER BOWLS. MILKING PARLOR STALLS. SILO UNLOADERS. FARM GATES. MECHANICAL FEEDERS. STALLS &amp; STANCHIONS. HOG HOUSE EQUIPMENT. BARN CLEANERS.</p>	<p>COMMERCIAL BAG &amp; TEXTILE INC. (*) SARI BASSMAN, V. PRES. 119 S.W. COLUMBUS DES MOINES, IOWA ZIP CODE 50315 TELEPHONE NO. 515 282-1259</p>	<p>BURLAP PARTS BAGS &amp; SHIPPING BAGS. COTTON PARTS BAGS &amp; SHIPPING BAGS. COTTON SPECIALTY BAGS. BURLAP &amp; COTTON SANDBAGS. CANVAS DROP CLOTHS. BURLAP PAVING COVERS. INDUSTRIAL WIPING CLOTHS.</p>
<p>LINTON CORN PROCESSING CO., INC. P. A. MEYER, V. PRES. SALES/MKTG. 1251 BEAVER CHANNEL PKY. CLINTON, IOWA ZIP CODE 52732 TELEX NO. 46-8449 TELEPHONE NO. 319 242-1121</p>	<p>CORN GLUTEN FEED &amp; MEAL. CORN GERM MEAL (WET MILLED). DEXTROSE. CORN SYRUPS, STARCHES &amp; DEXTRINS. CRUDE CORN OIL. HIGH FRUCTOSE CORN SYRUPS. VITAMIN ENRICHED LIVESTOCK FEED. LACTIC ACID. ENZYMES.</p>	<p>COMMERCIAL PRINTING, INC. EDWIN R. PUGSLEY, PRES. 701 KEOSAUQUA WAY DES MOINES, IOWA ZIP CODE 50309 TELEPHONE NO. 515 284-8400</p>	<p>BOOKLETS &amp; BOOKS. COLLEGE CATALOGS. PARTS &amp; PRICE LISTS. LETTER HEADS. TELEPHONE DIRECTORIES. ASSOCIATION DIRECTORIES. ADVERTISING &amp; SALES PROMOTION LITERATURE.</p>
<p>LINTON ENGINES CORP. WM. N. MAYBERRY, INTL. SALES MGR. CLARK &amp; MAPLE STS. MAQUOKETA, IOWA ZIP CODE 52060 TELEX NO. 46-8407 TELEPHONE NO. 319 652-2411</p>	<p>DUCTILE &amp; GRAY IRON CASTINGS. ALUMINUM CASTINGS. ZINC CASTINGS. SMALL GASOLINE ENGINES. OUTBOARD MOTORS. COMPONENT ENGINE PARTS. CHAINSAWS.</p>	<p>COMMERCIAL SHEARING INC. E. K. GETMAN, PLANT MGR. 56 5TH AVE. CENTRAL CITY, IOWA ZIP CODE 52214 TELEPHONE NO. 319 438-6184</p>	<p>HYDRAULIC VALVES.</p>
<p>LOW CORP.-VALVE DIV. J. E. HARRIS, CENTRAL REG. SALES MGR. S. 2ND &amp; 8TH AVE. E. OSKALOOSA, IOWA MAILING ADDRESS P.O. BOX 350 OSKALOOSA, IOWA 52577 TELEPHONE NO. 515 673-8611</p>	<p>FIRE HYDRANTS. CAST IRON GATES &amp; BUTTERFLY VALVES.</p>	<p>COMMUTER INDUSTRIES, INC. MERLIN E. SIMON, PRES. HIGHWAY 151 E. CASCADE, IOWA MAILING ADDRESS P.O. BOX 309 CASCADE, IOWA 52033 TELEPHONE NO. 319 852-3208</p>	<p>MOTORCYCLE (ATV).</p>
<p>LOW CORP.-VALVE DIV. J. E. HARRIS, CENTRAL REG. SALES MGR. S. 2ND &amp; 8TH AVE. E. OSKALOOSA, IOWA MAILING ADDRESS P.O. BOX 350 OSKALOOSA, IOWA 52577 TELEPHONE NO. 515 673-8611</p>	<p>FIRE HYDRANTS. CAST IRON GATES &amp; BUTTERFLY VALVES.</p>	<p>COMPACKER, INC. RICHARD W. TUCKER, PLANT MGR. 3030 HICKORY GROVE ROAD DAVENPORT, IOWA MAILING ADDRESS P.O. BOX 2026 DAVENPORT, IOWA 52804 TELEPHONE NO. 319 391-2751</p>	<p>PACKAGING MACHINERY. CASE SEALERS.</p>
<p>COBBS MFG. CO. C. A. HAAS, EXEC. V. PRES. 420 E. GRAND DES MOINES, IOWA ZIP CODE 50309 TELEPHONE NO. 515 282-0267</p>	<p>CONTRACT SEWING. AUTO REGISTRATION HOLDERS. LITTER BAGS. VINYL HEAT SEALING. VINYL KEY CASES. HOT GOLD LEAF EMBOSSING. ADVERTISING CALENDARS. AUTOMOTIVE ADVERTISING SPECIALTIES.</p>	<p>COMPOSITORS (*) ROBERT D. WORLEY, GEN. MGR. 300 I AVE. N.W. CEDAR RAPIDS, IOWA ZIP CODE 52405 TELEPHONE NO. 319 366-3583</p>	<p>PRINTERS REPRODUCTION PROOFS. PHOTO DISPLAY HEADLINES. PHOTO COMPOSITION TYPE SET (COMPUTER). PHOTO REPRODUCTION NEGATIVES. DIES FOR RUBBER IMPRINTING. LINOTYPE SLUGS.</p>
<p>COMPUTER PAPERS, INC. WM. J. PEVERILL, PRES. 321 S.W. 4TH</p>	<p>CALENDARS. CATALOGS. BUSINESS FORMS.</p>		

(\*) - INTERESTED IN EXPORTING



# ALPHABETICAL LIST

D-ROCKWELL MFG., INC. DOYLE DITZENBERGER, PRES. P.O. BOX 33 ROCKWELL CITY, IOWA ZIP CODE 50579 TELEPHONE NO. 712 297-8961	ELEVATOR LEGS & ACCESSORIES. AUGER U-TROUGHS. GRAIN CLEANERS & ACCESSORIES. CONVEYORS.	DAWN CORP. (*) DR. JERRY V. HAYEUX, PRES. 924 4TH AVE. S. DENISON, IOWA MAILING ADDRESS BOX 100 DENISON, IOWA 51442 TELEPHONE NO. 712 263-5016	PLANT GROWTH STIMULANT.
DSA WOOD PRODUCTS GENE LUSCOMBE, PRES. ARMSTRONG, IOWA ZIP CODE 50514 TELEPHONE NO. 712 864-3082	PALLETS.	DAWSON FOUNDRY DEAN H. MARTIN, PRES. 2171 INDEPENDENCE AVE. WATERLOO, IOWA MAILING ADDRESS BOX 939 WATERLOO, IOWA 50701 TELEPHONE NO. 319 232-0270	ALUMINUM CASTINGS. BRASS, BRONZE & KORLOY CASTINGS.
DANBOM LAKESIDE ENGINEERING, INC. DONALD IDSO, V. PRES. JCT. HIGHWAYS 71 & 32 MILFORD, IOWA ZIP CODE 51351 TELEPHONE NO. 712 338-2310	FIBERGLASS TOPS FOR BOAT HOIST. OUTBOARD MOTOR STANDS. DOCK LADDERS. BOAT HOISTS. BOAT HOIST ACCESSORIES. CRUISER HOISTS.	DE KALB AG RESEARCH, INC. (*) JACK A. TEMPLETON, PLANT MGR. HIGHWAY 6 E. GRINNELL, IOWA MAILING ADDRESS P.O. BOX 773 GRINNELL, IOWA 50112 TELEPHONE NO. 515 236-6179	HYBRID SEED CORN.
DANIELS, ROSS, INC. RICHARD L. DANIELS, PRES. 1720 FULLER ROAD WEST DES MOINES, IOWA MAILING ADDRESS P.O. BOX 430 WEST DES MOINES, IOWA 50265 TELEPHONE NO. 515 225-6471	PLANT FOOD CARTRIDGES. FERTILIZER TREE STAKES. SOIL INJECTOR FOR TERMITE CONTROL. CHLORDANE CARTRIDGES. SYSTEMIC INSECTICIDE CARTRIDGES. PROTECTIVE GARDEN NET. CLIMBING PLANT SUPPORT NET. ROOT FEEDER (GARDEN TOOL).	DE KALB AG RESEARCH, INC. (*) RAY HEINLE, MGR. OELWEIN, IOWA ZIP CODE 50662 TELEPHONE NO. 319 283-4473	HYBRID SEED CORN.
DARWORTH, INC. LYNN D. HEINTZ, SUPVR. 99 N AVE. NEVADA, IOWA ZIP CODE 50201 TELEPHONE NO. 515 382-2154	PUTTY STICK (TINTED). PAINT GRAINING INK. WOOD PATCHING MATERIAL. WOOD PRESERVATIVE. CAULKING COMPOUND.	DE KALB AG RESEARCH, INC. LARRY O. STEINBAUER, MGR. NISHNA ROAD & R. #59 SHENANDOAH, IOWA MAILING ADDRESS P.O. BOX 419 SHENANDOAH, IOWA 51601 TELEPHONE NO. 712 246-1468	HYBRID SEED CORN.
DAVENPORT MACHINE & FOUNDRY CO.-DIV. OF MIDDLE STATES CORP. R. J. NIXON, JR., V. PRES.-GEN. MGR. 1628 W. 4TH ST. DAVENPORT, IOWA MAILING ADDRESS P.O. BOX 3339 DAVENPORT, IOWA 52808 TELEX NO. 46-8466 TELEPHONE NO. 319 322-6201	DRYERS & COOLERS. DEWATERING PRESSES (ROTARY). PULP DEWATERING PRESSES (CONTINUOUS). FOUNDRY MOLDING MACHINES. FOUNDRY SAND RECLAIMING UNITS.	DE KALB AG RESEARCH, INC. (*) JOHN STAMMER, MGR. BOX 779 STORM LAKE, IOWA ZIP CODE 50588 TELEPHONE NO. 712 732-3007	HYBRID SEED CORN.
DAVENPORT TOOL CO. PAUL E. LENKER, PRES. P.O. BOX 320 ELDRIDGE, IOWA ZIP CODE 52748 TELEPHONE NO. 319 285-9681	ADJUSTABLE RATCHET WRENCH. SOCKET DRIVE RATCHET WRENCH.	DEAN, JIMMY, MEAT CO., INC. KEITH DE BERG, PLANT MGR. P.O. BOX 467 OSCEOLA, IOWA ZIP CODE 50213 TELEPHONE NO. 515 342-6011	PORK SAUSAGE. PORK LOIN BACK RIBS, SPARE RIBS, TENDERLOINS, & LIVER. PORK VARIETY MEATS.
DAVENSHIRE, INC. (*) JOHN HOSTETLER, PRES. 930 S. ROLFF ST. DAVENPORT, IOWA MAILING ADDRESS P.O. BOX 3728 DAVENPORT, IOWA 52808 TELEPHONE NO. 319 324-9137	LADIES APPAREL.	DEARBORN BRASS CO., DIV. BEATRICE FOODS CO. TOM CHEEK, V. PRES. MKTG. 930 SHAVER ROAD, N.E. CEDAR RAPIDS, IOWA ZIP CODE 52406 TELEPHONE NO. 319 366-2741 TWX. 910 525-1335	BRASS PLUMBING GOODS.
DAVID MFG. CO. ORLAND BARTZ, V. PRES. 1600 12TH ST. N.E. MASON CITY, IOWA ZIP CODE 50401 TELEPHONE NO. 515 423-6182	GRAIN STIRRING MACHINE FOR ROUND DRYING BIN. BIN-LEVEL GRAIN SPREADER. HI-CAP GRAIN CLEANERS. GRAIN FLOW/CONTINUOUS DRYER.	DECKER MFG. CO. ORPHA DECKER, SALES MGR. 312 BLONDEAU KEOKUK, IOWA ZIP CODE 52632 TELEPHONE NO. 319 524-3304	REPLACEMENT HAMMER HANDLES. SOLAR WINDOW HEATER & PANELS. CURRY COMBS. ANIMAL CURRYING VACUUM CLEANER. HOG RINGS. HOG RINGERS. GROOMING BRUSHES. TOOLS, DIES. STRUCTURAL FOAM MOLDS. MACHINE SHOP.
DAVIES MFG. CO. (*) ROBERT L. DAVIES, PRES. & GEN. MGR. 521 4TH ST. S.E. HAMPTON, IOWA ZIP CODE 50441 TELEPHONE NO. 515 456-2257	HAND SERVICE TOOLS, PUNCHES, CHISELS, STAR DRILLS & PRY BARS. TRACTOR & TRAILER HITCH PINS.	DECO PRODUCTS CO. VERN L. IVERSON, MGR. CUSTOMER SERVICE 506 SANFORD ST. DECORAH, IOWA ZIP CODE 52101 TELEPHONE NO. 319 382-4264	ZINC CASTINGS. HOSE CLAMPS (HIGH PRESSURE). METAL STAMPINGS. ELECTRICAL & MECHANICAL ASSEMBLIES.
DAVIS ADVERTISING CO. DAVID Q. DAVIS, PRES. 211 W. 11TH ST. N. NEWTON, IOWA ZIP CODE 50208 TELEPHONE NO. 515 792-3200	PRESSURE SENSITIVE EMBLEMS. DECALCOMANIAS. SCREEN PROCESSED ADVERTISING.	DEE-JAY INDEPENDENT SERVICES GROUP, (*) INC. MICHAEL J. ROCKOT, PLANT MGR. 502 S. DRAKE ST. BLOOMFIELD, IOWA	UTILITY HOUSING SEALER.

(\*) - INTERESTED IN EXPORTING



# ALPHABETICAL LIST

	(CONT'D)		(CONT'D)
DEE-JAY INDEPENDENT SERVICES GROUP, INC. MAILING ADDRESS 510 ARKANSAS BLOOMFIELD, IOWA 52537 TELEPHONE NO. 515 664-2787		DIAMOND LABORATORIES ZIP CODE 50317 TELEX NO. 47-8470 TELEPHONE NO. 515 262-9341	PHARMACEUTICAL PREPARATIONS.
DELECTA-SHIELD CORP. PATRICK J. REDMOND, PRES. 314 E. JEFFERSON CORYDON, IOWA ZIP CODE 50060 TELEPHONE NO. 515 872-1444	ICE SCRAPERS. AUTOMOBILE & PICKUP DEFLECTORS. REAR STATION WAGON WINDOW DEFLECTORS. COLORED PLEXIGLAS VISOR. SPLASH GUARDS. GLARE GUARDS (SUN VISORS).	DIAMOND V MILLS, INC. D. W. STAUFFACHER, PRES. & SALES MGR. 436 G AVE. N.W. CEDAR RAPIDS, IOWA MAILING ADDRESS P.O. BOX 4408 CEDAR RAPIDS, IOWA 52407 TELEPHONE NO. 319 366-0745	YEAST CULTURE FOR LIVESTOCK & POULTRY FEEDS. PREMIXES.
DELAVAN CORP. ROGER C. CARLSON, V. PRES. MKTG. 811 4TH ST. WEST DES MOINES, IOWA ZIP CODE 50265 TELEX NO. 47-8403 TELEPHONE NO. 515 274-1561	NOZZLES FOR INDUSTRIAL USE. PRECISION NOZZLES FOR OIL BURNERS. AGRICULTURAL SPRAY NOZZLES & ACCESSORIES. HYDRAULIC PUMPS. PISTON PUMPS. ULTRASONIC SENSING SYSTEMS. PRECISION NOZZLES FOR JET AIRCRAFT.	DICK, R. J., CO., INC. JOHN T. RICHARDS, V. PRES. MFG. 912 E. 5TH ST. MUSCATINE, IOWA MAILING ADDRESS P.O. BOX 329 MUSCATINE, IOWA 52761 TELEX NO. 46-8494 TELEPHONE NO. 319 263-8911	CONVEYOR, STEEL SPLIT & ELEVATOR PULLEYS.
DELTA MFG. INC. KEN CAMPBELL, PRES. BOX 27 LORIMOR, IOWA ZIP CODE 50149 TELEPHONE NO. 515 763-2220	RADIO CONTROL MODEL CAR PARTS.	DICKSON INDUSTRIES, INC. ARTHUR W. DICKSON, PRES. 325 S.W. 5TH DES MOINES, IOWA ZIP CODE 50309 TELEPHONE NO. 515 243-0154	STOCKINETTE. BUTCHER COATS. INSULATED JACKETS. BEEF SHROUDS.
DELUXE PRODUCTS DIV. OF WALKER MFG. CO. ABLO MOUICK, TRANS. ANALYST 311 N. PARK ST. LAKE MILLS, IOWA ZIP CODE 50450 TELEPHONE NO. 515 592-1300	OIL & GASOLINE FILTERS.	DICO CO., INC. F. A. DEPUYDT, PRES. 200 S.W. 16TH DES MOINES, IOWA ZIP CODE 50305 TELEPHONE NO. 515 244-7286 TWX. 910 520-2677	TIRES, INDUSTRIAL. MISC. RUBBER PRODUCTS. WHEEL ASSEMBLIES. TRUCK MOUNTED & STATIONARY CRANES. TREE HANDLING CRANES (SELF PROPELLED OR STATIONARY). HAND TRUCKS. BRAKING SYSTEMS FOR TOWED VEHICLES.
DENISON HIDE CO. DAVID W. DELPH, CHIEF OPER. OFFICER DENISON, IOWA ZIP CODE 51442 TELEPHONE NO. 712 263-5086 TWX. 910 623-1280	HIDES.	DIEOMATIC, INC. AL COOPER, GEN. SALES MGR. 300 S. 8TH ST. MONTEZUMA, IOWA ZIP CODE 50171 TELEPHONE NO. 515 623-5753	METAL STAMPINGS.
DEN-TAL-EZ MFG. CO. RON SCHUSTER, SALES MGR.-DISC 1201 S.E. DIEHL DES MOINES, IOWA ZIP CODE 50315 TELEPHONE NO. 515 285-0320	X-RAY. ULTRASONIC SCALER.	DILLEY MFG. CO. ROBERT DILLEY, PRES. 215 E. 3RD ST. DES MOINES, IOWA ZIP CODE 50309 TELEPHONE NO. 515 288-7289	HIGH SCHOOL & COLLEGE YEAR BOOKS. EDITION BOOKBINDING. EMBOSsing OF BOOKS. STAMPING ON BOOKS. LOOSE LEAF & CATALOG BINDERS. TELEPHONE DIRECTORY COVERS. MAGAZINE BINDERS. PRESSURE SENSITIVE EMBLEMS. INDEXES. BRIEF & PORTFOLIO COVERS. TRANSPARENT SHEET PROTECTORS.
DES MOINES MEAT PACKING CO. FRED SHOVER, PRES. 1831 MAURY DES MOINES, IOWA ZIP CODE 50317 TELEPHONE NO. 515 266-5165	CARCASS BEEF & BY-PRODUCTS.	DODGEN INDUSTRIES, INC. JOHN DODGEN, PRES. HIGHWAY 169 N. HUMBOLDT, IOWA ZIP CODE 50548 TELEX NO. 46-5653 TELEPHONE NO. 515 332-3755	BULK FEED BODIES. PELLETIZER (MOBILE). JACK SYSTEM. TANDEM AXLE (PICKUP CAMPER). DETACHABLE MOTORCOACH. MOTOR HOMES (MINI).
DEUTSCH PLASTICS, INC. (*) WAYNE A. DEUTSCH, PRES. 525 5TH ST. N.W. DYERSVILLE, IOWA ZIP CODE 52040 TELEPHONE NO. 319 875-2424	CUSTOM INJECTION MOLDING.	DOERFER, DIV. OF CONTAINER CORP. OF AMERICA HOMER LEYMASTER, GEN. MGR. 201 WASHINGTON CEDAR FALLS, IOWA ZIP CODE 50613 TELEPHONE NO. 319 277-3110 TWX. 910 525-2452	SHEET METAL FABRICATION. TOOLING. SPECIAL MACHINE FABRICATION. SPECIAL PRODUCTION MACHINERY. PROTOTYPE BUILDING. MODELS. PARTS MACHINING. CUSTOM MFG. SPECIAL MACHINES. CONTROL PANEL ASSEMBLY.
DEXTER CO., THE C. R. ALLISON, V. PRES. LAUNDRY MKTS. 501 N. 8TH ST. FAIRFIELD, IOWA ZIP CODE 52556 TELEPHONE NO. 515 472-5131	GRAY IRON CASTINGS. COMMERCIAL WASHERS & DRYERS. DRY CLEANERS. DOMESTIC WASHING MACHINES.	DONALDSON CO., INC. E. DENNIS, PLANT MGR. 111 DONALDSON COURT	AIR PARTICLE FILTRATION SYSTEMS.
DIAMOND INDUSTRIES NELSON OLF, GEN. MGR. OTTUMWA INDUSTRIAL AIRPORT OTTUMWA, IOWA ZIP CODE 52501 TELEPHONE NO. 515 683-1695	CABINETS, WOOD FOR KITCHEN & BATH.		
DIAMOND LABORATORIES R. J. KIRKPATRICK, INTL. V. PRES. 2538 S.E. 43RD DES MOINES, IOWA	VETERINARY BIOLOGICAL PREPARATIONS. VETERINARY NUTRITION PRODUCTS. VETERINARY		

(\*) - INTERESTED IN EXPORTING



# ALPHABETICAL LIST

<p>DONALDSON CO., INC. CRESCO, IOWA ZIP CODE 52136 TELEPHONE NO. 319 547-3030</p>	<p>(CONT'D)</p>	<p>DUNLAP INDUSTRIES, INC. (*) GRANT MATHISON, SECY.-TREAS. 2002 21ST ST. ELDORA, IOWA ZIP CODE 50627 TELEPHONE NO. 515 858-5491</p>	<p>UPHOLSTERED LIVING ROOM FURNITURE.</p>
<p>DONALDSON CO., INC. RUSSELL R. SAMS, PLANT MGR. S. EAST ST. GRINNELL, IOWA ZIP CODE 50112 TELEPHONE NO. 515 236-6502</p>	<p>FARM TRACTOR MUFFLERS. TRUCK MUFFLERS.</p>	<p>DUNLAP INDUSTRIES, INC. (*) DANIEL R. MASCHKA, V. PRES. OWASA, IOWA ZIP CODE 50126 TELEPHONE NO. 515 648-4861</p>	<p>UPHOLSTERED FURNITURE.</p>
<p>DONALDSON CO., INC. EDWARD D. MALLAM, PLANT MGR. 301 5TH AVE. S.W. OELWEIN, IOWA ZIP CODE 50662 TELEPHONE NO. 319 283-2610</p>	<p>FARM TRACTOR HEAVY DUTY AIR CLEANERS. RESTRICTION INDICATOR ACCESSORY. PRE-CLEANER ACCESSORY. EXHAUST SYSTEMS.</p>	<p>DURHAM, DONALD, CO. MARION P. FOWLER, PRES. 103 S.W. 3RD ST. DES MOINES, IOWA MAILING ADDRESS P.O. BOX 804 DES MOINES, IOWA 50304 TELEPHONE NO. 515 243-0491</p>	<p>ROCK HARD WATER PUTTY.</p>
<p>DONCO INDUSTRIES EDGAR PERRY, PRES. 1201A WASH. ST. ELDORA, IOWA MAILING ADDRESS P.O. BOX 491 ELDORA, IOWA 50627 TELEPHONE NO. 515 858-5971</p>	<p>AIR DIFFUSERS.</p>	<p>DYERSVILLE DIE CAST JOSEPH L. ERTL, PRES. 417 9TH ST. S.E. DYERSVILLE, IOWA MAILING ADDRESS P.O. BOX 177 DYERSVILLE, IOWA 52040 TELEPHONE NO. 319 875-8821</p>	<p>PLASTIC INJECTION MOLDED PARTS. ALUMINUM DIE CASTINGS &amp; PERMANENT HOLD CASTINGS. ZINC DIE CASTINGS. SCALE MODEL TOYS.</p>
<p>DOUBLE D PLASTICS GARY KEENEY, GEN. MGR. 509 N. HIGH ST. GREENE, IOWA ZIP CODE 50636 TELEPHONE NO. 515 823-4513</p>	<p>PLASTIC IN-CAP FOR UPPER END OF FARM DRAINAGE SYSTEMS. PLASTIC DRAINAGE TUBING COUPLER. CUSTOM PLASTICS FABRICATING (INJECTION MOLDING).</p>	<p>EDKO MFG. INC. STEVE DUNLAP, SALES MGR. 2725 2ND AVE. DES MOINES, IOWA ZIP CODE 50313 TELEPHONE NO. 515 244-5121</p>	<p>CONTRACT STAMPINGS. GARDEN TILLERS. TWO WHEEL TRACTORS &amp; POWER WHEELS (GARDEN TILLING). LOG-SPLITTERS.</p>
<p>DOUGLAS SYSTEM, INC. (*) L. MERLE PIERCE, PRES. 105 35TH ST. MARION, IOWA MAILING ADDRESS P.O. BOX 130 MARION, IOWA 52302 TELEPHONE NO. 319 377-4826</p>	<p>WALL PANEL MACHINERY &amp; FABRICATING EQUIPMENT FOR HOMEBUILDING.</p>	<p>ERCO, INC. LARRY CLAUNCH, MGR. 906 DAY ST. SHENANDOAH, IOWA MAILING ADDRESS P.O. BOX 159 SHENANDOAH, IOWA 51601 TELEPHONE NO. 712 246-5778</p>	<p>TEMPERATURE DETECTION EQUIPMENT (GRAIN STORAGE ELEVATORS).</p>
<p>DU PONT, E. I., DE NEMOURS &amp; CO. M. R. HARADON, PLANT MGR. HIGHWAY 67 CAMANCHE, IOWA MAILING ADDRESS P.O. BOX 451 CLINTON, IOWA 52732 TELEPHONE NO. 319 242-4421 TWX. 910 525-1116</p>	<p>ORIENTED POLYOLEFIN FILM. CELLOPHANE.</p>	<p>ESB, INC. HAROLD L. DEPRILL, PLANT MGR. 3400 W. AVE. BURLINGTON, IOWA ZIP CODE 52601 TELEPHONE NO. 319 752-2713</p>	<p>AUTOMOTIVE BATTERIES.</p>
<p>DU PONT, E. I., DE NEMOURS &amp; CO. J. E. LEACH, PLANT MGR. 35TH ST. &amp; AVE. H FORT MADISON, IOWA ZIP CODE 52627 TELEPHONE NO. 319 372-1430 TWX. 510 331-7122</p>	<p>THINNERS. CAN LININGS. AUTOMOTIVE, REFINISH, INDUSTRIAL &amp; TRADE SALES FINISHES.</p>	<p>ESP DIGITAL SYSTEMS CORP. (*) REED PRIOR, PRES. 4600 S.W. 9TH ST. DES MOINES, IOWA ZIP CODE 50315 TELEPHONE NO. 515 287-1273</p>	<p>CUSTOM MICRO- PROCESSOR SYSTEMS (MINI-COMPUTER).</p>
<p>DUBUQUE PACKING CO. CHARLES E. STOLTZ, PRES. 16TH &amp; SYCAMORE ST. DUBUQUE, IOWA ZIP CODE 52001 TELEPHONE NO. 319 588-6200</p>	<p>VEAL. BEEF. PORK. LAMB. LARD. TALLOW &amp; GREASE. CURED &amp; SMOKED MEATS &amp; SAUSAGE.</p>	<p>E-Z TOOL CO. (*) S. JOHN WESTROM, OWNER 25 N.W. 44TH AVE. DES MOINES, IOWA ZIP CODE 50313 TELEPHONE NO. 515 288-8680</p>	<p>SHEAR SHARPENERS &amp; ATTACHMENT. TAPER LATHE ATTACHMENT.</p>
<p>DUBUQUE PACKING CO. S. EARL MONK, V. PRES. S.W. INDUSTRIAL AREA LE MARS, IOWA ZIP CODE 51031 TELEPHONE NO. 712 546-7037</p>	<p>BEEF OFFAL. CARCASS BEEF.</p>	<p>EAGLE IRON WORKS ANDREW S. KRANTZ, PRES. 129 HOLCOMB DES MOINES, IOWA MAILING ADDRESS P.O. BOX 934 DES MOINES, IOWA 50304 TELEPHONE NO. 515 243-1123</p>	<p>DUCTILE IRON CASTINGS. BRIDGE CASTINGS-ROCKERS &amp; SHOES. CONSTRUCTION CASTINGS. CYCLONES. GRAY IRON &amp; NI-HARD CASTINGS. SAND CLASSIFYING TANKS. SPECIAL STEEL FABRICATIONS. ROAD BASE MIXERS. BREAKER BALLS &amp; DROP BALLS. COMPLETE DREDGES. PILE HAMMERS. LEADS &amp; FOLLOW BLOCKS. DREDGING LADDERS. CUTTER-HEAD LADDER. CLAY CRUSHERS. COMPLETE STATIONARY &amp; PORTABLE SAND SECTIONS. SLURRY REFUSE SEPARATORS.</p>
<p>DUBUQUE PACKING COMPANY (*) CHARLES M. YUNDT, EXEC. V. PRES. 702 10TH AVE. VINTON, IOWA ZIP CODE 52349 TELEPHONE NO. 319 472-2357</p>	<p>CANNED HAMS. HAM PATTIES.</p>	<p>DUFF'S PRINTING CO. (*) JAMES DUFF, CO-OWNER 1900 27TH ST. SIOUX CITY, IOWA ZIP CODE 51104 TELEPHONE NO. 712 255-0602</p>	<p>COMMERCIAL PRINTING.</p>

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# ALPHABETICAL LIST

<p>BLE IRON WORKS</p>	<p style="text-align: center;">(CONT'D)</p> <p>HEAVY MEDIA SEPARATION PLANTS. SAND, GRAVEL &amp; ORE WASHERS. VARI STROKE JIGS. ATTRITION MILLS. COAL WASHERS &amp; CRUSHERS.</p>	<p>ELECTROPTIC DISPLAY 1511 S. GARFIELD PLACE MASON CITY, IOWA ZIP CODE 50401 TELEPHONE NO. 515 423-8956</p>	<p style="text-align: right;">(CONT'D)</p> <p>FIBER OPTIC SIGNS.</p>
<p>BLE SIGNAL DIV.-GULF &amp; WESTERN MFG. CO.-IND. NTROLS WILLIAM W. HUPPERT, PRES. 736 FEDERAL ST. DAVENPORT, IOWA ZIP CODE 52803 TELEX NO. 46-8469 TELEPHONE NO. 319 326-8111</p>	<p style="text-align: center;">RELAYS. INDUSTRIAL STEP SWITCHES. INDUSTRIAL CONTROLS CARD LOGIC. PROGRAMMABLE LOGIC CONTROLLERS. MICROPROCESSORS (INDUSTRIAL CONTROLS). INDUSTRIAL COUNTER. INDUSTRIAL TIMERS.</p>	<p>ELEVATOR CONTRACTOR'S, INC. JOHN COMISKEY, EXPORT MGR. 1418 E. MADISON DES MOINES, IOWA MAILING ADDRESS P.O. BOX 3073 DES MOINES, IOWA 50316 TELEPHONE NO. 515 265-0341</p>	<p>MECHANICAL GRAIN PROBE.</p>
<p>BL'S STAIRWAY LIFT CORP. EARL WM. SCHUMACHER, PRES. 2513 CENTER CEDAR FALLS, IOWA ZIP CODE 50613 TELEPHONE NO. 319 277-4777</p>	<p>WHEEL CHAIR LIFTS. CHAIR LIFTS. ELEVATORS. DUMBWAITERS.</p>	<p>ELLIOTT, R. C., CORP. CRAIG ELLIOTT, SECY. 2712 N. HIGHWAY BLVD. SPENCER, IOWA ZIP CODE 51301 TELEPHONE NO. 712 262-6234</p>	<p>FIBERGLASS CANES. MISC. FIBERGLASS PRODUCTS. INDUSTRIAL FIBERGLASS TUBING. FIBERGLASS ARROWS &amp; ARROW SHAFTS. TUBULAR FIBERGLASS FISHING RODS &amp; FISHING ROD BLANKS.</p>
<p>ST STREET GALLERY HENRY WILHELM, OWNER 723 STATE ST. GRINNELL, IOWA MAILING ADDRESS P.O. BOX 775 GRINNELL, IOWA 50112 TELEPHONE NO. 515 236-6971</p>	<p>PHOTOGRAPHIC PRINT WASHERS &amp; DRYERS.</p>	<p>EMCO INDUSTRIES, INC. MILTON ENGMAN, PRES. 220 NEW YORK AVE. DES MOINES, IOWA MAILING ADDRESS P.O. BOX 853 DES MOINES, IOWA 50304 TELEX NO. 47-8404 TELEPHONE NO. 515 265-6101</p>	<p>COLD DRAWN WIRE. U-BOLTS. J-BOLTS. MUFFLER CLAMPS. CONTRACT STAMPINGS. FORMED WIRE PRODUCTS. STEEL FURNITURE LEGS.</p>
<p>TON CORP.-FLUID POWER OPER.-SPENCER V. BOB CAMPBELL, MGR. MKTG. 32ND AVE. W. SPENCER, IOWA ZIP CODE 51301 TELEPHONE NO. 712 262-7700 TWX. 910 968-1929</p>	<p>OIL WELL PRESSURE CONTROL EQUIPMENT. LIGHT DUTY &amp; HEAVY DUTY HYDROSTATIC TRANSMISSIONS.</p>	<p>EMCO SPECIALTIES, INC. NORMAN ENGMAN, PRES. 2121 E. WALNUT DES MOINES, IOWA MAILING ADDRESS P.O. BOX 853 DES MOINES, IOWA 50304 TELEX NO. 47-8404 TELEPHONE NO. 515 265-6101</p>	<p>WOOD FURNITURE LEGS. SPINDLES &amp; SHELVING. MODULAR FURNITURE. THREE IN ONE FISHING CHAIR. PLASTIC SHUTTERS. STORM DOORS. NUMBERS, LETTERS &amp; SYMBOLS.</p>
<p>TON CORP., TRANSMISSION DIV. KENNETH NORRIS, PLANT MGR. 1600 AIRPORT ROAD SHENANDOAH, IOWA ZIP CODE 51601 TELEPHONE NO. 712 246-1905</p>	<p>HEAVY DUTY TRANSMISSIONS.</p>	<p>EMERALD MFG. CO. (*) JACK PIERCE, PRES. HIGHWAY 14 &amp; 175 W. GRUNDY CENTER, IOWA ZIP CODE 50638 TELEPHONE NO. 319 824-5215</p>	<p>PROCESS COOLING TOWERS. CHEMICAL &amp; CIRCULATING HOLDING TANKS. REFRIGERATED GRAIN DRYERS. PROCESS CHILLERS. CHEMICAL CIRCULATORS. AUTOMATIC CHEMICAL TREATMENT EQUIPMENT.</p>
<p>BERT MFG. INC. EUGENE EBERT, V. PRES. AURELIA, IOWA ZIP CODE 51005 TELEPHONE NO. 712 434-5677</p>	<p>TREADMILLS FOR HORSES. CONVEYOR AISLES &amp; HOG LOADING CHUTES.</p>	<p>EMMERT MFG. CO., INC. FRED L. SCHAPLER, GEN. MGR. E. DIVISION N. AUDUBON, IOWA ZIP CODE 50025 TELEPHONE NO. 712 563-4271</p>	<p>HOG CONFINEMENT BUILDINGS. LIVESTOCK RAISING EQUIPMENT. TILLAGE MULCHERS.</p>
<p>CONO-FURNACE INC. (*) DONNA MOORE, OWNER P.O. BOX 549 MONTEZUMA, IOWA ZIP CODE 50171 TELEPHONE NO. 515 623-2298</p>	<p>WOOD BURNING FURNACE.</p>	<p>ENERGY MFG. CO., INC. R. D. LARIMER, GEN. MGR. 100 N. MAIN ST. MONTICELLO, IOWA ZIP CODE 52310 TELEPHONE NO. 319 465-3537</p>	<p>HYDRAULIC VALVES &amp; ACCESSORIES. WAGON HOISTS. TRUCK DUMPING PLATFORM LIFT &amp; CRADLE HOIST. TRUCK HOISTS. HYDRAULIC PUMPS. HYDRAULIC MOTORS. HYDRAULIC CYLINDERS.</p>
<p>EDIBLE SOY PRODUCTS MILLER ROWE, OFFICE MGR. 711 7TH ST. HUDSON, IOWA ZIP CODE 50643 TELEPHONE NO. 319 988-3221</p>	<p>EDIBLE, DRY ROASTED SOYBEANS.</p>	<p>ENGINEERS LTD. CECIL L. MOORE, PRES. 823 CENTRAL DUBUQUE, IOWA ZIP CODE 52001 TELEPHONE NO. 319 556-7544</p>	<p>SOLAR ENERGY COLLECTORS, STORAGE SYSTEMS &amp; RELATED COMPONENTS. SWIMMING POOL HEATERS. GRAIN DRIERS. SPECIAL MACHINES. HOT WATER HEATERS.</p>
<p>ELCOM DIV. CAIN INDUSTRIAL CORP. CHARLES M. CAIN, PRES. 1190 N. BLUFF GUTTENBERG, IOWA ZIP CODE 52052 TELEPHONE NO. 319 252-2472</p>	<p>LOUDSPEAKERS.</p>	<p>ENO FARMS INC. WILLIAM ENO, OWNER R. #2 SHEFFIELD, IOWA ZIP CODE 50475 TELEPHONE NO. 515 892-9115</p>	<p>HYBRID SEED CORN.</p>
<p>ELECTRIC SPECIALTY MFG. CO. R. D. WILSON, OWNER 2504 5TH AVE. MARION, IOWA ZIP CODE 52302 TELEPHONE NO. 319 377-8887</p>	<p>MACHINED PARTS &amp; COMPONENTS FOR THE TRADE. SPLIT BOLT WIRE CONNECTORS. SPEED KEY (TELEGRAPH &amp; RADIO CODE). OHM METER TESTER.</p>	<p>EON TECHNICAL CO. (*) ERNEST WAYNE MITCHELL, V. PRES.</p>	<p>CASTINGS FOR VEGETABLE OIL</p>
<p>ELECTROPTIC DISPLAY (*) DICK ALEXANDRES, PRES.</p>	<p>FIBER OPTIC LAMPS. POINT OF PURCHASE</p>		

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# ALPHABETICAL LIST

<p>EON TECHNICAL CO. INDUSTRIAL PARK OSCEOLA, IOWA MAILING ADDRESS P.O. BOX 87 OSCEOLA, IOWA 50213 TELEPHONE NO. 515 342-6091</p>	<p>(CONT'D) INDUSTRY.</p>	<p>FAIRFIELD ALUMINUM CASTINGS CO. JOE L. HUNT, SALES MGR. 603 N. 8TH FAIRFIELD, IOWA ZIP CODE 52556 TELEPHONE NO. 515 472-2191</p>	<p>PERMANENT MO ALUMINUM CASTING SAND ALUMIN CASTING SHELL CORE ALUMINUM MELTING HOLDING FURNAC</p>
<p>ERICKSON, C. E., CO., INC. DONALD A. BROCKLEY, GEN. MGR. 1915 DEAN AVE. DES MOINES, IOWA ZIP CODE 50316 TELEPHONE NO. 515 265-6151</p>	<p>DISPLAY FIXTURES (BAKERY &amp; P. O. P.)</p>	<p>FAIRFIELD GLOVE CO. WILLARD COCHERELL, PLANT MGR. BONAPARTE, IOWA ZIP CODE 52620 TELEPHONE NO. 319 592-3571</p>	<p>JERSEY, LEATHER PA GLOVES. TERRY CLO GLOVE WELDERS GLOVE</p>
<p>ERTL CO., THE-SUBSID. WALTER KIDDE &amp; CO., INC. JACK STONEMAN, DIR. MKTG. 805 13TH AVE. S.E. DYERSVILLE, IOWA ZIP CODE 52040 TELEX NO. 46-8533 TELEPHONE NO. 319 875-7142</p>	<p>DIE CASTINGS, ALUMINUM. ZINC DIE CASTINGS. PLASTIC MODEL KITS. STEEL STAMPED TOYS. DIE CAST TOYS. ADVERTISING MINIATURES.</p>	<p>FAIRFIELD GLOVE CO. F. B. HUNT, V. PRES. 605 W. STONE FAIRFIELD, IOWA ZIP CODE 52556 TELEPHONE NO. 515 472-3191</p>	<p>COTTON WORK GLOVE LEATHER DRESS &amp; WO GLOVE</p>
<p>ESKA CO., INC., THE JEROME P. SYNDER, EXEC. V. PRES. 2400 KERPER BLVD. DUBUQUE, IOWA ZIP CODE 52001 TELEPHONE NO. 319 556-4460</p>	<p>OUTBOARD MOTORS. ELECTRIC FISHING MOTORS.</p>	<p>FARMMASTER DAN PETERSON, GEN. MGR. HIGHWAY 48 SHENANDOAH, IOWA ZIP CODE 51601 TELEPHONE NO. 712 246-2550</p>	<p>CUSTOM FORMING STAMPING ANCHORS FENCING (PANEL) FARROWING EQUIPME &amp; WATERERS. TUBULA GATES. GALVANIZED HO TROUGH. PANEL GATES HAY FEEDIN EQUIPMENT</p>
<p>ESTHERVILLE FOODS, INC. DENNIS L. TYRRELL, MGR. 105 N. 4TH ST. ESTHERVILLE, IOWA ZIP CODE 51334 TELEPHONE NO. 712 362-3527</p>	<p>FROZEN &amp; LIQUID EGGS.</p>	<p>FARMECON, INC. (*) CHARLES H. CLAY, JR., V. PRES. 1405 CENTER ST. CEDAR FALLS, IOWA ZIP CODE 50613 TELEPHONE NO. 319 266-2221</p>	<p>MILKING EQUIPME CLEANING CHEMICALS MILK INLET VALVES PLASTIC &amp; STAINLES STEEL PIPELIN MILKING SYSTEMS DAIRY FARM MILKIN MACHINE &amp; MIL PIPELINE SYSTE COMPLETE VACUUM PUMP SYSTEM &amp; OILERS ELECTRONIC PULSATORS. ELECTRONIC TIMERS. PORTABLE BED LAMPS.</p>
<p>EVERCO INDUSTRIES, INC. HOWARD BERTRAM, PLANT MGR. 1 EVERCO DRIVE OTTUMWA, IOWA MAILING ADDRESS 4600 W. TOUHY AVE. LINCOLNWOOD, ILL. 60646 TELEPHONE NO. 515 682-8001 TWX. 910 223-0812</p>	<p>BRASS TUBE FITTINGS. SMALL AUTOMOTIVE ELECTRIC MOTORS. AUTOMOTIVE HYDRAULIC BRAKE LINES. AUTOMOTIVE AIR CONDITIONER, PARTS &amp; EQUIPMENT. POWER STEERING HOSE ASSEMBLIES. HYDRAULIC BRAKE TUBE ASSEMBLIES. FLEXIBLE AUTOMOTIVE GAS &amp; OIL LINES. AUTOMOTIVE HEATER VALVES, FITTINGS, &amp; AIR CONDITIONER PARTS. CONVOLUTED TAIL PIPES &amp; EXHAUST PIPES. AUTOMOTIVE HEATER CORES.</p>	<p>FARMER BROS. WELDING &amp; MFG. ROBERT B. &amp; GENE M. FARMER, PARTNERS. 1102 WASHINGTON ST. ELDORA, IOWA ZIP CODE 50627 TELEPHONE NO. 515 858-3651</p>	<p>PLASTIC SHOTSHELL WADS. METAL STAMPINGS. WIRE MERCHANDISING DISPLAY RACKS.</p>
<p>FMC CORP., CABLE CRANE &amp; EXCAVATOR DIV. V. L. MARTIN, DIV. MGR.. MGR. 1201 6TH ST. S.W. CEDAR RAPIDS, IOWA ZIP CODE 52406 TELEX NO. 46-4431 TELEPHONE NO. 319 398-3200</p>	<p>CRAWLER &amp; RUBBER- MOUNTED CABLE OPERATED CRANES &amp; EXCAVATORS. DIESEL PILE HAMMERS.</p>	<p>FARMERS CO-OP. CO. (*) M. R. NYGAARD, GEN. MGR. HUBBARD, IOWA ZIP CODE 50122 TELEPHONE NO. 515 864-2266</p>	<p>LIVESTOCK FEED. FERTILIZER.</p>
<p>FABRICATORS, INC. JOHN T. ALVEY, PRES. 414 CLARK ST. SIOUX CITY, IOWA ZIP CODE 51101 TELEPHONE NO. 712 258-7544</p>	<p>TABLES. TANKS. BIN GATES (ELECTRIC &amp; AIR OPERATED). BELT CONVEYORS. AUGERS. FEED MILL EQUIPMENT. MEAT PACKING PLANT EQUIPMENT. POLLUTION CONTROL EQUIPMENT. AERATION EQUIPMENT. SOLID SEPARATING EQUIPMENT.</p>	<p>FARMERS CO-OP. CREAMERY ASSN. LOUIS ELPERT, PRES. CRESCO, IOWA ZIP CODE 52136 TELEPHONE NO. 319 547-3941</p>	<p>BUTTER. DRIED SKIM MILK.</p>
<p>FAIR-PLAY SCOREBOARDS L. LOVE, EXPORT MGR. 1700 DELAWARE DES MOINES, IOWA MAILING ADDRESS P.O. BOX 1847 DES MOINES, IOWA 50306 TELEPHONE NO. 515 265-5305</p>	<p>ELECTRONIC CONTROLS. INDUSTRIAL READ-OUTS. ELECTRIC SCOREBOARDS. CONTROLS (SCOREBOARD). ELECTRIC SIGNS.</p>	<p>FARMERS CO-OP. ELEVATOR (*) D. M. HEFFERNAN, MKTG. MGR. GARDEN CITY, IOWA ZIP CODE 50102 TELEPHONE NO. 515 893-2252</p>	<p>FEED. LIQUID &amp; DRY FERTILIZER.</p>
		<p>FARMERS ELEVATOR CO. (*) ROBERT GAYER, PRES. 1219 MAIN ST. ROCK VALLEY, IOWA ZIP CODE 51247 TELEPHONE NO. 712 476-5321</p>	<p>ROLLED OATS. FEED. LIQUID SUPPLEMENT. FEED PELLETS. DRY BLENDED FERTILIZER.</p>
		<p>FARMHAND, INC., GRINNELL DIV. JOHN ANNIN, DIR. OPER. HIGHWAY 146 S. GRINNELL, IOWA ZIP CODE 50112 TELEPHONE NO. 515 236-6571 TWX. 910 520-2825</p>	<p>FEED &amp; FORAGE BOXES. FEED GRINDER MIXERS. HAY STACKERS. FEED PROCESSOR. HAY GRINDERS.</p>
		<p>FARMLAND FOODS, INC. (*) MIKE BENTON, PLANT MGR. 401 GRANT ROAD CARROLL, IOWA</p>	<p>CANNED HAMS, PICNICS &amp; LUNCHEON MEATS. HAM PATTIES. PORK SAUSAGE CHUBS &amp; PATTIES.</p>

(\*) - INTERESTED IN EXPORTING



# ALPHABETICAL LIST

(CONT'D)

<p>BLAND FOODS, INC. MAILING ADDRESS P.O. BOX 98 ABROLL, IOWA 51401 TELEPHONE NO. 712 792-1660</p>		<p>FISHER CONTROLS CO. J. H. BOYD, SR., V. PRES. 205 S. CENTER ST. MARSHALLTOWN, IOWA MAILING ADDRESS P.O. BOX 190 MARSHALLTOWN, IOWA 50158 TELEX NO. 47-8456 TELEPHONE NO. 515 754-3011</p>	<p>CONTROL VALVES. INDUSTRIAL REGULATORS. LIQUID LEVEL CONTROLLERS. GAS REGULATORS. ELECTRONIC INSTRUMENTATION.</p>
<p>BLAND FOODS INC. PORK OPERATIONS HARRY E. VON TERSCH, PORK PROD. MGR. INDUSTRIAL DRIVE DENISON, IOWA MAILING ADDRESS P.O. BOX 403 DENISON, IOWA 51442 TELEPHONE NO. 712 263-5002 TWX. 910 966-8070</p>	<p>HOG CARCASSES. OFFAL &amp; BY-PRODUCTS. FRESH PORK PRIMAL CUTS. CANNED, SMOKED &amp; SLICED PORK PRODUCTS.</p>	<p>FLEXSTEEL INDUSTRIES, INC. J. B. CRAHAN, EXEC. V. PRES. P.O. BOX 877 DUBUQUE, IOWA ZIP CODE 52003 TELEPHONE NO. 319 556-7730</p>	<p>UPHOLSTERED FURNITURE. RECREATION VEHICLE INTERIOR FURNISHINGS. CATALOGS. SPRINGS. CARTS.</p>
<p>BLAND FOODS INC.-PORK OPERATIONS LEONARD TIERNEY, PLANT MGR. P.O. BOX 918 IOWA FALLS, IOWA ZIP CODE 50126 TELEPHONE NO. 515 648-4226</p>	<p>PORK CARCASSES. PORK CUTS. EDIBLE &amp; INEDIBLE BY-PRODUCTS.</p>	<p>FOOTE MINERAL CO. KEOKUK PLANT J. C. WARNOCK, PLANT MGR. COMMERCIAL ALLEY KEOKUK, IOWA MAILING ADDRESS P.O. BOX 527 KEOKUK, IOWA 52632 TELEPHONE NO. 319 524-5130</p>	<p>CUSTOM MADE ARCH SUPPORTS.</p>
<p>BLAND INDUSTRIES, INC. WILLIAM C. LESTER, GEN. MGR. P.O. BOX 200 SERGEANT BLUFF, IOWA ZIP CODE 51054 TELEX NO. 48-7142 TELEPHONE NO. 712 943-4282</p>	<p>SOYBEAN MEAL. SOYBEAN HULLS. CRUDE SOYBEAN OIL. DEGUMMED SOYBEAN OIL. ANHYDROUS AMMONIA.</p>	<p>FOOTE MINERAL CO. KEOKUK PLANT J. C. WARNOCK, PLANT MGR. COMMERCIAL ALLEY KEOKUK, IOWA MAILING ADDRESS P.O. BOX 527 KEOKUK, IOWA 52632 TELEPHONE NO. 319 524-5130</p>	<p>FERROSILICON. HIGH SILICON SILVERY PIG IRON. FERROALLOYS.</p>
<p>UCONNIERE MFG. CORP. WILLIAM HAM, PRES. DRAWER P CENTRAL CITY, IOWA ZIP CODE 52214 TELEPHONE NO. 319 438-6106</p>	<p>TENT STAKES. BACK PACK RACKS. GRAVITY ROLLER CONVEYORS. FLAT BED TRAILER CONVEYOR KIT. CARGO TRAILER.</p>	<p>FORD, M. A., MFG. CO., INC. F. B. MORENCY, PRES. N.W. BLVD. AT 77TH ST. DAVENPORT, IOWA MAILING ADDRESS P.O. BOX 3628 DAVENPORT, IOWA 52808 TELEPHONE NO. 319 391-6220 TWX. 910 525-1181</p>	<p>PUNCHES &amp; DIES. CARBIDE CUTTING TOOLS. HIGH SPEED STEEL CUTTING TOOLS.</p>
<p>WN ENGINEERING CORP. DAVID N. FORLENZA, SALES MGR. 8040 UNIVERSITY BLVD. DES MOINES, IOWA ZIP CODE 50311 TELEPHONE NO. 515 274-3641</p>	<p>COFFEE, CIGARETTE, CANDY, PASTRY, SNACK &amp; POPCORN VENDING MACHINES. COLD DRINK, SANDWICH, &amp; GENERAL PURPOSE. MERCHANDISERS.</p>	<p>FOREST CITY MILLWORKS, INC. (*) DOUG SCHMIDT, PRES. 106 E. PARK FOREST CITY, IOWA MAILING ADDRESS P.O. BOX 269 FOREST CITY, IOWA 50436 TELEPHONE NO. 515 582-2187</p>	<p>KITCHEN CABINETS. SPECIAL WINDOWS. MILLWORK. MODULAR WOOD CABINETS (COMMERCIAL). CHURCH FURNITURE. BANK FIXTURES. CUSTOMIZED MOTOR HOMES.</p>
<p>FIELDSTONE CABINET CO. (*) JON LEWERKE &amp; GREG HAMPTON, PLANT SUPT. FIELDSTONE BLDG., HWY. 18 E. CLEAR LAKE, IOWA ZIP CODE 50428 TELEPHONE NO. 515 357-3004</p>	<p>KITCHEN CABINETS.</p>	<p>FORT DODGE LABORATORIES, INC. A. AVELLEYRA, JR., EXPORT MGR. 800 5TH ST. N.W. FORT DODGE, IOWA MAILING ADDRESS P.O. BOX 518 FORT DODGE, IOWA 50501 TELEPHONE NO. 515 573-3131 TWX. 910 520-2484</p>	<p>VETERINARY ANTI-SERUMS, ANTI-TOXINS, VACCINES &amp; BACTERINS. VETERINARY PHARMACEUTICAL POWDERS, LIQUIDS &amp; TABLETS.</p>
<p>LMCO, INC. TOM F. VAUGHAN, PRES. 1ST &amp; COURT STS. SIOUX CITY, IOWA ZIP CODE 51101 TELEPHONE NO. 712 258-0171</p>	<p>LUBRICATING OILS &amp; GREASES. AGRICULTURAL FIELD SPRAYERS. WAGON BOXES. LAWN &amp; GARDEN SPRAYERS. HIGH PRESSURE POWER WASHERS.</p>	<p>FOX RIVER MILLS, INC. (*) JOHN LESSARD, PRES. OSAGE, IOWA ZIP CODE 50461 TELEPHONE NO. 515 732-3798</p>	<p>KNIT SOCKS. KNIT GLOVES &amp; MITTENS.</p>
<p>IRESTONE TIRE &amp; RUBBER CO. JOHN B. WALTERS, PLANT MGR. 2ND &amp; HOFFMAN ROAD DES MOINES, IOWA MAILING ADDRESS P.O. BOX 1295 DES MOINES, IOWA 50305 TELEPHONE NO. 515 243-1211</p>	<p>TIRES. CAMELBACK (RETREAD MATERIAL).</p>	<p>FRANKLIN EQUIPMENT, INC. BERNARD A. BARKER, GEN. MGR. 339 S. CEDAR ST. MONTICELLO, IOWA ZIP CODE 52310 TELEPHONE NO. 319 465-3561</p>	<p>WAGON HARDWARE. HOG TROUGHS &amp; PANS. FARM GATES. HOG WATERERS. HOG FEEDERS. AUTOMATIC LIVESTOCK WATERERS.</p>
<p>IRST MIDWEST CORP. OF IOWA ROBB POMERANTZ, V. PRES. 1255 THOMAS BECK ROAD DES MOINES, IOWA ZIP CODE 50315 TELEPHONE NO. 515 243-0768</p>	<p>BURLAP BAGS. MULTIWALL PAPER BAGS. PLASTIC BAGS. FLEXIBLE PACKAGING MATERIALS.</p>	<p>FRANKLIN MFG. CO. R. C. KEPLER, V. PRES. 600 STOCKDALE WEBSTER CITY, IOWA ZIP CODE 50595 TELEPHONE NO. 515 832-5334</p>	<p>WASHERS. DRYERS.</p>
<p>IRSTMISS INC. CHARLES GIBSON, MKTG. MGR. HIGHWAY 61 N. FORT MADISON, IOWA MAILING ADDRESS P.O. BOX 328 FORT MADISON, IOWA 52627 TELEX NO. 46-8540 TELEPHONE NO. 319 376-2011 TWX. 510 331-7132</p>	<p>SULFURIC ACID. ANHYDROUS AMMONIA. COMPLEX GRANULAR FERTILIZERS. PHOSPHORIC ACID.</p>	<p>FRAZIERS (*) TOM FRAZIER, OWNER 1024 1/2 AVE. H FORT MADISON, IOWA ZIP CODE 52627</p>	<p>SALAD DRESSINGS. MUSHROOM STEAK SAUCE. STRUCTURED VEGETABLE PROTEIN PRODUCTS.</p>

(\*) - INTERESTED IN EXPORTING



# ALPHABETICAL LIST

<p>FRAZIERS TELEPHONE NO. 319 372-5885</p>	<p>(CONT'D)</p>	<p>G &amp; G MFG. CO. TELEPHONE NO. 712 642-4012</p>	<p>(CONT'D) POWDERED METAL CHAIN SPROCKET</p>
<p>FREERS CO., THE CHARLES R. FREERS, PROPRIETOR 2502 LUCAS ST. MUSCATINE, IOWA MAILING ADDRESS P.O. BOX 103 MUSCATINE, IOWA 52761 TELEPHONE NO. 319 263-2155</p>	<p>ELM DISEASE &amp; OAK WILT FUNGICIDES.</p>	<p>G &amp; G STUDIOS LTD. GARY J. GOSSMAN, PRES. 102 S. MAIN ELKADER, IOWA ZIP CODE 52043 TELEPHONE NO. 319 245-1511</p>	<p>STAINED GLASS WINDOW ORNAMENTS. STAIN GLASS WINDOW STAINED GLASS TABLETOPS. STAIN GLASS BOXES</p>
<p>FRENCH &amp; HECHT DIV. KELSEY-HAYES CO. V. W. THEDE, SALES MGR. 540 E. 3RD ST. DAVENPORT, IOWA MAILING ADDRESS P.O. BOX 3310 DAVENPORT, IOWA 52808 TELEPHONE NO. 319 324-5291</p>	<p>AGRICULTURAL WHEELS, RIMS, HUBS, SPINDLES &amp; HUB GREASE CAP. INDUSTRIAL &amp; CONSTRUCTION WHEELS, RIMS, HUBS, SPINDLES &amp; HUB GREASE CAP. TRAVEL TRAILER &amp; MOBILE HOME WHEELS.</p>	<p>G &amp; L INDUSTRIES, INC. MYRON GORDON, PRES. 1107 S. 11TH ST. OSKALOOSA, IOWA MAILING ADDRESS BOX 349 OSKALOOSA, IOWA 52577 TELEPHONE NO. 515 673-8457</p>	<p>HAND TOOL TRUCK FUSEE CASES BRACKETS. TRUCK BU KIT LIGHT FIXTURE EXTERIOR SCHOOL COMPASS</p>
<p>FRIT INDUSTRIES, INC. SHARON PHILBY, OFFICE MGR. P.O. BOX 636 HUMBOLDT, IOWA ZIP CODE 50548 TELEPHONE NO. 515 332-4722 TWX. 910 523-6940</p>	<p>FERTILIZER. TRACE MINERALS.</p>	<p>G-R INTERNATIONAL GLEN E. GIERKE, JR., V. PRES. 210 E. RIVER DRIVE DAVENPORT, IOWA MAILING ADDRESS P.O. BOX 42 DAVENPORT, IOWA 52802 TELEX NO. 46-8447 TELEPHONE NO. 319 322-1725</p>	<p>CONCRETE SAWS DIAMOND &amp; ABRASIVE BLADES MASONRY SAWS</p>
<p>FROMMELT IND., INC. D. J. FROMMELT, V. PRES. 465 HUFF ST. DUBUQUE, IOWA ZIP CODE 52001 TELEX NO. 46-8528 TELEPHONE NO. 319 556-2020</p>	<p>MATERIAL HANDLING DOCK SHELTERS. SAFETY EQUIPMENT SHIELDS. SCREENS &amp; COVERS. CLEAR STRIP DOORS. PLIABLE PASSAGE DOORS.</p>	<p>GALAXY HOMES, INC. (*) THOMAS J. GREENWOOD, PRES. 502 5TH ST. N.W. DYERSVILLE, IOWA ZIP CODE 52040 TELEPHONE NO. 319 875-2421</p>	<p>MODULAR HOMES</p>
<p>FROMMELT IND., INC.-SAFETY DIV. BETTY TINKHAM, OFFICE MGR. 2455 KERPER BLVD. DUBUQUE, IOWA ZIP CODE 52001 TELEX NO. 46-8528 TELEPHONE NO. 319 556-5151</p>	<p>INDUSTRIAL APRONS, SLEEVES &amp; BIBS. FIRE RESISTANT CLOTHING. FIRE RESISTANT EMERGENCY BLANKETS &amp; PROTECTIVE CABLE COVERS. SAFETY BELTS. FLUORESCENT PRESSURE SENSITIVE TAPE. FLUORESCENT HOSE COVERS. SOUND ATTENUATING ENCLOSURES. SAFETY FLEXIBLE STRIP CURTAINS. INDUSTRIAL SAFETY SCREENS &amp; GLOVE HEAT PROTECTORS.</p>	<p>GARNAVILLO MILL, INC. (*) V. H. BRANDT, PRES. GARNAVILLO, IOWA ZIP CODE 52049 TELEPHONE NO. 319 964-2243</p>	<p>LIVESTOCK &amp; POULTRY FEED. LIVESTOCK POULTRY SUPPLEMENTS</p>
<p>FRYE COPYSYSTEMS, INC. RICHARD STEWART, ASST. TO PRES. 2515 DEAN AVE. DES MOINES, IOWA ZIP CODE 50317 TELEPHONE NO. 515 262-8233</p>	<p>CARBONIZING INK. CARBON PAPER. CARBONLESS PAPER.</p>	<p>GARRETSON EQUIPMENT CO., INC. KEITH H. GARRETSON, PRES. WEST INDUSTRIAL PARK MOUNT PLEASANT, IOWA MAILING ADDRESS BOX 111 MOUNT PLEASANT, IOWA 52641 TELEPHONE NO. 319 385-2203</p>	<p>LP &amp; NATURAL GAS CARBURETORS VACUUM OPERATE ELECTRICAL SWITCH LP GAS PRESSURE REGULATORS. VAPORIZERS &amp; ZERO GOVERNORS.</p>
<p>PUNK SEEDS INTERNATIONAL KENNETH T. TRUELSEN, PRODUCTION MGR. BELLE PLAINE, IOWA ZIP CODE 52208 TELEPHONE NO. 319 444-2424 TWX. 910 525-1531</p>	<p>HYBRID SEED CORN.</p>	<p>GARST &amp; THOMAS HYBRID CORN CO. (*) HARRIS HESS, BUS. AGENT 615 MAIN ST. COON RAPIDS, IOWA ZIP CODE 50058 TELEPHONE NO. 712 684-2211</p>	<p>HYBRID SEED CORN.</p>
<p>FURNAS ELECTRIC CO. JOE KIEFFER, PLANT MGR. 1000 FURNAS DRIVE OSCEOLA, IOWA ZIP CODE 50213 TELEX NO. 47-8318 TELEPHONE NO. 515 342-6031</p>	<p>PRESSURE SWITCHES. DEFINITE PURPOSE CONTRACTOR.</p>	<p>GEEBLINGS FEED MILLS, INC. (*) JAMES FRESHWATERS, INT'L. PRES. 1840 WATER ST. WATERLOO, IOWA MAILING ADDRESS BOX 179 WATERLOO, IOWA 50704 TELEPHONE NO. 319 234-7581</p>	<p>LIVESTOCK &amp; POULTRY FEED. MINERAL FEEDS. SUPPLEMENTS. CONCENTRATES. PRE-MIXES.</p>
<p>GET PLASTICS, INC. MARGARET CULBERTSON, PLANT MGR. 200 RUSSELL AVE. CRESTON, IOWA ZIP CODE 50801 TELEPHONE NO. 515 782-8461</p>	<p>CUSTOM PLASTIC PRODUCTS (ROTATIONAL &amp; DIP MOLDING).</p>	<p>GENERAL BANK SUPPLY, INC. ROBERT E. SEITZ, V. PRES. 1225 1ST ST. NEVADA, IOWA MAILING ADDRESS P.O. BOX 179 NEVADA, IOWA 50201 TELEPHONE NO. 515 382-5242</p>	<p>BANK FORMS &amp; CASH TICKET SYSTEMS.</p>
<p>G &amp; G MFG. CO. CHARLES BABER, CO. SUPVR. 212 S. KIRLIN MISSOURI VALLEY, IOWA ZIP CODE 51555</p>	<p>ROLLED THREAD PRODUCTS. THREADED ROD. U-BOLTS. I-BOLTS. ACME THREADED NUTS.</p>	<p>GENERAL ELECTRIC H. HERBMAN, MGR. FOREIGN SALES 1803 RADIANT ROAD CARROLL, IOWA ZIP CODE 51401 TELEPHONE NO. 712 792-3550</p>	<p>MOTOR STARTING RELAYS. MINUTE TIMERS. RANGE TIMERS.</p>
		<p>GENERAL ELECTRIC CO. WINSTON C. STALCUP, PLANT MGR. AGENCY ROAD WEST BURLINGTON, IOWA MAILING ADDRESS P.O. BOX 488 BURLINGTON, IOWA 52601 TELEPHONE NO. 319 754-4671</p>	<p>METAL ENCLOSED SWITCH GEAR &amp; PROTECTIVE RELAYING &amp; CONTROL SWITCHBOARDS.</p>



# ALPHABETICAL LIST

(CONT'D)

GENERAL FILTER CO.  
FOREST R. KENNY, V. PRES. SALES  
BRASHMITH TRAIL  
AMES, IOWA  
MAILING ADDRESS  
P.O. BOX 350  
AMES, IOWA 50010  
TELEX NO. 47-8389  
TELEPHONE NO. 515 232-4121

WATER AERATORS,  
FILTERS, MIXERS &  
FLOCCULATORS. WATER  
FILTER WASH TROUGHS.  
WATER FILTER  
UNDERDRAINS.  
ZEOLITE WATER  
SOFTENERS. UPFLOW  
WATER CLARIFIERS.  
TREATED SEWAGE ROTARY  
DISTRIBUTORS.  
FILTER PLANT  
CONTROL PANELS.  
SEWAGE TREATMENT  
CLARIFIERS.  
WASTE WATER TREATMENT  
EQUIPMENT.

GEO-SONICS, DIV. OF GEODE  
INDUSTRIES, INC.

SEMI-PRECIOUS STONES.  
SEMI-PRECIOUS  
TUMBLED BAROQUES.  
FINISHING OF  
MINIATURE PARTS.  
  
SPECIAL TOOLING.

GENERAL MILLS CHEMICALS, INC.  
DAVID C. CLARK, PLANT MGR.  
410 JOHNSON ST.  
KEOKUK, IOWA  
ZIP CODE 52632  
TELEPHONE NO. 319 524-2323

WHEAT PROTEINS  
& STARCH.  
VITAMIN PRODUCTS.

GIRARD & CO. (\*)  
LEON GIRARD, OWNER  
923 N. 2ND ST.  
AMES, IOWA  
ZIP CODE 50010  
TELEPHONE NO. 515 232-7880

GITS BROS. MFG. CO., CRESTON DIV.  
B. J. GAMERTSPELDER, GEN. MGR.  
HIGHWAY 34 E.  
CRESTON, IOWA  
ZIP CODE 50801  
TELEPHONE NO. 515 782-2105

VIEW GEAR CASE  
GAUGES. WICK FEED,  
SIGHT GRAVITY FEED,  
CONSTANT LEVEL &  
MULTIPLE OILERS. OIL  
HOLE COVERS.

GENERAL PUBLISHING & BINDING  
DOROTHY SURRETT, PARTNER  
R. #4  
IOWA FALLS, IOWA  
ZIP CODE 50126  
TELEPHONE NO. 515 648-3144

COOK BOOKS.

GLA-ZIT, INC. (\*)  
O. M. ROGNESS, V. PRES.  
N. CRESENT DRIVE  
IOWA FALLS, IOWA  
MAILING ADDRESS  
P.O. BOX 104  
IOWA FALLS, IOWA 50126  
TELEPHONE NO. 515 648-3382

WATER PROOFING &  
CONCRETE ADDITIVE.

GENERAL SHEET METAL WORKS, INC.  
PHILIP C. WIDMANN, PRES.  
217 RATH ST.  
WATERLOO, IOWA  
MAILING ADDRESS  
P.O. BOX 2476  
WATERLOO, IOWA 50703  
TELEPHONE NO. 319 234-5428

(\*) FOOD PROCESSING PLANT  
STEEL TABLES.  
TANKS.  
JUNCTION BOXES. DUST  
COLLECTORS. STEEL  
BINS. DUCTS. CEMENT  
CHUTES. CONCRETE  
FORMS.  
CUSTOM FABRICATED  
METAL PARTS.  
CONVEYORS.

GOMACO CORP.  
H. W. JENSEN, GOMACO INT'L. MNG. DIR.  
HIGHWAY 59 & 175  
IDA GROVE, IOWA  
ZIP CODE 51445  
TELEX NO. 48-7132  
TELEPHONE NO. 712 364-3347

CYLINDER BRIDGE DECK  
FINISHERS. SLOPE  
PAVING EQUIPMENT.  
CONCRETE SPREADING  
CONVEYORS & PAVING  
EQUIPMENT. CONCRETE  
CYLINDER FINISHING  
MACHINES.  
WORKBRIDGES.  
SLIP-FORM PAVERS,  
CURB & GUTTER  
MACHINES, & SIDEWALK  
MACHINES. AUTOMATIC  
FINE GRADE TRIMMING  
EQUIPMENT. MEDIAN  
BARRIER SLIPFORMERS.  
LOW SLUMP CONCRETE  
FINISHERS. CONCRETE  
TINING MACHINE.  
ASPHALT & CONCRETE  
SCARIFIER.

GENERAL THERMO INC.  
DONALD J. MILLER, V. PRES.  
JACOBSEN DRIVE  
MAQUOKETA, IOWA  
ZIP CODE 52060  
TELEPHONE NO. 319 652-5631

INDUSTRIAL OIL  
COOLERS. INDUSTRIAL  
AIR TO AIR COOLERS.  
INDUSTRIAL RADIATORS.

GENERAL WOOD WORKS CO. INC.  
J. E. TOMAN, PRES.  
1101 S. 20TH  
COUNCIL BLUFFS, IOWA  
MAILING ADDRESS  
P.O. BOX 937  
COUNCIL BLUFFS, IOWA 51501  
TELEPHONE NO. 712 328-2306

UNFINISHED BOOK  
CASES, FUNCTIONAL  
FURNITURE, CHESTS OF  
DRAWERS & DESKS  
(STUDENTS, HOME).

GOODWIN TILE & BRICK CO. (\*)  
A. J. CALIGIURI, SECY.  
S.E. 18TH & HARTFORD  
DES MOINES, IOWA  
MAILING ADDRESS  
P.O. BOX 283  
DES MOINES, IOWA 50301  
TELEPHONE NO. 515 243-3257

BRICK & TILE.  
SHALE, GROUND.

GEORGE, CARROLL, INC.  
GARY GEORGE, EXEC. V. PRES.  
INDUSTRIAL PARK  
NORTHWOOD, IOWA  
MAILING ADDRESS  
P.O. BOX 144  
NORTHWOOD, IOWA 50459  
TELEPHONE NO. 515 324-2231

CURTAINS & DRAPES.  
CHURCH PEW CUSHIONS &  
KNEELERS. CUSHIONS.  
MATTRESSES.  
BOAT, SNOWMOBILE,  
MOTOR BIKE & BUCKET  
SEATS. VAN &  
RV SEATING.  
ACOUSTICAL FOAM. DIE  
CUT FOAM PARTS.  
VINYL DOOR PANELS,  
TIRE COVERS & VISOR  
COVERS (VAN & RV).

GOODYEAR TIRE & RUBBER CO., THE  
RONALD P. DANALS, PLANT MGR.  
P.O. BOX 638  
MOUNT PLEASANT, IOWA  
ZIP CODE 52641  
TELEPHONE NO. 319 385-3196

GENERAL PURPOSE  
TEXTILE REINFORCED  
SMALL DIAMETER RUBBER  
HOSE.

GEO-SONICS, DIV. OF GEODE  
INDUSTRIES, INC.  
MRS. AUDREY WILLIAMSON, ASST. GEN. MGR.  
100 W. LINCOLN ST.  
NEW LONDON, IOWA  
ZIP CODE 52645  
TELEPHONE NO. 319 367-2255

POLISHING COMPOUNDS  
FOR GEMSTONES.  
VIBRATING TUMBLER  
(STONE POLISHING OR  
INDUSTRIAL  
DE-BURRING). ROTARY  
TUMBLER (STONE  
POLISHING OR METAL &  
PLASTICS DE-BURRING).  
JEWELERS FACETING  
MACHINERY & CRAFTS  
TOOLS. PRECISION GEM  
DRILLING EQUIPMENT.  
PRECISION ELECTRONIC  
VIBRATING TUMBLING  
MACHINE.  
LAPIDARY CUTTING OF  
PRECIOUS &

GOULD INC., ENGINE PARTS DIV.  
WILLIAM SLEPSKY, SUPT.  
HIGHWAY 83 W.  
ATLANTIC, IOWA  
MAILING ADDRESS  
P.O. BOX 539  
ATLANTIC, IOWA 50022  
TELEPHONE NO. 712 243-3017

THIN WALL ENGINE  
BEARINGS.

GRAIN MANAGEMENT SYSTEMS, INC. (\*)  
ED BRICE, PRES.  
2110 E. MAMIE EISENHOWER  
BOONE, IOWA  
MAILING ADDRESS  
P.O. BOX 280  
BOONE, IOWA 50036  
TELEPHONE NO. 515 432-4117

TEMPERATURE  
MONITORING SYSTEMS  
(SECTION 382).

GRAIN PROCESSING CORP.  
ROBERT G. ROHWER, SR. V. PRES., DIR.  
MKTG.  
1600 OREGON ST.

CORN STARCH, OIL &  
SYRUP. GLUTEN MEAL.  
ABSORBENT STARCH.  
GRAIN NEUTRAL



# ALPHABETICAL LIST

<p>GRAIN PROCESSING CORP. MUSCATINE, IOWA ZIP CODE 52761 TELEX NO. 46-8497 TELEPHONE NO. 319 264-4211</p>	<p>(CONT'D) SPIRITS. DISTILLERS CORN SOLULAC &amp; GRAINS. SOY PROTEIN ISOLATES &amp; CONCENTRATES. BIOLOGICAL CELL PASTES-FROZEN.</p>	<p>H. H. &amp; B. SPORTS C. W. HOLTHAUS, PRES. 889 1ST AVE. S.W. CLARION, IOWA ZIP CODE 50525 TELEPHONE NO. 515 532-2825</p>	<p>VINYL &amp; CLOTH GOLF BAGS.</p>
<p>GRAPHIC CIRCUITS, INC. (*) BARRY SMITH, PRES. 1055 6TH AVE. MARION, IOWA ZIP CODE 52302 TELEPHONE NO. 319 377-2548</p>	<p>PRINTED CIRCUITS. COPPER WALL HANGINGS.</p>	<p>H &amp; H MACHINE TOOL OF IOWA, INC. (*) R. W. MILLER, PRES. 525 E. 18TH ST. CEDAR FALLS, IOWA ZIP CODE 50613 TELEPHONE NO. 319 268-0181</p>	<p>LARGE PRESS WORK. CUSTOM STAMPING. JIGS. TOOLS. DIES. FIXTURES. SPECIAL MACHINES. EXPERIMENTAL MACHINING. TOOL DESIGNS. LONG &amp; SHORT RUN PRODUCTION WORK. MACHINING.</p>
<p>GRAU ENTERPRISES, INC. (*) TED GRAU, PRES. 110 BLAKE SIOUX RAPIDS, IOWA MAILING ADDRESS P.O. BOX R SIOUX RAPIDS, IOWA 50585 TELEPHONE NO. 712 283-2316</p>	<p>ROLL-ON TRUCK TARPAULINS. BEAN WEEDING VEHICLE. CONTROL SWITCHES. VOLUMETRIC GRAIN, SUPPLEMENT &amp; ADDITIVE METERS. CONTINUOUS FLOW SILAGE METERS.</p>	<p>H B K, INC. (*) WILBUR HAUSER, JR., V. PRES. INDUSTRIAL PARK MONTICELLO, IOWA MAILING ADDRESS BOX 516 MONTICELLO, IOWA 52310 TELEPHONE NO. 319 465-5473</p>	<p>DIE CASTING FOUNDRY EQUIPMENT.</p>
<p>GRAU LOGS &amp; LUMBER ROBERT B. GRAU, OWNER &amp; MGR. ELKADER, IOWA ZIP CODE 52043 TELEPHONE NO. 319 245-1147</p>	<p>VENEER LOGS. UNFINISHED HARDWOOD LUMBER. RAILROAD TIES.</p>	<p>HW BRAND EQUIPMENT, INC. MILT MAUPIN, GEN. MGR. 725 PENROSE ST. GRINNELL, IOWA MAILING ADDRESS BOX 358 GRINNELL, IOWA 52057 TELEPHONE NO. 515 236-5312</p>	<p>MESH WOVEN SWINE PRODUCTION FLOORING. PANEL FENCING. PIG NURSERY PENS. CREEP TROUGHS &amp; HEAVY HOG TROUGHS. HOPE WATERING VALVE. STEEL TUBING HOG GATE. FEED CART. HOG PANELING.</p>
<p>GREAT PLAINS BEEF VIRGIL EADES, V. PRES. &amp; GEN. MGR. 2700 23RD AVE. COUNCIL BLUFFS, IOWA ZIP CODE 51501 TELEPHONE NO. 712 328-2200 TWX. 910 966-8020</p>	<p>CARCASS BEEF. BOXED BEEF. HIDES. TALLOW. OFFAL.</p>	<p>HADAR ATHLETIC MFG. CO. JERRY OXENFORD, PRES. 1515 N. 11TH ST. HUMBOLDT, IOWA ZIP CODE 50548 TELEPHONE NO. 515 332-3738</p>	<p>FOOTBALL DUMMIES. INDOOR SHOTS &amp; DISCUSSES. BASEBALL BASES. CONDITIONING EQUIPMENT. THROWDOWN BASES. TINIKLING STICKS &amp; BATONS. BEAN BAGS. BALL BAGS. UMPIRE PROTECTORS. UTILITY GYM MATS.</p>
<p>GREAT PLAINS PROCESSING CO. MARVIN PHILLIPS, MGR. 1100 CUNNINGHAM DRIVE SIOUX CITY, IOWA MAILING ADDRESS P.O. BOX 2422 SIOUX CITY, IOWA 51102 TELEX NO. 48-7133 TELEPHONE NO. 712 258-7561</p>	<p>PROCESSED HIDES. TANKAGE. GREASE.</p>	<p>HAHNE, FRED, PRINTING CO. (*) E. H. HAHNE, JR., PRES. 808 DES MOINES ST. WEBSTER CITY, IOWA ZIP CODE 50595 TELEPHONE NO. 515 832-4034</p>	<p>COMMERCIAL PRINTING. MAGAZINES &amp; CATALOGS. LETTERPRESS PRINTING. LITHOGRAPHY. ENGRAVINGS. BOOKBINDING. TYPESETTING FOR THE TRADE. PLATE MAKING.</p>
<p>GREEN HILLS, INC. (*) REX GALLOWAY, GEN. MGR. HIGHWAY 2 &amp; 169 W. MOUNT Ayr, IOWA ZIP CODE 50854 TELEPHONE NO. 515 464-2223</p>	<p>FERTILIZER. TANKS. AUTOMATED FEEDERS. AUTOMATIC 5 GAL. CHEMICAL CAN WASHER. AUTOMATIC CAN CRUSHER. BULK CHEMICAL TRANSFER SYSTEMS.</p>	<p>HAMMERMILLS, INC. R. F. MURRAY, PRES. 625 C AVE. N.W. CEDAR RAPIDS, IOWA ZIP CODE 52405 TELEX NO. 04-6443 TELEPHONE NO. 319 365-0441</p>	<p>HAMMERMILLS, PORTABLE &amp; STATIONARY. AUTOMOBILE SHREDDERS. RUBBISH SHREDDERS.</p>
<p>GREENS FIBERGLASS (*) BILL GREEN, OWNER HIGHWAY 17 N. EAGLE GROVE, IOWA ZIP CODE 50533 TELEPHONE NO. 515 448-3616</p>	<p>FIBERGLASS PRODUCTS.</p>	<p>HANCOR INC. (*) JIM REDDICK, MGR. HIGHWAY 3 W. OELWEIN, IOWA MAILING ADDRESS BOX 550 OELWEIN, IOWA 50662 TELEPHONE NO. 319 283-3324</p>	<p>PLASTIC FARM DRAIN TILE. PLASTIC DRAINAGE TUBING. PLASTIC SEPTIC TANKS, METER PITS &amp; SUMP WELLS.</p>
<p>GREGORY EQUIPMENT &amp; MFG. CO. (*) JAMES E. GREGORY, PRES. 1314 17TH ST. FORT MADISON, IOWA ZIP CODE 52627 TELEPHONE NO. 319 372-5314</p>	<p>SUBCONTRACT MFG. CUSTOM FABRICATING. STEEL SLATS &amp; GATES FOR LIVESTOCK CONFINEMENT BUILDINGS. FARROWING CRATES. GESTATION STALLS.</p>	<p>HANSALOY CORP. HOWARD CHERRY, PRES. 820 W. 35TH ST. DAVENPORT, IOWA ZIP CODE 52806 TELEPHONE NO. 319 386-1131</p>	<p>CUTLERY. BREAD SLICING BANDS &amp; BLADES. AUTOMATIC HONING MACHINES.</p>
<p>GRIP-TITE MFG. CO., INC. C. E. JOHNSON, EXEC. V. PRES. 115 W. JEFFERSON WINTERSSET, IOWA ZIP CODE 50273 TELEPHONE NO. 515 462-1313</p>	<p>GALVANIZING, HOT DIP. GUY ANCHOR. EARTH ANCHOR (SCREW TYPE). EXPANDING &amp; CROSS PLATE GUY ANCHORS.</p>	<p>HANSEN MFG. CO. (*) WAYNE E. HANSEN, OWNER MAIN ST. POMEROY, IOWA ZIP CODE 50575 TELEPHONE NO. 712 468-2832</p>	<p>STEEL FARROWING STALLS. STEEL FREE STALL FARROWING UNITS. STEEL FARM GATES. STEEL HOG PANELS. STEEL PICKUP RACKS (LIVESTOCK). TRACTOR CARRIER BASKETS.</p>
<p>H B MFG. INC. (*) CLAY CARRIKER, PRES. HIGHWAY 63 S. OSKALOOSA, IOWA MAILING ADDRESS R. #4 OSKALOOSA, IOWA 52577 TELEPHONE NO. 515 673-7988</p>	<p>PORTABLE SAND BLASTING EQUIPMENT.</p>		

(\*) - INTERESTED IN EXPORTING



# ALPHABETICAL LIST

- EN MFG. CO.
- (CONT'D)  
LARGE ROUND BALE  
MOVERS. RAISED DECK  
NURSERY PENS. RAISED  
DECK FARROWING STALL  
FLOORS.
- BLEACHERS.  
SMOKE STACKS.  
FIRE ESCAPES.  
BARN YARD EQUIPMENT.  
MACHINE SHOP, JOBBING  
& REPAIR.
- DAIRY & NON-DAIRY ICE  
MILK MIXES. SOFT-  
FROZEN YOGURT MIX.  
ITALIAN ICE FROZEN  
DESSERT MIX.
- PORTIONED MEAT  
PRODUCTS.
- PORTIONED MEAT  
PRODUCTS.
- HAMMERMILL HAMMERS,  
SCREENS & HAMMER  
RODS. FERTILIZER  
APPLICATOR KNIVES.  
FIELD CULTIVATOR  
SPIKES. CHISEL PLOW  
SPIKES. ANHYDROUS  
AMMONIA INJECTOR  
CULTIVATOR  
ATTACHMENT. CHISEL  
PLOW & DISC-ANHYDROUS  
AMMONIA ATTACHMENT.  
NEW & REBUILT  
HAMMERMILL FANS.  
FEED MIXER PADDLES.  
PELLET MILL ROLLS.  
PELLET MILL DIES.
- HYDRAULIC TRUCK  
CRANES. HYDRAULIC  
BACKHOES &  
EXCAVATORS. HYDRAULIC  
ROUGH TERRAIN CRANES.
- HAND SCRUB BRUSHES.  
UPRIGHT BROOMS. SCRUB  
BRUSHES. COUNTER  
DUSTERS. CAR WASHER  
BRUSHES. INDUSTRIAL  
FLOOR BROOMS. WINDOW  
BRUSHES.  
FLOOR & WINDOW  
SQUEEGES. WET MOP  
STICKS. DRY MOPS.
- KNIFE SHARPENING  
STEELS. BUTCHER,  
MEAT CUTTER &  
KITCHEN KNIVES. HIGH  
CARBON STEEL SPECIAL  
PURPOSE KNIVES.  
HUNTING & FILET  
CHOPPERS. COTTON  
KNIVES. PLYWOOD  
KNIVES.
- STEEL PERFORATED  
FLOOR SUPPORTS  
(GRAIN DRYING BIN).  
FOOD GRAINS DRYING &
- HARVESTALL INDUSTRIES, INC.  
ZIP CODE 50659  
TELEPHONE NO. 515 394-4115
- HAWARDEN OF IOWA, INC.  
LOUIS C. MILLAGE, PLANT MGR.  
315 10TH ST.  
HAWARDEN, IOWA  
MAILING ADDRESS  
P.O. BOX 87  
HAWARDEN, IOWA 51023  
TELEPHONE NO. 712 552-1587
- HAWK BILT CO.-DIV. CHROMALLOY  
AMERICAN CORP.  
LEIN J. KNUDSVIG, PRES.  
402 E. 6TH ST.  
VINTON, IOWA  
ZIP CODE 52349  
TELEPHONE NO. 319 472-2315
- HAWKEYE CONCRETE PRODUCTS CO.  
D. H. SCHMIDGALL, DIR. OF EXPORT  
SALES  
HIGHWAY 61 S.  
MEDIAPOLIS, IOWA  
MAILING ADDRESS  
P.O. BOX 9  
MEDIAPOLIS, IOWA 52637  
TELEPHONE NO. 319 394-3197
- HAWKEYE RUBBER MFG. CO.  
BEN S. HANDLER, V. PRES.  
915 SHAVER ROAD N.E.  
CEDAR RAPIDS, IOWA  
ZIP CODE 52406  
TELEPHONE NO. 319 363-2679
- HAWKEYE STEEL PRODUCTS, INC.  
LEON K. OLSEN, EXEC. V. PRES.  
324 DURYEA  
WATERLOO, IOWA  
ZIP CODE 50701  
TELEPHONE NO. 319 235-0365
- HAYES-ALBION CORP., KOOLMA MFG. DIV.  
LEONARD VAN OTTERLOO, CUSTOMER SERV. MGR.  
HIGHWAY 18 AT 21ST AVE.  
ROCK VALLEY, IOWA  
ZIP CODE 51247  
TELEPHONE NO. 712 476-5315
- HEIDER MFG. CO.  
PAUL HEIDER, PRES.  
122 W. 3RD ST.  
CARROLL, IOWA  
ZIP CODE 51401  
TELEPHONE NO. 712 792-3571
- HELENA CHEMICAL  
ROBERT L. PETERS, PLANT MGR.  
3535 VANDALIA ROAD  
DES MOINES, IOWA  
ZIP CODE 50320  
TELEPHONE NO. 515 262-3146
- HENDERSON MFG. CO.  
ARNOLD STONE, V. PRES.-GEN. MGR.  
S. 3RD ST.  
MANCHESTER, IOWA  
MAILING ADDRESS  
P.O. BOX 40  
MANCHESTER, IOWA 52057  
TELEPHONE NO. 319 927-2828
- HENEKE HYBRID SEED CORN CO. INC. (\*)  
MYRON HENEKE, PRES.  
R. #3  
GRINNELL, IOWA  
MAILING ADDRESS  
P.O. BOX 306  
GRINNELL, IOWA 50112  
TELEPHONE NO. 515 236-5621
- (CONT'D)  
STORAGE CONTAINERS.  
GRAIN DRIER HEAT  
LAMP.  
HYDRAULIC FORK LIFT  
TRAILER (MATERIALS  
HANDLING).  
GRAIN BIN DRIER  
CONTROL.
- CARCASS BEEF. BEEF  
VARIETY MEATS.
- MANURE SPREADERS.  
BALERS. DRY  
FERTILIZER SPREADERS.
- FORMED WIRE  
REINFORCEMENT SPACER.  
CONCRETE PIPE  
MACHINERY &  
EQUIPMENT.  
REINFORCING CAGE  
MAKING MACHINE.  
CONCRETE MANHOLE  
MAKING EQUIPMENT.
- MOLDED & EXTRUDED  
MECHANICAL RUBBER  
PRODUCTS.
- LIVESTOCK FEEDING &  
WATERING EQUIPMENT.  
ELECTRIC HEATING  
UNITS.  
THERMOSTATS.
- AUTOMOTIVE & MISC.  
SCREW MACHINE  
PRODUCTS.  
HYDRAULIC COMPONENTS.  
AUTOMOTIVE JOB SHOP.
- LADDERS.  
FARM WAGONS & BOXES.
- AGRICULTURE  
PESTICIDES.
- LIME & FERTILIZER  
SPREADERS. BULK FEED  
BODIES.  
FERTILIZER BLENDER.  
ICE CONTROL  
SPREADERS.  
TRUCK HOIST UNITS.  
CONVERSION HOISTS.  
TRANSPORT BODIES.
- HYBRID SEED CORN.
- EMA MFG. CO.  
STEPHEN HARKEMA, SALES MGR.  
19 W. MARKET ST.  
NEW SHARON, IOWA  
MAILING ADDRESS  
P.O. BOX 4  
NEW SHARON, IOWA 50207  
TELEPHONE NO. 515 637-2634
- ERDMANN'S WHOLESALE MEAT, INC.  
ERDMANN, V. PRES.-MARKETING  
21 8TH AVE. S.W.  
E MARS, IOWA  
MAILING ADDRESS  
P.O. BOX 1308  
E MARS, IOWA 51031  
TELEPHONE NO. 712 546-4197
- ERDMANN'S WHOLESALE MEAT, INC.  
ACK V. HARKER, PRES.  
AIRPORT INDUSTRIAL PARK  
RANGE CITY, IOWA  
ZIP CODE 51041  
TELEPHONE NO. 712 737-4829
- ERLAN MFG. CO., INC.  
GEORGE L. KINTNER, V. PRES.-SALES MGR.  
1000 INDUSTRIAL AVE.  
ERLAN, IOWA  
MAILING ADDRESS  
P.O. BOX 712  
ERLAN, IOWA 51537  
TELEPHONE NO. 712 755-5108
- HARNISCHFEGGER CORP.  
W. FISHER, DIV. GEN. MGR.  
5300 HARNISCHFEGGER DR. S.  
CEDAR RAPIDS, IOWA  
MAILING ADDRESS  
P.O. BOX 669  
CEDAR RAPIDS, IOWA 52406  
TELEPHONE NO. 319 364-1521
- HARPER BRUSH WORKS  
ROBERT S. CADMAN, SALES MGR.  
404 N. 2ND  
FAIRFIELD, IOWA  
ZIP CODE 52556  
TELEPHONE NO. 515 472-5188
- HARRIS, A. J., & SON  
EDWARD D. MATSON, PRES.  
230 50TH AVE. S.W.  
CEDAR RAPIDS, IOWA  
ZIP CODE 52406  
TELEPHONE NO. 319 362-2382
- HARVESTALL INDUSTRIES, INC. (\*)  
VINCE STEFFEN, PRES.  
3 N. WALNUT AVE.  
NEW HAMPTON, IOWA

(\*) - INTERESTED IN EXPORTING



# ALPHABETICAL LIST

<p>HENKE MFG. CORP. EDWARD A. GREEN, PRES. HIGHWAY 3 E. WAVERLY, IOWA ZIP CODE 50677</p>	<p>SNOW PLOWS, WINGS &amp; VEE PLOWS FOR TRUCKS &amp; MOTOR PATROLS. ROTARY STREET SWEEPERS.</p>	<p>HOME PLASTICS, INC.</p>
<p>HERALD INDEX PUBLISHING CO. A. J. SCHAFER, PRES. ELDOBA, IOWA ZIP CODE 50627 TELEPHONE NO. 515 858-5541</p>	<p>NEWSPAPER. JOB PRINTING.</p>	<p>(CONT'D) SLITTING &amp; REWINDING OF FLEXIBLE PACKAGING. EXTRUDED POLYETHYLENE TUBE SHEETS &amp; PRODUCT PLASTIC SLIP- LABEL</p>
<p>HERSCHEL MFG. JAMES MORRISON, MERCHANDISING MGR. 1301 N. 14TH INDIANOLA, IOWA ZIP CODE 50125 TELEX NO. 47-8310 TELEPHONE NO. 515 961-7481</p>	<p>AGRICULTURAL MACHINERY PARTS. MOWER PARTS (KNIVES, SECTIONS, GUARDS &amp; WEAR PLATES).</p>	<p>HON CO., THE EDWARD E. JONES, PRES. 414 E. 3RD ST. MUSCATINE, IOWA ZIP CODE 52761 TELEX NO. 46-8552 TELEPHONE NO. 319 264-7100 TWX. 910 525-1431</p>
<p>HICKLIN GM POWER CO. ROBERT E. EMMONS, MFG. MGR. 700 N.E. ORALABOR ROAD ANKENY, IOWA MAILING ADDRESS I 80 &amp; 35 AT 2ND AVE. DES MOINES, IOWA 50333 TELEPHONE NO. 515 288-9731</p>	<p>CHROMING OF DIESEL ENGINE PARTS. DIESEL ENGINE TESTING EQUIPMENT. DIESEL ELECTRIC GENERATOR SETS. AUTOMATIC TRANSMISSION TEST STANDS.</p>	<p>HONEYBEE CO., INC. MERLE S. ROWLES, PRES. P.O. BOX 278 EVERLY, IOWA ZIP CODE 51338 TELEPHONE NO. 712 834-2366</p>
<p>HIDE SERVICE CORP. WILLIAM D. HAHESEY, OFFICE &amp; TRAFFIC MGR. 1057 S. 3RD ST., BOX 498 MANCHESTER, IOWA ZIP CODE 52057 TELEPHONE NO. 319 927-3545</p>	<p>CURED HIDES. ANIMAL PROTEIN. TALLOW.</p>	<p>WOOD OFFICE FURNITURE METAL OFFICE FURNITURE</p>
<p>HIGLEY CHEMICAL CO. (*) WALLACE BROWN, PRES. 40 MAIN ST. DUBUQUE, IOWA ZIP CODE 52001 TELEPHONE NO. 319 557-1121</p>	<p>DETERGENTS. LIQUID SOAPS. LIQUID FLOOR WAXES. DISINFECTANTS &amp; DEODORANTS. BOWL CLEANER. CLEANING COMPOUNDS. TERRAZZO &amp; CEMENT FLOOR SEALS.</p>	<p>HORMEL, GEO. A., &amp; CO. DON RATZLAFF, PLANT MGR. HIGHWAY 18 ALGONA, IOWA ZIP CODE 50511 TELEPHONE NO. 515 295-2477</p>
<p>HOERNER WALDORF CORP., BAG DIV. J. GLENN ALLIGOOD, GEN. MGR. 1401 THOMAS BECK ROAD DES MOINES, IOWA ZIP CODE 50312 TELEPHONE NO. 515 282-8355</p>	<p>MULTI WALL PAPER BAGS, POLYETHYLENE BAGS &amp; RELATED PRODUCTS.</p>	<p>HORMEL, GEO. A., &amp; CO. F. P. WERNER, GEN. MGR. 160 N. 1ST ST. FORT DODGE, IOWA MAILING ADDRESS P.O. BOX 458 FORT DODGE, IOWA 50501 TELEX NO. 47-8452 TELEPHONE NO. 515 573-3141</p>
<p>HOFF OUTDOOR ADVERTISING INC. DAVID HOFF, PRES. 1426 E. COMMERCIAL ST. ALGONA, IOWA MAILING ADDRESS P.O. BOX 454 ALGONA, IOWA 50511 TELEPHONE NO. 515 295-2464</p>	<p>NEON &amp; ILLUMINATED PLEXIGLASS SIGNS. VACUUM FORMED PLEXIGLASS SIGN FACES. OUTDOOR BILLBOARDS.</p>	<p>FRESH PORK PRODUCTS LARD. CANNED &amp; CURE PORK PRODUCTS. OPFAL SMOKED MEATS SAUSAGE. HOT SLAUGHTER LIVESTOCK FEED</p>
<p>HOLLY INDUSTRIES, INC. (*) JOHN A. ZINK, PRES. HOLLY SPRINGS, IOWA MAILING ADDRESS HOLLY SPRINGS, IOWA P.O. HORNICK, IOWA 51026 TELEPHONE NO. 712 874-3238</p>	<p>GRAIN ELEVATOR CHUTES. CUSTOM FABRICATING. CUSTOM STAINLESS STEEL PACKING HOUSE EQUIPMENT FABRICATION.</p>	<p>HOTSY CORP., THE B.H. BENSON, V. PRES. MFG. HIGHWAY 169 HUMBOLDT, IOWA ZIP CODE 50548 TELEPHONE NO. 515 332-2321 TWX. 910 523-6944</p>
<p>HOLMCO, INC. GARY MARTIN, PRES. HOLMES, IOWA ZIP CODE 50547 TELEPHONE NO. 515 825-3139</p>	<p>LIVESTOCK WATERER TANK VALVE.</p>	<p>HOWE ENGINEERED SALES CO. CARL HOWE, OWNER 3244 WAGNER ROAD WATERLOO, IOWA MAILING ADDRESS P.O. BOX 642 CEDAR FALLS, IOWA 50613 TELEPHONE NO. 319 236-9606</p>
<p>HOLSTEIN MFG., INC. BRUCE E. SCHMIDT, PRES. BOX 135 HOLSTEIN, IOWA ZIP CODE 51025 TELEPHONE NO. 712 368-4342</p>	<p>PLASTIC HOG FEEDERS &amp; WATERERS. LARGE PORTABLE BARBEQUE MACHINE &amp; ACCESSORIES.</p>	<p>MOTORCYCLE CARGO BAGS &amp; SADDLE BAGS FAIRING (MOTORCYCLE) WIND SCREEN) MOTORCYCLE CAMPING TRAILER</p>
<p>HOME PLASTICS, INC. SAM SIEGEL, PRES. 5250 N.E. 17TH ST. DES MOINES, IOWA MAILING ADDRESS P.O. BOX 3379 DES MOINES, IOWA 50316 TELEPHONE NO. 515 265-2562</p>	<p>FLEXIBLE PLASTIC BAGS. PERFORATED POLYETHYLENE BAGS. ROLL FORM. PRINTED FLEXIBLE PLASTIC ROLL STOCK. PRINTED FLEXIBLE PLASTIC BAGS.</p>	<p>HULL INDUSTRIES CO. GEORGE L. BROWN, OWNER 910 MAIN ST. HULL, IOWA MAILING ADDRESS P.O. BOX 530 HULL, IOWA 51239 TELEPHONE NO. 712 439-1456</p>
<p>HOLSIZER'S, INC. GARY DABLEY, PRES. 700 DALBEY DRIVE S.E. ANKENY, IOWA</p>	<p>DEPARTMENT STORE WINDOW DISPLAYS. RETAIL STORE DISPLAYS.</p>	<p>ALUMINUM PERMANENT MOLD CASTINGS. ZINC PERMANENT MOLD CASTINGS. PRESSED &amp; MACHINED LAWN MOWER PARTS. WELDED MOWER ASSEMBLIES. LAWN MOWERS-PUSH &amp; 8 H RIDING.</p>

(\*) - INTERESTED IN EXPORTING



# ALPHABETICAL LIST

	(CONT'D)	(CONT'D)
<p>SIZER'S, INC.                      IP CODE 50021                      TELEPHONE NO. 515 964-0631</p>		<p>INDUSTRIAL MOLASSES DIV.-WESTWAY                      ATRADING CORP.                      JOHN T. CONNOR, V.PRES.                      RUDD, IOWA                      ZIP CODE 50471                      TELEX NO. 29-0526                      TELEPHONE NO. 515 395-2960</p>
<p>TER MFG. CO., INC.                      L. KAPTCHEE, PRES.                      105 2ND AVE.                      CORALVILLE, IOWA                      MAILING ADDRESS                      P.O. BOX 5202                      CORALVILLE, IOWA 52241                      TELEPHONE NO. 319 354-5211</p>	<p>RESEARCH INSTRUMENTS.                      TIMERS. CLOCKS.</p>	<p>FLOUR.                      WHEAT MILL FEED.</p>
<p>TRA-QUAD MFG. INC. (*)                      RUDOLPH H. WITTKE, EXEC. PRES.                      1930 FRANKLIN                      WATERLOO, IOWA                      ZIP CODE 50703                      TELEPHONE NO. 319 233-1673</p>	<p>4 WHEEL DRIVE &amp;                      CUSTOM BUILT GARDEN                      TRACTORS &amp;                      ATTACHMENTS. 6 WHEEL                      DRIVE MULTI-PURPOSE                      TRACTORS WITH                      LOADERS.</p>	<p>INLAND HILLS CO., DIV. ADM MILLING CO.                      GREGORY H. JOHNSTON, GEN. MGR.                      1925 E. GRAND AVE.                      DES MOINES, IOWA                      MAILING ADDRESS                      P.O. BOX 1357                      DES MOINES, IOWA 50305                      TELEPHONE NO. 515 266-2156</p>
<p>GRADE FOOD PRODUCTS CORP.                      ROY MARTIN, ACTING MGR.                      P.O. BOX 99                      POSTVILLE, IOWA                      ZIP CODE 52162                      TELEPHONE NO. 319 864-7621</p>	<p>BONELESS BEEF.                      CARCASS DRESSED BEEF.                      EDIBLE &amp; INEDIBLE                      TALLOW. MEAT SCRAPS.</p>	<p>INLAND MOLASSES CO. (*)                      THOMAS R. BERRY, V. PRES.-OPER.                      JULIEN DUBUQUE DRIVE EXT.                      DUBUQUE, IOWA                      MAILING ADDRESS                      1201 AMER. TR. BLDG.                      DUBUQUE, IOWA 52001                      TELEPHONE NO. 319 588-4641</p>
<p>GRADE FOOD PRODUCTS CORP.                      G. S. SCHNEIDERS, GEN. MGR.                      FLINDT DRIVE                      STORM LAKE, IOWA                      ZIP CODE 50588                      TELEX NO. 48-7139                      TELEPHONE NO. 712 732-3060</p>	<p>HOG SLAUGHTER.                      PORK CUTS &amp;                      FABRICATED PRODUCTS.                      LARD. INEDIBLE OIL.                      ANIMAL FEED.</p>	<p>INSTRUMENTS &amp; LIFE SUPPORT DIV.-THE                      BENDIX CORP.                      RONALD L. ROADHOUSE, MGR. MARKETING                      2734 HICKORY GROVE ROAD                      DAVENPORT, IOWA                      MAILING ADDRESS                      P.O. BOX 4508                      DAVENPORT, IOWA 52808                      TELEX NO. 46-8429                      TELEPHONE NO. 319 383-6000</p>
<p>T CORP./INDUSTRIAL DIAMOND TOOL                      CO., INC.                      GARY A. SVEC, V. PRES.                      1803 2ND ST. S.W.                      CEDAR RAPIDS, IOWA                      MAILING ADDRESS                      P.O. BOX 1824                      CEDAR RAPIDS, IOWA 52406                      TELEPHONE NO. 319 363-7845</p>	<p>DIAMOND DISCS &amp; LAPS.                      DIAMOND COMPOUND.                      DIAMOND DRESSERS.                      DIAMOND SCRIBES &amp;                      DRILLS. SPECIAL                      DIAMOND CUTTING                      TOOLS.                      CUT DIAMONDS &amp;                      PRECIOUS GEMS.</p>	<p>SONIC CLEANING                      DETERGENTS.                      SONIC CLEANERS &amp;                      DEGREASERS.                      MISSILES &amp; SPACE                      FLIGHT INSTRUMENTS.                      GROUND SUPPORT                      EQUIPMENT.                      LIFE SUPPORT SYSTEMS.                      CRYOGENIC STORAGE &amp;                      CONTROL, SPACE.                      AIRCRAFT FLIGHT                      INSTRUMENTS.                      CRYOGENIC STORAGE &amp;                      CONTROL, AIRCRAFT.                      AIRCRAFT ENGINE                      INSTRUMENTS.                      CRYOGENIC                      INSTRUMENTATION.                      AIRCRAFT &amp; HELICOPTER                      FUEL FLOWMETERS.                      PROPELLANT SENSING &amp;                      MEASUREMENT                      INSTRUMENTATION.                      RESPIRATORY SUPPORT                      SYSTEM.</p>
<p>ECO                      CLOYCE D. PALMER, PRES.                      406 W. DEPOT                      FAIRFIELD, IOWA                      MAILING ADDRESS                      P.O. BOX 870                      FAIRFIELD, IOWA 52556                      TELEX NO. 47-8358                      TELEPHONE NO. 515 472-2153</p>	<p>INDUCTION HARDENING.                      AUTOMATIC LIVESTOCK                      FEEDING &amp; WATERING                      EQUIPMENT.                      LIVESTOCK POLLUTION                      CONTROL EQUIPMENT.                      CENTERLESS GRINDING.                      PRECISION MACHINED                      INDUSTRIAL PARTS.</p>	<p>INTERNATIONAL DRUM CORP. (*)                      CARROLL WINFREY, PRES.                      1490 N.W. 86TH                      DES MOINES, IOWA                      ZIP CODE 50311                      TELEPHONE NO. 515 274-4971</p>
<p>IS CORP.                      THOMAS D. ECKHART, PRES.                      108 LINCOLN WAY                      AMES, IOWA                      ZIP CODE 50010                      TELEPHONE NO. 515 232-1171</p>	<p>LIVESTOCK PREGNANCY                      TESTING DEVICE. HOG                      BACKPAT &amp; LOIN                      MEASURING DEVICE.</p>	<p>INTERNATIONAL PAPER CO., FOLDING                      CARTON &amp; LABEL DIV.                      FRED L. BOHLKE, PLANT MGR.                      2000 HARRISON DRIVE                      CLINTON, IOWA                      MAILING ADDRESS                      P.O. BOX 849                      CLINTON, IOWA 52732                      TELEPHONE NO. 319 243-3700</p>
<p>EAL LIVESTOCK EQUIPMENT                      RICHARD TIMMERMAN, GEN. MGR.                      1805 N. ELM                      JEFFERSON, IOWA                      MAILING ADDRESS                      P.O. BOX 458                      JEFFERSON, IOWA 50129                      TELEPHONE NO. 515 386-3191</p>	<p>LIVESTOCK FEEDING &amp;                      WATERING EQUIPMENT.                      FARROWING STALLS.                      TUBULAR GATES.                      CONFINEMENT BUILDING                      EQUIPMENT.</p>	<p>FOLDING PAPER BOXES.                      BEVERAGE CARRIER                      CARTONS.                      ROTOGRAVURE.                      LETTERPRESS.                      LITHOGRAPHY.</p>
<p>INDUSTRIAL ENGINEERING EQUIPMENT CO.                      DON R. PEDERSEN, V.PRES.                      1958 W. RIVER DRIVE                      DAVENPORT, IOWA                      MAILING ADDRESS                      P.O. BOX 3907                      DAVENPORT, IOWA 52808                      TELEPHONE NO. 319 323-9721</p>	<p>PORTABLE HYDRAULIC                      PULLEY PULLER.                      BUCKET ELEVATORS.                      CONVEYORS.                      ELECTRIC CONTROL                      PANELS.</p>	<p>INTERSTATE TIEDOWN SYSTEMS (*)                      DERRALD MIDDLETON, PRES.                      7019 DOUGLAS                      URBANDALE, IOWA                      ZIP CODE 50322                      TELEPHONE NO. 515 276-5114</p>
<p>INDUSTRIAL HARDFACING INC. (*)                      GARY BALLANTYNE, PLANT SUPT.                      215 E. MAIN                      LAMONI, IOWA                      ZIP CODE 50140                      TELEPHONE NO. 515 784-6921</p>	<p>NEW &amp; REMANUFACTURED                      REPAIR PARTS FOR MEAT                      PACKING, RENDERING &amp;                      OIL MILL PLANT                      EQUIPMENT.                      REMANUFACTURED MEAT                      PACKING, RENDERING &amp;                      OIL MILL EQUIPMENT.</p>	<p>TOW BELTS. TIRE BEAD                      SEALING BELT. BUOY &amp;                      BOBBER BELT. ANIMAL                      LEADS. TIE-DOWN--                      MOTORCYCLES, GOLF                      CARTS, UTILITY SHEDS.                      SECURITY BELTS.                      TRAVEL TRAILER &amp;                      MOBILE HOME TIEDOWNS.                      INDUSTRIAL SLINGS.                      CARGO BELTS. MISC.                      NYLON-POLYESTER                      BELTING PRODUCTS.</p>
<p>INDUSTRIAL MOLASSES DIV.-WESTWAY                      ATRADING CORP.</p>	<p>DRIED MOLASSES.</p>	<p>INTRACO, INC.                      BEN O. HALL, ACTING PRES.                      HIGHWAY 63 S.                      OSKALOOSA, IOWA                      MAILING ADDRESS                      P.O. BOX 379                      OSKALOOSA, IOWA 52577</p>
		<p>FEED &amp; DRY BULK                      CONVEYING EQUIPMENT.</p>

(\*) - INTERESTED IN EXPORTING



# ALPHABETICAL LIST

<p>INTRACO, INC. TELEPHONE NO. 515 673-8451 TWX. 910 520-2341</p>	<p>(CONT'D)</p>	<p>IOWA VALLEY MILLING CO. DOWNEY, IOWA MAILING ADDRESS P.O. BOX 547 WEST BRANCH, IOWA 52358 TELEPHONE NO. 319 643-2544</p>	<p>(CONT'D)</p>
<p>IOWA BEEF PROCESSORS, INC. ROBERT L. PETERSON, GROUP V. PRES. DENISON, IOWA ZIP CODE 51442 TELEPHONE NO. 712 263-4613</p>	<p>BEEF CARCASSES &amp; BY-PRODUCTS.</p>	<p>J &amp; J METAL SPINNING, INC. (*) VICTOR P. JUNKER, PRES. 1233 ACKERMANT ST. WATERLOO, IOWA ZIP CODE 50703 TELEPHONE NO. 319 232-0419</p>	<p>BAPTISMAL BOWL (BRASS, ALUMINUM OR COPPER). FOUNDRY LADLES. GOLD PANS AIR &amp; OIL FILTER PARTS. MISC. METAL COMPONENT PARTS HOG FEEDER WATERER PARTS PLASTISOL MOLDS PULLEYS LIGHT FIXTURE PARTS</p>
<p>IOWA BEEF PROCESSORS, INC. DWAYNE VANDE STOUWE, PLANT MGR. 1525 AVE. O FORT DODGE, IOWA MAILING ADDRESS P.O. BOX 935 FORT DODGE, IOWA 50501 TELEPHONE NO. 515 573-3181</p>	<p>CARCASS BEEF. EDIBLE &amp; INEDIBLE OFFALS. MEAT SCRAPS. EDIBLE &amp; INEDIBLE TALLOW. HIDES.</p>	<p>J &amp; L MFG., INC. GREGG SCHULLER, SALES OLIVE &amp; RUSH LAKE ROAD LAURENS, IOWA ZIP CODE 50554 TELEPHONE NO. 712 845-4503</p>	<p>SCREW MACHINERY CONTRACT MFG. CONTRACT MFG. OF COMPONENT PARTS HAY BALE TRANSPORT HYDRAULIC CYLINDERS</p>
<p>IOWA INDUSTRIAL HYDRAULICS, INC. R. V. WALK, V. PRES., FINANCE INDUSTRIAL PARK ROAD POCAHONTAS, IOWA ZIP CODE 50574 TELEPHONE NO. 712 335-3311 TWX. 910 968-1990</p>	<p>OIL HYDRAULIC CYLINDERS, VALVES &amp; ROTARY JOINT MANIFOLDS.</p>	<p>JMC SERVICES CORP., THE JAMES M. CLEMENTS, PRES. R. #1, BOX 162A NEWTON, IOWA ZIP CODE 50208 TELEPHONE NO. 515 792-8285</p>	<p>HAND SOIL PROBES</p>
<p>IOWA MACHINE &amp; HEAT TREAT (*) J. L. JUHL, MGR. 206 EDWARDS WATERLOO, IOWA ZIP CODE 50703 TELEPHONE NO. 319 233-3918</p>	<p>METAL FABRICATIONS. TOOLS, DIES, JIGS &amp; FIXTURES. GENERAL MACHINE SHOP. PROTOTYPE MACHINES.</p>	<p>J-TEC ASSOCIATES, INC. JERRY MALAND, MKTG. 317 7TH AVE. S.E. CEDAR RAPIDS, IOWA ZIP CODE 52401 TELEX NO. 46-4446 TELEPHONE NO. 319 366-7511</p>	<p>DIAL ACCESS CASSETTE PLAYERS AVIONIC COMMUNICATION EQUIPMENT INDUSTRIAL ELECTRONIC PRODUCTS. AIRSPEED SENSORS. PRINTED CIRCUIT BOARD ASSEMBLY. FLOWMETERS. ANEMOMETERS.</p>
<p>IOWA MALLEABLE IRON CO. T. A. LOUDEN, PRES. 9TH &amp; KIRKWOOD AVE. FAIRFIELD, IOWA ZIP CODE 52556 TELEPHONE NO. 515 472-3116</p>	<p>MALLEABLE &amp; PEARLITIC CASTINGS. EARTH ANCHORS.</p>	<p>JACOBS TOOL CO. RICHARD CARL, GEN. MGR. 2510 12TH ST. HARLAN, IOWA MAILING ADDRESS BOX 430 HARLAN, IOWA 51537 TELEPHONE NO. 712 755-3131</p>	<p>TRENCHER &amp; DITCHER PARTS. HAMMERMILL PARTS. SCREENS, RODS &amp; HARD FACED HAMMERS. PANS &amp; PAN LINERS.</p>
<p>IOWA MFG. CO. R. J. PETERS, V. PRES.-INTL. SALES 916 16TH ST. N.E. CEDAR RAPIDS, IOWA ZIP CODE 52402 TELEX NO. 46-4429 TELEPHONE NO. 319 363-3511</p>	<p>ASPHALT PAVERS. ASPHALT MIXING PLANTS. ASPHALT ROLLERS. SCREENING &amp; WASHING PLANTS. ROCK CRUSHERS (STATIONARY). PORTABLE CRUSHING &amp; SCREENING EQUIPMENT.</p>	<p>JACQUES SEED CO. GEORGE WITTE, PLANT MGR. HIGHWAY 110 N. SCHALLER, IOWA ZIP CODE 51053 TELEPHONE NO. 712 275-4744</p>	<p>SEED CORN.</p>
<p>IOWA MOLD TOOLING CO., INC. FRANCIS L. ZROSTLIK, PRES. 500 HIGHWAY 18 W. GARNER, IOWA ZIP CODE 50438 TELEPHONE NO. 515 923-2827 TWX. 910 523-6930</p>	<p>HYDRAULIC CRANES- TRUCK MOUNTED. GIANT TIRE CHANGER. FARM TIRE BEAD BREAKER. COMPRESSOR. TRUCK SERVICE BODIES. FLEET SERVICE SIDES (PICKUP). MECHANICAL SERVICE TRUCK. LUBRICATION TRUCKS. WELDING TRUCKS.</p>	<p>JAEGERS CERAMICS MRS. JOSEPH JAEGER, PROP. CENTRALIA, IOWA MAILING ADDRESS BOX 177, R. #1 PEOSTA, IOWA 52068 TELEPHONE NO. 319 556-6253</p>	<p>PORCELAIN. CERAMICS. STONEWARE.</p>
<p>IOWA PRECISION INDUSTRIES DAVE FRIEDEN, EXPORT EXEC. 5480 6TH ST. S.W. CEDAR RAPIDS, IOWA ZIP CODE 52401 TELEX NO. 46-4400 TELEPHONE NO. 319 364-9181</p>	<p>SHEET METAL MACHINERY. METAL COIL PROCESSING EQUIPMENT.</p>	<p>JAMESON CORPORATION OF IOWA ROBERT CUMMINS, PLANT MGR. 515 W. SOUTH ST. TIPTON, IOWA ZIP CODE 52772 TELEPHONE NO. 319 886-2195 TWX. 910 525-2530</p>	<p>BUSHINGS. PINS. SHAFTS. ROLLERS. CASTINGS. HYDRAULIC PARTS.</p>
<p>IOWA RIVET TOOL CO., INC. (*) RAYMOND V. POSSEHL, PRES. ALBURNETT, IOWA ZIP CODE 52202 TELEPHONE NO. 319 842-2216</p>	<p>SUBCONTRACT MFG. EXPERIMENTAL MFG. MACHINE SHOP WORK.</p>	<p>JANCY ENGINEERING CO. M. D. FANGMANN, GEN. MGR. 4525 BUCKEYE ST. DAVENPORT, IOWA MAILING ADDRESS P.O. BOX 3098 DAVENPORT, IOWA 52808 TELEPHONE NO. 319 326-6251</p>	<p>ROTO BOR CUTTER. SPECIAL TOOLS. GENERAL MACHINING &amp; GRINDING.</p>
<p>IOWA SPRING MFG. INC. JAMES A. BIANCO, PRES. 2611 DEAN DES MOINES, IOWA MAILING ADDRESS P.O. BOX 4831 DES MOINES, IOWA 50306 TELEPHONE NO. 515 265-8166</p>	<p>ROUND WIRE COILED SPRINGS.</p>	<p>JAY-KEE MFG., INC. (*) EARL GOECKE, PRES. 219 E. MAIN ST. STATE CENTER, IOWA</p>	<p>TRACTOR HITCH ATTACHMENT FOR 5TH WHEEL TRAILERS. FIFTH WHEEL TRAILER</p>
<p>IOWA VALLEY MILLING CO. HAROLD R. SPENCER, PRES. P.O. BOX 547</p>	<p>DEHYDRATED ALFALFA MEAL &amp; PELLETS.</p>		

(\*) - INTERESTED IN EXPORTING



# ALPHABETICAL LIST

WEE MFG., INC.  
 ZIP CODE 50247  
 TELEPHONE NO. 515 483-2438

(CONT'D)  
 (PICKUP TRUCK).  
 FLATBEDS FOR SMALL  
 TRUCKS. STRAIGHT  
 HITCH INDUSTRIAL  
 TRAILERS.  
 STRAIGHT HITCH FARM  
 TRAILERS.  
 HYDRAULIC JACK STAND.

BAR CO. (\*)  
 VONNIE PRUISMANN, OWNER  
 R. #3  
 WEBSTER CITY, IOWA  
 ZIP CODE 50595  
 TELEPHONE NO. 515 832-3055

RIBBON AWARDS.  
 TROPHIES & PLAQUES.

NSEN MILLS, BLADES & HAMMERS  
 AL KENEALY, MGR.  
 P.O. BOX 35  
 NEOLA, IOWA  
 ZIP CODE 51559  
 TELEPHONE NO. 712 485-2115

SNAP LOCK PINS.  
 SELF SHARPENING MILL  
 BLADES & HAMMERS.

BALD SULKY CO.  
 WILLIAM D. CARD, V. PRES.  
 3050 WAGNER ROAD  
 WATERLOO, IOWA  
 ZIP CODE 50701  
 TELEPHONE NO. 319 234-6195

SHOW BUGGIES. RACING  
 SULKIES. SHOW CARTS.

T CO., INC.-STEEL & PLASTICS  
 MERLE J. HEIDER, PRES.  
 HIGHWAY 169 N.  
 HUMBOLDT, IOWA  
 ZIP CODE 50548  
 TELEPHONE NO. 515 332-3117

MOBILE SIGNS.  
 POST DRIVERS. WIRE  
 ROLLERS. WAGON BOXES.  
 TWO WHEEL & FOUR  
 WHEEL GARDEN TRACTOR  
 WAGONS.  
 CEMENT BREAKER.  
 HOISTS (TRUCK &  
 WAGON).  
 GRAVITY BOXES. BARGE  
 BOXES. TRUCK BOXES.  
 MOBILE HOLDING &  
 STORAGE BINS.  
 MOBILE HOME TIE-DOWN.

T STREAM PLASTICS DIV. WINROCK  
 TERPRISES  
 WILLIAM A. CRADDUCK, PLANT MGR.  
 1809 S. BENJAMIN AVE.  
 MASON CITY, IOWA  
 ZIP CODE 50401  
 TELEPHONE NO. 515 424-6280

POLYETHYLENE &  
 POLYVINYL CHLORIDE  
 EXTRUDED PLASTIC  
 PIPES.

FI PRINT, INC. (\*)  
 JACK FOWLER, OWNER  
 103 S. 21ST. ST.  
 FORT DODGE, IOWA  
 ZIP CODE 50501  
 TELEPHONE NO. 515 573-7711

COMMERCIAL PRINTING.

M DANDY PRINTING CO. (\*)  
 HOWARD J. MELLINGER, OWNER  
 715 DES MOINES ST.  
 WEBSTER CITY, IOWA  
 ZIP CODE 50595  
 TELEPHONE NO. 515 832-1744

BOOKLETS.  
 LETTERPRESS PRINTING.  
 OFFSET, PHOTO-OFFSET  
 & LITHOGRAPHIC  
 PRINTING.  
 ENGRAVING & PLATE  
 PRINTING.  
 BUSINESS FORMS. SALES  
 & MANIFOLD BOOKS.  
 BANK & RULED FORMS.  
 BOOKBINDING.  
 RUBBER STAMPS.

HN DEERE DAVENPORT WORKS  
 ROBERT K. WRIGHT, GEN. SUPVR. PROD. CONTROL  
 HIGHWAY 61 & MT. JOY ROAD  
 DAVENPORT, IOWA  
 MAILING ADDRESS  
 P.O. BOX 4198  
 DAVENPORT, IOWA 52808  
 TELEPHONE NO. 319 383-4200

FOUR WHEEL DRIVE  
 LOADERS.  
 EXCAVATORS.

HN DEERE DES MOINES WORKS  
 W. O. BARGMANN, GEN. MGR.  
 HIGHWAY 415 N.  
 DES MOINES, IOWA  
 MAILING ADDRESS  
 P.O. BOX 1595  
 DES MOINES, IOWA 50306  
 TELEPHONE NO. 515 283-3712  
 TWX. 910 520-2690

CORN PICKERS. CHISEL  
 PLOWS. ROTARY HOES.  
 COTTON PICKERS &  
 STRIPPERS. BEET  
 HARVESTERS. SPRAYERS.  
 CULTIVATORS. GRAIN  
 DRILLS. GRINDER  
 MIXERS. THINNERS.  
 STACK WAGONS &

JOHN DEERE DES MOINES WORKS

JOHN DEERE DUBUQUE WORKS  
 D. P. HOPLEY, GEN. MGR.  
 DUBUQUE, IOWA  
 ZIP CODE 52001  
 TELEX NO. 46-8404  
 TELEPHONE NO. 319 557-5151  
 TWX. 510 332-4900

JOHN DEERE OTTUMWA WORKS  
 R. H. MEIER, GEN. MGR.  
 VINE & MADISON  
 OTTUMWA, IOWA  
 MAILING ADDRESS  
 P.O. BOX 617  
 OTTUMWA, IOWA 52501  
 TELEPHONE NO. 515 684-4641

JOHN DEERE WATERLOO TRACTOR WORKS  
 C. C. PETERSON, MGR.  
 400 WESTFIELD AVE.  
 WATERLOO, IOWA  
 MAILING ADDRESS  
 P.O. BOX 270  
 WATERLOO, IOWA 50704  
 TELEX NO. 46-5622  
 TELEPHONE NO. 319 235-4311  
 TWX. 910 525-1278

JOHNS-MANVILLE SALES CORP.  
 CHRISTIAN GRABER, MGR. OF SERV.  
 STATE HIGHWAY 38 & 3RD ST.  
 WILTON, IOWA  
 MAILING ADDRESS  
 P.O. BOX 455  
 WILTON, IOWA 52778  
 TELEPHONE NO. 319 732-3421

JOHNSON GAS APPLIANCE CO.  
 S. B. O'DONNELL, PRES.  
 520 E AVE. N.W.  
 CEDAR RAPIDS, IOWA  
 ZIP CODE 52405  
 TELEPHONE NO. 319 365-5267

JOHNSON MFG. CO.  
 RICHARD H. THOMPSON, V. PRES.  
 114 LOST GROVE ROAD  
 PRINCETON, IOWA  
 MAILING ADDRESS  
 BOX 96  
 PRINCETON, IOWA 52768  
 TELEPHONE NO. 319 289-5123

JOHNSON, W. P., CO.  
 ALVIN H. KIRSNER, PRES.  
 1ST & NEW YORK AVE.  
 DES MOINES, IOWA  
 ZIP CODE 50313  
 TELEPHONE NO. 515 288-7414

JOHNSON WOOD PRODUCTS CO.  
 I. D. JOHNSON, OWNER  
 R. #1  
 STRAWBERRY POINT, IOWA  
 ZIP CODE 52076  
 TELEPHONE NO. 319 933-4930

K-PRODUCTS, INC.  
 HAROLD G. DE JAGER, SECY.-TREAS.  
 INDUSTRIAL AIR PARK  
 ORANGE CITY, IOWA  
 ZIP CODE 51041  
 TELEPHONE NO. 712 737-4925

KAJAC RECORD CORP. & SOUND STUDIO  
 HAROLD L. LUICK, PRES.  
 155 1ST ST.  
 CARLISLE, IOWA  
 ZIP CODE 50047  
 TELEPHONE NO. 515 989-0876

(CONT'D)  
 MOVERS. TOOLBARS &  
 CARRIERS. POWER-TILL  
 SEEDER. MULCH TILLER.

AGRICULTURAL WHEEL  
 TRACTORS.  
 INDUSTRIAL &  
 CONSTRUCTION  
 EQUIPMENT.

PULL TYPE & SELF-  
 PROPELLED FORAGE  
 HARVESTERS. SELF-  
 PROPELLED WINDROWERS.  
 HAY CONDITIONERS,  
 RAKES, MOWERS &  
 RECTANGULAR BALERS.  
 LARGE ROUND BALERS.  
 HAY CUBERS. FLAIL  
 SHREDDERS.

FARM TRACTORS &  
 COMPONENTS.

PVC PLASTIC PIPE.

GAS-FIRED BURNERS.  
 PORTABLE SPACE  
 HEATERS.  
 STOCK TANK HEATERS.  
 CONCRETE BLOCK  
 CURING SYSTEMS.  
 HEAT TREATING  
 FURNACES. METAL  
 MELTING FURNACES.

ZINC CHLORIDE.  
 CLEANING COMPOUNDS.  
 SOLDERING FLUXES.  
 NONFERROUS ALLOYS.  
 SOLDERS.

METAL TABLES.  
 SERVING CARTS.  
 SMALL METAL DESK.  
 OFFICE FILING  
 CABINETS.  
 LAUNDRY TUBS.  
 ASSEMBLIES, WELDED.  
 STAMPINGS, METAL.

GUNSTOCK BLANKS.  
 CABINET LUMBER.  
 TURNING AND  
 WOODCARVER'S STOCK.

MEN'S JACKETS.  
 MEN'S CLOTH CAPS.  
 STOCKING CAPS.  
 SWISS EMBROIDERED  
 EMBLEMS.

SHEET MUSIC & LEAD  
 SHEETS. RECORD  
 PROMOTIONAL MATERIAL.  
 RECORD ALBUM COVERS &  
 JACKETS.  
 RECORD PRESSING. PRE-



# ALPHABETICAL LIST

KAJAC RECORD CORP. & SOUND STUDIO

(CONT'D)  
RECORDED MASTER  
TAPES. RECORDING  
STUDIO.

KEHIN INDUSTRIES  
R. W. NELSON, PRES.  
2100 MAUBY  
DES MOINES, IOWA  
MAILING ADDRESS  
P.O. BOX 70  
DES MOINES, IOWA 50301  
TELEX NO. 47-8439  
TELEPHONE NO. 515 266-2111

FEED FLAVORS,  
SURFACTANTS,  
PRESERVATIVES,  
ANTIOXIDANTS.

KANN MFG. SERVICE (\*)  
KIRK KANN, PRES.  
414 N. 3RD ST.  
GUTTENBERG, IOWA  
ZIP CODE 52052  
TELEPHONE NO. 319 252-2035

ROLL-UP TARP  
ASSEMBLIES.  
WELDED TRASH  
RECEPTACLES.  
HOG BROODER HOUSE.  
CONTRACT FABRICATING.  
ALUMINUM GRAIN BODIES  
& ACCESSORIES.

KEOKUK DIECASTING CO.  
RAY RICKER, PLANT SUPT.  
MAIN ST. ROAD  
KEOKUK, IOWA  
MAILING ADDRESS  
P.O. BOX 767  
KEOKUK, IOWA 52632  
TELEPHONE NO. 319 524-5252

ALUMINUM DIE  
CASTINGS.  
ZINC DIE CASTINGS.  
MAGNESIUM DIE  
CASTINGS.

KANNEGIETER MFG. CO. (\*)  
WILLIS KANNEGIETER, OWNER  
KESLEY, IOWA  
ZIP CODE 50649  
TELEPHONE NO. 319 347-6169

ROOF TOEHOLD  
BRACKETS.  
HOG FARROWING CRATES.  
FARM GATES. PICKUP  
RACKS. HAY BUNKS.  
3 POINT CARRIERS. HAY  
STACK MOVERS.  
PORTABLE LIVESTOCK  
SCALES.

KEOKUK STEEL CASTING, DIV. OF  
KAST METALS CORP.  
VERNON M. RITER, PRES. & GEN. MGR.  
COMMERCIAL & M STS.  
KEOKUK, IOWA  
MAILING ADDRESS  
600 MORGAN ST.  
KEOKUK, IOWA 52632  
TELEPHONE NO. 319 524-2661

ROUGH STEEL CASTINGS.

KARTRIDG PAK CO., THE  
GRANT V. HOYT, V. PRES., INT'L.  
807 W. KIMBERLY ROAD  
DAVENPORT, IOWA  
MAILING ADDRESS  
P.O. BOX 3848  
DAVENPORT, IOWA 52808  
TELEX NO. 46-8512  
TELEPHONE NO. 319 391-1100

MEAT & FOOD PACKAGING  
MACHINE. MEAT  
PROCESSING EQUIPMENT.  
SMOKE GENERATOR  
(MEAT PROCESSING).  
PRODUCT FILLING  
EQUIPMENT. DEBONING  
EQUIPMENT. FAT &  
PROTEIN ANALYZING  
EQUIPMENT.  
LIQUID RUBBER MOLDING  
EQUIPMENT. BARRIER  
TREATMENT EQUIPMENT  
FOR POLYETHYLENE  
PLASTIC CONTAINERS.  
AEROSOL FILLING  
MACHINE.  
CONTRACT MACHINING.

KEOMAH INDUSTRIES  
JOHN VAN ZETTEN, PRES.  
546 9TH AVE. W.  
OSKALOOSA, IOWA  
ZIP CODE 52577  
TELEPHONE NO. 515 673-3486

DRIED FOODS.

KERMCO PRODUCTS  
ELFRIEDA DEHAAL, OFFICE MGR.  
R. #1  
MONROE, IOWA  
MAILING ADDRESS  
BOX 204  
MONROE, IOWA 50170  
TELEPHONE NO. 515 259-2987

FENCE TIGHTENER.

KAY PARK-BEC CORP.  
KEITH BORGLUM, PRES.  
JANESVILLE, IOWA  
ZIP CODE 50647  
TELEPHONE NO. 319 987-2313

PICNIC TABLES & PARK  
BENCHES. BLEACHERS  
(5-15 ROW).  
STORAGE TANKS.  
GAS TANK STANDS.  
OUTDOOR PARK  
FIREPLACE GRILLS.  
PADDLE BOATS,  
FIBERGLASS.  
PARK & PLAYGROUND  
EQUIPMENT.

KERNS-RTF INC.  
WILLIS HOLLINGSWORTH, PLANT MGR.  
100 WALNUT ST.  
ROLAND, IOWA  
MAILING ADDRESS  
P.O. BOX 269  
ROLAND, IOWA 50236  
TELEPHONE NO. 515 388-4311

READY-TO-FINISH  
FURNITURE.

KEBRO CO. INC.  
DONALD J. BROADBENT, PRES.  
10108 DOUGLAS  
URBANDALE, IOWA  
MAILING ADDRESS  
P.O. BOX 3661  
DES MOINES, IOWA 50322  
TELEPHONE NO. 515 276-1769

HAND CLEANER.  
INDUSTRIAL ALL  
PURPOSE CLEANER.  
CHROME & GLASS  
CLEANER. DEGREASER  
CONCENTRATE.  
WETTING AGENT & ANTI-  
FOAMER.

KEUFFEL & ESSER CO.-KILBORN PHOTO PRODUCTS  
R. J. WHITBOURNE, PLANT MGR.  
2911 1ST AVE. S.E.  
CEDAR RAPIDS, IOWA  
ZIP CODE 52403  
TELEPHONE NO. 319 364-9154

SENSITIZED  
PHOTOGRAPHIC PAPER  
& FILMS.

KEYSTONE GELATIN CO.  
MARVIN H. BEHM, PRES.  
2350 KERPER BLVD.  
DUBUQUE, IOWA  
ZIP CODE 52001  
TELEPHONE NO. 319 556-3663

PORK SKIN GELATIN.

KEITH ELECTRIC CO. (\*)  
DON P. SHAPER, ASSIST. GEN. MGR.  
2216 VALLEY DRIVE  
DES MOINES, IOWA  
MAILING ADDRESS  
P.O. BOX 1354  
DES MOINES, IOWA 50305  
TELEPHONE NO. 515 244-2241

GENERATING STATION &  
SUBSTATION CONTROL &  
RELAYING SWITCHBOARD.  
METAL-CLAD INDOOR OR  
OUTDOOR SWITCHGEAR.  
GENERATOR, ENGINE &  
SPECIAL MOTOR CONTROL  
PANELS.  
CUSTOM ELECTRICAL  
ENCLOSURES.

KIEPER BUILT, INC.  
G. M. PETERS, SALES MGR.  
P.O. BOX 88  
KANAWHA, IOWA  
ZIP CODE 50447  
TELEPHONE NO. 515 762-3576

PICKUP RACKS WITH  
ROLL GATE. FEEDERS.  
FOUR-WHEEL DRIVE  
PICKUP STEPS.  
HITCHES.  
LIVESTOCK TRAILERS  
(GOOSENECK,  
PULL-TYPE, UTILITY,  
FLATBEDS & CUSTOM  
BUILT UNITS).

KELLER INDUSTRIES  
DAVID HARMAN, MGR.  
PROGRESS PARK R. #5  
MUSCATINE, IOWA  
MAILING ADDRESS  
P.O. BOX 808  
MUSCATINE, IOWA 52761  
TELEPHONE NO. 319 263-0442

ALUMINUM BATH &  
SHOWER ENCLOSURES.  
ALUMINUM LADDERS-  
PLATFORM, STEP &  
EXTENSION.

KIND & KNOX GELATIN  
W. T. SNOOK, MGR.  
NEAL INDUSTRIAL ROAD  
SERGEANT BLUFF, IOWA  
MAILING ADDRESS  
P.O. BOX 725  
SIOUX CITY, IOWA 51102  
TELEPHONE NO. 712 943-5516

GREASE. SKIN RESIDUE.  
GELATIN.

KELLER PATTERN CO. (\*)  
JOHN MCINTYRE, V. PRES.  
1051 S. ROLFF ST.  
DAVENPORT, IOWA  
MAILING ADDRESS  
P.O. BOX 3337  
DAVENPORT, IOWA 52808  
TELEPHONE NO. 319 323-1361

ALUMINUM CASTINGS.  
WOOD, CAST IRON &  
ALUMINUM PATTERNS.

KING CASTLE, INC. (\*)  
K. L. HARTUNG, PRES.  
2823 7TH AVE.  
MARION, IOWA

MOLASSES. PROTEIN,  
MINERAL & WORMER  
BLOCKS. TRACE MINERAL  
PRE-MIX. MINERAL

(\*) - INTERESTED IN EXPORTING



# ALPHABETICAL LIST

<p>CASILE, INC. P. CODE 52302 TELEPHONE NO. 319 377-1535</p>	<p>(CONT'D) FEEDS. ANIMAL HEALTH PRODUCTS. INSECTICIDES &amp; RODENTICIDES.</p>	<p>L.P.C. OF IOWA, INC.</p>	<p>(CONT'D) HEATERS &amp; COOLERS. EARTH ENERGY SYSTEM FOR RESIDENTIAL USE WITH HEAT PUMP. EARTH ENERGY AIR CONDITIONING SYSTEMS (RESIDENTIAL &amp; COMMERCIAL).</p>
<p>ME MFG. INC. DON E. KINZENBAW, PRES. -80 AT EXIT 216 N.E. WILLIAMSBURG, IOWA P. CODE 52361 TELEPHONE NO. 319 668-1300</p>	<p>REAR FOLDING PLANTER BARS. AUGER WAGONS. NH3 HYDRAULIC FOLDING TOOLBARS.</p>	<p>LADORA MINERALS, INC. H. L. THORNTON, PRES. U.S. HIGHWAY #6 LADORA, IOWA MAILING ADDRESS P.O. BOX 238 VICTOR, IOWA 52347 TELEPHONE NO. 319 647-3111</p>	<p>FEED GRADE TRACE MINERAL.</p>
<p>MA CORP. ERLE HOFFMAN, MGR.-SALES 10 S. 12TH AVE. MARSHALLTOWN, IOWA MAILING ADDRESS P.O. BOX 657 MARSHALLTOWN, IOWA 50158 TELEPHONE NO. 515 753-5566</p>	<p>ALUMINUM PRESSURE DIE CASTING. ZINC PRESSURE DIE CASTING. DIES &amp; TOOLS.</p>	<p>LAGE PRODUCTS CO., INC. GARY L. HART, GEN. MGR. 402 E. JEFFERSON ST. MONTEZUMA, IOWA ZIP CODE 50171 TELEPHONE NO. 515 623-3165</p>	<p>HOG FARROWING CRATES. BABY PIG WATERERS. ELEVATED HOG SLATS. HOG WATERING EQUIPMENT.</p>
<p>OME CO-OP. GRAIN CO. (*) ARK D. FRIEDOW, GEN. MGR. - MAIN ST. LEMBE, IOWA P. CODE 50449 TELEPHONE NO. 515 587-2161</p>	<p>MIXED FEED. OAT PRODUCTS. FERTILIZER MIXING &amp; BLENDING.</p>	<p>LAKE PRODUCTS EXPORT SERVICES LOWELL VIEMAN, V. PRES. OPERATIONS 501 L ST. CHARLES CITY, IOWA MAILING ADDRESS BOX 576 CHARLES CITY, IOWA 50616 TELEPHONE NO. 515 228-3325</p>	<p>EXPORT SHIPPING CASES.</p>
<p>NGER PAINT CO., INC. DONALD A. KLINGER, V. PRES. 555 HARNISCHFEGER DRIVE CEDAR RAPIDS, IOWA MAILING ADDRESS 133 5TH AVE., S.E. CEDAR RAPIDS, IOWA 52401 TELEPHONE NO. 319 366-7165</p>	<p>VARNISHES. PROTECTIVE COATINGS. PAINTS.</p>	<p>LAMBERSON, N. D., CO. N. D. LAMBERSON, OWNER 1015 S. 18TH ST. OSKALOOSA, IOWA ZIP CODE 52577 TELEPHONE NO. 515 673-5554</p>	<p>FLUTES.</p>
<p>ESS MFG. CO., INC. MARVIN E. KNESS, SECY.-TREAS. HIGHWAY 5 S. ALBIA, IOWA ZIP CODE 52531 TELEPHONE NO. 515 932-5756</p>	<p>AUTOMATIC MOUSE TRAP. MOUSE TRAP DROWNING ATTACHMENT.</p>	<p>LAMONT LIMITED S. A. FAUSEL, PRES. BLUFF ROAD &amp; CORSE STS. BURLINGTON, IOWA MAILING ADDRESS P.O. BOX 399 BURLINGTON, IOWA 52601 TELEPHONE NO. 319 753-5131</p>	<p>WICKER HAMPERS, WASTE BASKETS, TISSUE BOXES &amp; BATH SHELVES.</p>
<p>CKER MFG. CO. PHILLIP M. RYSDON, V. PRES. MKTG. 905 RAILROAD ST. HULL, IOWA ZIP CODE 51239 TELEPHONE NO. 712 439-1233</p>	<p>GRAPPLE FORK. CORN STALK SHIELDS. TOOL BOXES. GREASE GUN HOLSTERS. FARM TRACTOR FRONT END LOADER, HAY STACKER. SNOW BUCKETS. AUGER &amp; FLIGHT TYPE ELEVATORS &amp; EQUIPMENT. GRAIN GATES.</p>	<p>LAND O'LAKES, INC. (*) KENNETH J. MCQUEEN, V. PRES. PROC. BOX 220 SHELDON, IOWA ZIP CODE 51201 TELEPHONE NO. 712 324-2531</p>	<p>ANIMAL FEEDS. SOYBEAN MEAL. CRUDE SOYBEAN OIL.</p>
<p>USE GRAIN CO., INC. (*) E. H. KRUSE, SECY. MAIN ST. CLEVES, IOWA MAILING ADDRESS R. #2 ACKLEY, IOWA 50601 TELEPHONE NO. 515 847-2911</p>	<p>LIVESTOCK &amp; POULTRY FEED. LIVESTOCK SUPPLEMENTS.</p>	<p>LAND O'LAKES, INC. AGRICULTURAL SERVICES SUE JOHNSON, DIST. CONTROL SPEC. 2827 8TH AVE. S. FORT DODGE, IOWA ZIP CODE 50501 TELEPHONE NO. 515 576-7311</p>	<p>LIVESTOCK FEEDS, MINERALS &amp; VITAMINS.</p>
<p>IK-WAY MFG. CO. M. A. TAREEN, GEN. MGR., INT'L. DIV. 500 57TH ST. MARION, IOWA ZIP CODE 52302 TELEX NO. 46-4461 TELEPHONE NO. 319 377-9421</p>	<p>BORING BARS. ENGINE BORING PICTURE. PIN FITTING BORING MACHINE. CYLINDER BORING MACHINE. ROD RECONDITIONING MACHINE. VALVE FACE &amp; SEAT GRINDING MACHINE. AUTOMOTIVE BLOCK &amp; HEAD SURFACE GRINDER. VALVE SEAT INSERT TOOL &amp; SEAT CUTTER DRIVER. BRAKE DRUM LATHE. DISC BRAKE LATHES. ALIGN BORING EQUIPMENT.</p>	<p>LANGENBACH WOOD PRODUCTS, INC. CARL A. LANGENBACH, PRES. HIGHWAY 2 W. FORT MADISON, IOWA MAILING ADDRESS R. #2 FORT MADISON, IOWA 52627 TELEPHONE NO. 319 372-3361</p>	<p>NATIVE HARDWOOD VENEER LOGS. GREEN OR AIR DRY NATIVE LUMBER. WOOD CHIPS. KILN DRIED HARDWOOD LUMBER. SHREDDED BARK &amp; SAWDUST (STOCK BEDDING).</p>
<p>P.C. OF IOWA, INC. MOCHUS W. LEIER, PRES. R. #1 MORA SPRINGS, IOWA MAILING ADDRESS P.O. BOX 458 MORA SPRINGS, IOWA 50458 TELEPHONE NO. 515 749-2528</p>	<p>AIR TYPE, SOLAR ENERGY SPACE HEATER. AIR TYPE, FULL BUILDING SOLAR SYSTEM. EARTH ENERGY INDUSTRIAL OR AGRICULTURE BUILDING VENTILATION AIRPRE-</p>	<p>LATTNER, P. M., MFG. CO. JOHN C. LOCKWOOD, V. PRES. 1411 9TH ST. S.W. CEDAR RAPIDS, IOWA ZIP CODE 52406 TELEPHONE NO. 319 366-0778</p>	<p>HIGH PRESSURE STEAM BOILERS &amp; ACCESSORY EQUIPMENT.</p>
		<p>LAZY IKE CORP. DAVID DUNWIDDIE, PRES. 2221 E. OVID DES MOINES, IOWA ZIP CODE 50313 TELEPHONE NO. 515 265-4246</p>	<p>FISHING ROD RACK. WIGLY JIG CRAWLER. FISHING LURES &amp; SPOONS.</p>
		<p>LEAR SIEGLER, INC./CUCKLER DIV. STEPHEN W. JONES, DIR. OF INTL. OPER.</p>	<p>STEEL ROOFING &amp; SIDING (POLYVINYL</p>

(\*) - INTERESTED IN EXPORTING



# ALPHABETICAL LIST

<p>LEAR SIEGLER, INC./CUCKLER DIV. 105 W. SOUTH ST. MONTICELLO, IOWA MAILING ADDRESS P.O. BOX 438 MONTICELLO, IOWA 52310 TELEPHONE NO. 319 465-3595</p>	<p>(CONT'D) FLUORIDE COATED). STEEL ROOFING &amp; SIDING (GALVANIZED). PRE-ENGINEERED BUILDING SYSTEMS &amp; COMPONENTS. SPECIALIZED BUILDINGS (INDUSTRY, COMMERCE &amp; AGRICULTURE).</p>	<p>LEWISYSTEMS/MENASHA CORP.-MONTICELLO PLANT MONTICELLO, IOWA MAILING ADDRESS P.O. BOX 475 MONTICELLO, IOWA 52310 TELEPHONE NO. 319 465-5438</p>	<p>(CONT'D) PARTS.</p>
<p>LEE ALUMINUM FOUNDRY &amp; MFG. CO. LEON H. HOSCH, OWNER &amp; PRES. NEW ALBIN, IOWA ZIP CODE 52160 TELEPHONE NO. 319 544-4255</p>	<p>(*) MARINE BOAT CASTINGS. ALUMINUM CASTINGS. CUSTOM MANUFACTURING. TOYS (MINIATURE FARM MACHINERY). CAST ALUMINUM SIGN LETTERS. NAMEPLATES. NOVELTIES.</p>	<p>LIBRARY BINDING SERVICE, INC. FREDERICK C. JAMES, V. PRES. SALES 2134 E. GRAND AVE. DES MOINES, IOWA MAILING ADDRESS P.O. BOX 1413 DES MOINES, IOWA 50305 TELEPHONE NO. 515 262-3191</p>	<p>BOOK COVERS. ENDSHEETS. LIBRARY BOOK BINDING MATERIALS. NYLON FILM LAMINATED BOOK COVERS. ENDSHEET FOLDING MACHINE.</p>
<p>LEFEBURE, DIV. WALTER KIDDE &amp; CO., INC. ROBERT BISINGER, EXPORT MGR. 308 29TH ST. N.E. CEDAR RAPIDS, IOWA MAILING ADDRESS P.O. BOX 2028 CEDAR RAPIDS, IOWA 52406 TELEPHONE NO. 319 366-2771</p>	<p>BANK VAULT DOORS. RECORD VAULT DOORS. SAFETY DEPOSIT BOXES. NIGHT DEPOSITORY UNITS. STEEL DEPOSIT RECEIVING CHESTS. PNEUMATIC DRIVE-UP BANKING SYSTEM. DRIVE-UP WINDOW DRAWER SYSTEM. TELLER CASH-HANDLING PEDESTAL. MACHINE BASE UNIT (STEEL). BANK VAULT &amp; SAFE ALARM SYSTEM. ALARM CONTROL PANELS. BANK SURVEILLANCE SYSTEMS (CAMERA &amp; CLOSED CIRCUIT TV).</p>	<p>LIFT PRODUCTS, INC. (*) JOHN C. PALMER, PRES. 409 1ST ST. S.E. CEDAR RAPIDS, IOWA ZIP CODE 52401 TELEPHONE NO. 319 364-7152</p>	<p>LIQUID DETERGENTS. HAND CLEANERS. LIQUID FLOOR FINISHES. LIQUID WAX REMOVER SOLVENT. FLOOR SEALS. ANTIOXIDANT FOR LARD.</p>
<p>LELAND MFG. CO. KARL KNUDTSON, OWNER 209 N. WESTERN LAKE MILLS, IOWA ZIP CODE 50450 TELEPHONE NO. 515 592-3941</p>	<p>WOOD DECORATIVE PLAQUES. FARROWING STALLS. SLATTED FLOORS. GATES. HOG FEEDERS. CALF STALLS.</p>	<p>LISLE CORP. OLIVER GREGORY, SALES MGR. 807 E. MAIN ST. CLARINDA, IOWA ZIP CODE 51632 TELEPHONE NO. 712 542-5101 TWX. 910 966-8091</p>	<p>AUTOMOTIVE TOOLS. MECHANICS CREEPERS. MAGNETIC PLUGS.</p>
<p>LENNOX INDUSTRIES, INC.-MIDWEST DIV. T. E. THOMPSON, DIV. V. PRES. 200 S. 12TH AVE. MARSHALLTOWN, IOWA ZIP CODE 50158 TELEX NO. 47-8445 TELEPHONE NO. 515 754-4011</p>	<p>CENTRAL HEATING &amp; AIR CONDITIONING UNITS. MACHINE WORK, JOBGING &amp; PRODUCTION.</p>	<p>LITTLE BRUTE CO. C. L. NORLIN, MGR. 317 E. 1ST ST. MONTICELLO, IOWA ZIP CODE 52310 TELEPHONE NO. 319 465-5161</p>	<p>SPECIAL TOOLS FOR SMALL GASOLINE ENGINES. SPECIAL AUTOMOTIVE PARTS. BICYCLE REPAIR TOOLS. ELECTRICAL REPAIR TOOLS. SMALL TOOLS. CAST ALUMINUM LAWN ORNAMENT.</p>
<p>LENSGRAF, H.T., CO. INC. HALVOR T. LENSGRAF, PRES. U.S. HIGHWAY 61 WAPELLO, IOWA ZIP CODE 52653 TELEPHONE NO. 319 523-8119</p>	<p>PLASTIC SKELETAL REPLICAS. PLASTIC MUSEUM TYPE REPLICAS.</p>	<p>LITTLE CEDAR LOG &amp; LUMBER CO. (*) LAWRENCE W. BUNSTON, OWNER R. #2 IONIA, IOWA ZIP CODE 50645 TELEPHONE NO. 515 228-4163</p>	<p>LOGS. ROUGH &amp; AIR DRIED LUMBER. TIES. SAWDUST. PALLETES.</p>
<p>LENZ MFG. CO., INC. (*) HENRY LENZ, PRES. GRANVILLE, IOWA MAILING ADDRESS BOX 62 PAULLINA, IOWA 51046 TELEPHONE NO. 712 448-3730</p>	<p>TILLER-SEEDER CHISEL PLOWS. RIDGER ATTACHMENT FOR CHISEL PLOW.</p>	<p>LITTLE GIANT CRANE &amp; SHOVEL, INC. ROBERT REYNOLDS, EXPORT MGR. 1601 N.E. 66TH AVE. DES MOINES, IOWA MAILING ADDRESS P.O. BOX 4015 H.P.S. DES MOINES, IOWA 50313 TELEPHONE NO. 515 289-2112</p>	<p>CONSTRUCTION &amp; INDUSTRIAL EQUIPMENT. HYDRAULIC BACKHOES. SHOVELS. GRAPPLES. DRAGLINE, CONCRETE &amp; CLAMSHELL BUCKETS. HYDRAULIC LOG-LOADERS. HYDRAULIC MOBILE &amp; ROUGH TERRAIN CRANES. HYDRAULIC TELESCOPIC EXCAVATORS. CRANE CARRIERS.</p>
<p>LEWIS TOOL &amp; DIE, INC. HARVEY LEWIS, OWNER 104 MAIN ST. S.E. BONDURANT, IOWA ZIP CODE 50035 TELEPHONE NO. 515 967-2775</p>	<p>AUTO PART REBUILDING EQUIPMENT.</p>	<p>LIVINGSTON LUMBER CO. ROBERT LIVINGSTON, PRES. GUTTENBERG, IOWA ZIP CODE 52052 TELEPHONE NO. 319 252-1431</p>	<p>STAVE &amp; HEADING BOLTS. BUILDING LUMBER. RAILROAD TIES. WALNUT &amp; BUTTERNUT LOGS &amp; LUMBER. WOOD CHIPS. FLOORING LUMBER. HARDWOOD DIMENSION LUMBER. FURNITURE LUMBER.</p>
<p>LEWISYSTEMS/MENASHA CORP.-MANCHESTER PLANT RICHARD ROWLAND, PLANT MGR. 3RD &amp; QUAKER MILL ROAD MANCHESTER, IOWA MAILING ADDRESS P.O. BOX 338 MANCHESTER, IOWA 52057 TELEPHONE NO. 319 927-3745</p>	<p>REINFORCED FIBERGLASS INDUSTRIAL MATERIAL HANDLING CONTAINERS. AGRICULTURAL EQUIPMENT COMPONENT PARTS. REINFORCED FIBERGLASS TRUCK BODY COMPONENT PARTS.</p>	<p>LLOYD TABLE CO. LLOYD STEFFENSMEIER, OWNER 122 W. MAIN ST. LISBON, IOWA ZIP CODE 52253 TELEPHONE NO. 319 455-2110</p>	<p>CHIROPRACTIC EQUIPMENT.</p>
<p>LEWISYSTEMS/MENASHA CORP.-MONTICELLO PLANT CHARLES MUELLER, PLANT MGR. 1 PLASTIC LANE</p>	<p>THERMOPLASTIC MATERIAL HANDLING CONTAINERS. CUSTOM MOLDED SUB-ASSEMBLY</p>	<p>LONG LASTING FARM EQUIPMENT INC. DONNA BORCHERDING, V. PRES. MAIN ST. GARNAVILLO, IOWA MAILING ADDRESS P.O. BOX 128 GARNAVILLO, IOWA 52049</p>	<p>ROUND BALE MOVERS. HAY MOVING &amp; FEEDING EQUIPMENT. HOG FARROWING EQUIPMENT. CUSTOM BUILT GATES.</p>

(\*) - INTERESTED IN EXPORTING



# ALPHABETICAL LIST

<p>NG LASTING FARM EQUIPMENT INC. TELEPHONE NO. 319 964-2644</p>	<p style="text-align: center;">(CONT'D)</p>	<p>MACDONALD LETTER SERVICE, INC. DES MOINES, IOWA ZIP CODE 50312 TELEPHONE NO. 515 244-6818</p>	<p>(CONT'D) CARDS. BINDERY. COMPOSITION--COLD TYPE.</p>
<p>UKS MFG. CO. ROBERT A. LOUKS, PRES. GILMAN, IOWA ZIP CODE 50106 TELEPHONE NO. 515 476-3962</p>	<p>HANDY CLAMP. SNAG-PROOF BOAT ANCHOR. MECHANICAL HAND DETASSELER. LOW VOLTAGE CIRCUIT TESTER.</p>	<p>MACH III INC. MICHAEL D. DEETS, V. PRES. 1700 S. EISENHOWER MASON CITY, IOWA MAILING ADDRESS P.O. BOX 1355 MASON CITY, IOWA 50401 TELEPHONE NO. 515 424-1511</p>	<p>MULTI-COLOR IRON-ON TRANSFERS.</p>
<p>WBECK'S WELDING INC. (*) M. H. LUNBECK, OWNER P.O. BOX 98 VENTURA, IOWA ZIP CODE 50482 TELEPHONE NO. 515 892-3242</p>	<p>STEEL FABRICATION. JOB WELDING. CUSTOM BUILD CARGO TRAILERS.</p>	<p>MAG-DYNAMICS INC. (*) JIM MCCLELLAN, OWNER 212 GATEWAY OTTUMWA, IOWA MAILING ADDRESS P.O. BOX 874 OTTUMWA, IOWA 52501 TELEPHONE NO. 515 683-1833</p>	<p>CUSHION VALVES &amp; LEVELING VALVES FOR HYDRAULIC SYSTEMS. MAGNETIC BASE &amp; SURFACE GAUGE FOR TOOL &amp; DIE INDUSTRY.</p>
<p>LNDELL MFG. CO., INC. VERNON LUNDELL, PRES. HIGHWAY 3 N. CHEROKEE, IOWA ZIP CODE 51012 TELEPHONE NO. 712 225-5181</p>	<p>BALERS. FIELD CUBERS. DEEP TILL SUB-SOILERS. SHREDDERS. SNOWBLOWERS.</p>	<p>MAHASKA INDUSTRIES, INC. STEVEN CARNAHAN, CONTROLLER 717 S. 6TH ST. OSKALOOSA, IOWA MAILING ADDRESS P.O. BOX 67 OSKALOOSA, IOWA 52577 TELEPHONE NO. 515 673-3456</p>	<p>HOG WATERERS. HOG FARROWING CRATES. AUTOMATIC &amp; MANUAL HOG FEEDERS. SLATTED HOG HOUSE FLOORING. HOG HOUSE VENTILATING SYSTEMS.</p>
<p>NOR ENGINEERING, INC. DUANE NELSON, GEN. MGR. INDUSTRIAL PARK NEW HAMPTON, IOWA ZIP CODE 50659 TELEPHONE NO. 515 394-3188</p>	<p>CUSTOM ZINC DIE CASTINGS. WINDOW &amp; DOOR HARDWARE (MODULAR &amp; MOBILE HOME &amp; RECREATIONAL VEHICLE). DOOR HARDWARE (AGRICULTURAL &amp; INDUSTRIAL VEHICLE CABS).</p>	<p>MAIN-TAINER CORP. HANK KLEINWOLTERINK, JR., GEN. MGR. 1009 2ND AVE. SHELDON, IOWA ZIP CODE 51201 TELEPHONE NO. 712 324-4511</p>	<p>SERVICE TRUCK BODY. STANDING SUPPORT DEVICE FOR THE HANDICAPPED.</p>
<p>SH CO. DAVID R. PATTON, PRES. 149 4TH ST. S.W. MASON CITY, IOWA MAILING ADDRESS P.O. BOX 1646 MASON CITY, IOWA 50401 TELEPHONE NO. 515 424-5201</p>	<p>WRIST CALENDARS.</p>	<p>MARLOR, INC. D. J. DERROOS, MGR. 504 34TH AVE. COUNCIL BLUFFS, IOWA ZIP CODE 51501 TELEPHONE NO. 712 366-1086</p>	<p>LIVESTOCK WATERING EQUIPMENT. PIG &amp; CALF FEEDERS. HOG &amp; CATTLE FEEDERS. SOW FARROWING CRATES &amp; GESTATION STALLS.</p>
<p>IGD GRAPHIC SYSTEMS GROUP-ROCKWELL INTL. ANDREW J. JONES, PLANT MGR. 4700 BOWLING ST. S.W. CEDAR RAPIDS, IOWA ZIP CODE 52404 TELEPHONE NO. 319 366-2711</p>	<p>PRINTING PRESSES.</p>	<p>MARSHALL PRINTING CO. W. N. WHITEHILL, JR., PRES. 20 W. MAIN MARSHALLTOWN, IOWA ZIP CODE 50158 TELEPHONE NO. 515 752-4545</p>	<p>COMMERCIAL PRINTING.</p>
<p>M &amp; H MACHINE CO., INC. (*) MARTIN HOLDEN, PRES. 626 W. 35TH ST. DAVENPORT, IOWA MAILING ADDRESS P.O. BOX 2127 DAVENPORT, IOWA 52804 TELEPHONE NO. 319 386-1555</p>	<p>TOOLS. DIES.</p>	<p>MARSHALLTOWN INSTRUMENTS DENNIS DESMOND, DISTRIBUTOR SALES MGR. 710 S. 12TH AVE. MARSHALLTOWN, IOWA ZIP CODE 50158 TELEX NO. 47-8457 TELEPHONE NO. 515 752-9299</p>	<p>DIAL THERMOMETERS &amp; RECORDERS. INDUSTRIAL THERMOMETERS. PRESSURE GAUGES. VACUUM GAUGES. RECEIVER GAUGES. CONTROL INSTRUMENTS.</p>
<p>M J M ENTERPRISES, INC. ALBERT MUSFELDT, SECY.-TREAS. 611 FRONT ST. MANNING, IOWA ZIP CODE 51455 TELEPHONE NO. 712 653-3621</p>	<p>METAL GRAIN GATES. SWEEPRAKE TEETH (STEEL). PORTABLE &amp; TRANSPORT AUGERS. GRAIN CHUTES. AUGER FEEDING SYSTEMS.</p>	<p>MARSHALLTOWN TROWEL CO. ROBERT B. BECKER, V. PRES. 104 S. 8TH AVE. MARSHALLTOWN, IOWA ZIP CODE 50158 TELEPHONE NO. 515 754-6100</p>	<p>MECHANICS HAND TOOLS. POWER TROWELS.</p>
<p>M.H.C. ENTERPRISES, INC. (*) LARRY G. MARTIN, PRES. 517 S. NAVAHO DRIVE KEOKUK, IOWA MAILING ADDRESS P.O. BOX 785 KEOKUK, IOWA 52632 TELEPHONE NO. 319 524-3991</p>	<p>CUSTOM AUTOMOTIVE INDUSTRY MACHINES. CUSTOM FOOD INDUSTRY MACHINES. GRAIN SCALPER/CLEANER. AUTOMATIC GRAIN PROBE. WOOD PATTERNS FOR FOUNDRY INDUSTRY. MACHINE SHOP, JOBBING AND REPAIR.</p>	<p>MARTINSON MFG. CO., INC. J. D. CRAWFORD, V. PRES. &amp; GEN. MGR. 118 1ST ST. S. SHEFFIELD, IOWA MAILING ADDRESS BOX 686 SHEFFIELD, IOWA 50475 TELEPHONE NO. 515 892-3431</p>	<p>BRASS TANK TEE. PITLESS ADAPTER. STOCK TANK FLOAT VALVES. IRRIGATION VALVES. WATERTIGHT WELL CAPS.</p>
<p>MAC-LANDER, INC. (*) JAMES MC FARLAND, PRES. 925 FURNAS OSCEOLA, IOWA ZIP CODE 50213 TELEPHONE NO. 515 342-6036</p>	<p>DISPLAY TRAILERS. FIFTH WHEEL, DRY CARGO VANS, MOVING VANS, INSULATED CARGO VANS &amp; FLATBEDS. SEMI-FLATBEDS.</p>	<p>MASON CITY RECYCLING CENTER LTD. (*) DEAN HESS, PLANT MGR. 1410 S. MONROE MASON CITY, IOWA ZIP CODE 50401 TELEPHONE NO. 515 423-1200</p>	<p>(*) CELLULOSE INSULATION.</p>
<p>MACDONALD LETTER SERVICE, INC. (*) MARY WIESE, PRES. &amp; OWNER 2151 INGERSOLL</p>	<p>BOOKS &amp; PAMPHLETS. OFFSET PRINTING. BUSINESS FORMS &amp;</p>	<p>MASON CITY TENT &amp; AWNING CO. CHAS. W. CASSWINT, PRES. 406 S. FEDERAL MASON CITY, IOWA ZIP CODE 50401 TELEPHONE NO. 515 423-0044</p>	<p>UNIFORM BELTS. VERTICAL DRAPES &amp; BLINDS. DUFFLE BAGS. SHIPPING BAGS. TURKEY SADDLES.</p>

(\*) - INTERESTED IN EXPORTING



# ALPHABETICAL LIST

<p>MASON CITY TENT &amp; AWNING CO.</p>	<p>(CONT'D) CONCESSION TENTS. TARPAULINS (CANVAS &amp; NYLON). CANVAS AWNINGS. FITTED TRUCK COVERS. MISC. CANVAS PRODUCTS. ALUMINUM AWNINGS &amp; MARQUEES. ALUMINUM DOORS &amp; WINDOWS. WRESTLING MATS. RIPFLAG, FOOTBALL BELTS. TENNIS RACQUET PRACTICE COVER.</p>	<p>MCKEE BUTTON CO. THEODORE F. MCKEE, PRES. 1000 HERSHEY AVE. MUSCATINE, IOWA ZIP CODE 52761 TELEPHONE NO. 319 263-2421</p>	<p>ROBOT FEEDERS FOR INDUSTRIAL SEWING MACHINES. SYNTHETIC BUTTONS.</p>
<p>MASSEY-FERGUSON, INC., DES MOINES PLANT J. S. KANWAR, MGR., EXPORT SERVICES 1901 BELL AVE. DES MOINES, IOWA ZIP CODE 50315 TELEX NO. 47-8413 TELEPHONE NO. 515 284-2011</p>	<p>AGRICULTURAL TRACTOR. AGRICULTURAL IMPLEMENTS.</p>	<p>MCQUAY GROUP, MCQUAY-PERFEX INC. L. C. AUSTIN, V. PRES., INTL. OPER. HIGHWAYS 9 &amp; 71 S. SPIRIT LAKE, IOWA MAILING ADDRESS P.O. DRAWER AC SPIRIT LAKE, IOWA 51360 TELEPHONE NO. 712 336-2350</p>	<p>AUTOMATIC ICE MACHINES. FAN COIL AIR CONDITIONING UNITS. AIR DUCT TERMINAL HEAT &amp; AIR CONDITIONING UNIT. HEAT PUMP. WATER PURIFIER.</p>
<p>MAST DEVELOPMENT CO. JAMES A. CARRIG, V. PRES. MKTG. 2212 E. 12TH ST. DAVENPORT, IOWA ZIP CODE 52803 TELEX NO. 46-8444 TELEPHONE NO. 319 326-0141</p>	<p>TEACHING MACHINES. ATMOSPHERIC GAS METERS. OZONE TEST CHAMBERS. OZONE SONDES. EYE TESTING &amp; EYE TRAINING EQUIPMENT. RANDOM ACCESS SLIDE PROJECTORS. IDENTIFICATION CAMERAS.</p>	<p>MCQUAY-PERFEX, INC., PERFEX GROUP-AFTERMARKET PRODUCTS DIV. JOHN TROTTER, OPER. MGR. 201 1ST AVE. VINTON, IOWA ZIP CODE 52349 TELEPHONE NO. 319 472-4763</p>	<p>HEAT EXCHANGERS. OIL COOLERS. INTERCOOLERS. ENGINE COOLING RADIATORS. INDUSTRIAL RADIATORS.</p>
<p>MASTER CRAFT INSTRUMENT ARTHUR F. WINKLEHAUS, PRES. 1598 MCPOLAND AVE. DUBUQUE, IOWA ZIP CODE 52001 TELEPHONE NO. 319 583-3046</p>	<p>VOLTMETERS. AMMETERS. MICRO AMMETERS. MILLIAMMETERS. PYROMETERS. THERMOCOUPLES.</p>	<p>MEADOW LAND DAIRY ASS'N. ELLSWORTH TREITO, PLANT MGR. P.O. BOX 306 WAUKON, IOWA ZIP CODE 52172 TELEPHONE NO. 319 568-3474</p>	<p>BUTTER. DRIED BUTTERMILK POWDER. DRIED SKIM POWDER.</p>
<p>MASTER MFG. CO. (*) MILTON GLAZER, PRES. 119 MAIN ST. SIOUX CITY, IOWA MAILING ADDRESS P.O. BOX 694 SIOUX CITY, IOWA 51102 TELEPHONE NO. 712 258-0108</p>	<p>LAWN &amp; GARDEN POWER SPRAYERS.</p>	<p>MEFFERD INDUSTRIES, INC. (*) THOMAS A. MEFFERD, PRES. 114 RUSH LAKE ROAD LAURENS, IOWA ZIP CODE 50554 TELEPHONE NO. 712 845-4548</p>	<p>HARD CHROME PLATING. MATERIALS HANDLING MACHINE. HYDRAULIC CYLINDERS. ROTARY MANIFOLDS.</p>
<p>MAYTAG CO., THE FRED COLLINS, EXPORT DIV. SALES MGR. 403 W. 4TH ST. N. NEWTON, IOWA ZIP CODE 50208 TELEX NO. 47-8454 TELEPHONE NO. 515 792-7000</p>	<p>AUTOMATIC &amp; WRINGER WASHERS. PORTABLE WASHERS &amp; DRYERS. CLOTHES DRYERS. DISHWASHERS (PORTABLE, BUILT-IN OR CONVERTIBLE). FOOD WASTE DISPOSERS.</p>	<p>MEINERZ CREAMERY OF IOWA, DIV. (*) BEATRICE FOODS CO. ARCHIE MEINERZ, PRES. MITCHELL &amp; GILLET STS. PRESTON, IOWA ZIP CODE 52069 TELEPHONE NO. 319 689-5551</p>	<p>MOZZARELLA, CREAM, PROVOLONE &amp; ROMANO CHEESE.</p>
<p>MCCLEERY-CUMMING CO., THE CARL DALLMEYER, V. PRES. 915 TYLER ST. WASHINGTON, IOWA ZIP CODE 52353 TELEPHONE NO. 319 653-2185</p>	<p>ADVERTISING CALENDARS.</p>	<p>MERCER CO., INC., THE ROBERT W. MERCER, V. PRES. 226 E. 2ND ST. OTTUMWA, IOWA MAILING ADDRESS P.O. BOX 616 OTTUMWA, IOWA 52501 TELEPHONE NO. 515 682-6920</p>	<p>JOB PRINTING. ONE-TIME CARBON BUSINESS FORMS. HOSPITAL FORMS. RUBBER STAMPS.</p>
<p>MCCRABB MFG., INC. JAMES MCCRABB, PRES. 109 N. MILLER ST. WEST LIBERTY, IOWA MAILING ADDRESS P.O. BOX 318 WEST LIBERTY, IOWA 52776 TELEPHONE NO. 319 627-2158</p>	<p>ROUND SLAB FORMS. BUILDING FOUNDATION FORMS. WELDED TUBE LADDER. DRYING BIN SUMP &amp; SLIDEGATE. DRYING BIN SPECIAL ENTRANCE COLLAR &amp; TRANSITION. HYDRAULIC FERTILIZER TRANSPORT. AERATION EQUIPMENT. AUTOMATIC, ELECTRIC GRAIN SAMPLER. CUSTOM BUILT INDUSTRIAL &amp; STOCK TRAILERS.</p>	<p>MERRICK FOODS RICHARD KNUDSEN, PLANT MGR. 321 2ND AVE. S.W. SIOUX CENTER, IOWA ZIP CODE 51250 TELEPHONE NO. 712 722-0911</p>	<p>MISC. DRIED DAIRY PRODUCTS.</p>
<p>MCGREGOR ELECTRONIC INDUSTRIES, INC. PAUL J. OSLAC, PRES. 132 1ST MCGREGOR, IOWA ZIP CODE 52157 TELEPHONE NO. 319 873-3414</p>	<p>(*) STAMPINGS. SPEAKERS. HORNS. LOUD SPEAKERS. TWEETERS. TRANSDUCERS.</p>	<p>MERRICK, KEITH M., CO., INC. (*) MIKE FLEMING, SALES MGR. 941 4TH AVE. SIBLEY, IOWA ZIP CODE 51249 TELEPHONE NO. 712 754-2503</p>	<p>RELIGIOUS &amp; THANK YOU CARDS. SPECIALTY CALENDARS. CHRISTMAS CARDS. GREETING NOTE CARDS. REGISTER BOOKS.</p>
<p>METALCRAFT, INC. WALDO SNEY, CONTROLLER 149 4TH S.W. MASON CITY, IOWA ZIP CODE 50401</p>	<p>FROST-PROOF YARD HYDRANTS. PITLESS ADAPTERS (FOR WELLS). SPECIAL PIPE FITTING. DRAIN BACK VALVE (FOR DROP PIPE IN WELL). AIR VOLUME CONTROLS.</p>	<p>MERRILL CO. LINUS MERRILL, TREAS.-OWNER W. HIGH ST. ROCKWELL CITY, IOWA MAILING ADDRESS P.O. BOX 187 ROCKWELL CITY, IOWA 50579 TELEPHONE NO. 712 297-8697</p>	<p>HAND GUNS. HAND GUN WRIST ATTACHMENT.</p>
<p>METALCRAFT, INC. WALDO SNEY, CONTROLLER 149 4TH S.W. MASON CITY, IOWA ZIP CODE 50401</p>	<p>METAL NAMEPLATES. NUMBERED METAL TAGS. EMBOSSSED METAL PLATES. WATCHBAND CALENDARS. INVENTORY</p>	<p>MERRILL MFG. CO., INC. NOEL M. ANDERSON, PRES. 323 FLINDT DRIVE STORM LAKE, IOWA MAILING ADDRESS P.O. BOX 392 STORM LAKE, IOWA 50588 TELEPHONE NO. 712 732-2760</p>	<p>METAL NAMEPLATES. NUMBERED METAL TAGS. EMBOSSSED METAL PLATES. WATCHBAND CALENDARS. INVENTORY</p>

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# ALPHABETICAL LIST

<p>LCRAFT, INC. TELEPHONE NO. 515 423-9460</p>	<p>(CONT'D) CONTROL TAGS. PRINTING PLATES.</p>	<p>MIDLAND MFG. CO., INC. W. C. KELLER, SALES MGR. BOX 365 MONROE, IOWA ZIP CODE 50170 TELEPHONE NO. 515 259-2625</p>	<p>BLOW MOLDED PLASTIC BOTTLES. BLOW MOLDED PLASTIC INDUSTRIAL PARTS.</p>
<p>RO TECHNOLOGY, INC. WARD L. HAIGH, PRES. 101 8TH AVE. MILTON, IOWA ZIP CODE 52302 TELEPHONE NO. 319 377-7935</p>	<p>METROLASER SYSTEM. CONSTRUCTION ALIGNMENT LASER SYSTEM.</p>	<p>MIDWEST BISCUIT CO. R. H. DELANEY, PRES. 3000 MT. PLEASANT ST. BURLINGTON, IOWA ZIP CODE 52601 TELEPHONE NO. 319 754-6551</p>	<p>CRACKERS. COOKIES.</p>
<p>RO-SURFACE FINISHING PRODUCTS, BERT J. STILLMAN, PRODUCTS ENGR. 17 W. 3RD ST. MILTON, IOWA MAILING ADDRESS P.O. BOX 456 MILTON, IOWA 52778 TELEPHONE NO. 319 732-3240</p>	<p>ABRASIVE POLISHING CLOTH FOR AIRCRAFT WINDOWS. CUSHIONED ABRASIVE (SCRATCH REMOVAL &amp; SURFACE RESTORATION OF ACRYLICS).</p>	<p>MIDWEST CARBIDE CORP. G. E. JOHNSON, V. PRES. MAIN ST. ROAD KEOKUK, IOWA MAILING ADDRESS P.O. BOX 607 KEOKUK, IOWA 52632 TELEPHONE NO. 319 524-6510 TWX. 510 331-7102</p>	<p>CALCIUM CARBIDE. SODERBERG ELECTRODE PASTE. ELECTRIC CALCINED ANTHRACITE.</p>
<p>RO-TEC LABORATORIES INC. (*) JOHN W. RAGO, PRES. #2 MORGAN, IOWA ZIP CODE 51546 TELEPHONE NO. 712 644-2193</p>	<p>HOG &amp; CATTLE VACCINE. RESEARCH &amp; DIAGNOSTIC ANTISERUM.</p>	<p>MIDWEST CONTROLS CO. BOB HUBBARD, OWNER 809 S. MAIN ST. CENTERVILLE, IOWA ZIP CODE 52544 TELEX NO. 47-8369 TELEPHONE NO. 515 856-8553</p>	<p>ELECTRO-MECHANICAL &amp; SOLID STATE PROGRAMMABLE SEQUENCE CONTROLLERS.</p>
<p>RO TECHNOLOGY, INC. (*) CARLIN D. ROTT, PRES. 1030 5TH AVE. S.E. CEDAR RAPIDS, IOWA ZIP CODE 52403 TELEPHONE NO. 319 363-9631</p>	<p>MEDICAL COMPUTERS.</p>	<p>MIDWEST FIRE CHAMP, INC. (*) JACK BUNKER, OWNER HIGHWAY 78 W. WINFIELD, IOWA ZIP CODE 52659 TELEPHONE NO. 319 257-3117</p>	<p>CUSTOM BUILT FIRE TRUCK BODIES.</p>
<p>-AMERICA TANNING CO., INC. (*) ROY H. MOBERG, PRES. P.O. BOX 668 BERGEANT BLUFF, IOWA ZIP CODE 51054 TELEPHONE NO. 712 943-4222</p>	<p>TANNED CATTLE HIDES.</p>	<p>MIDWEST HELMETS, INC. BERNARD BLOOM, PRES. 100 E. EUCLID AVE. DES MOINES, IOWA ZIP CODE 50313 TELEPHONE NO. 515 243-3285</p>	<p>MOLDED PLASTIC SUN HELMETS.</p>
<p>-CENTRAL PLASTICS, INC. SHELDON GOREHAM, PRES. 360 GRAND AVE. EAST DES MOINES, IOWA MAILING ADDRESS P.O. BOX 339 EAST DES MOINES, IOWA 50265 TELEPHONE NO. 515 225-6707</p>	<p>INJECTION PLASTIC MOLDINGS. PLASTIC EXTRUSIONS.</p>	<p>MIDWEST INDUSTRIES, INC. CARL ULSHAFFER, GEN. MGR. 145 OHIO ST. IDA GROVE, IOWA ZIP CODE 51445 TELEPHONE NO. 712 364-3365</p>	<p>DOCKS &amp; DOCK EQUIPMENT. HYDRAULIC WAGON HOIST. LIFT HARROW. PLANTER HARROW. BOAT HOISTS. BOAT TRAILERS.</p>
<p>-COUNTRY MEATS, INC. (*) RICHARD D. MELSON, PRES. 1830 MAPLE DRIVE FORT DODGE, IOWA ZIP CODE 50501 TELEPHONE NO. 515 955-4900</p>	<p>PEPPERONI SAUSAGE. BEEF STICKS. GENOA SALAMI. HARD SALAMI. SUMMER SAUSAGE CHUBS.</p>	<p>MIDWEST MFG. CO. DAVID E. SANDEEN, V. PRES.-GEN. MGR. 101 HIGH ST. KELLOGG, IOWA ZIP CODE 50135 TELEPHONE NO. 515 526-8211 TWX. 910 520-2002</p>	<p>METAL STAMPINGS. FILLING STATION CHAMMOIS WASHERS. ACCESSORY LIGHTS. AUTOMOTIVE FLYWHEEL GEARS.</p>
<p>-IOWA WORKSHOPS, INC. (*) KENNETH EXLINE, EXEC. DIR. 1009 S. 14TH AVE. MARSHALLTOWN, IOWA MAILING ADDRESS P.O. BOX 966 MARSHALLTOWN, IOWA 50158 TELEPHONE NO. 515 752-3697</p>	<p>TEXTILE BAGS. SUB-CONTRACT SEWING. INDUSTRIAL SEWING. SAMPLE SWATCHES. WIPING CLOTHS. PALLETS. WOOD SURVEY STAKES. SUBCONTRACT MFG. &amp; ASSEMBLY.</p>	<p>MIDWEST OAK TIE CO. DONALD C. KENDRICK, MGR. P.O. BOX 196 EDGEWOOD, IOWA ZIP CODE 52042 TELEPHONE NO. 319 928-7092</p>	<p>WHITE OAK STAVE LOGS. WALNUT VENEER LOGS. CROSSTIES. CHIPS. NATIVE ROUGH LUMBER.</p>
<p>D-STATES ENGINEERING &amp; MFG. INC. J. C. DIXON, PRES. JACKSON ST. MILTON, IOWA MAILING ADDRESS P.O. BOX 100 MILTON, IOWA 52570 TELEPHONE NO. 515 656-4626</p>	<p>STAINLESS STEEL SHIPPING CONTAINERS. BALE LIFTER &amp; MOVER (HEAVY DUTY). ROUND BALE FEEDER. TWO WHEEL HAND TRUCKS. WOOD &amp; STEEL DECK PLATFORM TRUCKS. MATERIALS HANDLING EQUIPMENT. POULTRY PROCESSING EQUIPMENT. STAINLESS STEEL MEAT CONTAINERS.</p>	<p>MID-WEST PACKAGING MATERIALS CO. RONALD H. BARNES, CUSTOMER SERVICES MGR. 1109 AVE. I FORT MADISON, IOWA MAILING ADDRESS P.O. BOX 216 FORT MADISON, IOWA 52627 TELEPHONE NO. 319 372-4241 TWX. 510 331-7124</p>	<p>INTERFOLDED TISSUE &amp; DELICATESSEN PAPERS. WAXED SULPHITES &amp; KRAFT. BAKERY PAN LINERS. SANDWICH WRAPPERS (PRINTED WAXED PAPER &amp; PRINTED FOIL).</p>
<p>DLAND FORGE, INC. R. A. CRAM, MGR. INSIDE SALES 101 50TH AVE. S.W. CEDAR RAPIDS, IOWA MAILING ADDRESS P.O. BOX 1627 CEDAR RAPIDS, IOWA 52406 TELEPHONE NO. 319 362-1111</p>	<p>CHAIN HOOKS. CHAIN &amp; ANCHOR SHACKLES. LOAD BINDERS. WIRE ROPE CLIPS. FORGINGS. TRACTOR CLEAVISES. TRACTOR HITCH PINS.</p>	<p>MIDWEST SPECIALTY, INC. (*) PAUL A. LEBEDA, PRES. 614 1ST ST. S.W. CEDAR RAPIDS, IOWA ZIP CODE 52404 TELEPHONE NO. 319 363-3609</p>	<p>TWO CYCLE RACING ENGINES. MODEL AIRCRAFT ENGINES. TOOLS. DIES. PATTERNS. PERMANENT MOLDS. SHELL CORE MOLDS.</p>
		<p>MID-WEST SPRING MFG. CO. ROBERT L. BOSWELL, MGR. 1612 S. 17TH AVE.</p>	<p>HELICAL SPRINGS.</p>

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# ALPHABETICAL LIST

<p>MID-WEST SPRING MFG. CO. MARSHALLTOWN, IOWA MAILING ADDRESS P.O. BOX 577 MARSHALLTOWN, IOWA 50158 TELEPHONE NO. 515 752-4287</p>	<p>(CONT'D)</p>	<p>MODERN INDUSTRIES DES MOINES, IOWA ZIP CODE 50315 TELEPHONE NO. 515 282-6930</p>	<p>(CONT'D) BASKET</p>
<p>MIDWEST WALNUT CO. OF IOWA JAMES PLOWMAN, PRES. 2000 TOSTEVIN ST. COUNCIL BLUFFS, IOWA MAILING ADDRESS P.O. BOX 97 COUNCIL BLUFFS, IOWA 51501 TELEPHONE NO. 712 322-6621</p>	<p>WALNUT VENEER LOGS. BASSWOOD, SOFT MAPLE &amp; COMMON HARDWOODS. PLANING MILLS. KILN DRYING OF LUMBER. COTTONWOOD LUMBER. WALNUT GUN STOCKS &amp; FURNITURE SQUARES. SPECIAL WALNUT DIMENSIONS.</p>	<p>MODERN WELDING CO., INC. (*) KEITH TAEGER, ASST. PLANT MGR. 2818 HT. PLEASANT BURLINGTON, IOWA MAILING ADDRESS BOX 806 BURLINGTON, IOWA 52601 TELEPHONE NO. 319 754-6577</p>	<p>STORAGE BINS HOPPERS. FERTILIZE STORAGE TANKS. HOT COLD WATER STORAGE TANKS. PRESSUR VESSELS. OIL GASOLINE STORAGE TANKS. PLATE SHEET FABRICATIONS LIQUID FERTILIZE APPLICATOR TANKS LIQUID FEED TANKS SEWAGE TREATMENT DIGESTORS.</p>
<p>MILLER PRODUCTS CO. ROBERT J. SELLERS, SALES MGR. R. #5 BOX 2 OSCEOLA, IOWA ZIP CODE 50213 TELEPHONE NO. 515 342-2103</p>	<p>SCREW MACHINE PARTS. LOCK PINS. FASTENERS. LIGHT METAL STAMPING. SHAFT COLLARS. HITCH PINS. THREE POINT HITCH ACCESSORIES.</p>	<p>MON-RAY WINDOWS, INC. (*) G. M. LANG, PLANT MGR. 918 N. 2ND ST. OSAGE, IOWA ZIP CODE 50461 TELEPHONE NO. 515 732-5541</p>	<p>INSULATED GLASS. ALUMINUM DOORS &amp; WINDOWS.</p>
<p>MIRACLE RECREATION EQUIPMENT CO. PAUL W. AHRENS, PRES. P.O. BOX 275 GRINNELL, IOWA ZIP CODE 50112 TELEPHONE NO. 515 236-7536 TWX. 910 520-2826</p>	<p>PARK EQUIPMENT &amp; FURNITURE. STADIUM SEATING &amp; BLEACHERS. PROTEIN BINS. GRAIN BINS. SILOS. FARROWING HUTS. AMUSEMENT RIDES. PLAYGROUND APPARATUS.</p>	<p>MONONA WIRE CORP. LOREN SMITH, PRES. P.O. BOX 818 MONONA, IOWA ZIP CODE 52159 TELEPHONE NO. 319 539-2011</p>	<p>WIRE HARNESS.</p>
<p>MIRACLE RECREATION EQUIPMENT CO. LOREN INNIS, PLANT MGR. CLEVELAND ST. MOUNT AYR, IOWA MAILING ADDRESS P.O. BOX 388 MOUNT AYR, IOWA 50854 TELEPHONE NO. 515 464-2217</p>	<p>PLAYGROUND EQUIPMENT.</p>	<p>MONROE CO., THE ROBERT K. UNDERWOOD, GEN. MGR. 316 N. WALNUT ST. COLFAX, IOWA ZIP CODE 50054 TELEPHONE NO. 515 674-3511</p>	<p>CONFERENCE TABLES. PORTABLE STAGES. FOLDING BANQUET TABLES. RESTAURANT TABLES. STORAGE TRUCKS FOR TABLES &amp; CHAIRS.</p>
<p>MISSISSIPPI VALLEY MILK PRODUCERS ASSN. DONALD BROOKS, PLANT MGR. R. #4 MAQUOKETA, IOWA ZIP CODE 52060 TELEPHONE NO. 319 652-4951</p>	<p>BUTTER. NON-FAT DRY MILK POWDER. CONDENSED MILK. DRIED BUTTERMILK. FLUID MILK &amp; CREAM.</p>	<p>MONROE PLASTICS CORP. ARMAND COLLINS, PLANT MGR. S. CLINTON &amp; 17TH AVE. ALBIA, IOWA MAILING ADDRESS P.O. BOX M397 ALBIA, IOWA 52531 TELEPHONE NO. 515 932-5122</p>	<p>COMPRESSION, TRANSFER &amp; INJECTION MOLDED PHENOLIC PLASTIC PARTS FOR INDUSTRY.</p>
<p>MITCHELL ENGINEERING CO., DIV. OF THE CECO CORP. PETER E. HELGESEN, PLANT MGR. P.O. BOX 72 MOUNT PLEASANT, IOWA ZIP CODE 52641 TELEPHONE NO. 319 385-8001</p>	<p>METAL BUILDINGS.</p>	<p>MONSANTO CO. MICHAEL MCGRATH, PLANT MGR. P.O. BOX 473 MUSCATINE, IOWA ZIP CODE 52761 TELEPHONE NO. 319 263-0093</p>	<p>ABS PLASTICS. HERBICIDES.</p>
<p>MI-T-M CORP. A. J. SPIEGEL, PRES. PEOSTA, IOWA ZIP CODE 52068 TELEPHONE NO. 319 556-7484</p>	<p>HIGH PRESSURE WATER BLAST MACHINES.</p>	<p>MORAVIA LUMBER CO. TERRY SPURGIN, V. PRES. P.O. BOX 356 MORAVIA, IOWA ZIP CODE 52571 TELEPHONE NO. 515 724-3713</p>	<p>CRATING. BLOCKING. SURFACING. SHAVINGS. KILN DRIED FURNITURE STOCK.</p>
<p>MODERN FARM SYSTEMS, INC. WILLARD VAN WYHE, MGR. 1811 W. 2ND ST. WEBSTER CITY, IOWA ZIP CODE 50595 TELEPHONE NO. 515 832-1811</p>	<p>GRAIN STORING &amp; DRYING BINS. STEEL BUILDINGS. MATERIALS HANDLING EQUIPMENT.</p>	<p>MORRELL, JOHN, &amp; CO. C. C. PIERSON, GEN. MGR. 401 S. 1ST ST. ESTHERVILLE, IOWA ZIP CODE 51334 TELEPHONE NO. 712 362-2611</p>	<p>DRESSED BEEF &amp; PORK. FABRICATED BEEF CUTS. LARD. BY-PRODUCTS. GREASE. DRIED BLOOD. TANKAGE. EDIBLE &amp; INEDIBLE TALLOW. HIDES. PIG SKINS. BONELESS PORK. PORK CUTS.</p>
<p>MODERN HEAT &amp; POWER CO. (*) K. M. BISHOP, MGR. 25 SCHOOL ST. CARLISLE, IOWA ZIP CODE 50047 TELEPHONE NO. 515 989-3212</p>	<p>TANKS (STAINLESS STEEL, ALUMINUM &amp; BLACK STEEL). BATH HOUSES (STAINLESS STEEL). WATER FOUNTAINS (STAINLESS STEEL). STEEL FABRICATING. POLLUTION &amp; WATER FILTRATION EQUIPMENT. MUNICIPAL &amp; RESIDENTIAL SWIMMING POOLS (STAINLESS STEEL, ALUMINITE, STEELITE).</p>	<p>MORRISON BROS. CO. DUNCAN GLAB, PRES. 24TH &amp; ELM ST. DUBUQUE, IOWA ZIP CODE 52001 TELEPHONE NO. 319 583-5701</p>	<p>DELIVERY CANS &amp; BUCKETS. NOZZLES &amp; FAUCETS. PRESSURE VACUUM VENTS. HOSE NOZZLES. SWING JOINTS. LIQUID HANDLING EQUIPMENT-GAS TANK VALVES, VENTS, BRASS &amp; IRON COUPLINGS &amp; JOINTS. GATE VALVES. LINE STRAINERS. GAS TANK CAPS &amp; COVERS. BULK TANK GAUGES.</p>
<p>MODERN INDUSTRIES (*) C. HORNBOSTEL, OWNER 2001 INDIANOLA ROAD</p>	<p>CAST ALUMINUM MEAT TENDERIZER. CAST ALUMINUM ROTISSERIE</p>		

(\*) - INTERESTED IN EXPORTING



# ALPHABETICAL LIST

(CONT'D)

<p>RSE CHAIN DIV., BORG WARNER BP. JOHN RECTOR, CUSTOMER SERVICE MGR. P.O. BOX 888 KEOKUK, IOWA ZIP CODE 52632 TELEX NO. 46-8536 TELEPHONE NO. 319 524-8430</p>	<p>EXTRUSIONS &amp; FENDERS. CENTERING SPIDERS. BARGE BUMPERS. MARINE BEARINGS. WATERLUBE BEARINGS. SPIDER BEARINGS. AUTOMOTIVE TIMING BELTS.</p>	<p>NADEN INDUSTRIES, INC. TELEPHONE NO. 515 832-4290</p>			
<p>ISHER DOORS, INC. GARY ASPENSON, PRES. FOREST ST. RICEVILLE, IOWA MAILING ADDRESS P.O. BOX 309 RICEVILLE, IOWA 50466 TELEPHONE NO. 515 985-2007</p>	<p>ELECTRIC CANOPY-BIFOLD DOOR.</p>	<p>NAGLE SIGN CO. (*) JOHN NAGLE, PRES. 440 W. PARKER WATERLOO, IOWA MAILING ADDRESS P.O. BOX 143 WATERLOO, IOWA 50704 TELEPHONE NO. 319 233-4604</p>	<p>SIGNS.</p>		
<p>TOROLA INC., COMMUNICATIONS DIV. J. D. PATTERSON, MTLs. MGR. 500 N. LINCOLN ST. MOUNT PLEASANT, IOWA ZIP CODE 52641 TELEPHONE NO. 319 385-9271</p>	<p>2 WAY RADIO COMMUNICATION SYSTEMS</p>	<p>NATIONAL BY-PRODUCTS, INC. DEWAYNE EHLE, DISTRICT MGR. 601 S.E. 18TH ST. DES MOINES, IOWA MAILING ADDRESS P.O. BOX 615 DES MOINES, IOWA 50303 TELEPHONE NO. 515 265-0381</p>	<p>MEAT &amp; BONE MEAL. HIDES. INEDIBLE GREASE &amp; TALLOW. MEAT SCRAPS. ANIMAL FATS.</p>		
<p>PRINT INC. (*) MARVIN SMITH, PRES. 419 E. 59TH ST. DAVENPORT, IOWA ZIP CODE 52807 TELEPHONE NO. 319 386-2040</p>	<p>COMMERCIAL PRINTING.</p>	<p>NATIONAL OATS CO. KAREL ZACHAR, V. PRES., INTL. OPER. 1515 H AVE. N.E. CEDAR RAPIDS, IOWA ZIP CODE 52402 TELEX NO. 46-4440 TELEPHONE NO. 319 364-9161</p>	<p>OAT FLOUR. CORN MEAL. CORN GRITS. BULK OAT FLAKES. WHOLE OAT GROATS. STEEL CUT OAT GROATS. ROLLED OAT FLAKES (QUICK, INSTANT &amp; OLD FASHIONED). OATS BY-PRODUCTS. POPCORN.</p>		
<p>ITECH CORP. MUV-ALL TRAILER DIV. GERALD JOYNT, PRES. 5500 BRADLEY SIOUX CITY, IOWA MAILING ADDRESS P.O. BOX 3207 SIOUX CITY, IOWA 51102 TELEPHONE NO. 712 255-1691</p>	<p>SEMITRAILERS. LOWBOY GOOSENECK TRAILERS.</p>	<p>NATIONAL-SPENCER, INC. DEAN PIPER, V. PRES.-SALES CORN BELT INDUSTRIAL PARK SPENCER, IOWA MAILING ADDRESS P.O. BOX 57 WICHITA, KAN. 67201 TELEPHONE NO. 712 262-2731</p>	<p>TIRE SEALANT, INK &amp; BARREL PUMPS. PAIL GREASE GUNS. WHEEL BEARING PACKERS. GREASE GUN FILLERS. GEAR LUBRICATION DISPENSER.</p>		
<p>URPHY, THOS. D., CO., THE B. H. VAN DRUFF, PRES. 110 S. 2ND RED OAK, IOWA ZIP CODE 51566 TELEPHONE NO. 712 623-2591</p>	<p>ADVERTISING CALENDARS &amp; RELATED PAPER PRODUCTS. ADVERTISING SPECIALTIES.</p>	<p>NEELY MFG. CO., INC. RUSSELL NEELY, SECY.-TREAS. HIGHWAY 2 W. CORYDON, IOWA MAILING ADDRESS P.O. BOX 338 CORYDON, IOWA 50060 TELEPHONE NO. 515 872-1100</p>	<p>RAIN PONCHOS. GARMENT COVERS. SUBCONTRACT SEWING. SILK SCREEN PRINTING. SEALING OF VINYL MATERIALS.</p>		
<p>URRAY MEAT PACKERS INC., DBA (*) SIDNEY MEAT PLANT GEORGE SPIRES, PRES. SIDNEY, IOWA ZIP CODE 51652 TELEPHONE NO. 712 374-2802</p>	<p>LUNCH MEATS. SAUSAGE. BACON.</p>	<p>NELSON, L. R., CORP. TOM BANDOW, PLANT MGR. 1513 W. 4TH ST. MANNING, IOWA ZIP CODE 51455 TELEPHONE NO. 712 653-8111</p>	<p>BRASS &amp; STEEL HOSE COUPLINGS. BRASS HOSE NOZZLES. LAWN SPRINKLERS. VALVES-UNDERGROUND SYSTEMS. UNDERGROUND SPRINKLER EQUIPMENT. IRRIGATION CONTROLLERS.</p>		
<p>MUSCATINE LIGHTING MFG. CO., INC. ROBERT E. WOOD, GEN.MGR. 2107 STEWART ROAD MUSCATINE, IOWA ZIP CODE 52761 TELEPHONE NO. 319 263-2281</p>	<p>OUTDOOR LIGHTING. INTERIOR INDUSTRIAL LIGHTING.</p>	<p>NELSON MFG. CO. JAMES E. MCKINSTRY, PRES. 3049 12TH ST. S.W. CEDAR RAPIDS, IOWA ZIP CODE 52406 TELEPHONE NO. 319 363-2607</p>	<p>AUTOMATIC LIVESTOCK WATERERS. WATER BUCKET HEATERS.</p>		
<p>MUSCATINE PEARL WORKS (*) H. HAMMER, PRES. 1103 MUSSER ST. MUSCATINE, IOWA MAILING ADDRESS BOX 739 MUSCATINE, IOWA 52761 TELEPHONE NO. 319 263-8411</p>	<p>PRECISION CUT PEARL FOR JEWELRY. BUTTONS. UNIFORM BUTTON SHANKS. BUCKLES &amp; SLIDES. NOVELTIES.</p>	<p>NELSON PRODUCTS CO. LORAS BOGE, PRES. 100 FIRST ST. SIOUX RAPIDS, IOWA MAILING ADDRESS P.O. BOX 390 SIOUX RAPIDS, IOWA 50585 TELEPHONE NO. 712 283-2562</p>	<p>PIG WATERERS &amp; FEEDERS. DOG WATERERS &amp; FEEDERS. FARROWING TROUGH. HOG FEEDERS &amp; WATERERS.</p>		
<p>MUSCATINE TENT &amp; AWNING CO., INC. RUTH HABECK, MGR. 1608 GRANDVIEW AVE. MUSCATINE, IOWA ZIP CODE 52761 TELEPHONE NO. 319 263-3341</p>	<p>(*) CANVAS TENTS, TARPS, &amp; AWNINGS. CANVAS INDUSTRIAL PRODUCTS.</p>	<p>NEW WAY MFG. CO. EUGENE DEHAAL, GEN. MGR. 600 N.E. 48 PL. DES MOINES, IOWA ZIP CODE 50313 TELEPHONE NO. 515 244-1902</p>	<p>SIDE LOADING &amp; REAR LOADING TRUCK MOUNTED REFUSE PACKERS.</p>		
<p>NAMCO INC. OTTO ERMLER, V. PRES. E. HIGHWAY 20 SIOUX CITY, IOWA MAILING ADDRESS P.O. BOX 1917 SIOUX CITY, IOWA 51102 TELEPHONE NO. 712 944-5111</p>	<p>MISC. FARM EQUIPMENT. SELF-UNLOADING FEED WAGONS. PORTABLE GRAIN AUGER. FORK LIFT TRUCKS. INDUSTRIAL TRACTORS. BULK MATERIAL TRUCK BODIES.</p>	<p>NEWELL MACHINERY CO. (*) WALTER F. HEATON, PRES. 5501 N. TOWNE PL. N.E. CEDAR RAPIDS, IOWA ZIP CODE 52404 TELEPHONE NO. 319 393-1610</p>	<p>AIR &amp; HYDRAULIC SLIDE GATES. WATER POLLUTION BASINS &amp; TANKS. MECHANICALLY TRUCK LOADED &amp; UNLOADED 1/2 &amp; 3/4 T. TRASH BINS. LADDERS, CATWALKS &amp; PLATFORMS.</p>		
<p>NADEN INDUSTRIES, INC. ROBERT W. NADEN, V. PRES. 505 FAIR AVE. WEBSTER CITY, IOWA ZIP CODE 50595</p>	<p>ELECTRIC SCOREBOARDS. ELECTRIC GAS PRICE SIGNS.</p>	<td></td> <td style="vertical-align: top;"> <td></td> </td>		<td></td>	

(\*) - INTERESTED IN EXPORTING



# ALPHABETICAL LIST

<p>NEWELL MACHINERY CO.</p>	<p>(CONT'D) CONVEYORS. ELEVATORS. ENCLOSED BULK HANDLING EQUIPMENT. MEAT PROCESSING EQUIPMENT. TRUSS EQUIPMENT.</p>	<p>NORTHWEST MFG. CO. P.O. BOX 255 DOON, IOWA 51235 TELEPHONE NO. 712 726-3225</p>		<p>(CONT'D) POINT HOG CARRIERS FENCE LINE BUN POSTS</p>
<p>WISSEN CORP. CHARLES W. KLINGE, V. PRES.-MKTG. 930 27TH AVE. S.W. CEDAR RAPIDS, IOWA ZIP CODE 52406 TELEX NO. 46-4460 TELEPHONE NO. 319 365-7561</p>	<p>GYMNASTIC HORSES. TRAMPOLINES. GYMNASIUM EQUIPMENT. PARALLEL BARS. GYM MATS. ELECTRIC SCOREBOARDS. UNIVERSAL WEIGHT TRAINING MACHINES.</p>	<p>NORTHWEST MFG. CORP. (*) G.P. STAPLETON, PRES. 705 7TH AVE. CAMANCHE, IOWA ZIP CODE 52730 TELEPHONE NO. 319 259-1612</p>		<p>STAMPINGS MACHINED PARTS. PLAN CUTTING. CUSTOM META FABRICATING POWER ASSIST UNIT PO SEMI-TRAILER LANDING GEAR.</p>
<p>NOBLE CORP. MIKE KENNEALLY, PROD. MGR. FARLEY IND. PARK FARLEY, IOWA ZIP CODE 52046 TELEPHONE NO. 319 874-3304</p>	<p>CUSTOM (CONTRACT) THERMOPLASTIC INJECTION MOLDING. 12 VOLT LIGHTING SYSTEMS.</p>	<p>NORTHWESTERN DISTRIBUTING CO., (*) INC. BRUCE B. GIRTON, PRES. 436 2ND ST. N.E. MASON CITY, IOWA MAILING ADDRESS P.O. BOX 1097 MASON CITY, IOWA 50401 TELEPHONE NO. 515 423-3132</p>		<p>HOG, CATTLE &amp; POULTRY FEED.</p>
<p>NOCKONWOOD INDUSTRIES, INC. H.F. LEON, JR., MGR. 210 S. MADISON ST. BLOOMFIELD, IOWA ZIP CODE 52537 TELEPHONE NO. 515 664-2647</p>	<p>JUVENILE FURNITURE, NURSERY CHAIRS, PLAYYARDS, FOLDING CRIBS, CONVERTIBLE CRIBS, SAFETY SIDES &amp; BED PENS.</p>	<p>NORWESCO, INC., PLASTRONICS DIV. JERRY BAKKER, PLANT MGR. 311 B AVE. GRUNDY CENTER, IOWA ZIP CODE 50638 TELEPHONE NO. 319 824-5201</p>		<p>MOLDED PLASTIC PARTS.</p>
<p>NORAND CORP. R. PETER RYDER, MGR., ACCT. ADMIN. 550 2ND ST. S.E. CEDAR RAPIDS, IOWA ZIP CODE 52401 TELEPHONE NO. 319 366-7611 TWX. 910 525-1359</p>	<p>PHARMACY DATA SYSTEM. PORTABLE DATA SYSTEM. DATA COMMUNICATION SYSTEM.</p>	<p>NULABS, DIV. PIONEER HI-BRED INT'L, INC. MARK S. JOHNSON, PLANT MGR. 401 6TH AVE. DURANT, IOWA MAILING ADDRESS P.O. BOX 698 DURANT, IOWA 52747 TELEPHONE NO. 319 785-4454</p>		<p>SILAGE INOCULANT.</p>
<p>NORDIC FORGE, INC. HENSEL B. PETERSON, PRES. 807 N. 5TH ST. GUTTENBERG, IOWA ZIP CODE 52052 TELEPHONE NO. 319 252-1707</p>	<p>RIPPING &amp; WRECKING BARS. PUNCHES. HAND TOOLS. FARRIERS SUPPLIES. HOOF BUFFER, CHISEL &amp; NIPPERS. BEAM HOOK. COW LIFT &amp; BLOAT SPECULUM. HORSESHOES. HITCH PINS.</p>	<p>OGDEN GRAIN CO. (*) R. A. SCOTT, PRES. OGDEN, IOWA ZIP CODE 50212 TELEPHONE NO. 515 275-4000</p>		<p>SWINE CONCENTRATES. CATTLE SUPPLEMENTS. POULTRY CONCENTRATE &amp; COMPLETE FEEDS.</p>
<p>NORPLEX DIV. UOP INC. RICHARD EHRENEBERGER, SALES MGR. COUNTY ROAD N.E. POSTVILLE, IOWA ZIP CODE 52162 TELEPHONE NO. 319 864-7321</p>	<p>PLASTIC LAMINATES (INDUSTRIAL).</p>	<p>OHLER MACHINERY CO. RALPH E. OHLER, MGR. HIGHWAY 218 N. JANESVILLE, IOWA ZIP CODE 50647 TELEPHONE NO. 319 987-2121</p>		<p>BARRELS. CHECK &amp; SAFETY VALVES. COMBINATION FOOT VALVE &amp; STRAINER. LINE STRAINER. INDUSTRIAL &amp; AGRICULTURAL PUMPS.</p>
<p>NORTHERN ENGRAVING CO., INC. JAMES BURROUGHS, MGR. 902 ROSSVILLE ROAD WAUKON, IOWA ZIP CODE 52172 TELEPHONE NO. 319 568-3443</p>	<p>DECORATIVE METAL TRIM &amp; NAMEPLATES.</p>	<p>OLSEN ENGINEERING INC. LARRY OLSEN, PRES. 1100 E. LE CLAIRE ROAD ELDRIDGE, IOWA ZIP CODE 52748 TELEPHONE NO. 319 285-8134</p>		<p>CONTRACT MACHINE WORK.</p>
<p>NORTHERN IOWA DIE CASTING, INC. RUSH M. SHORTLEY, PRES. HIGHWAY 71 S. MILFORD, IOWA MAILING ADDRESS P.O. BOX 145 MILFORD, IOWA 51351 TELEPHONE NO. 712 338-4649</p>	<p>CUSTOM ZINC DIE CASTINGS. FLOOR FLANGES. PIXTURES. DIE CASTING DIES. JIGS. TRIM DIES.</p>	<p>OLSON MFG. CO. DEAN HUSTON, PRES. DAYTON AT 13TH ST. AMES, IOWA MAILING ADDRESS P.O. BOX 109 AMES, IOWA 50010 TELEPHONE NO. 515 233-1344</p>		<p>ACRYLIC RECIPE CARD &amp; BOOK HOLDERS, CUTTING BOARDS &amp; SNAPSHOT HOLDERS. PLASTIC FABRICATION. LETTERING GUIDE. PORTABLE DRAWING BOARDS. BONDED ACRYLIC TEE SQUARES. STADIA PROTRACTOR. RADIUS CURVES FOR PERSPECTIVE DRAWING.</p>
<p>NORTHRUP KING CO. DAROLD DUERR, MGR. P.O. BOX 190 ELDORA, IOWA ZIP CODE 50627 TELEPHONE NO. 515 858-5441</p>	<p>HYBRID SEED CORN.</p>	<p>OMAHA STANDARD, INC. THOMAS L. MOSER, V. PRES. MKTG. 2401 W. BROADWAY COUNCIL BLUFFS, IOWA ZIP CODE 51501 TELEPHONE NO. 712 328-7444</p>		<p>HYDRAULIC HOISTS. LIVESTOCK BODIES. GRAIN BODIES. CITY STAKE BODIES. CONTRACTOR BODIES.</p>
<p>NORTHWEST BODIES, INC. G. L. DERR, PRES. &amp; GEN. MGR. 1 INDUSTRIAL PARK MANSON, IOWA ZIP CODE 50563 TELEPHONE NO. 712 469-3341</p>	<p>SERVICE TRUCK BODIES (FIBERGLASS). STRADDLE BOXES FOR PICKUP TRUCKS (FIBERGLASS).</p>	<p>ORR, DON, MACHINE WORKS DON ORR, OWNER ARNOLDS PARK, IOWA ZIP CODE 51331 TELEPHONE NO. 712 332-2767</p>		<p>SPECIAL MACHINES. FIBERGLASS FISHING ROD BLANKS. GUIDE WINDING MACHINE.</p>
<p>NORTHWEST MFG. CO. (*) DANIEL VAN BEEK, OWNER MAIN ST. DOON, IOWA MAILING ADDRESS</p>	<p>FARM GATES. HOG FARROWING CRATES. ELECTRIC FENCE POSTS. COW STALLS. HAY STACK FEEDERS. TWO &amp; THREE</p>	<p>OSCAR MAYER &amp; CO., INC. PETER H. HARTUNG, MGR. 1337 W. 2ND ST. DAVENPORT, IOWA</p>		<p>MEAT &amp; MEAT PRODUCTS. LARD. GREASE. MEAT SCRAPS. PLASTIC TRAYS &amp;</p>

(\*) - INTERESTED IN EXPORTING



# ALPHABETICAL LIST

AR MAYER & CO., INC.  
MAILING ADDRESS  
P.O. BOX 3130  
AVENPORT, IOWA 52808  
TELEPHONE NO. 319 322-2611

AR MAYER & CO., INC.  
RAYMOND G. WINBURN, PLANT MGR.  
1. WILLIS AVE.  
PERRY, IOWA  
MAILING ADDRESS  
P.O. #2  
PERRY, IOWA 50220  
TELEPHONE NO. 515 465-5361

KALOOSA ENGINEERING & MFG. CO.  
TED MCCAULEY, SECY.-TREAS.  
1107 11TH AVE. W.  
OSKALOOSA, IOWA  
MAILING ADDRESS  
P.O. BOX 216  
OSKALOOSA, IOWA 52577  
TELEPHONE NO. 515 672-2539

KALOOSA FOOD PRODUCTS CORP.  
JOHN VAN ZETTEN, PRES.  
546 9TH AVE. E.  
OSKALOOSA, IOWA  
ZIP CODE 52577  
TELEPHONE NO. 515 673-3487

MUNDSON FORGE CO. - AN IOWA CORP.  
B. H. OSMUNDSON, PRES.  
400 BROADWAY  
WEBSTER CITY, IOWA  
MAILING ADDRESS  
BOX 154  
WEBSTER CITY, IOWA 50595  
TELEPHONE NO. 515 832-3720

MUNDSON MFG. CO., INC.  
PAUL O. BUCHANAN, V. PRES.  
HIGHWAY 141 W.  
PERRY, IOWA  
MAILING ADDRESS  
P.O. BOX 158  
PERRY, IOWA 50220  
TELEPHONE NO. 515 465-3545

NT POWER SYSTEMS, INC. (\*)  
H. OTT, J. BROWN, L. NOLTE, H.  
KIEFER-CO-OWNERS  
HIGHWAY 66 N.  
BELMOND, IOWA  
ZIP CODE 50421  
TELEPHONE NO. 515 444-4590

VERLAND SYSTEMS INC. (\*)  
NORMAN HUMBLE, DIR. MKTG.  
231 K AVE. N.W.  
CEDAR RAPIDS, IOWA  
ZIP CODE 52405  
TELEPHONE NO. 319 364-7568

WENS BRUSH DIV.-COOPER LAB, INC.  
B. M. HYMAN, V. PRES., SALES  
LOWER MUSCATINE ROAD  
IOWA CITY, IOWA  
ZIP CODE 52240  
TELEX NO. 46-4409  
TELEPHONE NO. 319 338-5411

XPORD SPEAKER CO.  
MIKE OSLAC, PRES.  
412 PEARL  
SABULA, IOWA  
ZIP CODE 52070  
TELEPHONE NO. 319 687-2851

CP MFG., INC.  
RICK DILLON, INTL. SALES  
2903 W. 18TH ST.  
SPENCER, IOWA  
MAILING ADDRESS  
P.O. BOX 1035  
SPENCER, IOWA 51301  
TELEPHONE NO. 712 262-6561

PDM SOLA FLEX  
HOWARD W. GRAHAM, MGR.  
421 S.W. 5TH ST.  
DES MOINES, IOWA

(CONT'D)  
BUBBLES.

FRESH PORK CUTS. MEAT  
SCRAPS. LARD.  
GREASE.

GEAR CASES.  
POWER TRANSMISSIONS.  
CUSTOM MACHINING OF  
CASTINGS.

DRIED, FROZEN &  
LIQUID EGGS.

WRECKING BARS.  
DROP FORGINGS.

CULTIVATOR SWEEPS.  
PLOW SHARES.  
DISC BLADES.

HYDRAULIC SYSTEMS FOR  
PICKUP TRUCKS.

LIGHT WEIGHT LIFT  
TRUCK & EQUIPMENT.

TOOTHBRUSHES.  
HAIRBRUSHES.  
NAILBRUSHES.

AUDIO LOUD SPEAKERS.

PRE-BUILT HOG &  
CALF FACILITIES.  
PLASTIC SLATS.  
HOG BUILDING  
EQUIPMENT.

METALLIC CORRUGATED  
PACKLESS EXPANSION  
JOINTS.

PDM SOLA FLEX  
ZIP CODE 50309  
TELEX NO. 47-8433  
TELEPHONE NO. 515 243-3261

P&P PRECISION RESISTIVE PRODUCTS, (\*)  
INC.  
OSCAR CLINE, PRES.  
655 MAIN ST.  
MEDIAPOLIS, IOWA  
MAILING ADDRESS  
P.O. BOX 154  
MEDIAPOLIS, IOWA 52637  
TELEPHONE NO. 319 394-9131

PAGE MFG. CO.  
CLOYCE PALMER, PRES.  
924 E. STATE ST.  
CLARINDA, IOWA  
ZIP CODE 51632  
TELEPHONE NO. 712 542-5219

PAL ENGINEERING CO., LTD. (\*)  
PAUL A. LEBEDA, PRES.  
614 1ST ST. S.W.  
CEDAR RAPIDS, IOWA  
ZIP CODE 52404  
TELEPHONE NO. 319 363-3609

PALCO LIVESTOCK EQUIPMENT, INC. (\*)  
CURTIS E. PALMER, PRES.  
12TH ST.  
BELLE PLAINE, IOWA  
MAILING ADDRESS  
P.O. BOX 492  
BELLE PLAINE, IOWA 52208  
TELEPHONE NO. 319 444-2501

PALO ALTO MFG. CO.  
DON SYVERSON, SALES MGR.  
AIRPORT ROAD  
EMMETSBURG, IOWA  
MAILING ADDRESS  
P.O. BOX 78  
EMMETSBURG, IOWA 50536  
TELEPHONE NO. 712 852-4155

PARAMAX CO., THE (\*)  
JOE RANNEY, III, V. PRES.  
1200 3RD ST.  
COUNCIL BLUFFS, IOWA  
MAILING ADDRESS  
P.O. BOX 477  
COUNCIL BLUFFS, IOWA 51501  
TELEPHONE NO. 712 328-3028

PARKER, C. W., CO.  
WILLIAM M. FERGUSON, PRES.  
1415 2ND AVE.  
DES MOINES, IOWA  
ZIP CODE 50314  
TELEPHONE NO. 515 243-6610

PARKER INDUSTRIES, INC.  
JAMES M. GRACE, PLANT MGR.  
E. U.S. HIGHWAY 30  
JEFFERSON, IOWA  
ZIP CODE 50129  
TELEPHONE NO. 515 386-2195

PARR MFG., INC.  
ERWIN PARR, PRES.  
3001 S.W. MCKINLEY AVE.  
DES MOINES, IOWA  
ZIP CODE 50315

(CONT'D)

PRECISION & GENERAL  
PURPOSE THIN FILM  
RESISTORS (INDUSTRIAL  
CONTROLS).  
PRECISION & GENERAL  
PURPOSE THIN FILM  
RESISTORS -  
ELECTRONIC  
APPLICATION. CUSTOM  
RESISTIVE NETWORKS.

STAINLESS STEEL HOG  
FEEDERS.

AUTOMOBILE  
CARBURETORS. CUSTOM  
AIRCRAFT TOOLING.  
AUTO IGNITION  
SYSTEMS.

LIVESTOCK PRE-MIXES,  
CONCENTRATES & YEAST  
CULTURES.  
LIVESTOCK SALT  
FEEDER. CATTLE OILERS  
& MASSAGERS.  
LIVESTOCK HANDLING  
EQUIPMENT. PICKUP  
STOCK RACKS.  
FARROWING CRATES.  
CALF FEEDING  
EQUIPMENT. STOCKYARD  
PORTABLE CORRALS  
& GATES.  
LIVESTOCK SCALES.

PORTABLE HIGH  
PRESSURE SPRAYER. HOT  
WATER PRESSURE  
WASHERS.

SOAP. ACID CLEANERS.  
FLOOR CLEANERS, WAXES  
& FINISHES.  
MAINTENANCE  
SANITATION PRODUCTS.  
BOWL CLEANERS.  
GERMICIDES &  
DISINFECTANTS.  
FLOOR SEALS. PAINT &  
VARNISH REMOVERS.  
TWO COMPONENT EPOXY  
PAINT COATINGS.  
TWO COMPONENT EPOXY  
CAULKING. TWO  
COMPONENT EPOXY  
WELDING AGENTS.  
SEAMLESS FLOORING.

FURNITURE POLISH.  
STAINLESS STEEL  
CLEANER/POLISH.  
MARINE POLISH.

REFUSE CONTAINERS.  
TILLAGE TOOL. GRAVITY  
FLOW WAGON BOXES.  
AUGER UNLOADING  
EQUIPMENT.  
GEARS (13 T).

METAL STAMPINGS. OIL  
FILTER END CAPS.  
FIXTURES. TOOLS.  
DIES. JIGS.  
AUTOMOTIVE FUEL



# ALPHABETICAL LIST

<p>PARR MFG., INC. TELEPHONE NO. 515 285-8681</p>	<p>(CONT'D) FILTER.</p>	<p>PHOENIX SYSTEM CONTROL</p>
<p>PATTISON, LLOYD, &amp; SON, INC. (*) BERNARD PATTISON, PARTNER 701 KING FAYETTE, IOWA ZIP CODE 52142 TELEPHONE NO. 319 425-3391</p>	<p>FERTILIZER. AGRICULTURAL LIME.</p>	<p>(CONT'D) PINS &amp; BADGES (PLASTIC). INDUSTRIAL COMMERCIAL AGRICULTURAL CONTROL PANELS (ELECTRIC PNEUMATIC). CUSTOM BUILT SWITCHBOARD &amp; CONTROL PANELS. PEN SETS. DESK PLATES. SIGNS. NAME PLATES. DOOR SIGNS. LEGEND PLATES.</p>
<p>PECH, GUS, MFG. CO., INC. ROBERT A. COLLINS, PRES. 1480 LINCOLN ST. S.W. LE MARS, IOWA ZIP CODE 51031 TELEPHONE NO. 712 546-4145</p>	<p>EARTH BORING MACHINES. BUCKET DRILLING MACHINES.</p>	<p>PICKETT, JOSEPH S., &amp; SONS, INC. (*) JOSEPH S. PICKETT, SR., PRES. E. 4TH ST. EXTENSION DUBUQUE, IOWA ZIP CODE 52001 TELEPHONE NO. 319 582-1867</p>
<p>PELLA INDUSTRIES, INC. (*) LARRY E. TOOM, PRES. 221 SOUTH ST. PELLA, IOWA MAILING ADDRESS P.O. BOX 364 PELLA, IOWA 50219 TELEPHONE NO. 515 628-1333</p>	<p>DISPLAY RACKS. PLASTIC FINISHING. SUBCONTRACT METAL FABRICATION. HAY FEED BUNK, ROUND, FOR LARGE BALES. CORN PICKER HUSKING ROLLS.</p>	<p>BEER. BREWERS SPENT GRAINS. BREWERS YEAST.</p>
<p>PENICK &amp; FORD, LIMITED G. H. ANDERSON, V. PRES. MKTG. 920 1ST ST. S.W. CEDAR RAPIDS, IOWA ZIP CODE 52406 TELEX NO. 46-4417 TELEPHONE NO. 319 398-3700</p>	<p>CORN STARCHES. CORN SUGAR.</p>	<p>CONTRACT MFG. MEAT &amp; POULTRY PROCESSING EQUIPMENT.</p>
<p>PERFECTION FORM CO., THE CLINTON J. KEAY, PRES. 1000 N. 2ND AVE. LOGAN, IOWA ZIP CODE 51546 TELEPHONE NO. 712 644-2831</p>	<p>LITHOGRAPHY. SCHOOL FORMS. BOOKBINDING.</p>	<p>RAILROAD TIES. DRY KILNED LUMBER. PALLET.</p>
<p>PERFEX GROUP, MCQUAY-PERFEX INC. RUSSELL BIRKHEAD, PLANT MGR. 1116 E. 7TH WASHINGTON, IOWA MAILING ADDRESS P.O. BOX 50 WASHINGTON, IOWA 52353 TELEPHONE NO. 319 653-6511</p>	<p>HEAT TRANSFER PRODUCTS. HEAT EXCHANGERS. RADIATORS, HEAVY EQUIPMENT.</p>	<p>VENEER LOGS. LUMBER. RAILROAD TIES. WOOD CHIPS.</p>
<p>PERKY JERKY (*) RON VANDER LEEST, PLANT MGR. 412 S.W. MILLS ST. MITCHELLVILLE, IOWA ZIP CODE 50169 TELEPHONE NO. 515 262-3175</p>	<p>BEEF JERKY.</p>	<p>TURKEY WATERERS. METAL FLUE BRUSHES &amp; SCRAPER. METAL CONDENSOR BRUSHES. PIPELINE CLEANING UNITS. PIPELINE BATCHING UNITS. PIPELINE GAUGING UNITS.</p>
<p>PETERSEN MFG. CO., INC. (*) WILBUR PETERSEN, PRES. 1527 4TH AVE. S. DENISON, IOWA ZIP CODE 51442 TELEPHONE NO. 712 263-2442</p>	<p>CONCRETE BARBEQUE (HOME OR PARK). STEEL TUBING &amp; ROD. AUTOMATIC STOCK WATERING TANKS. HOG WATERERS. CONCRETE HOG SLATS. STEEL HOG GATING (CONFINEMENT).</p>	<p>CONCRETE PIPE UNLOADER (TRUCK MOUNTED).</p>
<p>PETERSEN RADIO CO., INC. DON E. COUPENS, V. PRES. 2800 W. BROADWAY COUNCIL BLUFFS, IOWA ZIP CODE 51501 TELEPHONE NO. 712 323-7539</p>	<p>QUARTZ CRYSTALS.</p>	<p>FABRICATED STRUCTURAL STEEL-BUILDING &amp; BRIDGE. PRESSURE &amp; CRYOGENIC VESSELS. FABRICATED PLATE PRODUCTS. ELEVATED WATER TANKS. STORAGE TANKS &amp; BINS. NUCLEAR CONTAINMENT COMPONENTS.</p>
<p>PETTY LIVESTOCK EQUIP. &amp; MFG. CO. (*) DALE E. PETTY, PRES. HIGHWAY 96 W. GLADBROOK, IOWA ZIP CODE 50635 TELEPHONE NO. 515 473-3020</p>	<p>BOAT DOCKS. HOG GATING. CORRAL PANELS. STOCK RACKS. CATTLE GUARDS. STOCK MOVERS. HAY FEEDERS. HORSE STALLS. SHEEP FEEDERS. CATTLE GATES. FREE STALLS. CALF PENS. HORSE HAY FEEDERS.</p>	<p>MAGAZINES. PAMPHLETS. BOOK PRINTING. MISCELLANEOUS PUBLISHING. BROCHURES. LETTERHEADS. DISPLAY CARDS. FINANCIAL PRINTING. COMMERCIAL PRINTING. ENVELOPE PRINTING. CATALOGS. LABELS. BLISTER &amp; SKIN PACK PRINTING. COMMERCIAL PRINTING- LITHOGRAPHIC. GREETING CARD PUBLISHING. OFFICE FORMS.</p>
<p>PHOENIX SYSTEM CONTROL (*) THOMAS A. HARPER, GEN. MGR. R. #4 BOX 81 MUSCATINE, IOWA ZIP CODE 52761 TELEPHONE NO. 319 264-3147</p>	<p>PLASTIC ENGRAVING. PLASTIC LAMINATED ENGRAVED SIGNS. INDUSTRIAL IDENTIFICATION SYSTEMS. BANK FIXTURES (PLASTIC LAMINATE). NAME TAGS.</p>	<p>PLAIN TALK PUBLISHING CO. (*) JOHN MERTZ, V. PRES.-SALES 511 E. 6TH ST. DES MOINES, IOWA ZIP CODE 50309 TELEPHONE NO. 515 282-0485</p>

(\*) - INTERESTED IN EXPORTING



# ALPHABETICAL LIST

(CONT'D)

AIN TALK PUBLISHING CO.

(CONT'D)  
TYPESETTING.

PRIDE CO., INC.  
P.O. BOX 207  
DE WITT, IOWA  
ZIP CODE 52742  
TELEPHONE NO. 319 659-9106

ASTICO LTD. (\*)  
FRANK WILLIS, MGR.  
303 CENTER ST.  
MANNING, IOWA  
ZIP CODE 51455  
TELEPHONE NO. 712 653-2882

COLLARS & BUSHINGS.  
CUSTOM INJECTION  
MOLDING. PLASTIC  
THREADED PIPE  
FITTINGS. ROTATIONAL  
MOLDED PRODUCTS.  
PLASTIC INJECTION  
MOLDS.  
FISHING ROD & REEL.

PRIES ENTERPRISES, INC.  
ART PRIES, PRES.  
3136 WAGNER ROAD  
WATERLOO, IOWA  
MAILING ADDRESS  
P.O. BOX 793  
WATERLOO, IOWA 50704  
TELEPHONE NO. 319 236-0014

ALUMINUM EXTRUSIONS.

EASANT VALLEY INDUSTRIES (\*)  
JAMES B. GUNTHER, PRES.  
312 15TH ST.  
BETTENDORF, IOWA  
MAILING ADDRESS  
P.O. BOX 258  
PLEASANT VALLEY, IOWA 52767  
TELEPHONE NO. 319 359-6377

WIRING HARNESSSES  
(AGRICULTURAL,  
SNOWMOBILE &  
APPLIANCE).

PRIDE-MOVER CO.  
L. G. WADDELL, EXEC. V. PRES.  
HIGHWAY 61 E.  
MUSCATINE, IOWA  
ZIP CODE 52761  
TELEPHONE NO. 319 263-1761

FRONT-END LOADERS.  
POWERED CONCRETE &  
MASONRY MATERIAL  
HANDLING BUGGIES.  
ELECTRIC LIFT TRUCKS.

LEXCO-J & B PLASTICS DIV.  
H. P. RANDA, PLANT MGR.  
RAILROAD AVE.  
BLOOMFIELD, IOWA  
ZIP CODE 52537  
TELEPHONE NO. 515 664-1286

CUSTOM PLASTICS  
MOLDING.

PRINCE MFG. CORP.  
DON PATRICK, SALES MGR.  
4600 S. LEWIS BLVD.  
SIOUX CITY, IOWA  
MAILING ADDRESS  
P.O. BOX 537  
SIOUX CITY, IOWA 51102  
TELEX NO. 48-7143  
TELEPHONE NO. 712 277-4061

HYDRAULIC VALVES.  
HYDRAULIC HAND PUMPS.  
PTO HYDRAULIC PUMPS.  
BREATHERS.  
RESTRICTORS.  
HYDRAULIC CYLINDERS.

LEXCO-J & B PLASTICS DIV.  
BOB SILVERMAN, GEN. MGR., SALES  
W. STONE AVE.  
FAIRFIELD, IOWA  
MAILING ADDRESS  
P.O. BOX 607  
FAIRFIELD, IOWA 52556  
TELEPHONE NO. 515 472-3137

CUSTOM EXTRUDED  
PLASTIC PRODUCTS.  
INJECTION MOLDED  
PLASTICS. EXTRUDED  
GAS PIPE. INJECTION  
MOLDED GAS PIPE  
FITTINGS. MICROWAVE  
OVEN GASKET.

PRINTCO (\*)  
ROBERT ARMENTROUT, OWNER-MGR.  
710 S. 3RD AVE.  
MARSHALLTOWN, IOWA  
ZIP CODE 50158  
TELEPHONE NO. 515 753-3336

COMMERCIAL PRINTING.

OLO PLASTICS, DIV. OF M-C INDUSTRIES,  
INC.  
JUDY BECKWITH, PRODUCT MGR.  
N. BIRCH ROAD  
MONTICELLO, IOWA  
ZIP CODE 52310  
TELEPHONE NO. 319 465-5435

CUSTOM FLEXIBLE  
PLASTIC FABRICATING.  
PROTECTIVE COVERS  
(SNOWMOBILE, BOOK,  
MACHINE). PACKAGING  
POUCHES. CUSTOM  
ADVERTISING  
SPECIALTIES.  
MISC. MEDICAL  
DISPOSABLES. IV  
ARMBOARDS.

PRINT'N PLACE (VAL-MAR, INC.) (\*)  
DONALD E. KALSTON, JR., PRES.  
125 N. MARSHALL ST.  
BURLINGTON, IOWA  
ZIP CODE 52601  
TELEPHONE NO. 319 754-8131

JOB PRINTING  
(LITHOGRAPHIC).  
MAGNETIC & PLASTIC  
SIGNS.

POLY-TEK MFG., INC. (\*)  
JAMES R. FREDERICK, V. PRES.  
2217 BROADWAY  
GRANGER, IOWA  
MAILING ADDRESS  
P.O. BOX 178  
GRANGER, IOWA 50109  
TELEPHONE NO. 515 999-2581

INSULATED CEILING &  
WALL PANELS.  
SINGLE & TWO SOW  
CONFINEMENT  
FARROWING UNITS.

PRODUCTIVE ACRES MFG. CO., INC.  
DENNIS C. PALMER, PRES.  
1301 S. 7TH ST.  
OSKALOOSA, IOWA  
ZIP CODE 52577  
TELEPHONE NO. 515 672-2576

FERTILIZER SPREADERS.  
ROUND BALE HANDLING  
SYSTEM.  
FERTILIZER HANDLING  
EQUIPMENT. BULK FEED  
HANDLING EQUIPMENT.  
SEMITRAILERS.

PORTA-VET INDUSTRIES, INC. (\*)  
GORDON L. MOSER, GEN. MGR.  
110 WOOD ST.  
HUDSON, IOWA  
MAILING ADDRESS  
P.O. BOX 728  
HUDSON, IOWA 50643  
TELEPHONE NO. 319 988-4165

MOBILE VETERINARY  
CLINIC.

PROGRESSIVE TOOL CO., INC. (\*)  
JOHN MEYER, PRES.  
1624 BLACKHAWK  
WATERLOO, IOWA  
MAILING ADDRESS  
P.O. BOX 656  
WATERLOO, IOWA 50704  
TELEPHONE NO. 319 234-6619

DIES. JIGS. FIXTURES.  
PLASTIC MOLD DIES.  
GAUGES.  
SPECIAL PRODUCTION  
MACHINERY.  
EDM MACHINING &  
TRAVELING WIRE EDM  
MACHINING.

PRECISION PULLEY INC. (\*)  
K. C. VALSTER, PRES.  
R. #1 BOX 561  
KNOXVILLE, IOWA  
ZIP CODE 50138  
TELEPHONE NO. 515 842-5931

CONVEYOR PULLEYS.

PJTCO INC.  
MERLYN OKLAND, PRES.  
204 W. BROAD  
STORY CITY, IOWA  
ZIP CODE 50248  
TELEPHONE NO. 515 733-4381

RUNNING BOARDS  
(PICKUPS, VANS &  
R.V.'S).

PRECISION STEEL CO.-IOWA (\*)  
HARVEY L. STONER, V. PRES.  
320 W. 1ST ST.  
WILTON, IOWA  
ZIP CODE 52778  
TELEPHONE NO. 319 732-3571

COLD DRAWN STEEL  
BARS.

PYRAMID INC.  
THOMAS B. SMITH, CHAIRMAN  
522 N. 9TH AVE. E.  
NEWTON, IOWA  
MAILING ADDRESS  
P.O. BOX 158  
NEWTON, IOWA 50208  
TELEPHONE NO. 515 792-2405

POLYURETHANE DRIVE  
BELTS. POLYURETHANE  
INJECTION MOLDING.

PRESTOLITE BATTERY DIV., AN ELTRA  
CO.  
V. R. LAWSON, PLANT MGR.  
GRANT ST.  
MANCHESTER, IOWA  
ZIP CODE 52057  
TELEPHONE NO. 319 927-4501

LEAD ACID BATTERIES.

QUAKER OATS CO., THE  
RICHARD B. STIMPLE, PLANT MGR.  
418 2ND ST. N.E.  
CEDAR RAPIDS, IOWA  
MAILING ADDRESS  
P.O. BOX 1848  
CEDAR RAPIDS, IOWA 52406  
TELEPHONE NO. 319 362-3121

CORN GRITS, MEAL &  
FLOUR. BARLEY  
PRODUCTS.  
CORN & OAT CEREALS.  
PUPPED WHEAT & RICE.  
ROLLED OATS.  
DOG FOOD.  
PURPURAL.

PRIDE CO., INC.  
HUBERT A. HUGHES, MGR.

HYBRID SEED CORN.

QUALITY CONTROL EQUIPMENT CO.  
W. H. WEISSENBURGER, PRES.  
1916 DEAN AVE.  
DES MOINES, IOWA

SEED TREATERS.  
AUTOMATIC DRY  
MATERIALS SAMPLERS.  
PLOW METERS.

(\*) - INTERESTED IN EXPORTING



# ALPHABETICAL LIST

QUALITY CONTROL EQUIPMENT CO. MAILING ADDRESS P.O. BOX 6060 EDM STA. DES MOINES, IOWA 50309 TELEX NO. 47-8401 TELEPHONE NO. 515 266-2268	(CONT'D) AUTOMATIC BAGGING CONVEYOR. AUTOMATIC WASTE WATER SAMPLING EQUIPMENT.	RAWHIDE RANCH BAVARIAN MEAT, INC. HOWARD W. GREINER, PRES. SIGOURNEY, IOWA ZIP CODE 52591 TELEPHONE NO. 515 622-3600	(*) BEEF SAUSAGE. OLD WORLD GERMAN SAUSAGE. KIPPERED BEEF SAUSAGE. MECHANICALLY DEBONED BEEF & PORK PRODUCT. HAMBURGER (BULK & PATTIES). BEEF & PORK CUTS.
QUALITY CRAFT CORP. (*) ARNOLD JOHNSON, PRES. HIGHWAY 150 S. INDEPENDENCE, IOWA ZIP CODE 50644 TELEPHONE NO. 319 334-3344	VACUUM FORMING. FABRICATED PLASTICS. PROTOTYPE PARTS. URETHANE FOAM MOLDING. TOOL & DIE. CUSTOM BUILT SPECIAL MACHINES. MACHINING. MAGNETIC SIGNS.	RAY-MAN INC. RAYMOND L. EAKINS, PRES. KEOTA, IOWA ZIP CODE 52248 TELEPHONE NO. 515 636-3014	FLOATER LOADER. BULKMASTER FEED BODIES. CONVEYORS. UNDERCAR UNLOADERS.
QUALITY INSULATION MFRS. (*) CHARLES SOUTH, PRES. 1930 EASTON BLVD. DES MOINES, IOWA ZIP CODE 50316 TELEPHONE NO. 515 266-2677	CELLULOSE INSULATION.	RED JACKET PUMPS, DIV. WYLAIN, INC. OSCAR BUSSELL, MGR. INTL. SALES 500 E. 59TH ST. DAVENPORT, IOWA MAILING ADDRESS P.O. BOX 3888 DAVENPORT, IOWA 52808 TELEX NO. 46-8437 TELEPHONE NO. 319 391-8600	PUMPS, WATER SYSTEMS. INDUSTRIAL WATER PUMPS. AGRICULTURAL IRRIGATION PUMPS. PUMPS, GASOLINE SERVICE STATIONS.
QUALITY QUICK PRINT (*) BRUCE ALLAN MEAD, OWNER 14 N. 8TH ST.-HIGHWAY 107 CLEAR LAKE, IOWA ZIP CODE 50428 TELEPHONE NO. 515 357-3858	JOB PRINTING. PLANETARIUM, PROJECTOR & GEODESIC DOME (CLASSROOM EDUCATIONAL MATERIALS).	REDI WATER CONDITIONING CO. (*) HARRY J. SAMMS, GEN. MGR. HIGHWAY 30 W. DE WITT, IOWA MAILING ADDRESS P.O. BOX 185 DE WITT, IOWA 52742 TELEPHONE NO. 319 659-9198	VALVE-WATER FLOW. CHEMICAL PUMP. FEED PUMP. FILTER MEDIA (WATER SOFTENER). WATER SOFTENERS & CONDITIONERS (RESIDENTIAL & COMMERCIAL). WATER FILTERS.
QUINN MACHINERY, DIV. OF ZEIDLERS, INC. WAYNE H. GRAFF, ADMIN. V. PRES. 800 RICKER WATERLOO, IOWA MAILING ADDRESS P.O. BOX 2368 WATERLOO, IOWA 50705 TELEPHONE NO. 319 232-6881	CONCRETE PIPE MACHINERY & EQUIPMENT.	REFRIGERATION, INC., DBA, PERCIVAL MFG. CO. S. RADNICH, PLANT MGR. 1805 E. 4TH ST. BOONE, IOWA MAILING ADDRESS P.O. BOX 249 BOONE, IOWA 50036 TELEPHONE NO. 515 432-6501	SCIENTIFIC PLANT GROWTH LABORATORIES. CONSTANT TEMPERATURE & HUMIDITY ENVIRONMENTAL LABORATORIES. COMMERCIAL REFRIGERATORS & FREEZERS. REFRIGERATED MEAT & VEGETABLE CASES. REFRIGERATED REACH-IN CASES.
QUINN POPCORN CO., INC. KENNETH E. QUINN, PRES. P.O. BOX 608 LAKE VIEW, IOWA ZIP CODE 51450 TELEX NO. 48-7150 TELEPHONE NO. 712 657-8561	POPCORN.	REYNOLD INC. - KNIFE DIV. DAVID BRANDHORST, PLANT MGR. OTTUMWA IND. AIRPORT OTTUMWA, IOWA ZIP CODE 52501 TELEPHONE NO. 515 682-7576 TWX. 910 520-1452	AGRICULTURAL KNIVES. LAWN MOWER BLADES.
RALSTON PURINA CO. ROGER SCHMIDT, TRAFFIC MGR. 2200 MANUFACTURING DRIVE CLINTON, IOWA ZIP CODE 52732 TELEPHONE NO. 319 243-5510	PET FOODS.	RICH, LOUIS, FOODS, INC. PETER POHL, FOREIGN MKT. DEV. P.O. BOX 288 WEST LIBERTY, IOWA ZIP CODE 52776 TELEX NO. 46-4447 TELEPHONE NO. 319 627-2127	FROZEN TURKEY PARTS. COOKED TURKEY ITEMS.
RANCO FERTISERVICE, INC. PAUL KRILE, PRES. SIOUX RAPIDS, IOWA ZIP CODE 50585 TELEPHONE NO. 712 283-2525	FERTILIZER BLENDERS & AUGERS. BUCKET ELEVATORS. BELT CONVEYORS. OVER- TRACK CAR UNLOADERS.	RICHWAY PRODUCTS, INC. PAUL BORGLUM, PRES. 525 MAIN ST. JANESVILLE, IOWA ZIP CODE 50647 TELEPHONE NO. 319 987-2224	LIQUID SPECIALTY FERTILIZERS. CUSTOM SPRAY PAINTING FOR TRADE. FOAM MARKING MACHINE. GREENHOUSE FOAM PESTICIDE APPLICATION SYSTEM. 5 GAL. CAN CRUSHER.
RAPIDS, INC. D. C. VAN METRE, V. PRES. 220 6TH ST. N.W. CEDAR RAPIDS, IOWA MAILING ADDRESS P.O. BOX 396 CEDAR RAPIDS, IOWA 52406 TELEPHONE NO. 319 364-5186	COMMERCIAL REFRIGERATION EQUIPMENT. BOTTLE & DRAFT BEER COOLERS. WALK-IN & DRIVE-IN COOLERS.	RID-A-BIRD, INC. (*) ROBERT D. BOSCH, PRES. 1224 GRANDVIEW AVE. MUSCATINE, IOWA ZIP CODE 52761 TELEPHONE NO. 319 263-7970	BIRD REPELLING PERCH.
RAPIDS MACHINERY CO. RICHARD D. SNYDER, SALES MGR. 3575 3RD AVE. MARION, IOWA ZIP CODE 52302 TELEPHONE NO. 319 377-6371	AGRICULTURAL HORIZONTAL MIXERS. MISC. AGRICULTURAL MACHINERY. HORIZONTAL FOOD MIXERS. HORIZONTAL CHEMICAL & PLASTIC MIXERS.	RIDDLE, INC. GENE L. RIDDLE, PRES. 615 E. WASHINGTON MONTICELLO, IOWA ZIP CODE 52310 TELEPHONE NO. 319 465-4387	PRECIOUS METAL PLATING. PLATED THROUGH HOLES. SINGLE-DOUBLE SIDED PRINTED CIRCUIT BOARDS.
RATH PACKING CO., THE RODNEY E. SLIGHT, GEN. MGR. COLUMBUS JUNCTION, IOWA ZIP CODE 52738 TELEPHONE NO. 319 728-8021	PORK CUTS & TRIMMINGS. SMOKED PICNICS. LARD. TANKAGE. GREASE.		
RATH PACKING CO., THE EMMET A. MC GUIRE, PRES. SYCAMORE & ELM STS. WATERLOO, IOWA ZIP CODE 50704 TELEPHONE NO. 319 235-8900	MEAT & MEAT PRODUCTS.		

(\*) - INTERESTED IN EXPORTING



# ALPHABETICAL LIST

(CONT'D)

RIGGS, J. F., PUBLISHING CO., THE  
J. H. RIGGS, PRES.  
406 42ND ST.  
DES MOINES, IOWA  
ZIP CODE 50312  
TELEPHONE NO. 515 255-9523

REGISTER, RECORD &  
PLAN BOOKS. SCHOOL  
RECORD BOOKS.

ROBINTECH, INC.  
INDUSTRIAL AVE.  
GRINNELL, IOWA  
MAILING ADDRESS  
P.O. BOX 649  
GRINNELL, IOWA 50112  
TELEPHONE NO. 515 236-7505  
TWX. 910 520-2821

LEY BROS., INC. (\*)  
JAMES (SAM) JENNISON, PRES.  
4TH & CASH STS.  
BURLINGTON, IOWA  
MAILING ADDRESS  
360 WASHINGTON ST.  
BURLINGTON, IOWA 52601  
TELEPHONE NO. 319 753-1667

PAINT & COATINGS.  
CAULKING COMPOUND.  
ROOF COATINGS.  
LUBRICATING OILS &  
GREASES.

ROCKLIN MFG. CO.  
I. J. ROCKLIN, GEN. MGR.  
110 S. JENNINGS  
SIOUX CITY, IOWA  
ZIP CODE 51102  
TELEPHONE NO. 712 255-7957

SHOCK MOUNT &  
VIBRATION CONTROL  
EQUIPMENT. CONTRACT  
MFG.  
AGRICULTURAL TRACTOR  
ATTACHMENTS.  
METAL CUTTING BAND  
SAWS. BROKEN DRILL &  
TAP REMOVERS.  
MACHINE TOOLS.  
SPECIAL FOOD INDUSTRY  
MACHINERY. MEAT  
HOOKS.  
TOOLS & DIE  
PROCESSING EQUIPMENT.  
POWER DRIVE  
ACCESSORIES.  
ELECTRONIC HARD  
SURFACING EQUIPMENT.  
TUNGSTEN CARBIDE  
DEPOSITING EQUIPMENT.  
ELECTRICAL DISCHARGE  
MACHINES. METAL  
DISINTEGRATORS.  
LIQUID LEVEL  
CONTROLS.

NG KING VISIBLES, INC.  
CRAIG DRAKE, PRES.  
215 W. 2ND ST.  
MUSCATINE, IOWA  
ZIP CODE 52761  
TELEX NO. 46-8559  
TELEPHONE NO. 319 263-8144

MICROFICHE, VISIBLE  
STRIP, MAG CARD,  
DISKETTE, MINI-  
DISKETTE, CASSETTE  
& TYPE ELEMENT  
STORAGE DEVICES.

NG-O-MATIC MFG. CO., INC. (\*)  
WILLIAM R. VAN ZANTE, PRES.  
R. #3  
PELLA, IOWA  
MAILING ADDRESS  
P.O. BOX 305  
PELLA, IOWA 50219  
TELEPHONE NO. 515 628-1515

DISPLAY FIXTURES.  
SHEET METAL WORK.  
TOOL BOXES.  
TILE GUARDS.  
HOG CATCHER.  
HYDRAULIC PIT  
CLEANER.

STO, INC.  
MILES DUCK, CONTROLLER  
340 12TH ST. N.W.  
MASON CITY, IOWA  
ZIP CODE 50401  
TELEPHONE NO. 515 423-1943

SCRUB PADS & DISH  
CLOTHS (HOME & AUTO).  
GOLF CLOTHS.  
AUTO/TRUCK BUCKET &  
REGULAR SEAT  
CUSHIONS.  
CANVAS GOODS.  
TARPAULINS.  
PUBLISH TRUCKERS  
GUIDE.  
TRUCKERS' EXPENSE  
BOOKS & LOG BOOKS.  
LITHOGRAPHIC  
PRINTING.  
TRUCK DRIVER PERSONAL  
CAB SUPPLIES.  
BUSINESS CASES.  
TOOL POUCHES. KNIFE  
SHEATHS. LEATHER  
LUGGAGE TAGS. LEATHER  
& NYLON WATCH BANDS.  
LEATHER SAFETY CHAIN  
"TRUCKER" WALLETS.  
LEATHER & NYLON LACE.  
MISC. LEATHER  
SPECIALTIES.  
HOUSEWARES & CLEANING  
TOOLS.  
METAL WATCH BANDS.  
TRUCKER "WIDE LOAD &  
OVERSIZE" SIGNS.

ROCKWELL INTERNATIONAL CORP.  
L. H. BUSSEY, PLANT, MGR.  
W. STONE ROAD  
FAIRFIELD, IOWA  
MAILING ADDRESS  
P.O. BOX 628  
FAIRFIELD, IOWA 52556  
TELEX NO. 47-8319  
TELEPHONE NO. 515 472-5111

DRIVE ASSEMBLIES &  
UNIVERSAL JOINTS,  
AGRICULTURAL  
EQUIPMENT.  
STEERING ASSEMBLIES,  
AUTOMOTIVE.

CHIE INDUSTRIES, INC.  
DAN DURBIN, EXPORT MGR.  
120 S. MAIN  
CONRAD, IOWA  
ZIP CODE 50621  
TELEPHONE NO. 515 366-2525

FROST-PROOF FARM  
HYDRANTS.  
SPACE HEATERS.  
TANK VALVES.  
PET FOUNTAINS.  
AUTOMATIC PRESSURE  
SWINE WATERERS.  
LIVESTOCK FOUNTAINS.  
GRAVITY SWINE  
WATERERS. NIPPLE  
SWINE WATERERS.

ROGNESS SAWMILL, INC. (\*)  
DARRELL S. ROGNESS, PRES.  
P.O. BOX 82  
WAUKON, IOWA  
ZIP CODE 52172  
TELEPHONE NO. 319 568-2243

HARDWOOD LUMBER.  
RAILROAD CROSSTIES.  
LOGS.

VERSIDE PLASTICS, INC.  
THOMAS L. GUNN, PRES.  
BONAPARTE, IOWA  
ZIP CODE 52620  
TELEPHONE NO. 319 592-3166

INJECTION MOLDING FOR  
THE TRADE.  
PLASTIC MOLD DIES.

ROLFES, GEORGE A., CO.  
AMED FERNANDEZ, EXPORT MGR.  
INDUSTRIAL PARK ROAD  
BOONE, IOWA  
MAILING ADDRESS  
P.O. BOX 458  
BOONE, IOWA 50036  
TELEPHONE NO. 515 432-3500  
TWX. 910 520-2431

FIBERGLASS TANKS.  
SHEETMETAL DUCT.  
METAL CULVERT PIPE.  
AGRICULTURAL  
SPRAYERS. ELECTRIC  
& LPS CROP DRYERS.  
BALED HAY CONVEYORS.  
AERATION FANS.  
DUST FILTERS.  
TEMPERATURE  
EQUIPMENT.

VERSIDE PRODUCTS CORP.  
BOY WOODWARD, GEN. MGR.  
2511 STATE ST.  
BETTENDORF, IOWA  
ZIP CODE 52722  
TELEPHONE NO. 319 355-1821

SHEAR BLADES &  
ACCESSORIES. ROTORS  
FOR SCRAP SHREDDING.  
ROTOR ACCESSORIES.

ROLSCREEN CO.  
NED HEDRICK, V. PRES. MKTG.  
105 MAIN  
PELLA, IOWA  
ZIP CODE 50219  
TELEX NO. 47-8459  
TELEPHONE NO. 515 628-1000

WOOD WINDOWS.  
FOLDING DOORS.  
PARTITIONS.  
GLASS SLIDING DOORS.  
ROLLING WINDOW  
SCREENS.

ROOSE MFG. CO. (\*)  
GERALD L. ROOSE, PRES.  
R. #3  
PELLA, IOWA  
ZIP CODE 50219  
TELEPHONE NO. 515 628-2529

LIVESTOCK & HAY  
MOVING EQUIPMENT.  
LIVESTOCK FEEDERS.  
TRAILERS.

ROSKAMP MFG., INC.  
HAROLD ROSKAMP, V. PRES.  
616 GRAND BLVD.  
CEDAR FALLS, IOWA  
ZIP CODE 50613  
TELEX NO. 46-5653  
TELEPHONE NO. 319 266-1792

STEAM CHAMBERS. OAT  
HULLERS. GRAIN ROLLER  
MILLS. CRUMBELIZERS.  
FLAKING MILLS.

ROBINTECH, INC.  
EDWARD H. CHRISTENSEN, DIR. OF INT'L. OPER.

PVC PLASTIC PIPE.

ROTO ROOTER CORP.  
WILLIAM F. DAU, V. PRES. MKTG.  
300 ASHWORTH  
WEST DES MOINES, IOWA

FLEXIBLE WIRE CABLE.  
SEWER & DRAIN  
CLEANING MACHINES,  
PARTS & ACCESSORIES.



# ALPHABETICAL LIST

ROTO ROOTER CORP.  
ZIP CODE 50265  
TELEPHONE NO. 515 223-1343

ROYAL INDUSTRIES-HINSON DIV.  
DUANE H. FORNER, DIST. SALES MGR.  
3470 W. AIRLINE HIGHWAY  
WATERLOO, IOWA  
MAILING ADDRESS  
P.O. BOX 480  
WATERLOO, IOWA 50704  
TELEPHONE NO. 319 235-7021

ROYAL INDUSTRIES-NOBLE DIV.  
LYLE D. KAPASKA, V. PRES. SALES  
515 N. 16TH ST.  
SAC CITY, IOWA  
ZIP CODE 50583  
TELEPHONE NO. 712 662-4731

RUAN-BANDAG  
JOHN F. WORLEY, CORP. MGR.  
1500 S.E. 30TH  
DES MOINES, IOWA  
ZIP CODE 50317  
TELEPHONE NO. 515 245-2600

RUBBER DYNAMICS CORP.  
GENE LUSCOMBE, PRES.  
ARMSTRONG, IOWA  
ZIP CODE 50514  
TELEPHONE NO. 712 864-3737

RUSSELLS GUIDES, INC.  
HARRY GILLESPIE, PRES.  
817 2ND AVE. S.E.  
CEDAR RAPIDS, IOWA  
MAILING ADDRESS  
P.O. BOX 278  
CEDAR RAPIDS, IOWA 52406  
TELEPHONE NO. 319 364-6138

RYAN, F. B., MFG. CO., INC.  
J. P. RYAN, PRES.  
OLD HIGHWAY 34 E.  
CHARITON, IOWA  
MAILING ADDRESS  
BOX 451  
CHARITON, IOWA 50049  
TELEPHONE NO. 515 774-5981

S.M.V. INDUSTRIES, INC.  
BOB WILCOX, MGR.  
125 S. MAIN ST.  
COUNCIL BLUFFS, IOWA  
ZIP CODE 51501  
TELEPHONE NO. 712 323-0656

S & S TRAILER SALES (\*)  
DOROTHY SCHWAB, OFF. ASST.  
HIGHWAY 212 W.  
BELLE PLAINE, IOWA  
ZIP CODE 52208  
TELEPHONE NO. 319 444-2801

SAFE-WELL MFG. CO.  
JAMES SUNDBERG, MGR.  
ALBERT CITY, IOWA  
ZIP CODE 50510  
TELEPHONE NO. 712 843-5883

ST. LOUIS GEAR CO.  
PETER F. WULFING, PRES.  
MAIN ST. ROAD  
KEOKUK, IOWA  
MAILING ADDRESS  
P.O. BOX 8  
KEOKUK, IOWA 52632  
TELEPHONE NO. 319 524-5042

ST. REGIS PAPER CO.-CONTAINER  
DIV.-FOLDING CARTON DIV.  
ROBERT F. NEUWOEHNER, GEN. MGR.

(CONT'D)  
FARM DRAIN TILE  
CLEANING EQUIPMENT.  
SEWER & DUCT RODDING  
MACHINES.

AIR CUSHIONS.  
TRACTOR UMBRELLAS &  
SUN SHADES. TRACTOR  
CABS. TRACTOR  
HEATERS. ROLL  
PROTECTED TRACTOR  
CABS.  
PAINT SHAKER.

ROW CROP CULTIVATORS.  
CHEMICAL APPLICATORS.  
DRAWBARS. FINISHING  
HARROWS. SPRINGTOOTH  
FIELD CONDITIONERS.  
FIELD CULTIVATORS.  
SUB-SOILERS. CHISEL  
PLOWS. MULCHERS.

TRUCK RETREADS  
(INDUSTRIAL & OFF  
ROAD).

COLLAPSIBLE STORAGE  
TANKS.  
WOOD BURNING STOVES.  
AERIAL BUCKET LIFTS.

OFFICIAL BUS GUIDES  
& SCHEDULES.  
JOB PRINTING.

WATER MAIN & GAS  
PIPELINE PLOWS.  
UNDERGROUND TUBING,  
WIRE & CABLE LAYING  
PLOWS.

MOWER WHEELS.  
CULTIVATOR SHIELD.  
SHOCK HITCHES. MILO  
GUARDS. CHAINBINDERS.  
WARNING LIGHTS (AG  
EQUIPMENT).  
PICKUP TRUCK COVER  
TIE DOWN.  
SMV SIGNS.

FIRE TRUCK  
FABRICATION (SPECIAL  
ORDER).  
TRUCK BOXES.  
FIFTH WHEEL  
COMMERCIAL TRAILERS.  
LIVESTOCK & GRAIN  
CONB. TRAILERS.

PELLET USED IN  
WELL CHLORINATOR.  
WELL CHLORINATORS.

GEARS.

FOLDING CARTONS.  
DISPLAYS. LAMINATED  
PREPRINTED

ST. REGIS PAPER CO.-CONTAINER  
DIV.-FOLDING CARTON DIV.  
2150 KERPER BLVD.  
DUBUQUE, IOWA  
ZIP CODE 52001  
TELEPHONE NO. 319 557-1170

SALSBURY LABORATORIES  
MILES FREITAG, V. PRES., INTL.  
2000 ROCKFORD ROAD  
CHARLES CITY, IOWA  
ZIP CODE 50616  
TELEPHONE NO. 515 257-2422  
TWX. 910 523-6820

SAMPSON SUPPLY & MFG., INC. (\*)  
JOE MATOUS, PRES.  
1460 W. AIRLINE  
WATERLOO, IOWA  
ZIP CODE 50703  
TELEPHONE NO. 319 234-5567

SANDY HILL INC. (\*)  
JIM BORGLUM, MGR.  
P.O. BOX 845  
CLARKSVILLE, IOWA  
ZIP CODE 50619  
TELEPHONE NO. 319 278-4927

SANTA CLAUS INDUSTRIES  
RICHARD COHN, V. PRES. SALES  
P.O. BOX 629  
WATERLOO, IOWA  
ZIP CODE 50704  
TELEPHONE NO. 319 235-6565

SARGENT CO., THE  
GARY SARGENT, PRES.  
1730 I AVE. N.E.  
CEDAR RAPIDS, IOWA  
ZIP CODE 52402  
TELEPHONE NO. 319 363-1302

SAWYER TIE CO.  
FLOYD GETTMAN, MGR.  
MONONA, IOWA  
ZIP CODE 52159  
TELEPHONE NO. 319 539-2810

SCHILTZ PROCESSING (\*)  
MARLIN SCHILTZ, MGR.  
MAIN ST.  
SWEA CITY, IOWA  
MAILING ADDRESS  
BOX P  
BANCROFT, IOWA 50517  
TELEPHONE NO. 515 272-4510

SCHNEIDER, CHARLES, & CO. (\*)  
JERRY SCHNEIDER, EXPORT  
518 N. 10TH ST.  
COUNCIL BLUFFS, IOWA  
ZIP CODE 51501  
TELEX NO. 04-8562  
TELEPHONE NO. 712 328-1587

SCHNEIDER METAL MFG.  
L. J. SCHNEIDER, JR., PRES.  
2421 15TH ST. S.W.  
MASON CITY, IOWA  
ZIP CODE 50401  
TELEPHONE NO. 515 424-6150

SCHULER MFG. & EQUIPMENT CO.,  
INC.  
DORLAND SCHULER, PRES.  
R. #2  
GRISWOLD, IOWA  
ZIP CODE 51535  
TELEPHONE NO. 712 774-2228

SCHULTZ, L. H., MFG. CO.  
LARRY PAEPER, SALES MGR.  
520 W. PARKER ST.

(CONT'D)

CONTAINERS.  
CORRUGATED  
CONTAINERS.

VETERINARY BIOLOGICAL  
PREPARATIONS.  
VETERINARY  
PHARMACEUTICAL  
PREPARATIONS.  
VETERINARY FEED  
ADDITIVES.  
INTERMEDIATE ORGANIC  
CHEMICALS.

WOOD & COAL BURNING  
STOVES & FIREPLACES.  
CUSTOM STEEL  
FABRICATION.  
FABRICATED AIR  
POLLUTION EQUIPMENT.  
AIR PLACEMENT  
GUNITE EQUIPMENT.

LEATHER HANDBAGS.

DECORATED OVENWARE.  
LAMPS & COMPONENT  
PARTS.  
SCENTED LAMP OIL.

WASTE BASKETS. ASH  
TRAYS. CUSTOM MADE  
BASKETS & TRAYS.  
SPECIAL HOSPITAL  
ITEMS. LOCKABLE DRUG  
TRANSPORT BASKETS.  
CATHETER RACKS.  
STERILIZING BASKETS.  
DRUG STORAGE BASKETS.

ROUGH LUMBER.  
RAILROAD TIES.  
WOOD SLABS.

CUSTOM DRESS &  
CRYOVAC BAG POULTRY &  
WATER FOWL.  
DRESSED GEESE.

UPHOLSTERED  
FURNITURE.

COMMERCIAL ICE  
MACHINES.

MULTI PURPOSE FEEDING  
WAGON. FORAGE WAGONS.  
MANURE SPREADERS.  
MIXER WAGONS.

CONTRACT PRODUCTION  
SHEET METAL WORK.  
MANURE SPREADERS.



# ALPHABETICAL LIST

<p>MULTZ, L. H., MFG. CO. MATEBLOO, IOWA ZIP CODE 50704 TELEPHONE NO. 319 234-7573</p>	<p>(CONT'D) STALK SHREDDERS. PLANTER-TILLER. CHISEL PLOW. DEEP TILL FIELD &amp; ROW CROP CULTIVATOR.</p>	<p>SHELLER-GLOBE CORP., KEOKUK DIV. 3200 MAIN ST. KEOKUK, IOWA ZIP CODE 52632 TELEX NO. 46-8537 TELEPHONE NO. 319 524-4560 TWX. 510 331-7106</p>	<p>(CONT'D) CRASH PADS.</p>
<p>SCIENTIFIC APPLICATIONS ALLAN K. BARNES, MTLs. CONTROL MGR. HIGHWAY 34 W. MOUNT PLEASANT, IOWA ZIP CODE 52641 TELEPHONE NO. 319 385-9021</p>	<p>UREA FORMALDEHYDE RESIN (INSULATION). EQUIPMENT FOR PRODUCING UREA FORMALDEHYDE FOAM INSULATION.</p>	<p>SHENANDOAH PRINTING CO. JOHN BENJAMIN, OWNER 112 N. BLOSSOM ST. SHENANDOAH, IOWA MAILING ADDRESS P.O. BOX 75 SHENANDOAH, IOWA 51601 TELEPHONE NO. 712 246-2660</p>	<p>COMMERCIAL PRINTING.</p>
<p>SCRANTON MACHINE SHOP (*) LESLIE FISTER &amp; JAMES WALKER, OWNERS 1013 MAIN ST. SCRANTON, IOWA MAILING ADDRESS P.O. BOX 188 SCRANTON, IOWA 51462 TELEPHONE NO. 712 652-3460</p>	<p>PLANTER-MARKERS (HYDRAULIC). HYDRAULIC TRANSPORT FOR PLANTERS.</p>	<p>SHERWOOD AWNING &amp; WINDOW (*) HARLEY C. SHERWOOD, PRES. HIGHWAY 34 &amp; 406 AVE. WEST BURLINGTON, IOWA MAILING ADDRESS BOX 50A WEST BURLINGTON, IOWA 52655 TELEPHONE NO. 319 754-6410</p>	<p>CANVAS TRUCK TARPS &amp; BOAT COVERS. AWNINGS. DOCK COVERS. DOCK SEALS. INDUSTRIAL FABRIC SPECIALTIES.</p>
<p>SCRANTON MFG. CO., INC. JOHN H. MCLAUGHLIN, V. PRES. P.O. BOX 355 SCRANTON, IOWA ZIP CODE 51462 TELEPHONE NO. 712 652-3396</p>	<p>PORTABLE STEEL HORSE STALLS. CORN TASSEL PULLER. STEEL GATES. ROUND BALE &amp; HAYSTACK MOVERS. PORTABLE CORRALS. FIELD CULTIVATOR. ROUND BALE &amp; HAYSTACK FEEDERS. OVERLOAD TAG AXLE. PICKUP RUNNING BOARDS.</p>	<p>SHIVVERS ENTERPRISES, INC. CHARLES SHIVVERS, PRES. 614 W. ENGLISH CORYDON, IOWA ZIP CODE 50060 TELEPHONE NO. 515 872-1005</p>	<p>GRAIN CIRCULATOR. AUGER SYSTEM. GRAIN SPREADER.</p>
<p>WABEE ENTERPRISES ERNA WICKWIRE, DISPATCHER P.O. BOX 457 HAMPTON, IOWA ZIP CODE 50441 TELEPHONE NO. 515 456-4871</p>	<p>HYDRAULIC CYLINDERS (OEM).</p>	<p>SIEBRING MFG. CO. GENE KRUGER, SALES MGR. GEORGE, IOWA ZIP CODE 51237 TELEPHONE NO. 712 475-3317 TWX. 910 968-1900</p>	<p>AIR TANKS. CROP DRIERS. HOG PANS. TANK HEATERS. PRESSURE WASHING EQUIPMENT. STEAM CLEANERS. WARM AIR FURNACES.</p>
<p>WABS MFG. CO. I. W. SEARS, JR., PRES. 1718 S. CONCORD DAVENPORT, IOWA MAILING ADDRESS P.O. BOX 3667 DAVENPORT, IOWA 52808 TELEX NO. 46-8464 TELEPHONE NO. 319 324-0425</p>	<p>VINYL COVERED SEATS (RIDING LAWN MOWER, GARDEN TRACTOR, SNOWMOBILE, LIFT TRUCK, INDUSTRIAL EQUIPMENT, TRUCK &amp; TRACTOR).</p>	<p>SIG MFG. CO., INC. GLEN SIGAFOOSE, PRES. MONTEZUMA, IOWA ZIP CODE 50171 TELEPHONE NO. 515 623-5154</p>	<p>SILK SCREEN PROCESS DECALS. THERMOFORMED &amp; INJECTION MOLDED PLASTICS. MODEL AIRCRAFT PAINT, FUEL, DECALS, CEMENT &amp; Balsa WOOD. MODEL AIRPLANE KITS.</p>
<p>WAF HELP, INC. (*) ANN S. ARJES, ADMIN. PROGRAM COORD. HIGHWAY 3 E., BOX 88 WAVERLY, IOWA ZIP CODE 50677 TELEPHONE NO. 319 352-4040</p>	<p>SMALL FARM EQUIPMENT.</p>	<p>SILAK CO., INC. ARLIN N. POTTEBAUM, PRES. HOSPERS, IOWA ZIP CODE 51238 TELEPHONE NO. 712 752-8501</p>	<p>ANIMAL HEALTH PRODUCTS. SILAGE CULTURES. ANIMAL INSECTICIDE.</p>
<p>WATNESS PRODUCTS CO. RAY NORTH, V. PRES. 1347 BEAVER CHANNEL PKY. CLINTON, IOWA ZIP CODE 52732 TELEX NO. 46-8446 TELEPHONE NO. 319 243-3943</p>	<p>CARAMEL COLORING SYRUP.</p>	<p>SILENT DRIVE, INC. WILBUR P. DE JONG, PRES. INDUSTRIAL AIR PARK ORANGE CITY, IOWA MAILING ADDRESS P.O. BOX 227 ORANGE CITY, IOWA 51041 TELEPHONE NO. 712 737-4865</p>	<p>SNOW PLOWS FOR 4-WHEEL DRIVE VEHICLES. TANDEM TRUCK V-BELT DRIVE. TRUCK TANDEM SUSPENSIONS (RUBBER OR METAL).</p>
<p>WAYER MFG. CO., INC. EDWIN PARSONS, V. PRES.-MKTG. GRAETTINGER, IOWA ZIP CODE 51342 TELEPHONE NO. 712 859-3536</p>	<p>HYDRAULIC POST DRIVER. POST PULLER.</p>	<p>SILINE &amp; JOHNSON FRED L. BROWN, MGR. S. MAIN ST. WAPELLO, IOWA MAILING ADDRESS P.O. BOX 176 WAPELLO, IOWA 52653 TELEPHONE NO. 319 523-3541</p>	<p>RUBBER CEMENT DISPENSER WITH ADJUSTABLE BRUSH. SURGICAL KNIFE HANDLES. MACHINE OPERATORS NYLON BRUSHES. POWER HAIRBRUSH CLEANER (BEAUTY SHOP).</p>
<p>WEAFFER EATON DIV. OF TEXTRON INC. E. C. THORN, JR., MGR. CUSTOMER SERVICES 301 AVE. H FORT MADISON, IOWA ZIP CODE 52627 TELEPHONE NO. 319 372-3300 TWX. 510 331-7137</p>	<p>WRITING FLUID. MECHANICAL PENCILS. FOUNTAIN PENS. BALLPOINT PENS. MARKING PENS.</p>	<p>SIMONSEN IRON WORKS, INC. WALTER A. SIMONSEN, PRES. SIOUX RAPIDS, IOWA ZIP CODE 50585 TELEPHONE NO. 712 283-2544</p>	<p>METAL STAMPINGS. FLOAT VALVES. BOTTLE GAS STANDS. SICKLE TOOLS. HAY HOOKS. STAKE POCKETS FOR WAGONS. AUXILIARY TRACTOR FUEL TANKS. COMBINE HEAD TRANSPORT. SICKLE GRINDERS.</p>
<p>WEDA FUR CO. LUDVICK W. SHEDA, OWNER CHELSEA, IOWA ZIP CODE 52215 TELEPHONE NO. 515 489-2155</p>	<p>DRESSED WILD FUR PELTS (RACCOON, RED FOX, MUSKRAT, MINK, BEAVER &amp; OPOSSUM).</p>	<p>SIMONSEN MFG. CO. M. W. SIMONSEN, MGR. BOX 247</p>	<p>FERTILIZER SPREADERS. BULK FEED BODIES.</p>
<p>WELLER-GLOBE CORP., KEOKUK DIV. WALTER A. RHOADS, V. PRES. INTL. OPER.</p>	<p>CHEMICALLY BLOWN SPONGE RUBBER.</p>		

(\*) - INTERESTED IN EXPORTING



# ALPHABETICAL LIST

<p>SIMONSEN MFG. CO. QUIMBY, IOWA ZIP CODE 51049 TELEPHONE NO. 712 445-2100</p>	<p>(CONT'D)</p>	<p>SMIT &amp; SON PACKING CO. DALE HERRILL, ASST. GEN. MGR. SALES MAIN ST. BOYDEN, IOWA ZIP CODE 51234 TELEPHONE NO. 712 725-2351</p>	<p>DRESSED &amp; FABRICATED BEEF. BEEF PORTION CUTS.</p>
<p>SIoux AUTOMATION CENTER, INC. (*) JOHN BYL, PRES. 877 1ST AVE. N.W. SIoux CENTER, IOWA ZIP CODE 51250 TELEPHONE NO. 712 722-1488</p>	<p>GATE LATCHES. SILO PIPE CLAMPS. GENERATOR CARTS. CATTLE WORKING ALLEYS. TAIL CUTTER. LOADING CHUTE. SILAGE END GATES. HARROW SECTIONS. HARROW CARTS. TRUCK BOX. WAGON RIMS.</p>	<p>SMITH BROS. MFG. CO. DUANE HOWREY, MGR. 607 S. 1ST ST. OSKALOOSA, IOWA ZIP CODE 52577 TELEPHONE NO. 515 673-8601</p>	<p>MENS &amp; BOYS SLACKS.</p>
<p>SIoux HONEY ASS'N. CHARLES BOYLE, DIR. MKTG. 509 LEWIS BLVD. SIoux CITY, IOWA MAILING ADDRESS P.O. BOX 388 SIoux CITY, IOWA 51102 TELEPHONE NO. 712 258-0638</p>	<p>LIQUID &amp; CREAMED HONEY.</p>	<p>SMITH, H.P., PAPER CO. DONALD L. DEWEY, PROD. CONTROL SUPT. 2000 INDUSTRIAL PARK ROAD IOWA CITY, IOWA ZIP CODE 52240 TELEX NO. 46-4458 TELEPHONE NO. 319 351-9255</p>	<p>SPECIALTY PAPER PRODUCTS. RELEASE PAPERS. WRAPPING PAPER, WATERPROOF.</p>
<p>SIoux-PAC OF IOWA, INC. ED MERDINGER, PRES. 1918 JAY AVE. SIoux CITY, IOWA MAILING ADDRESS P.O. BOX 2354 SIoux CITY, IOWA 51107</p>	<p>REGULAR &amp; KOSHER DRESSED CARCASS BEEF. REGULAR &amp; KOSHER OPFAL BY-PRODUCTS.</p>	<p>SNAP-ON TOOLS CORP., ALGONA PLANT R. E. HILLBURG, GEN. MGR. HIGHWAY 18 ALGONA, IOWA MAILING ADDRESS P.O. BOX 220 ALGONA, IOWA 50511 TELEPHONE NO. 515 295-2456</p>	<p>MECHANIC TOOL CHESTS, ROLL CABS &amp; TOOL TRAYS. AUTOMOTIVE COMPRESSION &amp; VACUUM GAUGE SETS. AUTOMOTIVE TIMING LIGHT. AUTOMOTIVE OSCILLISCOPE &amp; DISTRIBUTOR SCOPE. GENERATOR TEST BENCHES. AUTOMOTIVE TACH-DWELL METERS &amp; VOLT-AMMETERS.</p>
<p>SIoux PRIME PACKING CO. LARRY B. WALSH, V. PRES. HIGHWAY 75 S. SIoux CENTER, IOWA MAILING ADDRESS P.O. BOX 177 SIoux CENTER, IOWA 51250 TELEPHONE NO. 712 722-2555</p>	<p>CARCASS HOGS. LARD. GREASE. MEAT &amp; BONE MEAL. BLOOD MEAL. EDIBLE &amp; INEDIBLE BY-PRODUCTS.</p>	<p>SNAPPY POPCORN CO. (*) ARTHUR &amp; ALAN TIEFENTHALER, CO-OWNERS 610 MAIN BREDA, IOWA MAILING ADDRESS P.O. BOX 19 BREDA, IOWA 51436 TELEPHONE NO. 712 673-2685</p>	<p>PACKAGED POPCORN.</p>
<p>SIoux QUALITY PACKERS, DIV. OF ARMOUR &amp; CO. J. W. JONES, GEN. MGR. 1200 BLUFF ROAD SIoux CITY, IOWA ZIP CODE 51107 TELEPHONE NO. 712 255-8051</p>	<p>FRESH PORK CUTS, OPFAL, LARD, GREASE, MEAT &amp; BONE MEAL.</p>	<p>SODER APIARIES (*) C. WAYNE SODER, OWNER P.O. BOX 214 STRATFORD, IOWA ZIP CODE 50249 TELEPHONE NO. 515 838-2137</p>	<p>HONEY BOTTLED &amp; BULK. BEESWAX.</p>
<p>SIoux TOOLS, INC. J. M. CORNISH, V. PRES.-MKTG. 2901 FLOYD BLVD. SIoux CITY, IOWA ZIP CODE 51102 TELEX NO. 48-0120 TELEPHONE NO. 712 252-0525</p>	<p>VALVE FACE &amp; VALVE SEAT GRINDERS. PORTABLE ELECTRIC &amp; AIR TOOLS.</p>	<p>SOLAR/ROTONICS, INC. JAMES L. NEUERBURG, PLANT MGR. 1658 RIVERSIDE BLVD. SIoux CITY, IOWA ZIP CODE 51109 TELEPHONE NO. 712 233-1496</p>	<p>AGRICULTURE SPRAY TANKS.</p>
<p>SIoux TOOLS INC., ABRASIVE DIV. J. M. CORNISH, MKTG. MGR. 800 LINCOLN ST. S.W. LE MARS, IOWA MAILING ADDRESS 2901 FLOYD BLVD. SIoux CITY, IOWA 51102 TELEPHONE NO. 712 252-0525</p>	<p>ABRASIVES.</p>	<p>SOO TRACTOR SWEEPRAKE CO., INC. ALLEN MAHANEY, PRES. 1400 W. 1ST SIoux CITY, IOWA ZIP CODE 51103 TELEPHONE NO. 712 276-6725</p>	<p>FRONT &amp; REAR TRACTOR BLADES. FARM LOADERS. LIGHT INDUSTRIAL LOADERS. JOB SHOP.</p>
<p>SIVYER STEEL CORP., RIVERSIDE DIV. D. L. HEIZER, CONTROLLER 225 S. 33RD ST. BETTENDORF, IOWA ZIP CODE 52722 TELEPHONE NO. 319 355-1811</p>	<p>STEEL CASTINGS. HEAT TREATED ALLOY PARTS. MACHINED KNIVES.</p>	<p>SORENSEN'S AGRI-SERVICE (*) ANDREW SORENSON, OWNER 708 N. WILSON JEFFERSON, IOWA ZIP CODE 50129 TELEPHONE NO. 515 386-4414</p>	<p>PROTEIN FEED. PIG &amp; SOW FEED. HOG SUPPLEMENTS. SWINE PREMIX. PIG &amp; SOW FORTIFIER.</p>
<p>SKITEC CORP. (*) ROBERT H. MEURER, PRES. INDUSTRIAL ROAD WAVERLY, IOWA MAILING ADDRESS P.O. BOX 834 WAVERLY, IOWA 50677 TELEPHONE NO. 319 352-3020</p>	<p>SHEET METAL ASSEMBLIES. METAL STAMPINGS. TUBE BENDING &amp; FABRICATION. HYDRAULIC TUBING &amp; FITTINGS. FORMED TUBING.</p>	<p>SOUTHERN IOWA MFG. CO. ROBERT HETTINGER, V. PRES. R. #2 OSCEOLA, IOWA ZIP CODE 50213 TELEX NO. 47-8345 TELEPHONE NO. 515 342-2166</p>	<p>VERTICAL SOIL TESTING DRILL. TRUCK MOUNTED SOIL DRILL. CRAWLER MOUNTED SOIL DRILL. POST HOLE AUGERING EQUIPMENT. WATER WELL DRILL RIG. INDUSTRIAL TRACTOR. HYDRAULIC POWER PACK.</p>
<p>SLAYTON MFG. (*) DALE SLAYTON, OWNER R. #2 BOX 11 CASEY, IOWA ZIP CODE 50048 TELEPHONE NO. 515 746-3987</p>	<p>BIG BALE TRAILER.</p>	<p>SOUVENIR, INC. TOM JANIK, PRES. 202 P AVE. N.W. CEDAR RAPIDS, IOWA ZIP CODE 52405 TELEPHONE NO. 319 366-7831</p>	<p>BALL PENS. PENCILS. TAPE MEASURES.</p>

(\*) - INTERESTED IN EXPORTING



# ALPHABETICAL LIST

<p>PECIFICATION CHEMICALS, INC. (*) CLARENCE E. BALL, PRES. 824 KEELEB BOONE, IOWA MAILING ADDRESS P.O. BOX J BOONE, IOWA 50036 TELEPHONE NO. 515 432-8256</p>	<p>WALL COVERING SYSTEM. TOP COAT. VINYL WATER-PROOF COATING (EXTERIOR &amp; INTERIOR). ROOF PATCH KIT.</p>	<p>STAR AGRI PRODUCTS RED OAK, IOWA MAILING ADDRESS BOX 452 RED OAK, IOWA 51566 TELEPHONE NO. 712 623-4896</p>	<p>(CONT'D) TANKS. LIVESTOCK FEEDERS &amp; WATERERS (STEEL). FARROWING CRATES. STEEL FARM GATES. CONFINEMENT EQUIPMENT.  PET FOODS.</p>
<p>ENCER FOODS, INC. KEN BISHOP, BY-PRODUCT SALES HIGHWAY 71 N. SPENCER, IOWA MAILING ADDRESS P.O. BOX 1228 SPENCER, IOWA 51301 TELEPHONE NO. 712 262-4250</p>	<p>BEEF CARCASSES. BEEF OPFAL. BEEF HIDES. KOSHER BEEF PRODUCTS.</p>	<p>STAR KIST FOODS, INC. JAMES L. BAUMGARTEN, PLANT MGR. 1357 ISETT AVE. MUSCATINE, IOWA ZIP CODE 52761 TELEPHONE NO. 319 263-7508</p>	<p>PICKUP CAMPERS &amp; TOPPERS. VAN CONVERSIONS.</p>
<p>ERRY UNIVAC COMPUTER SYSTEMS RICHARD G. PAULSEN, PLANT MGR. 1401 6TH AVE. S. CLEAR LAKE, IOWA ZIP CODE 50428 TELEPHONE NO. 515 357-7541</p>	<p>COMPUTER SOFT WARE PACKAGES. LARGE SCALE COMPUTERS.</p>	<p>STARLINE CORP. (*) ELIZABETH &amp; PEARLE CURL, CO-OWNERS HIGHWAY 22 E. WELLMAN, IOWA ZIP CODE 52356 TELEPHONE NO. 319 646-2964</p>	<p>CUSTOM FABRICATION.</p>
<p>IEGEL'S (*) PHILIP C. WIDMANN, PRES. 215 BATH ST. WATERLOO, IOWA ZIP CODE 50703 TELEPHONE NO. 319 234-5026</p>	<p>STRUCTURAL STEEL. FABRICATED STEEL PLATE. HOPPERS. SMOKESTACKS. STORAGE TANKS. CUSTOM STEEL FABRICATION.</p>	<p>STATE STEEL SUPPLY CO. (*) JACK BERNSTEIN, PRES. 214 COURT ST. SIOUX CITY, IOWA ZIP CODE 51101 TELEPHONE NO. 712 277-2931</p>	<p>VENDING MACHINES (TOWEL, BOTTLE). HOT CHOCOLATE DISPENSER (RESTAURANT TYPE).</p>
<p>READ-ALL MFG. CO. JOHN L. MADDICK, MGR. R. #3 MARSHALLTOWN, IOWA ZIP CODE 50158 TELEPHONE NO. 515 753-5601</p>	<p>GRAIN SPREADERS. GRAIN CLEANERS. AERATION FANS.</p>	<p>STEEL PRODUCTS K. H. LEE, GEN. MGR. 40 8TH AVE. S.W. CEDAR RAPIDS, IOWA ZIP CODE 52406 TELEPHONE NO. 319 363-2855</p>	<p>GRAVITY FLOW BOXES. ROUND BALE FEEDERS. BALE LIFTERS. FARM TRAILERS. REFUSE PACKERS. INDUSTRIAL TRAILERS. GOLF CARS.</p>
<p>DEALER FEED CO. (*) SHELDON C. HOWERTER, PRES. 3RD &amp; BALDWIN STS. HARLAN, IOWA ZIP CODE 51537 TELEPHONE NO. 712 755-2131</p>	<p>LIVESTOCK &amp; POULTRY FEED SUPPLEMENTS.</p>	<p>STERLING MFG. CO. (*) EDWARD B. VUPER, PRES. 241 N. 3RD ST. LAURENS, IOWA ZIP CODE 50554 TELEPHONE NO. 712 845-4421</p>	<p>POPCORN.</p>
<p>TAATS MFG. CO. KEETH MCCABE, MGR. 812 N. LINCOLN MOUNT PLEASANT, IOWA ZIP CODE 52641 TELEPHONE NO. 319 385-3615</p>	<p>RIBBON BADGES. PREMIUM RIBBONS. ROSETTES. PREMIUM &amp; ENTRY CARDS. TROPHIES.</p>	<p>STOCK POPCORN CO., INC. (*) JAMES D. STOCK, PRES. P.O. BOX 627 LAKE VIEW, IOWA ZIP CODE 51450 TELEPHONE NO. 712 657-2936</p>	<p>POLYETHYLENE &amp; ROPE LARIATS. BOAT TRAILER TIE DOWNS. POLYETHYLENE HALTERS, BRIDLES, LEADS, WHIPS, STALL ROPES, NECK ROPES &amp; MARTINGALES. NYLON WEB HALTERS &amp; LEADS. FIBERGLASS STOCK WHIPS.</p>
<p>TADIUMS UNLIMITED, INC. ED CUMMINGS, EXPORT MGR. INDUSTRIAL PARK GRINNELL, IOWA MAILING ADDRESS P.O. BOX 374 GRINNELL, IOWA 50112 TELEPHONE NO. 515 236-6535</p>	<p>PICNIC TABLES &amp; BENCHES. STEEL BLEACHERS, GRANDSTANDS &amp; GRANDSTAND PARTS. ALUMINUM STADIUM SEATING. PORTABLE STAGES. UNDER WATER SWIMMING POOL PLATFORM.</p>	<p>STOCKMENS, INC. GARY HENRY, PRES. P.O. BOX 1 LAWTON, IOWA ZIP CODE 51030 TELEPHONE NO. 712 944-5141</p>	<p>LIVESTOCK TRAILERS. HORSE TRAILERS.</p>
<p>TALEY, A.E., MFG. CO. (*) R. G. RYPKEMA, MGR. 1935 E. EUCLID AVE. DES MOINES, IOWA MAILING ADDRESS E. 14TH ST. STA., DRAWER C DES MOINES, IOWA 50316 TELEPHONE NO. 515 262-9331</p>	<p>SOYBEAN HULLS &amp; PROTEIN MEAL. CRUDE SOYBEAN OIL.</p>	<p>STODDARD CORP. (*) DONALD E. JENNINGS, PRES. 306 W. REMSEN DUNLAP, IOWA ZIP CODE 51529 TELEPHONE NO. 712 643-2111</p>	<p>CUSTOM FABRICATING. SHEARING &amp; FORMING, PUNCH, DRILL &amp; WELD. TRAILERS (HORSE, STOCK, GOOSENECK &amp; EQUIPMENT). FLAT BED TRAILERS. CAMPER- HORSE COMBINATION TRAILERS. GRAIN-STOCK COMBINATION GOOSENECK TRAILERS. EQUIPMENT TRAILERS. REFRIGERATED FIFTH WHEEL GOOSENECK TRAILERS.</p>
<p>STANDARD GOLF STEVEN P. BURREL, SALES MGR. 220 E. 4TH ST. CEDAR FALLS, IOWA ZIP CODE 50613 TELEX NO. 46-5653 TELEPHONE NO. 319 266-2638</p>	<p>GOLF COURSE EQUIPMENT (FLAGS &amp; POLES, BENCHES, TEE MARKERS, BALL WASHER, WASTE RECEPTACLES &amp; CUPS).</p>	<p>STODDARD MFG. CO. M. C. STODDARD, PRES. 3244 WAGNER ROAD WATERLOO, IOWA ZIP CODE 50701 TELEPHONE NO. 319 235-6555</p>	<p>FISH MEAL. FISH OIL. CARP PITUITARY HORMONE.</p>
<p>STANLEY WELL CO. (*) PHILLIP RIDOUT, OWNER R. #1 MASSENA, IOWA ZIP CODE 50853 TELEPHONE NO. 712 779-3334</p>	<p>CONCRETE PIPE, CULVERT PIPE &amp; WELL CURB.</p>	<p>STOLLER FISHERIES, INC. LEONARD STOLLER, PRES. BOX B SPIRIT LAKE, IOWA</p>	<p>CONFINEMENT BUILDINGS. PORTABLE STORAGE</p>
<p>STAR AGRI PRODUCTS ROBERT L. JONES, PLANT MGR. 2600 BROADWAY</p>	<p>CONFINEMENT BUILDINGS. PORTABLE STORAGE</p>		

(\*) - INTERESTED IN EXPORTING



# ALPHABETICAL LIST

STOLLER FISHERIES, INC.  
 ZIP CODE 51360  
 TELEPHONE NO. 712 336-1750

(CONT'D)

STRAIGHT ENGINEERING CO.  
 LYLE A. HANSEN, PRES.  
 1700 GREEN ST.  
 ADEL, IOWA  
 MAILING ADDRESS  
 P.O. BOX 176  
 ADEL, IOWA 50003  
 TELEPHONE NO. 515 993-4272

PUG MILL KNIVES.  
 TRUCK & CAR  
 UNLOADERS.

STRAWBERRY TACKLE CO. (\*)  
 VERN R. LYONS, OWNER  
 P.O. BOX 338  
 STRAWBERRY POINT, IOWA  
 ZIP CODE 52076  
 TELEPHONE NO. 319 933-4306

ARTIFICIAL LURES.

STREATOR PRODUCTS CORP. (\*)  
 CHESTER H. DANIELSON, PRES.  
 408 W. LOWE AVE.  
 FAIRFIELD, IOWA  
 MAILING ADDRESS  
 P.O. BOX 398  
 FAIRFIELD, IOWA 52556  
 TELEPHONE NO. 515 472-3066

COLD STORAGE DOORS.  
 COMMERCIAL PACKING  
 CASES.  
 PLASTIC CHANNELIZED  
 GUARD RAILS.  
 HINGES.  
 HIGHWAY TRIPOD  
 STANDS, ROAD BLOCKS &  
 SAFETY FLAGS.

STRICKLER DE MOSS MFG. INC. (\*)  
 JAMES R. COLEMAN, OWNER  
 116 FRANKLIN  
 DES MOINES, IOWA  
 ZIP CODE 50314  
 TELEPHONE NO. 515 282-9428

CHITTERLING CLEANING  
 MACHINE. STOMACH  
 CLEANING MACHINE.

STRUTHERS-DUNN, INC.  
 A. PHIL DOLK, SALES MGR.  
 4140 UTICA RIDGE ROAD  
 BETTENDORF, IOWA  
 ZIP CODE 52722  
 TELEPHONE NO. 319 359-7501  
 TWX. 910 525-1176

PROGRAMMABLE LOGIC  
 CONTROLLERS. FUSION  
 & RESISTANCE  
 WELDING CONTROLS.  
 METAL STAMPING  
 CONTROLS. SOLID  
 STATE TIMERS &  
 LOGIC CARDS &  
 CONTROL SYSTEMS.

STYLE SELECT UNIFORM CO. (\*)  
 ARTHUR BOTTS, OWNER  
 2424 W. BROADWAY  
 COUNCIL BLUFFS, IOWA  
 ZIP CODE 51501  
 TELEPHONE NO. 712 323-4421

DRUM & BUGLE CORPS &  
 BAND UNIFORMS. SHRINE  
 & FRATERNAL  
 UNIFORMS, BLAZERS &  
 MILITARY TROUSERS.  
 WORK UNIFORMS.  
 ATHLETIC & WESTERN  
 UNIFORMS.  
 MAJORETTE UNIFORMS.

STYLE-CRAFT, INC.  
 ROBERT C. REED, PRES.  
 MILFORD, IOWA  
 ZIP CODE 51351  
 TELEPHONE NO. 712 338-4727

UPHOLSTERED  
 FURNITURE.

SUCCESS BARBER & BEAUTY SUPPLY  
 W. H. JOHNSON, PARTNER  
 111 E. CHARITON  
 MORAVIA, IOWA  
 ZIP CODE 52571  
 TELEPHONE NO. 515 724-3714

FACE CREAMS & HAIR  
 TONICS.  
 BARBER & BEAUTY SHOP  
 CHAIR MATS. SHOE  
 SHINE HOLDERS & FOOT  
 REST. RAZOR STROPS.  
 SHEAR PLIERS. RAZOR  
 HONES & SHARPENING  
 STONES. BARBER'S  
 REVOLVING STOOL.  
 BARBER POLES & SIGNS.  
 CLIPPER BLADES &  
 SHEAR GRINDERS.  
 MICROTONE KNIFE  
 STROPS.

SUDENGA INDUSTRIES, INC.  
 LYLE HOLLANDER & LARRY KRUSE, EXPORT  
 P.O. BOX 8  
 GEORGE, IOWA  
 ZIP CODE 51237  
 TELEPHONE NO. 712 475-3301

RAILROAD CAR  
 UNLOADING HOPPERS.  
 BULK FEED BODIES.  
 AUGERS. BUNK FEEDER  
 AUGERS. FERTILIZER  
 EQUIPMENT.

SUKUP MFG. CO.  
 EUGENE G. SUKUP, PRES.  
 NORTH ROAD  
 SHEFFIELD, IOWA  
 MAILING ADDRESS  
 P.O. BOX 616

OIL HEATER. DOWN  
 STREAM HEATER.  
 CORN AUGER. GRAIN  
 STIRRING MACHINE. BIN  
 JACKS. DRILL BRACKET.  
 GRAIN BIN AIRFLOW

SUKUP MFG. CO.  
 SHEFFIELD, IOWA 50475  
 TELEPHONE NO. 515 892-3311

(CONT'D)

TUBES. CONTINUOUS  
 FLOW DRYING SYSTEM.  
 FARM SOYBEAN ROASTING  
 EQUIPMENT. GRAIN  
 SPREADER. POWER SWEEP  
 UNLOADER. VERTICAL &  
 TRANSFER AUGERS.  
 CENTRIFUGAL FANS.  
 HYDRAULIC POWER PACK.

SULLY MFG. INC. (\*)  
 WILBUR D. VOS, PRES.  
 307 7TH AVE.  
 SULLY, IOWA  
 ZIP CODE 50251  
 TELEPHONE NO. 515 594-3796

SWINE CONFINEMENT  
 GATES & PANELS.  
 TILING EQUIPMENT  
 ACCESSORIES.  
 PICKUP ACCESSORIES.  
 GRILLE GUARDS.  
 ALUMINUM RUNNING  
 BOARDS. SIDE TAIL  
 GATE OPENER.  
 PICKUP BOX TOPS.

SUN SPROUT SYSTEMS INC. (\*)  
 MARCUS LEHRMAN, V. PRES.  
 50 S. B ST.  
 FAIRFIELD, IOWA  
 MAILING ADDRESS  
 BOX 425  
 FAIRFIELD, IOWA 52556  
 TELEPHONE NO. 515 472-6593

SEED GERMINATION  
 SYSTEMS (HEALTH  
 FOODS).

SUNDSTRAND HYDRO-TRANSMISSION  
 DIV.  
 GERHARD P. CLAUSIUS, JR., MKTG. MGR.  
 2800 E. 13TH ST.  
 AMES, IOWA  
 ZIP CODE 50010  
 TELEPHONE NO. 515 239-6000  
 TWX. 910 520-1150

HYDRAULIC COMPONENTS.  
 OPEN CIRCUIT VARIABLE  
 DISPLACEMENT PUMPS.  
 HYDROSTATIC  
 TRANSMISSIONS.  
 HYDROMECHANICAL  
 TRANSMISSIONS.

SUPERIOR, INC.  
 E. E. STAMPER, PLANT MGR.  
 CORNBELT INDUSTRIAL PARK  
 SPENCER, IOWA  
 MAILING ADDRESS  
 P.O. BOX 1148  
 SPENCER, IOWA 51301  
 TELEPHONE NO. 712 262-7016

GREASE FITTING TOOLS.  
 LUBRICATION  
 EQUIPMENT FITTINGS.  
 HAND OPERATED GREASE  
 GUNS. BARREL PUMPS.  
 SUCTION GUNS.

SUPERIOR/IDEAL  
 LEWIS H. OSTER, V. PRES..  
 1107 S. 7TH ST.  
 OSKALOOSA, IOWA  
 ZIP CODE 52577  
 TELEX NO. 47-8356  
 TELEPHONE NO. 515 672-2595

GARAGE TOOLS.  
 METAL PLATING,  
 POLISHING & GRINDING.  
 TRAILER HITCHES. BALL  
 & SOCKET COUPLERS.  
 UTILITY TRAILERS.

SUPERSWEET FEEDS, DIV. INTERNATIONAL (\*)  
 MULTI-FOODS CORP.  
 ED TOSTENRUD, DIST. PROD. MGR.  
 HIGHWAY 63 S.  
 OSKALOOSA, IOWA  
 ZIP CODE 52577  
 TELEPHONE NO. 515 673-8421

FORMULA FEED.

SWAN ENGINEERING & MACHINE CO.  
 JULIAN M. WEIGLE, PRES.  
 2611 STATE ST.  
 BETTENDORF, IOWA  
 ZIP CODE 52722  
 TELEPHONE NO. 319 355-2671

TOOLS, DIES, JIGS,  
 FIXTURES.  
 GAUGES.  
 SPECIAL MACHINES.

SWANSON ENGINEERING, INC.  
 F. R. SWANSON, JR., PRES.  
 5708 W. CEDAR WAPSIE ROAD  
 CEDAR FALLS, IOWA  
 MAILING ADDRESS  
 P.O. BOX 508  
 CEDAR FALLS, IOWA 50613  
 TELEPHONE NO. 319 987-2456

PLASTIC SLEEVING FOR  
 BLASTING HOLE.  
 SLEEVING STANDS.  
 BLAST HOLE DEWATERING  
 PUMPS.

SWIFT & CO.  
 D. R. CROCKETT, GEN. MGR.  
 1321 BEAVER CHANNEL PKY.  
 CLINTON, IOWA  
 ZIP CODE 52732  
 TELEPHONE NO. 319 242-6437

FROZEN POULTRY  
 SPECIALTY PRODUCTS.

SWIFT & CO.  
 J. F. BAKA, V. PRES. INTL. DIV., CHICAGO  
 1700 MAURY ST.  
 DES MOINES, IOWA

CARCASS BEEF. BOXED  
 BEEF.

(\*) - INTERESTED IN EXPORTING



# ALPHABETICAL LIST

<p>FT &amp; CO. MAILING ADDRESS P.O. BOX 1496 DES MOINES, IOWA 50317 TELEPHONE NO. 515 266-3146</p>	(CONT'D)	<p>TEMCO (*) OTTO SCHRUNK, PRES. 1704 11TH ST. SIOUX CITY, IOWA ZIP CODE 51101 TELEPHONE NO. 712 255-0829</p>	<p>GRAIN TRAILER. SEMI-TRAILERS.</p>
<p>FT &amp; CO. E. HAUGE, MGR. P.O. BOX 71 LENWOOD, IOWA ZIP CODE 51534 TELEPHONE NO. 712 527-3131</p>	PORK.	<p>THATCHER PLASTIC PACKAGING-DIV. DART IND., INC. D. L. MASSEY, SALES SERVICE MGR. P.O. BOX 409 MUSCATINE, IOWA ZIP CODE 52761 TELEPHONE NO. 319 263-3611 TWX. 910 525-1436</p>	<p>CELLULOSE SEALS. INJECTION MOLDED PLASTIC PARTS. PLASTIC SQUEEZE TUBES.</p>
<p>FT &amp; CO. E. SHOCKLEY, MGR. 9TH AVE. MARSHALLTOWN, IOWA ZIP CODE 50158 TELEPHONE NO. 515 752-7131</p>	PORK BY-PRODUCTS. DRESSED PORK.	<p>THERMO-BARRIER, INC. (*) CHARLES F. WEEKS, PRES. MERIDEN, IOWA ZIP CODE 51037 TELEPHONE NO. 712 443-8291</p>	<p>CELLULOSE FIBER INSULATION.</p>
<p>FT FRESH MEATS CO. R.C. KOCH, GEN. MGR. 2800 MURRAY SIOUX CITY, IOWA MAILING ADDRESS P.O. BOX 1047 SIOUX CITY, IOWA 51102 TELEPHONE NO. 712 255-5081</p>	PORK.	<p>THERMO-CEL, INC. (*) LOWELL BRINKMAN, MGR. NORTH E ST. SHELDON, IOWA MAILING ADDRESS P.O. BOX 31 SHELDON, IOWA 51201 TELEPHONE NO. 712 324-4862</p>	<p>CELLULOSE FIBER INSULATION.</p>
<p>NTEX INDUSTRIES, INC. (*) RONALD BURCH, PRES. HIGHWAY 169 HUMBOLDT, IOWA MAILING ADDRESS P.O. BOX 215 HUMBOLDT, IOWA 50548 TELEPHONE NO. 515 332-3265</p>	BAGS. TARPAULINS. TRUCK ROLL UP COVERS. INDUSTRIAL CURTAINS. MISC. CANVAS PRODUCTS.	<p>THERMO-LYNE CORP. K. R. TOWNSEND, V. PRES MKTG. 2555 KERPER BLVD. DUBUQUE, IOWA ZIP CODE 52001 TELEX NO. 46-8545 TELEPHONE NO. 319 556-2241</p>	<p>ELECTRIC LABORATORY FURNACES. CONSTANT TEMPERATURE DRI-BATHS. CONTROLLERS- LABORATORY. ELECTRIC LABORATORY HOT PLATES. LABORATORY LIGHT. MAGNETIC STIRRER.</p>
<p>W/LRC FIXED RESISTORS RALPH PARISH, SALES MGR. 2850 MT. PLEASANT ST. BURLINGTON, IOWA ZIP CODE 52601 TELEPHONE NO. 319 754-8491 TWX. 910 525-1135</p>	FIXED METAL FILM DEPOSITED CARBON RESISTORS. FIXED RESISTORS.	<p>THOMAS &amp; BETTS CO., THE MARTIN J. KELLY, GEN. MGR. HIGHWAY 218 S. IOWA CITY, IOWA MAILING ADDRESS P.O. BOX 2597 IOWA CITY, IOWA 52240 TELEPHONE NO. 319 354-3110</p>	<p>ELECTRICAL FITTINGS &amp; TERMINALS.</p>
<p>TAILOR &amp; CO., INC. (*) JOHN P. TAILOR, PRES. 2237 STATE ST. BETTENDORF, IOWA ZIP CODE 52722 TELEPHONE NO. 319 355-2621</p>	INCINERATORS. MULTI- FUEL BURNERS. STEAM BOILERS. COOLERS. EVAPORATORS. AIR LOCK FEEDERS. PNEUMATIC CONVEYING SYSTEMS. SPRAY, FLASH & CROSS- FLOW DRYERS. CALCINERS. WET GAS SCRUBBERS. BAG FILTER SYSTEMS.	<p>THOMAS MACHINE CO. RALPH R. THOMAS, OWNER HIGHWAY 106 W. MASON CITY, IOWA ZIP CODE 50401 TELEPHONE NO. 515 424-3456</p>	<p>EARTH FROST REMOVERS.</p>
<p>AKCO, INC. (*) THOMAS A. KIERSEY, JR., PRES. 202 S. MADISON PRAIRIE CITY, IOWA ZIP CODE 50228 TELEPHONE NO. 515 994-2641</p>	TOOL BOXES. ALUMINUM DUMP BOXES. CARWASH FRAMEWORK. CONTRACT MANUFACTURING. FEED & GRAIN PROCESSING EQUIPMENT. TRUCK SUSPENSION UNITS.	<p>THOMAS, R. J., MFG. CO., INC. (*) R. J. THOMAS, PRES. HIGHWAY 59 S. CHEROKEE, IOWA ZIP CODE 51012 TELEPHONE NO. 712 225-5452</p>	<p>PICNIC TABLE FRAMES. PARK BENCHES. TRASH CAN COVER. FERTILIZER SPREADER. INSECTICIDE DISTRIBUTING EQUIPMENT. ROOT PULVERIZER. SOD CUTTER. ROCKLIFT. STEEL PARK GRILLS.</p>
<p>CALBOT-CARLSON, INC. LARRY G. ALDRICH, ADMIN. ASST. 207 SCOTT ST. AUDUBON, IOWA ZIP CODE 50025 TELEPHONE NO. 712 563-2609</p>	LIQUID LIVESTOCK FEEDS & MINERALS. LIVESTOCK MINERAL FEEDERS.	<p>THOMAS TRUCK &amp; CASTER CO. ARTHUR C. ANDERSON, PRES. 18 S. 7TH ST. KEOKUK, IOWA ZIP CODE 52632 TELEPHONE NO. 319 524-1312</p>	<p>MATERIALS HANDLING EQUIPMENT.</p>
<p>TALENT ASSESSMENT PROGRAMS (*) WILTON E. NIGHSWONGER, OWNER 7015 COLBY AVE. DES MOINES, IOWA ZIP CODE 50311 TELEPHONE NO. 515 255-9063</p>	WORK RELATED CAPACITY ACTION TESTING DEVICES.	<p>THOMBERT, INC. ROBERT L. SMITH, CH. OF BD. 316 E. 7TH ST. N. NEWTON, IOWA ZIP CODE 50208 TELEPHONE NO. 515 792-4449</p>	<p>FABRICATED &amp; MOLDED INDUSTRIAL PLASTICS. PLASTIC SHEET, ROD &amp; TUBE. POLYURETHANE WHEEL TREADS, FORK LIFT TRUCK WHEELS, INDUSTRIAL PALLET TRUCK WHEELS, MOTOR MOUNTS, MALLETS, 'U' CUPS, ROD WIPERS &amp; FLEXIBLE COUPLINGS. LAMINATED PHENOLIC GEAR BLANKS, WEAR RINGS &amp; PULLEYS.</p>
<p>TAMA MEAT PACKING CORP. RICHARD CECH, V. PRES.-SALES P.O. BOX 209 TAMA, IOWA ZIP CODE 52339 TELEPHONE NO. 515 484-4119</p>	CARCASS BEEF. OFFAL. HIDES. INEDIBLE TALLOW. TANKAGE. BONE MEAL. BONELESS BEEF.		

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# ALPHABETICAL LIST

3-M CO. S. L. WEICHMAN, MFG. DIR. 900 DAYTON AMES, IOWA ZIP CODE 50010 TELEPHONE NO. 515 232-1184 TWX. 910 520-1156	COATED ABRASIVES SHEETS & DISCS. INDUSTRIAL BRUSHES (SHEET, DISC, ROLL, BELT, & CYLINDER).	TRADEMARK HOMES, INC. (*) FLOYD FARMER, PRES. 214 N. 2ND ST. GUTTENBERG, IOWA ZIP CODE 52052 TELEPHONE NO. 319 252-1740	MOBILE HOMES. PORTABLE CLASSROOMS & OFFICES. PREBUILT HOMES. MODULAR HOTEL-HOTEL UNITS. MODULAR APARTMENT COMPLEXES & OFFICE BUILDINGS.
TIMBER PRODUCERS INC. ROBERT BATEY, PRES. P.O. BOX 274 DENHARK, IOWA ZIP CODE 52624 TELEPHONE NO. 319 528-4322	ROUGH LUMBER. RAILROAD TIES. WOOD CHIPS.	TRANE CO., THE JOHN SIEKERT, TURBINE PLANT MGR. 1106 WASHINGTON ST. BURLINGTON, IOWA ZIP CODE 52601 TELEX NO. 46-8448 TELEPHONE NO. 319 754-6541	STEAM TURBINES
TODDS, INC. ALAN L. NIEDERMEIER, PRES. 4413 N.E. 14TH ST. DES MOINES, IOWA MAILING ADDRESS P.O. BOX 4821 DES MOINES, IOWA 50306 TELEPHONE NO. 515 266-2276	MEAT SEASONINGS & CURES. MEAT BINDERS, TENDERIZERS & EXTENDERS.	TRANSAGRA CORP. DR. LITTLEJOHN, GEN. MGR. 101 HANSEN ROAD STORM LAKE, IOWA MAILING ADDRESS 1355 LYNNFIELD ROAD MEMPHIS, TENN 38138 TELEPHONE NO. 712 732-2241	LIVESTOCK & POULTRY FEED SUPPLEMENTS. PLANT GROWTH STIMULANT. SILAGE SUPPLEMENTS.
TOLEDO STAMPING & MFG.-DUBUQUE DIV. PAUL L. BRITT, V. PRES. & GEN. MGR. 32ND & JACKSON STS. DUBUQUE, IOWA ZIP CODE 52001 TELEPHONE NO. 319 583-5716	HEAT TREATED STAMPINGS. METAL STAMPINGS. MANURE SPREADERS. AUTOMATIC CONVEYOR-SHELTER- CATTLE FEEDERS. FEED MEASURING DEVICES. FEED MIXERS. HOG FEEDING EQUIPMENT. PRECISION GROUND THRUST WASHERS.	TRI CITY FABRICATING & WELDING CO. (*) DONALD C. SHEWRY, PRES. 1014 S. DITTMER ST. DAVENPORT, IOWA MAILING ADDRESS P.O. BOX 3504 DAVENPORT, IOWA 52808 TELEPHONE NO. 319 323-3653	TANKS. DUST COLLECTORS. MACHINE BASES. FABRICATED METAL PRODUCTS. CONVEYORS. TRUCK AXLES.
TOLMAN FABRICATING, INC. HOOVER FLEMMING, PRES. HIGHWAY 10 ORANGE CITY, IOWA ZIP CODE 51041 TELEPHONE NO. 712 737-4855	TANKS. HOPPER BINS. MISC. FABRICATED METAL PRODUCTS. AUGERS. CONVEYORS. CUP ELEVATOR.	TRI-STATE INDUSTRIES, INC. HAROLD J. HELLER, PRES. 10 S. MAIN DUBUQUE, IOWA ZIP CODE 52001 TELEPHONE NO. 319 588-0535	SKID RESISTANT PAINT ADDITIVE. MOTOR LOCK. BOAT ANCHOR. PIE IRONS. AUXILIARY MOTOR MOUNTS.
TOMANN-WAGG MFG. CO., INC. HERLE HOGREPE, PRES. R. #1 ALBERT CITY, IOWA ZIP CODE 50510 TELEPHONE NO. 712 843-2221	WIRE NURSERY PRODUCTS. WIRE DISPLAY RACKS. ELECTRIC WATER HEATERS. ELECTRIC FENCE CONTROLLERS. SMV EMBLEMS. TRAFFIC CONTROL SIGNS.	TRI-STATE MFG., INC. (*) TERRY BROOKS, PRES. 3319 NEBRASKA AVE. COUNCIL BLUFFS, IOWA ZIP CODE 51501 TELEPHONE NO. 712 322-8670	INJECTION MOLDING. SINGLE & DOUBLE RING GATE LATCHES. METAL STAMPING. LIGHT ADAPTATIONS. TOOLS. DIES. FIXTURES.
TONE BROS., INC. JAY TONE, III, PRES. 4900 N.E. 22ND ST. DES MOINES, IOWA MAILING ADDRESS P.O. BOX AA DES MOINES, IOWA 50301 TELEPHONE NO. 515 262-9721 TWX. 910 520-2691	CAKE & COOKIE DECORATIONS, CONFECTIONERY. EXTRACTS & FOOD COLORS. VANILLA EXTRACT. LIQUID FLAVORINGS. SPICES & BLENDED SEASONINGS. HERBS & SEEDS. PACKAGED & BULK TEA.	TRIGGS MFG. CO. DENNIS TRIGGS, V. PRES. 912 N. MAIN KANAWHA, IOWA MAILING ADDRESS R. #2 BELMOND, IOWA 50447 TELEPHONE NO. 515 444-2362	WAGON BOXES. HORSE & LIVESTOCK TRAILERS.
TONE BROS., INC. JAY TONE, III, PRES. 4900 N.E. 22ND ST. DES MOINES, IOWA MAILING ADDRESS P.O. BOX AA DES MOINES, IOWA 50301 TELEPHONE NO. 515 262-9721 TWX. 910 520-2691	WET FERTILIZER APPLICATORS. DRY FERTILIZER SPREADERS.	TRIPLE 'P' INC. GEORGE (BUCKY) BAKER, GEN. MGR. 10104 DOUGLAS AVE. URBANDALE, IOWA ZIP CODE 50322 TELEX NO. 47-8375 TELEPHONE NO. 515 276-5406	DOG FOOD. FISH FOOD. LIVESTOCK FEED. HEAT TREATED PROTEIN. EXTRUDED PIG STARTERS. ANIMAL FEED PREMIXES. ANIMAL HEALTH PRODUCTS. INSTANT PROTEIN EXTRUDER.
TOTE CO. J. FUTCH, SALES MGR. DALLAS & WALNUT STS. LENOX, IOWA ZIP CODE 50851 TELEPHONE NO. 515 333-2257	WIENER MAKING MACHINE. FISH SKINNING MACHINE. MEAT SKINNING MACHINE.	TROPHY GLOVE CO. CHARLES NOLAN, PRES. 122 WASHINGTON AVE. E. ALBIA, IOWA ZIP CODE 52531 TELEPHONE NO. 515 932-2184	GOLF GLOVES. HANDBALL GLOVES. TRAP & SKEET GLOVES. HUNTING GLOVES & MITTENS. SAILING GLOVES. TENNIS GLOVES. HORSEMAN'S GLOVES. BASEBALL BATTER'S GLOVES. CURLING GLOVES. RACQUETBALL GLOVES.
TOWNSEND ENGINEERING CO. THOMAS A. HOOKER, EXPORT SALES MGR. 2425 HUBBELL AVE. DES MOINES, IOWA MAILING ADDRESS P.O. BOX 1433 DES MOINES, IOWA 50305 TELEX NO. 47-8492 TELEPHONE NO. 515 265-8181	PRINTING PRESS. PRINTING ROLLERS.	TUCKER MFG. CO., INC. I. L. TUCKER, PRES. 613 2ND AVE. S.E. CEDAR RAPIDS, IOWA ZIP CODE 52406 TELEPHONE NO. 319 363-3591	WINDOW WASHING DETERGENT TABLETS. HIGH WINDOW WASHERS (EXTERIOR).
TOWNSEND PRODUCTS, INC. JOHN JORGENSEN, EXPORT MGR. R. #1 ALTOONA, IOWA ZIP CODE 50009 TELEPHONE NO. 515 967-4261		TURLOCK PET FOODS (*) CHESTER A. JOHNSON, PRES. HIGHWAY #1 S.	PET FOOD, EGG & MEAT PRODUCTS.

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<p>OCK PET FOODS LONA, IOWA P CODE 52247 LEPHONE NO. 319 656-3131</p>	<p>MICROPHONES. CITIZEN BAND ANTENNAS.</p>	<p>UNITED STATES GYPSUM CO. GEORGE W. KELLOGG, WORKS MGR. R. #4 FORT DODGE, IOWA MAILING ADDRESS P.O. BOX 878 FORT DODGE, IOWA 50501 TELEPHONE NO. 515 576-4151</p>	<p>PARTITION TILE. GYPSUM WALLBOARD, LATH, SHEATHING &amp; PLASTER. METAL EDGE ROOF PLANK. CRUSHED GYPSUM ROCK. AGRICULTURAL GYPSUM.</p>
<p>ER DIV./CONRAC CORP. GUCKENBERGER, EXPORT SALES MGR. 6 OAKLAND ROAD, N.E. DAR RAPIDS, IOWA P CODE 52402 LEX NO. 46-4437 LEPHONE NO. 319 366-8311</p>	<p>TRACTOR WHEEL WEIGHTS. GASOLINE TANKS. FLANGE BARRELL ENDS. RUNNING GEARS. WAGON BOXES. MOLASSES CATTLE FEEDERS. TANDEM TRAILERS. TRAILERS (HORSE, LIVESTOCK, LOW BOY &amp; BUILT TO ORDER).</p>	<p>UNITED STATES SLING &amp; SUPPLY OF IOWA MIKE KIRKPATRICK, GEN. MGR. IA. DIV. DAVENPORT, IOWA MAILING ADDRESS P.O. BOX 2461 DAVENPORT, IOWA 52809 TELEPHONE NO. 319 386-3939</p>	<p>(* NYLON WEB LIFTING SLINGS (CONSTRUCTION &amp; INDUSTRIAL).</p>
<p>-HYDRO INDUSTRIES (*) LMOORE JOENS, OWNER #1 THUR, IOWA P CODE 51431 LEPHONE NO. 712 367-2217</p>	<p>MASONRY REINFORCING. MISC. WIRE PRODUCTS.</p>	<p>UNITED SUPPLIERS, INC. RICHARD C. MURPHY, PRES. AIRPORT ROAD ELDORA, IOWA MAILING ADDRESS BOX 538 ELDORA, IOWA 50627 TELEPHONE NO. 515 858-3411</p>	<p>FEED. LIQUID FERTILIZER.</p>
<p>AL CO. (*) THOMAS F. NEENAN, GEN. MGR. ST ST. &amp; CENTRAL AVE. ENTER POINT, IOWA P CODE 52213 LEPHONE NO. 319 849-1844</p>	<p>DRY BATTERIES.</p>	<p>UNIVERSAL ENGINEERING CORP. D. R. CONWAY, PRES. 625 C AVE. N.W. CEDAR RAPIDS, IOWA ZIP CODE 52405 TELEX NO. 46-4443 TELEPHONE NO. 319 365-0441</p>	<p>AGGREGATE SCREENING MACHINES. STONE CRUSHERS. HAMMERMILLS. CONVEYOR HANDLING SYSTEMS. AUTOMOBILE SHREDDERS. RUBBISH SHREDDERS.</p>
<p>ON CARBIDE CORP. R. GREINER, PLANT MGR. 205 N. BROADWAY ED OAK, IOWA P CODE 51566 LEPHONE NO. 712 623-2501</p>	<p>PLASTIC BAGS. PRINTED PLASTIC BAGS. PRINTED PLASTIC SHEETS. PLASTIC SHEET.</p>	<p>UNIVERSAL INDUSTRIES B. L. JENSEN, DIR. MKTG. 1575 BIG ROCK ROAD W. WATERLOO, IOWA ZIP CODE 50701 TELEPHONE NO. 319 291-3800</p>	<p>BELT CONVEYORS. BUCKET ELEVATORS.</p>
<p>ON CARBIDE CORP., FILMS PACKAGING DIV. AMES H. GRUBB, OFFICE MGR. 4TH &amp; O'NEAL STS. ENTERVILLE, IOWA MAILING ADDRESS P.O. BOX 198 ENTERVILLE, IOWA 52544 LEPHONE NO. 515 856-6343</p>	<p>PLASTIC INJECTION MOLDINGS. EXTRUDED PLASTICS. SASH BALANCES.</p>	<p>UNIVERSAL PRODUCING CO. ROBERT SWEGLE, PRES. 16TH &amp; GRIMES FAIRFIELD, IOWA MAILING ADDRESS P.O. BOX 400 FAIRFIELD, IOWA 52556 TELEPHONE NO. 515 472-5161</p>	<p>SHOE BAGS, BOWL &amp; APPLIANCE COVERS. IRONING BOARD PAD &amp; COVERS. BASKET LINERS. TABLE COVERS. MITTS &amp; HOLDERS. MATTRESS COVERS. GARMENT, SUIT &amp; DRESS BAGS. LAUNDRY BAGS. PIN BAGS. TRAVEL BAGS.</p>
<p>QUE BALANCE VI HAYES, CUSTOMER RELATIONS MGR. 75 E. 30TH ST. UBUQUE, IOWA MAILING ADDRESS P.O. BOX 711 UBUQUE, IOWA 52001 LEPHONE NO. 319 583-9776</p>	<p>PNEUMATIC SWIVELS. ELECTRICAL SLIP RINGS. REMOTE CONTROLS FOR CONSTRUCTION EQUIPMENT. ELECTRICAL SHIFT QUADRANTS.</p>	<p>UNIVERSAL-RUNDLE CORP. (*) W. E. JONES, PLANT MGR. 2908 N. COURT ROAD OTTUMWA, IOWA ZIP CODE 52501 TELEPHONE NO. 515 682-8515</p>	<p>FIBERGLASS BATHTUBS &amp; SHOWER STALLS.</p>
<p>ED EQUIPMENT ACCESSORIES, INC. MARK J. HANAWALT, EXPORT MGR. HIGHWAY 3 E. MAVERLY, IOWA MAILING ADDRESS P.O. BOX 817 MAVERLY, IOWA 50677 LEPHONE NO. 319 352-3946</p>	<p>STEEL CORN CRIBS. FIELD SPRAYERS. STALK SHREDDERS. POTATO DE-VINERS. SUGAR BEET DEFOLIATORS. EDIBLE BEAN CUTTERS. EDIBLE BEAN WINDROWERS. BEAN CUTTER-PULLER. FORAGE HIGH DUMP WAGON.</p>	<p>VAN GORP CORP., SUBSID. OF EMERSON ELECTRIC CO. VAL A. MAYER, OPERATIONS MGR. W. WASHINGTON PELLA, IOWA MAILING ADDRESS P.O. BOX 123 PELLA, IOWA 50219 TELEX NO. 47-8383 TELEPHONE NO. 515 628-9212</p>	<p>CONVEYOR &amp; ELEVATOR PULLEYS.</p>
<p>ITED FARM TOOLS, INC., SPEEDY DIV. E. E. KAMMER, PRES. CITY PARK ROAD DELWEIN, IOWA MAILING ADDRESS P.O. BOX 311 DELWEIN, IOWA 50662 LEPHONE NO. 319 283-5451</p>	<p>INDUSTRIAL HYDRAULIC CYLINDERS.</p>	<p>VAN LADDER, INC. RONALD D. KINDWALL, PRES.. CORNBELT INDUSTRIAL SITE SPENCER, IOWA MAILING ADDRESS P.O. BOX 709 SPENCER, IOWA 51301 TELEPHONE NO. 712 262-5810</p>	<p>AERIAL LADDER FOR LIGHT WEIGHT VEHICLE. SELF-PROPELLED MAN-LIFT. MODULAR PICKUP COVERS (FIBERGLASS).</p>
<p>ITED HYDRAULICS CORP. (*) RON EVANS, SALES MGR. P.O. BOX 317 HAMPTON, IOWA ZIP CODE 50441 LEPHONE NO. 515 456-4801</p>	<p>CUSTOM HOG SLAUGHTERING &amp; CUTTING.</p>	<p>VANMARK CORP. JOE E. WALLACE, MANAGING DIR. INDUSTRIAL PARKWAY CRESTON, IOWA ZIP CODE 50801 TELEPHONE NO. 515 282-6575 TWX. 910 520-2180</p>	<p>COMMERCIAL VEGETABLE PEELERS, WASHERS, DE-STONERS, CRATE FILLERS &amp; DUMPERS. VEGETABLE HOPPER, INSPECTION CONVEYOR, VERTICAL LIFT, INCLINED FEEDER. BULK HANDLING SYSTEMS FOR RAW &amp; FINISHED VEGETABLES.</p>
<p>ITED PACKING OF IOWA RAY KENNEDY, PRES. 1200 CUNNINGHAM DRIVE SIOUX CITY, IOWA ZIP CODE 51107 LEPHONE NO. 712 255-3593</p>			

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VECTOR CORP. JOHN BREWER, EXPORT MGR. 675 44TH ST. MARION, IOWA ZIP CODE 52302 TELEPHONE NO. 319 377-8263 TWX. 910 525-1630	ROTARY COMPACTING PRESSES. GRANULATORS (DRY OR WET). COATING STANDS. MIXERS. SPECIAL MACHINERY. PHARMACEUTICAL MACHINERY.	WALDON MFG. INC. (*) MELVIN WALDON, PRES. 205 6TH ST. S.W. CLABION, IOWA ZIP CODE 50525 TELEPHONE NO. 515 532-3815	FABRICATED METAL PRODUCTS. SEMI FLAT BED TRAILERS.
VEGO DIV., DIVERSIFIED PRODUCTS CO. JOHN GREVE, GEN. MGR. BOX 167 NORTHWOOD, IOWA ZIP CODE 50459 TELEPHONE NO. 515 324-2155	CONTACT LENS PROCESSING EQUIPMENT.	WALLACE BUSINESS FORMS, INC. H. MULCAHY, PLANT MGR. OSAGE INDUSTRIAL PARK OSAGE, IOWA MAILING ADDRESS P.O. BOX 237 OSAGE, IOWA 50461 TELEPHONE NO. 515 732-5811	MANIFOLD BUSINESS FORMS.
VERMEER MFG. CO. CARL E. BOAT, PRES. BOX 200 PELLA, IOWA ZIP CODE 50219 TELEX NO. 47-8309 TELEPHONE NO. 515 628-3141	SPRINKLERS. HAY CONDITIONERS. BALE CARRIERS. BALE UNROLLERS. BALERS. STUMP CUTTERS. TREE MOVERS. CABLE PLOWS. LOG CHIPPERS. DITCHERS. TRENCHERS.	WALSH MFG. CO. (*) HAROLD C. MEAD, PRES. 1200 FISHER ST. CHARLES CITY, IOWA ZIP CODE 50616 TELEPHONE NO. 515 228-3414	GRAIN BIN FLOOR SUPPORTS. CORN CRIBS. AGRICULTURAL SPRAYERS. WASHER-CLEANER- SPRAYER.
VERNON CO., THE ART BOECKELMANN, IMPORTS MGR. 604 W. 4TH ST. N. NEWTON, IOWA ZIP CODE 50208 TELEPHONE NO. 515 792-2880	ADVERTISING SPECIALTIES. CALENDARS. PRESSURE SENSITIVE SIGNS. EXECUTIVE GIFTS.	WALTER, JIM, WINDOW COMPONENTS J. E. HANSEN, PLANT MGR. DEPUE BLVD. CAMANCHE, IOWA MAILING ADDRESS P.O. BOX 400 CAMANCHE, IOWA 52730 TELEPHONE NO. 319 242-8335	STEEL WINDOW SCREENS. ALUMINUM WINDOW SCREENS. WEATHER STRIPPING. WINDOW BALANCES.
VESCO INC. FERNE VAN ANTWERP, PRES. R. #1 UNIONVILLE, IOWA MAILING ADDRESS P.O. BOX 441 CENTERVILLE, IOWA 52544 TELEPHONE NO. 515 452-6747	AUTOMATIC HEADER CONTROLS FOR GRAIN COMBINES. POWER HITCH FOR TRACTORS (FARM OR INDUSTRIAL). HAY TRAILERS. BALE MOVER FOR PICKUP OR TRACTOR.	WAPELLO FABRICATIONS, INC. JUNE HARDIN, SECY. 210 N. 2ND ST. WAPELLO, IOWA MAILING ADDRESS P.O. BOX 86 WAPELLO, IOWA 52653 TELEPHONE NO. 319 523-8371	TRUCK TARPULINS. AIR INFLATED STRUCTURES. PORTABLE ROPE LADDER.
VET-A-MIX, INC. DANIEL J. SULLIVAN, V. PRES. 604 W. THOMAS SHENANDOAH, IOWA MAILING ADDRESS P.O. BOX 86 SHENANDOAH, IOWA 51601 TELEPHONE NO. 712 246-3763	VETERINARY PHARMACEUTICAL TABLETS, LIQUIDS & POWDERS.	WATERLOO INDUSTRIES, INC. WALLACE J. SULENTIC, PRES. 300 ANSBOROUGH AVE. WATERLOO, IOWA MAILING ADDRESS P.O. BOX 209 WATERLOO, IOWA 50704 TELEPHONE NO. 319 235-7131	ROLLER CABINETS. METAL CABINETS. TOOL CABINETS. MEDICAL CART. SHEET METAL PRODUCTS. DISPLAY EQUIPMENT. CARRYING CASES. TOOL BOXES.
VICTOR AWNING MFG., INC. MARVIN J. LARSEN, PRES. CASEY, IOWA ZIP CODE 50048 TELEPHONE NO. 515 746-2224	ALUMINUM FOLDING AWNING COMPONENTS.	WATERLOO MILLS CO. (*) RICHARD H. MORRIS, PRES. 2050 MITCHELL AVE. WATERLOO, IOWA MAILING ADDRESS P.O. BOX 29 WATERLOO, IOWA 50704 TELEPHONE NO. 319 234-7756	LIVESTOCK & POULTRY FEED.
VIKING PUMP DIV., HOUDAILLE IND., INC. GRANT J. WILSEY, DIR. INTL. DIV. 406 STATE ST. CEDAR FALLS, IOWA ZIP CODE 50613 TELEX NO. 45-5632 TELEPHONE NO. 319 266-1741	FERROUS CASTINGS. NONFERROUS CASTINGS. ROTARY PUMPS.	WAUKESHA ENGINE DIV., CLINTON PLANT, DRESSER IND., INC. HAROLD T. HOAK, GEN. MGR. 1812 S. 4TH ST. CLINTON, IOWA ZIP CODE 52732 TELEPHONE NO. 319 242-2502 TWX. 910 525-1122	INTERNAL COMBUSTION ENGINES (STATIONARY - GAS).
VOCATIONAL SERVICES CENTER (*) BARBARA DYER, DIRECTOR 127 S. LOCUST DUBUQUE, IOWA ZIP CODE 52001 TELEPHONE NO. 319 556-7040	INDUSTRIAL SEWING. CRATING. PALLETES. MACHINE SHOP. WIRING HARNESSSES. CIRCUIT BOARDS. BATTERY CABLES.	WAVERLY TRACTOR CO. VERN SCHIELD, PRES. HIGHWAY 3 E. WAVERLY, IOWA ZIP CODE 50677 TELEPHONE NO. 319 352-3130	INTERMEDIATE SIZE TRACTOR. 16" PLOW. 2-ROW CULTIVATOR- 60" MOWER. TELESCOPIC BOOM. FORK LIFT.
VOGEL POPCORN CO. ARTHUR VOGEL, PRES. HAMBURG, IOWA ZIP CODE 51640 TELEPHONE NO. 712 382-2634	POPCORN.	WAYNE ENGINEERING CORP. JOHN WATSON, EXPORT SALES MGR. 2412 W. 27TH ST. CEDAR FALLS, IOWA MAILING ADDRESS BOX 648 CEDAR FALLS, IOWA 50613 TELEX NO. 46-5641 TELEPHONE NO. 319 266-1721	VAN CARGO UNLOADING CRANE. TRUCK BODIES. REFUSE PACKERS.
WABASH TRANSFORMER CORP. DARYL HALEY, PUR. AGENT 411 E. SOUTH ST. TIPTON, IOWA ZIP CODE 52772 TELEPHONE NO. 319 886-6086 TWX. 910 525-2190	ELECTROMAGNETIC TRANSFORMERS & DEVICES. BATTERY CHARGERS.	WAYNE-FERRELL, INC. (*) KERRIT M. SHEKER, SECY. 1807 STEVENS DRIVE IOWA CITY, IOWA MAILING ADDRESS P.O. BOX 2201	MEDICATION CARTS. MEDICATION BINS. MEDICATION TRAYS. MEDICATION DISPENSER.
WADY INDUSTRIES, INC. (*) MAC READ, V. PRES. 510 E. GROVE ST. MAQUOKETA, IOWA ZIP CODE 52060 TELEPHONE NO. 319 652-5136	STEEL PAVING JOINTS. FABRICATED WIRE PRODUCTS. SUBCONTRACT MFG.		

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# ALPHABETICAL LIST

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<p> <b>E-FERRELL, INC.</b>            WA CITY, IOWA 52240            TELEPHONE NO. 319 338-9206         </p>	<p> <b>CUSTOM PLASTIC INJECTION MOLDING.</b>            GOLF BAG BOTTOMS.            STYRENE ADVERTISING ITEMS. PIPE FITTINGS.            WASHER &amp; DRYER PARTS.            BULLETIN BOARD LETTERS. MOUSE TRAP PARTS.         </p>	<p> <b>WESTERN STATES MFG. CO.</b>            MAILING ADDRESS            811 MAIN ST.            SIOUX CITY, IOWA 51103            TELEPHONE NO. 712 252-4248         </p>
<p> <b>TER CITY REWIND SHOP</b>            NDALL BROOKS, PARTNER            15 BEACH ST.            OSTER CITY, IOWA            MAILING ADDRESS            O. BOX 61            OSTER CITY, IOWA 50595            TELEPHONE NO. 515 832-3125         </p>	<p> <b>WESTINGHOUSE LEARNING CORP.</b>            DONALD J. GIBSON, PH.D., GEN. MGR.            HIGHWAY 1 &amp; I 80            IOWA CITY, IOWA            MAILING ADDRESS            P.O. BOX 30            IOWA CITY, IOWA 52240            TELEPHONE NO. 319 356-3011            TWX. 910 525-1390         </p>	<p> <b>PRINTED FORMS. OPTICAL MARK READERS.</b> </p>
<p> <b>ER, ERWIN, CO.</b>            TO W. SCHNEIDER, PRES.            05 CLARK ST.            OUX CITY, IOWA            P CODE 51104            TELEPHONE NO. 712 258-3531         </p>	<p> <b>PLASTIC INJECTION MOLDING. PLASTIC CONTAINERS &amp; LIDS.</b>            DOG LEASHES. PLASTIC BOXES. WINDSHIELD SCRAPERS &amp; BRUSH SCRAPERS. DOG BOWLS.            NYLON PLASTIC PIPE FITTINGS. PLASTIC SPOOLS.            CRIMPING TOOLS. FINE WIRE CABLE.            PLASTIC COATED WIRE. SPOONS. LEADERS.            LURES. GAFF HOOKS.         </p>	<p> <b>AGRICULTURAL WEED SPRAYERS. REAR MOUNTED CULTIVATORS. DEEP TILL MACHINES. CHISEL PLOWS. V PLOWS. PLANTER TRANSPORT.</b> </p>
<p> <b>MAN DYNAMICS CORP.</b>            BERRY E. DAILEY, MKTG. MGR.            HIGHWAY 34            WESTON, IOWA            MAILING ADDRESS            O. BOX 147            WESTON, IOWA 50801            TELEPHONE NO. 515 782-8521            FAX. 910 520-2181         </p>	<p> <b>ALUMINUM CASTINGS. MAGNESIUM SAND CASTINGS.</b> </p>	<p> <b>WETHERELL MFG. CO. (*)</b>            RONALD D. WETHERELL, OWNER            CLEGHORN, IOWA            ZIP CODE 51014            TELEPHONE NO. 712 436-2266         </p>
<p> <b>MAN DYNAMICS CORP.</b>            BERRY E. DAILEY, MKTG. MGR.            HIGHWAY 34            WESTON, IOWA            MAILING ADDRESS            O. BOX 147            WESTON, IOWA 50801            TELEPHONE NO. 515 782-8521            FAX. 910 520-2181         </p>	<p> <b>WHINK PRODUCTS CO.</b>            R. W. GUNDERSON, PRES.            1901 15TH AVE.            ELDORA, IOWA            MAILING ADDRESS            P.O. BOX 230            ELDORA, IOWA 50627            TELEPHONE NO. 515 858-3456         </p>	<p> <b>HOUSEHOLD CHEMICAL SPECIALTIES. HEALTH &amp; BEAUTY AIDS. BLOW-MOLDED PLASTIC CONTAINERS.</b> </p>
<p> <b>MAN DYNAMICS CORP.</b>            BERRY E. DAILEY, MKTG. MGR.            HIGHWAY 34            WESTON, IOWA            MAILING ADDRESS            O. BOX 147            WESTON, IOWA 50801            TELEPHONE NO. 515 782-8521            FAX. 910 520-2181         </p>	<p> <b>WHITE FARM EQUIPMENT CO.</b>            ROGER FINCH, PLANT MGR.            300 LAWLER ST.            CHARLES CITY, IOWA            ZIP CODE 50616            TELEX NO. 46-5634            TELEPHONE NO. 515 257-2111         </p>	<p> <b>COMMERCIAL CASTINGS. HIGH HORSEPOWER ENGINES. FARM TRACTORS.</b> </p>
<p> <b>MAN DYNAMICS CORP.</b>            BERRY E. DAILEY, MKTG. MGR.            HIGHWAY 34            WESTON, IOWA            MAILING ADDRESS            O. BOX 147            WESTON, IOWA 50801            TELEPHONE NO. 515 782-8521            FAX. 910 520-2181         </p>	<p> <b>WIEDEMANN INDUSTRIES, INC.</b>            DENNIS T. DONALD, PRODUCTION &amp; TRAFFIC MGR.            PROGRESS PARK, HWY. 61 S.            MUSCATINE, IOWA            MAILING ADDRESS            P.O. BOX 672            MUSCATINE, IOWA 52761            TELEPHONE NO. 319 263-6642         </p>	<p> <b>FIBERGLASS BAPTISTRIES. FIBERGLASS CHURCH SPIRES. FIBERGLASS RELAXATION POOLS. CHURCH LIGHTING FIXTURES.</b> </p>
<p> <b>MAN DYNAMICS CORP.</b>            BERRY E. DAILEY, MKTG. MGR.            HIGHWAY 34            WESTON, IOWA            MAILING ADDRESS            O. BOX 147            WESTON, IOWA 50801            TELEPHONE NO. 515 782-8521            FAX. 910 520-2181         </p>	<p> <b>WIESE CORP.</b>            DAVID G. SALOCKER, PRES.            1501 5TH ST.            PERRY, IOWA            MAILING ADDRESS            P.O. BOX 39            PERRY, IOWA 50220            TELEPHONE NO. 515 465-4695         </p>	<p> <b>PLOW SHARES. LISTER REPAIR POINTS. MOLDBOARD SHINS. MOLDBOARD PLOW REPLACEMENT &amp; REPAIR PARTS. FERTILIZER KNIFE WELD-ON POINTS, TUBES &amp; SEALERS. CHISEL PLOW CHISELS, SPIKES &amp; SWEEPS.</b> </p>
<p> <b>MAN DYNAMICS CORP.</b>            BERRY E. DAILEY, MKTG. MGR.            HIGHWAY 34            WESTON, IOWA            MAILING ADDRESS            O. BOX 147            WESTON, IOWA 50801            TELEPHONE NO. 515 782-8521            FAX. 910 520-2181         </p>	<p> <b>WILCOX ALL-PRO TOOLS &amp; SUPPLY CO.</b>            ERNEST J. WILCOX, PRES.            R. #1            MONTEZUMA, IOWA            ZIP CODE 50171            TELEPHONE NO. 515 623-3138         </p>	<p> <b>HAND DIGGING TROWELS. BARRICADE SIGN FRAMES. HAY BALE MOVING EQUIPMENT. CATTLE &amp; HOG TUBULAR GATES.</b> </p>
<p> <b>MAN DYNAMICS CORP.</b>            BERRY E. DAILEY, MKTG. MGR.            HIGHWAY 34            WESTON, IOWA            MAILING ADDRESS            O. BOX 147            WESTON, IOWA 50801            TELEPHONE NO. 515 782-8521            FAX. 910 520-2181         </p>	<p> <b>WILHELM BRASS &amp; ALUMINUM FOUNDRY, INC.</b>            GEORGE RINGER, PRES.            R. #1            WEBSTER CITY, IOWA            MAILING ADDRESS            P.O. BOX 153            WEBSTER CITY, IOWA 50595            TELEPHONE NO. 515 832-2537         </p>	<p> <b>ALUMINUM CASTINGS (SAND &amp; PRE-MOLD) ZINC PRE-MOLD CASTINGS.</b> </p>
<p> <b>MAN DYNAMICS CORP.</b>            BERRY E. DAILEY, MKTG. MGR.            HIGHWAY 34            WESTON, IOWA            MAILING ADDRESS            O. BOX 147            WESTON, IOWA 50801            TELEPHONE NO. 515 782-8521            FAX. 910 520-2181         </p>	<p> <b>WILSON, D. A., CO. (*)</b>            DOUGLAS A. WILSON, PRES.            2017 E. LINCOLNWAY            AMES, IOWA            MAILING ADDRESS            P.O. BOX 1686            AMES, IOWA 50010            TELEPHONE NO. 515 233-2436         </p>	<p> <b>MORTAR MIX, PAINT FILLER &amp; PATCHING MATERIAL INGREDIENTS. CLAY ADDITIVE FOR MORTAR. RAILROAD MATERIALS--PROGS, SWITCH POINTS, GAUGE RODS.</b> </p>
<p> <b>MAN DYNAMICS CORP.</b>            BERRY E. DAILEY, MKTG. MGR.            HIGHWAY 34            WESTON, IOWA            MAILING ADDRESS            O. BOX 147            WESTON, IOWA 50801            TELEPHONE NO. 515 782-8521            FAX. 910 520-2181         </p>	<p> <b>WESTERN STATES MFG. CO.</b>            MARVIN KLINE, PARTNER            11 COOK ST.            SIOUX CITY, IOWA         </p>	<p> <b>CANNED MEATS. SLICED BEEF. CURED MEATS SLICED BACON. CANNED HAMS &amp; PICNICS.</b> </p>
<p> <b>MAN DYNAMICS CORP.</b>            BERRY E. DAILEY, MKTG. MGR.            HIGHWAY 34            WESTON, IOWA            MAILING ADDRESS            O. BOX 147            WESTON, IOWA 50801            TELEPHONE NO. 515 782-8521            FAX. 910 520-2181         </p>	<p> <b>PACKING HOUSE &amp; GRAIN ELEVATOR STAINLESS STEEL TANKS. HOPPERS. SPOUTING. CUSTOM FABRICATION.</b> </p>	<p> <b>AGRICULTURAL DRIVE SHAFTS. UNIVERSAL JOINTS.</b> </p>
<p> <b>MAN DYNAMICS CORP.</b>            BERRY E. DAILEY, MKTG. MGR.            HIGHWAY 34            WESTON, IOWA            MAILING ADDRESS            O. BOX 147            WESTON, IOWA 50801            TELEPHONE NO. 515 782-8521            FAX. 910 520-2181         </p>	<p> <b>EXPPELLER SOYBEAN MEAL. CRUDE SOYBEAN OIL.</b> </p>	<p> <b>LIVESTOCK &amp; POULTRY FEED. SOYBEAN MEAL &amp; OIL.</b> </p>
<p> <b>MAN DYNAMICS CORP.</b>            BERRY E. DAILEY, MKTG. MGR.            HIGHWAY 34            WESTON, IOWA            MAILING ADDRESS            O. BOX 147            WESTON, IOWA 50801            TELEPHONE NO. 515 782-8521            FAX. 910 520-2181         </p>	<p> <b>PLASTIC FLYING SAUCER TOYS.</b> </p>	<p> <b>HOG WATERER. HAND POWER WASHERS. BLACK LIGHT, ELECTRIC BUG KILLER.</b> </p>
<p> <b>MAN DYNAMICS CORP.</b>            BERRY E. DAILEY, MKTG. MGR.            HIGHWAY 34            WESTON, IOWA            MAILING ADDRESS            O. BOX 147            WESTON, IOWA 50801            TELEPHONE NO. 515 782-8521            FAX. 910 520-2181         </p>	<p> <b>FELT BATTERY WASHERS. TIRE &amp; TUBE REPAIRS. INSIDE BUG SCREENS.</b> </p>	<p> <b>WESTERN STATES MFG. CO.</b>            MARVIN KLINE, PARTNER            11 COOK ST.            SIOUX CITY, IOWA         </p>

(\*) - INTERESTED IN EXPORTING



# ALPHABETICAL LIST

<p>WILSON FOODS CORP. MAILING ADDRESS P.O. BOX 488 CEDAR RAPIDS, IOWA 52403 TELEPHONE NO. 319 398-5712</p>	<p>(CONT'D) SAUSAGE. SMOKED MEATS. FRESH PORK, BEEF &amp; LAMB. FEEDS.</p>	<p>WOODBINE MFG. CO. ROSALIE BROWN, PRES. &amp; OWNER WOODBINE, IOWA ZIP CODE 51579 TELEPHONE NO. 712 647-2050</p>	<p>ORNAMENTAL WINDMILL PICKUP LIFT GATE</p>
<p>WILSON FOODS CORP. RODNEY D. ORRELL, GEN. MGR. 1300 S. LAKE ST. CHEROKEE, IOWA ZIP CODE 51012 TELEPHONE NO. 712 225-5161</p>	<p>FRESH PORK. CURED &amp; SMOKED PORK. PRIME STEAM LARD. GREASE.</p>	<p>WOODFORD MFG. CO. JAMES R. MCDERMOTT, V. PRES.-TREAS. 1626 DELAWARE DES MOINES, IOWA ZIP CODE 50317 TELEPHONE NO. 515 265-3401</p>	<p>FREEZLESS TAIL HYDRANT</p>
<p>WILSON FOODS CORP. ED HAEG, PLANT MGR. LAPERLA DRIVE CLARINDA, IOWA ZIP CODE 51632 TELEPHONE NO. 712 542-5157</p>	<p>DRIED SAUSAGE. GERMAN &amp; ITALIAN SALAMI, PEPPERONI.</p>	<p>WOOLVERTON PRINTING CO. RICHARD W. LYNCH, PRES. 115 E. 4TH ST. CEDAR FALLS, IOWA MAILING ADDRESS P.O. BOX 456 CEDAR FALLS, IOWA 50613 TELEPHONE NO. 319 277-2616</p>	<p>COMMERCIAL PRINTING CHURCH BULLETINS PRINTED CHURCH SUPPLIES</p>
<p>WILSON FOODS CORP. M. G. GANGESTAD, PROVISIONS S.E. 18TH &amp; SCOTT DES MOINES, IOWA ZIP CODE 50317 TELEPHONE NO. 515 265-6041</p>	<p>FRESH PORK.</p>	<p>Y W HYBRIDS JOHN P. MATHIAS, GEN. MGR. P.O. BOX 185 GRAND JUNCTION, IOWA ZIP CODE 50107 TELEPHONE NO. 515 738-2231</p>	<p>HYBRID SEED CORN</p>
<p>WILSON TRAILER WILSON G. PERSINGER, V. PRES. MKTG. 2400 LEECH AVE. SIOUX CITY, IOWA ZIP CODE 51107 TELEX NO. 48-7123 TELEPHONE NO. 712 277-1301 TWX. 910 968-1732</p>	<p>LIVESTOCK, GRAIN &amp; FLATBED SEMITRAILERS.</p>	<p>YEOMAN &amp; CO. HAROLD R. YEOMAN, SECY.-TREAS. P.O. BOX 30 MONTICELLO, IOWA ZIP CODE 52310 TELEPHONE NO. 319 465-3553</p>	<p>GARDEN TOOLS. BAHN FLOOR SCRAPER. SM SHOVELS. LAWN BROOD ICE SCRAPER FRUIT JAR LIFTERS HOLDERS &amp; WRENCHES TOOL DISPLAY STANDS EMERGENCY SURVIVAL MOBILITY KIT (AUTO TRUCK &amp; RV)</p>
<p>WINEGARD CO. C. HAUSER, SALES CORRESPONDENT 3000 KIRKWOOD BURLINGTON, IOWA ZIP CODE 52601 TELEPHONE NO. 319 753-0121</p>	<p>ELECTRONIC TV RECEPTION COMPONENTS. TV &amp; FM OUTLETS. MULTI-SET COUPLERS. UHF CONVERTERS. AMPLIFIERS (VHF, UHF &amp; FM). TV &amp; FM TRAPS. DISTRIBUTION AMPLIFIERS. ANTENNAS (VHF, UHF &amp; FM). TV ATTENUATION PADS. TV SYSTEM LINE SPLITTERS. TV SYSTEM OUTLETS. ANTENNA COUPLERS. INDOOR &amp; OUTDOOR TV ANTENNAS.</p>	<p>YOUNG BROS. STAMP WORKS INC. MERLE YOUNG, PRES. 1415 HOWARD AVE. MUSCATINE, IOWA MAILING ADDRESS P.O. BOX 75 MUSCATINE, IOWA 52761 TELEPHONE NO. 319 263-3575</p>	<p>STEEL STAMPS, LETTER &amp; FIGURES</p>
<p>WINNEBAGO INDUSTRIES, INC. T. G. THOMPSON, V. PRES. MKTG. JCT. HIGHWAYS 9 &amp; 69 FOREST CITY, IOWA ZIP CODE 50436 TELEPHONE NO. 515 582-3535 TWX. 910 523-6810</p>	<p>ALUMINUM EXTRUSIONS. WINDOWS FOR TRAILER HOMES. MOTOR HOMES. PICKUP TRUCK COVERS. TRAVEL TRAILERS. VAN CONVERSIONS.</p>	<p>YOUNG RADIATOR CO. VANLEER HEARN, PLANT MGR. R. #1 CENTERVILLE, IOWA ZIP CODE 52544 TELEPHONE NO. 515 856-8634 TWX. 910 520-1472</p>	<p>HEAT TRANSFER PRODUCTS. HEAVY DUTY RADIATORS. SHELL TUBE HEAT EXCHANGERS</p>
<p>WINPOWER CORP. HAROLD HARNED, EXPORT MGR. 1207 1ST AVE. E. NEWTON, IOWA ZIP CODE 50208 TELEPHONE NO. 515 792-1301 TWX. 910 520-1557</p>	<p>ELECTRIC GENERATORS. GASOLINE &amp; DIESEL GENERATOR SETS. TRACTOR DRIVEN GENERATORS.</p>		
<p>WINTERSSET HYBRID CO. (*) D. J. ELLIS, SALES MGR. 512 S. 8TH AVE. WINTERSSET, IOWA MAILING ADDRESS R. #3 WINTERSSET, IOWA 50273 TELEPHONE NO. 515 462-4393</p>	<p>HYBRID SEED CORN.</p>		
<p>WONDER WHIP CO., INC. EUGENE S. O'NEILL, PRES. P.O. BOX D POSTORIA, IOWA ZIP CODE 51340 TELEPHONE NO. 712 262-3601</p>	<p>ENGLISH &amp; WESTERN CROPS. STOCKYARD, BUGGY &amp; RACING WHIPS.</p>		
<p>WOODARD FEED CO. FLOYD WOODARD, PRES. BOX 395 WEBSTER CITY, IOWA ZIP CODE 50595 TELEPHONE NO. 515 832-3594</p>	<p>LIVESTOCK &amp; POULTRY FEED.</p>		

(\*) - INTERESTED IN EXPORTING



**SECTION TWO**

**INDUSTRIAL**

**MANUFACTURERS LISTED BY  
STANDARD INDUSTRIAL CLASSIFICATION  
OF PRODUCTS**



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# INDUSTRIAL LIST

2011

20 FOOD AND KINDRED PRODUCTS

(CONT'D)

<p>MEAT PRODUCTS</p> <p>MEAT PACKING PLANTS</p>	<p>FARMLAND FOODS INC.-PORK OPERATIONS TELEPHONE 515-648-4226</p> <p>GREAT PLAINS BEEF VIRGIL BADES, V. PRES. &amp; GEN. MGR. 2700 23RD AVE. COUNCIL BLUFFS, IOWA 51501 TWX 910 966-8020 TELEPHONE 712-328-2200</p>	<p>CARCASS BEEF. BOXED BEEF. HIDES. TALLOW. OFFAL.</p>
<p>PACKING CO. D. F. &amp; RALPH K. AMEND, PARTNERS E. 18TH ST. WINES, IOWA MAILING ADDRESS BOX 230 WINES, IOWA 50301 TELEPHONE 515-265-1618</p>	<p>BEEF BY-PRODUCTS. FRESH CARCASS BEEF. HIDES.</p> <p>HAWARDEN OF IOWA, INC. LOUIS C. MILLAGE, PLANT MGR. 315 10TH ST. HAWARDEN, IOWA MAILING ADDRESS P.O. BOX 87 HAWARDEN, IOWA 51023 TELEPHONE 712-552-1587</p>	<p>CARCASS BEEF. BEEF VARIETY MEATS.</p>
<p>INDUSTRIES, INC. C. MEHEGAN, JR., PRES. Y 60 S, IOWA MAILING ADDRESS BOX 66 S, IOWA 51238 TELEPHONE 712-752-8141</p>	<p>BEEF BY-PRODUCTS. DRESSED BEEF.</p> <p>HIDE SERVICE CORP. WILLIAM D. HAHESEY, OFFICE &amp; TRAFFIC MGR. 1057 S. 3RD ST., BOX 498 MANCHESTER, IOWA 52057 TELEPHONE 319-927-3545</p>	<p>CURED HIDES.</p>
<p>AGE HOUSE MEATS &amp; PROVISIONS CLEMON, EXEC. V. PRES., GEN. MGR. DAYTON ROAD IOWA 50010 TELEPHONE 515-232-2273</p>	<p>PORTION CONTROL BEEF LIVER &amp; PORK CHOPS.</p> <p>HORMEL, GEO. A., &amp; CO. F. P. WERNER, GEN. MGR. 160 N. 1ST ST. FORT DODGE, IOWA MAILING ADDRESS P.O. BOX 458 FORT DODGE, IOWA 50501 TELEX 47-8452 TELEPHONE 515-573-3141</p>	<p>FRESH PORK PRODUCTS. LARD. CANNED &amp; CURED PORK PRODUCTS. OFFAL. SMOKED MEATS. SAUSAGE. HOG SLAUGHTER.</p>
<p>JIMMY, MEAT CO., INC. DE BERG, PLANT MGR. BOX 467 A, IOWA 50213 TELEPHONE 515-342-6011</p>	<p>PORK SAUSAGE. PORK LOIN BACK RIBS, SPARE RIBS, TENDERLOINS, &amp; LIVER. PORK VARIETY MEATS.</p> <p>HYGRADE FOOD PRODUCTS CORP. ROY MARTIN, ACTING MGR. P.O. BOX 99 POSTVILLE, IOWA 52162 TELEPHONE 319-864-7621</p>	<p>BONELESS BEEF. CARCASS DRESSED BEEF. EDIBLE &amp; INEDIBLE TALLOW. MEAT SCRAPS.</p>
<p>ON HIDE CO. W. DELPH, CHIEF OPER. OFFICER ON, IOWA 51442 910 623-1280 TELEPHONE 712-263-5086</p>	<p>HIDES.</p> <p>HYGRADE FOOD PRODUCTS CORP. G. S. SCHNEIDERS, GEN. MGR. FLINDT DRIVE STORM LAKE, IOWA 50588 TELEX 48-7139 TELEPHONE 712-732-3060</p>	<p>HOG SLAUGHTER. PORK CUTS &amp; FABRICATED PRODUCTS. LARD. INEDIBLE OIL.</p>
<p>WINES MEAT PACKING CO. SHOVER, PRES. MAURY WINES, IOWA 50317 TELEPHONE 515-266-5165</p>	<p>CARCASS BEEF &amp; BY-PRODUCTS.</p> <p>IOWA BEEF PROCESSORS, INC. ROBERT L. PETERSON, GROUP V. PRES. DENISON, IOWA 51442 TELEPHONE 712-263-4613</p>	<p>BEEF CARCASSES &amp; BY-PRODUCTS.</p>
<p>ME PACKING CO. S E. STOLTZ, PRES. SYCAMORE ST. E, IOWA 52001 TELEPHONE 319-588-6200</p>	<p>VEAL. BEEF. PORK. LAMB. LARD. TALLOW &amp; GREASE. CURED &amp; SMOKED MEATS &amp; SAUSAGE.</p> <p>IOWA BEEF PROCESSORS, INC. DWAYNE VANDE STOUWE, PLANT MGR. 1525 AVE. O PORT DODGE, IOWA MAILING ADDRESS P.O. BOX 935 PORT DODGE, IOWA 50501 TELEPHONE 515-573-3181</p>	<p>CARCASS BEEF. EDIBLE &amp; INEDIBLE OFFAL. MEAT SCRAPS. EDIBLE &amp; INEDIBLE TALLOW. HIDES.</p>
<p>ME PACKING CO. L MONK, V. PRES. INDUSTRIAL AREA RS, IOWA 51031 TELEPHONE 712-546-7037</p>	<p>BEEF OFFAL. CARCASS BEEF.</p> <p>MORRELL, JOHN, &amp; CO. C. C. PIERSON, GEN. MGR. 401 S. 1ST ST. ESTHERVILLE, IOWA 51334 TELEPHONE 712-362-2611</p>	<p>DRESSED BEEF &amp; PORK. FABRICATED BEEF CUTS. LARD. BY-PRODUCTS. GREASE. DRIED BLOOD. TANKAGE. EDIBLE &amp; INEDIBLE TALLOW. HIDES. PIG SKINS. BONELESS PORK. PORK CUTS.</p>
<p>AND FOODS INC.-PORK OPERATIONS E. VON TERSCH, PORK PROD. MGR. TRIAL DRIVE ON, IOWA MAILING ADDRESS BOX 403 ON, IOWA 51442 910 966-8070 TELEPHONE 712-263-5002</p>	<p>HOG CARCASSES. OFFAL &amp; BY-PRODUCTS. FRESH PORK PRIMAL CUTS. CANNED, SMOKED &amp; SLICED PORK PRODUCTS.</p> <p>OSCAR MAYER &amp; CO., INC. PETER H. HARTUNG, MGR. 1337 W. 2ND ST. DAVENPORT, IOWA MAILING ADDRESS P.O. BOX 3130 DAVENPORT, IOWA 52808 TELEPHONE 319-322-2611</p>	<p>MEAT &amp; MEAT PRODUCTS. LARD. GREASE. MEAT SCRAPS.</p>
<p>AND FOODS INC.-PORK OPERATIONS RD TIERNEY, PLANT MGR. BOX 918 FALLS, IOWA 50126</p>	<p>PORK CARCASSES. PORK CUTS. EDIBLE &amp; INEDIBLE BY-PRODUCTS.</p>	

(\*) - COMPANY INTERESTED IN EXPORTING



## INDUSTRIAL LIST

OSCAR MAYER & CO., INC.  
RAYMOND G. WINBURN, PLANT MGR.  
W. WILLIS AVE.  
PERRY, IOWA  
MAILING ADDRESS  
R. #2  
PERRY, IOWA 50220  
TELEPHONE 515-465-5361

BATH PACKING CO., THE  
RODNEY E. SLIGHT, GEN. MGR.  
COLUMBUS JUNCTION, IOWA 52738  
TELEPHONE 319-728-8021

BATH PACKING CO., THE  
EMMET A. MC GUIRE, PRES.  
SYCAMORE & ELM STS.  
WATERLOO, IOWA 50704  
TELEPHONE 319-235-8900

SIoux-PAC OF IOWA, INC.  
ED MERDINGER, PRES.  
1918 JAY AVE.  
SIoux CITY, IOWA  
MAILING ADDRESS  
P.O. BOX 2354  
SIoux CITY, IOWA 51107

SIoux Preme Packing Co.  
LARRY R. WALSH, V. PRES.  
HIGHWAY 75 S.  
SIoux CENTER, IOWA  
MAILING ADDRESS  
P.O. BOX 177  
SIoux CENTER, IOWA 51250  
TELEPHONE 712-722-2555

SIoux QUALITY PACKERS, DIV. OF ARMOUR &  
CO.  
J. W. JONES, GEN. MGR.  
1200 BLUFF ROAD  
SIoux CITY, IOWA 51107  
TELEPHONE 712-255-8051

SMIT & SON PACKING CO.  
DALE MERRILL, ASST. GEN. MGR. SALES  
MAIN ST.  
BOYDEN, IOWA 51234  
TELEPHONE 712-725-2351

SPENCER FOODS, INC.  
KEN BISHOP, BY-PRODUCT SALES  
HIGHWAY 71 N.  
SPENCER, IOWA  
MAILING ADDRESS  
P.O. BOX 1228  
SPENCER, IOWA 51301  
TELEPHONE 712-262-4250

SWIFT & CO.  
J. F. BAKA, V. PRES. INTL. DIV., CHICAGO  
1700 MAURY ST.  
DES MOINES, IOWA  
MAILING ADDRESS  
P.O. BOX 1496  
DES MOINES, IOWA 50317  
TELEX 25-4025  
TELEPHONE 515-266-3146

SWIFT & CO.  
B. E. HAUGE, MGR.  
P.O. BOX 71  
GLENWOOD, IOWA 51534  
TELEPHONE 712-527-3131

SWIFT & CO.  
K. E. SHOCKLEY, MGR.  
N. 9TH AVE.  
MARSHALLTOWN, IOWA 50158  
TELEPHONE 515-752-7131

FRESH PORK CUTS. MEAT  
SCRAPS. LARD.

PORK CUTS &  
TRIMMINGS. SMOKED  
PICNICS. LARD.

MEAT & MEAT PRODUCTS.

REGULAR & KOSHER  
DRESSED CARCASS BEEF.  
REGULAR & KOSHER  
OFFAL BY-PRODUCTS.

CARCASS HOGS. LARD.  
GREASE. MEAT & BONE  
MEAL. BLOOD MEAL.  
EDIBLE & INEDIBLE  
BY-PRODUCTS.

FRESH PORK CUTS,  
OFFAL, LARD, GREASE,  
MEAT & BONE MEAL.

DRESSED & FABRICATED  
BEEF. BEEF PORTION  
CUTS.

BEEF CARCASSES. BEEF  
OFFAL. BEEF HIDES.  
KOSHER BEEF PRODUCTS.

CARCASS BEEF. BOXED  
BEEF.

PORK.

PORK BY-PRODUCTS.  
DRESSED PORK.

SWIFT FRESH MEATS CO.  
R.C. KOCH, GEN. MGR.  
2800 MURRAY  
SIoux CITY, IOWA  
MAILING ADDRESS  
P.O. BOX 1047  
SIoux CITY, IOWA 51102  
TELEPHONE 712-255-5081

TAMA MEAT PACKING CORP.  
RICHARD CECH, V. PRES.-SALES  
P.O. BOX 209  
TAMA, IOWA 52339  
TELEPHONE 515-484-4119

UNITED PACKING OF IOWA  
RAY KENNEDY, PRES.  
1200 CUNNINGHAM DRIVE  
SIoux CITY, IOWA 51107  
TELEPHONE 712-255-3593

WILSON FOODS CORP.  
F. R. NYKLEBY, GEN. MGR.  
16TH AVE. & 3RD ST. S.E.  
CEDAR RAPIDS, IOWA  
MAILING ADDRESS  
P.O. BOX 488  
CEDAR RAPIDS, IOWA 52403  
TELEPHONE 319-398-5712

WILSON FOODS CORP.  
RODNEY D. ORRELL, GEN. MGR.  
1300 S. LAKE ST.  
CHEROKEE, IOWA 51012  
TELEPHONE 712-225-5161

WILSON FOODS CORP.  
M. G. GANGESTAD, PROVISIONS  
S.E. 18TH & SCOTT  
DES MOINES, IOWA 50317  
TELEPHONE 515-265-6041

2013 SAUSAGES AND OTHER PREPARED MEAT PRODUCTS

BLUE STAR FOODS, INC.  
WILLIAM R. KAPLAN, EXEC. V. PRES.  
1023 4TH ST.  
COUNCIL BLUFFS, IOWA 51501  
TWX 910 966-8011  
TELEPHONE 712-322-0203

CARRIAGE HOUSE MEATS & PROVISIONS  
LOGAN CLEMON, EXEC. V. PRES., GEN. MGR.  
1131 DAYTON ROAD  
AMES, IOWA 50010  
TELEPHONE 515-232-2273

DUBUQUE PACKING COMPANY \*  
CHARLES M. YUNDT, EXEC. V. PRES.  
702 10TH AVE.  
VINTON, IOWA 52349  
TELEPHONE 319-472-2357

FARMLAND FOODS, INC. \*  
MIKE BENTON, PLANT MGR.  
401 GRANT ROAD  
CARROLL, IOWA  
MAILING ADDRESS  
P.O. BOX 98  
CARROLL, IOWA 51401  
TELEPHONE 712-792-1660

HARKER'S WHOLESALE MEAT, INC.  
BEN ERDMANN, V. PRES.-MARKETING  
521 8TH AVE. S.W.

CARCASS BEEF. OF  
HIDES. INE  
TALLOW. TANKAGE.  
MEAL. BONELESS

CUSTOM  
SLAUGHTER  
CUTS

CANNED MEATS. SI  
BEEF. CUBED  
SLICED BACON. C  
HAMS & PIC  
SAUSAGE. SI  
MEATS. FRESH  
BEEF &

FRESH PORK. CU  
SMOKED PORK.  
STEAM LARD. GB

FRESH

CANNED P  
BEEF PROD  
FROZEN PREC  
MEAT PAT

BONELESS SPECIA  
REGULAR PORK

CANNED  
HAM PAT

CANNED HAMS, PI  
& LUNCHEON MEATS  
PATTIES. PORK SA  
CHUBS & PAT

PORTIONED  
PRO



# INDUSTRIAL LIST

2023

Company Name	Address	Product	Notes
W'S WHOLESALE MEAT, INC. RS, IOWA MAILING ADDRESS BOX 1308 RS, IOWA 51031 LEPHONE 712-546-4197		2017 POULTRY AND EGG PROCESSING	
W'S WHOLESALE MEAT, INC. V. HARKER, PRES. RT INDUSTRIAL PARK E CITY, IOWA 51041 LEPHONE 712-737-4829		PORTIONED MEAT PRODUCTS.	CANNED CHICKEN. FROZEN PRECOOKED FRIED CHICKEN.
L, GEO. A., & CO. ATZLAPP, PLANT MGR. AY 18 A, IOWA 50511 LEPHONE 515-295-2477		PEPPERONI.	FROZEN & LIQUID EGGS.
OUNTRY MEATS, INC. * RD D. MELSON, PRES. MAPLE DRIVE DODGE, IOWA 50501 LEPHONE 515-955-4900		PEPPERONI SAUSAGE. BEEF STICKS. GENOA SALAMI. HARD SALAMI. SUMMER SAUSAGE CHUBS.	DRIED, FROZEN & LIQUID EGGS.
Y MEAT PACKERS INC., DBA SIDNEY * PLANT E SPIRES, PRES. Y, IOWA 51652 LEPHONE 712-374-2802		LUNCH MEATS. SAUSAGE. BACON.	FROZEN POULTRY SPECIALTY PRODUCTS.
Y JERKY * VANDER LEEST, PLANT MGR. M. MILLS ST. MELLVILLE, IOWA 50169 LEPHONE 515-262-3175		BEEF JERKY.	
DE RANCH BAVARIAN MEAT, INC. * D W. GREINER, PRES. RNEY, IOWA 52591 LEPHONE 515-622-3600		BEEF SAUSAGE. OLD WORLD GERMAN SAUSAGE. KIPPERED BEEF SAUSAGE. MECHANICALLY DEBONED BEEF & PORK PRODUCT. HAMBURGER (BULK & PATTIES). BEEF & PORK CUTS.	BUTTER.
ON FOODS CORP. AEG, PLANT MGR. ILA DRIVE INDA, IOWA 51632 LEPHONE 712-542-5157		DRIED SAUSAGE. GERMAN & ITALIAN SALAMI, PEPPERONI.	BUTTER.
POULTRY DRESSING PLANTS			
AR OF IOWA AHAN, SALES MGR. VILAS ROAD M LAKE, IOWA 50588 LEPHONE 712-732-6767		FROZEN EVisCERATED TURKEYS. TURKEY PARTS.	2022 CHEESE, NATURAL AND PROCESSED
, LOUIS, FOODS, INC. R POHL, FOREIGN MKT. DEV. BOX 288 LIBERTY, IOWA 52776 ELEX 46-4447 LEPHONE 319-627-2127		FROZEN TURKEY PARTS. COOKED TURKEY ITEMS.	MEINERZ CREAMERY OF IOWA, DIV. BEATRICE * FOODS CO. MOZZARELLA, CREAM, ARCHIE MEINERZ, PRES. PROVOLONE & MITCHELL & GILLET STS. ROMANO CHEESE. PRESTON, IOWA 52069 LEPHONE 319-689-5551
LTZ PROCESSING * IN SCHILTZ, MGR. ST. CITY, IOWA MAILING ADDRESS P ROFT, IOWA 50517 LEPHONE 515-272-4510		CUSTOM DRESS & CRYOVAC BAG POULTRY & WATER FOWL. DRESSED GEESE.	2023 CONDENSED AND EVAPORATED MILK
			BILLINGS & GAGE MFG. CO. * H. K. HANSEN, PRES. 100 CENTER AVE. N.W. DRY NON-DAIRY & DAIRY ICE CREAM MIXES.

(\*) - COMPANY INTERESTED IN EXPORTING



INDUSTRIAL LIST

BILLINGS & GAGE MFG. CO.  
MITCHELLVILLE, IOWA 50169  
TELEPHONE 515-967-3737

(CONT'D)

ACKLEY FOOD PROCESSORS, INC.  
TWX 910 523-6890  
TELEPHONE 515-847-2646

(CONT'D)

FARMERS CO-OP. CREAMERY ASSN.  
LOUIS ELPERT, PRES.  
CRESCO, IOWA 52136  
TELEPHONE 319-547-3941

DRIED SKIM MILK.

BEAVER VALLEY CANNING CO. \*  
HOWARD THOMAS, NATL. SALES MGR.  
GRIMES, IOWA 50111  
TWX 910 520-2370  
TELEPHONE 515-986-3661

CANNED VEGETABLES  
(CORN & DRIED BEANS)

MEADOW LAND DAIRY ASS'N.  
ELLSWORTH TWEITO, PLANT MGR.  
P.O. BOX 306  
WAUKON, IOWA 52172  
TELEPHONE 319-568-3474

DRIED BUTTERMILK  
POWDER. DRIED SKIM  
POWDER.

COLONY MARKET PLACE \*  
CARL OEHL, PRES.  
SOUTH AMANA, IOWA 52334  
TELEPHONE 319-622-3225

JELLIES & ...

MERRICK FOODS  
RICHARD KNUDSEN, PLANT MGR.  
321 2ND AVE. S.W.  
SIOUX CENTER, IOWA 51250  
TELEPHONE 712-722-0911

MISC. DRIED DAIRY  
PRODUCTS.

2034 DRIED AND DEHYDRATED FRUITS, VEGETABLES, AND SOUP  
MIXES

MISSISSIPPI VALLEY MILK PRODUCERS ASSN.  
DONALD BROOKS, PLANT MGR.  
R. #4  
MAQUOKETA, IOWA 52060  
TELEPHONE 319-652-4951

NON-FAT DRY MILK  
POWDER. CONDENSED  
MILK. DRIED  
BUTTERMILK.

KEOMAH INDUSTRIES  
JOHN VAN ZETTEN, PRES.  
546 9TH AVE. W.  
OSKALOOSA, IOWA 52577  
TELEPHONE 515-673-3486

DRIED FRUITS

2026 FLUID MILK

2035 PICKLED FRUITS AND VEGETABLES, VEGETABLE SAUCES AND  
SEASONINGS, AND SALAD DRESSINGS

MISSISSIPPI VALLEY MILK PRODUCERS ASSN.  
DONALD BROOKS, PLANT MGR.  
R. #4  
MAQUOKETA, IOWA 52060  
TELEPHONE 319-652-4951

FLUID MILK & CREAM.

ACKLEY FOOD PROCESSORS, INC. \*  
RICHARD L. BOGAARD, PRES.  
HIGHWAY 20 W.  
ACKLEY, IOWA 50601  
TWX 910 523-6890  
TELEPHONE 515-847-2646

CORN RELISH, PICKLED  
RELISH, SAUERKRAUT

203 CANNED AND PRESERVED FRUITS AND VEGETABLES

2032 CANNED SPECIALTIES

COLONY MARKET PLACE \*  
CARL OEHL, PRES.  
SOUTH AMANA, IOWA 52334  
TELEPHONE 319-622-3225

HORSERADISH  
HORSE RADISH

ACKLEY FOOD PROCESSORS, INC. \*  
RICHARD L. BOGAARD, PRES.  
HIGHWAY 20 W.  
ACKLEY, IOWA 50601  
TWX 910 523-6890  
TELEPHONE 515-847-2646

CANNED DRIED BEANS,  
SPANISH RICE, POTATO  
SALAD, THREE BEAN  
SALAD.

FRAZIER'S \*  
TOM FRAZIER, OWNER  
1024 1/2 AVE. H  
FORT MADISON, IOWA 52627  
TELEPHONE 319-372-5885

SALAD DRESSING  
MUSHROOM STEAK SAUCE

BEAVER VALLEY CANNING CO. \*  
HOWARD THOMAS, NATL. SALES MGR.  
GRIMES, IOWA 50111  
TWX 910 520-2370  
TELEPHONE 515-986-3661

PORK & BEANS.

2038 FROZEN SPECIALTIES

BLUE STAR FOODS, INC.  
WILLIAM R. KAPLAN, EXEC. V. PRES.  
1023 4TH ST.  
COUNCIL BLUFFS, IOWA 51501  
TWX 910 966-8011  
TELEPHONE 712-322-0203

CHICKEN BROTH.

BLUE STAR FOODS, INC.  
WILLIAM R. KAPLAN, EXEC. V. PRES.  
1023 4TH ST.  
COUNCIL BLUFFS, IOWA 51501  
TWX 910 966-8011  
TELEPHONE 712-322-0203

FROZEN FRUIT  
FROZEN MEAT  
DIP

2033 CANNED FRUITS, VEGETABLES, PRESERVES, JAMS AND  
JELLIES

204 GRAIN MILL PRODUCTS

2040 HYBRID SEED CORN

ACKLEY FOOD PROCESSORS, INC. \*  
RICHARD L. BOGAARD, PRES.  
HIGHWAY 20 W.  
ACKLEY, IOWA 50601

CANNED SWEET CORN.  
HOMINY.

ACCO SEED  
LOWELL R. DICKKUT, MGR.  
CONRAD, IOWA 50621  
TELEPHONE 515-366-2560

HYBRID SEED



# INDUSTRIAL LIST

2041

(CONT'D)

<p>SEED, DIV. OF ANDERSON, CLAYTON &amp; H. ANDERSON, INT'L. SALES MGR. VER AVE. N. D, IOWA 50421 EPHONE 515-444-2291</p>	<p>HYBRID SEED CORN.</p>	<p>FUNK SEEDS INTERNATIONAL TELEPHONE 319-444-2424</p>	
<p>SEED, DIV. OF ANDERSON, CLAYTON &amp; DUNN, PLANT MGR. T, IOWA 52742 EPHONE 319-522-2521</p>	<p>HYBRID SEED CORN.</p>	<p>GARST &amp; THOMAS HYBRID CORN CO. * HARRIS HESS, BUS. AGENT 615 MAIN ST. COON RAPIDS, IOWA 50058 TELEPHONE 712-684-2211</p>	<p>HYBRID SEED CORN.</p>
<p>SEED CO. MITCHELL, PLANT MGR. OX 268 A, IOWA 52205 EPHONE 319-462-2321</p>	<p>HYBRID SEED CORN.</p>	<p>HENEKE HYBRID SEED CORN CO. INC. * MYRON HENEKE, PRES. R. #3 GRINNELL, IOWA MAILING ADDRESS P.O. BOX 306 GRINNELL, IOWA 50112 TELEPHONE 515-236-5621</p>	<p>HYBRID SEED CORN.</p>
<p>SEED CO. BATEMAN IOWA MAILING ADDRESS LCKMAN INES, IOWA 50322 EPHONE 515-465-4513</p>	<p>HYBRID SEED CORN.</p>	<p>JACQUES SEED CO. GEORGE WITTE, PLANT MGR. HIGHWAY 110 N. SCHALLER, IOWA 51053 TELEPHONE 712-275-4744</p>	<p>SEED CORN.</p>
<p>SEED CORN PLANT KIENZLE, MGR. CEDAR WAPSIE ROAD FALLS, IOWA 50613 EPHONE 319-987-2473</p>	<p>SEED CORN.</p>	<p>NORTHRUP KING CO. DAROLD DUERR, MGR. P.O. BOX 190 ELDORA, IOWA 50627 TELEPHONE 515-858-5441</p>	<p>HYBRID SEED CORN.</p>
<p>AG RESEARCH, INC. * H. HEUSEL, SUPT. CHERRY PLEASANT, IOWA 52641 EPHONE 319-385-3103</p>	<p>HYBRID SEED CORN.</p>	<p>PRIDE CO., INC. HUBERT A. HUGHES, MGR. P.O. BOX 207 DE WITT, IOWA 52742 TELEPHONE 319-659-9106</p>	<p>HYBRID SEED CORN.</p>
<p>AG RESEARCH, INC. * A. TEMPLETON, PLANT MGR. Y 6 E. ELL, IOWA MAILING ADDRESS BOX 773 ELL, IOWA 50112 EPHONE 515-236-6179</p>	<p>HYBRID SEED CORN.</p>	<p>WINTERSET HYBRID CO. * D. J. ELLIS, SALES MGR. 512 S. 8TH AVE. WINTERSET, IOWA MAILING ADDRESS R. #3 WINTERSET, IOWA 50273 TELEPHONE 515-462-4393</p>	<p>HYBRID SEED CORN.</p>
<p>AG RESEARCH, INC. * BINLE, MGR. EN, IOWA 50662 EPHONE 319-283-4473</p>	<p>HYBRID SEED CORN.</p>	<p>Y W HYBRIDS JOHN P. MATHIAS, GEN. MGR. P.O. BOX 185 GRAND JUNCTION, IOWA 50107 TELEPHONE 515-738-2231</p>	<p>HYBRID SEED CORN.</p>
<p>2041 FLOUR AND OTHER GRAIN MILL PRODUCTS</p>			
<p>AG RESEARCH, INC. O. STEINBAUER, MGR. A ROAD &amp; R. #59 ADOAH, IOWA MAILING ADDRESS BOX 419 ADOAH, IOWA 51601 EPHONE 712-246-1468</p>	<p>HYBRID SEED CORN.</p>	<p>CARGILL, INC., SOYBEAN PROTEIN PLANT ANTHONY P. CAHILL, FLOUR MKT. MGR. 1010 10TH AVE. S.W. CEDAR RAPIDS, IOWA MAILING ADDRESS P.O. BOX 2817 CEDAR RAPIDS, IOWA 52406 TELEPHONE 319-366-8381</p>	<p>SOY FLOUR. SOY GRITS.</p>
<p>AG RESEARCH, INC. * STAMMER, MGR. 79 LAKE, IOWA 50588 EPHONE 712-732-3007</p>	<p>HYBRID SEED CORN.</p>	<p>INLAND MILLS CO., DIV. ADM MILLING CO. GREGORY H. JOHNSTON, GEN. MGR. 1925 E. GRAND AVE. DES MOINES, IOWA MAILING ADDRESS P.O. BOX 1357 DES MOINES, IOWA 50305 TELEPHONE 515-266-2156</p>	<p>FLOUR. WHEAT MILL FEED.</p>
<p>ARMS INC. AB ENO, OWNER IELD, IOWA 50475 EPHONE 515-892-9115</p>	<p>HYBRID SEED CORN.</p>	<p>NATIONAL OATS CO. KAREL ZACHAR, V. PRES., INTL. OPER. 1515 H AVE. N.E. CEDAR RAPIDS, IOWA 52402</p>	<p>OAT FLOUR. CORN MEAL. CORN GRITS. BULK OAT FLAKES. WHOLE OAT GROATS. STEEL CUT</p>
<p>SEEDS INTERNATIONAL TH T. TRUELSEN, PRODUCTION MGR. PLAINE, IOWA 52208 X 910 525-1531</p>	<p>HYBRID SEED CORN.</p>	<p></p>	<p></p>



## INDUSTRIAL LIST

NATIONAL OATS CO.  
TELEX 46-4440  
TELEPHONE 319-364-9161

(CONT'D)  
OAT GROATS.

GRAIN PROCESSING CORP.  
TELEX 46-8497  
TELEPHONE 319-264-4211

(CONT'D)

QUAKER OATS CO., THE  
RICHARD B. STIMPLE, PLANT MGR.  
418 2ND ST. N.E.  
CEDAR RAPIDS, IOWA  
MAILING ADDRESS  
P.O. BOX 1848  
CEDAR RAPIDS, IOWA 52406  
TELEPHONE 319-362-3121

CORN GRITS, MEAL &  
FLOUR. BARLEY  
PRODUCTS.

HUBINGER CO., THE  
HARLEY R. MILLER, DIR. OF CUSTOMER SERV.  
5TH & A STS.  
KEOKUK, IOWA 52632  
TELEX 46-8535  
TELEPHONE 319-524-4151

CORN SYRUP & STARCH  
CORN GLUTEN FEED  
MEAL. CORN GERM  
HIGH FRUCTOSE CORN  
SYRUP

2043 CEREAL BREAKFAST FOODS

PENICK & FORD, LIMITED  
G. M. ANDERSON, V. PRES. MKTG.  
920 1ST ST. S.W.  
CEDAR RAPIDS, IOWA 52406  
TELEX 46-4417  
TELEPHONE 319-398-3700

CORN STARCHES, C  
SUGAR

NATIONAL OATS CO.  
KAREL ZACHAR, V. PRES., INTL. OPER.  
1515 H AVE. N.E.  
CEDAR RAPIDS, IOWA 52402  
TELEX 46-4440  
TELEPHONE 319-364-9161

ROLLED OAT FLAKES  
(QUICK, INSTANT & OLD  
FASHIONED).

2047 DOG, CAT AND OTHER PET FOOD

QUAKER OATS CO., THE  
RICHARD B. STIMPLE, PLANT MGR.  
418 2ND ST. N.E.  
CEDAR RAPIDS, IOWA  
MAILING ADDRESS  
P.O. BOX 1848  
CEDAR RAPIDS, IOWA 52406  
TELEPHONE 319-362-3121

CORN & OAT CEREALS.  
PUFFED WHEAT & RICE.  
ROLLED OATS.

QUAKER OATS CO., THE  
RICHARD B. STIMPLE, PLANT MGR.  
418 2ND ST. N.E.  
CEDAR RAPIDS, IOWA  
MAILING ADDRESS  
P.O. BOX 1848  
CEDAR RAPIDS, IOWA 52406  
TELEPHONE 319-362-3121

DOG FO

KALSTON PURINA CO.  
ROGER SCHMIDT, TRAFFIC MGR.  
2200 MANUFACTURING DRIVE  
CLINTON, IOWA 52732  
TELEPHONE 319-243-5510

PET FO

2046 WET CORN MILLING

STAR KIST FOODS, INC.  
JAMES L. BAUMGARTEN, PLANT MGR.  
1357 ISETT AVE.  
MUSCATINE, IOWA 52761  
TELEPHONE 319-263-7508

PET FO

ADM CORN SWEETENERS  
EDWARD MISSEN, V. PRES., ADMIN.  
1350 WACONIA AVE., S.W.  
CEDAR RAPIDS, IOWA  
MAILING ADDRESS  
P.O. BOX 1445  
CEDAR RAPIDS, IOWA 52406  
TWX 910 525-1302  
TELEPHONE 319-398-0600

CORNSYRUP. CORN  
STARCH. CORN GLUTEN  
FEED. CORN GLUTEN  
MEAL. CORN GERM.  
HIGH FRUCTOSE CORN  
SYRUP.

TRIPLE 'P' INC.  
GEORGE (BUCKY) BAKER, GEN. MGR.  
10104 DOUGLAS AVE.  
URBANDALE, IOWA 50322  
TELEX 47-8375  
TELEPHONE 515-276-5406

DOG FOOD. PISH FO

CARGILL, INC.  
DALE A. RODMAN, PLANT MGR.  
1710 16TH ST. S.E.  
CEDAR RAPIDS, IOWA  
MAILING ADDRESS  
P.O. BOX 1467  
CEDAR RAPIDS, IOWA 52406  
TELEX 46-4453  
TELEPHONE 319-366-3591

STARCH. SYRUP. GERM.  
GLUTEN FEED.  
GLUTEN MEAL.  
STEEPWATER.

TURLOCK PET FOODS \*  
CHESTER A. JOHNSON, PRES.  
HIGHWAY #1 S.  
KALONA, IOWA 52247  
TELEPHONE 319-656-3131

PET FOOD, EGG & P  
PRODUCE

CLINTON CORN PROCESSING CO., INC.  
P. A. MEYER, V. PRES. SALES/MKTG.  
1251 BEAVER CHANNEL PKY.  
CLINTON, IOWA 52732  
TELEX 46-8449  
TELEPHONE 319-242-1121

CORN GLUTEN FEED &  
MEAL. CORN GERM MEAL  
(WET MILLED).  
DEXTRUSE. CORN  
SYRUPS, STARCHES &  
DEXTRINS. CRUDE  
CORN OIL. HIGH  
FRUCTOSE CORN SYRUPS.

2048 PREPARED FEEDS AND FEED INGREDIENTS FOR ANIMALS AND  
FOWLS, NOT ELSEWHERE CLASSIFIED.

GENERAL HILLS CHEMICALS, INC.  
DAVID C. CLARK, PLANT MGR.  
410 JOHNSON ST.  
KEOKUK, IOWA 52632  
TELEPHONE 319-524-2323

WHEAT PROTEINS  
& STARCH.

AGFOOD & CHEMICALS, INC. \*  
RICHARD HAMERS, PRES.  
DANBURY, IOWA 51019  
TELEPHONE 712-883-2481

LIQUID FE

GRAIN PROCESSING CORP.  
ROBERT G. ROHWER, SR. V. PRES., DIR. MKTG.  
1600 OREGON ST.  
MUSCATINE, IOWA 52761

CORN STARCH, OIL &  
SYRUP. GLUTEN MEAL.  
ABSORBENT STARCH.

AMERCO CO., THE \*  
GEORGE C. ECKERT, PARTNER  
1000 S. 7TH ST.  
COUNCIL BLUFFS, IOWA 51501  
TELEPHONE 712-322-2927

ANIMAL FE

B & Z FEEDS INC. \*  
420 N. 2ND ST.

SWINE, BEEF, DAI  
POULTRY FE



# INDUSTRIAL LIST

2048

	(CONT'D)	(CONT'D)
FEEDS INC. ATA, IOWA 52060 PHONE 319-652-3188		FEEDS. PREMIXES.
WM BROS. DEHY BEERMAN, PARTNER CAL INDUSTRIAL ROAD MT BLUFF, IOWA MAILING ADDRESS CITY, NEB. 68731 PHONE 712-943-5023	DEHYDRATED ALFALFA PELLETS. SUN CURED ALFALFA CUBES. CORN CUBES.	LIVESTOCK FEED.
R OF IOWA HAN, SALES MGR. LAS ROAD LAKE, IOWA 50588 PHONE 712-732-6767	LIVESTOCK & POULTRY FEED.	FEED.
VALLEY CO-OP. PROCESSING ASSN. EKLOTZ, SOYMEAL SALES MGR. MERCIAL GROVE, IOWA MAILING ADDRESS OX 85 GROVE, IOWA 50533 PHONE 515-448-4711	ANIMAL & POULTRY FEEDS.	ROLLED OATS. FEED. LIQUID SUPPLEMENT. FEED PELLETS.
PROCESSING CO. D E. NELSON, PRES. INE, IOWA MAILING ADDRESS OX 396 INE, IOWA 52761 PHONE 319-263-3095	LIVESTOCK FEED.	LIVESTOCK & POULTRY FEED. LIVESTOCK & POULTRY SUPPLEMENTS.
INC. T HOFFER, V. PRES. SALES DOUGLAS AVE. ALE, IOWA MAILING ADDRESS BOX 3599 JINES, IOWA 50322 PHONE 515-276-5417	MINERAL FEEDS & TRACE MINERALS.	LIVESTOCK & POULTRY FEED. MINERAL FEEDS. SUPPLEMENTS. CONCENTRATES. PRE-MIXES.
L, INC., SOYBEAN PROTEIN PLANT NY P. CAHILL, FLOUR MKT. MGR. 10TH AVE. S.W. RAPIDS, IOWA MAILING ADDRESS BOX 2817 RAPIDS, IOWA 52406 PHONE 319-366-8381	SOY FLOUR MILK REPLACER.	ANIMAL PROTEIN.
AL SOYA CO., INC. LTMAN, PLANT MGR. AY 69 S. ND, IOWA 50421 X 910 520-2441 PHONE 515-444-2231	MIXED FEED.	LIVESTOCK FEED.
ALFA INC. * B. LANG, PRES. OAK ST. ELL, IOWA 50112 PHONE 515-236-4634	DEHYDRATED ALFALFA. DEHYDRATED CORN PELLETS. SUN CURED HAY PELLETS.	ANIMAL FEED.
ON CORN PROCESSING CO., INC. MEYER, V. PRES. SALES/MKTG. BEAVER CHANNEL PKY. ON, IOWA 52732 LEX 46-8449 PHONE 319-242-1121	VITAMIN ENRICHED LIVESTOCK FEED.	DRIED MOLASSES.
OLIDATED CO-OP., INC. * LESTER, FEED DEPT. MGR. BOX 48 E, IOWA 50543 PHONE 515-352-3831	FEED.	DEHYDRATED ALFALFA MEAL & PELLETS.
OND V MILLS, INC. STAUFFACHER, PRES. & SALES MGR.	YEAST CULTURE FOR LIVESTOCK & POULTRY	MOLASSES. PROTEIN, MINERAL & WORMER BLOCKS. TRACE MINERAL PRE-MIX. MINERAL FEEDS.
	DIAMOND V MILLS, INC. 436 G AVE. N.W. CEDAR RAPIDS, IOWA MAILING ADDRESS P.O. BOX 4408 CEDAR RAPIDS, IOWA 52407 TELEPHONE 319-366-0745	
	FARMERS CO-OP. CO. * M. R. NYGAARD, GEN. MGR. HUBBARD, IOWA 50122 TELEPHONE 515-864-2266	
	FARMERS CO-OP. ELEVATOR * D. H. HEPPERMAN, MKTG. MGR. GARDEN CITY, IOWA 50102 TELEPHONE 515-893-2252	
	FARMERS ELEVATOR CO. * ROBERT GAYER, PRES. 1219 MAIN ST. ROCK VALLEY, IOWA 51247 TELEPHONE 712-476-5321	
	GARNAVILLO MILL, INC. * V. H. BRANDT, PRES. GARNAVILLO, IOWA 52049 TELEPHONE 319-964-2243	
	GEERLINGS FEED MILLS, INC. * JAMES FRESHWATERS, INT'L. PRES. 1840 WATER ST. WATERLOO, IOWA MAILING ADDRESS BOX 179 WATERLOO, IOWA 50704 TELEPHONE 319-234-7581	
	HIDE SERVICE CORP. WILLIAM D. HAHESEY, OFFICE & TRAFFIC MGR. 1057 S. 3RD ST., BOX 498 MANCHESTER, IOWA 52057 TELEPHONE 319-927-3545	
	HORMEL, GEO. A., & CO. F. P. WERNER, GEN. MGR. 160 N. 1ST ST. FORT DODGE, IOWA MAILING ADDRESS P.O. BOX 458 FORT DODGE, IOWA 50501 TELEX 47-8452 TELEPHONE 515-573-3141	
	HYGRADE FOOD PRODUCTS CORP. G. S. SCHNEIDERS, GEN. MGR. FLINDT DRIVE STORM LAKE, IOWA 50588 TELEX 48-7139 TELEPHONE 712-732-3060	
	INDUSTRIAL MOLASSES DIV.-WESTWAY TRADING CORP. JOHN T. CONNOR, V. PRES. RUDD, IOWA 50471 TELEX 29-0526 TELEPHONE 515-395-2960	
	IOWA VALLEY MILLING CO. HAROLD R. SPENCER, PRES. P.O. BOX 547 DOWNEY, IOWA 52358 TELEPHONE 319-643-2544	
	KING CASTLE, INC. * K. L. HARTUNG, PRES. 2823 7TH AVE. MARION, IOWA 52302 TELEPHONE 319-377-1535	

(\*) - COMPANY INTERESTED IN EXPORTING



## INDUSTRIAL LIST

<p>KLENME CO-OP. GRAIN CO. *            MARK D. FRIEDOW, GEN. MGR.            W. MAIN ST.            KLENME, IOWA 50449            TELEPHONE 515-587-2161</p>	<p>MIXED FEED. OAT            PRODUCTS.</p>	<p>SQUEALER FEED CO. *            SHELDON C. HOWERTER, PRES.            3RD &amp; BALDWIN STS.            HARLAN, IOWA 51537            TELEPHONE 712-755-2131</p>	<p>LIVESTOCK &amp; POUL            FEED SUPPLEMEN</p>
<p>KRUSE GRAIN CO., INC. *            E. H. KRUSE, SECY.            MAIN ST.            CLEVELS, IOWA            MAILING ADDRESS            R. #2            ACKLEY, IOWA 50601            TELEPHONE 515-847-2911</p>	<p>LIVESTOCK &amp; POULTRY            FEED. LIVESTOCK            SUPPLEMENTS.</p>	<p>STOLLER FISHERIES, INC.            LEONARD STOLLER, PRES.            BOX B            SPIRIT LAKE, IOWA 51360            TELEPHONE 712-336-1750</p>	<p>FISH ME</p>
<p>LADORA MINERALS, INC.            H. L. THORNTON, PRES.            U.S. HIGHWAY #6            LADORA, IOWA            MAILING ADDRESS            P.O. BOX 238            VICTOR, IOWA 52347            TELEPHONE 319-647-3111</p>	<p>FEED GRADE TRACE            MINERAL.</p>	<p>SUPERSWEET FEEDS, DIV. INTERNATIONAL *            MULTI-FOODS CORP.            ED TOSTENRUD, DIST. PROD. MGR.            HIGHWAY 63 S.            OSKALOOSA, IOWA 52577            TELEPHONE 515-673-8421</p>	<p>FORMULA FE</p>
<p>LAND O'LAKES, INC. *            KENNETH J. MCQUEEN, V. PRES. PROC.            BOX 220            SHELDON, IOWA 51201            TELEPHONE 712-324-2531</p>	<p>ANIMAL FEEDS.</p>	<p>TALBOT-CARLSON, INC.            LARRY G. ALDRICH, ADMIN. ASST.            207 SCOTT ST.            AUDUBON, IOWA 50025            TELEPHONE 712-563-2609</p>	<p>LIQUID LIVESTO            FEEDS &amp; MINERA</p>
<p>LAND O'LAKES, INC. AGRICULTURAL SERVICES            SUE JOHNSON, DIST. CONTROL SPEC.            2827 8TH AVE. S.            FORT DODGE, IOWA 50501            TELEPHONE 515-576-7311</p>	<p>LIVESTOCK FEEDS,            MINERALS &amp; VITAMINS.</p>	<p>TRANSAGRA CORP.            DR. LITTLEJOHN, GEN. MGR.            101 HANSEN ROAD            STORM LAKE, IOWA            MAILING ADDRESS            1355 LYNNFIELD ROAD            MEMPHIS, TENN 38138            TELEPHONE 712-732-2241</p>	<p>LIVESTOCK &amp; POUL            FEED SUPPLEMEN</p>
<p>NATIONAL BY-PRODUCTS, INC.            DEWAYNE EHLER, DISTRICT MGR.            601 S.E. 18TH ST.            DES MOINES, IOWA            MAILING ADDRESS            P.O. BOX 615            DES MOINES, IOWA 50303            TELEPHONE 515-265-0381</p>	<p>MEAT &amp; BONE MEAL.</p>	<p>TRIPLE 'F' INC.            GEORGE (BUCKY) BAKER, GEN. MGR.            10104 DOUGLAS AVE.            URBANDALE, IOWA 50322            TELEX 47-8375            TELEPHONE 515-276-5406</p>	<p>LIVESTOCK FEED. H            TREATED PROT            EXTRUDED I            STARTER</p>
<p>NATIONAL OATS CO.            KAREL ZACHAR, V. PRES., INTL. OPER.            1515 H AVE. N.E.            CEDAR RAPIDS, IOWA 52402            TELEX 46-4440            TELEPHONE 319-364-9161</p>	<p>OATS BY-PRODUCTS.</p>	<p>UNITED SUPPLIERS, INC.            RICHARD C. MURPHY, PRES.            AIRPORT ROAD            ELDORA, IOWA            MAILING ADDRESS            BOX 538            ELDORA, IOWA 50627            TELEPHONE 515-858-3411</p>	<p>FEI</p>
<p>NORTHWESTERN DISTRIBUTING CO., INC. *            BRUCE B. GIRTON, PRES.            436 2ND ST. N.E.            MASON CITY, IOWA            MAILING ADDRESS            P.O. BOX 1097            MASON CITY, IOWA 50401            TELEPHONE 515-423-3132</p>	<p>HOG, CATTLE &amp; POULTRY            FEED.</p>	<p>WATERLOO HILLS CO. *            RICHARD H. MORRIS, PRES.            2050 MITCHELL AVE.            WATERLOO, IOWA            MAILING ADDRESS            P.O. BOX 29            WATERLOO, IOWA 50704            TELEPHONE 319-234-7756</p>	<p>LIVESTOCK &amp; POUL            FEED</p>
<p>OGDEN GRAIN CO. *            E. A. SCOTT, PRES.            OGDEN, IOWA 50212            TELEPHONE 515-275-4000</p>	<p>SWINE CONCENTRATES.            CATTLE SUPPLEMENTS.            POULTRY CONCENTRATE &amp;            COMPLETE FEEDS.</p>	<p>WELP, INC. BREEDER-HATCHERY &amp; FEED DIV.            WILLIAM R. SHOENHAIR, SALES MGR.-EXPORT            P.O. BOX 66            BANCROFT, IOWA 50517            TELEPHONE 515-885-2345</p>	<p>POULTRY &amp; LIVESTO            FEED</p>
<p>PALCO LIVESTOCK EQUIPMENT, INC. *            CURTIS E. PALMER, PRES.            12TH ST.            BELLE PLAINE, IOWA            MAILING ADDRESS            P.O. BOX 292            BELLE PLAINE, IOWA 52208            TELEPHONE 319-444-2501</p>	<p>LIVESTOCK PRE-MIXES,            CONCENTRATES &amp; YEAST            CULTURES.</p>	<p>WEST CENTRAL CO-OP. OF BALSTON            WAYNE SEAMAN, GEN. MGR.            BALSTON, IOWA 51459            TELEPHONE 712-667-3200</p>	<p>LIVESTOCK &amp; POUL            FEED</p>
<p>SORENSEN'S AGRI-SERVICE *            ANDREW SORENSON, OWNER            708 N. WILSON            JEFFERSON, IOWA 50129            TELEPHONE 515-386-4414</p>	<p>PROTEIN FEED.            PIG &amp; SOW FEED.            HOG SUPPLEMENTS.            SWINE PREMIX. PIG &amp;            SOW FORTIFIER.</p>	<p>WILSON FOODS CORP.            F. M. MYKLEBY, GEN. MGR.            16TH AVE. &amp; 3RD ST. S.E.            CEDAR RAPIDS, IOWA            MAILING ADDRESS            P.O. BOX 488            CEDAR RAPIDS, IOWA 52403            TELEPHONE 319-398-5712</p>	<p>FEED</p>
		<p>WOODARD FEED CO.            FLOYD WOODARD, PRES.</p>	<p>LIVESTOCK &amp; POUL            FEED</p>







## INDUSTRIAL LIST

KIND & KNOX GELATIN  
TELEPHONE 712-943-5516

(CONT'D)

NATIONAL BY-PRODUCTS, INC.  
DEWAYNE EHLER, DISTRICT MGR.  
601 S.E. 18TH ST.  
DES MOINES, IOWA  
MAILING ADDRESS  
P.O. BOX 615  
DES MOINES, IOWA 50303  
TELEPHONE 515-265-0381

OSCAR MAYER & CO., INC.  
RAYMOND G. WINBURN, PLANT MGR.  
W. WILLIS AVE.  
PERRY, IOWA  
MAILING ADDRESS  
R. #2  
PERRY, IOWA 50220  
TELEPHONE 515-465-5361

BATH PACKING CO., THE  
RODNEY E. SLIGHT, GEN. MGR.  
COLUMBUS JUNCTION, IOWA 52738  
TELEPHONE 319-728-8021

STOLLER FISHERIES, INC.  
LEONARD STOLLER, PRES.  
BOX B  
SPIRIT LAKE, IOWA 51360  
TELEPHONE 712-336-1750

208 BEVERAGES

2082 MALT BEVERAGES

PICKETT, JOSEPH S., & SONS, INC. \*  
JOSEPH S. PICKETT, SR., PRES.  
E. 4TH ST. EXTENSION  
DUBUQUE, IOWA 52001  
TELEPHONE 319-582-1867

BEER. BREWERS SPENT  
GRAINS.

2085 DISTILLED, RECTIFIED AND BLENDED LIQUORS

GRAIN PROCESSING CORP.  
ROBERT G. ROHWER, SR. V. PRES., DIR. MKTG.  
1600 OREGON ST.  
MUSCATINE, IOWA 52761  
TELEX 46-8497  
TELEPHONE 319-264-4211

GRAIN NEUTRAL  
SPIRITS.  
DISTILLERS CORN  
SOLULAC & GRAINS.2087 FLAVORING EXTRACTS AND FLAVORING SYRUPS, NOT  
ELSEWHERE CLASSIFIED

BILLINGS & GAGE MFG. CO. \*  
H. K. HANSEN, PRES.  
100 CENTER AVE. N.W.  
MITCHELLVILLE, IOWA 50169  
TELEPHONE 515-967-3737

FOOD COLORS.  
IMITATION FLAVORS.  
PURE EXTRACTS.  
VANILLA, PURE &  
IMITATION.

SETHNESS PRODUCTS CO.  
RAY NORTH, V. PRES.  
1347 BEAVER CHANNEL PKY.  
CLINTON, IOWA 52732  
TELEX 46-8446  
TELEPHONE 319-243-3943

CARAMEL COLORING  
SYRUP.

TONE BROS., INC.  
JAY TONE, III, PRES.

EXTRACTS & FOOD  
COLORS. VANILLA

TONE BROS., INC.  
4900 N.E. 22ND ST.  
DES MOINES, IOWA  
MAILING ADDRESS  
P.O. BOX AA  
DES MOINES, IOWA 50301  
TWX 910 520-2691  
TELEPHONE 515-262-9721

(CONT'D)  
EXTR  
LIQUID FLAVOR

209 MISCELLANEOUS FOOD PREPARATIONS AND KINDRED PRODUCTS

2099 FOOD PREPARATIONS, NOT ELSEWHERE CLASSIFIED

AMERICAN POPCORN CO.  
DON TOWNLEY, TRAFFIC MGR.  
4332 GRANT ST.  
SIOUX CITY, IOWA  
MAILING ADDRESS  
P.O. BOX 178  
SIOUX CITY, IOWA 51102  
TELEPHONE 712-239-1232

POPC

BILLINGS & GAGE MFG. CO. \*  
H. K. HANSEN, PRES.  
100 CENTER AVE. N.W.  
MITCHELLVILLE, IOWA 50169  
TELEPHONE 515-967-3737

MERINGUE STABILIZ  
MERINGUE POWD  
NO-CALORIE SWEETE  
PIE FILLINGS. WHI  
TOPPI

BRAMBLE APIARIES \*  
KERRY BRAMBLE, OWNER  
P.O. BOX 21  
BEAVER, IOWA 50031  
TELEPHONE 515-275-4504

BOTTLED, BULK &  
HO

CARGILL, INC., SOYBEAN PROTEIN PLANT  
ANTHONY P. CAHILL, FLOUR MKT. MGR.  
1010 10TH AVE. S.W.  
CEDAR RAPIDS, IOWA  
MAILING ADDRESS  
P.O. BOX 2817  
CEDAR RAPIDS, IOWA 52406  
TELEPHONE 319-366-8381

TEXTURED VEGET  
PROT

CARNATION CO., NORTH PLANT  
D. L. BARR, PLANT MGR.  
52 7TH AVE., N.W.  
WAVERLY, IOWA  
MAILING ADDRESS  
P.O. BOX 298  
WAVERLY, IOWA 50677  
TELEPHONE 319-352-2237

INSTANT  
PRODU

CONSOLIDATED POPCORN, INC.  
WAYNE BLEWITT, PRES.  
SCHALLER, IOWA 51053  
TELEPHONE 712-275-4242

POPC

FRAZIERS \*  
TOM FRAZIER, OWNER  
1024 1/2 AVE. H  
FORT MADISON, IOWA 52627  
TELEPHONE 319-372-5885

STRUCTURED VEGET  
PROTEIN PRODU

GRAIN PROCESSING CORP.  
ROBERT G. ROHWER, SR. V. PRES., DIR. MKTG.  
1600 OREGON ST.  
MUSCATINE, IOWA 52761  
TELEX 46-8497  
TELEPHONE 319-264-4211

SOY PROTEIN ISOL  
& CONCENTRA

HARKEMA MFG. CO.  
STEPHEN HARKEMA, SALES MGR.  
909 W. MARKET ST.  
NEW SHARON, IOWA  
MAILING ADDRESS  
P.O. BOX 4

DAIRY & NON-DAIRY  
MILK MIXES. S  
FROZEN YOGURT  
ITALIAN ICE FR  
DESSERT



# INDUSTRIAL LIST

2327

(CONT'D)

MA MFG. CO.  
HARON, IOWA 50207  
TELEPHONE 515-637-2634

NAL OATS CO.  
ZACHAR, V. PRES., INTL. OPER.  
H AVE. N.E.  
RAPIDS, IOWA 52402  
ALEX 46-4440  
TELEPHONE 319-364-9161

ETT, JOSEPH S., & SONS, INC. \*  
PH S. PICKETT, SR., PRES.  
CH ST. EXTENSION  
QUE, IOWA 52001  
TELEPHONE 319-582-1867

POPCORN CO., INC.  
ETH E. QUINN, PRES.  
BOX 608  
VIEW, IOWA 51450  
ELEX 48-7150  
TELEPHONE 712-657-8561

X HONEY ASS'N.  
LES BOYLE, DIR. MKTG.  
LEWIS BLVD.  
X CITY, IOWA  
MAILING ADDRESS  
BOX 388  
X CITY, IOWA 51102  
TELEPHONE 712-258-0638

PY POPCORN CO. \*  
UR & ALAN TIEFENTHALER, CO-OWNERS  
MAIN  
A, IOWA  
MAILING ADDRESS  
BOX 19  
A, IOWA 51436  
TELEPHONE 712-673-2685

R APIARIES \*  
AYNE SODER, OWNER  
BOX 214  
TTFORD, IOWA 50249  
TELEPHONE 515-838-2137

CK POPCORN CO., INC. \*  
S D. STOCK, PRES.  
BOX 627  
VIEW, IOWA 51450  
TELEPHONE 712-657-2936

S, INC.  
L. NIEDERMEIER, PRES.  
N.E. 14TH ST.  
MOINES, IOWA  
MAILING ADDRESS  
BOX 4821  
MOINES, IOWA 50306  
TELEPHONE 515-266-2276

E BROS., INC.  
TONE, III, PRES.  
N.E. 22ND ST.  
MOINES, IOWA  
MAILING ADDRESS  
BOX AA  
MOINES, IOWA 50301  
TWX 910 520-2691  
TELEPHONE 515-262-9721

EL POPCORN CO.  
HUR VOGEL, PRES.  
BURG, IOWA 51640  
TELEPHONE 712-382-2634

POPCORN.

BREWERS YEAST.

POPCORN.

LIQUID & CREAMED HONEY.

PACKAGED POPCORN.

HONEY BOTTLED & BULK.

POPCORN.

MEAT SEASONINGS & CURES. MEAT BINDERS, TENDERIZERS & EXTENDERS.

SPICES & BLENDED SEASONINGS. HERBS & SEEDS. PACKAGED & BULK TEA.

POPCORN.

22 TEXTILE MILL PRODUCTS

225 KNITTING MILLS  
2252 HOSIERY, EXCEPT WOMEN'S FULL LENGTH AND KNEE LENGTH HOSIERY

FOX RIVER MILLS, INC. \*  
JOHN LESSARD, PRES.  
OSAGE, IOWA 50461  
TELEPHONE 515-732-3798

KNIT SOCKS.

2259 KNITTING MILLS, NOT ELSEWHERE CLASSIFIED

DICKSON INDUSTRIES, INC.  
ARTHUR W. DICKSON, PRES.  
325 S.W. 5TH  
DES MOINES, IOWA 50309  
TELEPHONE 515-243-0154

STOCKINETTE.

FOX RIVER MILLS, INC. \*  
JOHN LESSARD, PRES.  
OSAGE, IOWA 50461  
TELEPHONE 515-732-3798

KNIT GLOVES & MITTENS.

229 MISCELLANEOUS TEXTILE GOODS  
2298 CORDAGE AND TWINE

STOCKMENS, INC.  
GARY HENRY, PRES.  
P.O. BOX 1  
LAWTON, IOWA 51030  
TELEPHONE 712-944-5141

POLYETHYLENE & ROPE LARIATS.

23 APPAREL AND OTHER FINISHED PRODUCTS MADE FROM FABRICS AND SIMILAR MATERIALS

231 MEN'S, YOUTHS' AND BOYS' SUITS, COATS AND OVERCOATS  
2311 MEN'S, YOUTHS' AND BOYS' SUITS, COATS AND OVERCOATS

STYLE SELECT UNIFORM CO. \*  
ARTHUR BOTTS, OWNER  
2424 W. BROADWAY  
COUNCIL BLUFFS, IOWA 51501  
TELEPHONE 712-323-4421

DRUM & BUGLE CORPS & BAND UNIFORMS. SHRINE & FRATERNAL UNIFORMS, BLAZERS & MILITARY TROUSERS.

232 MEN'S, YOUTHS' AND BOYS' FURNISHINGS, WORK CLOTHING AND ALLIED GARMENTS  
2327 MEN'S, YOUTHS' AND BOYS' SEPARATE TROUSERS

SMITH BROS. MFG. CO.  
DUANE HOWREY, MGR.  
607 S. 1ST ST.  
OSKALOOSA, IOWA 52577  
TELEPHONE 515-673-8601

MENS & BOYS SLACKS.

(\*) - COMPANY INTERESTED IN EXPORTING



## 2328 MEN'S, YOUTHS' AND BOYS' WORK CLOTHING

DICKSON INDUSTRIES, INC.  
ARTHUR W. DICKSON, PRES.  
325 S.W. 5TH  
DES MOINES, IOWA 50309  
TELEPHONE 515-243-0154

BUTCHER COATS.

FROMMELT IND., INC.—SAFETY DIV.  
BETTY TINKHAM, OFFICE MGR.  
2455 KERPER BLVD.  
DUBUQUE, IOWA 52001  
TELEX 46-8528  
TELEPHONE 319-556-5151

INDUSTRIAL APRONS,  
SLEEVES & BIBS.  
FIRE RESISTANT  
CLOTHING.

STYLE SELECT UNIFORM CO. \*  
ARTHUR BOTTS, OWNER  
2424 W. BROADWAY  
COUNCIL BLUFFS, IOWA 51501  
TELEPHONE 712-323-4421

WORK UNIFORMS.

## 2329 MEN'S, YOUTHS' AND BOYS' CLOTHING, NOT ELSEWHERE CLASSIFIED

AIRLINE TEXTILE MFG. CO., DIV. OF BOB ALLEN COMPANIES INC.  
GORDON COBBS, ADMIN. V. PRES.  
214 S.W. JACKSON  
DES MOINES, IOWA  
MAILING ADDRESS  
BOX 477  
DES MOINES, IOWA 50302  
TELEPHONE 515-283-2191

SHOOTING &amp; HUNTING CLOTHING.

BABY BAGS, INC.  
THOMAS D. PROUTY, PRES.  
200 N. MAIN  
CHARLES CITY, IOWA 50616  
TELEPHONE 515-228-7693

SKI VESTS  
(INSULATED). WINTER  
PARKAS (CHILDREN &  
ADULT). WINDBREAKER  
JACKETS (CHILDREN &  
ADULT).

BOB ALLEN SPORTSWEAR, DIV. OF BOB ALLEN CO., INC.  
GORDON COBBS, ADMIN. V. PRES.  
214 S.W. JACKSON  
DES MOINES, IOWA  
MAILING ADDRESS  
P.O. BOX 477  
DES MOINES, IOWA 50302  
TELEPHONE 515-283-1988

SHOOTING CLOTHING.  
FIELD SPORTSWEAR.  
HUNTING CLOTHING.

DICKSON INDUSTRIES, INC.  
ARTHUR W. DICKSON, PRES.  
325 S.W. 5TH  
DES MOINES, IOWA 50309  
TELEPHONE 515-243-0154

INSULATED JACKETS.

K-PRODUCTS, INC.  
HAROLD G. DE JAGER, SECY.—TREAS.  
INDUSTRIAL AIR PARK  
ORANGE CITY, IOWA 51041  
TELEPHONE 712-737-4925

MEN'S JACKETS.

STYLE SELECT UNIFORM CO. \*  
ARTHUR BOTTS, OWNER  
2424 W. BROADWAY  
COUNCIL BLUFFS, IOWA 51501  
TELEPHONE 712-323-4421

ATHLETIC &amp; WESTERN UNIFORMS.

## 233 WOMEN'S, MISSES' AND JUNIORS' OUTERWEAR

## 2337 WOMEN'S, MISSES' AND JUNIORS' SUITS, SKIRTS AND COATS

STYLE SELECT UNIFORM CO. \*  
ARTHUR BOTTS, OWNER  
2424 W. BROADWAY  
COUNCIL BLUFFS, IOWA 51501  
TELEPHONE 712-323-4421

MAJORETTE UNIFORMS

## 2339 WOMEN'S, MISSES' AND JUNIORS' OUTERWEAR, NOT ELSEWHERE CLASSIFIED

DAVENSHIRE, INC. \*  
JOHN HOSTETLER, PRES.  
930 S. ROLFF ST.  
DAVENPORT, IOWA  
MAILING ADDRESS  
P.O. BOX 3728  
DAVENPORT, IOWA 52808  
TELEPHONE 319-324-9137

LADIES APPAREL

## 235 HATS, CAPS AND MILLINERY

## 2352 HATS AND CAPS, EXCEPT MILLINERY

K-PRODUCTS, INC.  
HAROLD G. DE JAGER, SECY.—TREAS.  
INDUSTRIAL AIR PARK  
ORANGE CITY, IOWA 51041  
TELEPHONE 712-737-4925

MEN'S CLOTH CAPS  
STOCKING CAPS

## 238 MISCELLANEOUS APPAREL AND ACCESSORIES

## 2381 DRESS AND WORK GLOVES, EXCEPT KNIT AND ALL LEATHER

FAIRFIELD GLOVE CO.  
WILLARD COCHERELL, PLANT MGR.  
BONAPARTE, IOWA 52620  
TELEPHONE 319-592-3571

JERSEY, LEATHER PALM  
GLOVES. TERRY CLOTH  
GLOVES

FAIRFIELD GLOVE CO.  
P. B. HUNT, V. PRES.  
605 W. STONE  
FAIRFIELD, IOWA 52556  
TELEPHONE 515-472-3191

COTTON WORK GLOVES.

## 2385 RAINCOATS AND OTHER WATERPROOF OUTER GARMENTS

BABY BAGS, INC.  
THOMAS D. PROUTY, PRES.  
200 N. MAIN  
CHARLES CITY, IOWA 50616  
TELEPHONE 515-228-7693

WATER PROOF OVER-  
DIAPER BABY PANTS.

NEELY MFG. CO., INC.  
RUSSELL NEELY, SECY.—TREAS.  
HIGHWAY 2 W.

RAIN PONCHOS.



# INDUSTRIAL LIST

2393

<p>Y MFG. CO., INC. DON, IOWA MAILING ADDRESS BOX 338 DON, IOWA 50060 TELEPHONE 515-872-1100</p>	(CONT'D)	<p>UNIVERSAL PRODUCING CO. 16TH &amp; GRIMES FAIRFIELD, IOWA MAILING ADDRESS P.O. BOX 400 FAIRFIELD, IOWA 52556 TELEPHONE 515-472-5161</p>	<p>(CONT'D) IRONING BOARD PAD &amp; COVERS. BASKET LINERS. TABLE COVERS. MITTS &amp; HOLDERS. MATTRESS COVERS.</p>
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<p>7 APPAREL BELTS</p>		<p>2393 TEXTILE BAGS</p>	
-----			
<p>ON CITY TENT &amp; AWNING CO. S. W. CASSWINT, PRES. S. FEDERAL ON CITY, IOWA 50401 TELEPHONE 515-423-0044</p>	UNIFORM BELTS.	<p>AIRLINE TEXTILE MFG. CO., DIV. OF BOB ALLEN COMPANIES INC. GORDON COBBS, ADMIN. V. PRES. 214 S.W. JACKSON DES MOINES, IOWA MAILING ADDRESS BOX 477 DES MOINES, IOWA 50302 TELEPHONE 515-283-2191</p>	<p>SOUVENIR &amp; NOVELTY VINYL BAGS. TRAVEL BAGS.</p>
-----			
<p>9 MISCELLANEOUS FABRICATED TEXTILE PRODUCTS</p> <p>91 CURTAINS AND DRAPERIES</p>		<p>BABY BAGS, INC. THOMAS D. PROUTY, PRES. 200 N. MAIN CHARLES CITY, IOWA 50616 TELEPHONE 515-228-7693</p>	<p>WEATHER-PROOF INFANT CARRYING BAG (QUILTED NYLON). SHOULDER BAGS (BABY SUPPLIES).</p>
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<p>ORGE, CARROLL, INC. GEORGE, EXEC. V. PRES. INDUSTRIAL PARK RTHWOOD, IOWA MAILING ADDRESS O. BOX 144 RTHWOOD, IOWA 50459 TELEPHONE 515-324-2231</p>	CURTAINS & DRAPES.	<p>BOB ALLEN SPORTSWEAR, DIV. OF BOB ALLEN CO., INC. GORDON COBBS, ADMIN. V. PRES. 214 S.W. JACKSON DES MOINES, IOWA MAILING ADDRESS P.O. BOX 477 DES MOINES, IOWA 50302 TELEPHONE 515-283-1988</p>	<p>DUFFLE BAGS. CARGO BAGS (COTTON DUCK). SUIT BAGS. SHELL POUCHES (EXPANDED VINYL).</p>
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<p>ON CITY TENT &amp; AWNING CO. S. W. CASSWINT, PRES. S. FEDERAL ON CITY, IOWA 50401 TELEPHONE 515-423-0044</p>	VERTICAL DRAPES & BLINDS.	<p>COMMERCIAL BAG &amp; TEXTILE INC. * SARI BASSMAN, V. PRES. 119 S.W. COLUMBUS DES MOINES, IOWA 50315 TELEPHONE 515-282-1259</p>	<p>BURLAP PARTS BAGS &amp; SHIPPING BAGS. COTTON PARTS BAGS &amp; SHIPPING BAGS. COTTON SPECIALTY BAGS. BURLAP &amp; COTTON SANDBAGS.</p>
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<p>92 HOUSEFURNISHINGS, EXCEPT CURTAINS AND DRAPERIES</p>		<p>FIRST MIDWEST CORP. OF IOWA ROBB POMERANTZ, V. PRES. 1255 THOMAS BECK ROAD DES MOINES, IOWA 50315 TELEPHONE 515-243-0768</p>	<p>BURLAP BAGS.</p>
-----			
<p>Y BAGS, INC. THOMAS D. PROUTY, PRES. O N. MAIN CHARLES CITY, IOWA 50616 TELEPHONE 515-228-7693</p>	PILLOWS, NYLON & POLYESTER. BAGGED PILLOW STUFFING-NYLON & POLYESTER.	<p>MASON CITY TENT &amp; AWNING CO. CHAS. W. CASSWINT, PRES. 406 S. FEDERAL MASON CITY, IOWA 50401 TELEPHONE 515-423-0044</p>	<p>DUFFLE BAGS. SHIPPING BAGS.</p>
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<p>ORGE, CARROLL, INC. GEORGE, EXEC. V. PRES. INDUSTRIAL PARK RTHWOOD, IOWA MAILING ADDRESS O. BOX 144 RTHWOOD, IOWA 50459 TELEPHONE 515-324-2231</p>	CHURCH PEW CUSHIONS & KNEELERS. CUSHIONS.	<p>MID-IOWA WORKSHOPS, INC. * KENNETH EXLINE, EXEC. DIR. 909 S. 14TH AVE. MARSHALLTOWN, IOWA MAILING ADDRESS P.O. BOX 966 MARSHALLTOWN, IOWA 50158 TELEPHONE 515-752-3697</p>	<p>TEXTILE BAGS.</p>
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<p>ELY MFG. CO., INC. SSELL NEELY, SECY.-TREAS. HIGHWAY 2 W. RYDON, IOWA MAILING ADDRESS O. BOX 338 RYDON, IOWA 50060 TELEPHONE 515-872-1100</p>	GARMENT COVERS.	<p>SYNTEX INDUSTRIES, INC. * RONALD BURCH, PRES. HIGHWAY 169 HUMBOLDT, IOWA MAILING ADDRESS P.O. BOX 215 HUMBOLDT, IOWA 50548 TELEPHONE 515-332-3265</p>	<p>BAGS.</p>
-----			
<p>STO, INC. LES DUCK, CONTROLLER O 12TH ST. N.W. SON CITY, IOWA 50401 TELEPHONE 515-423-1943</p>	SCRUB PADS & DISH CLOTHS (HOME & AUTO). GOLF CLOTHS. AUTO/TRUCK BUCKET & REGULAR SEAT CUSHIONS.	<p>UNIVERSAL PRODUCING CO. ROBERT SWEGLE, PRES.</p>	<p>GARMENT, SUIT &amp; DRESS BAGS. LAUNDRY BAGS.</p>
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<p>IVERSAL PRODUCING CO. BERT SWEGLE, PRES.</p>	SHOE BAGS, BOWL & APPLIANCE COVERS.		

(\* ) - COMPANY INTERESTED IN EXPORTING



## INDUSTRIAL LIST

UNIVERSAL PRODUCING CO.  
16TH & GRIMES  
FAIRFIELD, IOWA  
MAILING ADDRESS  
P.O. BOX 400  
FAIRFIELD, IOWA 52556  
TELEPHONE 515-472-5161

(CONT'D)  
PIN BAGS. TRAVEL  
BAGS.

ROYAL INDUSTRIES-HINSON DIV.  
3470 W. AIRLINE HIGHWAY  
WATERLOO, IOWA  
MAILING ADDRESS  
P.O. BOX 480  
WATERLOO, IOWA 50704  
TELEPHONE 319-235-7021

(CONT'D)

## 2394 CANVAS AND RELATED PRODUCTS

BURCH MFG. CO., INC.  
KARL D. BURCH, PRES.  
618 1ST AVE. N.  
FORT DODGE, IOWA 50501  
TELEPHONE 515-573-4136

TRAILER & PONTOON  
BOAT CANOPIES. CANVAS  
COVERS. DRYER DUCTS.  
SHELLER POUCHES.  
HYDRAULIC SLEEVES.  
WELDERS APRONS,  
SLEEVES & CURTAINS.  
HEAT HOUSER & TRACTOR  
CAB. MISC. CANVAS  
PRODUCTS. FLUORESCENT  
CANVAS SAFETY BELTS  
& VESTS. RED DANGER  
FLAGS. TARPAULINS.

COMMERCIAL BAG & TEXTILE INC. \*  
SARI BASSMAN, V. PRES.  
119 S.W. COLUMBUS  
DES MOINES, IOWA 50315  
TELEPHONE 515-282-1259

CANVAS DROP CLOTHS.

CRESCI BODY & EQUIPMENT, INC.  
DONALD SHEWRY, PRES.  
1809 W. RIVER DRIVE  
DAVENPORT, IOWA  
MAILING ADDRESS  
P.O. BOX 3596  
DAVENPORT, IOWA 52808  
TELEPHONE 319-322-0991

TRUCK TARP SYSTEMS.

GRAU ENTERPRISES, INC. \*  
TED GRAU, PRES.  
110 BLAKE  
SIOUX RAPIDS, IOWA  
MAILING ADDRESS  
P.O. BOX R  
SIOUX RAPIDS, IOWA 50585  
TELEPHONE 712-283-2316

ROLL-ON TRUCK  
TARPAULINS.

KANN MFG. SERVICE \*  
KIRK KANN, PRES.  
414 N. 3RD ST.  
GUTTENBERG, IOWA 52052  
TELEPHONE 319-252-2035

ROLL-UP TARP  
ASSEMBLIES.

HASON CITY TENT & AWNING CO.  
CHAS. W. CASSWINT, PRES.  
406 S. FEDERAL  
HASON CITY, IOWA 50401  
TELEPHONE 515-423-0044

TURKEY SADDLES.  
CONCESSION TENTS.  
TARPAULINS (CANVAS &  
NYLON). CANVAS  
AWNINGS. FITTED TRUCK  
COVERS. MISC. CANVAS  
PRODUCTS.

MUSCATINE TENT & AWNING CO., INC. \*  
RUTH HABECK, MGR.  
1608 GRANDVIEW AVE.  
MUSCATINE, IOWA 52761  
TELEPHONE 319-263-3341

CANVAS TENTS, TARPS,  
& AWNINGS. CANVAS  
INDUSTRIAL PRODUCTS.

RISTO, INC.  
MILES DUCK, CONTROLLER  
840 12TH ST. N.W.  
MASON CITY, IOWA 50401  
TELEPHONE 515-423-1943

CANVAS GOODS.  
TARPAULINS.

ROYAL INDUSTRIES-HINSON DIV.  
DUANE H. TORNER, DIST. SALES MGR.

AIR CUSHIONS.

SHERWOOD AWNING & WINDOW \*  
HARLEY C. SHERWOOD, PRES.  
HIGHWAY 34 & 406 AVE.  
WEST BURLINGTON, IOWA  
MAILING ADDRESS  
BOX 50A  
WEST BURLINGTON, IOWA 52655  
TELEPHONE 319-754-6410

CANVAS TRUCK TAPPS  
BOAT COVERS.  
AWNINGS. DOCK  
COVERS. DOCK SEALS.  
INDUSTRIAL FABRIC  
SPECIALTIES.

SYNTEX INDUSTRIES, INC. \*  
RONALD BURCH, PRES.  
HIGHWAY 169  
HUMBOLDT, IOWA  
MAILING ADDRESS  
P.O. BOX 215  
HUMBOLDT, IOWA 50548  
TELEPHONE 515-332-3265

TARPAULINS. TRUCK  
ROLL UP COVERS.  
INDUSTRIAL CURTAINS.  
MISC. CANVAS  
PRODUCTS.

WAPELLO FABRICATIONS, INC.  
JUNE HARDIN, SECY.  
210 N. 2ND ST.  
WAPELLO, IOWA  
MAILING ADDRESS  
P.O. BOX 86  
WAPELLO, IOWA 52653  
TELEPHONE 319-523-8371

TRUCK TARPAULINS.

2399 FABRICATED TEXTILE PRODUCTS, NOT ELSEWHERE  
CLASSIFIED

BURCH MFG. CO., INC.  
KARL D. BURCH, PRES.  
618 1ST AVE. N.  
FORT DODGE, IOWA 50501  
TELEPHONE 515-573-4136

SYNTHETIC TEXTILE  
PRODUCTS. WIDE LOAD.  
LONG LOAD & OVERSIZE  
LOAD SIGNS.

COBBS MFG. CO.  
C. A. HAAS, EXEC. V. PRES.  
420 E. GRAND  
DES MOINES, IOWA 50309  
TELEPHONE 515-282-0267

CONTRACT SEWING.

COMMERCIAL BAG & TEXTILE INC. \*  
SARI BASSMAN, V. PRES.  
119 S.W. COLUMBUS  
DES MOINES, IOWA 50315  
TELEPHONE 515-282-1259

BURLAP PAVING COVERS.  
INDUSTRIAL WIPING  
CLOTHS.

DICKSON INDUSTRIES, INC.  
ARTHUR W. DICKSON, PRES.  
325 S.W. 5TH  
DES MOINES, IOWA 50309  
TELEPHONE 515-243-0154

BEEF SHROUDS.

FROMMELT IND., INC.-SAFETY DIV.  
BETTY TINKHAM, OFFICE MGR.  
2455 KERPER BLVD.  
DUBUQUE, IOWA 52001  
TELEX 46-8528  
TELEPHONE 319-556-5151

FIRE RESISTANT  
EMERGENCY BLANKETS  
PROTECTIVE CLOTHS  
COVERS. SAFETY BELTS.

INTERSTATE TIEDOWN SYSTEMS \*  
BERALD MIDDLETON, PRES.  
7019 DOUGLAS  
URBANDALE, IOWA 50322  
TELEPHONE 515-276-5114

TOW BELTS. TIRE BEAN  
SEALING BELT. BUOY  
BOBBER BELT. ANIMAL  
LEADS. TIE-DOWN  
MOTORCYCLES, GOLF  
CARTS, UTILITY SHEDS.  
SECURITY BELTS.



# INDUSTRIAL LIST

2421

STATE TIEDOWN SYSTEMS

(CONT'D)  
TRAVEL TRAILER &  
MOBILE HOME TIEDOWNS.  
INDUSTRIAL SLINGS.  
CARGO BELTS. MISC.  
NYLON-POLYESTER  
BELTING PRODUCTS.

24 LUMBER AND WOOD PRODUCTS, EXCEPT  
FURNITURE

241 LOGGING CAMPS AND LOGGING CONTRACTORS  
2411 LOGGING CAMPS AND LOGGING CONTRACTORS

AB CO. \*  
LE PRUISMANN, OWNER  
ER CITY, IOWA 50595  
ELEPHONE 515-832-3055

RIBBON AWARDS.

AMANA SAWMILL  
JOHN HINNERS, FORESTRY MGR.  
AMANA, IOWA 52203  
TELEPHONE 319-622-3422

VENEER LOGS.

ODUCTS, INC.  
LD G. DE JAGER, SECY.-TREAS.  
STRIAL AIR PARK  
GE CITY, IOWA 51041  
ELEPHONE 712-737-4925

SWISS EMBROIDERED  
EMBLEMS.

BUSCH INDUSTRIES \*  
HARVEY F. BUSCH, OWNER  
P.O. BOX 46  
SAINT OLAF, IOWA 52072  
TELEPHONE 319-783-2418

WOOD POSTS.

IOWA WORKSHOPS, INC. \*  
ETH EXLINE, EXEC. DIR.  
S. 14TH AVE.  
HALLTOWN, IOWA  
MAILING ADDRESS  
BOX 966  
HALLTOWN, IOWA 50158  
ELEPHONE 515-752-3697

SUB-CONTRACT SEWING.  
INDUSTRIAL SEWING.  
SAMPLE SWATCHES.  
WIPING CLOTHS.

GRAU LOGS & LUMBER  
ROBERT B. GRAU, OWNER & MGR.  
ELKADER, IOWA 52043  
TELEPHONE 319-245-1147

VENEER LOGS.

Y MFG. CO., INC.  
ELL NEELY, SECY.-TREAS.  
WAY 2 W.  
DON, IOWA  
MAILING ADDRESS  
BOX 338  
DON, IOWA 50060  
ELEPHONE 515-872-1100

SUBCONTRACT SEWING.

LANGENBACH WOOD PRODUCTS, INC.  
CARL A. LANGENBACH, PRES.  
HIGHWAY 2 W.  
FORT MADISON, IOWA  
MAILING ADDRESS  
R. #2  
FORT MADISON, IOWA 52627  
TELEPHONE 319-372-3361

NATIVE HARDWOOD  
VENEER LOGS.

ATS MFG. CO.  
H MCCABE, MGR.  
N. LINCOLN  
T PLEASANT, IOWA 52641  
ELEPHONE 319-385-3615

RIBBON BADGES.  
PREMIUM RIBBONS.  
ROSETTES.

LITTLE CEDAR LOG & LUMBER CO. \*  
LAWRENCE W. BUNSTON, OWNER  
R. #2  
IONIA, IOWA 50645  
TELEPHONE 515-228-4163

LOGS.

CKMENS, INC.  
C HENRY, PRES.  
BOX 1  
TON, IOWA 51030  
ELEPHONE 712-944-5141

BOAT TRAILER TIE  
DOWNS.

LIVINGSTON LUMBER CO.  
ROBERT LIVINGSTON, PRES.  
GUTTENBERG, IOWA 52052  
TELEPHONE 319-252-1431

STAVE & HEADING  
BOLTS.

ATED STATES SLING & SUPPLY OF IOWA \*  
E KIRKPATRICK, GEN. MGR. IA. DIV.  
ENPORT, IOWA  
MAILING ADDRESS  
BOX 2461  
ENPORT, IOWA 52809  
ELEPHONE 319-386-3939

NYLON WEB LIFTING  
SLINGS (CONSTRUCTION  
& INDUSTRIAL).

MIDWEST WALNUT CO. OF IOWA  
JAMES PLOWMAN, PRES.  
2000 TOSTEVIN ST.  
COUNCIL BLUFFS, IOWA  
MAILING ADDRESS  
P.O. BOX 97  
COUNCIL BLUFFS, IOWA 51501  
TELEPHONE 712-322-6621

WALNUT VENEER LOGS.

NATIONAL SERVICES CENTER \*  
BARA DYER, DIRECTOR  
S. LOCUST  
UQUE, IOWA 52001  
ELEPHONE 319-556-7040

INDUSTRIAL SEWING.

PIERCE, M. G., & SONS, INC.  
M. G. PIERCE, SR., OWNER  
P.O. BOX 159  
GUTTENBERG, IOWA 52052  
TELEPHONE 319-252-1775

VENEER LOGS.

TERN STATES MFG. CO.  
VIN KLINE, PARTNER  
COOK ST.  
UX CITY, IOWA  
MAILING ADDRESS  
MAIN ST.  
UX CITY, IOWA 51103  
ELEPHONE 712-252-4248

FELT BATTERY WASHERS.

242 SAWMILLS AND PLANING MILLS  
2421 SAWMILLS AND PLANING MILLS, GENERAL

AMANA SAWMILL  
JOHN HINNERS, FORESTRY MGR.  
AMANA, IOWA 52203  
TELEPHONE 319-622-3422

ROUGH, NATIVE LUMBER.  
RAILROAD TIES.

BACON, R. S., VENEER CO., HUBBARD  
WALNUT DIV.  
ROBERT J. MARICICH, MGR.  
BRUNSWICK INDUSTRIAL BLOCK

WALNUT, BUTTERNUT &  
CHERRY LUMBER.



BACON, R. S., VENEER CO., HUBBARD WALNUT DIV.  
DUBUQUE, IOWA  
MAILING ADDRESS  
P.O. BOX 773  
DUBUQUE, IOWA 52001  
TELEX 46-8516  
TELEPHONE 319-583-9728

BIG TIMBER, INC. \*  
JAMES H. HODGSON, V. PRES.  
R. #2, BOX 169-1  
VINTON, IOWA 52349  
TELEPHONE 319-472-4548

GRAU LOGS & LUMBER  
ROBERT B. GRAU, OWNER & MGR.  
ELKADER, IOWA 52043  
TELEPHONE 319-245-1147

LANGENBACH WOOD PRODUCTS, INC.  
CARL A. LANGENBACH, PRES.  
HIGHWAY 2 W.  
FORT MADISON, IOWA  
MAILING ADDRESS  
R. #2  
FORT MADISON, IOWA 52627  
TELEPHONE 319-372-3361

LITTLE CEDAR LOG & LUMBER CO. \*  
LAWRENCE W. BUNSTON, OWNER  
R. #2  
IONIA, IOWA 50645  
TELEPHONE 515-228-4163

LIVINGSTON LUMBER CO.  
ROBERT LIVINGSTON, PRES.  
GUTTENBERG, IOWA 52052  
TELEPHONE 319-252-1431

MIDWEST OAK TIE CO.  
DONALD C. KENDRICK, MGR.  
P.O. BOX 196  
EDGEWOOD, IOWA 52042  
TELEPHONE 319-928-7092

MIDWEST WALNUT CO. OF IOWA  
JAMES PLOWMAN, PRES.  
2000 TOSTEVIN ST.  
COUNCIL BLUFFS, IOWA  
MAILING ADDRESS  
P.O. BOX 97  
COUNCIL BLUFFS, IOWA 51501  
TELEPHONE 712-322-6621

MORAVIA LUMBER CO.  
TERRY SPURGIN, V. PRES.  
P.O. BOX 356  
MORAVIA, IOWA 52571  
TELEPHONE 515-724-3713

PIERCE LUMBER INC. \*  
JAMES PIERCE, PRES.  
E. 13TH ST.  
BELLE PLAINE, IOWA 52208  
TELEPHONE 319-444-2933

PIERCE, M. G., & SONS, INC.  
M. G. PIERCE, SR., OWNER  
P.O. BOX 159  
GUTTENBERG, IOWA 52052  
TELEPHONE 319-252-1775

(CONT'D)

NATIVE SPECIES OF  
GRADE LUMBER  
HARDWOODS &  
SOFTWOODS). NATIVE  
DIMENSIONAL LUMBER.  
FENCING POSTS &  
PANELS. SOLID WOOD  
PANELING. KILN DRIED,  
GREEN & PLANED  
LUMBER. FIREWOOD.  
SAWDUST LIVESTOCK  
BEDDING. MULCHING  
MATERIAL.

UNFINISHED  
HARDWOOD LUMBER.  
RAILROAD TIES.

GREEN OR AIR DRY  
NATIVE LUMBER. WOOD  
CHIPS. KILN DRIED  
HARDWOOD LUMBER.  
SHREDDED BARK &  
SAWDUST (STOCK  
BEDDING).

ROUGH & AIR DRIED  
LUMBER. TIES.  
SAWDUST.

BUILDING LUMBER.  
RAILROAD TIES.  
WALNUT & BUTTERNUT  
LOGS & LUMBER.  
WOOD CHIPS.

WHITE OAK STAVE LOGS.  
WALNUT VENEER LOGS.  
CROSSTIES. CHIPS.  
NATIVE ROUGH LUMBER.

BASSWOOD, SOFT MAPLE  
& COMMON HARDWOODS.  
PLANING MILLS. KILN  
DRYING OF LUMBER.  
COTTONWOOD LUMBER.

CRATING. BLOCKING.  
SURFACING. SHAVINGS.

RAILROAD TIES. DRY  
KILNED LUMBER.

LUMBER. RAILROAD  
TIES. WOOD CHIPS.

ROGNESS SAWMILL, INC. \*  
DARRELL S. ROGNESS, PRES.  
P.O. BOX 82  
WAUKON, IOWA 52172  
TELEPHONE 319-568-2243

SAWYER TIE CO.  
FLOYD GETTMAN, MGR.  
MONONA, IOWA 52159  
TELEPHONE 319-539-2810

TIMBER PRODUCERS INC.  
ROBERT BATEY, PRES.  
P.O. BOX 274  
DENMARK, IOWA 52624  
TELEPHONE 319-528-4322

VOCATIONAL SERVICES CENTER \*  
BARBARA DYER, DIRECTOR  
127 S. LOCUST  
DUBUQUE, IOWA 52001  
TELEPHONE 319-556-7040

2426 HARDWOOD DIMENSION AND FLOORING MILLS

AMANA SAWMILL  
JOHN HINNERS, FORESTRY MGR.  
AMANA, IOWA 52203  
TELEPHONE 319-622-3422

CARVER, J. L., LUMBER CO. \*  
JAMES L. CARVER, OWNER  
NORTH RIVER DRIVE  
PRINCETON, IOWA  
MAILING ADDRESS  
P.O. BOX 338  
PRINCETON, IOWA 52768  
TELEPHONE 319-289-4316

EMCO SPECIALTIES, INC.  
NORMAN ENGMAN, PRES.  
2121 E. WALNUT  
DES MOINES, IOWA  
MAILING ADDRESS  
P.O. BOX 853  
DES MOINES, IOWA 50304  
TELEX 47-8404  
TELEPHONE 515-265-6101

JOHNSON WOOD PRODUCTS CO.  
I. D. JOHNSON, OWNER  
R. #1  
STRAWBERRY POINT, IOWA 52076  
TELEPHONE 319-933-4930

LIVINGSTON LUMBER CO.  
ROBERT LIVINGSTON, PRES.  
GUTTENBERG, IOWA 52052  
TELEPHONE 319-252-1431

MIDWEST WALNUT CO. OF IOWA  
JAMES PLOWMAN, PRES.  
2000 TOSTEVIN ST.  
COUNCIL BLUFFS, IOWA  
MAILING ADDRESS  
P.O. BOX 97  
COUNCIL BLUFFS, IOWA 51501  
TELEPHONE 712-322-6621

MORAVIA LUMBER CO.  
TERRY SPURGIN, V. PRES.  
P.O. BOX 356  
MORAVIA, IOWA 52571  
TELEPHONE 515-724-3713

HARDWOOD LUMBER  
RAILROAD CROSSTIES

ROUGH LUMBER  
RAILROAD TIES  
WOOD SLABS

ROUGH LUMBER  
RAILROAD TIES. WOOD  
CHIPS

CRATING

FURNITURE GRADE  
LUMBER

HARDWOOD FURNITURE  
SQUARES & LUMBER  
HARDWOOD INDUSTRIAL  
LUMBER

WOOD FURNITURE LEGS

GUNSTOCK BLANKS  
CABINET LUMBER  
TURNING  
WOODCARVER'S STOCK

FLOORING LUMBER  
HARDWOOD DIMENSIONAL  
LUMBER. FURNITURE  
LUMBER

WALNUT GUN STOCKS  
FURNITURE SQUARES  
SPECIAL WALNUT  
DIMENSIONS

KILN DRIED FURNITURE  
STOCK



# INDUSTRIAL LIST

2448

(CONT'D)

MILLWORK, VENEER, PLYWOOD AND STRUCTURAL WOOD MEMBERS		DIAMOND INDUSTRIES OTTUMWA INDUSTRIAL AIRPORT OTTUMWA, IOWA 52501 TELEPHONE 515-683-1695	
MILLWORK		FIELDSTONE CABINET CO. * JON LEWERKE & GREG HAMPTON, PLANT SUPT. FIELDSTONE BLDG., HWY. 18 E. CLEAR LAKE, IOWA 50428 TELEPHONE 515-357-3004	KITCHEN CABINETS.
AM STANDARD-MODERNFOLD, ILLE DIV. E. SMITH, PLANT MGR. H ST. N.W. ILLE, IOWA AILING ADDRESS OX 276 ILLE, IOWA 52040 EPHONE 319-875-7136	FOLDING DOORS, WOOD.		
ILLWORK & SUPPLY, INC. * D A. ROBERTS, PRES. DUFF AVE. IOWA AILING ADDRESS OX 1 IOWA 50010 EPHONE 515-232-4102	ARCHITECTURAL & CUSTOM MILLWORK. CHURCH PANELING.	BACON, R. S., VENEER CO., HUBBARD WALNUT DIV. ROBERT J. MARICICH, MGR. BRUNSWICK INDUSTRIAL BLOCK DUBUQUE, IOWA MAILING ADDRESS P.O. BOX 773 DUBUQUE, IOWA 52001 TELEX 46-8516 TELEPHONE 319-583-9728	VENEER. VENEER FACES.
MFG. CO., INC., THE SCHORI, V. PRES. IOWA 52132 EPHONE 319-562-3261	SASH, DOORS, FRAMES & SPECIAL MILLWORK.		
CITY MILLWORKS, INC. * SCHMIDT, PRES. PARK CITY, IOWA MAILING ADDRESS OX 269 CITY, IOWA 50436 EPHONE 515-582-2187	KITCHEN CABINETS. SPECIAL WINDOWS. MILLWORK.		
SEEN CO. BRICK, V. PRES. MKTG. IOWA 50219 EX 47-8459 EPHONE 515-628-1000	WOOD WINDOWS. FOLDING DOORS.		
OR PRODUCTS CORP. * H. DANIELSON, PRES. LOWE AVE. IELD, IOWA MAILING ADDRESS OX 398 IELD, IOWA 52556 EPHONE 515-472-3066	COLD STORAGE DOORS.	LAKE PRODUCTS EXPORT SERVICES LOWELL VIEMAN, V. PRES. OPERATIONS 501 L ST. CHARLES CITY, IOWA MAILING ADDRESS BOX 576 CHARLES CITY, IOWA 50616 TELEPHONE 515-228-3325	EXPORT SHIPPING CASES.
WOOD KITCHEN CABINETS		STREATOR PRODUCTS CORP. * CHESTER H. DANIELSON, PRES. 408 W. LOWE AVE. FAIRFIELD, IOWA MAILING ADDRESS P.O. BOX 398 FAIRFIELD, IOWA 52556 TELEPHONE 515-472-3066	COMMERCIAL PACKING CASES.
ILLWORK & SUPPLY, INC. * A. ROBERTS, PRES. DUFF AVE. IOWA MAILING ADDRESS IOWA 50010 EPHONE 515-232-4102	KITCHEN CABINETS.		
BUILDERS & SUPPLY * A. COVAULT, OWNER D ST. CENTER, IOWA 50115 EPHONE 515-747-3410	KITCHEN CABINETS. STORAGE CABINETS.	CARVER, J. L., LUMBER CO. * JAMES L. CARVER, OWNER NORTH RIVER DRIVE PRINCETON, IOWA MAILING ADDRESS P.O. BOX 338 PRINCETON, IOWA 52768 TELEPHONE 319-289-4316	HARDWOOD PALLETS.
INDUSTRIES OLF, GEN. MGR.	CABINETS, WOOD FOR KITCHEN & BATH.		

(\* ) - COMPANY INTERESTED IN EXPORTING



INDUSTRIAL LIST

DSA WOOD PRODUCTS  
GENE LUSCOMBE, PRES.  
ARMSTRONG, IOWA 50514  
TELEPHONE 712-864-3082

PALLETS.. EMMERT MFG. CO., INC.  
AUDUBON, IOWA 50025  
TELEPHONE 712-563-4271

(CONT'D)

LITTLE CEDAR LOG & LUMBER CO. \*  
LAWRENCE W. BUNSTON, OWNER  
R. #2  
IONIA, IOWA 50645  
TELEPHONE 515-228-4163

PALLETS.. GALAXY HOMES, INC. \*  
THOMAS J. GREENWOOD, PRES.  
502 5TH ST. N.W.  
DYERSVILLE, IOWA 52040  
TELEPHONE 319-875-2421

MODULAR HOMES

MID-IOWA WORKSHOPS, INC. \*  
KENNETH EXLINE, EXEC. DIR.  
909 S. 14TH AVE.  
MARSHALLTOWN, IOWA  
MAILING ADDRESS  
P.O. BOX 966  
MARSHALLTOWN, IOWA 50158  
TELEPHONE 515-752-3697

PALLETS.. PCP MFG., INC.  
RICK DILLON, INTL. SALES  
2903 W. 18TH ST.  
SPENCER, IOWA  
MAILING ADDRESS  
P.O. BOX 1035  
SPENCER, IOWA 51301  
TELEPHONE 712-262-6561

PRE-BUILT BOD  
CALF FACILITIES

PIERCE LUMBER INC. \*  
JAMES PIERCE, PRES.  
E. 13TH ST.  
BELLE PLAINE, IOWA 52208  
TELEPHONE 319-444-2933

PALLETS.. POLY-TEK MFG., INC. \*  
JAMES R. FREDERICK, V. PRES.  
2217 BROADWAY  
GRANGER, IOWA  
MAILING ADDRESS  
P.O. BOX 178  
GRANGER, IOWA 50109  
TELEPHONE 515-999-2581

INSULATED CEILING  
WALL PANELS

VOCATIONAL SERVICES CENTER \*  
BARBARA DYER, DIRECTOR  
127 S. LOCUST  
DUBUQUE, IOWA 52001  
TELEPHONE 319-556-7040

PALLETS.. STAR AGRI PRODUCTS  
ROBERT L. JONES, PLANT MGR.  
2600 BROADWAY  
RED OAK, IOWA  
MAILING ADDRESS  
BOX 452  
RED OAK, IOWA 51566  
TELEPHONE 712-623-4896

CONFINEMENT  
BUILDING

245 WOOD BUILDINGS AND MOBILE HOMES

2451 MOBILE HOMES

TRADEMARK HOMES, INC. \*  
FLOYD FARMER, PRES.  
214 N. 2ND ST.  
GUTTENBERG, IOWA 52052  
TELEPHONE 319-252-1740

PREBUILT HOME  
MODULAR HOTEL-MOT  
UNITS. MODUL  
APARTMENT COMPLE  
OFFICE BUILDING

JET CO., INC.-STEEL & PLASTICS  
MERLE J. HEIDER, PRES.  
HIGHWAY 169 N.  
HUMBOLDT, IOWA 50548  
TELEPHONE 515-332-3117

MOBILE SIGNS.

249 MISCELLANEOUS WOOD PRODUCTS

2499 WOOD PRODUCTS, NOT ELSEWHERE CLASSIFIED

MAC-LANDER, INC. \*  
JAMES MC FARLAND, PRES.  
925 FURNAS  
OSCEOLA, IOWA 50213  
TELEPHONE 515-342-6036

DISPLAY TRAILERS.

AMES MILLWORK & SUPPLY, INC. \*  
RICHARD A. ROBERTS, PRES.  
551 S. DUFF AVE.  
AMES, IOWA  
MAILING ADDRESS  
BOX 791  
AMES, IOWA 50010  
TELEPHONE 515-232-4102

INTERNAL PARTS  
AERATOR TANK  
SILK SCREEN FRAM

TRADEMARK HOMES, INC. \*  
FLOYD FARMER, PRES.  
214 N. 2ND ST.  
GUTTENBERG, IOWA 52052  
TELEPHONE 319-252-1740

MOBILE HOMES.  
PORTABLE CLASSROOMS &  
OFFICES.

2452 PREFABRICATED WOOD BUILDINGS AND COMPONENTS

BURLINGTON BASKET CO.  
C. H. THOMPSON, JR., V. PRES.-GEN. MGR.  
BLUFF ROAD & OAK ST.  
BURLINGTON, IOWA  
MAILING ADDRESS  
P.O. BOX 808  
BURLINGTON, IOWA 52601  
TELEPHONE 319-754-6508

CLOTHES HAMPERS  
PICNIC BASKETS  
BABY BASKETS  
BABY BASKETS  
SEWING CHESTS

ALBERT CITY MFG. CO.  
MAYNARD JOHNSON, OWNER  
ALBERT CITY, IOWA 50510  
TELEPHONE 712-843-5518

TURKEY RANGE  
SHELTERS.

CASCADE LUMBER CO. \*  
RAY NOONAN, SR., PRES.  
HIGHWAY 151 E.  
CASCADE, IOWA 52033  
TELEPHONE 319-852-3231

COMPONENT BUILDING  
WALLS. AGRICULTURE  
BUILDING PACKAGE.

CARRADUS CRAFTS  
JOHN L. CARRADUS, OWNER  
R.R.  
DUNDEE, IOWA 52038

THIMBLES, WO  
BELLS, WO

EMMERT MFG. CO., INC.  
FRED L. SCHAPLER, GEN. MGR.  
E. DIVISION N.

HOG CONFINEMENT  
BUILDINGS.

HEIDER MFG. CO.  
PAUL HEIDER, PRES.  
122 W. 3RD ST.  
CARROLL, IOWA 51401  
TELEPHONE 712-792-3571

LAMONT LIMITED  
S. A. FAUSEL, PRES.  
18

WICKER HAMPERS,  
BASKETS, TISSUE



# INDUSTRIAL LIST

2515

<p>                     T LIMITED                      ROAD &amp; CORSE STS.                      NGTON, IOWA                      MAILING ADDRESS                      BOX 399                      NGTON, IOWA 52601                      LEPHONE 319-753-5131                 </p>	<p style="text-align: center;">(CONT'D) &amp; BATH SHELVES.</p>	<p style="text-align: center;">-----</p> <p style="text-align: center;">2512 WOOD HOUSEHOLD FURNITURE, UPHOLSTERED</p> <p style="text-align: center;">-----</p>
<p>                     D MFG. CO.                      KNUDTSON, OWNER                      . WESTERN                      MILLS, IOWA 50450                      LEPHONE 515-592-3941                 </p>	<p style="text-align: center;">WOOD DECORATIVE PLAQUES.</p>	<p>                     CHARLES CUSTOM MFG. DIV. *                      MIKE MAHONEY, GEN. MGR.                      600 N. 10TH                      COUNCIL BLUFFS, IOWA 51501                      TELEX 04-8562                      TELEPHONE 712-328-2603                 </p> <p style="text-align: right;">UPHOLSTERED FURNITURE.</p>
<p>                     IOWA WORKSHOPS, INC. *                      TH EXLINE, EXEC. DIR.                      . 14TH AVE.                      ALLTOWN, IOWA                      MAILING ADDRESS                      BOX 966                      ALLTOWN, IOWA 50158                      LEPHONE 515-752-3697                 </p>	<p style="text-align: center;">WOOD SURVEY STAKES.</p>	<p>                     DUNLAP INDUSTRIES, INC. *                      GRANT MATHISON, SECY.-TREAS.                      2002 21ST ST.                      ELDORA, IOWA 50627                      TELEPHONE 515-858-5491                 </p> <p style="text-align: right;">UPHOLSTERED LIVING ROOM FURNITURE.</p>
<p style="text-align: center;">-----</p> <p style="text-align: center;">25 FURNITURE AND FIXTURES</p> <p>HOUSEHOLD FURNITURE</p> <p>WOOD HOUSEHOLD FURNITURE, EXCEPT UPHOLSTERED</p> <p style="text-align: center;">-----</p>	<p style="text-align: center;">FURNITURE.</p>	<p>                     DUNLAP INDUSTRIES, INC. *                      DANIEL R. MASCHKA, V. PRES.                      OWASA, IOWA 50126                      TELEPHONE 515-648-4861                 </p> <p style="text-align: right;">UPHOLSTERED FURNITURE.</p>
<p>                     DUS CRAFTS                      L. CARRADUS, OWNER                      E,                      E, IOWA 52038                 </p>	<p style="text-align: center;">FURNITURE.</p>	<p>                     SCHNEIDER, CHARLES, &amp; CO. *                      JERRY SCHNEIDER, EXPORT                      518 N. 10TH ST.                      COUNCIL BLUFFS, IOWA 51501                      TELEX 04-8562                      TELEPHONE 712-328-1587                 </p> <p style="text-align: right;">UPHOLSTERED FURNITURE.</p>
<p>                     SPECIALTIES, INC.                      N ENGMAN, PRES.                      E. WALNUT                      OINES, IOWA                      MAILING ADDRESS                      BOX 853                      OINES, IOWA 50304                      LEX 47-8404                      LEPHONE 515-265-6101                 </p>	<p style="text-align: center;">SPINDLES &amp; SHELVING. MODULAR FURNITURE.</p>	<p>                     STYLE-CRAFT, INC.                      ROBERT C. REED, PRES.                      MILFORD, IOWA 51351                      TELEPHONE 712-338-4727                 </p> <p style="text-align: right;">UPHOLSTERED FURNITURE.</p>
<p style="text-align: center;">-----</p> <p style="text-align: center;">2514 METAL HOUSEHOLD FURNITURE</p> <p style="text-align: center;">-----</p>	<p style="text-align: center;">UNFINISHED BOOK CASES, FUNCTIONAL FURNITURE, CHESTS OF DRAWERS &amp; DESKS (STUDENTS, HOME).</p>	<p>                     JOHNSON, W. P., CO.                      ALVIN H. KIRSNER, PRES.                      1ST &amp; NEW YORK AVE.                      DES MOINES, IOWA 50313                      TELEPHONE 515-288-7414                 </p> <p style="text-align: right;">METAL TABLES. SERVING CARTS.</p>
<p>                     AL WOOD WORKS CO. INC.                      TOMAN, PRES.                      S. 20TH                      IL BLUFFS, IOWA                      MAILING ADDRESS                      BOX 937                      IL BLUFFS, IOWA 51501                      LEPHONE 712-328-2306                 </p>	<p style="text-align: center;">UNFINISHED BOOK CASES, FUNCTIONAL FURNITURE, CHESTS OF DRAWERS &amp; DESKS (STUDENTS, HOME).</p>	<p>                     THOMAS, R. J., MFG. CO., INC. *                      R. J. THOMAS, PRES.                      HIGHWAY 59 S.                      CHEROKEE, IOWA 51012                      TELEPHONE 712-225-5452                 </p> <p style="text-align: right;">PICNIC TABLE FRAMES.</p>
<p>                     -RTF INC.                      S HOLLINGSWORTH, PLANT MGR.                      ALNUT ST.                      O, IOWA                      MAILING ADDRESS                      BOX 269                      O, IOWA 50236                      LEPHONE 515-388-4311                 </p>	<p style="text-align: center;">READY-TO-FINISH FURNITURE.</p>	<p style="text-align: center;">-----</p> <p style="text-align: center;">2515 MATTRESSES AND BEDSPRINGS</p> <p style="text-align: center;">-----</p>
<p>                     WOOD INDUSTRIES, INC.                      LEON, JR., MGR.                      . MADISON ST.                      IELD, IOWA 52537                      LEPHONE 515-664-2647                 </p>	<p style="text-align: center;">JUVENILE FURNITURE, NURSERY CHAIRS, PLAYYARDS, FOLDING CRIBS, CONVERTIBLE CRIBS, SAFETY SIDES &amp; BED PENS.</p>	<p>                     GEORGE, CARROLL, INC.                      GARY GEORGE, EXEC. V. PRES.                      INDUSTRIAL PARK                      NORTHWOOD, IOWA                      MAILING ADDRESS                      P.O. BOX 144                      NORTHWOOD, IOWA 50459                      TELEPHONE 515-324-2231                 </p> <p style="text-align: right;">MATTRESSES.</p>
<p>                     UMS UNLIMITED, INC.                      MINGS, EXPORT MGR.                      IAL PARK                      ILL, IOWA                      MAILING ADDRESS                      BOX 374                      ILL, IOWA 50112                      LEPHONE 515-236-6535                 </p>	<p style="text-align: center;">PICNIC TABLES &amp; BENCHES.</p>	



## INDUSTRIAL LIST

252 OFFICE FURNITURE

2521 WOOD OFFICE FURNITURE

AMES MILLWORK & SUPPLY, INC. \*  
 RICHARD A. ROBERTS, PRES.  
 551 S. DUFF AVE.  
 AMES, IOWA  
 MAILING ADDRESS  
 BOX 791  
 AMES, IOWA 50010  
 TELEPHONE 515-232-4102

OFFICE FURNITURE.

CALMAR MFG. CO., INC., THE  
 BEN A. SCHORI, V. PRES.  
 CALMAR, IOWA 52132  
 TELEPHONE 319-562-3261

DESKS.

FOREST CITY MILLWORKS, INC. \*  
 DOUG SCHMIDT, PRES.  
 106 E. PARK  
 FOREST CITY, IOWA  
 MAILING ADDRESS  
 P. O. BOX 269  
 FOREST CITY, IOWA 50436  
 TELEPHONE 515-582-2187

MODULAR WOOD  
CABINETS  
(COMMERCIAL).

HON CO., THE  
 EDWARD E. JONES, PRES.  
 414 E. 3RD ST.  
 MUSCATINE, IOWA 52761  
 TELEX 46-8552  
 TWX 910 525-1431  
 TELEPHONE 319-264-7100

WOOD OFFICE  
FURNITURE.

MONROE CO., THE  
 ROBERT K. UNDERWOOD, GEN. MGR.  
 316 N. WALNUT ST.  
 COLFAX, IOWA 50054  
 TELEPHONE 515-674-3511

CONFERENCE TABLES.

2522 METAL OFFICE FURNITURE

FABRICATORS, INC.  
 JOHN T. ALVEY, PRES.  
 414 CLARK ST.  
 SIOUX CITY, IOWA 51101  
 TELEPHONE 712-258-7544

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HON CO., THE  
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 414 E. 3RD ST.  
 MUSCATINE, IOWA 52761  
 TELEX 46-8552  
 TWX 910 525-1431  
 TELEPHONE 319-264-7100

METAL OFFICE  
FURNITURE.

JOHNSON, W. P., CO.  
 ALVIN H. KIRSNER, PRES.  
 1ST & NEW YORK AVE.  
 DES MOINES, IOWA 50313  
 TELEPHONE 515-288-7414

SMALL METAL DESK.  
OFFICE FILING  
CABINETS.

253 PUBLIC BUILDING AND RELATED FURNITURE

2531 PUBLIC BUILDING AND RELATED FURNITURE

AMES MILLWORK & SUPPLY, INC. \*  
 RICHARD A. ROBERTS, PRES.  
 551 S. DUFF AVE.  
 AMES, IOWA  
 MAILING ADDRESS  
 BOX 791  
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 BEN A. SCHORI, V. PRES.  
 CALMAR, IOWA 52132  
 TELEPHONE 319-562-3261

HOSPITAL & SCHOOL  
WARDROBE CABINETS  
DORMITORY WARDROBE

FOREST CITY MILLWORKS, INC. \*  
 DOUG SCHMIDT, PRES.  
 106 E. PARK  
 FOREST CITY, IOWA  
 MAILING ADDRESS  
 P. O. BOX 269  
 FOREST CITY, IOWA 50436  
 TELEPHONE 515-582-2187

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GEORGE, CARROLL, INC.  
 GARY GEORGE, EXEC. V. PRES.  
 INDUSTRIAL PARK  
 NORTHWOOD, IOWA  
 MAILING ADDRESS  
 P. O. BOX 144  
 NORTHWOOD, IOWA 50459  
 TELEPHONE 515-324-2231

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MOTOR BIKE & BUCK  
SEATS. VAN  
RV SEATING

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 GOLDFIELD, IOWA 50542  
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 PAUL W. AHRENS, PRES.  
 P. O. BOX 275  
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SEATING & BLEACHERS

MONROE CO., THE  
 ROBERT K. UNDERWOOD, GEN. MGR.  
 316 N. WALNUT ST.  
 COLFAX, IOWA 50054  
 TELEPHONE 515-674-3511

PORTABLE STAGE  
FOLDING BANQUET  
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STADIUMS UNLIMITED, INC.  
 ED CUMMINGS, EXPORT MGR.  
 INDUSTRIAL PARK  
 GRINNELL, IOWA  
 MAILING ADDRESS  
 P. O. BOX 374  
 GRINNELL, IOWA 50112  
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IOWA 52322  
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WALL PARTITIONS.

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WALLACE J. SULENTIC, PRES.  
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WATERLOO, IOWA  
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P.O. BOX 209  
WATERLOO, IOWA 50704  
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METAL CABINETS. TOOL  
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STORE FIXTURES.

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TELEPHONE 319-338-9206

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25 CITY MILLWORKS, INC. \*  
CHMIDT, PRES.  
PARK  
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P.O. BOX 269  
CITY, IOWA 50436  
TELEPHONE 515-582-2187

BANK FIXTURES.

25 EEN CO.  
BRICK, V. PRES. MKTG.  
IN  
IOWA 50219  
EX 47-8459  
TELEPHONE 515-628-1000

PARTITIONS.

26 PAPER AND ALLIED PRODUCTS

264 CONVERTED PAPER AND PAPERBOARD PRODUCTS, EXCEPT  
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2641 PAPER COATING AND GLAZING

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STORE FIXTURES

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TWX 510 331-7124  
TELEPHONE 319-372-4241

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WAXED SULPHITES &  
KRAFT. BAKERY PAN  
LINERS.

25 S MACHINE & TOOL  
S E. RICHARDSON, PRES.  
ARTE, IOWA 52620  
TELEPHONE 319-592-3164

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SMITH, H.P., PAPER CO.  
DONALD L. DEWEY, PROD. CONTROL SUPT.  
2000 INDUSTRIAL PARK ROAD  
IOWA CITY, IOWA 52240  
TELEX 46-4458  
TELEPHONE 319-351-9255

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PRODUCTS. RELEASE  
PAPERS. WRAPPING  
PAPER, WATERPROOF.

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IOWA  
MAILING ADDRESS  
BOX 364  
IOWA 50219  
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DISPLAY RACKS.

2643 BAGS, EXCEPT TEXTILE BAGS

25 MISCELLANEOUS FURNITURE AND FIXTURES  
FURNITURE AND FIXTURES, NOT ELSEWHERE CLASSIFIED

FIRST MIDWEST CORP. OF IOWA  
ROBB POMERANTZ, V. PRES.  
1255 THOMAS BECK ROAD  
DES MOINES, IOWA 50315  
TELEPHONE 515-243-0768

MULTIWALL PAPER BAGS.  
PLASTIC BAGS.

25 EEL INDUSTRIES, INC.  
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BOX 877  
E, IOWA 52003

RECREATION VEHICLE  
INTERIOR FURNISHINGS.

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J. GLENN ALLIGOOD, GEN. MGR.  
1401 THOMAS BECK ROAD  
DES MOINES, IOWA 50312

MULTI WALL PAPER  
BAGS, POLYETHYLENE  
BAGS & RELATED  
PRODUCTS.

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DES MOINES, IOWA  
MAILING ADDRESS  
P.O. BOX 3379  
DES MOINES, IOWA 50316  
TELEPHONE 515-265-2562

FLEXIBLE PLASTIC  
BAGS. PERFORATED  
POLYETHYLENE BAGS.  
ROLL FORM.

INTERNATIONAL PAPER CO., FOLDING CARTON & LABEL DIV (CONT'D)  
2000 HARRISON DRIVE  
CLINTON, IOWA  
MAILING ADDRESS  
P.O. BOX 849  
CLINTON, IOWA 52732  
TELEPHONE 319-243-3700

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JAMES H. GRUBB, OFFICE MGR.  
24TH & O'NEAL STS.  
CENTERVILLE, IOWA  
MAILING ADDRESS  
P.O. BOX 198  
CENTERVILLE, IOWA 52544  
TELEPHONE 515-856-6343

PLASTIC BAGS.

ST. REGIS PAPER CO.-CONTAINER DIV.-FOLDING  
CARTON DIV.  
ROBERT F. NEUWOEHNER, GEN. MGR.  
2150 KERPER BLVD.  
DUBUQUE, IOWA 52001  
TELEPHONE 319-557-1170

FOLDING CARTONS,  
DISPLAYS. LAMINATED  
PREPRINTED  
CONTAINERS.

2653 CORRUGATED AND SOLID FIBER BOXES

2649 CONVERTED PAPER AND PAPERBOARD PRODUCTS, NOT  
ELSEWHERE CLASSIFIED

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CARTON DIV.  
ROBERT F. NEUWOEHNER, GEN. MGR.  
2150 KERPER BLVD.  
DUBUQUE, IOWA 52001  
TELEPHONE 319-557-1170

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CONTAINERS.

FIRST MIDWEST CORP. OF IOWA  
ROBB POMERANTZ, V. PRES.  
1255 THOMAS BECK ROAD  
DES MOINES, IOWA 50315  
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FLEXIBLE PACKAGING  
MATERIALS.

2654 SANITARY FOOD CONTAINERS

MASON CITY RECYCLING CENTER LTD. \*  
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MASON CITY, IOWA 50401  
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CARTONS.

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INSULATION.

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1-65 GAL. (LIQUIDS &  
POWDERS).

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MAILING ADDRESS  
P.O. BOX 31  
SHELDON, IOWA 51201  
TELEPHONE 712-324-4862

CELLULOSE FIBER  
INSULATION.

27 PRINTING, PUBLISHING AND ALLIED  
INDUSTRIES

271 NEWSPAPERS : PUBLISHING, PUBLISHING AND PRINTING

2711 NEWSPAPERS: PUBLISHING, PUBLISHING AND PRINTING

265 PAPERBOARD CONTAINERS AND BOXES

2651 FOLDING PAPERBOARD BOXES

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ELDORA, IOWA 50627  
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JOB PRINTING

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SPORTING GOODS, TOY &  
NOVELTY CARTONS.  
COSMETIC, TOILETRY &  
MEDICAL SUPPLY  
CARTONS.

INTERNATIONAL PAPER CO., FOLDING  
CARTON & LABEL DIV.  
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FOLDING PAPER BOXES.  
BEVERAGE CARRIER  
CARTONS.

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2751

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<p>GUIDES, INC. LILLESPIE, PRES. O AVE. S.E. RAPIDS, IOWA MAILING ADDRESS BOX 278 RAPIDS, IOWA 52406 TELEPHONE 319-364-6138</p>	<p>JOB PRINTING.</p>	<p>ACCURATE, INC. * CHESTER R. LINDHOFF, PRES. 6516 UNIVERSITY DES MOINES, IOWA 50311 TELEPHONE 515-274-3431</p>
<p>DOAH PRINTING CO. BENJAMIN, OWNER BLOSSOM ST. DOAH, IOWA MAILING ADDRESS BOX 75 DOAH, IOWA 51601 TELEPHONE 712-246-2660</p>	<p>COMMERCIAL PRINTING.</p>	<p>CONGDON PRINTING CO. RICHARD J. CONGDON, PRES. 203 STATE ST. CEDAR FALLS, IOWA MAILING ADDRESS P.O. BOX 485 CEDAR FALLS, IOWA 50613 TELEPHONE 319-266-7578</p>
<p>G. CO., INC. IGAFOOSE, PRES. UMA, IOWA 50171 TELEPHONE 515-623-5154</p>	<p>SILK SCREEN PROCESS DECALS.</p>	<p>CONTROL-O-FAX CORP. T. WAYNE DAVIS, PRES. 3070 W. AIRLINE HIGHWAY WATERLOO, IOWA MAILING ADDRESS P.O. BOX 778 WATERLOO, IOWA 50704 TELEPHONE 319-234-4651</p>
<p>UNIVAC COMPUTER SYSTEMS D G. PAULSEN, PLANT MGR. TH AVE. S. LAKE, IOWA 50428 TELEPHONE 515-357-7541</p>	<p>COMPUTER SOFT WARE PACKAGES.</p>	<p>HAHNE, FRED, PRINTING CO. * R. H. HAHNE, JR., PRES. 808 DES MOINES ST. WEBSTER CITY, IOWA 50595 TELEPHONE 515-832-4034</p>
<p>MFG. CO. MCCABE, MGR. LINCOLN PLEASANT, IOWA 52641 TELEPHONE 319-385-3615</p>	<p>PREMIUM &amp; ENTRY CARDS.</p>	<p>INTERNATIONAL PAPER CO., FOLDING CARTON &amp; LABEL DIV. FRED L. BOHLKE, PLANT MGR. 2000 HARRISON DRIVE CLINTON, IOWA MAILING ADDRESS P.O. BOX 849 CLINTON, IOWA 52732 TELEPHONE 319-243-3700</p>
<p>CARBIDE CORP., FILMS PACKAGING DIV. H. GRUBB, OFFICE MGR. O'NEAL STS. VILLE, IOWA MAILING ADDRESS BOX 198 VILLE, IOWA 52544 TELEPHONE 515-856-6343</p>	<p>BAGS. PRINTED PLASTIC SHEETS.</p>	<p>JIM DANDY PRINTING CO. * HOWARD J. MELLINGER, OWNER 715 DES MOINES ST. WEBSTER CITY, IOWA 50595 TELEPHONE 515-832-1744</p>
<p>CO., THE ECKELMANN, IMPORTS MGR. 4TH ST. N. IOWA 50208 TELEPHONE 515-792-2880</p>	<p>ADVERTISING SPECIALTIES. CALENDARS.</p>	<p>MACDONALD LETTER SERVICE, INC. * MARY WIESE, PRES. &amp; OWNER 2151 INGERSOLL DES MOINES, IOWA 50312 TELEPHONE 515-244-6818</p>
<p>IGHOUSE LEARNING CORP. J. GIBSON, PH.D., GEN. MGR. AY 1 &amp; I 80 CITY, IOWA MAILING ADDRESS BOX 30 CITY, IOWA 52240 ( 910 525-1390 TELEPHONE 319-356-3011</p>	<p>PRINTED FORMS.</p>	<p>MACH III INC. MICHAEL D. DEETS, V. PRES. 1700 S. EISENHOWER MASON CITY, IOWA MAILING ADDRESS P.O. BOX 1355 MASON CITY, IOWA 50401 TELEPHONE 515-424-1511</p>
<p>ERTON PRINTING CO. RD W. LYNCH, PRES. 4TH ST. FALLS, IOWA MAILING ADDRESS BOX 456 FALLS, IOWA 50613 TELEPHONE 319-277-2616</p>	<p>COMMERCIAL PRINTING. CHURCH BULLETINS. PRINTED CHURCH SUPPLIES.</p>	<p>PERFECTION FORM CO., THE CLINTON J. KEAY, PRES. 1000 N. 2ND AVE. LOGAN, IOWA 51546 TELEPHONE 712-644-2831</p>
<p>ERTON PRINTING CO. RD W. LYNCH, PRES. 4TH ST. FALLS, IOWA MAILING ADDRESS BOX 456 FALLS, IOWA 50613 TELEPHONE 319-277-2616</p>	<p>COMMERCIAL PRINTING. CHURCH BULLETINS. PRINTED CHURCH SUPPLIES.</p>	<p>PLAIN TALK PUBLISHING CO. * JOHN MERTZ, V. PRES.-SALES 511 E. 6TH ST. DES MOINES, IOWA 50309 TELEPHONE 515-282-0485</p>
<p>ERTON PRINTING CO. RD W. LYNCH, PRES. 4TH ST. FALLS, IOWA MAILING ADDRESS BOX 456 FALLS, IOWA 50613 TELEPHONE 319-277-2616</p>	<p>COMMERCIAL PRINTING. CHURCH BULLETINS. PRINTED CHURCH SUPPLIES.</p>	<p>PRINT'N PLACE (VAL-MAR, INC.) * DONALD E. RALSTON, JR., PRES.</p>

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TELEPHONE 319-754-8131

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14 N. 8TH ST.-HIGHWAY 107  
CLEAR LAKE, IOWA 50428  
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MILES DUCK, CONTROLLER  
840 12TH ST. N.W.  
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BOOKS & LOG BOOKS.  
LITHOGRAPHIC  
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OSAGE INDUSTRIAL PARK  
OSAGE, IOWA  
MAILING ADDRESS  
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277 GREETING CARD PUBLISHING

2771 GREETING CARD PUBLISHING

PLAIN TALK PUBLISHING CO. \*  
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WEBSTER CITY, IOWA 50595  
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2782 BLANKBOOKS, LOOSELEAF BINDERS AND DEVICES

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50

PHOENIX SYSTEM CONTROL \*  
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MUSCATINE, IOWA 52761  
TELEPHONE 319-264-3147

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3070 W. AIRLINE HIGHWAY  
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MAILING ADDRESS  
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WATERLOO, IOWA 50704  
TELEPHONE 319-234-4651

PEGBOARD ACCOUNT  
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276 MANIFOLD BUSINESS FORMS

2761 MANIFOLD BUSINESS FORMS

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941 4TH AVE.  
SIBLEY, IOWA 51249

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 PHONE 712-644-2831

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 OINES, IOWA 50309  
 PHONE 515-282-0485

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 2151 INGERSOLL  
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 DAVENPORT, IOWA  
 MAILING ADDRESS  
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 PLATES.

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2795 LITHOGRAPHIC PLATEMAKING AND RELATED SERVICES

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 , IOWA 51546  
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281 INDUSTRIAL INORGANIC CHEMICALS

2816 INORGANIC PIGMENTS

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 FRANK R. BROWNELL, III, EXEC. V. PRES.  
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STEEL BLUING/  
 BLACKENING COMPOUNDS.

OSITORS \*  
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HIGHWAY 61 S.  
FORT MADISON, IOWA  
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P.O. BOX 220  
FORT MADISON, IOWA 52627  
TWX 510 331-7142  
TELEPHONE 319-463-7151

AMERICAN CYANAMID CO. - SARGENT CALCIUM  
PRODUCTS  
CARL KIENOL, PLANT SUPT.  
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TELEPHONE 515-859-3321

FIRSTMISS INC.  
CHARLES GIBSON, MKTG. MGR.  
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MAILING ADDRESS  
P.O. BOX 328  
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TELEX 46-8540  
TWX 510 331-7132  
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RICHARD H. THOMPSON, V. PRES.  
114 LOST GROVE ROAD  
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BOX 96  
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TELEPHONE 319-289-5123

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MAIN ST. ROAD  
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TWX 510 331-7102  
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RUBBER, SYNTHETIC AND OTHER MAN-MADE FIBERS, EXCEPT  
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SULFURIC ACID.

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PLASTIC RESINS.

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HIGHWAY 34 W.  
MOUNT PLEASANT, IOWA 52641  
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2538 S.E. 43RD  
DES MOINES, IOWA 50317  
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FORT DODGE LABORATORIES, INC.  
A. AVELLEYRA, JR., EXPORT MGR.  
800 5TH ST. N.W.  
FORT DODGE, IOWA  
MAILING ADDRESS  
P.O. BOX 518  
FORT DODGE, IOWA 50501  
TWX 910 520-2484  
TELEPHONE 515-573-3131

GRAIN PROCESSING CORP.  
ROBERT G. BOHWER, SR. V. PRES., DIR. MKTG.  
1600 OREGON ST.  
MUSCATINE, IOWA 52761  
TELEX 46-8497  
TELEPHONE 319-264-4211

INLAND MOLASSES CO. \*  
THOMAS R. BERRY, V. PRES.-OPER.  
JULIEN DUBUQUE DRIVE EXT.  
DUBUQUE, IOWA  
MAILING ADDRESS  
1201 AMER. TR. BLDG.  
DUBUQUE, IOWA 52001  
TELEPHONE 319-588-4641

MICRO-TEC LABORATORIES INC. \*  
JOHN W. BAGO, PRES.  
R. #2  
LOGAN, IOWA 51546  
TELEPHONE 712-644-2193

SALSBURY LABORATORIES  
HILES FREITAG, V. PRES., INTL.  
2000 ROCKFORD ROAD  
CHARLES CITY, IOWA 50616  
TWX 910 523-6820  
TELEPHONE 515-257-2422

(CONT'D)

ABS PLAST

UREA FORMALDE  
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ANTI-TOXINS, VACU  
& BACTERBIOLOGICAL  
PASTES-PROSPRAY DRIED AN  
BLOOD. SPRAY D  
LARD SKHOG & CATTLE VACC  
RESEARCH & DIAGNO  
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PREPARATI



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2842

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WISHERIES, INC.  
STOLLER, PRES.  
AKE, IOWA 51360  
PHONE 712-336-1750

CARP PITUITARY  
HORMONE.

VET-A-MIX, INC.  
MAILING ADDRESS  
P.O. BOX 86  
SHENANDOAH, IOWA 51601  
TELEPHONE 712-246-3763

284 SOAP, DETERGENTS AND CLEANING PREPARATIONS,  
PERFUMES, COSMETICS AND OTHER TOILET PREPARATIONS

2841 SOAP AND OTHER DETERGENTS, EXCEPT SPECIALTY CLEANERS

34 PHARMACEUTICAL PREPARATIONS

CO, INC.  
HOFFER, V. PRES. SALES  
GLAS AVE.  
E, IOWA  
MAILING ADDRESS  
E 3599  
ES, IOWA 50322  
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VITAMIN & ANTIBIOTIC  
FEED ADDITIVES &  
PREMIXES. ANIMAL  
HEALTH PRODUCTS.

HIGLEY CHEMICAL CO. \*  
WALLACE BROWN, PRES.  
40 MAIN ST.  
DUBUQUE, IOWA 52001  
TELEPHONE 319-557-1121

DETERGENTS. LIQUID  
SOAPS.

LABORATORIES  
KPATRICK, INTL. V. PRES.  
E. 43RD  
ES, IOWA 50317  
47-8470  
PHONE 515-262-9341

VETERINARY NUTRITION  
PRODUCTS. VETERINARY  
PHARMACEUTICAL  
PREPARATIONS.

INSTRUMENTS & LIFE SUPPORT DIV.-THE BENDIX  
CORP.  
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MAILING ADDRESS  
P.O. BOX 4508  
DAVENPORT, IOWA 52808  
TELEX 46-8429  
TELEPHONE 319-383-6000

SONIC CLEANING  
DETERGENTS.

GE LABORATORIES, INC.  
EYRA, JR., EXPORT MGR.  
ST. N.W.  
GE, IOWA  
MAILING ADDRESS  
M 518  
GE, IOWA 50501  
910 520-2484  
PHONE 515-573-3131

VETERINARY  
PHARMACEUTICAL  
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& TABLETS.

KEERO CO. INC.  
DONALD J. BROADBENT, PRES.  
10108 DOUGLAS  
URBANDALE, IOWA  
MAILING ADDRESS  
P.O. BOX 3661  
DES MOINES, IOWA 50322  
TELEPHONE 515-276-1769

HAND CLEANER.

HILLS CHEMICALS, INC.  
CLARK, PLANT MGR.  
SON ST.  
IOWA 52632  
PHONE 319-524-2323

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LIFT PRODUCTS, INC. \*  
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409 1ST ST. S.E.  
CEDAR RAPIDS, IOWA 52401  
TELEPHONE 319-364-7152

LIQUID DETERGENTS.  
HAND CLEANERS.

\* FLE, INC. \*  
RTUNG, PRES.  
AVE.  
IOWA 52302  
PHONE 319-377-1535

ANIMAL HEALTH  
PRODUCTS.

PARAWAX CO., THE \*  
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1200 3RD ST.  
COUNCIL BLUFFS, IOWA  
MAILING ADDRESS  
P.O. BOX 477  
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TELEPHONE 712-328-3028

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LABORATORIES  
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KFOR ROAD  
CITY, IOWA 50616  
910 523-6820  
PHONE 515-257-2422

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PHARMACEUTICAL  
PREPARATIONS.  
VETERINARY FEED  
ADDITIVES.

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L. L. TUCKER, PRES.  
613 2ND AVE. S.E.  
CEDAR RAPIDS, IOWA 52406  
TELEPHONE 319-363-3591

WINDOW WASHING  
DETERGENT TABLETS.

, INC.  
POTTEBAUM, PRES.  
IOWA 51238  
PHONE 712-752-8501

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PRODUCTS.

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UGLAS AVE.  
E, IOWA 50322  
47-8375  
PHONE 515-276-5406

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ANIMAL HEALTH  
PRODUCTS.

ATLAS PRODUCTS, INC.  
JERRY WRIGHT, V. PRES.  
2137 SUNSET ROAD  
DES MOINES, IOWA 50321  
TELEPHONE 515-288-0231

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COMPOUNDS.

X, INC.  
J. SULLIVAN, V. PRES.  
THOMAS  
DAH, IOWA

VETERINARY  
PHARMACEUTICAL  
TABLETS, LIQUIDS &  
POWDERS.

AUTO-STEAM, INC.  
LARRY M. PERKINS, PRES.  
515 S. MAIN ST.  
BURLINGTON, IOWA  
MAILING ADDRESS

CLEANING SOLUTION.  
PLASTIC & LEATHER  
CLEANER. PRE-SOAK.



## INDUSTRIAL LIST

AUTO-STEAM, INC.  
P.O. BOX 1042  
BURLINGTON, IOWA 52601  
TELEPHONE 319-753-1632

(CONT'D)

LIFT PRODUCTS, INC.  
409 1ST ST. S.E.  
CEDAR RAPIDS, IOWA 52401  
TELEPHONE 319-364-7152

(CONT'D)  
WAX REMOVER SOLVER

B & K CO.  
BRUCE M. KOLL, PRES.  
112 E. CHURCH ST.  
MARSHALLTOWN, IOWA 50158  
TELEPHONE 515-752-3319

GLASS & CHROME  
CLEANER. FURNITURE  
CLEANER & POLISH.  
AUTOMOBILE CLEANER.

PARAWAX CO., THE \*  
JOE RANNEY, III, V. PRES.  
1200 3RD ST.  
COUNCIL BLUFFS, IOWA  
MAILING ADDRESS  
P.O. BOX 477  
COUNCIL BLUFFS, IOWA 51501  
TELEPHONE 712-328-3028

FLOOR CLEANERS, WAX  
& FINISH  
MAINTENANCE  
SANITATION PRODUCT  
BOWL CLEANER  
GERMICIDES  
DISINFECTANT

BIO-CHEM LABORATORY INC. \*  
DAVID L. WOODRUFF, V. PRES.  
23 FRONT ST.  
COLFAX, IOWA 50054  
TELEPHONE 515-674-3133

DEGREASERS.  
BACTERIACIDE.  
SANITIZERS.  
POWDERED CARBON  
DEPOSIT CLEANER.  
SPRAY & WIPE CLEANER.  
LIME REMOVER.

PARKER, C. W., CO.  
WILLIAM M. FERGUSON, PRES.  
1415 2ND AVE.  
DES MOINES, IOWA 50314  
TELEPHONE 515-243-6610

FURNITURE POLIS  
STAINLESS STE  
CLEANER/POLIS  
MARINE POLIS

BRAMBLE APIARIES \*  
KERRY BRAMBLE, OWNER  
P.O. BOX 21  
BEAVER, IOWA 50031  
TELEPHONE 515-275-4504

BEESWAX.

SODER APIARIES \*  
C. WAYNE SODER, OWNER  
P.O. BOX 214  
STRATFORD, IOWA 50249  
TELEPHONE 515-838-2137

BEESWA

BRITT TECH CORP.  
DENNIS J. THRELKELD, V. PRES.  
BRITT, IOWA 50423  
TWX 910 523-6980  
TELEPHONE 515-843-3843

CLEANING CHEMICALS  
FOR HIGH PRESSURE  
EQUIPMENT.

WHINK PRODUCTS CO.  
R. W. GUNDERSON, PRES.  
1901 15TH AVE.  
ELDORA, IOWA  
MAILING ADDRESS  
P.O. BOX 230  
ELDORA, IOWA 50627  
TELEPHONE 515-858-3456

HOUSEHOLD CHEM  
SPECIALTIS

FARMECON, INC. \*  
CHARLES H. CLAY, JR., V. PRES.  
1405 CENTER ST.  
CEDAR FALLS, IOWA 50613  
TELEPHONE 319-266-2221

MILKING EQUIPMENT  
CLEANING CHEMICALS.

GEO-SONICS, DIV. OF GEODE INDUSTRIES,  
INC.  
MRS. AUDREY WILLIAMSON, ASST. GEN. MGR.  
100 W. LINCOLN ST.  
NEW LONDON, IOWA 52645  
TELEPHONE 319-367-2255

POLISHING COMPOUNDS  
FOR GEMSTONES.

2843 SURFACE ACTIVE AGENTS, FINISHING AGENTS, SULFONATED  
OILS AND ASSISTANTS

HIGLEY CHEMICAL CO. \*  
WALLACE BROWN, PRES.  
40 MAIN ST.  
DUBUQUE, IOWA 52001  
TELEPHONE 319-557-1121

LIQUID FLOOR WAXES.  
DISINFECTANTS &  
DEODORANTS. BOWL  
CLEANER. CLEANING  
COMPOUNDS.

KEBRO CO. INC.  
DONALD J. BROADBENT, PRES.  
10108 DOUGLAS  
URBANDALE, IOWA  
MAILING ADDRESS  
P.O. BOX 3661  
DES MOINES, IOWA 50322  
TELEPHONE 515-276-1769

WETTING AGENT & AER  
FOAMER

INSTRUMENTS & LIFE SUPPORT DIV.-THE BENDIX  
CORP.  
RONALD L. ROADHOUSE, MGR. MARKETING  
2734 HICKORY GROVE ROAD  
DAVENPORT, IOWA  
MAILING ADDRESS  
P.O. BOX 4508  
DAVENPORT, IOWA 52808  
TELEX 46-8429  
TELEPHONE 319-383-6000

SONIC CLEANERS &  
DEGREASERS.

2844 PERFUMES, COSMETICS AND OTHER TOILET PREPARATIONS

JOHNSON AFG. CO.  
RICHARD H. THOMPSON, V. PRES.  
114 LOST GROVE ROAD  
PRINCETON, IOWA  
MAILING ADDRESS  
BOX 96  
PRINCETON, IOWA 52768  
TELEPHONE 319-289-5123

CLEANING COMPOUNDS.

SUCCESS BARBER & BEAUTY SUPPLY  
W. H. JOHNSON, PARTNER  
111 E. CHARITON  
MORAVIA, IOWA 52571  
TELEPHONE 515-724-3714

FACE CREAMS & HA  
TONICS

KEBRO CO. INC.  
DONALD J. BROADBENT, PRES.  
10108 DOUGLAS  
URBANDALE, IOWA  
MAILING ADDRESS  
P.O. BOX 3661  
DES MOINES, IOWA 50322  
TELEPHONE 515-276-1769

INDUSTRIAL ALL  
PURPOSE CLEANER.  
CHROME & GLASS  
CLEANER. DEGREASER  
CONCENTRATE.

WHINK PRODUCTS CO.  
R. W. GUNDERSON, PRES.  
1901 15TH AVE.  
ELDORA, IOWA  
MAILING ADDRESS  
P.O. BOX 230  
ELDORA, IOWA 50627  
TELEPHONE 515-858-3456

HEALTH & BEAUTY AID

LIFT PRODUCTS, INC. \*  
JOHN C. PALMER, PRES.

LIQUID FLOOR  
FINISHES. LIQUID



# INDUSTRIAL LIST

2873

(CONT'D)

PAINTS, VARNISHES, LACQUERS, ENAMELS AND ALLIED PRODUCTS

SPECIFICATION CHEMICALS, INC.  
MAILING ADDRESS  
P.O. BOX J  
BOONE, IOWA 50036  
TELEPHONE 515-432-8256

PAINTS, VARNISHES, LACQUERS, ENAMELS AND ALLIED PRODUCTS

286 INDUSTRIAL ORGANIC CHEMICALS

PRODUCTS, INC.  
WRIGHT, V. PRES.  
UNSET ROAD  
INES, IOWA 50321  
PHONE 515-288-0231

2861 GUN AND WOOD CHEMICALS

LLS, INC.  
B. BROWNELL, III, EXEC. V. PRES.  
UMA, IOWA 50171  
PHONE 515-623-5401

BOWLING LANE FINISHES & DRESSINGS. CLEANING AGENTS & COATINGS.

DARWORTH, INC.  
LYNN D. HEINTZ, SUPVR.  
99 M AVE.  
NEVADA, IOWA 50201  
TELEPHONE 515-382-2154

WOOD PRESERVATIVE.

TH, INC.  
. HEINTZ, SUPVR.  
VE.  
, IOWA 50201  
PHONE 515-382-2154

PUTTY STICK (TINTED). PAINT GRAINING INK. WOOD PATCHING MATERIAL.

2869 INDUSTRIAL ORGANIC CHEMICALS, NOT ELSEWHERE CLASSIFIED

T. E. I., DE NEMOURS & CO.  
LEACH, PLANT MGR.  
T. & AVE. H  
ADISON, IOWA 52627  
510 331-7122  
PHONE 319-372-1430

THINNERS. CAN LININGS. AUTOMOTIVE, REPINISH, INDUSTRIAL & TRADE SALES FINISHES.

CLINTON CORN PROCESSING CO., INC.  
P. A. MEYER, V. PRES. SALES/MKTG.  
1251 BEAVER CHANNEL PKY.  
CLINTON, IOWA 52732  
TELEX 46-8449  
TELEPHONE 319-242-1121

LACTIC ACID. ENZYMES.

DONALD, CO.  
P. FOWLER, PRES.  
W. 3RD ST.  
INES, IOWA  
MAILING ADDRESS  
BOX 804  
INES, IOWA 50304  
PHONE 515-243-0491

ROCK HARD WATER PUTTY.

KEMIN INDUSTRIES  
R. W. NELSON, PRES.  
2100 MAURY  
DES MOINES, IOWA  
MAILING ADDRESS  
P.O. BOX 70  
DES MOINES, IOWA 50301  
TELEX 47-8439  
TELEPHONE 515-266-2111

FEED FLAVORS. SURFACTANTS. PRESERVATIVES. ANTIOXIDANTS.

ER PAINT CO., INC.  
A. KLINGER, V. PRES.  
HARNISCHFEGER DRIVE  
RAPIDS, IOWA  
MAILING ADDRESS  
TH AVE., S.E.  
RAPIDS, IOWA 52401  
PHONE 319-366-7165

VARNISHES. PROTECTIVE COATINGS. PAINTS.

LIFT PRODUCTS, INC. \*  
JOHN C. PALMER, PRES.  
409 1ST ST. S.E.  
CEDAR RAPIDS, IOWA 52401  
TELEPHONE 319-364-7152

ANTIOXIDANT FOR LARD.

PRODUCTS, INC. \*  
C. PALMER, PRES.  
ST ST. S.E.  
RAPIDS, IOWA 52401  
PHONE 319-364-7152

FLOOR SEALS.

QUAKER OATS CO., THE  
RICHARD B. STIMPLE, PLANT MGR.  
418 2ND ST. N.E.  
CEDAR RAPIDS, IOWA  
MAILING ADDRESS  
P.O. BOX 1848  
CEDAR RAPIDS, IOWA 52406  
TELEPHONE 319-362-3121

PURPURAL.

AX CO., THE \*  
ANNNEY, III, V. PRES.  
3RD ST.  
IL BLUFFS, IOWA  
MAILING ADDRESS  
BOX 477  
IL BLUFFS, IOWA 51501  
PHONE 712-328-3028

FLOOR SEALS. PAINT & VARNISH REMOVERS. TWO COMPONENT EPOXY PAINT COATINGS.

SALSBURY LABORATORIES  
HILES FREITAG, V. PRES., INTL.  
2000 ROCKFORD ROAD  
CHARLES CITY, IOWA 50616  
TWX 910 523-6820  
TELEPHONE 515-257-2422

INTERMEDIATE ORGANIC CHEMICALS.

BROS., INC. \*  
(SAM) JENNISON, PRES.  
CASH STS.  
NGTON, IOWA  
MAILING ADDRESS  
ASHINGTON ST.  
NGTON, IOWA 52601  
PHONE 319-753-1667

PAINT & COATINGS.

287 AGRICULTURAL CHEMICALS  
2873 NITROGENOUS FERTILIZERS

SPECIFICATION CHEMICALS, INC. \*  
LANCE E. BALL, PRES.  
EELER  
, IOWA

WALL COVERING SYSTEM. TOP COAT.

FARMLAND INDUSTRIES, INC.  
WILLIAM C. LESTER, GEN. MGR.  
P.O. BOX 200  
SERGEANT BLUFF, IOWA 51054  
TELEX 48-7142  
TELEPHONE 712-943-4282

ANHYDROUS AMMONIA.

(\* ) - COMPANY INTERESTED IN EXPORTING



FIRSTMISS INC.  
CHARLES GIBSON, MKTG. MGR.  
HIGHWAY 61 N.  
FORT MADISON, IOWA  
MAILING ADDRESS  
P. O. BOX 328  
FORT MADISON, IOWA 52627  
TELEX 46-8540  
TWX 510 331-7132  
TELEPHONE 319-376-2011

ANHYDROUS AMMONIA.

COLBY PIONEER PEAT CO.  
P. O. BOX 8  
HANLONTOWN, IOWA 50444  
TELEPHONE 515-896-2155

(CONT'D)  
GREENS BUILDING  
PLANTER  
COMPOST ACTIV.

CONSOLIDATED CO-OP., INC. \*  
MARK LESTER, FEED DEPT. MGR.  
P. O. BOX 48  
GOWRIE, IOWA 50543  
TELEPHONE 515-352-3831

FERTILI

## 2874 PHOSPHATIC FERTILIZERS

AMERICAN CYANAMID CO.- SARGENT  
CALCIUM PRODUCTS  
CARL KIENOL, PLANT SUPT.  
ALDEN, IOWA 50006  
TELEPHONE 515-859-3321

DICALCIUM PHOSPHATE.

DANIELS, ROSS, INC.  
RICHARD L. DANIELS, PRES.  
1720 FULLER ROAD  
WEST DES MOINES, IOWA  
MAILING ADDRESS  
P. O. BOX 430  
WEST DES MOINES, IOWA 50265  
TELEPHONE 515-225-6471

PLANT  
CARTON  
FERTILIZER  
STA

FIRSTMISS INC.  
CHARLES GIBSON, MKTG. MGR.  
HIGHWAY 61 N.  
FORT MADISON, IOWA  
MAILING ADDRESS  
P. O. BOX 328  
FORT MADISON, IOWA 52627  
TELEX 46-8540  
TWX 510 331-7132  
TELEPHONE 319-376-2011

COMPLEX GRANULAR  
FERTILIZERS.  
PHOSPHORIC ACID.

FARMERS CO-OP. CO. \*  
M. R. NYGAARD, GEN. MGR.  
HUBBARD, IOWA 50122  
TELEPHONE 515-864-2266

FERTILI

FARMERS CO-OP. ELEVATOR \*  
D. H. HEFFERNAN, MKTG. MGR.  
GARDEN CITY, IOWA 50102  
TELEPHONE 515-893-2252

LIQUID &  
FERTILI

FARMERS ELEVATOR CO. \*  
ROBERT GAYEN, PRES.  
1219 MAIN ST.  
ROCK VALLEY, IOWA 51247  
TELEPHONE 712-476-5321

DRY BLE  
FERTILI

## 2875 FERTILIZERS, MIXING ONLY

AGFOOD & CHEMICALS, INC. \*  
RICHARD HAMERS, PRES.  
DANBURY, IOWA 51019  
TELEPHONE 712-883-2481

LIQUID FERTILIZER.

FRIT INDUSTRIES, INC.  
SHARON PHILBY, OFFICE MGR.  
P. O. BOX 636  
HUNBOLDT, IOWA 50548  
TWX 910 523-6940  
TELEPHONE 515-332-4722

FERTILI

AGRI-GAINS, INC. \*  
JOHN P. GODDARD, PRES.  
R. #1 PARKWEST, BOX 17  
RED OAK, IOWA 51566  
TELEPHONE 712-623-4873

LIQUID FERTILIZER.

GREEN HILLS, INC. \*  
BEX GALLOWAY, GEN. MGR.  
HIGHWAY 2 & 169 W.  
MOUNT AYR, IOWA 50854  
TELEPHONE 515-464-2223

FERTILI

BURPEE, W. ATLEE, CO.  
A. DANIEL FRANZMAN, V. PRES.  
615 N. 2ND ST.  
CLINTON, IOWA 52732  
TWX 910 525-1112  
TELEPHONE 319-243-1323

PLANTING FORMULA FOR  
STARTING SEEDS OR  
PLANTS.

KLEMME CO-OP. GRAIN CO. \*  
MARK D. FRIEDOW, GEN. MGR.  
W. MAIN ST.  
KLEMME, IOWA 50449  
TELEPHONE 515-587-2161

FERTILIZER MIXI  
BLENDI

CARPENTER SALES INC. \*  
L. L. CARPENTER, PRES.  
10825 N.E. HUBBELL AVE.  
BONDURANT, IOWA 50035  
TELEPHONE 515-967-4297

LIQUID FERTILIZER.  
LIQUID LIME  
SUBSTITUTE.

PATTISON, LLOYD, & SON, INC. \*  
BERNARD PATTISON, PARTNER  
701 KING  
FAYETTE, IOWA 52142  
TELEPHONE 319-425-3391

FERTILI

CENEX SOIL SERVICE \*  
THAYNE BOWDEN, MGR.  
P. O. BOX 353  
HAWARDEN, IOWA 51023  
TELEPHONE 712-552-2821

FERTILIZER.

RICHWAY PRODUCTS, INC.  
PAUL BORGLUM, PRES.  
525 MAIN ST.  
JANESVILLE, IOWA 50647  
TELEPHONE 319-987-2224

LIQUID SPECIAL  
FERTILIZER

COLBY, ELI, CO. \*  
JOHN E. COLBY, PRES.  
P. O. BOX 248  
LAKE MILLS, IOWA 50450  
TELEPHONE 515-592-4121

PACKAGED HYPNUM PEAT  
MOSS & BLACK  
CULTIVATED PEAT.  
PACKAGED POTTING  
SOILS & POTTING &  
PLANTING MIXES. MIXED  
TOP DRESSING.

UNITED SUPPLIERS, INC.  
RICHARD C. MURPHY, PRES.  
AIRPORT ROAD  
ELDORA, IOWA  
MAILING ADDRESS  
BOX 538  
ELDORA, IOWA 50627  
TELEPHONE 515-858-3411

LIQUID FERTILI

COLBY PIONEER PEAT CO. \*  
MALCOLM D. COLBY, PRES.

POTTING SOILS. GOLF  
GREENS TOP DRESSING.



# INDUSTRIAL LIST

2899

PESTICIDES AND AGRICULTURAL CHEMICALS, NOT ELSEWHERE CLASSIFIED

NULABS, DIV. PIONEER HI-BRED INT'L, INC.  
DURANT, IOWA 52747  
TELEPHONE 319-785-4454

(CONT'D)

ING CO.  
OLD, PRES.  
ATE ST.  
IOWA 50461  
PHONE 515-732-5578

BIOLOGICAL  
INSECTICIDE.

SILAK CO., INC.  
ARLIN M. POTTEBAUM, PRES.  
HOSPERS, IOWA 51238  
TELEPHONE 712-752-8501

SILAGE CULTURES.  
ANIMAL INSECTICIDE.

PRODUCTS, INC.  
APLIN, PLANT MGR.  
21ST ST.  
IOWA  
MAILING ADDRESS  
X 832  
IOWA 52732  
PHONE 319-243-4264

AGRICULTURAL  
HERBICIDES.

TRANSAGRA CORP.  
DR. LITTLEJOHN, GEN. MGR.  
101 HANSEN ROAD  
STORM LAKE, IOWA  
MAILING ADDRESS  
1355 LYNNFIELD ROAD  
MEMPHIS, TENN 38138  
TELEPHONE 712-732-2241

PLANT GROWTH  
STIMULANT. SILAGE  
SUPPLEMENTS.

ROSS, INC.  
L. DANIELS, PRES.  
LLER ROAD  
S MOINES, IOWA  
MAILING ADDRESS  
X 430  
S MOINES, IOWA 50265  
PHONE 515-225-6471

SOIL INJECTOR FOR  
TERMITE CONTROL.  
CHLORDANE CARTRIDGES.  
SYSTEMIC INSECTICIDE  
CARTRIDGES.

289 MISCELLANEOUS CHEMICAL PRODUCTS

2891 ADHESIVES AND SEALANTS

BY V. MAYEUX, PRES.  
AVE. S.  
IOWA  
MAILING ADDRESS  
IOWA 51442  
PHONE 712-263-5016

PLANT GROWTH  
STIMULANT.

BROWNELLS, INC.  
FRANK R. BROWNELL, III, EXEC. V. PRES.  
MONTEZUMA, IOWA 50171  
TELEPHONE 515-623-5401

EPOXY RESIN CEMENTS.

DARWORTH, INC.  
LYNN D. HEINTZ, SUPVR.  
99 M AVE.  
NEVADA, IOWA 50201  
TELEPHONE 515-382-2154

CAULKING COMPOUND.

CO., THE  
R. FREERS, PROPRIETOR  
CAS ST.  
NE, IOWA  
MAILING ADDRESS  
X 103  
NE, IOWA 52761  
PHONE 319-263-2155

ELM DISEASE & OAK  
WILT FUNGICIDES.

HIGLEY CHEMICAL CO. \*  
WALLACE BROWN, PRES.  
40 MAIN ST.  
DUBUQUE, IOWA 52001  
TELEPHONE 319-557-1121

TERRAZZO & CEMENT  
FLOOR SEALS.

DUSTRIES, INC.  
PHILBY, OFFICE MGR.  
X 636  
T, IOWA 50548  
910 523-6940  
PHONE 515-332-4722

TRACE MINERALS.

PARAWAX CO., THE \*  
JOE RANNEY, III, V. PRES.  
1200 3RD ST.  
COUNCIL BLUFFS, IOWA  
MAILING ADDRESS  
P.O. BOX 477  
COUNCIL BLUFFS, IOWA 51501  
TELEPHONE 712-328-3028

TWO COMPONENT EPOXY  
CAULKING. TWO  
COMPONENT EPOXY  
WELDING AGENTS.

CHEMICAL  
L. PETERS, PLANT MGR.  
NDALIA ROAD  
NES, IOWA 50320  
PHONE 515-262-3146

AGRICULTURE  
PESTICIDES.

RILEY BROS., INC. \*  
JAMES (SAM) JENNISON, PRES.  
8TH & CASH STS.  
BURLINGTON, IOWA  
MAILING ADDRESS  
860 WASHINGTON ST.  
BURLINGTON, IOWA 52601  
TELEPHONE 319-753-1667

CAULKING COMPOUND.

STLE, INC. \*  
ARTUNG, PRES.  
H AVE.  
IOWA 52302  
PHONE 319-377-1535

INSECTICIDES &  
RODENTICIDES.

2899 CHEMICALS AND CHEMICAL PREPARATIONS, NOT ELSEWHERE CLASSIFIED

CO.  
MCCRATH, PLANT MGR.  
X 473  
NE, IOWA 52761  
PHONE 319-263-0093

HERBICIDES.

CARVER FOUNDRY PRODUCTS, INC.  
ROD HARTING, GEN. MGR.  
CAPITOL ROAD, PROGRESS PARK  
MUSCATINE, IOWA  
MAILING ADDRESS  
P.O. BOX 837  
MUSCATINE, IOWA 52761  
TELEX 46-8498  
TELEPHONE 319-263-1845

FOUNDRY CORE BINDERS.

DIV. PIONEER HI-BRED INT'L, INC.  
JOHNSON, PLANT MGR.  
AVE.  
IOWA  
MAILING ADDRESS  
X 698

SILAGE INOCULANT.

DEE-JAY INDEPENDENT SERVICES GROUP, INC. \*  
MICHAEL J. ROCKOT, PLANT MGR.

UTILITY HOUSING  
SEALER.



## INDUSTRIAL LIST

DEE-JAY INDEPENDENT SERVICES GROUP, INC.  
502 S. DRAKE ST.  
BLOOMFIELD, IOWA  
MAILING ADDRESS  
510 ARKANSAS  
BLOOMFIELD, IOWA 52537  
TELEPHONE 515-664-2787

(CONT'D)

TRI-STATE INDUSTRIES, INC.  
HAROLD J. HELLER, PRES.  
10 S. MAIN  
DUBUQUE, IOWA 52001  
TELEPHONE 319-588-0535

SKID RESISTANT PA  
ADDITIV

FRYE COPYSYSTEMS, INC.  
RICHARD STEWART, ASST. TO PRES.  
2515 DEAN AVE.  
DES MOINES, IOWA 50317  
TELEPHONE 515-262-8233

CARBONIZING INK.

29 PETROLEUM REFINING AND RELATED

295 PAVING AND ROOFING MATERIALS

2951 PAVING MIXTURES AND BLOCKS

GLA-ZIT, INC. \*  
O. M. ROGNESS, V. PRES.  
N. CRESENT DRIVE  
IOWA FALLS, IOWA  
MAILING ADDRESS  
P.O. BOX 104  
IOWA FALLS, IOWA 50126  
TELEPHONE 515-648-3382

WATER PROOFING &  
CONCRETE ADDITIVE.

BITUCOTE PRODUCTS CO.  
ESTELL L. JOHNSON, EXPORT SALES MGR.  
900 S.E. RACCOON ST.  
DES MOINES, IOWA 50309  
TELEPHONE 515-288-1076

ASPHALT EMULSION

JOHNSON MFG. CO.  
RICHARD H. THOMPSON, V. PRES.  
114 LOST GROVE ROAD  
PRINCETON, IOWA  
MAILING ADDRESS  
BOX 96  
PRINCETON, IOWA 52768  
TELEPHONE 319-289-5123

SOLDERING FLUXES.

2952 ASPHALT FELTS AND COATINGS

KEYSTONE GELATIN CO.  
MARVIN H. REHM, PRES.  
2350 KERPER BLVD.  
DUBUQUE, IOWA 52001  
TELEPHONE 319-556-3663

PORK SKIN GELATIN.

BITUCOTE PRODUCTS CO.  
ESTELL L. JOHNSON, EXPORT SALES MGR.  
900 S.E. RACCOON ST.  
DES MOINES, IOWA 50309  
TELEPHONE 515-288-1076

ASPHALT &  
SEAL

KIND & KNOX GELATIN  
W. T. SNOOK, MGR.  
NEAL INDUSTRIAL ROAD  
SERGEANT BLUFF, IOWA  
MAILING ADDRESS  
P.O. BOX 725  
SIOUX CITY, IOWA 51102  
TELEPHONE 712-943-5516

GELATIN.

RILEY BROS., INC. \*  
JAMES (SAM) JENNISON, PRES.  
8TH & CASH STS.  
BURLINGTON, IOWA  
MAILING ADDRESS  
860 WASHINGTON ST.  
BURLINGTON, IOWA 52601  
TELEPHONE 319-753-1667

ROOF COATING

MIDWEST CARBIDE CORP.  
G. E. JOHNSON, V. PRES.  
MAIN ST. ROAD  
KEOKUK, IOWA  
MAILING ADDRESS  
P.O. BOX 607  
KEOKUK, IOWA 52632  
TWX 510 331-7102  
TELEPHONE 319-524-6510

SODERBERG ELECTRODE  
PASTE.

SPECIFICATION CHEMICALS, INC. \*  
CLARENCE E. BALL, PRES.  
824 KEELER  
BOONE, IOWA  
MAILING ADDRESS  
P.O. BOX J  
BOONE, IOWA 50036  
TELEPHONE 515-432-8256

ROOF PATCH

PARAWAY CO., THE \*  
JOE RANNEY, III, V. PRES.  
1200 3RD ST.  
COUNCIL BLUFFS, IOWA  
MAILING ADDRESS  
P.O. BOX 477  
COUNCIL BLUFFS, IOWA 51501  
TELEPHONE 712-328-3028

SEAMLESS FLOORING.

299 MISCELLANEOUS PRODUCTS OF PETROLEUM AND COAL  
2992 LUBRICATING OILS AND GREASES

SHEAFFER EATON DIV. OF TEXTRON INC.  
E. C. THORN, JR., MGR. CUSTOMER SERVICES  
301 AVE. H  
FORT MADISON, IOWA 52627  
TWX 510 331-7137  
TELEPHONE 319-372-3300

WRITING FLUID.

PIMCO, INC.  
TOM F. VAUGHAN, PRES.  
1ST & COURT STS.  
SIOUX CITY, IOWA 51101  
TELEPHONE 712-258-0171

LUBRICATING OIL  
GREASE

SPECIFICATION CHEMICALS, INC. \*  
CLARENCE E. BALL, PRES.  
824 KEELER  
BOONE, IOWA  
MAILING ADDRESS  
P.O. BOX J  
BOONE, IOWA 50036  
TELEPHONE 515-432-8256

VINYL WATER-PROOF  
COATING (EXTERIOR &  
INTERIOR).

RILEY BROS., INC. \*  
JAMES (SAM) JENNISON, PRES.  
8TH & CASH STS.  
BURLINGTON, IOWA  
MAILING ADDRESS  
860 WASHINGTON ST.  
BURLINGTON, IOWA 52601  
TELEPHONE 319-753-1667

LUBRICATING OIL  
GREASE



# INDUSTRIAL LIST

3069

PRODUCTS OF PETROLEUM AND COAL, NOT ELSEWHERE CLASSIFIED

304 RUBBER AND PLASTICS HOSE AND BELTING

3041 RUBBER AND PLASTICS HOSE AND BELTING

EDMUND CARBIDE CORP.  
JOHNSON, V. PRES.  
ROAD  
IOWA  
MAILING ADDRESS  
X 607  
IOWA 52632  
510 331-7102  
PHONE 319-524-6510

ELECTRIC CALCINED ANTHRACITE.

GOODYEAR TIRE & RUBBER CO., THE  
RONALD P. DANALS, PLANT MGR.  
P.O. BOX 638  
MOUNT PLEASANT, IOWA 52641  
TELEPHONE 319-385-3196

GENERAL PURPOSE TEXTILE REINFORCED SMALL DIAMETER RUBBER HOSE.

30 RUBBER AND MISCELLANEOUS PLASTICS PRODUCTS

306 FABRICATED RUBBER PRODUCTS, NOT ELSEWHERE CLASSIFIED

3069 FABRICATED RUBBER PRODUCTS, NOT ELSEWHERE CLASSIFIED

TIRES AND INNER TUBES

TIRES AND INNER TUBES

COMPOSITORS \*  
ROBERT D. WORLEY, GEN. MGR.  
300 I AVE. N.W.  
CEDAR RAPIDS, IOWA 52405  
TELEPHONE 319-366-3583

DIES FOR RUBBER IMPRINTING.

WESTINGHOUSE RUBBER CO., MIDWEST DIV.  
ADLMAN, SALES MGR.  
MARKET ST.  
DES MOINES, IOWA 50306  
310 520-2569  
PHONE 515-265-9200

RUBBER TIRES (AUTOMOBILE, TRUCK, FARM TRACTOR, IMPLEMENT, HOUSE TRAILER, ROAD GRADER, AIRPLANE & GOLF CART).

COOPER MFG. CO.  
CLAYTON H. COOPER, PRES.  
410 S. 1ST AVE.  
MARSHALLTOWN, IOWA 50158  
TELEPHONE 515-752-6736

RUBBER GASKETS. SHEET RUBBER.

INC.  
FERREIRA, MGR. INTL. SERVICES  
CENTER  
SCARLE, IOWA 52761  
46-8459  
PHONE 319-262-1400

RETREAD RUBBER.

DICO CO., INC.  
P. A. DEPUYDT, PRES.  
200 S.W. 16TH  
DES MOINES, IOWA 50305  
TWX 910 520-2677  
TELEPHONE 515-244-7286

MISC. RUBBER PRODUCTS.

INC.  
DEPUYDT, PRES.  
16TH  
DES MOINES, IOWA 50305  
910 520-2677  
PHONE 515-244-7286

TIRES, INDUSTRIAL.

FROMMELT IND., INC.  
D. J. FROMMELT, V. PRES.  
465 HUFF ST.  
DUBUQUE, IOWA 52001  
TELEX 46-8528  
TELEPHONE 319-556-2020

MATERIAL HANDLING DOCK SHELTERS. SAFETY EQUIPMENT SHIELDS. SCREENS & COVERS.

WESTINGHOUSE TIRE & RUBBER CO.  
WALTERS, PLANT MGR.  
OFFMAN ROAD  
DES MOINES, IOWA  
MAILING ADDRESS  
1295  
DES MOINES, IOWA 50305  
PHONE 515-243-1211

TIRES. CAMELBACK (RETREAD MATERIAL).

HAWKEYE RUBBER MFG. CO.  
BEN S. HANDLER, V. PRES.  
915 SHAVER ROAD N.E.  
CEDAR RAPIDS, IOWA 52406  
TELEPHONE 319-363-2679

MOLDED & EXTRUDED MECHANICAL RUBBER PRODUCTS.

EDMUND CARBIDE CORP.  
WORLEY, CORP. MGR.  
30TH  
DES MOINES, IOWA 50317  
PHONE 515-245-2600

TRUCK RETREADS (INDUSTRIAL & OFF ROAD).

MORSE CHAIN DIV., BORG WARNER CORP.  
JOHN RECTOR, CUSTOMER SERVICE MGR.  
P.O. BOX 888  
KEOKUK, IOWA 52632  
TELEX 46-8536  
TELEPHONE 319-524-8430

EXTRUSIONS & FENDERS. CENTERING SPIDERS.

THE STATES MFG. CO.  
WIMLINE, PARTNER  
ST.  
DES MOINES, IOWA  
MAILING ADDRESS  
ST.  
DES MOINES, IOWA 51103  
PHONE 712-252-4248

TIRE & TUBE REPAIRS.

RUBBER DYNAMICS CORP.  
GENE LUSCOMBE, PRES.  
ARMSTRONG, IOWA 50514  
TELEPHONE 712-864-3737

COLLAPSIBLE STORAGE TANKS.

SHELLER-GLOBE CORP., KEOKUK DIV.  
WALTER A. RHOADS, V. PRES. INTL. OPER.  
3200 MAIN ST.  
KEOKUK, IOWA 52632  
TELEX 46-8537  
TWX 510 331-7106  
TELEPHONE 319-524-4560

CHEMICALLY BLOWN SPONGE RUBBER.



## INDUSTRIAL LIST

307 MISCELLANEOUS PLASTICS PRODUCTS  
3079 MISCELLANEOUS PLASTICS PRODUCTS

AMERICAN BATH & FIXTURES SUPPLY CO.  
RICHARD REECE, PRES.  
1114 MULBERRY ST.  
DES MOINES, IOWA 50309  
TELEPHONE 515-282-7347

BERKLEY & CO., INC.  
GAYLEN DICK, TRAFFIC MGR.  
HIGHWAY 9 & 71  
SPIRIT LAKE, IOWA 51360  
TELEX 48-7135  
TELEPHONE 712-336-1520

BOWIE MFG. INC.  
GORDON F. CLARK, CONSULTANT  
313 S. HANCOCK  
LAKE CITY, IOWA 51449  
TELEPHONE 712-464-3191

BRUIN MFG. CO.  
ROGER B. MCGREW, OFF. MGR.  
607 N. 4TH AVE.  
MARSHALLTOWN, IOWA 50158  
TELEPHONE 515-752-7116

BURCH MFG. CO., INC.  
KARL D. BURCH, PRES.  
618 1ST AVE. N.  
PORT DODGE, IOWA 50501  
TELEPHONE 515-573-4136

CALMAR MFG. CO., INC., THE  
BEN A. SCHORI, V. PRES.  
CALMAR, IOWA 52132  
TELEPHONE 319-562-3261

CAM-LINE, INC.  
HOWARD AKINS, PRES.  
905 E. STEWART  
CENTERVILLE, IOWA  
MAILING ADDRESS  
P.O. BOX 114  
CENTERVILLE, IOWA 52544  
TELEPHONE 515-856-6638

COBBS MFG. CO.  
C. A. HAAS, EXEC. V. PRES.  
420 E. GRAND  
DES MOINES, IOWA 50309  
TELEPHONE 515-282-0267

CORRY'S MACHINE & TOOL  
CHARLES E. RICHARDSON, PRES.  
BONAPARTE, IOWA 52620  
TELEPHONE 319-592-3164

CREATAFORM, LTD.  
VIRGIL SELLERS, PRES.  
2859 WAGNER ROAD  
WATERLOO, IOWA 50701  
TELEPHONE 319-235-9531

DANBOM LAKESIDE ENGINEERING, INC.  
DONALD IDSO, V. PRES.  
JCT. HIGHWAYS 71 & 32  
MILFORD, IOWA 51351  
TELEPHONE 712-338-2310

DANIELS, ROSS, INC.  
RICHARD L. DANIELS, PRES.

FIBERGLASS BATHTUB  
LINERS (MOTEL-HOTEL  
INDUSTRY). FIBERGLASS  
TUB & SHOWER WITH  
BUILT-IN WHIRLPOOL.

ROPE.

FIBERGLASS PRODUCTS.  
CONTRACTORS BOX.

INJECTION MOLDED  
PLASTICS.

VINYL COATED  
COLLAPSIBLE LIQUID  
STORAGE TANKS,  
TRANSPORT & STORAGE  
CONTAINER BAGS, &  
FIRE DEPARTMENT WATER  
TANKS.

PLASTIC LAMINATE  
CASEWORK.

FIBERGLASS HEATING  
MAT.

AUTO REGISTRATION  
HOLDERS. LITTER BAGS.  
VINYL HEAT SEALING.

PLASTIC BLOWMOLDED  
PRODUCTS.

RECREATION VEHICLE  
STORAGE CONTAINER.  
PICKUP TOOL BOX.  
CHEMICAL TOILET.  
CUSTOM PLASTIC MFG.

FIBERGLASS TOPS FOR  
BOAT HOIST.

PROTECTIVE GARDEN  
NET. CLIMBING PLANT

DANIELS, ROSS, INC.  
1720 FULLER ROAD  
WEST DES MOINES, IOWA  
MAILING ADDRESS  
P.O. BOX 430  
WEST DES MOINES, IOWA 50265  
TELEPHONE 515-225-6471

DEFLECTA-SHIELD CORP.  
PATRICK J. REDMOND, PRES.  
314 E. JEFFERSON  
CORYDON, IOWA 50060  
TELEPHONE 515-872-1444

DEUTSCH PLASTICS, INC. \*  
WAYNE A. DEUTSCH, PRES.  
525 5TH ST. N.W.  
DYERSVILLE, IOWA 52040  
TELEPHONE 319-875-2424

DILLEY MFG. CO.  
ROBERT DILLEY, PRES.  
215 E. 3RD ST.  
DES MOINES, IOWA 50309  
TELEPHONE 515-288-7289

DOUBLE D PLASTICS  
GARY KEENEY, GEN. MGR.  
509 N. HIGH ST.  
GREENE, IOWA 50636  
TELEPHONE 515-823-4513

DU PONT, E. I., DE NEMOURS & CO.  
M. R. HARADON, PLANT MGR.  
HIGHWAY 67  
CAMANCHE, IOWA  
MAILING ADDRESS  
P.O. BOX 451  
CLINTON, IOWA 52732  
TWX 910 525-1116  
TELEPHONE 319-242-4421

DYERSVILLE DIE CAST  
417 9TH ST. S.E.  
DYERSVILLE, IOWA  
MAILING ADDRESS  
P.O. BOX 177  
DYERSVILLE, IOWA 52040  
TELEPHONE 319-875-8821

ELLIOTT, R. C., CORP.  
CRAIG ELLIOTT, SECY.  
2712 N. HIGHWAY BLVD.  
SPENCER, IOWA 51301  
TELEPHONE 712-262-6234

EMCO SPECIALTIES, INC.  
NORMAN ENGMAN, PRES.  
2121 E. WALNUT  
DES MOINES, IOWA  
MAILING ADDRESS  
P.O. BOX 853  
DES MOINES, IOWA 50304  
TELEX 47-8404  
TELEPHONE 515-265-6101

FARMER BROS. WELDING & MFG.  
ROBERT B. & GENE M. FARMER, PARTNERS.  
1102 WASHINGTON ST.  
ELDORA, IOWA 50627  
TELEPHONE 515-858-3651

FROMMELT IND., INC.  
D. J. FROMMELT, V. PRES.  
465 HUFF ST.  
DUBUQUE, IOWA 52001  
TELEX 46-8528

(CONT'D)  
SUPP

ICE S

CUSTOM I

PRESSURE S  
EMBLEMS.  
BRIEF & P  
COVERS. TRA  
SHEET PRO

PLASTIC IN  
UPPER END  
DRAINAGE  
PLASTIC  
TUBING  
CUSTOM  
FAB  
(INJECTION M

CEL

PLASTIC I  
MOLDE

FIBERGLAS  
MISC. FI  
PRODUCTS. IN  
FIBERGLASS

PLASTIC S  
STORM DOORS.  
LETTERS &

PLASTIC S

CLEAR STR  
PLIABL



# INDUSTRIAL LIST

3079

	(CONT'D)		
IND., INC. PHONE 319-556-2020		LENSGRAF, H.T., CO. INC. HALVOR T. LENSGRAF, PRES. U.S. HIGHWAY 61 WAPELLO, IOWA 52653 TELEPHONE 319-523-8119	PLASTIC SKELETAL REPLICAS. PLASTIC MUSEUM TYPE REPLICAS.
IND., INC.-SAFETY DIV. MCKHAM, OFFICE MGR. PER BLVD. IOWA 52001 46-8528 PHONE 319-556-5151	FLUORESCENT PRESSURE SENSITIVE TAPE. FLUORESCENT HOSE COVERS. SOUND ATTENUATING ENCLOSURES. SAFETY FLEXIBLE STRIP CURTAINS.	LEWISYSTEMS/MENASHA CORP.-MANCHESTER PLANT RICHARD ROWLAND, PLANT MGR. 3RD & QUAKER MILL ROAD MANCHESTER, IOWA MAILING ADDRESS P.O. BOX 338 MANCHESTER, IOWA 52057 TELEPHONE 319-927-3745	REINFORCED FIBERGLASS INDUSTRIAL MATERIAL HANDLING CONTAINERS. AGRICULTURAL EQUIPMENT COMPONENT PARTS. REINFORCED FIBERGLASS TRUCK BODY COMPONENT PARTS.
TICS, INC. CULBERTSON, PLANT MGR. ELL AVE. IOWA 50801 PHONE 515-782-8461	CUSTOM PLASTIC PRODUCTS (ROTATIONAL & DIP MOLDING).	LEWISYSTEMS/MENASHA CORP.-MONTICELLO PLANT CHARLES MUELLER, PLANT MGR. 1 PLASTIC LANE MONTICELLO, IOWA MAILING ADDRESS P.O. BOX 475 MONTICELLO, IOWA 52310 TELEPHONE 319-465-5438	THERMOPLASTIC MATERIAL HANDLING CONTAINERS. CUSTOM MOLDED SUB-ASSEMBLY PARTS.
CARBOLL, INC. RGE, EXEC. V. PRES. AL PARK D, IOWA LING ADDRESS 144 D, IOWA 50459 PHONE 515-324-2231	ACOUSTICAL FOAM. DIE CUT FOAM PARTS.	LIBRARY BINDING SERVICE, INC. FREDERICK C. JAMES, V. PRES. SALES 2134 E. GRAND AVE. DES MOINES, IOWA MAILING ADDRESS P.O. BOX 1413 DES MOINES, IOWA 50305 TELEPHONE 515-262-3191	NYLON FILM LAMINATED BOOK COVERS.
IBERGLASS * EN, OWNER 17 N. OVE, IOWA 50533 PHONE 515-448-3616	FIBERGLASS PRODUCTS.	MID-CENTRAL PLASTICS, INC. B. SHELDON GOREHAM, PRES. 2360 GRAND AVE. WEST DES MOINES, IOWA MAILING ADDRESS P.O. BOX 339 WEST DES MOINES, IOWA 50265 TELEPHONE 515-225-6707	INJECTION PLASTIC MOLDINGS. PLASTIC EXTRUSIONS.
NC. * ICK, MGR. 3 W. IOWA LING ADDRESS IOWA 50662 PHONE 319-283-3324	PLASTIC FARM DRAIN TILE. PLASTIC DRAINAGE TUBING. PLASTIC SEPTIC TANKS, METER PITS & SUMP WELLS.	MIDLAND MFG. CO., INC. W. C. KELLER, SALES MGR. BOX 365 MONROE, IOWA 50170 TELEPHONE 515-259-2625	BLOW MOLDED PLASTIC BOTTLES. BLOW MOLDED PLASTIC INDUSTRIAL PARTS.
STICS, INC. EL, PRES. 17TH ST. ES, IOWA LING ADDRESS 3379 ES, IOWA 50316 PHONE 515-265-2562	SLITTING & REWINDING OF FLEXIBLE PACKAGING. EXTRUDED POLYETHYLENE TUBES, SHEETS & PRODUCTS. PLASTIC SLIP-ON LABELS.	MIDWEST HELMETS, INC. BERNARD BLOOM, PRES. 100 E. EUCLID AVE. DES MOINES, IOWA 50313 TELEPHONE 515-243-3285	MOLDED PLASTIC SUN HELMETS.
INEERED SALES CO. E, OWNER NER ROAD , IOWA LING ADDRESS 642 LLS, IOWA 50613 PHONE 319-236-9606	MOTORCYCLE CARGO BOX & SADDLE BAGS. PAIRING (MOTORCYCLE WIND SCREEN).	MONROE PLASTICS CORP. ARMAND COLLINS, PLANT MGR. S. CLINTON & 17TH AVE. ALBIA, IOWA MAILING ADDRESS P.O. BOX M397 ALBIA, IOWA 52531 TELEPHONE 515-932-5122	COMPRESSION, TRANSFER & INJECTION MOLDED PHENOLIC PLASTIC PARTS FOR INDUSTRY.
AM PLASTICS DIV. WINROCK ENTERPRISES A. CRADDUCK, PLANT MGR. BENJAMIN AVE. TY, IOWA 50401 PHONE 515-424-6280	POLYETHYLENE & POLYVINYL CHLORIDE EXTRUDED PLASTIC PIPES.	NEELY MFG. CO., INC. RUSSELL NEELY, SECY.-TREAS. HIGHWAY 2 W. CORYDON, IOWA MAILING ADDRESS P.O. BOX 338 CORYDON, IOWA 50060 TELEPHONE 515-872-1100	SEALING OF VINYL MATERIALS.
NVILLE SALES CORP. N GRABER, MGR. OF SERV. GHWAY 38 & 3RD ST. IOWA LING ADDRESS 455 IOWA 52778 PHONE 319-732-3421	PVC PLASTIC PIPE.	NOBLE CORP. MIKE KENNEALLY, PROD. MGR. FARLEY IND. PARK FARLEY, IOWA 52046 TELEPHONE 319-874-3304	CUSTOM (CONTRACT) THERMOPLASTIC INJECTION MOLDING.
CORP. NWIDDIE, PRES. OVID ES, IOWA 50313 PHONE 515-265-4246	FISHING ROD RACK.	NORPLEX DIV. UOP INC. RICHARD EHRENBERGER, SALES MGR.	PLASTIC LAMINATES (INDUSTRIAL).

(\*) - COMPANY INTERESTED IN EXPORTING



## INDUSTRIAL LIST

NORPLEX DIV. UOP INC.  
COUNTY ROAD N.E.  
POSTVILLE, IOWA 52162  
TELEPHONE 319-864-7321

(CONT'D)

POLO PLASTICS, DIV. OF M-C INDUSTRIES, INC.  
N. BIRCH ROAD  
MONTICELLO, IOWA 52310  
TELEPHONE 319-465-5435

(CONT'D)  
PROTECTIVE  
(SNOWMOBILE,  
MACHINE). PA  
POUCHES.  
ADVE  
SPECI

NORWESCO, INC., PLASTRONICS DIV.  
JERRY BAKKER, PLANT MGR.  
311 B AVE.  
GRUNDY CENTER, IOWA 50638  
TELEPHONE 319-824-5201

MOLDED PLASTIC PARTS.

PYRAMID INC.  
THOMAS R. SMITH, CHAIRMAN  
522 N. 9TH AVE. E.  
NEWTON, IOWA  
MAILING ADDRESS  
P.O. BOX 158  
NEWTON, IOWA 50208  
TELEPHONE 515-792-2405

POLYURETHAN  
BELTS. POLYU  
INJECTION MO

OLSON MFG. CO.  
DEAN HUSTON, PRES.  
DAYTON AT 13TH ST.  
AMES, IOWA  
MAILING ADDRESS  
P.O. BOX 109  
AMES, IOWA 50010  
TELEPHONE 515-233-1344

ACRYLIC RECIPE CARD  
& BOOK HOLDERS,  
CUTTING BOARDS &  
SNAPSHOT HOLDERS.  
PLASTIC FABRICATION.

QUALITY CRAFT CORP. \*  
ARNOLD JOHNSON, PRES.  
HIGHWAY 150 S.  
INDEPENDENCE, IOWA 50644  
TELEPHONE 319-334-3344

VACUUM FO  
FABRICATED PL  
PROTOTYPE  
URETHAN  
MO

OSCAR MAYER & CO., INC.  
PETER H. HARTUNG, MGR.  
1337 W. 2ND ST.  
DAVENPORT, IOWA  
MAILING ADDRESS  
P.O. BOX 3130  
DAVENPORT, IOWA 52808  
TELEPHONE 319-322-2611

PLASTIC TRAYS &  
BUBBLES.

HISTO, INC.  
HILES DUCK, CONTROLLER  
840 12TH ST. N.W.  
MASON CITY, IOWA 50401  
TELEPHONE 515-423-1943

TRUCK DRIVER PI  
CAB SUI

PCP MFG., INC.  
RICK DILLON, INTL. SALES  
2903 W. 18TH ST.  
SPENCER, IOWA  
MAILING ADDRESS  
P.O. BOX 1035  
SPENCER, IOWA 51301  
TELEPHONE 712-262-6561

PLASTIC SLATS.

RIVERSIDE PLASTICS, INC.  
THOMAS L. GUNN, PRES.  
BONAPARTE, IOWA 52620  
TELEPHONE 319-592-3166

INJECTION MOLDE  
THE

PELLA INDUSTRIES, INC. \*  
LARRY E. TOOM, PRES.  
221 SOUTH ST.  
PELLA, IOWA  
MAILING ADDRESS  
P.O. BOX 364  
PELLA, IOWA 50219  
TELEPHONE 515-628-1333

PLASTIC FINISHING.

ROBINTech, INC.  
EDWARD M. CHRISTENSEN, DIR. OF INT'L. OPER.  
INDUSTRIAL AVE.  
GRINNELL, IOWA  
MAILING ADDRESS  
P.O. BOX 649  
GRINNELL, IOWA 50112  
TWX 910 520-2821  
TELEPHONE 515-236-7505

PVC PLASTIC

PHOENIX SYSTEM CONTROL \*  
THOMAS A. HARPER, GEN. MGR.  
R. #4 BOX 81  
MUSCATINE, IOWA 52761  
TELEPHONE 319-264-3147

PLASTIC LAMINATED  
ENGRAVED SIGNS.  
INDUSTRIAL  
IDENTIFICATION  
SYSTEMS. BANK  
FIXTURES (PLASTIC  
LAMINATE). NAME TAGS.  
PINS & BADGES  
(PLASTIC).

ROLFES, GEORGE A., CO.  
AMED FERNANDEZ, EXPORT MGR.  
INDUSTRIAL PARK ROAD  
BOONE, IOWA  
MAILING ADDRESS  
P.O. BOX 458  
BOONE, IOWA 50036  
TWX 910 520-2431  
TELEPHONE 515-432-3500

FIBERGLASS

PLASTICO LTD. \*  
FRANK WILLIS, MGR.  
303 CENTER ST.  
MANNING, IOWA 51455  
TELEPHONE 712-653-2882

COLLARS & BUSHINGS.  
CUSTOM INJECTION  
MOLDING. PLASTIC  
THREADED PIPE  
FITTINGS. ROTATIONAL  
MOLDED PRODUCTS.

SHELLER-GLOBE CORP., KEOKUK DIV.  
WALTER A. RHOADS, V. PRES. INTL. OPER.  
3200 MAIN ST.  
KEOKUK, IOWA 52632  
TELEX 46-8537  
TWX 510 331-7106  
TELEPHONE 319-524-4560

CRASH

PLEXCO-J & B PLASTICS DIV.  
H. F. RANDA, PLANT MGR.  
RAILROAD AVE.  
BLOOMFIELD, IOWA 52537  
TELEPHONE 515-664-1286

CUSTOM PLASTICS  
MOLDING.

SIG MFG. CO., INC.  
GLEN SIGAFOOSE, PRES.  
MONTEZUMA, IOWA 50171  
TELEPHONE 515-623-5154

THERMOFO  
INJECTION  
PLA

PLEXCO-J & B PLASTICS DIV.  
BOB SILVERMAN, GEN. MGR., SALES  
W. STONE AVE.  
FAIRFIELD, IOWA  
MAILING ADDRESS  
P.O. BOX 607  
FAIRFIELD, IOWA 52556  
TELEPHONE 515-472-3137

CUSTOM EXTRUDED  
PLASTIC PRODUCTS.  
INJECTION MOLDED  
PLASTICS. EXTRUDED  
GAS PIPE. INJECTION  
MOLDED GAS PIPE  
FITTINGS. MICROWAVE  
OVEN GASKET.

SILINE & JOHNSON  
FRED L. BROWN, MGR.  
S. MAIN ST.  
WAPELLO, IOWA  
MAILING ADDRESS  
P.O. BOX 176  
WAPELLO, IOWA 52653  
TELEPHONE 319-523-3541

RUBBER  
DISPENS  
ADJUSTABLE

POLO PLASTICS, DIV. OF M-C INDUSTRIES, INC.  
JUDY BECKWITH, PRODUCT MGR.

CUSTOM FLEXIBLE  
PLASTIC FABRICATING.

SOLAR/ROTONICS, INC.  
JAMES L. NEUERBURG, PLANT MGR.  
1658 RIVERSIDE BLVD.  
SIOUX CITY, IOWA 51109

AGRICULTURE



# INDUSTRIAL LIST

3151

<p>ROTONICS, INC. TELEPHONE 712-233-1496</p>	<p>(CONT'D)</p>	<p>WAPELLO FABRICATIONS, INC. TELEPHONE 319-523-8371</p>	<p>(CONT'D)</p>
<p>FOR PRODUCTS CORP. * R. H. DANIELSON, PRES. LOWE AVE. MELD, IOWA MAILING ADDRESS BOX 398 MELD, IOWA 52556 TELEPHONE 515-472-3066</p>	<p>PLASTIC CHANNELIZED GUARD RAILS.</p>	<p>WAYNE-FERRELL, INC. * KERMIT M. SHEKER, SECY. 1807 STEVENS DRIVE IOWA CITY, IOWA MAILING ADDRESS P.O. BOX 2201 IOWA CITY, IOWA 52240 TELEPHONE 319-338-9206</p>	<p>MEDICATION BINS.</p>
<p>ON ENGINEERING, INC. SWANSON, JR., PRES. 4. CEDAR WAPSIE ROAD FALLS, IOWA MAILING ADDRESS BOX 508 FALLS, IOWA 50613 TELEPHONE 319-987-2456</p>	<p>PLASTIC SLEEVING FOR BLASTING HOLE.</p>	<p>WEBSTER CITY REWIND SHOP RANDALL BROOKS, PARTNER 1315 BEACH ST. WEBSTER CITY, IOWA MAILING ADDRESS P.O. BOX 61 WEBSTER CITY, IOWA 50595 TELEPHONE 515-832-3125</p>	<p>CUSTOM PLASTIC INJECTION MOLDING. GOLF BAG BOTTOMS. STYRENE ADVERTISING ITEMS. PIPE FITTINGS. WASHER &amp; DRYER PARTS. BULLETIN BOARD LETTERS. MOUSE TRAP PARTS.</p>
<p>HER PLASTIC PACKAGING-DIV. DART IND., MASSEY, SALES SERVICE MGR. BOX 409 TINE, IOWA 52761 X 910 525-1436 TELEPHONE 319-263-3611</p>	<p>CELLULOSE SEALS. INJECTION MOLDED PLASTIC PARTS. PLASTIC SQUEEZE TUBES.</p>	<p>WELLER, ERWIN, CO. OTTO W. SCHNEIDER, PRES. 2105 CLARK ST. SIOUX CITY, IOWA 51104 TELEPHONE 712-258-3531</p>	<p>PLASTIC INJECTION MOLDING. PLASTIC CONTAINERS &amp; LIDS. DOG LEASHES. PLASTIC BOXES. WINDSHIELD SCRAPERS &amp; BRUSH SCRAPERS. DOG BOWLS. NYLON PLASTIC PIPE FITTINGS. PLASTIC SPOOLS.</p>
<p>ERT, INC. T. L. SMITH, CH. OF BD. 7TH ST. N. M, IOWA 50208 TELEPHONE 515-792-4449</p>	<p>FABRICATED &amp; MOLDED INDUSTRIAL PLASTICS. PLASTIC SHEET, ROD &amp; TUBE. POLYURETHANE WHEEL TREADS, FORK LIFT TRUCK WHEELS, INDUSTRIAL PALLET TRUCK WHEELS, MOTOR MOUNTS, MALLETS, 'U' CUPS, ROD WIPERS &amp; FLEXIBLE COUPLINGS. LAMINATED PHENOLIC GEAR BLANKS, WEAR RINGS &amp; PULLEYS.</p>	<p>WHINK PRODUCTS CO. R. W. GUNDERSON, PRES. 1901 15TH AVE. ELDORA, IOWA MAILING ADDRESS P.O. BOX 230 ELDORA, IOWA 50627 TELEPHONE 515-858-3456</p>	<p>BLOW-MOLDED PLASTIC CONTAINERS.</p>
<p>STATE MFG., INC. * BROOKS, PRES. NEBRASKA AVE. MIL BLUFFS, IOWA 51501 TELEPHONE 712-322-8670</p>	<p>INJECTION MOLDING.</p>	<p>WIEDEMANN INDUSTRIES, INC. DENNIS T. DONALD, PRODUCTION &amp; TRAFFIC MGR. PROGRESS PARK, HWY. 61 S. MUSCATINE, IOWA MAILING ADDRESS P.O. BOX 672 MUSCATINE, IOWA 52761 TELEPHONE 319-263-6642</p>	<p>FIBERGLASS BAPTISTRIES. FIBERGLASS CHURCH SPIRES. FIBERGLASS RELAXATION POOLS.</p>
<p>CARBIDE CORP., FILMS PACKAGING DIV. H. GRUBB, OFFICE MGR. E O'NEAL STS. ERVILLE, IOWA MAILING ADDRESS BOX 198 ERVILLE, IOWA 52544 TELEPHONE 515-856-6343</p>	<p>PLASTIC SHEET.</p>	<p>31 LEATHER AND LEATHER PRODUCTS</p>	
<p>JE BALANCE HAYES, CUSTOMER RELATIONS MGR. E. 30TH ST. QUE, IOWA MAILING ADDRESS BOX 711 QUE, IOWA 52001 TELEPHONE 319-583-9776</p>	<p>PLASTIC INJECTION MOLDINGS. EXTRUDED PLASTICS.</p>	<p>MID-AMERICA TANNING CO., INC. * GUY H. MOBERG, PRES. P.O. BOX 668 SERGEANT BLUFF, IOWA 51054 TELEPHONE 712-943-4222</p>	<p>TANNED CATTLE HIDES.</p>
<p>ERSAL-RUNDLE CORP. * JONES, PLANT MGR. N. COURT ROAD MWA, IOWA 52501 TELEPHONE 515-682-8515</p>	<p>FIBERGLASS BATHTUBS &amp; SHOWER STALLS.</p>	<p>31 LEATHER TANNING AND FINISHING 3111 LEATHER TANNING AND FINISHING</p>	
<p>LLO FABRICATIONS, INC. HARDIN, SECY. N. 2ND ST. LLO, IOWA MAILING ADDRESS BOX 86 LLO, IOWA 52653</p>	<p>AIR INFLATED STRUCTURES.</p>	<p>FAIRFIELD GLOVE CO. WILLARD COCHERELL, PLANT MGR. BONAPARTE, IOWA 52620 TELEPHONE 319-592-3571</p>	<p>WELDERS GLOVES.</p>
<p>LLO, IOWA 52653</p>	<p>AIR INFLATED STRUCTURES.</p>	<p>FAIRFIELD GLOVE CO. F. B. HUNT, V. PRES.</p>	<p>LEATHER DRESS &amp; WORK GLOVES.</p>

(\*) - COMPANY INTERESTED IN EXPORTING



## INDUSTRIAL LIST

FAIRFIELD GLOVE CO.  
605 W. STONE  
FAIRFIELD, IOWA 52556  
TELEPHONE 515-472-3191

(CONT'D)

316 LUGGAGE

3161 LUGGAGE

AIRLINE TEXTILE MFG. CO., DIV. OF BOB  
ALLEN COMPANIES INC.  
GORDON COBBS, ADMIN. V. PRES.  
214 S.W. JACKSON  
DES MOINES, IOWA  
MAILING ADDRESS  
BOX 477  
DES MOINES, IOWA 50302  
TELEPHONE 515-283-2191

SOFT-SIDED AIRLINE  
LUGGAGE.

BOYT DIV. - WELSH SPORTING GOODS CORP.  
H. E. WELSH, PRES.  
E. MAIN & HAMILTON STS.  
IOWA FALLS, IOWA  
MAILING ADDRESS  
BOX 1108  
IOWA FALLS, IOWA 50126  
TELEPHONE 515-648-4626

CANVAS LUGGAGE.

RISTO, INC.  
MILES DUCK, CONTROLLER  
840 12TH ST. N.W.  
MASON CITY, IOWA 50401  
TELEPHONE 515-423-1943

BUSINESS CASES.

317 HANDBAGS AND OTHER PERSONAL LEATHER GOODS

3171 WOMEN'S HANDBAGS AND PURSES

SANDY HILL INC. \*  
JIM BORGLUM, MGR.  
P.O. BOX 845  
CLARKSVILLE, IOWA 50619  
TELEPHONE 319-278-4927

LEATHER HANDBAGS.

3172 PERSONAL LEATHER GOODS, EXCEPT WOMEN'S HANDBAGS AND  
PURSES

COBBS MFG. CO.  
C. A. HAAS, EXEC. V. PRES.  
420 E. GRAND  
DES MOINES, IOWA 50309  
TELEPHONE 515-282-0267

VINYL KEY CASES.

RISTO, INC.  
MILES DUCK, CONTROLLER  
840 12TH ST. N.W.  
MASON CITY, IOWA 50401  
TELEPHONE 515-423-1943

TOOL POUCHES. KNIFE  
SHEATHS. LEATHER  
LUGGAGE TAGS. LEATHER  
& NYLON WATCH BANDS.  
LEATHER SAFETY CHAIN  
"TRUCKER" WALLETS.  
LEATHER & NYLON LACE.

319 LEATHER GOODS, NOT ELSEWHERE CLASSIFIED

3199 LEATHER GOODS, NOT ELSEWHERE CLASSIFIED

RISTO, INC.  
MILES DUCK, CONTROLLER  
840 12TH ST. N.W.  
MASON CITY, IOWA 50401  
TELEPHONE 515-423-1943

MISC. LEA  
SPECIALT

STOCKMENS, INC.  
GARY HENRY, PRES.  
P.O. BOX 1  
LAWTON, IOWA 51030  
TELEPHONE 712-944-5141

POLYETHYLENE HALT  
BRIDLES, LEA  
WHIPS, STALL HOI  
NECK ROP  
MARTINGALES. W  
WEB HALTERS & LE  
FIBERGLASS ST

WONDER WHIP CO., INC.  
EUGENE S. O'NEILL, PRES.  
P.O. BOX D  
POSTORIA, IOWA 51340  
TELEPHONE 712-262-3601

ENGLISH & WESS  
CROPS. STOCKY  
BUGGY & RAC  
WHI

## 32 STONE, CLAY, GLASS AND CONCRETE PRODUCTS

323 GLASS PRODUCTS, MADE OF PURCHASED GLASS

3231 GLASS PRODUCTS, MADE OF PURCHASED GLASS

AMERICAN HERITAGE INDUSTRIES  
RAY AVIS, GEN. MGR.  
#1 HERITAGE ROAD  
WATERLOO, IOWA 50704  
TELEPHONE 319-235-6279

DECORATED CRYST

ARTISTIC PRODUCTIONS INC.  
TOM NELSEN, V. PRES.  
209 N. ROOSEVELT  
CEDAR FALLS, IOWA 50613  
TELEPHONE 319-277-6376

DECORATE  
MONOGRAP  
GLASSW  
CUSTOM GI  
DECORATE

G & G STUDIOS LTD.  
GARY J. GOSSMAN, PRES.  
102 S. MAIN  
ELKADER, IOWA 52043  
TELEPHONE 319-245-1511

STAINED GLASS WIN  
ORNAMENTS. STAI  
GLASS WINDO  
STAINED GI  
TABLETOPS. STAI  
GLASS BOI

MON-RAY WINDOWS, INC. \*  
G. M. LANG, PLANT MGR.  
918 N. 2ND ST.  
OSAGE, IOWA 50461  
TELEPHONE 515-732-5541

INSULATED GLA

ROLSCREEN CO.  
NED HEDRICK, V. PRES. MKTG.  
105 MAIN  
PELLA, IOWA 50219  
TELEX 47-8459  
TELEPHONE 515-628-1000

GLASS SLIDING DO



# INDUSTRIAL LIST

3291

STRUCTURAL CLAY PRODUCTS

BRICK AND STRUCTURAL CLAY TILE

X INDUSTRIES, BRICK & TILE DIV.,  
LD PLANT  
HAVERKAMP, PLANT MGR.  
OX A  
LD, IOWA 50233  
EPHONE 515-833-2828

FACE BRICK. COMMON  
BRICK.

X INDUSTRIES, OTTUMWA BRICK PLANT  
N. SHORT, PLANT MGR.  
PLANT ROAD  
A, IOWA  
AILING ADDRESS  
OX 550  
A, IOWA 52501  
EPHONE 515-682-5471

FACE BRICK. COMMON  
BRICK. TILE. SPECIAL  
SHAPES.

N TILE & BRICK CO. \*  
CALIGIURI, SECY.  
BTH & HARTFORD  
INES, IOWA  
AILING ADDRESS  
OX 283  
INES, IOWA 50301  
EPHONE 515-243-3257

BRICK & TILE.

STRUCTURAL CLAY PRODUCTS, NOT ELSEWHERE CLASSIFIED

X INDUSTRIES, BRICK & TILE DIV., REDFIELD  
HAVERKAMP, PLANT MGR.  
OX A  
LD, IOWA 50233  
EPHONE 515-833-2828

DRAIN TILE.

POTTERY AND RELATED PRODUCTS

POTTERY PRODUCTS, NOT ELSEWHERE CLASSIFIED

CAN HERITAGE INDUSTRIES  
IS, GEN. MGR.  
ITAGE ROAD  
OO, IOWA 50704  
EPHONE 319-235-6279

DECORATED CERAMICS.

ATOMIC PRODUCTIONS INC.  
ESEN, V. PRES.  
ROOSEVELT  
FALLS, IOWA 50613  
EPHONE 319-277-6376

CERAMICS. OVENWARE.  
PEWTER-TONE PLATES.

ERS CERAMICS  
JOSEPH JAEGER, PROP.  
ALIA, IOWA  
AILING ADDRESS  
77, R. #1  
A, IOWA 52068  
EPHONE 319-556-6253

PORCELAIN. CERAMICS.  
STONEWARE.

CLAUS INDUSTRIES  
RD COHN, V. PRES. SALES  
BOX 629  
LOO, IOWA 50704  
EPHONE 319-235-6565

DECORATED OVENWARE.

327 CONCRETE, GYPSUM AND PLASTER PRODUCTS

3272 CONCRETE PRODUCTS, EXCEPT BRICK AND BLOCK

PETERSEN MFG. CO., INC. \*  
WILBUR PETERSEN, PRES.  
1527 4TH AVE. S.  
DENISON, IOWA 51442  
TELEPHONE 712-263-2442

CONCRETE BARBEQUE  
(HOME OR PARK).

STANLEY WELL CO. \*  
PHILLIP RIDOUT, OWNER  
R. #1  
MASSENA, IOWA 50853  
TELEPHONE 712-779-3334

CONCRETE PIPE,  
CULVERT PIPE & WELL  
CURB.

3274 LIME

PATTISON, LLOYD, & SON, INC. \*  
BERNARD PATTISON, PARTNER  
701 KING  
PAYETTE, IOWA 52142  
TELEPHONE 319-425-3391

AGRICULTURAL LIME.

3275 GYPSUM PRODUCTS

UNITED STATES GYPSUM CO.  
GEORGE W. KELLOGG, WORKS MGR.  
R. #4  
FORT DODGE, IOWA  
MAILING ADDRESS  
P.O. BOX 878  
FORT DODGE, IOWA 50501  
TELEPHONE 515-576-4151

PARTITION TILE.  
GYPSUM WALLBOARD,  
LATH, SHEATHING &  
PLASTER. METAL EDGE  
ROOF PLANK.  
CRUSHED GYPSUM ROCK.  
AGRICULTURAL GYPSUM.

329 ABRASIVE, ASBESTOS AND MISCELLANEOUS NONMETALLIC  
MINERAL PRODUCTS

3291 ABRASIVE PRODUCTS

BROWNELLS, INC.  
FRANK R. BROWNELL, III, EXEC. V. PRES.  
MONTEZUMA, IOWA 50171  
TELEPHONE 515-623-5401

POLISHING COMPOUNDS.

Z-Z TOOL CO. \*  
S. JOHN WESTROM, OWNER  
25 N.W. 44TH AVE.  
DES MOINES, IOWA 50313  
TELEPHONE 515-288-8680

SHEAR SHARPENERS &  
ATTACHMENT.

IDT CORP./INDUSTRIAL DIAMOND TOOL  
CO., INC.  
GARY A. SVEC, V. PRES.  
1803 2ND ST. S.W.  
CEDAR RAPIDS, IOWA  
MAILING ADDRESS  
P.O. BOX 1824  
CEDAR RAPIDS, IOWA 52406  
TELEPHONE 319-363-7845

DIAMOND DISCS & LAPS.  
DIAMOND COMPOUND.  
DIAMOND DRESSERS.

MICRO-SURFACE FINISHING PRODUCTS, INC.  
ROBERT J. STILLMAN, PRODUCTS ENGR.

ABRASIVE POLISHING  
CLOTH FOR AIRCRAFT

(\*) - COMPANY INTERESTED IN EXPORTING



## INDUSTRIAL LIST

MICRO-SURFACE FINISHING PRODUCTS, INC.  
1217 W. 3RD ST.  
WILTON, IOWA  
MAILING ADDRESS  
P.O. BOX 456  
WILTON, IOWA 52778  
TELEPHONE 319-732-3240

(CONT'D)  
WINDOWS. CUSHIONED  
ABRASIVE (SCRATCH  
REMOVAL & SURFACE  
RESTORATION OF  
ACRYLICS).

## 3313 ELECTROMETALLURGICAL PRODUCTS

SIOUX TOOLS INC., ABRASIVE DIV.  
J. M. CORNISH, MKTG. MGR.  
800 LINCOLN ST. S.W.  
LE MARS, IOWA  
MAILING ADDRESS  
2901 FLOYD BLVD.  
SIOUX CITY, IOWA 51102  
TELEPHONE 712-252-0525

ABRASIVES.

ALLOY METAL PRODUCTS, INC.  
RONALD E. STABLEIN, CONTROLLER  
626 SCHMIDT ROAD  
DAVENPORT, IOWA  
MAILING ADDRESS  
P.O. BOX 3038  
DAVENPORT, IOWA 52808  
TELEX 46-8463  
TELEPHONE 319-324-3511

DUCTILE  
ADDIT

3-M CO.  
S. L. WEICHMAN, MFG. DIR.  
900 DAYTON  
AMES, IOWA 50010  
TWX 910 520-1156  
TELEPHONE 515-232-1184

COATED ABRASIVES  
SHEETS & DISCS.

AMAX MOLYBDENUM CO., A DIV. OF AMAX  
INC.  
DARRELL G. ROBERTS, MGR., TRAFFIC  
HIGHWAY 61 S.  
FORT MADISON, IOWA  
MAILING ADDRESS  
P.O. BOX 220  
FORT MADISON, IOWA 52627  
TWX 510 331-7142  
TELEPHONE 319-463-7151

AMMONIUM MOLY  
PRODUCTS. MOLYB  
CONCENT  
TUNGSTEN CONCENT

## 3293 GASKETS, PACKING, AND SEALING DEVICES

COOPER MFG. CO.  
CLAYTON H. COOPER, PRES.  
410 S. 1ST AVE.  
MARSHALLTOWN, IOWA 50158  
TELEPHONE 515-752-6736

INDUSTRIAL GASKETS.  
OEM GASKET MATERIALS.

FOOTE MINERAL CO. KEOKUK PLANT  
J. C. WARNOCK, PLANT MGR.  
COMMERCIAL ALLEY  
KEOKUK, IOWA  
MAILING ADDRESS  
P.O. BOX 527  
KEOKUK, IOWA 52632  
TELEPHONE 319-524-5130

FERROSILICON.  
SILICON SILVER  
IRON. FERROAL

## 3295 MINERALS AND EARTHS, GROUND OR OTHERWISE TREATED

GOODWIN TILE & BRICK CO. \*  
A. J. CALIGIURI, SECY.  
S.E. 18TH & HARTFORD  
DES MOINES, IOWA  
MAILING ADDRESS  
P.O. BOX 283  
DES MOINES, IOWA 50301  
TELEPHONE 515-243-3257

SHALE, GROUND.

PRECISION STEEL CO.-IOWA \*  
HARVEY L. STONER, V. PRES.  
320 W. 1ST ST.  
WILTON, IOWA 52778  
TELEPHONE 319-732-3571

COLD DRAWN

WILSON, D. A., CO. \*  
DOUGLAS A. WILSON, PRES.  
2017 E. LINCOLNWAY  
AMES, IOWA  
MAILING ADDRESS  
P.O. BOX 1686  
AMES, IOWA 50010  
TELEPHONE 515-233-2436

MORTAR MIX, PAINT  
FILLER & PATCHING  
MATERIAL INGREDIENTS.  
CLAY ADDITIVE FOR  
MORTAR.

## 332 IRON AND STEEL FOUNDRIES

## 3321 GRAY IRON FOUNDRIES

BENAC, L., & SON, INC. FOUNDRY  
ROBERT A. BENAC, V. PRES.  
18TH & GREEN STS.  
CENTERVILLE, IOWA 52544  
TELEPHONE 515-856-6391

GRAY IRON CAST

## 33 PRIMARY METAL INDUSTRIES

## 331 BLAST FURNACES, STEEL WORKS AND ROLLING AND FINISHING MILLS

## 3312 BLAST FURNACES (INCLUDING COKE OVENS), STEEL WORKS AND ROLLING MILLS

BEUSES PATTERN WORKS, INC. \*  
DONALD BEUSE, PRES.  
304 S. CODY ROAD  
LE CLAIRE, IOWA  
MAILING ADDRESS  
P.O. BOX 216  
LE CLAIRE, IOWA 52753  
TELEPHONE 319-289-5515

CAST IRON PATT  
CORE BOX CAST

PETERSEN MFG. CO., INC. \*  
WILBUR PETERSEN, PRES.  
1527 4TH AVE. S.  
DENISON, IOWA 51442  
TELEPHONE 712-263-2442

STEEL TUBING & ROD.

BLOOMFIELD FOUNDRY, INC.  
ROBERT L. POSE, GEN. MGR.  
R. #6  
BLOOMFIELD, IOWA  
MAILING ADDRESS  
P.O. BOX 79  
BLOOMFIELD, IOWA 52537  
TELEPHONE 515-664-2191

GRAY IRON CAST

CLINTON ENGINES CORP.  
WM. N. MAYBERRY, INTL. SALES MGR.

DUCTILE &  
IRON CAST



# INDUSTRIAL LIST

3353

N ENGINES CORP.  
6 MAPLE STS.  
ETA, IOWA 52060  
EX 46-8407  
EPHONE 319-652-2411

(CONT'D)

KEOKUK STEEL CASTING, DIV. OF KAST METALS CORP. (CONT'D)  
COMMERCIAL & M STS.  
KEOKUK, IOWA  
MAILING ADDRESS  
600 MORGAN ST.  
KEOKUK, IOWA 52632  
TELEPHONE 319-524-2661

OMP.-VALVE DIV.  
HARRIS, CENTRAL REG. SALES MGR.  
& 8TH AVE. E.  
OSA, IOWA  
MAILING ADDRESS  
OX 350  
OSA, IOWA 52577  
EPHONE 515-673-8611

FIRE HYDRANTS.

SIVYER STEEL CORP., RIVERSIDE DIV. STEEL CASTINGS.  
D. L. HEIZER, CONTROLLER  
225 S. 33RD ST.  
BETTENDORF, IOWA 52722  
TELEPHONE 319-355-1811

CO.  
HALONE, GEN. MGR.  
. 12TH AVE.  
GTON, IOWA 52353  
EPHONE 319-653-5401

HIGH PRODUCTION GRAY  
& DUCTILE IRON  
CASTINGS.

WHITE FARM EQUIPMENT CO. COMMERCIAL CASTINGS.  
ROGER FINCH, PLANT MGR.  
300 LAWLER ST.  
CHARLES CITY, IOWA 50616  
TELEX 46-5634  
TELEPHONE 515-257-2111

CO., THE  
ALLISON, V. PRES. LAUNDRY MKTS.  
8TH ST.  
ELD, IOWA 52556  
EPHONE 515-472-5131

GRAY IRON CASTINGS.

333 PRIMARY SMELTING AND REFINING OF NONFERROUS METALS

3339 PRIMARY SMELTING AND REFINING OF NONFERROUS METALS,  
NOT ELSEWHERE CLASSIFIED

IRON WORKS  
S. KRANTZ, PRES.  
LCOOMB  
INES, IOWA  
MAILING ADDRESS  
BOX 934  
INES, IOWA 50304  
EPHONE 515-243-1123

DUCTILE IRON  
CASTINGS. BRIDGE  
CASTINGS-ROCKERS &  
SHOES. CONSTRUCTION  
CASTINGS. CYCLONES.  
GRAY IRON & NI-HARD  
CASTINGS.

ALLOY METAL PRODUCTS, INC. PURE CHROMIUM METAL.  
RONALD E. STABLEIN, CONTROLLER  
626 SCHMIDT ROAD  
DAVENPORT, IOWA  
MAILING ADDRESS  
P.O. BOX 3038  
DAVENPORT, IOWA 52808  
TELEX 46-8463  
TELEPHONE 319-324-3511

PUMP DIV., HOUDAILLE IND., INC.  
J. WILSEY, DIR. INTL. DIV.  
ATE ST.  
FALLS, IOWA 50613  
EX 45-5632  
EPHONE 319-266-1741

FERROUS CASTINGS.

334 SECONDARY SMELTING AND REFINING OF NONFERROUS METALS

3341 SECONDARY SMELTING AND REFINING OF NONFERROUS METALS

MALLEABLE IRON FOUNDRIES

MALLEABLE IRON CO.  
LOUDEN, PRES.  
KIRKWOOD AVE.  
ELD, IOWA 52556  
EPHONE 515-472-3116

MALLEABLE & PEARLITIC  
CASTINGS.

ALLOY METAL PRODUCTS, INC. COPPER & COPPER BASE  
RONALD E. STABLEIN, CONTROLLER ALLOYS. TIN SHOT.  
626 SCHMIDT ROAD NICKEL ALLOY INGOT.  
DAVENPORT, IOWA  
MAILING ADDRESS  
P.O. BOX 3038  
DAVENPORT, IOWA 52808  
TELEX 46-8463  
TELEPHONE 319-324-3511

STEEL FOUNDRIES, NOT ELSEWHERE CLASSIFIED

TECHNICAL CO. \*  
T WAYNE MITCHELL, V. PRES.  
TRIAL PARK  
LA, IOWA  
MAILING ADDRESS  
BOX 87  
LA, IOWA 50213  
EPHONE 515-342-6091

CASTINGS FOR  
VEGETABLE OIL  
INDUSTRY.

JOHNSON MFG. CO. NONFERROUS ALLOYS.  
RICHARD H. THOMPSON, V. PRES.  
114 LOST GROVE ROAD  
PRINCETON, IOWA  
MAILING ADDRESS  
BOX 96  
PRINCETON, IOWA 52768  
TELEPHONE 319-289-5123

335 ROLLING, DRAWING AND EXTRUDING OF NONFERROUS METALS

3353 ALUMINUM SHEET, PLATE, AND FOIL

ON CORPORATION OF IOWA  
T CUMMINS, PLANT MGR.  
. SOUTH ST.  
N, IOWA 52772  
X 910 525-2530  
EPHONE 319-886-2195

BUSHINGS. PINS.  
SHAFTS. ROLLERS.  
CASTINGS. HYDRAULIC  
PARTS.

ALUMINUM CO. OF AMERICA ALUMINUM PLATE, SHEET  
EDWARD P. DEAN, TRAFFIC SUPT. & FOIL.  
RIVERDALE, IOWA  
MAILING ADDRESS  
P.O. BOX 3567  
DAVENPORT, IOWA 52808

K STEEL CASTING, DIV. OF KAST  
S CORP.  
M. RITER, PRES. & GEN. MGR.

ROUGH STEEL CASTINGS.



ALUMINUM CO. OF AMERICA  
TELEX 46-8470  
TELEPHONE 319-355-0211

(CONT'D)

BEUSES PATTERN WORKS, INC. \*  
DONALD BEUSE, PRES.  
304 S. CODY ROAD  
LE CLAIRE, IOWA  
MAILING ADDRESS  
P.O. BOX 216  
LE CLAIRE, IOWA 52753  
TELEPHONE 319-289-5515

ALUMINUM PATTE  
CORE BOX CASTI  
ALUMINUM CASTI  
ALUMINUM &  
PROTOTYPE CASTI

3354 ALUMINUM EXTRUDED PRODUCTS

PRIES ENTERPRISES, INC.  
ART PRIES, PRES.  
3136 WAGNER ROAD  
WATERLOO, IOWA  
MAILING ADDRESS  
P.O. BOX 793  
WATERLOO, IOWA 50704  
TELEPHONE 319-236-0014

ALUMINUM EXTRUSIONS.

BRUIN MFG. CO.  
ROGER B. MCGREW, OFF. MGR.  
607 N. 4TH AVE.  
MARSHALLTOWN, IOWA 50158  
TELEPHONE 515-752-7116

ALUMINUM  
CASTI

CLINTON ENGINES CORP.  
Wd. N. HAYBERRY, INTL. SALES MGR.  
CLARK & MAPLE STS.  
MAQUOKETA, IOWA 52060  
TELEX 46-8407  
TELEPHONE 319-652-2411

ALUMINUM CASTI

WINNEBAGO INDUSTRIES, INC.  
T. G. THOMPSON, V. PRES. MKTG.  
JCT. HIGHWAYS 9 & 69  
FOREST CITY, IOWA 50436  
TWX 910 523-6810  
TELEPHONE 515-582-3535

ALUMINUM EXTRUSIONS.

DAWSON FOUNDRY  
DEAN H. MARTIN, PRES.  
2171 INDEPENDENCE AVE.  
WATERLOO, IOWA  
MAILING ADDRESS  
BOX 939  
WATERLOO, IOWA 50701  
TELEPHONE 319-232-0270

ALUMINUM CASTI

3356 ROLLING, DRAWING AND EXTRUDING OF NONFERROUS METALS,  
EXCEPT COPPER AND ALUMINUM

EMCO INDUSTRIES, INC.  
MILTON ENGMAN, PRES.  
220 NEW YORK AVE.  
DES MOINES, IOWA  
MAILING ADDRESS  
P.O. BOX 853  
DES MOINES, IOWA 50304  
TELEX 47-8404  
TELEPHONE 515-265-6101

COLD DRAWN WIRE.

DYERSVILLE DIE CAST  
417 9TH ST. S.E.  
DYERSVILLE, IOWA  
MAILING ADDRESS  
P.O. BOX 177  
DYERSVILLE, IOWA 52040  
TELEPHONE 319-875-8821

ALUMINUM  
CASTINGS & PERMA  
MOLD CASTI

ERTL CO., THE-SUBSID. WALTER KIDDE & CO.,  
INC.  
JACK STONEMAN, DIR. MKTG.  
805 13TH AVE. S.E.  
DYERSVILLE, IOWA 52040  
TELEX 46-8533  
TELEPHONE 319-875-7142

DIE CASTI  
ALUMI

JOHNSON MFG. CO.  
RICHARD H. THOMPSON, V. PRES.  
114 LOST GROVE ROAD  
PRINCETON, IOWA  
MAILING ADDRESS  
BOX 96  
PRINCETON, IOWA 52768  
TELEPHONE 319-289-5123

SOLDERS.

FAIRFIELD ALUMINUM CASTINGS CO.  
JOE L. HUNT, SALES MGR.  
603 N. 8TH  
FAIRFIELD, IOWA 52556  
TELEPHONE 515-472-2191

PERMANENT I  
ALUMINUM CASTI  
SAND ALUMI  
CASTI

336 NONFERROUS FOUNDRIES (CASTINGS)

3361 ALUMINUM FOUNDRIES (CASTINGS)

HULL INDUSTRIES CO.  
GEORGE L. BROWN, OWNER  
910 MAIN ST.  
HULL, IOWA  
MAILING ADDRESS  
P.O. BOX 530  
HULL, IOWA 51239  
TELEPHONE 712-439-1456

ALUMINUM PERMAN  
MOLD CASTI

ACME BRASS & ALUMINUM FOUNDRY, INC.  
RICHARD J. SWAB, PRES.  
920 TURNER ST.  
MARSHALLTOWN, IOWA 50158  
TELEPHONE 515-752-5882

ALUMINUM SAND  
CASTINGS.

KELLER PATTERN CO. \*  
JOHN MCINTYRE, V. PRES.  
1051 S. ROLFF ST.  
DAVENPORT, IOWA  
MAILING ADDRESS  
P.O. BOX 3337  
DAVENPORT, IOWA 52808  
TELEPHONE 319-323-1361

ALUMINUM CASTI

ALUMINUM FOUNDRY CORP. \*  
LARRY D. PINGSTON, PLANT MGR.  
408 E. DEPOT  
VILLISCA, IOWA 50864  
TELEPHONE 712-826-8333

ALUMINUM CASTINGS.

ARROW-ACME CORP.  
ARDEN BORGAN, GEN. MGR.  
E. 2ND & HARRIS DRIVE  
WEBSTER CITY, IOWA  
MAILING ADDRESS  
P.O. BOX 218  
WEBSTER CITY, IOWA 50595  
TELEPHONE 515-832-3120

ALUMINUM PERMANENT  
MOLD, SAND &  
DIE CASTINGS.

KEOKUK DIECASTING CO.  
RAY RICKER, PLANT SUPT.  
MAIN ST. ROAD  
KEOKUK, IOWA  
MAILING ADDRESS  
P.O. BOX 767  
KEOKUK, IOWA 52632  
TELEPHONE 319-524-5252

ALUMINUM  
CASTI

KIOWA CORP.  
MERLE HOFFMAN, MGR.-SALES

ALUMINUM PRESSURE  
CASTI



# INDUSTRIAL LIST

3369

(CONT'D)

BRUIN MFG. CO.  
TELEPHONE 515-752-7116

(CONT'D)

COBP.  
12TH AVE.  
MALLTOWN, IOWA  
MAILING ADDRESS  
BOX 657  
MALLTOWN, IOWA 50158  
TELEPHONE 515-753-5566

CLINTON ENGINES CORP.  
W. N. HAYBERRY, INTL. SALES MGR.  
CLARK & MAPLE STS.  
MAQUOKETA, IOWA 52060  
TELEX 46-8407  
TELEPHONE 319-652-2411

ZINC CASTINGS.

ALUMINUM FOUNDRY & MFG. CO. \*  
HOSCH, OWNER & PRES.  
MALLTOWN, IOWA 52160  
TELEPHONE 319-544-4255

MARINE BOAT CASTINGS.  
ALUMINUM CASTINGS.

DECO PRODUCTS CO.  
VERN L. IVERSON, MGR. CUSTOMER SERVICE  
506 SANFORD ST.  
DECORAH, IOWA 52101  
TELEPHONE 319-382-4264

ZINC CASTINGS.

INDUSTRIES \*  
W. BOSTEL, OWNER  
INDIANOLA ROAD  
INDIANOLA, IOWA 50315  
TELEPHONE 515-282-6930

CAST ALUMINUM MEAT  
TENDERIZER. CAST  
ALUMINUM ROTISSERIE  
BASKET.

DYERSVILLE DIE CAST  
417 9TH ST. S.E.  
DYERSVILLE, IOWA  
MAILING ADDRESS  
P.O. BOX 177  
DYERSVILLE, IOWA 52040  
TELEPHONE 319-875-8821

ZINC DIE CASTINGS.

ALUMINUM DYNAMICS CORP.  
E. DAILEY, MKTG. MGR.  
MALLTOWN, IOWA  
MAILING ADDRESS  
BOX 147  
MALLTOWN, IOWA 50801  
TELEPHONE 515-782-8521

ALUMINUM CASTINGS.

ERTL CO., THE-SUBSID. WALTER KIDDE &  
CO., INC.  
JACK STONEHAN, DIR. MKTG.  
805 13TH AVE. S.E.  
DYERSVILLE, IOWA 52040  
TELEX 46-8533  
TELEPHONE 319-875-7142

ZINC DIE CASTINGS.

ALUMINUM BRASS & ALUMINUM FOUNDRY, INC.  
RINGER, PRES.

ALUMINUM CASTINGS  
(SAND & PRE-MOLD).

HULL INDUSTRIES CO.  
GEORGE L. BROWN, OWNER  
910 MAIN ST.  
HULL, IOWA  
MAILING ADDRESS  
P.O. BOX 530  
HULL, IOWA 51239  
TELEPHONE 712-439-1456

ZINC PERMANENT  
MOLD CASTINGS.

PERCY CITY, IOWA  
MAILING ADDRESS  
BOX 153  
PERCY CITY, IOWA 50595  
TELEPHONE 515-832-2537

ALUMINUM BRASS, BRONZE, COPPER, COPPER BASE ALLOY FOUNDRIES  
(CASTINGS)

KEOKUK DIECASTING CO.  
RAY RICKER, PLANT SUPT.  
MAIN ST. ROAD  
KEOKUK, IOWA  
MAILING ADDRESS  
P.O. BOX 767  
KEOKUK, IOWA 52632  
TELEPHONE 319-524-5252

ZINC DIE CASTINGS.  
MAGNESIUM DIE  
CASTINGS.

ALUMINUM BRASS & ALUMINUM FOUNDRY, INC.  
D. J. SWAB, PRES.  
MALLTOWN, IOWA 50158  
TELEPHONE 515-752-5882

BRASS & BRONZE SAND  
CASTINGS.

KIOWA CORP.  
MERLE HOFFMAN, MGR.-SALES  
610 S. 12TH AVE.  
MARSHALLTOWN, IOWA  
MAILING ADDRESS  
P.O. BOX 657  
MARSHALLTOWN, IOWA 50158  
TELEPHONE 515-753-5566

ZINC PRESSURE DIE  
CASTING.

ALUMINUM FOUNDRY  
I. MARTIN, PRES.  
INDEPENDENCE AVE.  
MALLTOWN, IOWA  
MAILING ADDRESS  
BOX 39  
MALLTOWN, IOWA 50701  
TELEPHONE 319-232-0270

BRASS, BRONZE &  
KORLOY CASTINGS.

LYNOR ENGINEERING, INC.  
DUANE NELSON, GEN. MGR.  
INDUSTRIAL PARK  
NEW HAMPTON, IOWA 50659  
TELEPHONE 515-394-3188

CUSTOM ZINC  
DIE CASTINGS.

NONFERROUS FOUNDRIES (CASTINGS), NOT ELSEWHERE  
CLASSIFIED

NORTHERN IOWA DIE CASTING, INC.  
RUSH M. SHORTLEY, PRES.  
HIGHWAY 71 S.  
MILFORD, IOWA  
MAILING ADDRESS  
P.O. BOX 145  
MILFORD, IOWA 51351  
TELEPHONE 712-338-4649

CUSTOM ZINC DIE  
CASTINGS.

ALUMINUM ACME CORP.  
BORGES, GEN. MGR.  
D & HARRIS DRIVE  
PERCY CITY, IOWA  
MAILING ADDRESS  
BOX 218  
PERCY CITY, IOWA 50595  
TELEPHONE 515-832-3120

ZINC PERMANENT MOLD &  
DIE CASTINGS.

TWIN-HYDRO INDUSTRIES \*  
GILMORE JOENS, OWNER  
R. #1  
ARTHUR, IOWA 51431  
TELEPHONE 712-367-2217

TRACTOR WHEEL  
WEIGHTS.

ALUMINUM MFG. CO.  
B. MCGREW, OFF. MGR.  
MALLTOWN, IOWA 50158

ZINC DIE CASTINGS.

VIKING PUMP DIV., HOUDAILLE IND., INC.  
GRANT J. WILSEY, DIR. INTL. DIV.

NONFERROUS CASTINGS.



VIKING PUMP DIV., HOUDAILLE IND., INC.  
406 STATE ST.  
CEDAR FALLS, IOWA 50613  
TELEX 45-5632  
TELEPHONE 319-266-1741

(CONT'D)

WELLMAN DYNAMICS CORP.  
JERRY E. DAILEY, MKTG. MGR.  
HIGHWAY 34  
CRESTON, IOWA  
MAILING ADDRESS  
P.O. BOX 147  
CRESTON, IOWA 50801  
TWX 910 520-2181  
TELEPHONE 515-782-8521

MAGNESIUM SAND  
CASTINGS.

WILHELM BRASS & ALUMINUM FOUNDRY, INC.  
GEORGE RINGER, PRES.  
R. #1  
WEBSTER CITY, IOWA  
MAILING ADDRESS  
P.O. BOX 153  
WEBSTER CITY, IOWA 50595  
TELEPHONE 515-832-2537

ZINC PRE-MOLD  
CASTINGS.

MID-STATES ENGINEERING & MFG. INC.  
J. C. DIXON, PRES.  
JACKSON ST.  
MILTON, IOWA  
MAILING ADDRESS  
P.O. BOX 100  
MILTON, IOWA 52570  
TELEPHONE 515-656-4626

STAINLESS STEEL  
SHIPPING CONTAINERS

OHLER MACHINERY CO.  
RALPH E. OHLER, MGR.  
HIGHWAY 218 N.  
JANESVILLE, IOWA 50647  
TELEPHONE 319-987-2121

342 CUTLERY, HAND TOOLS AND GENERAL HARDWARE

3421 CUTLERY

339 MISCELLANEOUS PRIMARY METAL PRODUCTS

3398 METAL HEAT TREATING

ALUMALINE CUTLERY, INC.  
JOHN H. WINBURN, PRES.  
2ND & STATE STS.  
DIKE, IOWA

CUTLERY (KITCHEN)

MAILING ADDRESS  
P.O. BOX 156  
DIKE, IOWA 50624  
TELEPHONE 319-989-2531

ILECO  
CLOYCE D. PALMER, PRES.  
406 W. DEPOT  
FAIRFIELD, IOWA  
MAILING ADDRESS  
P.O. BOX 870  
FAIRFIELD, IOWA 52556  
TELEX 47-8358  
TELEPHONE 515-472-2153

INDUCTION HARDENING.

HANSALOY CORP.  
HOWARD CHERRY, PRES.  
820 W. 35TH ST.  
DAVENPORT, IOWA 52806  
TELEPHONE 319-386-1131

CUTLERY

SIVYER STEEL CORP., RIVERSIDE DIV.  
D. L. HEIZER, CONTROLLER  
225 S. 33RD ST.  
BETTENDORF, IOWA 52722  
TELEPHONE 319-355-1811

HEAT TREATED ALLOY  
PARTS.

HARRIS, A. J., & SON  
EDWARD D. MATSON, PRES.  
230 50TH AVE. S.W.  
CEDAR RAPIDS, IOWA 52406  
TELEPHONE 319-362-2382

KNIFE SHARPENING  
STEELS. BUTCHER  
MEAT CUTTERS  
KITCHEN KNIVES. ALL  
CARBON STEEL SPECIALLY  
PURPOSE KNIVES  
HUNTING & FISHING  
CHOPPERS. CUTTING  
KNIVES. PLAIN  
KNIFE

34 FABRICATED METAL PRODUCTS, EXCEPT  
MACHINERY AND TRANSPORTATION EQUIPMENT

341 METAL CANS AND SHIPPING CONTAINERS

3411 METAL CANS

3423 HAND AND EDGE TOOLS, EXCEPT MACHINE TOOLS AND HAND  
SAWS

AMERICAN CAN CO.  
JIM MILLER, MGR.  
BOX 1037  
FORT DODGE, IOWA 50501  
TELEPHONE 515-955-5811

METAL CONTAINERS FOR  
FOOD PRODUCTS.

ASSEMBLER'S, INC. \*  
MAL K. ILES, PRES.  
1027 N. ELM ST.  
WEST LIBERTY, IOWA 52776  
TELEPHONE 319-627-4444

WOVEN WIRE  
STRETCHING CLAMP

MORRISON BROS. CO.  
DUNCAN GLAB, PRES.  
24TH & ELM ST.  
DUBUQUE, IOWA 52001  
TELEPHONE 319-583-5701

DELIVERY CANS &  
BUCKETS.

BLOOM INC. MFG. & SUPPLY  
MARK COLLETT, MKTG. MGR.  
HIGHWAY 20 W.  
INDEPENDENCE, IOWA 50644  
TELEPHONE 319-827-1139

LAWNMOWER REPAIR  
TOOLS

BROWNELLS, INC.  
FRANK B. BROWNELL, III, EXEC. V. PRES.  
MONTEZUMA, IOWA 50171  
TELEPHONE 515-623-5401

SCREWDRIVERS

DANIELS, ROSS, INC.  
RICHARD L. DANIELS, PRES.

ROOT FEEDER (GARDEN  
TOOL)



# INDUSTRIAL LIST

3429

<p>ROSS, INC.                      20 LER ROAD                      ST MOINES, IOWA                      MAILING ADDRESS                      430                      MOINES, IOWA 50265                      TELEPHONE 515-225-6471</p>	<p>(CONT'D)</p>	<p>NORDIC FORGE, INC.                      807 N. 5TH ST.                      GUTTENBERG, IOWA 52052                      TELEPHONE 319-252-1707</p>	<p>(CONT'D)                      TOOLS. PARBIERS                      SUPPLIES. HOOP                      BUFFER, CHISEL &amp;                      NIPPERS. BEAM HOOK.                      COW LIFT &amp; BLOAT                      SPECULUM.</p>
<p>VENT TOOL CO.                      DL LENKER, PRES.                      320                      IOWA 52748                      TELEPHONE 319-285-9681</p>	<p>ADJUSTABLE RATCHET                      WRENCH. SOCKET DRIVE                      RATCHET WRENCH.</p>	<p>OSMUNDSON FORGE CO. - AN IOWA CORP.                      B. M. OSMUNDSON, PRES.                      400 BROADWAY                      WEBSTER CITY, IOWA                      MAILING ADDRESS                      BOX 154                      WEBSTER CITY, IOWA 50595                      TELEPHONE 515-832-3720</p>	<p>WRECKING BARS.</p>
<p>MFG. CO. *                      DAVIES, PRES. &amp; GEN. MGR.                      ST. S.E.                      IOWA 50441                      TELEPHONE 515-456-2257</p>	<p>HAND SERVICE TOOLS,                      PUNCHES, CHISELS,                      STAR DRILLS &amp; PRY                      BARS.</p>	<p>STRAIGHT ENGINEERING CO.                      LYLE A. HANSEN, PRES.                      1700 GREEN ST.                      ADEL, IOWA                      MAILING ADDRESS                      P.O. BOX 176                      ADEL, IOWA 50003                      TELEPHONE 515-993-4272</p>	<p>PUG MILL KNIVES.</p>
<p>MFG. CO.                      WACKER, SALES MGR.                      DEAU                      IOWA 52632                      TELEPHONE 319-524-3304</p>	<p>REPLACEMENT HAMMER                      HANDLES.</p>	<p>SUPERIOR, INC.                      E. E. STAMPER, PLANT MGR.                      CORNBELT INDUSTRIAL PARK                      SPENCER, IOWA                      MAILING ADDRESS                      P.O. BOX 1148                      SPENCER, IOWA 51301                      TELEPHONE 712-262-7016</p>	<p>GREASE FITTING TOOLS.</p>
<p>INDUSTRIES, INC.                      RORDON, PRES.                      11TH ST.                      IOWA                      MAILING ADDRESS                      IOWA 52577                      TELEPHONE 515-673-8457</p>	<p>HAND TOOLS.</p>	<p>SUPERIOR/IDEAL                      LEWIS H. OSTER, V. PRES..                      1107 S. 7TH ST.                      OSKALOOSA, IOWA 52577                      TELEX 47-8356                      TELEPHONE 515-672-2595</p>	<p>GARAGE TOOLS.</p>
<p>ENGINEERING EQUIPMENT CO.                      PEDERSEN, V. PRES.                      58 RIVER DRIVE                      IOWA                      MAILING ADDRESS                      IOWA 52808                      TELEPHONE 319-323-9721</p>	<p>PORTABLE HYDRAULIC                      PULLEY PULLER.</p>	<p>TUCKER MFG. CO., INC.                      I. L. TUCKER, PRES.                      613 2ND AVE. S.E.                      CEDAR RAPIDS, IOWA 52406                      TELEPHONE 319-363-3591</p>	<p>HIGH WINDOW WASHERS                      (EXTERIOR).</p>
<p>SERVICES CORP., THE                      S. CLEMENTS, PRES.                      BOX 162A                      IOWA 50208                      TELEPHONE 515-792-8285</p>	<p>HAND SOIL PROBES.</p>	<p>WELLER, ERWIN, CO.                      OITO W. SCHNEIDER, PRES.                      2105 CLARK ST.                      SIOUX CITY, IOWA 51104                      TELEPHONE 712-258-3531</p>	<p>CRIMPING TOOLS.</p>
<p>PRODUCTS                      DEHAAL, OFFICE MGR.                      IOWA                      MAILING ADDRESS                      IOWA 50170                      TELEPHONE 515-259-2987</p>	<p>FENCE TIGHTENER.</p>	<p>WILCOX ALL-PRO TOOLS &amp; SUPPLY CO.                      ERNEST J. WILCOX, PRES.                      R. #1                      MONTEZUMA, IOWA 50171                      TELEPHONE 515-623-3138</p>	<p>HAND DIGGING TROWELS.</p>
<p>CORP.                      GREGORY, SALES MGR.                      MAIN ST.                      IOWA 51632                      910 966-8091                      TELEPHONE 712-542-5101</p>	<p>AUTOMOTIVE TOOLS.</p>	<p>YEOMAN &amp; CO.                      HAROLD R. YEOMAN, SECY.-TREAS.                      P.O. BOX 30                      MONTICELLO, IOWA 52310                      TELEPHONE 319-465-3553</p>	<p>GARDEN TOOLS. BARN &amp;                      FLOOR SCRAPER. SNOW                      SHOVELS. LAWN BROOM.                      ICE SCRAPER.</p>
<p>BRUTE CO.                      MORLIN, MGR.                      1ST ST.                      IOWA 52310                      TELEPHONE 319-465-5161</p>	<p>SPECIAL TOOLS FOR                      SMALL GASOLINE                      ENGINES. SPECIAL                      AUTOMOTIVE PARTS.                      BICYCLE REPAIR TOOLS.                      ELECTRICAL REPAIR                      TOOLS. SMALL TOOLS.</p>	<p>3429 HARDWARE, NOT ELSEWHERE CLASSIFIED</p>	
<p>LLTOWN TROWEL CO.                      B. BECKER, V. PRES.                      8TH AVE.                      IOWA 50158                      TELEPHONE 515-754-6100</p>	<p>MECHANICS HAND TOOLS.</p>	<p>ADAMS CO., THE                      JOHN C. HENDRY, EXEC. V. PRES.                      100 E. 4TH ST.                      DUBUQUE, IOWA 52001                      TELEPHONE 319-583-3591</p>	<p>HARDWARE.</p>
<p>FORGE, INC.                      B. PETERSON, PRES.</p>	<p>RIPPING &amp; WRECKING                      BARS. PUNCHES. HAND</p>	<p>BENCO MFG. INC.                      RON PECK, V. PRES.</p>	<p>LUGGAGE RAILS                      (AUTOMOTIVE).</p>

(\*) - COMPANY INTERESTED IN EXPORTING



## INDUSTRIAL LIST

BENCO MFG. INC.  
W. 8TH ST.  
BELLE PLAINE, IOWA 52208  
TELEPHONE 319-444-3505

(CONT'D)

MIDLAND FORGE, INC.  
MAILING ADDRESS  
P.O. BOX 1627  
CEDAR RAPIDS, IOWA 52406  
TELEPHONE 319-362-1111

(CONT'D)

BUILT RIGHT PATTERN SHOP \*  
WAYNE C. ENDRES, OWNER  
4495 N.W. 1ST ST.  
DES MOINES, IOWA 50313  
TELEPHONE 515-282-1795

LID LIFTING TOOL.

NELSON, L. R., CORP.  
TOM BANDOW, PLANT MGR.  
1513 W. 4TH ST.  
MANNING, IOWA 51455  
TELEPHONE 712-653-8111

BRASS & STEEL  
COUPL

CURRAN HYDRAULIC CORP.  
WILLIAM J. CURRAN, PRES.  
528 5TH ST. N.W.  
DYERSVILLE, IOWA  
MAILING ADDRESS  
P.O. BOX 244  
DYERSVILLE, IOWA 52040  
TELEPHONE 319-875-2414

HYDRAULIC FITTINGS.

SIOUX AUTOMATION CENTER, INC. \*  
JOHN BYL, PRES.  
877 1ST AVE. N.W.  
SIOUX CENTER, IOWA 51250  
TELEPHONE 712-722-1488

GATE LATCHES.  
PIPE CL

DECO PRODUCTS CO.  
VERN L. IVERSON, MGR. CUSTOMER SERVICE  
506 SANFORD ST.  
DECORAH, IOWA 52101  
TELEPHONE 319-382-4264

HOSE CLAMPS (HIGH  
PRESSURE).

STREATOR PRODUCTS CORP. \*  
CHESTER H. DANIELSON, PRES.  
408 W. LOWE AVE.  
FAIRFIELD, IOWA  
MAILING ADDRESS  
P.O. BOX 398  
FAIRFIELD, IOWA 52556  
TELEPHONE 515-472-3066

DELAVAN CORP.  
ROGER C. CARLSON, V. PRES. MKTG.  
811 4TH ST.  
WEST DES MOINES, IOWA 50265  
TELEX 47-8403  
TELEPHONE 515-274-1561

NOZZLES FOR  
INDUSTRIAL USE.

TRI-STATE INDUSTRIES, INC.  
HAROLD J. HELLER, PRES.  
10 S. MAIN  
DUBUQUE, IOWA 52001  
TELEPHONE 319-588-0535

MOTOR L

EVERCO INDUSTRIES, INC.  
HOWARD BERTRAM, PLANT MGR.  
1 EVERCO DRIVE  
OTTUMWA, IOWA  
MAILING ADDRESS  
4600 W. TOUHY AVE.  
LINCOLNWOOD, ILL. 60646  
TWX 910 223-0812  
TELEPHONE 515-682-8001

BRASS TUBE FITTINGS.

TRI-STATE MFG., INC. \*  
TERRY BROOKS, PRES.  
3319 NEBRASKA AVE.  
COUNCIL BLUFFS, IOWA 51501  
TELEPHONE 712-322-8670

SINGLE & DOUBLE  
GATE LATC

FRANKLIN EQUIPMENT, INC.  
BERNARD A. BARKER, GEN. MGR.  
339 S. CEDAR ST.  
MONTICELLO, IOWA 52310  
TELEPHONE 319-465-3561

WAGON HARDWARE.

343 HEATING EQUIPMENT, EXCEPT ELECTRIC AND WARM AIR; AND  
PLUMBING FIXTURES

3431 ENAMELED IRON AND METAL SANITARY WARE

KANNEGIETER MFG. CO. \*  
WILLIS KANNEGIETER, OWNER  
KESLEY, IOWA 50649  
TELEPHONE 319-347-6169

ROOF TOEHOLD  
BRACKETS.

JOHNSON, W. P., CO.  
ALVIN H. KIRSNER, PRES.  
1ST & NEW YORK AVE.  
DES MOINES, IOWA 50313  
TELEPHONE 515-288-7414

LAUNDRY TI

KNESS MFG. CO., INC.  
MARVIN E. KNESS, SECY.-TREAS.  
HIGHWAY 5 S.  
ALBIA, IOWA 52531  
TELEPHONE 515-932-5756

AUTOMATIC MOUSE TRAP.  
MOUSE TRAP DROWNING  
ATTACHMENT.

KELLER INDUSTRIES  
DAVID HARMAN, MGR.  
PROGRESS PARK R. #5  
MUSCATINE, IOWA  
MAILING ADDRESS  
P.O. BOX 808  
MUSCATINE, IOWA 52761  
TELEPHONE 319-263-0442

ALUMINUM BATH  
SHOWER ENCLOSURE

LOUKS MFG. CO.  
ROBERT A. LOUKS, PRES.  
GILMAN, IOWA 50106  
TELEPHONE 515-476-3962

HANDY CLAMP.

LYNOR ENGINEERING, INC.  
DUANE NELSON, GEN. MGR.  
INDUSTRIAL PARK  
NEW HAMPTON, IOWA 50659  
TELEPHONE 515-394-3188

WINDOW & DOOR  
HARDWARE (MODULAR &  
MOBILE HOME &  
RECREATIONAL  
VEHICLE). DOOR  
HARDWARE  
(AGRICULTURAL &  
INDUSTRIAL VEHICLE  
CABS).

3432 PLUMBING FIXTURE FITTINGS AND TRIM (BRASS GOODS)

DEARBORN BRASS CO., DIV. BEATRICE  
FOODS CO.  
TOM CHEEK, V. PRES. MKTG.  
930 SHAVER ROAD, N.E.  
CEDAR RAPIDS, IOWA 52406  
TWX 910 525-1335  
TELEPHONE 319-366-2741

BRASS PLUMBING GOO

MIDLAND FORGE, INC.  
R. A. CRAM, MGR. INSIDE SALES  
101 50TH AVE. S.W.  
CEDAR RAPIDS, IOWA

CHAIN HOOKS. CHAIN &  
ANCHOR SHACKLES.  
LOAD BINDERS.  
WIRE ROPE CLIPS.

MARTINSON MFG. CO., INC.  
J. D. CRAWFORD, V. PRES. & GEN. MGR.

BRASS TANK T  
FITLESS ADAPT



## INDUSTRIAL LIST

	(CONT'D)	CENTURY ENGINEERING CORP., DIV. MC CORD CORP. TELEPHONE 319-364-4101	(CONT'D)
SON MFG. CO., INC. ST ST. S. ELD, IOWA MAILING ADDRESS 36 ELD, IOWA 50475 EPHONE 515-892-3431		DECKER MFG. CO. ORPHA DECKER, SALES MGR. 312 BLONDEAU KEOKUK, IOWA 52632 TELEPHONE 319-524-3304	SOLAR WINDOW HEATER & PANELS.
L MFG. CO., INC. A. ANDERSON, PRES. LINDT DRIVE LAKE, IOWA MAILING ADDRESS BOX 392 LAKE, IOWA 50588 EPHONE 712-732-2760	FROST-PROOF YARD HYDRANTS.	DELAVAN CORP. ROGER C. CARLSON, V. PRES. MKTG. 811 4TH ST. WEST DES MOINES, IOWA 50265 TELEX 47-8403 TELEPHONE 515-274-1561	PRECISION NOZZLES FOR OIL BURNERS.
SON BROS. CO. I GLAB, PRES. ELM ST. E, IOWA 52001 EPHONE 319-583-5701	NOZZLES & FAUCETS. PRESSURE VACUUM VENTS. HOSE NOZZLES. SWING JOINTS.	ECONO-FURNACE INC. * DONNA MOORE, OWNER P.O. BOX 549 MONTEZUMA, IOWA 50171 TELEPHONE 515-623-2298	WOOD BURNING FURNACE.
L. R., CORP. NDOW, PLANT MGR. 4TH ST. G, IOWA 51455 EPHONE 712-653-8111	BRASS HOSE NOZZLES. LAWN SPRINKLERS.	ENGINEERS LTD. CECIL L. MOORE, PRES. 823 CENTRAL DUBUQUE, IOWA 52001 TELEPHONE 319-556-7544	SOLAR ENERGY COLLECTORS, STORAGE SYSTEMS & RELATED COMPONENTS. SWIMMING POOL HEATERS.
E INDUSTRIES, INC. EBIN, EXPORT MGR. MAIN , IOWA 50621 EPHONE 515-366-2525	FROST-PROOF FARM HYDRANTS.	HOTSY CORP., THE B.H. BENSON, V. PRES. MFG. HIGHWAY 169 HUMBOLDT, IOWA 50548 TWX 910 523-6944 TELEPHONE 515-332-2321	PORTABLE SPACE HEATERS.
R MFG. CO. BOAT, PRES. O IOWA 50219 EX 47-8309 EPHONE 515-628-3141	SPRINKLERS.	JOHNSON GAS APPLIANCE CO. S. B. O'DONNELL, PRES. 520 E AVE. N.W. CEDAR RAPIDS, IOWA 52405 TELEPHONE 319-365-5267	GAS-FIRED BURNERS. PORTABLE SPACE HEATERS.
RD MFG. CO. R. MCDERMOTT, V. PRES.-TREAS. ELAWARE INES, IOWA 50317 EPHONE 515-265-3401	FREEZLESS YARD HYDRANTS.	L.P.C. OF IOWA, INC. ROCHUS W. LEIER, PRES. R. #1 NORA SPRINGS, IOWA MAILING ADDRESS P.O. BOX 458 NORA SPRINGS, IOWA 50458 TELEPHONE 515-749-2528	AIR TYPE, SOLAR ENERGY SPACE HEATER. AIR TYPE, FULL BUILDING SOLAR SYSTEM. EARTH ENERGY INDUSTRIAL OR AGRICULTURE BUILDING VENTILATION AIRPRE- HEATERS & COOLERS. EARTH ENERGY SYSTEM FOR RESIDENTIAL USE WITH HEAT PUMP.
HEATING EQUIPMENT, EXCEPT ELECTRIC AND WARM AIR FURNACES			
MFG. CO. * D. BAKER, OWNER LEVELAND AYR, IOWA 50854 EPHONE 515-464-2313	WOOD STOVES.	RITCHIE INDUSTRIES, INC. DAN DURBIN, EXPORT MGR. 120 S. MAIN CONRAD, IOWA 50621 TELEPHONE 515-366-2525	SPACE HEATERS.
MFG. CO. PRAGER, EXPORT MGR. OAD CITY, IOWA 50248 EPHONE 515-733-4344	HEATERS FOR BIN DRYING AND CONDITIONING.	RUBBER DYNAMICS CORP. GENE LUSCOMBE, PRES. ARMSTRONG, IOWA 50514 TELEPHONE 712-864-3737	WOOD BURNING STOVES.
LL INDUSTRIES, INC. AMPBELL, PRES. EAN AVE. INES, IOWA 50317 EX 47-8396 EPHONE 515-265-5331	GAS & OIL FIRED HEATERS. DIRECT FIRED GAS BURNERS.	SAMPSON SUPPLY & MFG., INC. * JOE MATOUS, PRES. 1460 W. AIRLINE WATERLOO, IOWA 50703 TELEPHONE 319-234-5567	WOOD & COAL BURNING STOVES & FIREPLACES.
Y ENGINEERING CORP., DIV. MC CORD SORENSEN, V. PRES.-SALES H AVE. S.E. RAPIDS, IOWA 52401	PORTABLE OIL-FIRED SPACE HEATERS.	SUKUP MFG. CO. EUGENE G. SUKUP, PRES. NORTH ROAD SHEFFIELD, IOWA MAILING ADDRESS P.O. BOX 616 SHEFFIELD, IOWA 50475 TELEPHONE 515-892-3311	OIL HEATER. DOWN STREAM HEATER.



## INDUSTRIAL LIST

TAILOR & CO., INC. \*  
JOHN P. TAILOR, PRES.  
2237 STATE ST.  
BETTENDORF, IOWA 52722  
TELEPHONE 319-355-2621

INCINERATORS. MULTI-  
FUEL BURNERS. STEAM  
BOILERS.

3442 METAL DOORS, SASH, FRAMES, MOLDING AND TRIM

THOMAS MACHINE CO.  
RALPH R. THOMAS, OWNER  
HIGHWAY 106 W.  
MASON CITY, IOWA 50401  
TELEPHONE 515-424-3456

EARTH FROST REMOVERS.

BARROWS ENTERPRISES, INC. \*  
JAMES R. MANKOWSKI, PRES.  
1924 WASHINGTON BLVD.  
CAMANCHE, IOWA 52730  
TELEPHONE 319-259-8391

ALUMINUM

344 FABRICATED STRUCTURAL METAL PRODUCTS

3441 FABRICATED STRUCTURAL METAL

CLAY EQUIPMENT CORP.  
DONALD R. WILSON, DIR., INTL. OPER.  
138 RIVERSIDE DRIVE  
CEDAR FALLS, IOWA  
MAILING ADDRESS  
P.O. BOX 729  
CEDAR FALLS, IOWA 50613  
TELEPHONE 319-268-0473

STEEL

ADVANCE INDUSTRIES  
G. S. CHESEN, PRES.  
2301 BRIDGEPORT DRIVE  
SIOUX CITY, IOWA  
MAILING ADDRESS  
P.O. BOX 1410  
SIOUX CITY, IOWA 51102  
TELEPHONE 712-252-4101

CATV & MICROWAVE  
TOWERS. MICROWAVE  
PASSIVE REFLECTOR.

CURRIES MFG. INC.  
RICHARD C. AMICK, V. PRES.-MKTG.  
251 9TH ST. S.E.  
MASON CITY, IOWA  
MAILING ADDRESS  
BOX 1648  
MASON CITY, IOWA 50401  
TELEPHONE 515-423-1334

STEEL DOORS &  
FIRE DOORS &

ANCHOR METALS, INC. \*  
DICK PIEPER, TRAFFIC MGR.  
FOOT OF 27TH ST.  
FORT MADISON, IOWA  
MAILING ADDRESS  
P.O. BOX 305  
FORT MADISON, IOWA 52627  
TELEPHONE 319-372-5311

TRANSMISSION TOWERS.

MASON CITY TENT & AWNING CO.  
CHAS. W. CASSWINT, PRES.  
406 S. FEDERAL  
MASON CITY, IOWA 50401  
TELEPHONE 515-423-0044

ALUMINUM A  
MARQUEES.  
DOORS &

CABELL, PAUL C., & CO., INC. \*  
PAUL C. CABELL, PRES.  
HIGHWAY 5 S.  
ALBIA, IOWA 52531  
TELEPHONE 515-932-7711

STRUCTURAL METAL  
PARTS.

MON-RAY WINDOWS, INC. \*  
G. E. LANG, PLANT MGR.  
918 N. 2ND ST.  
OSAGE, IOWA 50461  
TELEPHONE 515-732-5541

ALUMINUM  
&

HARVESTALL INDUSTRIES, INC. \*  
VINCE STEFFEN, PRES.  
3 N. WALNUT AVE.  
NEW HAMPTON, IOWA 50659  
TELEPHONE 515-394-4115

STEEL PERFORATED  
FLOOR SUPPORTS  
(GRAIN DRYING BIN).

MOSHER DOORS, INC.  
GARY ASPENSON, PRES.  
FOREST ST.  
RICEVILLE, IOWA  
MAILING ADDRESS  
P.O. BOX 309  
RICEVILLE, IOWA 50466  
TELEPHONE 515-985-2007

CANOPY-BIPO

NEWELL MACHINERY CO. \*  
WALTER F. HEATON, PRES.  
5501 N. TOWNE PL. N.E.  
CEDAR RAPIDS, IOWA 52404  
TELEPHONE 319-393-1610

AIR & HYDRAULIC  
SLIDE GATES.

ROLSCREEN CO.  
NED HEDRICK, V. PRES. MKTG.  
105 MAIN  
PELLA, IOWA 50219  
TELEX 47-8459  
TELEPHONE 515-628-1000

ROLLING

PDM SOLA FLEX  
HOWARD W. GRAHAM, MGR.  
421 S.W. 5TH ST.  
DES MOINES, IOWA 50309  
TELEX 47-8433  
TELEPHONE 515-243-3261

METALLIC CORRUGATED  
PACKLESS EXPANSION  
JOINTS.

UNIQUE BALANCE  
IVY HAYES, CUSTOMER RELATIONS MGR.  
375 E. 30TH ST.  
DUBUQUE, IOWA  
MAILING ADDRESS  
P.O. BOX 711  
DUBUQUE, IOWA 52001  
TELEPHONE 319-583-9776

SASH B

PITTSBURGH-DES MOINES STEEL CO. \*  
S. A. MILLER, SALES MGR.  
93RD & HICKMAN  
CLIVE, IOWA  
MAILING ADDRESS  
P.O. BOX 1596  
DES MOINES, IOWA 50306  
TELEX 47-8433  
TELEPHONE 515-243-3261

FABRICATED STRUCTURAL  
STEEL-BUILDING &  
BRIDGE.

WALTER, JIM, WINDOW COMPONENTS  
J. E. HANSEN, PLANT MGR.  
DEPUE BLVD.  
CAMANCHE, IOWA  
MAILING ADDRESS  
P.O. BOX 400  
CAMANCHE, IOWA 52730  
TELEPHONE 319-242-8335

STEEL WINDOW  
ALUMINUM  
SCREENS.  
STRIPPING  
B.

SPIEGEL'S \*  
PHILIP C. WIDMANN, PRES.  
215 BATH ST.  
WATERLOO, IOWA 50703  
TELEPHONE 319-234-5026

STRUCTURAL STEEL.

WINNEBAGO INDUSTRIES, INC.  
T. G. THOMPSON, V. PRES. MKTG.  
JCT. HIGHWAYS 9 & 69  
FOREST CITY, IOWA 50436

WINDOWS FOR



# INDUSTRIAL LIST

3443

GO INDUSTRIES, INC.  
910 523-6810  
PHONE 515-582-3535

(CONT'D)

GREEN HILLS, INC.  
HIGHWAY 2 & 169 W.  
MOUNT AYR, IOWA 50854  
TELEPHONE 515-464-2223

(CONT'D)

ABRICATED PLATE WORK (BOILER SHOPS)

HAPCO CORP. \*  
CARL D. SWEARINGEN, V. PRES.  
GOLDFIELD, IOWA 50542  
TELEPHONE 515-825-3300

SMOKE STACKS.

ER'S, INC. \*  
ILES, PRES.  
ELM ST.  
BERTY, IOWA 52776  
PHONE 319-627-4444

INSULATED, HEATED  
ASPHALT STORAGE  
VESSEL. SELF CLEANING  
WATER SETTLING TANK  
(PORTABLE &  
STATIONARY).

JOHNSON, W. P., CO.  
ALVIN H. KIRSNER, PRES.  
1ST & NEW YORK AVE.  
DES MOINES, IOWA 50313  
TELEPHONE 515-288-7414

ASSEMBLIES, WELDED.

Y, INC. \*  
ANSOD, V. PRES.  
8TH ST.  
AKE, IOWA  
ILING ADDRESS  
X S  
AKE, IOWA 50428  
PHONE 515-357-6155

TANKS.

KANN MFG. SERVICE \*  
KIRK KANN, PRES.  
414 N. 3RD ST.  
GUTTENBERG, IOWA 52052  
TELEPHONE 319-252-2035

WELDED TRASH  
RECEPTACLES.

BURRELL CORP., UNIT OF ANCA INTL.

HEAT EXCHANGERS.

KAY PARK-REC CORP.  
KEITH BORGLUM, PRES.  
JANESVILLE, IOWA 50647  
TELEPHONE 319-987-2313

STORAGE TANKS.

URACEK, V. PRES.-EXPORT  
H ST. S.W.  
APIDS, IOWA 52406  
X 46-4426  
PHONE 319-365-5221

LATTNER, P. M., MFG. CO.  
JOHN C. LOCKWOOD, V. PRES.  
1411 9TH ST. S.W.  
CEDAR RAPIDS, IOWA 52406  
TELEPHONE 319-366-0778

HIGH PRESSURE STEAM  
BOILERS & ACCESSORY  
EQUIPMENT.

UIPMENT CORP.  
B. WILSON, DIR., INTL. OPER.  
ERSIDE DRIVE  
ALLS, IOWA  
ILING ADDRESS  
X 729  
ALLS, IOWA 50613  
PHONE 319-268-0473

LIQUID MANURE TANKS.

MCQUAY-PERPEX, INC., PERPEX  
GROUP-AFTERMARKET PRODUCTS DIV.  
JOHN TROTTER, OPER. MGR.  
201 1ST AVE.  
VINTON, IOWA 52349  
TELEPHONE 319-472-4763

HEAT EXCHANGERS.  
OIL COOLERS.  
INTERCOOLERS.

INC. \*  
F. CONRAD, PRES.  
X 88  
N, IOWA 52631  
PHONE 319-469-4111

STEEL STORAGE BINS.

MIRACLE RECREATION EQUIPMENT CO.  
PAUL W. AHRENS, PRES.  
P.O. BOX 275  
GRINNELL, IOWA 50112  
TWX 910 520-2826  
TELEPHONE 515-236-7536

PROTEIN BINS. GRAIN  
BINS.

ROM WORKS  
S. KRANTZ, PRES.  
COMB  
NES, IOWA  
ILING ADDRESS  
X 934  
NES, IOWA 50304  
PHONE 515-243-1123

SAND CLASSIFYING  
TANKS.

MODERN HEAT & POWER CO. \*  
K. M. BISHOP, MGR.  
25 SCHOOL ST.  
CARLISLE, IOWA 50047  
TELEPHONE 515-989-3212

TANKS (STAINLESS  
STEEL, ALUMINUM &  
BLACK STEEL).

TORS, INC.  
ALVEY, PRES.  
RK ST.  
ITY, IOWA 51101  
PHONE 712-258-7544

TANKS.

MODERN WELDING CO., INC. \*  
KEITH TAEGER, ASST. PLANT MGR.  
2818 MT. PLEASANT  
BURLINGTON, IOWA  
MAILING ADDRESS  
BOX 806  
BURLINGTON, IOWA 52601  
TELEPHONE 319-754-6577

STOPAGE BINS &  
HOPPERS. FERTILIZER  
STORAGE TANKS. HOT &  
COLD WATER STORAGE  
TANKS. PRESSURE  
VESSELS. OIL &  
GASOLINE STORAGE  
TANKS. PLATE &  
SHEET FABRICATIONS.  
LIQUID FERTILIZER  
APPLICATOR TANKS.  
LIQUID FEED TANKS.

SHEET METAL WORKS, INC. \*  
C. WIDMANN, PRES.  
h ST.  
O, IOWA  
ILING ADDRESS  
X 2476  
O, IOWA 50703  
PHONE 319-234-5428

TANKS.

NEWELL MACHINERY CO. \*  
WALTER F. HEATON, PRES.  
5501 N. TOWNE PL. N.E.  
CEDAR RAPIDS, IOWA 52404  
TELEPHONE 319-393-1610

WATER POLLUTION  
BASINS & TANKS.  
MECHANICALLY TRUCK  
LOADED & UNLOADED 1/2  
& 3/4 T. TRASH BINS.

THERMO INC.  
J. MILLER, V. PRES.  
N DRIVE  
TA, IOWA 52060  
PHONE 319-652-5631

INDUSTRIAL OIL  
COOLERS. INDUSTRIAL  
AIR TO AIR COOLERS.

PERPEX GROUP, MCQUAY-PERPEX INC.  
RUSSELL BIRKHEAD, PLANT MGR.  
1116 E. 7TH  
WASHINGTON, IOWA  
MAILING ADDRESS  
P.O. BOX 50  
WASHINGTON, IOWA 52353

HEAT TRANSFER  
PRODUCTS. HEAT  
EXCHANGERS.

ILLS, INC. \*  
LOWAY, GEN. MGR.

TANKS.



## INDUSTRIAL LIST

PERFEX GROUP, MCQUAY-PERFEX INC.  
TELEPHONE 319-653-6511

(CONT'D)

ADVANCE INDUSTRIES  
P.O. BOX 1410  
SIOUX CITY, IOWA 51102  
TELEPHONE 712-252-4101

(CONT'D)

PITTSBURGH-DES MOINES STEEL CO. \*  
S. A. MILLER, SALES MGR.  
93RD & HICKMAN  
CLIVE, IOWA  
MAILING ADDRESS  
P.O. BOX 1596  
DES MOINES, IOWA 50306  
TELEX 47-8433  
TELEPHONE 515-243-3261

PRESSURE & CRYOGENIC  
VESSELS. FABRICATED  
PLATE PRODUCTS.  
ELEVATED WATER TANKS.  
STORAGE TANKS &  
BINS. NUCLEAR  
CONTAINMENT  
COMPONENTS.

B.W.S.C. INC. \*  
GARY R. LONG, PRES.  
108 E. ASH ST.  
WINFIELD, IOWA 52659  
TELEPHONE 319-257-3301

DOWN  
U TROUGH  
FABRIC

SIEBRING MFG. CO.  
GENE KRUGER, SALES MGR.  
GEORGE, IOWA 51237  
TWX 910 968-1900  
TELEPHONE 712-475-3317

AIR TANKS.

CLAY EQUIPMENT CORP.  
DONALD R. WILSON, DIR., INTL. OPER.  
138 RIVERSIDE DRIVE  
CEDAR FALLS, IOWA  
MAILING ADDRESS  
P.O. BOX 729  
CEDAR FALLS, IOWA 50613  
TELEPHONE 319-268-0473

VENTIL

SPIEGEL'S \*  
PHILIP C. WIDMANN, PRES.  
215 RATH ST.  
WATERLOO, IOWA 50703  
TELEPHONE 319-234-5026

FABRICATED STEEL  
PLATE. HOPPERS.  
SMOKESTACKS.  
STORAGE TANKS.

CONSTRUCTION PRODUCTS, INC.  
A. L. JENNINGS, EXEC. V. PRES.  
4301 N.E. 14TH ST.  
DES MOINES, IOWA 50316  
TELEX 47-8374  
TELEPHONE 515-266-1141

STEEL  
(CO  
CONSTRUC

STAR AGRI PRODUCTS  
ROBERT L. JONES, PLANT MGR.  
2600 BROADWAY  
RED OAK, IOWA  
MAILING ADDRESS  
BOX 452  
RED OAK, IOWA 51566  
TELEPHONE 712-623-4896

PORTABLE STORAGE  
TANKS.

DOERFER, DIV. OF CONTAINER CORP. OF AMERICA  
HOMER LEYMASTER, GEN. MGR.  
201 WASHINGTON  
CEDAR FALLS, IOWA 50613  
TWX 910 525-2452  
TELEPHONE 319-277-3110

SHEET  
FABRIC

TAILOR & CO., INC. \*  
JOHN P. TAILOR, PRES.  
2237 STATE ST.  
BETTENDORF, IOWA 52722  
TELEPHONE 319-355-2621

COOLERS. EVAPORATORS.

DONCO INDUSTRIES  
EDGAR PERRY, PRES.  
1201A WASH. ST.  
ELDORA, IOWA  
MAILING ADDRESS  
P.O. BOX 491  
ELDORA, IOWA 50627  
TELEPHONE 515-858-5971

AIR DIFF

TOLMAN FABRICATING, INC.  
HOOVER FLEMMING, PRES.  
HIGHWAY 10  
ORANGE CITY, IOWA 51041  
TELEPHONE 712-737-4855

TANKS. HOPPER BINS.

EMERALD MFG. CO. \*  
JACK PIERCE, PRES.  
HIGHWAY 14 & 175 W.  
GRUNDY CENTER, IOWA 50638  
TELEPHONE 319-824-5215

PROCESS C  
TOWERS. CHEM  
CIRCULATING B

TRI CITY FABRICATING & WELDING CO. \*  
DONALD C. SHEWRY, PRES.  
1014 S. DITTMER ST.  
DAVENPORT, IOWA  
MAILING ADDRESS  
P.O. BOX 3504  
DAVENPORT, IOWA 52808  
TELEPHONE 319-323-3653

TANKS.

BRICKSON, C. E., CO., INC.  
DONALD A. BROCKLEY, GEN. MGR.  
1915 DEAN AVE.  
DES MOINES, IOWA 50316  
TELEPHONE 515-265-6151

DISPLAY FI  
(BAKERY & P.

TWIN-HYDRO INDUSTRIES \*  
GILMORE JOENS, OWNER  
R. #1  
ARTHUR, IOWA 51431  
TELEPHONE 712-367-2217

GASOLINE TANKS.  
FLANGE BARRELL ENDS.

G & L INDUSTRIES, INC.  
MYRON GORDON, PRES.  
1107 S. 11TH ST.  
OSKALOOSA, IOWA  
MAILING ADDRESS  
BOX 349  
OSKALOOSA, IOWA 52577  
TELEPHONE 515-673-8457

TRUCK FUSEE C  
BRACKETS. TRUC

YOUNG RADIATOR CO.  
VANLEER HEARN, PLANT MGR.  
R. #1  
CENTERVILLE, IOWA 52544  
TWX 910 520-1472  
TELEPHONE 515-856-8634

HEAT TRANSFER  
PRODUCTS. HEAVY DUTY  
RADIATORS. SHELL &  
TUBE HEAT EXCHANGERS.

GENERAL SHEET METAL WORKS, INC. \*  
PHILIP C. WIDMANN, PRES.  
217 RATH ST.  
WATERLOO, IOWA  
MAILING ADDRESS  
P.O. BOX 2476  
WATERLOO, IOWA 50703  
TELEPHONE 319-234-5428

JUNCTION BOXES  
COLLECTORS.  
BINS. DUCTS.  
CHUTES. CO

3444 SHEET METAL WORK

ADVANCE INDUSTRIES  
G. S. CHESN, PRES.  
2301 BRIDGEPORT DRIVE  
SIOUX CITY, IOWA  
MAILING ADDRESS

ALUMINUM FABRICATION.

HARVESTALL INDUSTRIES, INC. \*  
VINCE STEFFEN, PRES.  
3 N. WALNUT AVE.  
NEW HAMPTON, IOWA 50659  
TELEPHONE 515-394-4115

FOOD GRAINS DR  
STORAGE CONTA

HOLLY INDUSTRIES, INC. \*  
JOHN A. ZINK, PRES.

GRAIN ELI  
CI



# INDUSTRIAL LIST

3446

<p>Y INDUSTRIES, INC. Y SPRINGS, IOWA MAILING ADDRESS Y SPRINGS, IOWA HORNICK, IOWA 51026 ELEPHONE 712-874-3238</p>	<p>(CONT'D)</p>	<p>SNAP-ON TOOLS CORP., ALGONA PLANT HIGHWAY 18 ALGONA, IOWA MAILING ADDRESS P.O. BOX 220 ALGONA, IOWA 50511 TELEPHONE 515-295-2456</p>	<p>(CONT'D) TRAYS.</p>
<p>SIEGLER, INC./CUCKLER DIV. HEN W. JONES, DIR. OF INTL. OPER. W. SOUTH ST. ICELLO, IOWA MAILING ADDRESS BOX 438 ICELLO, IOWA 52310 ELEPHONE 319-465-3595</p>	<p>STEEL ROOFING &amp; SIDING (POLYVINYL FLUORIDE COATED). STEEL ROOFING &amp; SIDING (GALVANIZED).</p>	<p>SPIEGEL'S * PHILIP C. WIDMANN, PRES. 215 RATH ST. WATERLOO, IOWA 50703 TELEPHONE 319-234-5026</p>	<p>CUSTOM STEEL FABRICATION.</p>
<p>ABB MFG., INC. S MCCRABB, PRES. N. MILLER ST. LIBERTY, IOWA MAILING ADDRESS BOX 318 LIBERTY, IOWA 52776 ELEPHONE 319-627-2158</p>	<p>ROUND SLAB FORMS. BUILDING FOUNDATION FORMS.</p>	<p>SUDENGA INDUSTRIES, INC. LYLE HOLLANDER &amp; LARRY KRUSE, EXPORT P.O. BOX 8 GEORGE, IOWA 51237 TELEPHONE 712-475-3301</p>	<p>RAILROAD CAR UNLOADING HOPPERS.</p>
<p>ARN FARM SYSTEMS, INC. ARD VAN WYHE, MGR. W. 2ND ST. TER CITY, IOWA 50595 ELEPHONE 515-832-1811</p>	<p>GRAIN STORING &amp; DRYING BINS.</p>	<p>TAKCO, INC. * THOMAS A. KIERSEY, JR., PRES. 202 S. MADISON PRAIRIE CITY, IOWA 50228 TELEPHONE 515-994-2641</p>	<p>TOOL BOXES. ALUMINUM DUMP BOXES.</p>
<p>ER INDUSTRIES, INC. S M. GRACE, PLANT MGR. .S. HIGHWAY 30 ERSON, IOWA 50129 ELEPHONE 515-386-2195</p>	<p>REFUSE CONTAINERS.</p>	<p>TRI CITY FABRICATING &amp; WELDING CO. * DONALD C. SHEWRY, PRES. 1014 S. DITTMER ST. DAVENPORT, IOWA MAILING ADDRESS P.O. BOX 3504 DAVENPORT, IOWA 52808 TELEPHONE 319-323-3653</p>	<p>DUST COLLECTORS.</p>
<p>-O-MATIC MFG. CO., INC. * IAM R. VAN ZANTE, PRES. 3 A, IOWA MAILING ADDRESS BOX 305 A, IOWA 50219 ELEPHONE 515-628-1515</p>	<p>DISPLAY FIXTURES. SHEET METAL WORK. TOOL BOXES.</p>	<p>VICTOR AWNING MFG., INC. HARVIN J. LARSEN, PRES. CASEY, IOWA 50048 TELEPHONE 515-746-2224</p>	<p>ALUMINUM FOLDING AWNING COMPONENTS.</p>
<p>ES, GEORGE A., CO. FERNANDEZ, EXPORT MGR. STRIAL PARK ROAD B, IOWA MAILING ADDRESS BOX 458 B, IOWA 50036 WX 910 520-2431 ELEPHONE 515-432-3500</p>	<p>SHEETMETAL DUCT. METAL CULVERT PIPE.</p>	<p>WATERLOO INDUSTRIES, INC. WALLACE J. SULENTIC, PRES. 300 ANSBOROUGH AVE. WATERLOO, IOWA MAILING ADDRESS P.O. BOX 209 WATERLOO, IOWA 50704 TELEPHONE 319-235-7131</p>	<p>SHEET METAL PRODUCTS. DISPLAY EQUIPMENT. CARRYING CASES.</p>
<p>LTZ, L. H., MFG. CO. Y PAEPER, SALES MGR. W. PARKER ST. RLOO, IOWA 50704 ELEPHONE 319-234-7578</p>	<p>CONTRACT PRODUCTION SHEET METAL WORK.</p>	<p>3446 ARCHITECTURAL AND ORNAMENTAL METAL WORK</p>	
<p>NT DRIVE, INC. UR P. DE JONG, PRES. STRIAL AIR PARK GE CITY, IOWA MAILING ADDRESS BOX 227 GE CITY, IOWA 51041 ELEPHONE 712-737-4865</p>	<p>SNOW PLOWS FOR 4-WHEEL DRIVE VEHICLES.</p>	<p>CARDIS MFG. CO., INC. * DENNIS CARLSON, MGR. 1530 TRI VIEW AVE. SIOUX CITY, IOWA 51103 TELEPHONE 712-255-1986</p>	<p>ORNAMENTAL IRON.</p>
<p>EC CORP. * RT H. MEURER, PRES. STRIAL ROAD RLY, IOWA MAILING ADDRESS BOX 834 RLY, IOWA 50677 ELEPHONE 319-352-3020</p>	<p>SHEET METAL ASSEMBLIES.</p>	<p>CASWELL MFG. CO. R. C. CONLEY, SALES MGR. VINE ST. CHEROKEE, IOWA 51012 TELEPHONE 712-225-2591</p>	<p>STEEL FENCE.</p>
<p>-ON TOOLS CORP., ALGONA PLANT . HILLBURG, GEN. MGR.</p>	<p>MECHANIC TOOL CHESTS, ROLL CABS &amp; TOOL</p>	<p>HAPCO CORP. * CARL D. SWEARINGEN, V. PRES. GOLDFIELD, IOWA 50542 TELEPHONE 515-825-3300</p>	<p>FIRE ESCAPES.</p>
		<p>LITTLE BRUTE CO. C. L. NORLIN, MGR.</p>	<p>CAST ALUMINUM LAWN ORNAMENT.</p>

(\*) - COMPANY INTERESTED IN EXPORTING



## INDUSTRIAL LIST

LITTLE BRUTE CO.  
317 E. 1ST ST.  
MONTICELLO, IOWA 52310  
TELEPHONE 319-465-5161

(CONT'D)

MIRACLE RECREATION EQUIPMENT CO.  
GRINNELL, IOWA 50112  
TWX 910 520-2826  
TELEPHONE 515-236-7536

(CONT'D)

NEWELL MACHINERY CO. \*  
WALTER F. HEATON, PRES.  
5501 N. TOWNE PL. N.E.  
CEDAR RAPIDS, IOWA 52404  
TELEPHONE 319-393-1610

LADDERS, CATWALKS &amp; PLATFORMS.

MITCHELL ENGINEERING CO., DIV. OF THE CECO CORP.  
PETER E. HELGESEN, PLANT MGR.  
P.O. BOX 72  
MOUNT PLEASANT, IOWA 52641  
TELEPHONE 319-385-8001

METAL BUILDINGS

WOODBINE MFG. CO.  
ROSALIE BROWN, PRES. & OWNER  
WOODBINE, IOWA 51579  
TELEPHONE 712-647-2050

ORNAMENTAL WINDMILL.

MODERN FARM SYSTEMS, INC.  
WILLARD VAN WYHE, MGR.  
1811 W. 2ND ST.  
WEBSTER CITY, IOWA 50595  
TELEPHONE 515-832-1811

STEEL BUILDINGS

## 3448 PREFABRICATED METAL BUILDINGS AND COMPONENTS

ADVANCE INDUSTRIES  
G. S. CHESEN, PRES.  
2301 BRIDGEPORT DRIVE  
SIOUX CITY, IOWA  
MAILING ADDRESS  
P.O. BOX 1410  
SIOUX CITY, IOWA 51102  
TELEPHONE 712-252-4101

PRE-ASSEMBLED BUILDINGS.

MODERN HEAT & POWER CO. \*  
K. M. BISHOP, MGR.  
25 SCHOOL ST.  
CARLISLE, IOWA 50047  
TELEPHONE 515-989-3212

BATH ROOMS (STAINLESS STEEL)

AMERICAN BUILDINGS CO.  
JERRY BREMNER, SALES MGR.  
W. HIGHWAY 6  
ATLANTIC, IOWA  
MAILING ADDRESS  
P.O. BOX 476  
ATLANTIC, IOWA 50022  
TELEPHONE 712-243-4761

PRE-ENGINEERED METAL BUILDINGS.

REFRIGERATION, INC., DBA, PERCIVAL MFG. CO.  
S. RADNICH, PLANT MGR.  
1805 E. 4TH ST.  
BOONE, IOWA  
MAILING ADDRESS  
P.O. BOX 249  
BOONE, IOWA 50036  
TELEPHONE 515-432-6501

SCIENTIFIC GROWTH LABORATORIES CONSTANT TEMPERATURE &amp; HUMIDITY ENVIRONMENTAL LABORATORIES

B.W.S.C. INC. \*  
GARY R. LONG, PRES.  
108 E. ASH ST.  
WINFIELD, IOWA 52659  
TELEPHONE 319-257-3301

ALL-WELDED GRAIN BINS. OVERHEAD BINS. GRAIN PITS.

UNITED FARM TOOLS, INC., SPEEDY DIV.  
R. E. KAMMER, PRES.  
CITY PARK ROAD  
OELWEIN, IOWA  
MAILING ADDRESS  
P.O. BOX 311  
OELWEIN, IOWA 50662  
TELEPHONE 319-283-5451

STEEL CORNERS

CONRAD, INC. \*  
LEONARD F. CONRAD, PRES.  
P.O. BOX 88  
HOUGHTON, IOWA 52631  
TELEPHONE 319-469-4111

STEEL STORAGE BUILDINGS. CATTLE &amp; HOG SHELTERS.

WALSH MFG. CO. \*  
HAROLD C. MEAD, PRES.  
1200 FISHER ST.  
CHARLES CITY, IOWA 50616  
TELEPHONE 515-228-3414

GRAIN BIN SUPPORTS

HW BRAND EQUIPMENT, INC.  
MILT MAUPIN, GEN. MGR.  
725 PENROSE ST.  
GRINNELL, IOWA  
MAILING ADDRESS  
BOX 358  
GRINNELL, IOWA 52057  
TELEPHONE 515-236-5312

MESH WOVEN SWINE PRODUCTION FLOORING.

## 3449 MISCELLANEOUS METAL WORK

KANN MFG. SERVICE \*  
KIRK KANN, PRES.  
414 N. 3RD ST.  
GUTTENBERG, IOWA 52052  
TELEPHONE 319-252-2035

HOG BROODER HOUSE.

WADY INDUSTRIES, INC. \*  
MAC READ, V. PRES.  
510 E. GROVE ST.  
MAQUOKETA, IOWA 52060  
TELEPHONE 319-652-5136

STEEL PAVING JOISTS

LEAR SIEGLER, INC./CUCKLER DIV.  
STEPHEN W. JONES, DIR. OF INTL. OPER.  
105 W. SOUTH ST.  
MONTICELLO, IOWA  
MAILING ADDRESS  
P.O. BOX 438  
MONTICELLO, IOWA 52310  
TELEPHONE 319-465-3595

PRE-ENGINEERED BUILDING SYSTEMS &amp; COMPONENTS. SPECIALIZED BUILDINGS (INDUSTRY, COMMERCE &amp; AGRICULTURE).

345 SCREW MACHINE PRODUCTS, AND BOLTS, NUTS, SCREWS, RIVETS AND WASHERS

3451 SCREW MACHINE PRODUCTS

MIRACLE RECREATION EQUIPMENT CO.  
PAUL W. AHRENS, PRES.  
P.O. BOX 275

SILOS.

CUTLAS GEAR & MFG., INC.  
LAURA KLECKMER, HUB SALES MGR.  
706 W. 6TH ST.

SCREW MACHINE PRODUCTS



# INDUSTRIAL LIST

3469

<p>WAS GEAR &amp; MFG., INC.          TON, IOWA 52349          TELEPHONE 319-472-5269</p>	<p>(CONT'D)</p>	<p>MIDLAND FORGE, INC.          101 50TH AVE. S.W.          CEDAR RAPIDS, IOWA          MAILING ADDRESS          P.O. BOX 1627          CEDAR RAPIDS, IOWA 52406          TELEPHONE 319-362-1111</p>	<p>(CONT'D)</p>
<p>ES-ALBION CORP., KOOIMA MFG. DIV.          HWARD VAN OTTERLOO, CUSTOMER SERV. MGR.          HWAY 18 AT 21ST AVE.          K VALLEY, IOWA 51247          TELEPHONE 712-476-5315</p>	<p>AUTOMOTIVE &amp; MISC.          SCREW MACHINE          PRODUCTS.</p>	<p>NORDIC FORGE, INC.          HENSEL B. PETERSON, PRES.          807 N. 5TH ST.          GUTTENBERG, IOWA 52052          TELEPHONE 319-252-1707</p>	<p>HORSESHOES.</p>
<p>L MFG., INC.          G SCHULLER, SALES          VE &amp; RUSH LAKE ROAD          RENS, IOWA 50554          TELEPHONE 712-845-4503</p>	<p>SCREW MACHINE          CONTRACT MFG.</p>	<p>OSMUNDSON FORGE CO. - AN IOWA CORP.          B. M. OSMUNDSON, PRES.          400 BROADWAY          WEBSTER CITY, IOWA          MAILING ADDRESS          BOX 154          WEBSTER CITY, IOWA 50595          TELEPHONE 515-832-3720</p>	<p>DROP FORGINGS.</p>
<p>LER PRODUCTS CO.          BERT J. SELLERS, SALES MGR.          #5 BOX 2          EOOLA, IOWA 50213          TELEPHONE 515-342-2103</p>	<p>SCREW MACHINE PARTS.</p>	<p>WILSON, D. A., CO. *          DOUGLAS A. WILSON, PRES.          2017 E. LINCOLNWAY          AMES, IOWA          MAILING ADDRESS          P.O. BOX 1686          AMES, IOWA 50010          TELEPHONE 515-233-2436</p>	<p>RAILROAD MATERIALS--          PROGS, SWITCH POINTS,          GAUGE RODS.</p>
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<p>52 BOLTS, NUTS, SCREWS, RIVETS AND WASHERS</p>	<p>U-BOLTS. J-BOLTS.          MUFFLER CLAMPS.</p>	<p>ALUMINUM FOIL PACKAGING CO.          GLENN C. WOOLDRIDGE, PRES.          1800 33RD ST.          FORT MADISON, IOWA          MAILING ADDRESS          R. #2 BOX 15          FORT MADISON, IOWA 52627          TELEPHONE 319-372-5512</p>	<p>ALUMINUM FOIL          SEMI-RIGID          CONTAINERS.</p>
<p>CO INDUSTRIES, INC.          TOM ENGHAN, PRES.          1 NEW YORK AVE.          5 MOINES, IOWA          MAILING ADDRESS          O. BOX 853          5 MOINES, IOWA 50304          TELEX 47-8404          TELEPHONE 515-265-6101</p>	<p>ROLLED THREAD          PRODUCTS. THREADED          ROD. U-BOLTS.          I-BOLTS.          ACME THREADED NUTS.</p>	<p>3469 METAL STAMPINGS, NOT ELSEWHERE CLASSIFIED</p>	
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<p>E G MFG. CO.          ARLES BABER, CO. SUPVR.          2 S. KIRLIN          SSOUBI VALLEY, IOWA 51555          TELEPHONE 712-642-4012</p>	<p>SNAP LOCK PINS.</p>	<p>BERRY SYSTEMS, DIV. BERRY TOOL &amp; DIE CO.          ROBERT N. BERRY, PRES.          1906 STATE ST.          CEDAR FALLS, IOWA          MAILING ADDRESS          BOX 161          CEDAR FALLS, IOWA 50613          TELEPHONE 319-268-0107</p>	<p>CUSTOM STAMPINGS.</p>
<p>NSEN MILLS, BLADES &amp; HAMMERS          KENEALY, MGR.          O. BOX 35          OLA, IOWA 51559          TELEPHONE 712-485-2115</p>	<p>LOCK PINS. FASTENERS.</p>	<p>BUSCH INDUSTRIES *          HARVEY F. BUSCH, OWNER          P.O. BOX 46          SAINT OLAF, IOWA 52072          TELEPHONE 319-783-2418</p>	<p>MAIL BOXES.</p>
<p>LLER PRODUCTS CO.          BERT J. SELLERS, SALES MGR.          #5 BOX 2          EOOLA, IOWA 50213          TELEPHONE 515-342-2103</p>	<p>LUBRICATION          EQUIPMENT FITTINGS.</p>	<p>COOPER MFG. CO.          CLAYTON H. COOPER, PRES.          410 S. 1ST AVE.          MARSHALLTOWN, IOWA 50158          TELEPHONE 515-752-6736</p>	<p>STEEL SHIMS &amp; STEEL          STAMPINGS.</p>
<p>ERIOR, INC.          E. STAMPER, PLANT MGR.          MBELT INDUSTRIAL PARK          ENCEER, IOWA          MAILING ADDRESS          O. BOX 1148          ENCEER, IOWA 51301          TELEPHONE 712-262-7016</p>	<p>ANVILS, DRIVERS &amp;          JAWS (AUTOMATIC RIVET          SETTING MACHINE).</p>	<p>DECO PRODUCTS CO.          VERN L. IVEERSON, MGR. CUSTOMER SERVICE          506 SANFORD ST.          DECORAH, IOWA 52101          TELEPHONE 319-382-4264</p>	<p>METAL STAMPINGS.</p>
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<p>46 METAL FORGINGS AND STAMPINGS</p>	<p>FORGINGS.</p>	<p>DIEOMATIC, INC.          AL COOPER, GEN. SALES MGR.          300 S. 8TH ST.          MONTEZUMA, IOWA 50171          TELEPHONE 515-623-5753</p>	<p>METAL STAMPINGS.</p>
<p>462 IRON AND STEEL FORGINGS</p>	<p>EDKO MFG. INC.          STEVE DUNLAP, SALES MGR.</p>	<p>CONTRACT STAMPINGS.</p>	
<p>BIA CO., THE          EVE LARSON, MGR.          UGHWAY 5 N.          BIA, IOWA 52531          TELEPHONE 515-932-7107</p>	<p>EDKO MFG. INC.          STEVE DUNLAP, SALES MGR.</p>	<p>CONTRACT STAMPINGS.</p>	
<p>DLAND FORGE, INC.          A. CRAH, MGR. INSIDE SALES</p>	<p>FORGINGS.</p>	<p>CONTRACT STAMPINGS.</p>	

(\*) - COMPANY INTERESTED IN EXPORTING



## INDUSTRIAL LIST

EDKO MFG. INC. 2725 2ND AVE. DES MOINES, IOWA 50313 TELEPHONE 515-244-5121	(CONT'D)	PARR MFG., INC. 3001 S.W. MCKINLEY AVE. DES MOINES, IOWA 50315 TELEPHONE 515-285-8681	(CONT'D)
EMCO INDUSTRIES, INC. MILTON ENGMAN, PRES. 220 NEW YORK AVE. DES MOINES, IOWA MAILING ADDRESS P.O. BOX 853 DES MOINES, IOWA 50304 TELEX 47-8404 TELEPHONE 515-265-6101	CONTRACT STAMPINGS.	RISTO, INC. MILES DUCK, CONTROLLER 840 12TH ST. N.W. MASON CITY, IOWA 50401 TELEPHONE 515-423-1943	HOUSEWARES & C...
FARMMASTER DAN PETERSON, GEN. MGR. HIGHWAY 48 SHENANDOAH, IOWA 51601 TELEPHONE 712-246-2550	CUSTOM FORMING & STAMPING.	SARGENT CO., THE GARY SARGENT, PRES. 1730 I AVE. N.E. CEDAR RAPIDS, IOWA 52402 TELEPHONE 319-363-1302	WASTE BASKET TRAYS. CUSTOM BASKETS & SPECIAL HOLY ITEMS. LOCKABLE TRANSPORT BASKET CATHETER STERILIZING BASKET DRUG STORAGE BASKET
FARMER BROS. WELDING & MFG. ROBERT B. & GENE M. FARMER, PARTNERS. 1102 WASHINGTON ST. ELDORA, IOWA 50627 TELEPHONE 515-858-3651	METAL STAMPINGS.	SIMONSEN IRON WORKS, INC. WALTER A. SIMONSEN, PRES. SIOUX RAPIDS, IOWA 50585 TELEPHONE 712-283-2544	METAL STAMPINGS
G & G MFG. CO. CHARLES BABER, CO. SUPVR. 212 S. KIRLIN MISSOURI VALLEY, IOWA 51555 TELEPHONE 712-642-4012	POWDERED METAL CHAIN SPROCKETS.	SKITEC CORP. * ROBERT H. MEURER, PRES. INDUSTRIAL ROAD WAVERLY, IOWA MAILING ADDRESS P.O. BOX 834 WAVERLY, IOWA 50677 TELEPHONE 319-352-3020	METAL STAMPINGS
H & H MACHINE TOOL OF IOWA, INC. * R. W. MILLER, PRES. 525 E. 18TH ST. CEDAR FALLS, IOWA 50613 TELEPHONE 319-268-0181	LARGE PRESS WORK. CUSTOM STAMPING.	THOMAS, R. J., MFG. CO., INC. * R. J. THOMAS, PRES. HIGHWAY 59 S. CHEROKEE, IOWA 51012 TELEPHONE 712-225-5452	TRASH CAN (E...
J & J METAL SPINNING, INC. * VICTOR P. JUNKER, PRES. 1233 ACKERMANT ST. WATERLOO, IOWA 50703 TELEPHONE 319-232-0419	BAPTISMAL BOWLS (BRASS, ALUMINUM OR COPPER). FOUNDRY LADLES. GOLD PANS.	TOLEDO STAMPING & MFG.-DUBUQUE DIV. PAUL L. BRITT, V. PRES. & GEN. MGR. 32ND & JACKSON STS. DUBUQUE, IOWA 52001 TELEPHONE 319-583-5716	HEAT TREATING STAMPINGS. (M... STAMPING
JOHNSON, W. P., CO. ALVIN H. KIRSNER, PRES. 1ST & NEW YORK AVE. DES MOINES, IOWA 50313 TELEPHONE 515-288-7414	STAMPINGS, METAL.	TRI-STATE MFG., INC. * TERRY BROOKS, PRES. 3319 NEBRASKA AVE. COUNCIL BLUFFS, IOWA 51501 TELEPHONE 712-322-8670	METAL STAMPINGS
MCGREGOR ELECTRONIC INDUSTRIES, INC. * PAUL J. OSLAC, PRES. 132 1ST MCGREGOR, IOWA 52157 TELEPHONE 319-873-3414	STAMPINGS.	WATERLOO INDUSTRIES, INC. WALLACE J. SULENTIC, PRES. 300 ANSBOROUGH AVE. WATERLOO, IOWA MAILING ADDRESS P.O. BOX 209 WATERLOO, IOWA 50704 TELEPHONE 319-235-7131	TOOL B...
MIDWEST MFG. CO. DAVID E. SANDEEN, V. PRES.-GEN. MGR. 101 HIGH ST. KELLOGG, IOWA 50135 TWX 910 520-2002 TELEPHONE 515-526-8211	METAL STAMPINGS.	WAYNE-FERRELL, INC. * KERRIT M. SHEKER, SECY. 1807 STEVENS DRIVE IOWA CITY, IOWA MAILING ADDRESS P.O. BOX 2201 IOWA CITY, IOWA 52240 TELEPHONE 319-338-9206	MEDICATION T...
MILLER PRODUCTS CO. ROBERT J. SELLERS, SALES MGR. R. #5 BOX 2 OSCEOLA, IOWA 50213 TELEPHONE 515-342-2103	LIGHT METAL STAMPING.		
NORTHWEST MFG. CORP. * G.P. STAPLETON, PRES. 705 7TH AVE. CAMANCHE, IOWA 52730 TELEPHONE 319-259-1612	STAMPINGS.		
PARR MFG., INC. ERWIN PARR, PRES.	METAL STAMPINGS. OIL FILTER END CAPS.		



# INDUSTRIAL LIST

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(CONT'D)

COATING, ENGRAVING AND ALLIED SERVICES

RICHWAY PRODUCTS, INC.  
525 MAIN ST.  
JANESVILLE, IOWA 50647  
TELEPHONE 319-987-2224

ELECTROPLATING, PLATING, POLISHING, ANODIZING AND COLORING

348 ORDNANCE AND ACCESSORIES, EXCEPT VEHICLES AND GUIDED MISSILES

ALUMINUM POLISHING & ANODIZING.  
METRIC MFG. CO.  
E. KONK, PRES.  
3RD ST. S.W.  
JWA, IOWA 50009  
TELEPHONE 515-967-3778

3484 SMALL ARMS

CHROMING OF DIESEL ENGINE PARTS.  
LIN GM POWER CO.  
E. EMMONS, MFG. MGR.  
W.E. ORALABOR ROAD  
NY, IOWA  
MAILING ADDRESS  
635 AT 2ND AVE.  
MOINES, IOWA 50333  
TELEPHONE 515-288-9731

MERRILL CO.  
LINUS MERRILL, TREAS.-OWNER  
W. HIGH ST.  
ROCKWELL CITY, IOWA  
MAILING ADDRESS  
P.O. BOX 187  
ROCKWELL CITY, IOWA 50579  
TELEPHONE 712-297-8697

HAND GUNS, HAND GUN WRIST ATTACHMENT.

HARD CHROME PLATING.  
BED INDUSTRIES, INC. \*  
AS A. MEPPERD, PRES.  
RUSH LAKE ROAD  
BNS, IOWA 50554  
TELEPHONE 712-845-4548

349 MISCELLANEOUS FABRICATED METAL PRODUCTS  
3493 STEEL SPRINGS, EXCEPT WIRE

PRECIOUS METAL PLATING. PLATED THROUGH HOLES.  
LE, INC.  
L. RIDDLE, PRES.  
E. WASHINGTON  
ICELLO, IOWA 52310  
TELEPHONE 319-465-4387

MID-WEST SPRING MFG. CO.  
ROBERT L. BOSWELL, MGR.  
1612 S. 17TH AVE.  
MARSHALLTOWN, IOWA  
MAILING ADDRESS  
P.O. BOX 577  
MARSHALLTOWN, IOWA 50158  
TELEPHONE 515-752-4287

HELICAL SPRINGS.

METAL PLATING, POLISHING & GRINDING.  
RIOR/IDEAL  
S H. OSTER, V. PRES..  
S. 7TH ST.  
MOOSA, IOWA 52577  
TELEX 47-8356  
TELEPHONE 515-672-2595

3494 VALVES AND PIPE FITTINGS, EXCEPT PLUMBERS' BRASS GOODS

COATING, ENGRAVING AND ALLIED SERVICES, NOT ELSEWHERE CLASSIFIED

ARROW-ACME CORP.  
ARDEN BOEGER, GEN. MGR.  
E. 2ND & HARRIS DRIVE  
WEBSTER CITY, IOWA  
MAILING ADDRESS  
P.O. BOX 218  
WEBSTER CITY, IOWA 50595  
TELEPHONE 515-832-3120

AUTOMATIC WATER CONTROL VALVES.

CUSTOM GALVANIZING.  
OR METALS, INC. \*  
PIEPER, TRAFFIC MGR.  
OF 27TH ST.  
MADISON, IOWA  
MAILING ADDRESS  
BOX 305  
MADISON, IOWA 52627  
TELEPHONE 319-372-5311

CHECK-ALL VALVE MFG. CO.  
CRAWFORD C. HUBBELL, PRES.  
520 S.W. 5TH ST.  
DES MOINES, IOWA  
MAILING ADDRESS  
P.O. BOX 835  
DES MOINES, IOWA 50304  
TELEX 47-8494  
TELEPHONE 515-283-2171

CHECK VALVES.

HOT GOLD LEAF EMBOSsing.  
S MFG. CO.  
A. HAAS, EXEC. V. PRES.  
E. GRAND  
MOINES, IOWA 50309  
TELEPHONE 515-282-0267

CHERRY-BURRELL CORP., UNIT OF AMCA INTL. INC.  
T. E. JURACEK, V. PRES.-EXPORT  
2400 6TH ST. S.W.  
CEDAR RAPIDS, IOWA 52406  
TELEX 46-4426  
TELEPHONE 319-365-5221

FITTINGS & VALVES. AUTOMATIC AIR OPERATED VALVES.

GALVANIZING, HOT DIP.  
-TITE MFG. CO., INC.  
JOHNSON, EXEC. V. PRES.  
W. JEFFERSON  
ERSET, IOWA 50273  
TELEPHONE 515-462-1313

METAL NAMEPLATES. NUMBERED METAL TAGS. EMBOSSED METAL PLATES. WATCHBAND CALENDARS. INVENTORY CONTROL TAGS.  
LCRAFT, INC.  
O SNEY, CONTROLLER  
4TH S.W.  
N CITY, IOWA 50401  
TELEPHONE 515-423-9460

CLOW CORP.-VALVE DIV.  
J. E. HARRIS, CENTRAL REG. SALES MGR.  
S. 2ND & 8TH AVE. E.  
OSKALOOSA, IOWA  
MAILING ADDRESS  
P.O. BOX 350  
OSKALOOSA, IOWA 52577

CAST IRON GATES & BUTTERFLY VALVES.

CUSTOM SPRAY PAINTING FOR TRADE.  
WAY PRODUCTS, INC.  
BORGLUN, PRES.



## INDUSTRIAL LIST

CLOW CORP.-VALVE DIV.  
TELEPHONE 515-673-8611

(CONT'D)

WELSON, L. R., CORP.  
1513 W. 4TH ST.  
MANNING, IOWA 51455  
TELEPHONE 712-653-8111

(CONT'D)  
SPRINKLER E

COMMERCIAL SHEARING INC.  
R. K. GETMAN, PLANT MGR.  
56 5TH AVE.  
CENTRAL CITY, IOWA 52214  
TELEPHONE 319-438-6184

HYDRAULIC VALVES.

NORTHERN IOWA DIE CASTING, INC.  
RUSH M. SHORTLEY, PRES.  
HIGHWAY 71 S.  
MILFORD, IOWA  
MAILING ADDRESS  
P. O. BOX 145  
MILFORD, IOWA 51351  
TELEPHONE 712-338-4649

FLOOR LA

CRANE CO.  
V. C. MALONE, GEN. MGR.  
1000 N. 12TH AVE.  
WASHINGTON, IOWA 52353  
TELEPHONE 319-653-5401

CAST IRON GATE &  
CHECK VALVES.

OHLER MACHINERY CO.  
RALPH E. OHLER, MGR.  
HIGHWAY 218 N.  
JAMESVILLE, IOWA 50647  
TELEPHONE 319-987-2121

CHECK VALVES. COM  
FOOT VALV  
STRAI

ENERGY MFG. CO., INC.  
R. D. LABIMER, GEN. MGR.  
100 N. MAIN ST.  
MONTICELLO, IOWA 52310  
TELEPHONE 319-465-3537

HYDRAULIC VALVES &  
ACCESSORIES.

PRINCE MFG. CORP.  
DON PATRICK, SALES MGR.  
4600 S. LEWIS BLVD.  
SIOUX CITY, IOWA  
MAILING ADDRESS  
P. O. BOX 537  
SIOUX CITY, IOWA 51102  
TELEX 48-7143  
TELEPHONE 712-277-4061

HYDRAULIC VAL

FARMECON, INC. \*  
CHARLES H. CLAY, JR., V. PRES.  
1405 CENTER ST.  
CEDAR FALLS, IOWA 50613  
TELEPHONE 319-266-2221

MILK INLET VALVES.

FISHER CONTROLS CO.  
J. H. BOYD, SR., V. PRES.  
205 S. CENTER ST.  
MARSHALLTOWN, IOWA  
MAILING ADDRESS  
P. O. BOX 190  
MARSHALLTOWN, IOWA 50158  
TELEX 47-8456  
TELEPHONE 515-754-3011

CONTROL VALVES.

REDI WATER CONDITIONING CO. \*  
HARRY J. SAMMS, GEN. MGR.  
HIGHWAY 30 W.  
DE WITT, IOWA  
MAILING ADDRESS  
P. O. BOX 185  
DE WITT, IOWA 52742  
TELEPHONE 319-659-9198

VALVE-WAT

HONEYBEE CO., INC.  
HERLE S. ROWLES, PRES.  
P. O. BOX 278  
EVERLY, IOWA 51338  
TELEPHONE 712-834-2366

CHEMICAL EDUCTOR.

RITCHIE INDUSTRIES, INC.  
DAN DURBIN, EXPORT MGR.  
120 S. MAIN  
CONRAD, IOWA 50621  
TELEPHONE 515-366-2525

TANK

MAG-DYNAMICS INC. \*  
JIM MCCLELLAN, OWNER  
212 GATEWAY  
OTTUMWA, IOWA  
MAILING ADDRESS  
P. O. BOX 874  
OTTUMWA, IOWA 52501  
TELEPHONE 515-683-1833

CUSHION VALVES &  
LEVELING VALVES FOR  
HYDRAULIC SYSTEMS.

SIMONSEN IRON WORKS, INC.  
WALTER A. SIMONSEN, PRES.  
SIOUX RAPIDS, IOWA 50585  
TELEPHONE 712-283-2544

FLOAT

MARTINSON MFG. CO., INC.  
J. D. CRAWFORD, V. PRES. & GEN. MGR.  
118 1ST ST. S.  
SHEFFIELD, IOWA  
MAILING ADDRESS  
BOX 686  
SHEFFIELD, IOWA 50475  
TELEPHONE 515-892-3431

STOCK TANK FLOAT  
VALVES. IRRIGATION  
VALVES.

3495 WIRE SPRINGS

FLEXSTEEL INDUSTRIES, INC.  
J. B. CRAHAN, EXEC. V. PRES.  
P. O. BOX 877  
DUBUQUE, IOWA 52003  
TELEPHONE 319-556-7730

MERRILL MFG. CO., INC.  
NOEL H. ANDERSON, PRES.  
323 FLINDT DRIVE  
STORM LAKE, IOWA  
MAILING ADDRESS  
P. O. BOX 392  
STORM LAKE, IOWA 50588  
TELEPHONE 712-732-2760

PITLESS ADAPTERS (FOR  
WELLS). SPECIAL PIPE  
FITTING. DRAIN BACK  
VALVE (FOR DROP PIPE  
IN WELL). AIR VOLUME  
CONTROLS.

IOWA SPRING MFG. INC.  
JAMES A. BIANCO, PRES.  
2611 DEAN  
DES MOINES, IOWA  
MAILING ADDRESS  
P. O. BOX 4831  
DES MOINES, IOWA 50306  
TELEPHONE 515-265-8166

ROUND WIRE

MORRISON BROS. CO.  
DUNCAN GLAB, PRES.  
24TH & ELM ST.  
DUBUQUE, IOWA 52001  
TELEPHONE 319-583-5701

LIQUID HANDLING  
EQUIPMENT-GAS TANK  
VALVES, VENTS, BRASS  
& IRON COUPLINGS &  
JOINTS. GATE VALVES.  
LINE STRAINERS.

NELSON, L. R., CORP.  
TOM BANDOW, PLANT MGR.

VALVES-UNDERGROUND  
SYSTEMS. UNDERGROUND



(CONT'D)

MISCELLANEOUS FABRICATED WIRE PRODUCTS

ER PRODUCTS CORP.  
SCHAU, MGR.  
BOX 457  
AUQUA, IOWA 52565  
ELEPHONE 319-293-3176

WIRE MILK & ICE CREAM  
CASES. BULK &  
PACKAGED BUTTER  
BASKETS. WIRE EGG  
BASKETS. WIRE BAKERY  
PRODUCT RACKS. WIRE  
FREEZER BASKETS  
(POULTRY).

TWISTED WIRE.

LEY & CO., INC.  
EN DICK, TRAFFIC MGR.  
WAY 9 & 71  
IT LAKE, IOWA 51360  
ELEX 48-7135  
ELEPHONE 712-336-1520

OTO ROOTER CORP.  
300 ASHWORTH  
WEST DES MOINES, IOWA 50265  
TELEPHONE 515-223-1343

TOMANN-WAGG MFG. CO., INC.  
MERLE HOGREFE, PRES.  
R. #1  
ALBERT CITY, IOWA 50510  
TELEPHONE 712-843-2221

WIRE NURSERY  
PRODUCTS. WIRE  
DISPLAY RACKS.

TYWAL CO. \*  
THOMAS F. NEENAN, GEN. MGR.  
1ST ST. & CENTRAL AVE.  
CENTER POINT, IOWA 52213  
TELEPHONE 319-849-1844

MASONRY REINFORCING.  
MISC. WIRE PRODUCTS.

E CONTROLS DIV. OF ACCO  
SKEELS, PLANT MGR.  
6 STONE ST.  
FIELD, IOWA 52556  
ELEX 47-8358  
ELEPHONE 515-472-5121

MANUAL CONTROLS  
(CABLE).

WADY INDUSTRIES, INC. \*  
MAC READ, V. PRES.  
510 E. GROVE ST.  
MAQUOKETA, IOWA 52060  
TELEPHONE 319-652-5136

FABRICATED WIRE  
PRODUCTS.

WELLER, ERWIN, CO.  
OTTO W. SCHNEIDER, PRES.  
2105 CLARK ST.  
SIOUX CITY, IOWA 51104  
TELEPHONE 712-258-3531

FINE WIRE CABLE.  
PLASTIC COATED WIRE.

BERLAIN MFG. CORP.-COLLIS DIV.  
BELL, DIV. V. PRES.  
S. 19TH ST.  
TOW, IOWA 52732  
ELEX 46-8493  
ELEPHONE 319-242-7731

WELDED WIRE PRODUCTS.

YEOMAN & CO.  
HAROLD R. YEOMAN, SECY.-TREAS.  
P.O. BOX 30  
MONTICELLO, IOWA 52310  
TELEPHONE 319-465-3553

FRUIT JAR LIFTERS,  
HOLDERS & WRENCHES.

INDUSTRIES, INC.  
ON ENGHAN, PRES.  
NEW YORK AVE.  
MOINES, IOWA  
MAILING ADDRESS  
BOX 853  
MOINES, IOWA 50304  
ELEX 47-8404  
ELEPHONE 515-265-6101

FORMED WIRE PRODUCTS.

3499 FABRICATED METAL PRODUCTS, NOT ELSEWHERE CLASSIFIED

ER BROS. WELDING & MFG.  
MT B. & GENE M. FARMER, PARTNERS.  
WASHINGTON ST.  
WA, IOWA 50627  
ELEPHONE 515-858-3651

WIRE MERCHANDISING  
DISPLAY RACKS.

ADVANCE INDUSTRIES  
G. S. CHESEN, PRES.  
2301 BRIDGEPORT DRIVE  
SIOUX CITY, IOWA  
MAILING ADDRESS  
P.O. BOX 1410  
SIOUX CITY, IOWA 51102  
TELEPHONE 712-252-4101

STEEL FABRICATION.

RAND EQUIPMENT, INC.  
HAUPIN, GEN. MGR.  
PENROSE ST.  
WELL, IOWA  
MAILING ADDRESS  
358  
WELL, IOWA 52057  
ELEPHONE 515-236-5312

PANEL FENCING.

ARMSTRONG RIM & WHEEL MFG. CO.  
F. L. MILLER, PRES.  
W. HIGHWAY 9 BYPASS  
ARMSTRONG, IOWA  
MAILING ADDRESS  
P.O. BOX 48  
ARMSTRONG, IOWA 50514  
TELEPHONE 712-864-3202

AGRICULTURAL &  
INDUSTRIAL RIMS &  
WHEELS. HUBS.  
SPINDLES.

EYE CONCRETE PRODUCTS CO.  
I. SCHMIDGALL, DIR. OF EXPORT SALES  
WAY 61 S.  
APOLIS, IOWA  
MAILING ADDRESS  
BOX 9  
APOLIS, IOWA 52637  
ELEPHONE 319-394-3197

FORMED WIRE  
REINFORCEMENT SPACER.

BAKER MFG. CO. \*  
ELMER D. BAKER, OWNER  
903 CLEVELAND  
MOUNT AYR, IOWA 50854  
TELEPHONE 515-464-2313

CB ANTENNA MOUNTS.  
CB CONSOLE FLOOR  
MOUNTS (AUTO).

O-MATIC MFG. CO., INC. \*  
IAM R. VAN ZANTE, PRES.  
13  
A, IOWA  
MAILING ADDRESS  
BOX 305  
A, IOWA 50219  
ELEPHONE 515-628-1515

TILE GUARDS.

BRENT INDUSTRIES, INC.  
MICHAEL D. VAN MILL, PRES.  
R. #1  
SHELL ROCK, IOWA 50670  
TELEPHONE 319-885-4829

CONTRACT METAL  
FABRICATION.

I ROOTER CORP.  
IAM P. DAU, V. PRES. MKTG.

FLEXIBLE WIRE CABLE.

CENTRAL HYDRAULICS CO.  
WAYNE HUGHES, SALES MGR.  
CENTRAL STEEL ROAD  
CAMANCHE, IOWA  
MAILING ADDRESS  
P.O. BOX 919  
CLINTON, IOWA 52732  
TELEPHONE 319-243-7100

HYDRAULIC COMPONENTS.



## INDUSTRIAL LIST

CIZEK MFG. & DIST. CO., INC. * DELANE CIZEK, PRES. P.O. BOX 86 CLUTIER, IOWA 52217 TELEPHONE 319-479-2232	TILE GATES. HEAVY DUTY BICYCLE TYPE WHEELS. GOPHER TRAPS. SMALL ANIMAL TRAPS.	HAYES-ALBION CORP., KOOIMA MFG. DIV. HIGHWAY 18 AT 21ST AVE. ROCK VALLEY, IOWA 51247 TELEPHONE 712-476-5315	(CONT)
DANBOM LAKESIDE ENGINEERING, INC. DONALD IDSO, V. PRES. JCT. HIGHWAYS 71 & 32 MILFORD, IOWA 51351 TELEPHONE 712-338-2310	OUTBOARD MOTOR STANDS. DOCK LADDERS.	HOLLY INDUSTRIES, INC. * JOHN A. ZINK, PRES. HOLLY SPRINGS, IOWA MAILING ADDRESS HOLLY SPRINGS, IOWA P.O. HORNICK, IOWA 51026 TELEPHONE 712-874-3238	CUSTOM FABRICATED CUSTOM STEEL STEEL PACKING EQUIPMENT FABRICATED
DICO CO., INC. F. A. DEPUYDT, PRES. 200 S.W. 16TH DES MOINES, IOWA 50305 TWX 910 520-2677 TELEPHONE 515-244-7286	WHEEL ASSEMBLIES.	IOWA MACHINE & HEAT TREAT * J. L. JUHL, MGR. 206 EDWARDS WATERLOO, IOWA 50703 TELEPHONE 319-233-3918	METAL FABRICATED
EAGLE IRON WORKS ANDREW S. KRANTZ, PRES. 129 HOLCOMB DES MOINES, IOWA MAILING ADDRESS P.O. BOX 934 DES MOINES, IOWA 50304 TELEPHONE 515-243-1123	SPECIAL STEEL FABRICATIONS.	IOWA MALLEABLE IRON CO. T. A. LOUDEN, PRES. 9TH & KIRKWOOD AVE. FAIRFIELD, IOWA 52556 TELEPHONE 515-472-3116	EARTH ANCHORS
EMCO INDUSTRIES, INC. MILTON ENGBAN, PRES. 220 NEW YORK AVE. DES MOINES, IOWA MAILING ADDRESS P.O. BOX 853 DES MOINES, IOWA 50304 TELEX 47-8404 TELEPHONE 515-265-6101	STEEL FURNITURE LEGS.	IOWA RIVET TOOL CO., INC. * RAYMOND V. POSSEHL, PRES. ALBURNETT, IOWA 52202 TELEPHONE 319-842-2216	SUBCONTRACT MFG. EXPERIMENTAL MFG.
FARMMASTER DAN PETERSON, GEN. MGR. HIGHWAY 48 SHENANDOAH, IOWA 51601 TELEPHONE 712-246-2550	ANCHORS.	J & L MFG., INC. GREGG SCHULLER, SALES OLIVE & RUSH LAKE ROAD LAURENS, IOWA 50554 TELEPHONE 712-845-4503	CONTRACT MFG. COMPONENT MFG.
FAUCONNIERE MFG. CORP. WILLIAM HAM, PRES. DRAWER P CENTRAL CITY, IOWA 52214 TELEPHONE 319-438-6106	TENT STAKES. BACK PACK RACKS.	JAYMAR CO. * VONNIE PRUISHANN, OWNER R. #3 WEBSTER CITY, IOWA 50595 TELEPHONE 515-832-3055	TROPHIES & PLATE
FROMMELT IND., INC.-SAFETY DIV. BETTY TINKHAM, OFFICE MGR. 2455 KERPER BLVD. DUBUQUE, IOWA 52001 TELEX 46-8528 TELEPHONE 319-556-5151	INDUSTRIAL SAFETY SCREENS & GLOVE HEAT PROTECTORS.	KANN MFG. SERVICE * KIRK KANN, PRES. 414 N. 3RD ST. GUTTENBERG, IOWA 52052 TELEPHONE 319-252-2035	CONTRACT FABRICATED
GENERAL SHEET METAL WORKS, INC. * PHILIP C. WIDMANN, PRES. 217 BATH ST. WATERLOO, IOWA MAILING ADDRESS P.O. BOX 2476 WATERLOO, IOWA 50703 TELEPHONE 319-234-5428	CUSTOM FABRICATED METAL PARTS.	KAY PARK-REC CORP. KEITH BOEGLUN, PRES. JANESVILLE, IOWA 50647 TELEPHONE 319-987-2313	GAS TANK ST
GREGORY EQUIPMENT & MFG. CO. * JAMES E. GREGORY, PRES. 1314 17TH ST. FORT MADISON, IOWA 52627 TELEPHONE 319-372-5314	SUBCONTRACT MFG. CUSTOM FABRICATING.	KELLER INDUSTRIES DAVID HARMAN, MGR. PROGRESS PARK R. #5 MUSCATINE, IOWA MAILING ADDRESS P.O. BOX 808 MUSCATINE, IOWA 52761 TELEPHONE 319-263-0442	ALUMINUM LADLE PLATFORM, S.P. EXTENSION
GRIP-TITE MFG. CO., INC. C. E. JOHNSON, EXEC. V. PRES. 115 W. JEFFERSON WINTERSSET, IOWA 50273 TELEPHONE 515-462-1313	GUY ANCHOR. EARTH ANCHOR (SCREW TYPE). EXPANDING & CROSS PLATE GUY ANCHORS.	LEE ALUMINUM FOUNDRY & MFG. CO. * LEON H. HOSCH, OWNER & PRES. NEW ALBIN, IOWA 52160 TELEPHONE 319-544-4255	CUSTOM MANUFACTURE
HAYES-ALBION CORP., KOOIMA MFG. DIV. LEONARD VAN OTTERLOO, CUSTOMER SERV. MGR.	HYDRAULIC COMPONENTS.	LEFEBURE, DIV. WALTER KIDDE & CO., INC. ROBERT BISINGER, EXPORT MGR. 308 29TH ST. N.E. CEDAR RAPIDS, IOWA MAILING ADDRESS	BANK VAULT DOOR RECORD VAULT DOOR SAFETY DEPOSIT BOX NIGHT DEPOSIT UNITS. STEEL DELIVERED



# INDUSTRIAL LIST

3499

<p>URE, DIV. WALTER KIDDE &amp; CO., INC. BOX 2028 RAPIDS, IOWA 52406 LEPHONE 319-366-2771</p>	<p>(CONT'D) RECEIVING CHESTS. PNEUMATIC DRIVE-UP BANKING SYSTEM. DRIVE-UP WINDOW DRAWER SYSTEM. TELLER CASH-HANDLING PEDESTAL. MACHINE BASE UNIT (STERL).</p>	<p>MORSE CHAIN DIV., BORG WARNER CORP. JOHN RECTOR, CUSTOMER SERVICE MGR. P.O. BOX 888 KEOKUK, IOWA 52632 TELEX 46-8536 TELEPHONE 319-524-8430</p>	
<p>AFG. CO. T A. LOUKS, PRES. M, IOWA 50106 LEPHONE 515-476-3962</p>	<p>SNAG-PROOF BOAT ANCHOR.</p>	<p>NORTHERN ENGRAVING CO., INC. JAMES BURROUGHS, MGR. 902 ROSSVILLE ROAD WAUKON, IOWA 52172 TELEPHONE 319-568-3443</p>	<p>BARGE BUMPERS.</p>
<p>CR'S WELDING INC. * LUMBECK, OWNER BOX 98 RA, IOWA 50482 LEPHONE 515-892-3242</p>	<p>STEEL FABRICATION.</p>	<p>PELLA INDUSTRIES, INC. * LARRY E. TOOM, PRES. 221 SOUTH ST. PELLA, IOWA MAILING ADDRESS P.O. BOX 364 PELLA, IOWA 50219 TELEPHONE 515-628-1333</p>	<p>DECORATIVE METAL TRIM &amp; NAMEPLATES.</p>
<p>O. H. PATTON, PRES. TH ST. S.W. CITY, IOWA MAILING ADDRESS BOX 1646 CITY, IOWA 50401 LEPHONE 515-424-5201</p>	<p>WRIST CALENDARS.</p>	<p>PETTY LIVESTOCK EQUIP. &amp; MFG. CO. * DALE E. PETTY, PRES. HIGHWAY 96 W. GLADBROOK, IOWA 50635 TELEPHONE 515-473-3020</p>	<p>BOAT DOCKS.</p>
<p>ENTERPRISES, INC. T HUSFELDT, SECY.-TREAS. BONT ST. NG, IOWA 51455 LEPHONE 712-653-3621</p>	<p>METAL GRAIN GATES.</p>	<p>PICKWICK CO. WALTER F. COREY, PRES. 1120 GLASS ROAD N.E. CEDAR RAPIDS, IOWA 52402 TELEPHONE 319-393-7443</p>	<p>CONTRACT MFG.</p>
<p>NSON MFG. CO., INC. CRAWFORD, V. PRES. &amp; GEN. MGR. ST ST. S. IELD, IOWA MAILING ADDRESS 86 IELD, IOWA 50475 LEPHONE 515-892-3431</p>	<p>WATERTIGHT WELL CAPS.</p>	<p>PLASTICO LTD. * FRANK WILLIS, MGR. 303 CENTER ST. MANNING, IOWA 51455 TELEPHONE 712-653-2882</p>	<p>PLASTIC INJECTION MOLDS.</p>
<p>BB MFG., INC. I MCCRABB, PRES. I. HILLER ST. LIBERTY, IOWA MAILING ADDRESS BOX 318 LIBERTY, IOWA 52776 LEPHONE 319-627-2158</p>	<p>WELDED TUBE LADDER.</p>	<p>RID-A-BIRD, INC. * ROBERT D. BOSCH, PRES. 1224 GRANDVIEW AVE. MUSCATINE, IOWA 52761 TELEPHONE 319-263-7970</p>	<p>BIRD REPELLING PERCH.</p>
<p>OWA WORKSHOPS, INC. * TH EXLINE, EXEC. DIR. E. 14TH AVE. FALLTOWN, IOWA MAILING ADDRESS BOX 966 FALLTOWN, IOWA 50158 LEPHONE 515-752-3697</p>	<p>SUBCONTRACT MFG. &amp; ASSEMBLY.</p>	<p>RITCHIE INDUSTRIES, INC. DAN DURBIN, EXPORT MGR. 120 S. MAIN CONRAD, IOWA 50621 TELEPHONE 515-366-2525</p>	<p>PET FOUNTAINS.</p>
<p>ST INDUSTRIES, INC. ULSHAPER, GEN. MGR. OHIO ST. GROVE, IOWA 51445 LEPHONE 712-364-3365</p>	<p>DOCKS &amp; DOCK EQUIPMENT.</p>	<p>ROCKLIN MFG. CO. L. J. ROCKLIN, GEN. MGR. 110 S. JENNINGS SIOUX CITY, IOWA 51102 TELEPHONE 712-255-7957</p>	<p>SHOCK MOUNT &amp; VIBRATION CONTROL EQUIPMENT. CONTRACT MFG.</p>
<p>RN HEAT &amp; POWER CO. * BISHOP, MGR. CHOOL ST. ISLE, IOWA 50047 LEPHONE 515-989-3212</p>	<p>WATER FOUNTAINS (STAINLESS STEEL). STEEL FABRICATING.</p>	<p>S.M.V. INDUSTRIES, INC. BOB WILCOX, MGR. 125 S. MAIN ST. COUNCIL BLUFFS, IOWA 51501 TELEPHONE 712-323-0656</p>	<p>MOWER WHEELS.</p>
<p>SON BROS. CO. AN GLAB, PRES. &amp; ELM ST. QUE, IOWA 52001 LEPHONE 319-583-5701</p>	<p>GAS TANK CAPS &amp; COVERS.</p>	<p>SAMPSON SUPPLY &amp; MFG., INC. * JOE MATOUS, PRES. 1460 W. AIRLINE WATERLOO, IOWA 50703 TELEPHONE 319-234-5567</p>	<p>CUSTOM STEEL FABRICATION. FABRICATED AIR POLLUTION EQUIPMENT.</p>
<p>SON BROS. CO. AN GLAB, PRES. &amp; ELM ST. QUE, IOWA 52001 LEPHONE 319-583-5701</p>	<p>WATER FOUNTAINS (STAINLESS STEEL). STEEL FABRICATING.</p>	<p>SIMONSEN IRON WORKS, INC. WALTER A. SIMONSEN, PRES. SIOUX RAPIDS, IOWA 50585 TELEPHONE 712-283-2544</p>	<p>BOTTLE GAS STANDS.</p>
<p>SON BROS. CO. AN GLAB, PRES. &amp; ELM ST. QUE, IOWA 52001 LEPHONE 319-583-5701</p>	<p>GAS TANK CAPS &amp; COVERS.</p>	<p>SIOUX AUTOMATION CENTER, INC. * JOHN BYL, PRES. 877 1ST AVE. N.W.</p>	<p>GENERATOR CARTS.</p>

(\*) - COMPANY INTERESTED IN EXPORTING



## INDUSTRIAL LIST

SIoux AUTOMATION CENTER, INC.  
SIoux CENTER, IOWA 51250  
TELEPHONE 712-722-1488

(CONT'D)

TRI-STATE INDUSTRIES, INC.  
10 S. MAIN  
DUBUQUE, IOWA 52001  
TELEPHONE 319-588-0535

(CONT'D)

SKITEC CORP. \*  
ROBERT H. MEURER, PRES.  
INDUSTRIAL ROAD  
WAVERLY, IOWA  
MAILING ADDRESS  
P.O. BOX 834  
WAVERLY, IOWA 50677  
TELEPHONE 319-352-3020

TUBE BENDING &  
FABRICATION.

TRI-STATE MFG., INC. \*  
TERRY BROOKS, PRES.  
3319 NEBRASKA AVE.  
COUNCIL BLUFFS, IOWA 51501  
TELEPHONE 712-322-8670

LIGHT ADAPTE

STAATS MFG. CO.  
KEETH MCCABE, MGR.  
812 N. LINCOLN  
MOUNT PLEASANT, IOWA 52641  
TELEPHONE 319-385-3615

TROPHIES.

UNITED EQUIPMENT ACCESSORIES, INC.  
MARK J. HANAWALT, EXPORT MGR.  
HIGHWAY 3 E.  
WAVERLY, IOWA  
MAILING ADDRESS  
P.O. BOX 817  
WAVERLY, IOWA 50677  
TELEPHONE 319-352-3946

PNEUMATIC SEW

STATE STEEL SUPPLY CO. \*  
JACK BERNSTEIN, PRES.  
214 COURT ST.  
SIoux CITY, IOWA 51101  
TELEPHONE 712-277-2931

CUSTOM FABRICATION.

WADY INDUSTRIES, INC. \*  
MAC BEAD, V. PRES.  
510 E. GROVE ST.  
MAQUOKETA, IOWA 52060  
TELEPHONE 319-652-5136

SUBCONTRA

STODDARD MFG. CO.  
M. C. STODDARD, PRES.  
3244 WAGNER ROAD  
WATERLOO, IOWA 50701  
TELEPHONE 319-235-6555

CUSTOM FABRICATING,  
SHEARING & FORMING,  
PUNCH, DRILL & WELD.

WALDON MFG. INC. \*  
MELVIN WALDON, PRES.  
205 6TH ST. S.W.  
CLARION, IOWA 50525  
TELEPHONE 515-532-3815

FABRICATED METAL  
PRODUCTS

STREATOR PRODUCTS CORP. \*  
CHESTER H. DANIELSON, PRES.  
408 W. LOWE AVE.  
FAIRFIELD, IOWA  
MAILING ADDRESS  
P.O. BOX 398  
FAIRFIELD, IOWA 52556  
TELEPHONE 515-472-3066

HIGHWAY TRIPOD  
STANDS, ROAD BLOCKS &  
SAFETY FLAGS.

WENWICK METAL MFG. INC. \*  
RICHARD HYPELL, PRES.  
1925 E. 4TH ST.  
SIoux CITY, IOWA 51101  
TELEPHONE 712-252-4201

CUSTOM FABRICATION

SUNDSTRAND HYDRO-TRANSMISSION DIV.  
GERHARD P. CLAUSIUS, JR., MKTG. MGR.  
2800 E. 13TH ST.  
AMES, IOWA 50010  
TWA 910 520-1150  
TELEPHONE 515-239-6000

HYDRAULIC COMPONENTS.

WILCOX ALL-PRO TOOLS & SUPPLY CO.  
ERNEST J. WILCOX, PRES.  
R. #1  
MONTEZUMA, IOWA 50171  
TELEPHONE 515-623-3138

BARRICADE

SWANSON ENGINEERING, INC.  
P. R. SWANSON, JR., PRES.  
5708 W. CEDAR WAPSIE ROAD  
CEDAR FALLS, IOWA  
MAILING ADDRESS  
P.O. BOX 508  
CEDAR FALLS, IOWA 50613  
TELEPHONE 319-987-2456

SLEEVING STANDS.

YEOMAN & CO.  
HAROLD B. YEOMAN, SECY.-TREAS.  
P.O. BOX 30  
MONTICELLO, IOWA 52310  
TELEPHONE 319-465-3553

TOOL DISPLAY

## 35 MACHINERY, EXCEPT ELECTRICAL

351 ENGINES AND TURBINES

3511 STEAM, GAS, AND HYDRAULIC TURBINES, AND TURBINE  
GENERATOR SET UNITS

TAKCO, INC. \*  
THOMAS A. KIERSEY, JR., PRES.  
202 S. MADISON  
PRAIRIE CITY, IOWA 50228  
TELEPHONE 515-994-2641

CARWASH FRAMEWORK.  
CONTRACT  
MANUFACTURING.

TOLMAN FABRICATING, INC.  
HOOVER FLEMING, PRES.  
HIGHWAY 10  
ORANGE CITY, IOWA 51041  
TELEPHONE 712-737-4855

MISC. FABRICATED  
METAL PRODUCTS.

TRANE CO., THE  
JOHN SIEKERT, TURBINE PLANT MGR.  
1106 WASHINGTON ST.  
BURLINGTON, IOWA 52601  
TELEX 46-8448  
TELEPHONE 319-754-6541

STEAM TURBINE

TRI CITY FABRICATING & WELDING CO. \*  
DONALD C. SHEWRY, PRES.  
1014 S. DITTMER ST.  
DAVENPORT, IOWA  
MAILING ADDRESS  
P.O. BOX 3504  
DAVENPORT, IOWA 52808  
TELEPHONE 319-323-3653

MACHINE BASES.  
FABRICATED METAL  
PRODUCTS.3519 INTERNAL COMBUSTION ENGINES, NOT ELSEWHERE  
CLASSIFIED

TRI-STATE INDUSTRIES, INC.  
HAROLD J. HELLER, PRES.

BOAT ANCHOR. PIE  
IRONS. AUXILIARY

CATERPILLAR TRACTOR CO.  
HIGHWAY 67 & FENNO ROAD  
BETTENDORF, IOWA 52722  
TELEPHONE 319-359-7133

REMANUFACTURED DIE  
TRUCK ENGI



# INDUSTRIAL LIST

3523

<p>OUTBOARD MOTORS                  M ENGINES CORP.                  HAYBERRY, INTL. SALES MGR.                  5 MAPLE STS.                  ETA, IOWA 52060                  EX 46-8407                  TELEPHONE 319-652-2411</p>	<p>SMALL GASOLINE ENGINES. OUTBOARD MOTORS. COMPONENT ENGINE PARTS.</p>	<p>ALLAN MACHINE CO.                  AMES, IOWA                  MAILING ADDRESS                  P.O. BOX 1803                  AMES, IOWA 50010                  TELEPHONE 515-232-9490</p>	<p>(CONT'D)                  CLEANERS, SELF PROPELLED COMBINES)</p>
<p>ADAPTA                  O., INC., THE                  P. SYNDER, EXEC. V. PRES.                  BERPER BLVD.                  E, IOWA 52001                  TELEPHONE 319-556-4460</p>	<p>OUTBOARD MOTORS.</p>	<p>ALLIED PRECISION PRODUCTS, INC. *                  GARY NIELSEN, OWNER                  30 E. ELM                  POCAHONTAS, IOWA 50574                  TELEPHONE 712-335-4250</p>	<p>REMANUFACTURED FARM TRACTOR PARTS.</p>
<p>TIC SW                  L THERMO INC.                  J. MILLER, V. PRES.                  8N DRIVE                  ETA, IOWA 52060                  TELEPHONE 319-652-5631</p>	<p>INDUSTRIAL RADIATORS.</p>	<p>AMERICAN EQUIPMENT CORP. *                  F. JOHN ROOST, GEN. MGR.                  1600 W. HIGHLAND                  SIOUX CITY, IOWA                  MAILING ADDRESS                  P.O. BOX 3008                  SIOUX CITY, IOWA 51102                  TELEPHONE 712-255-7671</p>	<p>FARM MACHINERY &amp; EQUIPMENT.</p>
<p>CONTRACT                  -PERFEX, INC., PERFEX AFTERMARKET PRODUCTS DIV.                  ROTTER, OPER. MGR.                  T AVE.                  , IOWA 52349                  TELEPHONE 319-472-4763</p>	<p>ENGINE COOLING RADIATORS. INDUSTRIAL RADIATORS.</p>	<p>AMERICAN TOOL &amp; DIE, INC.                  CHARLES N. SALLADE, PRES.                  917 MAPLE ST.                  WEST DES MOINES, IOWA 50265                  TELEPHONE 515-225-6255</p>	<p>FERTILIZER PROBES.</p>
<p>ICATED PROD                  T SPECIALTY, INC. *                  A. LEBEDA, PRES.                  T ST. S.W.                  RAPIDS, IOWA 52404                  TELEPHONE 319-363-3609</p>	<p>TWO CYCLE RACING ENGINES. MODEL AIRCRAFT ENGINES.</p>	<p>BAKER MFG. CO. *                  ELMER D. BAKER, OWNER                  903 CLEVELAND                  MOUNT AYR, IOWA 50854                  TELEPHONE 515-464-2313</p>	<p>HAY MOVING EQUIPMENT &amp; TRAILERS.</p>
<p>FABRICA                  I GROUP, MCQUAY-PERFEX INC.                  L BIRKHEAD, PLANT MGR.                  I, 7TH                  IGTON, IOWA                  MAILING ADDRESS                  BOX 50                  IGTON, IOWA 52353                  TELEPHONE 319-653-6511</p>	<p>RADIATORS, HEAVY EQUIPMENT.</p>	<p>BER-LIN MFG. *                  BERNIE J. KRACHT, SR., OWNER                  R. #1, BOX 126                  TRIPOLI, IOWA 50676                  TELEPHONE 319-275-4372</p>	<p>RAISED SLAT-FLOORED PIG NURSERY.</p>
<p>BRICAB                  SHA ENGINE DIV., CLINTON PLANT,                  ER IND., INC.                  O T. HOAK, GEN. MGR.                  3. 4TH ST.                  ON, IOWA 52732                  K 910 525-1122                  TELEPHONE 319-242-2502</p>	<p>INTERNAL COMBUSTION ENGINES (STATIONARY - GAS).</p>	<p>BEST-WAY, INC. *                  KEITH RANSOM, V. PRES.                  1315 S. 8TH ST.                  CLEAR LAKE, IOWA                  MAILING ADDRESS                  P.O. BOX 5                  CLEAR LAKE, IOWA 50428                  TELEPHONE 515-357-6155</p>	<p>FERTILIZER TANK KIT. DISC KIT. SPRAY BOOM KIT. PLANTER ATTACHMENT KIT. TRAILER SPRAYERS. TRUCK SPRAY UNITS.</p>
<p>SPLAT ST                  FARM EQUIPMENT CO.                  FLNCH, PLANT MGR.                  AWLER ST.                  ES CITY, IOWA 50616                  LEX 46-5634                  TELEPHONE 515-257-2111</p>	<p>HIGH HORSEPOWER ENGINES.</p>	<p>BIMCO, INC.                  DORAN W. PENCE, V. PRES.                  R. #6                  BLOOMFIELD, IOWA                  MAILING ADDRESS                  P.O. BOX 98                  BLOOMFIELD, IOWA 52537                  TELEPHONE 515-664-2770</p>	<p>PICKUP RACKS.</p>
-----		<p>BLOOM INC. MFG. &amp; SUPPLY                  MARK COLLETT, MKTG. MGR.                  HIGHWAY 20 W.                  INDEPENDENCE, IOWA 50644                  TELEPHONE 319-827-1139</p>	<p>AUTOMATIC LIVESTOCK FEEDING SYSTEMS. GRAIN AUGERS.</p>
<p>FARM AND GARDEN MACHINERY AND EQUIPMENT</p>			
<p>FARM MACHINERY AND EQUIPMENT</p>			
-----		<p>BRENT INDUSTRIES, INC.                  MICHAEL D. VAN MILL, PRES.                  R. #1                  SHELL ROCK, IOWA 50670                  TELEPHONE 319-885-4829</p>	<p>GRAIN WAGONS.</p>
<p>AN TUREL                  LTD.                  EMMEDY, III, PRES.                  4TH AVE. S.                  LAKE, IOWA 50428                  TELEPHONE 515-357-7151</p>	<p>FLUSH TANKS FOR HOG CONFINEMENT BUILDINGS.</p>		
<p>T CITY MFG. CO.                  RD JOHNSON, OWNER                  T CITY, IOWA 50510                  TELEPHONE 712-843-5518</p>	<p>TURKEY WATERER. TRACTOR PLATFORMS. NEST GATES. TRACTOR CRANES. FARROWING PEN TROUGH. TANK HEATERS.</p>	<p>BUCKLEY &amp; BUSCH *                  LANA BUCKLEY, INTL. SALES                  28 2ND ST. S.W.                  DAYTON, IOWA 50530                  TELEPHONE 515-547-2230</p>	<p>AGRICULTURE FIELD SPRAYERS &amp; ACCESSORIES.</p>
<p>TURED BIE                  MACHINE CO.                  W. CLEM, OWNER                  DES MOINES AVE.</p>	<p>AGRICULTURAL RESEARCH EQUIPMENT (PLANTERS, THRESHER, SEED</p>	<p>BUSH HOG/KRAUS                  PHIL DUNCHAN, CONTROLLER                  P.O. BOX 127</p>	<p>LIME &amp; FERTILIZER SPREADERS. FERTILIZER BLENDERS. BULK FEED</p>

(\*) - COMPANY INTERESTED IN EXPORTING



## INDUSTRIAL LIST

BUSH HOG/KRAUS  
WALFORD, IOWA  
MAILING ADDRESS  
P.O. BOX 2459  
CEDAR RAPIDS, IOWA 52406  
TELEPHONE 319-366-0723

BUSH HOG/STAN HOIST  
GEORGE CALHOON, SALES MGR.  
JCT. HIGHWAYS 20 & 169  
FORT DODGE, IOWA  
MAILING ADDRESS  
P.O. BOX 834  
FORT DODGE, IOWA 50501  
TELEPHONE 515-576-1185

BUTLER MFG. CO.  
LARRY PRAGER, EXPORT MGR.  
125 BROAD  
STORY CITY, IOWA 50248  
TELEPHONE 515-733-4344

CAMPBELL INDUSTRIES, INC.  
CROM CAMPBELL, PRES.  
3201 DEAN AVE.  
DES MOINES, IOWA 50317  
TELEX 47-8396  
TELEPHONE 515-265-5331

CASE, J. I., CO.  
R. L. LAFOLLETTE, GEN. PLANT MGR.  
2117 STATE ST.  
BETTENDORF, IOWA 52722  
TELEPHONE 319-355-2611

CASE, J. I., CO.  
R. I. HALE, GEN. PLANT MGR.  
1930 DES MOINES AVE.  
BURLINGTON, IOWA  
MAILING ADDRESS  
P.O. BOX 848  
BURLINGTON, IOWA 52601  
TELEPHONE 319-753-4200

CASWELL MFG. CO.  
R. C. CONLEY, SALES MGR.  
VINE ST.  
CHEROKEE, IOWA 51012  
TELEPHONE 712-225-2591

CENTURY ENGINEERING CORP., DIV. MC CORD  
CORP.  
R. D. SORENSEN, V. PRES.-SALES  
221 4TH AVE. S.E.  
CEDAR RAPIDS, IOWA 52401  
TELEPHONE 319-364-4101

CESH CORP. \*  
DWAYNE RUTHERFORD, PRES.  
HIGHWAY 30 E.  
DENISON, IOWA  
MAILING ADDRESS  
P.O. BOX 370  
DENISON, IOWA 51442  
TELEPHONE 712-263-5681

CIZEK MFG. & DIST. CO., INC. \*  
DELANE CIZEK, PRES.  
P.O. BOX 86  
CLUTIER, IOWA 52217  
TELEPHONE 319-479-2232

CLAY EQUIPMENT CORP.  
DONALD R. WILSON, DIR., INTL. OPER.  
138 RIVERSIDE DRIVE  
CEDAR FALLS, IOWA  
MAILING ADDRESS  
P.O. BOX 729

(CONT'D)  
BODIES.

FARM LOADERS. FARM  
ELEVATORS. FIELD  
CULTIVATORS. SPRING  
TOOTH HARROWS.  
AUGERS. CHISEL PLOWS.  
DISC HARROWS.

CONTINUOUS FLOW HIGH  
SPEED GRAIN DRYER.  
BATCH TYPE GRAIN  
DRYER.

SEED & GRAIN DRIERS.

HARVESTING MACHINERY.  
AGRICULTURAL  
EQUIPMENT.

SKID STEER LOADERS.

WEIGHING CRATE.  
AUTOMATIC CATTLE  
CURRIER. PIG GRIPPING  
DEVICE. FARROWING  
CRATES. HOG CATCHING  
CHUTE. SOW FEEDING  
STALL.

FARM CROP SPRAY  
EQUIPMENT.

CONFINEMENT HOG  
SYSTEMS.

PTO UNIT.

WATER BOWLS.  
MILKING PARLOR  
STALLS. SILO  
UNLOADERS. FARM  
GATES. MECHANICAL  
FEEDERS. STALLS &

CLAY EQUIPMENT CORP.  
CEDAR FALLS, IOWA 50613  
TELEPHONE 319-268-0473

CONRAD, INC. \*  
LEONARD F. CONRAD, PRES.  
P.O. BOX 88  
HOUGHTON, IOWA 52631  
TELEPHONE 319-469-4111

CORNBELT MFG., INC. \*  
DOUGLAS BLASS, V. PRES.  
P.O. BOX 281  
EARLY, IOWA 50535  
TELEPHONE 712-273-5167

COUNTY LINE MFG.  
DELBERT SYTHARD, MGR.  
N. COUNTY LINE ROAD  
KEOTA, IOWA 52248  
TELEPHONE 515-636-3874

D-ROCKWELL MFG., INC.  
DOYLE DITZENBERGER, PRES.  
P.O. BOX 33  
ROCKWELL CITY, IOWA 50579  
TELEPHONE 712-297-8961

DAVID MFG. CO.  
ORLAND BARTZ, V. PRES.  
1600 12TH ST. N.E.  
MASON CITY, IOWA 50401  
TELEPHONE 515-423-6182

DAVIES MFG. CO. \*  
ROBERT L. DAVIES, PRES. & GEN. MGR.  
521 4TH ST. S.E.  
HAMPTON, IOWA 50441  
TELEPHONE 515-456-2257

DECKER MFG. CO.  
ORPHA DECKER, SALES MGR.  
312 BLONDEAU  
KLOKUK, IOWA 52632  
TELEPHONE 319-524-3304

DELAVAN CORP.  
ROGER C. CARLSON, V. PRES. MKTG.  
811 4TH ST.  
WEST DES MOINES, IOWA 50265  
TELEX 47-8403  
TELEPHONE 515-274-1561

DODGEN INDUSTRIES, INC.  
JOHN DODGEN, PRES.  
HIGHWAY 169 N.  
HUMBOLDT, IOWA 50548  
TELEX 46-5653  
TELEPHONE 515-332-3755

DONALDSON CO., INC.  
RUSSELL R. SAMS, PLANT MGR.  
S. EAST ST.  
GRINWELL, IOWA 50112  
TELEPHONE 515-236-6502

DONALDSON CO., INC.  
EDWARD D. MALLAM, PLANT MGR.  
301 5TH AVE. S.W.  
OELWEIN, IOWA 50662  
TELEPHONE 319-283-2610

(CONT'D)  
STANCHIONS. G  
EQUIP

GRAIN AND  
EQUIP

HOPPER BOT  
EQUIP

STOCK TANK. F  
TRAILERS. FLU  
FOR FARROWING  
STEEL PLAT  
FLOORING  
FARROWING  
BALE MOVER  
BALE REDE

ELEVATOR  
ACCESSORIE  
U-TROUGH  
CLAW  
ACCE

GRAIN  
MACHINE  
DRYER  
BIN-LEVE  
SPREADER  
GRAIN CHAW  
GRAIN FLOW/COM

TRACTOR &  
HITCH

CURRY COMBS.  
CURRYING  
CLEANER. HOG  
HOG RIG  
GROOMING B

AGRICULTURAL  
HO  
ACCE

BULK FEED

FARM T  
HUP

FARM TRACTOR  
DUTY AIR CLE  
RESTRICTION IND  
ACCE  
PRE-C  
ACCE



# INDUSTRIAL LIST

3523

<p>AT MFG. INC. ENE EBERT, V. PRES. ELIA, IOWA 51005 TELEPHONE 712-434-5677</p>	<p>TREADMILLS FOR HORSES. CONVEYOR AISLES &amp; HOG LOADING CHUTES.</p>	<p>FRENCH &amp; HECHT DIV. KELSEY-HAYES CO. 540 E. 3RD ST. DAVENPORT, IOWA MAILING ADDRESS P.O. BOX 3310 DAVENPORT, IOWA 52808 TELEPHONE 319-324-5291</p>	<p>(CONT'D) &amp; HUB GREASE CAP.</p>
<p>VATOR CONTRACTOR'S, INC. COBISKEY, EXPORT MGR. E. MADISON MOINES, IOWA MAILING ADDRESS BOX 3073 MOINES, IOWA 50316 TELEPHONE 515-265-0341</p>	<p>MECHANICAL GRAIN PROBE.</p>	<p>GRAU ENTERPRISES, INC. * TED GRAU, PRES. 110 BLAKE SIOUX RAPIDS, IOWA MAILING ADDRESS P.O. BOX R SIOUX RAPIDS, IOWA 50585 TELEPHONE 712-283-2316</p>	<p>BEAN WEEDING VEHICLE.</p>
<p>HALD MFG. CO. * K PIERCE, PRES. HWAY 14 &amp; 175 W. NDY CENTER, IOWA 50638 TELEPHONE 319-824-5215</p>	<p>REFRIGERATED GRAIN DRYERS.</p>	<p>GREEN HILLS, INC. * REX GALLOWAY, GEN. MGR. HIGHWAY 2 &amp; 169 W. MOUNT AYR, IOWA 50854 TELEPHONE 515-464-2223</p>	<p>AUTOMATED FEEDERS.</p>
<p>ERT MFG. CO., INC. L. SCHAPLER, GEN. MGR. DIVISION N. JHON, IOWA 50025 TELEPHONE 712-563-4271</p>	<p>LIVESTOCK RAISING EQUIPMENT. TILLAGE MULCHERS.</p>	<p>GREGORY EQUIPMENT &amp; MFG. CO. * JAMES E. GREGORY, PRES. 1314 17TH ST. PORT MADISON, IOWA 52627 TELEPHONE 319-372-5314</p>	<p>STEEL SLATS &amp; GATES FOR LIVESTOCK CONFINEMENT BUILDINGS. FARROWING CRATES. GESTATION STALLS.</p>
<p>RGY MFG. CO., INC. S. LARIMER, GEN. MGR. W. MAIN ST. VICELLO, IOWA 52310 TELEPHONE 319-465-3537</p>	<p>WAGON HOISTS.</p>	<p>HW BRAND EQUIPMENT, INC. MILT MAUPIN, GEN. MGR. 725 PENROSE ST. GRINNELL, IOWA MAILING ADDRESS BOX 358 GRINNELL, IOWA 52057 TELEPHONE 515-236-5312</p>	<p>PIG NURSERY PENS. CREEP TROUGHES &amp; HEAVY HOG TROUGHES. HOG WATERING VALVE. STEEL TUBING HOG GATE. FEED CART. HOG PANELING.</p>
<p>ENERS LTD. L. MOORE, PRES. CENTRAL IQUE, IOWA 52001 TELEPHONE 319-556-7544</p>	<p>GRAIN DRIERS.</p>	<p>HANSEN MFG. CO. * WAYNE E. HANSEN, OWNER MAIN ST. POMEROY, IOWA 50575 TELEPHONE 712-468-2832</p>	<p>STEEL FARROWING STALLS. STEEL FREE STALL FARROWING UNITS. STEEL FARM GATES. STEEL HOG PANELS. STEEL PICKUP RACKS (LIVESTOCK). TRACTOR CARRIER BASKETS. LARGE ROUND BALE MOVERS. RAISED DECK NURSEBY PENS. RAISED DECK FARROWING STALL FLOORS.</p>
<p>ICATORS, INC. T. ALVEY, PRES. CLARK ST. IX CITY, IOWA 51101 HITCH TELEPHONE 712-258-7544</p>	<p>BIN GATES (ELECTRIC &amp; AIR OPERATED).</p>	<p>HAPCO CORP. * CARL D. SWEARINGEN, V. PRES. GOLDFIELD, IOWA 50542 TELEPHONE 515-825-3300</p>	<p>BARN YARD EQUIPMENT.</p>
<p>ASTER PETERSON, GEN. MGR. WAY 48 ANDOAH, IOWA 51601 TELEPHONE 712-246-2550</p>	<p>FENCING (PANEL). FARROWING EQUIPMENT &amp; WATERERS. TUBULAR GATES. GALVANIZED HOG TROUGHES. PANEL GATES. HAY FEEDING EQUIPMENT.</p>	<p>HARLAN MFG. CO., INC. GEORGE L. KINTNER, V. PRES.-SALES MGR. 1000 INDUSTRIAL AVE. HARLAN, IOWA MAILING ADDRESS P.O. BOX 712 HARLAN, IOWA 51537 TELEPHONE 712-755-5108</p>	<p>HAMMERMILL HAMMERS, SCREENS &amp; HAMMER RODS. FERTILIZER APPLICATOR KNIVES. FIELD CULTIVATOR SPIKES. CHISEL PLOW SPIKES. ANHYDROUS AMMONIA INJECTOR CULTIVATOR ATTACHMENT. CHISEL PLOW &amp; DISC-ANHYDROUS AMMONIA ATTACHMENT. NEW &amp; REBUILT HAMMERMILL FANS.</p>
<p>CON, INC. * LES H. CLAY, JR., V. PRES. CENTER ST. H FALLS, IOWA 50613 ELEPHONE 319-266-2221</p>	<p>PLASTIC &amp; STAINLESS STEEL PIPELINE MILKING SYSTEMS. DAIRY FARM MILKING MACHINE &amp; MILK PIPELINE SYSTEM COMPLETE.</p>	<p>FEED &amp; FORAGE BOXES. FEED GRINDER MIXERS. HAY STACKERS. FEED PROCESSOR. HAY GRINDERS.</p>	<p>GRAIN DRIER HEAT LAMP.</p>
<p>HAND, INC., GRINNELL DIV. ANNIN, DIR. OPER. WAY 146 S. NELL, IOWA 50112 WX 910 520-2825 ELEPHONE 515-236-6571</p>	<p>AGRICULTURAL FIELD SPRAYERS. WAGON BOXES.</p>	<p>HARVESTALL INDUSTRIES, INC. * VINCE STEFFEN, PRES. 3 N. WALNUT AVE. NEW HAMPTON, IOWA 50659 TELEPHONE 515-394-4115</p>	<p>MANURE SPREADERS.</p>
<p>O, INC. F. VAUGHAN, PRES. 8 COURT STS. X CITY, IOWA 51101 ELEPHONE 712-258-0171</p>	<p>HOG TROUGHES &amp; PANS. FARM GATES. HOG WATERERS. HOG FEEDERS. AUTOMATIC LIVESTOCK WATERERS.</p>	<p>HAWK BILT CO.-DIV. CHRONALLOY AMERICAN</p>	<p></p>
<p>MAIN EQUIPMENT, INC. ARD A. BARKER, GEN. MGR. S. CEDAR ST. ICELLO, IOWA 52310 ELEPHONE 319-465-3561</p>	<p>AGRICULTURAL WHEELS, RIMS, HUBS, SPINDLES</p>	<p></p>	<p></p>
<p>CH &amp; HECHT DIV. KELSEY-HAYES CO. THEDE, SALES MGR.</p>	<p></p>	<p></p>	<p></p>



## INDUSTRIAL LIST

HAWK BILT CO.-DIV. CHROMALLOY AMERICAN CORP. COMP.  
LEIN J. KNUDSVIG, PRES.  
402 E. 6TH ST.  
VINTON, IOWA 52349  
TELEPHONE 319-472-2315

HAWKEYE STEEL PRODUCTS, INC.  
LEON K. OLSEN, EXEC. V. PRES.  
324 DURYEA  
WATERLOO, IOWA 50701  
TELEPHONE 319-235-0365

HEIDER MFG. CO.  
PAUL HEIDER, PRES.  
122 W. 3RD ST.  
CARROLL, IOWA 51401  
TELEPHONE 712-792-3571

HENDERSON MFG. CO.  
ARNOLD STONE, V. PRES.-GEN. MGR.  
S. 3RD ST.  
MANCHESTER, IOWA  
MAILING ADDRESS  
P.O. BOX 40  
MANCHESTER, IOWA 52057  
TELEPHONE 319-927-2828

HERSCHEL MFG.  
JAMES MORRISON, MERCHANDISING MGR.  
1301 N. 14TH  
INDIANOLA, IOWA 50125  
TELEX 47-8310  
TELEPHONE 515-961-7481

HOLMCO, INC.  
GARY MARTIN, PRES.  
HOLMES, IOWA 50547  
TELEPHONE 515-825-3139

HOLSTEIN MFG., INC.  
BRUCE E. SCHMIDT, PRES.  
BOX 135  
HOLSTEIN, IOWA 51025  
TELEPHONE 712-368-4342

HONEYBEE CO., INC.  
MERLE S. ROWLES, PRES.  
P.O. BOX 278  
EVERLY, IOWA 51338  
TELEPHONE 712-834-2366

ILECO  
CLOYCE D. PALMER, PRES.  
406 W. DEPOT  
FAIRFIELD, IOWA  
MAILING ADDRESS  
P.O. BOX 870  
FAIRFIELD, IOWA 52556  
TELEX 47-8358  
TELEPHONE 515-472-2153

IDEAL LIVESTOCK EQUIPMENT  
RICHARD TIMMERMAN, GEN. MGR.  
1805 N. ELM  
JEFFERSON, IOWA  
MAILING ADDRESS  
P.O. BOX 458  
JEFFERSON, IOWA 50129  
TELEPHONE 515-386-3191

J & J METAL SPINNING, INC. \*  
VICTOR P. JUNKER, PRES.  
1233 ACKERMANT ST.  
WATERLOO, IOWA 50703  
TELEPHONE 319-232-0419

J & L MFG., INC.  
GREGG SCHULLER, SALES

(CONT'D)  
BALERS. DRY  
FERTILIZER SPREADERS.

LIVESTOCK FEEDING &  
WATERING EQUIPMENT.

FARM WAGONS & BOXES.

LIME & FERTILIZER  
SPREADERS. BULK FEED  
BODIES.  
FERTILIZER BLENDER.

AGRICULTURAL  
MACHINERY PARTS.  
MOWER PARTS (KNIFES,  
SECTIONS, GUARDS &  
WEAR PLATES).

LIVESTOCK WATERER  
TANK VALVE.

PLASTIC HOG FEEDERS  
& WATERERS.

LIQUID SUPPLEMENT  
FARM TANKS. OXIDATION  
WHEELS (AEROBIC  
TREATMENT OF  
LIVESTOCK WASTE). DRY  
BULK FERTILIZER NURSE  
BOX.

AUTOMATIC LIVESTOCK  
FEEDING & WATERING  
EQUIPMENT.  
LIVESTOCK POLLUTION  
CONTROL EQUIPMENT.

LIVESTOCK FEEDING &  
WATERING EQUIPMENT.  
FARROWING STALLS.  
TUBULAR GATES.  
CONFINEMENT BUILDING  
EQUIPMENT.

HOG FEEDER &  
WATERER PARTS.

HAY BALE TRANSPORT.

J & L MFG., INC.  
OLIVE & RUSH LAKE ROAD  
LAURENS, IOWA 50554  
TELEPHONE 712-845-4503

JAY-KEE MFG., INC. \*  
EARL GOECKE, PRES.  
219 E. MAIN ST.  
STATE CENTER, IOWA 50247  
TELEPHONE 515-483-2438

JET CO., INC.-STEEL & PLASTICS  
MERLE J. HEIDER, PRES.  
HIGHWAY 169 N.  
HUMBOLDT, IOWA 50548  
TELEPHONE 515-332-3117

JOHN DEERE DAVENPORT WORKS  
ROBERT K. WRIGHT, GEN. SUPVR. PROD. CONTROL  
HIGHWAY 61 & MT. JOY ROAD  
DAVENPORT, IOWA  
MAILING ADDRESS  
P.O. BOX 4198  
DAVENPORT, IOWA 52808  
TELEPHONE 319-383-4200

JOHN DEERE DES MOINES WORKS  
W. O. BARGMANN, GEN. MGR.  
HIGHWAY 415 N.  
DES MOINES, IOWA  
MAILING ADDRESS  
P.O. BOX 1595  
DES MOINES, IOWA 50306  
TWX 910 520-2690  
TELEPHONE 515-283-3712

JOHN DEERE DUBUQUE WORKS  
D. P. HOPLEY, GEN. MGR.  
DUBUQUE, IOWA 52001  
TELEX 46-8404  
TWX 510 332-4900  
TELEPHONE 319-557-5151

JOHN DEERE OTTUMWA WORKS  
R. H. MEIER, GEN. MGR.  
VINE & MADISON  
OTTUMWA, IOWA  
MAILING ADDRESS  
P.O. BOX 617  
OTTUMWA, IOWA 52501  
TELEPHONE 515-684-4641

JOHN DEERE WATERLOO TRACTOR WORKS  
C. C. PETERSON, MGR.  
400 WESTFIELD AVE.  
WATERLOO, IOWA  
MAILING ADDRESS  
P.O. BOX 270  
WATERLOO, IOWA 50704  
TELEX 46-5622  
TWX 910 525-1278  
TELEPHONE 319-235-4311

JOHNSON GAS APPLIANCE CO.  
S. B. O'DONNELL, PRES.  
520 E AVE. N.W.  
CEDAR RAPIDS, IOWA 52405  
TELEPHONE 319-365-5267

KANNEGIETER MFG. CO. \*  
WILLIS KANNEGIETER, OWNER  
KESLEY, IOWA 50649  
TELEPHONE 319-347-6169

KIEFER BUILT, INC.  
G. M. PETERS, SALES MGR.

(CONT'D)

STRAIGHT HIGH  
WAGON

POST DRIVE  
ROLLERS. WAGON

FOUR WHEEL  
WAGON

CORN PICKERS  
PLOW. ROTARY  
COTTON PICKERS  
STRIPPERS  
HARVESTERS. STAY  
CULTIVATOR  
DRILLS. MINOR  
MIXERS. TRENCH  
STACK (GORE)  
MOVERS. TRENCH  
CARRIERS. PORTA-  
SEEDER. MULCHER

AGRICULTURE  
TRACTOR

PULL TYPE  
PROPELLED  
HARVESTER  
PROPELLED WINN  
HAY CONDI  
BAKES, WIND  
RECTANGULAR  
LARGE ROUND  
HAY COBER  
SHEDDING

FARM TRACTOR  
COMMENTS

STOCK TANK

HOG FARROWING  
FARM GATES. PICK  
RACKS. HAY  
3 POINT CARRIERS  
STACK OVER

PICKUP RACKS  
ROLL GATE. 1.5



## INDUSTRIAL LIST

	(CONT'D)		(CONT'D)
CONTRACT EQUIPMENT BUILT, INC. P.O. BOX 88 VANHUA, IOWA 50447 TELEPHONE 515-762-3576		MARLOR, INC. 504 34TH AVE. COUNCIL BLUFFS, IOWA 51501 TELEPHONE 712-366-1086	FEEDERS. HOG & CATTLE FEEDERS. SOW FARROWING CRATES & GESTATION STALLS.
DRIVE EQUIPMENT MFG. INC. J. E. KINZENBAW, PRES. 100 AT EXIT 216 N.E. LIANSBURG, IOWA 52361 TELEPHONE 319-668-1300	BEAR FOLDING PLANTER BARS. AUGER WAGONS. NH3 HYDRAULIC FOLDING TOOLBARS.	MASSEY-FERGUSON, INC., DES MOINES PLANT J. S. KANWAB, MGR., EXPORT SERVICES 1901 BELL AVE. DES MOINES, IOWA 50315 TELEX 47-8413 TELEPHONE 515-284-2011	AGRICULTURAL TRACTOR. AGRICULTURAL IMPLEMENTS.
DRIVER WAGON EQUIPMENT MFG. CO. CLIP M. RYSDON, V. PRES. MKTG. RAILROAD ST. M, IOWA 51239 TELEPHONE 712-439-1233	GRAPPLE FORK. CORN STALK SHIELDS. TOOL BOXES. GREASE GUN HOLSTERS. FARM TRACTOR FRONT END LOADER, HAY STACKER. SNOW BUCKETS. AUGER & FLIGHT TYPE ELEVATORS & EQUIPMENT. GRAIN GATES.	MCCRABB MFG., INC. JAMES MCCRABB, PRES. 109 N. MILLER ST. WEST LIBERTY, IOWA MAILING ADDRESS P.O. BOX 318 WEST LIBERTY, IOWA 52776 TELEPHONE 319-627-2158	DRYING BIN SUMP & SLIDEGATE. DRYING BIN SPECIAL ENTRANCE COLLAR & TRANSITION. HYDRAULIC FERTILIZER TRANSPORT. AERATION EQUIPMENT. AUTOMATIC, ELECTRIC GRAIN SAMPLER.
CKERS. ROTAR TON PI RIPPER RS. SP VATORS ILLS. RS. TH STACK W S. TOO S. POW MULCH LITUBA TE	HOG Farrowing CRATES. BABY PIG WATERERS. ELEVATED HOG SLATS. HOG WATERING EQUIPMENT.	MID-STATES ENGINEERING & MFG. INC. J. C. DIXON, PRES. JACKSON ST. MILTON, IOWA MAILING ADDRESS P.O. BOX 100 MILTON, IOWA 52570 TELEPHONE 515-656-4626	BALE LIFTER & MOVER (HEAVY DUTY). ROUND BALE FEEDER.
AND MFG. CO. L. KNUDTSON, OWNER N. WESTERN HILLS, IOWA 50450 TELEPHONE 515-592-3941	FARROWING STALLS. SLATTED FLOORS. GATES. HOG FEEDERS. CALF STALLS.	MIDLAND FORGE, INC. R. A. CRAM, MGR. INSIDE SALES 101 50TH AVE. S.W. CEDAR RAPIDS, IOWA MAILING ADDRESS P.O. BOX 1627 CEDAR RAPIDS, IOWA 52406 TELEPHONE 319-362-1111	TRACTOR CLEAVISES. TRACTOR HITCH PINS.
EQUIPMENT MFG. CO., INC. * BY LENZ, PRES. AVILLE, IOWA MAILING ADDRESS 62 LLINA, IOWA 51046 TELEPHONE 712-448-3730	TILLER-SEEDER CHISEL PLOWS. RIDGER ATTACHMENT FOR CHISEL PLOW.	MIDWEST INDUSTRIES, INC. CARL ULSHAFFER, GEN. MGR. 145 OHIO ST. IDA GROVE, IOWA 51445 TELEPHONE 712-364-3365	HYDRAULIC WAGON HOIST. LIFT HARROW. PLANTER HARROW.
LASTING FARM EQUIPMENT INC. WA BORCHERDING, V. PRES. ST. AVILLO, IOWA MAILING ADDRESS BOX 128 AVILLO, IOWA 52049 TELEPHONE 319-964-2644	ROUND BALE MOVERS. HAY MOVING & FEEDING EQUIPMENT. HOG FARROWING EQUIPMENT. CUSTOM BUILT GATES.	MIRACLE RECREATION EQUIPMENT CO. PAUL W. AHRENS, PRES. P.O. BOX 275 GRINNELL, IOWA 50112 TWX 910 520-2826 TELEPHONE 515-236-7536	FARROWING HUTS.
EQUIPMENT MFG. CO. WRT A. LOUKS, PRES. AN, IOWA 50106 TELEPHONE 515-476-3962	MECHANICAL HAND DETASSELER.	NAMCO INC. OTTO ERMLER, V. PRES. E. HIGHWAY 20 SIOUX CITY, IOWA MAILING ADDRESS P.O. BOX 1917 SIOUX CITY, IOWA 51102 TELEPHONE 712-944-5111	MISC. FARM EQUIPMENT. SELF-UNLOADING FEED WAGONS. PORTABLE GRAIN AUGER.
EQUIPMENT MFG. CO., INC. OM LUNDELL, PRES. WAY 3 N. OKEE, IOWA 51012 TELEPHONE 712-225-5181	BALERS. FIELD CUBERS. DEEP TILL SUB-SOILERS. SHREDDERS.	NELSON MFG. CO. JAMES E. MCKINSTRY, PRES. 3049 12TH ST. S.W. CEDAR RAPIDS, IOWA 52406 TELEPHONE 319-363-2607	AUTOMATIC LIVESTOCK WATERERS. WATER BUCKET HEATERS.
ENTERPRISES, INC. RT MUSFELDT, SECY.-TREAS. FRONT ST. ING, IOWA 51455 TELEPHONE 712-653-3621	SWEEPRAKE TEETH (STEEL). PORTABLE & TRANSPORT AUGERS. GRAIN CHUTES. AUGER FEEDING SYSTEMS.	NELSON PRODUCTS CO. LORAS BOGE, PRES. 100 FIRST ST. SIOUX RAPIDS, IOWA MAILING ADDRESS P.O. BOX 390 SIOUX RAPIDS, IOWA 50585 TELEPHONE 712-283-2562	PIG WATERERS & FEEDERS. DOG WATERERS & FEEDERS. FARROWING TROUGH. HOG FEEDERS & WATERERS.
SKA INDUSTRIES, INC. EN CARNAHAN, CONTROLLER S. 6TH ST. LOOSA, IOWA MAILING ADDRESS BOX 67 LOOSA, IOWA 52577 TELEPHONE 515-673-3456	HOG WATERERS. HOG FARROWING CRATES. AUTOMATIC & MANUAL HOG FEEDERS. SLATTED HOG HOUSE FLOORING. HOG HOUSE VENTILATING SYSTEMS.	NORDIC FORGE, INC. HENSEL B. PETERSON, PRES.	HITCH PINS.
OR, INC. DEROOS, MGR.	LIVESTOCK WATERING EQUIPMENT. PIG & CALF		



## INDUSTRIAL LIST

NORDIC FORGE, INC.  
807 N. 5TH ST.  
GUTTENBERG, IOWA 52052  
TELEPHONE 319-252-1707

(CONT'D)

PILLEY INDUSTRIES  
S. 33RD ST.  
FORT MADISON, IOWA 52627  
TELEPHONE 319-372-2051

(CONT'D)

NORTHWEST MFG. CO. \*  
DANIEL VAN BEEK, OWNER  
MAIN ST.  
DOON, IOWA  
MAILING ADDRESS  
P.O. BOX 255  
DOON, IOWA 51235  
TELEPHONE 712-726-3225

FARM GATES. HOG  
FARROWING CRATES.  
ELECTRIC FENCE POSTS.  
COW STALLS. HAY STACK  
FEEDERS. TWO & THREE  
POINT HOG CARRIERS.  
FENCE LINE BUNK  
POSTS.

POLY-TEK MFG., INC. \*  
JAMES R. FREDERICK, V. PRES.  
2217 BROADWAY  
GRANGER, IOWA  
MAILING ADDRESS  
P.O. BOX 178  
GRANGER, IOWA 50109  
TELEPHONE 515-999-2581

SINGLE (TWO)  
CONTINUED  
FARROWING UN

OSMUNDSON MFG. CO., INC.  
PAUL O. BUCHANAN, V. PRES.  
HIGHWAY 141 W.  
PERRY, IOWA  
MAILING ADDRESS  
P.O. BOX 158  
PERRY, IOWA 50220  
TELEPHONE 515-465-3545

CULTIVATOR SWEEPS.  
PLOW SHARES.  
DISC BLADES.

PRODUCTIVE ACRES MFG. CO., INC.  
DENNIS C. PALMER, PRES.  
1301 S. 7TH ST.  
OSKALOOSA, IOWA 52577  
TELEPHONE 515-672-2576

FERTILIZER SPREADER  
ROUND BALE UNDE  
SYSTEM

PCP MFG., INC.  
RICK DILLON, INTL. SALES  
2903 W. 18TH ST.  
SPENCER, IOWA  
MAILING ADDRESS  
P.O. BOX 1035  
SPENCER, IOWA 51301  
TELEPHONE 712-262-6561

HOG BUILDING  
EQUIPMENT.

QUALITY CONTROL EQUIPMENT CO.  
W. H. WEISSENBURGER, PRES.  
1916 DEAN AVE.  
DES MOINES, IOWA  
MAILING ADDRESS  
P.O. BOX 6060 EDM STA.  
DES MOINES, IOWA 50309  
TELEX 47-8401  
TELEPHONE 515-266-2268

SEED TREATER  
AUTOMATIC  
MATERIALS SUPPL

PAGE MFG. CO.  
CLOYCE PALMER, PRES.  
924 E. STATE ST.  
CLARINDA, IOWA 51632  
TELEPHONE 712-542-5219

STAINLESS STEEL HOG  
FEEDERS.

RANCO FERTISERVICE, INC.  
PAUL KRILE, PRES.  
SIOUX RAPIDS, IOWA 50585  
TELEPHONE 712-283-2525

FERTILIZER BLADES  
'UGER

PALCO LIVESTOCK EQUIPMENT, INC. \*  
CURTIS E. PALMER, PRES.  
12TH ST.  
BELLE PLAINE, IOWA  
MAILING ADDRESS  
P.O. BOX 292  
BELLE PLAINE, IOWA 52208  
TELEPHONE 319-444-2501

LIVESTOCK SALT  
FEEDER. CATTLE OILERS  
& MASSAGERS.  
LIVESTOCK HANDLING  
EQUIPMENT. PICKUP  
STOCK RACKS.  
FARROWING CRATES.  
CALF FEEDING  
EQUIPMENT. STOCKYARD  
PORTABLE CORRALS  
& GATES.

RAPIDS MACHINERY CO.  
RICHARD D. SNYDER, SALES MGR.  
3575 3RD AVE.  
MARION, IOWA 52302  
TELEPHONE 319-377-6371

AGRICULTUR  
HORIZONTAL TYER  
MISC. AGRICULTUR  
MACHINES

PARKER INDUSTRIES, INC.  
JAMES M. GRACE, PLANT MGR.  
E. U.S. HIGHWAY 30  
JEFFERSON, IOWA 50129  
TELEPHONE 515-386-2195

TILLAGE TOOL. GRAVITY  
FLOW WAGON BOXES.  
AUGER UNLOADING  
EQUIPMENT.

RAY-MAN INC.  
RAYMOND L. EAKINS, PRES.  
KEOTA, IOWA 52248  
TELEPHONE 515-636-3014

FLOATER LOADER  
BULKHASKER  
ODIES

REXNORD INC. - KNIFE DIV.  
DAVID BRANDHORST, PLANT MGR.  
OTTUMWA IND. AIRPORT  
OTTUMWA, IOWA 52501  
TWX 910 520-1452  
TELEPHONE 515-682-7576

AGRICULTURAL MIVE

PELLA INDUSTRIES, INC. \*  
LARRY E. TOOM, PRES.  
221 SOUTH ST.  
PELLA, IOWA  
MAILING ADDRESS  
P.O. BOX 364  
PELLA, IOWA 50219  
TELEPHONE 515-628-1333

HAY FEED BUNK, ROUND,  
FOR LARGE BALES. CORN  
PICKER HUSKING ROLLS.

RICHWAY PRODUCTS, INC.  
PAUL BORGLUM, PRES.  
525 MAIN ST.  
JANESVILLE, IOWA 50647  
TELEPHONE 319-987-2224

FOAM MARKING CHEM

PETERSEN MFG. CO., INC. \*  
WILBUR PETERSEN, PRES.  
1527 4TH AVE. S.  
DENISON, IOWA 51442  
TELEPHONE 712-263-2442

AUTOMATIC STOCK  
WATERING TANKS. HOG  
WATERERS. CONCRETE  
HOG SLATS. STEEL HOG  
GATING (CONFINEMENT).

RING-O-MATIC MFG. CO., INC. \*  
WILLIAM R. VAN ZANTE, PRES.  
R. #3  
PELLA, IOWA  
MAILING ADDRESS  
P.O. BOX 305  
PELLA, IOWA 50219  
TELEPHONE 515-628-1515

HOG (TCHER

PETTY LIVESTOCK EQUIP. & MFG. CO. \*  
DALE E. PETTY, PRES.  
HIGHWAY 96 W.  
GLADBROOK, IOWA 50635  
TELEPHONE 515-473-3020

HOG GATING. CORRAL  
PANELS. STOCK RACKS.  
CATTLE GUARDS. STOCK  
MOVERS. HAY FEEDERS.  
HORSE STALLS. SHEEP  
FEEDERS. CATTLE  
GATES. FREE STALLS.  
CALF PENS. HORSE HAY  
FEEDERS.

RITCHIE INDUSTRIES, INC.  
DAN DURBIN, EXPORT MGR.  
120 S. MAIN  
CONRAD, IOWA 50621  
TELEPHONE 515-366-2525

AUTOMATIC ISSU  
SWINE WATERERS  
LIVESTOCK POU  
GRAVITY SWIN  
WATERERS. TIP  
SWINE WATERERS

PILLEY INDUSTRIES  
PHIL E. MOORE, SECY.-TREAS.

TURKEY WATERERS.

ROCKLIN MFG. CO.  
I. J. ROCKLIN, GEN. MGR.  
110 S. JENNINGS  
SIOUX CITY, IOWA 51102

AGRICULTURAL FACTOR  
ATTACHMENTS



# INDUSTRIAL LIST

3523

(CONT'D)

(CONT'D)

ROCKLIN MFG. CO.  
TELEPHONE 712-255-7957

WELLES, GEORGE A., CO.  
ALBERT FERNANDEZ, EXPORT MGR.  
INDUSTRIAL PARK ROAD  
MOORE, IOWA  
MAILING ADDRESS  
P.O. BOX 458  
MOORE, IOWA 50036  
TWX 910 520-2431  
TELEPHONE 515-432-3500

AGRICULTURAL  
SPRAYERS. ELECTRIC  
& LPS CROP DRYERS.  
BALED HAY CONVEYORS.

SHAYER MFG. CO., INC.  
GRAETTINGER, IOWA 51342  
TELEPHONE 712-859-3536

SHIVVERS ENTERPRISES, INC.  
CHARLES SHIVVERS, PRES.  
614 W. ENGLISH  
CORYDON, IOWA 50060  
TELEPHONE 515-872-1005

GRAIN CIRCULATOR.  
AUGER SYSTEM.  
GRAIN SPREADER.

ROOSE MFG. CO. \*  
RALPH L. ROOSE, PRES.  
R. #3  
MELLA, IOWA 50219  
TELEPHONE 515-628-2529

LIVESTOCK & HAY  
MOVING EQUIPMENT.  
LIVESTOCK FEEDERS.  
TRAILERS.

SIEBRING MFG. CO.  
GENE KRUGER, SALES MGR.  
GEORGE, IOWA 51237  
TWX 910 968-1900  
TELEPHONE 712-475-3317

CROP DRIERS. HOG  
PANS. TANK HEATERS.

ROYAL INDUSTRIES-HINSON DIV.  
JUAN H. TORNER, DIST. SALES MGR.  
470 W. AIRLINE HIGHWAY  
ATERLOO, IOWA  
MAILING ADDRESS  
P.O. BOX 480  
ATERLOO, IOWA 50704  
TELEPHONE 319-235-7021

TRACTOR UMBRELLAS &  
SUN SHADES. TRACTOR  
CABS. TRACTOR  
HEATERS. ROLL  
PROTECTED TRACTOR  
CABS.

SIMONSEN IRON WORKS, INC.  
WALTER A. SIMONSEN, PRES.  
SIOUX RAPIDS, IOWA 50585  
TELEPHONE 712-283-2544

SICKLE TOOLS. HAY  
HOOKS. STAKE POCKETS  
FOR WAGONS.  
AUXILIARY TRACTOR  
FUEL TANKS. COMBINE  
HEAD TRANSPORT.

ROYAL INDUSTRIES-NOBLE DIV.  
ALE D. KAPASKA, V. PRES. SALES  
415 N. 16TH ST.  
AC CITY, IOWA 50583  
TELEPHONE 712-662-4731

ROW CROP CULTIVATORS.  
CHEMICAL APPLICATORS.  
DRAWBARS. FINISHING  
HARROWS. SPRINGTOOTH  
FIELD CONDITIONERS.  
FIELD CULTIVATORS.  
SUB-SOILERS. CHISEL  
PLOWS. MULCHERS.

SIMONSEN MFG. CO.  
M. W. SIMONSEN, MGR.  
BOX 247  
QUIMBY, IOWA 51049  
TELEPHONE 712-445-2100

FERTILIZER SPREADERS.  
BULK FEED BODIES.

R.V. INDUSTRIES, INC.  
JIM WILCOX, MGR.  
25 S. MAIN ST.  
OUNCIL BLUFFS, IOWA 51501  
TELEPHONE 712-323-0656

CULTIVATOR SHIELD.  
SHOCK HITCHES. MILO  
GUARDS. CHAINBINDERS.

SIOUX AUTOMATION CENTER, INC. \*  
JOHN BYL, PRES.  
877 1ST AVE. N.W.  
SIOUX CENTER, IOWA 51250  
TELEPHONE 712-722-1488

CATTLE WORKING  
ALLEYS. TAIL CUTTER.  
LOADING CHUTE. SILAGE  
END GATES. HARROW  
SECTIONS. HARROW  
CARTS.

SCHULER MFG. & EQUIPMENT CO., INC.  
JERLAND SCHULER, PRES.  
R. #2  
WISWOLD, IOWA 51535  
TELEPHONE 712-774-2228

MULTI PURPOSE FEEDING  
WAGON. FORAGE WAGONS.  
MANURE SPREADERS.  
MIXER WAGONS.

SOO TRACTOR SWEEPRAKE CO., INC.  
ALLEN MAHANEY, PRES.  
1400 W. 1ST  
SIOUX CITY, IOWA 51103  
TELEPHONE 712-276-6725

FRONT & REAR TRACTOR  
BLADES. FARM LOADERS.

SCHULTZ, L. H., MFG. CO.  
BARRY PAEPER, SALES MGR.  
20 W. PARKER ST.  
ATERLOO, IOWA 50704  
TELEPHONE 319-234-7578

MANURE SPREADERS.  
STALK SHREDDERS.  
PLANTER-TILLER.  
CHISEL PLOW. DEEP  
TILL FIELD & ROW CROP  
CULTIVATOR.

SPREAD-ALL MFG. CO.  
JOHN L. MADDICK, MGR.  
R. #3  
MARSHALLTOWN, IOWA 50158  
TELEPHONE 515-753-5601

GRAIN SPREADERS.  
GRAIN CLEANERS.  
AERATION PANS.

CRANTON MACHINE SHOP \*  
LESLIE FISTER & JAMES WALKER, OWNERS  
613 MAIN ST.  
CRANTON, IOWA  
MAILING ADDRESS  
P.O. BOX 188  
CRANTON, IOWA 51462  
TELEPHONE 712-652-3460

PLANTER-MARKERS  
(HYDRAULIC).  
HYDRAULIC TRANSPORT  
FOR PLANTERS.

STAR AGRI PRODUCTS  
ROBERT L. JONES, PLANT MGR.  
2600 BROADWAY  
RED OAK, IOWA  
MAILING ADDRESS  
BOX 452  
RED OAK, IOWA 51566  
TELEPHONE 712-623-4896

LIVESTOCK FEEDERS &  
WATERERS (STEEL).  
FARROWING CRATES.  
STEEL FARM GATES.  
CONFINEMENT  
EQUIPMENT.

CRANTON MFG. CO., INC.  
JOHN H. MCLAUGHLIN, V. PRES.  
P.O. BOX 355  
CRANTON, IOWA 51462  
TELEPHONE 712-652-3396

CORN TASSEL PULLER.  
STEEL GATES. ROUND  
BALE & HAYSTACK  
MOVERS. PORTABLE  
CORRALS. FIELD  
CULTIVATOR. ROUND  
BALE & HAYSTACK  
FEEDERS.

STERLING MFG. CO. \*  
EDWARD B. VUPER, PRES.  
241 N. 3RD ST.  
LAURENS, IOWA 50554  
TELEPHONE 712-845-4421

GRAVITY FLOW BOXES.  
ROUND BALE FEEDERS.  
BALE LIFTERS.  
FARM TRAILERS.

HELP HELP, INC. \*  
WEN S. ARJES, ADMIN. PROGRAM COORD.  
HIGHWAY 3 E., BOX 88  
MAVERLY, IOWA 50677  
TELEPHONE 319-352-4040

SMALL FARM EQUIPMENT.

SUDENGA INDUSTRIES, INC.  
LYLE HOLLANDER & LARRY KRUSE, EXPORT  
P.O. BOX 8  
GEORGE, IOWA 51237  
TELEPHONE 712-475-3301

BULK FEED BODIES.  
AUGERS. BUNK FEEDER  
AUGERS. FERTILIZER  
EQUIPMENT.

SHAYER MFG. CO., INC.  
ADMIN PARSONS, V. PRES.-MKTG.

HYDRAULIC POST  
DRIVER. POST PULLER.

SUKUP MFG. CO.  
EUGENE G. SUKUP, PRES.  
NORTH ROAD

CORN AUGER. GRAIN  
STIRRING MACHINE. BIN  
JACKS. DRILL BRACKET.



## INDUSTRIAL LIST

SUKUP MFG. CO.  
SHEFFIELD, IOWA  
MAILING ADDRESS  
P.O. BOX 616  
SHEFFIELD, IOWA 50475  
TELEPHONE 515-892-3311

SULLY MFG. INC. \*  
WILBUR D. VOS, PRES.  
307 7TH AVE.  
SULLY, IOWA 50251  
TELEPHONE 515-594-3796

TAKCO, INC. \*  
THOMAS A. KIERSEY, JR., PRES.  
202 S. MADISON  
PRAIRIE CITY, IOWA 50228  
TELEPHONE 515-994-2641

TALBOT-CARLSON, INC.  
LARRY G. ALDRICH, ADMIN. ASST.  
207 SCOTT ST.  
AUDUBON, IOWA 50025  
TELEPHONE 712-563-2609

THOMAS, R. J., MFG. CO., INC. \*  
R. J. THOMAS, PRES.  
HIGHWAY 59 S.  
CHEROKEE, IOWA 51012  
TELEPHONE 712-225-5452

TOLEDO STAMPING & MFG.-DUBUQUE DIV.  
PAUL L. BRITT, V. PRES. & GEN. MGR.  
32ND & JACKSON STS.  
DUBUQUE, IOWA 52001  
TELEPHONE 319-583-5716

TOTE CO.  
J. FUTCH, SALES MGR.  
DALLAS & WALNUT STS.  
LENOX, IOWA 50851  
TELEPHONE 515-333-2257

TRIGGS MFG. CO.  
DENNIS TRIGGS, V. PRES.  
912 N. MAIN  
KANAWHA, IOWA  
MAILING ADDRESS  
R. #2  
BELMOND, IOWA 50447  
TELEPHONE 515-444-2362

TWIN-HYDRO INDUSTRIES \*  
GILMORE JOENS, OWNER  
R. #1  
ARTHUR, IOWA 51431  
TELEPHONE 712-367-2217

UNITED FARM TOOLS, INC., SPEEDY DIV.  
R. E. KAMMER, PRES.  
CITY PARK ROAD  
OELWEIN, IOWA  
MAILING ADDRESS  
P.O. BOX 311  
OELWEIN, IOWA 50662  
TELEPHONE 319-283-5451

VERMEER MFG. CO.  
CARL E. BOAT, PRES.  
BOX 200  
PELLA, IOWA 50219  
TELEX 47-8309

(CONT'D)  
GRAIN BIN AIRFLOW  
TUBES. CONTINUOUS  
FLOW DRYING SYSTEM.  
FARM SOYBEAN ROASTING  
EQUIPMENT. GRAIN  
SPREADER. POWER SWEEP  
UNLOADER. VERTICAL &  
TRANSFER AUGERS.

SWINE CONFINEMENT  
GATES & PANELS.

FEED & GRAIN  
PROCESSING EQUIPMENT.

LIVESTOCK MINERAL  
FEEDERS.

FERTILIZER SPREADER.  
INSECTICIDE  
DISTRIBUTING  
EQUIPMENT. ROOT  
PULVERIZER. SOD  
CUTTER. ROCKLIFT.

MANURE SPREADERS.  
AUTOMATIC  
CONVEYOR-SHELTER-  
CATTLE FEEDERS.  
FEED MEASURING  
DEVICES. FEED MIXERS.  
HOG FEEDING  
EQUIPMENT.

WET FERTILIZER  
APPLICATORS. DRY  
FERTILIZER SPREADERS.

WAGON BOXES.

RUNNING GEARS.  
WAGON BOXES.  
MOLASSES CATTLE  
FEEDERS.

FIELD SPRAYERS.  
STALK SHREDDERS.  
POTATO DE-VINERS.  
SUGAR BEET  
DEFOLIATORS. EDIBLE  
BEAN CUTTERS. EDIBLE  
BEAN WINDROWERS. BEAN  
CUTTER-PULLER. FORAGE  
HIGH DUMP WAGON.

HAY CONDITIONERS.  
BALE CARRIERS. BALE  
UNROLLERS. BALERS.

VERMEER MFG. CO.  
TELEPHONE 515-628-3141

VESCO INC.  
FERNE VAN ANTWERP, PRES.  
R. #1  
UNIONVILLE, IOWA  
MAILING ADDRESS  
P.O. BOX 441  
CENTERVILLE, IOWA 52544  
TELEPHONE 515-452-6747

WALSH MFG. CO. \*  
HAROLD C. MEAD, PRES.  
1200 FISHER ST.  
CHARLES CITY, IOWA 50616  
TELEPHONE 515-228-3414

WAVERLY TRACTOR CO.  
VEAN SCHIELD, PRES.  
HIGHWAY 3 E.  
WAVERLY, IOWA 50677  
TELEPHONE 319-352-3130

WESCO PRODUCTS CORP.  
STEVE MURPHY, PLANT MGR.  
1201 S. 5TH ST.  
CLINTON, IOWA 52732  
TELEPHONE 319-243-6700

WESTERN MFG. CO.  
CHUCK LANDER, PRES.  
702 S. 3RD AVE.  
MARSHALLTOWN, IOWA 50158  
TELEPHONE 515-752-5446

WETHERELL MFG. CO. \*  
RONALD D. WETHERELL, OWNER  
CLEGHORN, IOWA 51014  
TELEPHONE 712-436-2266

WHITE FARM EQUIPMENT CO.  
ROGER FINCH, PLANT MGR.  
300 LAWLER ST.  
CHARLES CITY, IOWA 50616  
TELEX 46-5634  
TELEPHONE 515-257-2111

WIESE CORP.  
DAVID G. SALOCKER, PRES.  
1501 5TH ST.  
PERRY, IOWA  
MAILING ADDRESS  
P.O. BOX 39  
PERRY, IOWA 50220  
TELEPHONE 515-465-4695

WILCOX ALL-PRO TOOLS & SUPPLY CO.  
ERNEST J. WILCOX, PRES.  
R. #1  
MONTEZUMA, IOWA 50171  
TELEPHONE 515-623-3138

3524 GARDEN TRACTORS AND LAWN AND GARDEN EQUIPMENT

AMP LAWN & GARDEN DIV.  
S. J. PUGLISI, V. PRES. MKTG.  
3811 MCDONALD AVE.  
DES MOINES, IOWA

(CONT'D)

AUTOMATIC HERD  
CONTROLS FOR GR  
COMBINES. POWER  
FOR TRACTORS FARM  
INDUSTRIAL  
TRAILERS. BALE  
FOR HOG  
BACT

AGRICULTURE  
STAY

INTERMEDIATE  
TRACTOR. 1  
2-ROW CULTIVATOR  
60 HOURS

AGRICULTURE  
DRI  
HAFT

HOG TERE

AGRICULTURE  
SPRAYERS  
MOUNTED CULTIVATORS  
DEEP TILL MACHINES  
CHISEL PLOWS  
PLOW  
PLANTER TRANSPORT

FARM TRACTORS

PLOW SHARES. LISTE  
REPAIR PARTS  
MOLDBOARD PLOWS  
MOLDBOARD PLOWS  
REPLACEMENT  
REPAIR PARTS  
FERTILIZER KNIFE  
WELD-ON POINTS. TUBES  
& SEALERS. CHISEL  
PLOW CHISELS, PLOWS  
& REEFS

HAY BALE MOVING  
EQUIPMENT. CATTLE  
HOG TUBULAR RATES.

LAWN & GARDEN  
TRACTORS. LAWN  
WALKING TILLER. GAS  
MOWER



# INDUSTRIAL LIST

3531

(CONT'D)  
EDGER-TRIMMERS.  
WALKING SNOW  
BLOWERS. WALKING &  
RIDING POWER LAWN  
MOWERS.

353 CONSTRUCTION, MINING AND MATERIALS HANDLING  
MACHINERY AND EQUIPMENT

3531 CONSTRUCTION MACHINERY AND EQUIPMENT

SNOWBLOWERS.

LAWN & GARDEN DIV.  
MAILING ADDRESS  
P.O. BOX 357  
DES MOINES, IOWA 50302  
TWX 910 520-2573  
TELEPHONE 515-265-3461

AMERICAN EQUIPMENT CORP. \*  
F. JOHN ROOST, GEN. MGR.  
1600 W. HIGHLAND  
SIOUX CITY, IOWA  
MAILING ADDRESS  
P.O. BOX 3008  
SIOUX CITY, IOWA 51102  
TELEPHONE 712-255-7671

CONSTRUCTION  
EQUIPMENT. CEMENT  
MIXERS. SNOW MACHINE.  
SNOW BLADES (HEAVY  
DUTY & FARM). OUTDOOR  
POWER EQUIPMENT.

AMERICAN EQUIPMENT CORP. \*  
F. JOHN ROOST, GEN. MGR.  
1600 W. HIGHLAND  
SIOUX CITY, IOWA  
MAILING ADDRESS  
P.O. BOX 3008  
SIOUX CITY, IOWA 51102  
TELEPHONE 712-255-7671

SNOW BLOWERS.

AMERICAN TRENCHER, INC.  
BRADLEY J. SCHNITTJER, PRES.  
P.O. BOX 266  
DELHI, IOWA 52223  
TELEPHONE 319-922-2981

TRENCHERS. BACKHOES.  
BACKFILL DOZER  
BLADES. DROP HAMMERS.  
SIDE BOOMS.  
VIBRATORY PLOWS.

BROWN, ROSCOE, CORP. \*  
STANLEY BROWN, V. PRES.  
R. #1  
LENOX, IOWA 50851  
TELEPHONE 515-333-4353

LAWN & WEED CUTTER.  
CARTS (LAWN &  
GARDEN).

ASSEMBLER'S, INC. \*  
MAL K. ILES, PRES.  
1027 N. ELM ST.  
WEST LIBERTY, IOWA 52776  
TELEPHONE 319-627-4444

PORTABLE HYDRAULIC  
DREDGES.

BAKER MFG. & DIST. CO., INC. \*  
WILFRED CIZER, PRES.  
P.O. BOX 86  
SIOUX CITY, IOWA 52217  
TELEPHONE 319-479-2232

GARDEN TILLERS. TWO  
WHEEL TRACTORS &  
POWER WHEELS (GARDEN  
TILLING).

BANTAM DIV. KOEHRING CO.  
C. L. FRAKER, PRES. & GEN. MGR.  
WAVERLY, IOWA 50677  
TELEX 46-5635  
TWX 910 525-2382  
TELEPHONE 319-352-3920

POWER CRANES.  
EXCAVATORS.

BEBO MFG. INC.  
STEVE DONLAP, SALES MGR.  
2745 2ND AVE.  
DES MOINES, IOWA 50313  
TELEPHONE 515-244-5121

PRESSED & MACHINED  
LAWN MOWER PARTS.  
WELDED MOWER  
ASSEMBLIES. LAWN  
MOWERS-PUSH & 8 HP  
RIDING.

BLOOM INC. MFG. & SUPPLY  
MARK COLLETT, MKTG. MGR.  
HIGHWAY 20 W.  
INDEPENDENCE, IOWA 50644  
TELEPHONE 319-827-1139

HYDRAULIC WINCHES.  
CABLE WINCHES.

BELL INDUSTRIES CO.  
GEORGE L. BROWN, OWNER  
210 MAIN ST.  
HULL, IOWA  
MAILING ADDRESS  
P.O. BOX 530  
HULL, IOWA 51239  
TELEPHONE 712-439-1456

4 WHEEL DRIVE &  
CUSTOM BUILT GARDEN  
TRACTORS &  
ATTACHMENTS. 6 WHEEL  
DRIVE MULTI-PURPOSE  
TRACTORS WITH  
LOADERS.

BROWN, ROSCOE, CORP. \*  
STANLEY BROWN, V. PRES.  
R. #1  
LENOX, IOWA 50851  
TELEPHONE 515-333-4353

RUBBER TIRE 4-WHEEL  
DRIVE HYDRASTATIC  
PRIME MOVERS.  
DOZERS. BRUSH RAKE.  
ROTARY POWER BROOM.  
AUGER BACKFILLERS.

BROOK-QUAD MFG. INC. \*  
MUDOLPH H. WITTKO, EXEC. PRES.  
1930 FRANKLIN  
WATERLOO, IOWA 50703  
TELEPHONE 319-233-1673

TWO WHEEL & FOUR  
WHEEL GARDEN TRACTOR  
WAGONS.

BUSH HOG/KRAUS  
PHIL DUNCHAN, CONTROLLER  
P.O. BOX 127  
WALFORD, IOWA  
MAILING ADDRESS  
P.O. BOX 2459  
CEDAR RAPIDS, IOWA 52406  
TELEPHONE 319-366-0723

SAND, SALT SPREADERS.

DEPT CO., INC.-STEEL & PLASTICS  
MARLE J. HEIDER, PRES.  
HIGHWAY 169 N.  
HUBBOLDT, IOWA 50548  
TELEPHONE 515-332-3117

SNOWBLOWERS.

CASE, J. I., CO.  
R. L. LAFOLLETTE, GEN. PLANT MGR.  
2117 STATE ST.  
BETTENDORF, IOWA 52722  
TELEPHONE 319-355-2611

CRAWLER TRACTORS.

LUNDELL MFG. CO., INC.  
VERNON LUNDELL, PRES.  
HIGHWAY 3 N.  
CHEROKEE, IOWA 51012  
TELEPHONE 712-225-5181

PLOW METERS.

CASE, J. I., CO.  
R. I. HALE, GEN. PLANT MGR.  
1930 DES MOINES AVE.  
BURLINGTON, IOWA  
MAILING ADDRESS  
P.O. BOX 848  
BURLINGTON, IOWA 52601  
TELEPHONE 319-753-4200

WHEEL LOADER TRACTORS  
& FORKLIFT TRACTORS  
(INDUSTRIAL).  
BACKHOES.

QUALITY CONTROL EQUIPMENT CO.  
W. H. WEISSENBURGER, PRES.  
1916 DEAN AVE.  
DES MOINES, IOWA  
MAILING ADDRESS  
P.O. BOX 6060 EDM STA.  
DES MOINES, IOWA 50309  
TELEX 47-8401  
TELEPHONE 515-266-2268

LAWN MOWER BLADES.

CATERPILLAR TRACTOR CO.  
WALTER DUNBAR, PLANT MGR.  
P.O. BOX 2790  
DAVENPORT, IOWA 52809  
TELEPHONE 319-285-1391

HEAVY EQUIPMENT  
PARTS.

MAXNORD INC. - KNIFE DIV.  
DAVID BRANDHORST, PLANT MGR.  
OTTUMWA IND. AIRPORT  
OTTUMWA, IOWA 52501  
TWX 910 520-1452  
TELEPHONE 515-682-7576

CLAPSADDLE & SON MFG. INC. \*  
GEORGE CLAPSADDLE, PRES.

FLAIL, SIDE & 3 POINT  
MOUNTED INDUSTRIAL



INDUSTRIAL LIST

SUKUP MFG. CO.  
SHEFFIELD, IOWA  
MAILING ADDRESS  
P.O. BOX 616  
SHEFFIELD, IOWA 50475  
TELEPHONE 515-892-3311

SULLY MFG. INC. \*  
WILBUR D. VOS, PRES.  
307 7TH AVE.  
SULLY, IOWA 50251  
TELEPHONE 515-594-3796

TAKCO, INC. \*  
THOMAS A. KIERSEY, JR., PRES.  
202 S. MADISON  
PRAIRIE CITY, IOWA 50228  
TELEPHONE 515-994-2641

TALBOT-CARLSON, INC.  
LARRY G. ALDRICH, ADMIN. ASST.  
207 SCOTT ST.  
AUDUBON, IOWA 50025  
TELEPHONE 712-563-2609

THOMAS, R. J., MFG. CO., INC. \*  
R. J. THOMAS, PRES.  
HIGHWAY 59 S.  
CHEROKEE, IOWA 51012  
TELEPHONE 712-225-5452

TOLEDO STAMPING & MFG.-DUBUQUE DIV.  
PAUL L. BRITT, V. PRES. & GEN. MGR.  
32ND & JACKSON STS.  
DUBUQUE, IOWA 52001  
TELEPHONE 319-583-5716

TOTE CO.  
J. FUTCH, SALES MGR.  
DALLAS & WALNUT STS.  
LENOX, IOWA 50851  
TELEPHONE 515-333-2257

TRIGGS MFG. CO.  
DENNIS TRIGGS, V. PRES.  
912 N. MAIN  
KANAWHA, IOWA  
MAILING ADDRESS  
R. #2  
BELMOND, IOWA 50447  
TELEPHONE 515-444-2362

TWIN-HYDRO INDUSTRIES \*  
GILMORE JOENS, OWNER  
R. #1  
ARTHUR, IOWA 51431  
TELEPHONE 712-367-2217

UNITED FARM TOOLS, INC., SPEEDY DIV.  
R. E. KAMMER, PRES.  
CITY PARK ROAD  
OELWEIN, IOWA  
MAILING ADDRESS  
P.O. BOX 311  
OELWEIN, IOWA 50662  
TELEPHONE 319-283-5451

(CONT'D)  
GRAIN BIN AIRFLOW  
TUBES. CONTINUOUS  
FLOW DRYING SYSTEM.  
FARM SOYBEAN ROASTING  
EQUIPMENT. GRAIN  
SPREADER. POWER SWEEP  
UNLOADER. VERTICAL &  
TRANSFER AUGERS.

SWINE CONFINEMENT  
GATES & PANELS.

FEED & GRAIN  
PROCESSING EQUIPMENT.

LIVESTOCK MINERAL  
FEEDERS.

FERTILIZER SPREADER.  
INSECTICIDE  
DISTRIBUTING  
EQUIPMENT. ROOT  
PULVERIZER. SOD  
CUTTER. ROCKLIFT.

MANURE SPREADERS.  
AUTOMATIC  
CONVEYOR-SHELTER-  
CATTLE FEEDERS.  
FEED MEASURING  
DEVICES. FEED MIXERS.  
HOG FEEDING  
EQUIPMENT.

WET FERTILIZER  
APPLICATORS. DRY  
FERTILIZER SPREADERS.

WAGON BOXES.

RUNNING GEARS.  
WAGON BOXES.  
MOLASSES CATTLE  
FEEDERS.

FIELD SPRAYERS.  
STALK SHREDDERS.  
POTATO DE-VINERS.  
SUGAR BEET  
DEPOLIATORS. EDIBLE  
BEAN CUTTERS. EDIBLE  
BEAN WINDROWERS. BEAN  
CUTTER-PULLER. FORAGE  
HIGH DUMP WAGON.

VERMEER MFG. CO.  
TELEPHONE 515-628-3141

VESCO INC.  
PERNE VAN ANTWERP, PRES.  
R. #1  
UNIONVILLE, IOWA  
MAILING ADDRESS  
P.O. BOX 441  
CENTERVILLE, IOWA 52544  
TELEPHONE 515-452-6747

WALSH MFG. CO. \*  
HAROLD C. MEAD, PRES.  
1200 FISHER ST.  
CHARLES CITY, IOWA 50616  
TELEPHONE 515-228-3414

WAVERLY TRACTOR CO.  
VERN SCHIELD, PRES.  
HIGHWAY 3 E.  
WAVERLY, IOWA 50677  
TELEPHONE 319-352-3130

WESCO PRODUCTS CORP.  
STEVE MURPHY, PLANT MGR.  
1201 S. 5TH ST.  
CLINTON, IOWA 52732  
TELEPHONE 319-243-6700

WESTERN MFG. CO.  
CHUCK LANDER, PRES.  
702 S. 3RD AVE.  
MARSHALLTOWN, IOWA 50158  
TELEPHONE 515-752-5446

WETHERELL MFG. CO. \*  
RONALD D. WETHERELL, OWNER  
CLEGHORN, IOWA 51014  
TELEPHONE 712-436-2266

WHITE FARM EQUIPMENT CO.  
ROGER FINCH, PLANT MGR.  
300 LAWLER ST.  
CHARLES CITY, IOWA 50616  
TELEX 46-5634  
TELEPHONE 515-257-2111

WIESE CORP.  
DAVID G. SALOCKER, PRES.  
1501 5TH ST.  
PERRY, IOWA  
MAILING ADDRESS  
P.O. BOX 39  
PERRY, IOWA 50220  
TELEPHONE 515-465-4695

WILCOX ALL-PRO TOOLS & SUPPLY CO.  
ERNEST J. WILCOX, PRES.  
R. #1  
MONTEZUMA, IOWA 50171  
TELEPHONE 515-623-3138

-----  
3524 GARDEN TRACTORS AND LAWN AND GARDEN EQUIPMENT  
-----

(CONT'D)  
AUTOMATIC HEAT  
CONTROLS FOR  
COMBINES. POWER HO  
FOR TRACTORS (PARTI  
INDUSTRIAL).  
TRAILERS. BALE MO  
FOR PICKUP  
TRACT

AGRICULTURE  
SPRAYE

INTERMEDIATE S  
TRACTOR. 16" PL  
2-ROW CULTIVAT  
60" MOW

AGRICULTURAL DR  
SHAP

HOG WATER

AGRICULTURAL WI  
SPRAYERS. RI  
MOUNTED CULTIVATOR  
DEEP TILL MACHIN  
CHISEL PLOW  
V PLOW  
PLANTER TRANSPOR

FARM TRACTOR

PLOW SHARES. LIST  
REPAIR POINT  
MOLDBOARD SHIN  
MOLDBOARD PL  
REPLACEMENT  
REPAIR PART  
FERTILIZER KNI  
WELD-ON POINTS, TUB  
& SEALERS. CHIS  
PLOW CHISELS, SPIKE  
& SWEEP

HAY BALE MOVIN  
EQUIPMENT. CATTLE  
HOG TUBULAR GATES

-----  
LAWN & GARDE  
TRACTORS. GARDE  
WALKING TILLERS. GA  
POWERB

(\*) - COMPANY INTERESTED IN EXPORTING



# INDUSTRIAL LIST

3531

LAWN & GARDEN DIV.  
MAILING ADDRESS  
BOX 357  
MOINES, IOWA 50302  
TWX 910 520-2573  
TELEPHONE 515-265-3461

(CONT'D)  
EDGER-TRIMMERS.  
WALKING SNOW  
BLOWERS. WALKING &  
RIDING POWER LAWN  
MOWERS.

353 CONSTRUCTION, MINING AND MATERIALS HANDLING  
MACHINERY AND EQUIPMENT

3531 CONSTRUCTION MACHINERY AND EQUIPMENT

ICAN EQUIPMENT CORP. \*  
JOHN ROOST, GEN. MGR.  
W. HIGHLAND  
CITY, IOWA  
MAILING ADDRESS  
BOX 3008  
CITY, IOWA 51102  
TELEPHONE 712-255-7671

SNOWBLOWERS.

AMERICAN EQUIPMENT CORP. \*  
F. JOHN ROOST, GEN. MGR.  
1600 W. HIGHLAND  
SIOUX CITY, IOWA  
MAILING ADDRESS  
P.O. BOX 3008  
SIOUX CITY, IOWA 51102  
TELEPHONE 712-255-7671

CONSTRUCTION  
EQUIPMENT. CEMENT  
MIXERS. SNOW MACHINE.  
SNOW BLADES (HEAVY  
DUTY & FARM). OUTDOOR  
POWER EQUIPMENT.

W. ROSCOE, CORP. \*  
LEY BROWN, V. PRES.  
1  
CITY, IOWA 50851  
TELEPHONE 515-333-4353

SNOW BLOWERS.

AMERICAN TRENCHER, INC.  
BRADLEY J. SCHNITTJER, PRES.  
P.O. BOX 266  
DELHI, IOWA 52223  
TELEPHONE 319-922-2981

TRENCHERS. BACKHOES.  
BACKFILL DOZER  
BLADES. DROP HAMMERS.  
SIDE BOOMS.  
VIBRATORY PLOWS.

K MFG. & DIST. CO., INC. \*  
NE CIZEK, PRES.  
BOX 86  
CITY, IOWA 52217  
TELEPHONE 319-479-2232

LAWN & WEED CUTTER.  
CARTS (LAWN &  
GARDEN).

ASSEMBLER'S, INC. \*  
MAL K. ILES, PRES.  
1027 N. ELM ST.  
WEST LIBERTY, IOWA 52776  
TELEPHONE 319-627-4444

PORTABLE HYDRAULIC  
DREDGES.

MFG. INC.  
E DUNLAP, SALES MGR.  
2ND AVE.  
MOINES, IOWA 50313  
TELEPHONE 515-244-5121

GARDEN TILLERS. TWO  
WHEEL TRACTORS &  
POWER WHEELS (GARDEN  
TILLING).

BANTAM DIV. KOEHRING CO.  
C. L. FRAKER, PRES. & GEN. MGR.  
WAVERLY, IOWA 50677  
TELEX 46-5635  
TWX 910 525-2382  
TELEPHONE 319-352-3920

POWER CRANES.  
EXCAVATORS.

INDUSTRIES CO.  
GE L. BROWN, OWNER  
MAIN ST.  
CITY, IOWA  
MAILING ADDRESS  
BOX 530  
CITY, IOWA 51239  
TELEPHONE 712-439-1456

PRESSED & MACHINED  
LAWN MOWER PARTS.  
WELDED MOWER  
ASSEMBLIES. LAWN  
MOWERS-PUSH & 8 HP  
RIDING.

BLOOM INC. MFG. & SUPPLY  
MARK COLLETT, MKTG. MGR.  
HIGHWAY 20 W.  
INDEPENDENCE, IOWA 50644  
TELEPHONE 319-827-1139

HYDRAULIC WINCHES.  
CABLE WINCHES.

MA-QUAD MFG. INC. \*  
OLPH H. WITTKER, EXEC. PRES.  
FRANKLIN  
MOLLOO, IOWA 50703  
TELEPHONE 319-233-1673

4 WHEEL DRIVE &  
CUSTOM BUILT GARDEN  
TRACTORS &  
ATTACHMENTS. 6 WHEEL  
DRIVE MULTI-PURPOSE  
TRACTORS WITH  
LOADERS.

BROWN, ROSCOE, CORP. \*  
STANLEY BROWN, V. PRES.  
R. #1  
LENOX, IOWA 50851  
TELEPHONE 515-333-4353

RUBBER TIRED 4-WHEEL  
DRIVE HYDRASTATIC  
PRIME MOVERS.  
DOZERS. BRUSH RAKE.  
ROTARY POWER BROOM.  
AUGER BACKFILLERS.

CO., INC.-STEEL & PLASTICS  
LE J. HEIDER, PRES.  
HWY 169 N.  
BOLDT, IOWA 50548  
TELEPHONE 515-332-3117

TWO WHEEL & FOUR  
WHEEL GARDEN TRACTOR  
WAGONS.

BUSH HOG/KRAUS  
PHIL DUNCHAN, CONTROLLER  
P.O. BOX 127  
WALFORD, IOWA  
MAILING ADDRESS  
P.O. BOX 2459  
CEDAR RAPIDS, IOWA 52406  
TELEPHONE 319-366-0723

SAND, SALT SPREADERS.

DELL MFG. CO., INC.  
NON LUNDELL, PRES.  
HWY 3 N.  
ROCKE, IOWA 51012  
TELEPHONE 712-225-5181

SNOWBLOWERS.

CASE, J. I., CO.  
R. L. LAFOLLETTE, GEN. PLANT MGR.  
2117 STATE ST.  
BETTENDORF, IOWA 52722  
TELEPHONE 319-355-2611

CRAWLER TRACTORS.

LITY CONTROL EQUIPMENT CO.  
H. WEISSENBURGER, PRES.  
6 DEAN AVE.  
MOINES, IOWA  
MAILING ADDRESS  
BOX 6060 EDM STA.  
MOINES, IOWA 50309  
TELEX 47-8401  
TELEPHONE 515-266-2268

PLOW METERS.

CASE, J. I., CO.  
R. I. HALE, GEN. PLANT MGR.  
1930 DES MOINES AVE.  
BURLINGTON, IOWA  
MAILING ADDRESS  
P.O. BOX 848  
BURLINGTON, IOWA 52601  
TELEPHONE 319-753-4200

WHEEL LOADER TRACTORS  
& FORKLIFT TRACTORS  
(INDUSTRIAL).  
BACKHOES.

NORD INC. - KNIFE DIV.  
ID BRANDHORST, PLANT MGR.  
UMWA IND. AIRPORT  
UMWA, IOWA 52501  
TWX 910 520-1452  
TELEPHONE 515-682-7576

LAWN MOWER BLADES.

CATERPILLAR TRACTOR CO.  
WALTER DUNBAR, PLANT MGR.  
P.O. BOX 2790  
DAVENPORT, IOWA 52809  
TELEPHONE 319-285-1391

HEAVY EQUIPMENT  
PARTS.

CLAPSADDLE & SON MFG. INC. \*  
GEORGE CLAPSADDLE, PRES.

FLAIL, SIDE & 3 POINT  
MOUNTED INDUSTRIAL

(\*) - COMPANY INTERESTED IN EXPORTING



## INDUSTRIAL LIST

CLAPSADDLE & SON MFG. INC.  
P.O. BOX 218  
WHITTEN, IOWA 50269  
TELEPHONE 515-486-5311

CONCRETE PIPE MACHINERY CO.  
JOSEPH DROP, EXEC. V. PRES.  
W. 1ST & GEORGE STS.  
SIOUX CITY, IOWA  
MAILING ADDRESS  
P.O. BOX 1708  
SIOUX CITY, IOWA 51102  
TELEX 48-0111  
TELEPHONE 712-277-8111

CURBMASTER OF AMERICA, INC.  
RONALD H. BLECH, SALES & SERV. COORD.  
115 E. 19TH ST.  
CEDAR FALLS, IOWA  
MAILING ADDRESS  
P.O. BOX 98  
CEDAR FALLS, IOWA 50613  
TELEPHONE 319-266-2663

DICO CO., INC.  
F. A. DEPUYDT, PRES.  
200 S.W. 16TH  
DES MOINES, IOWA 50305  
TWX 910 520-2677  
TELEPHONE 515-244-7286

EAGLE IRON WORKS  
ANDREW S. KRANTZ, PRES.  
129 HOLCOMB  
DES MOINES, IOWA  
MAILING ADDRESS  
P.O. BOX 934  
DES MOINES, IOWA 50304  
TELEPHONE 515-243-1123

FMC CORP., CABLE CRANE & EXCAVATOR DIV.  
V. L. MARTIN, DIV. MGR., MGR.  
1201 6TH ST. S.W.  
CEDAR RAPIDS, IOWA 52406  
TELEX 46-4431  
TELEPHONE 319-398-3200

FRENCH & HECHT DIV. KELSEY-HAYES CO.  
V. W. THEDE, SALES MGR.  
540 E. 3RD ST.  
DAVENPORT, IOWA  
MAILING ADDRESS  
P.O. BOX 3310  
DAVENPORT, IOWA 52808  
TELEPHONE 319-324-5291

G-R INTERNATIONAL  
GLEN E. GIERKE, JR., V. PRES.  
210 E. RIVER DRIVE  
DAVENPORT, IOWA  
MAILING ADDRESS  
P.O. BOX 42  
DAVENPORT, IOWA 52802  
TELEX 46-8447  
TELEPHONE 319-322-1725

GOMACO CORP.  
H. W. JENSEN, GOMACO INT'L. MNG. DIR.  
HIGHWAY 59 & 175  
IDA GROVE, IOWA 51445  
TELEX 48-7132  
TELEPHONE 712-364-3347

(CONT'D)  
HIGHWAY MOWERS. TRUCK  
FRONT END POWER TAKE  
OFF. LIVE POWER TAKE  
OFF (HYDRAULIC &  
MECHANICALLY DRIVEN  
EQUIPMENT).

CONCRETE MIXERS.

CURB & GUTTER PAVERS.  
DITCH PAVERS.  
SIDEWALK PAVERS. SLAB  
PAVERS. CONCRETE  
SPREADERS. SUBGRADER.  
CURB PAVERS. TRAIL  
GRADERS. FINE  
GRADERS. SLIPFORM  
PAVERS.

TRUCK MOUNTED &  
STATIONARY CRANES.  
TREE HANDLING CRANES  
(SELF PROPELLED OR  
STATIONARY).

ROAD BASE MIXERS.  
BREAKER BALLS & DROP  
BALLS. COMPLETE  
DREDGES. PILE  
HAMMERS. LEADS &  
FOLLOW BLOCKS.  
DREDGING LADDERS.  
CUTTER-HEAD LADDER.

CRAWLER & RUBBER-  
MOUNTED CABLE  
OPERATED CRANES &  
EXCAVATORS. DIESEL  
PILE HAMMERS.

INDUSTRIAL &  
CONSTRUCTION WHEELS,  
RIMS, HUBS, SPINDLES  
& HUB GREASE CAP.

CONCRETE SAWS.

CYLINDER BRIDGE DECK  
FINISHERS. SLOPE  
PAVING EQUIPMENT.  
CONCRETE SPREADING  
CONVEYORS & PAVING  
EQUIPMENT. CONCRETE  
CYLINDER FINISHING  
MACHINES.  
WORKBRIDGES.  
SLIP-FORM PAVERS,  
CURB & GUTTER  
MACHINES, & SIDEWALK

GOMACO CORP.

HARNISCHFEGGER CORP.  
W. FISHER, DIV. GEN. MGR.  
5300 HARNISCHFEGGER DR. S.  
CEDAR RAPIDS, IOWA  
MAILING ADDRESS  
P.O. BOX 669  
CEDAR RAPIDS, IOWA 52406  
TELEPHONE 319-364-1521

HENDERSON MFG. CO.  
ARNOLD STONE, V. PRES.-GEN. MGR.  
S. 3RD ST.  
MANCHESTER, IOWA  
MAILING ADDRESS  
P.O. BOX 40  
MANCHESTER, IOWA 52057  
TELEPHONE 319-927-2828

HENKE MFG. CORP.  
EDWARD A. GREEN, PRES.  
HIGHWAY 3 E.  
WAVERLY, IOWA 50677

HONEYBEE CO., INC.  
MERLE S. ROWLES, PRES.  
P.O. BOX 278  
EVERLY, IOWA 51338  
TELEPHONE 712-834-2366

IOWA MFG. CO.  
R. J. PETERS, V. PRES.-INTL. SALES  
916 16TH ST. N.E.  
CEDAR RAPIDS, IOWA 52402  
TELEX 46-4429  
TELEPHONE 319-363-3511

JACOBS TOOL CO.  
RICHARD CARL, GEN. MGR.  
2510 12TH ST.  
HARLAN, IOWA  
MAILING ADDRESS  
BOX 430  
HARLAN, IOWA 51537  
TELEPHONE 712-755-3131

JET CO., INC.-STEEL & PLASTICS  
MERLE J. HEIDER, PRES.  
HIGHWAY 169 N.  
HUMBOLDT, IOWA 50548  
TELEPHONE 515-332-3117

JOHN DEERE DAVENPORT WORKS  
ROBERT K. WRIGHT, GEN. SUPVR. PROD. CONTROL  
HIGHWAY 61 & MT. JOY ROAD  
DAVENPORT, IOWA  
MAILING ADDRESS  
P.O. BOX 4198  
DAVENPORT, IOWA 52808  
TELEPHONE 319-383-4200

JOHN DEERE DUBUQUE WORKS  
D. P. HOPLEY, GEN. MGR.  
DUBUQUE, IOWA 52001  
TELEX 46-8404  
TWX 510 332-4900  
TELEPHONE 319-557-5151

LITTLE GIANT CRANE & SHOVEL, INC.  
ROBERT REYNOLDS, EXPORT MGR.

(CONT'D)  
MACHINES. AUTO  
FINE GRADE TRI  
EQUIPMENT. M  
BARRIER SLIPFOR  
LOW SLUMP CON  
FINISHERS. CON  
TINING MAC  
ASPHALT & CON  
SCARIFI

HYDRAULIC  
CRANES. HYDRA  
BACKHO  
EXCAVATORS. HYDRA  
ROUGH TERRAIN CRA

ICE COM  
SPREAD

SNOW PLOWS. WINC  
VEE PLOWS FOR TR  
& MOTOR PATRO

TRACTOR LOA

ASPHALT PAVE  
ASPHALT MIX  
PLANTS. ASPH  
ROLLE

TRENCHER & DITC  
PARTS. HAMMER  
PARTS. SCREENS, R  
& HARD FACED HAMME

CEMENT BREAKI

EXCAVATOR

INDUSTRIAL  
CONSTRUCTIO  
EQUIPME

CONSTRUCTION  
INDUSTRIAL EQUIPMENT



# INDUSTRIAL LIST

3535

THE GIANT CRANE & SHOVEL, INC.  
 W.E. 66TH AVE.  
 MOINES, IOWA  
 MAILING ADDRESS  
 BOX 4015 H.P.S.  
 MOINES, IOWA 50313  
 TELEPHONE 515-289-2112

(CONT'D)  
 HYDRAULIC BACKHOES.  
 SHOVELS. GRAPPLES.  
 DRAGLINE, CONCRETE &  
 CLAMSHELL BUCKETS.  
 HYDRAULIC  
 LOG-LOADERS.  
 HYDRAULIC MOBILE &  
 ROUGH TERRAIN CRANES.  
 HYDRAULIC TELESCOPIC  
 EXCAVATORS. CRANE  
 CARRIERS.

EATON CORP.-FLUID POWER OPER.-SPENCER DIV.  
 DIV.  
 BOB CAMPBELL, MGR. MKTG.  
 32ND AVE. W.  
 SPENCER, IOWA 51301  
 TWX 910 968-1929  
 TELEPHONE 712-262-7700

(CONT'D)  
 CONTROL EQUIPMENT.

GUS, MFG. CO., INC.  
 ART A. COLLINS, PRES.  
 LINCOLN ST. S.W.  
 IOWA 51031  
 TELEPHONE 712-546-4145

EARTH BORING  
 MACHINES. BUCKET  
 DRILLING MACHINES.

HAMMERMILLS, INC.  
 R. F. MURRAY, PRES.  
 625 C AVE. N.W.  
 CEDAR RAPIDS, IOWA 52405  
 TELEX 04-6443  
 TELEPHONE 319-365-0441

HAMMERMILLS, PORTABLE  
 & STATIONARY.

HOVER CO.  
 WADDELL, EXEC. V. PRES.  
 HWY 61 E.  
 IOWA 52761  
 TELEPHONE 319-263-1761

FRONT-END LOADERS.

IOWA MFG. CO.  
 R. J. PETERS, V. PRES.-INTL. SALES  
 916 16TH ST. N.E.  
 CEDAR RAPIDS, IOWA 52402  
 TELEX 46-4429  
 TELEPHONE 319-363-3511

SCREENING & WASHING  
 PLANTS. ROCK CRUSHERS  
 (STATIONARY).  
 PORTABLE CRUSHING  
 & SCREENING  
 EQUIPMENT.

F. B., MFG. CO., INC.  
 RYAN, PRES.  
 HIGHWAY 34 E.  
 IOWA  
 MAILING ADDRESS  
 451  
 IOWA 50049  
 TELEPHONE 515-774-5981

WATER MAIN & GAS  
 PIPELINE PLOWS.  
 UNDERGROUND TUBING,  
 WIRE & CABLE LAYING  
 PLOWS.

UNIVERSAL ENGINEERING CORP.  
 D. R. CONWAY, PRES.  
 625 C AVE. N.W.  
 CEDAR RAPIDS, IOWA 52405  
 TELEX 46-4443  
 TELEPHONE 319-365-0441

AGGREGATE SCREENING  
 MACHINES. STONE  
 CRUSHERS.  
 HAMMERMILLS.

-----  
 3534 ELEVATORS AND MOVING STAIRWAYS  
 -----

CHERN IOWA MFG. CO.  
 HERT HETTINGER, V. PRES.  
 12  
 IOWA 50213  
 TELEEX 47-8345  
 TELEPHONE 515-342-2166

VERTICAL SOIL  
 TESTING DRILL. TRUCK  
 MOUNTED SOIL DRILL.  
 CRAWLER MOUNTED  
 SOIL DRILL. POST HOLE  
 AUGERING EQUIPMENT.  
 WATER WELL DRILL RIG.

BARNARD & LEAS MFG. CO., INC.  
 RON D. RICHARDSON, PRES.  
 1200 12TH ST. S.W.  
 CEDAR RAPIDS, IOWA 52406  
 TELEPHONE 319-365-1481

ELECTRIC MANLIFTS.

Y MFG. INC. \*  
 SUB D. VOS, PRES.  
 7TH AVE.  
 IOWA 50251  
 TELEPHONE 515-594-3796

TILING EQUIPMENT  
 ACCESSORIES.

EARL'S STAIRWAY LIFT CORP.  
 EARL WM. SCHUMACHER, PRES.  
 2513 CENTER  
 CEDAR FALLS, IOWA 50613  
 TELEPHONE 319-277-4777

WHEEL CHAIR LIFTS.  
 CHAIR LIFTS.  
 ELEVATORS.  
 DUMBWAITERS.

MEER MFG. CO.  
 E. BOAT, PRES.  
 200  
 IOWA 50219  
 TELEEX 47-8309  
 TELEPHONE 515-628-3141

STUMP CUTTERS. TREE  
 MOVERS. CABLE PLOWS.  
 LOG CHIPPERS.  
 DITCHERS. TRENCHERS.

-----  
 3535 CONVEYORS AND CONVEYING EQUIPMENT  
 -----

32 MINING MACHINERY AND EQUIPMENT, EXCEPT OIL FIELD  
 MACHINERY AND EQUIPMENT

ASSEMBLER'S, INC. \*  
 MAL K. ILES, PRES.  
 1027 N. ELM ST.  
 WEST LIBERTY, IOWA 52776  
 TELEPHONE 319-627-4444

BELT CONVEYORS.

EBBLER'S, INC. \*  
 K. ILES, PRES.  
 J N. ELM ST.  
 WEST LIBERTY, IOWA 52776  
 TELEPHONE 319-627-4444

CUSTOM BUILT  
 AGGREGATE PROCESSING  
 MACHINES.

CHANTLAND CO., THE, DIV. OF DOUGLAS &  
 LOMASON CO.  
 KERMIT CHANTLAND, PLANT MGR.  
 NORTH ST. CLAIRE  
 DAKOTA CITY, IOWA  
 MAILING ADDRESS  
 DRAWER A  
 HUMBOLDT, IOWA 50548  
 TWX 910 523-6942  
 TELEPHONE 515-332-4040

PACKAGE HANDLING,  
 LIGHT & HEAVY DUTY  
 BELT CONVEYORS  
 (PORTABLE &  
 STATIONARY). BUCKET  
 ELEVATORS.  
 CONVEYOR HARDWARE &  
 ACCESSORIES. CONVEYOR  
 PULLEYS.

THE IRON WORKS  
 WEN S. KRANTZ, PRES.  
 HOLCOMB  
 MOINES, IOWA  
 MAILING ADDRESS  
 BOX 934  
 MOINES, IOWA 50304  
 TELEPHONE 515-243-1123

CLAY CRUSHERS.  
 COMPLETE STATIONARY &  
 PORTABLE SAND  
 SECTIONS. SLURRY  
 REFUSE SEPARATORS.  
 HEAVY MEDIA  
 SEPARATION PLANTS.  
 SAND, GRAVEL & ORE  
 WASHERS. VARI STROKE  
 JIGS. ATTRITION  
 MILLS. COAL WASHERS &  
 CRUSHERS.

COBERLY ELEVATOR EQUIPMENT & CONSTRUCTION \*  
 DOUG COBERLY, OWNER  
 111 S. LOCUST ST.  
 WINFIELD, IOWA 52659  
 TELEPHONE 319-257-6271

GRAIN STORAGE  
 EQUIPMENT.

D-ROCKWELL MFG., INC.  
 DOYLE DITZENBERGER, PRES.  
 P.O. BOX 33

CONVEYORS.

EATON CORP.-FLUID POWER OPER.-SPENCER

OIL WELL PRESSURE

(\*) - COMPANY INTERESTED IN EXPORTING



## INDUSTRIAL LIST

D-ROCKWELL MFG., INC.  
ROCKWELL CITY, IOWA 50579  
TELEPHONE 712-297-8961

(CONT'D)

TOLMAN FABRICATING, INC.  
ORANGE CITY, IOWA 51041  
TELEPHONE 712-737-4855

(CONT'D)

FABRICATORS, INC.  
JOHN T. ALVEY, PRES.  
414 CLARK ST.  
SIOUX CITY, IOWA 51101  
TELEPHONE 712-258-7544

BELT CONVEYORS.  
AUGERS.

TRI CITY FABRICATING & WELDING CO. \*  
DONALD C. SHEWRY, PRES.  
1014 S. DITTMER ST.  
DAVENPORT, IOWA  
MAILING ADDRESS  
P.O. BOX 3504  
DAVENPORT, IOWA 52808  
TELEPHONE 319-323-3653

CONVEYOR

FAUCONNIERE MFG. CORP.  
WILLIAM HAM, PRES.  
DRAWER P  
CENTRAL CITY, IOWA 52214  
TELEPHONE 319-438-6106

GRAVITY ROLLER  
CONVEYORS. FLAT BED  
TRAILER CONVEYOR KIT.

UNIVERSAL ENGINEERING CORP.  
D. R. CONWAY, PRES.  
625 C AVE. N.W.  
CEDAR RAPIDS, IOWA 52405  
TELEX 46-4443  
TELEPHONE 319-365-0441

CONVEYOR

GENERAL SHEET METAL WORKS, INC. \*  
PHILIP C. WIDMANN, PRES.  
217 RATH ST.  
WATERLOO, IOWA  
MAILING ADDRESS  
P.O. BOX 2476  
WATERLOO, IOWA 50703  
TELEPHONE 319-234-5428

CONVEYORS.

UNIVERSAL INDUSTRIES  
B. L. JENSEN, DIR. MKTG.  
1575 BIG ROCK ROAD W.  
WATERLOO, IOWA 50701  
TELEPHONE 319-291-3800

BELT CONVEYOR  
BUCKET ELEVATOR

INDUSTRIAL ENGINEERING EQUIPMENT CO.  
DON H. PEDERSEN, V. PRES.  
1958 W. RIVER DRIVE  
DAVENPORT, IOWA  
MAILING ADDRESS  
P.O. BOX 3907  
DAVENPORT, IOWA 52808  
TELEPHONE 319-323-9721

BUCKET ELEVATORS.  
CONVEYORS.

3536 HOISTS, INDUSTRIAL CRANES AND MONORAIL SYSTEMS

INTRACO, INC.  
BEN O. HALL, ACTING PRES.  
HIGHWAY 63 S.  
OSKALOOSA, IOWA  
MAILING ADDRESS  
P.O. BOX 379  
OSKALOOSA, IOWA 52577  
TWX 910 520-2341  
TELEPHONE 515-673-8451

FEED & DRY BULK  
CONVEYING EQUIPMENT.

AMERICAN EQUIPMENT CORP. \*  
F. JOHN BOOST, GEN. MGR.  
1600 W. HIGHLAND  
SIOUX CITY, IOWA  
MAILING ADDRESS  
P.O. BOX 3008  
SIOUX CITY, IOWA 51102  
TELEPHONE 712-255-7671

TRUCK

NEWELL MACHINERY CO. \*  
WALTER P. HEATON, PRES.  
5501 N. TOWNE PL. N.E.  
CEDAR RAPIDS, IOWA 52404  
TELEPHONE 319-393-1610

CONVEYORS. ELEVATORS.

ASSEMBLER'S, INC. \*  
MAL K. ILES, PRES.  
1027 N. ELM ST.  
WEST LIBERTY, IOWA 52776  
TELEPHONE 319-627-4444

PELLET M/L D

QUALITY CONTROL EQUIPMENT CO.  
W. H. WEISSENBURGER, PRES.  
1916 DEAN AVE.  
DES MOINES, IOWA  
MAILING ADDRESS  
P.O. BOX 6060 EDM STA.  
DES MOINES, IOWA 50309  
TELEX 47-8401  
TELEPHONE 515-266-2268

AUTOMATIC BAGGING  
CONVEYOR.

CRANE & MONORAIL SYSTEMS DIV. OF ACCO  
WAYNE STOLL, GEN. MGR.  
607 W. BROADWAY AVE.  
FAIRFIELD, IOWA 52556  
TELEX 47-8347  
TELEPHONE 515-472-5171

OVERHEAD  
OVERHEAD HOIST  
MATERIAL HANDLING  
EQUIPMENT

RANCO FERTISERVICE, INC.  
PAUL KRILE, PRES.  
SIOUX RAPIDS, IOWA 50585  
TELEPHONE 712-283-2525

BUCKET ELEVATORS.  
BELT CONVEYORS. OVER-  
TRACK CAR UNLOADERS.

CRESCI BODY & EQUIPMENT, INC.  
DONALD SHEWRY, PRES.  
1809 W. RIVER DRIVE  
DAVENPORT, IOWA  
MAILING ADDRESS  
P.O. BOX 3596  
DAVENPORT, IOWA 52808  
TELEPHONE 319-322-0991

1157

HAY-MAN INC.  
RAYMOND L. BAKINS, PRES.  
KEOTA, IOWA 52248  
TELEPHONE 515-636-3014

CONVEYORS. UNDERCAR  
UNLOADERS.

DANBOM LAKESIDE ENGINEERING, INC.  
DONALD IDSO, V. PRES.  
JCT. HIGHWAYS 71 & 32  
MILFORD, IOWA 51351  
TELEPHONE 712-338-2310

BOAT HOISTS  
HOIST ACCESSORIES  
CRUISER

TAILOR & CO., INC. \*  
JOHN P. TAILOR, PRES.  
2237 STATE ST.  
BETTENDORF, IOWA 52722  
TELEPHONE 319-355-2621

AIR LOCK FEEDERS.  
PNEUMATIC CONVEYING  
SYSTEMS.

ENERGY MFG. CO., INC.  
R. D. LARIMER, GEN. MGR.  
100 N. MAIN ST.  
MONTICELLO, IOWA 52310  
TELEPHONE 319-465-3537

TRUCK D  
PLATFORM  
CRADLE HOIST.  
H-ST

TOLMAN FABRICATING, INC.  
HOOVER FLEMING, PRES.  
HIGHWAY 10

AUGERS. CONVEYORS.  
CUP ELEVATOR.

HENDERSON MFG. CO.  
ARNOLD STONE, V. PRES.-GEN. MGR.  
S. 3RD ST.  
MANCHESTER, IOWA

TRUCK HOIST  
CONVERSION



# INDUSTRIAL LIST

3537

	(CONT'D)		(CONT'D)
ERSON MFG. CO. MAILING ADDRESS BOX 40 HASTER, IOWA 52057 TELEPHONE 319-927-2828		AL-JON, INC. OTTUMWA, IOWA MAILING ADDRESS P.O. BOX 592 OTTUMWA, IOWA 52501 TELEX 48-8357 TELEPHONE 515-682-4506	
BOLD TOOLING CO., INC. CIS L. ZROSTLIK, PRES. HIGHWAY 18 W. ER, IOWA 50438 WA 910 523-6930 TELEPHONE 515-923-2827	HYDRAULIC CRANES- TRUCK MOUNTED.	CRANE & MONORAIL SYSTEMS DIV. OF ACCO WAYNE STOLL, GEN. MGR. 607 W. BROADWAY AVE. FAIRFIELD, IOWA 52556 TELEX 47-8347 TELEPHONE 515-472-5171	STACKERS.
CO., INC.-STEEL & PLASTICS E J. HEIDER, PRES. WAY 169 N. OLDT, IOWA 50548 TELEPHONE 515-332-3117	HOISTS (TRUCK & WAGON).	DICO CO., INC. F. A. DEPUYDT, PRES. 200 S.W. 16TH DES MOINES, IOWA 50305 TWX 910 520-2677 TELEPHONE 515-244-7286	HAND TRUCKS.
EST INDUSTRIES, INC. ULSHAPER, GEN. MGR. OHIO ST. GROVE, IOWA 51445 TELEPHONE 712-364-3365	BOAT HOISTS.	FLEXSTEEL INDUSTRIES, INC. J. B. CRAHAN, EXEC. V. PRES. P.O. BOX 877 DUBUQUE, IOWA 52003 TELEPHONE 319-556-7730	CARTS.
A STANDARD, INC. AS L. NOSER, V. PRES. MKTG. W. BROADWAY CIL BLUFFS, IOWA 51501 TELEPHONE 712-328-7444	HYDRAULIC HOISTS.	HARVESTALL INDUSTRIES, INC. * VINCE STEFFEN, PRES. 3 N. WALNUT AVE. NEW HAMPTON, IOWA 50659 TELEPHONE 515-394-4115	HYDRAULIC FORK LIFT TRAILER (MATERIALS HANDLING).
ER DYNAMICS CORP. LUSCOMBE, PRES. THONG, IOWA 50514 TELEPHONE 712-864-3737	AERIAL BUCKET LIFTS.	LISLE CORP. OLIVER GREGORY, SALES MGR. 807 E. MAIN ST. CLARINDA, IOWA 51632 TWX 910 966-8091 TELEPHONE 712-542-5101	MECHANICS CREEPERS.
IGHT ENGINEERING CO. A. HANSEN, PRES. GREEN ST. IOWA MAILING ADDRESS BOX 176 IOWA 50003 TELEPHONE 515-993-4272	TRUCK & CAR UNLOADERS.	MEFFERD INDUSTRIES, INC. * THOMAS A. MEFFERD, PRES. 114 RUSH LAKE ROAD LAURENS, IOWA 50554 TELEPHONE 712-845-4548	MATERIALS HANDLING MACHINE.
LADDER, INC. LD D. KINDWALL, PRES.. BELT INDUSTRIAL SITE ICER, IOWA MAILING ADDRESS BOX 709 ICER, IOWA 51301 TELEPHONE 712-262-5810	AERIAL LADDER FOR LIGHT WEIGHT VEHICLE- SELF-PROPELLED MAN-LIFT.	MID-STATES ENGINEERING & MFG. INC. J. C. DIXON, PRES. JACKSON ST. MILTON, IOWA MAILING ADDRESS P.O. BOX 100 MILTON, IOWA 52570 TELEPHONE 515-656-4626	TWO WHEEL HAND TRUCKS. WOOD & STEEL DECK PLATFORM TRUCKS. MATERIALS HANDLING EQUIPMENT.
RLY TRACTOR CO. SCHIELD, PRES. WAY 3 E. RLY, IOWA 50677 TELEPHONE 319-352-3130	TELESCOPIC BOOM.	MODERN FARM SYSTEMS, INC. WILLARD VAN WYHE, MGR. 1811 W. 2ND ST. WEBSTER CITY, IOWA 50595 TELEPHONE 515-832-1811	MATERIALS HANDLING EQUIPMENT.
BE ENGINEERING CORP. WATSON, EXPORT SALES MGR. W. 27TH ST. AR FALLS, IOWA MAILING ADDRESS 648 AR FALLS, IOWA 50613 TELEX 46-5641 TELEPHONE 319-266-1721	VAN CARGO UNLOADING CRANE.	MONROE CO., THE ROBERT K. UNDERWOOD, GEN. MGR. 316 N. WALNUT ST. COLFAX, IOWA 50054 TELEPHONE 515-674-3511	STORAGE TRUCKS FOR TABLES & CHAIRS.
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77 INDUSTRIAL TRUCKS, TRACTORS, TRAILERS AND STACKERS			
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ION, INC. KNEEN, PRES. STRIAL AIRPORT, BLDG. #30	HYDROSTATIC LOADERS.	NAMCO INC. OTTO ERMLER, V. PRES. E. HIGHWAY 20 SIOUX CITY, IOWA MAILING ADDRESS P.O. BOX 1917 SIOUX CITY, IOWA 51102 TELEPHONE 712-944-5111	FORK LIFT TRUCKS. INDUSTRIAL TRACTORS.
		NEWELL MACHINERY CO. * WALTER F. HEATON, PRES.	ENCLOSED BULK HANDLING EQUIPMENT.

(\*) - COMPANY INTERESTED IN EXPORTING



## INDUSTRIAL LIST

NEWELL MACHINERY CO.  
5501 N. TOWNE PL. N.E.  
CEDAR RAPIDS, IOWA 52404  
TELEPHONE 319-393-1610

OVERLAND SYSTEMS INC. \*  
NORMAN HUMBLE, DIR. MKTG.  
231 K AVE. N.W.  
CEDAR RAPIDS, IOWA 52405  
TELEPHONE 319-364-7568

PRIME-MOVER CO.  
L. G. WADDELL, EXEC. V. PRES.  
HIGHWAY 61 E.  
MUSCATINE, IOWA 52761  
TELEPHONE 319-263-1761

SOO TRACTOR SWEEPRAKE CO., INC.  
ALLEN MAHANEY, PRES.  
1400 W. 1ST  
SIOUX CITY, IOWA 51103  
TELEPHONE 712-276-6725

SOUTHERN IOWA MFG. CO.  
ROBERT HETTINGER, V. PRES.  
R. #2  
OSCEOLA, IOWA 50213  
TELEX 47-8345  
TELEPHONE 515-342-2166

THOMAS TRUCK & CASTER CO.  
ARTHUR C. ANDERSON, PRES.  
18 S. 7TH ST.  
KEOKUK, IOWA 52632  
TELEPHONE 319-524-1312

WAVERLY TRACTOR CO.  
VERN SCHIELD, PRES.  
HIGHWAY 3 E.  
WAVERLY, IOWA 50677  
TELEPHONE 319-352-3130

354 METALWORKING MACHINERY AND EQUIPMENT

3541 MACHINE TOOLS, METAL CUTTING TYPES

CENTURY MACHINE INC. \*  
PHILIP L. ANDERSON, PRES.  
1ST ST. W.  
COULTER, IOWA  
MAILING ADDRESS  
P.O. BOX 30  
COULTER, IOWA 50431  
TELEPHONE 515-866-6748

CHAMBERLAIN MFG. CORP.-COLLIS DIV.  
R. A. BELL, DIV. V. PRES.  
2005 S. 19TH ST.  
CLINTON, IOWA 52732  
TELEX 46-8493  
TELEPHONE 319-242-7731

JANCY ENGINEERING CO.  
M. D. FANGMANN, GEN. MGR.  
4525 BUCKEYE ST.  
DAVENPORT, IOWA  
MAILING ADDRESS  
P.O. BOX 3098  
DAVENPORT, IOWA 52808  
TELEPHONE 319-326-6251

KWIK-WAY MFG. CO.  
M. A. TAREEN, GEN. MGR., INT'L. DIV.  
500 57TH ST.  
MARION, IOWA 52302

(CONT'D)

LIGHT WEIGHT LIFT  
TRUCK & EQUIPMENT.

POWERED CONCRETE &  
MASONRY MATERIAL  
HANDLING BUGGIES.  
ELECTRIC LIFT TRUCKS.

LIGHT INDUSTRIAL  
LOADERS.

INDUSTRIAL TRACTOR.

MATERIALS HANDLING  
EQUIPMENT.

FORK LIFT.

LONG STROKE  
HORIZONTAL HONING  
MACHINE.  
DEEP HOLE DRILLING  
EQUIPMENT. SPECIAL  
CUSTOM EQUIPMENT.

MACHINE TOOL  
ACCESSORIES.

ROTO BOR CUTTER.  
SPECIAL TOOLS.

BORING BARS. ENGINE  
BORING FIXTURE. PIN  
FITTING BORING  
MACHINE. CYLINDER

KWIK-WAY MFG. CO.  
TELEX 46-4461  
TELEPHONE 319-377-9421

ROCKLIN MFG. CO.  
I. J. ROCKLIN, GEN. MGR.  
110 S. JENNINGS  
SIOUX CITY, IOWA 51102  
TELEPHONE 712-255-7957

SIOUX TOOLS, INC.  
J. M. CORNISH, V. PRES.-MKTG.  
2901 FLOYD BLVD.  
SIOUX CITY, IOWA 51102  
TELEX 48-0120  
TELEPHONE 712-252-0525

3542 MACHINE TOOLS, METAL FORMING TYPES

BAKER MFG. CO. \*  
ELMER D. BAKER, OWNER  
903 CLEVELAND  
MOUNT AYS, IOWA 50854  
TELEPHONE 515-464-2313

BERRY SYSTEMS, DIV. BERRY TOOL & DIE CO.  
ROBERT N. BERRY, PRES.  
1906 STATE ST.  
CEDAR FALLS, IOWA  
MAILING ADDRESS  
BOX 161  
CEDAR FALLS, IOWA 50613  
TELEPHONE 319-268-0107

BROWNELLS, INC.  
FRANK R. BROWNELL, III, EXEC. V. PRES.  
MONTEZUMA, IOWA 50171  
TELEPHONE 515-623-5401

IOWA PRECISION INDUSTRIES  
DAVE FRIEDEN, EXPORT EXEC.  
5480 6TH ST. S.W.  
CEDAR RAPIDS, IOWA 52401  
TELEX 46-4400  
TELEPHONE 319-364-9181

ROCKLIN MFG. CO.  
I. J. ROCKLIN, GEN. MGR.  
110 S. JENNINGS  
SIOUX CITY, IOWA 51102  
TELEPHONE 712-255-7957

3544 SPECIAL DIES AND TOOLS, DIE SETS, JIGS AND FIXTURES  
AND INDUSTRIAL MOLDS

AMERICAN TOOL & DIE, INC.  
CHARLES N. SALLADE, PRES.  
917 MAPLE ST.  
WEST DES MOINES, IOWA 50265  
TELEPHONE 515-225-6255

ARTISTIC MFG. CO.  
ELLIS E. MONK, PRES.

(CONT'D)  
BORING MACHINE  
RECOIL  
MACHINE. LVE  
& SEA GRIN  
MACHINE. TOBU  
BLOCK & HE SUB  
GRINDER. LVE  
INSERT TO  
CUTTER DRIB.  
DRUM L. HE.  
BRAKE LATHS.  
BORING EQUIP

METAL CUTTING  
SAWS. BROK DR  
TAP BROV

VALVE FAC & V  
SEAT RIND

HYDRAULIC PRESS

METALFORM  
EQUIPME

SPECIAL  
PRODUCTIO TOOL

SHEET MET  
MACHINERY. HEAL CO  
PROCESSING EQUIPME

MACHIN TOOL

TOOLS DIE

PUNCH PRESS



# INDUSTRIAL LIST

3544

<p>ARTISTIC MFG. CO. 233 3RD ST. S.W. MUSKOGEE, IOWA 50009 TELEPHONE 515-967-3778</p>	<p>(CONT'D)</p>	<p>J &amp; J METAL SPINNING, INC. 1233 ACKERMANT ST. WATERLOO, IOWA 50703 TELEPHONE 319-232-0419</p>	<p>(CONT'D)</p>
<p>BERRY SYSTEMS, DIV. BERRY TOOL &amp; DIE HERBERT W. BERRY, PRES. 1006 STATE ST. CEDAR FALLS, IOWA MAILING ADDRESS P.O. BOX 161 CEDAR FALLS, IOWA 50613 TELEPHONE 319-268-0107</p>	<p>DIES. JIGS. FIXTURES.</p>	<p>KIOWA CORP. MERLE HOFFMAN, MGR.-SALES 610 S. 12TH AVE. MARSHALLTOWN, IOWA MAILING ADDRESS P.O. BOX 657 MARSHALLTOWN, IOWA 50158 TELEPHONE 515-753-5566</p>	<p>DIES &amp; TOOLS.</p>
<p>BEUSES PATTERN WORKS, INC. * HOWARD BEUSE, PRES. 104 S. CODY ROAD LA CLAIRE, IOWA MAILING ADDRESS P.O. BOX 216 LA CLAIRE, IOWA 52753 TELEPHONE 319-289-5515</p>	<p>RUBBER MOLDS. PLASTIC &amp; ALUMINUM DIES. PERMANENT MOLD DIES. SHELL MOLD EQUIPMENT.</p>	<p>M &amp; H MACHINE CO., INC. * MARTIN HOLDEN, PRES. 626 W. 35TH ST. DAVENPORT, IOWA MAILING ADDRESS P.O. BOX 2127 DAVENPORT, IOWA 52804 TELEPHONE 319-386-1555</p>	<p>TOOLS. DIES.</p>
<p>BROWNELLS, INC. FRANK H. BROWNELL, III, EXEC. V. PRES. MONTICELLO, IOWA 50171 TELEPHONE 515-623-5401</p>	<p>JIGS &amp; FIXTURES.</p>	<p>MIDWEST SPECIALTY, INC. * PAUL A. LEBEDA, PRES. 614 1ST ST. S.W. CEDAR RAPIDS, IOWA 52404 TELEPHONE 319-363-3609</p>	<p>TOOLS. DIES. PATTERNS. PERMANENT MOLDS. SHELL CORE MOLDS.</p>
<p>CENTURY MACHINE INC. * PHILIP L. ANDERSON, PRES. 101 ST. W. COULTER, IOWA MAILING ADDRESS P.O. BOX 30 COULTER, IOWA 50431 TELEPHONE 515-866-6748</p>	<p>TOOLING FOR HONING EQUIPMENT.</p>	<p>NORTHERN IOWA DIE CASTING, INC. RUSH M. SHORTLEY, PRES. HIGHWAY 71 S. MILFORD, IOWA MAILING ADDRESS P.O. BOX 145 MILFORD, IOWA 51351 TELEPHONE 712-338-4649</p>	<p>FIXTURES. DIE CASTING DIES. JIGS. TRIM DIES.</p>
<p>DECKER MFG. CO. ALPHA DECKER, SALES MGR. W. BLONDEAU MUSKOGEE, IOWA 52632 TELEPHONE 319-524-3304</p>	<p>TOOLS, DIES. STRUCTURAL FOAM MOLDS.</p>	<p>PARR MFG., INC. ERWIN PARR, PRES. 3001 S.W. MCKINLEY AVE. DES MOINES, IOWA 50315 TELEPHONE 515-285-8681</p>	<p>FIXTURES. TOOLS. DIES. JIGS.</p>
<p>DEWEEPE, DIV. OF CONTAINER CORP. OF AMERICA ROBER LEYMASTER, GEN. MGR. 201 WASHINGTON CEDAR FALLS, IOWA 50613 TWX 910 525-2452 TELEPHONE 319-277-3110</p>	<p>TOOLING.</p>	<p>PROGRESSIVE TOOL CO., INC. * JOHN MEYER, PRES. 1624 BLACKHAWK WATERLOO, IOWA MAILING ADDRESS P.O. BOX 656 WATERLOO, IOWA 50704 TELEPHONE 319-234-6619</p>	<p>DIES. JIGS. FIXTURES. PLASTIC MOLD DIES.</p>
<p>FORD, H. A., MFG. CO., INC. F. H. MORENCY, PRES. N.W. BLVD. AT 77TH ST. DAVENPORT, IOWA MAILING ADDRESS P.O. BOX 3628 DAVENPORT, IOWA 52808 TWX 910 525-1181 TELEPHONE 319-391-6220</p>	<p>PUNCHES &amp; DIES.</p>	<p>QUALITY CRAFT CORP. * ARNOLD JOHNSON, PRES. HIGHWAY 150 S. INDEPENDENCE, IOWA 50644 TELEPHONE 319-334-3344</p>	<p>TOOL &amp; DIE.</p>
<p>GIRARD &amp; CO. * LEON GIRARD, OWNER 923 N. 2ND ST. AMES, IOWA 50010 TELEPHONE 515-232-7880</p>	<p>SPECIAL TOOLING.</p>	<p>RIVERSIDE PLASTICS, INC. THOMAS L. GUNN, PRES. BONAPARTE, IOWA 52620 TELEPHONE 319-592-3166</p>	<p>PLASTIC MOLD DIES.</p>
<p>H &amp; B MACHINE TOOL OF IOWA, INC. * H. W. HILLER, PRES. 525 E. 18TH ST. CEDAR FALLS, IOWA 50613 TELEPHONE 319-268-0181</p>	<p>JIGS. TOOLS. DIES. FIXTURES.</p>	<p>SWAN ENGINEERING &amp; MACHINE CO. JULIAN A. WEIGLE, PRES. 2611 STATE ST. BETTENDORF, IOWA 52722 TELEPHONE 319-355-2671</p>	<p>TOOLS, DIES, JIGS, FIXTURES.</p>
<p>IOWA MACHINE &amp; HEAT TREAT * J. L. JUHL, MGR. 206 EDWARDS WATERLOO, IOWA 50703 TELEPHONE 319-233-3918</p>	<p>TOOLS, DIES, JIGS &amp; FIXTURES.</p>	<p>TRI-STATE MFG., INC. * TERRY BROOKS, PRES. 3319 NEBRASKA AVE. COUNCIL BLUFFS, IOWA 51501 TELEPHONE 712-322-8670</p>	<p>TOOLS. DIES. FIXTURES.</p>
<p>J &amp; J METAL SPINNING, INC. * VICTOR P. JUNKER, PRES.</p>	<p>PLASTISOL MOLDS.</p>		

(\*) - COMPANY INTERESTED IN EXPORTING



## INDUSTRIAL LIST

## 3545 MACHINE TOOL ACCESSORIES AND MEASURING DEVICES

BERRY SYSTEMS, DIV. BERRY TOOL & DIE CO.  
ROBERT M. BERRY, PRES.  
1906 STATE ST.  
CEDAR FALLS, IOWA  
MAILING ADDRESS  
BOX 161  
CEDAR FALLS, IOWA 50613  
TELEPHONE 319-268-0107

GAUGES.

E-Z TOOL CO. \*  
S. JOHN WESTROM, OWNER  
25 N.W. 44TH AVE.  
DES MOINES, IOWA 50313  
TELEPHONE 515-288-8680

TAPER LATHE  
ATTACHMENT.

FORD, M. A., MFG. CO., INC.  
F. H. MORENCY, PRES.  
N.W. BLVD. AT 77TH ST.  
DAVENPORT, IOWA  
MAILING ADDRESS  
P.O. BOX 3628  
DAVENPORT, IOWA 52808  
TWX 910 525-1181  
TELEPHONE 319-391-6220

CARBIDE CUTTING  
TOOLS. HIGH SPEED  
STEEL CUTTING TOOLS.

G-R INTERNATIONAL  
GLEN E. GIERKE, JR., V. PRES.  
210 E. RIVER DRIVE  
DAVENPORT, IOWA  
MAILING ADDRESS  
P.O. BOX 42  
DAVENPORT, IOWA 52802  
TELEX 46-8447  
TELEPHONE 319-322-1725

DIAMOND & ABRASIVE  
BLADES.

IDT CORP./INDUSTRIAL DIAMOND TOOL CO.,  
INC.  
GARY A. SVETC, V. PRES.  
1603 2ND ST. S.W.  
CEDAR RAPIDS, IOWA  
MAILING ADDRESS  
P.O. BOX 1824  
CEDAR RAPIDS, IOWA 52406  
TELEPHONE 319-363-7845

DIAMOND SCRIBES &  
DRILLS. SPECIAL  
DIAMOND CUTTING  
TOOLS.

PROGRESSIVE TOOL CO., INC. \*  
JOHN MEYER, PRES.  
1624 BLACKHAWK  
WATERLOO, IOWA  
MAILING ADDRESS  
P.O. BOX 656  
WATERLOO, IOWA 50704  
TELEPHONE 319-234-6619

GAUGES.

RIVERSIDE PRODUCTS CORP.  
GUY WOODWARD, GEN. MGR.  
2511 STATE ST.  
BETTENDORF, IOWA 52722  
TELEPHONE 319-355-1821

SHEAR BLADES &  
ACCESSORIES. ROTORS  
FOR SCRAP SHREDDING.  
ROTOR ACCESSORIES.

SWAN ENGINEERING & MACHINE CO.  
JULIAN M. WEIGLE, PRES.  
2611 STATE ST.  
BETTENDORF, IOWA 52722  
TELEPHONE 319-355-2671

GAUGES.

## 3546 POWER DRIVEN HAND TOOLS

CLINTON ENGINES CORP.  
W.D. N. MAYBERRY, INTL. SALES MGR.  
CLARK & MAPLE STS.  
HAQUOKETA, IOWA 52060  
TELEX 46-8407  
TELEPHONE 319-652-2411

G-R INTERNATIONAL  
GLEN E. GIERKE, JR., V. PRES.  
210 E. RIVER DRIVE  
DAVENPORT, IOWA  
MAILING ADDRESS  
P.O. BOX 42  
DAVENPORT, IOWA 52802  
TELEX 46-8447  
TELEPHONE 319-322-1725

MARSHALLTOWN TROWEL CO.  
ROBERT B. BECKER, V. PRES.  
104 S. 8TH AVE.  
MARSHALLTOWN, IOWA 50158  
TELEPHONE 515-754-6100

SIMONSEN IRON WORKS, INC.  
WALTER A. SIMONSEN, PRES.  
SIOUX RAPIDS, IOWA 50585  
TELEPHONE 712-283-2544

SIOUX TOOLS, INC.  
J. M. CORNISH, V. PRES.-MKTG.  
2901 FLOYD BLVD.  
SIOUX CITY, IOWA 51102  
TELEX 48-0120  
TELEPHONE 712-252-0525

## 3549 METALWORKING MACHINERY, NOT ELSEWHERE CLASSIFIED

BARNES, G. C., TOOLING & MFG. CO. INC. \*  
GENE C. BARNES, PRES.  
BOX 495  
BAXTER, IOWA 50028  
TELEPHONE 515-227-3131

MOTORCYCLE PARTS  
STRAIGHTENERS

BEE LINE CO.  
VERNON L. OLSON, V. PRES. SALES  
6231 STATE ST.  
BETTENDORF, IOWA  
MAILING ADDRESS  
P.O. BOX 4169  
DAVENPORT, IOWA 52808  
TWX 910 525-1202  
TELEPHONE 319-332-4066

AUTOMOTIVE AIR  
EQUIPMENT

IOWA MOLD TOOLING CO., INC.  
FRANCIS L. ZROSTLIK, PRES.  
500 HIGHWAY 18 W.  
GARNER, IOWA 50438  
TWX 910 523-6930  
TELEPHONE 515-923-2827

GIANT TIRE CHANGERS  
FARM TIRE BEARERS

LEWIS TOOL & DIE, INC.  
HARVEY LEWIS, OWNER  
104 MAIN ST. S.E.  
BONDURANT, IOWA 50035  
TELEPHONE 515-967-2775

AUTO PART REBUILDING  
EQUIPMENT

M.M.C. ENTERPRISES, INC. \*  
LARRY G. MARTIN, PRES.  
517 S. NAVAHO DRIVE

CUSTOM AUTOMOTIVE  
INDUSTRY MACHINERY



# INDUSTRIAL LIST

3551

(CONT'D)

(CONT'D)  
PROCESSING EQUIPMENT.  
SMOKE GENERATOR  
(MEAT PROCESSING).  
PRODUCT FILLING  
EQUIPMENT. DEBONING  
EQUIPMENT. FAT &  
PROTEIN ANALYZING  
EQUIPMENT.

CUSTOM FOOD INDUSTRY  
MACHINES. GRAIN  
SCALPER/CLEANER.  
AUTOMATIC GRAIN  
PROBE.

POULTRY PROCESSING  
EQUIPMENT.

MEAT PROCESSING  
EQUIPMENT.

MEAT & POULTRY  
PROCESSING EQUIPMENT.

HORIZONTAL FOOD  
MIXERS.

SPECIAL FOOD INDUSTRY  
MACHINERY. MEAT  
HOOKS.

STEAM CHAMBERS. OAT  
HULLERS. GRAIN ROLLER  
MILLS. CRUMBELIZERS.  
FLAKING MILLS.

CHITTERLING CLEANING  
MACHINE. STOMACH  
CLEANING MACHINE.

WIENER MAKING  
MACHINE. FISH  
SKINNING MACHINE.  
MEAT SKINNING  
MACHINE.

INSTANT PROTEIN  
EXTRUDER.

KARTRIDG PAK CO., THE  
807 W. KIMBERLY ROAD  
DAVENPORT, IOWA  
MAILING ADDRESS  
P.O. BOX 3848  
DAVENPORT, IOWA 52808  
TELEX 46-8512  
TELEPHONE 319-391-1100

M.M.C. ENTERPRISES, INC. \*  
LARRY G. MARTIN, PRES.  
517 S. NAVAHO DRIVE  
KEOKUK, IOWA  
MAILING ADDRESS  
P.O. BOX 785  
KEOKUK, IOWA 52632  
TELEPHONE 319-524-3991

MID-STATES ENGINEERING & MFG. INC.  
J. C. DIXON, PRES.  
JACKSON ST.  
MILTON, IOWA  
MAILING ADDRESS  
P.O. BOX 100  
MILTON, IOWA 52570  
TELEPHONE 515-656-4626

NEWELL MACHINERY CO. \*  
WALTER F. HEATON, PRES.  
5501 N. TOWNE PL. N.E.  
CEDAR RAPIDS, IOWA 52404  
TELEPHONE 319-393-1610

PICKWICK CO.  
WALTER F. COREY, PRES.  
1120 GLASS ROAD N.E.  
CEDAR RAPIDS, IOWA 52402  
TELEPHONE 319-393-7443

RAPIDS MACHINERY CO.  
RICHARD D. SNYDER, SALES MGR.  
3575 3RD AVE.  
MARION, IOWA 52302  
TELEPHONE 319-377-6371

ROCKLIN MFG. CO.  
I. J. ROCKLIN, GEN. MGR.  
110 S. JENNINGS  
SIOUX CITY, IOWA 51102  
TELEPHONE 712-255-7957

ROSKAMP MFG., INC.  
HAROLD ROSKAMP, V. PRES.  
616 GRAND BLVD.  
CEDAR FALLS, IOWA 50613  
TELEX 46-5653  
TELEPHONE 319-266-1792

STRICKLER DE MOSS MFG. INC. \*  
JAMES R. COLEMAN, OWNER  
116 FRANKLIN  
DES MOINES, IOWA 50314  
TELEPHONE 515-282-9428

TOWNSEND ENGINEERING CO.  
THOMAS A. HOOKER, EXPORT SALES MGR.  
2425 HUBBELL AVE.  
DES MOINES, IOWA  
MAILING ADDRESS  
P.O. BOX 1433  
DES MOINES, IOWA 50305  
TELEX 47-8492  
TELEPHONE 515-265-8181

TRIPLE 'F' INC.  
GEORGE (BUCKY) BAKER, GEN. MGR.  
10104 DOUGLAS AVE.  
URBANDALE, IOWA 50322  
TELEX 47-8375

LEVEL FILLERS.  
ASEPTIC FILLERS.  
FORMER-FILLER-SEALER  
FOR PLASTIC COATED  
GABLE-TOP PAPERBOARD  
MILK CONTAINERS.  
STAINLESS STEEL  
TANKS & PROCESSORS.  
ICE CREAM FREEZERS.

DRYERS & COOLERS.  
DEWATERING PRESSES  
(ROTARY).

PELLETIZER (MOBILE).

FEED MILL EQUIPMENT.  
MEAT PACKING PLANT  
EQUIPMENT.

BREAD SLICING BANDS &  
BLADES. AUTOMATIC  
HONING MACHINES.

FEED MIXER PADDLES.  
PELLET MILL ROLLS.  
PELLET MILL DIES.

LIQUID PROTEIN  
SUPPLEMENT MIXER.

NEW & REMANUFACTURED  
REPAIR PARTS FOR MEAT  
PACKING, RENDERING &  
OIL MILL PLANT  
EQUIPMENT.  
REMANUFACTURED MEAT  
PACKING, RENDERING &  
OIL MILL EQUIPMENT.

MEAT & FOOD PACKAGING  
MACHINE. MEAT

M.M.C. ENTERPRISES, INC.  
KEOKUK, IOWA  
MAILING ADDRESS  
P.O. BOX 785  
KEOKUK, IOWA 52632  
TELEPHONE 319-524-3991

355 SPECIAL INDUSTRY MACHINERY, EXCEPT METALWORKING  
MACHINERY

3551 FOOD PRODUCTS MACHINERY

CHERRY-BURRELL CORP., UNIT OF AMCA INTL.  
INC.  
E. S. JURACEK, V. PRES.-EXPORT  
2400 6TH ST. S.W.  
CEDAR RAPIDS, IOWA 52406  
TELEX 46-4426  
TELEPHONE 319-365-5221

DAVENPORT MACHINE & FOUNDRY CO.-DIV. OF  
MIDDLE STATES CORP.  
E. J. NIXON, JR., V. PRES.-GEN. MGR.  
1628 W. 4TH ST.  
DAVENPORT, IOWA  
MAILING ADDRESS  
P.O. BOX 3339  
DAVENPORT, IOWA 52808  
TELEX 46-8466  
TELEPHONE 319-322-6201

DODGEN INDUSTRIES, INC.  
JOHN DODGEN, PRES.  
HIGHWAY 169 N.  
HUMBOLDT, IOWA 50548  
TELEX 46-5653  
TELEPHONE 515-332-3755

FABRICATORS, INC.  
JOHN T. ALVEY, PRES.  
414 CLARK ST.  
SIOUX CITY, IOWA 51101  
TELEPHONE 712-258-7544

HANSALOY CORP.  
HOWARD CHERRY, PRES.  
820 W. 35TH ST.  
DAVENPORT, IOWA 52806  
TELEPHONE 319-386-1131

HARLAN MFG. CO., INC.  
GEORGE L. KINTNER, V. PRES.-SALES MGR.  
1000 INDUSTRIAL AVE.  
HARLAN, IOWA  
MAILING ADDRESS  
P.O. BOX 712  
HARLAN, IOWA 51537  
TELEPHONE 712-755-5108

HONEYBEE CO., INC.  
MERLE S. ROWLES, PRES.  
P.O. BOX 278  
AVERLY, IOWA 51338  
TELEPHONE 712-834-2366

INDUSTRIAL HARDFACING INC. \*  
GARY BALLANTYNE, PLANT SUPT.  
415 E. MAIN  
LABONI, IOWA 50140  
TELEPHONE 515-784-6921

KARTRIDG PAK CO., THE  
GRANT V. HOYT, V. PRES., INT'L.

(\* ) - COMPANY INTERESTED IN EXPORTING



## INDUSTRIAL LIST

TRIPLE 'F' INC.  
TELEPHONE 515-276-5406

(CONT'D)

ARROW-ACME CORP.  
P. O. BOX 218  
WEBSTER CITY, IOWA 50595  
TELEPHONE 515-832-3120

(CONT'D)

VANMARK CORP.  
JOE E. WALLACE, MANAGING DIR.  
INDUSTRIAL PARKWAY  
CRESTON, IOWA 50801  
TWX 910 520-2180  
TELEPHONE 515-282-6575

COMMERCIAL VEGETABLE  
PEELERS, WASHERS,  
DE-STONERS, CRATE  
FILLERS & DUMPERS.  
VEGETABLE HOPPER,  
INSPECTION CONVEYOR,  
VERTICAL LIFT,  
INCLINED FEEDER.  
BULK HANDLING SYSTEMS  
FOR RAW & FINISHED  
VEGETABLES.

ALLAS PRODUCTS, INC.  
JERRY WRIGHT, V. PRES.  
2137 SUNSET ROAD  
DES MOINES, IOWA 50321  
TELEPHONE 515-288-0231

BOWLING PIN REPAIR  
MACHINES  
BOWLING PIN REPAIR  
& REPAIR. MACHINES

BANDAG, INC.  
LUIS E. FERREIRA, MGR. INTL. SERVICES  
BANDAG CENTER  
MUSCATINE, IOWA 52761  
TELEX 46-8459  
TELEPHONE 319-262-1400

TIRE RETREADING  
EQUIPMENT

## 3554 PAPER INDUSTRIES MACHINERY

DAVENPORT MACHINE & FOUNDRY CO.-DIV. OF  
MIDDLE STATES CORP.  
R. J. NIXON, JR., V. PRES.-GEN. MGR.  
1628 W. 4TH ST.  
DAVENPORT, IOWA  
MAILING ADDRESS  
P. O. BOX 3339  
DAVENPORT, IOWA 52808  
TELEX 46-8466  
TELEPHONE 319-322-6201

PULP DEWATERING  
PRESSES (CONTINUOUS).

BARNES, G. C., TOOLING & MFG. CO. INC. \*  
GENE C. BARNES, PRES.  
BOX 495  
BAXTER, IOWA 50028  
TELEPHONE 515-227-3131

SPECIAL PROJECT  
EQUIPMENT

BERRY SYSTEMS, DIV. BERRY TOOL & DIE  
CO.  
ROBERT N. BERRY, PRES.  
1906 STATE ST.  
CEDAR FALLS, IOWA  
MAILING ADDRESS  
BOX 161  
CEDAR FALLS, IOWA 50613  
TELEPHONE 319-268-0107

PRODUCTION MACHINERY  
SPECIAL MACHINERY  
COIL HANDLING  
LEVELING EQUIPMENT

## 3555 PRINTING TRADES MACHINERY AND EQUIPMENT

COMPOSITORS \*  
ROBERT D. WORLEY, GEN. MGR.  
300 I AVE. N.W.  
CEDAR RAPIDS, IOWA 52405  
TELEPHONE 319-366-3583

LINOTYPE SLUGS.

MGD GRAPHIC SYSTEMS GROUP-ROCKWELL INTL.  
ANDREW J. JONES, PLANT MGR.  
4700 BOWLING ST. S.W.  
CEDAR RAPIDS, IOWA 52404  
TELEPHONE 319-366-2711

PRINTING PRESSES.

BLACK CLAWSON HYDROTILE CO.  
JOHN W. HAMILTON, FOREIGN SALES MGR.  
NASHUA, IOWA 50658  
TELEPHONE 515-435-4141

CONCRETE PIPE  
MACHINES. DUST  
FABRICATING

CARVER FOUNDRY PRODUCTS, INC.  
ROD HARTING, GEN. MGR.  
CAPITOL ROAD, PROGRESS PARK  
MUSCATINE, IOWA  
MAILING ADDRESS  
P. O. BOX 837  
MUSCATINE, IOWA 52761  
TELEX 46-8498  
TELEPHONE 319-263-1845

FOUNDRY EQUIPMENT  
RAPID MIXERS  
ROLLERS  
CONTINUOUS SAW  
MULLERS SAW  
RECLAIMERS SAW  
HEATERS SAW  
COOLERS HOLDING  
HANDLERS. MACHINERY  
MACHINES.

METALCRAFT, INC.  
WALDO SNEYBY, CONTROLLER  
149 4TH S.W.  
MASON CITY, IOWA 50401  
TELEPHONE 515-423-9460

PRINTING PLATES.

CHERRY-BURRELL CORP., UNIT OF AMCA  
INTL. INC.  
T. E. JURACEK, V. PRES.-EXPORT  
2400 6TH ST. S.W.  
CEDAR RAPIDS, IOWA 52406  
TELEX 46-4426  
TELEPHONE 319-365-5221

HARD CAPSULE MACHINERY.

TOWNSEND PRODUCTS, INC.  
JOHN JORGENSEN, EXPORT MGR.  
R. #1  
ALTOONA, IOWA 50009  
TELEPHONE 515-967-4261

PRINTING PRESS.  
PRINTING ROLLERS.

CONCRETE PIPE MACHINERY CO.  
JOSEPH DROP, EXEC. V. PRES.  
W. 1ST & GEORGE STS.  
SIOUX CITY, IOWA  
MAILING ADDRESS  
P. O. BOX 1708  
SIOUX CITY, IOWA 51102  
TELEX 48-0111  
TELEPHONE 712-277-8111

CONCRETE PIPE  
MACHINES &  
ATTACHMENTS.  
CONCRETE PIPE  
TESTING EQUIPMENT.  
TURNKEY CONCRETE  
PIPE MANUFACTURING  
PLANTS.

## 3559 SPECIAL INDUSTRY MACHINERY, NOT ELSEWHERE CLASSIFIED

ADAMS CO., THE  
JOHN C. HENDRY, EXEC. V. PRES.  
100 E. 4TH ST.  
DUBUQUE, IOWA 52001  
TELEPHONE 319-583-3591

FOUNDRY FLASKS.

CRANE & MONORAIL SYSTEMS DIV. OF ACCO  
WAYNE STOLL, GEN. MGR.  
607 W. BROADWAY AVE.  
FAIRFIELD, IOWA 52556  
TELEX 47-8347  
TELEPHONE 515-472-5171

TEXTILE CLEANING  
EQUIPMENT.

ARROW-ACME CORP.  
ARDEN BORGES, GEN. MGR.  
E. 2ND & HARRIS DRIVE  
WEBSTER CITY, IOWA  
MAILING ADDRESS

MOLTEN METAL  
TRANSPORT LADLE.

DAVENPORT MACHINE & FOUNDRY CO.-DIV. OF  
MIDDLE STATES CORP.  
R. J. NIXON, JR., V. PRES.-GEN. MGR.  
1628 W. 4TH ST.  
DAVENPORT, IOWA

FOUNDRY MACHINERY  
MACHINES. FOUNDRY  
SAND RECLAIMING  
UTS.



DAVENPORT MACHINE & FOUNDRY CO.-DIV. OF MIDDLE STAT (CONT'D)  
MAILING ADDRESS  
P.O. BOX 3339  
DAVENPORT, IOWA 52808  
TELEX 46-8466  
TELEPHONE 319-322-6201

HAWKEYE CONCRETE PRODUCTS CO.  
HIGHWAY 61 S.  
MEDIAPOLIS, IOWA  
MAILING ADDRESS  
P.O. BOX 9  
MEDIAPOLIS, IOWA 52637  
TELEPHONE 319-394-3197

(CONT'D)  
EQUIPMENT.  
REINFORCING CAGE  
MAKING MACHINE.  
CONCRETE MANHOLE  
MAKING EQUIPMENT.

DAVENPORT, DIV. OF CONTAINER CORP. OF AMERICA  
LEIGH LEYMASTER, GEN. MGR.  
101 WASHINGTON  
CEDAR FALLS, IOWA 50613  
TELEX 910 525-2452  
TELEPHONE 319-277-3110

SPECIAL MACHINE  
FABRICATION. SPECIAL  
PRODUCTION MACHINERY.

HONEYBEE CO., INC.  
MERLE S. ROWLES, PRES.  
P.O. BOX 278  
EVERLY, IOWA 51338  
TELEPHONE 712-834-2366

LIQUID FERTILIZER  
MIXER.

DOUGLAS SYSTEM, INC. \*  
MERLE PIERCE, PRES.  
105 35TH ST.  
MARIION, IOWA  
MAILING ADDRESS  
P.O. BOX 130  
MARIION, IOWA 52302  
TELEPHONE 319-377-4826

WALL PANEL MACHINERY  
& FABRICATING  
EQUIPMENT FOR  
HOMEBUILDING.

KARTRIDG PAK CO., THE  
GRANT V. HOYT, V. PRES., INT'L.  
807 W. KIMBERLY ROAD  
DAVENPORT, IOWA  
MAILING ADDRESS  
P.O. BOX 3848  
DAVENPORT, IOWA 52808  
TELEX 46-8512  
TELEPHONE 319-391-1100

LIQUID RUBBER MOLDING  
EQUIPMENT. BARRIER  
TREATMENT EQUIPMENT  
FOR POLYETHYLENE  
PLASTIC CONTAINERS.

EDKO MFG. INC.  
STEVE DUNLAP, SALES MGR.  
1725 2ND AVE.  
DES MOINES, IOWA 50313  
TELEPHONE 515-244-5121

LOG-SPLITTERS.

MCKEE BUTTON CO.  
THEODORE F. MCKEE, PRES.  
1000 HERSHEY AVE.  
MUSCATINE, IOWA 52761  
TELEPHONE 319-263-2421

ROBOT FEEDERS FOR  
INDUSTRIAL SEWING  
MACHINES.

HERALD MFG. CO. \*  
JACK PIERCE, PRES.  
HIGHWAY 14 & 175 W.  
MOUNDY CENTER, IOWA 50638  
TELEPHONE 319-824-5215

PROCESS CHILLERS.  
CHEMICAL CIRCULATORS.  
AUTOMATIC CHEMICAL  
TREATMENT EQUIPMENT.

NEWELL MACHINERY CO. \*  
WALTER F. HEATON, PRES.  
5501 N. TOWNE PL. N.E.  
CEDAR RAPIDS, IOWA 52404  
TELEPHONE 319-393-1610

TRUSS EQUIPMENT.

ENGINEERS LTD.  
RUECIL L. MOORE, PRES.  
1023 CENTRAL  
MUSCATINE, IOWA 52001  
TELEPHONE 319-556-7544

SPECIAL MACHINES.

ORR, DON, MACHINE WORKS  
DON ORR, OWNER  
ARNOLDS PARK, IOWA 51331  
TELEPHONE 712-332-2767

SPECIAL MACHINES.

HEO-SONICS, DIV. OF GEODE INDUSTRIES,  
INC.  
MRS. AUDREY WILLIAMSON, ASST. GEN. MGR.  
100 E. LINCOLN ST.  
NEW LONDON, IOWA 52645  
TELEPHONE 319-367-2255

VIBRATING TUMBLER  
(STONE POLISHING OR  
INDUSTRIAL  
DE-BURRING). ROTARY  
TUMBLER (STONE  
POLISHING OR METAL &  
PLASTICS DE-BURRING).  
JEWELERS FACETING  
MACHINERY & CRAFTS  
TOOLS. PRECISION GEM  
DRILLING EQUIPMENT.  
PRECISION ELECTRONIC  
VIBRATING TUMBLING  
MACHINE.

PROGRESSIVE TOOL CO., INC. \*  
JOHN MEYER, PRES.  
1624 BLACKHAWK  
WATERLOO, IOWA  
MAILING ADDRESS  
P.O. BOX 656  
WATERLOO, IOWA 50704  
TELEPHONE 319-234-6619

SPECIAL PRODUCTION  
MACHINERY.

H H MFG. INC. \*  
CLAY CARRIKER, PRES.  
HIGHWAY 63 S.  
OSHALOOSA, IOWA  
MAILING ADDRESS  
R. #4  
OSHALOOSA, IOWA 52577  
TELEPHONE 515-673-7988

PORTABLE SAND  
BLASTING EQUIPMENT.

QUINN MACHINERY, DIV. OF ZEIDLERS, INC.  
WAYNE H. GRAFF, ADMIN. V. PRES.  
800 RICKER  
WATERLOO, IOWA  
MAILING ADDRESS  
P.O. BOX 2368  
WATERLOO, IOWA 50705  
TELEPHONE 319-232-6881

CONCRETE PIPE  
MACHINERY &  
EQUIPMENT.

H & H MACHINE TOOL OF IOWA, INC. \*  
R. W. MILLER, PRES.  
525 E. 18TH ST.  
CEDAR FALLS, IOWA 50613  
TELEPHONE 319-268-0181

SPECIAL MACHINES.

RAPIDS MACHINERY CO.  
RICHARD D. SNYDER, SALES MGR.  
3575 3RD AVE.  
MARIION, IOWA 52302  
TELEPHONE 319-377-6371

HORIZONTAL CHEMICAL  
& PLASTIC MIXERS.

H R K, INC. \*  
WILBUR HAUSER, JR., V. PRES.  
INDUSTRIAL PARK  
MONTICELLO, IOWA  
MAILING ADDRESS  
BOX 516  
MONTICELLO, IOWA 52310  
TELEPHONE 319-465-5473

DIE CASTING &  
FOUNDRY EQUIPMENT.

ROCKLIN MFG. CO.  
I. J. ROCKLIN, GEN. MGR.  
110 S. JENNINGS  
SIOUX CITY, IOWA 51102  
TELEPHONE 712-255-7957

TOOLS & DIE  
PROCESSING EQUIPMENT.

HAWKEYE CONCRETE PRODUCTS CO.  
D. H. SCHMIDGALL, DIR. OF EXPORT SALES

CONCRETE PIPE  
MACHINERY &

SCIENTIFIC APPLICATIONS  
ALLAN K. BARNES, MTL. CONTROL MGR.

EQUIPMENT FOR  
PRODUCING UREA



## INDUSTRIAL LIST

SCIENTIFIC APPLICATIONS  
HIGHWAY 34 W.  
MOUNT PLEASANT, IOWA 52641  
TELEPHONE 319-385-9021

(CONT'D)  
FORMALDEHYDE FOAM  
INSULATION.

ENERGY MFG. CO., INC.  
MONTICELLO, IOWA 52310  
TELEPHONE 319-465-3537

(CONT'D)

SWAN ENGINEERING & MACHINE CO.  
JULIAN M. WEIGLE, PRES.  
2611 STATE ST.  
BETTENDORF, IOWA 52722  
TELEPHONE 319-355-2671

SPECIAL MACHINES.

FARMECON, INC. \*  
CHARLES H. CLAY, JR., V. PRES.  
1405 CENTER ST.  
CEDAR FALLS, IOWA 50613  
TELEPHONE 319-266-2221

VACUUM PUMPS

VECTOR CORP.  
JOHN BREWER, EXPORT MGR.  
675 44TH ST.  
MARION, IOWA 52302  
TWX 910 525-1630  
TELEPHONE 319-377-8263

ROTARY COMPACTING  
PRESSES. GRANULATORS  
(DRY OR WET). COATING  
STANDS. MIXERS.  
SPECIAL MACHINERY.  
PHARMACEUTICAL  
MACHINERY.

HOTSY CORP., THE  
B.H. BENSON, V. PRES. MFG.  
HIGHWAY 169  
HUMBOLDT, IOWA 50548  
TWX 910 523-6944  
TELEPHONE 515-332-2321

HIGH PRESSURE PUMPS

VEGO DIV., DIVERSIFIED PRODUCTS CO.  
JOHN GREVE, GEN. MGR.  
BOX 167  
NORTHWOOD, IOWA 50459  
TELEPHONE 515-324-2155

CONTACT LENS  
PROCESSING  
EQUIPMENT.

OHLER MACHINERY CO.  
RALPH E. OHLER, MGR.  
HIGHWAY 218 N.  
JANESVILLE, IOWA 50647  
TELEPHONE 319-987-2121

INDUSTRIAL  
AGRICULTURAL PUMPS

PRINCE MFG. CORP.  
DON PATRICK, SALES MGR.  
4600 S. LEWIS BLVD.  
SIOUX CITY, IOWA  
MAILING ADDRESS  
P.O. BOX 537  
SIOUX CITY, IOWA 51102  
TELEX 48-7143  
TELEPHONE 712-277-4061

HYDRAULIC HAND PUMPS  
PTO HYDRAULIC PUMPS

356 GENERAL INDUSTRIAL MACHINERY AND EQUIPMENT

3561 PUMPS AND PUMPING EQUIPMENT

BRITT TECH CORP.  
DENNIS J. THRELKELD, V. PRES.  
BRITT, IOWA 50423  
TWX 910 523-6980  
TELEPHONE 515-843-3843

HIGH PRESSURE-LOW  
VOLUME PUMPS.

RED JACKET PUMPS, DIV. WYLAIN, INC.  
OSCAR RUSSELL, MGR. INTL. SALES  
500 E. 59TH ST.  
DAVENPORT, IOWA  
MAILING ADDRESS  
P.O. BOX 3888  
DAVENPORT, IOWA 52808  
TELEX 46-8437  
TELEPHONE 319-391-8600

PUMPS, WATER SYSTEMS  
INDUSTRIAL WATER  
PUMPS  
AGRICULTURAL  
IRRIGATION PUMPS

CARVER PUMP CO.  
GORDON RYAN, MGR. MKTG.  
1056 HERSHEY AVE.  
MUSCATINE, IOWA 52761  
TELEX 46-8498  
TELEPHONE 319-263-3410

CENTRIFUGAL PUMPS.

REDI WATER CONDITIONING CO. \*  
HARRY J. SAMMS, GEN. MGR.  
HIGHWAY 30 W.  
DE WITT, IOWA  
MAILING ADDRESS  
P.O. BOX 185  
DE WITT, IOWA 52742  
TELEPHONE 319-659-9198

CHEMICAL PUMPS

CENTURY ENGINEERING CORP., DIV. MC CORD CORP.  
R. D. SORENSEN, V. PRES.-SALES  
221 4TH AVE. S.E.  
CEDAR RAPIDS, IOWA 52401  
TELEPHONE 319-364-4101

ROLLER PUMPS.

CHERRY-BURRELL CORP., UNIT OF AMCA INTL.  
INC.  
T. E. JURACEK, V. PRES.-EXPORT  
2400 6TH ST. S.W.  
CEDAR RAPIDS, IOWA 52406  
TELEX 46-4426  
TELEPHONE 319-365-5221

CENTRIFUGAL PUMPS.

SUNDSTRAND HYDRO-TRANSMISSION DIV.  
GERHARD P. CLAUSIUS, JR., MKTG. MGR.  
2800 E. 13TH ST.  
AMES, IOWA 50010  
TWX 910 520-1150  
TELEPHONE 515-239-6000

OPEN CIRCUIT AREA  
DISPLACEMENT PUMPS

CRESCI BODY & EQUIPMENT, INC.  
DONALD SHEWBY, PRES.  
1809 W. RIVER DRIVE  
DAVENPORT, IOWA  
MAILING ADDRESS  
P.O. BOX 3596  
DAVENPORT, IOWA 52808  
TELEPHONE 319-322-0991

HYDRAULIC PUMPS.

SWANSON ENGINEERING, INC.  
F. R. SWANSON, JR., PRES.  
5708 W. CEDAR WAPSIE ROAD  
CEDAR FALLS, IOWA  
MAILING ADDRESS  
P.O. BOX 508  
CEDAR FALLS, IOWA 50613  
TELEPHONE 319-987-2456

BLAST HOLE DEATH  
PUMPS

DELAVAN CORP.  
ROGER C. CARLSON, V. PRES. MKTG.  
811 4TH ST.  
WEST DES MOINES, IOWA 50265  
TELEX 47-8403  
TELEPHONE 515-274-1561

HYDRAULIC PUMPS.  
PISTON PUMPS.

VIKING PUMP DIV., HOUDAILLE IND., INC.  
GRANT J. WILSEY, DIR. INTL. DIV.  
406 STATE ST.  
CEDAR FALLS, IOWA 50613  
TELEX 45-5632  
TELEPHONE 319-266-1741

ROTARY PUMPS

ENERGY MFG. CO., INC.  
R. D. LARIMER, GEN. MGR.  
100 N. MAIN ST.

HYDRAULIC PUMPS.



## INDUSTRIAL LIST

(CONT'D)

## 3562 BALL AND ROLLER BEARINGS

CABELL, PAUL C., & CO., INC. \*  
PAUL C. CABELL, PRES.  
HIGHWAY 5 S.  
ALBION, IOWA 52531  
TELEPHONE 515-932-7711

CUSTOM MADE POWDERED  
METAL BEARINGS.

HORSE CHAIN DIV., BORG WARNER CORP.  
JOHN HECTOR, CUSTOMER SERVICE MGR.  
P.O. BOX 888  
MCKOK, IOWA 52632  
TELEX 46-8536  
TELEPHONE 319-524-8430

MARINE BEARINGS.  
WATERLUKE BEARINGS.  
SPIDER BEARINGS.

## 3563 AIR AND GAS COMPRESSORS

AUTO-STEAM, INC.  
LARRY H. PERKINS, PRES.  
515 S. MAIN ST.  
BURLINGTON, IOWA  
MAILING ADDRESS  
P.O. BOX 1042  
BURLINGTON, IOWA 52601  
TELEPHONE 319-753-1632

AUTO INTERIOR STEAM  
CLEANER. COIN  
OPERATED STEAM  
CLEANER.

BORG INDUSTRIES, LTD. \*  
RICH BORGLUM, PRES.  
525 MAIN ST.  
JANESVILLE, IOWA 50647  
TELEPHONE 319-987-2976

ROTARY AIR VANE PUMP.

BOWIE MFG. INC.  
GORDON P. CLARK, CONSULTANT  
113 S. HANCOCK  
LAKE CITY, IOWA 51449  
TELEPHONE 712-464-3191

HIGH PRESSURE  
CATTLE SPRAYER.

BRITT TECH CORP.  
DENNIS J. THRELKELD, V. PRES.  
BRITT, IOWA 50423  
TWX 910 523-6980  
TELEPHONE 515-843-3843

HIGH PRESSURE  
PORTABLE CLEANING  
EQUIPMENT.

CENTURY ENGINEERING CORP., DIV. MC  
LORD CORP.  
W. D. SORENSEN, V. PRES.-SALES  
221 4TH AVE. S.E.  
CEDAR RAPIDS, IOWA 52401  
TELEPHONE 319-364-4101

HIGH PRESSURE WASHER.  
LAWN & GARDEN SPRAY  
EQUIPMENT.

FINCO, INC.  
TOM F. VAUGHAN, PRES.  
1ST & COURT STS.  
SIOUX CITY, IOWA 51101  
TELEPHONE 712-258-0171

LAWN & GARDEN  
SPRAYERS. HIGH  
PRESSURE POWER  
WASHERS.

HOTSY CORP., THE  
B.H. BENSON, V. PRES. MFG.  
HIGHWAY 169  
HUMBOLDT, IOWA 50548  
TWX 910 523-6944  
TELEPHONE 515-332-2321

STEAM CLEANERS. HOT  
HIGH PRESSURE  
CLEANER. PRESSURE  
CLEANERS.

IOWA HOLD TOOLING CO., INC.  
FRANCIS L. ZROSTLIK, PRES.  
500 HIGHWAY 18 W.  
GARNER, IOWA 50438  
TWX 910 523-6930  
TELEPHONE 515-923-2827

COMPRESSOR.

MASTER MFG. CO. \*  
MILTON GLAZER, PRES.

LAWN & GARDEN POWER  
SPRAYERS.

MASTER MFG. CO.  
119 MAIN ST.  
SIOUX CITY, IOWA  
MAILING ADDRESS  
P.O. BOX 694  
SIOUX CITY, IOWA 51102  
TELEPHONE 712-258-0108

MI-T-M CORP.  
A. J. SPIEGEL, PRES.  
PEOSTA, IOWA 52068  
TELEPHONE 319-556-7484

HIGH PRESSURE WATER  
BLAST MACHINES.

PALO ALTO MFG. CO.  
DON SYVERSON, SALES MGR.  
AIRPORT ROAD  
EMMETSBURG, IOWA  
MAILING ADDRESS  
P.O. BOX 78  
EMMETSBURG, IOWA 50536  
TELEPHONE 712-852-4155

PORTABLE HIGH  
PRESSURE SPRAYER. HOT  
WATER PRESSURE  
WASHERS.

RICHWAY PRODUCTS, INC.  
PAUL BORGLUM, PRES.  
525 MAIN ST.  
JANESVILLE, IOWA 50647  
TELEPHONE 319-987-2224

GREENHOUSE FOAM  
PESTICIDE APPLICATION  
SYSTEM.

SIEBRING MFG. CO.  
GENE KRUGER, SALES MGR.  
GEORGE, IOWA 51237  
TWX 910 968-1900  
TELEPHONE 712-475-3317

PRESSURE WASHING  
EQUIPMENT. STEAM  
CLEANERS.

WALSH MFG. CO. \*  
HAROLD C. MEAD, PRES.  
1200 FISHER ST.  
CHARLES CITY, IOWA 50616  
TELEPHONE 515-228-3414

WASHER-CLEANER-  
SPRAYER.

WESTERN MFG. CO.  
CHUCK LANDER, PRES.  
702 S. 3RD AVE.  
MARSHALLTOWN, IOWA 50158  
TELEPHONE 515-752-5446

HAND POWER WASHERS.

## 3564 BLOWERS AND EXHAUST AND VENTILATION FANS

BUTLER MFG. CO.  
LARRY PRAGER, EXPORT MGR.  
125 BROAD  
STORY CITY, IOWA 50248  
TELEPHONE 515-733-4344

REGULAR & CENTRIFUGAL  
FANS FOR DRYING AND  
CONDITIONING.

CAMPBELL INDUSTRIES, INC.  
CHOM CAMPBELL, PRES.  
3201 DEAN AVE.  
DES MOINES, IOWA 50317  
TELEX 47-8396  
TELEPHONE 515-265-5331

CENTRIFUGAL FANS.

DONALDSON CO., INC.  
EDWARD D. MALLAM, PLANT MGR.  
301 5TH AVE. S.W.  
OELWEIN, IOWA 50662  
TELEPHONE 319-283-2610

EXHAUST SYSTEMS.

JACOBS TOOL CO.  
RICHARD CARL, GEN. MGR.  
2510 12TH ST.  
HARLAN, IOWA  
MAILING ADDRESS  
BOX 430  
HARLAN, IOWA 51537  
TELEPHONE 712-755-3131

FANS & FAN LINERS.



## INDUSTRIAL LIST

ROLFES, GEORGE A., CO.  
 ANED FERNANDEZ, EXPORT MGR.  
 INDUSTRIAL PARK ROAD  
 BOONE, IOWA  
 MAILING ADDRESS  
 P. O. BOX 458  
 BOONE, IOWA 50036  
 TWX 910 520-2431  
 TELEPHONE 515-432-3500

AERATION PANS.

BLOOM INC. MFG. & SUPPLY  
 HIGHWAY 20 W.  
 INDEPENDENCE, IOWA 50644  
 TELEPHONE 319-827-1139

(CONT'D)

SUKUP MFG. CO.  
 EUGENE G. SUKUP, PRES.  
 NORTH ROAD  
 SHEFFIELD, IOWA  
 MAILING ADDRESS  
 P. O. BOX 616  
 SHEFFIELD, IOWA 50475  
 TELEPHONE 515-892-3311

CENTRIFUGAL PANS.

OSKALOOSA ENGINEERING & MFG. CO.  
 TED MCCAULEY, SECY.-TREAS.  
 1107 11TH AVE. W.  
 OSKALOOSA, IOWA  
 MAILING ADDRESS  
 P. O. BOX 216  
 OSKALOOSA, IOWA 52577  
 TELEPHONE 515-672-2539

GEAR

ST. LOUIS GEAR CO.  
 PETER P. WULPING, PRES.  
 MAIN ST. ROAD  
 KEOKUK, IOWA  
 MAILING ADDRESS  
 P. O. BOX 8  
 KEOKUK, IOWA 52632  
 TELEPHONE 319-524-5042

3565 INDUSTRIAL PATTERNS

BEUSES PATTERN WORKS, INC. \*  
 DONALD BEUSE, PRES.  
 304 S. CODY ROAD  
 LE CLAIRE, IOWA  
 MAILING ADDRESS  
 P. O. BOX 216  
 LE CLAIRE, IOWA 52753  
 TELEPHONE 319-289-5515

METAL PATTERNS, WOOD PATTERNS, MODELS &amp; PROTOTYPES.

3567 INDUSTRIAL PROCESS FURNACES AND OVENS

DOERFER, DIV. OF CONTAINER CORP. OF AMERICA  
 HOMER LEYMASTER, GEN. MGR.  
 201 WASHINGTON  
 CEDAR FALLS, IOWA 50613  
 TWX 910 525-2452  
 TELEPHONE 319-277-3110

PROTOTYPE BUILDING MODELS.

ARROW-ACHE CORP.  
 ARDEN BORGAN, GEN. MGR.  
 E. 2ND & HARRIS DRIVE  
 WEBSTER CITY, IOWA  
 MAILING ADDRESS  
 P. O. BOX 218  
 WEBSTER CITY, IOWA 50595  
 TELEPHONE 515-832-3120

ELECTRIC FURNACES

FAIRFIELD ALUMINUM CASTINGS CO.  
 JOE L. HUNT, SALES MGR.  
 603 N. 8TH  
 FAIRFIELD, IOWA 52556  
 TELEPHONE 515-472-2191

SHELL CORES.

FAIRFIELD ALUMINUM CASTINGS CO.  
 JOE L. HUNT, SALES MGR.  
 603 N. 8TH  
 FAIRFIELD, IOWA 52556  
 TELEPHONE 515-472-2191

ALUMINUM MELTING HOLDING FURNACES

KELLER PATTERN CO. \*  
 JOHN MCINTYRE, V. PRES.  
 1051 S. ROLFF ST.  
 DAVENPORT, IOWA  
 MAILING ADDRESS  
 P. O. BOX 3337  
 DAVENPORT, IOWA 52808  
 TELEPHONE 319-323-1361

WOOD, CAST IRON &amp; ALUMINUM PATTERNS.

JOHNSON GAS APPLIANCE CO.  
 S. B. O'DONNELL, PRES.  
 520 E AVE. N.W.  
 CEDAR RAPIDS, IOWA 52405  
 TELEPHONE 319-365-5267

CONCRETE CURING SYSTEMS HEAT TREATMENT FURNACES. MELTING FURNACES

TAILOR & CO., INC. \*  
 JOHN P. TAILOR, PRES.  
 2237 STATE ST.  
 BETTENDORF, IOWA 52722  
 TELEPHONE 319-355-2621

SPRAY, FLASH &amp; FLOW DECK CALCINATION

M.M.C. ENTERPRISES, INC. \*  
 LARRY G. MARTIN, PRES.  
 517 S. NAVAHO DRIVE  
 KEOKUK, IOWA  
 MAILING ADDRESS  
 P. O. BOX 785  
 KEOKUK, IOWA 52632  
 TELEPHONE 319-524-3991

WOOD PATTERNS FOR FOUNDRY INDUSTRY.

3568 MECHANICAL POWER TRANSMISSION EQUIPMENT, NOT ELSEWHERE CLASSIFIED

3566 SPEED CHANGERS, INDUSTRIAL HIGH SPEED DRIVES, AND GEARS

ADAMS CO., THE  
 JOHN C. HENDRY, EXEC. V. PRES.  
 100 E. 4TH ST.  
 DUBUQUE, IOWA 52001  
 TELEPHONE 319-583-3591

SHAFTS.

ADAMS CO., THE  
 JOHN C. HENDRY, EXEC. V. PRES.  
 100 E. 4TH ST.  
 DUBUQUE, IOWA 52001  
 TELEPHONE 319-583-3591

GEARS.

DICK, R. J., CO., INC.  
 JOHN T. RICHARDS, V. PRES. MFG.  
 912 E. 5TH ST.  
 MUSCATINE, IOWA  
 MAILING ADDRESS  
 P. O. BOX 329  
 MUSCATINE, IOWA 52761  
 TELEX 46-8494  
 TELEPHONE 319-263-8911

CONVEYOR, STEEL &amp; ELEVATOR PULVERIZERS

BLOOM INC. MFG. & SUPPLY  
 MARK COLLETT, MKTG. MGR.

SPEED REDUCERS.

J & J METAL SPINNING, INC. \*  
 VICTOR P. JUNKER, PRES.

PULVERIZERS



<p>J METAL SPINNING, INC. ACKERMANT ST. MELROO, IOWA 50703 TELEPHONE 319-232-0419</p>	(CONT'D)	<p>BARNARD &amp; LEAS MFG. CO., INC. 1200 12TH ST. S.W. CEDAR RAPIDS, IOWA 52406 TELEPHONE 319-365-1481</p>	(CONT'D) EQUIPMENT. LIQUID FEED PROCESSING EQUIPMENT.
<p>WEBER PRODUCTS CO. BERT J. SELLERS, SALES MGR. #5 BOX 2 MOLA, IOWA 50213 TELEPHONE 515-342-2103</p>	SHAFT COLLARS.	<p>CENTRAL HYDRAULICS CO. WAYNE HUGHES, SALES MGR. CENTRAL STEEL ROAD CAMANCHE, IOWA MAILING ADDRESS P.O. BOX 919 CLINTON, IOWA 52732 TELEPHONE 319-243-7100</p>	TRUCK TRAILER HYDRAULIC LANDING GEAR.
<p>ALOOSA ENGINEERING &amp; MFG. CO. MCCAULEY, SECY.-TREAS. 7 11TH AVE. W. ALOOSA, IOWA MAILING ADDRESS BOX 216 ALOOSA, IOWA 52577 TELEPHONE 515-672-2539</p>	POWER TRANSMISSIONS.	<p>CHANTLAND CO., THE, DIV. OF DOUGLAS &amp; LOMASON CO. KERMIT CHANTLAND, PLANT MGR. NORTH ST. CLAIRE DAKOTA CITY, IOWA MAILING ADDRESS DRAWER A HUMBOLDT, IOWA 50548 TWX 910 523-6942 TELEPHONE 515-332-4040</p>	BAG FILLING MACHINERY.
<p>VISION PULLEY INC. * C. VALSTER, PRES. #1 BOX 561 XVILLE, IOWA 50138 TELEPHONE 515-842-5931</p>	CONVEYOR PULLEYS.	<p>COMPACKER, INC. RICHARD W. TUCKER, PLANT MGR. 3030 HICKORY GROVE ROAD DAVENPORT, IOWA MAILING ADDRESS P.O. BOX 2026 DAVENPORT, IOWA 52804 TELEPHONE 319-391-2751</p>	PACKAGING MACHINERY. CASE SEALERS.
<p>KWELL INTERNATIONAL CORP. H. BUSSEY, PLANT, MGR. STONE ROAD RFIELD, IOWA MAILING ADDRESS BOX 628 RFIELD, IOWA 52556 TELEX 47-8319 TELEPHONE 515-472-5111</p>	DRIVE ASSEMBLIES & UNIVERSAL JOINTS, AGRICULTURAL EQUIPMENT.	<p>DODGEN INDUSTRIES, INC. JOHN DODGEN, PRES. HIGHWAY 169 N. HUMBOLDT, IOWA 50548 TELEX 46-5653 TELEPHONE 515-332-3755</p>	JACK SYSTEM.
<p>GOEP CORP., SUBSID. OF EMERSON CTRIC CO. A. MAYER, OPERATIONS MGR. WASHINGTON LA, IOWA MAILING ADDRESS BOX 123 LA, IOWA 50219 TELEX 47-8383 TELEPHONE 515-628-9212</p>	CONVEYOR & ELEVATOR PULLEYS.	<p>ENERGY MFG. CO., INC. E. D. LARIMER, GEN. MGR. 100 N. MAIN ST. MONTICELLO, IOWA 52310 TELEPHONE 319-465-3537</p>	HYDRAULIC MOTORS.
<p>669 GENERAL INDUSTRIAL MACHINERY AND EQUIPMENT, NOT ELSEWHERE CLASSIFIED</p>		<p>GITS BROS. MFG. CO., CRESTON DIV. B. J. GAMERTSFELDER, GEN. MGR. HIGHWAY 34 E. CRESTON, IOWA 50801 TELEPHONE 515-782-2105</p>	VIEW GEAR CASE GAUGES. WICK FEED, SIGHT GRAVITY FEED, CONSTANT LEVEL & MULTIPLE OILERS. OIL HOLE COVERS.
<p>WELDON, INC. W. KNEEN, PRES. INDUSTRIAL AIRPORT, BLDG. #30 MUNWA, IOWA MAILING ADDRESS D. BOX 592 MUNWA, IOWA 52501 TELEX 48-8357 TELEPHONE 515-682-4506</p>	PORTABLE CAR CRUSHER. PORTABLE JUNK AUTO PROCESSING SYSTEM. STATIONARY REFUSE COMPACTOR. ENGINE PULLER. METAL BALERS. TIN BALERS.	<p>GREEN HILLS, INC. * REX GALLOWAY, GEN. MGR. HIGHWAY 2 &amp; 169 W. MOUNT AYR, IOWA 50854 TELEPHONE 515-464-2223</p>	AUTOMATIC 5 GAL. CHEMICAL CAN WASHER. AUTOMATIC CAN CRUSHER. BULK CHEMICAL TRANSFER SYSTEMS.
<p>AMERICAN BATH &amp; FIXTURES SUPPLY CO. CHARL REECE, PRES. 14 MULBERRY ST. DES MOINES, IOWA 50309 TELEPHONE 515-282-7347</p>	STEAM BATH GENERATORS.	<p>HAMMERMILLS, INC. R. F. MURRAY, PRES. 625 C AVE. N.W. CEDAR RAPIDS, IOWA 52405 TELEX 04-6443 TELEPHONE 319-365-0441</p>	AUTOMOBILE SHREDDERS. RUBBISH SHREDDERS.
<p>AMERICAN EQUIPMENT CORP. * JOHN ROOST, GEN. MGR. 100 W. HIGHLAND MOUNTAIN CITY, IOWA MAILING ADDRESS D. BOX 3008 MOUNTAIN CITY, IOWA 51102 TELEPHONE 712-255-7671</p>	LIGHT INDUSTRIAL EQUIPMENT.	<p>HICKLIN GM POWER CO. ROBERT E. EMMONS, MFG. MGR. 700 N.E. ORALABOR ROAD ANKENY, IOWA MAILING ADDRESS I 80 &amp; 35 AT 2ND AVE. DES MOINES, IOWA 50333 TELEPHONE 515-288-9731</p>	DIESEL ENGINE TESTING EQUIPMENT.
<p>BARNARD &amp; LEAS MFG. CO., INC. W. D. RICHARDSON, PRES.</p>	LIQUID & DRY FERTILIZER PROCESSING	<p>JAY-KEE MFG., INC. * EARL GOECKE, PRES. 219 E. MAIN ST.</p>	HYDRAULIC JACK STAND.



## INDUSTRIAL LIST

JAY-KEE MFG., INC.  
STATE CENTER, IOWA 50247  
TELEPHONE 515-483-2438

(CONT'D)

TAILOR & CO., INC.  
2237 STATE ST.  
BETTENDORF, IOWA 52722  
TELEPHONE 319-355-2621

(CONT'D)

KARTRIDG PAK CO., THE  
GRANT V. HOYT, V. PRES., INT'L.  
807 W. KIMBERLY ROAD  
DAVENPORT, IOWA  
MAILING ADDRESS  
P.O. BOX 3848  
DAVENPORT, IOWA 52808  
TELEX 46-8512  
TELEPHONE 319-391-1100

AEROSOL FILLING  
MACHINE.

UNIVERSAL ENGINEERING CORP.  
D. R. CONWAY, PRES.  
625 C AVE. N.W.  
CEDAR RAPIDS, IOWA 52405  
TELEX 46-4443  
TELEPHONE 319-365-0441

AUTOMOBILE SHREDDER  
RUBBISH SHREDDER

NEW WAY MFG. CO.  
EUGENE DEHAAT, GEN. MGR.  
600 N.E. 48 PL.  
DES MOINES, IOWA 50313  
TELEPHONE 515-244-1902

SIDE LOADING & REAR  
LOADING TRUCK MOUNTED  
REFUSE PACKERS.

357 OFFICE, COMPUTING AND ACCOUNTING MACHINES  
3573 ELECTRONIC COMPUTING EQUIPMENT

REDI WATER CONDITIONING CO. \*  
HARRY J. SAMMS, GEN. MGR.  
HIGHWAY 30 W.  
DE WITT, IOWA  
MAILING ADDRESS  
P.O. BOX 185  
DE WITT, IOWA 52742  
TELEPHONE 319-659-9198

FILTER MEDIA (WATER  
SOFTENER).

CHELSEY INDUSTRIES, INC. \*  
CHARLES ELSBURY, PRES.  
210 HIGHWAY 18 E.  
CLEAR LAKE, IOWA  
MAILING ADDRESS  
P.O. BOX B  
CLEAR LAKE, IOWA 50428  
TELEPHONE 515-357-5685

SPECIALIZED TELEPHONE  
COMPUTER

RICHWAY PRODUCTS, INC.  
PAUL BORGLUM, PRES.  
525 MAIN ST.  
JANESVILLE, IOWA 50647  
TELEPHONE 319-987-2224

5 GAL. CAN CRUSHER.

ESP DIGITAL SYSTEMS CORP. \*  
REED PRIOR, PRES.  
4600 S.W. 9TH ST.  
DES MOINES, IOWA 50315  
TELEPHONE 515-287-1273

CUSTOM CHROMIUM  
PROCESSOR SYSTEM  
(MINI-COMPUTER)

ROCKLIN MFG. CO.  
I. J. ROCKLIN, GEN. MGR.  
110 S. JENNINGS  
SIOUX CITY, IOWA 51102  
TELEPHONE 712-255-7957

POWER DRIVE  
ACCESSORIES.

MICRO TECHNOLOGY, INC. \*  
MARLIN D. ROTT, PRES.  
1030 5TH AVE. S.E.  
CEDAR RAPIDS, IOWA 52403  
TELEPHONE 319-363-9631

MEDICAL COMPUTERS

ROTO ROOTER CORP.  
WILLIAM F. DAU, V. PRES. MKTG.  
300 ASHWORTH  
WEST DES MOINES, IOWA 50265  
TELEPHONE 515-223-1343

SEWER & DRAIN  
CLEANING MACHINES,  
PARTS & ACCESSORIES.  
FARM DRAIN TILE  
CLEANING EQUIPMENT.  
SEWER & DUCT RODDING  
MACHINES.

NORAND CORP.  
R. PETER HYDER, MGR., ACCT. ADMIN.  
550 2ND ST. S.E.  
CEDAR RAPIDS, IOWA 52401  
TWX 910 525-1359  
TELEPHONE 319-366-7611

PHARMACIA DATA  
SYSTEM. PORTABLE DATA  
SYSTEM. DATA  
COMMUNICATION SYSTEMS.

SAMPSON SUPPLY & MFG., INC. \*  
JOE MATOUS, PRES.  
1460 W. AIRLINE  
WATERLOO, IOWA 50703  
TELEPHONE 319-234-5567

AIR PLACEMENT OR  
GUNITE EQUIPMENT.

SPERRY UNIVAC COMPUTER SYSTEMS  
RICHARD G. PAULSEN, PLANT MGR.  
1401 6TH AVE. S.  
CLEAR LAKE, IOWA 50428  
TELEPHONE 515-357-7541

LARGE TALKING  
COMPUTERS.

SOUTHERN IOWA MFG. CO.  
ROBERT HETTINGER, V. PRES.  
R. #2  
OSCEOLA, IOWA 50213  
TELEX 47-8345  
TELEPHONE 515-342-2166

HYDRAULIC POWER PACK.

3576 SCALES AND BALANCES, EXCEPT LABORATORY

STERLING MFG. CO. \*  
EDWARD B. VUPER, PRES.  
241 N. 3RD ST.  
LAURENS, IOWA 50554  
TELEPHONE 712-845-4421

REFUSE PACKERS.

KANNEGIETER MFG. CO. \*  
WILLIS KANNEGIETER, OWNER  
KESLEY, IOWA 50649  
TELEPHONE 319-347-6169

PORTABLE LIVESTOCK  
SCALES.

SUKUP MFG. CO.  
EUGENE G. SUKUP, PRES.  
NORTH ROAD  
SHEFFIELD, IOWA  
MAILING ADDRESS  
P.O. BOX 616  
SHEFFIELD, IOWA 50475  
TELEPHONE 515-892-3311

HYDRAULIC POWER PACK.

PALCO LIVESTOCK EQUIPMENT, INC. \*  
CURTIS E. PALMER, PRES.  
12TH ST.  
BELLE PLAINE, IOWA  
MAILING ADDRESS  
P.O. BOX 292  
BELLE PLAINE, IOWA 52208  
TELEPHONE 319-444-2501

LIVESTOCK SCALES.

TAILOR & CO., INC. \*  
JOHN P. TAILOR, PRES.

WET GAS SCRUBBERS.  
BAG FILTER SYSTEMS.



(CONT'D)

1579 OFFICE MACHINES, NOT ELSEWHERE CLASSIFIED

LENNOX INDUSTRIES, INC.-MIDWEST DIV.  
200 S. 12TH AVE.  
MARSHALLTOWN, IOWA 50158  
TELEX 47-8445  
TELEPHONE 515-754-4011

AUTOMATIC ICE  
MACHINES. FAN COIL  
AIR CONDITIONING  
UNITS. AIR DUCT  
TERMINAL HEAT & AIR  
CONDITIONING UNIT.  
HEAT PUMP.

LABRARY BINDING SERVICE, INC.  
WINDRICK C. JAMES, V. PRES. SALES  
2134 E. GRAND AVE.  
DES MOINES, IOWA  
MAILING ADDRESS  
P.O. BOX 1413  
DES MOINES, IOWA 50305  
TELEPHONE 515-262-3191

ENDSHEET FOLDING  
MACHINE.

MCQUAY GROUP, MCQUAY-PERFEX INC.  
L. C. AUSTIN, V. PRES., INTL. OPER.  
HIGHWAYS 9 & 71 S.  
SPIRIT LAKE, IOWA  
MAILING ADDRESS  
P.O. DRAWER AC  
SPIRIT LAKE, IOWA 51360  
TELEPHONE 712-336-2350

COMMERCIAL  
REFRIGERATION  
EQUIPMENT.  
BOTTLE & DRAFT BEER  
COOLERS. WALK-IN &  
DRIVE-IN COOLERS.

FAST DEVELOPMENT CO.  
JAMES A. CARRIG, V. PRES. MKTG.  
2112 E. 12TH ST.  
DAVENPORT, IOWA 52803  
TELEX 46-8444  
TELEPHONE 319-326-0141

TEACHING MACHINES.

RAPIDS, INC.  
D. C. VAN METRE, V. PRES.  
220 6TH ST. N.W.  
CEDAR RAPIDS, IOWA  
MAILING ADDRESS  
P.O. BOX 396  
CEDAR RAPIDS, IOWA 52406  
TELEPHONE 319-364-5186

COMMERCIAL  
REFRIGERATORS &  
FREEZERS.  
REFRIGERATED MEAT &  
VEGETABLE CASES.  
REFRIGERATED REACH-IN  
CASES.

358 REFRIGERATION AND SERVICE INDUSTRY MACHINERY

REFRIGERATION, INC., DBA, PERCIVAL MFG. CO.  
S. RADNICH, PLANT MGR.  
1805 E. 4TH ST.  
BOONE, IOWA  
MAILING ADDRESS  
P.O. BOX 249  
BOONE, IOWA 50036  
TELEPHONE 515-432-6501

3581 AUTOMATIC MERCHANDISING MACHINES

PAW ENGINEERING CORP.  
DAVID W. FORLENZA, SALES MGR.  
8040 UNIVERSITY BLVD.  
DES MOINES, IOWA 50311  
TELEPHONE 515-274-3641

COFFEE, CIGARETTE,  
CANDY, PASTRY, SNACK  
& POPCORN VENDING  
MACHINES. COLD DRINK,  
SANDWICH, & GENERAL  
PURPOSE.  
MERCHANDISERS.

SCHNEIDER METAL MFG.  
L. J. SCHNEIDER, JR., PRES.  
2421 15TH ST. S.W.  
MASON CITY, IOWA 50401  
TELEPHONE 515-424-6150

COMMERCIAL ICE  
MACHINES.

STEEL PRODUCTS  
L. H. LEE, GEN. MGR.  
40 8TH AVE. S.W.  
CEDAR RAPIDS, IOWA 52406  
TELEPHONE 319-363-2855

VENDING MACHINES  
(TOWEL, BOTTLE).

SIEBRING MFG. CO.  
GENE KRUGER, SALES MGR.  
GEORGE, IOWA 51237  
TWX 910 968-1900  
TELEPHONE 712-475-3317

WARM AIR FURNACES.

3582 COMMERCIAL LAUNDRY, DRY CLEANING AND PRESSING  
MACHINES

3586 MEASURING AND DISPENSING PUMPS

DEATER CO., THE  
C. R. ALLISON, V. PRES. LAUNDRY MKTS.  
501 N. 8TH ST.  
FAIRFIELD, IOWA 52556  
TELEPHONE 515-472-5131

COMMERCIAL WASHERS &  
DRYERS. DRY CLEANERS.

NATIONAL-SPENCER, INC.  
DEAN PIPER, V. PRES.-SALES  
CORN BELT INDUSTRIAL PARK  
SPENCER, IOWA  
MAILING ADDRESS  
P.O. BOX 57  
WICHITA, KAN. 67201  
TELEPHONE 712-262-2731

TIRE SEALANT, INK &  
BARREL PUMPS. PAIL  
GREASE GUNS. WHEEL  
BEARING PACKERS.  
GREASE GUN FILLERS.  
GEAR LUBRICATION  
DISPENSER.

3585 AIR CONDITIONING AND WARM AIR HEATING EQUIPMENT AND  
COMMERCIAL AND INDUSTRIAL REFRIGERATION EQUIPMENT

RED JACKET PUMPS, DIV. WYLAIN, INC.  
OSCAR RUSSELL, MGR. INTL. SALES  
500 E. 59TH ST.  
DAVENPORT, IOWA  
MAILING ADDRESS  
P.O. BOX 3888  
DAVENPORT, IOWA 52808  
TELEX 46-8437  
TELEPHONE 319-391-8600

PUMPS, GASOLINE  
SERVICE STATIONS.

BANKER PRODUCTS CORP.  
H. J. SCHAUS, MGR.  
P.O. BOX 457  
KROSAUQUA, IOWA 52565  
TELEPHONE 319-293-3176

REFRIGERATED DISPLAY  
CASES (MILK, EGGS,  
MEAT, FRESH FLOWERS).

SUPERIOR, INC.  
E. E. STAMPER, PLANT MGR.  
CORNBELT INDUSTRIAL PARK  
SPENCER, IOWA  
MAILING ADDRESS  
P.O. BOX 1148  
SPENCER, IOWA 51301  
TELEPHONE 712-262-7016

HAND OPERATED GREASE  
GUNS. BARREL PUMPS.  
SUCTION GUNS.

L.P.C. OF IOWA, INC.  
BOCHUS W. LEIER, PRES.  
R. #1  
MORA SPRINGS, IOWA  
MAILING ADDRESS  
P.O. BOX 458  
MORA SPRINGS, IOWA 50458  
TELEPHONE 515-749-2528

EARTH ENERGY AIR  
CONDITIONING SYSTEMS  
(RESIDENTIAL &  
COMMERCIAL).

LENNOX INDUSTRIES, INC.-MIDWEST DIV.  
T. R. THOMPSON, DIV. V. PRES.

CENTRAL HEATING & AIR  
CONDITIONING UNITS.

(\*) - COMPANY INTERESTED IN EXPORTING



## INDUSTRIAL LIST

3589 SERVICE INDUSTRY MACHINES, NOT ELSEWHERE CLASSIFIED

(CONT'D)

ALLAN MACHINE CO.  
GARY W. CLEM, OWNER  
222 DES MOINES AVE.  
AMES, IOWA  
MAILING ADDRESS  
P. O. BOX 1803  
AMES, IOWA 50010  
TELEPHONE 515-232-9490

COMMERCIAL BARBEQUE  
EQUIPMENT, PORTABLE  
(TRAILER MOUNTED).

MODERN HEAT & POWER CO.  
25 SCHOOL ST.  
CARLISLE, IOWA 50047  
TELEPHONE 515-989-3212

MODERN WELDING CO., INC. \*  
KEITH TAEBER, ASST. PLANT MGR.  
2818 MT. PLEASANT  
BURLINGTON, IOWA  
MAILING ADDRESS  
BOX 806  
BURLINGTON, IOWA 52601  
TELEPHONE 319-754-6577

SEWAGE TREATMENT  
DIGESTERS

AMANA REFRIGERATION, INC.  
ELDON B. PUGH, V. PRES. INTL.  
AMANA, IOWA 52204  
TELEX 46-4450  
TELEPHONE 319-622-5511

MICROWAVE OVEN.

REDI WATER CONDITIONING CO. \*  
HARRY J. SAMMS, GEN. MGR.  
HIGHWAY 30 W.  
DE WITT, IOWA  
MAILING ADDRESS  
P. O. BOX 185  
DE WITT, IOWA 52742  
TELEPHONE 319-659-9198

WATER SOFTENERS  
CONDITIONING  
(RESIDENTIAL &  
COMMERCIAL) - FILTERS

BEAM INDUSTRIES, INC.  
B. L. SAMPSON, PRES.  
E. 2ND ST.  
WEBSTER CITY, IOWA 50595  
TELEPHONE 515-832-4620

COMMERCIAL PORTABLE  
VACUUM CLEANERS.

RING-O-MATIC MFG. CO., INC. \*  
WILLIAM R. VAN ZANTE, PRES.  
R. #3  
PELLA, IOWA  
MAILING ADDRESS  
P. O. BOX 305  
PELLA, IOWA 50219  
TELEPHONE 515-628-1515

HYDRAULIC  
CLEANERS

BUNN-O-MATIC CORP.  
FRED BOHNHORST, EXPORT MGR.  
900 E. TOWNLINE  
CRESTON, IOWA 50801  
TELEPHONE 515-782-8407

COMMERCIAL COFFEE  
BREWERS &  
ACCESSORIES.

ROYAL INDUSTRIES-HINSON DIV.  
DUANE H. TORNER, DIST. SALES MGR.  
3470 W. AIRLINE HIGHWAY  
WATERLOO, IOWA  
MAILING ADDRESS  
P. O. BOX 480  
WATERLOO, IOWA 50704  
TELEPHONE 319-235-7021

PAINT SHAGS

FABRICATORS, INC.  
JOHN T. ALVEY, PRES.  
414 CLARK ST.  
SIOUX CITY, IOWA 51101  
TELEPHONE 712-258-7544

POLLUTION CONTROL  
EQUIPMENT. AERATION  
EQUIPMENT.  
SOLID SEPARATING  
EQUIPMENT.

GENERAL FILTER CO.  
FOREST R. KENNY, V. PRES. SALES  
ARRASMITH TRAIL  
AMES, IOWA  
MAILING ADDRESS  
P. O. BOX 350  
AMES, IOWA 50010  
TELEX 47-8389  
TELEPHONE 515-232-4121

WATER AERATORS,  
FILTERS, MIXERS &  
FLOCCULATORS. WATER  
FILTER WASH TROUGHS.  
WATER FILTER  
UNDERDRAINS.  
ZEOLITE WATER  
SOFTENERS. UPFLOW  
WATER CLARIFIERS.  
TREATED SEWAGE ROTARY  
DISTRIBUTORS.  
FILTER PLANT  
CONTROL PANELS.  
SEWAGE TREATMENT  
CLARIFIERS.  
WASTE WATER TREATMENT  
EQUIPMENT.

STEEL PRODUCTS  
K. H. LEE, GEN. MGR.  
40 8TH AVE. S.W.  
CEDAR RAPIDS, IOWA 52406  
TELEPHONE 319-363-2855

HOT CHOCOLATE  
DISPENSER (RESTAURANT  
TYPE)

359 MISCELLANEOUS MACHINERY, EXCEPT ELECTRICAL

3592 CARBURETORS, PISTONS, PISTON RINGS, AND VALVES

HOLSTEIN MFG., INC.  
BRUCE E. SCHMIDT, PRES.  
BOX 135  
HOLSTEIN, IOWA 5025  
TELEPHONE 712-368-4342

LARGE PORTABLE  
BARBEQUE MACHINE &  
ACCESSORIES.

PAL ENGINEERING CO., LTD. \*  
PAUL A. LEBEDA, PRES.  
614 1ST ST. S.W.  
CEDAR RAPIDS, IOWA 52404  
TELEPHONE 319-363-3609

AUTOMOBILE  
CARBURETORS. CUSTOM  
AIRCRAFT TOOLING

MCQUAY GROUP, MCQUAY-PERPEX INC.  
L. C. AUSTIN, V. PRES., INTL. OPER.  
HIGHWAYS 9 & 71 S.  
SPIRIT LAKE, IOWA  
MAILING ADDRESS  
P. O. DRAWER AC  
SPIRIT LAKE, IOWA 51360  
TELEPHONE 712-336-2350

WATER PURIFIER.

3599 MACHINERY, EXCEPT ELECTRICAL, NOT ELSEWHERE  
CLASSIFIED

MIDWEST MFG. CO.  
DAVID E. SANDEEN, V. PRES.-GEN. MGR.  
101 HIGH ST.  
KELLOGG, IOWA 50135  
TWX 910 520-2002  
TELEPHONE 515-526-8211

FILLING STATION  
CHAMOIS WASHERS.

ALBIA CO., THE  
STEVE LARSON, MGR.  
HIGHWAY 5 N.  
ALBIA, IOWA 52531  
TELEPHONE 515-932-7107

MACHINE SHOP

MODERN HEAT & POWER CO. \*  
K. M. BISHOP, MGR.

POLLUTION & WATER  
FILTRATION EQUIPMENT.

ALLAN MACHINE CO.  
GARY W. CLEM, OWNER  
222 DES MOINES AVE.  
AMES, IOWA  
MAILING ADDRESS  
P. O. BOX 1803

SPECIAL MACHINERY  
FABRICATION

(\*) - COMPANY INTERESTED IN EXPORTING



# INDUSTRIAL LIST

3599

<p>AN MACHINE CO. 5, IOWA 50010 TELEPHONE 515-232-9490</p>	<p style="text-align: center;">(CONT'D)</p>	<p style="text-align: right;">(CONT'D)</p> <p>DELUXE PRODUCTS DIV. OF WALKER MFG. CO. LAKE MILLS, IOWA 50450 TELEPHONE 515-592-1300</p>
<p>ERICAN TOOL &amp; DIE, INC. WILES N. SALLADE, PRES. MAPLE ST. DES MOINES, IOWA 50265 TELEPHONE 515-225-6255</p>	<p style="text-align: center;">SPECIAL &amp; EXPERIMENTAL MACHINING.</p>	<p>DOERFER, DIV. OF CONTAINER CORP. OF AMERICA HOMER LEYMASTER, GEN. MGR. 201 WASHINGTON CEDAR FALLS, IOWA 50613 TWX 910 525-2452 TELEPHONE 319-277-3110</p>
<p>OM-ACME CORP. BOB BORGAN, GEN. MGR. 2ND &amp; HARRIS DRIVE STER CITY, IOWA MAILING ADDRESS P. BOX 218 STER CITY, IOWA 50595 TELEPHONE 515-832-3120</p>	<p style="text-align: center;">MACHINED PARTS.</p>	<p>ELECTRIC SPECIALTY MFG. CO. R. D. WILSON, OWNER 2504 5TH AVE. MARION, IOWA 52302 TELEPHONE 319-377-8887</p>
<p>ER MFG. CO. * ER D. BAKER, OWNER CLEVELAND ST AYR, IOWA 50854 TELEPHONE 515-464-2313</p>	<p style="text-align: center;">MACHINE SHOP, JOBBING &amp; REPAIR.</p>	<p>ENERGY MFG. CO., INC. R. D. LARIMER, GEN. MGR. 100 N. MAIN ST. MONTICELLO, IOWA 52310 TELEPHONE 319-465-3537</p>
<p>RY SYSTEMS, DIV. BERRY TOOL &amp; DIE BERT M. BERRY, PRES. 16 STATE ST. PAR FALLS, IOWA MAILING ADDRESS 1 161 PAR FALLS, IOWA 50613 TELEPHONE 319-268-0107</p>	<p style="text-align: center;">CUSTOM &amp; EXPERIMENTAL MACHINERY. TOOL &amp; SPECIAL MACHINE DESIGN.</p>	<p>GARRETSON EQUIPMENT CO., INC. KEITH H. GARRETSON, PRES. WEST INDUSTRIAL PARK MOUNT PLEASANT, IOWA MAILING ADDRESS BOX 111 MOUNT PLEASANT, IOWA 52641 TELEPHONE 319-385-2203</p>
<p>ISES PATTERN WORKS, INC. * RALD BEUSE, PRES. 1 S. CODY ROAD CLAIRE, IOWA MAILING ADDRESS O. BOX 216 CLAIRE, IOWA 52753 TELEPHONE 319-289-5515</p>	<p style="text-align: center;">MACHINE WORK.</p>	<p>H &amp; H MACHINE TOOL OF IOWA, INC. * R. W. MILLER, PRES. 525 E. 18TH ST. CEDAR FALLS, IOWA 50613 TELEPHONE 319-268-0181</p>
<p>ACK CLAWSON HYDROTILE CO. HW W. HAMILTON, FOREIGN SALES MGR. SHUA, IOWA 50658 TELEPHONE 515-435-4141</p>	<p style="text-align: center;">MACHINING.</p>	<p>HAYES-ALBION CORP., KOOINA MFG. DIV. LEONARD VAN OTTERLOO, CUSTOMER SERV. MGR. HIGHWAY 18 AT 21ST AVE. ROCK VALLEY, IOWA 51247 TELEPHONE 712-476-5315</p>
<p>TRAL HYDRAULICS CO. YNE HUGHES, SALES MGR. TRAL STEEL ROAD MANCHE, IOWA MAILING ADDRESS O. BOX 919 ANTON, IOWA 52732 TELEPHONE 319-243-7100</p>	<p style="text-align: center;">HYDRAULIC CYLINDERS.</p>	<p>ILECO CLOYCE D. PALMER, PRES. 406 W. DEPOT FAIRFIELD, IOWA MAILING ADDRESS P.O. BOX 870 FAIRFIELD, IOWA 52556 TELEX 47-8358 TELEPHONE 515-472-2153</p>
<p>ANE CO. C. MALONE, GEN. MGR. OO N. 12TH AVE. SHINGTON, IOWA 52353 TELEPHONE 319-653-5401</p>	<p style="text-align: center;">TRANSFER &amp; NUMERICAL CONTROL MACHINING.</p>	<p>IOWA INDUSTRIAL HYDRAULICS, INC. R. V. WALK, V. PRES., FINANCE INDUSTRIAL PARK ROAD POCAHONTAS, IOWA 50574 TWX 910 968-1990 TELEPHONE 712-335-3311</p>
<p>TLAS GEAR &amp; MFG., INC. ORA KLECKNER, HUB SALES MGR. 16 W. 6TH ST. ANTON, IOWA 52349 TELEPHONE 319-472-5269</p>	<p style="text-align: center;">GEAR CUTTING &amp; GRINDING.</p>	<p>IOWA MACHINE &amp; HEAT TREAT * J. L. JUHL, MGR. 206 EDWARDS WATERLOO, IOWA 50703 TELEPHONE 319-233-3918</p>
<p>ECKER MFG. CO. RPHA DECKER, SALES MGR. 12 BLONDEAU OKUK, IOWA 52632 TELEPHONE 319-524-3304</p>	<p style="text-align: center;">MACHINE SHOP.</p>	<p>IOWA RIVET TOOL CO., INC. * RAYMOND V. POSSEHL, PRES. ALBURNETT, IOWA 52202 TELEPHONE 319-842-2216</p>
<p>ELUXE PRODUCTS DIV. OF WALKER MFG. CO. ILO MOUICK, TRANS. ANALYST 11 N. PARK ST.</p>	<p style="text-align: center;">OIL &amp; GASOLINE FILTERS.</p>	<p>J &amp; L MFG., INC. GREGG SCHULLER, SALES</p>

(\*) - COMPANY INTERESTED IN EXPORTING



## INDUSTRIAL LIST

J & L MFG., INC.  
OLIVE & RUSH LAKE ROAD  
LAURENS, IOWA 50554  
TELEPHONE 712-845-4503

(CONT'D)

JANCY ENGINEERING CO.  
M. D. FANGMANN, GEN. MGR.  
4525 BUCKEYE ST.  
DAVENPORT, IOWA  
MAILING ADDRESS  
P.O. BOX 3098  
DAVENPORT, IOWA 52808  
TELEPHONE 319-326-6251

GENERAL MACHINING &  
GRINDING.

JENSEN HILLS, BLADES & HAMMERS  
AL KENEALY, MGR.  
P.O. BOX 35  
MEOLA, IOWA 51559  
TELEPHONE 712-485-2115

SELF SHARPENING MILL  
BLADES & HAMMERS.

KARTRIDG PAK CO., THE  
GRAFT V. HOYT, V. PRES., INT'L.  
807 W. KIMBERLY ROAD  
DAVENPORT, IOWA  
MAILING ADDRESS  
P.O. BOX 3848  
DAVENPORT, IOWA 52808  
TELEX 46-8512  
TELEPHONE 319-391-1100

CONTRACT MACHINING.

LENNOX INDUSTRIES, INC.-MIDWEST DIV.  
T. R. THOMPSON, DIV. V. PRES.  
200 S. 12TH AVE.  
MARSHALLTOWN, IOWA 50158  
TELEX 47-8445  
TELEPHONE 515-754-4011

MACHINE WORK,  
JOBGING & PRODUCTION.

LUNBECK'S WELDING INC. \*  
H. H. LUNBECK, OWNER  
P.O. BOX 98  
VENTURA, IOWA 50482  
TELEPHONE 515-892-3242

JOB WELDING.

M.H.C. ENTERPRISES, INC. \*  
LARRY G. MARTIN, PRES.  
517 S. NAVAHO DRIVE  
KEOKUK, IOWA  
MAILING ADDRESS  
P.O. BOX 785  
KEOKUK, IOWA 52632  
TELEPHONE 319-524-3991

MACHINE SHOP, JOBGING  
AND REPAIR.

MEFFERD INDUSTRIES, INC. \*  
THOMAS A. MEFFERD, PRES.  
114 RUSH LAKE ROAD  
LAURENS, IOWA 50554  
TELEPHONE 712-845-4548

HYDRAULIC CYLINDERS.  
ROTARY MANIPOLDS.

MIRACLE RECREATION EQUIPMENT CO.  
PAUL W. AHRENS, PRES.  
P.O. BOX 275  
GRINWELL, IOWA 50112  
TWX 910 520-2826  
TELEPHONE 515-236-7536

AMUSEMENT RIDES.

NORTHWEST MFG. CORP. \*  
G.P. STAPLETON, PRES.  
705 7TH AVE.  
CAMANCHE, IOWA 52730  
TELEPHONE 319-259-1612

MACHINED PARTS. FLAME  
CUTTING. CUSTOM METAL  
FABRICATING.

OLSEN ENGINEERING INC.  
LARRY OLSEN, PRES.  
1100 E. LE CLAIRE ROAD  
ELDRIDGE, IOWA 52748  
TELEPHONE 319-285-8134

CONTRACT MACHINE  
WORK.

OSKALOOSA ENGINEERING & MFG. CO.  
TED MCCAULEY, SECY.-TREAS.

CUSTOM MACHINING OF  
CASTINGS.

OSKALOOSA ENGINEERING & MFG. CO.  
1107 11TH AVE. W.  
OSKALOOSA, IOWA  
MAILING ADDRESS  
P.O. BOX 216  
OSKALOOSA, IOWA 52577  
TELEPHONE 515-672-2539

(CONT'D)

PILLEY INDUSTRIES  
PHIL E. MOORE, SECY.-TREAS.  
S. 33RD ST.  
FORT MADISON, IOWA 52627  
TELEPHONE 319-372-2051

METAL FLUE BR  
& SCRAPERS.  
CONDENSOR BRU  
PIPELINE CLE  
UNITS. PIP  
BATCHING U  
PIPELINE GA  
UT

PRINCE MFG. CORP.  
DON PATRICK, SALES MGR.  
4600 S. LEWIS BLVD.  
SIOUX CITY, IOWA  
MAILING ADDRESS  
P.O. BOX 537  
SIOUX CITY, IOWA 51102  
TELEX 48-7143  
TELEPHONE 712-277-4061

BREATHE  
RESTRICTE  
HYDRAULIC CYLINDERS

PROGRESSIVE TOOL CO., INC. \*  
JOHN MEYER, PRES.  
1624 BLACKHAWK  
WATERLOO, IOWA  
MAILING ADDRESS  
P.O. BOX 656  
WATERLOO, IOWA 50704  
TELEPHONE 319-234-6619

EDM MACHINING  
TRAVELING WIRE  
MACHINING

QUALITY CRAFT CORP. \*  
ARNOLD JOHNSON, PRES.  
HIGHWAY 150 S.  
INDEPENDENCE, IOWA 50644  
TELEPHONE 319-334-3344

MACHINING

ROLFES, GEORGE A., CO.  
ANED FERNANDEZ, EXPORT MGR.  
INDUSTRIAL PARK ROAD  
BOONE, IOWA  
MAILING ADDRESS  
P.O. BOX 458  
BOONE, IOWA 50036  
TWX 910 520-2431  
TELEPHONE 515-432-3500

DUST FILTERS

SEABEE ENTERPRISES  
ERNA WICKWIRE, DISPATCHER  
P.O. BOX 457  
HAMPTON, IOWA 50441  
TELEPHONE 515-456-4871

HYDRAULIC CYLINDERS  
(OIL)

SIVYER STEEL CORP., RIVERSIDE DIV.  
D. L. HEIZER, CONTROLLER  
225 S. 33RD ST.  
BETTENDORF, IOWA 52722  
TELEPHONE 319-355-1811

MACHINED KNIVES

SKITEC CORP. \*  
ROBERT H. MEURER, PRES.  
INDUSTRIAL ROAD  
WAVERLY, IOWA  
MAILING ADDRESS  
P.O. BOX 834  
WAVERLY, IOWA 50677  
TELEPHONE 319-352-3020

HYDRAULIC TUBING  
& FITTINGS. FOR  
TUBING

SOO TRACTOR SWEEPRAKE CO., INC.  
ALLEN MAHANEY, PRES.  
1400 W. 1ST  
SIOUX CITY, IOWA 51103  
TELEPHONE 712-276-6725

JOB SH

TOLEDO STAMPING & MFG.-DUBUQUE DIV.  
PAUL L. BRITT, V. PRES. & GEN. MGR.

PRECISION GROUND  
THRUST WASHERS



LEDO STAMPING & MFG.-DUBUQUE DIV.  
ND & JACKSON STS.  
BUQUE, IOWA 52001  
TELEPHONE 319-583-5716

(CONT'D)

GENERAL ELECTRIC CO.  
WINSTON C. STALCUP, PLANT MGR.  
AGENCY ROAD  
WEST BURLINGTON, IOWA  
MAILING ADDRESS  
P.O. BOX 488  
BURLINGTON, IOWA 52601  
TELEPHONE 319-754-4671

METAL ENCLOSED SWITCH  
GEAR & PROTECTIVE  
RELAYING &  
CONTROL SWITCHBOARDS.

ITED HYDRAULICS CORP. \*  
EVANS, SALES MGR.  
O. BOX 317  
PTON, IOWA 50441  
TELEPHONE 515-456-4801

INDUSTRIAL HYDRAULIC  
CYLINDERS.

GRAU ENTERPRISES, INC. \*  
TED GRAU, PRES.  
110 BLAKE  
SIOUX RAPIDS, IOWA  
MAILING ADDRESS  
P.O. BOX R  
SIOUX RAPIDS, IOWA 50585  
TELEPHONE 712-283-2316

CONTROL SWITCHES.

ATIONAL SERVICES CENTER \*  
BARBARA DYER, DIRECTOR  
7 S. LOCUST  
BUQUE, IOWA 52001  
TELEPHONE 319-556-7040

MACHINE SHOP.

INDUSTRIAL ENGINEERING EQUIPMENT CO.  
DON R. PEDERSEN, V.PRES.  
1958 W. RIVER DRIVE  
DAVENPORT, IOWA  
MAILING ADDRESS  
P.O. BOX 3907  
DAVENPORT, IOWA 52808  
TELEPHONE 319-323-9721

ELECTRIC CONTROL  
PANELS.

36 ELECTRICAL AND ELECTRONIC MACHINERY,  
EQUIPMENT, AND SUPPLIES

61 ELECTRIC TRANSMISSION AND DISTRIBUTION EQUIPMENT

612 POWER, DISTRIBUTION, AND SPECIALTY TRANSFORMERS

ATION SYSTEMS INC.  
ETER G. BARTLETT, PRES.  
88 W. 12TH ST.  
LDIDGE, IOWA  
MAILING ADDRESS  
O. BOX K, LANCER PARK  
LDIDGE, IOWA 52748  
TELEPHONE 319-285-8171

ENERGY CONSERVATION  
SYSTEMS.

KEITH ELECTRIC CO. \*  
DON P. SHAPER, ASSIST. GEN. MGR.  
2216 VALLEY DRIVE  
DES MOINES, IOWA  
MAILING ADDRESS  
P.O. BOX 1354  
DES MOINES, IOWA 50305  
TELEPHONE 515-244-2241

GENERATING STATION &  
SUBSTATION CONTROL &  
RELAYING SWITCHBOARD.  
METAL-CLAD INDOOR OR  
OUTDOOR SWITCHGEAR.

613 SWITCHGEAR AND SWITCHBOARD APPARATUS

PHOENIX SYSTEM CONTROL \*  
THOMAS A. HARPER, GEN. MGR.  
R. #4 BOX 81  
MUSCATINE, IOWA 52761  
TELEPHONE 319-264-3147

INDUSTRIAL,  
COMMERCIAL &  
AGRICULTURAL CONTROL  
PANELS (ELECTRIC &  
PNEUMATIC). CUSTOM  
BUILT SWITCHBOARDS  
& CONTROL PANELS.

ENTRALAB DIV., GLOBE-UNION, INC.  
ARRY ERBITT, TRANSPORTATION MGR.  
IGHWAY 20  
ORT DODGE, IOWA  
MAILING ADDRESS  
OZ 858 R. #1  
ORT DODGE, IOWA 50501  
TELEPHONE 515-955-8585

SWITCHES.

362 ELECTRICAL INDUSTRIAL APPARATUS  
3621 MOTORS AND GENERATORS

ERFER, DIV. OF CONTAINER CORP. OF AMERICA  
BER LEYMASTER, GEN. MGR.  
01 WASHINGTON  
EDAR FALLS, IOWA 50613  
TWX 910 525-2452  
TELEPHONE 319-277-3110

CONTROL PANEL  
ASSEMBLY.

ESKA CO., INC., THE  
JEROME P. SYNDER, EXEC. V. PRES.  
2400 KERPER BLVD.  
DUBUQUE, IOWA 52001  
TELEPHONE 319-556-4460

ELECTRIC FISHING  
MOTORS.

URNAS ELECTRIC CO.  
OE KIEFFER, PLANT MGR.  
000 FURNAS DRIVE  
SCHEOLA, IOWA 50213  
TELEX 47-8318  
TELEPHONE 515-342-6031

PRESSURE SWITCHES.

EVERCO INDUSTRIES, INC.  
HOWARD BERTRAM, PLANT MGR.  
1 EVERCO DRIVE  
OTTUMWA, IOWA  
MAILING ADDRESS  
4600 W. TOUHY AVE.  
LINCOLNWOOD, ILL. 60646  
TWX 910 223-0812  
TELEPHONE 515-682-8001

SMALL AUTOMOTIVE  
ELECTRIC MOTORS.  
AUTOMOTIVE HYDRAULIC  
BRAKE LINES.  
AUTOMOTIVE AIR  
CONDITIONER, PARTS  
& EQUIPMENT.

ARRETSON EQUIPMENT CO., INC.  
RITH H. GARRETSON, PRES.  
WEST INDUSTRIAL PARK  
MOUNT PLEASANT, IOWA  
MAILING ADDRESS  
BOX 111  
MOUNT PLEASANT, IOWA 52641  
TELEPHONE 319-385-2203

VACUUM OPERATED  
ELECTRICAL SWITCH.

HICKLIN GM POWER CO.  
ROBERT E. ENMONS, MFG. MGR.  
700 N.E. ORALABOR ROAD  
ANKENY, IOWA  
MAILING ADDRESS  
I 80 & 35 AT 2ND AVE.  
DES MOINES, IOWA 50333  
TELEPHONE 515-288-9731

DIESEL ELECTRIC  
GENERATOR SETS.

GENERAL ELECTRIC  
L. HERRMANN, MGR. FOREIGN SALES  
1803 RADIANT ROAD  
CARROLL, IOWA 51401  
TELEPHONE 712-792-3550

MOTOR STARTING  
RELAYS.

UNITED EQUIPMENT ACCESSORIES, INC.  
MARK J. HANAWALT, EXPORT MGR.  
HIGHWAY 3 E.  
WAVERLY, IOWA

ELECTRICAL SLIP  
RINGS.



UNITED EQUIPMENT ACCESSORIES, INC.  
MAILING ADDRESS  
P.O. BOX 817  
WAVERLY, IOWA 50677  
TELEPHONE 319-352-3946

(CONT'D)

WINPOWER CORP.  
HAROLD HARNED, EXPORT MGR.  
1207 1ST AVE. E.  
NEWTON, IOWA 50208  
TWX 910 520-1557  
TELEPHONE 515-792-1301

ELECTRIC GENERATORS,  
GASOLINE & DIESEL  
GENERATOR SETS.  
TRACTOR DRIVEN  
GENERATORS.

KEITH ELECTRIC CO.  
2216 VALLEY DRIVE  
DES MOINES, IOWA  
MAILING ADDRESS  
P.O. BOX 1354  
DES MOINES, IOWA 50305  
TELEPHONE 515-244-2241

(CONT'D)  
PA

MIDWEST CONTROLS CO.  
BOB HUBBARD, OWNER  
809 S. MAIN ST.  
CENTERVILLE, IOWA 52544  
TELEX 47-8369  
TELEPHONE 515-856-8553

ELECTRO-MECHANICAL  
SOLID  
PROGRAMMABLE SEQUENCE  
CONTROL

## 3622 INDUSTRIAL CONTROLS

AUTOMATION SYSTEMS INC.  
PETER G. BARTLETT, PRES.  
208 N. 12TH ST.  
ELDRIDGE, IOWA  
MAILING ADDRESS  
P.O. BOX K, LANCER PARK  
ELDRIDGE, IOWA 52748  
TELEPHONE 319-285-8171

ELECTRONIC CONTROL  
SYSTEMS.

BARNARD & LEAS MFG. CO., INC.  
RON D. RICHARDSON, PRES.  
1200 12TH ST. S.W.  
CEDAR RAPIDS, IOWA 52406  
TELEPHONE 319-365-1481

INDUSTRIAL CONTROLS.

BORG INDUSTRIES, LTD. \*  
RICH BORGLUM, PRES.  
525 MAIN ST.  
JANESVILLE, IOWA 50647  
TELEPHONE 319-987-2976

PAINT SPRAY BOOTH FAN  
CONTROL SYSTEM  
(ENERGY SAVING).

NELSON, L. R., CORP.  
TOM BANDOW, PLANT MGR.  
1513 W. 4TH ST.  
MANNING, IOWA 51455  
TELEPHONE 712-653-8111

IRRIGATION  
CONTROLS

PRP PRECISION RESISTIVE PRODUCTS, INC. \*  
OSCAR CLINE, PRES.  
655 MAIN ST.  
MEDIAPOLIS, IOWA  
MAILING ADDRESS  
P.O. BOX 154  
MEDIAPOLIS, IOWA 52637  
TELEPHONE 319-394-9131

PRECISION & GENERAL  
PURPOSE THIN FILM  
RESISTORS (INDUSTRIAL)  
CONTROL

UNITED EQUIPMENT ACCESSORIES, INC.  
MARK J. HANAWALT, EXPORT MGR.  
HIGHWAY 3 E.  
WAVERLY, IOWA  
MAILING ADDRESS  
P.O. BOX 817  
WAVERLY, IOWA 50677  
TELEPHONE 319-352-3946

REMOTE CONTROLS  
CONSTRUCTION  
EQUIPMENT  
ELECTRICAL SUPPLIES  
QUADRANT

CHERRY-BURRELL CORP., UNIT OF AMCA INTL.  
INC.  
T. E. JURACEK, V. PRES.-EXPORT  
2400 6TH ST. S.W.  
CEDAR RAPIDS, IOWA 52406  
TELEX 46-4426  
TELEPHONE 319-365-5221

AUTOMATIC CONTROL  
SYSTEMS.

3629 ELECTRICAL INDUSTRIAL APPARATUS, NOT ELSEWHERE  
CLASSIFIED

EAGLE SIGNAL DIV.-GULF & WESTERN MFG. CO.-IND.  
CONTROLS  
WILLIAM W. HUPPERT, PRES.  
736 FEDERAL ST.  
DAVENPORT, IOWA 52803  
TELEX 46-8469  
TELEPHONE 319-326-8111

RELAYS.

DECO PRODUCTS CO.  
VERN L. IVERSON, MGR. CUSTOMER SERVICE  
506 SANFORD ST.  
DECORAH, IOWA 52101  
TELEPHONE 319-382-4264

ELECTRICAL  
MECHANICAL  
ASSEMBLY

FAIR-PLAY SCOREBOARDS  
L. LOVE, EXPORT MGR.  
1700 DELAWARE  
DES MOINES, IOWA  
MAILING ADDRESS  
P.O. BOX 1847  
DES MOINES, IOWA 50306  
TELEPHONE 515-265-5305

ELECTRONIC CONTROLS.

KEITH ELECTRIC CO. \*  
DON P. SHAPER, ASSIST. GEN. MGR.  
2216 VALLEY DRIVE  
DES MOINES, IOWA  
MAILING ADDRESS  
P.O. BOX 1354  
DES MOINES, IOWA 50305  
TELEPHONE 515-244-2241

CUSTOM ELECTRICAL  
ENCLOSURES

FARMECON, INC. \*  
CHARLES H. CLAY, JR., V. PRES.  
1405 CENTER ST.  
CEDAR FALLS, IOWA 50613  
TELEPHONE 319-266-2221

ELECTRONIC PULSATORS.  
ELECTRONIC TIMERS.

ROCKLIN MFG. CO.  
I. J. ROCKLIN, GEN. MGR.  
110 S. JENNINGS  
SIOUX CITY, IOWA 51102  
TELEPHONE 712-255-7957

ELECTRONIC SURFACING EQUIPMENT  
TUNGSTEN CARBIDE  
DEPOSITING EQUIPMENT  
ELECTRICAL DISCHARGE  
MACHINES. METAL  
DISINTEGRATORS

FURNAS ELECTRIC CO.  
JOE KIEFFER, PLANT MGR.  
1000 FURNAS DRIVE  
OSCEOLA, IOWA 50213  
TELEX 47-8318  
TELEPHONE 515-342-6031

DEFINITE PURPOSE  
CONTRACTOR.

KEITH ELECTRIC CO. \*  
DON P. SHAPER, ASSIST. GEN. MGR.

GENERATOR, ENGINE &  
SPECIAL MOTOR CONTROL



HOUSEHOLD APPLIANCES

1 HOUSEHOLD COOKING EQUIPMENT

PARK-REC CORP.  
H. BORGLUM, PRES.  
DES MOINES, IOWA 50647  
TELEPHONE 319-987-2313

OUTDOOR PARK  
FIREPLACE GRILLS.

MAS, R. J., MFG. CO., INC. \*  
I. THOMAS, PRES.  
HIGHWAY 59 S.  
DUBUQUE, IOWA 51012  
TELEPHONE 712-225-5452

STEEL PARK GRILLS.

2 HOUSEHOLD REFRIGERATORS AND HOME AND FARM FREEZERS

NA REFRIGERATION, INC.  
DON B. PUGH, V. PRES. INTL.  
DES MOINES, IOWA 52204  
TELEX 46-4450  
TELEPHONE 319-622-5511

REFRIGERATORS.  
FREEZERS.

3 HOUSEHOLD LAUNDRY EQUIPMENT

TER CO., THE  
R. ALLISON, V. PRES. LAUNDRY MKTS.  
N. 8TH ST.  
DES MOINES, IOWA 52556  
TELEPHONE 515-472-5131

DOMESTIC WASHING  
MACHINES.

MCKLIN MFG. CO.  
C. KEPLER, V. PRES.  
STOCKDALE  
DES MOINES, IOWA 50595  
TELEPHONE 515-832-5334

WASHERS. DRYERS.

MAYTAG CO., THE  
FRED COLLINS, EXPORT DIV. SALES MGR.  
403 W. 4TH ST. N.  
NEWTON, IOWA 50208  
TELEX 47-8454  
TELEPHONE 515-792-7000

AUTOMATIC & WRINGER  
WASHERS. PORTABLE  
WASHERS & DRYERS.  
CLOTHES DRYERS.

4 ELECTRIC HOUSEWARES AND FANS

ANN-O-MATIC CORP.  
ED BOHNHORST, EXPORT MGR.  
J. E. TOWNLINE  
DES MOINES, IOWA 50801  
TELEPHONE 515-782-8407

DOMESTIC COFFEE  
BREWERS &  
ACCESSORIES.

WKEYE STEEL PRODUCTS, INC.  
DON K. OLSEN, EXEC. V. PRES.  
4 DURYEA  
DES MOINES, IOWA 50701  
TELEPHONE 319-235-0365

ELECTRIC HEATING  
UNITS.

3635 HOUSEHOLD VACUUM CLEANERS

BEAM INDUSTRIES, INC.  
R. L. SAMPSON, PRES.  
E. 2ND ST.  
WEBSTER CITY, IOWA 50595  
TELEPHONE 515-832-4620

DOMESTIC PORTABLE  
VACUUM CLEANERS.  
BUILT-IN VACUUM  
CLEANING SYSTEMS.

3639 HOUSEHOLD APPLIANCES, NOT ELSEWHERE CLASSIFIED

ENGINEERS LTD.  
CECIL L. MOORE, PRES.  
823 CENTRAL  
DUBUQUE, IOWA 52001  
TELEPHONE 319-556-7544

HOT WATER HEATERS.

MAYTAG CO., THE  
FRED COLLINS, EXPORT DIV. SALES MGR.  
403 W. 4TH ST. N.  
NEWTON, IOWA 50208  
TELEX 47-8454  
TELEPHONE 515-792-7000

DISHWASHERS  
(PORTABLE, BUILT-IN  
OR CONVERTIBLE).  
FOOD WASTE DISPOSERS.

TOMANN-WAGG MFG. CO., INC.  
MERLE HOGREFE, PRES.  
R. #1  
ALBERT CITY, IOWA 50510  
TELEPHONE 712-843-2221

ELECTRIC WATER  
HEATERS.

364 ELECTRIC LIGHTING AND WIRING EQUIPMENT  
3643 CURRENT-CARRYING WIRING DEVICES

EAGLE SIGNAL DIV.-GULF & WESTERN MFG.  
CO.-IND. CONTROLS  
WILLIAM W. HUPPERT, PRES.  
736 FEDERAL ST.  
DAVENPORT, IOWA 52803  
TELEX 46-8469  
TELEPHONE 319-326-8111

INDUSTRIAL STEP  
SWITCHES.

ELECTRIC SPECIALTY MFG. CO.  
R. D. WILSON, OWNER  
2504 5TH AVE.  
MARION, IOWA 52302  
TELEPHONE 319-377-8887

SPLIT BOLT WIRE  
CONNECTORS.

PLEASANT VALLEY INDUSTRIES \*  
JAMES B. GUNTHER, PRES.  
312 15TH ST.  
BETTENDORF, IOWA  
MAILING ADDRESS  
P.O. BOX 258  
PLEASANT VALLEY, IOWA 52767  
TELEPHONE 319-359-6377

WIRING HARNESSSES  
(AGRICULTURAL,  
SNOWMOBILE &  
APPLIANCE).

THOMAS & BETTS CO., THE  
MARTIN J. KELLY, GEN. MGR.  
HIGHWAY 218 S.  
IOWA CITY, IOWA  
MAILING ADDRESS  
P.O. BOX 2597  
IOWA CITY, IOWA 52240  
TELEPHONE 319-354-3110

ELECTRICAL FITTINGS &  
TERMINALS.

VOCATIONAL SERVICES CENTER \*  
BARBARA DYER, DIRECTOR

WIRING HARNESSSES.



VOCATIONAL SERVICES CENTER  
127 S. LOCUST  
DUBUQUE, IOWA 52001  
TELEPHONE 319-556-7040

(CONT'D)

## 3645 RESIDENTIAL ELECTRIC LIGHTING FIXTURES

BEAUDINE MFG. CO. \*  
MARK C. RENAUD, PRES.  
406 COMMERCE ST.  
ATLANTIC, IOWA 50022  
TELEPHONE 712-243-3665

LAMPS.

FARMECON, INC. \*  
CHARLES H. CLAY, JR., V. PRES.  
1405 CENTER ST.  
CEDAR FALLS, IOWA 50613  
TELEPHONE 319-266-2221

PORTABLE BED LAMPS.

G & L INDUSTRIES, INC.  
MYRON GORDON, PRES.  
1107 S. 11TH ST.  
OSKALOOSA, IOWA  
MAILING ADDRESS  
BOX 349  
OSKALOOSA, IOWA 52577  
TELEPHONE 515-673-8457

LIGHT FIXTURES,  
EXTERIOR.

J & J METAL SPINNING, INC. \*  
VICTOR P. JUNKER, PRES.  
1233 ACKERMANT ST.  
WATERLOO, IOWA 50703  
TELEPHONE 319-232-0419

LIGHT FIXTURE PARTS.

MUSCATINE LIGHTING MFG. CO., INC.  
ROBERT E. WOOD, GEN. MGR.  
2107 STEWART ROAD  
MUSCATINE, IOWA 52761  
TELEPHONE 319-263-2281

OUTDOOR LIGHTING.

SANTA CLAUS INDUSTRIES  
RICHARD COHN, V. PRES. SALES  
P.O. BOX 629  
WATERLOO, IOWA 50704  
TELEPHONE 319-235-6565

LAMPS & COMPONENT  
PARTS.3646 COMMERCIAL, INDUSTRIAL, AND INSTITUTIONAL ELECTRIC  
LIGHTING FIXTURES

ARLITE ELECTRONICS  
ILO LARSON, PRES.  
HIGHWAY 71 E.  
STORM LAKE, IOWA  
MAILING ADDRESS  
BOX 301  
STORM LAKE, IOWA 50588  
TELEPHONE 712-732-2069

SCREW-IN FLUORESCENT  
LIGHT FIXTURES.

MUSCATINE LIGHTING MFG. CO., INC.  
ROBERT E. WOOD, GEN. MGR.  
2107 STEWART ROAD  
MUSCATINE, IOWA 52761  
TELEPHONE 319-263-2281

INTERIOR INDUSTRIAL  
LIGHTING.

## 3647 VEHICULAR LIGHTING EQUIPMENT

NOBLE CORP.  
MIKE KENNEALLY, PROD. MGR.  
FARLEY IND. PARK  
FARLEY, IOWA 52046  
TELEPHONE 319-874-3304

12 VOLT LIGHTING  
EQUIPMENT

S.M.V. INDUSTRIES, INC.  
BOB WILCOX, MGR.  
125 S. MAIN ST.  
COUNCIL BLUFFS, IOWA 51501  
TELEPHONE 712-323-0656

WARNING LIGHTING  
EQUIPMENT

## 3648 LIGHTING EQUIPMENT, NOT ELSEWHERE CLASSIFIED

ARLITE ELECTRONICS  
ILO LARSON, PRES.  
HIGHWAY 71 E.  
STORM LAKE, IOWA  
MAILING ADDRESS  
BOX 301  
STORM LAKE, IOWA 50588  
TELEPHONE 712-732-2069

MERCURY VAPOR LIGHTING  
FIXTURES

MIDWEST MFG. CO.  
DAVID E. SANDEEN, V. PRES.-GEN. MGR.  
101 HIGH ST.  
KELLOGG, IOWA 50135  
TWX 910 520-2002  
TELEPHONE 515-526-8211

ACCESSORY PARTS

WIEDEHANN INDUSTRIES, INC.  
DENNIS T. DONALD, PRODUCTION & TRAFFIC MGR.  
PROGRESS PARK, HWY. 61 S.  
MUSCATINE, IOWA  
MAILING ADDRESS  
P.O. BOX 672  
MUSCATINE, IOWA 52761  
TELEPHONE 319-263-6642

CHURCH LIGHTING  
FIXTURES365 RADIO AND TELEVISION RECEIVING EQUIPMENT, EXCEPT  
COMMUNICATION TYPES3651 RADIO AND TELEVISION RECEIVING SETS, EXCEPT  
COMMUNICATION TYPES

CAPITOL RECORDS  
MARVIN L. KING, GEN. MGR.  
2101 S. 35TH  
COUNCIL BLUFFS, IOWA 51501  
TWX 910 966-8017  
TELEPHONE 712-328-8060

TAPE RECORDING  
EQUIPMENT  
(DUPLICATION)

ELCOM DIV. CAIN INDUSTRIAL CORP.  
CHARLES M. CAIN, PRES.  
1190 N. BLUFF  
GUTTENBERG, IOWA 52052  
TELEPHONE 319-252-2472

LOUDSPEAKERS

MCGREGOR ELECTRONIC INDUSTRIES, INC. \*  
PAUL J. OSLAC, PRES.  
132 1ST  
MCGREGOR, IOWA 52157  
TELEPHONE 319-873-3414

SPEAKERS, HORNS  
SPEAKERS, TWO

OXFORD SPEAKER CO.  
MIKE OSLAC, PRES.

AUDIO LOUD SPEAKERS



# INDUSTRIAL LIST

3662

(CONT'D)

LEFORD SPEAKER CO.  
12 PEARL  
Cedar Rapids, IOWA 52070  
TELEPHONE 319-687-2851

TURNER DIV./CONRAC CORP.  
AL GUCKENBERGER, EXPORT SALES MGR.  
716 OAKLAND ROAD, N.E.  
CEDAR RAPIDS, IOWA 52402  
TELEX 46-4437  
TELEPHONE 319-366-8311

WINEGARD CO.  
C. HAUSER, SALES CORRESPONDENT  
3000 KIRKWOOD  
BURLINGTON, IOWA 52601  
TELEPHONE 319-753-0121

3652 PHONOGRAPH RECORDS AND PRERECORDED MAGNETIC TAPE

APITOL RECORDS  
ARVIN L. KING, GEN. MGR.  
1101 S. 35TH  
COUNCIL BLUFFS, IOWA 51501  
TWX 910 966-8017  
TELEPHONE 712-328-8060

TAJAC RECORD CORP. & SOUND STUDIO  
HAROLD L. LUICK, PRES.  
155 1ST ST.  
CARLISLE, IOWA 50047  
TELEPHONE 515-989-0876

366 COMMUNICATION EQUIPMENT

3661 TELEPHONE AND TELEGRAPH APPARATUS

ELECTRIC SPECIALTY MFG. CO.  
H. D. WILSON, OWNER  
2504 5TH AVE.  
MARION, IOWA 52302  
TELEPHONE 319-377-8887

J-TEC ASSOCIATES, INC.  
JERRY MALAND, MKTG.  
317 7TH AVE. S.E.  
CEDAR RAPIDS, IOWA 52401  
TELEX 46-4446  
TELEPHONE 319-366-7511

3662 RADIO AND TELEVISION TRANSMITTING, SIGNALING AND  
DETECTION EQUIPMENT AND APPARATUS

ADVANCE INDUSTRIES  
G. S. CHESEN, PRES.  
2301 BRIDGEPORT DRIVE  
SIOUX CITY, IOWA  
MAILING ADDRESS  
P.O. BOX 1410  
SIOUX CITY, IOWA 51102  
TELEPHONE 712-252-4101

ARMSTRONG & ASSOCIATES LTD.  
W. J. ARMSTRONG, PRES.  
3635 1ST AVE. S.E.  
CEDAR RAPIDS, IOWA 52403  
TELEPHONE 319-366-1811

MICROPHONES.

ELECTRONIC TV  
RECEPTION COMPONENTS.

EIGHT TRACK STEREO  
CARTRIDGES. RECORDED  
CASSETTES.

RECORD PRESSING. PRE-  
RECORDED MASTER  
TAPES. RECORDING  
STUDIO.

SPEED KEY (TELEGRAPH  
& RADIO CODE).

DIAL ACCESS CASSETTE  
PLAYERS.

ANTENNAS & ROTATORS.

MOBILE ANTENNAS.  
CB ANTENNAS.

AVIONICS AND MISSILES GROUP, ROCKWELL  
INTERNATIONAL  
C. I. RICE, PRES.  
400 COLLINS ROAD N.E.  
CEDAR RAPIDS, IOWA 52402  
TELEX 46-4421  
TWX 910 525-1321  
TELEPHONE 319-395-1000

CLARK, S. A., & ASSOCIATES \*  
ROBERT J. WESTFALL, GEN. SALES MGR.  
3545 3RD AVE.  
MARION, IOWA  
MAILING ADDRESS  
P.O. BOX 563  
MARION, IOWA 52302  
TELEPHONE 319-377-6328

DELAVAN CORP.  
ROGER C. CARLSON, V. PRES. MKTG.  
811 4TH ST.  
WEST DES MOINES, IOWA 50265  
TELEX 47-8403  
TELEPHONE 515-274-1561

INSTRUMENTS & LIFE SUPPORT DIV.-THE BENDIX  
CORP.  
RONALD L. ROADHOUSE, MGR. MARKETING  
2734 HICKORY GROVE ROAD  
DAVENPORT, IOWA  
MAILING ADDRESS  
P.O. BOX 4508  
DAVENPORT, IOWA 52808  
TELEX 46-8429  
TELEPHONE 319-383-6000

J-TEC ASSOCIATES, INC.  
JERRY MALAND, MKTG.  
317 7TH AVE. S.E.  
CEDAR RAPIDS, IOWA 52401  
TELEX 46-4446  
TELEPHONE 319-366-7511

LEFEBURE, DIV. WALTER KIDDE & CO., INC.  
ROBERT BISINGER, EXPORT MGR.  
308 29TH ST. N.E.  
CEDAR RAPIDS, IOWA  
MAILING ADDRESS  
P.O. BOX 2028  
CEDAR RAPIDS, IOWA 52406  
TELEPHONE 319-366-2771

MOTOROLA INC., COMMUNICATIONS DIV.  
J. D. PATTERSON, MTL. MGR.  
500 N. LINCOLN ST.  
MOUNT PLEASANT, IOWA 52641  
TELEPHONE 319-385-9271

TURNER DIV./CONRAC CORP.  
AL GUCKENBERGER, EXPORT SALES MGR.  
716 OAKLAND ROAD, N.E.  
CEDAR RAPIDS, IOWA 52402  
TELEX 46-4437  
TELEPHONE 319-366-8311

WINEGARD CO.  
C. HAUSER, SALES CORRESPONDENT  
3000 KIRKWOOD  
BURLINGTON, IOWA 52601  
TELEPHONE 319-753-0121

ELECTRONIC  
COMMUNICATION  
EQUIPMENT.

FARM ALARM SYSTEMS.

ULTRASONIC SENSING  
SYSTEMS.

MISSILES & SPACE  
FLIGHT INSTRUMENTS.

AVIONICS  
COMMUNICATION  
EQUIPMENT.

BANK VAULT & SAFE  
ALARM SYSTEM. ALARM  
CONTROL PANELS. BANK  
SURVEILLANCE SYSTEMS  
(CAMERA & CLOSED  
CIRCUIT TV).

2 WAY RADIO  
COMMUNICATION SYSTEMS

CITIZEN BAND  
ANTENNAS.

TV & FM OUTLETS.  
MULTI-SET COUPLERS.  
UHF CONVERTERS.  
AMPLIFIERS (VHF, UHF  
& FM). TV & FM TRAPS.  
DISTRIBUTION  
AMPLIFIERS. ANTENNAS  
(VHF, UHF & FM). TV  
ATTENUATION PADS. TV  
SYSTEM LINE  
SPLITTERS. TV SYSTEM  
OUTLETS. ANTENNA  
COUPLERS. INDOOR &  
OUTDOOR TV ANTENNAS.

(\* ) - COMPANY INTERESTED IN EXPORTING



367 ELECTRONIC COMPONENTS AND ACCESSORIES

3676 RESISTORS, FOR ELECTRONIC APPLICATIONS

PRP PRECISION RESISTIVE PRODUCTS, INC. \*  
OSCAR CLINE, PRES.  
655 MAIN ST.  
MEDIAPOLIS, IOWA  
MAILING ADDRESS  
P.O. BOX 154  
MEDIAPOLIS, IOWA 52637  
TELEPHONE 319-394-9131

PRECISION & GENERAL  
PURPOSE THIN FILM  
RESISTORS -  
ELECTRONIC  
APPLICATION. CUSTOM  
RESISTIVE NETWORKS.

MCGREGOR ELECTRONIC INDUSTRIES, INC.  
132 1ST  
MCGREGOR, IOWA 52157  
TELEPHONE 319-873-3414

(CONT'D)

MONONA WIRE CORP.  
LOREN SMITH, PRES.  
P.O. BOX 818  
MONONA, IOWA 52159  
TELEPHONE 319-539-2011

WIRE BA

PETERSEN RADIO CO., INC.  
DON E. COUPENS, V. PRES.  
2800 W. BROADWAY  
COUNCIL BLUFFS, IOWA 51501  
TELEPHONE 712-323-7539

QUARTZ CRY

3677 ELECTRONIC COILS, TRANSFORMERS AND OTHER INDUCTORS

TRW/IRC FIXED RESISTORS  
RALPH PARISH, SALES MGR.  
2850 MT. PLEASANT ST.  
BURLINGTON, IOWA 52601  
TWX 910 525-1135  
TELEPHONE 319-754-8491

FIXED METAL FILM  
DEPOSITED CARBON  
RESISTORS. FIXED  
RESISTORS.

RIDDLE, INC.  
GENE L. RIDDLE, PRES.  
615 E. WASHINGTON  
MONTICELLO, IOWA 52310  
TELEPHONE 319-465-4387

SINGLE-DOUBLE  
PRINTED C  
B

WABASH TRANSFORMER CORP.  
DARYL HALEY, PUR. AGENT  
411 E. SOUTH ST.  
TIPTON, IOWA 52772  
TWX 910 525-2190  
TELEPHONE 319-886-6086

ELECTROMAGNETIC  
TRANSFORMERS &  
DEVICES.

VOCATIONAL SERVICES CENTER \*  
BARBARA DYER, DIRECTOR  
127 S. LOCUST  
DUBUQUE, IOWA 52001  
TELEPHONE 319-556-7040

CIRCUIT B

369 MISCELLANEOUS ELECTRICAL MACHINERY, EQUIPMENT AND  
SUPPLIES

3691 STORAGE BATTERIES

3679 ELECTRONIC COMPONENTS, NOT ELSEWHERE CLASSIFIED

AVIONICS AND MISSILES GROUP, ROCKWELL  
INTERNATIONAL  
C. I. RICE, PRES.  
400 COLLINS ROAD N.E.  
CEDAR RAPIDS, IOWA 52402  
TELEX 46-4421  
TWX 910 525-1321  
TELEPHONE 319-395-1000

MULTILAYER CIRCUIT  
BOARDS. COMMUNICATION  
SWITCHING SYSTEMS.

ALEXANDER MFG. CO.  
RICHARD ALEXANDRES, PRES.  
1511 S. GARFIELD  
MASON CITY, IOWA  
MAILING ADDRESS  
P.O. BOX 1645  
MASON CITY, IOWA 50401  
TELEPHONE 515-423-8955

BATTERY PAC  
TRANSISTO  
EQUIP

PRESTOLITE BATTERY DIV., AN ELTRA CO.  
V. R. LAWSON, PLANT MGR.  
GRANT ST.  
MANCHESTER, IOWA 52057  
TELEPHONE 319-927-4501

LEAD ACID BATTER

BRENNEMAN & ASSOCIATES INC.  
RALPH F. BRENNEMAN, PRES.  
201 35TH ST.  
MARION, IOWA 52302  
TELEX 46-4485  
TELEPHONE 319-377-6394

ELECTRONIC  
SUB-ASSEMBLIES. WIRE  
HARNESSES.

BRICE ENGINEERING, INC. \*  
EDWARD P. BRICE, PRES.  
2110 E. MAMIE EISENHOWER  
BOONE, IOWA 50036  
TELEPHONE 515-432-4115

CUSTOM ELECTRONIC  
MFG.

ESB, INC.  
HAROLD L. DEPRILL, PLANT MGR.  
3400 W. AVE.  
BURLINGTON, IOWA 52601  
TELEPHONE 319-752-2713

AUTOMOTIVE BATTER

GRAPHIC CIRCUITS, INC. \*  
BARRY SMITH, PRES.  
1055 6TH AVE.  
MARION, IOWA 52302  
TELEPHONE 319-377-2548

PRINTED CIRCUITS.

UNION CARBIDE CORP.  
R. R. GREINER, PLANT MGR.  
1205 N. BROADWAY  
RED OAK, IOWA 51566  
TELEPHONE 712-623-2501

DRY BATTER

J-TEC ASSOCIATES, INC.  
JERRY MALAND, MKTG.  
317 7TH AVE. S.E.  
CEDAR RAPIDS, IOWA 52401  
TELEX 46-4446  
TELEPHONE 319-366-7511

INDUSTRIAL ELECTRONIC  
PRODUCTS.  
PRINTED CIRCUIT  
BOARD ASSEMBLY.

MCGREGOR ELECTRONIC INDUSTRIES, INC. \*  
PAUL J. OSLAC, PRES.

TRANSDUCERS.



1693 RADIOGRAPHIC X-RAY, FLUOROSCOPIC X-RAY, THERAPEUTIC X-RAY AND OTHER X-RAY APPARATUS AND TUBES; ELECTROMEDICAL AND ELECTROTHERAPEUTIC APPARATUS

BOWIE MFG. INC.  
GORDON F. CLARK, CONSULTANT  
13 S. HANCOCK  
LAKE CITY, IOWA 51449  
TELEPHONE 712-464-3191

PORTABLE X-RAY UNITS.  
PORTABLE X-RAY FILM  
PROCESSOR.

GEN-TAL-EZ MFG. CO.  
DON SCHUSTER, SALES MGR.-DISC  
201 S.E. DIEHL  
DES MOINES, IOWA 50315  
TELEPHONE 515-285-0320

X-RAY.

1694 ELECTRICAL EQUIPMENT FOR INTERNAL COMBUSTION ENGINES

AL ENGINEERING CO., LTD. \*  
LUL A. LEBEDA, PRES.  
14 1ST ST. S.W.  
EDGAR RAPIDS, IOWA 52404  
TELEPHONE 319-363-3609

AUTO IGNITION  
SYSTEMS.

EDUCATIONAL SERVICES CENTER \*  
BARBARA DYER, DIRECTOR  
27 S. LOCUST  
DES MOINES, IOWA 52001  
TELEPHONE 319-556-7040

BATTERY CABLES.

WABASH TRANSFORMER CORP.  
ARYL HALEY, PUR. AGENT  
11 E. SOUTH ST.  
LEWISTON, IOWA 52772  
TWX 910 525-2190  
TELEPHONE 319-886-6086

BATTERY CHARGERS.

1699 ELECTRICAL MACHINERY, EQUIPMENT AND SUPPLIES, NOT ELSEWHERE CLASSIFIED

AM-LINE, INC.  
EDWARD AKINS, PRES.  
95 E. STEWART  
CENTERVILLE, IOWA  
MAILING ADDRESS  
P.O. BOX 114  
CENTERVILLE, IOWA 52544  
TELEPHONE 515-856-6638

ELECTRIC HEATING MATS  
FOR CONCRETE.

CAPITOL RECORDS  
ARVIN L. KING, GEN. MGR.  
101 S. 35TH  
COUNCIL BLUFFS, IOWA 51501  
TWX 910 966-8017  
TELEPHONE 712-328-8060

EIGHT TRACK &  
CASSETTE WINDING  
EQUIPMENT.

OHANN-WAGG MFG. CO., INC.  
ERLE HOGREPE, PRES.  
#1  
ALBERT CITY, IOWA 50510  
TELEPHONE 712-843-2221

ELECTRIC FENCE  
CONTROLLERS.

WESTERN MFG. CO.  
HUCK LANDER, PRES.  
202 S. 3RD AVE.  
MARSHALLTOWN, IOWA 50158  
TELEPHONE 515-752-5446

BLACK LIGHT, ELECTRIC  
BUG KILLER.

37 TRANSPORTATION EQUIPMENT

371 MOTOR VEHICLES AND MOTOR VEHICLE EQUIPMENT

3711 MOTOR VEHICLES AND PASSENGER CAR BODIES

MIDWEST FIRE CHAMP, INC. \*  
JACK BUNKER, OWNER  
HIGHWAY 78 W.  
WINFIELD, IOWA 52659  
TELEPHONE 319-257-3117

CUSTOM BUILT FIRE  
TRUCK BODIES.

S & S TRAILER SALES \*  
DOROTHY SCHWAB, OFF. ASST.  
HIGHWAY 212 W.  
BELLE PLAINE, IOWA 52208  
TELEPHONE 319-444-2801

FIRE TRUCK  
FABRICATION (SPECIAL  
ORDER).

3713 TRUCK AND BUS BODIES

BLUE BIRD MIDWEST, DIV. BLUE BIRD BODY \*  
CO.  
JOE DOBY, GEN. MGR.  
HIGHWAY 34 W.  
MOUNT PLEASANT, IOWA  
MAILING ADDRESS  
BOX 180  
MOUNT PLEASANT, IOWA 52641  
TELEPHONE 319-385-2231

SCHOOL BUS BODIES.

BOWIE MFG. INC.  
GORDON F. CLARK, CONSULTANT  
313 S. HANCOCK  
LAKE CITY, IOWA 51449  
TELEPHONE 712-464-3191

MOBILE VETERINARY  
CLINIC & CLINIC TRUCK  
BODIES.

BUSKE, E.R., MFG. CO., INC.  
EARL R. BUSKE, PRES.  
HIGHWAY 3 E.  
POCAHONTAS, IOWA 50574  
TELEPHONE 712-335-3585

WRECKERS.

CHAMBERLIN TRAILERS, DIV. WILSON TRAILER  
CO.  
PATRICK W. PHELAN, GEN. MGR..  
712 1ST N.W.  
HAMPTON, IOWA 50441  
TWX 910 523-6900  
TELEPHONE 515-456-2506

CUSTOMIZED TRUCK  
BODIES.

CRESCI BODY & EQUIPMENT, INC.  
DONALD SHEWRY, PRES.  
1809 W. RIVER DRIVE  
DAVENPORT, IOWA  
MAILING ADDRESS  
P.O. BOX 3596  
DAVENPORT, IOWA 52808  
TELEPHONE 319-322-0991

DUMP TRUCK BODIES.

HENDERSON MFG. CO.  
ARNOLD STONE, V. PRES.-GEN. MGR.  
S. 3RD ST.  
MANCHESTER, IOWA  
MAILING ADDRESS  
P.O. BOX 40  
MANCHESTER, IOWA 52057  
TELEPHONE 319-927-2828

TRANSPORT BODIES.

IOWA MOLD TOOLING CO., INC.  
FRANCIS L. ZROSTLIK, PRES.  
500 HIGHWAY 18 W.  
GARNER, IOWA 50438

TRUCK SERVICE BODIES.  
FLEET SERVICE  
SIDES (PICKUP).  
MECHANICAL SERVICE



## INDUSTRIAL LIST

IOWA HOLD TOOLING CO., INC.  
 TWX 910 523-6930  
 TELEPHONE 515-923-2827

(CONT'D)  
 TRUCK. LUBRICATION  
 TRUCKS. WELDING  
 TRUCKS.

WAYNE ENGINEERING CORP.  
 TELEPHONE 319-266-1721

(CONT'D)

JET CO., INC.-STEEL & PLASTICS  
 MERLE J. HEIDER, PRES.  
 HIGHWAY 169 N.  
 HUMBOLDT, IOWA 50548  
 TELEPHONE 515-332-3117

GRAVITY BOXES. BARGE  
 BOXES. TRUCK BOXES.

3714 MOTOR VEHICLE PARTS AND ACCESSORIES

KANN MFG. SERVICE \*  
 KIRK KANN, PRES.  
 414 N. 3RD ST.  
 GUTTENBERG, IOWA 52052  
 TELEPHONE 319-252-2035

ALUMINUM GRAIN BODIES  
 & ACCESSORIES.

AMERICAN EQUIPMENT CORP. \*  
 F. JOHN ROOST, GEN. MGR.  
 1600 W. HIGHLAND  
 SIOUX CITY, IOWA  
 MAILING ADDRESS  
 P.O. BOX 3008  
 SIOUX CITY, IOWA 51102  
 TELEPHONE 712-255-7671

AUTOMOTIVE EQUIPMENT

MAIN-TAINER CORP.  
 HANK KLEINWOLTERINK, JR., GEN. MGR.  
 1009 2ND AVE.  
 SHELDON, IOWA 51201  
 TELEPHONE 712-324-4511

SERVICE TRUCK BODY.

BARNARD & LEAS MFG. CO., INC.  
 RON D. RICHARDSON, PRES.  
 1200 12TH ST. S.W.  
 CEDAR RAPIDS, IOWA 52406  
 TELEPHONE 319-365-1481

SINGLE, TRIPLE &amp; FOUR WHEEL SUSPENSION

NAMCO INC.  
 OTTO ERMLER, V. PRES.  
 E. HIGHWAY 20  
 SIOUX CITY, IOWA  
 MAILING ADDRESS  
 P.O. BOX 1917  
 SIOUX CITY, IOWA 51102  
 TELEPHONE 712-944-5111

BULK MATERIAL TRUCK BODIES.

BENCO MFG. INC.  
 RON PECK, V. PRES.  
 W. 8TH ST.  
 BELLE PLAINE, IOWA 52208  
 TELEPHONE 319-444-3505

AIR CONDITIONING RELIEF VALVES (AUTOMOTIVE) SCREEN VALVES ASSEMBLY. OIL MOTOR

NORTHWEST BODIES, INC.  
 G. L. DERR, PRES. & GEN. MGR.  
 1 INDUSTRIAL PARK  
 MANSION, IOWA 50563  
 TELEPHONE 712-469-3341

SERVICE TRUCK BODIES (FIBERGLASS).

BINCO, INC.  
 DORAN W. PENCE, V. PRES.  
 R. #6  
 BLOOMFIELD, IOWA  
 MAILING ADDRESS  
 P.O. BOX 98  
 BLOOMFIELD, IOWA 52537  
 TELEPHONE 515-664-2770

PICKUP TRUCK BUMPER GRILL GUARDS. CARRIERS. HIT RUNNING BOARDS. GUARD

OMAHA STANDARD, INC.  
 THOMAS L. MOSER, V. PRES. MKTG.  
 2401 W. BROADWAY  
 COUNCIL BLUFFS, IOWA 51501  
 TELEPHONE 712-328-7444

LIVESTOCK BODIES. GRAIN BODIES. CITY STAKE BODIES. CONTRACTOR BODIES.

BOWIE MFG. INC.  
 GORDON F. CLARK, CONSULTANT  
 313 S. HANCOCK  
 LAKE CITY, IOWA 51449  
 TELEPHONE 712-464-3191

HEAVY DUTY AIR BUMPER. DRO SPARE TIRE CAB

PORTA-VET INDUSTRIES, INC. \*  
 GORDON L. MOSER, GEN. MGR.  
 110 WOOD ST.  
 HUDSON, IOWA  
 MAILING ADDRESS  
 P.O. BOX 728  
 HUDSON, IOWA 50643  
 TELEPHONE 319-988-4165

MOBILE VETERINARY CLINIC.

BUSKE, E.R., MFG. CO., INC.  
 EARL R. BUSKE, PRES.  
 HIGHWAY 3 E.  
 POCAHONTAS, IOWA 50574  
 TELEPHONE 712-335-3585

TOWING EQUIPMENT TRUCK ACCESSORIES

PRODUCTIVE ACRES MFG. CO., INC.  
 DENNIS C. PALMER, PRES.  
 1301 S. 7TH ST.  
 OSKALOOSA, IOWA 52577  
 TELEPHONE 515-672-2576

FERTILIZER HANDLING EQUIPMENT. BULK FEED HANDLING EQUIPMENT.

CATERPILLAR TRACTOR CO.  
 WALTER DUNBAR, PLANT MGR.  
 P.O. BOX 2790  
 DAVENPORT, IOWA 52809  
 TELEPHONE 319-285-1391

ENGINE COMPRESSOR PUMP

S & S TRAILER SALES \*  
 DOROTHY SCHWAB, OFF. ASST.  
 HIGHWAY 212 W.  
 BELLE PLAINE, IOWA 52208  
 TELEPHONE 319-444-2801

TRUCK BOXES.

CIZEK MFG. & DIST. CO., INC. \*  
 DELANE CIZEK, PRES.  
 P.O. BOX 86  
 CLUTIER, IOWA 52217  
 TELEPHONE 319-479-2232

SMALL DIFFERENTIALS

SIOUX AUTOMATION CENTER, INC. \*  
 JOHN BYL, PRES.  
 877 1ST AVE. N.W.  
 SIOUX CENTER, IOWA 51250  
 TELEPHONE 712-722-1488

TRUCK BOX.

CREATAFORM, LTD.  
 VIRGIL SELLERS, PRES.  
 2859 WAGNER ROAD  
 WATERLOO, IOWA 50701  
 TELEPHONE 319-235-9531

SLIP-STREAM DEFLECTOR

WAYNE ENGINEERING CORP.  
 JOHN WATSON, EXPORT SALES MGR.  
 2412 W. 27TH ST.  
 CEDAR FALLS, IOWA  
 MAILING ADDRESS  
 BOX 648  
 CEDAR FALLS, IOWA 50613  
 TELEX 46-5641

TRUCK BODIES. REPOSE PACKERS.

CRESCI BODY & EQUIPMENT, INC.  
 DONALD SHEWRY, PRES.  
 1809 W. RIVER DRIVE  
 DAVENPORT, IOWA  
 MAILING ADDRESS  
 P.O. BOX 3596  
 DAVENPORT, IOWA 52808  
 TELEPHONE 319-322-0991

TRUCK LIGHTING SYSTEMS

CUTLAS GEAR & MFG., INC.  
 LAURA KLECKNER, HUB SALES MGR.

FOUR WHEEL DRIVE



# INDUSTRIAL LIST

3714

	(CONT'D)		(CONT'D)
ATLAS GEAR & MFG., INC. 16 W. 6TH ST. CANTON, IOWA 52349 TELEPHONE 319-472-5269		GOULD INC., ENGINE PARTS DIV. HIGHWAY 83 W. ATLANTIC, IOWA MAILING ADDRESS P.O. BOX 539 ATLANTIC, IOWA 50022 TELEPHONE 712-243-3017	
REFLECTA-SHIELD CORP. STRIK J. REDMOND, PRES. 14 E. JEFFERSON DRYDON, IOWA 50060 TELEPHONE 515-872-1444	AUTOMOBILE & PICKUP DEFLECTORS. REAR STATION WAGON WINDOW DEFLECTORS. COLORED PLEXIGLAS VISOR. SPLASH GUARDS. GLARE GUARDS (SUN VISORS).	HICKLIN GM POWER CO. ROBERT E. EMMONS, MFG. MGR. 700 N.E. ORALABOR ROAD ANKENY, IOWA MAILING ADDRESS I 80 & 35 AT 2ND AVE. DES MOINES, IOWA 50333 TELEPHONE 515-288-9731	AUTOMATIC TRANSMISSION TEST STANDS.
ICO CO., INC. A. DEPUYDT, PRES. 30 S.W. 16TH DES MOINES, IOWA 50305 TWX 910 520-2677 TELEPHONE 515-244-7286	BRAKING SYSTEMS FOR TOWED VEHICLES.	JAY-KEE MFG., INC. * EARL GOECKE, PRES. 219 E. MAIN ST. STATE CENTER, IOWA 50247 TELEPHONE 515-483-2438	TRACTOR HITCH ATTACHMENT FOR 5TH WHEEL TRAILERS.
DODGEN INDUSTRIES, INC. JOHN DODGEN, PRES. HIGHWAY 169 N. JBBOLDT, IOWA 50548 TELEX 46-5653 TELEPHONE 515-332-3755	TANDEM AXLE (PICKUP CAMPER).	KIEFER BUILT, INC. G. M. PETERS, SALES MGR. P.O. BOX 88 KANAWHA, IOWA 50447 TELEPHONE 515-762-3576	FOUR-WHEEL DRIVE PICKUP STEPS. HITCHES.
DONALDSON CO., INC. RUSSELL R. SAMS, PLANT MGR. EAST ST. WINNELL, IOWA 50112 TELEPHONE 515-236-6502	TRUCK MUFFLERS.	LISLE CORP. OLIVER GREGORY, SALES MGR. 807 E. MAIN ST. CLARINDA, IOWA 51632 TWX 910 966-8091 TELEPHONE 712-542-5101	MAGNETIC PLUGS.
STON CORP.-FLUID POWER OPER.-SPENCER EV. JB CAMPBELL, MGR. MKTG. 2ND AVE. W. SPENCER, IOWA 51301 TWX 910 968-1929 TELEPHONE 712-262-7700	LIGHT DUTY & HEAVY DUTY HYDROSTATIC TRANSMISSIONS.	MIDWEST MFG. CO. DAVID E. SANDEEN, V. PRES.-GEN. MGR. 101 HIGH ST. KELLOGG, IOWA 50135 TWX 910 520-2002 TELEPHONE 515-526-8211	AUTOMOTIVE FLYWHEEL GEARS.
STON CORP., TRANSMISSION DIV. KENNETH MORRIS, PLANT MGR. 500 AIRPORT ROAD HENANDOAH, IOWA 51601 TELEPHONE 712-246-1905	HEAVY DUTY TRANSMISSIONS.	MORSE CHAIN DIV., BORG WARNER CORP. JOHN RECTOR, CUSTOMER SERVICE MGR. P.O. BOX 888 KEOKUK, IOWA 52632 TELEX 46-8536 TELEPHONE 319-524-8430	AUTOMOTIVE TIMING BELTS.
VERCO INDUSTRIES, INC. HOWARD BERTRAM, PLANT MGR. EVERCO DRIVE TUMWA, IOWA MAILING ADDRESS 600 W. TOUHY AVE. MCMOLNWOOD, ILL. 60646 TWX 910 223-0812 TELEPHONE 515-682-8001	POWER STEERING HOSE ASSEMBLIES. HYDRAULIC BRAKE TUBE ASSEMBLIES. FLEXIBLE AUTOMOTIVE GAS & OIL LINES. AUTOMOTIVE HEATER VALVES, FITTINGS, & AIR CONDITIONER PARTS. CONVOLUTED TAIL PIPES & EXHAUST PIPES. AUTOMOTIVE HEATER CORES.	NORTHWEST MFG. CORP. * G.P. STAPLETON, PRES. 705 7TH AVE. CAMANCHE, IOWA 52730 TELEPHONE 319-259-1612	POWER ASSIST UNIT FOR SEMI-TRAILER LANDING GEAR.
BENCH & HECHT DIV. KELSEY-HAYES CO. W. THEDE, SALES MGR. 40 E. 3RD ST. AVENPORT, IOWA MAILING ADDRESS P.O. BOX 3310 AVENPORT, IOWA 52808 TELEPHONE 319-324-5291	TRAVEL TRAILER & MOBILE HOME WHEELS.	OTT POWER SYSTEMS, INC. * R. OTT, J. BROWN, L. NOLTE, H. KIEFER-CO-OWNERS HIGHWAY 66 N. BELMOND, IOWA 50421 TELEPHONE 515-444-4590	HYDRAULIC SYSTEMS FOR PICKUP TRUCKS.
GEORGE, CARROLL, INC. ARY GEORGE, EXEC. V. PRES. INDUSTRIAL PARK ORTHWOOD, IOWA MAILING ADDRESS P.O. BOX 144 ORTHWOOD, IOWA 50459 TELEPHONE 515-324-2231	VINYL DOOR PANELS, TIRE COVERS & VISOR COVERS (VAN & RV).	PARKER INDUSTRIES, INC. JAMES M. GRACE, PLANT MGR. E. U.S. HIGHWAY 30 JEFFERSON, IOWA 50129 TELEPHONE 515-386-2195	GEARS (13 T).
GOULD INC., ENGINE PARTS DIV. WILLIAM SLEPSKY, SUPT.	THIN WALL ENGINE BEARINGS.	PARR MFG., INC. ERWIN PARR, PRES. 3001 S.W. MCKINLEY AVE. DES MOINES, IOWA 50315 TELEPHONE 515-285-8681	AUTOMOTIVE FUEL FILTER.
		PIPEMASTER CORP. D. H. SCHMIDGALL, DIR. OF EXPORT SALES HIGHWAY 61 S. MORNING SUN, IOWA MAILING ADDRESS	CONCRETE PIPE UNLOADER (TRUCK MOUNTED).

(\* ) - COMPANY INTERESTED IN EXPORTING



## INDUSTRIAL LIST

PIPEMASTER CORP.  
P.O. BOX 9  
MEDIAPOLIS, IOWA 52637  
TELEPHONE 319-394-3198

(CONT'D)

WESCO PRODUCTS CORP.  
1201 S. 5TH ST.  
CLINTON, IOWA 52732  
TELEPHONE 319-243-6700

(CONT'D)

PUTCO INC.  
MERLYN OKLAND, PRES.  
204 W. BROAD  
STORY CITY, IOWA 50248  
TELEPHONE 515-733-4381

RUNNING BOARDS  
(PICKUPS, VANS &  
R.V.'S).

WESTERN STATES MFG. CO.  
MARVIN KLINE, PARTNER  
711 COOK ST.  
SIOUX CITY, IOWA  
MAILING ADDRESS  
811 MAIN ST.  
SIOUX CITY, IOWA 51103  
TELEPHONE 712-252-4248

INSIDE BUG SCR

ROCKWELL INTERNATIONAL CORP.  
L. H. BUSSEY, PLANT, MGR.  
N. STONE ROAD  
FAIRFIELD, IOWA  
MAILING ADDRESS  
P.O. BOX 628  
FAIRFIELD, IOWA 52556  
TELEX 47-8319  
TELEPHONE 515-472-5111

STEERING ASSEMBLIES,  
AUTOMOTIVE.

WOODBINE MFG. CO.  
ROSALIE BROWN, PRES. & OWNER  
WOODBINE, IOWA 51579  
TELEPHONE 712-647-2050

PICKUP LIFT

SCRANTON MFG. CO., INC.  
JOHN H. MCLAUGHLIN, V. PRES.  
P.O. BOX 355  
SCRANTON, IOWA 51462  
TELEPHONE 712-652-3396

OVERLOAD TAG AXLE.  
PICKUP RUNNING  
BOARDS.

3715 TRUCK TRAILERS

SILENT DRIVE, INC.  
WILBUR P. DE JONG, PRES.  
INDUSTRIAL AIR PARK  
ORANGE CITY, IOWA  
MAILING ADDRESS  
P.O. BOX 227  
ORANGE CITY, IOWA 51041  
TELEPHONE 712-737-4865

TANDEM TRUCK V-BELT  
DRIVE. TRUCK TANDEM  
SUSPENSIONS (RUBBER  
OR METAL).

BARNARD & LEAS MFG. CO., INC.  
RON D. RICHARDSON, PRES.  
1200 12TH ST. S.W.  
CEDAR RAPIDS, IOWA 52406  
TELEPHONE 319-365-1481

DOLLIES, SPB  
TILT, PLATFORM  
BED, LIVEST  
GRAIN TRAI  
REMOVABLE GOOS  
TRAIL

SIOUX AUTOMATION CENTER, INC. \*  
JOHN BYL, PRES.  
877 1ST AVE. N.W.  
SIOUX CENTER, IOWA 51250  
TELEPHONE 712-722-1488

WAGON RIMS.

BLOOM INC. MFG. & SUPPLY  
MARK COLLETT, MKTG. MGR.  
HIGHWAY 20 W.  
INDEPENDENCE, IOWA 50644  
TELEPHONE 319-827-1139

GOOSENECK TRAI

SULLY MFG. INC. \*  
WILBUR D. VOS, PRES.  
307 7TH AVE.  
SULLY, IOWA 50251  
TELEPHONE 515-594-3796

PICKUP ACCESSORIES.  
GRILLE GUARDS.  
ALUMINUM RUNNING  
BOARDS. SIDE TAIL  
GATE OPENER.

CHAMBERLIN TRAILERS, DIV. WILSON TRAILER CO.  
PATRICK W. PHELAN, GEN. MGR..  
712 1ST N.W.  
HAMPTON, IOWA 50441  
TWX 910 523-6900  
TELEPHONE 515-456-2506

SEMITRAIL

SUNDSTRAND HYDRO-TRANSMISSION DIV.  
GERHARD P. CLAUSIUS, JR., MKTG. MGR.  
2800 E. 13TH ST.  
AMES, IOWA 50010  
TWX 910 520-1150  
TELEPHONE 515-239-6000

HYDROSTATIC  
TRANSMISSIONS.  
HYDROMECHANICAL  
TRANSMISSIONS.

FAUCONNIERE MFG. CORP.  
WILLIAM HAM, PRES.  
DRAWER P  
CENTRAL CITY, IOWA 52214  
TELEPHONE 319-438-6106

CARGO TRAI

SUPERIOR/IDEAL  
LEWIS H. OSTER, V. PRES..  
1107 S. 7TH ST.  
OSKALOOSA, IOWA 52577  
TELEX 47-8356  
TELEPHONE 515-672-2595

TRAILER HITCHES. BALL  
& SOCKET COUPLERS.

HONEYBEE CO., INC.  
MERLE S. ROWLES, PRES.  
P.O. BOX 278  
EVERLY, IOWA 51338  
TELEPHONE 712-834-2366

SEVEN TON TA  
TRAI

TAKCO, INC. \*  
THOMAS A. KIERSEY, JR., PRES.  
202 S. MADISON  
PRAIRIE CITY, IOWA 50228  
TELEPHONE 515-994-2641

TRUCK SUSPENSION  
UNITS.

JAY-KEE MFG., INC. \*  
EARL GOECKE, PRES.  
219 E. MAIN ST.  
STATE CENTER, IOWA 50247  
TELEPHONE 515-483-2438

FIFTH WHEEL TRA  
(PICKUP TRU  
FLATBEDS FOR S  
TRUCKS. STRA  
HITCH INDUST  
TRAIL

TRI CITY FABRICATING & WELDING CO. \*  
DONALD C. SHEWRY, PRES.  
1014 S. DITTMER ST.  
DAVENPORT, IOWA  
MAILING ADDRESS  
P.O. BOX 3504  
DAVENPORT, IOWA 52808  
TELEPHONE 319-323-3653

TRUCK AXLES.

KIEFER BUILT, INC.  
G. M. PETERS, SALES MGR.  
P.O. BOX 88  
KANAWHA, IOWA 50447  
TELEPHONE 515-762-3576

LIVESTOCK TRAI  
(GOOSEN  
PULL-TYPE, UTIL  
FLATBEDS & CU  
BUILT UNI

WESCO PRODUCTS CORP.  
STEVE MURPHY, PLANT MGR.

UNIVERSAL JOINTS.

MAC-LANDER, INC. \*  
JAMES MC FARLAND, PRES.

FIFTH WHEEL,  
CARGO VANS, HO



## INDUSTRIAL LIST

LANDER, INC. FURNAS OLA, IOWA 50213 TELEPHONE 515-342-6036	(CONT'D) VANS, INSULATED CARGO VANS & FLATBEDS. SEMI-FLATBEDS.	WALDON MFG. INC. * MELVIN WALDON, PRES. 205 6TH ST. S.W. CLARION, IOWA 50525 TELEPHONE 515-532-3815	SEMI FLAT BED TRAILERS.
LABB MFG., INC. AS MCCRABB, PRES. N. MILLER ST. LIBERTY, IOWA MAILING ADDRESS BOX 318 LIBERTY, IOWA 52776 TELEPHONE 319-627-2158	CUSTOM BUILT INDUSTRIAL & STOCK TRAILERS.	WILSON TRAILER WILSON G. PERSINGER, V. PRES. MKTG. 2400 LEECH AVE. SIOUX CITY, IOWA 51107 TELEX 48-7123 TWX 910 968-1732 TELEPHONE 712-277-1301	LIVESTOCK, GRAIN & FLATBED SEMITRAILERS.
TECH CORP. MOV-ALL TRAILER DIV. ALD JOYNT, PRES. BRADLEY SIOUX CITY, IOWA MAILING ADDRESS BOX 3207 SIOUX CITY, IOWA 51102 TELEPHONE 712-255-1691	SEMITRAILERS. LOWBOY GOOSENECK TRAILERS.		
DUCTIVE ACRES MFG. CO., INC. NIS C. PALMER, PRES. 1 S. 7TH ST. ALOOSA, IOWA 52577 TELEPHONE 515-672-2576	SEMITRAILERS.	DELAVAN CORP. ROGER C. CARLSON, V. PRES. MKTG. 811 4TH ST. WEST DES MOINES, IOWA 50265 TELEX 47-8403 TELEPHONE 515-274-1561	PRECISION NOZZLES FOR JET AIRCRAFT.
S TRAILER SALES * OTHY SCHWAB, OFF. ASST. HWAY 212 W. LE PLAINE, IOWA 52208 TELEPHONE 319-444-2801	FIFTH WHEEL COMMERCIAL TRAILERS. LIVESTOCK & GRAIN COMB. TRAILERS.	INSTRUMENTS & LIFE SUPPORT DIV.-THE BENDIX CORP. RONALD L. ROADHOUSE, MGR. MARKETING 2734 HICKORY GROVE ROAD DAVENPORT, IOWA MAILING ADDRESS P.O. BOX 4508 DAVENPORT, IOWA 52808 TELEX 46-8429 TELEPHONE 319-383-6000	GROUND SUPPORT EQUIPMENT.
RLING MFG. CO. * ARD B. VUPER, PRES. N. 3RD ST. RENS, IOWA 50554 TELEPHONE 712-845-4421	INDUSTRIAL TRAILERS.		
DDARD CORP. * IALD E. JENNINGS, PRES. W. REMSEN SLAP, IOWA 51529 TELEPHONE 712-643-2111	LIVESTOCK TRAILERS. HORSE TRAILERS.	373 SHIP AND BOAT BUILDING AND REPAIRING 3732 BOAT BUILDING AND REPAIRING	
DDARD MFG. CO. C. STODDARD, PRES. 44 WAGNER ROAD PERLOO, IOWA 50701 TELEPHONE 319-235-6555	TRAILERS (HORSE, STOCK, GOOSENECK & EQUIPMENT). FLAT BED TRAILERS. CAMPER- HORSE COMBINATION TRAILERS. GRAIN-STOCK COMBINATION GOOSENECK TRAILERS. EQUIPMENT TRAILERS. REFRIGERATED FIFTH WHEEL GOOSENECK TRAILERS.	KAY PARK-BEC CORP. KEITH BORGLUM, PRES. JANESVILLE, IOWA 50647 TELEPHONE 319-987-2313	PADDLE BOATS, FIBERGLASS.
MCO * TO SCHRUNK, PRES. 04 11TH ST. OUX CITY, IOWA 51101 TELEPHONE 712-255-0829	GRAIN TRAILER. SEMI-TRAILERS.	375 MOTORCYCLES, BICYCLES AND PARTS 3751 MOTORCYCLES, BICYCLES AND PARTS	
IGGS MFG. CO. NNIS TRIGGS, V. PRES. 2 N. MAIN NAWHA, IOWA MAILING ADDRESS #2 ALMOND, IOWA 50447 TELEPHONE 515-444-2362	HORSE & LIVESTOCK TRAILERS.	COMMUTER INDUSTRIES, INC. MERLIN E. SIMON, PRES. HIGHWAY 151 E. CASCADE, IOWA MAILING ADDRESS P.O. BOX 309 CASCADE, IOWA 52033 TELEPHONE 319-852-3208	MOTORCYCLE (ATV).
MIN-HYDRO INDUSTRIES * LLMORE JOENS, OWNER #1 ARTHUR, IOWA 51431 TELEPHONE 712-367-2217	TANDEM TRAILERS. TRAILERS (HORSE, LIVESTOCK, LOW BOY & BUILT TO ORDER).		



## INDUSTRIAL LIST

379 MISCELLANEOUS TRANSPORTATION EQUIPMENT

3792 TRAVEL TRAILERS AND CAMPERS

WINNEBAGO INDUSTRIES, INC.  
T. G. THOMPSON, V. PRES. MKTG.  
JCT. HIGHWAYS 9 & 69  
FOREST CITY, IOWA 50436  
TWX 910 523-6810  
TELEPHONE 515-582-3535

MOTOR HOMES. PI  
TRUCK COVERS. TR  
TRAILERS.  
CONVERSI

BARROWS ENTERPRISES, INC. \*  
JAMES R. HANKOWSKI, PRES.  
1924 WASHINGTON BLVD.  
CAMANCHE, IOWA 52730  
TELEPHONE 319-259-8391

PICKUP COVERS. VAN  
CONVERSIONS.

3799 TRANSPORTATION EQUIPMENT, NOT ELSEWHERE CLASSIFIED

BOWIE MFG. INC.  
GORDON F. CLARK, CONSULTANT  
313 S. HANCOCK  
LAKE CITY, IOWA 51449  
TELEPHONE 712-464-3191

PICKUP TOPPER.  
FIBERGLASS UTILITY  
BODIES.

BOWIE MFG. INC.  
GORDON F. CLARK, CONSULTANT  
313 S. HANCOCK  
LAKE CITY, IOWA 51449  
TELEPHONE 712-464-3191

ENCLOSED SNOWHO  
TRAI

BROUGHAM INDUSTRIES, INC.  
KAREL L. BORMANN, PLANT MGR.  
HIGHWAY 18 E.  
ALGONA, IOWA  
MAILING ADDRESS  
P. O. BOX 538  
ALGONA, IOWA 50511  
TELEPHONE 515-295-7201

MOTOR HOMES. VAN  
CONVERSIONS.

JERALD SULKY CO.  
WILLIAM D. CARD, V. PRES.  
3050 WAGNER ROAD  
WATERLOO, IOWA 50701  
TELEPHONE 319-234-6195

SHOW BUGGIES. BA  
SULKIES. SHOW CA

DODGEN INDUSTRIES, INC.  
JOHN DODGEN, PRES.  
HIGHWAY 169 N.  
HUMBOLDT, IOWA 50548  
TELEX 46-5653  
TELEPHONE 515-332-3755

DETACHABLE  
MOTORCOACH. MOTOR  
HOMES (MINI).

J&T CO., INC.-STEEL & PLASTICS  
NEBLE J. HEIDER, PRES.  
HIGHWAY 169 N.  
HUMBOLDT, IOWA 50548  
TELEPHONE 515-332-3117

MOBILE HOLDING  
STORAGE BO  
MOBILE HOME TIE-DO

FOREST CITY MILLWORKS, INC. \*  
DOUG SCHMIDT, PRES.  
106 E. PARK  
FOREST CITY, IOWA  
MAILING ADDRESS  
P. O. BOX 269  
FOREST CITY, IOWA 50436  
TELEPHONE 515-582-2187

CUSTOMIZED MOTOR  
HOMES.

MIDWEST INDUSTRIES, INC.  
CARL ULSHAFFER, GEN. MGR.  
145 OHIO ST.  
IDA GROVE, IOWA 51445  
TELEPHONE 712-364-3365

BOAT TRAILI

HOWE ENGINEERED SALES CO.  
CARL HOWE, OWNER  
3244 WAGNER ROAD  
WATERLOO, IOWA  
MAILING ADDRESS  
P. O. BOX 642  
CEDAR FALLS, IOWA 50613  
TELEPHONE 319-236-9606

MOTORCYCLE CAMPING  
TRAILER.

S.M.V. INDUSTRIES, INC.  
BOB WILCOX, MGR.  
125 S. MAIN ST.  
COUNCIL BLUFFS, IOWA 51501  
TELEPHONE 712-323-0656

PICKUP TRUCK CO  
TIE DO

NORTHWEST BODIES, INC.  
G. L. DERR, PRES. & GEN. MGR.  
1 INDUSTRIAL PARK  
MANSON, IOWA 50563  
TELEPHONE 712-469-3341

STRADDLE BOXES FOR  
PICKUP TRUCKS  
(FIBERGLASS).

STERLING MFG. CO. \*  
EDWARD B. VUPER, PRES.  
241 N. 3RD ST.  
LAURENS, IOWA 50554  
TELEPHONE 712-845-4421

GOLF CA

STARLINE CORP. \*  
ELIZABETH & PEARLE CURL, CO-OWNERS  
HIGHWAY 22 E.  
WELLMAN, IOWA 52356  
TELEPHONE 319-646-2964

PICKUP CAMPERS &  
TOPPERS. VAN  
CONVERSIONS.

SUPERIOR/IDEAL  
LEWIS H. OSTER, V. PRES..  
1107 S. 7TH ST.  
OSKALOOSA, IOWA 52577  
TELEX 47-8356  
TELEPHONE 515-672-2595

UTILITY TRAILER

SULLY MFG. INC. \*  
WILBUR D. VOS, PRES.  
307 7TH AVE.  
SULLY, IOWA 50251  
TELEPHONE 515-594-3796

PICKUP BOX TOPS.

38 MEASURING, ANALYZING, AND CONTROLLING  
INSTRUMENTS; PHOTOGRAPHIC, MEDICAL AND  
OPTICAL GOODS; WATCHES AND CLOCKS

381 ENGINEERING, LABORATORY, SCIENTIFIC AND RESEARCH  
INSTRUMENTS AND ASSOCIATED EQUIPMENT

3811 ENGINEERING, LABORATORY, SCIENTIFIC AND RESEARCH  
INSTRUMENTS, AND ASSOCIATED EQUIPMENT

VAN LADDER, INC.  
RONALD D. KINDWALL, PRES..  
CORNBELT INDUSTRIAL SITE  
SPENCER, IOWA  
MAILING ADDRESS  
P. O. BOX 709  
SPENCER, IOWA 51301  
TELEPHONE 712-262-5810

MODULAR PICKUP COVERS  
(FIBERGLASS).

AVIONICS AND MISSILES GROUP, ROCKWELL  
INTERNATIONAL  
C. I. RICE, PRES.

NAVIGATION EQUIPME  
AIRCRAFT FLIG  
CONTROL EQUIPME



(CONT'D)

ONICS AND MISSILES GROUP, ROCKWELL INTERNATIONAL (CONT'D)  
 COLLINS ROAD N.E.  
 IAR RAPIDS, IOWA 52402  
 TELEX 46-4421  
 TWX 910 525-1321  
 TELEPHONE 319-395-1000

QUALITY CONTROL EQUIPMENT CO.  
 TELEX 47-8401  
 TELEPHONE 515-266-2268

NING LABORATORIES, INC.  
 Y JANE CORNING, V. PRES.  
 12 MAIN ST.  
 IAR FALLS, IOWA  
 MAILING ADDRESS  
 . BOX 625  
 IAR FALLS, IOWA 50613  
 TELEPHONE 319-277-2401

AIR POLLUTION  
 MONITORING EQUIPMENT.  
 SULFATION PLATES &  
 BRACKETS. DUSTFALL  
 JARS & CARRIERS.

THERMOLYNE CORP.  
 K. R. TOWNSEND, V. PRES MKTG.  
 2555 KERPER BLVD.  
 DUBUQUE, IOWA 52001  
 TELEX 46-8545  
 TELEPHONE 319-556-2241

ELECTRIC LABORATORY  
 FURNACES. CONSTANT  
 TEMPERATURE  
 DRI-BATHS.  
 CONTROLLERS-  
 LABORATORY.  
 ELECTRIC LABORATORY  
 HOT PLATES.  
 LABORATORY LIGHT.  
 MAGNETIC STIRRER.

L INDUSTRIES, INC.  
 RON GORDON, PRES.  
 17 S. 11TH ST.  
 KALOOSA, IOWA  
 MAILING ADDRESS  
 349  
 KALOOSA, IOWA 52577  
 TELEPHONE 515-673-8457

SCHOOL COMPASS.

382 MEASURING AND CONTROLLING INSTRUMENTS

3822 AUTOMATIC CONTROLS FOR REGULATING RESIDENTIAL AND  
 COMMERCIAL ENVIRONMENTS AND APPLIANCES

INTER MFG. CO., INC.  
 KATTCHEE, PRES.  
 5 2ND AVE.  
 HALVILLE, IOWA  
 MAILING ADDRESS  
 O. BOX 5202  
 HALVILLE, IOWA 52241  
 TELEPHONE 319-354-5211

RESEARCH INSTRUMENTS.  
 TIMERS. CLOCKS.

ACE ENTERPRISES  
 ART ENGLE, PRES.  
 119 BROADWAY  
 WEST BURLINGTON, IOWA 52655  
 TELEPHONE 319-753-0303

GRAIN DRYER CONTROLS.  
 AERATION CONTROLS.

STRUMENTS & LIFE SUPPORT DIV.-THE  
 ANDIX CORP.  
 WALD L. ROADHOUSE, MGR. MARKETING  
 34 HICKORY GROVE ROAD  
 VENPORT, IOWA  
 MAILING ADDRESS  
 O. BOX 4508  
 VENPORT, IOWA 52808  
 TELEX 46-8429  
 TELEPHONE 319-383-6000

LIFE SUPPORT SYSTEMS.  
 CRYOGENIC STORAGE &  
 CONTROL, SPACE.  
 AIRCRAFT FLIGHT  
 INSTRUMENTS.  
 CRYOGENIC STORAGE &  
 CONTROL, AIRCRAFT.  
 AIRCRAFT ENGINE  
 INSTRUMENTS.

HAWKEYE STEEL PRODUCTS, INC.  
 LEON K. OLSEN, EXEC. V. PRES.  
 324 DURYEA  
 WATERLOO, IOWA 50701  
 TELEPHONE 319-235-0365

THERMOSTATS.

-TEC ASSOCIATES, INC.  
 BERRY MALAND, MKTG.  
 17 7TH AVE. S.E.  
 EDAR RAPIDS, IOWA 52401  
 TELEX 46-4446  
 TELEPHONE 319-366-7511

AIRSPPEED SENSORS.

B E C PRESSURE CONTROLS CORP.  
 ED BERNHAGEN, PRES.  
 DAVENPORT MUNICIPAL AIRPORT  
 DAVENPORT, IOWA  
 MAILING ADDRESS  
 P.O. BOX 2035 N.W. STA.  
 DAVENPORT, IOWA 52804  
 TWX 910 525-1186  
 TELEPHONE 319-391-5220

DIFFERENTIAL PRESSURE  
 SENSORS. FLOW  
 SWITCHES. PRESSURE  
 GAUGE PROTECTORS.

AST DEVELOPMENT CO.  
 AMES A. CARRIG, V. PRES. MKTG.  
 212 E. 12TH ST.  
 AVENPORT, IOWA 52803  
 TELEX 46-8444  
 TELEPHONE 319-326-0141

ATMOSPHERIC GAS  
 METERS. OZONE TEST  
 CHAMBERS. OZONE  
 SONDES.

CAMPBELL INDUSTRIES, INC.  
 CROM CAMPBELL, PRES.  
 3201 DEAN AVE.  
 DES MOINES, IOWA 50317  
 TELEX 47-8396  
 TELEPHONE 515-265-5331

BURNER SAFETY CONTROL  
 SYSTEMS. TEMPERATURE  
 CONTROL SYSTEMS.

METRO TECHNOLOGY, INC.  
 HOWARD L. HAIGH, PRES.  
 1001 8TH AVE.  
 IARION, IOWA 52302  
 TELEPHONE 319-377-7935

METROLASER SYSTEM.  
 CONSTRUCTION  
 ALIGNMENT LASER  
 SYSTEM.

DONALDSON CO., INC.  
 E. DENNIS, PLANT MGR.  
 111 DONALDSON COURT  
 CRESCO, IOWA 52136  
 TELEPHONE 319-547-3030

AIR PARTICLE  
 FILTRATION SYSTEMS.

OLSON MFG. CO.  
 DEAN HUSTON, PRES.  
 DAYTON AT 13TH ST.  
 AMES, IOWA  
 MAILING ADDRESS  
 P.O. BOX 109  
 AMES, IOWA 50010  
 TELEPHONE 515-233-1344

LETTERING GUIDE.  
 PORTABLE DRAWING  
 BOARDS. BONDED  
 ACRYLIC TEE SQUARES.  
 STADIA PROTRACTOR.  
 RADIUS CURVES FOR  
 PERSPECTIVE DRAWING.

EAGLE SIGNAL DIV.-GULF & WESTERN MFG.  
 CO.-IND. CONTROLS  
 WILLIAM W. HUPPERT, PRES.  
 736 FEDERAL ST.  
 DAVENPORT, IOWA 52803  
 TELEX 46-8469  
 TELEPHONE 319-326-8111

INDUSTRIAL CONTROLS  
 CARD LOGIC.  
 PROGRAMMABLE LOGIC  
 CONTROLLERS.  
 MICROPROCESSORS  
 (INDUSTRIAL  
 CONTROLS).

QUALITY CONTROL EQUIPMENT CO.  
 W. H. WEISSENBURGER, PRES.  
 1916 DEAN AVE.  
 DES MOINES, IOWA  
 MAILING ADDRESS  
 P.O. BOX 6060 EDM STA.  
 DES MOINES, IOWA 50309

AUTOMATIC WASTE WATER  
 SAMPLING EQUIPMENT.

FAIR-PLAY SCOREBOARDS  
 L. LOVE, EXPORT MGR.  
 1700 DELAWARE  
 DES MOINES, IOWA  
 MAILING ADDRESS  
 P.O. BOX 1847

INDUSTRIAL READ-OUTS.



## INDUSTRIAL LIST

FAIR-PLAY SCOREBOARDS  
DES MOINES, IOWA 50306  
TELEPHONE 515-265-5305

(CONT'D)

ROCKLIN MFG. CO.  
110 S. JENNINGS  
SIOUX CITY, IOWA 51102  
TELEPHONE 712-255-7957

(CONT'D)

FISHER CONTROLS CO.  
J. H. BOYD, SR., V. PRES.  
205 S. CENTER ST.  
MARSHALLTOWN, IOWA  
MAILING ADDRESS  
P.O. BOX 190  
MARSHALLTOWN, IOWA 50158  
TELEX 47-8456  
TELEPHONE 515-754-3011

INDUSTRIAL  
REGULATORS. LIQUID  
LEVEL CONTROLLERS.  
GAS REGULATORS.

ROLFES, GEORGE A., CO.  
AMED FERNANDEZ, EXPORT MGR.  
INDUSTRIAL PARK ROAD  
BOONE, IOWA  
MAILING ADDRESS  
P.O. BOX 458  
BOONE, IOWA 50036  
TWX 910 520-2431  
TELEPHONE 515-432-3500

TEMPERATURE  
EQUIPMENT

GARRETSON EQUIPMENT CO., INC.  
KEITH H. GARRETSON, PRES.  
WEST INDUSTRIAL PARK  
MOUNT PLEASANT, IOWA  
MAILING ADDRESS  
BOX 111  
MOUNT PLEASANT, IOWA 52641  
TELEPHONE 319-385-2203

LP GAS PRESSURE  
REGULATORS,  
VAPORIZERS & ZERO  
GOVERNORS.

SNAP-ON TOOLS CORP., ALGONA PLANT  
R. E. HILLBURG, GEN. MGR.  
HIGHWAY 18  
ALGONA, IOWA  
MAILING ADDRESS  
P.O. BOX 220  
ALGONA, IOWA 50511  
TELEPHONE 515-295-2456

AUTOMOTIVE  
COMPRESSION  
VACUUM GAUGE SE

GRAIN MANAGEMENT SYSTEMS, INC. \*  
ED BRICE, PRES.  
2110 E. MAMIE EISENHOWER  
BOONE, IOWA  
MAILING ADDRESS  
P.O. BOX 280  
BOONE, IOWA 50036  
TELEPHONE 515-432-4117

TEMPERATURE  
MONITORING SYSTEMS  
(SECTION 382).

STRUTHERS-DUNN, INC.  
A. PHIL DOLK, SALES MGR.  
4140 UTICA RIDGE ROAD  
BETTENDORF, IOWA 52722  
TWX 910 525-1176  
TELEPHONE 319-359-7501

PROGRAMMABLE LOGIC  
CONTROLLERS. PULSE  
& RESISTANCE  
WELDING CONTROL  
METAL STAMPING  
CONTROLS. SOLID  
STATE TIMERS.  
LOGIC CARDS  
CONTROL SYSTEMS

GRAU ENTERPRISES, INC. \*  
TED GRAU, PRES.  
110 BLAKE  
SIOUX RAPIDS, IOWA  
MAILING ADDRESS  
P.O. BOX B  
SIOUX RAPIDS, IOWA 50585  
TELEPHONE 712-283-2316

VOLUMETRIC GRAIN,  
SUPPLEMENT & ADDITIVE  
METERS. CONTINUOUS  
FLOW SILAGE METERS.

3824 TOTALIZING FLUID METERS AND COUNTING DEVICES

HARVESTALL INDUSTRIES, INC. \*  
VINCE STEFFEN, PRES.  
3 N. WALNUT AVE.  
NEW HAMPTON, IOWA 50659  
TELEPHONE 515-394-4115

GRAIN BIN DRIER  
CONTROL.

EAGLE SIGNAL DIV.-GULF & WESTERN MFG.  
CO.-IND. CONTROLS  
WILLIAM W. HUPPERT, PRES.  
736 FEDERAL ST.  
DAVENPORT, IOWA 52803  
TELEX 46-8469  
TELEPHONE 319-326-8111

INDUSTRIAL COUNTING

INSTRUMENTS & LIFE SUPPORT DIV.-THE BENDIX CORP.  
RONALD L. ROADHOUSE, MGR. MARKETING  
2734 HICKORY GROVE ROAD  
DAVENPORT, IOWA  
MAILING ADDRESS  
P.O. BOX 4508  
DAVENPORT, IOWA 52808  
TELEX 46-8429  
TELEPHONE 319-383-6000

CRYOGENIC  
INSTRUMENTATION.

GENERAL ELECTRIC  
H. HERRMANN, MGR. FOREIGN SALES  
1803 RADIANT ROAD  
CARROLL, IOWA 51401  
TELEPHONE 712-792-3550

MINUTE TIMERS  
RANGE TIMERS

J-TEC ASSOCIATES, INC.  
JERRY MALAND, MKTG.  
317 7TH AVE. S.E.  
CEDAR RAPIDS, IOWA 52401  
TELEX 46-4446  
TELEPHONE 319-366-7511

FLOWMETERS.  
ANEMOMETERS.

3825 INSTRUMENTS FOR MEASURING AND TESTING OF ELECTRICITY  
AND ELECTRICAL SIGNALS

MARSHALLTOWN INSTRUMENTS  
DENNIS DESMOND, DISTRIBUTOR SALES MGR.  
710 S. 12TH AVE.  
MARSHALLTOWN, IOWA 50158  
TELEX 47-8457  
TELEPHONE 515-752-9299

DIAL THERMOMETERS &  
RECORDERS.  
INDUSTRIAL  
THERMOMETERS.  
PRESSURE GAUGES.  
VACUUM GAUGES.  
RECEIVER GAUGES.  
CONTROL INSTRUMENTS.

BARTLETT-EMERY INSTRUMENT CO. \*  
PAUL R. BARTLETT, PRES.  
14TH ST. & AVE. M  
FORT MADISON, IOWA 52627  
TELEPHONE 319-372-8366

ELECTRIC INDICATING  
INSTRUMENTS

MORRISON BROS. CO.  
DUNCAN GLAB, PRES.  
24TH & ELM ST.  
DUBUQUE, IOWA 52001  
TELEPHONE 319-583-5701

BULK TANK GAUGES.

BOURNS, INC.  
STANLEY YACKNIN, PLANT MGR.  
300 AIRPORT ROAD  
AMES, IOWA 50010  
TELEX 47-8449  
TELEPHONE 515-232-3700

POTENTIOMETER  
(ASSEMBLIES &  
COMPONENT PARTS).

ROCKLIN MFG. CO.  
I. J. ROCKLIN, GEN. MGR.

LIQUID LEVEL  
CONTROLS.

CENTRALAB DIV., GLOBE-UNION, INC.  
LARRY ERRITT, TRANSPORTATION MGR.  
HIGHWAY 20  
FORT DODGE, IOWA  
MAILING ADDRESS  
BOX 858 R. #1

POTENTIOMETERS.



# INDUSTRIAL LIST

3841

<p>TRALAB DIV., GLOBE-UNION, INC. 13 DODGE, IOWA 50501 TELEPHONE 515-955-8585</p>	(CONT'D)	<p>MASTER CRAFT INSTRUMENT TELEPHONE 319-583-3046</p>	(CONT'D)
<p>ELECTRIC SPECIALTY MFG. CO. D. WILSON, OWNER 14 5TH AVE. MASON, IOWA 52302 TELEPHONE 319-377-8887</p>	OHM METER TESTER.	<p>SAFE-WELL MFG. CO. JAMES SUNDBERG, MGR. ALBERT CITY, IOWA 50510 TELEPHONE 712-843-5883</p>	WELL CHLORINATORS.
<p>SHAW CONTROLS CO. H. BOYD, SR., V. PRES. 5 S. CENTER ST. MUSCATINE, IOWA MAILING ADDRESS P.O. BOX 190 MUSCATINE, IOWA 50158 TELEX 47-8456 TELEPHONE 515-754-3011</p>	ELECTRONIC INSTRUMENTATION.	<p>383 OPTICAL INSTRUMENTS AND LENSES  3832 OPTICAL INSTRUMENTS AND LENSES</p>	
<p>JKS MFG. CO. BERT A. LOUKS, PRES. MASON, IOWA 50106 TELEPHONE 515-476-3962</p>	LOW VOLTAGE CIRCUIT TESTER.	<p>ELECTROPTIC DISPLAY * DICK ALEXANDRES, PRES. 1511 S. GARFIELD PLACE MASON CITY, IOWA 50401 TELEPHONE 515-423-8956</p>	FIBER OPTIC LAMPS.
<p>MASTER CRAFT INSTRUMENT THUR F. WINKLEHAUS, PRES. 98 MCPOLAND AVE. BUQUE, IOWA 52001 TELEPHONE 319-583-3046</p>	VOLTMETERS. AMMETERS. MICRO AMMETERS. MILLIAMMETERS. PYROMETERS.	<p>WESTINGHOUSE LEARNING CORP. DONALD J. GIBSON, PH.D., GEN. MGR. HIGHWAY 1 &amp; I 80 IOWA CITY, IOWA MAILING ADDRESS P.O. BOX 30 IOWA CITY, IOWA 52240 TWX 910 525-1390 TELEPHONE 319-356-3011</p>	OPTICAL MARK READERS.
<p>AP-ON TOOLS CORP., ALGONA PLANT E. HILLBURG, GEN. MGR. HIGHWAY 18 ALGONA, IOWA MAILING ADDRESS P.O. BOX 220 ALGONA, IOWA 50511 TELEPHONE 515-295-2456</p>	AUTOMOTIVE TIMING LIGHT. AUTOMOTIVE OSCILLOSCOPE & DISTRIBUTOR SCOPE. GENERATOR TEST BENCHES. AUTOMOTIVE TACH-DWELL METERS & VOLT-AMMETERS.	<p>384 SURGICAL, MEDICAL AND DENTAL INSTRUMENTS AND SUPPLIES  3841 SURGICAL AND MEDICAL INSTRUMENTS AND APPARATUS</p>	
<p>829 MEASURING AND CONTROLLING DEVICES, NOT ELSEWHERE CLASSIFIED</p>		<p>AGRICULTURAL ELECTRONICS OF IOWA INC. TIM ANDERSON, PRES. 5TH &amp; BROADWAY HUMBOLDT, IOWA MAILING ADDRESS P.O. BOX 512 HUMBOLDT, IOWA 50548 TELEPHONE 515-332-3726</p>	ULTRASONIC PREGNACY TESTER FOR SWINE & SHEEP.
<p>CO, INC. BRY CLAUNCH, MGR. 6 DAY ST. DENVER, IOWA MAILING ADDRESS P.O. BOX 159 DENVER, IOWA 51601 TELEPHONE 712-246-5778</p>	TEMPERATURE DETECTION EQUIPMENT (GRAIN STORAGE ELEVATORS).	<p>BOWIE MFG. INC. GORDON F. CLARK, CONSULTANT 313 S. HANCOCK LAKE CITY, IOWA 51449 TELEPHONE 712-464-3191</p>	VETERINARY INSTRUMENTS.
<p>INSTRUMENTS &amp; LIFE SUPPORT DIV.-THE ENDIX CORP. DONALD L. ROADHOUSE, MGR. MARKETING 134 HICKORY GROVE ROAD DAVENPORT, IOWA MAILING ADDRESS P.O. BOX 4508 DAVENPORT, IOWA 52808 TELEX 46-8429 TELEPHONE 319-383-6000</p>	AIRCRAFT & HELICOPTER FUEL FLOWMETERS. PROPELLANT SENSING & MEASUREMENT INSTRUMENTATION.	<p>BROWN, I., MFG. OF HARTLEY, INC. IVAN E. BROWN, M.D., PRES. 551 1ST ST., S.W. HARTLEY, IOWA 51346 TELEPHONE 712-728-2269</p>	POLYP CLAMP.
<p>AG-DYNAMICS INC. * IR McCLELLAN, OWNER 12 GATEWAY MUSCATINE, IOWA MAILING ADDRESS P.O. BOX 874 MUSCATINE, IOWA 52501 TELEPHONE 515-683-1833</p>	MAGNETIC BASE & SURFACE GAUGE FOR TOOL & DIE INDUSTRY.	<p>ILIS CORP. THOMAS D. ECKHART, PRES. 108 LINCOLN WAY AMES, IOWA 50010 TELEPHONE 515-232-1171</p>	LIVESTOCK PREGNACY TESTING DEVICE. HOG BACKPAT & LOIN MEASURING DEVICE.
<p>MASTER CRAFT INSTRUMENT ARTHUR F. WINKLEHAUS, PRES. 598 MCPOLAND AVE. BUQUE, IOWA 52001</p>	THERMOCOUPLES.	<p>LLOYD TABLE CO. LLOYD STEFFENSMEIER, OWNER 122 W. MAIN ST. MUSCATINE, IOWA 52253 TELEPHONE 319-455-2110</p>	CHIROPRACTIC EQUIPMENT.
		<p>MAST DEVELOPMENT CO. JAMES A. CARRIG, V. PRES. MKTG. 2212 E. 12TH ST. DAVENPORT, IOWA 52803 TELEX 46-8444</p>	EYE TESTING & EYE TRAINING EQUIPMENT.

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N. BIRCH ROAD  
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FRED L. BROWN, MGR.  
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SURGICAL KNIFE  
HANDLES.

WAYNE-FERRELL, INC. \*  
KERMIT M. SHEKER, SECY.  
1807 STEVENS DRIVE  
IOWA CITY, IOWA  
MAILING ADDRESS  
P.O. BOX 2201  
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HARTLEY, IOWA 51346  
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MAILING ADDRESS  
P.O. BOX 272  
DUBUQUE, IOWA 52001  
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CUSTOM MADE ARCH  
SUPPORTS.

INSTRUMENTS & LIFE SUPPORT DIV.-THE  
BENDIX CORP.  
RONALD L. ROADHOUSE, MGR. MARKETING  
2734 HICKORY GROVE ROAD  
DAVENPORT, IOWA  
MAILING ADDRESS  
P.O. BOX 4508  
DAVENPORT, IOWA 52808  
TELEX 46-8429  
TELEPHONE 319-383-6000

RESPIRATORY SUPPORT  
SYSTEM.

MAIN-TAINER CORP.  
HANK KLEINWOLTERINK, JR., GEN. MGR.  
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SHELDON, IOWA 51201  
TELEPHONE 712-324-4511

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DES MOINES, IOWA 50315  
TELEPHONE 515-285-0320

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386 PHOTOGRAPHIC EQUIPMENT AND SUPPLIES

3861 PHOTOGRAPHIC EQUIPMENT AND SUPPLIES

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DAVENPORT, IOWA 52804  
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FILMS. COLORSLIDE  
VIDEOCASSETTE TAPE

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KEUFFEL & ESSER CO.-KILBORN PHOTO PRODUCTS  
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STRIP, MAG CARD  
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DISKETTE, CASSETT  
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PARTS

3873 WATCHES, CLOCKS, CLOCKWORK OPERATED DEVICES, AND  
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914 SILVERWARE, PLATED WARE, AND STAINLESS STEEL WARE

PLASTIC MFG. CO.  
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2 3RD ST. S.W.  
MOONA, IOWA 50009  
TELEPHONE 515-967-3778

ALTARWARE (BRASS  
CHROME &  
SILVERPLATE).  
RELIGIOUS GIFT  
ITEMS.

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C. DIXON, PRES.  
CKSON ST.  
LTON, IOWA

STAINLESS STEEL MEAT  
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LTON, IOWA 52570  
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03 2ND ST. S.W.  
DAR RAPIDS, IOWA  
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DAR RAPIDS, IOWA 52406  
TELEPHONE 319-363-7845

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PRECIOUS GEMS.

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HAMMER, PRES.  
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MAILING ADDRESS  
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ISCATINE, IOWA 52761  
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3931 MUSICAL INSTRUMENTS

ARNDT ORGAN SUPPLY  
ROBERT E. ARNDT, OWNER  
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GLOCKENSPIEL BARS.  
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ELECTRONIC & REED).

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394 TOYS, AMUSEMENT, SPORTING AND ATHLETIC GOODS

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AND BICYCLES

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LANSING, IOWA 52151  
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DELTA MFG. INC.  
KEN CAMPBELL, PRES.  
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LORIMOR, IOWA 50149  
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RADIO CONTROL MODEL  
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CO., INC.  
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DYERSVILLE, IOWA 52040  
TELEX 46-8533  
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PLASTIC MODEL KITS.  
STEEL STAMPED TOYS.  
DIE CAST TOYS.

LEE ALUMINUM FOUNDRY & MFG. CO. \*  
LEON H. BOSCH, OWNER & PRES.  
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MONTEZUMA, IOWA 50171  
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FUEL, DECALS, CEMENT  
& BALSA WOOD.  
MODEL AIRPLANE  
KITS.

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INC.  
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JEFFERSON, IOWA 50129  
TWX 910 520-1031  
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ATHLETIC EQUIPMENT.  
GYMNASTIC EQUIPMENT.

BERKLEY & CO., INC.  
GAYLEN DICK, TRAFFIC MGR.  
HIGHWAY 9 & 71  
SPIRIT LAKE, IOWA 51360

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LEADERS. RODS. REELS.

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BOYT DIV. - WELSH SPORTING GOODS CORP. H. E. WELSH, PRES. E. MAIN & HAMILTON STS. IOWA FALLS, IOWA MAILING ADDRESS BOX 1106 IOWA FALLS, IOWA 50126 TELEPHONE 515-648-4626	DUFFLE & GEAR BAGS. LEATHER GUN SLINGS & STRAPS. GUN CASES.	LAZY IKE CORP. DAVID DUNWIDDIE, PRES. 2221 E. OVID DES MOINES, IOWA 50313 TELEPHONE 515-265-4246	WIGLY JIG CRAW FISHING LURE SP
BROWNELLS, INC. FRANK R. BROWNELL, III, EXEC. V. PRES. MONTEZUMA, IOWA 50171 TELEPHONE 515-623-5401	RIFLE SLINGS. HAND TRAPS FOR CLAY BIRD SHOOTING.	MASON CITY TENT & AWNING CO. CHAS. W. CASSWINT, PRES. 406 S. FEDERAL MASON CITY, IOWA 50401 TELEPHONE 515-423-0044	WRESTLING M RIPFLAG, FOOT BELTS. TENNIS RAC PRACTICE CO
BUILT RIGHT PATTERN SHOP * WAYNE C. ENDRES, OWNER 4495 N.W. 1ST ST. DES MOINES, IOWA 50313 TELEPHONE 515-282-1795	WRESTLING TAKE-DOWN MACHINE.	MIRACLE RECREATION EQUIPMENT CO. PAUL W. AHRENS, PRES. P.O. BOX 275 GRINNELL, IOWA 50112 TWX 910 520-2826 TELEPHONE 515-236-7536	PLAYGROUND APPAR
CHAMPION GLOVE MFG. CO. L. A. NYLEN, PRES. 2200 E. OVID DES MOINES, IOWA 50313 TELEPHONE 515-265-2551	GOLF, HANDBALL & CURLING GLOVES. TENNIS GLOVES. BATTERS GLOVES.	MIRACLE RECREATION EQUIPMENT CO. LOREN INNIS, PLANT MGR. CLEVELAND ST. MOUNT AYR, IOWA MAILING ADDRESS P.O. BOX 388 MOUNT AYR, IOWA 50854 TELEPHONE 515-464-2217	PLAYGR EQUIP
ELLIOTT, R. C., CORP. CRAIG ELLIOTT, SECY. 2712 N. HIGHWAY BLVD. SPENCER, IOWA 51301 TELEPHONE 712-262-6234	FIBERGLASS ARROWS & ARROW SHAFTS. TUBULAR FIBERGLASS FISHING RODS & FISHING ROD BLANKS.	MODERN HEAT & POWER CO. * K. M. BISHOP, MGR. 25 SCHOOL ST. CARLISLE, IOWA 50047 TELEPHONE 515-989-3212	MUNICIP RESIDENTIAL SWIM POOLS (STAIN STEEL, ALUMIN STEEL
EMCO SPECIALTIES, INC. NORMAN ENGMAN, PRES. 2121 E. WALNUT DES MOINES, IOWA MAILING ADDRESS P.O. BOX 853 DES MOINES, IOWA 50304 TELEX 47-8404 TELEPHONE 515-265-6101	THREE IN ONE FISHING CHAIR.	NADEN INDUSTRIES, INC. ROBERT W. NADEN, V. PRES. 505 FAIR AVE. WEBSTER CITY, IOWA 50595 TELEPHONE 515-832-4290	ELECTRIC SCOREBOA
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ALBIA, IOWA 52531  
TELEPHONE 515-932-2184

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2105 CLARK ST.  
SIOUX CITY, IOWA 51104  
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HUNTING GLOVES &  
MITTENS. SAILING  
GLOVES. TENNIS  
GLOVES. HORSEMAN'S  
GLOVES. BASEBALL  
BATTER'S GLOVES.  
CURLING GLOVES.  
RACQUETBALL GLOVES.

SPOONS. LEADERS.  
LURES. GAFF HOOKS.

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ROBERT W. MERCER, V. PRES.  
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P.O. BOX 616  
OTTUMWA, IOWA 52501  
TELEPHONE 515-682-6920

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MERLE YOUNG, PRES.  
1415 HOWARD AVE.  
MUSCATINE, IOWA  
MAILING ADDRESS  
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MUSCATINE, IOWA 52761  
TELEPHONE 319-263-3575

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395 PENS, PENCILS AND OTHER OFFICE AND ARTISTS' MATERIALS

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RICHARD STEWART, ASST. TO PRES.  
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DES MOINES, IOWA 50317  
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CARBONLESS PAPER.

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THOMAS A. HARPER, GEN. MGR.  
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TELEPHONE 319-264-3147

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396 COSTUME JEWELRY, COSTUME NOVELTIES, BUTTONS AND MISCELLANEOUS NOTIONS, EXCEPT PRECIOUS METAL

3961 COSTUME JEWELRY AND COSTUME NOVELTIES, EXCEPT PRECIOUS METAL

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FORT MADISON, IOWA 52627  
TWX 510 331-7137  
TELEPHONE 319-372-3300

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DES MOINES, IOWA  
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TELEPHONE 515-255-8763

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HAND CRAFTED JEWELRY.

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202 F AVE. N.W.  
CEDAR RAPIDS, IOWA 52405  
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MILES DUCK, CONTROLLER  
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MASON CITY, IOWA 50401  
TELEPHONE 515-423-1943

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TOM JANIK, PRES.  
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CEDAR RAPIDS, IOWA 52405  
TELEPHONE 319-366-7831

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3953 MARKING DEVICES

AMERICAN TRADING CO. \*  
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5739 UNIVERSITY  
DES MOINES, IOWA  
MAILING ADDRESS  
P.O. BOX 1004 UNIVERSITY PL.  
DES MOINES, IOWA 50311  
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& SILK FLOWERS.

ACCURATE, INC. \*  
CHESTER R. LINDHOFF, PRES.  
6516 UNIVERSITY  
DES MOINES, IOWA 50311  
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WEBSTER CITY, IOWA 50595  
TELEPHONE 515-832-1744

RUBBER STAMPS.

MCKEE BUTTON CO.  
THEODORE F. MCKEE, PRES.  
1000 HERSHEY AVE.  
MUSCATINE, IOWA 52761

SYNTHETIC BUTTONS.



MCKEE BUTTON CO.  
TELEPHONE 319-263-2421

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H. HAMMER, PRES.  
1103 MUSSER ST.  
MUSCATINE, IOWA  
MAILING ADDRESS  
BOX 739  
MUSCATINE, IOWA 52761  
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UNIFORM BUTTON  
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NEWTON, IOWA 50208  
TELEPHONE 515-792-3200

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SCREEN PROCE  
ADVERTIS

MUSCATINE PEARL WORKS \*  
H. HAMMER, PRES.  
1103 MUSSER ST.  
MUSCATINE, IOWA  
MAILING ADDRESS  
BOX 739  
MUSCATINE, IOWA 52761  
TELEPHONE 319-263-8411

BUCKLES & SLIDES.

ELECTROPTIC DISPLAY \*  
DICK ALEXANDRES, PRES.  
1511 S. GARFIELD PLACE  
MASON CITY, IOWA 50401  
TELEPHONE 515-423-8956

POINT OF PURC  
FIBER OPTIC SI

399 MISCELLANEOUS MANUFACTURING INDUSTRIES

3991 BROOMS AND BRUSHES

PAIR-PLAY SCOREBOARDS  
L. LOVE, EXPORT MGR.  
1700 DELAWARE  
DES MOINES, IOWA  
MAILING ADDRESS  
P.O. BOX 1847  
DES MOINES, IOWA 50306  
TELEPHONE 515-265-5305

ELECTRIC SI

HARPER BRUSH WORKS  
ROBERT S. CADMAN, SALES MGR.  
404 N. 2ND  
FAIRFIELD, IOWA 52556  
TELEPHONE 515-472-5188

HAND SCRUB BRUSHES.  
UPRIGHT BROOMS. SCRUB  
BRUSHES. COUNTER  
DUSTERS. CAR WASHER  
BRUSHES. INDUSTRIAL  
FLOOR BROOMS. WINDOW  
BRUSHES.

HOFF OUTDOOR ADVERTISING INC.  
DAVID HOFF, PRES.  
1426 E. COMMERCIAL ST.  
ALGONA, IOWA  
MAILING ADDRESS  
P.O. BOX 454  
ALGONA, IOWA 50511  
TELEPHONE 515-295-2464

NEON & ILLUMIN  
PLEXIGLASS SIG  
VACUUM FO  
PLEXIGLASS  
FACES. OUT  
BILLBOAR

HENKE MFG. CORP.  
EDWARD A. GREEN, PRES.  
HIGHWAY 3 E.  
WAVERLY, IOWA 50677

ROTARY STREET  
SWEEPERS.

HULSIZER'S, INC.  
GARY DABLEY, PRES.  
700 DALBEY DRIVE S.E.  
ANKENY, IOWA 50021  
TELEPHONE 515-964-0631

DEPARTMENT ST  
WINDOW DISPL  
RETAIL SI  
DISPLA

OWENS BRUSH DIV.-COOPER LAB, INC.  
R. M. HYMAN, V. PRES., SALES  
LOWER MUSCATINE ROAD  
IOWA CITY, IOWA 52240  
TELEX 46-4409  
TELEPHONE 319-338-5411

TOOTHBRUSHES.  
HAIRBRUSHES.  
NAILBRUSHES.

LEE ALUMINUM FOUNDRY & MFG. CO. \*  
LEON H. HOSCH, OWNER & PRES.  
NEW ALBIN, IOWA 52160  
TELEPHONE 319-544-4255

CAST ALUMINUM S  
LETTERS. NAMEPLAT

SILINE & JOHNSON  
FRED L. BROWN, MGR.  
S. MAIN ST.  
WAPELLO, IOWA  
MAILING ADDRESS  
P.O. BOX 176  
WAPELLO, IOWA 52653  
TELEPHONE 319-523-3541

MACHINE OPERATORS  
NYLON BRUSHES.

NADEN INDUSTRIES, INC.  
ROBERT W. NADEN, V. PRES.  
505 FAIR AVE.  
WEBSTER CITY, IOWA 50595  
TELEPHONE 515-832-4290

ELECTRIC GAS PR  
SIG

J-B CO.  
S. L. WEICHMAN, MFG. DIR.  
900 DAYTON  
AMES, IOWA 50010  
TWX 910 520-1156  
TELEPHONE 515-232-1184

INDUSTRIAL BRUSHES  
(SHEET, DISC, ROLL,  
BELT, & CYLINDER).

NAGLE SIGN CO. \*  
JOHN NAGLE, PRES.  
440 W. PARKER  
WATERLOO, IOWA  
MAILING ADDRESS  
P.O. BOX 143  
WATERLOO, IOWA 50704  
TELEPHONE 319-233-4604

SIG

PHOENIX SYSTEM CONTROL \*  
THOMAS A. HARPER, GEN. MGR.  
R. #4 BOX 81  
MUSCATINE, IOWA 52761  
TELEPHONE 319-264-3147

DESK PLATES. SIG  
NAME PLATES. D  
SIGNS. LEGEND PLAT

PRINT'N PLACE (VAL-MAR, INC.) \*  
DONALD E. BALSTON, JR., PRES.  
125 N. MARSHALL ST.  
BURLINGTON, IOWA 52601  
TELEPHONE 319-754-8131

MAGNETIC & PLAS  
SIG



# INDUSTRIAL LIST

3999

(CONT'D)

<p>ALITY CRAFT CORP. * HOLD JOHNSON, PRES. HIGHWAY 150 S. DEPENDENCE, IOWA 50644 TELEPHONE 319-334-3344</p>	<p>MAGNETIC SIGNS.</p>	<p>BERKLEY &amp; CO., INC. SPIRIT LAKE, IOWA 51360 TELEX 48-7135 TELEPHONE 712-336-1520</p>	<p></p>
<p>STO, INC. LES DUCK, CONTROLLER 10 12TH ST. N.W. SON CITY, IOWA 50401 TELEPHONE 515-423-1943</p>	<p>TRUCKER "WIDE LOAD &amp; OVERSIZE" SIGNS.</p>	<p>BURPEE, W. ATLEE, CO. A. DANIEL FRANZMAN, V. PRES. 615 N. 2ND ST. CLINTON, IOWA 52732 TWX 910 525-1112 TELEPHONE 319-243-1323</p>	<p>SEED &amp; START GROWING KITS.</p>
<p>H.V. INDUSTRIES, INC. B. WILCOX, MGR. 5 S. MAIN ST. MUNCIL BLUFFS, IOWA 51501 TELEPHONE 712-323-0656</p>	<p>SMV SIGNS.</p>	<p>CAM-LINE, INC. HOWARD AKINS, PRES. 905 E. STEWART CENTERVILLE, IOWA MAILING ADDRESS P.O. BOX 114 CENTERVILLE, IOWA 52544 TELEPHONE 515-856-6638</p>	<p>WIND-RESISTANT MEASURING LINES.</p>
<p>MANN-WAGG MFG. CO., INC. R. HOGREFE, PRES. #1 BERT CITY, IOWA 50510 TELEPHONE 712-843-2221</p>	<p>SMV EMBLEMS. TRAFFIC CONTROL SIGNS.</p>	<p>CARRADUS CRAFTS JOHN L. CARRADUS, OWNER R.R. DUNDEE, IOWA 52038</p>	<p>MINIATURES.</p>
<p>ERNON CO., THE ST BOECKELMANN, IMPORTS MGR. 104 W. 4TH ST. N. MONTON, IOWA 50208 TELEPHONE 515-792-2880</p>	<p>PRESSURE SENSITIVE SIGNS.</p>	<p>COBBS MFG. CO. C. A. HAAS, EXEC. V. PRES. 420 E. GRAND DES MOINES, IOWA 50309 TELEPHONE 515-282-0267</p>	<p>ADVERTISING CALENDARS. AUTOMOTIVE ADVERTISING SPECIALTIES.</p>
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<p>3995 BURIAL CASKETS</p>	<p>CASKETS.</p>	<p>ERTL CO., THE-SUBSID. WALTER KIDDE &amp; CO., INC. JACK STONEMAN, DIR. MKTG. 805 13TH AVE. S.E. DYERSVILLE, IOWA 52040 TELEX 46-8533 TELEPHONE 319-875-7142</p>	<p>ADVERTISING MINIATURES.</p>
<p>BEATAFORM, LTD. IRGIL SELLERS, PRES. 859 WAGNER ROAD WATERLOO, IOWA 50701 TELEPHONE 319-235-9531</p>	<p></p>	<p>GRAPHIC CIRCUITS, INC. * BARRY SMITH, PRES. 1055 6TH AVE. MARION, IOWA 52302 TELEPHONE 319-377-2548</p>	<p>COPPER WALL HANGINGS.</p>
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3999 MANUFACTURING INDUSTRIES, NOT ELSEWHERE CLASSIFIED			
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<p>AMERICAN TRADING CO. * KENNETH F. CARPENTER, PRES. 1739 UNIVERSITY DES MOINES, IOWA MAILING ADDRESS P.O. BOX 1004 UNIVERSITY PL. DES MOINES, IOWA 50311 TELEPHONE 515-255-8763</p>	<p>LEATHER &amp; WOOL NOVELTIES.</p>	<p>LEE ALUMINUM FOUNDRY &amp; MFG. CO. * LEON H. HOSCH, OWNER &amp; PRES. NEW ALBIN, IOWA 52160 TELEPHONE 319-544-4255</p>	<p>NOVELTIES.</p>
<p>AQUATIC EQUIPMENT CO. WILFRID MACHEAK, OWNER P.O. BOX 14 FOREST CITY, IOWA 50436 TELEPHONE 515-582-3553</p>	<p>DROWNING SEARCH &amp; RESCUE KIT.</p>	<p>MUSCATINE PEARL WORKS * H. HAMMER, PRES. 1103 MUSSER ST. MUSCATINE, IOWA MAILING ADDRESS BOX 739 MUSCATINE, IOWA 52761 TELEPHONE 319-263-8411</p>	<p>NOVELTIES.</p>
<p>ARTISTIC PRODUCTIONS INC. TOM NEESEN, V. PRES. 209 N. ROOSEVELT CEDAR FALLS, IOWA 50613 TELEPHONE 319-277-6376</p>	<p>DECORATED WALL ACCESSORIES (PLAQUES, CLOCKS &amp; COMMEMORATIVE PLATES).</p>	<p>QUALITY QUICK PRINT * BRUCE ALLAN MEAD, OWNER 14 N. 8TH ST.-HIGHWAY 107 CLEAR LAKE, IOWA 50428 TELEPHONE 515-357-3858</p>	<p>PLANETARIUM, PROJECTOR &amp; GEODESIC DOME (CLASSROOM EDUCATIONAL MATERIALS).</p>
<p>BEAUDINE MFG. CO. * MARK C. RENAUD, PRES. 406 COMMERCE ST. ATLANTIC, IOWA 50022 TELEPHONE 712-243-3665</p>	<p>LAMP SHADES.</p>	<p>SANTA CLAUS INDUSTRIES RICHARD COHN, V. PRES. SALES P.O. BOX 629 WATERLOO, IOWA 50704 TELEPHONE 319-235-6565</p>	<p>SCENTED LAMP OIL.</p>
<p>BERKLEY &amp; CO., INC. GAYLEN DICK, TRAFFIC MGR. HIGHWAY 9 &amp; 71</p>	<p>MACRAME PRODUCTS (POLYESTER).</p>	<p>SEARS MFG. CO. I. W. SEARS, JR., PRES.</p>	<p>VINYL COVERED SEATS (RIDING LAWN MOWER,</p>

(\*) - COMPANY INTERESTED IN EXPORTING



## INDUSTRIAL LIST

SEARS MFG. CO.  
1718 S. CONCORD  
DAVENPORT, IOWA  
MAILING ADDRESS  
P.O. BOX 3667  
DAVENPORT, IOWA 52808  
TELEX 46-8464  
TELEPHONE 319-324-0425

SHEDA FUR CO.  
LUDVICK W. SHEDA, OWNER  
CHELSEA, IOWA 52215  
TELEPHONE 515-489-2155

SILINE & JOHNSON  
FRED L. BROWN, MGR.  
S. MAIN ST.  
WAPELLO, IOWA  
MAILING ADDRESS  
P.O. BOX 176  
WAPELLO, IOWA 52653  
TELEPHONE 319-523-3541

SOUVENIR, INC.  
TOM JANIK, PRES.  
202 F AVE. N.W.  
CEDAR RAPIDS, IOWA 52405  
TELEPHONE 319-366-7831

SUCCESS BARBER & BEAUTY SUPPLY  
W. H. JOHNSON, PARTNER  
111 E. CHARITON  
MORAVIA, IOWA 52571  
TELEPHONE 515-724-3714

(CONT'D)  
GARDEN TRACTOR,  
SNOWMOBILE, LIFT  
TRUCK, INDUSTRIAL  
EQUIPMENT, TRUCK  
& TRACTOR).

DRESSED WILD FUR  
PELTS (RACCOON, RED  
FOX, MUSKRAT, MINK,  
BEAVER & OPOSSUM).

POWER HAIRBRUSH  
CLEANER (BEAUTY  
SHOP).

TAPE MEASURES.

BARBER & BEAUTY SHOP  
CHAIR MATS. SHOE  
SHINE HOLDERS & FOOT  
REST. RAZOR STROPS.  
SHEAR PLIERS. RAZOR  
HONES & SHARPENING  
STONES. BARBER'S  
REVOLVING STOOL.  
BARBER POLES & SIGNS.  
CLIPPER BLADES &  
SHEAR GRINDERS.  
MICROTONE KNIFE  
STROPS.

SUN SPROUT SYSTEMS INC. \*  
MARCUS LEHRMAN, V. PRES.  
50 S. B ST.  
FAIRFIELD, IOWA  
MAILING ADDRESS  
BOX 425  
FAIRFIELD, IOWA 52556  
TELEPHONE 515-472-6593

TALENT ASSESSMENT PROGRAMS \*  
WILTON E. NIGHSWONGER, OWNER  
7015 COLBY AVE.  
DES MOINES, IOWA 50311  
TELEPHONE 515-255-9063

VERNON CO., THE  
ART BOECKELMANN, IMPORTS MGR.  
604 W. 4TH ST. N.  
NEWTON, IOWA 50208  
TELEPHONE 515-792-2880

WAPELLO FABRICATIONS, INC.  
JUNE HARDIN, SECY.  
210 N. 2ND ST.  
WAPELLO, IOWA  
MAILING ADDRESS  
P.O. BOX 86  
WAPELLO, IOWA 52653  
TELEPHONE 319-523-8371

YEOMAN & CO.  
HAROLD R. YEOMAN, SECY.-TREAS.  
P.O. BOX 30  
MONTICELLO, IOWA 52310  
TELEPHONE 319-465-3553

SEED GERMINAT  
SYSTEMS (HEA  
FOOD

WORK RELATED CAPAC  
ACTION TEST  
DEVIC

EXECUTIVE GIF

PORTABLE ROPE LADD

EMERGENCY SURVIVAL  
MOBILITY KIT (AU  
TRUCK & RV

(\* ) - COMPANY INTERESTED IN EXPORTING



**SECTION THREE**

**INDEX OF PRODUCTS**

**PRODUCTS LISTED ALPHABETICALLY**



# INDEX OF PRODUCTS

S.I.C. Numbers Refer to the  
Industrial Section Under  
Which Manufacturers of  
Given Products Are Listed

S.I.C. NO.	PRODUCT	S.I.C. NO.	PRODUCT
	A		
3291	ABRASIVE POLISHING CLOTH FOR AIRCRAFT WINDOWS	3592	AIRCRAFT TOOLING
3291	ABRASIVES	3811	AIR SPEED SENSORS
2821	ABS PLASTICS	3662	ALARM CONTROL PANELS
2046	ABSORBENT STARCH	3662	ALARM SYSTEMS
3648	ACCESSORY LIGHTS	3541	ALIGN BORING EQUIPMENT
2841	ACID CLEANERS	3549	ALIGNMENT EQUIPMENT, AUTOMOTIVE
3452	ACME THREADED NUTS	3448	ALL-WELDED GRAIN BINS
3079	ACOUSTICAL FOAM	3914	ALTAR WARE (BRASS, CHROME & SILVERPLATE)
3423	ADJUSTABLE RATCHET WRENCH	3361	ALUMINUM & IRON PROTOTYPE CASTINGS
2751	ADVERTISING & SALES PROMOTION LITERATURE	3442	ALUMINUM AWNINGS & MARQUEES
2751	ADVERTISING CALENDARS	3431	ALUMINUM BATH & SHOWER ENCLOSURES
3999	ADVERTISING CALENDARS	3361	ALUMINUM CASTINGS (SAND & PRE-MOLD)
3999	ADVERTISING MINIATURES	3361	ALUMINUM DIE CASTINGS & PERMANENT MOLD CASTINGS
2751	ADVERTISING SPECIALTIES	3442	ALUMINUM DOORS & WINDOWS
2751	ADVERTISING SPECIALTIES	3444	ALUMINUM DUMP BOXES
3822	AERATION CONTROLS	3354	ALUMINUM EXTRUSIONS
3523	AERATION EQUIPMENT	3444	ALUMINUM FABRICATION
3589	AERATION EQUIPMENT	3469	ALUMINUM FOIL SEMI-RIGID CONTAINERS
3564	AERATION FANS	3713	ALUMINUM GRAIN BODIES & ACCESSORIES
3523	AERATION FANS	3499	ALUMINUM LADDERS- PLATFORM, STEP & EXTENSION
3536	AERIAL BUCKET LIFTS	3567	ALUMINUM MELTING & HOLDING FURNACE
3536	AERIAL LADDER FOR LIGHT WEIGHT VEHICLE	3361	ALUMINUM PATTERN & CORE BOX CASTINGS
3569	AEROSOL FILLING MACHINE	3361	ALUMINUM PERMANENT MOLD, SAND & DIE CASTINGS
3532	AGGREGATE SCREENING MACHINES	3353	ALUMINUM PLATE, SHEET & FOIL
3499	AGRICULTURAL & INDUSTRIAL RIMS & WHEELS	3471	ALUMINUM POLISHING ANODIZING
3523	AGRICULTURAL DRIVE SHAFTS	3361	ALUMINUM PRESSURE DIECASTING
3523	AGRICULTURAL EQUIPMENT	3714	ALUMINUM RUNNING BOARDS
3523	AGRICULTURAL FIELD SPRAYERS	3361	ALUMINUM SAND CASTINGS
3275	AGRICULTURAL GYPSUM	2531	ALUMINUM STADIUM SEATING
2879	AGRICULTURAL HERBICIDES	3442	ALUMINUM WINDOW SCREENS
3523	AGRICULTURAL HORIZONTAL MIXERS	3825	AMMETERS
3523	AGRICULTURAL IMPLEMENTS	3313	AMMONIUM MOLYBDATE PRODUCTS
3561	AGRICULTURAL IRRIGATION PUMPS	3662	AMPLIFIERS (VHF, UHF & FM)
3523	AGRICULTURAL KNIVES	3599	AMUSEMENT RIDES
3274	AGRICULTURAL LIME	3499	ANCHORS
3523	AGRICULTURAL MACHINERY PARTS	3823	ANEMOMETERS
3523	AGRICULTURAL SPRAY NOZZLES & ACCESSORIES	2873	ANHYDROUS AMMONIA
3523	AGRICULTURAL SPRAYERS	3523	ANHYDROUS AMMONIA INJECTOR CULTIVATOR ATTACHMENT
3523	AGRICULTURAL TRACTOR	3523	ANIMAL CURRYING VACUUM CLEANER
3523	AGRICULTURAL TRACTOR ATTACHMENTS	2834	ANIMAL FEED PREMIXES
3523	AGRICULTURAL WEED SPRAYERS	2048	ANIMAL FEEDS
3523	AGRICULTURAL WHEELS, RIMS, HUBS, SPINDLES & HUB GREASE CAP	2834	ANIMAL HEALTH PRODUCTS
2452	AGRICULTURE BUILDING PACKAGE	2879	ANIMAL INSECTICIDE
3523	AGRICULTURE FIELD SPRAYERS & ACCESSORIES	2399	ANIMAL LEADS
3079	AGRICULTURE SPRAY TANKS	2048	ANIMAL PROTEIN
3441	AIR & HYDRAULIC SLIDE GATES	3662	ANTENNA COUPLERS
3499	AIR & OIL FILTER PARTS	3662	ANTENNAS & ROTATORS
3621	AIR CONDITIONING EQUIPMENT, AUTOMOTIVE	2869	ANTIOXIDANT FOR LARD
3714	AIR CONDITIONING RELIEF VALVES (AUTOMOTIVE)	2869	ANTIOXIDANTS
2394	AIR CUSHIONS	3462	ANVILS, DRIVERS & JAWS (AUTOMATIC RIVETSETTING MACHINE)
3444	AIR DIFFUSERS	3842	ARCH SUPPORTS, CUSTOM
3585	AIR DUCT TERMINAL HEAT & AIR CONDITIONING UNIT	2431	ARCHITECTURAL & CUSTOM MILLWORK
3079	AIR INFLATED STRUCTURES	3949	ARROWS & ARROW SHAFTS, FIBERGLASS
3535	AIR LOCK FEEDERS	3949	ARTIFICIAL LURES
3823	AIR PARTICLE FILTRATION SYSTEMS	3551	ASEPTIC FILLERS
3569	AIR PLACEMENT OR GUNITE EQUIPMENT	3469	ASH TRAYS
3811	AIR POLLUTION MONITORING EQUIPMENT	3531	ASPHALT & CONCRETE SCARIFIER
3443	AIR TANKS	2952	ASPHALT & TAR SEALERS
3433	AIR TYPE, FULL BUILDING SOLAR SYSTEM	2951	ASPHALT EMULSIONS
3433	AIR TYPE, SOLAR ENERGY SPACE HEATER	3531	ASPHALT MIXING PLANTS
3494	AIR VOLUME CONTROLS	3531	ASPHALT PAVERS
3829	AIRCRAFT & HELICOPTER FUEL FLOWMETERS	3531	ASPHALT ROLLERS
3811	AIRCRAFT ENGINE INSTRUMENTS	3443	ASSEMBLIES, WELDED
3811	AIRCRAFT FLIGHT CONTROL EQUIPMENT	2751	ASSOCIATION DIRECTORIES
3811	AIRCRAFT FLIGHT INSTRUMENTS	2329	ATHLETIC & WESTERN UNIFORMS



# INDEX OF PRODUCTS

S.I.C. NO.	PRODUCT	S.I.C. NO.	PRODUCT
3949	ATHLETIC EQUIPMENT	3949	BALL BAGS
3811	ATMOSPHERIC GAS METERS	3951	BALL POINT PENS
3532	ATTRITION MILLS	3541	BAND SAWS, METAL CUTTING
3651	AUDIO LOUD SPEAKERS	2782	BANK & RULED FORMS
3523	AUGER & FLIGHT TYPE ELEVATORS & EQUIPMENT	2541	BANK FIXTURES
3531	AUGER BACKFILLERS	3079	BANK FIXTURES (PLASTIC LAMINATE)
3523	AUGER FEEDING SYSTEMS	3662	BANK SURVEILLANCE SYSTEMS (CAMERA & CLOSED CIRCUIT TV)
3523	AUGER U-TROUGHS	3662	BANK VAULT & SAFE ALARM SYSTEM
3523	AUGER UNLOADING EQUIPMENT	3499	BANK VAULT DOORS
3523	AUGER WAGONS	3469	BAPTISMAL BOWLS (BRASS, ALUMINUM OR COPPER)
3535	AUGERS	3079	BAPTISTRIES, FIBERGLASS
3523	AUGERS	3589	BARBEQUE EQUIPMENT, COMMERCIAL (PORTABLE)
3694	AUTO IGNITION SYSTEMS	3272	BARBEQUE, HOME OR PARK (CONCRETE)
3563	AUTO INTERIOR STEAM CLEANER	3999	BARBER & BEAUTY SHOP CHAIR MATS
3549	AUTO PART REBUILDING EQUIPMENT	3999	BARBER POLES & SIGNS
3079	AUTO REGISTRATION HOLDERS	3999	BARBER'S REVOLVING STOOL
2392	AUTO/TRUCK BUCKET & REGULAR SEAT CUSHIONS	3713	BARGE BOXES
3523	AUTOMATED FEEDERS	3499	BARGE BUMPERS
3523	AUTOMATIC & MANUAL HOG FEEDERS	2041	BARLEY PRODUCTS
3633	AUTOMATIC & WRINGER WASHERS	3523	BARN CLEANERS
3494	AUTOMATIC AIR OPERATED VALVES	3423	BARN FLOOR SCRAPER
3535	AUTOMATIC BAGGING CONVEYOR	3523	BARN YARD EQUIPMENT
3569	AUTOMATIC CAN CRUSHER	3586	BARREL PUMPS
3523	AUTOMATIC CATTLE CURRIER	3412	BARRELS
3559	AUTOMATIC CHEMICAL TREATMENT EQUIPMENT	3949	BASEBALL BASES
3622	AUTOMATIC CONTROL SYSTEMS	3949	BASEBALL BATTER'S GLOVES
3551	AUTOMATIC GRAIN PROBE	2392	BASKET LINERS
3523	AUTOMATIC HEADER CONTROLS FOR GRAIN COMBINES	2499	BASKETS
3551	AUTOMATIC HONING MACHINES	3469	BASKETS & TRAYS
3585	AUTOMATIC ICE MACHINES	3499	BASSINET, BABY
3523	AUTOMATIC LIVESTOCK FEEDING & WATERING EQUIPMENT	2421	BASSWOOD, SOFT MAPLE & COMMON HARDWOODS
3429	AUTOMATIC MOUSE TRAP	3523	BATCH TYPE GRAIN DRYER
3523	AUTOMATIC STOCK WATERING TANKS	3448	BATH HOUSES (STAINLESS STEEL)
3714	AUTOMATIC TRANSMISSION TEST STANDS	3079	BATHTUBS, FIBERGLASS
3811	AUTOMATIC WASTE WATER SAMPLING EQUIPMENT	3692	BATTERIES, AUTOMOTIVE
3494	AUTOMATIC WATER CONTROL VALVES	3691	BATTERIES, LEAD ACID
3714	AUTOMOBILE & PICKUP DEFLECTORS	3949	BATTERS GLOVES
2842	AUTOMOBILE CLEANER	3694	BATTERY CABLES
3569	AUTOMOBILE SHREDDERS	3694	BATTERY CHARGERS
3621	AUTOMOTIVE AIR CONDITIONER, PARTS & EQUIPMENT	3691	BATTERY PACK FOR TRANSISTORIZED EQUIPMENT
3549	AUTOMOTIVE ALIGNMENT EQUIPMENT	3423	BEAM HOOK
3692	AUTOMOTIVE BATTERIES	3523	BEAN CUTTER-PULLER
3541	AUTOMOTIVE BLOCK & HEAD SURFACE GRINDER	3523	BEAN WEEDING VEHICLE
3823	AUTOMOTIVE COMPRESSION & VACUUM GAUGE SETS	3949	BEANBAGS
3714	AUTOMOTIVE EQUIPMENT	2011	BEEF
3714	AUTOMOTIVE FLYWHEEL GEARS	2013	BEEF & PORK CUTS
3714	AUTOMOTIVE FUEL FILTER	2011	BEEF BY-PRODUCTS
3714	AUTOMOTIVE HEATER CORES	2011	BEEF CARCASSES
3621	AUTOMOTIVE HYDRAULIC BRAKE LINES	2011	BEEF HIDES
3599	AUTOMOTIVE JOB SHOP	2077	BEEF HIDES
3825	AUTOMOTIVE OSCILLOSCOPE & DISTRIBUTOR SCOPE	2013	BEEF JERKY
3825	AUTOMOTIVE TACH-DWELL METERS & VOLT-AMMETERS	2011	BEEF OFFAL
3714	AUTOMOTIVE TIMING BELTS	2011	BEEF PORTION CUTS
3825	AUTOMOTIVE TIMING LIGHT	2013	BEEF SAUSAGE
3423	AUTOMOTIVE TOOLS	2399	BEEF SHROUDS
3499	AUXILIARY MOTOR MOUNTS	2013	BEEF STICKS
3523	AUXILIARY TRACTOR FUEL TANKS	2011	BEEF VARIETY MEATS
3662	AVIONICS COMMUNICATION EQUIPMENT	2082	BEER
2394	AWNINGS, CANVAS	2842	BEESWAX
	B	3523	BEE HARVESTERS
2499	BABY BASKETS	2499	BELLS, WOOD
2499	BABY BASSINET	3535	BELT CONVEYORS
2782	BABY BOOK	2651	BEVERAGE CARRIER CARTONS
3523	BABY PIG WATERERS	3423	BICYCLE REPAIR TOOLS
3499	BACK PACK RACKS	3523	BIG BALE TRAILER
3531	BACKFILL DOZER BLADES	3523	BIN GATES (ELECTRIC & AIR OPERATED)
3531	BACKHOES	3523	BIN-LEVEL GRAIN SPREADER
2013	BACON	2789	BINDERY
2842	BACTERIACIDE	3523	BINJACKS
3569	BAG FILLING MACHINERY	2831	BIOLOGICAL CELL PASTES-FROZEN
3569	BAG FILTER SYSTEMS	2879	BIOLOGICAL INSECTICIDE
3535	BAGGING CONVEYOR	3499	BIRD REPELLING PERCH
2393	BAGS	3699	BLACK LIGHT, ELECTRIC BUG KILLER
2654	BAKERY & FOOD CARTONS	3561	BLAST HOLE DEWATERING PUMPS
2641	BAKERY PAN LINERS	2531	BLEACHERS (5-15 ROW)
3523	BALE CARRIERS	2751	BLISTER & SKIN PACK PRINTING
3523	BALE LIFTER & MOVER (HEAVY DUTY)	3541	BLOCK & HEAD SURFACE GRINDER
3523	BALE MOVER FOR PICKUP OR TRACTOR	2421	BLOCKING
3523	BALE MOVERS	2011	BLOOD MEAL
3523	BALE UNROLLERS	3079	BLOW MOLDED PLASTIC BOTTLES
3523	BALED HAY CONVEYORS	3079	BLOW-MOLDED PLASTIC CONTAINERS
3523	BALERS	3499	BOAT ANCHOR
3714	BALL & SOCKET COUPLERS	3499	BOAT DOCKS
		3536	BOAT HOIST ACCESSORIES
		3536	BOAT HOISTS







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S.I.C. NO.	PRODUCT	S.I.C. NO.	PRODUCT
3429	CHAIN ANCHOR SHACKLES	2791	COMPOSITION--COLD TYPE
3523	CHAIN BINDERS	2875	COMPOST ACTIVATOR
3429	CHAIN HOOKS	3563	COMPRESSOR
3546	CHAIN SAWS	2751	COMPUTER SOFT WARE PACKAGES
3534	CHAIR LIFTS	3573	COMPUTER, MINI
3494	CHECK & SAFETY VALVES	2048	CONCENTRATES
3494	CHECK & SAFETY VALVES	2394	CONCESSION TENTS
3494	CHECK VALVES	3272	CONCRETE BARBEQUE (HOME OR PARK)
3444	CHEMICAL & CIRCULATING HOLDING TANKS	3567	CONCRETE BLOCK CURING SYSTEMS
3523	CHEMICAL APPLICATORS	3531	CONCRETE CYLINDER FINISHING MACHINES
3569	CHEMICAL CAN WASHER	3444	CONCRETE FORMS
3559	CHEMICAL CIRCULATORS	3523	CONCRETE HOG SLATS
3494	CHEMICAL EDUCTOP	3559	CONCRETE MANHOLE MAKING EQUIPMENT
3561	CHEMICAL PUMP	3531	CONCRETE MIXERS
3079	CHEMICAL TOILET	3559	CONCRETE PIPE MACHINERY & EQUIPMENT
3069	CHEMICALLY BLOWN SPONGE RUBBER	3559	CONCRETE PIPE MACHINES & ATTACHMENTS
2032	CHICKEN BROTH	3559	CONCRETE PIPE TESTING EQUIPMENT
2421	CHIPS	3714	CONCRETE PIPE UNLOADER (TRUCK MOUNTED)
3841	CHIROPRACTIC EQUIPMENT	3531	CONCRETE SAWS
3523	CHISEL PLOW SPIKES	3531	CONCRETE SPREADERS
3523	CHISEL PLOWS	3531	CONCRETE SPREADING CONVEYORS & PAVING EQUIPMENT
3551	CHITTERLING CLEANING MACHINE	3531	CONCRETE TINING MACHINE
2879	CHLORDANE CARTRIDGES	2023	CONDENSED MILK
2751	CHRISTMAS CARDS	3949	CONDITIONING EQUIPMENT
2842	CHROME & GLASS CLEANER	2521	CONFERENCE TABLES
3471	CHROMING OF DIESEL ENGINE PARTS	2452	CONFINEMENT BUILDINGS
2751	CHURCH BULLETINS	3523	CONFINEMENT EQUIPMENT
2531	CHURCH FURNITURE	3523	CONFINEMENT HOG SYSTEMS
3648	CHURCH LIGHTING FIXTURES	3448	CONSTANT TEMPERATURE & HUMIDITY ENVIRONMENTAL LABORATORIES
2431	CHURCH PANELING	3811	CONSTANT TEMPERATURE DRI-BATHS
2392	CHURCH PEW CUSHIONS KNEELERS	3531	CONSTRUCTION & INDUSTRIAL EQUIPMENT
2732	CHURCH PUBLICATIONS	3811	CONSTRUCTION ALIGNMENT LASER SYSTEM
3679	CIRCUIT BOARDS	3321	CONSTRUCTION CASTINGS
3662	CITIZEN BAND ANTENNAS	3531	CONSTRUCTION EQUIPMENT
3713	CITY STAKE BODIES	3559	CONTACT LENS PROCESSING EQUIPMENT
3295	CLAY ADDITIVE FOR MORTAR	3523	CONTINUOUS FLOW DRYING SYSTEM
3532	CLAY CRUSHERS	3523	CONTINUOUS FLOW HIGH SPEED GRAIN DRYER
2851	CLEANING AGENTS & COATINGS	3823	CONTINUOUS FLOW SILAGE METERS
2842	CLEANING CHEMICALS FOR HIGH PRESSURE EQUIPMENT	3559	CONTINUOUS SAND MULLERS
2842	CLEANING COMPOUNDS	3499	CONTRACT FABRICATING
2842	CLEANING SOLUTION	3599	CONTRACT MACHINE WORK
3079	CLEAR STRIP DOORS	3599	CONTRACT MACHINING
3079	CLIMBING PLANT SUPPORT NET	3499	CONTRACT MANUFACTURING
3999	CLIPPER BLADES & SHEAR GRINDERS	3499	CONTRACT METAL FABRICATION
3811	CLOCKS	3444	CONTRACT PRODUCTION SHEET METAL WORK
3633	CLOTHES DRYERS	2399	CONTRACT SEWING
2499	CLOTHES HAMPERS	3469	CONTRACT STAMPINGS
3532	COAL WASHERS CRUSHERS	3713	CONTRACTOR BODIES
3291	COATED ABRASIVES, SHEETS & DISCS	3079	CONTRACTORS BOX
3589	COFFEE BREWERS, COMMERCIAL	3823	CONTROL INSTRUMENTS
3636	COFFEE BREWERS, DOMESTIC	3613	CONTROL PANEL ASSEMBLY
3559	COIL HANDLING & LEVELING EQUIPMENT	3613	CONTROL SWITCHES
3563	COIN OPERATED STEAM CLEANER	3622	CONTROL SYSTEMS, ELECTRONIC
3316	COLD DRAWN STEEL BARS	3494	CONTROL VALVES
3356	COLD DRAWN WIRE	3811	CONTROLLERS- LABORATORY
2431	COLD STORAGE DOORS	3949	CONTROLS (SCOREBOARD)
3069	COLLAPSIBLE STORAGE TANKS	3536	CONVERSION HOISTS
3079	COLLARS & BUSHINGS	3568	CONVEYOR & ELEVATOR PULLEYS
2751	COLOR PRINTING & COMMERCIAL PRINTING (LETTERPRESS)	3523	CONVEYOR AISLES & HOG LOADING CHUTES
2752	COLOR PRINTING & COMMERCIAL PRINTING (OFFSET & LITHOGRAPHY)	3535	CONVEYOR HANDLING SYSTEMS
3861	COLOR SLIDES	3535	CONVEYOR HARDWARE & ACCESSORIES
3714	COLOR PLEXIGLAS VISOR	3568	CONVEYOR PULLEYS
3494	COMBINATION FOOT VALVE & STRAINER	3568	CONVEYOR, STEEL SPLIT & ELEVATOR PULLEYS
3523	COMBINE HEAD TRANSPORT	3535	CONVEYORS
3589	COMMERCIAL BARBEQUE EQUIPMENT, PORTABLE (TRAILER MOUNTED)	3714	CONVOLUTED TAIL PIPES & EXHAUST PIPES
3325	COMMERCIAL CASTINGS	2731	COOK BOOKS
3589	COMMERCIAL COFFEE BREWERS & ACCESSORIES	2016	COOKED TURKEY ITEMS
3585	COMMERCIAL ICE MACHINES	2052	COOKIES
2441	COMMERCIAL PACKING CASES	3443	COOLERS
3589	COMMERCIAL PORTABLE VACUUM CLEANERS	3341	COPPER & COPPER BASE ALLOYS
2751	COMMERCIAL PRINTING (LETTERPRESS)	3999	COPPER WALL HANGINGS
2752	COMMERCIAL PRINTING (LITHOGRAPHY)	2043	CORN & OAT CEREALS
3585	COMMERCIAL REFRIGERATION EQUIPMENT	3523	CORN AUGER
3585	COMMERCIAL REFRIGERATORS & FREEZERS	3448	CORN CRIBS
3551	COMMERCIAL VEGETABLE PEELERS, WASHERS, DE-STONERS, CRATE FILLERS	2048	CORN CUBES
3582	COMMERCIAL WASHERS DRYERS	2046	CORN GERM
3251	COMMON BRICK	2046	CORN GERM MEAL (WET MILLED)
3679	COMMUNICATION SWITCHING SYSTEMS	2046	CORN GLUTEN FEED
3531	COMPLETE DREDGES	2046	CORN GLUTEN MEAL
2874	COMPLEX GRANULAR FERTILIZERS	2041	CORN GRITS
2452	COMPONENT BUILDING WALLS	2041	CORN GRITS, MEAL & FLOUR
3519	COMPONENT ENGINE PARTS	2041	CORN MEAL
		3523	CORN PICKERS
		2035	CORN RELISH, PEPPER RELISH, SAUERKRAUT RELISH



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			D
3523	CORN STALK SHIELDS	3523	DAIRY FARM MILKING MACHINE & MILK PIPELINE SYSTEM COMPLETE
2046	CORN STARCH	3573	DATA COMMUNICATION SYSTEM
2046	CORN SUGAR	3551	DEBONING EQUIPMENT
2046	CORN SYRUP, HIGH FRUCTOSE	3993	DECALCOMANIAS
2046	CORN SYRUPS, STARCHES & DEXTRINS	3231	DECORATED & MONOGRAMMED GLASSWARE
3523	CORN TASSEL PULLER	3269	DECORATED CERAMICS
3523	CORNPICKER HUSKING ROLLS	3231	DECORATED CRYSTAL
3523	CORRAL PANELS	3269	DECORATED OVENWARE
2653	CORRUGATED CONTAINERS	3541	DEEP HOLE DRILLING EQUIPMENT
2655	CORRUGATED DRUMS, 1-65 GAL	3523	DEEP TILL SUB-SOILERS
2651	COSMETIC, TOILETRY MEDICAL SUPPLY CARTONS	2842	DEGREASER CONCENTRATE
3961	COSTUME JEWELRY	2075	DEGUMMED SOYBEAN OIL
2093	COTTON BAGS	2048	DEHYDRATED ALFALFA, MEAL & PELLETS
3421	COTTON KNIVES	2048	DEHYDRATED CORN PELLETS
3523	COTTON PICKERS & STRIPPERS	3411	DELIVERY CANS & BUCKETS
2393	COTTON SPECIALTY BAGS	3993	DESK PLATES
2381	COTTON WORK GLOVES	2521	DESKS
2421	COTTONWOOD LUMBER	3792	DETACHABLE MOTORCOACH
3991	COUNTER DUSTERS	2841	DETERGENTS
3423	COW LIFT & BLOAT SPECULUM	3551	DEWATERING PRESSES (ROTARY)
3523	COW STALLS	2046	DEXTROSE
2052	CRACKERS	3661	DIAL ACCESS CASSETTE PLAYERS
3531	CRANE CARRIERS	3823	DIAL THERMOMETERS & RECORDERS
3531	CRANES	3545	DIAMOND & ABRASIVE BLADES
3079	CRASH PADS	3291	DIAMOND COMPOUND
2421	CRATING	3291	DIAMOND DISCS & LAPS
3531	CRAWLER & RUBBER- MOUNTED CABLE OPERATED CRANES & EXCAVATORS	3291	DIAMOND DRESSERS
3531	CRAWLER MOUNTED SOIL DRILL	3545	DIAMOND SCRIBES & DRILLS
3531	CRAWLER TRACTORS	3915	DIAMONDS & PRECIOUS GEMS
3423	CRIMPING TOOLS	2874	DICALCIUM PHOSPHATE
3523	CROP DRIERS	3944	DIE CAST TOYS
2421	CROSS TIES	3559	DIE CASTING & FOUNDRY EQUIPMENT
2046	CRUDE CORN OIL	3361	DIE CASTINGS, ALUMINUM
2075	CRUDE SOYBEAN OIL	3079	DIE CUT FOAM PARTS
3536	CRUISER HOISTS	3544	DIES
3551	CRUMBELIZERS	3544	DIES & TOOLS
3275	CRUSHED GYPSUM ROCK	3069	DIES FOR RUBBER IMPRINTING
3823	CRYOGENIC INSTRUMENTATION	3621	DIESEL ELECTRIC GENERATOR SETS
3811	CRYOGENIC STORAGE & CONTROL, AIRCRAFT	3569	DIESEL ENGINE TESTING EQUIPMENT
3811	CRYOGENIC STORAGE & CONTROL, SPACE	3531	DIESEL PILE HAMMERS
3523	CULTIVATOR SHIELD	3823	DIFFERENTIAL PRESSURE SENSORS
3523	CULTIVATOR SWEEPS	3523	DISC BLADES
3523	CULTIVATORS	3541	DISC BRAKE LATHES
3272	CULVERTS, CONCRETE	3523	DISC HARROWS
3444	CULVERTS, METAL	3523	DISC KIT
3535	CUP ELEVATOR	3639	DISHWASHERS (PORTABLE, BUILT-IN OR CONVERTIBLE)
3531	CURB & GUTTER PAVERS	2842	DISINFECTANTS & DEODORANTS
3531	CURB PAVERS	2751	DISPLAY CARDS
2011	CURED & SHOKED MEATS & SAUSAGE	3444	DISPLAY FIXTURES
2011	CURED HIDES	2542	DISPLAY RACKS
3949	CURLING GLOVES	2451	DISPLAY TRAILERS
3523	CURRY COMBS	2651	DISPLAYS
2391	CURTAINS & DRAPES	2085	DISTILLERS CORN SOLULAC & GRAINS
3494	CUSHION VALVES & LEVELING VALVES FOR HYDRAULIC SYSTEMS	3662	DISTRIBUTION AMPLIFIERS
3291	CUSHIONED ABRASIVE	3531	DITCH PAVERS
2392	CUSHIONS	3531	DITCHERS
3079	CUSTOM (CONTRACT) THERMOPLASTIC INJECTION MOLDING	2394	DOCK COVERS
3079	CUSTOM EXTRUDED PLASTIC PRODUCTS	3499	DOCK LADDERS
3499	CUSTOM FABRICATING	2394	DOCK SEALS
3599	CUSTOM FABRICATING & MACHINING	3499	DOCKS & DOCK EQUIPMENT
3469	CUSTOM FORMING & STAMPING	3079	DOG BOWLS
3479	CUSTOM GALVANIZING	2047	DOG FOOD
3231	CUSTOM GLASS DECORATING	3079	DOG LEASHES
2011	CUSTOM HOG SLAUGHTERING & CUTTING	3523	DOG WATERERS & FEEDERS
3079	CUSTOM INJECTION MOLDING	3569	DOLLIES, TRUCK
3469	CUSTOM MADE BASKETS & TRAYS	3634	DOMESTIC COFFEE BREWERS & ACCESSORIES
3499	CUSTOM MANUFACTURING	3635	DOMESTIC PORTABLE VACUUM CLEANERS
3079	CUSTOM PLASTIC INJECTION MOLDING	3633	DOMESTIC WASHING MACHINES
3469	CUSTOM STAMPING	3429	DOOR HARDWARE (AGRICULTURAL & INDUSTRIAL VEHICLE CABS)
3444	CUSTOM STEEL FABRICATION	3444	DOWNSPOUTS
3499	CUSTOM STEEL FABRICATION	3531	DOZERS
3792	CUSTOMIZED MOTOR HOMES	3531	DRAGLINE, CONCRETE CLAMSHELL BUCKETS
3713	CUSTOMIZED TRUCK BODIES	3494	DRAIN BACK VALVE (FOR DROP PIPE IN WELL)
3915	CUT DIAMONDS & PRECIOUS GEMS	3259	DRAIN TILE
3421	CUTLERY	3523	DRAWBARS
3421	CUTLERY (KITCHEN)	3531	DREDGES
3531	CUTTER-HEAD LADDER	3531	DREDGING LADDERS
3321	CYCLONES	2011	DRESSED BEEF
3541	CYLINDER BORING MACHINE	2016	DRESSED GEESE
3531	CYLINDER BRIDGE DECK FINISHERS	2011	DRESSED PORK
		3999	DRESSED WILD FUR PELTS



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2011	DRIED BLOOD	3622	ELECTRICAL SHIFT QUADRANTS
2023	DRIED BUTTERMILK	3621	ELECTRICAL SLIP RINGS
2023	DRIED BUTTERMILK POWDER	3622	ELECTRO-MECHANICAL SOLID STATE PROGRAMMABLE SEQUENCE CONTROLLERS
2034	DRIED FOODS	3622	ELECTRO-MECHANICAL SOLID STATE PROGRAMMABLE SEQUENCECONTROLLERS
2048	DRIED MOLASSES	3677	ELECTROMAGNETIC TRANSFORMERS & DEVICES
2013	DRIED SAUSAGE	3662	ELECTRONIC COMMUNICATION EQUIPMENT
2023	DRIED SKIM MILK	3622	ELECTRONIC CONTROL SYSTEMS
2017	DRIED, FROZEN & LIQUID EGGS	3622	ELECTRONIC CONTROLS
3523	DRILL BRACKET	3629	ELECTRONIC HARD SURFACING EQUIPMENT
3568	DRIVE ASSEMBLIES & UNIVERSAL JOINTS, AGRICULTURAL EQUIPMENT	3825	ELECTRONIC INSTRUMENTATION
3499	DRIVE-UP WINDOW DRAWER SYSTEM	3622	ELECTRONIC PULSATORS
3462	DROP FORGINGS	3679	ELECTRONIC SUB-ASSEMBLIES
3531	DROP HAMMERS	3622	ELECTRONIC TIMERS
3714	DROP-OUT SPARE TIRE CARRIER	3651	ELECTRONIC TV RECEPTION COMPONENTS
3999	DROWNING SEARCH & RESCUE KIT	3523	ELEVATED HOG SLATS
3469	DRUG STORAGE BASKETS	3443	ELEVATED WATER TANKS
2311	DRUM & BUGLE CORPS BAND UNIFORMS	3523	ELEVATOR LEGS & ACCESSORIES
3692	DRY BATTERIES	3534	ELEVATORS
2875	DRY BLENDED FERTILIZER	3535	ELEVATORS
3582	DRY CLEANERS	2879	ELM DISEASE & OAK WILT FUNGICIDES
3523	DRY FERTILIZER SPREADERS	3479	EMBOSSSED METAL PLATES
2421	DRY KILNED LUMBER	2789	EMBOSSING OF BOOKS
3999	DRY HOPS	3999	EMERGENCY SURVIVAL MOBILITY KIT (AUTO, TRUCK & RV)
2023	DRY NON-DAIRY & DAIRYICE CREAM MIXES	3799	ENCLOSED SNOWMOBILE TRAILER
2394	DRYER DUCTS	3579	ENDSHEET FOLDING MACHINE
3633	DRYERS	2782	ENDSHEETS
3551	DRYERS & COOLERS	3612	ENERGY CONSERVATION SYSTEMS
3523	DRYING BIN SPECIAL ENTRANCE COLLAR & TRANSITION	3541	ENGINE BORING FIXTURE
3523	DRYING BIN SUMP & SLIDEGATE	3714	ENGINE COMPONENT PARTS
3321	DUCTILE & GRAY IRON CASTINGS	3519	ENGINE COOLING RADIATORS
3313	DUCTILE IRON ADDITIVES	3569	ENGINE PULLER
3321	DUCTILE IRON CASTINGS	3519	ENGINES, HIGH HORSE POWER
2393	DUFFLE BAGS	3199	ENGLISH & WESTERN CROPS
3534	DUMBWAITERS	2753	ENGRAVING & PLATE PRINTING
3713	DUMP TRUCK BODIES	2753	ENGRAVINGS
3444	DUST COLLECTORS	2751	ENVELOPE PRINTING
3811	DUST FALL JARS & CARRIERS	2869	ENZYMES
3599	DUST FILTERS	2891	EPOXY RESIN CEMENTS
	E.	3559	EQUIPMENT FOR PRODUCING UREA FORMALDEHYDE FOAM INSULATION
3499	EARTH ANCHOR (SCREW TYPE)	3715	EQUIPMENT TRAILERS
3499	EARTH ANCHORS	3443	EVAPORATORS
3531	EARTH BORING MACHINES	3531	EXCAVATORS
3585	EARTH ENERGY AIR CONDITIONING SYSTEMS	3999	EXECUTIVE GIFTS
3433	EARTH ENERGY SYSTEM FOR RESIDENTIAL USE WITH HEAT PUMP	3714	EXHAUST PIPES, AUTO
3433	EARTH FROST REMOVERS	3564	EXHAUST SYSTEMS
3433	EARTH IND. OR AGRI. BUILDING VENTILATING SYSTEM	3499	EXPANDING & CROSS PLATE GUY ANCHORS
2011	EDIBLE & INEDIBLE BY-PRODUCTS	2075	EXPPELLER SOYBEAN MEAL
2011	EDIBLE & INEDIBLE OFFAL	3599	EXPERIMENTAL MACHINING
2011	EDIBLE & INEDIBLE TALLOW	3499	EXPERIMENTAL MFG
3523	EDIBLE BEAN CUTTERS	2441	EXPORT SHIPPING CASES
3523	EDIBLE BEAN WINDROWERS	2087	EXTRACTS & FOOD COLORS
2065	EDIBLE, DRY ROASTED SOYBEANS	3079	EXTRUDED GAS PIPE
2789	EDITION BOOKBINDING	2048	EXTRUDED FIG STARTERS
3599	EDM MACHINING & TRAVELING WIRE EDM MACHINING	3079	EXTRUDED PLASTICS
2017	EGGS, FROZEN & LIQUID	3079	EXTRUDED POLYETHELENE TUBES, SHEETS & PRODUCTS
3861	EIGHT MM & SIXTEEN MM FILMS	3069	EXTRUSIONS & FENDERS
3699	EIGHT TRACK & CASSETTE WINDING EQUIPMENT	3841	EYE TESTING & EYE TRAINING EQUIPMENT
3652	EIGHT TRACK STEREO CARTRIDGES		F
3523	ELECTRIC & LPS CROP DRYERS	2011	FABRICATED BEEF CUTS
2999	ELECTRIC CALCINED ANTHRACITE	3443	FABRICATED STEEL PLATE
3442	ELECTRIC CANOPY-BIFOLD DOOR	3496	FABRICATED WIRE PRODUCTS
3613	ELECTRIC CONTROL PANELS	3251	FACE BRICK
3699	ELECTRIC FENCE CONTROLLERS	2844	FACE CREAMS & HAIR TONICS
3523	ELECTRIC FENCE POSTS	3079	FAIRING (MOTORCYCLE WIND SCREEN)
3621	ELECTRIC FISHING MOTORS	3585	FAN COIL AIR CONDITIONING UNITS
3621	ELECTRIC GENERATORS	3564	FANS & FAN LINERS
3699	ELECTRIC HEATING MATS FOR CONCRETE	3662	FARM ALARM SYSTEMS
3634	ELECTRIC HEATING UNITS	3569	FARM DRAIN TILE CLEANING EQUIPMENT
3567	ELECTRIC HOLDING FURNACES	3523	FARM ELEVATORS
3825	ELECTRIC INDICATING INSTRUMENTS	3523	FARM GATES
3811	ELECTRIC LABORATORY FURNACES	3523	FARM LOADERS
3811	ELECTRIC LABORATORY HOT PLATES	3523	FARM MACHINERY & EQUIPMENT
3537	ELECTRIC LIPT TRUCKS	3523	FARM SOYBEAN ROASTING EQUIPMENT
3534	ELECTRIC MANLIFTS	3549	FARM TIRE BEAD BREAKER
3949	ELECTRIC SCOREBOARDS	3944	FARM TOYS
3993	ELECTRIC SIGNS	3523	FARM TRACTOR FRONT END LOADER, HAY STACKER
3639	ELECTRIC WATER HEATERS	3523	FARM TRACTOR HEAVY DUTY AIR CLEANERS
3629	ELECTRICAL & MECHANICAL ASSEMBLIES	3523	FARM TRACTOR MUFFLERS
3629	ELECTRICAL DISCHARGE MACHINES	3523	FARM TRACTORS
3423	ELECTRICAL REPAIR TOOLS	3523	FARM TRAILERS



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3423	FARRIERS SUPPLIES	2421	FIRE WOOD
3523	FARROWING CRATES	2047	FISH FOOD
3523	FARROWING EQUIPMENT & WATERERS	2048	FISH MEAL
3523	FARROWING HUTS	2077	FISH OIL
3523	FARROWING STALLS	3551	FISH SKINNING MACHINE
3523	FARROWING TROUGHS	3949	FISHING LINE & LEADERS
3452	FASTENERS	3949	FISHING LURES & SPOONS
3551	FAT & PROTEIN ANALYZING EQUIPMENT	3621	FISHING MOTOR, ELECTRIC
2048	FEED	3949	FISHING ROD & REEL
3535	FEED & DRY BULK CONVEYING EQUIPMENT	3079	FISHING ROD RACK
3523	FEED & FORAGE BOXES	2394	FITTED TRUCK COVERS
3523	FEED & GRAIN PROCESSING EQUIPMENT	3494	FITTINGS & VALVES
3523	FEED CART	3677	FIXED METAL FILM DEPOSITED CARBON RESISTORS
2869	FEED FLAVORS	3677	FIXED RESISTORS
2048	FEED GRADE TRACE MINERAL	3544	FIXTURES
3523	FEED GRINDER MIXERS	3523	FLAIL SHREDDERS
3523	FEED MEASURING DEVICES	3531	FLAIL, SIDE & 3 POINT MOUNTED INDUSTRIAL HIGHWAY MOWERS
3551	FEED MILL EQUIPMENT	3551	FLAKING MILLS
3551	FEED MIXER PADDLES	3599	FLAME CUTTING
3523	FEED MIXERS	3443	FLANGE BARRELL ENDS
2048	FEED PELLETS	3535	FLAT BED TRAILER CONVEYOR KIT
3523	FEED PROCESSOR	3715	FLAT BED TRAILERS
3561	FEED PUMP	3715	FLATBEDS FOR SMALL TRUCKS
3523	FEEDERS	3713	FLEET SERVICE SIDES (PICKUP)
2048	FEEDS	3714	FLEXIBLE AUTOMOTIVE GAS & OIL LINES
2399	FELT BATTERY WASHERS	2649	FLEXIBLE PACKAGING MATERIALS
3523	FENCE LINE BUNK POSTS	2643	FLEXIBLE PLASTIC BAGS
3523	FENCE POSTS, ELECTRIC	3496	FLEXIBLE WIRE CABLE
3423	FENCE TIGHTENER	3494	FLOAT VALVES
3446	FENCE, STEEL	3523	FLOATER LOADER
3523	FENCING (PANEL)	2439	FLOOR & ROOF TRUSSES
2421	FENCING POSTS & PANELS	3999	FLOOR & WINDOW SQUEEGES
3313	FERROALLOYS	2842	FLOOR CLEANERS, WAXES & FINISHES
3313	FERROSILICON	3494	FLOOR FLANGES
3321	FERROUS CASTINGS	2851	FLOOR SEALS
2875	FERTILIZER	2426	FLOORING LUMBER
3523	FERTILIZER APPLICATOR KNIVES	2041	FLOUR
3523	FERTILIZER BLENDER	3823	FLOW SWITCHES
3523	FERTILIZER EQUIPMENT	3823	FLOWMETERS
3713	FERTILIZER HANDLING EQUIPMENT	2026	FLUID MILK & CREAM
3523	FERTILIZER PROBES	2394	FLUORESCENT CANVAS SAFETY BELTS & VESTS
3523	FERTILIZER SPREADERS	3079	FLUORESCENT HOSE COVERS
3443	FERTILIZER STORAGE TANKS	3079	FLUORESCENT PRESSURE SENSITIVE TAPE
3523	FERTILIZER TANK KIT	3523	FLUSH TANKS FOR HOG CONFINEMENT BUILDINGS
2875	FERTILIZER TREE STAKES	3931	FLUTES
3832	FIBER OPTIC LAMPS	3523	FOAM MARKING MACHINE
3949	FIBERGLASS ARROWS & ARROW SHAFTS	2531	FOLDING BANQUET TABLES
3079	FIBERGLASS BAPTISTRIES	2651	FOLDING CARTONS
3079	FIBERGLASS BATHTUB LINERS (MOTEL-HOTEL INDUSTRY)	2431	FOLDING DOORS
3079	FIBERGLASS BATHTUBS & SHOWER STALLS	2431	FOLDING DOORS, WOOD
3079	FIBERGLASS CANES	2651	FOLDING PAPER BOXES
3079	FIBERGLASS CHURCH SPIRES	2541	FOLDING WALL PARTITIONS
3949	FIBERGLASS FISHING ROD BLANKS	2087	FOOD COLORS
3079	FIBERGLASS HEATING MAT	3444	FOOD GRAINS DRYING STORAGE CONTAINERS
3079	FIBERGLASS PRODUCTS	3551	FOOD INDUSTRY MACHINES
3079	FIBERGLASS RELAXATION POOLS	2599	FOOD PROCESSING PLANT STEEL TABLES
3199	FIBERGLASS STOCK WHIPS	3639	FOOD WASTE DISPOSERS
3079	FIBERGLASS TANKS	3949	FOOTBALL DUMMIES
3079	FIBERGLASS TOPS FOR BOAT HOIST	3523	FORAGE WAGONS
3079	FIBERGLASS TUB & SHOWER WITH U	3462	FORGINGS
3792	FIBERGLASS UTILITY BODIES	3537	FORK LIFT TRUCKS
3523	FIELD CUBERS	3599	FORMED TUBING
3523	FIELD CULTIVATOR SPIKES	3496	FORMED WIRE PRODUCTS
3523	FIELD CULTIVATORS	3496	FORMED WIRE REINFORCEMENT SPACER
2329	FIELD SPORTSWEAR	2048	FORMULA FEED
3523	FIELD SPRAYERS	2899	FOUNDRY CORE BINDERS
3715	FIFTH WHEEL COMMERCIAL TRAILERS	3559	FOUNDRY EQUIPMENT, RAPID MULLERS & ROLLOVERS
3715	FIFTH WHEEL TRAILER (PICKUP TRUCK)	3559	FOUNDRY FLASKS
3589	FILLING STATION CHAMOIS WASHERS	3469	FOUNDRY LADLES
3569	FILTER MEDIA (WATER SOFTENER)	3559	FOUNDRY MOLDING MACHINES
3589	FILTER PLANT CONTROL PANELS	3559	FOUNDRY SAND RECLAIMING UNITS
3823	FILTRATION SYSTEMS, AIR PARTICLE	3951	FOUNTAIN PENS
2751	FINANCIAL PRINTING	3524	FOUR WHEEL DRIVE & CUSTOM BUILT GARDEN TRACTORS & ATTACHMENTS
3531	FINE GRADERS	3714	FOUR WHEEL DRIVE HUBS
3496	FINE WIRE CABLE	3523	FOUR WHEEL DRIVE LOADERS
3842	FINGER SPLINTS	3714	FOUR-WHEEL DRIVE PICKUP STEPS
3523	FINISHING HARROWS	3632	FREEZERS
3915	FINISHING OF MINIATURE PARTS	3432	FREEZELESS YARD HYDRANTS
3442	FIRE DOORS & FRAMES	3523	FRONT & REAR TRACTOR BLADES
3446	FIRE ESCAPES	3531	FRONT-END LOADERS
3321	FIRE HYDRANTS	3432	FROST-PROOF FARM HYDRANTS
2328	FIRE RESISTANT CLOTHING	3432	FROST-PROOF YARD HYDRANTS
2399	FIRE RESISTANT EMERGENCY BLANKETS PROTECTIVE CABLE COVERS	2017	FROZEN & LIQUID EGGS



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2038	FROZEN MEAT PIES DINNERS	3443	GRAIN BINS
2017	FROZEN POULTRY SPECIALTY PRODUCTS	3713	GRAIN BODIES
2017	FROZEN PRECOOKED FRIED CHICKEN	3523	GRAIN CHUTES
2013	FROZEN PRECOOKED MEAT PATTIES	3523	GRAIN CIRCULATOR
2016	FROZEN TURKEY PARTS	3523	GRAIN CLEANERS
3496	FRUIT JAR LIPTERS, HOLDERS & WRENCHES	3523	GRAIN DRIER HEAT LAMP
3714	FUEL FILTER, AUTOMOTIVE	3523	GRAIN DRIERS
3829	FUEL FLOWMETERS, AIRCRAFT	3523	GRAIN DRILLS
3999	FUR PELTS, DRESSED	3822	GRAIN DRYER CONTROLS
2869	FURFURAL	3444	GRAIN ELEVATOR CHUTES
3567	FURNACES, HEAT TREATING	3523	GRAIN GATES
3811	FURNACES, LABORATORY	3523	GRAIN HANDLING EQUIPMENT
3567	FURNACES, METAL MELTING	2085	GRAIN NEUTRAL SPIRITS
2511	FURNITURE	3448	GRAIN PITS
2842	FURNITURE CLEANER & POLISH	3551	GRAIN PROBE
2426	FURNITURE GRADE LUMBER	3551	GRAIN ROLLER MILLS
2426	FURNITURE LUMBER	3551	GRAIN SCALPER/CLEANER
2842	FURNITURE POLISH	3523	GRAIN SPREADERS
3823	FUSION & RESISTANCE WELDING CONTROLS	3523	GRAIN STIRRING MACHINE
	G	3535	GRAIN STORAGE EQUIPMENT
3949	GAPP HOOKS	3444	GRAIN STORING & DRYING BINS
3523	GALVANIZED HOG TROUGHS	3715	GRAIN TRAILERS
3479	GALVANIZING, HOT DIP	3523	GRAIN WAGONS
3423	GARAGE TOOLS	3715	GRAIN-STOCK COMBINATION GOOSENECK TRAILERS
3524	GARDEN TILLERS	3559	GRANULATORS (DRY OR WET)
3423	GARDEN TOOLS	3523	GRAPPLE FORK
3524	GARDEN WALKING TILLERS	3531	GRAPPLES
2392	GARMENT COVERS	3713	GRAVITY BOXES
3433	GAS & OIL FIRED HEATERS	3523	GRAVITY FLOW BOXES
3524	GAS POWERED EDGER-TRIMMERS	3535	GRAVITY ROLLER CONVEYORS
3823	GAS REGULATORS	3523	GRAVITY SWINE WATERERS
3499	GAS TANK CAPS & COVERS	3321	GRAY IRON & NI-HARD CASTINGS
3499	GAS TANK STANDS	2077	GREASE
3433	GAS-FIRED BURNERS	2011	GREASE
3293	GASKETS, INDUSTRIAL	3423	GREASE FITTING TOOLS
3293	GASKETS, OEM	3586	GREASE GUN FILLERS
3621	GASOLINE & DIESEL GENERATOR SETS	3523	GREASE GUN HOLSTERS
3443	GASOLINE TANKS	2421	GREEN OR AIR DRY NATIVE LUMBER
3429	GATE LATCHES	2875	GREENS BUILDING PEAT
3494	GATE VALVES	2771	GREETING CARD PUBLISHING
3523	GATES	3714	GRILL GUARDS
3545	GAUGES	3523	GRINDER MIXERS
3566	GEAR CASES	3523	GROOMING BRUSHES
3599	GEAR CUTTING & GRINDING	3728	GROUND SUPPORT EQUIPMENT
3586	GEAR LUBRICATION DISPENSER	3949	GUIDE WINDING MACHINE
3566	GEARS	3949	GUN CASES
3714	GEARS (13 T)	2426	GUNSTOCK BLANKS
2899	GELATIN	2851	GUNSTOCK EPOXY FINISH
3599	GENERAL MACHINING & GRINDING	3499	GUY ANCHOR
3041	GENERAL PURPOSE TEXTILE REINFORCED SMALL DIAMETER RUBBERHOSE	3949	GYM MATS
3499	GENERATOR CARTS	3949	GYMNASIUM EQUIPMENT
3825	GENERATOR TEST BENCHES	3949	GYMNASTIC HORSES
3622	GENERATOR, ENGINE & SPECIAL MOTOR CONTROL PANELS	3275	GYPSUM WALLBOARD, LATH, SHEATHING & PLASTER
3621	GENERATORS, ELECTRIC		H
2013	GERMAN & ITALIAN SALAMI, PEPPERONI	3991	HAIR BRUSHES
2842	GERMICIDES & DISINFECTANTS	2013	HAM PATTIES
3523	GESTATION STALLS	2013	HAMBURGER (BULK & PATTIES)
3549	GIANT TIRE CHANGER	3523	HAMMERMILL HAMMERS, SCREENS & HAMMER RODS
3714	GLARE GUARDS (SUN VISORS)	3531	HAMMERMILL PARTS
2842	GLASS & CHROME CLEANER	3523	HAMMERMILLS, PORTABLE & STATIONARY
3231	GLASS SLIDING DOORS	2841	HAND CLEANERS
3931	GLOCKENSPIEL BARS	3961	HAND CRAFTED JEWELRY
3151	GLOVES, LEATHER	3423	HAND DIGGING TROWELS
3949	GLOVES, SPORTS	3484	HAND GUN WRIST ATTACHMENT
2046	GLUTEN FEED	3484	HAND GUNS
2046	GLUTEN MEAL	3586	HAND OPERATED GREASE GUNS
3469	GOLD PANS	3563	HAND POWER WASHERS
3079	GOLF BAG BOTTOMS	3991	HAND SCRUB BRUSHES
3799	GOLF CARS	3423	HAND SERVICE TOOLS
2392	GOLF CLOTHS	3423	HAND SERVICE TOOLS, PUNCHES, CHISELS, STAR DRILLS & PRY BARS
3949	GOLF COURSE EQUIPMENT	3423	HAND SOIL PROBES
3949	GOLF GLOVES	3423	HAND TOOLS
2875	GOLF GREENS TOP DRESSING	3949	HAND TRAPS FOR CLAY BIRD SHOOTING
3949	GOLF, HANDBALL & CURLING GLOVES	3537	HAND TRUCKS
3715	GOOSENECK TRAILERS	3171	HANDBAGS, LEATHER
3499	GOPHER TRAPS	3949	HANDBALL GLOVES
3523	GRAIN AUGERS	3429	HANDY CLAMP
3523	GRAIN BIN AIRFLOW TUBES	3559	HARD CAPSULE MACHINE
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2426	HARDWOOD FURNITURE SQUARES & LUMBER	2099	HONEY BOTTLED & BULK
2426	HARDWOOD INDUSTRIAL LUMBER	3551	HONING MACHINES
2421	HARDWOOD LUMBER	3423	HOOP BUFFER, CHISEL & NIPPERS
2448	HARDWOOD PALLETS	3443	HOPPER BINS
3523	HARROW CARTS	3523	HOPPER BOTTOM GRAIN TRAILER
3523	HARROW SECTIONS	3444	HOPPERS
3523	HARVESTING MACHINERY	3443	HOPPERS
3523	HAY BALE MOVING EQUIPMENT	3559	HORIZONTAL CHEMICAL & PLASTIC MIXERS
3523	HAY BUNKS	3551	HORIZONTAL FOOD MIXERS
3523	HAY CONDITIONERS	3651	HORNS
3523	HAY CUBERS	3715	HORSE & LIVESTOCK TRAILERS
3523	HAY FEED BUNK, ROUND, FOR LARGE BALES	3523	HORSE HAY FEEDERS
3523	HAY FEEDERS	3523	HORSE STALLS
3523	HAY GRINDERS	3715	HORSE TRAILERS
3523	HAY HOOKS	3949	HORSEMAN'S GLOVES
3523	HAY STACKERS	2035	HORSERADISH
3523	HAYSTACK MOVERS	3462	HORSESHOES
2844	HEALTH & BEAUTY AIDS	3429	HOSE CLAMPS (HIGH PRESSURE)
3443	HEAT EXCHANGERS	3432	HOSE NOZZLES
2394	HEAT HOUSER & TRACTOR CAB	2761	HOSPITAL FORMS
3585	HEAT PUMP	3589	HOT CHOCOLATE DISPENSER (RESTAURANT TYPE)
3443	HEAT TRANSFER PRODUCTS	3479	HOT GOLD LEAF EMBOSSING
3398	HEAT TREATED ALLOY PARTS	3639	HOT WATER HEATERS
2048	HEAT TREATED PROTEIN	3469	HOUSEWARES
3469	HEAT TREATED STAMPINGS	3499	HUBS
3567	HEAT TREATING FURNACES	3421	HUNTING & FILET CHOPPERS
3714	HEATER CORES, AUTOMOTIVE	2329	HUNTING CLOTHING
3433	HEATERS FOR BIN DRYING AND CONDITIONING	3949	HUNTING GLOVES & MITTENS
3714	HEAVY DUTY AIR TANK BUMPER	2040	HYBRID SEED CORN
3499	HEAVY DUTY BICYCLE TYPE WHEELS	3531	HYDRAULIC BACKHOES & EXCAVATORS
3443	HEAVY DUTY RADIATORS	3499	HYDRAULIC COMPONENTS
3714	HEAVY DUTY TRANSMISSIONS	3536	HYDRAULIC CRANES- TRUCK MOUNTED
3531	HEAVY EQUIPMENT PARTS	3599	HYDRAULIC CYLINDERS
3532	HEAVY MEDIA SEPARATION PLANTS	3599	HYDRAULIC CYLINDERS (OEM)
3493	HELICAL SPRINGS	3429	HYDRAULIC FITTINGS
2879	HERBICIDES	3537	HYDRAULIC FORK LIFT TRAILER (MATERIALS HANDLING)
2099	HERBS & SEEDS	3561	HYDRAULIC HAND PUMPS
2011	HIDES	3536	HYDRAULIC HOISTS
2077	HIDES	3569	HYDRAULIC JACK STAND
3421	HIGH CARBON STEEL SPECIAL PURPOSE KNIVES	3531	HYDRAULIC LOG-LOADERS
2046	HIGH FRUCTOSE CORN SYRUP	3531	HYDRAULIC MOBILE & ROUGH TERRAIN CRANES
3519	HIGH HORSEPOWER ENGINES	3569	HYDRAULIC MOTORS
3563	HIGH PRESSURE CATTLE SPRAYER	3325	HYDRAULIC PARTS
3563	HIGH PRESSURE PORTABLE CLEANING EQUIPMENT	3589	HYDRAULIC PIT CLEANER
3563	HIGH PRESSURE POWER WASHERS	3523	HYDRAULIC POST DRIVER
3561	HIGH PRESSURE PUMPS	3569	HYDRAULIC POWER PACK
3443	HIGH PRESSURE STEAM BOILERS & ACCESSORY EQUIPMENT	3542	HYDRAULIC PRESSES
3563	HIGH PRESSURE WASHER	3561	HYDRAULIC PUMPS
3563	HIGH PRESSURE WATER BLAST MACHINES	2394	HYDRAULIC SLEEVES
3561	HIGH PRESSURE-LOW VOLUME PUMPS	3714	HYDRAULIC SYSTEMS FOR PICKUP TRUCKS
3313	HIGH SILICON SILVERY PIG IRON	3531	HYDRAULIC TELESCOPIC EXCAVATORS
3545	HIGH SPEED STEEL CUTTING TOOLS	3523	HYDRAULIC TRANSPORT FOR PLANTERS
3423	HIGH WINDOW WASHERS (EXTERIOR)	3531	HYDRAULIC TRUCK CRANES
3499	HIGHWAY TRIPOD STANDS	3599	HYDRAULIC TUBING & FITTINGS
3499	HIGHWAY TRIPOD STANDS, ROAD BLOCKS SAFETY FLAGS	3494	HYDRAULIC VALVES
3429	HINGES	3523	HYDRAULIC WAGON HOIST
3523	HITCH PINS	3531	HYDRAULIC WINCHES
3799	HITCH PINS	3714	HYDROMECHANICAL TRANSMISSIONS
3714	HITCHES	3537	HYDROSTATIC LOADERS
2831	HOG & CATTLE VACCINE	3714	HYDROSTATIC TRANSMISSIONS
3841	HOG BACKFAT & LOIN MEASURING DEVICE		I
3448	HOG BROODER HOUSE	3452	I-BOLTS
3523	HOG BUILDING EQUIPMENT	3531	ICE CONTROL SPREADERS
2011	HOG CARCASSES	3551	ICE CREAM FREEZERS
3523	HOG CATCHER	3585	ICE MACHINES
3523	HOG CATCHING CHUTE	3423	ICE SCRAPER
2452	HOG CONFINEMENT BUILDINGS	3079	ICE SCRAPERS
3523	HOG FARROWING CRATES	3861	IDENTIFICATION CAMERAS
3523	HOG FARROWING EQUIPMENT	2087	IMITATION FLAVORS
3523	HOG FEEDERS	3433	INCINERATORS
3523	HOG GATING	3079	INDEXES
3523	HOG HOUSE VENTILATING SYSTEMS	3662	INDOOR & OUTDOOR TV ANTENNAS
3523	HOG PANELING	3949	INDOOR SHOTS & DISCUSES
3523	HOG PANS	3398	INDUCTION HARDENING
3523	HOG RINGERS	3531	INDUSTRIAL & CONSTRUCTION EQUIPMENT
3523	HOG RINGS	3443	INDUSTRIAL AIR TO AIR COOLERS
2011	HOG SLAUGHTER	2328	INDUSTRIAL APRONS, SLEEVES & BIBS
2048	HOG SUPPLEMENTS	3991	INDUSTRIAL BRUSHES (SHEET, DISC, ROLL, BELT, & CYLINDER)
3523	HOG TROUGHS & PANS	3622	INDUSTRIAL CONTROLS
3523	HOG WATERING EQUIPMENT	3823	INDUSTRIAL CONTROLS CARD LOGIC
3523	HOG WATERING VALVE	3824	INDUSTRIAL COUNTER
3536	HOISTS		
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3991	INDUSTRIAL FLOOR BROOMS	2339	LADIES APPAREL
3293	INDUSTRIAL GASKETS	2011	LAMB
3443	INDUSTRIAL OIL COOLERS	3079	LAMINATED PHENOLIC GEAR BLANKS, WEAR RINGS & PULLEYS
3519	INDUSTRIAL RADIATORS	2651	LAMINATED PREPRINTED CONTAINERS
3823	INDUSTRIAL READ-OUTS	3999	LAMP SHADES
3823	INDUSTRIAL REGULATORS	3645	LAMPS
3499	INDUSTRIAL SAFETY SCREENS & GLOVE HEAT PROTECTORS	3915	LAPIDARY CUTTING OF PRECIOUS & SEMI-PRECIOUS STONES
2399	INDUSTRIAL SEWING	2011	LARD
2399	INDUSTRIAL SLINGS	2393	LAUNDRY BAGS
3643	INDUSTRIAL STEP SWITCHES	3431	LAUNDRY TUBS
3823	INDUSTRIAL THERMOMETERS	3563	LAWN & GARDEN POWER SPRAYERS
3873	INDUSTRIAL TIMERS	3563	LAWN & GARDEN SPRAYERS
3537	INDUSTRIAL TRACTORS	3524	LAWN & GARDEN TRACTORS
3715	INDUSTRIAL TRAILERS	3524	LAWN & WEED CUTTER
3561	INDUSTRIAL WATER PUMPS	3423	LAWN BROOM
2399	INDUSTRIAL WIPING CLOTHS	3524	LAWN MOWER BLADES
2077	INEDIBLE GREASE & TALLOW	3423	LAWN MOWER REPAIR TOOLS
2011	INEDIBLE OIL	3524	LAWN MOWERS-PUSH & 8 HP RIDING
2011	INEDIBLE TALLOW	3446	LAWN ORNAMENTS, ALUMINUM
3079	INJECTION MOLDED GAS PIPE FITTINGS	3432	LAWN SPRINKLERS
3079	INJECTION MOLDED PLASTICS	3691	LEAD ACID BATTERIES
3079	INJECTION MOLDING	3949	LEADERS
3523	INSECTICIDE DISTRIBUTING EQUIPMENT	3531	LEADS & FOLLOW BLOCKS
2879	INSECTICIDES & RODENTICIDES	3172	LEATHER & NYLON LACE
3714	INSIDE BUG SCREENS	3172	LEATHER & NYLON WATCH BANDS
2099	INSTANT FOOD PRODUCTS	3999	LEATHER & WOOL NOVELTIES
3551	INSTANT PROTEIN EXTRUDER	3151	LEATHER DRESS & WORK GLOVES
2452	INSULATED CEILING & WALL PANELS	3949	LEATHER GUN SLINGS STRAPS
3231	INSULATED GLASS	3171	LEATHER HANDBAGS
2329	INSULATED JACKETS	3172	LEATHER LUGGAGE TAGS
2649	INSULATION, CELLULOSE	3172	LEATHER SAFETY CHAIN "TRUCKER" WALLETS
3443	INTERCOOLERS	2075	LECITHIN
2641	INTERFOLDED TISSUE DELICATESSEN PAPERS	3993	LEGEND PLATES
2869	INTERMEDIATE ORGANIC CHEMICALS	2751	LETTERHEADS
3519	INTERNAL COMBUSTION ENGINES (STATIONARY GAS)	3811	LETTERING GUIDE
3479	INVENTORY CONTROL TAGS	2751	LETTERPRESS PRINTING
2392	IRONING BOARD PAD & COVERS	3551	LEVEL FILLERS
3622	IRRIGATION CONTROLLERS	2782	LIBRARY BOOK BINDING MATERIALS
3561	IRRIGATION PUMPS	3429	LID LIFTING TOOL
3494	IRRIGATION VALVES	3811	LIFE SUPPORT SYSTEMS
3841	IV ARMBOARDS	3523	LIFT HARROW
	J	3537	LIFT TRUCKS
3452	J-BOLTS	3645	LIGHT FIXTURE PARTS
3569	JACK SYSTEM	3645	LIGHT FIXTURES, EXTERIOR
2329	JACKETS, INSULATED	3569	LIGHT INDUSTRIAL EQUIPMENT
2033	JELLIES & JAMS	3523	LIME & FERTILIZER SPREADERS
2381	JERSEY, LEATHER PALM GLOVES	2842	LIME REMOVER
3559	JEWELERS FACETING MACHINERY & CRAFTS TOOLS	3274	LIME, AGRICULTURAL
3961	JEWELRY, COSTUME	3494	LINE STRAINERS
3961	JEWELRY, HAND CRAFTED	3555	LINOTYPE SLUGS
3544	JIGS & FIXTURES	2099	LIQUID & CREAMED HONEY
2711	JOB PRINTING	2875	LIQUID & DRY FERTILIZER
2752	JOB PRINTING	2841	LIQUID DETERGENTS
2751	JOB PRINTING	3443	LIQUID FEED TANKS
3599	JOB SHOP	2048	LIQUID FEEDS
3599	JOB WELDING	2875	LIQUID FERTILIZER
3444	JUNCTION BOXES	3443	LIQUID FERTILIZER APPLICATOR TANKS
2511	JUVENILE FURNITURE	3559	LIQUID FERTILIZER MIXER
	K	2087	LIQUID FLAVORINGS
2426	KILN DRIED FURNITURE STOCK	2842	LIQUID FLOOR FINISHES
2421	KILN DRIED HARDWOOD LUMBER	2842	LIQUID FLOOR WAXES
2421	KILN DRIED, GREEN & PLANED LUMBER	3823	LIQUID LEVEL CONTROLLERS
2013	KIPPERED BEEF SAUSAGE	2875	LIQUID LIME SUBSTITUTE
2431	KITCHEN CABINETS	3443	LIQUID MANURE TANKS
2434	KITCHEN CABINETS	3551	LIQUID PROTEIN SUPPLEMENT MIXER
3421	KNIFE SHARPENING STEELS	3559	LIQUID RUBBER MOLDING EQUIPMENT
3172	KNIFE SHEATHS	2841	LIQUID SOAPS
2259	KNIT GLOVES & MITTENS	2875	LIQUID SPECIALTY FERTILIZERS
2252	KNIT SOCKS	3523	LIQUID SUPPLEMENT FARM TANKS
2011	KOSHER BEEF PRODUCTS	2842	LIQUID WAX REMOVER SOLVENT
	L	3523	LISTER REPAIR POINTS
2751	LABELS	2752	LITHOGRAPHIC PRINTING
3811	LABORATORY FURNACES	3079	LITTER BAGS
3811	LABORATORY HOT PLATES	3531	LIVE POWER TAKE OFF (HYDRAULIC & MECHANICALLY DRIVEN EQUIPMENT)
3811	LABORATORY LIGHT	3523	LIVESTOCK & HAY MOVING EQUIPMENT
2869	LACTIC ACID	3713	LIVESTOCK BODIES
2499	LADDERS	2048	LIVESTOCK FEED
		3523	LIVESTOCK FEEDERS & WATERERS (STEEL)
		3523	LIVESTOCK FEEDING & WATERING EQUIPMENT
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3523	LIVESTOCK POLLUTION CONTROL EQUIPMENT	3551	MEAT & POULTRY PROCESSING EQUIPMENT
2048	LIVESTOCK PRE-MIXES, CONCENTRATES & YEAST CULTURES	2099	MEAT BINDERS, TENDERIZERS & EXTENDERS
3841	LIVESTOCK PREGNANCY TESTING DEVICE	3551	MEAT HOOKS
3523	LIVESTOCK SALT FEEDER	3551	MEAT PACKING PLANT EQUIPMENT
3576	LIVESTOCK SCALES	3551	MEAT PROCESSING EQUIPMENT
2048	LIVESTOCK SUPPLEMENTS	2077	MEAT SCRAPS
3715	LIVESTOCK TRAILERS	2011	MEAT SCRAPS
3523	LIVESTOCK WATERER TANK VALVE	2099	MEAT SEASONINGS & CURES
3523	LIVESTOCK WATERING EQUIPMENT	3551	MEAT SKINNING MACHINE
3715	LIVESTOCK, GRAIN & FLATBED SEMITRAILERS	3361	MEAT TENDERIZING TOOL
3429	LOAD BINDERS	3444	MECHANIC TOOL CHESTS, ROLL CABS & TOOL TRAYS
3523	LOADING CHUTE	3523	MECHANICAL FEEDERS
3452	LOCK PINS	3523	MECHANICAL GRAIN PROBE
3469	LOCKABLE DRUG TRANSPORT BASKETS	3523	MECHANICAL HAND DETASSELER
3531	LOG CHIPPERS	3951	MECHANICAL PENCILS
3559	LOG-SPLITTERS	3713	MECHANICAL SERVICE TRUCK
2421	LOGS	3537	MECHANICS CREEPERS
2411	LOGS	3423	MECHANICS HAND TOOLS
3541	LONG STROKE HORIZONTAL HONING MACHINE	3531	MEDIAN BARRIER SLIPFORMERS
3651	LOUDSPEAKERS	2541	MEDICAL CABINET-WALL & FIXTURES
3531	LOW SLUMP CONCRETE FINISHERS	2599	MEDICAL CART
3825	LOW VOLTAGE CIRCUIT TESTER	3573	MEDICAL COMPUTERS
3715	LOWBOY GOOSENECK TRAILERS	3079	MEDICATION BINS
3599	LP & NATURAL GAS CARBURETORS	2599	MEDICATION CARTS
3823	LP GAS PRESSURE REGULATORS, VAPORIZERS & ZERO GOVERNORS	3841	MEDICATION DISPENSER
2992	LUBRICATING OILS & GREASES	3469	MEDICATION TRAYS
3452	LUBRICATION EQUIPMENT FITTINGS	2352	MEN'S CLOTH CAPS
3713	LUBRICATION TRUCKS	2329	MEN'S JACKETS
3429	LUGGAGE RAILS (AUTOMOTIVE)	2327	MENS & BOYS SLACKS
3172	LUGGAGE TAGS, LEATHER	3648	MERCURY VAPOR LIGHT FIXTURES
3161	LUGGAGE, CANVAS	2099	MERINGUE POWDERS
3161	LUGGAGE, SOFT-SIDED	2099	MERINGUE STABILIZERS
2421	LUMBER	3448	MESH WOVEN SWINE PRODUCTION FLOORING
2013	LUNCH MEATS	3448	METAL BUILDINGS
3949	LURES	2599	METAL CABINETS
	M	3542	METAL COIL PROCESSING EQUIPMENT
3499	MACHINE BASE UNIT (STEEL)	3599	METAL CONDENSOR BRUSHES
3499	MACHINE BASES	3411	METAL CONTAINERS FOR FOOD PRODUCTS
3991	MACHINE OPERATORS NYLON BRUSHES	3444	METAL CULVERT PIPE
3599	MACHINE SHOP, JOBBING & REPAIR	3541	METAL CUTTING BAND SAWS
3541	MACHINE TOOL ACCESSORIES	3629	METAL DISINTEGRATORS
3542	MACHINE TOOLS	3275	METAL EDGE ROOF PLANK
3599	MACHINE WORK, JOBBING & PRODUCTION	3444	METAL FABRICATION
3599	MACHINED KNIVES	3499	METAL FABRICATIONS
3599	MACHINED PARTS	3599	METAL FLUE BRUSHES & SCRAPERS
3599	MACHINED PARTS & COMPONENTS FOR THE TRADE	3542	METAL FORMING EQUIPMENT
3559	MACHINES	3499	METAL GRAIN GATES
3599	MACHINING	3567	METAL MELTING FURNACES
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2789	MAGAZINE BINDERS	2522	METAL OFFICE FURNITURE
2721	MAGAZINES	3565	METAL PATTERNS
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3369	MAGNESIUM SAND CASTINGS	3823	METAL STAMPING CONTROLS
3993	MAGNETIC & PLASTIC SIGNS	2514	METAL TABLES
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3714	MAGNETIC PLUGS	3613	METAL-CLAD INDOOR OR OUTDOOR SWITCHGEAR
3993	MAGNETIC SIGNS	3811	METROLASER SYSTEM
3811	MAGNETIC STIRRER	3825	MICRO AMMETERS
3469	MAIL BOXES	3573	MICRO-PROCESSOR SYSTEMS
2842	MAINTENANCE SANITATION PRODUCTS	3651	MICROPHONES
2337	MAJORETTE UNIFORMS	3823	MICROPROCESSORS (INDUSTRIAL CONTROLS)
3322	MALLEABLE & PEARLITIC CASTINGS	3999	MICROTONE KNIFE STROPS
2761	MANIFOLD BUSINESS FORMS	3589	MICROWAVE OVEN
3496	MANUAL CONTROLS (CABLE)	3079	MICROWAVE OVEN GASKET
3523	MANURE SPREADERS	3441	MICROWAVE PASSIVE REFLECTOR
3562	MARINE BEARINGS	3494	MILK INLET VALVES
3361	MARINE BOAT CASTINGS	2842	MILKING EQUIPMENT CLEANING CHEMICALS
2842	MARINE POLISH	3523	MILKING PARLOR STALLS
3951	MARKING PENS	3825	MILLIAMMETERS
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3546	MASONRY SAWS	3523	MILU GUARDS
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3537	MATERIALS HANDLING EQUIPMENT	3714	MINI GUARDS
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2392	MATRESS COVERS	3999	MINIATURES
2515	MATRESSES	3824	MINUTE TIMERS
2048	MEAT & BONE MEAL	2399	MISC. NYLON-POLYESTER BELTING PRODUCTS
2011	MEAT & BONE MEAL	3662	MISSILES & SPACE FLIGHT INSTRUMENTS
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2451	MOBILE SIGNS		
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3944	MODEL AIRPLANE KITS	2048	OATS BY-PRODUCTS
3565	MODELS	3293	OEM GASKET MATERIALS
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3792	MODULAR PICKUP COVERS (FIBERGLASS)	2782	OFFICE FORMS
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3523	MOLASSES CATTLE FEEDERS	3825	OHM METER TESTER
3559	MOLD HANDLERS	3599	OIL & GASOLINE FILTERS
3523	MOLDBOARD PLOW REPLACEMENT & REPAIR PARTS	3443	OIL & GASOLINE STORAGE TANKS
3523	MOLDBOARD SHINS	3443	OIL COOLERS
3069	MOLDED & EXTRUDED MECHANICAL RUBBER PRODUCTS	3469	OIL FILTER END CAPS
3079	MOLDED PLASTIC PARTS	3433	OIL HEATER
3079	MOLDED PLASTIC SUN HELMETS	3569	OIL HOLE COVERS
3559	MOLDING MACHINES	3599	OIL HYDRAULIC CYLINDERS, VALVES & ROTARY JOINT MANIFOLDS
3559	MOLTEN METAL TRANSPORT LADLE	3714	OIL PUMP, AUTOMOTIVE
3313	MOLYBDENUM CONCENTRATE	3532	OIL WELL PRESSURE CONTROL EQUIPMENT
3295	MORTAR MIX, PAINT FILLER & PATCHING MATERIAL INGREDIENTS	2013	OLD WORLD GERMAN SAUSAGE
3792	MOTOR HOMES	2761	ONE-TIME CARBON BUSINESS FORMS
3792	MOTOR HOMES (MINI)	3832	OPTICAL MARK READERS
3429	MOTOR LOCK	3931	ORGAN PARTS (PIPE, ELECTRONIC & REED)
3613	MOTOR STARTING RELAYS	2821	ORIENTED POLYOLEFIN FILM
3751	MOTORCYCLE (ATV)	3446	ORNAMENTAL IRON
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3549	MOTORCYCLE FRAME STRAIGHTENER	3825	OSCILLISCOPE & DISTRIBUTOR SCOPE, AUTOMOTIVE
3792	MOTORCYCLE CAMPING TRAILER	3499	OUTBOARD MOTOR STANDS
3429	MOUSE TRAP	3519	OUTBOARD MOTORS
3429	MOUSE TRAP DROWNING ATTACHMENT	3993	OUTDOOR BILLBOARDS
3079	MOUSE TRAP PARTS	3645	OUTDOOR LIGHTING
3523	MOWER PARTS (KNIFES, SECTIONS, GUARDS & WEAR PLATES)	3631	OUTDOOR PARK FIREPLACE GRILLS
3499	MOWER WHEELS	3269	OVENWARE
2022	MOZZARELLA, CREAM, PROVOLONE & ROMANO CHEESE	3535	OVER-TRACK CAR UNLOADERS
3452	MUFFLER CLAMPS	3448	OVERHEAD BINS
3523	MULCH TILLER	3536	OVERHEAD CRANES
3523	MULCHERS	3536	OVERHEAD MONORAIL MATERIAL HANDLING EQUIPMENT
2421	MULCHING MATERIAL	3714	OVERLOAD TAG AXLE
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2643	MULTI WALL PAPER BAGS, POLYETHYLENE BAGS & RELATED PRODUCTS	3811	OZONE SONDES
3433	MULTI- FUEL BURNERS	3811	OZONE TEST CHAMBERS
2752	MULTI-COLOR IRON-ON TRANSFERS		P
3662	MULTI-SET COUPLERS	2099	PACKAGED & BULK TEA
3679	MULTILAYER CIRCUIT BOARDS	2875	PACKAGED HYPNUM PEAT MOSS & BLACK CULTIVATED PEAT
2643	MULTIWALL PAPER BAGS	2099	PACKAGED POPCORN
3949	MUNICIPAL & RESIDENTIAL SWIMMING POOLS	2875	PACKAGED POTTING SOILS & POTTING & PLANTING MIXES
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2741	MUSIC PUBLISHING	3079	PACKAGING POUCHES
	N	3499	PACKING HOUSE EQUIPMENT, STAINLESS STEEL
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3993	NAME PLATES	3586	PAIL GREASE GUNS
3079	NAME TAGS	2851	PAINT & COATINGS
3993	NAMEPLATES	2851	PAINT GRAINING INK
2421	NATIVE DIMENSIONAL LUMBER	2851	PAINT REMOVER
2411	NATIVE HARDWOOD VENEER LOGS	3589	PAINT SHAKER
2421	NATIVE ROUGH LUMBER	2851	PAINTS
3811	NAVIGATION EQUIPMENT	2448	PALLETS
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3523	NEW & REBUILT HAMMERMILL FANS	3523	PANEL GATES
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3341	NICKEL ALLOY INGOT	3949	PARALLEL BARS
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3523	NIPPLE SWINE WATERERS	2531	PARK BENCHES
2099	NO-CALORIE SWEETENER	2531	PARK EQUIPMENT & FURNITURE
2023	NON-FAT DRY MILK POWDER	3275	PARTITION TILE
3341	NONFERROUS ALLOYS	2541	PARTITIONS
3369	NONFERROUS CASTINGS	2751	PARTS & PRICE LISTS
3999	NOVELTIES	3599	PARTS MACHINING
3432	NOZZLES & FAUCETS	3544	PATTERNS
3429	NOZZLES FOR INDUSTRIAL USE	3531	PAVERS
3443	NUCLEAR CONTAINMENT COMPONENTS	2875	PEAT MOSS, HYPNUM
3479	NUMBERED METAL TAGS	2782	PEGBOARD ACCOUNTING SYSTEMS
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3551	PELLETIZER (MOBILE)	3079	PLASTIC FINISHING
3999	PELTS, FUR	3944	PLASTIC FLYING SAUCER TOYS
3951	PEN SETS	3523	PLASTIC HOG FEEDERS & WATERERS
3952	PENCILS	3079	PLASTIC IN-CAP FOR UPPER END OF FARM DRAINAGE SYSTEMS
2013	PEPPERONI	3079	PLASTIC INJECTION HOLDING
2013	PEPPERONI SAUSAGE	3499	PLASTIC INJECTION MOLDS
2643	PERFORATED POLYETHYLENE BAGS	2541	PLASTIC LAMINATE CABINETS
3361	PERMANENT MOLD ALUMINUM CASTINGS	3079	PLASTIC LAMINATE CASEWORK
3544	PERMANENT MOLD DIES	3079	PLASTIC LAMINATED ENGRAVED SIGNS
3544	PERMANENT MOLDS	3079	PLASTIC LAMINATES (INDUSTRIAL)
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2047	PET FOODS	3544	PLASTIC MOLD DIES
3499	PET FOUNTAINS	3079	PLASTIC MUSEUM TYPE REPLICAS
3269	PEWTER-TONE PLATES	2821	PLASTIC RESINS
3559	PHARMACEUTICAL MACHINERY	3079	PLASTIC SEPTIC TANKS, METER PITS & SUMP WELLS
3573	PHARMACY DATA SYSTEM	3079	PLASTIC SHEET
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2791	PHOTO COMPOSITION TYPE SET (COMPUTER)	3079	PLASTIC SHUTTERS
2791	PHOTO DISPLAY HEADLINES	3079	PLASTIC SKELETAL REPLICAS
2795	PHOTO REPRODUCTION NEGATIVES	3079	PLASTIC SLATS
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3861	PHOTOGRAPHIC PRINT WASHERS & DRYERS	3079	PLASTIC SLIP-ON LABELS
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3792	PICKUP CAMPERS & TOPPERS	3079	PLASTIC THREADED PIPE FITTINGS
3792	PICKUP COVERS	3079	PLASTIC TRAYS & BUBBLES
3714	PICKUP LIFT GATE	3544	PLASTISOL MOLDS
3523	PICKUP RACKS WITH ROLL GATE	3443	PLATE & SHEET FABRICATIONS
3714	PICKUP RUNNING BOARDS	2795	PLATE MAKING
3523	PICKUP STOCK RACKS	3471	PLATED THROUGH HOLES
3079	PICKUP TOOL BOX	3931	PLAYER PIANO PARTS
3792	PICKUP TOPPER	3949	PLAYGROUND APPARATUS
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3792	PICKUP TRUCK COVERS	3421	PLYWOOD KNIVES
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2514	PICNIC TABLE FRAMES	3499	PNEUMATIC DRIVE-UP BANKING SYSTEM
2511	PICNIC TABLES & BENCHES	3499	PNEUMATIC SWIVELS
2531	PICNIC TABLES & PARK BENCHES	3993	POINT OF PURCHASE FIBER OPTIC SIGNS
2099	PIE FILLINGS	3291	POLISHING COMPOUNDS
3499	PIE IRONS	2842	POLISHING COMPOUNDS FOR GEMSTONES
3523	PIG GRIPPING DEVICE	3589	POLLUTION & WATER FILTRATION EQUIPMENT
3523	PIG NURSERY PENS	3589	POLLUTION CONTROL EQUIPMENT
2011	PIG SKINS	3811	POLLUTION MONITORING EQUIPMENT (AIR)
3523	PIG WATERERS & FEEDERS	3079	POLYETHYLENE & POLYVINYL CHLORIDE EXTRUDED PLASTIC PIPES
3531	PILE HAMMERS	2298	POLYETHYLENE & ROPE LARIATS
2392	PILLOW STUFFING, NYLON & POLYESTER	3199	POLYETHYLENE HALTERS, BRIDLES, LEADS, WHIPS & STALL ROPES
2392	PILLOWS, NYLON & POLYESTER		
2393	PIN BAGS	3841	POLYP CLAMP
3541	PIN FITTING BORING MACHINE	3079	POLYURETHANE DRIVE BELTS
3325	PINS	3079	POLYURETHANE INJECTION MOLDING
3079	PINS & BADGES (PLASTIC)	2099	POPCORN
3079	PIPE FITTINGS	3269	PORCELAIN
3599	PIPELINE BATCHING UNITS	2011	PORK
3599	PIPELINE CLEANING UNITS	2032	PORK & BEANS
3599	PIPELINE GAUGING UNITS	2011	PORK BY-PRODUCTS
3561	PISTON PUMPS	2011	PORK CARCASSES
3432	PITLESS ADAPTER	2011	PORK CUTS & FABRICATED PRODUCTS
3499	PITLESS ADAPTERS (FOR WELLS)	2011	PORK SAUSAGE
3999	PLANETARIUM, PROJECTOR & GEODESIC DOME	2013	PORK SAUSAGE CHUBS & PATTIES
2421	PLANING MILLS	2899	PORK SKIN GELATIN
2875	PLANT FOOD CARTRIDGES	3523	PORTABLE & TRANSPORT AUGERS
2879	PLANT GROWTH STIMULANT	3645	PORTABLE BED LAMPS
3523	PLANTER ATTACHMENT KIT	3569	PORTABLE CAR CRUSHER
3523	PLANTER HARROW	2451	PORTABLE CLASSROOMS OFFICES
2875	PLANTER MIX	3523	PORTABLE CORRALS
3523	PLANTER TRANSPORT	3532	PORTABLE CRUSHING & SCREENING EQUIPMENT
3523	PLANTER-MARKERS (HYDRAULIC)	3811	PORTABLE DRAWING BOARDS
3523	PLANTER-TILLER	3546	PORTABLE ELECTRIC & AIR TOOLS
2875	PLANTING FORMULA FOR STARTING SEEDS OR PLANTS	3523	PORTABLE GRAIN AUGER
3544	PLASTIC & ALUMINUM DIES	3563	PORTABLE HIGH PRESSURE SPRAYER
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3079	PLASTIC BLOWMOLDED PRODUCTS	3576	PORTABLE LIVESTOCK SCALES
3079	PLASTIC BOXES	3433	PORTABLE OIL-FIRED SPACE HEATERS
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3079	PLASTIC CONTAINERS & LIDS	3433	PORTABLE SPACE HEATERS
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2842	POWDERED CARBON DEPOSIT CLEANER	3561	PUMPS, WATER SYSTEMS
3469	POWDERED METAL CHAIN SPROCKETS	3544	PUNCH PRESS
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3652	PRE-RECORDED MASTER TAPES		R
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3433	PRECISION NOZZLES FOR OIL BURNERS	3523	RAISED DECK FARROWING STALL FLOORS
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2869	PRESERVATIVES	3861	RANDOM ACCESS SLIDE PROJECTORS
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3563	PRESSURE CLEANERS	3999	RAZOR HONES & SHARPENING STONES
3823	PRESSURE GAUGE PROTECTORS	3999	RAZOR STROPS
3823	PRESSURE GAUGES	2511	READY-TO-FINISH FURNITURE
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3993	PRESSURE SENSITIVE SIGNS	3714	REAR STATION WAGON WINDOW DEFLECTORS
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3011	RETREAD RUBBER	2751	SANDWICH WRAPPERS (PRINTED WAXED PAPER & PRINTED FOIL)
2399	RIBBON AWARDS	2842	SANITIZERS
2399	RIBBON BADGES	3442	SASH BALANCES
3523	RIDGER ATTACHMENT FOR CHISEL PLOW	2431	SASH, DOORS, FRAMES SPECIAL MILLWORK
3199	RIDING CROPS	2011	SAUSAGE
3949	RIFLE SLINGS	2013	SAUSAGE
3949	RIPFLAG, FOOTBALL BELTS	2421	SAWDUST
3423	RIPPING & WRECKING BARS	2421	SANDUST LIVESTOCK BEDDING
3531	ROAD BASE MIXERS	3944	SCALE MODEL TOYS
3559	ROBOT FEEDERS FOR INDUSTRIAL SEWING MACHINES	3999	SCENTED LAMP OIL
3532	ROCK CRUSHERS (STATIONARY)	3713	SCHOOL BUS BODIES
2851	ROCK HARD WATER PUTTY	3811	SCHOOL COMPASS
3523	ROCKLIFT	2782	SCHOOL FORMS
3541	ROD RECONDITIONING MACHINE	2782	SCHOOL RECORD BOOKS
3949	RODS	3448	SCIENTIFIC PLANT GROWTH LABORATORIES
2643	ROLL FORM	3949	SCOREBOARDS, ELECTRIC
3523	ROLL PROTECTED TRACTOR CABS	3993	SCREEN PROCESSED ADVERTISING
2394	ROLL-ON TRUCK TARPAULINS	3532	SCREENING & WASHING PLANTS
2394	ROLL-UP TARP ASSEMBLIES	3069	SCREENS & COVERS
2043	ROLLED OAT FLAKES (QUICK, INSTANT & OLD FASHIONED)	3531	SCREENS, RODS & HARD FACED HAMMERS
2043	ROLLED OATS	3451	SCREW MACHINE PARTS
2048	ROLLED OATS	3451	SCREW MACHINE PRODUCTS
3452	ROLLED THREAD PRODUCTS	3646	SCREW-IN FLUORESCENT LIGHT FIXTURES
2599	ROLLER CABINETS	3423	SCREWDRIVERS
3561	ROLLER PUMPS	3991	SCRUB BRUSHES
3325	ROLLERS	2392	SCRUB PADS & DISH CLOTHS (HOME & AUTO)
3442	ROLLING WINDOW SCREENS	3079	SEALING OF VINYL MATERIALS
2952	ROOF COATINGS	2899	SEAMLESS FLOORING
2952	ROOF PATCH KIT	2399	SECURITY BELTS
3429	ROOF TOEHOLD BRACKETS	3523	SEED & GRAIN DRIERS
3423	ROOT FEEDER (GARDEN TOOL)	3999	SEED & START GROWING KITS
3523	ROOT PULVERIZER	3999	SEED GERMINATION SYSTEMS (HEALTH FOODS)
3079	ROPE	3523	SEED TREATERS
2399	ROSETTES	3599	SELF SHARPENING MILL BLADES & HAMMERS
3563	ROTARY AIR VANE PUMP	3523	SELF-PROPELLED WINDROWERS
3559	ROTARY COMPACTING PRESSES	3536	SELF-PROPELLED MAN-LIFT
3523	ROTARY HOES	3523	SELF-UNLOADING FEED WAGONS
3599	ROTARY MANIFOLDS	3715	SEMI-FLATBEDS
3561	ROTARY PUMPS	3915	SEMI-PRECIOUS TUMBLED BAROQUES
3991	ROTARY STREET SWEEPERS	3715	SEMI-TRAILERS
3559	ROTARY TUMBLER (STONE POLISHING OR METAL PLASTICS DE-BURRING)	3861	SENSITIZED PHOTOGRAPHIC PAPER & FILMS
3079	ROTATIONAL MOLDED PRODUCTS	3713	SERVICE TRUCK BODIES (FIBERGLASS)
3361	ROTISSERIE BASKET, ALUMINUM	3713	SERVICE TRUCK BODY
3541	ROTO BOR CUTTER	2514	SERVING CARTS
2751	ROTOGRAVURE	3715	SEVEN TON TANDEM TRAILER
3545	ROTOR ACCESSORIES	3589	SEWAGE TREATMENT CLARIFIERS
3545	ROTORS FOR SCRAP SHREDDING	3589	SEWAGE TREATMENT DIGESTORS
3531	ROTOR POWER BROOM	3569	SEWER & DRAIN CLEANING MACHINES, PARTS & ACCESSORIES
2421	ROUGH & AIR DRIED LUMBER	3569	SEWER & DUCT RODDING MACHINES
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3325	ROUGH STEEL CASTINGS	2399	SEWING, INDUSTRIAL
2421	ROUGH, NATIVE LUMBER	3568	SHAFT COLLARS
3523	ROUND BALE & HAYSTACK FEEDERS	3568	SHAFTS
3523	ROUND BALE & HAYSTACK MOVERS	3325	SHAFTS
3523	ROUND BALE HANDLING SYSTEM	3295	SHALE, GROUND
3523	ROUND BALE MOVERS	2421	SHAVINGS
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3495	ROUND WIRE COILED SPRINGS	3999	SHEAR PLIERS
3523	ROW CROP CULTIVATORS	3291	SHEAR SHARPENERS & ATTACHMENT
3079	RUBBER CEMENT DISPENSER WITH ADJUSTABLE BRUSH	3499	SHEARING & FORMING, PUNCH, DRILL & WELD
3069	RUBBER GASKETS	3523	SHEEP FEEDERS
3544	RUBBER MOLDS	3444	SHEET METAL ASSEMBLIES
3953	RUBBER STAMPS	3444	SHEET METAL FABRICATION
3531	RUBBER TIRED 4-WHEEL DRIVE HYDRASTATIC PRIME MOVERS	3542	SHEET METAL MACHINERY
3569	RUBBISH SHREDDERS	3444	SHEET METAL PRODUCTS
3714	RUNNING BOARDS	3444	SHEET METAL WORK
3523	RUNNING GEARS	2751	SHEET MUSIC & LEAD SHEETS
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2399	SAFETY BELTS	3443	SHELL & TUBE HEAT EXCHANGERS
3499	SAFETY DEPOSIT BOXES	3544	SHELL CORE MOLDS
3079	SAFETY FLEXIBLE STRIP CURTAINS	3565	SHELL CORES
3949	SAILING GLOVES	3544	SHELL MOLD EQUIPMENT
2035	SALAD DRESSINGS	2393	SHELL POUCHES (EXPANDED VINYL)
2399	SAMPLE SWATCHES	2394	SHELLER POUCHES
3361	SAND ALUMINUM CASTINGS	2393	SHIPPING BAGS
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3559	SAND HEATERS	2392	SHOE BAGS, BOWL & APPLIANCE COVERS
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3799	SHOW CARTS	2099	SOY PROTEIN ISOLATES & CONCENTRATES
2421	SHREDDED BARK & SAWDUST (STOCK BEDDING)	2075	SOYBEAN HULLS
3523	SHREDDERS	2075	SOYBEAN MEAL & OIL
3569	SHREDDERS, AUTOMOBILE	2065	SOYBEANS, EDIBLE (DRY ROASTED)
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3546	SICKLE GRINDERS	3651	SPEAKERS
3523	SICKLE TOOLS	3599	SPECIAL & EXPERIMENTAL MACHINING
3531	SIDE BOOMS	3599	SPECIAL MACHINES
2541	SIDE COILING GYMNASIUM & AUDITORIUM DIVIDER PARTITIONS	3559	SPECIAL MACHINES
3531	SIDEWALK PAVERS	3559	SPECIAL PRODUCTION EQUIPMENT
3993	SIGNS	3251	SPECIAL SHAPES
2879	SILAGE CULTURES	3544	SPECIAL TOOLING
2879	SILAGE INOCULANT	3541	SPECIAL TOOLS
2879	SILAGE SUPPLEMENTS	3423	SPECIAL TOOLS FOR SMALL GASOLINE ENGINES
2499	SILK SCREEN FRAMES	3573	SPECIALIZED TELEPHONE COMPUTER
2751	SILK SCREEN PRINTING	3661	SPEED KEY (TELEGRAPH & RADIO CODE)
2751	SILK SCREEN PROCESS DECALS	3566	SPEED REDUCERS
3429	SILO PIPE CLAMPS	2099	SPICES & BLENDED SEASONINGS
3523	SILO UNLOADERS	3562	SPIDER BEARINGS
3448	SILOS	3499	SPINDLES
3714	SINGLE, TANDEM, TRIPLE & FOUR AXLE SUSPENSIONS	2511	SPINDLES & SHELVING
3524	SIX WHEEL DRIVE MULTI-PURPOSE TRACTORS WITH LOADERS	3714	SPLASH GUARDS
3079	SKELETAL REPLICAS, PLASTIC	3643	SPLIT BOLT WIRE CONNECTORS
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3523	SKID STEER LOADERS	3444	SPOUTING
2077	SKIN RESIDUE	2842	SPRAY & WIPE CLEANER
3531	SLAB PAVERS	3523	SPRAY BOOM KIT
3523	SLATTED FLOORS	2831	SPRAY DRIED ANIMAL BLOOD
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3531	SLIPFORM PAVERS	3523	SPRING TOOTH HARROWS
3079	SLITTING & REWINDING OF FLEXIBLE PACKAGING	3495	SPRINGS
3531	SLOPE PAVING EQUIPMENT	3432	SPRINKLERS
3532	SLURRY REFUSE SEPARATORS	3523	STACK WAGONS & MOVERS
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3519	SMALL GASOLINE ENGINES	2531	STADIUM SEATING & BLEACHERS
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3443	SMOKE STACKS	3231	STAINED GLASS TABLE TOPS
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3499	SNAG-PROOF BOAT ANCHOR	3914	STAINLESS STEEL MEAT CONTAINERS
3452	SNAP LOCK PINS	3412	STAINLESS STEEL SHIPPING CONTAINERS
3531	SNOW BLADES (HEAVY DUTY & FARM)	3551	STAINLESS STEEL TANKS & PROCESSORS
3524	SNOW BLOWERS	3523	STAKE POCKETS FOR WAGONS
3523	SNOW BUCKETS	3523	STALK SHREDDERS
3531	SNOW MACHINE	3523	STALLS & STANCHIONS
3531	SNOW PLOWS	3949	STAMPING OF GOLF BALLS
3444	SNOW PLOWS FOR 4-WHEEL DRIVE VEHICLES	2789	STAMPING ON BOOKS
3423	SNOW SHOVELS	3469	STAMPINGS, METAL
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3423	SOCKET DRIVE RATCHET WRENCH	3569	STATIONARY REFUSE COMPACTOR
3523	SOD CUTTER	2411	STAVE & HEADING BOLTS
2899	SODERBERG ELECTRODE PASTE	3569	STEAM BATH GENERATORS
2099	SOFT- FROZEN YOGURT MIX	3433	STEAM BOILERS
3161	SOFT-SIDED AIRLINE LUGGAGE	3551	STEAM CHAMBERS
2879	SOIL INJECTOR FOR TERMITE CONTROL	3563	STEAM CLEANERS
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3356	SOLDERS	3325	STEEL CASTINGS
3589	SOLID SEPARATING EQUIPMENT	3448	STEEL CORN CRIBS
3823	SOLID STATE TIMERS & LOGIC CARDS & CONTROL SYSTEMS	2041	STEEL CUT OAT GROATS
2842	SONIC CLEANERS & DEGREASERS	3545	STEEL CUTTING TOOLS, HIGH SPEED
2841	SONIC CLEANING DETERGENTS	3442	STEEL DOORS & FRAMES
3079	SOUND ATTENUATING ENCLOSURES	3499	STEEL FABRICATING
2393	SOUVENIR & NOVELTY VINYL BAGS	3523	STEEL FARM GATES
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3523	SOW FEEDING STALL	3446	STEEL FENCE
2041	SOY FLOUR	3444	STEEL FORMS (CONCRETE CONSTRUCTION)
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3444	STEEL ROOFING & SIDING (POLYVINYL FLUORIDE COATED)	3651	TAPE RECORDING EQUIPMENT (DUPLICATORS)
3469	STEEL SHIMS & STEEL STAMPINGS	3545	TAPER LATHE ATTACHMENT
3523	STEEL SLATTED FLOORING FOR FARROWING HOUSES	2394	TARPAULINS
3944	STEEL STAMPED TOYS	3579	TEACHING MACHINES
3443	STEEL STORAGE BINS	2751	TELEPHONE DIRECTORIES
3448	STEEL STORAGE BUILDINGS	2789	TELEPHONE DIRECTORY COVERS
3312	STEEL TUBING & ROD	3823	TEMPERATURE CONTROL SYSTEMS
3442	STEEL WINDOW SCREENS	3823	TEMPERATURE EQUIPMENT
3442	STEEL WINDOWS	3823	TEMPERATURE MONITORING SYSTEMS (SECTION 382)
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3469	STERILIZING BASKETS	2891	TERRAZZO & CEMENT FLOOR SEALS
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3523	STOCK RACKS	2393	TEXTILE BAGS
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2259	STOCKINETTE	3829	THERMOCOUPLES
2352	STOCKING CAPS	3079	THERMOFORMED & INJECTION MOLDED PLASTICS
3199	STOCKYARD, BUGGY & RACING WHIPS	3079	THERMOPLASTIC MATERIAL HANDLING CONTAINERS
3551	STOMACH CLEANING MACHINE	3822	THERMOSTATS
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2434	STORAGE CABINETS	3452	THREADED ROD
2542	STORAGE RACK SYSTEMS	3949	THREE IN ONE FISHING CHAIR
3443	STORAGE TANKS	3799	THREE POINT HITCH ACCESSORIES
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2541	STORE FIXTURES	2399	TIE-DOWN-- MOTORCYCLES, GOLF CARTS, UTILITY SHEDS
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3792	STRADDLE BOXES FOR PICKUP TRUCKS (FIBERGLASS)	3251	TILE
3523	STRAIGHT HITCH FARM TRAILERS	3499	TILE GATES
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3441	STRUCTURAL METAL PARTS	3523	TILL FIELD & ROW CROP CULTIVATOR
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3499	SUBCONTRACT MFG	3341	TIN SHOT
2399	SUBCONTRACT SEWING	3949	TINIKLING STICKS & BATONS
3531	SUBGRADER	3011	TIRE & TUBE REPAIRS
3586	SUCTION GUNS	2399	TIRE BEAD SEALING BELT
3523	SUGAR BEET DEFOLIATORS	3714	TIRE CARRIERS
2393	SUIT BAGS	3559	TIRE RETREADING EQUIPMENT
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2013	SUMMER SAUSAGE CHUBS	3011	TIRES, INDUSTRIAL
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2048	SUN CURED HAY PELLETS	3444	TOOL BOXES
2048	SUPPLEMENTS	3523	TOOL BOXES
2421	SURFACING	3469	TOOL BOXES
2869	SURFACTANTS	2599	TOOL CABINETS
3841	SURGICAL KNIFE HANDLES	3599	TOOL DESIGNS
3523	SWEEPRAKE TEETH (STEEL)	3499	TOOL DISPLAY STAND
3433	SWIMMING POOL HEATERS	3172	TOOL POUCHES
2048	SWINE CONCENTRATES	3523	TOOLBARS & CARRIERS
3523	SWINE CONFINEMENT GATES & PANELS	3544	TOOLING
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2399	SWISS EMBROIDERED EMBLEMS	3544	TOOLS
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2879	SYSTEMIC INSECTICIDE CARTRIDGES	3991	TOOTHBRUSHES
	T	2851	TOP COAT
2392	TABLE COVERS	2399	TOW BELTS
2522	TABLES	3714	TOW TRUCK ACCESSORIES
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2011	TALLOW	2048	TRACE MINERAL PREMIX
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3715	TANDEM TRAILERS	3523	TRACTOR & TRAILER HITCH PINS
3714	TANDEM TRUCK V-BELT DRIVE	3523	TRACTOR CABS
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3494	TANK VALVES	3523	TRACTOR CLEAVISES
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3524	TRACTORS, GARDEN		U
3537	TRACTORS, INDUSTRIAL		
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3531	TRAIL GRADERS	3444	U TROUGHS
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3523	TRAILER SPRAYERS	3841	ULTRASONIC PREGNACY TESTER FOR SWINE & SHEEP
3523	TRAILERS	3843	ULTRASONIC SCALER
3715	TRAILERS	3662	ULTRASONIC SENSING SYSTEMS
3715	TRAILERS (HORSE, LIVESTOCK, LOW BOY BUILT TO ORDER)	3949	UMPIRE PROTECTORS
3715	TRAILERS (HORSE, STOCK, GOOSENECK & EQUIPMENT)	2531	UNDER WATER SWIMMING POOL PLATFORM
3792	TRAILERS, TRAVEL	3535	UNDERCAR UNLOADERS
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3679	TRANSDUCERS	3531	UNDERGROUND TUBING, WIRE & CABLE LAYING PLOWS
3599	TRANSFER & NUMERICAL CONTROL MACHINING	2511	UNFINISHED BOOK CASES, FUNCTIONAL FURNITURE, CHESTS OF DRAWERS
3441	TRANSMISSION TOWERS	2421	UNFINISHED HARDWOOD LUMBER
3714	TRANSMISSIONS, HYDRO-MECHANICAL	2387	UNIFORM BELTS
3714	TRANSMISSIONS, HYDROSTATIC	3963	UNIFORM BUTTON SHANKS
3079	TRANSPARENT SHEET PROTECTORS	2329	UNIFORMS
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3469	TRASH CAN COVER	2512	UPHOLSTERED FURNITURE
2393	TRAVEL BAGS	3991	UPRIGHT BROOMS
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3714	TRAVEL TRAILER & MOBILE HOME WHEELS	3079	URETHANE FOAM MOLDING
3792	TRAVEL TRAILERS	3949	UTILITY GYM MATS
3523	TREADMILLS FOR HORSES	2899	UTILITY HOUSING SEALER
3589	TREATED SEWAGE ROTARY DISTRIBUTORS	3799	UTILITY TRAILERS
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3531	TREE MOVERS		
3531	TRENCHER & DITCHER PARTS	3523	V PLOWS
3531	TRENCHERS	3635	VACUUM CLEANERS, DOMESTIC
3499	TROPHIES	3993	VACUUM FORMED PLEXIGLASS SIGN FACES
3499	TROPHIES & PLAQUES	3079	VACUUM FORMING
3536	TRUCK & CAR UNLOADERS	3823	VACUUM GAUGES
3714	TRUCK AXLES	3613	VACUUM OPERATED ELECTRICAL SWITCH
3713	TRUCK BODIES	3561	VACUUM PUMP SYSTEMS & OILERS
3713	TRUCK BOXES	3541	VALVE FACE & SEAT GRINDING MACHINE
3444	TRUCK BULB KITS	3541	VALVE FACE & VALVE SEAT GRINDERS
3536	TRUCK DUMPING PLATFORM LIPT & CRADLE HOIST	3541	VALVE SEAT INSERT TOOL & SEAT CUTTER DRIVER
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3531	TRUCK MOUNTED & STATIONARY CRANES	3792	VAN CONVERSIONS
3531	TRUCK MOUNTED SOIL DRILL	2087	VANILLA EXTRACT
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2394	TRUCK ROLL UP COVERS	2851	VARNISHES
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2394	TRUCK TARPULINS	2411	VENEER LOGS
3569	TRUCK TRAILER HYDRAULIC LANDING GEAR	2391	VERTICAL DRAPES & BLINDS
3993	TRUCKER "WIDE LOAD OVERSIZE" SIGNS	3531	VERTICAL SOIL TESTING DRILL
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3559	TRUSS EQUIPMENT	2831	VETERINARY ANTI-SERUMS, ANTI-TOXINS, VACCINES & BACTERINS
3499	TUBE BENDING & FABRICATION	2831	VETERINARY BIOLOGICAL PREPARATIONS
3523	TUBULAR GATES	2834	VETERINARY FEED ADDITIVES
3629	TUNGSTEN CARBIDE DEPOSITING EQUIPMENT	3841	VETERINARY INSTRUMENTS
3313	TUNGSTEN CONCENTRATE	2834	VETERINARY NUTRITION PRODUCTS
2016	TURKEY PARTS	2834	VETERINARY PHARMACEUTICAL POWDERS, LIQUIDS & TABLETS
2452	TURKEY RANGE SHELTERS	2834	VETERINARY PHARMACEUTICAL PREPARATIONS
2394	TURKEY SADDLES	2834	VETERINARY PHARMACEUTICAL TABLETS, LIQUIDS & POWDERS
3523	TURKEY WATERERS	3559	VIBRATING TUMBLER (STONE POLISHING OR INDUSTRIAL DE-BURRING)
3559	TURKEY CONCRETE PIPE MANUFACTURING PLANTS	3531	VIBRATORY PLOWS
3662	TV & FM OUTLETS	3861	VIDEOCASSETTE TAPES
3662	TV & FM TRAPS	3569	VIEW GEAR CASE GAUGES
3662	TV ATTENUATION PADS	3949	VINYL & CLOTH GOLF BAGS
3662	TV SYSTEM LINE SPLITTERS	3999	VINYL COVERED SEATS
3662	TV SYSTEM OUTLETS		
3651	TWEETERS		
3496	TWISTED WIRE		
2891	TWO COMPONENT EPOXY CAULKING		
2851	TWO COMPONENT EPOXY PAINT COATINGS		
2891	TWO COMPONENT EPOXY WELDING AGENTS		



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S.I.C. NO.	PRODUCT	S.I.C. NO.	PRODUCT
3079	VINYL HEAT SEALING	3991	WINDOW BRUSHES
3172	VINYL KEY CASES	2841	WINDOW WASHING DETERGENT TABLETS
2899	VINYL WATER-PROOF COATING (EXTERIOR & INTERIOR)	3442	WINDOWS FOR TRAILER HOMES
2834	VITAMIN & ANTIBIOTIC FEED ADDITIVES & PREMIXES	3079	WINDSHIELD SCRAPERS & BRUSH SCRAPERS
2048	VITAMIN ENRICHED LIVESTOCK FEED	3531	WINGS & VEE PLOWS FOR TRUCKS & MOTOR PATROLS
2834	VITAMIN PRODUCTS	2329	WINTER PARKAS (CHILDREN & ADULT)
3825	VOLTMETERS	2399	WIPING CLOTHS
W		3496	WIRE BAKERY PRODUCT RACKS
3523	WAGON BOXES	3496	WIRE DISPLAY RACKS
3429	WAGON HARDWARE	3496	WIRE EGG BASKETS
3523	WAGON HOISTS	3496	WIRE FREEZER BASKETS (POULTRY)
3714	WAGON RIMS	3679	WIRE HARNESES
3585	WALK-IN & DRIVE-IN COOLERS	3496	WIRE MERCHANDISING DISPLAY RACKS
3524	WALKING & RIDING POWER LAWN MOWERS	3496	WIRE NURSERY PRODUCTS
3524	WALKING SNOW BLOWERS	3523	WIRE ROLLERS
2851	WALL COVERING SYSTEM	3429	WIRE ROPE CLIPS
3559	WALL PANEL MACHINERY & FABRICATING EQUIPMENT FOR HOMEBUILDING	3643	WIRING HARNESES
2421	WALNUT & BUTTERNUT LOGS & LUMBER	3643	WIRING HARNESES (AGRICULTURAL, SNOWMOBILE & APPLIANCE)
2426	WALNUT GUN STOCKS & FURNITURE SQUARES	3433	WOOD & COAL BURNING STOVES & FIREPLACES
2421	WALNUT VENEER LOGS	3537	WOOD & STEEL DECK PLATFORM TRUCKS
2411	WALNUT VENEER LOGS	3433	WOOD BURNING FURNACE
3585	WARM AIR FURNACES	3433	WOOD BURNING STOVES
3647	WARNING LIGHTS (AG EQUIPMENT)	2421	WOOD CHIPS
3079	WASHER & DRYER PARTS	2499	WOOD DECORATIVE PLAQUES
3563	WASHER-CLEANER- SPRAYER	2426	WOOD FURNITURE LEGS
3633	WASHERS	2521	WOOD OFFICE FURNITURE
3633	WASHING MACHINES	2851	WOOD PATCHING MATERIAL
3469	WASTE BASKETS	3565	WOOD PATTERNS FOR FOUNDRY INDUSTRY
3811	WASTE WATER SAMPLING EQUIPMENT	3565	WOOD PATTERNS, MODELS & PROTOTYPES
3589	WASTE WATER TREATMENT EQUIPMENT	2411	WOOD POSTS
3479	WATCHBAND CALENDARS	2861	WOOD PRESERVATIVE
3589	WATER AERATORS, FILTERS, MIXERS & FLOCCULATORS	2421	WOOD SLABS
3523	WATER BOWLS	3433	WOOD STOVES
3523	WATER BUCKET HEATERS	2499	WOOD SURVEY STAKES
3494	WATER CONTROL VALVES	2431	WOOD WINDOWS
3589	WATER FILTER UNDERDRAINS	3565	WOOD, CAST IRON & ALUMINUM PATTERNS
3589	WATER FILTER WASH TROUGHS	2328	WORK UNIFORMS
3589	WATER FILTERS	3531	WORKBRIDGES
3499	WATER FOUNTAINS (STAINLESS STEEL)	3568	WORMS
3639	WATER HEATERS, ELECTRIC	3423	WOVEN WIRE FENCE STRETCHING CLAMPS
3531	WATER MAIN & GAS PIPELINE PLOWS	2641	WRAPPING PAPER, WATERPROOF
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2385	WATER PROOF OVER- DIAPER BABY PANTS	3423	WRECKING BARS
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3713	WELDING TRUCKS	3369	ZINC PRE-MOLD CASTINGS
3829	WELL CHLORINATORS	3369	ZINC PRESSURE DIE CASTING
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3569	WET GAS SCRUBBERS		
3999	WET MOP STICKS		
2843	WETTING AGENT & ANTI-FOAMER		
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2046	WHEAT PROTEINS & STARCH		
3499	WHEEL ASSEMBLIES		
3586	WHEEL BEARING PACKERS		
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3569	WICK FEED, SIGHT GRAVITY FEED, CONSTANT LEVEL & MULTIPLE OILERS		
2399	WIDE LOAD, LONG LOAD & OVERSIZE LOAD SIGNS		
3551	WIENER MAKING MACHINE		
3949	WIGLY JIG CRAWLER		
3999	WIND-RESISTANT MEASURING LINES		
2329	WINDBREAKER JACKETS (CHILDREN & ADULT)		
3442	WINDOW BALANCES		





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