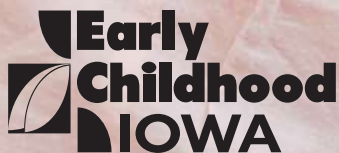


# 2023 ANNUAL REPORT

JANUARY  
2024



Health and  
Human Services





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# Achieving Desired Results

## STATE AND COMMUNITIES WORKING TOGETHER

Through Early Childhood Iowa (ECI), every community in the state is provided resources and tools to help them develop capacity and commitment to meet ECI's vision that "Every child, beginning at birth, will be healthy and successful." Among these tools are data indicators and data dictionaries to support local area boards in their data informed decision making and to monitor progress across five legislatively mandated result areas:



Iowa's early childhood system collaborates to ensure children are **HEALTHY**



**1,300** children with special health care needs received a care plan from a child care nurse consultant.

**8,591** technical assistance contacts were made to child care programs.

**\$1,318,350** invested from local ECI Areas to support health and safety practices in child care programs.

Iowa's early childhood system extended children's opportunity to be **READY TO SUCCEED IN SCHOOL**



**3,332** families received early literacy support and developmentally appropriate books for their children, ages 0-5, from local ECI Areas financially partnering with their local libraries for distribution of books.

**361** children from 25 counties received safe and reliable transportation to access their early learning program (i.e. Head Start or preschool program) who otherwise would not have been able to attend.

Iowa's early childhood system supports **SAFE AND SUPPORTIVE COMMUNITIES**



**325,910** children ages birth through age five need every community's dedication to their first 2,000 days (2022, Woods and Poole Population Estimate).

Iowa's early childhood system partners to support **SECURE AND NURTURING FAMILIES**



**92.2%** of families served were able to improve or maintain their healthy functioning, problem-solving, or communication skills.

**39.6%** of families enrolled in an ECI funded family support home visitation program were first time moms (first time parenting children).

**71** evidence-based family support home visitation services funded across the state by local ECI Areas.

**2,019+** families who were identified as in the most need these prevention services.

**64.7%** of families served had a household income of 125% of the federal poverty level (FPL) or below.

Iowa's early childhood system prompts and funds **SECURE AND NURTURING EARLY LEARNING ENVIRONMENTS**



**\$384,642.59** invested to provide start-up, expansion, business education, health and safety improvements, or quality improvement activity grants to child care businesses (known as the Business Investment Program).

**\$2,009,724** invested to increase the quality of programming in early childhood environments. Supporting recruitment and retention of staff via wage enhancements, awarding achievement bonuses for participation in the Iowa Quality for Kids (IQ4K®), and completing professional development courses were efforts for increasing quality child care slots.

**STATEWIDE INDICATORS**

ECI uses measures, called statewide indicators, to determine progress made toward achieving the result areas. The ECI initiative has five desired results for improving the quality of life in Iowa for young children and their families. Statewide indicators are population measurements and are usually collected by public

agencies. Both the ECI State Board and the ECI area boards select statewide indicators to evaluate progress toward the five state result areas.

The FY23 ECI annual report indicators can be found in **Appendix: 2023 ECI Annual Report Indicators**.



# ‘We are ECI’ Strategic Plan Progress

## EMPOWERING INDIVIDUALS, COMMUNITIES, AND STATE-LEVEL PARTNERS

The ‘We are ECI’ 2023-2026 Strategic Plan was developed from public and private stakeholder input; informed by data, which included over 2,000 families responding across 95% of Iowa’s counties. ECI embraces on-going statewide feedback via the ECI State Board, ECI Stakeholders Alliance, ECI Steering Committee, and strategic plan implementation teams; all established via public and private partnerships.

System-building is the paramount function of ECI and cannot be done unless all pieces of the system interact with each other to perform a particular function as a whole. Equally important is the notion that a system maintains its existence through the mutual interaction of its parts.

At a state-level, professional development for the early care, education, health, and family support workforce is one of these system-level collection of parts

designed to strengthen opportunities for establishing a qualified field of professionals who are ready to meet families where they are in need. Early Childhood Iowa receives annual funding in the amount of \$850,030 to be used for professional development initiatives to support and strengthen the comprehensive early childhood system. Input is provided by the ECI State Board, ECI Stakeholders Alliance, and ECI Steering Committee regarding needs for the system. Primarily, these funds are applied towards initiatives that support early childhood to strengthen the quality of services delivered by an educated and supported workforce. All pilot initiatives are aligned with the ECI Strategic Plan and support professional development activities across the areas of early learning, family support, health, mental health, and nutrition. Across each of the five strategic plan goals, the use of the annual professional development funds and extended partnerships are highlighted accordingly.



## GOAL 1

Promote a coordinated infrastructure to advance the early childhood system.

With Iowa’s Integrated Data System for Decision-Making (I2D2), we securely and scientifically leverage state administrative data to increase understanding of the impact of services, to increase use, to improve data literacy among stakeholder community groups, and to generate cross-systems dialog — fostering greater insight to Iowa’s needs. ECI utilizes the line item allocation of \$200,000 per fiscal year to support the on-going infrastructure needed to maintain I2D2. With increased state-level data sharing agreements, I2D2 can further address systems-level disconnects. Cross-systems collaborations can be strategically and

deliberately formed to fill gaps and address needs. Program successes can become clearer. With actionable intelligence derived from I2D2, our state and program leaders can make powerful, targeted decisions to improve the lives of all Iowans. The IA Data Drive, an interactive dashboard maintained by I2D2, brings together an assortment of early childhood indicators to track trends, and provide local and state data comparisons to guide data-driven decision making. All publications from I2D2’s approved projects can be found at their website: <https://i2d2.iastate.edu/publications/>

### DATA BRIEF HIGHLIGHTS:

- **2023 Child Care Workforce Workforce briefs:** <https://i2d2.iastate.edu/workforce-briefs/>
- **Iowa Workforce Study:** Compensation is Key for Addressing Child Care crisis <https://i2d2.iastate.edu/wp-content/uploads/2023/04/IWS-Preliminary-Findings-Data-Brief-230412.pdf>
- **Iowa Head Start:** Successfully Serving the Comprehensive Needs of Low-Income Children <https://i2d2.iastate.edu/wp-content/uploads/2023/06/Head-Start-Brief-15.pdf>

**IADATA DRIVE:** [HTTPS://I2D2.SHINYAPPS.IO/I2D2\\_DASHBOARD/](https://i2d2.shinyapps.io/i2d2_dashboard/)



## GOAL 2

Build public will for investing in young children and families.

Based on the 2022 statewide needs assessment, mental health was identified as the third most important support needed for family well-being. ECI Areas are piloting strategies to provide mental health consultation within the early childhood system. This currently consists of provider training, such as Circle of Security, paired with mental health consultation from endorsed professionals. This will enhance the quality and capacity of Iowa's early childhood professionals to meet the social, emotional, and behavioral needs of young children and their families. Research indicates funding infant and early child mental health programs reduces the need for future programs, thus removing potential future costs. Each dollar invested into these programs returns \$3.64 back in prevented treatments later in life.

### INFANT AND EARLY CHILDHOOD MENTAL HEALTH

Infant Mental Health Endorsement® (IMH-E®) and Early Childhood Mental Health Endorsement® (ECMH-E®) are two separate credentials that can be earned by anyone working with, or on behalf

of, very young children and their families. These credentials focus on strengthening and supporting early relationships that are crucial to a child's social and emotional development. These endorsements signify an applicant has acquired knowledge to promote the delivery of high quality, culturally sensitive, relationship-focused services to infants, toddlers, parents, other caregivers and families. During this contract year, Endorsement® and ECMH-E® were supported by multiple funding sources, including \$96,150.00 from the ECI State Professional Development funds. As identified in the contract for funding, the following performance measures were tracked this reporting period:

- 36 early childhood professionals received direct application assistance from the Endorsement Coordinator
- 369 early childhood professionals participated in professional development training events
- 198 hours of Reflective Supervision/Consultation (RSC) provided
- 26 infant and early childhood mental health consultants participated in training events



## GOAL 3

Transform the early childhood workforce through formal education, improved professionalization, increased skills and competence, and new approaches to implementing best practices.

Programs with adequately prepared providers, via training and formal education, have an increase retention rate. Retaining these providers helps increase consistency which provides the opportunity to establish trusting, nurturing relationships. Positive relationships and outcomes lead to an increase in a child's school and life readiness.

### T.E.A.C.H. EARLY CHILDHOOD® IOWA

T.E.A.C.H. Early Childhood® IOWA is a comprehensive, evidence-based scholarship program that provides educational, professional development opportunities to the early childhood workforce. This helps establish a well-qualified, fairly compensated and stable workforce to provide quality early learning environments for Iowa's children. During this contract year, T.E.A.C.H. has been supported by multiple funding sources,

including \$378,023.47 from the ECI State Professional Development funds. ECI's targeted investment for the early care and education workforce included providers working towards achieving quality initiatives, while earning college credits towards a certification or degree. This included 24 completed credentials, degrees, and endorsements for early childhood providers who haven't yet earned the participation requirements for Iowa's statewide T.E.A.C.H. opportunities.

To learn more about T.E.A.C.H. Early Childhood® IOWA, please visit:

<https://iowaaec.org/programs/teach>.



## GOAL 4

Ensure young children and families receive the services they need when they need them.

### FEATURED LOCAL STORY: Child and Family Resource Network

For many years, the Pottawattamie County Early Childhood Iowa Area Board has prioritized family support programs as a means of supporting children, families, and our communities. Coordinated intake is a centralized hub designed to take the guesswork out of finding support services and for Pottawattamie County, meant primarily for accessing early childhood family support services. These conversations started over a decade ago and became a reality with the award of Maternal, Infant, Early Childhood Home Visitation (MIECHV) funds to Pottawattamie County. Over the last 10 years, this centralized hub has grown and evolved to increase reach, access to services, collaboration, and improve processes to best serve families. The coordinated intake system eventually took on a new name to make reaching out more approachable for families and to include 8 additional counties. The goal was to create a collaborative approach with area programs because of a “Rising Tides Lift All Boats” approach.

Over the years, we have followed the research and best practices to curate a streamlined system for families and other providers to easily refer families. The system is intended to lessen potential gaps or barriers to accessing services. A best practice priority is utilizing a collective message. Our families and communities are regularly bombarded with information: businesses vying for their attention, media distractions, etc. The goal is to have one collective message about what family support services can do for families, rather than each individual program and agency saying different things about different models. By unifying our voices we are reaching further, speaking more clearly, establishing ourselves as topic authority, and creating recognition for all family support programs. Our network collaborated with experts in marketing and communication to carefully craft our messages, media, and execution to increase the impact. In the last year, the Corner Counties (Fremont and Page counties) Early Childhood Iowa Area Board and Boost 4 Families

(Cass, Mills and Montgomery counties) Early Childhood Iowa Area Board supported the network expansion into their service areas.

The Child and Family Resource Network (CFRN) currently acts as a single point of entry to family support services across 9 counties in southwest Iowa. Any family with a child under the age of 6 can be referred, either by themselves or with parental consent given by another service provider. This process allows service providers in every community to only keep track of one phone number or referral form, and get access to family support services in any of the surrounding counties. This increases the likelihood of making the referral. Families are referred to a program based on a number of factors including, but not limited to their location, provided needs, family dynamics, model outcomes, and availability of service provision. The CFRN process also reduces duplication of services and allows for family support programs to prioritize providing high quality services to families.

Child and Family Resource Network is a doorway for families to find the support they need and educates the community on the services that are available.

**National studies have found, for every \$1 spent there is up to \$5.70 savings to taxpayers. These savings come from:**

- Reduced healthcare costs
- Reduced need for remedial education
- Increased family self-sufficiency.

**Gaining referrals to resources:**

- Resources navigation and referral
- Self-sufficiency
- Healthy child development



## FOUR EASY STEPS TO COMPLETE A REFERRAL:

- 1** Complete the referral form at [www.childandfamilyresourcenetwork.org](http://www.childandfamilyresourcenetwork.org) (scan the QR code) or over the phone with our CFRN Coordinator.
- 2** We identify the appropriate family support service.
- 3** Family support service contacts the family directly to provide more information and set up initial visit.
- 4** Family enrolls and receives the help and support they need!



## GOAL 5

Improve the quality of early childhood services for young children and their families across early care and education; health, mental health, and nutrition; and family support services.

### IOWA FAMILY SUPPORT CREDENTIAL

The purpose of the Iowa Family Support Credentialing Program is to improve program quality, provide an outside evaluation perspective and to ensure that family support programs in Iowa represent a deep and abiding commitment to delivering the highest quality services possible to families and children. As the family support initiative continues to grow and expand in our state, quality improvement helps assure that family support will continue to be regarded by the interested public as a quality service, representing a given set of standards.

The Iowa Family Support Credentialing program is intended for programs that do not have access to an external evaluation. The Iowa Family Support Credential is public recognition by the Iowa Department of Health and Human Services that a family support program is following evidence-based practice standards. The Iowa Family Support Credential is awarded to family support programs that complete the peer review process and are found to be in substantial adherence with all of the Iowa Family Support Standards.

The Iowa Family Support Credentialing Program is supported by ECI State Professional Development funds (\$150,000) and the Maternal Infant and Early Childhood Home Visiting (MIECHV) funds. Due to unexpected circumstances, a one year Iowa Family Support Credential extension was provided to programs, therefore there were not any peer reviews completed during that time. The first peer review after the extension was held in October 2023.

#### FY23 Highlights:

- Peer reviews resumed on 10/19/2023
- 54% of Iowa counties have at least one family support home visitation program participating in the Iowa Family Support Credential
- 182 hours of Technical Assistance provided.

More information about the Iowa Family Support Credential can be found: <https://iowa.org/ifsc>.

## DAISEY

DAISEY Iowa Family Support and the University of Kansas Center for Public Partnerships and Research are building a strong data infrastructure to demonstrate the impact of programming on children, youth, and families across Iowa. DAISEY is a dynamic data system used by all family support and home visiting programs across Iowa. Family support focuses on parent education designed to strengthen protective factors, including parenting skills, increase parental knowledge of child development, and increase family functioning and problem-solving skills. Services are either provided in the family's home or a safe environment.

Annual reports for each ECI Area were distributed September 30, 2023. Data highlighted within this FY23 annual report was pulled from the DAISEY system on July 17, 2023. (\$50,000 ECI State PD funds)

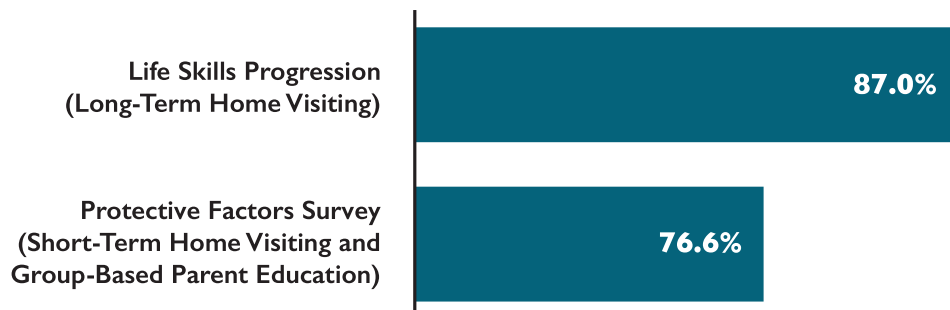
### FY23 Highlights:

- 4,978 families served
- 6,039 children served (ages 0-5)
- 49,658 home visits performed
- 37.5% families enrolled in a family support program prenatally
- 30.4% of enrolled families have children less than 1 year of age

### A prevention strategy:

Family support home visitation programs increase protective factors for families, as demonstrated with FY23 data below:

### SOCIAL SUPPORTS IMPROVED OR MAINTAINED



### CONNECTION TO CONCRETE SUPPORTS IMPROVED OR MAINTAINED



# What Do ECI Family Support Programs Do?

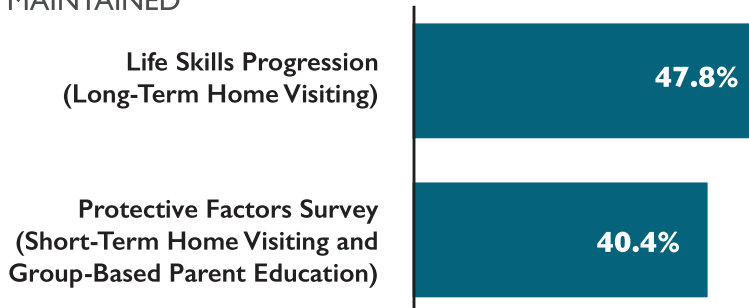
## HEALTHY FUNCTIONING, PROBLEM SOLVING, AND COMMUNICATION IMPROVED OR MAINTAINED



## KNOWLEDGE OF CHILD DEVELOPMENT AND PARENTING IMPROVED OR MAINTAINED



## NURTURING ATTACHMENT BETWEEN PARENT(S) AND CHILD(REN) IMPROVED OR MAINTAINED



Data used was pulled from DAISEY on July 17, 2023. Any subsequent changes are not reflected.



## EARLY CHILDHOOD POSITIVE BEHAVIORAL INTERVENTIONS AND SUPPORTS (EC-PBIS)

EC-PBIS, the Pyramid Model initiative in Iowa, offers early childhood programs a comprehensive, evidence-based approach to promote social-emotional development and address challenging behaviors among young children. This helps support the goal of EC-PBIS: to foster positive mental health at a young age. EC-PBIS creates nurturing environments for children equipped with staff trained to respond to challenging behaviors. The mission of the EC-PBIS State Leadership Team is to develop the state's infrastructure so all early care, health and education providers successfully implement the Pyramid Model of positive behavior. The Pyramid Model framework is consistent with the public and mental health models of promotion, prevention, and intervention. (\$24,500.00 ECI State PD funds).

### FY23 Highlights:

- 12 programs completed Year 1 program-wide EC-PBIS training in SFY23
- 19 programs are in Year 1 program-wide EC-PBIS training for SFY24
- 3 model classrooms allowed new programs to visit an EC-PBIS model classroom and visualize what EC-PBIS looks and sounds like when implemented.
- Implementation sites are local early childhood programs which have applied and been selected for the initiative. These sites receive training on the implementation of EC-PBIS practices and strategies that support high-fidelity implementation, collection and data reporting for program and child outcomes.

## REGIONAL TECHNICAL ASSISTANCE AND IOWA TRAINING PROJECTS FOR CHILD CARE NURSE CONSULTANTS (CCNCs)

Child Care Nurse Consultants (CCNC) are registered nurses who provide visits, consultation, training, and technical assistance to early education and child care businesses. They help provide information and support regarding health and safety policies, infectious disease prevention, medication management, health of personnel, specific child health or safety issues, and care planning for children with special health needs. During this contract year, Healthy Child Care Iowa (HCCI) and the Iowa Training Project for Child Care Nurse Consultant Precepting was supported by \$82,077.00 from the ECI State Professional Development funds. For more information about CCNCs visit: <https://hhs.iowa.gov/programs/programs-and-services/child-care/hcci>

### FY23 Highlights:

- 5 CCNCs receiving ITPCCNC precepting
- 29 local CCNC inter-rater reliability health and safety checklist visits completed
- 100% of ITPCCNC participants reporting good to excellent for ITPCCNC's ability to prepare them for the CCNC role
- 100% of CCNCs completed inter-rater reliability with 91% or higher
- 33 CCNCs attending "Connections Matter" professional development held on 04/26/23

## EARLY CHILDHOOD PROFESSIONAL DEVELOPMENT COORDINATION

The primary responsibility of coordination is to support implementation efforts, progress priorities and initiate pilot opportunities based on goals and strategies identified within the "We are ECI" Strategic Plan 2023-2026. The ECI PD Executive Committee, the PD Early Learning Leadership Team, the Professional Development (PD) Health, Mental Health, Nutrition Leadership Team and the Iowa Family Support Leadership Group meet quarterly to share strategic plan implementation progress with additional small

group meeting throughout the year focused on implementation activities. This work extends into the ECI Steering Committee to expand collaboration of early childhood system professional development needs, opportunities, and reduce duplication. The ECI Stakeholders Alliance engages quarterly to learn about current pilot initiatives to strengthen the early learning; health, mental health, nutrition; special needs; and family support service array for children and families with the most need. (\$92,691.00 ECI State PD funds)



# Public and Private Sector Involvement

## WHY EARLY CHILDHOOD IOWA?

Early Childhood Iowa (ECI) exists to help every community in Iowa develop the capacity and commitment for using local, informed decision-making to achieve desired results for Iowa's youngest children and their families. Approximately 80% of the architecture of the human brain is established by the time a child turns three-years of age.

### ECI WORKS FOR IOWA TO:

- Promote evidence-based programs that increase quality of services to children and families.
- Collaborate across early care, education, and health systems for the benefit of young children.
- Bring together a variety of perspectives to problem-solve.
- Engage citizens in finding solutions to local needs and prioritizes investments.
- Research shows that investment programs that provide child development services from the prenatal period until kindergarten entry had a scientifically positive impact on child outcomes.
- During the early childhood years (0-age 5), yields real results (up to \$17.07 for each dollar spent in early childhood programming).

## LOCAL RESPONSE TO CHILD CARE COMPENSATION

### POLK COUNTY ECI AREA + CHILD CARE COALITION (COLLABORATION WITH UNITED WAY OF CENTRAL IOWA)

- 8 nonprofit centers located in Des Moines “Urban Core”
- Low wages and a lack of benefits were demonstrated as the primary cause of turnover
- SFY18 July 2017 Thank You Bonus Program implemented
  - 7 centers staff received quarterly bonus total \$1,200 year; 1 center served as a control and received funds for operational expenses
  - FY18 \$146,000 invested
  - FY18 average turnover rate 18%
  - FY19 average turnover rate 32%
  - FY20-23 COVID-19 impacts
- FY24 resume data evaluation
- SFY24 6 centers, 1 non-participating program to compare; quarterly bonus total \$2,000 year
  - CCA enrollment 50-95% (average 76%)
  - Licensed capacity 6 week-5 years old
    - capacity for 717
    - 686 enrolled
    - 31 open slots
  - 113 staff; desired staffing 140 (-27)
  - Wages \$10-29 (directors/BA/MA)
  - Starting wage \$10/hour

### HAMILTON, HUMBOLDT, WRIGHT (BUILDING FAMILIES ECI AREA) + HAMILTON CHILD CARE INITIATIVE

- Adjusted from a former approach of an hourly wage stipend between \$2.85 and \$4.00 an hour, to a bonus structure and had amazing results. As part of the initiative the center must provide an annual wage increase. Quarterly audit is conducted to ensure the center employees are being paid as agreed upon per the pilot (paid for by the community foundation). Bonuses are paid quarterly.
- FY23: 104 children added to care
- Three out of four participating centers are fully staffed

### JOHNSON COUNTY EMPOWERMENT (ECI AREA) + LOCAL SOLUTIONS GROUP

Developed the Johnson County Wage Enhancement Program

- Funded by American Rescue Plan (ARPA) funds received from the city and county, plus local business investments.
- When ARPA funds are no longer available, business investments will fund the program at a rate of \$150/employee/year contribution as it will be incorporated as a human resource expense.

Development process:

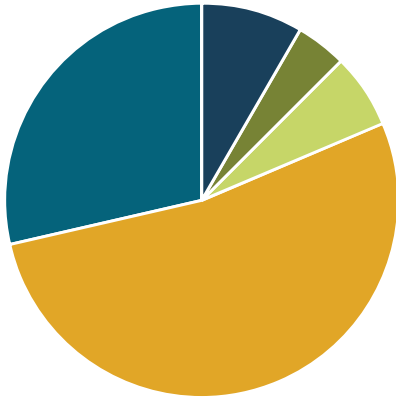
- 2022 survey of all licensed child care centers with an 80% response rate.
- Responses indicated child care centers were struggling with retention as staff left for higher paying jobs.

- Average child care worker wage of \$11.16, which was the lowest of any tracked profession in the county.
- Survey identified 552 unfilled child care slots due to lack of staff and 16 closed classrooms due to staffing shortages.
- Tuition rates were already high as a family with two children in care pays an average of \$2,008 per month/\$24,096 per year (more than twice the average tuition at U of I).
- Determined possible solution to raise wages by \$2/hour for child care staff.
- Centers pay the wage and are reimbursed for the wage increase, plus an offset for increased payroll taxes.



# Funding Amounts

## ECI LOCAL INVESTMENTS PER STRATEGIC PLAN GOALS



OVERALL FY23 INVESTMENTS  
(INCLUSIVE OF FY23 ALLOCATIONS AND  
FY22 CARRY-FORWARD AMOUNTS)

**\$34,476,077.71**

### STRATEGIC PLAN GOAL 1

\$2,529,722.01	Local Administrative Expenses
\$213,682.36	Coordinated Intake
\$156,061.00	Preschool Scholarship Coordination

**Total Investments: \$2,899,465.37**

### STRATEGIC PLAN GOAL 2

\$105,453.93	Infant and Early Childhood Mental Health Consultation
\$265,064.00	Public Awareness/Child Fair Family Events/Resource Community Events
\$1,063,277.29	Mental Health Supports: EC-PBIS (training, coaching, consultation)

**Total Investments: \$1,433,795.22**

### STRATEGIC PLAN GOAL 3

\$55,046.42	Professional Development (local conferences for child care providers)
\$92,000.00	T.E.A.C.H. Early Childhood @ IOWA
\$397,862.87	Professional Development (training for child care providers)
\$1,606,568.08	Technical Assistance: Consult, Mentor, Coach for Child Care Providers

**Total Investments: \$ 2,151,477.37**

### STRATEGIC PLAN GOAL 4

\$31,624.67	Concrete goods (car seats)
\$26,717.86	Crisis Emergency Child Care
\$671,757.38	Preventative Dental Care
\$2,223,036.67	Early Care and Education Scholarships
\$13,422,903.94	Family Support Home Visitation Services
\$1,276,366.82	Family Support Parent Education
\$26,394.61	Health Prevention (nurse partnerships, hearing screening, ASQ screening, referral assistance)
\$266,695.06	Prenatal/Postnatal (Nest programs - incentive based group based programs, nurse partnerships)
\$239,081.10	Transportation (access to Head Start and preschool programming)

**Total Investments: \$18,184,578.11**

### STRATEGIC PLAN GOAL 5

\$384,642.59	Child Care Business Investment Program
\$1,729,219.64	Child Care Nurse Consultants
\$5,548,307.10	Early Care and Education Supportive Services (expanding the day for Early Head Start & Head Start, full-day preschool opportunities)
\$134,867.94	Literacy
\$2,009,724.37	Quality Improvement for Early Learning

**Total Investments: \$9,806,761.64**

## IOWA COMMUNITY EMPOWERMENT/ EARLY CHILDHOOD IOWA FUNDING HISTORY

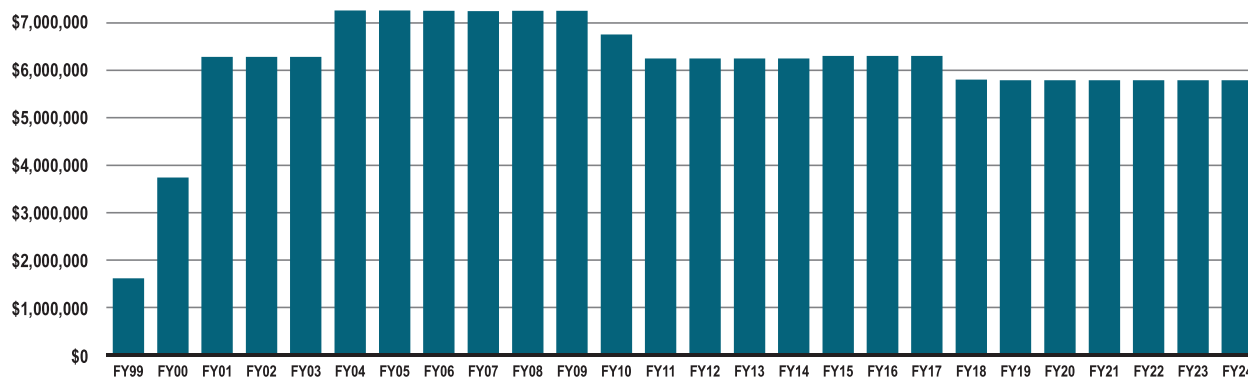
### EARLY CHILDHOOD GRANTS

The Iowa State Legislature appropriates state general funds (prior to FY14 these were federal Child Care Development Block Grant Funds) for community grants to enhance the quality and capacity of child care through:

- Regular child care and provider recruitment
- Child care for mildly ill children
- 2nd and 3rd shift child care
- Provider training
- Support for registration and licensure

- ✓ Early Childhood Grants are awarded to all early childhood Iowa areas via a formula. In FY19 ECI began a 4-year process to phase-in a new formula. The formula is:
  - 5% of the appropriation is distributed equally among all 99 counties
  - 35% of the appropriation is distributed based on the percent of the population in the ECIA that is age 0-5
  - 60% of the appropriation is distributed based on the percent of the population in the ECIA that is age 0-5 and at or below 185% of the poverty level
- ✓ In FY18 and previous years, the formula was based on the number of Family Investment Plan (FIP) cases per county
- ✓ Early Childhood Iowa Area administrative expenditures are limited to 5% of the Early Childhood Grant award
- ✓ October 2009 Across the Board Reduction of General Funds resulted in a decrease of \$500,000 to the ECI area boards.
- ✓ Beginning in FY2014, the Iowa Legislature changed the source of the early childhood funds from federal Child Care Development Block Grant Funds to state general funds. This change reduced the fiscal requirements that were associated with federal funds and local area boards felt were burdensome.

### FUNDING HISTORY FOR EARLY CHILDHOOD GRANTS



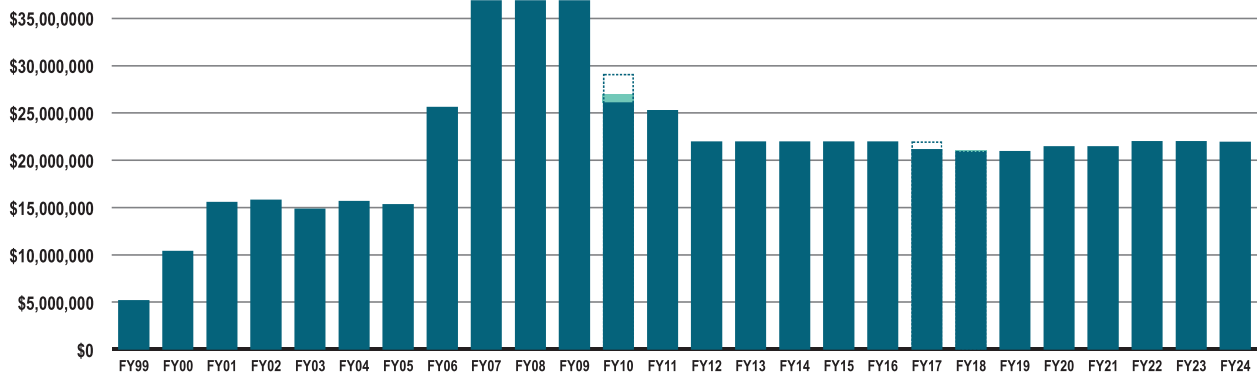
### SCHOOL READY GRANTS

The Iowa State Legislature appropriates state general funds (and Healthy Iowans Tobacco Trust (HITT) funds in 2002-2009) for community grants to support comprehensive services for children ages 0 through 5 including:

- Preschool support for low-income families
- Family support and parent education
- Quality improvements
- Other early care, health and education services

- ✓ School Ready Grants are distributed via a formula:
  - 45% = 0-5 children at 185% of poverty
  - 35% = 0-5 population
  - 20% = universal amount
- ✓ \$2,153,250 from Healthy Iowans Tobacco Trust in FY04, FY05, FY06, FY07, FY08 and FY09; and \$1,153,250 in FY02 and FY03.
- ✓ In FY 18, through legislation, the spending categories for preschool and family support are rolled into the general aid category allowing for more flexibility at the local level
- ✓ For FY18, \$2,229,368 shall be used for efforts to improve the quality of early care, health and education programs.
- ✓ For FY18, \$18,753,801 is appropriated for supporting family support and preschool support service and general aid.
- ✓ Administrative expenditures are limited to 3% of the School Ready Grant award until FY22 when it was legislatively changed to 5%.
- ✓ Funds are state dollars.

### FUNDING HISTORY FOR SCHOOL READY GRANTS\*



\* FY04: 2.5% Across the Board Reduction of General Funds + a .25% Restoration = \$15,373,656.50  
 FY09: December 2008 1.5% Across the Board Reduction of General Funds = \$524,135.60 to the CEA boards.  
 FY10: October 2009 10% Across the Board Reduction of General Funds resulted in a decrease of \$3,015,369 to the CEA boards. At the close of the 2010 legislative session, SF2366 was signed into law making appropriations to backfill FY10 preschool support funds to the CEA boards.  
 FY17: SF 130 reduced the funding level by 3.25% in the final quarter of the fiscal year resulting in a decrease of \$310,401 to ECI Boards.  
 FY18: There was a reduction in funds in the amount of \$53,803. The reduction was absorbed by the ECI Office.

## Sources

Cannon, J., Karoly, L., & Kilburn, R. (2005). Proven benefits of early childhood interventions. RAND Corporation. Document number: RB-9145-PNC. [https://www.rand.org/pubs/research\\_briefs/RB9145.html](https://www.rand.org/pubs/research_briefs/RB9145.html)

National Home Visiting Resource Center. (2024). Why home visiting?. <https://nhvrc.org/about-home-visiting/why-home-visiting/#:~:text=Home%20visiting%20is%20cost%20effective,dollar%20spent%20on%20home%20visiting.>

Think Babies. (2022). Infant and early childhood mental health. Centers for Disease Control and Prevention (2022, June 3). Data and statistics on children’s mental health. <https://www.cdc.gov/childrensmentalhealth/data.html>

Zero to Three. Why the early years matter. <https://www.zerotothree.org/why-0-3/>

# 2023 ECI Annual Report Indicators

9  
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1



ECI uses the Results-Based Accountability (RBA) framework for evaluating the results of the initiative. In Iowa law, the ECI Initiative has five desired results for improving the quality of life in Iowa for young children and their families.

## STATEWIDE INDICATORS

ECI uses measures, called statewide indicators, to determine progress made toward achieving the result areas.

Statewide indicators are population measurements and are usually collected by public agencies. Both the ECI State Board and ECI area boards select statewide indicators to evaluate progress toward the five state result areas.

The information that follows provides trend data for statewide indicators adopted by the ECI State Board. In FY23 ECI utilized a revised [Tool K\(B\)](#) that includes updated indicators, definitions, and data sources based on the best available data.

The IA Data Drive (<https://i2d2.iastate.edu/ia-data-drive>) will continue to be a valuable data dashboard with its first launch in FY22. Appendix B of the IA Data Drive User's Manual provides additional information regarding ECI Indicator descriptions, numerator, source, and available URL.

### DESIRED RESULTS

### STATE-WIDE INDICATORS

 <p><b>HEALTHY CHILDREN</b></p>	<ul style="list-style-type: none"> <li>• Low Birth Weight</li> <li>• Preterm or Low Birth Weight</li> <li>• Prenatal Tobacco Exposure</li> <li>• Inadequate Prenatal Care</li> <li>• Immunized Children</li> <li>• Dental Services</li> <li>• Infant Mortality</li> </ul>
 <p><b>CHILDREN READY TO SUCCEED IN SCHOOL</b></p>	<ul style="list-style-type: none"> <li>• Low Maternal Education</li> <li>• Educational Attainment of Mothers</li> <li>• Early Literacy Skills</li> </ul>
 <p><b>SAFE AND SUPPORTIVE COMMUNITIES</b></p>	<ul style="list-style-type: none"> <li>• Poverty at Birth</li> <li>• Children in Poverty</li> <li>• All People in Poverty</li> <li>• Unemployment Rate</li> <li>• Homelessness</li> <li>• Children with Health Coverage</li> <li>• Cumulative Birth Risks</li> </ul>
 <p><b>SECURE AND NURTURING FAMILIES</b></p>	<ul style="list-style-type: none"> <li>• Teenage Mother</li> <li>• Unmarried Mother</li> <li>• Incidence of Child Abuse</li> <li>• Domestic Violence</li> </ul>
 <p><b>SECURE AND NURTURING EARLY LEARNING ENVIRONMENTS</b></p>	<ul style="list-style-type: none"> <li>• Availability of Child Care</li> <li>• Working Parents</li> <li>• Quality Early Learning Environments</li> </ul>





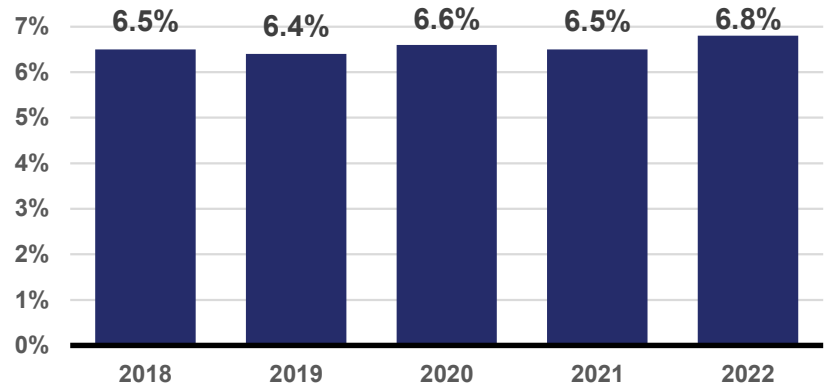
# RESULT AREA: HEALTHY CHILDREN



## Low Birth Weight

Percentage of live-born babies weighing less than 2,500 grams.

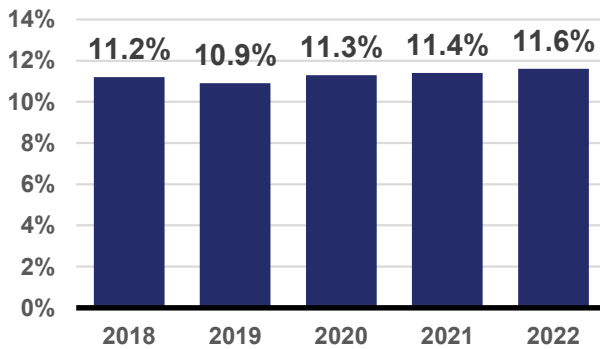
Source: Vital Records (I2D2 data holdings)



## Preterm or Low Birth Weight

Percentage of children born prior to 36 weeks gestation or less than 2500 grams at birth.

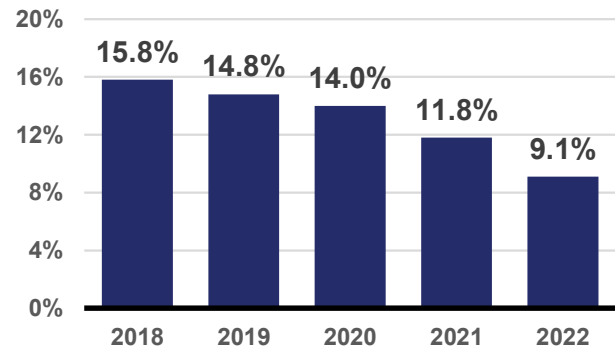
Source: Vital Records (I2D2 data holdings)



## Prenatal Tobacco Exposure

Percentage of children born to mothers who used tobacco in the three months prior to pregnancy or at any time during pregnancy.

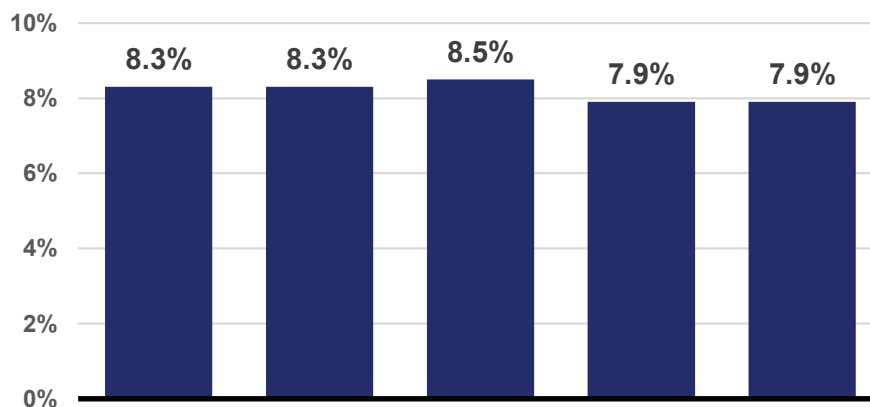
Source: Vital Records (I2D2 data holdings)



## Inadequate Prenatal Care

Percentage of children born to mothers who received no prenatal care during the first trimester or who had fewer than four prenatal visits in total.

Source: Vital Records (I2D2 data holdings)



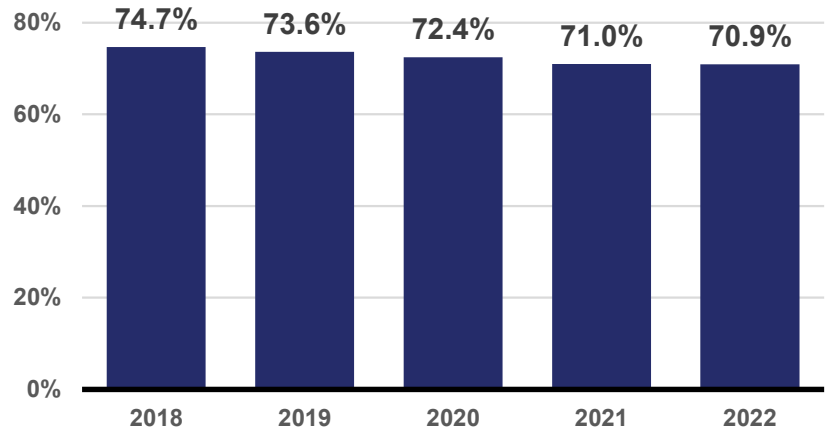
# RESULT AREA: HEALTHY CHILDREN



## Immunized Children

Rate of children fully immunized in Iowa by age 2.

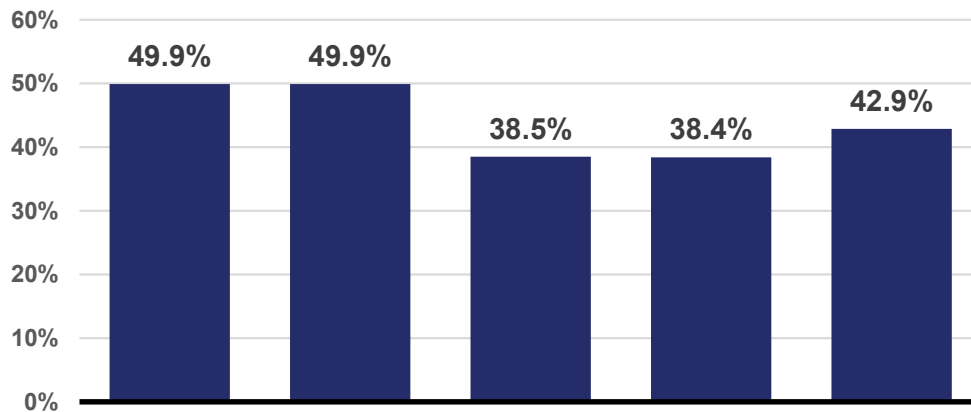
Source: Iowa Public Health Tracking Portal (HHS)



## Dental Services

Percentage of Medicaid-enrolled children under age 6 who received dental services.

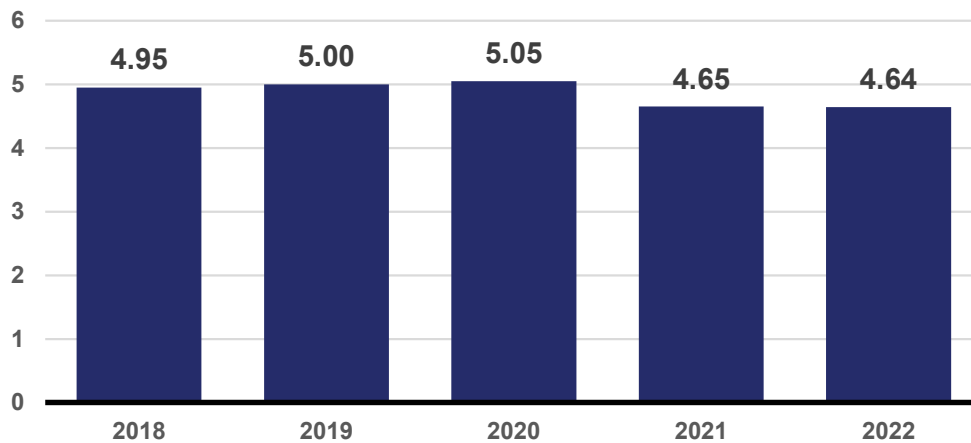
Source: Iowa Public Health Tracking Portal (HHS)



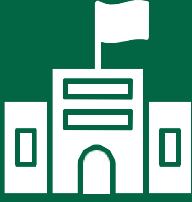
## Infant Mortality

Infant mortality rate per 1,000 live births.

Source: Iowa Public Health Tracking Portal (HHS)



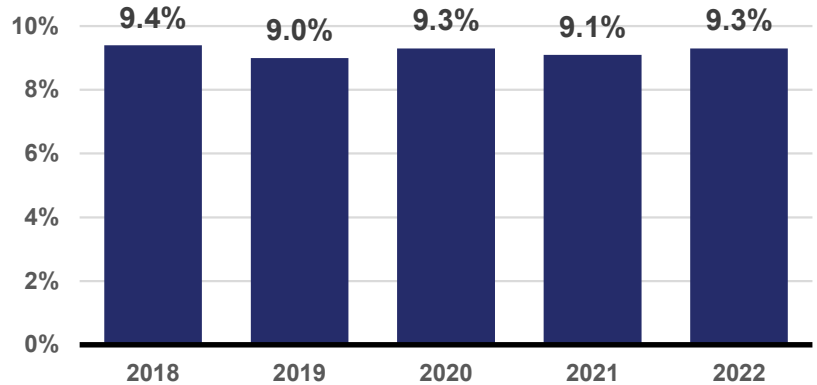
# RESULT AREA: CHILDREN READY TO SUCCEED IN SCHOOL



## Low Maternal Education

Children born to mothers over the age of 19 with less than a high school degree (i.e., less than 12 years of school).

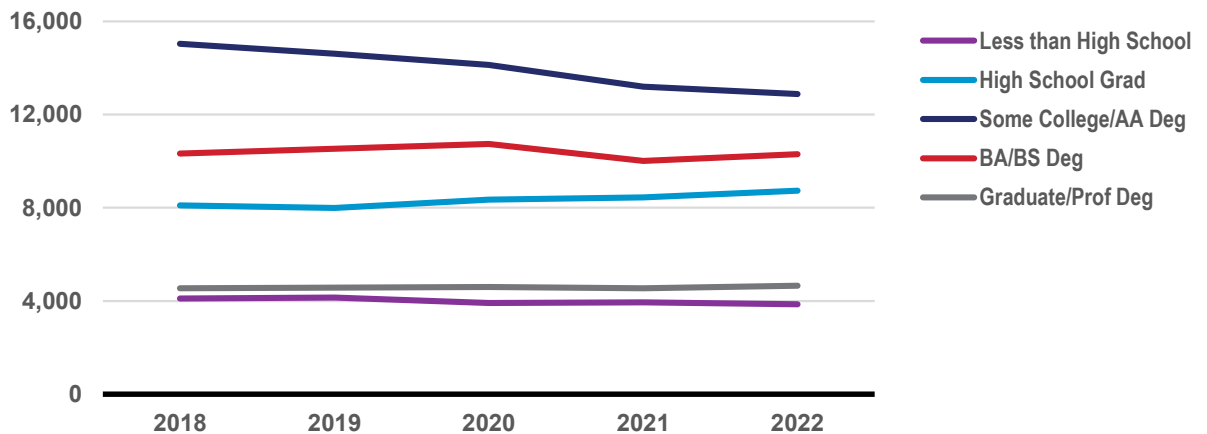
Source: Vital Records (I2D2 data holdings)



## Educational Attainment of Mothers

Women aged 15 to 50 with a birth in the past 12 months by educational attainment.

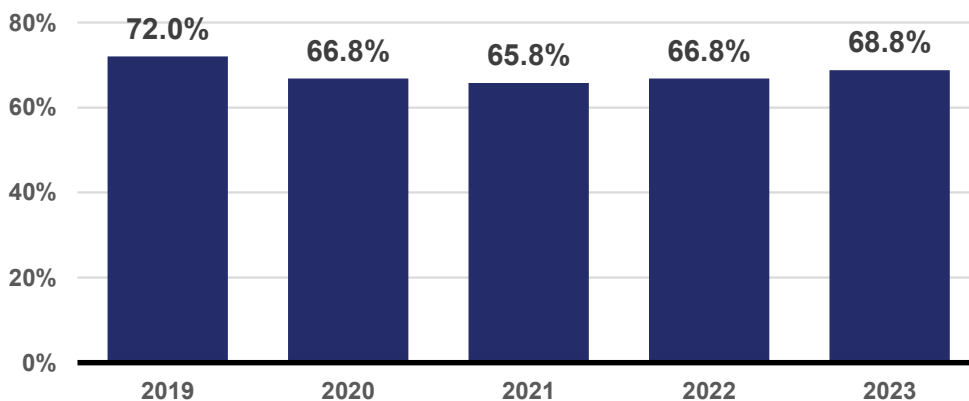
Source: American Community Survey (Table B13014)



## Early Literacy Skills

Percent of kindergartners meeting the Fall benchmark for the approved universal screening measure.

Source: Early Childhood Iowa (Kindergarten Assessment Tables)



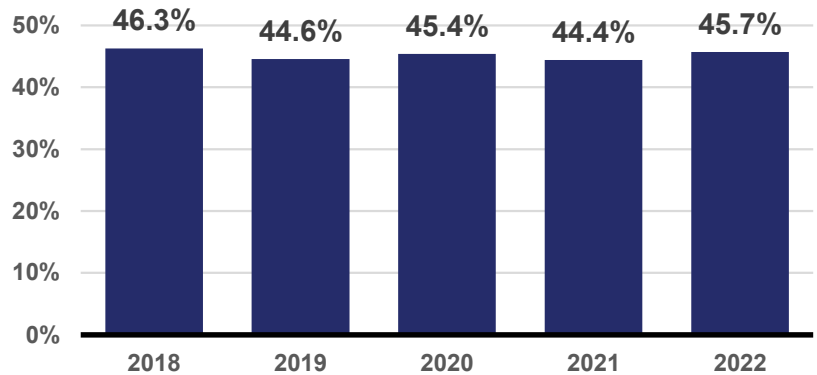
# RESULT AREA: SAFE AND SUPPORTIVE COMMUNITIES



## Poverty at Birth

Percentage of births to mothers who were receiving WIC or Medicaid at the time of birth.

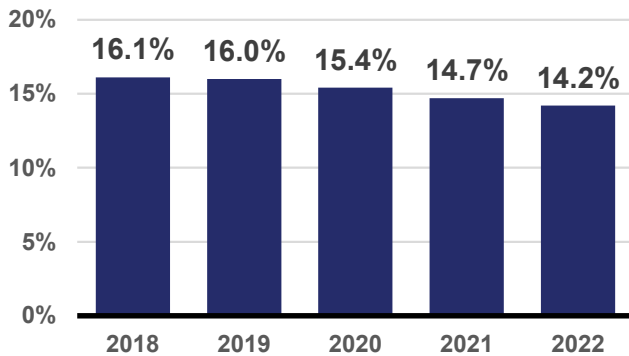
Source: Vital Records (I2D2 data holdings)



## Children in Poverty

Percentage of children under 6 years of age living in poverty.

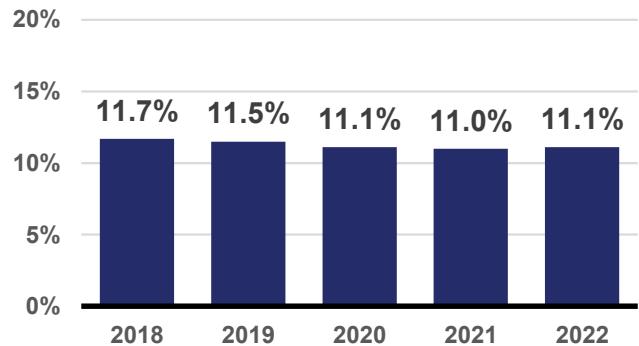
Source: American Community Survey (Table B17020)



## All People in Poverty

Percentage of people living in poverty.

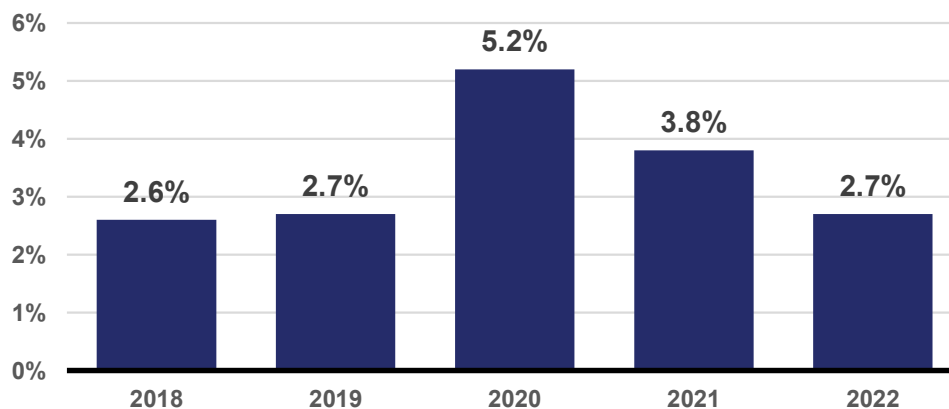
Source: American Community Survey (Table B17020)



## Unemployment Rate

Percentage of unemployed persons.

Source: Local Area Unemployment Statistics (Iowa Workforce Development)





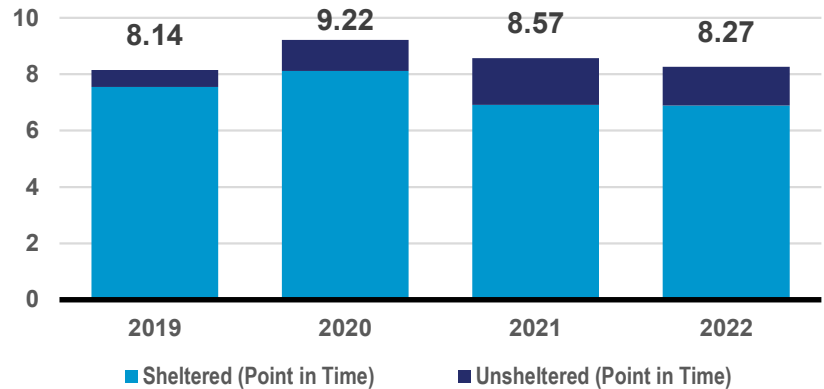
# RESULT AREA: SAFE AND SUPPORTIVE COMMUNITIES



## Homelessness

Sheltered and unsheltered Point in Time (PIT) counts of homeless individuals per 10,000 population.

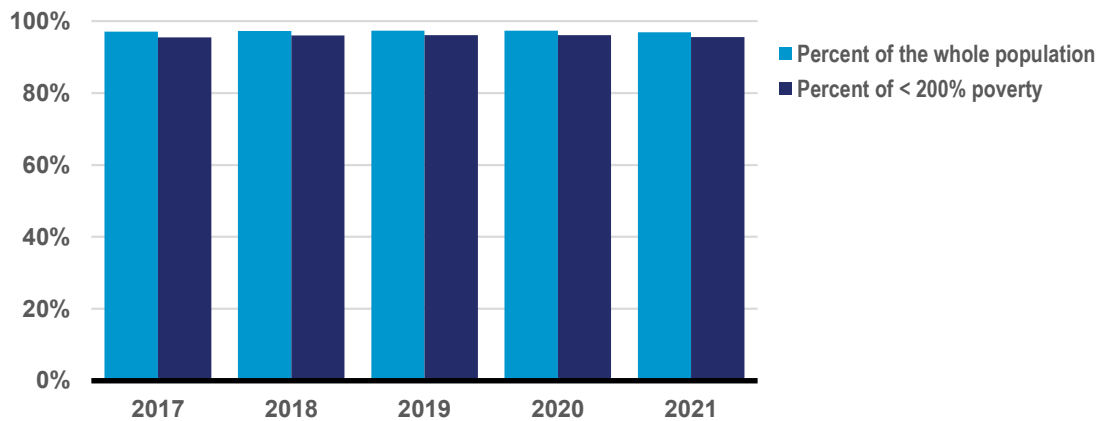
Source: Institute for Community Alliances



## Children with Health Coverage

Percentage of minor children with health coverage by income (poverty level).

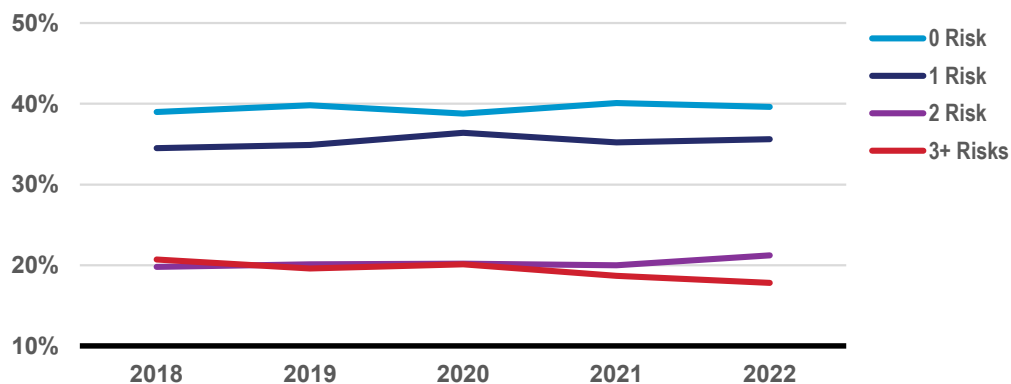
Source: Small Area Health Insurance Estimates (Census)



## Cumulative Birth Risks

Percentage of children born with 0, 1, 2+, or 3+ individual birth risks factors (i.e., poverty at birth, preterm/LBW, inadequate prenatal care, unmarried mother, teenage mother, low maternal education, prenatal tobacco exposure).

Source: Vital Records (12D2 data holdings)



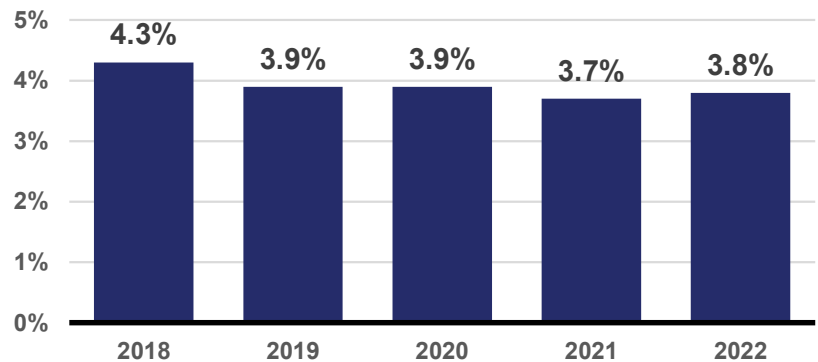
# RESULT AREA: SECURE & NURTURING FAMILIES



## Teenage Mother

Percentage of births to mothers under age 20.

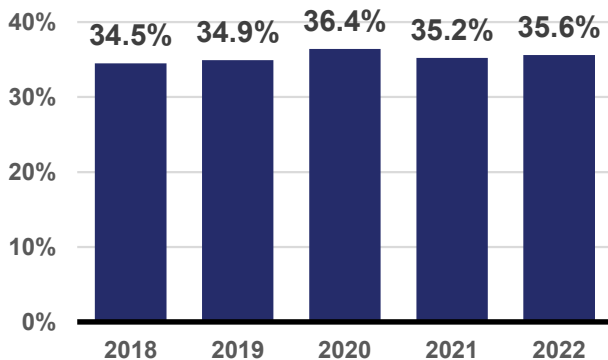
Source: Vital Records (I2D2 data holdings)



## Unmarried Mother

Percentage of births to mothers unmarried at the time of delivery.

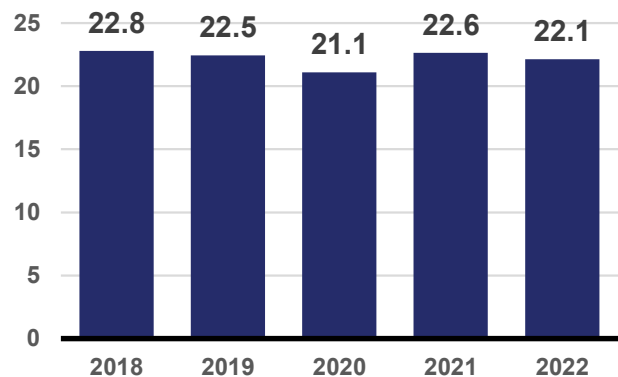
Source: Vital Records (I2D2 data holdings)



## Incidence of Child Abuse

Rate of abuse of children under 6 per 1,000 children.

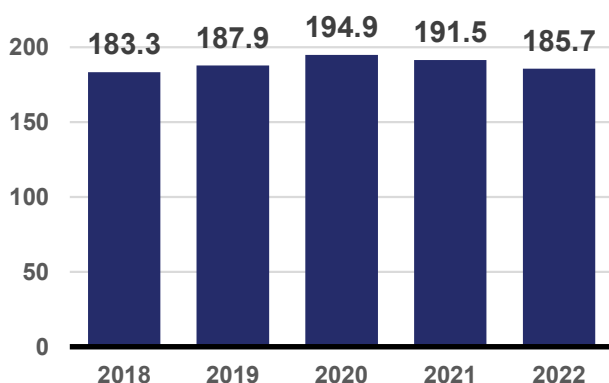
Source: Child Abuse Statistics (HHS)



## Domestic Violence

Domestic abuse rate per 100,000 population.

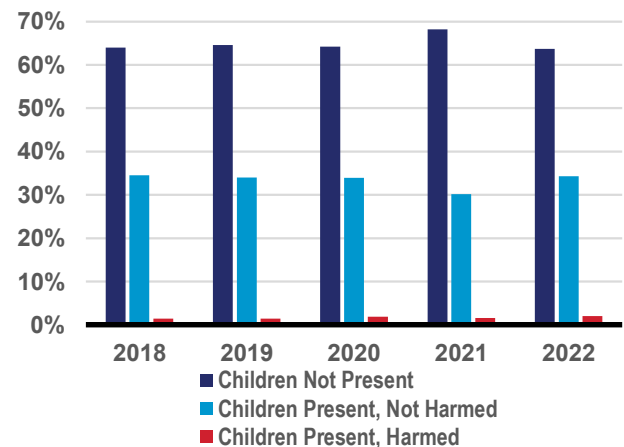
Source: Iowa Uniform Crime Reporting (IDPS)



## Domestic Violence Children Present

Percentage of domestic violence incidents where children were present.

Source: Iowa Uniform Crime Reporting (IDPS)



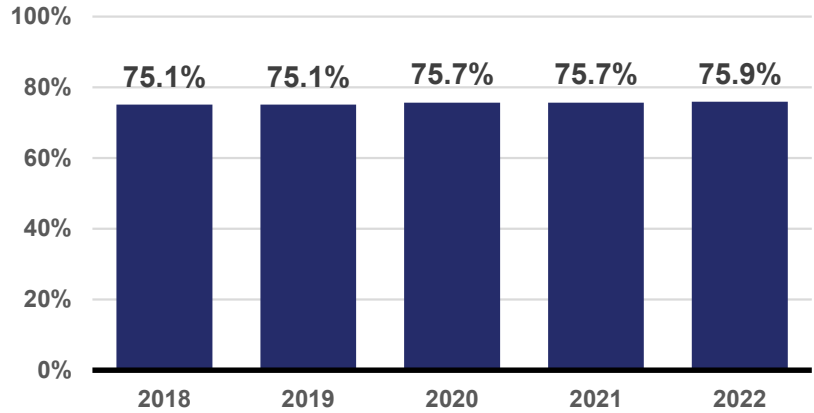
# RESULT AREA: SECURE & NURTURING EARLY LEARNING ENVIRONMENTS



## Working Parents

Percentage of children under 6 years of age, with all parents in the workforce.

Source: American Community Survey (Table B23008)

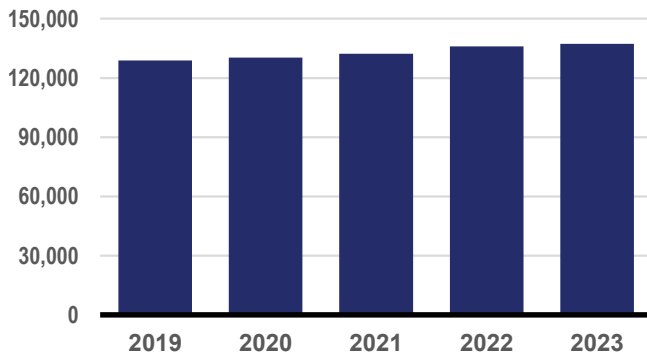


## Availability of Child Care

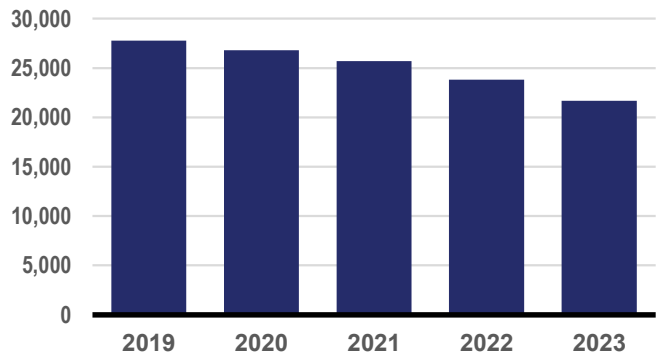
Number of slots (spaces) potentially available for a child in a licensed or registered setting.

Source: KinderTrack (HHS)

Number of child care center and preschool (licensed) slots



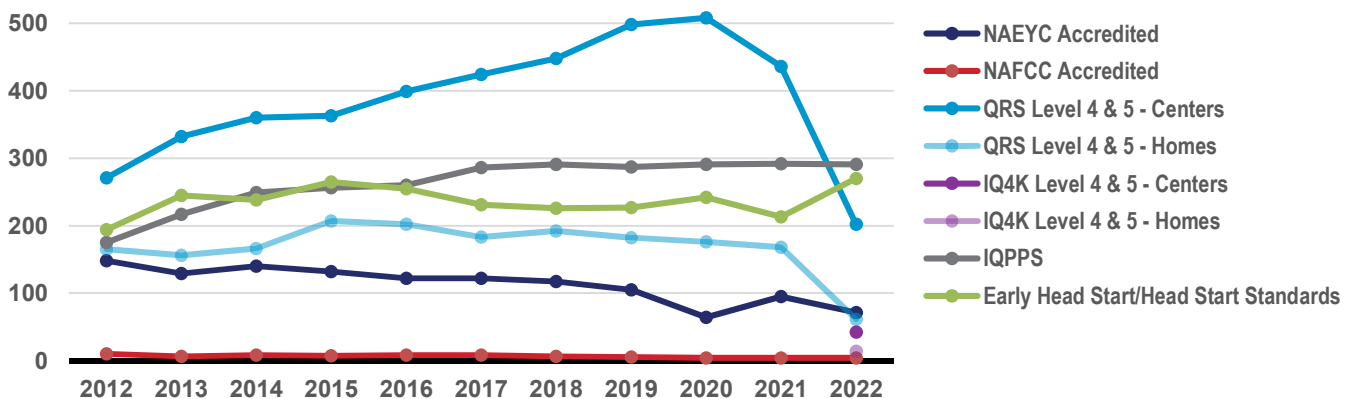
Number of home-based family child care (registered) slots



## Quality Early Learning Environments

Number of providers that are NAEYC (National Association for the Education of Young Children) or NAFCC (National Association of Family Child Care) accredited and/or meet Head Start program performance standards, and/or verified QPPS sites, and/or have achieved QRS/IQ4K level 4-5.

Source: NAEYC, NAFCC, Iowa Department of Education, Iowa Department of Health and Human Services









Early Childhood Iowa Early Childhood Funding History

ECI Area	FY 07		FY 08		FY 09		FY 10		FY 11		FY 12		FY 13		FY 14		FY 15		FY 16		FY 17		FY 18		FY 19		FY 20		FY 21		FY 22		FY 23		FY 24			
	EC	EC	EC	EC	EC	EC	EC	EC	EC	EC	EC	EC	EC	EC	EC	EC	EC	EC	EC	EC	EC	EC	EC	EC	EC	EC	EC	EC	EC	EC	EC	EC	EC	EC	EC			
Adair County	\$8,055	\$8,868	\$5,699	\$6,811	\$8,227																																	
Madison, Warren (4RKids)						\$127,455	\$115,065	\$119,489	\$105,216	\$111,399	\$109,735	\$91,939	\$114,266	\$142,816	\$169,557	\$192,410	\$231,972	\$247,706																				
Adams, Ringgold, Taylor, Union (Quad Counties 4)								\$49,770	\$49,853	\$50,329	\$42,789	\$40,884	\$46,520	\$53,580	\$53,326	\$54,456	\$53,180	\$47,930																				
Adams County	\$6,414	\$5,274	\$6,307	\$4,875	\$6,448	\$4,752	\$4,472																															
Allamakee, Howard																																						
Winneshiek, Appanoose, Davis, Lucas, Monroe Counties	\$86,024	\$90,024	\$88,166	\$117,169	\$102,713	\$103,316	\$81,626	\$65,946	\$74,902	\$69,636	\$54,794	\$67,960	\$81,281	\$89,879	\$99,686	\$98,794	\$107,542																					
Adair, Carroll, Greene & Guthrie (Partnerships 4)	\$107,387	\$100,565	\$91,448	\$98,927	\$86,858	\$96,999	\$101,807	\$71,632	\$70,163	\$71,425	\$58,779	\$64,263	\$72,950	\$78,261	\$78,363	\$88,339	\$87,800																					
Boone, Story (BooST Together)	\$53,319	\$49,613	\$53,198	\$46,482	\$43,758	\$54,216	\$62,305	\$62,287	\$67,062	\$66,826	\$59,900	\$69,098	\$74,423	\$81,599	\$86,078	\$90,184	\$86,639																					
Benton, Lama (Better)	\$37,682	\$39,072	\$35,058	\$35,387	\$24,150	\$25,626																																
Benton																																						
Black Hawk County (Cedar Valley's Promise)	\$537,269	\$522,536	\$513,779	\$452,262	\$402,751	\$411,095	\$398,823	\$450,322	\$468,244	\$456,660	\$479,749	\$440,608	\$405,964	\$372,965	\$342,800	\$268,275	\$250,235																					
Boone, Story (BooST Together)	\$48,606	\$46,434	\$50,000	\$50,852	\$40,663	\$44,488																																
Boone																																						
Franklin Grundy (Together 4 Families)	\$87,044	\$87,347	\$75,566	\$70,102	\$62,908	\$73,307	\$63,005	\$64,038	\$61,709	\$53,335	\$63,005	\$61,612	\$71,627	\$83,721	\$91,962	\$102,965	\$100,460																					
Buchanan, Delaware, Fayette	\$118,441	\$122,738	\$120,641	\$104,898	\$106,203	\$109,773	\$101,332	\$85,564	\$80,744	\$96,879	\$99,163	\$77,672	\$96,966	\$103,699	\$100,294	\$100,101	\$94,748																					
Buena Vista, Crawford, Sac, Calhoun	\$97,280	\$109,179	\$97,665	\$110,189	\$104,492	\$103,165	\$92,767	\$98,718	\$92,619	\$82,433	\$79,934	\$92,576	\$97,187	\$103,717	\$113,453	\$114,411																						
Pocahontas Webster (Linking)	\$167,944	\$161,215	\$163,118	\$152,556	\$134,296	\$136,070	\$141,714	\$138,808	\$134,917	\$130,741	\$104,738	\$107,838	\$102,366	\$107,838	\$112,565	\$106,266	\$98,096																					
Montgomery	\$89,023	\$93,953	\$98,100	\$86,831	\$79,226	\$73,161	\$84,804	\$73,109	\$63,003	\$68,406	\$56,496	\$63,910	\$76,466	\$77,112	\$75,443	\$70,949	\$75,049																					
Cedar, Jones							\$35,694	\$39,115	\$39,358	\$36,384	\$31,336	\$24,233	\$30,105	\$37,611	\$42,512	\$41,285	\$68,081																					
Cedar County	\$21,707	\$22,086	\$22,886	\$23,789	\$16,844	\$18,347																																
Cerro Gordo, Hancock, Worth	\$118,109	\$115,791	\$115,888	\$114,641	\$98,439	\$88,530	\$88,957	\$72,069	\$84,242	\$80,755	\$82,665	\$91,350	\$92,560	\$97,271	\$95,023	\$98,007	\$102,171																					
Cherokee, Lyon, Plymouth, Sioux	\$76,734	\$63,922	\$61,232	\$55,814	\$58,102	\$59,119	\$59,248	\$54,418	\$68,708	\$60,007	\$54,575	\$44,492	\$55,297	\$69,213	\$85,731	\$106,617	\$136,731																					
Chicassaw, Floyd Mitchell (FMC)	\$66,701	\$73,038	\$60,279	\$56,655	\$53,891	\$57,262	\$54,206	\$54,485	\$54,676	\$61,539	\$47,447	\$52,425	\$57,632	\$62,857	\$70,027	\$78,474																						
Clarke, Decatur, Wayne (Children First Communities)																																						
Clarke County	\$15,975	\$14,309	\$18,396	\$19,418	\$18,292	\$22,356																																
Clay, Dickinson, Osceola, O'Brien	\$110,933	\$97,306	\$100,338	\$97,004	\$88,695	\$89,200	\$83,602	\$76,773	\$75,782	\$64,458	\$57,739	\$43,585	\$54,169	\$67,683	\$80,123	\$80,836	\$101,246																					

Early Childhood Iowa Early Childhood Funding History

County	\$233,889	\$252,317	\$225,980	\$190,962	\$187,987	\$178,401	\$208,247	\$208,025	\$189,063	\$174,765	\$160,337	\$148,312	\$133,318	\$131,911	\$124,041	\$115,781	\$119,389
Dallas	\$68,403	\$67,262	\$64,334	\$57,825	\$60,666												
Decatur	\$15,158	\$17,321	\$18,479	\$18,995	\$16,123	\$14,557											
Louisa	\$203,095	\$203,045	\$207,764	\$188,521	\$184,105	\$153,299	\$141,973	\$158,530	\$152,310								
Des Moines, Henry, Louisa, Washington																	
Dubuque	\$227,813	\$251,313	\$274,073	\$237,013	\$244,242	\$224,449	\$221,422	\$251,160	\$268,585	\$270,610	\$273,935	\$227,632	\$209,809	\$192,689	\$177,101	\$159,224	\$151,518
Emmet	\$14,267	\$17,990	\$22,624	\$19,754	\$24,545												
Emmet, Kossuth, Palo Alto, Winneshago (Early Childhood North																	
Fremont, Page (Corner Counties)	\$64,858	\$67,101	\$70,295	\$56,144	\$47,906	\$37,730	\$37,287	\$38,006	\$35,048	\$43,065	\$46,498	\$49,420	\$39,805	\$44,167	\$42,432	\$41,757	\$41,002
Hamilton, Humboldt, Wright (Building Families)	\$65,466	\$82,495	\$79,276	\$64,555	\$76,068	\$73,156	\$67,789	\$60,785	\$65,382	\$62,907	\$60,427	\$68,053	\$71,139	\$71,668	\$74,973	\$73,837	\$73,149
Hardin, Marshall (Iowa River Valley							\$146,444	\$146,486	\$138,237	\$123,306	\$113,324	\$125,039	\$130,915	\$122,926	\$118,372	\$120,400	\$116,971
Hardin	\$32,834	\$28,197	\$30,050	\$30,425	\$23,819	\$29,858											
Harrison, Monona, Shelby	\$61,577	\$65,341	\$63,215	\$56,735	\$43,695	\$33,498	\$35,454	\$35,720	\$35,692	\$33,588	\$37,845	\$46,710	\$55,624	\$58,742	\$59,109	\$58,302	\$62,827
Henry	\$45,264	\$53,796	\$62,261	\$39,758													
Washington					\$83,569	\$86,154	\$75,380	\$67,564	\$61,474								
Iowa	\$9,560	\$10,126	\$5,789	\$5,043	\$4,079												
(SHIP)						\$266,119	\$255,601	\$230,044	\$278,589	\$287,056	\$290,562	\$269,142	\$266,564	\$256,444	\$243,439	\$252,794	\$272,548
Keokuk								\$70,405	\$57,252	\$48,971	\$50,158	\$62,338	\$71,710	\$85,852	\$84,656	\$91,061	\$91,854
Jasper, Marion, Powshehek	\$17,548	\$20,748	\$19,950	\$25,470	\$16,386	\$15,966	\$13,174										
Jasper	\$87,044	\$88,097	\$89,721	\$104,810	\$85,079	\$69,371	\$69,868										
(AIM)	\$76,390	\$67,516	\$71,069	\$60,521	\$55,407	\$53,774	\$62,284										
Johnson	\$193,338	\$197,938	\$236,425	\$217,098	\$170,153	\$155,228	\$184,453	\$222,082	\$219,471	\$227,667	\$222,153	\$213,426	\$212,593	\$221,387	\$233,820	\$219,442	\$223,022
Jones	\$25,670	\$28,110	\$34,367	\$27,736	\$27,240	\$25,179											
Palo Alto, Kossuth (PAK)	\$34,131	\$30,372	\$40,501	\$33,706	\$33,957												
Lee, Van Buren	\$132,167	\$147,662	\$145,330	\$149,100	\$130,217	\$129,160	\$122,968	\$106,330	\$110,756	\$104,335	\$109,503	\$101,406	\$98,085	\$90,480	\$84,132	\$82,971	\$83,596
Linn	\$580,757	\$553,156	\$529,322	\$426,039	\$359,388	\$388,297	\$376,731	\$418,556	\$414,872	\$457,495	\$477,487	\$438,530	\$404,340	\$371,221	\$383,321	\$404,360	\$403,441
Madison	\$20,823	\$19,998	\$21,587	\$19,667	\$15,992												
Mahaska, Wapello	\$266,791	\$275,915	\$261,300	\$251,557	\$204,894	\$207,884	\$230,130	\$215,720	\$204,666	\$176,336	\$184,760	\$171,547	\$160,439	\$155,559	\$147,484	\$148,140	\$139,500
Marion	\$55,912	\$62,497	\$59,153	\$51,101	\$48,759	\$46,568	\$50,942										
Marshall	\$132,234	\$115,115	\$112,171	\$117,162	\$110,935	\$111,483											
Muscatine	\$142,815	\$132,014	\$124,861	\$109,598	\$116,004	\$114,156	\$116,982	\$105,919	\$113,025	\$101,913	\$77,945	\$71,782	\$89,214	\$82,265	\$75,521	\$73,971	\$69,287
Polk	\$937,132	\$955,766	\$1,071,168	\$1,043,025	\$993,091	\$1,019,240	\$1,003,071	\$1,040,015	\$1,083,691	\$1,123,171	\$1,202,320	\$1,099,883	\$1,010,158	\$954,796	\$928,174	\$947,808	\$969,361
Pottawattamie	\$357,319	\$315,061	\$306,285	\$291,395	\$277,667	\$256,984	\$232,919	\$238,698	\$245,166	\$259,670	\$276,866	\$238,794	\$202,195	\$185,651	\$177,889	\$192,168	\$187,891
Poweshiek	\$37,135	\$33,129	\$33,421	\$28,663	\$36,584	\$34,017	\$36,812										
Ringgold	\$7,305	\$4,103	\$6,390	\$8,237	\$8,096	\$7,575	\$7,825										

Early Childhood Iowa Early Childhood Funding History

Scott	\$567,375	\$612,888	\$606,519	\$554,544	\$542,437	\$568,330	\$619,314	\$618,276	\$610,675	\$579,634	\$573,363	\$490,846	\$450,800	\$415,510	\$381,598	\$350,729	\$307,380	\$299,829
Story	\$116,395	\$121,473	\$122,361	\$111,279	\$98,828	\$100,415												
Tama	\$34,819	\$31,543	\$32,212	\$33,955	\$31,057	\$25,325												
Taylor	\$5,186	\$6,947	\$7,599	\$9,749	\$9,412	\$8,469	\$8,066											
Union	\$35,224	\$32,045	\$25,041	\$30,425	\$28,556	\$35,504	\$27,947											
Warren	\$65,196	\$59,398	\$53,882	\$49,420	\$57,576													
Washington	\$31,335	\$38,068	\$41,365	\$40,175														
Wayne	\$14,132	\$13,720	\$12,434	\$13,616	\$10,528	\$13,445												
Winnebago	\$21,572	\$16,732	\$13,471	\$14,375	\$13,096													
Woodbury	\$353,424	\$320,415	\$270,191	\$257,185	\$254,901													
<b>TOTALS</b>	<b>\$7,246,000</b>	<b>\$7,250,000</b>	<b>\$7,250,000</b>	<b>\$6,750,000</b>	<b>\$6,250,000</b>	<b>\$6,246,000</b>	<b>\$6,246,000</b>	<b>\$6,245,000</b>	<b>\$6,300,000</b>	<b>\$6,300,000</b>	<b>\$6,300,000</b>	<b>\$5,800,000</b>	<b>\$5,790,000</b>	<b>\$5,790,000</b>	<b>\$5,790,000</b>	<b>\$5,785,000</b>	<b>\$5,785,000</b>	<b>\$5,785,000</b>