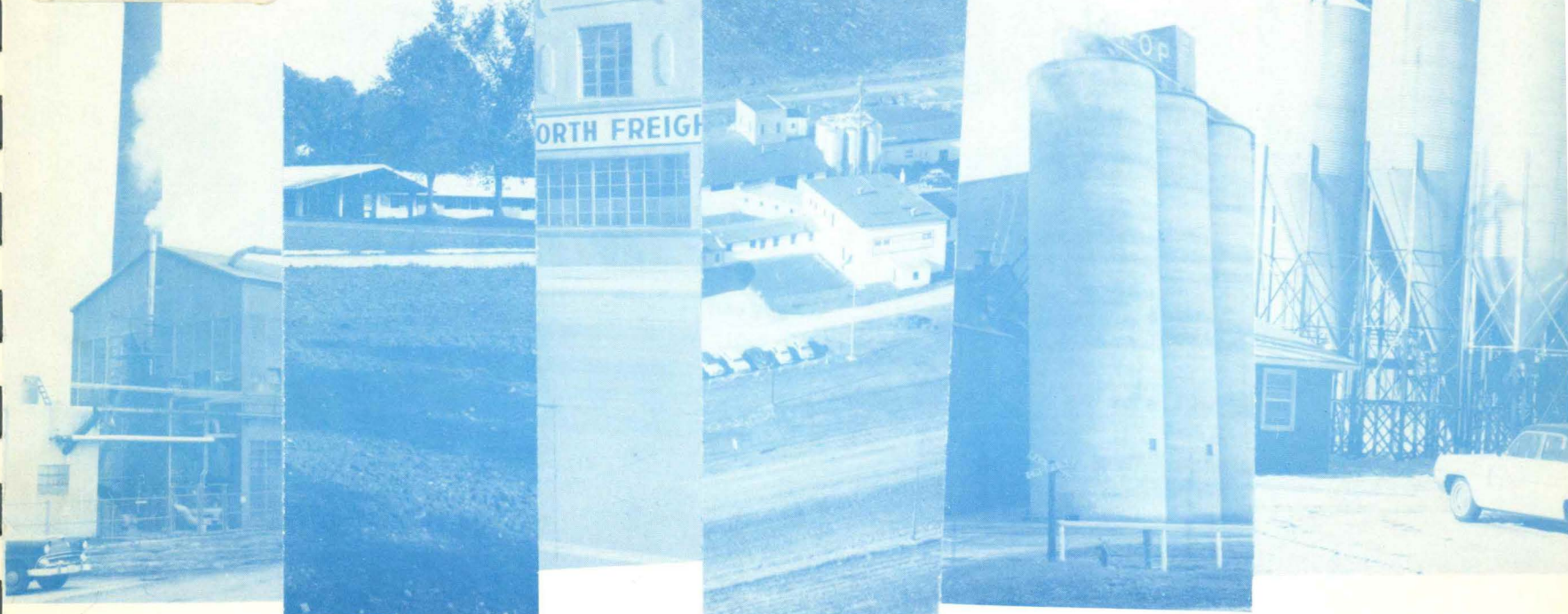


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This is Wright County

A MANPOWER STUDY

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THIS IS WRIGHT COUNTY

a report on the results of a manpower study conducted by the

Community Development Section
Iowa Employment Security Commission

May 1966

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FOREWORD

This report was prepared as a result of a manpower study conducted by the Smaller Communities Program of the Iowa Employment Security Commission. The study which lasted from November 1 through December 16 of 1965 was sponsored by the county's three industrial groups and Iowa Growthland Inc., an organization of six counties in north central Iowa.

The Smaller Communities Program is designed to provide economic development assistance to rural areas and to offer employment service assistance to residents. The mobile team of interviewers and counselors of the Smaller Communities Program has committed itself to return to Wright County and offer any or all of these services to a specific new or existing company:

1. Validate on a selective basis the availability of persons who participated in the Wright County Manpower Study.
2. Assist with staffing needs by

- a. selecting and referring qualified workers
- b. recruiting additional workers from within county besides those who took part in the original study
- c. testing additional job seekers to determine their potential skills
- d. providing technical services including test development for specific jobs, job analysis and recruitment of professional, technical and skilled workers from outside the area.
- e. utilizing the provisions of the Manpower Development and Training Act to develop the skills required by industry.

Interpretation of the results of the Wright County Manpower Study and a vast array of unpublished data on the county is available to firms who contact the

Community Development Section
Iowa Employment Security Commission
1000 East Grand Avenue
Des Moines, Iowa

INTRODUCTION

New or expanding industry will find Wright County an excellent location. Several industrial sites, ample electrical power and water resources are available at reasonable cost. Good transportation facilities and favorable wage rates exist. During the manpower study, 1,443 residents including 357 homemakers were interested in employment.

All major towns have active industrial development groups to assist industry in locating, acquiring and modifying industrial sites. Any firm interested in learning more about Wright County as a plant location should contact:

Belmond Industrial Development Group

President	Don Bancroft
Vice President	Phyliss Pals
*Secretary/Treasurer	Larry J. Flannagan

Clarion Community Development Commission

President	Chester Isenberger
Vice President	Jack Eyler
*Secretary	Burtwin L. Day
Treasurer	Roger Summers

Eagle Grove Industrial Expansion Corporation

President	Robert G. Jacobsen
Vice President	Lawrence McCoy
*Secretary	Calvin J. Tschetter
Treasurer	I. H. Schroder

*Inquiries should be addressed to the respective secretary.

Residents who are members of other development groups:

Duane Sandage	- Director, Iowa Growthland, Inc. (Sandage Real Estate & Farm Management, Clarion)
C. W. Dunn	- Vice President, Iowa Growthland, Inc. (President, 1st National Bank, Eagle Grove)
Dr. Les Classick	- Educational Director, North Iowa Area Development (Veterinarian, Belmond)

Highlights of the Wright County Manpower Survey

COMMUNITY RESPONSE Survey forms were returned by 4,847 persons and 1,449 were interested in employment. Approximately 70 per cent of the 1,449 were between 16 and 45 years old.

WORK EXPERIENCE Over 73 per cent of these 1,449 persons had nonfarm work experience.

LABOR RESERVE In this category are 713 persons including 69 unemployed workers, 357 homemakers and 297 students.

TRAINABILITY Over 900 persons took the General Aptitude Test Battery and 300 prospective job seekers showed aptitudes for vocational training. Some indicated they would seek vocational or technical training in either the Eagle Grove or Fort Dodge junior colleges.

EDUCATIONAL LEVEL

Of the 1,443 persons interested in employment, 226 had better than a high school education and 741 had graduated from high school. Some high school education had been received by 296 individuals while the remaining 180 had 8 years or less of education.

WAGES

Industrial wages range from \$1.25 an hour for unskilled workers to \$2.50 an hour for skilled workers.

A BRIEF LOOK AT WRIGHT COUNTY

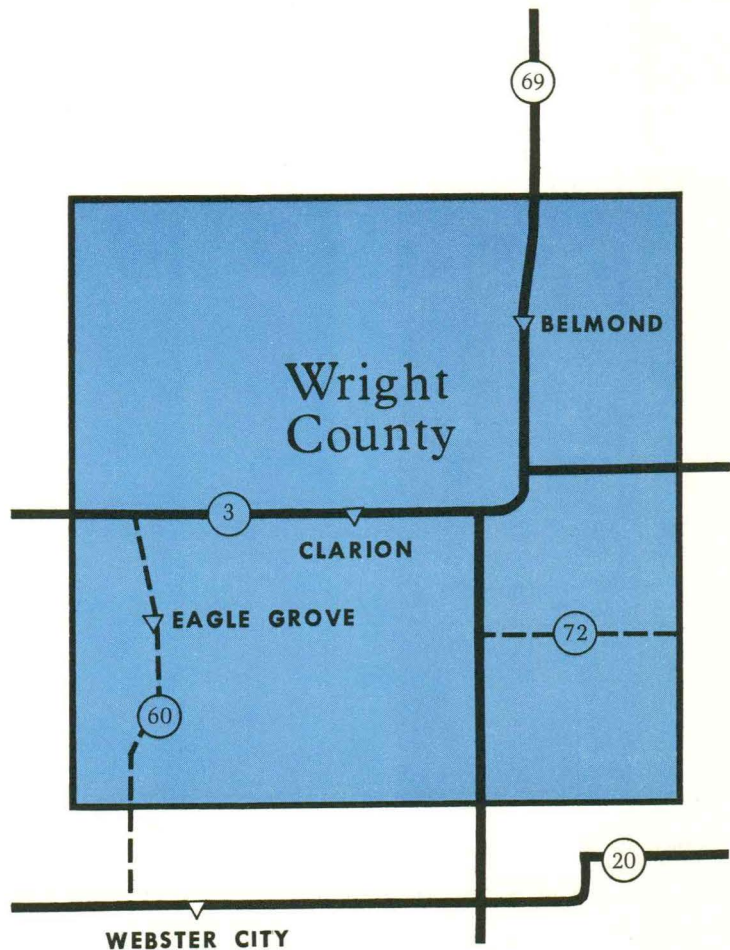
Wright County is located in north central Iowa. Clarion, the county seat, is 85 miles north of Des Moines, the state capital.

Corn, cattle and hogs are the county's major products and crop and livestock sales totaled \$24.7 million according to the 1959 U.S. Census of Agriculture.

The major towns of Belmond, Clarion and Eagle Grove have the mayor-city council form of government. Wright County is governed by a five-man Board of Supervisors. Elective officials include the county attorney, auditor, clerk, recorder, sheriff and treasurer. The five public high schools have a current enrollment of 1,677 students.

MILEAGE FROM WRIGHT COUNTY	
Chicago 370	Minneapolis 175
Denver 765	Omaha 220
Des Moines 85	Sioux City 175
Detroit 640	St. Louis 420
Dubuque 190	Wichita 485
Kansas City 290	

U. S. Highway 69 and Iowa Highways 3 and 60 traverse the county for 90 miles. The proposed route for Interstate 35 takes it through the southeastern portion of the county. The completion of this new interstate will make overnight truck service possible to Chicago, Minneapolis, Kansas City and Omaha.



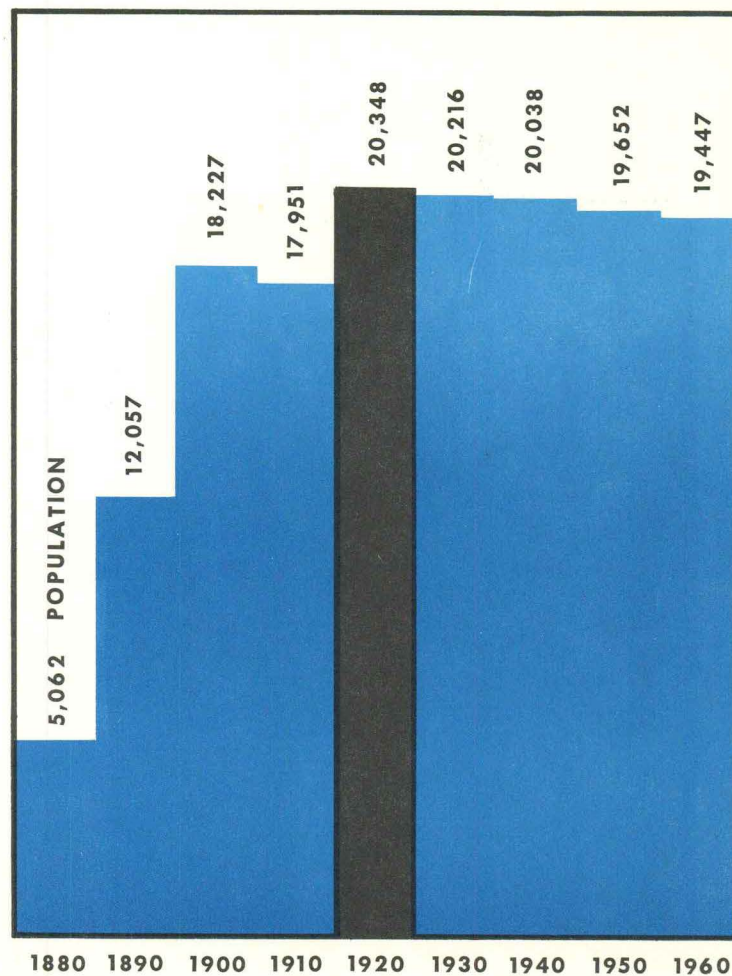
Peak population of 20,348 was reached in the county in 1920. Since then outmigration has gradually reduced the number of residents. Subtracting deaths from births during the 1950-1960 period shows a population potential of 22,240 for 1960. However, outmigration of 2,793 or more than 14 per cent of the 1950 population brought the 1960 population to 19,447. By 1964 the population was estimated at 19,500.

With most small farms already consolidated into larger units and with a slowly increasing rate of business and industry, the present level of population should remain fairly stable.

Source: "Migration and Changes of Population in Iowa," Iowa State University, Ames, Iowa

Division of Vital Statistics, Iowa State Department of Health

Population Remains Above 19,000



SERVICE, RETAIL TRADE ACCOUNT FOR ALMOST
90 PER CENT OF NONFARM EMPLOYMENT

The nine largest industrial firms employ about 11 per cent of the nonagricultural workers. The remaining nonfarm employees work in more than 500 small firms concentrated in the service and retail trade industries.

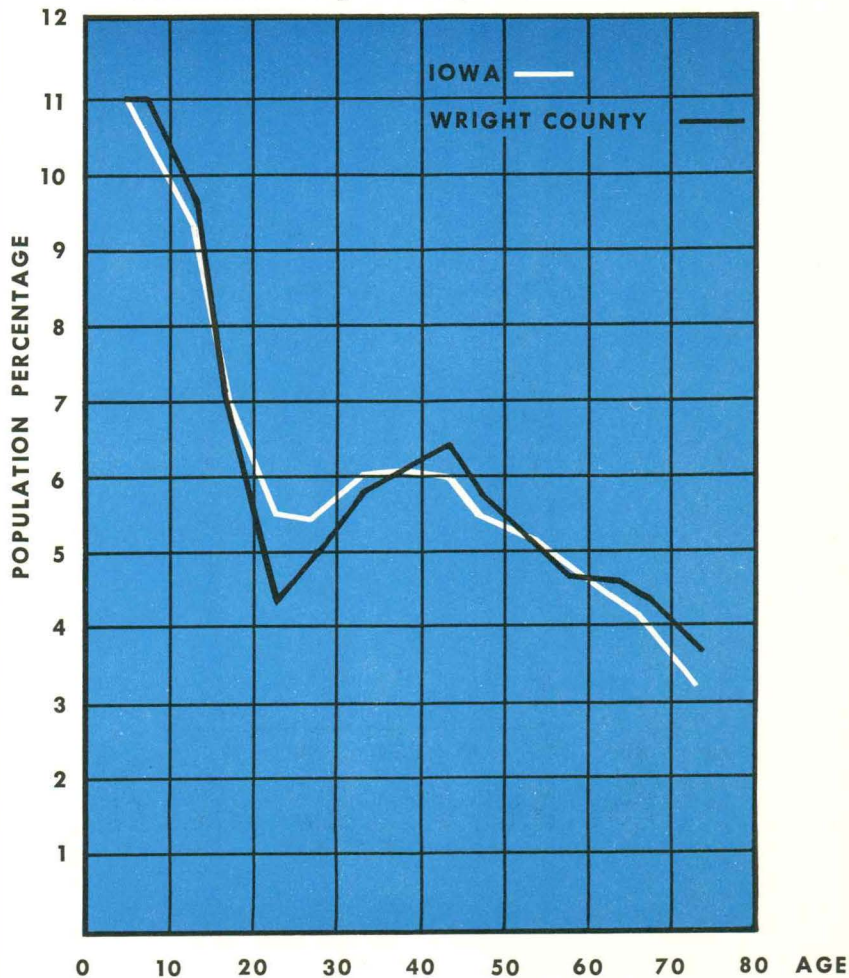
Hourly Wage Rates*

	Minimum	Maximum
General Office Clerk	\$1.25	\$2.00
Secretary	1.25	2.00
Bookkeeper	1.85	3.00
Foreman	1.75	2.50
Laborer	1.25	2.10
Machine Operator	1.25	2.50
Welder	1.25	2.70
Assembler	1.25	1.70
Truck Driver	1.25	2.50
General Maintenance Man	2.00	2.50

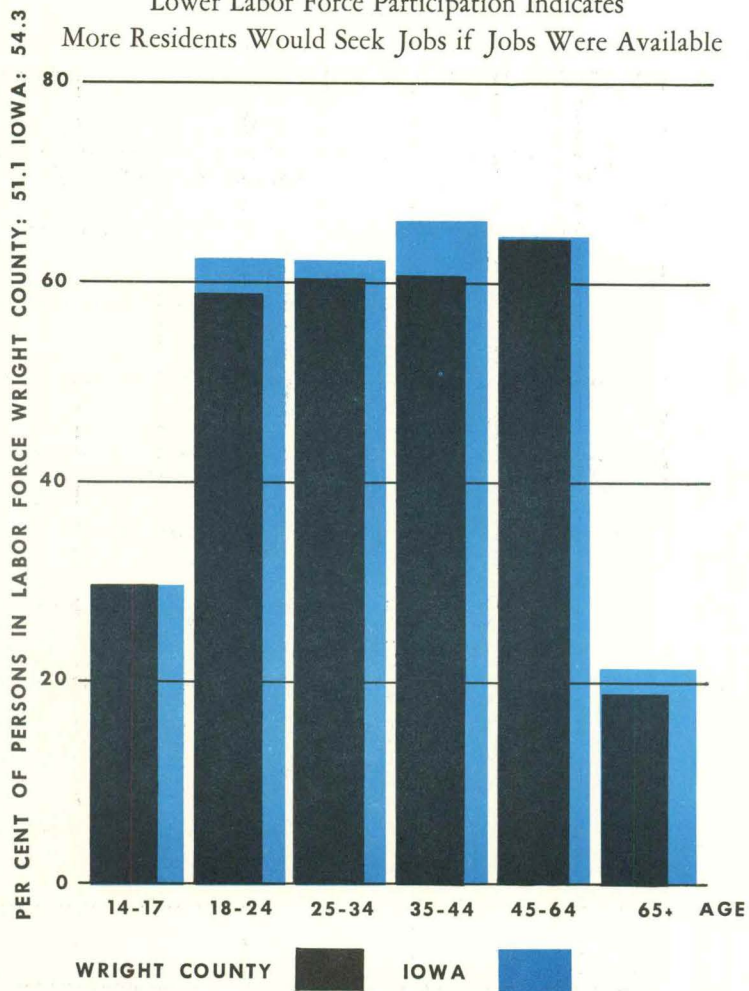
*These hourly rates were determined from a survey of major employers in the county. Since experience and job requirements were greatly varied, caution should be used in utilizing these rates.

Outmigration to Find Jobs has Reduced the 18 to 45 Age Group

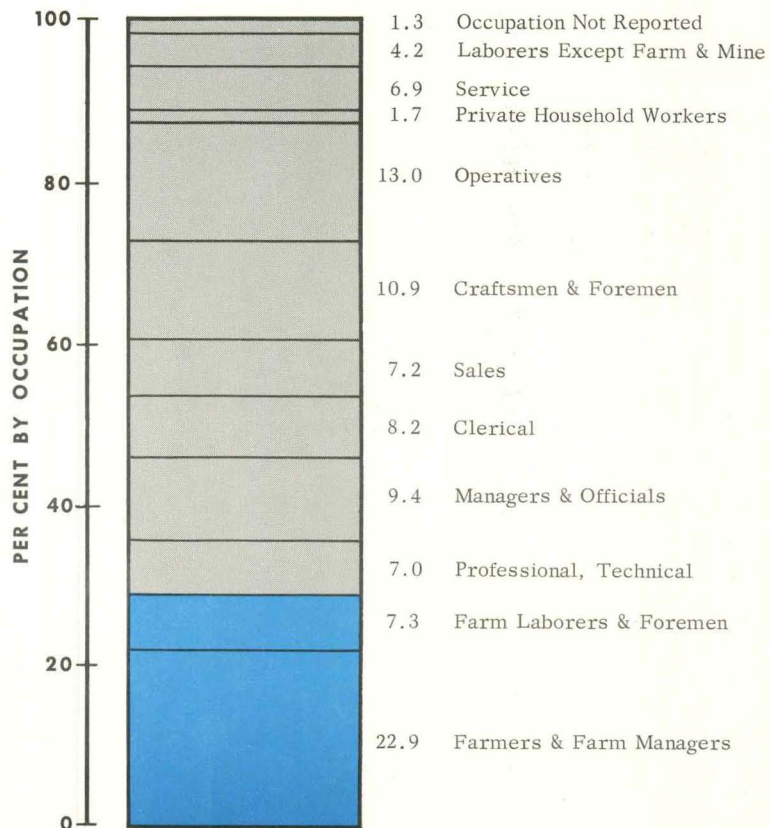
% The median age in Wright County is 31.3 compared to a state median age of 30.3 years.



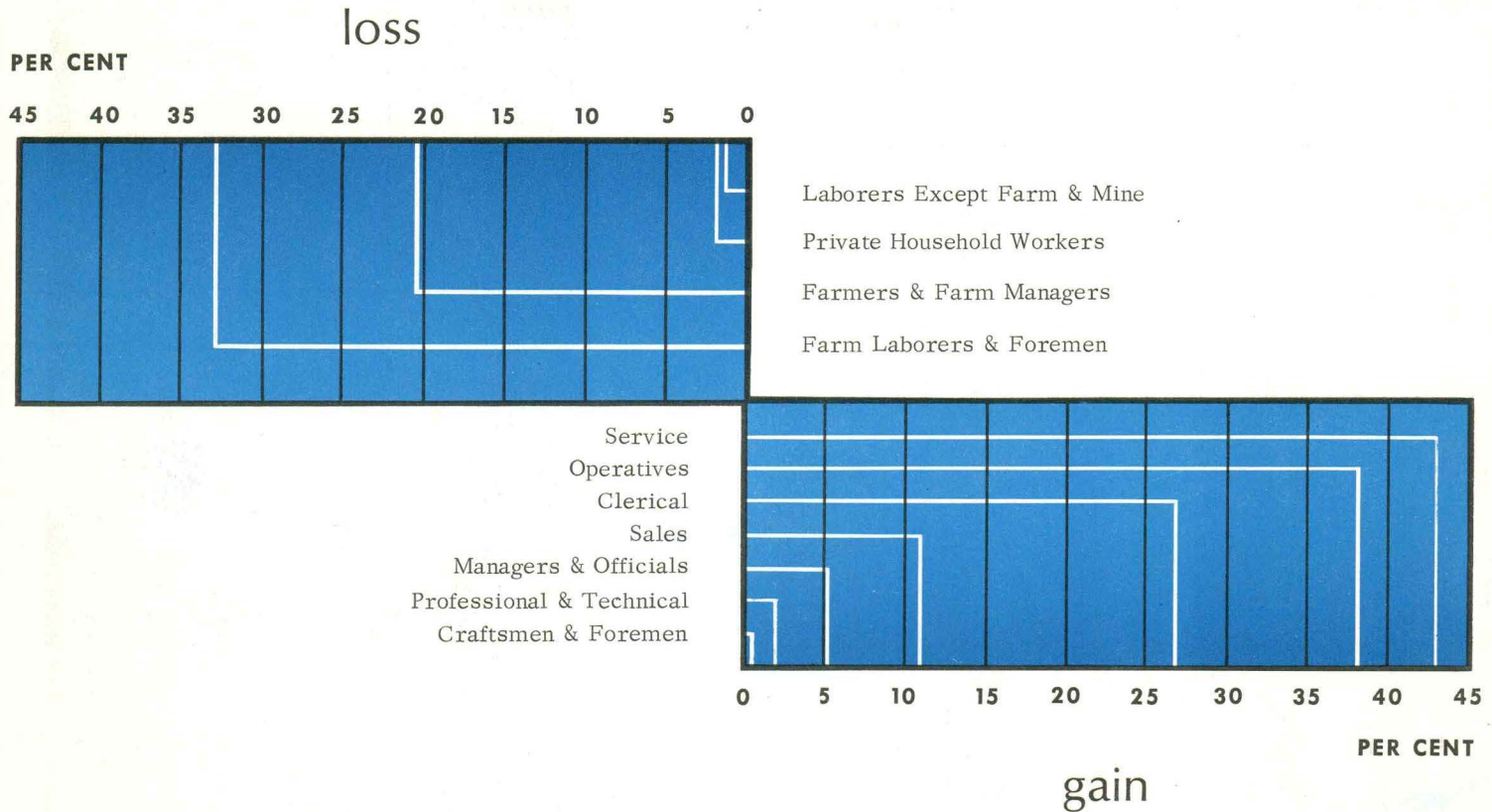
Lower Labor Force Participation Indicates
More Residents Would Seek Jobs if Jobs Were Available



Some 30 Per Cent of the 6,932 Labor Force
Are in Agricultural Jobs



The Composition of the Labor Force Changed Substantially Between 1950 and 1960



The largest declines have taken place in agricultural occupations, the largest gains have occurred in business, manufacturing, transportation and service-oriented jobs.

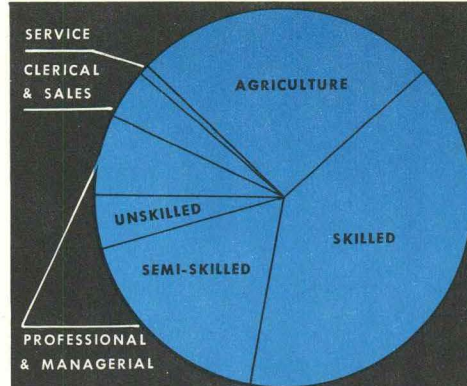
Source: U. S. Census of Population - 1950, 1960

Variety of Experience and Training is Offered by 748 Men Seeking Jobs. Among the 748 men who desired new jobs, 165 are presently self-employed.

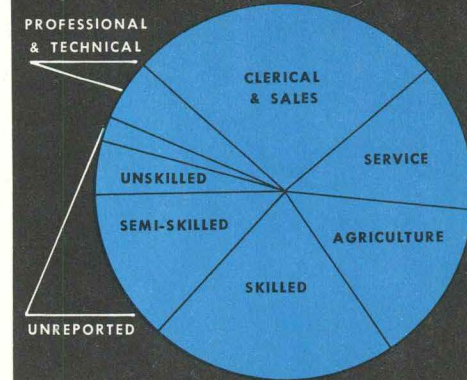
Manpower Survey Showed 1,443 Wright County Residents Want Jobs.

Over Half of the 695 Women Who Wanted Jobs Had Clerical or Sales Experience. Out of the 695 women, 357 were homemakers who wanted to return to work.

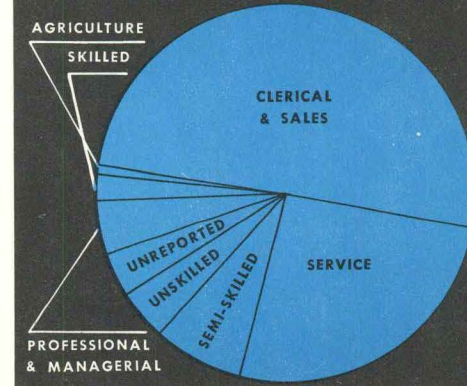
men



men & women



women



935 RESIDENTS TESTED FOR POTENTIAL SKILLS

To determine their ability to learn new skills, 935 residents were given the General Aptitude Test Battery by the Iowa State Employment Service. The results demonstrate that many Wright County residents have aptitudes for industrially significant jobs. These aptitudes could be developed through adult education courses presently offered in the high schools or in the junior college.

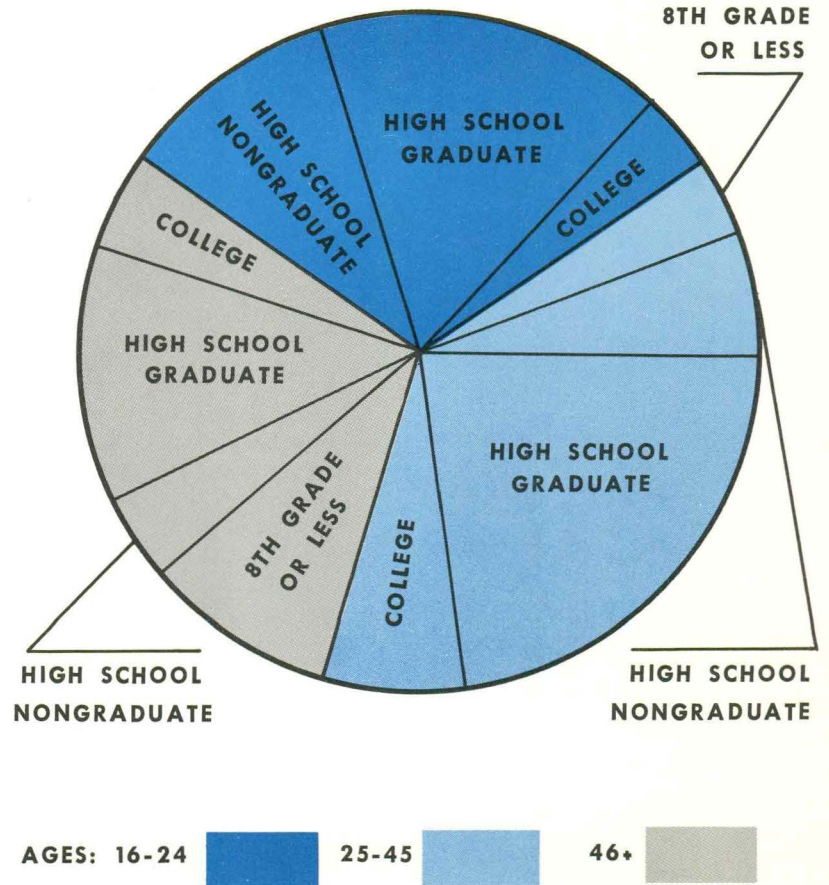
MDTA IS A SOURCE OF OCCUPATIONAL TRAINING ASSISTANCE

Under the Manpower Development and Training Act, classes may be set up to train unskilled workers for jobs when other qualified workers are not available. Institutional or on-the-job training is possible depending upon the individual situation, the job skills to be learned and the available training facilities.

Workers have been trained through MDTA in about 200 occupations for such diverse jobs as auto mechanic, machine tool operator, cook, practical nurse, electronic technician, stenographer, waitress and computer programmer. The length of training depends on the complexity of the skill to be learned.

Companies planning to establish or expand a plant in Wright County may obtain additional information on MDTA from the Iowa State Employment Service office, located at 903 Wilson Avenue, Webster City.

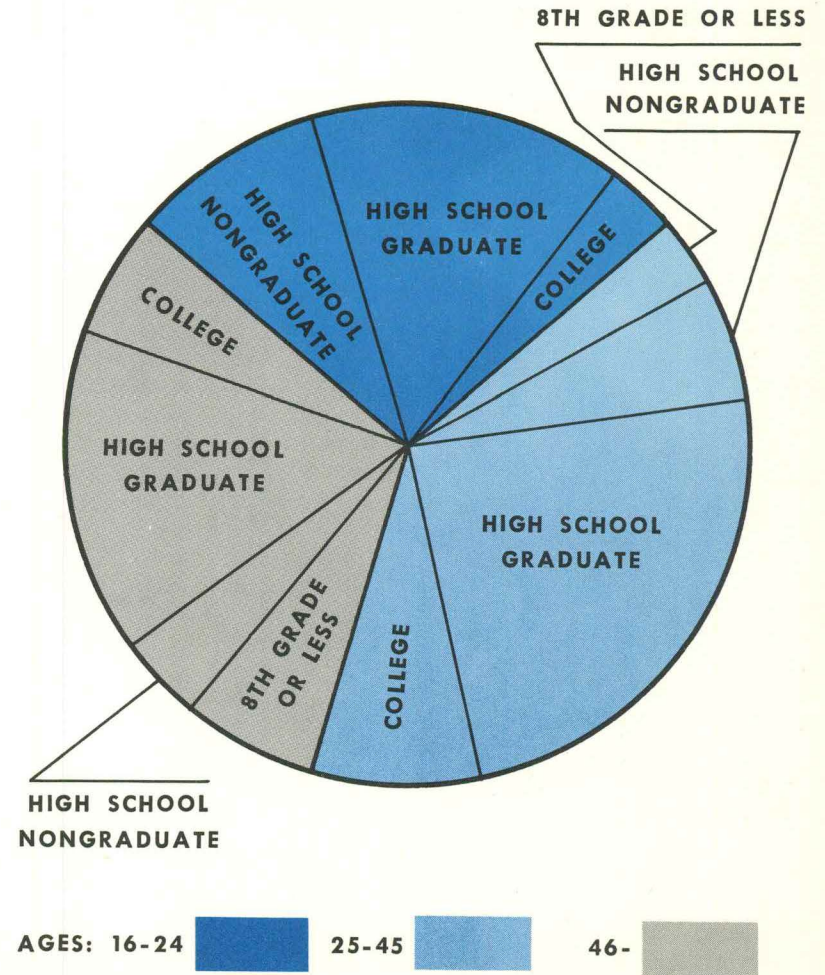
Job Seekers Are Evenly Divided Among Age Groups--
67 Per Cent Are High School Graduates or Better



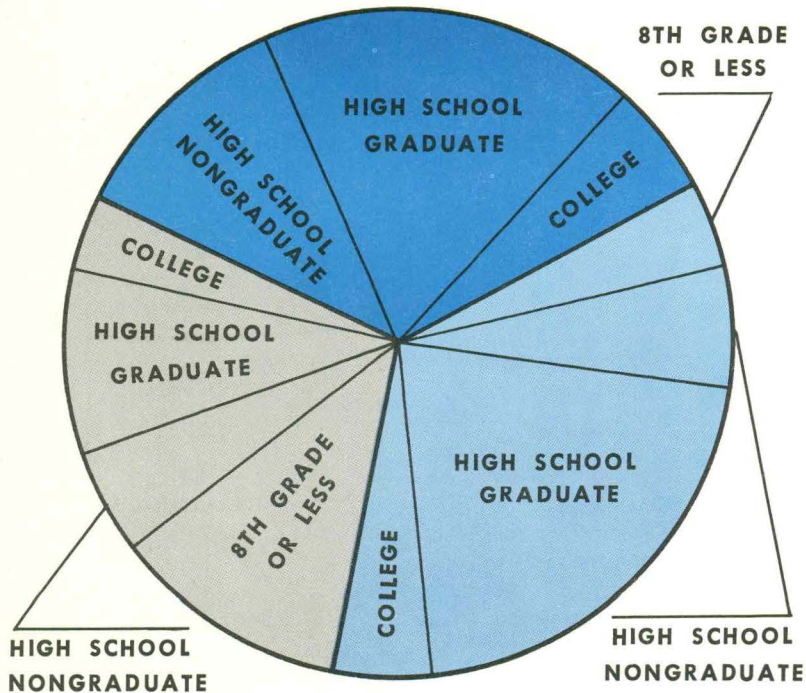
Forty-nine per cent of the 695 women seeking jobs were high school graduates and only 9 per cent had an eighth grade education or less. Some college training had been received by 18 per cent of these women. Among the 19 per cent who had less than a high school education were 53 high school juniors.

Source: Manpower Study

Majority of Women Job Seekers Also in 25-45 Age Bracket



37 Per Cent of Men Are in Prime Working Age Group



Only 15 per cent of the 748 men seeking jobs had 8 years or less of education. High school graduates made up 49 per cent of the total while those with some college education numbered 14 per cent. The 22 per cent who had not completed high school includes 70 high school juniors.

Source: Manpower Study

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25-45



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VOCATIONAL TRAINING AND HIGHER EDUCATION

<u>Public Institution</u>	<u>Class</u>	<u>Maximum Semesters</u>
Eagle Grove High School	Vocational Agriculture	6
	Metal Working	2
	Power Mechanics	2
	Mechanical Drawing	2
	Industrial Arts (Wood, Leather)	2
Belmond High School	Industrial Arts	6
	Drafting	
	Metal & Wood Working	
	Machine Shop	
	Electricity	
Clarion High School	Vocational Agriculture	8
	Metal Working	4
	Drafting	4
	Wood Working	4
Dows High School	Vocational Agriculture	8
	Metal Working	2
	Wood Working	2
Goldfield High School	Vocational Agriculture	8
	Metal Working	2
	Wood Working	2
	House Construction	2

Eagle Grove Junior College*	Liberal Arts	Associate of Arts Degree
	Commercial Training	
	Pre-Professional Training	
	Advanced Shop Courses	

*Non-credit, one semester, adult education classes are also offered in these subjects:

Typing	Cabinet Making
Shorthand	Technical Drawing
Bookkeeping	Photography
Accounting	Investments and Stocks
Machine Shop	Sewing, Beginner's
Welding	Sewing, Advanced
Farm Machine Repair	Home Economics
Farm Problems	Practical Nursing (Non-LPN)

TRANSPORTATION

Rail

Freight service only, no passenger service.

Chicago Great Western:	
Eagle Grove & Clarion	1 east-west train daily except Sunday
Belmond & Clarion	1 north-south train daily except Sunday
Clarion	1 local train daily to Fort Dodge except Sunday

Chicago, Rock Island & Pacific:	
Clarion & Goldfield	1 east-west train daily except Sunday
Belmond & Dows	1 north-south train daily except Sunday

Chicago & North Western:	
Eagle Grove *	4 north trains weekly 8 south trains weekly, connect E & W 6 west trains weekly

Belmond	Round trip to Hampton daily except Sunday
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* Since this is a starting point for many trains, schedule will vary.

Truck Service

Eagle Grove	Ellsworth Freight Lines Umthum Trucking Company
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All towns	Iowa Parcel Service
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Highways

Iowa 3	East-west through Clarion
Iowa 60	North-south through Eagle Grove
US 69	North-south through Belmond, 5 miles east of Clarion

US 20	East-west through Webster City, 14 miles south of Eagle Grove
Interstate 35	North-south route proposed through southeastern portion of Wright County

Waterlines

None

Air

Fort Dodge Airport	(30 miles from Eagle Grove)
Runways:	4, 400-foot, hard-surfaced, NW-SE runway 4, 200-foot, hard-surfaced, NE-SW runway
Lights:	OMMI, UNICOM and beacon
Service:	Ozark Airlines--two flights daily, DC-3 & Martin 404 Charter service available
Mason City Airport	(40 miles from Belmond)
Runways:	5, 600-foot, hard-surfaced, N-S runway 5, 500-foot, hard-surfaced, NW-SE runway
Lights:	OMMI, UNICOM and beacon
Service:	Ozark Airlines--two flights daily, DC-3 Charter service available
Clarion Airport	(15 miles from Eagle Grove and Belmond)
Runways:	3, 000-foot, hard-surfaced, NE-SW runway
Lights:	Lights plus beacon
Service:	Charter only

COMMERCIAL UTILITY RATES

Electricity

	<u>KWH Per Month</u>	<u>Cost Per KWH</u>
Eagle Grove & Clarion *	First 300	5.2¢
	Next 700	3.7¢
	Next 2000	3.5¢
	Balance	2.4¢
Belmond *	First 16	\$1.00
	Next 44	5.5¢
	Next 90	5.0¢
	Next 150	4.0¢
	Next 300	3.0¢
	All Over 600	2.6¢
	Minimum \$1 a month plus 50 cents for each connected HP	

* Negotiable contracts available for large consumers.

Gas

	<u>Cubic Feet Per Month</u>	<u>Cost Per 1,000 Cubic Feet</u>
Eagle Grove & Clarion *	First 500 or less	\$1.00
	Next 1,500	1.05
	Next 3,000	1.012
	Next 45,000	0.712
	Next 50,000	0.662
	Balance	0.632
Belmond *	First 400	1.03
	Next 1600	.1597
	Next 8000	.0797
	Next 40,000	.0647
	All Over 50,000	.0597
Minimum charge of \$1.03 a month		

* Negotiable interruptible rates for large consumers.

Water

	<u>Cubic Feet</u>	<u>Cost Per 100 Cubic Feet</u>
Eagle Grove	First 300	\$1.00
	Next 1,700	.50
	Balance	.40
	<u>Gallons</u>	<u>Cost Per 1000 Gallons</u>
Clarion	First 10,000	\$.65
	Next 10,000	.50
	Next 10,000	.44
	Next 10,000	.33
	Next 60,000	.22
	Next 400,000	.16
	Balance	.11
	Above first 500,000	\$96.40
	Next 500,000	\$55.00
Belmond	Above 500,000	\$249.75
	1,000,000	\$474.75
	2,000,000	\$924.75

Sewer Charge

	<u>Cubic Feet</u>	<u>Cost Per 100 Cubic Feet</u>
Eagle Grove	First 2,000	20¢
	Next 3,000	16¢
	Balance	10¢
Clarion	No separate sewer charge	
	<u>Gallons</u>	<u>Cost</u>
Belmond	500,000	\$124.87
	1,000,000	\$237.38
	2,000,000	\$462.38

FIRE PROTECTION AND CLASSIFICATION

Belmond-Manning: 32-man volunteer fire department including chief, assistant chief, secretary, treasurer and three board members.

Equipment: 2 pumpers with a 500 gallon a minute capacity and 500 gallon booster tank.

1 rural truck, 350 gallon a minute capacity with 1,000 gallon booster tank and a portable pump with a capacity of 300 gallons a minute.

1 emergency panel truck with a 5,000 watt generator, flood lamps and other emergency equipment.

Clarion-Manning: 20-man volunteer fire department including a chief, assistant chief, 2 captains, secretary and treasurer.

Equipment: 2 pumpers, 2 combination pumper/tankers.

Eagle Grove-Manning: 22-man volunteer department.

Equipment: 1 pumper with a 750 gallon a minute capacity
2 pumpers with a 500 gallon a minute capacity
2 rural trucks with 1,000-gallon tanks and installed and portable pumps.

All Major Towns have a Fire Insurance Classification of 6.

NINE FIRMS HAVE 25 OR MORE EMPLOYEES

Firm	Major Products	Men	Women	Years Established
1	Agricultural Chemicals	37	8	10
2	Farm Feed Manufacturing	72	15	22
3	Soybean Meal and Oil	86	7	21
4	Farm Feeds and Fertilizer	25	3	18
5	Farm Crop Sprayers	39	4	18
6	Livestock Feeds and Minerals	53	10	22
7	Egg Processing	8	22	50
8	Farm Seeds	51	11	62
9	Meat Processing	16	54	35
		Total	Men	Women
	Employees	531	397	134
	Managerial, Technical & Sales	204	152	52
	* Production Employees	327	245	82

*Of these production workers, 41 per cent are unskilled, 48 per cent are semiskilled and 11 per cent are skilled.

INDUSTRIAL SITE SURVEY

	CLARION					EAGLE GROVE			
SITE	1	2	3	4	5	6	7	8	9
SIZE	40 A.	75,888 sq. ft.	13 A.	6,600 sq. ft.	5 A.	11 A.	7 A.	7,250 sq. ft.	45,000 sq. ft.
ELEVATION	1163 feet	1165 feet	1163 feet	1167 feet	1181 feet	1110 feet	1110 feet	1118 feet	1107 feet
BUILDING ON SITE	No	Yes (4)	No	Yes	No	No	No	Yes	No
FLOOR AREA		11,840 sq. ft.		2,400 sq. ft.				3,600 sq. ft.	
ZONING	Heavy Industry	Light Industry	Heavy Industry	Heavy Industry	Outside City	Industry	Industry	Industry	Industry
FIRE INSURANCE CLASS	6	6	6	6	9	6	6	6	6
WATER	Yes	Yes	Yes	Yes	Yes	No	Yes	Yes	Yes
ELECTRICITY	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
SEWERAGE	Yes	Yes	Yes	Yes	Yes	No	Yes	Yes	Yes
ACCESS ROAD	Rock	Paved	Paved	Paved	Paved	Pave Later	Pave Later	Paved	Paved
RAILROAD SIDING	Border RR	No	Border RR	Yes	No	Border RR	Border RR	No	Border RR
TRUCK LOADING DOCK	No	No	No	Yes	No	No	No	No	No

Site #3 is composed of 10 adjacent lots with 4 separate buildings consisting of an 8,000 sq. ft. former hatchery, 2,400 sq. ft. insulated quonset, 640 sq. ft. truck garage and an 880 sq. ft. insulated building.

Site #8 contains a 45' x 80' building, glazed block construction and steel deck roof.

Other choice sites are available in the Belmond area.

BUSINESS FACT SHEET

1959 Income: Total Personal: \$30,796,800 Per Capita: \$1,583

<u>Individual Taxes</u>	<u>Fiscal Year 1960</u>	<u>Fiscal Year 1965</u>
Returns	5,856	5,895
Adjusted Gross Income	\$24,095,329.91	\$30,726,988.21
Net Taxable Income	\$19,673,541.36	\$25,436,357.69
State Taxes Paid	\$288,654.00	\$391,270.92

Corporation Taxes

Corporation Filing Returns	31	44
State Tax Paid	\$10,607.51	\$16,715.40

Retail Sales Taxes

Amount	\$493,695.78	\$457,483.05
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1965 Property Tax Receipts: \$3,684,777.20

Outstanding Debts: None

<u>Average employer tax rate under state unemployment insurance laws:</u>	Iowa	National
	.78 Per Cent	2.36 Per Cent

<u>Motor Vehicle Registrations</u>	<u>1960</u>	<u>1965</u>
Autos	8,422	8,662
Trucks	2,116	2,284
Trucks-Tractors	44	49

Labor Unions With Active Memberships

- (1) International Brotherhood of Teamsters, Chauffeurs, Warehousemen and Helpers
- (2) American Federation of Grain Millers
 - Time lost in labor disputes in past five years: 3,220 man hours
 - Date of strike: December 15-29, 1962
 - Company affected: Boone Valley Coop Processing Association



TWO NEW STATE LAWS AID IN IOWA ECONOMIC GROWTH

The Iowa Revenue Bond Law, passed by the 1963 General Assembly, allows cities and towns to construct and lease buildings for industrial firms and to pay for these facilities by issuing revenue bonds. Its purpose is to aid economic development of communities where local investment capital is lacking and to help provide employment opportunity in areas of declining population.

In 1965 the General Assembly passed another law that enabled municipalities to equip as well as build facilities for leasing to industry.

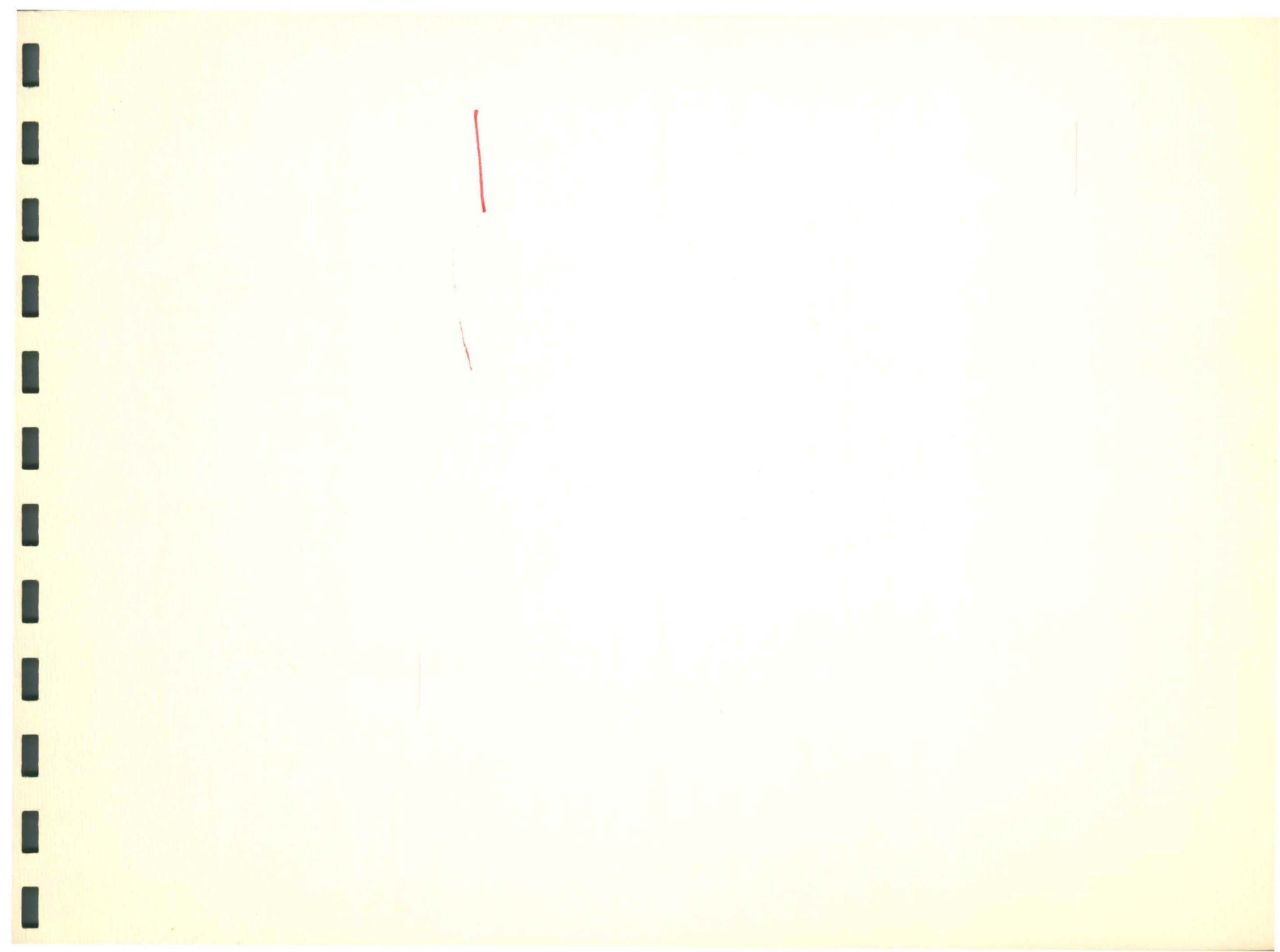
These two new laws and the decision of the Iowa Supreme Court in upholding the Revenue Bond Law is having and should continue to have a stimulating effect on Iowa's economy in the future. Top-caliber manufacturing firms will now have tangible evidence of community interest in their operations. Progressive Iowa cities and towns seeking growth, a healthier economy, and more job opportunities for their residents can use the provisions of these laws to their advantage.

The Iowa Employment Security Commission has offices conveniently located in these 34 Iowa cities:

Ames	Fort Madison
Atlantic	Iowa City
Boone	Keokuk
Burlington	Marshalltown
Carroll	Mason City
Cedar Rapids	Muscatine
Centerville	Newton
Charles City	Oelwein
Clinton	Oskaloosa
Council Bluffs	Ottumwa
Creston	Perry
Davenport	Shenandoah
Decorah	Sioux City
Des Moines	Spencer
Dubuque	Storm Lake
Fairfield	Waterloo
Fort Dodge	Webster City

Contact your nearest Iowa State Employment Service office for additional details on the Smaller Communities Program.

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Smaller Communities Program

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