

OFFICE OF AUDITOR OF STATE

STATE OF IOWA

State Capitol Building Des Moines, Iowa 50319-0004 Telephone (515) 281-5834 Facsimile (515) 242-6134 David A. Vaudt, CPA Auditor of State

NEWS RELEASE

FOR RELEASEContact: Andy Nielsen515/281-5834

Auditor of State David A. Vaudt today released an audit report on the Iowa Lottery Authority for the year ended June 30, 2006. The Iowa Lottery Authority oversees the marketing of lottery games and performs the administrative duties necessary to maximize the amount of money available for transfer to the State General Fund. Total operating revenue for the year ended June 30, 2006 increased 62% over the same period one year ago, primarily due to the increase in TouchPlay activity. In addition, other revenue grew as a result of various reimbursements and reversion of prize reserve funds and unclaimed prizes from the Multi-State Lottery.

Comparative operating data is as follows:

			%
	Year Ended	Year Ended	Increase
	June 30, 2006	June 30, 2005	(Decrease)
Revenues:			· · ·
Instant ticket	\$106,562,536	103,259,272	3.20%
Pick 3	6,056,037	6,200,109	(2.32%)
Pick 4	2,066,769	2,042,499	1.19%
Powerball	71,110,985	54,244,379	31.09%
Hot Lotto	9,634,818	10,443,903	(7.75%)
TouchPlay (net)	121,450,529	6,428,123	1,789.36%
\$100,000 Cash Game	4,323,511	4,426,833	(2.33%)
Pull-tab	18,314,338	23,624,094	(22.48%)
Other	1,386,770	337,031	311.47%
Total operating revenue	340,906,293	211,006,243	61.56%
Prize expense	122,258,603	113,455,673	7.76%
Other expense	137,037,956	45,914,605	198.46%
Transfers to other funds	80,875,796	51,094,109	58.29%

An analysis of prizes awarded for the year ended June 30, 2006 is as follows:

Instant ticket prizes Pick 3 prizes Pick 4 prizes Powerball prizes Hot Lotto prizes \$100,000 Cash Game prizes Pull-tab prizes = 61% of Instant ticket sales

- = 58% of Pick 3 sales
- = 50% of Pick 4 sales
- = 49% of Powerball sales
- = 49% of Hot Lotto sales
- = 47% of \$100,000 Cash Game sales
- = 62% of Pull-tab sales

The Iowa Lottery Authority spent \$6,952,369 on advertising and publicity for the year ended June 30, 2006, representing 2% of revenue. Iowa law allows the Iowa Lottery Authority to spend up to 4% of revenue for the marketing of lottery games.

A copy of the audit report is available for review at the Iowa Lottery Authority, in the Office of Auditor of State and on the Auditor of State's web site at http://auditor.iowa.gov/reports/reports.htm.

#

IOWA LOTTERY AUTHORITY

INDEPENDENT AUDITOR'S REPORTS BASIC FINANCIAL STATEMENTS AND SUPPLEMENTARY INFORMATION SCHEDULE OF FINDINGS

JUNE 30, 2006

0760-6270-B000

Table of Contents

		Page
Officials		3
Independent Auditor's Report		5-6
Management's Discussion and Analysis		7-11
Basic Financial Statements:	<u>Exhibit</u>	
Statement of Net Assets Statement of Revenues, Expenses and Changes in	А	14
Net Assets	В	15
Statement of Cash Flows Notes to Financial Statements	C	16 17-25
Supplementary Information:	Schedule	
Other Operating Expenses – For the Year ended June 30, 2006	1	28
Revenues, Expenses and Changes in Net	0	00
Assets - Years ended June 30, 2006 and 2005 Analysis of Net Assets	2 3	29 31
Revenue by Game - For the Last Six Years	4	32-33
Analysis of Prize Payout - For the Last Six Years	5	34
Independent Auditor's Report on Internal Control Over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in		
Accordance with <u>Government Auditing Standards</u>		35-36
Schedule of Findings		37
Staff		38

Officials

Governor

Honorable Thomas J. Vilsack (Ended During January 2007) Honorable Chester J. Culver (Began During January 2007)

Director, Department of Management

Michael L. Tramontina (Ended During January 2007) Charles J. Krogmeier (Began During January 2007)

Director, Legislative Services Agency

Dennis C. Prouty

Iowa Lottery Authority Board of Directors

Elaine Baxter Timothy Clausen Mary Junge Michael Klappholz Michael McCoy Chair Person Vice-Chairperson Member Member Member

Iowa Lottery Authority

Dr. Edward Stanek Steven King Chief Executive Officer Vice President of Finance and Chief Financial Officer



OFFICE OF AUDITOR OF STATE

STATE OF IOWA

State Capitol Building Des Moines, Iowa 50319-0004 Telephone (515) 281-5834 Facsimile (515) 242-6134 David A. Vaudt, CPA Auditor of State

Independent Auditor's Report

To the Board Members of the Iowa Lottery Authority:

We have audited the accompanying financial statements of the Iowa Lottery Authority, a component unit of the State of Iowa, as of and for the year ended June 30, 2006, which collectively comprise the Iowa Lottery Authority's basic financial statements listed in the table of contents. These financial statements are the responsibility of the Iowa Lottery Authority's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with U.S. generally accepted auditing standards and the standards applicable to financial audits contained in <u>Government Auditing Standards</u>, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe our audit provides a reasonable basis for our opinion.

As discussed in Note 1, the financial statements of the Iowa Lottery Authority are intended to present the financial position, and the changes in financial position and cash flows, of only that portion of the financial reporting entity of the State of Iowa attributable to the transactions of the Iowa Lottery Authority. They do not purport to, and do not, present fairly the financial position of the State of Iowa as of June 30, 2006, and the changes in its financial position and its cash flows for the year then ended in conformity with U.S. generally accepted accounting principles.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Iowa Lottery Authority at June 30, 2006, and the changes in its financial position and its cash flows for the year then ended in conformity with U.S. generally accepted accounting principles.

In accordance with <u>Government Auditing Standards</u>, we have also issued our report dated November 17, 2006 on our consideration of the Iowa Lottery Authority's internal control over financial reporting and our tests of its compliance with certain provisions of laws, regulations, contracts and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with <u>Government Auditing</u> <u>Standards</u> and should be considered in assessing the results of our audit. Management's Discussion and Analysis on pages 7 through 11 is not a required part of the basic financial statements, but is supplementary information required by the Governmental Accounting Standards Board. We have applied certain limited procedures, which consisted principally of inquiries of management regarding the methods of measurement and presentation of the required supplementary information. We did not audit the information and express no opinion on it.

Our audit was conducted for the purpose of forming an opinion on the financial statements that collectively comprise the Iowa Lottery Authority's basic financial statements. We previously audited, in accordance with the standards referred to in the second paragraph of this report, the financial statements for the five years ended June 30, 2005 (which are not presented herein) and expressed unqualified opinions on those financial statements. Other supplementary information included in Schedules 1 through 5 is presented for purposes of additional analysis and is not a required part of the basic financial statements. Such information has been subjected to the auditing procedures applied in our audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

DAVID A. VAUDT, CPA Auditor of State

WARREN G. ÆNKINS, CPA Chief Deputy Auditor of State

November 17, 2006

MANAGEMENT'S DISCUSSION AND ANALYSIS

Management of the Iowa Lottery Authority (Lottery) provides this Management's Discussion and Analysis of the Lottery's annual financial statements. This narrative overview and analysis of the financial activities of the Lottery is for the fiscal year ended June 30, 2006. We encourage readers to consider this information in conjunction with the Lottery's financial statements, which follow this section.

FINANCIAL HIGHLIGHTS

Iowa Lottery sales and profits to the state set records during its latest fiscal year, fueled by increases in sales of Powerball, instant-scratch and TouchPlay tickets. Here are some key financial highlights from fiscal year 2006:

- Lottery sales increased for a fifth straight year. For fiscal year 2006, Lottery sales totaled more than \$339.5 million, which marked the highest sales total for the Lottery since its start in 1985. The Lottery's previous sales record of \$210.7 million was set just a year earlier. Overall, sales were up over 61 percent in fiscal year 2006 after a 1 percent increase in fiscal year 2005 and an 11 percent increase in fiscal year 2004.
- Lottery proceeds for state programs were nearly \$81 million for fiscal year 2006, an increase of over 58 percent from the previous year. The Lottery's previous record for proceeds to the state was set in fiscal year 1995, when \$58.2 million was raised for state programs.
- Changes introduced in the Powerball game in August 2005 were reflected in the Lottery's strong 2006 results, with Powerball sales increasing more than 31 percent to \$71.1 million. As a result of the changes, jackpots now begin at \$15 million compared to \$10 million in years past and the prize for matching the first five numbers without the Powerball has doubled to \$200,000.
- Sales of instant-scratch tickets, the first product introduced by the Lottery and always one of its sales leaders, were also up in fiscal year 2006 compared to a year earlier, increasing more than 3 percent to nearly \$106.6 million.
- Net revenue from TouchPlay machines totaled over \$121.4 million in fiscal year 2006, compared to \$6.4 million in fiscal year 2005. The TouchPlay program was ended in May 2006.
- Since the Lottery's inception in 1985, more than \$2 billion has been awarded in prizes and more than \$1 billion has been raised for state programs.

USING THIS ANNUAL REPORT

This discussion and analysis are intended to serve as an introduction to the Lottery's basic financial statements. The Lottery's basic financial statements consist of a series of financial statements. The Statement of Net Assets, the Statement of Revenues, Expenses and Changes in Net Assets and the Statement of Cash Flows (on pages 14 through 16) provide information about the activities of the Lottery as a whole and present a longer-term view of the Lottery's finances. These basic financial statements also include the notes to the financial statements that explain some of the information in the statements and provide more detail. Supplemental information is in schedule form and begins on page 28.

REPORTING THE IOWA LOTTERY AS A WHOLE

The Statement of Net Assets, the Statement of Revenues, Expenses and Changes in Net Assets and the Statement of Cash Flows:

One of the most important questions asked about the Lottery's finances is, "Is the Lottery as a whole better off or worse off as a result of the year's activities?" The Statement of Net Assets and the Statement of Revenues, Expenses and Changes in Net Assets report information about the Lottery as a whole and about its activities in a way that helps answer this question. These statements include all assets and liabilities using the accrual basis of accounting, which is similar to the accounting used by most private-sector companies. All of the current year's revenues and expenses are taken into account regardless of when cash is received or paid.

The Statement of Net Assets presents all of the Lottery's assets and liabilities, with the difference between the two reported as "net assets". Per the Code of Iowa, all Lottery revenue remaining after expenses must be transferred on a quarterly basis to the State General Fund. However, the Lottery may retain an amount sufficient to cover anticipated administrative expenses for a period of twenty-one days. Unrestricted net assets are calculated as the sum of cash on deposit with the state vehicle dispatcher, ticket inventories and the net book value of capital assets, less related bonds payable.

The Statement of Revenues, Expenses and Changes in Net Assets presents information showing how the Lottery's net assets changed during the most recent fiscal year. All changes in net assets are reported as soon as the event or change occurs, regardless of the timing of related cash flows. Thus, revenues and expenses are reported in this statement for some items that will not result in cash flows until future fiscal periods. Both ticket sales and related proceeds transfers to the state serve as useful indicators of the Lottery's future ability to provide a steady, reliable stream of revenue to the state.

The Statement of Cash Flows reports cash receipts, cash payments and net changes in cash and cash equivalents resulting from four defined types of activities. It provides answers to such questions as where did cash come from, what was cash used for and what was the change in cash and cash equivalents during the fiscal year.

Notes to Financial Statements

The notes provide additional information essential to a full understanding of the data provided in the basic financial statements. The notes to financial statements can be found beginning on page 17.

Supplementary Information

The supplementary information begins on page 28. Schedule 1 provides detailed information about other operating expenses by object. Schedule 2 shows revenues and expenses by individual Lottery games. Schedule 3 provides an analysis of net assets. In addition, other financial data in this section compares revenues and prize payouts over the past six years by game.

FINANCIAL ANALYSIS

The Lottery's assets totaled \$59.9 million at the end of 2006 compared to \$69.7 million at the end of the previous year, a decrease of \$9.8 million, due primarily to the \$7.1 million decrease in the Lottery's investment in prize annuities. Readers will note a corresponding decrease of \$7.1 million for the long-term annuity prizes payable. In November 2004, the final annuity payment was issued to the Lottery's first annuity winner, Bill Watson, who had won more than \$4 million in November 1985. In addition to Bill Watson, six other annuitants received their last annuity payment in fiscal year 2005. As annuities are paid during the next several years, the balance in the investment in prize annuities will continue to decrease.

Despite the significant decrease in the Lottery's overall asset balance, unrestricted net assets only decreased by \$30,368 from fiscal year 2005 to fiscal year 2006. Unrestricted net assets represent assets used to meet the Lottery's ongoing obligations to vendors and creditors.

In contrast to these decreases, net assets invested in capital assets rose by \$1,461,707, over 157 percent. The net assets invested in capital assets are net of bonds payable of \$5,500,000 (\$3,500,000 of long-term bonds payable and \$2,000,000 of current bonds payable). The primary reason for this increase was the Lottery's decision to purchase, rather than rent, ticket vending machines and its headquarters building.

	 June 3	80,
Net Assets:	 2006	2005
Current assets	\$ 29,922,088	31,008,729
Prize reserve	3,172,650	4,243,090
Investment in prize annuities	18,898,737	25,992,771
Capital assets, net	7,891,425	8,429,718
Total assets	\$ 59,884,900	69,674,308
Current liabilities	\$ 30,305,894	31,366,031
Prize reserve	3,172,650	4,243,090
Long-term annuity prizes payable	18,898,737	25,992,771
Long-term bonds payable	3,500,000	5,500,000
Other long-term liabilities	241,991	238,127
Total liabilities	\$ 56,119,272	67,340,019
Net assets:		
Invested in capital assets, net of related debt	\$ 2,391,425	929,718
Unrestricted	1,374,203	1,404,571
Total net assets	\$ 3,765,628	2,334,289

Two more useful indicators of the Lottery's ongoing ability to maximize revenues to the state include Lottery ticket sales and proceeds transfers over time. The next schedule helps to highlight that activity for fiscal year 2006 as compared to fiscal year 2005.

	Year ended June 30,		
Changes in Net Assets:	2006	2005	
Operating revenues:			
Ticket sales	\$ 339,519,523	210,669,212	
Application fees	60,525	61,225	
Other	1,326,245	275,806	
Total operating revenues	340,906,293	211,006,243	
Operating expenses:			
Prizes	122,258,603	113,455,673	
Other operating expenses	137,037,956	45,914,605	
Total operating expenses	259,296,559	159,370,278	
Operating income	81,609,734	51,635,965	
Non-operating revenues (expenses):			
Interest income	938,212	608,980	
Interest expense	(240,811) (210,746)	
Net non-operating revenues	697,401	398,234	
Income before transfers	82,307,135	52,034,199	
Transfers to other funds:			
State General Fund	79,166,575	50,036,035	
Iowa Department of Public Health-			
Gambling Treatment Fund	1,709,221	1,058,074	
Total transfers to other funds	80,875,796	51,094,109	
Changes in net assets	1,431,339	940,090	
Net assets beginning of year	2,334,289	1,394,199	
Net assets end of year	\$ 3,765,628	2,334,289	

As noted in the financial highlights, Lottery sales for fiscal year 2006 were up a dramatic 61 percent, at \$339.5 million, compared to \$210.7 million for fiscal year 2005. The most significant increase was due to the TouchPlay program. TouchPlay revenue grew to \$121.5 million in fiscal year 2006 as compared to \$6.4 million in fiscal year 2005. Instant-scratch ticket sales, the Lottery's traditional sales leader in prior years, increased by more than 3 percent to \$106.6 million. In addition to the sales increase for these products, Powerball sales for the fiscal year were up by over 31 percent to \$71.1 million and Pick 4 sales were up by \$24,270, or 1 percent. Declining sales were posted for the Lottery's Hot Lotto, \$100,000 Cash Game, Pick 3 and pull-tab sales. The decline in pull-tab sales, which fell from \$23.6 million in fiscal year 2005 to \$18.3 million in fiscal year 2006, resulted primarily from the spread of illegal Ad-Tab games in Iowa, the prevalence of amusement devices in retail locations that also sell Iowa Lottery tickets and the popularity of TouchPlay during fiscal year 2006. Lottery sales in locations with both TouchPlay and pull-tabs were higher than sales of pull-tabs alone, so TouchPlay had an overall positive impact on Lottery sales.

As a result of the record sales, the Lottery was able to increase the proceeds transferred for fiscal year 2006 to over \$80.8 million, which broke the previous record of \$58.2 million achieved in fiscal year 1995. Transfers of over \$79.1 million were made to the State General Fund and transfers totaling over \$1.7 million were made to the Gambling Treatment Fund.

The Schedule of Revenues, Expenses and Changes in Net Assets also shows other operating revenues increased over 380 percent. In fiscal year 2006, the Lottery received MUSL reimbursements totaling \$1,026,150 for Powerball advertising, a prize reserve adjustment totaling \$208,310 and a one-time revenue of \$33,826 from unclaimed Powerball prizes in Colorado and Kentucky. During fiscal year 2005, one-time operating revenues only brought in a little over \$275,000.

The largest expense in total is prize expense, which accounts for nearly 56.1 percent of sales excluding TouchPlay. Prize expense is followed by retailer compensation expense, which accounts for over 31.7 percent of all sales. Retailers earned commissions on sales of all Lottery products with the exception of TouchPlay during fiscal year 2006. TouchPlay amusement operators earned commissions based on the net sales (gross sales less prizes). In addition, the Lottery awards incentive compensation to retailers who increase their sales from a base level determined by the Lottery and bonus payments to retailers which sell jackpot-winning tickets in Powerball and Hot Lotto and tickets winning at least \$100,000 in all its lotto games.

As noted in the table on page 10, the Lottery's net assets increased by \$1,431,339, or 61.3 percent, in fiscal year 2006. The primary reason for the Lottery's increase in net assets is the net capital assets in excess of the bonds payable balance resulting from the purchase of ticket vending machines and a headquarters building.

CAPITAL ASSETS AND DEBT ADMINISTRATION

The Lottery's investment in capital assets as of June 30, 2006 was \$10.8 million, net of accumulated depreciation of \$2.9 million, leaving a book value of \$7.9 million. This investment in capital assets includes equipment, vehicles, land and building with the majority (65 percent of the net) invested in instant and pull-tab ticket vending machines.

On October 4, 2004, the Lottery issued \$8.8 million in revenue bonds. The Lottery used the proceeds from these bonds for the purchase, financing and installation of instant and pull-tab ticket vending machines. In addition, the proceeds were used for the purchase and renovation of a building for the Lottery's headquarters in Des Moines, IA. The interest rate on these revenue bonds is 3.284% per annum and the bonds mature over the next thirteen years.

During the year ended June 30, 2006, \$2 million of revenue bonds were retired and \$246,281 of interest expense was paid. As of June 30, 2006, the remaining principal balance for these bonds was \$5.5 million.

ECONOMIC FACTORS AND NEXT YEAR'S BUDGET

The Lottery's management considered many factors when setting the 2007 fiscal year budget and has forecasted an overall decrease in Lottery sales and proceeds to the state for fiscal year 2007. The Lottery expects the decrease primarily due to the ending of the TouchPlay program in May 2006. Net receipts from TouchPlay machines topped \$121.4 million resulting in approximately \$27.3 million in Lottery transfers for fiscal year 2006. The Lottery expects sales to remain steady for the Lottery's other product lines during fiscal year 2007.

CONTACTING THE IOWA LOTTERY'S FINANCIAL MANAGEMENT

This financial report is designed to present users with a general overview of the Lottery's finances and to demonstrate the Lottery's accountability for the funds generated. If you have questions about the report or need additional financial information, please contact the Finance Department, Iowa Lottery Authority Headquarters, 2323 Grand Avenue, Des Moines, IA 50312-4999.

Basic Financial Statements

Statement of Net Assets

June 30, 2006

Assets	
Current assets:	
Cash	\$ 18,006,959
Restricted assets - cash	771,925
Prepaid expense	58,251
Interest receivable	260,679
Accounts receivable, net Ticket inventories	2,187,621 941,346
	941,340 7,695,307
Investment in prize annuities Total current assets	29,922,088
Noncurrent assets:	0.170.670
Prize reserve	3,172,650
Investment in prize annuities	18,898,737
Capital assets, net	7,891,425
Total noncurrent assets	29,962,812
Total assets	59,884,900
Liabilities	
Current liabilities:	
On-line prizes payable	2,998,310
Annuity prizes payable	7,825,807
Sales tax payable	228
Accounts payable	1,103,049
Due to:	
State General Fund	14,060,868
Other state agencies	526,859
Interest payable	15,052
Bonds payable	2,000,000
Deferred revenue	384,573
Personal services payable	783,810
Compensated absences	607,338
Total current liabilities	30,305,894
Long-term liabilities:	
Prize reserve	3,172,650
Bonds payable	3,500,000
Personal services payable	3,087
Compensated absences	238,904
Long-term annuity prizes payable	18,898,737
Total long-term liabilities	25,813,378
Total liabilities	56,119,272
Net Assets	
Invested in capital assets, net of related debt	2,391,425
Unrestricted	1,374,203
Total net assets	\$ 3,765,628
See notes to financial statements	

See notes to financial statements.

Statement of Revenues, Expenses and Changes in Net Assets

Year ended June 30, 2006

Operating revenues:	
Instant ticket sales	\$ 106,562,536
Pick 3 sales	6,056,037
Pick 4 sales	2,066,769
Powerball sales	71,110,985
Hot Lotto sales	9,634,818
TouchPlay sales (net)	121,450,529
\$100,000 Cash Game sales	4,323,511
Pull-tab sales	18,314,338
Application fees	60,525
Prize reserve funds and unclaimed prizes	1,268,286
Other	57,959
Total operating revenues	340,906,293
Operating expenses:	
Prizes:	
Instant ticket	64,494,790
Pick 3	3,533,968
Pick 4	1,042,785
Powerball	34,745,273
Hot Lotto	4,683,123
\$100,000 Cash Game	2,036,709
Pull-tab	11,395,588
Promotional	326,367
Total prizes	122,258,603
Retailer compensation	13,646,901
Retailer compensation TouchPlay	94,202,842
Advertising/publicity	6,952,369
Vendor compensation/network expense	7,195,694
Instant and Pull-tab machine maintenance and inventory expense	2,897,417
Other operating expenses	12,142,733
Total operating expenses	259,296,559
Operating income	81,609,734
Non-operating revenues (expenses):	
Interest income	938,212
Interest expense	(240,811)
Net non-operating revenues	697,401
Income before transfers	82,307,135
Transfers to other funds:	
State General Fund	79,166,575
Iowa Department of Public Health – Gambling Treatment Fund	1,709,221
Total transfers to other funds	80,875,796
Change in net assets	1,431,339
Net assets beginning of year	2,334,289
Net assets end of year	\$ 3,765,628
See notes to financial statements.	

See notes to financial statements.

Statement of Cash Flows

Year ended June 30, 2006

Net cash provided by operating activities:76,048,737Cash flows from non-capital financing activities:(81,209,993)Operating transfers(2,000,000)Interest paid on capital debt(2,46,281)Acquisition of capital assets(950,128)Proceeds from sale of capital assets68,122Net cash used for capital and related financing activities(3,128,287)Cash flows from investing activities:(3,128,287)Cash flows from investing activities:802,377Annuity payments received from insurance companies9,355,574Net cash provided by investing activities10,157,951Net increase in cash1,868,408Cash at end of year\$ 18,778,884Reconciliation of operating income to net cash provided by operating activities:2,706Operating income1,417,593Loss on sale of capital assets2,706Charge in assets and liabilities:2,706Operase in accounts payable139,538Decrease in incluct inventories1,54,874(Decrease in accounts payable139,538Decrease in incluct inventories154,874(Decrease in accounts payable139,538Increase in deferred revenue182,448Increase in index transmites45,667Increase in index transmites45,667 </th <th>Cash flows from operating activities: Cash received from customers Cash paid for prizes Cash paid to retailers Cash paid to suppliers for goods and services Cash paid to employees for services Other operating revenues</th> <th>\$ 341,473,897 (131,445,213) (107,849,743) (19,522,860) (7,996,820) 1,389,476</th>	Cash flows from operating activities: Cash received from customers Cash paid for prizes Cash paid to retailers Cash paid to suppliers for goods and services Cash paid to employees for services Other operating revenues	\$ 341,473,897 (131,445,213) (107,849,743) (19,522,860) (7,996,820) 1,389,476
Operating transfers(81,209,993)Cash flows from capital and related financing activities: Principal paid on capital debt Interest paid on capital debt (246,281) Acquisition of capital assets(2,000,000) (246,281) (246,281) (246,281) (246,281) (246,281) (246,281) Acquisition of capital assets(81,222) (81,228,77)Cash flows from investing activities: Interest income Annuity payments received from insurance companies(3,128,287)Cash flows from investing activities: Interest income Annuity payments received from insurance companies802,377 9,355,574Net cash provided by investing activities10,157,951Net cash provided by investing activities10,157,951Net increase in cash1,868,408Cash at beginning of year16,910,476Cash at ed of year\$ 18,778,884Reconciliation of operating income to net cash provided by operating activities: Operating activities: 	Net cash provided by operating activities	76,048,737
Principal paid on capital debt(2,000,000)Interest paid on capital debt(246,281)Acquisition of capital assets(950,128)Proceeds from sale of capital assets(81,22Net cash used for capital and related financing activities(3,128,287)Cash flows from investing activities:(3,128,287)Interest income802,377Annuity payments received from insurance companies9,355,574Net cash provided by investing activities10,157,951Net increase in cash1,868,408Cash at beginning of year16,910,476Cash at end of year\$ 18,778,884Reconciliation of operating income to net cash provided by operating activities:2,706Operating income\$ 2,706Change in assets and liabilities:2,706Decrease in prepid expense2,6,023Decrease in incounts receivable1,761,688Decrease in incounts receivable1,761,688Decrease in accounts payable103Increase in ales tax payable103Increase in ales tax payable103Increase in ales tax payable103Increase in due to other state agencies15,962Increase in due to other state agencies15,962Increase in prosonal services payable103Increase in prosonal services payable103Increase in prosonal services payable419,919(Decrease) in presonal services payable43,979,974Total adjustments(5,550,997)		(81,209,993)
Cash flows from investing activities: Interest income802,377Annuity payments received from insurance companies9,355,574Net cash provided by investing activities10,157,951Net increase in cash1,868,408Cash at beginning of year16,910,476Cash at end of year\$ 18,778,884Reconciliation of operating income to net cash provided by operating activities: Operating income\$ 81,609,734Adjustments to reconcile operating income to net cash provided by operating activities: Depreciation1,417,593Loss on sale of capital assets Decrease in accounts receivable2,706Change in assets and liabilities: Decrease in ticket inventories154,874Decrease in prepaid expense Increase in sales tax payable159,518Increase in sales tax payable159,518Increase in due to other state agencies Increase in compensed absences45,667Increase in operating recease in operating recease in compensed absences45,667Increase in prize annuities9,355,574Total adjustments(5,560,997)	Principal paid on capital debt Interest paid on capital debt Acquisition of capital assets	(246,281) (950,128)
Interest income802,377Annuity payments received from insurance companies9,355,574Net cash provided by investing activities10,157,951Net increase in cash1,868,408Cash at beginning of year16,910,476Cash at end of year\$ 18,778,884Reconciliation of operating income to net cash provided by operating activities:Operating income\$ 81,609,734Adjustments to reconcile operating income to net cash provided by operating activities:\$ 81,609,734Depreciation1,417,593Loss on sale of capital assets2,706Change in assets and liabilities:2,706Decrease in prepaid expense26,023Decrease in accounts receivable154,874(Decrease) in accounts payable103Increase in dick ti inventories159,518Increase in dick to other state agencies159,518Increase in due to other state agencies15,952Increase in due to other state agencies15,952Increase in in due to other state agencies159,518Increase in due to other state agencies15,952Increase in due to other state agencies15,952Increase in due to other state agencies15,952Increase in personal services payable419,919(Decrease) in prize annuities(9,355,574)Total adjustments(5,560,997)	Net cash used for capital and related financing activities	(3,128,287)
Net increase in cash1,868,408Cash at beginning of year16,910,476Cash at end of year\$ 18,778,884Reconciliation of operating income to net cash provided by operating activities: Operating income\$ 81,609,734Adjustments to reconcile operating income to net cash provided by operating activities: Degreciation\$ 11,417,593Dess on sale of capital assets2,706Change in assets and liabilities: Decrease in ticket inventories1,417,693Decrease in trepaid expense26,023Decrease in ticket inventories154,874(Decrease) in accounts payable Increase in deferred revenue159,518Increase in deferred revenue159,518Increase in deferred revenue182,448Increase in personal services payable419,919(Decrease) in prize annuities419,919(Decrease) in prize annuities419,919Increase in deferred revenue182,448Increase in deferred revenue182,448Increase in personal services payable419,919(Decrease) in prize annuities(5,560,997)	Interest income	
Cash at beginning of year16,910,476Cash at end of year\$ 18,778,884Reconciliation of operating income to net cash provided by operating activities: Operating income\$ 81,609,734Adjustments to reconcile operating income to net cash provided by operating activities: Depreciation\$ 81,609,734Depreciation\$ 0,417,593Loss on sale of capital assets2,706Change in assets and liabilities: Decrease in prepaid expense26,023Decrease in prepaid expense26,023Decrease in ticket inventories154,874(Decrease) in accounts payable(391,924)Increase in prizes payable103Increase in deferred revenue182,448Increase in deferred revenue182,448Increase in prize annuities419,919(Decrease) in prize annuities(9,355,574)Total adjustments(5,560,997)	Net cash provided by investing activities	10,157,951
Cash at end of year\$18,778,884Reconciliation of operating income to net cash provided by operating activities: Operating income\$81,609,734Adjustments to reconcile operating income to net cash provided by operating activities: Depreciation\$81,609,734Depreciation1,417,593Loss on sale of capital assets26,023Change in assets and liabilities: Decrease in prepaid expense26,023Decrease in accounts receivable1,761,688Decrease in accounts receivable159,618Increase in prizes payable159,924Increase in prizes payable103Increase in sales tax payable103Increase in due to other state agencies15,962Increase in deferred revenue182,448Increase in personal services payable419,919(Decrease) in prize annuities(9,355,574)Total adjustments(5,560,997)	Net increase in cash	1,868,408
Cash at end of year\$18,778,884Reconciliation of operating income to net cash provided by operating activities: Operating income\$81,609,734Adjustments to reconcile operating income to net cash provided by operating activities: Depreciation\$81,609,734Depreciation1,417,593Loss on sale of capital assets26,023Change in assets and liabilities: Decrease in prepaid expense26,023Decrease in accounts receivable1,761,688Decrease in accounts receivable159,618Increase in prizes payable159,924Increase in prizes payable103Increase in sales tax payable103Increase in due to other state agencies15,962Increase in deferred revenue182,448Increase in personal services payable419,919(Decrease) in prize annuities(9,355,574)Total adjustments(5,560,997)	Cash at beginning of year	16 910 476
A second perturbation of operating income to net cash provided by operating activities:Operating income\$ 81,609,734Adjustments to reconcile operating income to net cash provided by operating activities:1,417,593Depreciation1,417,593Loss on sale of capital assets2,706Change in assets and liabilities:26,023Decrease in prepaid expense26,023Decrease in accounts receivable1,761,688Decrease in incket inventories154,874(Decrease in in prizes payable103Increase in sales tax payable103Increase in due to other state agencies15,962Increase in deferred revenue182,448Increase in prize annuities419,919(Decrease) in prize annuities(9,355,574)Total adjustments(5,560,997)		
provided by operating activities:§ 81,609,734Adjustments to reconcile operating income to net cash provided by operating activities:1,417,593Depreciation1,417,593Loss on sale of capital assets2,706Change in assets and liabilities:26,023Decrease in prepaid expense26,023Decrease in accounts receivable1,761,688Decrease in icket inventories154,874(Decrease) in accounts payable1391,924)Increase in prizes payable103Increase in due to other state agencies15,962Increase in deferred revenue182,448Increase in compensated absences45,667Increase in prize annuities(9,355,574)Total adjustments(5,560,997)	Cash at end of year	\$ 18,778,884
Depreciation1,417,593Loss on sale of capital assets2,706Change in assets and liabilities:2Decrease in prepaid expense26,023Decrease in accounts receivable1,761,688Decrease in ticket inventories154,874(Decrease) in accounts payable(391,924)Increase in prizes payable103Increase in sales tax payable103Increase in due to other state agencies15,962Increase in compensated absences45,667Increase in personal services payable419,919(Decrease) in prize annuities(9,355,574)	provided by operating activities: Operating income Adjustments to reconcile operating income to net cash provided by	\$ 81,609,734
Loss on sale of capital assets2,706Change in assets and liabilities:Decrease in prepaid expense26,023Decrease in accounts receivable1,761,688Decrease in ticket inventories154,874(Decrease) in accounts payable(391,924)Increase in prizes payable103Increase in sales tax payable103Increase in due to other state agencies15,962Increase in compensated absences45,667Increase in prize annuities(9,355,574)Total adjustments(5,560,997)		1,417,593
Decrease in prepaid expense26,023Decrease in accounts receivable1,761,688Decrease in ticket inventories154,874(Decrease) in accounts payable(391,924)Increase in prizes payable159,518Increase in sales tax payable103Increase in due to other state agencies15,962Increase in compensated absences45,667Increase in personal services payable419,919(Decrease) in prize annuities(9,355,574)Total adjustments(5,560,997)		
Decrease in accounts receivable1,761,688Decrease in ticket inventories154,874(Decrease) in accounts payable(391,924)Increase in prizes payable159,518Increase in sales tax payable103Increase in due to other state agencies15,962Increase in deferred revenue182,448Increase in personal services payable419,919(Decrease) in prize annuities(9,355,574)Total adjustments(5,560,997)		
Decrease in ticket inventories154,874(Decrease) in accounts payable(391,924)Increase in prizes payable159,518Increase in sales tax payable103Increase in due to other state agencies15,962Increase in deferred revenue182,448Increase in personal services payable419,919(Decrease) in prize annuities(9,355,574)Total adjustments(5,560,997)		
(Decrease) in accounts payable(391,924)Increase in prizes payable159,518Increase in sales tax payable103Increase in due to other state agencies15,962Increase in deferred revenue182,448Increase in compensated absences45,667Increase in personal services payable419,919(Decrease) in prize annuities(9,355,574)Total adjustments(5,560,997)		
Increase in prizes payable159,518Increase in sales tax payable103Increase in due to other state agencies15,962Increase in deferred revenue182,448Increase in compensated absences45,667Increase in personal services payable419,919(Decrease) in prize annuities(9,355,574)Total adjustments(5,560,997)		
Increase in sales tax payable103Increase in due to other state agencies15,962Increase in deferred revenue182,448Increase in compensated absences45,667Increase in personal services payable419,919(Decrease) in prize annuities(9,355,574)Total adjustments(5,560,997)		
Increase in due to other state agencies15,962Increase in deferred revenue182,448Increase in compensated absences45,667Increase in personal services payable419,919(Decrease) in prize annuities(9,355,574)Total adjustments(5,560,997)		
Increase in compensated absences45,667Increase in personal services payable419,919(Decrease) in prize annuities(9,355,574)Total adjustments(5,560,997)		
Increase in personal services payable419,919(Decrease) in prize annuities(9,355,574)Total adjustments(5,560,997)	0	182,448
(Decrease) in prize annuities(9,355,574)Total adjustments(5,560,997)	Increase in compensated absences	
Total adjustments (5,560,997)	Increase in personal services payable	419,919
	(Decrease) in prize annuities	(9,355,574)
Net cash provided by operating activities\$ 76,048,737	Total adjustments	(5,560,997)
	Net cash provided by operating activities	\$ 76,048,737

See notes to financial statements.

Notes to Financial Statements

June 30, 2006

(1) Summary of Significant Accounting Policies

The Iowa Lottery Authority was created by the 2003 Iowa Legislature as the successor to the Lottery Division of the Iowa Department of Revenue and Finance.

- The Iowa Lottery Authority, a component unit of the State of Iowa, is a public instrumentality of the State of Iowa with comprehensive and extensive powers to operate a state lottery. The Iowa Lottery Authority has the responsibility to operate and manage lottery games in a manner to provide continuing entertainment to the public, maximize revenues and transfer the net proceeds to the General Fund of the State of Iowa and ensure the lottery is operated with integrity and dignity and free from political influence. The Iowa Lottery Authority oversees the marketing of lottery games and performs the administrative procedures necessary to ensure the most efficient and effective operation possible.
- The head of the Iowa Lottery Authority is a Chief Executive Officer appointed by the Governor. The Governor also appoints the Iowa Lottery Authority Board, consisting of five members.
- The Board and Chief Executive Officer have joint responsibility for entering into major contracts, procuring the printing of instant and pull-tab tickets and for the purchase or lease of equipment or services essential to the operation of a lottery game.

The Board must promulgate rules regarding the following:

- (a) Types, prize structure and price of lottery games.
- (b) Retailer licensing requirements, fees, incentives, locations and compensation.
- (c) Method of selecting winning tickets or shares, manner of prize payment, method of ticket validation, preliminary drawings and jackpot events, ticket printing and purchasing.

The organizational structure of the Iowa Lottery Authority consists of five sections: Security, Finance, Operations, Marketing and Sales.

The financial statements of the Iowa Lottery Authority have been prepared in conformity with U.S. generally accepted accounting principles as applied to governmental units. The more significant of the Authority's accounting policies are described below.

- A. <u>Reporting Entity</u>
 - For financial reporting purposes, the Iowa Lottery Authority has included all funds. The Iowa Lottery Authority has also considered all potential component units for which it is financially accountable and other organizations for which the nature and significance of their relationship with the Iowa Lottery Authority are such that exclusion would cause the Iowa Lottery Authority's

financial statements to be misleading or incomplete. The Governmental Accounting Standards Board has set forth criteria to be considered in determining financial accountability. These criteria include appointing a voting majority of an organization's governing body and (1) the ability of the Iowa Lottery Authority to impose its will on that organization or (2) the potential for the organization to provide specific benefits to or impose specific financial burdens on the Iowa Lottery Authority. The Iowa Lottery Authority has no component units which meet the Governmental Accounting Standards Board criteria.

B. <u>Fund Accounting</u>

The Iowa Lottery Authority is reported for accounting purposes as an Enterprise Fund. The operations of the fund are accounted for with self-balancing accounts which comprise its assets, liabilities, net assets, revenues and expenses. Enterprise Funds are used to report activities for which fees are charged to external users for goods or services.

C. <u>Measurement Focus</u>

- Enterprise Funds are accounted for on a cost of services or "capital maintenance" measurement focus. This means all assets and liabilities, whether current or non-current, associated with their activity are included on the statement of net assets, with the difference reported as net assets. Enterprise Fund operating statements present increases (revenues) and decreases (expenses) in net total assets.
- In reporting the financial activity of its Enterprise Fund, the Iowa Lottery Authority applies all applicable GASB pronouncements, as well as the following pronouncements issued on or before November 30, 1989, unless these pronouncements conflict with or contradict GASB pronouncements: Financial Accounting Standards Board Statements and Interpretations, Accounting Principles Board Opinions and Accounting Research Bulletins of the Committee on Accounting Procedure.

D. Basis of Accounting

- Basis of accounting refers to when revenues and expenses are recognized in the accounts and reported in the financial statements. Basis of accounting relates to the timing of the measurements made, regardless of the measurement focus applied.
- The Enterprise Fund is accounted for using the accrual basis of accounting. Revenues are recognized when earned and expenses are recognized when incurred.
- The Iowa Lottery Authority distinguishes operating revenues and expenses from non-operating items. Operating revenues and expenses generally result from providing services and producing and delivering goods in connection with an Enterprise Fund's principal ongoing operations. All revenues and expenses not meeting this definition are reported as non-operating revenues and expenses.

E. <u>Budgets and Budgetary Accounting</u>

Budgetary control is exercised over the Iowa Lottery Authority by the Board and Chief Executive Officer through the budgetary process prescribed in Chapter 99G of the Iowa Code.

F. <u>Revenue Recognition</u>

Sales of instant, pull-tab, on-line, and TouchPlay tickets are made to the public through licensed retail sales agents. Instant ticket sales are recognized when the retailer settles a pack of tickets. Revenues for pull-tab games are recognized upon the sale of tickets to the retail sales agents. Revenues for online games are recognized as the drawings are held. Deferred revenue represents on-line tickets sold for future prize drawings. TouchPlay sales are recognized upon the sale of the ticket to the player. TouchPlay sales are recorded net of prize expense. TouchPlay sales ended in May 2006.

G. Assets, Liabilities and Net Assets

The following accounting policies are followed in preparing the basic financial statements:

Cash, Pooled Investments and Cash Equivalents

- Generally, all cash is held on deposit with the Treasurer of State and is invested by that office. Interest on funds held by the State Treasurer is credited to the Iowa Lottery Authority as received.
- The Iowa Lottery Authority also earned interest on the prize reserve account maintained by the Multi-State Lottery Association (MUSL).

Restricted Assets - Cash

The Iowa Lottery Authority makes monthly contributions to the State Vehicle Dispatcher. Such contributions are restricted for the purpose of purchasing replacement vehicles. Also included are annuity payments received by the Iowa Lottery Authority during the fiscal year which are not owed to jackpot winners until the next fiscal year.

Investments

Investments are reported at fair value. Insurance annuities are valued on the basis of future installment payments and are discounted using established annuity contract interest rates.

Ticket Inventories

- Inventories consist of instant tickets held by retailers which have not settled, instant and pull-tab tickets held by the Lottery's sales representatives and instant and pull-tab tickets stored in the main or regional warehouses for games in progress or new games. Inventories are carried at cost using the specific identification method. Tickets are charged to instant and pull-tab machine maintenance and inventory expense when sold or voided. Unsold tickets are expensed upon the end or cancellation of a lottery game.
- Certain instant games use the shared risk approach and carry no inventory on the financial statements. For these games, the tickets are not billed by the supplier until the tickets are sold, at which time the Lottery records the related ticket expense.

Prize Reserve

The Iowa Lottery Authority makes weekly payments to the Multi-State Lottery Association. Such payments are for the purpose of funding the jackpot prize and funding an errors and omissions reserve.

Capital Assets

- Capital assets, which include buildings, vehicles and equipment, are defined by the Iowa Lottery Authority as assets with an initial individual cost of more than \$5,000 and an estimated useful life in excess of two years and assets purchased through special financing arrangements. Such assets are recorded at historical cost.
- The costs of normal maintenance and repair that do not add to the value of the asset or materially extend asset lives are not capitalized.
- Depreciation is computed using the straight-line method over the following estimated useful lives:

Asset	Years
Buildings	39
Equipment	5-10
Vehicles	2-4

Prize Liabilities

The prize liabilities for the \$100,000 Cash Game, the Pick 3 Game and the Pick 4 Game are determined by actual matches and are recognized daily after the drawings are held. The prize liabilities for Powerball and Hot Lotto are determined and recognized twice a week after the jackpot drawings are held. Prizes for Pick 3, Pick 4 and the \$100,000 Cash Game may be claimed up to 90 days after the jackpot drawing is held. Prizes for Powerball and Hot Lotto may be claimed up to one year after the drawings are held.

Compensated Absences

Employees accumulate a limited amount of earned but unused vacation and sick leave for subsequent use or for payment upon termination, death or retirement. The liabilities recorded for compensated absences are based on current rates of pay.

(2) Deposits and Investments

- The Iowa Lottery Authority's deposits with the office of the Treasurer of State throughout the period and at June 30, 2006 were entirely covered by federal depository insurance or by the State Sinking Fund in accordance with Chapter 12C of the Code of Iowa.
- The Iowa Lottery Authority held investments totaling \$26,594,044 for the purpose of paying installment prizes. The Iowa Lottery Authority may invest in financial instruments carrying the full faith and credit of the U.S. government or insurance annuities purchased from companies with an A.M. Best A+ rating and a stated surplus of at least \$100,000,000 in accordance with Chapter 99G.9 of the Code of Iowa.
- The Iowa Lottery Authority is responsible for investing in insurance annuities. The Iowa Lottery Authority had investments in insurance annuities with a fair value of \$12,137,119 that are not subject to credit risk categorization.
- The Treasurer of State is responsible for investing the Iowa Lottery Authority's funds, except for insurance annuities. The Iowa Lottery Authority's investments in U.S. government securities with a fair value of \$14,456,925 at June 30, 2006 are all

insured and registered investments held by the State of Iowa or held by the State of Iowa's agent in the name of the State.

At June 30, 2006, the Iowa Lottery Authority had the following fixed income investments:

Investment Type	Fair Value
U.S. Government Treasuries, Notes and Bonds U.S. Government Agencies	\$ 7,994,387 6,462,538
Total	\$ 14,456,925

Credit Risk. The credit risk ratings of the fixed income investments at June 30, 2006 were as follows:

	Treasury	Agencies	AAA	Total
Fixed Income	\$ 7,955,688	5,682,557	818,680	14,456,925

Interest Rate Risk. At June 30, 2006, the effective duration and composition of the fixed income investments were as follows:

		Effective
Investment Type	Fair Value	Duration
U.S. Government Treasuries, Notes and Bonds U.S. Government Agencies	\$ 7,994,387 6,462,538	4.20 4.94
Total	\$ 14,456,925	4.53

(3) Investment in Prize Annuities and Annuity Prizes Payable

Assets totaling \$26,751,394, which includes \$26,594,044 of investments and \$157,350 of restricted assets, are held by the Iowa Lottery Authority for the purpose of paying installment prizes which have already been won but will not be fully paid until 2018. Annuity liabilities to fund jackpot winners are valued at an amount equal to the carrying values of the respective assets held to fund the annuity obligations. Annuity prizes payable does not include an additional liability of \$26,850 to taxing authorities, of which \$16,850 is classified as due to other state agencies and \$10,000 is classified as accounts payable. The following is a schedule of future payments:

ent 2,083 - -	Long-term - 6,340,000 4,377,000	Total Payments 8,152,083 6,340,000
2,083 - -	, ,	6,340,000
- -	, ,	· · ·
-	4.377.000	4 077 000
	.,,	4,377,000
-	2,895,000	2,895,000
	2,167,000	2,167,000
-	7,350,000	7,350,000
-	1,884,000	1,884,000
2,083	25,013,000	33,165,083
5,276)	(6,114,263)	(6,440,539)
	10 000 707	26,724,544
	2,083 5,276)	, , ,

(4) Accounts Receivable

The components of accounts receivable at June 30, 2006 are as follows:

Due from agents Due from others Subtotal	\$	4,591,055 44,829 4,635,884
Less allowance for doubtful accounts	(2,448,263)
Accounts receivable, net	<u>\$</u>	2,187,621

Bad debt expense of \$10,135 was charged against instant ticket sales and \$2,436,987 against TouchPlay sales (net) for the year ended June 30, 2006.

(5) Capital Assets

Capital assets activity for the year ended June 30, 2006 is as follows:

-	Balance Beginning			Balance End
	of Year	Additions	Deletions	of Year
- Capital assets not being depreciated:				
Land	\$ 392,110		-	392,110
Construction in progress	175,881		175,881	-
	567,991	-	175,881	392,110
Capital assets being depreciated:				
Buildings	953,035	1,006,393		1,959,428
Equipment	8,061,025	22,921	546,345	7,537,601
Vehicles	1,175,059	96,695	370,788	900,966
Total capital assets being depreciated	10,189,119	1,126,009	917,133	10,397,995
Less accumulated depreciation for:				
Buildings	14,255	39,867		54,122
Equipment	1,633,741	1,202,362	540,918	2,295,185
Vehicles	679,396	175,364	305,387	549,373
Total accumulated depreciation	2,327,392	1,417,593	846,305	2,898,680
Total capital assets being depreciated, net	7,861,727	(291,584)	70,828	7,499,315
Capital assets, net	\$ 8,429,718	(291,584)	246,709	7,891,425

(6) Revenue Bonds Payable

During fiscal year 2005, the Iowa Lottery Authority issued \$8,800,000 of revenue bonds with an interest rate of 3.284% per annum. The proceeds were used for the purchase, financing and installation of instant ticket and pull-tab vending machines and also for the purchase and renovation of a building for the Iowa Lottery Authority's headquarters. The bonds mature over the next thirteen years. The remaining principal balance at June 30, 2006 was \$5,500,000. The following is a schedule by year of the future payments required:

Year Ending June 30,]	Principal	Interest	Total
2007	\$	2,000,000	180,592	2,180,592
2008		2,000,000	114,923	2,114,923
2009		100,000	49,252	149,252
2010		100,000	45,969	145,969
2011		100,000	42,686	142,686
2012-2016		600,000	164,175	764,175
2017-2019		600,000	39,402	639,402
Total	\$	5,500,000	636,999	6,136,999

During the year ended June 30, 2006, \$2,000,000 of revenue bonds were retired.

(7) Lease Commitment

The Iowa Lottery Authority occupies office and warehouse facilities in Cedar Rapids, Mason City, Storm Lake, Council Bluffs and Ankeny under long-term operating leases which expire by June 30, 2011.

The following is a schedule, by year, of the future minimum rental payments required under operating leases which have initial or remaining non-cancelable lease terms in excess of one year as of June 30, 2006:

Year		
ending		
June 30,	Amour	nt
2007	\$ 231,45	54
2008	231,45	54
2009	227,28	35
2010	216,96	6
2011	83,74	1
		_
Total	<u>\$ 990,90</u>)()

Rental expense for all operating leases totaled \$366,065 for the year ended June 30, 2006.

(8) Pension and Retirement Benefits

The Iowa Lottery Authority contributes to the Iowa Public Employees Retirement System (IPERS), which is a cost-sharing multiple-employer defined benefit pension plan administered by the State of Iowa. IPERS provides retirement and death benefits which are established by state statute to plan members and beneficiaries. IPERS issues a publicly available financial report that includes financial statements and required supplementary information. The report may be obtained by writing to IPERS, P.O. Box 9117, Des Moines, Iowa, 50306-9117.

Plan members are required to contribute 3.70% of their annual salary and the Iowa Lottery Authority is required to contribute 5.75% of annual covered payroll for the years ended June 30, 2006, 2005 and 2004. Contribution requirements are established by state statute. The Iowa Lottery Authority's contributions to IPERS for the years ended June 30, 2006, 2005 and 2004 were \$351,248, \$329,050 and \$327,398, respectively, equal to the required contributions for each year.

(9) Payment of Prizes

Instant ticket prize expense is comprised of actual winning tickets validated for payment by any retailer or Lottery headquarters.

- The Powerball prize expense is comprised of two different prize structures. One prize structure is winners who match 3, 4 or 5 of 5 numbers or none, 1, 2, 3 or 4 of 5 numbers plus the Powerball number. The second prize structure involves a jackpot which increases from drawing to drawing until the jackpot is won. The jackpot is won when 5 of 5 numbers are matched, plus the Powerball number.
- All pull-tab prizes are paid by the retailer who sold the ticket. Therefore, substantially all of the pull-tab prize expense shown on the financial statements has been disbursed to the prize winner.
- TouchPlay sale revenues are recorded net of prize expense in the financial statements. TouchPlay prizes less than or equal to \$600 are paid by the retailer and prizes greater than \$600 are paid by the Iowa Lottery Authority.
- The \$100,000 Cash Game prize expense is comprised of winners who match 2, 3, 4 or 5 of 5 numbers.
- The Hot Lotto prize expense is comprised of two different prize structures. One prize structure is winners who match 3, 4 or 5 of 5 numbers or none, 1, 2, 3, 4 of 5 numbers plus the Hot Ball number. The second prize structure involves a jackpot which increases from drawing to drawing until the jackpot is won. The jackpot is won when 5 of 5 numbers are matched, plus the Hot Ball number.
- The Pick 3 prize expense is comprised of winners who match either 2 or 3 of 3 numbers. A player may win from \$30 to \$3,000 depending on the play type selected and the play amount. Play types are Straight, Box, Straight/Box, Front Pair or Back Pair and require the player to match all numbers in the exact order as drawn, match all three numbers in any order, match either exact and/or any order, first two numbers or last two numbers in exact order, respectively.
- The Pick 4 prize expense is comprised of winners who match either 2 or 4 of 4 numbers. A player may win from \$30 to \$30,000 depending on the play type selected and the play amount. Play types are Straight, Box, Straight/Box, Front Pair or Back Pair and require the player to match all numbers in the exact order as drawn, match all four numbers in any order, match either exact and/or any order, first two numbers or last two numbers in exact order, respectively.

During the year ended June 30, 2006, \$326,367 in prizes were distributed through various promotional activities.

(10) Lotto America/Powerball

U.S. Treasury zero coupon bonds are purchased by the Multi-State Lottery Association (MUSL) to provide payments corresponding to the Iowa Lottery Authority's obligation to Lotto America/Powerball prize winners. The MUSL holds these bonds and will cash the bonds when due and wire the money to the Iowa Lottery Authority's account on or before the anniversary date of the jackpot.

At June 30, 2006, the MUSL held zero coupon bonds for the Iowa Lottery Authority to fund future installment payments aggregating \$8,597,163. The current value of those bonds totaled \$8,578,517.

(11) Instant Ticket Packs

The Iowa Lottery Authority issues instant ticket packs to retailers on an ongoing basis. The District Sales Representative must activate the pack on the system before the pack may be sold to the public. The retailer may not be billed for these packs until a pack is activated and settled on the system. A pack may be settled in one of four ways: 1) 70% of the low-tier tickets in the pack have been validated, 2) 45 days have elapsed from the date the pack was activated, 3) the pack has been settled at delivery or settled manually through the terminal or 4) 21 days have elapsed from the date the pack was activated regardless of validations. As of June 30, 2006, the Iowa Lottery Authority has 26,597 packs at retailers which have not yet settled. The receivable and the related deferred revenue of \$3,605,450, calculated as shown below, have not been included in the Iowa Lottery Authority's financial statements since the sales associated with these packs have not been recognized.

Unsettled packs Less:	\$7,979,100
Retailer compensation	537,922
Low-tier prize expense	3,835,728
Potential receivable and deferred amount	\$3.605.450

(12) Risk Management

- State employee benefits for health, dental, long-term disability and life insurance coverage are insured through commercial insurers. There were no significant reductions in insurance coverage from the prior year and settlements have not exceeded coverage for the past three fiscal years.
- The State of Iowa self-insures on behalf of its agencies for losses related to workers' compensation, its motor vehicle fleet, property damage and torts. A contingent fund exists under Section 29C.20 of the Code of Iowa to provide compensation for loss or damage to state property (casualty losses).
- Upon advice of legal counsel, the Iowa Lottery Authority has purchased commercial insurance for certain risks.

(13) Litigation

There are currently three lawsuits pending against the Iowa Lottery Authority and its Chief Executive Officer, in his official capacity, seeking monetary damages arising out of the Legislature's 2006 ban of the Lottery's TouchPlay Monitor Vending Machine product. These lawsuits involve approximately 70 individual and corporate plaintiffs. The plaintiffs assert claims based on various constitutional, legal and equitable theories. Due to the inherent uncertainty involved in litigation, it is impossible to ascertain, with any degree of certainty, the outcome of the litigation. The Lottery has filed motions asserting legal challenges in each of the three lawsuits. Two of the lawsuits are currently set for trial: one in November 2007 and one in January 2008.

Supplementary Information

Other Operating Expenses

For the year ended June 30, 2006

Personal services	\$ 8,462,406
Travel	366,149
Supplies	143,139
Printing	34,253
Postage	48,989
Communications	210,760
Rentals	366,065
Utilities	114,856
Professional fees	83,723
Outside services and repair	156,734
Non-capitalized equipment	164,950
Data processing	22,908
Reimbursement to state agencies	312,079
Multi-State administrative expense	85,289
Depreciation	1,417,593
Insurance	97,708
Other	 55,132
Total	\$ 12,142,733

Revenues, Expenses and Changes in Net Assets

Years ended June 30, 2006 and 2005

Operating revenues: \$ 106.562.536 103.259.272 3.303.264 Pick 3 sales \$ 106.562.536 103.259.272 3.303.264 Pick 3 sales 2.066,769 2.042.499 24.270 Procental sales 9.634.818 104.43.033 (809.085) ToruchPay (net) 121.450.529 6.428.123 (103.322) Pull-tab sales 4.323.511 4.426,833 (103.322) Pull-tab sales 16.0562.536 61.225 (700) Prize reserve refunds 1.268.286 - 1.268.286 Other 57.959 275.806 (217.847) Total operating revenues 340.906.293 211.006.243 129.900.050 Operating expenses: Prize reserve refunds 1.042.785 1.179.953 (13.71.68) Powerball 34.735.273 2.8.878.086 8.867.187 Hot Lotto 4.683.123 5.111.857 (428.734) S100.000 Cash Game 2.036.709 1.897.416 139.293 Pull-tab 11.395.588 14.699.012 (2.573) 2.8.67.137 8.802.930		2006	2005	Increase (Decrease)
Pick 3 sales 6.056,037 6.200,109 (144,072) Pick 4 sales 2,066,769 2,042,499 24,270 Proverball sales 9,634,818 10,443,903 (809,085) TouchPay (net) 121,450,529 6,428,133 115,022,406 Stillou,000 Cash Game sales 4,323,511 4,426,833 (103,322,406 Pull-tab sales 4,323,511 4,426,833 (103,322,406 Other 57,955 61,225 (700) Prize reserve refunds 1,268,286 - 1,268,286 Other 57,955 3,734,895 1,749,73 25,870,66 (217,847) Total operating revenues 340,906,293 211,006,243 129,900,050 0 Operating expenses: Instant ticket 64,494,790 60,759,895 3,734,895 Pick 4 1,042,785 1,179,953 (137,168) 1,422,873 Pick 4 1,042,785 1,179,953 (137,168) Powerball 34,745,273 25,878,086 8,867,178 B100,000 Cash Game 2,036,709	Operating revenues:			
Pick 4 sales 2.066,769 2.042,499 2.4.270 Powerball sales 71,110,985 54,244,379 16,866,606 Hor Lotto sales 71,110,985 54,244,379 16,866,606 S100,000 Cash Game sales 4,323,511 4,426,833 (103,322) Pull-tab sales 18,314,338 23,624,094 (5,309,756) Application fees 06,0525 61,225 (700) Prize reserve refunds 1,268,286 - 1,268,286 Other 340,906,233 211,006,243 129,900,050 Operating expenses: 79,559 275,806 (217,847) Pick 4 1,042,785 1,179,953 (137,168) Powerball 34,745,273 22,878,086 8,867,187 Hot Lotto 4,683,123 5,111,857 (428,734) \$100,000 Cash Game 2,036,709 1,897,416 139,293 Price expensation 13,646,901 12,252,603 113,455,673 8,802,930 Promotinal 326,367 332,621 6,63,511 Instant rad Pull-tab mach	Instant ticket sales	\$ 106,562,536	103,259,272	3,303,264
Powerball sales 71,110,985 54,244,379 16,866,606 Hot Lotto sales 9,634,818 10,443,903 (809,085) TouchPlay (net) 121,450,529 6,428,123 115,022,406 S100,000 Cash Game sales 4,323,511 4,426,833 116,022,4094 (5,309,756) Application fees 60,525 61,225 (700) Prize reserve refunds 1268,286 - 12,268,286 Other 57,959 275,806 (217,847) Total operating revenues 340,906,293 211,006,243 129,900,050 Operating expenses: Frizes: 1 10,42,785 1,179,953 1(137,168) Prick 4 1,042,785 1,179,953 (137,168) 10,42,785 1,18,877 (428,734) S100,000 Cash Game 2,036,709 1,897,416 139,293 113,455,673 8,802,930 Prizer servation 13,464,6901 12,572,268 1,074,653 8,802,930 Retailer compensation TouchPlay 94,202,842 4,769,591 89,433,251 A,764,591 89,433,251 <				
Hot Lotto sales 9 (534.818 10.443.903 (600.085) TouchPlay (net) 121,450,529 6,428,123 115,022,406 \$100,000 Cash Game sales 4,323,511 4,426,833 (103,322) Pull-tab sales 18,314,338 22,624,094 (5,309,756) Application fees 12,68,286 - 1,268,286 Other 57,959 275,806 (217,447) Total operating revenues 340,906,293 211,006,243 129,900,050 Operating expenses: Frizes: 1 13,533,968 3,539,6814 (62,846) Pick 3 3,533,968 3,596,814 (62,846) Pick 4 1,042,785 1,179,953 (137,168) Powerball 34,745,273 22,878,086 8,867,187 Hot Lotto 4,683,123 5,111,857 (428,73) Pull-tab 11,395,588 14,699,032 (3,303,444) 13,945,673 8,802,930 Powerball 3,26,367 132,455,673 8,802,930 122,258,603 113,455,673 8,802,930 Promotional 1,646,90				,
TouchPlay (net) 121,450,529 6,428,123 115,022,405 \$100,000 Cash Game sales 4,323,511 4,426,833 (103,322) Pull-tab sales 18,314,338 23,624,094 (5,309,756) Application fees 60,525 61,225 (700) Prize reserve refunds 12,68,286 - 1,268,286 Other 57,959 275,806 (217,847) Total operating revenues 30,906,293 211,006,243 129,900,050 Operating expenses: Prizes: 1 11,395,286 3,539,681 4,62,840 Pick 4 1,042,785 1,179,953 (137,168) 3,734,895 Prixe rest 1,035,588 14,699,032 (3,303,444) Powerball 34,745,273 2,878,086 8,867,187 Hot Lotto 4,683,123 5,111,857 (428,73) S100,000 Cash Game 2,036,709 1,897,416 139,293 Pull-tab 11,395,588 14,699,032 (3,303,444) Promotional 326,567 332,620 (62,253)				
\$100,000 Cash Game sales 4,323,511 4,426,833 (103,322) Pull-tab sales 18,314,338 23,624,094 (5,309,756) Application fees 1,268,286 - 1,268,286 Other 1,268,286 - 1,268,286 Other 340,906,293 211,006,243 129,900,050 Operating expenses: 340,906,293 211,006,243 129,900,050 Operating expenses: 64,494,790 60,759,895 3,734,895 Pick 3 3,533,968 3,596,814 (62,844) Pick 4 1,042,785 1,179,953 (137,168) Powerball 34,745,273 25,878,086 8,867,187 Hot Lotto 4,683,123 5,111,857 (428,734) \$100,000 Cash Game 2,036,709 1,897,416 139,293 Pull-tab 11,395,588 14,699,032 (3,303,444) \$100,000 Cash Game 2,036,709 1,897,416 139,293 Pull-tab 11,395,588 14,699,032 (3,303,444) Promotional 3646,901 12,572,268 1,074,633 Retailer compensation TouchPlay 94,202				
Pull-tab sales 18,314,338 23,624,094 (5,309,756) Application fees 60,525 61,225 (700) Prize reserve refunds 1,268,286 - 1,268,286 Other 340,906,293 211,006,243 129,900,500 Operating expenses: Prizes: 1 1,048,286 - 1,268,286 Instant ticket 64,494,790 60,759,895 3,734,895 1,874,895 Instant ticket 64,494,790 60,759,895 3,174,895 1,171,9953 113,7168 Prizes: 1 1,042,785 1,179,953 113,7168 14,683,123 5,111,857 (428,734) S100,000 Cash Game 2,036,709 1,897,416 139,293 11,042,785 1,049,033 (3,303,444) Promotional 326,367 332,620 (6,253) Total prizes 122,238,603 113,455,673 8,802,930 Retailer compensation 13,646,901 12,572,268 1,074,633 1,843,123 5,111,199 1,041,170 Vendor compensation fnetwork expense 2,897,417 <			, ,	
Application fees 60,525 61,225 (700) Prize reserve refunds 1,268,286 - 1,268,286 - 1,268,286 Other 340,906,293 211,006,243 129,900,050 Operating expenses: 340,906,293 211,006,243 129,900,050 Operating expenses: Frizes: 64,494,790 60,759,895 3,734,895 Pick 3 3,533,968 3,506,814 (62,846) Pick 4 Pick 4 1,042,785 1,179,953 (137,168) Powerball 34,745,273 25,878,086 8,867,187 Hot Lotto 4,683,123 5,111,857 (428,734) S100,000 Cash Game 2,036,709 1,897,416 13,9293 Pull-tab 11,395,588 14,699,032 (3,303,444) Promotional 326,367 322,620 (62,53) Total prizes 12,228,603 113,455,673 8,802,930 Retailer compensation TouchPlay 94,202,842 4,769,591 89,433,251 Advertising/publicity 6,952,369 5,911,199				
Prize reserve refunds Other 1,268,286 - 1,268,286 Other 57,959 275,806 (217,847) Total operating revenues 340,906,293 211,006,243 129,900,050 Operating expenses: Prizes: Instant ticket 64,494,790 60,759,895 3,734,895 Instant ticket 64,494,790 60,759,895 3,734,895 (217,847) Prizes: Instant ticket 64,494,790 60,759,895 3,734,895 Prick 4 1,042,785 1,179,953 (137,168) Powerball 34,745,273 25,878,066 8,867,187 Hot Lotto 4,683,123 5,111,857 (428,734) \$10,000 Cash Game 2,036,709 1,897,416 139,293 Promotional 13,395,588 14,699,023 (3,03,444) Promotional 13,646,901 12,572,268 1,074,633 Retailer compensation 13,646,901 12,572,268 1,074,633 Advertising/publicity 6,952,369 5,911,199 1,041,170 Vendor compensation/network expense 2,897,417 </td <td></td> <td></td> <td></td> <td> ,</td>				,
Other 57,959 275,806 (217,847) Total operating revenues 340,906,293 211,006,243 129,900,050 Operating expenses: Prizes: 1 151,006,243 129,900,050 Prizes: Instant ticket 64,494,790 60,759,895 3,734,895 Pick 3 3,533,968 3,596,814 (62,846) Powerball 347,45,273 25,878,086 8,867,187 Hot Lotto 4,683,123 5,111,857 (428,734) \$100,000 Cash Game 2,036,709 1,392,932 1,303,444 Promotional 326,367 332,620 (6,253) Total prizes 122,258,603 113,455,673 8,802,930 Retailer compensation TouchPlay 94,202,842 4,769,591 89,433,251 Advertising/publicity 6,952,369 5,911,199 1,041,170 Vendor compensation/network expense 7,195,694 7,859,205 (663,511) Instant and Pull-tab machine 12,142,733 10,888,164 1,254,569 Total operating expenses 2,897,417 3,914,17		,	01,225	· ,
Total operating revenues $340,906,293$ $211,006,243$ $129,900,050$ Operating expenses: Prizes: Instant ticket $64,494,790$ $60,759,895$ $3,734,895$ Pick 3 $3,533,968$ $3,596,814$ $(62,846)$ Pick 4 $1,042,785$ $1,179,953$ $(137,168)$ Powerball $34,745,273$ $25,878,086$ $8,867,187$ Hot Lotto $4,683,123$ $5,111,857$ $(428,734)$ $$100,000$ Cash Game $2,036,709$ $1,897,416$ $139,293$ Pull-tab $11,395,588$ $14,699,032$ $(3,33,444)$ Promotional $326,367$ $332,620$ $(6,253)$ Total prizes $122,258,603$ $113,455,673$ $8,802,930$ Retailer compensation $13,646,901$ $12,572,268$ $1.074,633$ Retailer compensation fouchPlay $94,202,842$ $4,769,591$ $89,433,251$ Advertising/publicity $6,952,369$ $5,911,199$ $1.041,170$ Vendor compensation/network expense $2,897,417$ $3,914,178$ $(1,016,761)$ Other operating expenses $259,296,559$ $159,370,278$ $99,926,281$ Total operating expenses $259,296,559$ $159,370,278$ $99,926,281$ Operating income $938,212$ $608,980$ $329,232$ Interest expense $(240,8111)$ $(210,746)$ $(30,065)$ Net non-operating revenues $697,401$ $398,234$ $299,167$ Income before transfers $82,307,135$ $52,034,199$ $30,272,936$ Transfers to other funds $80,875,796$ $51,094,$			-	
Prizes: Instant ticket 64,494,790 60,759,895 3,734,895 Instant ticket 64,494,790 60,759,895 3,734,895 Pick 3 3,533,968 3,556,814 (62,846) Pick 4 1,042,785 1,179,953 (137,168) Powerball 34,745,273 25,878,086 8,867,187 Hot Lotto 4,683,123 5,111,857 (428,734) \$100,000 Cash Game 2,036,709 1,897,416 139,293 Pull-tab 11,395,588 14,699,032 (3,303,444) Promotional 326,367 332,620 (6,253) Total prizes 122,258,603 113,455,673 8,802,930 Retailer compensation 13,646,901 12,572,268 1,074,633 Retailer compensation/network expense 7,195,694 7,859,205 (663,511) Instant and Pull-tab machine 12,142,733 10,888,164 1,254,569 Total operating expenses 2,897,417 3,914,178 (1,016,761) Other operating expenses 259,296,559 159,370,278 99,926,281 Operating income 81,609,734 51,635,965 2		,		· · · ·
Instant ticket 64,494,790 60,759,895 3,734,895 Pick 3 3,533,968 3,596,814 (62,846) Powerball 34,745,273 25,878,086 8,867,187 Hot Lotto 4,683,123 5,111,857 (428,734) \$100,000 Cash Game 2,036,709 1,897,416 139,293 Pull-tab 11,395,588 14,699,032 (3,303,444) Promotional 326,367 332,620 (6,253) Total prizes 122,258,603 113,455,673 8,802,930 Retailer compensation TouchPlay 94,202,842 4,769,591 89,433,251 Advertising/publicity 6,952,369 5,911,199 1,041,170 Vendor compensation/network expense 7,195,694 7,859,205 (663,511) Instant and Pull-tab machine 31,609,734 51,635,965 29,973,769 Total operating expenses 255,296,559 159,370,278 99,926,281 Operating income 81,609,734 51,635,965 29,973,769 Non-operating revenues (expenses): 1 12,142,733 10,888,164 <td>Operating expenses:</td> <td></td> <td></td> <td></td>	Operating expenses:			
Pick 3 3,533,968 3,596,814 (62,846) Pick 4 1,042,785 1,179,953 (137,168) Powerball 34,745,273 25,878,086 8,867,187 Hot Lotto 4,683,123 5,111,857 (428,734) \$100,000 Cash Game 2,036,709 1,897,416 139,293 Pull-tab 11,395,588 14,699,032 (3,303,444) Promotional 326,367 332,620 (6,253) Total prizes 122,258,603 113,455,673 8,802,930 Retailer compensation TouchPlay 94,202,842 4,769,591 89,433,251 Advertising/publicity 6,952,369 5,911,199 1,041,170 Vendor compensation/network expense 7,195,694 7,859,205 (663,511) Instant and Pull-tab machine 2,897,417 3,914,178 (1,016,761) Other operating expenses 2,897,417 3,914,178 (1,016,761) Other operating expenses 2,897,417 3,914,178 (1,016,761) Operating income 81,609,734 51,635,965 29,973,769 Non-operating revenues (expenses): 11,111 (210,746) <t< td=""><td>Prizes:</td><td></td><td></td><td></td></t<>	Prizes:			
Pick 4 1,042,785 1,179,953 (137,168) Powerball 34,745,273 25,878,086 8,867,187 Hot Lotto 4,683,123 5,111,857 (428,734) \$100,000 Cash Game 2,036,709 1,897,416 139,293 Pull-tab 11,395,588 14,699,032 (3,303,444) Promotional 326,367 332,620 (6,253) Total prizes 122,258,603 113,455,673 8,802,930 Retailer compensation 13,646,901 12,572,268 1,074,633 Retailer compensation TouchPlay 94,202,842 4,769,591 89,433,251 Advertising/publicity 6,952,369 5,911,199 1,041,170 Vendor compensation/network expense 7,195,694 7,859,205 (663,511) Instant and Pull-tab machine 12,142,733 10,888,164 1,254,569 Total operating expenses 2,897,417 3,914,178 (1,016,761) Other operating expenses 2,897,417 3,914,178 (1,016,761) Operating income 81,609,734 51,635,965 29,973,769 Non-operating revenues (expenses): 11 (210,746)	Instant ticket	64,494,790	60,759,895	3,734,895
Powerball 34,745,273 25,878,086 8,867,187 Hot Lotto 4,683,123 5,111,857 (428,734) \$100,000 Cash Game 2,036,709 1,897,416 139,293 Pull-tab 11,395,588 14,669,032 (3,30,3444) Promotional 326,367 332,620 (6,253) Total prizes 122,258,603 113,455,673 8,802,930 Retailer compensation 13,646,901 12,572,268 1,074,633 Retailer compensation/network expense 7,195,694 7,859,205 (663,511) Instant and Pull-tab machine	Pick 3	3,533,968	3,596,814	(62,846)
Hot Lotto $4,683,123$ $5,111,857$ $(428,734)$ $\$100,000$ Cash Game $2,036,709$ $1,897,416$ $139,293$ Pull-tab $11,395,588$ $14,699,032$ $(3,30,444)$ Promotional $326,367$ $332,620$ $(6,253)$ Total prizes $122,258,603$ $113,455,673$ $8,802,930$ Retailer compensation $13,646,901$ $12,572,268$ $1,074,633$ Retailer compensation TouchPlay $94,202,842$ $4,769,591$ $89,433,251$ Advertising/publicity $6,952,369$ $5,911,199$ $1,041,170$ Vendor compensation/network expense $7,195,694$ $7,859,205$ $(663,511)$ Instant and Pull-tab machine $7,195,694$ $7,859,205$ $(663,511)$ Maintenance and inventory expense $2,897,417$ $3,914,178$ $(1,016,761)$ Other operating expenses $259,296,559$ $159,370,278$ $99,926,281$ Operating income $81,609,734$ $51,635,965$ $29,973,769$ Non-operating revenues (expenses): $11,212,22,260,234,29$ $259,296,559$ $159,370,278$ Interest expense $(240,811)$ $(210,746)$ $(30,065)$ Net non-operating revenues $697,401$ $398,234$ $299,167$ Income before transfers $82,307,135$ $52,034,199$ $30,272,936$ Transfers to other funds $80,875,796$ $51,094,109$ $29,781,687$ Changes in net assets $1,431,339$ $940,090$ $491,249$ Net assets beginning of year $2,334,289$ $1,394,199$ $940,090$ <td>Pick 4</td> <td>1,042,785</td> <td>1,179,953</td> <td>(137,168)</td>	Pick 4	1,042,785	1,179,953	(137,168)
$\begin{array}{llllllllllllllllllllllllllllllllllll$, ,	, ,	
Pull-tab 11,395,588 14,699,032 (3,303,444) Promotional 326,367 332,620 (6,253) Total prizes 122,258,603 113,455,673 8,802,930 Retailer compensation 13,646,901 12,572,268 1,074,633 Retailer compensation TouchPlay 94,202,842 4,769,591 89,433,251 Advertising/publicity 6,952,369 5,911,199 1,041,170 Vendor compensation/network expense 7,195,694 7,859,205 (663,511) Instant and Pull-tab machine 12,142,733 10,888,164 1,254,569 Total operating expenses 259,296,559 159,370,278 99,926,281 Operating income 81,609,734 51,635,965 29,973,769 Non-operating revenues (expenses): 938,212 608,980 329,232 Interest income 938,212 608,980 329,232 Income before transfers 82,307,135 52,034,199 30,272,936 Transfers to other funds 80,875,796 51,094,109 29,781,687 Changes in net assets 1,431,339 940,090 491,249 Net assets beginning of year				
Promotional 326,367 332,620 (6,253) Total prizes 122,258,603 113,455,673 8,802,930 Retailer compensation 13,646,901 12,572,268 1,074,633 Retailer compensation TouchPlay 94,202,842 4,769,591 89,433,251 Advertising/publicity 6,952,369 5,911,199 1,041,170 Vendor compensation/network expense 7,195,694 7,859,205 (663,511) Instant and Pull-tab machine 7,195,694 7,859,205 (663,511) Other operating expenses 2,897,417 3,914,178 (1,016,761) Other operating expenses 12,142,733 10,888,164 1,254,569 Total operating expenses 259,296,559 159,370,278 99,926,281 Operating income 81,609,734 51,635,965 29,973,769 Non-operating revenues (expenses): 938,212 608,980 329,232 Interest income 938,212 608,980 329,232 Interest expense (240,811) (210,746) (30,065) Net non-operating revenues 80,875,796 51,094,109 29,781,687 Income before transfers				,
Total prizes $122,258,603$ $113,455,673$ $8,802,930$ Retailer compensation $13,646,901$ $12,572,268$ $1,074,633$ Retailer compensation TouchPlay $94,202,842$ $4,769,591$ $89,433,251$ Advertising/publicity $6,952,369$ $5,911,199$ $1,041,170$ Vendor compensation/network expense $7,195,694$ $7,859,205$ $(663,511)$ Instant and Pull-tab machine $2,897,417$ $3,914,178$ $(1,016,761)$ Other operating expenses $12,142,733$ $10,888,164$ $1,254,569$ Total operating expenses $259,296,559$ $159,370,278$ $99,926,281$ Operating income $81,609,734$ $51,635,965$ $29,973,769$ Non-operating revenues (expenses): $111,122,125,126,123,122,12,123,123,123,234,123,123,234,123,133,234,133,234,133,234,133,234,133,133,133,133,133,133,133,133,133,1$,
Retailer compensation 13,646,901 12,572,268 1,074,633 Retailer compensation TouchPlay 94,202,842 4,769,591 89,433,251 Advertising/publicity 6,952,369 5,911,199 1,041,170 Vendor compensation/network expense 7,195,694 7,859,205 (663,511) Instant and Pull-tab machine 2,897,417 3,914,178 (1,016,761) Other operating expenses 2,599,296,559 159,370,278 99,926,281 Operating income 81,609,734 51,635,965 29,973,769 Non-operating revenues (expenses): 1 11 (210,746) (30,065) Interest income 938,212 608,980 329,232 1 Interest expense (240,811) (210,746) (30,065) 1 Net non-operating revenues 697,401 398,234 299,167 Income before transfers 82,307,135 52,034,199 30,272,936 Transfers to other funds 80,875,796 51,094,109 29,781,687 Changes in net assets 1,431,339 940,090 491,249 Net assets beginning of year 2,334,289 1,394,199 <t< td=""><td></td><td></td><td>,</td><td>1</td></t<>			,	1
Retailer compensation TouchPlay94,202,8424,769,59189,433,251Advertising/publicity6,952,3695,911,1991,041,170Vendor compensation/network expense7,195,6947,859,205(663,511)Instant and Pull-tab machine7,195,6947,859,205(663,511)maintenance and inventory expense2,897,4173,914,178(1,016,761)Other operating expenses12,142,73310,888,1641,254,569Total operating expenses259,296,559159,370,27899,926,281Operating income81,609,73451,635,96529,973,769Non-operating revenues (expenses):938,212608,980329,232Interest expense(240,811)(210,746)(30,065)Net non-operating revenues697,401398,234299,167Income before transfers82,307,13552,034,19930,272,936Transfers to other funds80,875,79651,094,10929,781,687Changes in net assets1,431,339940,090491,249Net assets beginning of year2,334,2891,394,199940,090	Total prizes	122,258,603	113,455,673	8,802,930
Advertising/publicity $6,952,369$ $5,911,199$ $1,041,170$ Vendor compensation/network expense $7,195,694$ $7,859,205$ $(663,511)$ Instant and Pull-tab machine $2,897,417$ $3,914,178$ $(1,016,761)$ Other operating expenses $2,897,417$ $3,914,178$ $(1,016,761)$ Other operating expenses $259,296,559$ $159,370,278$ $99,926,281$ Operating income $81,609,734$ $51,635,965$ $29,973,769$ Non-operating revenues (expenses): $112,142,733$ $10,888,164$ $1,254,569$ Interest income $938,212$ $608,980$ $329,232$ Interest expense $(240,811)$ $(210,746)$ $(30,065)$ Net non-operating revenues $697,401$ $398,234$ $299,167$ Income before transfers $82,307,135$ $52,034,199$ $30,272,936$ Transfers to other funds $80,875,796$ $51,094,109$ $29,781,687$ Changes in net assets $1,431,339$ $940,090$ $491,249$ Net assets beginning of year $2,334,289$ $1,394,199$ $940,090$	Retailer compensation	13,646,901	12,572,268	1,074,633
Vendor compensation/network expense 7,195,694 7,859,205 (663,511) Instant and Pull-tab machine maintenance and inventory expense 2,897,417 3,914,178 (1,016,761) Other operating expenses 12,142,733 10,888,164 1,254,569 Total operating expenses 259,296,559 159,370,278 99,926,281 Operating income 81,609,734 51,635,965 29,973,769 Non-operating revenues (expenses): 938,212 608,980 329,232 Interest income 938,212 608,980 329,232 Interest expense (240,811) (210,746) (30,065) Net non-operating revenues 697,401 398,234 299,167 Income before transfers 82,307,135 52,034,199 30,272,936 Transfers to other funds 80,875,796 51,094,109 29,781,687 Changes in net assets 1,431,339 940,090 491,249 Net assets beginning of year 2,334,289 1,394,199 940,090	Retailer compensation TouchPlay	94,202,842		89,433,251
Instant and Pull-tab machine 2,897,417 3,914,178 (1,016,761) Other operating expenses 12,142,733 10,888,164 1,254,569 Total operating expenses 259,296,559 159,370,278 99,926,281 Operating income 81,609,734 51,635,965 29,973,769 Non-operating revenues (expenses): 938,212 608,980 329,232 Interest income 938,212 608,980 329,232 Interest expense (240,811) (210,746) (30,065) Net non-operating revenues 697,401 398,234 299,167 Income before transfers 82,307,135 52,034,199 30,272,936 Transfers to other funds 80,875,796 51,094,109 29,781,687 Changes in net assets 1,431,339 940,090 491,249 Net assets beginning of year 2,334,289 1,394,199 940,090	Advertising/publicity	6,952,369	5,911,199	1,041,170
maintenance and inventory expense2,897,4173,914,178(1,016,761)Other operating expenses12,142,73310,888,1641,254,569Total operating expenses259,296,559159,370,27899,926,281Operating income81,609,73451,635,96529,973,769Non-operating revenues (expenses):81,609,73451,635,96529,973,769Interest income938,212608,980329,232Interest expense(240,811)(210,746)(30,065)Net non-operating revenues697,401398,234299,167Income before transfers82,307,13552,034,19930,272,936Transfers to other funds80,875,79651,094,10929,781,687Changes in net assets1,431,339940,090491,249Net assets beginning of year2,334,2891,394,199940,090	1 , 1	7,195,694	7,859,205	(663,511)
Other operating expenses12,142,73310,888,1641,254,569Total operating expenses259,296,559159,370,27899,926,281Operating income81,609,73451,635,96529,973,769Non-operating revenues (expenses): Interest income938,212608,980329,232Interest expense Net non-operating revenues(240,811)(210,746)(30,065)Net non-operating revenues697,401398,234299,167Income before transfers82,307,13552,034,19930,272,936Transfers to other funds80,875,79651,094,10929,781,687Changes in net assets1,431,339940,090491,249Net assets beginning of year2,334,2891,394,199940,090		2.897.417	3.914.178	(1.016.761)
Total operating expenses259,296,559159,370,27899,926,281Operating income81,609,73451,635,96529,973,769Non-operating revenues (expenses): Interest income938,212608,980329,232Interest expense(240,811)(210,746)(30,065)Net non-operating revenues697,401398,234299,167Income before transfers82,307,13552,034,19930,272,936Transfers to other funds80,875,79651,094,10929,781,687Changes in net assets1,431,339940,090491,249Net assets beginning of year2,334,2891,394,199940,090	5 I			(,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
Non-operating revenues (expenses): 938,212 608,980 329,232 Interest income 938,212 608,980 329,232 Interest expense (240,811) (210,746) (30,065) Net non-operating revenues 697,401 398,234 299,167 Income before transfers 82,307,135 52,034,199 30,272,936 Transfers to other funds 80,875,796 51,094,109 29,781,687 Changes in net assets 1,431,339 940,090 491,249 Net assets beginning of year 2,334,289 1,394,199 940,090				
Interest income 938,212 608,980 329,232 Interest expense (240,811) (210,746) (30,065) Net non-operating revenues 697,401 398,234 299,167 Income before transfers 82,307,135 52,034,199 30,272,936 Transfers to other funds 80,875,796 51,094,109 29,781,687 Changes in net assets 1,431,339 940,090 491,249 Net assets beginning of year 2,334,289 1,394,199 940,090	Operating income	81,609,734	51,635,965	29,973,769
Interest income 938,212 608,980 329,232 Interest expense (240,811) (210,746) (30,065) Net non-operating revenues 697,401 398,234 299,167 Income before transfers 82,307,135 52,034,199 30,272,936 Transfers to other funds 80,875,796 51,094,109 29,781,687 Changes in net assets 1,431,339 940,090 491,249 Net assets beginning of year 2,334,289 1,394,199 940,090	Non-operating revenues (expenses):			
Interest expense (240,811) (210,746) (30,065) Net non-operating revenues 697,401 398,234 299,167 Income before transfers 82,307,135 52,034,199 30,272,936 Transfers to other funds 80,875,796 51,094,109 29,781,687 Changes in net assets 1,431,339 940,090 491,249 Net assets beginning of year 2,334,289 1,394,199 940,090		938,212	608,980	329,232
Net non-operating revenues 697,401 398,234 299,167 Income before transfers 82,307,135 52,034,199 30,272,936 Transfers to other funds 80,875,796 51,094,109 29,781,687 Changes in net assets 1,431,339 940,090 491,249 Net assets beginning of year 2,334,289 1,394,199 940,090			,	
Transfers to other funds 80,875,796 51,094,109 29,781,687 Changes in net assets 1,431,339 940,090 491,249 Net assets beginning of year 2,334,289 1,394,199 940,090	Net non-operating revenues	697,401	398,234	299,167
Changes in net assets 1,431,339 940,090 491,249 Net assets beginning of year 2,334,289 1,394,199 940,090	Income before transfers	82,307,135	52,034,199	30,272,936
Net assets beginning of year 2,334,289 1,394,199 940,090	Transfers to other funds	80,875,796	51,094,109	29,781,687
	Changes in net assets	1,431,339	940,090	491,249
Net assets end of year \$ 3,765,628 2,334,289 1,431,339	Net assets beginning of year	2,334,289	1,394,199	940,090
	Net assets end of year	\$ 3,765,628	2,334,289	1,431,339

Analysis of Net Assets

June 30, 2006

Cash on deposit with Vehicle Dispatcher	\$ 432,857
Ticket inventories	941,346
Capital assets, net of related debt	 2,391,425
Total	\$ 3,765,628

Revenue by Game -For the Last Six Years

			Year en	ded June 30,
Games	2001	2002	2003	2004 *
Instant ticket	\$ 80,164,456	76,754,614	80,895,147	95,258,080
Pick 3	3,802,826	4,717,393	5,726,212	6,333,801
Pick 4	-	-	-	1,662,015
Lotto America/Powerball	49,626,328	57,966,865	54,797,706	65,967,337
Rolldown	2,109,976	1,139,610	-	-
Hot Lotto	-	1,277,648	5,685,215	7,717,962
Pull-tab	25,722,808	26,324,246	27,022,871	25,528,391
Daily Millions/Cash 4 Life	481,238	-	-	-
\$100,000 Cash Game	4,081,822	4,138,619	4,228,928	4,430,118
Freeplay Replay	636,538	350,049	324,617	77,330
Monitor vending	-	-	186,641	1,257,087
TouchPlay (net)		-	-	303,079
Total	\$166,625,992	172,669,044	178,867,337	208,535,200

* - Beginning July 1, 2003, Lottery tickets are no longer subject to sales tax as they had been previously. Therefore, the entire ticket price for the years ended June 30, 2004, 2005 and 2006 are categorized as sales.

2005 *	2006 *
103,259,272	106,562,536
6,200,109	6,056,037
2,042,499	2,066,769
54,244,379	71,110,985
-	-
10,443,903	9,634,818
23,624,094	18,314,338
-	-
4,426,833	4,323,511
-	-
-	-
6,428,123	121,450,529
210,669,212	339,519,523

Analysis of Prize Payout On-Line, Instant, and Pull Tab Games

For the Last Six Years

	Year ended June 30,					
Games	2001	2002	2003	2004	2005	2006
Instant ticket	61%	61%	62%	58%	59%	61%
Pick 3	60%	61%	62%	59%	58%	58%
Pick 4	-	-	-	54%	58%	50%
Lotto America/Powerball	51%	51%	50%	48%	48%	49%
Rolldown	54%	45%	-	-	-	-
Hot Lotto	-	53%	55%	49%	49%	49%
Pull-tab	65%	65%	65%	62%	62%	62%
Daily Millions/Cash 4 Life	32%	-	-	_	-	-
\$100,000 Cash Game	49%	49%	49%	43%	43%	47%
Freeplay Replay	60%	55%	55%	46%	-	-
Monitor vending	-	-	79%	75%	-	-



OFFICE OF AUDITOR OF STATE

STATE OF IOWA

David A. Vaudt, CPA Auditor of State

State Capitol Building Des Moines, Iowa 50319-0004

Telephone (515) 281-5834 Facsimile (515) 242-6134

Independent Auditor's Report on Internal Control over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance with Government Auditing Standards

To the Members of the Iowa Lottery Board:

We have audited the financial statements of the Iowa Lottery Authority, a component unit of the State of Iowa, as of and for the year ended June 30, 2006, and have issued our report thereon dated November 17, 2006. We conducted our audit in accordance with U.S. generally accepted auditing standards and the standards applicable to financial audits contained in <u>Government Auditing Standards</u>, issued by the Comptroller General of the United States.

Internal Control Over Financial Reporting

In planning and performing our audit, we considered the Iowa Lottery Authority's internal control over financial reporting in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide an opinion on the internal control over financial reporting. However, we noted a matter involving the internal control over financial reporting and its operation that we consider to be a reportable condition. Reportable conditions involve matters coming to our attention relating to significant deficiencies in the design or operation of the internal control over financial reporting that, in our judgment, could adversely affect the Iowa Lottery Authority's ability to record, process, summarize and report financial data consistent with the assertions of management in the financial statements. The reportable condition is described in the accompanying Schedule of Findings.

A material weakness is a reportable condition in which the design or operation of one or more of the internal control components does not reduce to a relatively low level the risk that misstatements caused by error or fraud in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. Our consideration of the internal control over financial reporting would not necessarily disclose all matters in the internal control that might be reportable conditions and, accordingly, would not necessarily disclose all reportable conditions that are also considered to be material weaknesses. However, we do not believe the reportable condition described in the accompanying Schedule of Findings is a material weakness.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Iowa Lottery Authority's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, and contracts, non-compliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit and, accordingly, we do not express such an opinion. The results of our tests disclosed no instances of non-compliance or other matters that are required to be reported under <u>Government Auditing Standards</u>.

This report, a public record by law, is intended solely for the information and use of the Board Members, other officials and employees of the Iowa Lottery Authority, citizens of the State of Iowa and other parties to whom the Iowa Lottery Authority may report. This report is not intended to be and should not be used by anyone other than these specified parties.

We would like to acknowledge the many courtesies and assistance extended to us by personnel of the Iowa Lottery Authority during the course of our audit. Should you have any questions concerning any of the above matters, we shall be pleased to discuss them with you at your convenience.

in Or

DAVID A. VAUDT, CPA Auditor of State

WARREN G. ÆNKINS, CPA Chief Deputy Auditor of State

November 17, 2006

Schedule of Findings

Year ended June 30, 2006

Findings Related to the Financial Statements:

REPORTABLE CONDITION:

- Scientific Games International, Inc. provides on-line and instant lottery game processing, sales and support to the Iowa Lottery Authority. The Office of Auditor of State employed a public accounting firm to study and evaluate certain Lottery data processing controls in effect at Scientific Games International, Inc. The public accounting firm's report dated February 10, 2006 identified conditions where, in their opinion, control objectives had not been achieved, as follows:
 - (a) Certain information protection policies and procedures were not fully implemented for the Scientific Games system.
 - (b) Logical access to the computing equipment was not restricted to limit personnel to the minimum level of access required to perform their assigned responsibilities.
 - (c) System security logging and reporting functions were not fully enabled.
 - (d) Certain logs were not always retained.
- The Iowa Lottery Authority and Scientific Games International, Inc. are in the process of addressing or implementing changes to correct the conditions noted. These items will be reviewed during the next evaluation of the Lottery data processing controls in effect at Scientific Games International, Inc.

INSTANCES OF NON-COMPLIANCE:

No matters were noted.

Staff

This audit was performed by:

Ronald D. Swanson, CPA, Manager Lesley R. Geary, CPA, Senior Auditor II Steven O. Fuqua, CPA, Senior Auditor Daniel L. Durbin, CPA, Staff Auditor Tiffany Gossweiler, Staff Auditor Janet M. Tiefenthaler, Assistant Auditor Aaron P. Wagner, Assistant Auditor James R. Wittenwyler Assistant Auditor Anna R. Thede, Auditor Intern

andrew E. Thelsen

Andrew E. Nielsen, CPA Deputy Auditor of State