



# Iowa Communications Network



*Connecting Iowans to the World*

## *Annual Report Fiscal Year 2006*

## Letter to the Governor

December 1, 2006

The Honorable Thomas J. Vilsack  
Governor, State of Iowa  
State Capitol  
Des Moines, Iowa 50319

Dear Governor Vilsack:

On behalf of the Iowa Telecommunications and Technology Commission, I am submitting to you the 2006 Annual Report of the Iowa Communications Network.

In fiscal year 2006, Iowa secondary students received more instruction over the Iowa Communications Network than ever before. With a 31% increase in K-12 usage over the past eight years, the Network continues to change the landscape of Iowa education, helping secondary schools prepare their students to meet tomorrow's challenges.

ICN video, voice and data services remain a valuable asset to state and federal agencies by reducing travel costs and increasing productivity. Low-cost, high speed Internet is available to all authorized users and the ICN continues to serve nearly 12,000 telephone, fax station, and modem numbers in the Des Moines metro area. As you will see in the stories highlighted in this report, the ICN is increasingly important for health and safety training and other uses.

We are pleased to provide the 2006 Annual Report for your review. In 2007 the Commission and ICN staff will carry on with the mission of making Iowa the premier place to learn and grow, as we continue to connect Iowans to the world.

Sincerely,

Betsy Brandsgard  
Chair  
Iowa Telecommunications and Technology Commission

# ICN Mission and Vision Statements

The ICN is a statewide, fiber optic network connecting all 99 counties in Iowa to the world. The ICN links schools, hospitals, state and federal government agencies, public defense armories, libraries, and higher education institutions using full-motion video, high-speed Internet connections, data, and voice services.

## Our Mission

Provide authorized users the highest quality and technically advanced educational, medical, judicial, and governmental telecommunications services

## Our Vision

Improve the quality of life for Iowans through advanced telecommunications services to authorized users in education, government, justice, and medicine by providing, at a reasonable cost, equal access to digital technology.



## Iowa Telecommunications and Technology Commission (ITTC)

The ITTC was established with the sole authority to supervise the management, development, and operation of the ICN and ensure that all components of the network are technically compatible. The duty of the commission is to ensure that the network operates in an efficient and responsible manner for the purpose of providing the best economic service attainable to the network users consistent with the state's financial capacity.



### Mary Elizabeth "Betsy" Brandsgard

Betsy Brandsgard is Chairperson of the ITTC. She was reappointed to a second six-year term in April 2006. Ms. Brandsgard holds bachelor and master's degrees in social work from The University of Iowa. She is the Executive Vice President of Davenport One, which is the combined chamber of commerce, economic development organization and downtown development group in Davenport, Iowa. Brandsgard has been the co-chair of the Governor's Strategic Planning Council, and has served on the board of directors of both the Riverboat Development Authority and AIDS Project Quad Cities. She currently serves as a board member with United Way of the Quad Cities and the Quad City Animal Welfare Center.

### Pamela A. Duffy

Pamela Duffy is Physical Medicine Director for Wellmark Blue Cross Blue Shield of Iowa. For many years, prior to her employment at Wellmark, she was owner and president of Duffy & Associates Physical Therapy. Professional memberships include the American Physical Therapy Association, American Chiropractic Association, National Institute of Parliamentarians, Health Volunteers Overseas, and the Iowa Physical Therapy Association. Duffy has served as consultant and advisor for Encompass, Inc., Blue Cross Blue Shield of Iowa, Des Moines University, Indian Hills Community College Physical Therapist Assistant Education Program, and the Ankeny Chamber of Commerce Ankeny Leadership Institute. She is a past board member of the Moingona Girl Scout Council, the Iowa Physical Therapy Association and the American Physical Therapy Association. Ms. Duffy accepted an appointment to the Board of Directors of the Free Clinics of Iowa in July 2007, and is researching health care for the underserved. She is a Doctoral Candidate in Education, Department of Curriculum and Instruction, College of Human Sciences, at Iowa State University. Her term runs through April 2010.



### Dr. Robert Hardman



Dr. Robert Hardman was appointed by Governor Vilsack to serve on the ITTC through April 2008. He served on the Executive Planning Committee for the development of the ICN. For more than 20 years, he directed the graduate programs in educational technology through the Department of Curriculum and Instruction at UNI. He has delivered numerous national and international workshops and presentations on the use of educational technology and telecommunications. He retired in August 1999 as Director, Information Technology Services - Training, at UNI. He has been honored with numerous awards, including: the Career Achievement Award, in recognition of outstanding career contributions in furthering education technology in Iowa, from the Educational Telecommunications Council; the Distinguished Service Award, in appreciation for the many years of dedicated service to the State of Iowa, from the Iowa Association for Communication Technology; the national Excellence in Teaching and Teacher Education Award, presented by the United States Distance Education Association, for contribution in planning and delivering professional development workshops in telecommunications; and the Lamp Lighter Award, the most prestigious award offered by the Iowa Educational Media Association to a member who has made significant contributions to the association and its progress.



## Michael W. Mahaffey

Michael W. Mahaffey was appointed by Governor Vilsack to the ITTC in December 2005. Mahaffey is a 1970 graduate of The University of Iowa and a 1975 graduate of the University of Kansas School of Law. He has served the people of Poweshiek County as County Attorney since 1979 and also has a private law practice, engaging in general practice with an emphasis on probate and agricultural law. Mahaffey is a former state chairman of the Republican Party of Iowa and is on the Advocacy Board of the Montezuma Nursing and Rehabilitation Center. He and his wife Patti have been married for 35 years and have three children: Matthew, a law student at St. Louis University, Mary Kathleen, an admissions counselor for St. Thomas University in Minneapolis, and Patrick, a high school senior at Montezuma Community High School.



## David A. Vaudt, CPA

David Vaudt was reelected Iowa's Auditor of State and will begin his second four-year term in January 2007. As State Auditor, Vaudt is mandated by Chapter 8D, Code of Iowa, to serve or assign a designee to the ITTC as an ex officio commission member. Following his graduation from Upper Iowa University in 1976, Vaudt joined the CPA firm of KPMG (formerly Peat, Marwick, Mitchell & Co.) in Des Moines. In 1988 he was elected to the partnership. He retired from the firm in 2001 to pursue public office. Vaudt served as chairman of the Iowa Accountancy Examining Board from 1995-2002. He served ten years on the board of directors of the National Association of State Boards of Accountancy. He is a member of the American Institute of Certified Public Accountants and the Iowa Society of Certified Public Accountants. He currently serves as Board Member of the Iowa Homeless Youth Center and member of the Des Moines Rotary.



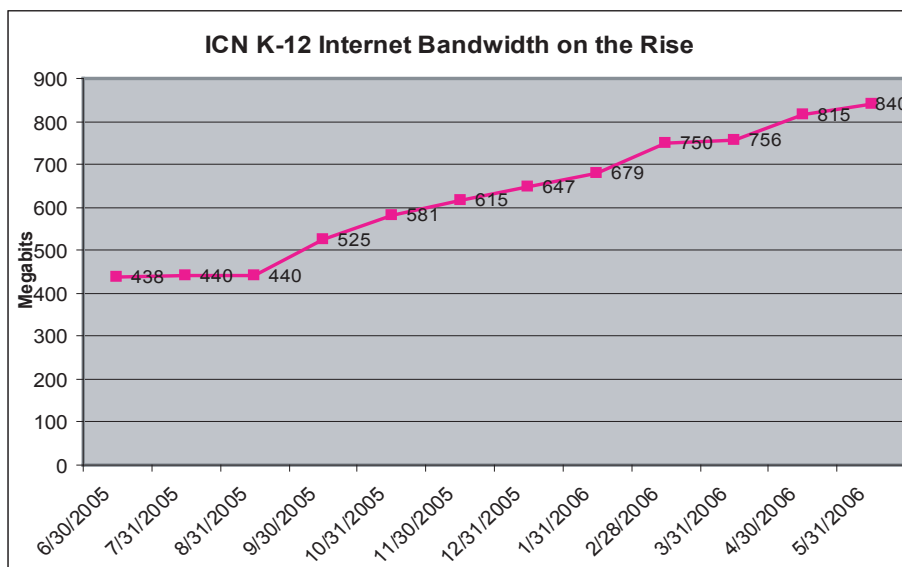
## Timothy Lapointe

Timothy Lapointe was reappointed to the ITTC in May 2005. A 1987 graduate of the University of Northern Iowa with a degree in history, Lapointe completed law school at The University of Iowa and in 1992 he returned to Mason City to practice law with his brother. They formed Lapointe & Lapointe at Law, engaging in general practice. Lapointe has been actively involved in local and state politics in his hometown of Mason City. He was Chairman of the Information Technology Council in 2004, is former chairman of the Cerro Gordo County Democrats, a Rotarian, and is a past president and vice-president of the North Iowa AIDS Coalition. He has been a coach for Little League baseball, football and basketball for the past several years and is also currently a member of the Mason City Theater Board.



## Power up Your Possibilities...in Education

More than anything else, the ICN expands the educational possibilities for Iowa students of all ages. The ICN makes it possible for students to learn, academically and culturally, becoming more competitive with students around the world by challenging themselves with advanced classes not available at their school. Adults attain their dream of earning a college degree by attending classes in their local ICN classroom at night. The first grader takes a trip to the White House without leaving the classroom.



The ICN also provides Internet bandwidth to school districts and colleges around the state. Due to a successful negotiation process with the Regent universities, led by Executive Director John Gillispie, ICN was able to provide a 60% cost reduction for high-speed Internet capabilities in December 2005. This reduction has allowed educational, and other authorized users, increased capacity for the same amount of money. ICN Internet use increased by 82% through mid-May 2006. In addition to the savings to users, the effort exemplifies partnering between agencies requested by Governor Vilsack during his administration.

### ICN, Regents partner to lower Internet costs

Ida County Courier  
Ida Grove, IA  
8/3/2005

### School districts look for ways to pinch pennies on fuel costs

Waterloo-Cedar Falls Courier  
Waterloo, IA  
9/25/2005

### REVIEW EDITORIALS

### ICN Provides Good Service

N'West Iowa Review  
Sheldon, IA  
1/7/2006

Statistics show use in classrooms is rising

*"Our students need multicultural exposure.*

*Some thirst for it; others who don't, possibly need it most.*

*So, the session was also beneficial from that point of view.*

*It was a meaningful and educational time. Thanks!"*

*Comment from teacher after IPTV session with an internationally-acclaimed author*

*"I really enjoyed that I didn't have to leave campus...it's an interesting way to learn by coming into new technology. Connecting all these people at one time is pretty amazing to me."*

**Mallory Lovik,**  
**'06 Forest City HS**  
**Participant**  
**NIACC Teachers' Academy**



# ICN Video Reaches All-Time High

Iowa's secondary students received more distance learning instruction than ever before in fiscal year 2006 over the ICN. Nearly 58,000 hours of interactive video was delivered to high school students using the state's fiber optic network. Crossing district borders to share classroom resources, offering high school, Advanced Placement and college credit, and exchanging ideas through student interaction, Iowa secondary schools are helping to ensure their students will be ready to meet tomorrow's challenges.

Lone Tree High School Principal Mark Hopkins says using the ICN has helped to change the culture in their high school.

"Students want to take these classes and are disappointed if we do not have several to offer. Students really do want to learn more and more and the ICN system has helped us accomplish that in Lone Tree. It has been a great asset for us!" said Hopkins.

East Green High School Guidance Counselor and Language Arts teacher Ann Walsh-Stueckradt says using the ICN has allowed them to work around the students' busy schedules, offering them additional college courses they wouldn't have been able to take otherwise.

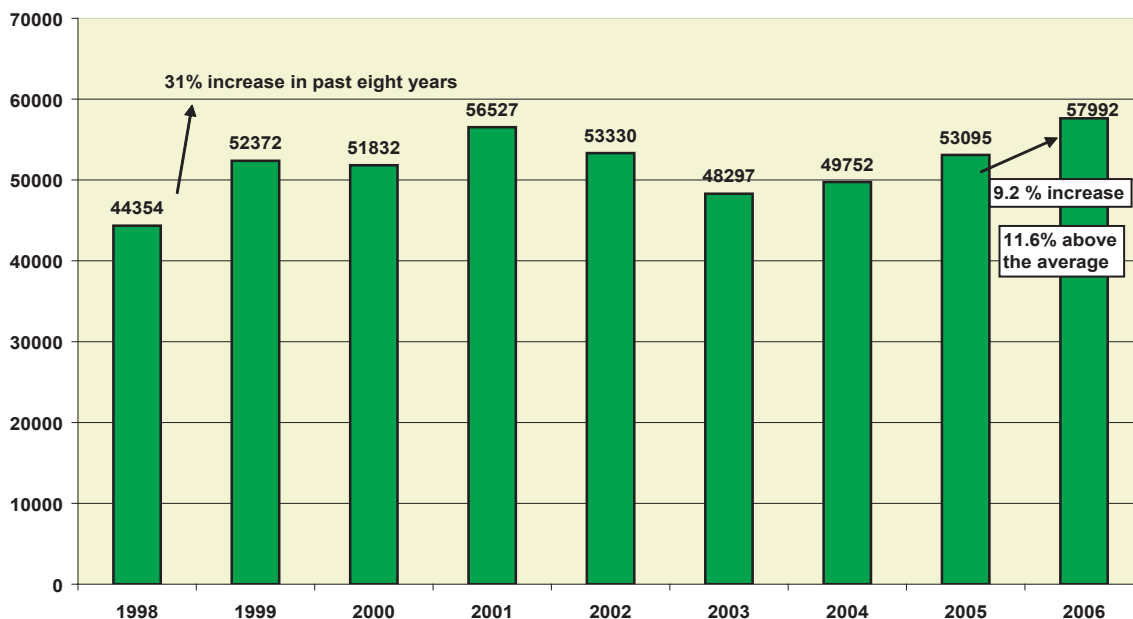
"We look forward to continuing to use our ICN room five to six periods a day to enhance our course offerings; increasing student knowledge and preparation for postsecondary education," said Walsh-Stueckradt.

## State's use of ICN sets record

*"Students really do want to learn more ... and the ICN system has helped us accomplish that."*  
**Principal Mark Hopkins**  
**Lone Tree High School**

**Daily Nonpareil**  
**Council Bluffs, IA**  
**7/2006**

**K-12 Video Hours**  
FY 2006 Final



# THE TIMES EDITORIAL

## School district, Hoover groups create a network of cooperation

With the help of the ICN, the park's staff can broadcast programs to students throughout the state. If the students can't come to the park, McKeeman and others will try to take the park to the students.

West Branch Times  
West Branch, IA  
10/20/2005

### ICN Courses Available

The Iowa Communications Network (ICN) offers students many opportunities in education.

It allows face to face communication without travel. It also allows many people to listen to a presentation originating at one site in a multitude of locations.

The ICN room at LMCS includes many technological tools. It is equipped with three large monitors for easy viewing, an overhead camera for desk top displays, a laptop computer for Power Point presentations and several microphones to allow interaction.



Lake Mills  
Graphic  
Lake Mills, IA  
3/15/2006

The room can be use by community members and students alike. Next fall students at Lake Mills High School and community members will once again have the opportunity to complete course work over the ICN. The schedule for ICN classes for the fall of 2006 includes the following classes:

- Calculus I
- Intro to Psychology
- Marriage & Family
- Developmental Psychology
- Exploring Music



These ICN classes help students access curriculum that might not be available locally or to take courses that may not fit into their school day schedule. Three of the courses meet in the evening and one of them is held before school. The course experience is as close to being in the room with the instructor as is possible.



# Iowa ICN's usefulness increases

Now in use for 20 years, once-controversial telecommunications system proves its worth

Boosted by need and convenience, use of the Iowa Communication Network is on the rise in the state's schools...

...In the Corwith-Wesley and Luverne districts, among the smallest in the North Iowa area, five college-level classes are offered in partnership with Iowa Lakes Community College and North Iowa Area Community College.

Among the courses are calculus and advanced physics.

"What would we do without it?" asked Willie Stone, shared superintendent of the two districts who together have 300 students.

"I can't even think what we'd do; we would struggle."



Photo courtesy of Mason City Globe Gazette

*"What would we do without it? I can't even think what we'd do; we would struggle."*

Globe-Gazette  
Mason City, IA  
8/20/2006



Students broaden language skills using ICN

Montezuma  
Republican  
Montezuma, IA  
12/14/2005

Jim Bodensteiner, Dean of Continuing Education and Special Programs at the University of Northern Iowa, says educating Iowans is a mission made easier by the Iowa Communications Network and he hopes UNI can use it for a long time to come.

## Students Say State Network Is Great Option for Students

A rural Iowa high school more advanced than schools in San Antonio or Maryland? Yes, say two transfer students who take classes over the Iowa Communications Network from Orient-Macksburg High School.

Rigorous learning, time management and a chance to take a variety of classes...that's how using the ICN has benefited Jackie and Katie Ford. The cousins are taking Physics and Anatomy/Physiology over the ICN through Iowa Learning Online.

Adair County  
Free Press  
Greenfield, IA  
3/15/2006



Mayo Clinic College of Medicine Professor Jim Levine presented over the Iowa Communications Network (ICN) as part of the lecture series in conjunction with World Food Prize Week.

Dr. Levine shares a wave with students from Des Moines Lincoln HS as he is introduced.



## Power up Your Possibilities...in Government

ICN brings state government to all Iowans, allowing citizens to have a voice. Likewise, state agencies and telejustice use the ICN to save taxpayer money by reducing travel time and expenses. A sharper focus on security has increased interest in ICN connections to Iowa National Guard armories, government facilities, public schools and libraries. The ICN is a valuable link to the national emergency action agencies, reducing response time and assisting in recovery processes during emergencies.

"Agricultural education  
public hearing is set for February 16"  
Sac Sun, Sac City, IA 1/31/2006

### State sets hearings for new building code over ICN

DES MOINES - Public  
hearing are scheduled Thursday  
over the Iowa Communications  
Network at locations  
around the state on a proposed  
new state building code and new  
state historic building code.

Hawk Eye  
Burlington, IA  
10/12/2005

Daily Nonpareil  
Council  
Bluffs, IA  
7/21/2005

### Final session set for nutrition program

DES MOINES - Secretary of Agriculture Patty Judge has announced the final 2005 training sessions for the Women, Infant and Children and Iowa Senior Farmers Market Nutrition Programs. All Farmers Market vendors seeking certification in the WIC and/or Iowa Senior Nutrition Program(s) must attend a two-hour training session.

"In an effort to get as many farmers market vendors trained as possible, we set the nutrition program final 2005 training session for Monday, Aug. 1, through the Iowa Communications Network," Judge said.

### VanderEsch Denied Parole at Latest Review

The 58-year-old well-known former Hull resident appeared before the Iowa Parole Board via the Iowa Communications Network on Tuesday, August 9.

N'West Iowa Review  
Sheldon, IA  
9/3/2005

Des Moines  
Register  
Des Moines, IA  
1/5/2006

### UPDATE: ATHLETIC ELIGIBILITY Public sessions on new rule scheduled

"...first chances to weigh in on a proposed new state rule on eligibility for high school athletes... To participate, go to one of 30 Iowa Communications Network sites around the state at community colleges, area education agencies and Iowa State University."

*"We were able to communicate more effectively with local civil rights commissions, partner with SHRM, and provide valuable training because of our use of the ICN. "*

**Iowa Civil Rights Commission**

**ICN Annual Savings Report – FY 2006**

## Power up Your Possibilities...in Medicine

The ICN brings convenience and timeliness across the miles to many Iowans in need of certain medical services. Faster test results and prognoses are available without the need to travel great distances. Telepsychiatry, dermatology, pathology, diagnostic services and professional development are just some of the regular telemedicine uses of the ICN.

### ***The Iowa Department of Public Health and the Iowa Department of Education present: Pandemic Influenza Planning for Iowa Schools***

#### ***Broadcast via the Iowa Communications Network***

April 2006

*(Almost 500 educational, public health, emergency managers and other professionals attended the ICN sessions)*

### **Solution to shortage of nurses is unclear**

Dozens of hospital administrators, registered nurses and nursing educators participated, in a two-hour public hearing organized by the Iowa Department of Public Health to address nurse staff shortages, overtime issues and workplace conditions that affect the recruitment and retention of quality health care providers.

A number of nursing administrators who participated via Iowa Communications Network hookups in Council Bluffs, Des Moines, Peosta, Sheldon and West Burlington, spoke against government-imposed nurse-to-patient ratios or mandated overtime.

Gazette  
Cedar Rapids, IA  
9/4/2005

Iowa Farm  
Bureau  
Spokesman  
Grundy  
Center, IA



### **State vet team stands ready for rapid response**

No one wants to imagine a large scale outbreak of avian flu, foot-and-mouth and-mouth disease or mad cow disease in Iowa. But the state's veterinarians and other agriculture officials are training to respond to just such an emergency.

Through the formation of the Iowa Veterinary Rapid Response Team (IVRRT), the Iowa Department of Agriculture is training veterinarians all over the state how to respond to disease emergencies. Patrick Webb, a veterinary consultant...says funding is one of those things that tends to be out of sight, out of mind.... "Even if funding is cut, Webb says Iowa is sitting better than many other states. With the Iowa Communications Network (ICN), we can Web cast training to people all over the state," he says...

### **Sujit Dhar to teach gene therapy class on ICN**

This course is designed for health care providers, nurses, social workers, marriage family therapists and anyone interested in the topic. Gene therapy will be taught over the Iowa Communications Network to Grinnell, Marshalltown and Iowa Falls at the same time. It is a live presentation, and participants will be able to interact with the instructor and ask questions.

**Times-Citizen  
Iowa Falls, IA  
8/27/2005**

# From the Hill - Legislative Recap

*Tami Fujinaka, Government Relations Manager*



The ICN Department Bill (HF 2686) went through the legislative process with a few revisions. However, the bill that was passed will have a positive impact on the agency. The final bill:

- \*Allows the ICN to retain interest earned by the ICN fund rather than having it go to the General Fund.

A legislative staff analysis of the bill stated that the average daily cash balance in the ICN Fund over the previous 12 months was \$6.2 million. By applying an interest rate equal to the average of the 13-week and 10-year US treasury yields on March 18, 2006, to that average balance, the projected ICN annual interest is \$296,000.

- \*Requires the ICN to transfer \$1 million to the General Fund that was originally appropriated in 1995 to fund a cash flow safety net. The first payment of \$250,000 is due by June 30, 2008, with a second payment due by June 30, 2009. The remaining \$500,000 will be paid back to the General Fund within a reasonable time. It is projected that the interest earned from the ICN fund will provide the monies needed to make the transfers as required.

- \*Allows the Iowa Telecommunications and Technology Commission to create and disband advisory committees as needed. Currently there are several existing committees that do not have meaningful roles and have difficulty recruiting members. This legislation will not impact the Education Telecommunications Council or Regional Telecommunications Councils.

- \*Removes the requirement of a separate annual five-year financial report. Expense and income information will be included in the ICN's annual report.

## **Equipment Appropriation**

The ICN appropriation for equipment was included in the Infrastructure Bill (HF 2782). The ICN request of \$2 million will be fully funded from the Technology Reinvestment Fund. This appropriation is doubly important because it impacts funding received from the Universal Service Fund.

## **Other Appropriations Affecting the ICN**

- \*The appropriation to the Department of Education that partially funds the lease and maintenance costs for Part III ICN connections was funded at the recommended level of \$2.7 million by the Technology Reinvestment Fund and included in the Infrastructure Bill.

- \*The appropriation to IPTV for Regional Telecommunications Councils was \$1.2 million, the same level as the previous year. The funding is used to provide technical assistance for ICN classrooms, planning and troubleshooting for local area networks, scheduling of video sites and other related support activities.

# Financials

These numbers are provided for financial review purposes and are not to be construed as audited. ICN has completed an audit of its financial statements for the fiscal year ended June 30, 2006. If you are interested in receiving a copy of the report containing audited financial statements and footnotes, please contact the ICN Chief Financial Officer at 515-725-4703 or 877-426-4692.

## Statement of Revenues, Expenses and Changes in Net Asset

Year ended June 30, 2006

Operating revenues:	
Sales, rents and services	<u>\$ 33,936,667</u>
Operating expenses:	
Direct expenses	13,326,436
Depreciation expense	8,235,229
Other operating expenses	9,728,277
General and administrative expenses	<u>8,369,993</u>
Total operating expenses	<u>39,659,935</u>
Operating loss	<u>(5,723,268)</u>
Non-operating revenues (expenses):	
Non-capital appropriations from the State of Iowa	1,704,719
Loss before other revenues	<u>(4,018,549)</u>
Capital contributions	<u>124,573</u>
Total other revenues	<u>124,573</u>
Increase in net assets	(3,893,976)
Net assets beginning of year	<u>55,333,473</u>
Net assets end of year	<u><u>\$ 51,439,497</u></u>

## Statement of Net Assets

June 30, 2006

### Assets

#### Current assets:

Cash and cash equivalents (note 2)	\$ 9,529,245
Accounts receivable, net (note 3)	1,548,396
Due from other state agencies	2,934,439
Inventory	1,012,839
Total current assets	<u>15,024,919</u>

#### Noncurrent assets:

Capital assets - non depreciable, (note 4)	116,988
Capital assets - depreciable, net (note 4)	40,053,280
Prepaid expense	772,900
Total noncurrent assets	<u>40,943,168</u>

#### Total assets

55,968,087

### Liabilities

#### Current liabilities:

Accounts payable	3,670,885
Due to other state agencies	78,686
Deferred revenue	188,981
Compensated absences	590,038

#### Total liabilities

4,528,590

### Net Assets

Invested in capital assets	40,170,268
Unrestricted	<u>11,269,229</u>
Total net assets	<u>\$ 51,439,497</u>



# Statement of Cash Flows

## Year ended June 30, 2006

Cash flows from operating activities:	
Cash received from customers	\$ 35,300,233
Cash paid for goods and services	(25,123,414)
Cash paid for salaries and benefits	(7,574,459)
Net cash provided by operating activities	<u>2,602,360</u>
Cash flows from non-capital financing activities:	
State appropriations	<u>1,704,719</u>
Cash flows from capital and related financing activities:	
Acquisition and construction of capital assets	(2,769,151)
Capital contributions	124,573
Net cash used by capital and related financing activities	<u>(2,644,578)</u>
Net decrease in cash and cash equivalents	1,662,501
Cash and cash equivalents beginning of year	<u>7,866,744</u>
Cash and cash equivalents end of year	<u>\$ 9,529,245</u>
Reconciliation of operating loss to net cash provided by operating activities:	
Operating loss	<u>\$ (5,723,268)</u>
Adjustments to reconcile operating loss to net cash provided by operating activities:	
Depreciation expense	8,235,229
Loss on disposal of capital assets and inventory	254,624
Decrease in accounts receivable	1,202,268
Decrease in due from other state agencies	296,995
Increase in inventory	(537,600)
Increase in prepaid expense	(188,967)
Decrease in deferred revenue	(135,697)
Increase in accounts payable	762,639
Decrease in due to other state agencies	(1,618,097)
Increase in compensated absences	54,234
Total adjustments	<u>8,325,628</u>
Net cash provided by operating activities	<u>\$ 2,602,360</u>

FISCAL YEAR ENDING JUNE 30, 2008  
OPERATING BUDGET PROPOSAL

	Budget for FY 2007	Proposed Budget for FY 2008
<b>REVENUES</b>		
Voice Revenues	\$ 9,250,878	\$ 9,518,552
Data Revenues	15,973,523	16,060,614
Video Revenues	5,122,285	4,376,031
Installation Charges	740,100	751,100
Equipment Appropriation Request	1,997,500	4,241,992
Other Revenues	113,935	144,828
<i>Gross Revenues</i>	\$ 33,198,221	35,093,118
<b>DIRECT EXPENSES</b>		
Toll	367,169	675,382
Switched Access	2,040,042	1,677,535
Other Voice Direct Expenses	1,462,211	1,761,369
Data Circuit Expenses	7,162,101	7,355,993
Installation Expenses	267,019	284,158
Video Direct Expenses/Other expenses	490,962	490,962
<i>Total Direct Expenses</i>	\$ 11,789,504	12,245,399
<i>Gross Margin</i>	\$ 21,408,717	22,847,719
<b>OPERATING EXPENSES</b>		
System Maintenance and Technical Support	6,843,183	6,970,054
Outside Plant Expenses	1,122,636	1,053,738
Other Operating Expenses	222,981	223,215
Network Installation Expenses	912,509	912,509
<i>Total Operating Expenses</i>	\$ 9,101,309	9,159,516
<i>Net Margin</i>	\$ 12,307,408	13,688,204
<b>GENERAL, SALES, AND ADMINISTRATIVE</b>		
Personnel Services	8,299,845	8,247,599
Travel	324,480	181,213
Data Processing, ITE	55,837	63,840
Other Administrative Expenses	334,323	266,861
Professional Fees	122,700	127,200
<i>Total G, S, and A Expenses</i>	\$ 9,137,185	8,886,713
<i>Net Cash (Deficit) from Operations</i>	\$ 3,170,223	4,801,491
<b>EQUIPMENT PURCHASES</b>		
Network (net)	3,170,223	4,801,491
<i>Net Equipment Purchases</i>	\$ 3,170,223	4,801,491
<i>Net Cash (Deficit)</i>	0	0

## Final Words

- ☐ *A common mission resounds along the fiber of our network.*
- ☐ *Iowans, young and old, urban and rural, taking advantage of technology*
- ☐ *to create a possibility. The possibility to improve their quality of life,*
- ☐ *whether through education, medicine, or government.*
  
- ☐ *On behalf of the employees of the Iowa Communications Network,*
- ☐ *thank you to the thousands who use the ICN to power up those*
- possibilities everyday. Education professionals, students, government*
- employees, doctors, nurses, lawyers, judges, school administrators, coaches,*
- librarians, citizens...Iowans.*
  
- ☐ *John Gillispie*
- ☐ *Executive Director*
- ☐ *Iowa Communications Network*

## Contact Us:

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877-426-4692



*Connecting Iowans to the World*