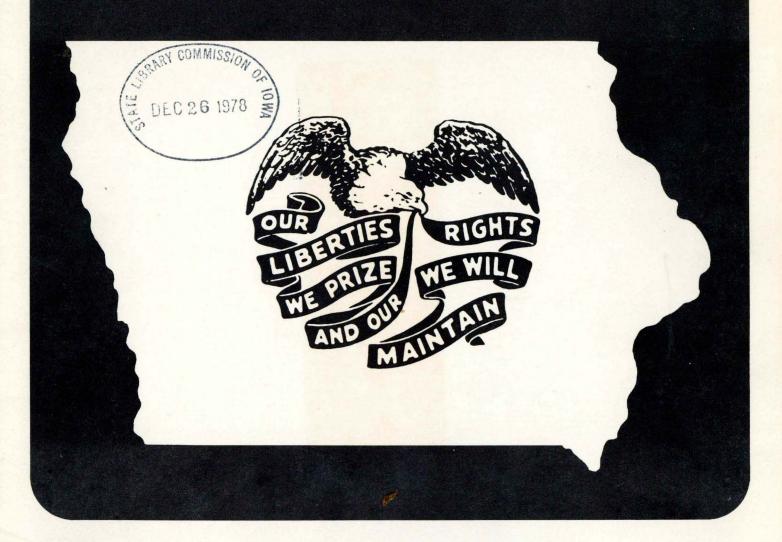
# lowa Economic Indicators



Robert D. Ray, Governor

PREPARED BY THE GOVERNOR'S ECONOMIC ADVISORY COUNCIL

**Data Through Third Quarter 1978** 

Number 12

# SOURCES OF STATISTICAL SERIES

Agriculture: Statistical Reporting Service, United States Department of

Agriculture

Construction: F.W. Dodge Division, McGraw Hill Information Systems

Energy: Iowa Energy Policy Council

Labor Force: Research and Statistics Division, Iowa Employment Security

Commission

Personal Income: Bureau of Economic Analysis, United States Department of

Commerce

Public Finance: Office of the Comptroller, State of Iowa

Taxable Retail Sales: Research and Statistics Division, Iowa Department of Revenue

Wholesale and

Consumer Price Index: Bureau of Labor Statistics, United States Department of Labor.

Iowa State University Extension Service

# Personal Income

Personal Income consists of private and government wage and salary payments in cash and in kind, other labor income, farm and non-farm proprietors' income, interest, net rents, dividends and transfer payments. From this total is deducted personal contributions for Social Security. It is measured before the deduction of personal income and other personal taxes and is reported in current dollars.

#### Taxable Retail Sales

Taxable retail sales are all sales subject to the retail sales tax as established under Chapter 422.42 Code of Iowa, 1975.

#### Consumer Price Index

The Consumer Price Index is a monthly (for U.S. quarterly for Cedar Rapids) statistical measure of the average change in prices of goods and services purchased by urban wage earners and clerical workers. It is based on the prices of approximately 400 items. Cedar Rapids is the only reporting point in the state.

### Producer Price Index

The Producer Price Index measures average changes in

prices received in primary markets by producers in all stages of processing. This index was formerly known as the Wholesale Price Index.

## Cash Receipts from Farm Marketings

Cash receipts from farm marketings represent agricultural products sold by farmers multiplied by prices received per unit of production at the local market.

#### Prices Paid by Farmers

Prices paid by farmers is an index of expenditures made by farmers for commodities, service, interest, taxes, and wages. This service is used to compile the parity index.

#### Residential Building

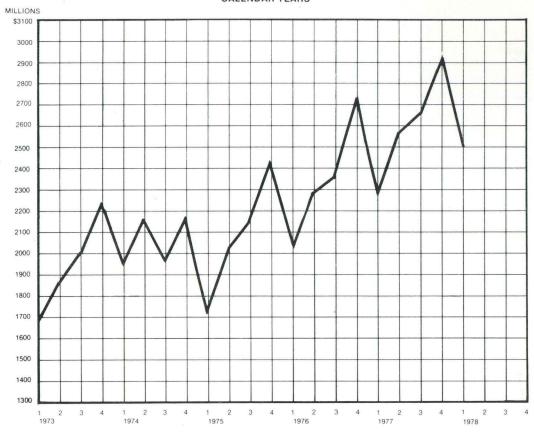
Residential building includes both housekeeping and non-housekeeping units such as hotels, motels, dormitories, and other shelter.

#### Non-Residential Building

Non-residential building includes commercial, manufacturing, educational and science buildings, hospitals, public buildings, religious, and amusement buildings.

# **TAXABLE RETAIL SALES**

CALENDAR YEARS



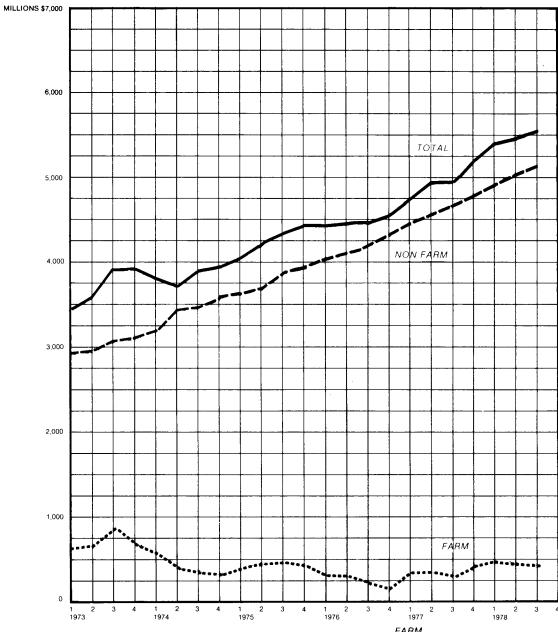
FOOD AND DRUGS EXEMPTED

2

		Taxable	Retail Sales			Taxable Retail Sales			
		QUARTER	ANNUAL TOTAL			QUARTER	ANNUAL TOTAL		
1973	1	1,666,582,312	7,759,028,179	1976	1	2.004.444.659	\$9,422,573,981		
	2	1,849,169,835		10.0	2	2,298,000,000	***		
	3	1,998,955,445			3	2,395,968,272			
	4	2,244,320,587			4	2,724,161,050			
1974	1	1,929,828,525	8,253,179,085	1977	1	2,251,807,235	\$10,370,760,602		
	2	2,171,996,710			2	2.533.554.888	Ψ10,010,100,002		
	3	1,974,041,107			3	2,658,198,755			
	4	2,177,312,743			4	2,927,199,724			
1975	1	1,717,620,910	\$8,321,249,001	1978	1	2,474,311,810			
	2	2,039,933,115		1010	2	N.A.			
2	3	2,155,944,712			3				
	4	2,407,750,264			4				

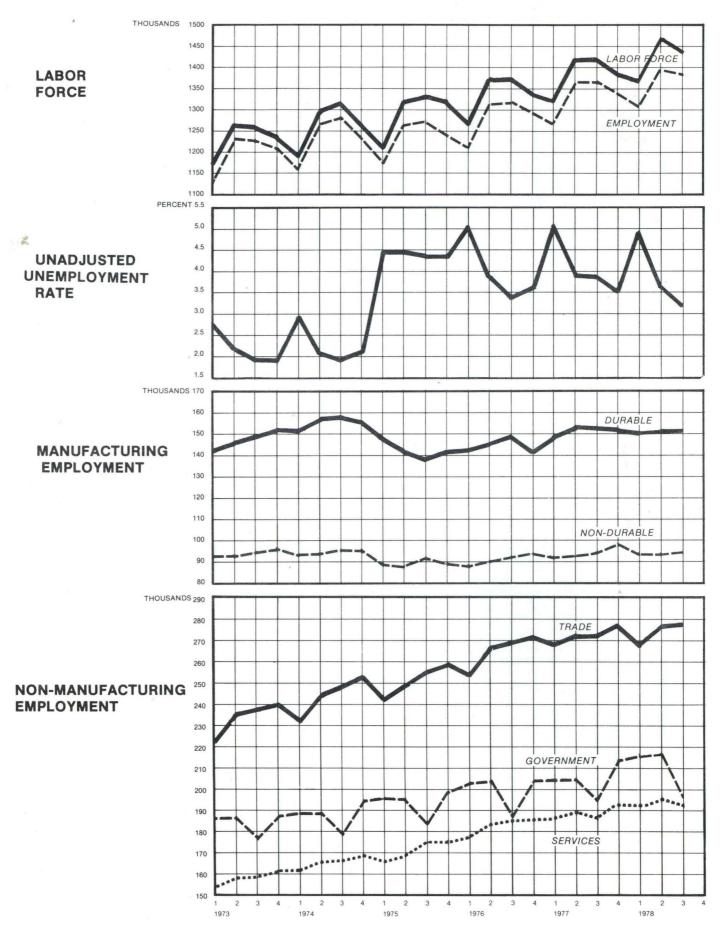
Percentage Last Qtr. -15.5 Change from Last Year 9.9

# PERSONAL INCOME



٨	1ILLION \$	QUARTERLY TOTAL	NON-FARM INCOME	FARM PROPRIETORS AND LABORERS INCOME	ANNUAL TOTAL
1973 1974	1 2 3 4	3,438.3 3,636.8 3,837.8 3,869.3	2,875.5 2,948.8 3,069.5 3,146.0	562.8 688.0 768.3 723.3	14,782
1974	2 3 4 1	3,754.8 3,724.5 3,835.5 3,902.0 4,004.8	3,230.0 3,355.2 3,488.7 3,588.5 3,618.8	524.8 369.3 346.8 313.5 386.0	15,217
1976	2 3 4 1	4,172.5 4,311.3 4,373.8 4,351.0	3,713.2 3,818.5 3,934.3 4,023.7	459.3 492.8 439.5 327.3	16,862
1977	2 3 4 1	4,412.8 4,431.0 4,543.5 4,750.3	4,126.3 4,187.2 4,320.5 4,437.5	286.5 243.8 223.0 312.8	17,738
1978	2 3 4 1	4,921.8 4,961.5 5,168.8 5,397.8	4,589.0 4,703.7 4,807.3 4,912.3	332.8 257.8 361.5 485.5	19,802
	2 3 • 4	5,495.5 5,528.5	5,036.7 5,078.5	458.8 450.0	
Percentage Change From Last Year Ago	Quarter	0.6 11.4	0.8 8.0	- 1.9 74.6	

\*Estimate



# LABOR FORCE Monthly Average By Quarter

THOUSANDS

36

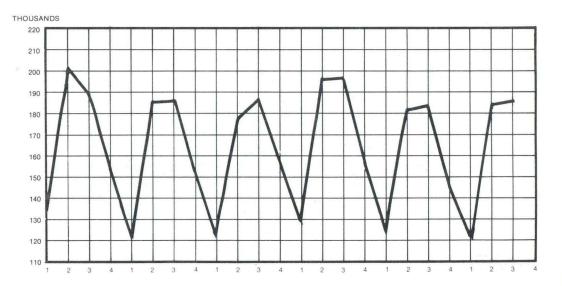
		LABOR	UNEMPLOY- MENT	TOTAL RESIDENT	MANUFA	CTURING	NON-MANUFACTURING			
YEAF	R	FORCE	RATE UNADJUSTED	EMPLOY- MENT	DURABLE	NON- DURABLE	WHOLESALE & RETAIL	SERVICES	GOV'T	AGRI.
1973	1	1,166.8	2.7	1,134.7	141.4	93.3	222.8	154.0	185.9	135.0
	2	1,267.2	2.1	1,240.8	147.3	93.6	234.0	156.6	184.7	203.5
	3	1,260.0	1.9	1,236.1	149.2	94.4	237.3	158.5	174.2	188.2
	4	1,232.9	1.9	1,209.9	151.6	94.2	240.2	160.6	186.2	152.8
1974	1	1,194.1	2.9	1,160.1	151.2	92.4	231.3	160.4	188.4	120.7
	2	1,293.1	2.0	1.267.2	157.2	94.4	242.8	164.6	188.1	184.9
	3	1,304.5	1.9	1,279.2	158.1	96.2	247.5	167.5	178.2	184.8
	4	1,267.8	2.2	1,240.3	155.7	94.5	250.5	168.5	192.2	148.0
1975	1	1,222.7	4.4	1,168.5	149.2	89.4	240.1	165.8	193.2	120.2
	2	1,309.3	4.4	1.251.9	140.4	87.6	249.3	171.5	193.2	177.8
	3	1,323.8	4.3	1,267.6	139.0	90.1	254.6	173.8	182.3	185.1
	4	1,304.3	4.3	1,248.7	140.4	88.8	258.6	175.0	199.1	154.6
1976	1	1,267.3	5.0	1,203.4	140.2	88.1	253.7	177.0	200.7	131.0
	2	1,366.6	3.8	1,314.5	144.7	89.2	265.5	181.7	200.1	195.1
	3	1,366.5	3.4	1,319.3	148.8	90.6	269.2	183.5	184.0	193.6
	4	1,347.6	3.6	1,298.8	141.3	93.0	272.2	184.4	202.9	154.1
1977	1	1,329.6	5.0	1,262.8	149.0	91.0	266.4	185.0	205.2	124.0
	2	1,412.9	3.9	1,357.8	150.9	91.4	270.7	187.4	205.0	180.0
	3	1,409.3	3.8	1,356.4	150.6	92.6	270.8	185.8	191.6	181.4
	4	1,388.2	3.5	1,339.1	150.4	93.4	276.9	190.5	211.1	146.7
1978	1	1,370.1	4.9	1,303.3	150.1	92.5	268.5	190.4	213.8	120.0
	2	1,450.9	3.7	1,397.1	151.0	92.4	275.9	194.2	215.0	176.2
	3	1,432.5	3.2	1,386.4	150.1	93.8	277.2	193.2	198.2	177.5
	4									
LAST	OTR.	-1.3	-13.5	-0.8	-0.6	1.5	0.5	-0.5	-7.8	0.7
LAST Y	R.	1.6	-15.8	2.2	-0.3	1.3	2.4	4.0	3.4	-2.1

# LABOR FORCE Annual Average

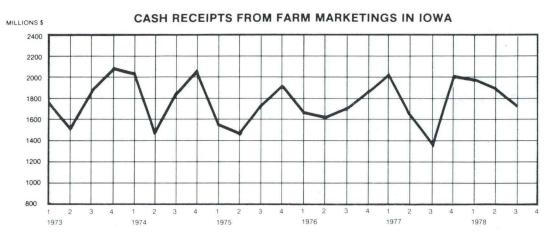
THOUSANDS

	LABOR	UNEMPLOY- MENT	TOTAL RESIDENT	MANUFACTURING		NON-MANUFACTURING				
YEAR	FORCE	RATE UNADJUSTED	EMPLOY- MENT	DURABLE	NON- DURABLE	WHOLESALE & RETAIL	SERVICES	GOV'T	AGRI.	
1973	1,231.7	2.1	1,250.4	147.4	93.9	233.6	157.4	182.8	169.9	
1974	1,264.9	2.2	1,236.7	155.5	94.4	243.0	165.3	186.7	161.2	
1975	1,290.0	4.3	1,234.2	141.4	89.0	250.8	171.5	192.0	159.4	
1976	1,337.0	4.0	1,284.0	143.7	90.2	265.2	181.7	196.9	168.5	
1977 1978	1,385.0	4.0	1,329.0	150.2	92.1	271.2	187.2	203.2	158.0	

# AGRICULTURAL **EMPLOYMENT**



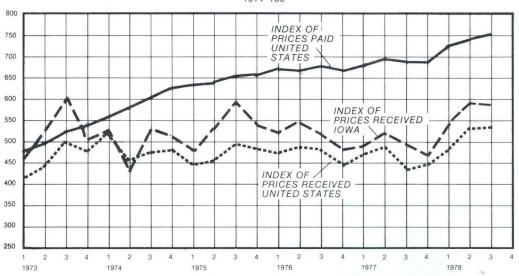
# **AGRICULTURE**



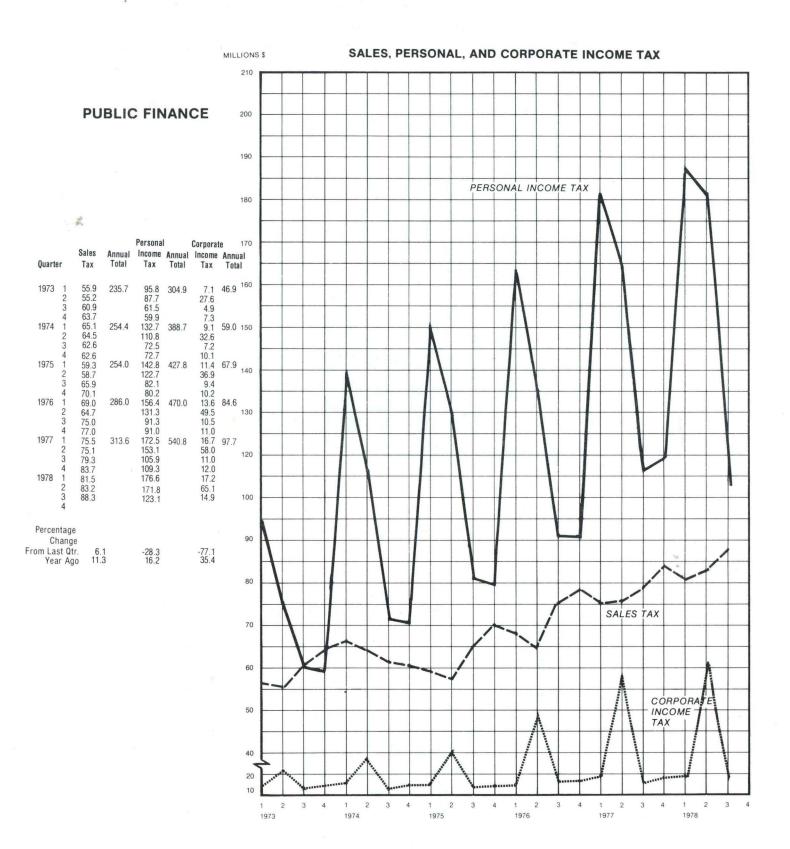
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# INDEX OF PRICES PAID AND RECEIVED

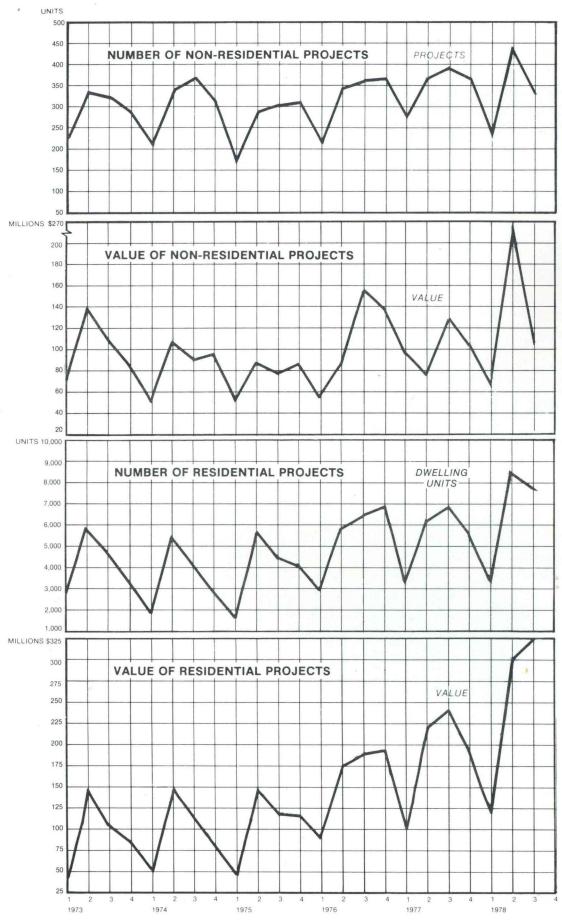
1914=100



	Average Prices Paid U.S.			Average Prices Rec'd. Iowa		Average Prices Rec'd. U.S.		eceipts from ketings - Iowa	
		Quarter	Annual	Quarter	Annual	Quarter	Annual	Quarter	Annual Total
197	3 1 2 3 4	465 489 509 514	496	445 500 581 488	504	384 418 484 467	438	1,673,812 1,432,200 1,802,422 2,081,382	6,989,816
197	4 1 2 3	548 564 588 612	578	520 423 508 502	488	502 442 459 462	466	2,056,828 1,472,547 1,830,054 2,074,381	7,433,810
197	5 1 2 3 4	615 624 640 645	632	463 517 582 533	524	428 449 481 478	459	1,544,727 1,459,220 1,690,187 1,920,111	6,614,245
197	6 1 2 3 4	661 658 663 659	660	505 534 512 456	502	472 479 475 442	467	1,671,297 1,635,222 1,795,743 1,907,434	7,009,696
197	7 1 2 3 4	679 693 687 687		490 522 486 476		466 476 440 447		1,957,065 1,603,631 1,399,357 1,981,439	6,941,492
197	78 1 2 3 4	718 742 751		539 590 581		482 535 533		2,035,684 1,876,917 1,786,776	
	ast Qtr. ast Year	1.2 9.3		- 1.5 19.5		- 0.4 21.1		- 4.8 27.7	



# **CONSTRUCTION ACTIVITY**



# CONSTRUCTION

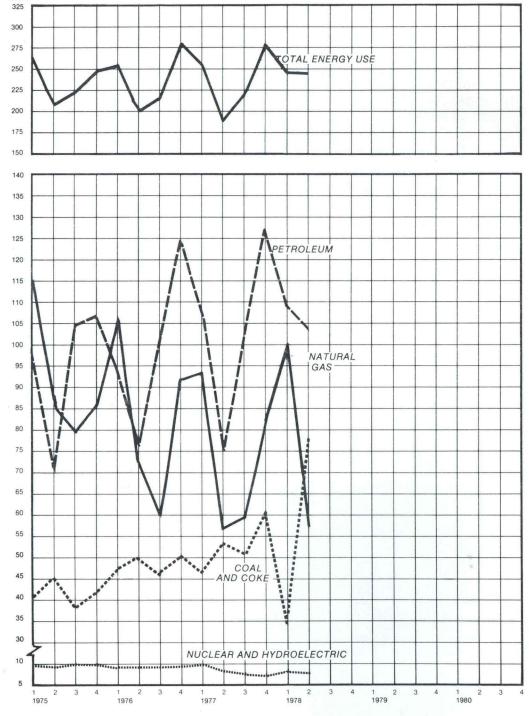
	NON-RES	SIDENTIAL	RESIL	DENTIAL			NON-RESIDENTIAL		RESID	ENTIAL
j.	PROJECTS	VALUE THOUSANDS	UNITS	VALUE THOUSANDS			PROJECTS	VALUE THOUSANDS	UNITS	VALUE THOUSANDS
1973 1 2 3 4 1974 1 2 3 4 1975 1 2 3 4	235 338 332 278 216 337 354 307 160 281 299 307	71,030 137,360 103,817 82,133 51,462 103,919 85,872 87,326 49,176 81,171 77,386 82,877	2,954 5,844 4,838 3,164 1,980 5,181 3,892 2,903 1,612 5,223 4,111 3,927	74,711 145,470 112,141 83,745 53,455 139,755 113,516 76,264 45,607 139,738 114,146 109,235	1976 1977 1978	1 2 3 4 1 2 3 4 1 2 3 4	203 347 351 354 275 369 394 372 241 433 326	58.281 84,477 154,162 130,169 84,648 78,488 126,537 104,175 62,260 266,147 102,471	2,923 5,554 6,293 6,636 3,212 6,251 6,771 5,289 3,026 8,047 7,839	82.268 171,126 191,590 187,175 99,750 221,747 244,987 193,517 117,277 319,596 327,562

Pct. chg. from
Last Qtr. -24.7 -61:5 - 2.6 2.5
Last Yr. -17.3 -19.0 15.8 33.7

	NON-RES	IDENTIAL	RESIDENTIAL			
	PROJECTS	VALUE THOUSANDS	UNITS	VALUE THOUSANDS		
1971 1972 1973 1974 1975 1976 1977	992 1,175 1,183 1,214 1,047 1,255 1,410	223,986 258,609 394,340 328,579 290,610 427,089 393,848	13,873 14,969 16,800 13,596 14,873 21,406 21,523	268,421 337,506 416,067 382,990 408,726 632,159 760,001		
Pct. Chg.	12.4	-7.8	0.5	20.2		

# **ENERGY**

TRILLION BTU'S



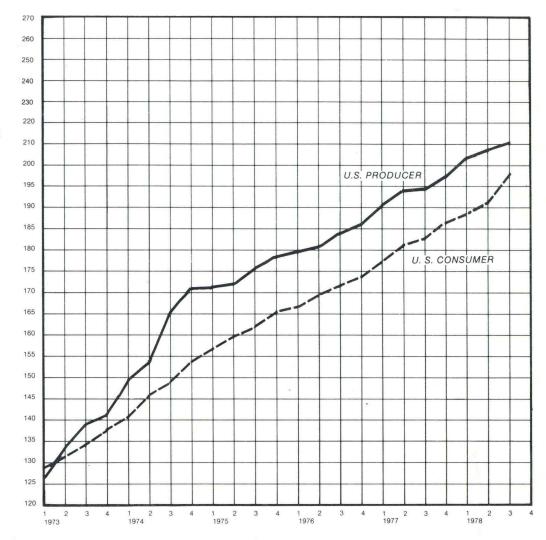
TRILLION BTU'S

TRILLION BTU'S

	NATURAL GAS	PETROLEUM	COAL AND COKE	NUCLEAR	HYDRO- ELECTRIC	TOTAL USES		NATURAL GAS	PETROLEUM	COAL AND COKE	NUCLEAR	HYDRO- ELECTRIC	TOTAL USES
1975 1 2 3 4 1976 1 2 3 4 1977 1 2 3 4	114.0 83.4 73.7 94.7 104.5 71.7 59.4 92.2 93.8 55.7 59.2 82.7	96.9 69.6 103.9 106.1 93.7 74.9 102.7 124.2 105.8 74.3 104.4 127.9	38.2 44.9 37.3 41.5 45.8 47.7 45.0 51.0 45.6 52.8 50.4 60.0	4.8 4.1 4.9 4.0 4.3 5.4 5.8 4.3 5.6 5.6	1.7 2.5 3.2 2.5 2.8 3.0 2.2 2.1 2.1 1.9 2.0	255.6 204.5 222.3 249.7 250.8 201.6 214.7 274.5 252.8 189.0 221.6 277.9	1978 1 2 3 4 Percent: Last Qtr Last Yea		108.3 103.3 ge - 4.6 39.0	34.1 77.7 127.9 47.2	5.8 3.9 -32.8 - 9.3	2.0 2.6 30.0 36.8	249.7 244.8 - 2.0 29.5

PRODUCER AND CONSUMER PRICE INDEXES

1967 = 100 UNADJUSTED



AVERA FOR TH		Cons	i States sumer Earners)	United States Producer		
MONTH P	PERIOD		Annual		Annual	
ENDIN	IG	Quarter	Average	Quarter	Average	
1973	1	128.7	133.1	127.0	134.7	
	2	131.5		133.6		
	3	134.4		139.3		
	4	137.6		142.2		
1974	1	141.4	147.7	149,2	160.1	
	2	145.4		154.5		
	3	149.9		165.4		
	4	154.2		171.2		
1975	1	157.0	161.2	171.2	174.9	
	2	159.5		173.0		
	3	162.9		176.7		
	4	165.5		178.6		
1976	1	167.1	170.5	179.4	182.9	
	2	169.2	3.5 5.55	182.1		
	3	171.9		184.2		
	4	173.8		186.0		
1977	1	176.9	181.5	190.1	194.2	
	2	180.7		194.6		
	3	183.3		194.9		
	4	185.3		197.2		
1978	1	188.3		201.9		
	2	193.3		207.9		
	3	197.8		211.1		
	4					
Ohanna i Last Ous	rtor	2.3		1.5		
Change Last Qua	rter	7.9		7.0		

# NATIONAL INDICATORS

INDICATOR	CURRENT REPORTING PERIOD	PERCENTAGE CHANGE FROM LAST REPORTING PERIOD	PERCENTAGE CHANGE FROM YEAR AGO
CIVILIAN EMPLOYMENT (Seas. Adj.) UNEMPLOYMENT RATE (Seas. Adj.) INDUSTRIAL PRODUCTION (Seas. Adj.) GROSS NATIONAL PRODUCT PERSONAL INCOME INDEX OF LEADING INDICATORS	94,868,000(Sept.)	0.3	4.1
	6.0 (Sept.)	1.7	-11.8
	147.5 (June)	0.5	6.5
	\$2,141.1 Bill. (IIIQtr.)	2.6	11.7
	\$1,727.2 Bill. (II Qtr.)	2.7	11.9
	138.3 (Sept.)	0.9	4.4

## SUMMARY

#### Labor Force and Employment

The labor force and total employment declined seasonally from the second quarter, but still remained at record levels for the third quarter. Among the biggest gainers were services, government, and wholesale and retail trade.

The unemployment rate fell to 3.2 percent, its lowest level since 1974.

#### Personal Income

30

Estimated total personal income advanced by 11.4 percent over the third quarter of 1977. Rising employment and prices accounted for the rise in nonfarm income while farm income registered a slight seasonal dip but was 74.6 percent higher than last year.

#### **Public Finance**

Expanded economic activity and rising prices pushed revenues from the sales, personal income, and corporate income taxes to quarterly records. Sales tax revenue was up by 11.3 percent over last year and the personal and corporate income tax revenues were up by 16.2 percent and 35.4 percent, respectively.

#### Construction

Residential construction continued advancing at the rapid pace set in the second quarter. For the year, residential units were up by 15.8 percent and value by 33.7 percent.

Non-residential construction declined in the third quarter partly due to the concentration of building which began in the second quarter. The total number of projects for the first three quarters was slightly less than 1977, but the value in 1978 was 48.7 percent greater than last year.

#### **Producer and Consumer Prices**

The Producer Price Index for all commodities increased by 7.0 percent during the third quarter.

Consumer prices increased by 7.9 percent, a faster rate of gain than the 7.0 percent rise in the second quarter.

#### Agriculture

Livestock prices pushed the index of prices received by Iowa farmers up 19.5 percent over the third quarter of 1977. Over the same period, average prices paid went up by only 9.3 percent.

Cash receipts from farm marketings were \$1.8 billion, 27.7 percent above the third quarter of 1979.

Governor's Economic Advisory Council OFFICE FOR PLANNING AND PROGRAMMING 523 E. 12th ST. DES MOINES, IOWA 50319

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