

# 2020 Retailers Fuel Gallons Annual Report 

April 2021

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## Introduction

In 2006, the lowa General Assembly enacted H.F. 2754, an act pertaining to the regulation of renewable fuels and energy and providing incentives for the installation of biofuels infrastructure and the promotion of biofuels sales. This legislation established a goal that biofuels replace 25 percent of all petroleum used in the formulation of gasoline by 2020 .

To measure the State's progress toward achieving this goal, new reporting requirements for fuel retailers were established in 2007 (lowa Code section 452A.33). The reporting requirements are administered by the lowa Department of Revenue (the Department). In consultation with the Renewable Fuels Infrastructure Board, motor fuel retailers, and other interested parties, the Department established an annual reporting requirement by administrative rule (701 IAC 67.27). Fuel retailers filed the first annual report for sales made during calendar year 2007.

The Retailers Fuel Gallons Annual Report is due to the Department by January $31^{\text {st }}$ in the following year. Despite a requirement for retailers to complete the report, the participation rate for retail locations across the state has typically been under 90 percent.

In 2015, in response to the changing patterns of biofuel sales and recent law changes, the data collected on the Retailers Fuel Gallons Annual Report was updated. The current report specifically tracks B11 or higher biodiesel blends, which were subject to a lower fuel excise tax rate beginning July 1, 2015. The ethanol blend tracking was also changed to better account for the growing E15 market. Ethanol blended gasoline comprised of 15 percent ethanol is now reported as one of two types: Registered E15 or Flex Fuel E15. Registered E15 is sold by retailers that have registered with the U.S. Environmental Protection Agency to sell E15 to consumers with cars built in 2001 or later to allow yearround sale of E15 gasoline. Flex Fuel E15 (15\% to 19\% ethanol) also includes gallons sold by retailers through a blender pump at any time during the year.

Along with the report redesign, the Department made report submission available online via a webform that allows retailers to electronically report their sales by station. For any retailer using the webform, the need for data entry by the Department is eliminated, which increases the accuracy and efficiency of reporting.

The 2020 report reveals the overall biofuel distribution percentage gained six tenths of a percentage from 2019. While retailers reported higher sales of Registered E15, and E20, their reported sales of all other ethanol blends declined. Lower sales of clear B1-B4 and B11-B19 fuel type were observed as compared to other clear biodiesel blends.

## Reporting Requirements

Fuel retailers were directed to complete the Department's webform to report 2020 annual fuel sales. Retailers indicating a lack of technology could report annual sales by completing and returning the paper form. Retailers with a large number of locations could securely email an electronic file with annual fuel sales by location. The Retailers Fuel Gallons Annual Report requires retailers to provide information on retail gasoline gallons sold for the following fuel types:

- Gasoline (non-ethanol blend)
- Ethanol E10 blend ( $10 \%$ to $14 \%$ ethanol)
- Ethanol Registered E15 blend (15\% ethanol)
- Ethanol Flex Fuel E15 blend ( $15 \%$ to $19 \%$ ethanol)
- Ethanol E20 blend (20\% to $69 \%$ ethanol)
- Ethanol E85 blend (70\% to 85\% ethanol)

Gallons of clear and dyed diesel sales are also required. The distinction between clear diesel and dyed diesel reflects whether the fuel is subject to State and federal fuel excise taxes. Dyed diesel fuel is not subject to fuel excise taxes and is sold for use in farm, construction, and other types of equipment that do not travel under their own power on public roads, except for short distances such as between farm fields.

For biodiesel sales, additional detailed information is required:

- Clear Biodiesel ( $1 \%$ to $4 \%$ biodiesel) B1-B4
- Clear Biodiesel (5\% to 10\% biodiesel) B5-B10
- Clear Biodiesel ( $11 \%$ to $19 \%$ biodiesel) B11-B19
- Clear Biodiesel ( $20 \%$ to $49 \%$ biodiesel) B20-B49
- Clear Biodiesel ( $50 \%$ to $100 \%$ biodiesel) B50-B100
- Dyed Biodiesel (1\% to 4\% biodiesel) D1-D4
- Dyed Biodiesel (5\% to 10\% biodiesel) D5-D10
- Dyed Biodiesel ( $11 \%$ to $19 \%$ biodiesel) D11-D19
- Dyed Biodiesel ( $20 \%$ to $49 \%$ biodiesel) D20-D49
- Dyed Biodiesel ( $50 \%$ to $100 \%$ biodiesel) D50-D100


## Statistical Summary for 2020

The Department identified 2,580 potential retail locations at which fuel may have been sold at retail during 2020. Emails with a link to the webform were sent to 458 retailers who provided email addresses on their calendar year 2019 annual reports. Postcards with directions for completing the online report were mailed to another 1,181 retailers, identified using Department of Agriculture and Land Stewardship motor fuel license information and the Department of Revenue eligible purchaser's database. Electronic files were emailed to 20 large fuel retailers with 1,240 locations, providing an option other than station-by-station webform reporting. Paper reports were mailed to 3 locations where operators indicated a lack of online access.

The Department received webform reports, paper forms, or electronic files representing 1,989 retail locations, a response rate of 77.1 percent compared to 86.1 percent in 2019. The 1,989 locations reported 2.15 billion gallons of retail fuel sales (see Table 1.)

Of the reporting 1,989 lowa retail locations, 1,820 (91.5\%) reported selling at least one type of ethanol blend and 803 (40.4\%) reported selling one or more blend of clear or dyed biodiesel. Of the locations selling ethanol, 1,812 (91.1\%) reported selling E10 fuel, 335 (16.8\%) reported selling Registered E15, Flex Fuel E15 and/or E20 and 348 (17.5\%) reported selling E85. Biofuel sales are summarized below and in Table 1.

## Gasoline Fuel Sales

During 2020, the reported amount of E10 gasoline sold equaled 1,064.5 million gallons. E85 gasoline sold equaled 14.8 million gallons, E20 gasoline sold equaled 1.1 million gallons, and E15 gasoline sold equaled 60.5 million gallons, with 98.6 percent sold through registered pumps. Combined, ethanol blended fuel represented 85.1 percent of total reported gasoline fuel sales during the year. Blends of E15 or higher comprised 4.5 percent of total gasoline sales in 2020. Of the 1,880 locations that sold gasoline, 1,820 (96.8\%) sold one or more ethanol blend.

With just around 22.9 percent of locations failing to complete their Retailers Fuel Gallons Annual Report for 2020, gallons from the Department's Monthly Fuel Tax Reports were used to estimate the amount of gasoline sales underreported. The gallons presented in the Monthly Fuel Tax Reports reflect taxable fuel shipped from terminals rather than gallons sold at retail locations. Because the Monthly Fuel Tax Reports reflect fuel shipments made during the prior month, taxable gallons reported in the monthly reports covering February 2020 through January 2021 were compared with gallons reported as sold by retailers completing the 2020 annual report. During this period, fuel taxes were paid on a total of $1,480.5$ million gallons of gasoline fuels. Comparatively, the 77.1 percent of retail locations that filed annual reports indicated $1,340.5$ million gallons of gasoline fuels were sold, including all ethanol blends and non-ethanol gasoline. This reported amount equates to 85.1 percent of taxable gallons in 2020 .

## Diesel Fuel Sales

Based on annual reports submitted to the Department, 1,352 retail locations sold clear diesel fuel, with 773(57.2\%) of these locations selling clear biodiesel fuel during 2020. Additionally, 321 retail locations sold dyed diesel fuel, with 137(42.7\%) of these locations selling dyed biodiesel fuel during 2020.

During 2020, the reported amount of clear B1-B10 diesel sold equaled 69.3 million gallons, B11-B19 diesel sold equaled 305.7 million gallons, and B20 or higher blend diesel sold equaled 89.1 million gallons. Combined, biodiesel blended fuel represented 71.9 percent of total reported clear diesel sales during the year. Blends of B11 or higher comprised 61.5 percent of total clear diesel sales in 2020.

The amount of clear biodiesel sold in 2020 equaled 447.0 million gallons, or 72.8 percent of total clear diesel fuel sales. Retailers reported selling 614.1 million gallons of clear diesel fuel. In comparison, the number of taxable (clear) gallons of diesel fuel shipped during 2020, as reported on the Monthly Fuel Tax Reports, equaled 763.7 million. Therefore, retailers completing annual reports for 2020 accounted for 77.1 percent of diesel fuel on which fuel taxes were paid.

Annual reports for 2020 indicated 199.8 million gallons of dyed (non-taxed) diesel fuel were sold, including 46.6 million biodiesel gallons (23.3\%). Dyed diesel gallons are not captured in the Monthly Fuel Tax Reports.

Total diesel gallons reported were 813.9 million, and total biodiesel gallons were 493.7 million; therefore, biodiesel blended gallons accounted for 60.7 percent of clear and dyed diesel gallons sold by reporting retailers.

Table 1. Iowa Gasoline, Diesel, and Biofuel Sales for Calendar Year 2020

| Fuel Type | Locations | Gallons Sold | Pure Petroleum/Diesel | Pure Biofuel |
| :---: | :---: | :---: | :---: | :---: |
| Gasoline (Non-Ethanol) | 1,551 | 199,524,420 | 199,524,420 | 0 |
| Ethanol |  |  |  |  |
| E10 | 1,812 | 1,064,497,794 | 958,048,015 | 106,449,779 |
| E15 Registered | 223 | 59,720,289 | 50,762,246 | 8,958,043 |
| E15 Flex Fuel | 28 | 867,853 | 737,675 | 130,178 |
| E20 | 84 | 1,119,224 | 895,379 | 223,845 |
| E85 | 348 | 14,849,580 | 3,118,412 | 11,731,169 |
| Total Ethanol | 1,820 | 1,141,054,741 | 1,013,561,726 | 127,493,014 |
| Total Gasoline and Ethanol | 1,880 | 1,340,579,161 | 1,213,086,146 | 127,493,014 |
| Ethanol Share |  | 85.1\% |  |  |
| Clear Diesel (Non-Biodiesel) | 920 | 167,101,756 | 167,101,756 | 0 |
| Clear Biodiesel |  |  |  |  |
| Clear B1-B4 | 62 | 3,343,345 | 3,209,946 | 133,399 |
| Clear B5-B10 | 371 | 66,016,554 | 60,999,296 | 5,017,258 |
| Clear B11-B19 | 639 | 305,720,991 | 262,308,610 | 43,412,381 |
| Clear B20-B49 | 233 | 70,921,462 | 56,737,170 | 14,184,292 |
| Clear B50-B100 | 16 | 1,041,534 | 520,767 | 520,767 |
| Subtotal Clear Biodiesel | 773 | 447,043,886 | 383,775,788 | 63,268,098 |
| Total Clear Diesel | 1,352 | 614,145,642 | 550,877,544 | 63,268,098 |
| Clear Biodiesel Share |  | 72.8\% |  |  |
| Dyed Diesel (Non-Biodiesel) | 281 | 153,174,989 | 153,174,989 | 0 |
| Dyed Biodiesel |  |  |  |  |
| Dyed D1-D4 | 17 | 400,614 | 384,629 | 15,984 |
| Dyed D5-D10 | 106 | 35,489,981 | 33,715,482 | 1,774,499 |
| Dyed D11-D19 | 40 | 7,919,568 | 6,794,990 | 1,124,579 |
| Dyed D20-D49 | 30 | 2,758,515 | 2,206,812 | 551,703 |
| Dyed D50-D100 | 9 | 47,228 | 23,614 | 23,614 |
| Subtotal Dyed Biodiesel | 137 | 46,615,906 | 43,125,527 | 3,490,379 |
| Total Dyed Diesel | 321 | 199,790,895 | 196,300,516 | 3,490,379 |
| Dyed Biodiesel Share |  | 23.3\% |  |  |
| Total Biodiesel | 803 | 493,659,792 | 426,901,315 | 66,758,477 |
| Total Diesel and Biodiesel | 1,367 | 813,936,537 | 747,178,060 | 66,758,477 |
| Biodiesel Share |  | 60.7\% |  |  |
| Total Fuel | 1,989 | 2,154,515,697 | 1,960,264,206 | 194,251,491 |
| Pure Biofuel Share of Total Gasoline and Diesel Sales |  |  |  | 9.0\% |
| Biofuel Distribution Percentage |  |  |  | 14.5\% |

Source: 2020 Retailers Fuel Gallons Annual Reports

## Biofuel Distribution Percentage

The primary purpose of this report is to provide the information needed to determine the State's progress toward replacing 25 percent of petroleum-based motor fuels with biofuels by the year 2020. Table 1 provides estimates of the breakdown between petroleum or diesel and pure biofuel for each fuel type.

Based on blend details provided by a small number of biofuel retailers in 2015, the following blend assumptions were used to measure the progress of meeting the goal of biofuel replacing 25 percent of gasoline by 2020:

- E10 blend gasoline fuel gallons were multiplied by 0.10
- E15 Registered blend gasoline fuel gallons were multiplied by 0.15
- E15 Flex blend gasoline fuel gallons were multiplied by 0.15
- E20 blend gasoline fuel gallons were multiplied by 0.20
- E85 blend gasoline fuel gallons were multiplied by 0.79
- B1-B4 blend diesel fuel gallons were multiplied by 0.0399
- B5-B10 blend diesel fuel gallons were multiplied by 0.076
- B11-B19 blend diesel fuel gallons were multiplied by 0.142
- B20-B49 blend diesel fuel gallons were multiplied by 0.20
- B50-B100 blend gallons were multiplied by 0.50
- D1-D4 blend diesel fuel gallons were multiplied by 0.0399
- D5-D10 blend diesel fuel gallons were multiplied by 0.05
- D11-D19 blend diesel fuel gallons were multiplied by 0.142
- D20-D49 blend diesel fuel gallons were multiplied by 0.20
- D50-D100 blend gallons were multiplied by 0.50

These calculations indicate that in 2020, pure ethanol comprised 9.5 percent of the volume of total gasoline and ethanol fuel sales. The aggregate ethanol gallonage, which is the number of pure ethanol gallons sold by retailers in 2020, was 127.5 million gallons. Pure biodiesel comprised 8.2 percent of total diesel and biodiesel sales. The aggregate biodiesel gallonage, which is the number of pure biodiesel gallons sold by retailers in 2020, was 66.8 million gallons. Pure biodiesel sold in clear diesel comprised 10.3 percent of gallons sold while pure biodiesel sold in dyed diesel comprised only 1.7 percent of gallons sold. Together, pure ethanol and pure biodiesel comprised 9.0 percent of all fuel sales reported by retailers in lowa. However, the formula specified in lowa Code section 452.31(8) for the biofuel distribution percentage used to determine progress toward meeting the 25 percent biofuels goal does not include diesel fuel in its denominator. The formula is as follows:

## Biofuel Distribution Percentage $=$ <br> (Pure Ethanol Gallons + Pure Biodiesel Gallons) / Total Gasoline Gallons

Using this formula, biofuels accounted for 14.5 percent of lowa retail motor fuel sales in 2020. This level is an increase of six tenths of a percentage point from the percentage calculated for 2019 (see Appendix).

Figure1 presents the biofuel distribution percentage calculated for calendar years 2007 through 2020. Between 2010 and 2013, the State percentage increased 0.5 percentage points each year, solely as a result of higher biodiesel usage. The 0.7 percentage point jump in 2014 reflected a change in the octane level of gasoline piped into lowa, which occurred in late 2013; this resulted in higher ethanol sales throughout the following calendar year. The 0.5 percentage point gain in 2016 reflected both higher ethanol and biodiesel sales. In 2017, retailers reported the largest increase in state-wide biofuel usage, mostly reflecting higher sales of E15, E85, and B20. Higher gallons of pure ethanol accounted for 30 percent of the growth with gains in pure biodiesel gallons accounting for the other 70 percent.

Figure1. Statewide Biofuel Distribution Percentage, 2007-2020 Calendar Years


Source: Retailers Fuel Gallons Annual Reports, 2007-2020
Although the biofuel distribution percentage improved only 0.6 percentage points between 2019 and 2020, Table 2 indicates E10 gallons decreased by 219.8 million gallons. The changes were not uniform across ethanol and biodiesel blends. The ethanol blend that recorded growth was registered E15, with reported sales 12.2 million gallons (25.9\%) higher than 2019. Similarly, E20 showed upward growth of 5.9 percent. The gains in pure clear biodiesel were experienced in B50-B100 and B11-B19. For dyed biodiesel, significant gains were observed in D20-D49 and D50-D100 blends.

Table 2. Change in Biofuel and Pure Biofuel Sales Between 2019 and 2020

| Fuel Type | Change in Biofuel Gallons Sold | Percent Change in Biofuel Gallons | Change in Pure Biofuel Gallons Sold | Percent Change in Pure Biofuel Gallons |
| :---: | :---: | :---: | :---: | :---: |
| Ethanol |  |  |  |  |
| E10 | -219,831,263 | -17.1\% | -21,983,126 | -17.1\% |
| E15 Registered | 12,281,173 | 25.9\% | 1,842,176 | 25.9\% |
| E15 Flex | -652,332 | -42.9\% | -97,850 | -42.9\% |
| E20 | 62,646 | 5.9\% | 12,529 | 5.9\% |
| E85 | -4,179,570 | -22.0\% | -3,301,860 | -22.0\% |
| Total Ethanol | -212,319,346 | -15.6\% | $-23,528,131$ | -15.6\% |
| Clear Biodiesel |  |  |  |  |
| Clear B1-B4 | -3,629,239 | -52.1\% | -144,807 | -52.1\% |
| Clear B5-B10 | -3,522,152 | -5.1\% | -267,684 | -5.1\% |
| Clear B11-B19 | 14,487,866 | 5.0\% | 2,057,277 | 5.0\% |
| Clear B20-B49 | -5,996,636 | -7.8\% | -1,199,327 | -7.8\% |
| Clear B50-B100 | 510,155 | 96.0\% | 255,077 | 96.0\% |
| Total Clear Biodiesel | 1,849,994 | 0.4\% | 700,537 | 1.1\% |
| Dyed Biodiesel |  |  |  |  |
| Dyed D1-D4 | -294,580 | -42.4\% | -11,754 | -42.4\% |
| Dyed D5-D10 | -5,223,349 | -12.8\% | -261,167 | -12.8\% |
| Dyed D11-D19 | 893,728 | 12.7\% | 126,909 | 12.7\% |
| Dyed D20-D49 | 1,304,936 | 89.8\% | 260,987 | 89.8\% |
| Dyed D50-D100 | 5,422 | 13.0\% | 2,711 | 13.0\% |
| Total Dyed Biodiesel | -3,313,843 | -6.6\% | 117,686 | 3.5\% |
| Total Change | -213,783,195 | -11.6\% | -22,709,908 | -10.5\% |

Source: 2020 and 2019 Retailers Fuel Gallons Annual Reports
Although the 25 percent goal is for the state as a whole, it is instructive to consider that same measure at the retailer and county level. Figure 2 illustrates the breakdown of retail locations by biofuel distribution percentage, calculated using the sales reported by each retail location for which annual reports were filed in 2019 or 2020. The data includes only the retail locations that reported gasoline or ethanol sales in the respective calendar year, excluding those with only diesel sales reported. However, as noted above, the calculation of the biofuel distribution percentage includes any pure biodiesel reported at those locations.

The share of stations reporting a biofuel distribution percentage equal to or greater than 25 percent remained unchanged in 2020 at 5 percent. The percentage of retailers reporting from 0 percent to 7.99 percent increase from 15.0 percent in 2019 to 18.0 percent in 2020. The share of retailers in the 8.0 to 9.99 percent range declined 1 percentage points from 42.0 percent in 2019 to 41.0 percent in 2020 . The share with a biofuel distribution percentage between 10.0 and 11.99 percent decreased by two percentage point from 21.0 percent in 2019 to 19.0 percent in 2020. The share of retailers with a biofuel distribution percentage between 12.0 and 14.99 percent slipped from 9.0 to 8.0 percent and the share between 15.0 and 24.99 percent remained unchanged from 2019.

Figure 2: Breakdown of Retail Locations by Reported Biofuel Distribution Percentage


Source: 2019 Retailers Fuel Gallons Annual Reports


Source: 2020 Retailers Fuel Gallons Annual Reports

To further illustrate the variation in sales of biofuels among lowa retailers, Figure 3 maps the biofuel distribution percentage calculated by county. These percentages are based on the total sales reported by retailers within each county who remitted the 2020 Retailers Fuel Gallons Annual Report. All counties had a calculated biofuel distribution percentage of 8.9 percent or higher. Six counties (Pottawattamie, Clarke, Fremont, Guthrie, Hamilton and Poweshiek) exceeded the 25 percent; fourteen counties had pure biofuel sales comprising between 15.0 and 24.99 percent of total gasoline sales. Twenty-four counties fell into the 12.0 to 14.99 percent category. Aggregated retail sales in sixteen counties fell in the 8.0 to 9.99 percent category, and thirty-eight fell into the 10.0 to 11.99 percent category. Table 3 provides the total gallons of non-ethanol gasoline, ethanol, clear and dyed non-biodiesel, clear and dyed biodiesel, and pure biofuel gallons for all counties with at least five retailers reporting sales to the Department.

Figure 3. Biofuel Distribution Percentage by County for 2020


Biofuel Distribution Percentage


Table 3. Calendar Year 2020 Total Gallons by County

| County | Number of Retailers Reporting | Gasoline Sales | Ethanol Sales | Clear and Dyed Diesel Sales | Clear and Dyed Biodiesel Sales | Pure Biofuel Sales | Biofuel Distribution Percentage |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Adair | 11 | 1,244,749 | 5,688,645 | 1,535,290 | 1,638,904 | 854,685 | 12.33\% |
| Allamakee | 16 | 948,629 | 4,927,601 | 2,090,054 | 1,033,233 | 688,357 | 11.71\% |
| Appanoose | 9 | 622,179 | 4,292,707 | 2,511,573 | 486,187 | 570,132 | 11.60\% |
| Audubon | 6 | 216,937 | 2,069,131 | 1,954,005 | 1,099,624 | 397,181 | 17.37\% |
| Benton | 24 | 1,304,575 | 6,379,548 | 4,298,919 | 1,763,724 | 1,145,213 | 14.90\% |
| Black Hawk | 62 | 8,078,572 | 44,631,343 | 4,273,224 | 20,270,961 | 8,206,938 | 15.57\% |
| Boone | 14 | 982,626 | 6,984,086 | 1,795,127 | 2,547,797 | 860,053 | 10.80\% |
| Bremer | 17 | 2,003,988 | 8,776,444 | 1,455,228 | 1,778,414 | 1,262,489 | 11.71\% |
| Buchanan | 13 | 1,153,339 | 6,247,188 | 1,375,353 | 1,038,766 | 831,841 | 11.24\% |
| Buena Vista | 24 | 988,329 | 6,994,308 | 3,330,527 | 1,480,025 | 951,586 | 11.92\% |
| Butler | 11 | 941,159 | 4,873,912 | 1,446,369 | 845,222 | 650,808 | 11.19\% |
| Calhoun | 14 | 320,836 | 3,337,306 | 440,885 | 4,434,481 | 734,451 | 20.08\% |
| Carroll | 25 | 1,410,771 | 8,070,044 | 11,124,128 | 637,437 | 980,060 | 10.34\% |
| Cass | 15 | 744,675 | 5,744,374 | 4,432,374 | 482,342 | 630,007 | 9.71\% |
| Cedar | 14 | 1,541,478 | 10,573,151 | 5,749,327 | 7,735,486 | 2,290,924 | 18.91\% |
| Cerro Gordo | 30 | 4,224,483 | 22,055,998 | 6,930,324 | 13,761,212 | 4,629,672 | 17.62\% |
| Cherokee | 15 | 665,847 | 4,031,730 | 3,797,438 | 409,183 | 462,404 | 9.84\% |
| Chickasaw | 12 | 1,274,976 | 5,409,501 | 5,175,421 | 3,737,740 | 977,233 | 14.62\% |
| Clarke | 8 | 1,129,352 | 6,330,592 | 101,427 | 8,648,861 | 1,882,324 | 25.23\% |
| Clay | 17 | 827,383 | 5,078,461 | 1,059,809 | 722,963 | 610,848 | 10.34\% |
| Clayton | 21 | 1,479,968 | 6,184,658 | 2,836,760 | 1,439,159 | 986,861 | 12.88\% |
| Clinton | 30 | 3,219,904 | 17,625,909 | 4,341,713 | 5,133,093 | 2,712,211 | 13.01\% |
| Crawford | 13 | 660,554 | 4,163,210 | 2,274,638 | 1,184,451 | 513,608 | 10.65\% |
| Dallas | 41 | 5,441,218 | 31,105,799 | 7,538,201 | 7,651,638 | 4,631,265 | 12.67\% |
| Davis | 5 | 211,828 | 1,629,981 | 824,133 | 449,426 | 186,117 | 10.11\% |
| Decatur | 5 | 375,314 | 2,287,871 | 273,038 | 461,879 | 305,095 | 11.46\% |
| Delaware | 13 | 1,031,941 | 5,035,342 | 1,371,233 | 1,142,670 | 742,238 | 12.23\% |
| Des Moines | 17 | 1,930,128 | 12,730,245 | 552,756 | 185,998 | 1,426,667 | 9.73\% |
| Dickinson | 22 | 2,180,042 | 7,759,788 | 1,286,591 | 503,387 | 913,112 | 9.19\% |
| Dubuque | 45 | 8,354,521 | 45,340,172 | 7,336,881 | 17,032,014 | 5,998,155 | 11.17\% |
| Emmet | 7 | 319,018 | 2,858,893 | 94,663 | 493,032 | 406,305 | 12.79\% |
| Fayette | 16 | 731,264 | 6,401,240 | 426,933 | 371,724 | 693,548 | 9.72\% |
| Floyd | 13 | 1,854,639 | 5,125,293 | 2,488,370 | 8,935,895 | 1,732,272 | 24.82\% |
| Franklin | 11 | 457,666 | 4,444,711 | 2,935,871 | 1,063,218 | 694,054 | 14.16\% |
| Fremont | 6 | 341,377 | 4,556,546 | 946,065 | 13,926,447 | 2,486,487 | 50.77\% |
| Greene | 12 | 342,558 | 3,966,820 | 502,890 | 2,321,418 | 585,801 | 13.59\% |
| Grundy | 13 | 654,695 | 4,609,734 | 4,283,241 | 124,718 | 489,793 | 9.30\% |
| Guthrie | 11 | 510,532 | 3,340,021 | 802,738 | 6,692,920 | 1,271,928 | 33.03\% |
| Hamilton | 15 | 2,044,129 | 6,139,063 | 2,804,741 | 10,952,072 | 2,323,029 | 28.39\% |
| Hancock | 7 | 344,438 | 2,860,362 | 169,583 | 1,409,933 | 547,229 | 17.08\% |
| Hardin | 25 | 1,462,869 | 10,784,883 | 6,329,795 | 2,218,664 | 1,647,833 | 13.45\% |
| Harrison | 11 | 556,946 | 4,686,596 | 2,251,786 | 2,288,212 | 684,695 | 13.06\% |
| Henry | 18 | 1,114,221 | 16,090,086 | 2,914,317 | 13,666,475 | 3,594,194 | 20.89\% |
| Howard | 12 | 730,537 | 3,770,216 | 1,883,978 | 1,383,783 | 560,736 | 12.46\% |
| Humboldt | 11 | 678,865 | 3,844,555 | 3,542,200 | 324,915 | 445,721 | 9.85\% |
| Ida | 9 | 401,697 | 2,631,116 | 1,835,368 | 31,913 | 301,551 | 9.94\% |
| lowa | 33 | 2,563,741 | 11,532,490 | 7,166,549 | 1,909,580 | 1,498,387 | 10.63\% |
| Jackson | 17 | 1,272,388 | 7,640,509 | 894,843 | 2,201,313 | 1,210,789 | 13.58\% |
| Jasper | 24 | 4,005,343 | 13,248,538 | 2,046,241 | 17,756,986 | 3,747,334 | 21.72\% |

Table 3. Calendar Year 2020 Total Gallons by County (continued)

| County | Number of Retailers Reporting | Gasoline Sales | Ethanol Sales | Clear and Dyed Diesel Sales | Clear and Dyed Biodiesel Sales | Pure Biofuel Sales | Biofuel Distribution Percentage |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Jefferson | 14 | 836,981 | 4,442,814 | 1,443,302 | 1,082,087 | 610,755 | 11.57\% |
| Johnson | 52 | 9,276,449 | 36,427,857 | 4,428,953 | 3,150,452 | 4,321,347 | 9.46\% |
| Jones | 11 | 951,875 | 6,404,713 | 1,841,954 | 1,460,877 | 848,299 | 11.53\% |
| Keokuk | 10 | 516,622 | 3,962,091 | 1,535,948 | 909,341 | 565,939 | 12.64\% |
| Kossuth | 12 | 576,506 | 4,651,778 | 2,695,950 | 336,693 | 540,228 | 10.33\% |
| Lee | 19 | 1,564,524 | 9,608,748 | 1,618,211 | 479,079 | 1,024,024 | 9.16\% |
| Linn | 91 | 12,763,911 | 71,312,015 | 10,386,785 | 11,967,596 | 10,042,449 | 11.94\% |
| Louisa | 8 | 445,052 | 3,189,031 | 392,665 | 463,217 | 402,441 | 11.07\% |
| Lucas | 7 | 453,305 | 2,641,120 | 695,597 | 1,946,060 | 423,170 | 13.68\% |
| Lyon | 13 | 715,682 | 4,249,705 | 3,816,666 | 583,339 | 505,129 | 10.17\% |
| Madison | 13 | 795,786 | 6,731,336 | 6,728,104 | 1,006,711 | 851,810 | 11.32\% |
| Mahaska | 16 | 1,391,003 | 9,329,317 | 1,855,202 | 1,917,617 | 1,217,716 | 11.36\% |
| Marion | 19 | 1,916,520 | 12,405,178 | 5,051,383 | 1,392,285 | 1,562,847 | 10.91\% |
| Marshall | 25 | 2,759,354 | 10,944,518 | 2,078,826 | 2,415,980 | 1,481,018 | 10.81\% |
| Mills | 10 | 688,891 | 4,688,104 | 2,531,018 | 639,866 | 606,592 | 11.28\% |
| Mitchell | 9 | 617,709 | 3,510,560 | 3,002,662 | 451,217 | 464,508 | 11.25\% |
| Monona | 10 | 466,581 | 4,008,186 | 1,578,150 | 373,538 | 514,321 | 11.49\% |
| Monroe | 5 | 379,033 | 3,174,746 | 42,964 | 409,359 | 390,829 | 11.00\% |
| Montgomery | 8 | 568,038 | 3,298,231 | 4,135,000 | 72,588 | 375,442 | 9.36\% |
| Muscatine | 16 | 1,535,071 | 11,755,881 | 447,232 | 1,289,268 | 1,594,067 | 11.99\% |
| O\'Brien | 21 | 776,960 | 5,751,864 | 4,783,053 | 340,073 | 675,686 | 10.35\% |
| Osceola | 8 | 191,190 | 1,355,276 | 267,502 | 660,568 | 173,622 | 11.23\% |
| Other | 8 | 372,277 | 2,754,038 | 824,559 | 775,074 | 373,250 | 11.94\% |
| Page | 7 | 398,306 | 4,850,265 | 2,160,908 | 525,932 | 630,637 | 12.02\% |
| Palo Alto | 6 | 319,758 | 2,818,420 | 1,098,535 | 87,698 | 294,295 | 9.38\% |
| Plymouth | 16 | 2,280,440 | 9,162,506 | 14,674,889 | 1,360,141 | 1,181,393 | 10.32\% |
| Pocahontas | 6 | 474,384 | 3,150,460 | 8,685,122 | 124,718 | 350,774 | 9.68\% |
| Polk | 198 | 30,949,625 | 163,247,695 | 22,692,805 | 55,926,584 | 26,166,863 | 13.47\% |
| Pottawattamie | 52 | 8,273,232 | 44,065,836 | 10,311,108 | 58,948,417 | 13,465,944 | 25.73\% |
| Poweshiek | 24 | 1,924,623 | 12,751,269 | 5,909,079 | 35,403,680 | 6,890,264 | 46.95\% |
| Ringgold | 7 | 271,215 | 1,816,642 | 706,637 | 1,489,004 | 346,010 | 16.57\% |
| Sac | 15 | 532,437 | 3,950,784 | 1,271,086 | 655,520 | 478,731 | 10.68\% |
| Scott | 91 | 9,912,938 | 78,497,566 | 2,572,829 | 52,410,915 | 16,324,278 | 18.46\% |
| Shelby | 14 | 452,203 | 4,128,510 | 3,709,285 | 3,485,909 | 855,136 | 18.67\% |
| Sioux | 22 | 1,916,338 | 8,325,319 | 9,592,157 | 434,824 | 925,328 | 9.03\% |
| Story | 43 | 4,812,421 | 30,946,502 | 1,897,972 | 5,019,930 | 4,198,641 | 11.74\% |
| Tama | 19 | 981,189 | 6,246,744 | 3,153,144 | 513,996 | 740,573 | 10.25\% |
| Union | 13 | 708,233 | 4,775,881 | 1,030,814 | 900,365 | 644,553 | 11.75\% |
| Van Buren | 8 | 504,816 | 2,080,285 | 1,040,247 | 213,887 | 230,057 | 8.90\% |
| Wapello | 24 | 2,134,399 | 13,343,632 | 393,969 | 3,608,416 | 1,946,468 | 12.58\% |
| Warren | 30 | 2,879,005 | 18,516,658 | 647,905 | 2,210,845 | 2,308,917 | 10.79\% |
| Washington | 17 | 1,059,560 | 7,361,218 | 3,080,915 | 5,404,818 | 1,278,648 | 15.18\% |
| Wayne | 7 | 243,959 | 2,060,151 | 367,789 | 1,658,919 | 313,259 | 13.60\% |
| Webster | 30 | 1,633,290 | 15,362,406 | 1,968,055 | 3,793,012 | 2,249,745 | 13.24\% |
| Winnebago | 14 | 328,706 | 3,516,897 | 1,992,932 | 378,706 | 477,992 | 12.43\% |
| Winneshiek | 17 | 1,534,310 | 7,878,708 | 7,018,509 | 1,972,882 | 1,148,533 | 12.20\% |
| Woodbury | 37 | 7,455,512 | 33,198,987 | 9,783,254 | 24,774,864 | 7,383,149 | 18.16\% |
| Worth | 9 | 375,486 | 3,032,438 | 1,406,312 | 145,253 | 413,476 | 12.13\% |
| Wright | 18 | 711,491 | 4,481,139 | 3,095,884 | 278,176 | 488,118 | 9.40\% |

## Source: 2020 Retailers Fuel Gallons Annual Reports

Note: Other includes Adams and Taylor Counties where less than five retailers reported sales.

Appendix
Iowa Gasoline, Diesel, and Biofuel Sales for Calendar Year 2019

| Fuel Type | Locations | Gallons Sold | Pure Petroleum/Diesel | Pure Biofuel |
| :---: | :---: | :---: | :---: | :---: |
| Gasoline (Non-Ethanol) | 1,633 | 211,549,040 | 211,549,040 | 0 |
| Ethanol |  |  |  |  |
| E10 | 1,958 | 1,284,329,057 | 1,155,896,151 | 128,432,906 |
| E15 Registered | 203 | 47,439,116 | 40,323,249 | 7,115,867 |
| E15 Flex Fuel | 41 | 1,520,185 | 1,292,157 | 228,028 |
| E20 | 89 | 1,056,578 | 845,262 | 211,316 |
| E85 | 350 | 19,029,150 | 3,996,122 | 15,033,029 |
| Total Ethanol | 1,968 | 1,353,374,086 | 1,202,352,941 | 151,021,145 |
| Total Gasoline and Ethanol | 2,027 | 1,564,923,126 | 1,413,901,981 | 151,021,145 |
| Ethanol Share | 97.1\% | 86.5\% |  | 9.7\% |
| Clear Diesel (Non-Biodiesel) | 998 | 191,671,366 | 191,671,366 | 0 |
| Clear Biodiesel |  |  |  |  |
| Clear B1-B4 | 66 | 6,972,584 | 6,694,378 | 278,206 |
| Clear B5-B10 | 309 | 69,538,706 | 64,253,764 | 5,284,942 |
| Clear B11-B19 | 610 | 291,233,125 | 249,878,021 | 41,355,104 |
| Clear B20-B49 | 214 | 76,918,098 | 61,534,478 | 15,383,620 |
| Clear B50-B100 | 13 | 531,379 | 265,690 | 265,690 |
| Subtotal Clear Biodiesel | 784 | 445,193,892 | 382,626,331 | 62,567,561 |
| Total Clear Diesel | 1,428 | 636,865,258 | 574,297,697 | 62,567,561 |
| Clear Biodiesel Share | 54.9\% | 69.9\% |  | 9.8\% |
| Dyed Diesel (Non-Biodiesel) | 298 | 150,789,637 | 150,789,637 | 0 |
| Dyed Biodiesel |  |  |  |  |
| Dyed D1-D4 | 29 | 695,194 | 667,456 | 27,738 |
| Dyed D5-D10 | 96 | 40,713,330 | 38,677,664 | 2,035,667 |
| Dyed D11-D19 | 38 | 7,025,840 | 6,028,171 | 997,669 |
| Dyed D20-D49 | 25 | 1,453,579 | 1,162,863 | 290,716 |
| Dyed D50-D100 | 10 | 41,806 | 20,903 | 20,903 |
| Subtotal Dyed Biodiesel | 135 | 49,929,749 | 46,557,056 | 3,372,693 |
| Total Dyed Diesel | 336 | 200,719,386 | 197,346,693 | 3,372,693 |
| Dyed Biodiesel Share | 41.6\% | 24.9\% |  | 1.7\% |
| Total Biodiesel | 808 | 495,123,641 | 429,183,388 | 65,940,253 |
| Total Diesel and Biodiesel | 1,443 | 837,584,644 | 771,644,391 | 65,940,253 |
| Biodiesel Share | 56.0\% | 59.1\% |  | 7.9\% |
| Total Fuel | 2,120 | 2,402,507,770 | 2,185,546,372 | 216,961,398 |
| Pure Biofuel Share of Total Gasoline and Diesel Sales |  |  |  | 9.0\% |
| Biofuel Distribution Percentage |  |  |  | 13.9\% |

Source: 2019 Retailers Fuel Gallons Annual Reports

