

# 2016 Retailers Fuel Gallons Annual Report 

April 2017<br>Revised October 2017*<br>Prepared By:<br>Kathy Harpole and Hamid Awan<br>Research and Analysis Division

*Tables and text were revised to correct inaccurate reporting of E15 fuel sales in 2015 and 2016.

## Introduction

In 2006 the lowa General Assembly enacted H.F. 2754, an act pertaining to the regulation of renewable fuels and energy and providing incentives for the installation of biofuels infrastructure and the promotion of biofuels sales. This legislation established a goal that 25 percent of all petroleum used in the formulation of gasoline be replaced by biofuels by the year 2020.

To measure the State's progress toward achieving this goal, new reporting requirements for fuel retailers, administered by the Department of Revenue, were established in 2007 (Iowa Code section 452A.33). In consultation with the Renewable Fuels Infrastructure Board, motor fuel retailers, and other interested parties, the Department established an annual reporting requirement by administrative rule (701 IAC 67.27).

The Retailers Fuel Gallons Annual Report is due to the Department by January $31^{\text {st }}$ in the following year. Despite a requirement for retailers to complete the report, the participation rate for retail locations across the state has typically been under 90 percent. Fuel retailers filed the first annual report for sales made during calendar year 2007.

In response to the changing patterns of sales and recent law changes, during 2015 the Retailers Fuel Gallons Annual Report was updated for the first time since 2007. Originally, for biodiesel the report asked for sales of specific blends: B2, B5, B10, B20, B50, and B100. For sales of blends that did not equal one of the specified blends, sales were grouped in an "Other" category. The Department had no way to identify what the biodiesel blend was for gallons reported in the "Other" category so had to make assumptions. On the current report, all biodiesel blends must be reported in one of several blend amount groupings, such as B5-B10 or B20-B49. The "Other" category has been eliminated. In addition, with lowa's lower fuel excise tax rate for B11 plus blends effective July 1, 2015, there is an interest in tracking those sales which the prior report did not allow.

The ethanol blended gasoline reporting requirements were also changed to better account for the growing E15 market. Ethanol blended gasoline comprised of 15 percent ethanol is now reported as one of two types. Registered E15 is sold by those retailers that have registered with the U.S. Environmental Protection Agency to sell E15 to all 2001 and newer vehicles. However, during June $1^{\text {st }}$ through September $15^{\text {th }}$, retailers can only continue to sell Registered E15 if they obtain low volatile gasoline for blending which is not piped into lowa. In 2014, the E15 Plus Gasoline Promotion Tax Credit rate was increased for sales during the summer months to encourage retailers to take the additional steps needed to continue to sell E15 through registered pumps. Without those steps, registered retailers can only sell E15 fuel as a Flex Fuel. Flex Fuel E15 ( $15 \%$ to $19 \%$ ethanol) also includes gallons sold by retailers through a blender pump at any time during the year. E20 is any ethanol blended gasoline with $20 \%$ to $69 \%$ ethanol. E85 continues to be defined as any ethanol blended gasoline with 70\% to 85\% ethanol.

Along with the report redesign, the Department transformed it to a webform that allows retailers to electronically report their sales by station. Once the report is successfully submitted online, the retailer receives an email confirmation that the Department received their report. For any retailer using the webform, the need for data entry by the Department is eliminated, which increases the accuracy and efficiency of reporting. Large retailers continue to have the option of completing a spreadsheet for all retail locations using a redesigned document to match the report changes noted above. In 2016 the Department mailed 150 paper reports to retailers that indicated they don't have a computer. The Department mailed postcards to 1,154 retailers noting the reporting requirement for 2016 and the link for the webform.

The 2016 Retail Annual Gallons Report was revised in October 2017. Recently, the Department became aware of errors made by several retailers in reporting E10 gallons as E15 gallons in 2015 and 2016 that resulted in the data showing that E15 sales dropped between the two years. The corrected data indicates that indeed E15 sales have increased in 2016, although to a slightly lower level than originally reported. In addition, the counts of locations selling dyed diesel were originally overstated in Table 1. The Department also often receives completed reports after the April 1 deadline for publishing this report. This revised report reflects corrections to E10 and E15 sales and incorporates additional retailer information received after the report was published in April 2017. The revisions resulted in a slight reduction in the 2016 biofuel distribution percentage from $12.2 \%$ to $12.1 \%$.

## Reporting Requirements

Fuel retailers were directed to complete the Department's webform to report 2016 annual fuel sales. Those retailers indicating lack of technology, they could report annual sales by returning the paper form. Retailers with a large number of locations could securely email an electronic file with annual fuel sales by location for calendar year 2016. The Retailers Fuel Gallons Annual Report requires retailers to provide information on retail gasoline gallons sold for the following fuel types:

- Gasoline (non-ethanol blend)
- Ethanol E10 blend (10\% to 14\% ethanol)
- Ethanol Registered E15 blend (15\% ethanol)
- Ethanol Flex Fuel E15 blend (15\% to 19\% ethanol)
- Ethanol E20 blend (20\% to 69\% ethanol)
- Ethanol E85 blend (70\% to 85\% ethanol)

Gallons of clear and dyed diesel sales are also required. The distinction between clear diesel and dyed diesel reflects whether the fuel is subject to State and federal fuel excise taxes. Dyed diesel fuel is not subject to fuel excise taxes and is sold for use in farm, construction, and other types of equipment that do not travel under their own power on public roads, except for short distances such as between farm fields.

For biodiesel, additional detailed information is required:

- Clear Biodiesel ( $1 \%$ to 4\% biodiesel) B1-B4
- Clear Biodiesel (5\% to 10\% biodiesel) B5-B10
- Clear Biodiesel (11\% to 19\% biodiesel) B11-B19
- Clear Biodiesel (20\% to 49\% biodiesel) B20-B49
- Clear Biodiesel (50\% to 100\% biodiesel) B50-B100
- Dyed Biodiesel (1\% to 4\% biodiesel) D1-D4
- Dyed Biodiesel ( $5 \%$ to $10 \%$ biodiesel) D5-D10
- Dyed Biodiesel (11\% to 19\% biodiesel) D11-D19
- Dyed Biodiesel (20\% to 49\% biodiesel) D20-D49
- Dyed Biodiesel (50\% to 100\% biodiesel) D50-D100


## Statistical Summary for 2016

The Department identified 2,359 potential retail locations at which fuel may have been sold at retail during 2016. Paper reports were mailed to 150 locations and post cards were mailed to 1,154 retailers identified using Department of Agriculture and Land Stewardship motor fuel license information and the Department of Revenue eligible purchaser's database. Electronic files were emailed to seventeen large fuel retailers with 1,055 locations.

The Department received webform reports, paper forms, or electronic files representing 2,166 ( $91.8 \%$ ) of the locations compared to $93.2 \%$ in 2015. Additional replies from 69 locations indicated that no retail sales of any type of fuel were made during 2016; a handful of reports were completed by stations that were not contacted and the rest of the retailers did not respond to the Department's notice. The 2,166 locations reported 2.43 billion gallons of retail fuel sales (see Table 1).

Of the reporting 2,166 lowa retail locations, 2,045 (94.4\%) reported selling E10 fuel, 249 (11.5\%) reported selling E15 Registered, E15 Flex Fuel, and/or E20, 257 (11.9\%) reported selling E85, and 514 (23.7\%) reported selling one or more of the various blends of clear or dyed biodiesel. Biofuel sales by these locations are summarized below and in Table 1.

## Gasoline Fuel Sales

During 2016, the reported amount of E10 gasoline sold equaled 1,349.5 million gallons, E85 gasoline sold equaled 13.5 million gallons, E20 gasoline sold equaled 3.0 million gallons, and E15 gasoline sold equaled 5.5 million gallons, with $89.5 \%$ sold through registered pumps. Combined, the five ethanol blends represented $86.3 \%$ of total reported gasoline fuel sales during the year. Of the 2,129 locations that sold gasoline, 2,050 (96.3\%) sold one or more ethanol blend.

With just over 8 percent of locations failing to report their Retailers Fuel Gallons Annual Report to the Department for 2016, gallons from the Department's Monthly Fuel Tax Reports were used to estimate the amount of underreporting of gasoline sales. The gallons presented in the Monthly Fuel Tax Reports reflect taxable fuel shipped from terminals rather than gallons sold at retail locations. Because the Monthly Fuel Tax Reports reflect fuel shipments made during the prior month, taxable gallons reported in the monthly reports covering February 2016 through January 2017 were compared with gallons reported as sold by retailers completing the 2016 annual report. During this period, fuel taxes were paid on a total of $1,766.9$ million gallons of gasoline fuels. In comparison, the 91.8 percent of retail locations that filed annual reports indicated

1,590.1 million gallons of gasoline fuels were sold, including all ethanol blends and nonethanol gasoline, which equals 90.0 percent of taxable gallons, reported for 2016.

## Diesel Fuel Sales

During 2016, based on annual reports submitted to the Department, the amount of clear biodiesel sold equaled 344.9 million gallons, or 54.7 percent of total clear diesel fuel sales. Retailers reported selling 630.0 million of gallons of clear diesel fuel. In comparison, the number of taxable (clear) gallons of diesel fuel shipped during 2016 as reported on the Monthly Fuel Tax Reports equaled 713.5 million. Therefore, retailers completing annual reports for 2016 accounted for 88.3 percent of diesel fuel on which fuel taxes were paid.

Annual reports for 2016 indicated 211.7 million gallons of dyed (non-taxed) diesel fuel sales were sold, including 35.0 million biodiesel gallons (16.5\%). Dyed diesel gallons are not captured in the Monthly Fuel Tax Reports.

Based on the annual reports, 1,410 retail locations sold clear diesel fuel and 471 of these locations sold clear biodiesel fuel during 2016. In addition, 355 retail locations sold dyed diesel fuel and 129 of these locations sold dyed biodiesel fuel during 2016.

Total diesel gallons reported were 841.6 million gallons and total biodiesel gallons were 379.8 million gallons; therefore, biodiesel blended gallons accounted for 45.1 percent of diesel gallons sold by reporting retailers.

Table 1. Iowa Gasoline, Diesel, and Biofuel Sales for Calendar Year 2016

| Fuel Type Gasoline (Non-Ethanol) | Locations $1,748$ | $\begin{gathered} \text { Gallons Sold } \\ 218,582,285 \end{gathered}$ | Pure Petroleum/Diesel 218,582,285 | Pure Biofuel |
| :---: | :---: | :---: | :---: | :---: |
| Ethanol |  |  |  |  |
| E10 | 2,045 | 1,349,450,366 | 1,214,505,329 | 134,945,037 |
| E15 Registered | 124 | 4,951,912 | 4,209,125 | 742,787 |
| E15 Flex | 36 | 582,203 | 494,873 | 87,330 |
| E20 | 89 | 3,031,908 | 2,425,526 | 606,382 |
| E85 | 257 | 13,471,861 | 2,829,091 | 10,642,770 |
| Total Ethanol | 2,050 | 1,371,488,250 | 1,224,463,944 | 147,024,306 |
| Total Gasoline and Ethanol | 2,129 | 1,590,070,535 | 1,443,046,229 | 147,024,306 |
| Ethanol Share | 96.3\% | 86.3\% |  | 9.2\% |
| Clear Diesel (Non-Biodiesel) | 1,168 | 285,060,665 | 285,060,665 | 0 |
| Clear Biodiesel |  |  |  |  |
| Clear B1-B4 | 90 | 9,491,062 | 9,112,369 | 378,693 |
| Clear B5-B10 | 383 | 95,230,140 | 87,992,649 | 7,237,491 |
| Clear B11-B19 | 233 | 203,079,356 | 174,242,087 | 28,837,269 |
| Clear B20-B49 | 158 | 37,064,676 | 29,651,741 | 7,412,935 |
| Clear B50-B100 | 9 | 28,215 | 14,108 | 14,108 |
| Subtotal Clear Biodiesel | 471 | 344,893,449 | 301,012,954 | 43,880,495 |
| Total Clear Diesel | 1,410 | 629,954,114 | 586,073,619 | 43,880,495 |
| Clear Biodiesel Share | 28.7\% | 54.7\% |  | 7.0\% |
| Dyed Diesel (Non-Biodiesel) | 313 | 176,701,857 | 176,701,857 | 0 |
| Dyed Biodiesel |  |  |  |  |
| Dyed D1-D4 | 30 | 2,148,567 | 2,062,839 | 85,728 |
| Dyed D5-D10 | 104 | 31,470,394 | 29,896,874 | 1,573,520 |
| Dyed D11-D19 | 16 | 468,334 | 401,831 | 66,503 |
| Dyed D20-D49 | 16 | 795,018 | 636,014 | 159,004 |
| Dyed D50-D100 | 17 | 73,406 | 36,703 | 36,703 |
| Subtotal Dyed Biodiesel | 129 | 34,955,719 | 33,034,261 | 1,921,458 |
| Total Dyed Diesel | 355 | 211,657,576 | 209,736,118 | 1,921,458 |
| Dyed Biodiesel Share | 29.2\% | 16.5\% |  | 0.9\% |
| Total Biodiesel | 514 | 379,849,168 | 334,047,215 | 45,801,953 |
| Total Diesel and Biodiesel | 1,444 | 841,611,690 | 795,809,737 | 45,801,953 |
| Biodiesel Share | 35.6\% | 45.1\% |  | 5.4\% |
| Total Fuel | 2,166 | 2,431,682,225 | 2,238,855,967 | 192,826,258 |
| Pure Biofuel Share of Total Gasoline and Diesel Sales |  |  |  | 7.9\% |
| Biofuel Distribution Percentage |  |  |  | 12.1\% |

Source: 2016 Retailers Fuel Gallons Annual Reports
Revised October 2017

## Biofuel Distribution Percentage

The primary purpose of this report is to provide the information needed to determine the State's progress toward replacing 25 percent of petroleum-based motor fuels with biofuels by the year 2020. Table 1 provides estimates of the breakdown between petroleum or diesel and pure biofuel for each fuel type.

Based on blend details provided by a small number of biofuel retailers in 2015 the following blend assumptions were used to measure progress to meeting the goal of 25 percent biofuels:

- E10 blend gasoline fuel gallons were multiplied by 0.10
- E15 Registered blend gasoline fuel gallons were multiplied by 0.15
- E15 Flex blend gasoline fuel gallons were multiplied by 0.15
- E20 blend gasoline fuel gallons were multiplied by 0.20
- E85 blend gasoline fuel gallons were multiplied by 0.79
- B1-B4 blend diesel fuel gallons were multiplied by 0.0399
- B5-B10 blend diesel fuel gallons were multiplied by 0.076
- B11-B19 blend diesel fuel gallons were multiplied by 0.142
- B20-B49 blend diesel fuel gallons were multiplied by 0.20
- B50-B100 blend gallons were multiplied by 0.50
- D1-D4 blend diesel fuel gallons were multiplied by 0.0399
- D5-D10 blend diesel fuel gallons were multiplied by 0.05
- D11-D19 blend diesel fuel gallons were multiplied by 0.142
- D20-D49 blend diesel fuel gallons were multiplied by 0.20
- D50-D100 blend gallons were multiplied by 0.50

These calculations indicate that during 2016 pure ethanol comprised 9.2 percent of the volume of total gasoline and ethanol fuel sales. The aggregate ethanol gallonage, which is the number of pure ethanol gallons sold by retailers during 2016, was 147.0 million gallons. Pure biodiesel comprised 5.6 percent of diesel and biodiesel sales. The aggregate biodiesel gallonage, which is the number of pure biodiesel gallons sold by retailers during 2016, was 45.8 million gallons. Together, pure ethanol and pure biodiesel comprised 7.9 percent of all fuel sales reported by retail locations. However, the formula specified in Iowa Code 452.31(8) for the biofuel distribution percentage used to determine progress toward meeting the 25 percent biofuels goal does not include diesel fuel in its denominator. The formula is:

Biofuel Distribution Percentage $=$ (Pure Ethanol Gallons + Pure Biodiesel Gallons) / Total Gasoline Gallons

Using this formula, during 2016 biofuels accounted for 12.1 percent of lowa retail motor fuel sales. This is an increase from the 11.6 percent calculated for 2015 (see Appendix).

Figure 1 presents the biofuel distribution percentage calculated for the 2007 through the 2016 calendar year. Between 2010 and 2013, the State percentage increased 0.5 percentage points each year solely as a result of higher biodiesel usage. The 0.7 percentage point jump in 2014 reflected a change in the octane level of gasoline piped
into lowa, which occurred in late 2013, that resulted in higher ethanol sales during the following calendar year. The 0.5 percentage point jump to 12.1 percent in calendar year 2016 reflects growth in both clear biodiesel and ethanol gasoline sales.

Figure 1: Statewide Biofuel Distribution Percentage, 2007-2016


Source: Retail Fuel Gallons Annual Reports, 2007-2016
Revised October 2017
Although the 25 percent goal was for the state as a whole, it is instructive to consider that same measure at the retailer and county level. Figure 2 illustrates the breakdown of retail locations by biofuel distribution percentage calculated using the sales reported by each retail location for which annual reports were filed in 2016 or 2015. The data includes only the retail locations that reported gasoline or ethanol sales in the respective calendar year, excluding those with only diesel sales reported. However, as noted above, the calculation of the biofuel distribution percentage includes any pure biodiesel reported at those locations.

The share of stations reporting a biofuel distribution percentage equal to or greater than 25 percent grew from 3 percent in 2015 to 4 percent in 2016. The percent of retailers reporting from 0 percent to 7.99 percent declined from 19 percent in 2015 to 16 percent in 2016. The percent of stations reporting from 8 percent to 9.99 percent grew from 51 percent in 2015 to 52 percent in 2016. The share with 10 percent to 11.99 percent increased from 17 to 18 percent in 2016. The other two categories were unchanged at 5 percent.

Figure 2: Breakdown of Retail Locations by Reported Biofuel Distribution Percentage


Source: 2015 Retail Fuel Gallons Annual Report Revised October 2017


Source: 2016 Retail Fuel Gallons Annual Report Revised October 2017

To further illustrate the variation in sales of biofuel among lowa retailers, Figure 3 maps the biofuel distribution percentage calculated by county. These percentages are based on total sales reported by the retailers within each county who remitted the 2016 annual gallons report. Three counties (Fremont, Guthrie, and Poweshiek) exceeded the 25 percent goal, nine counties had pure biofuel sales comprising between 15.0 percent and 24.99 percent of total gasoline sales. Ten counties fell into the 12.0 percent to 14.99 percent category. Eight counties fell into the 0.0 to 8.99 percent category, thirty-five counties fell in the 9.0 percent to 9.99 percent category, and thirty-four fell into the 10.0 percent to 11.99 percent category. Table 3 provides the total gallons of non-ethanol gasoline, ethanol, clear and dyed non-biodiesel diesel, and clear and dyed biodiesel gallons for all counties with more than five retailers reporting sales to the Department.

Figure 3. Biofuel Distribution Percentage by County for 2016


Source: 2016 Retail Fuel Gallons Annual Report

Table 2. Calendar Year 2016 Total Gallons by County

| County | Number of Retailers | Gasoline Sales | Ethanol Sales | Clear and Dyed Diesel Sales | Clear and Dyed Biodiesel | Biofuel Distribution |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ADAIR | 11 | 1,539,644 | 7,734,739 | 3,674,613 | 478,950 | 10.46\% |
| ALLAMAKEE | 19 | 1,382,114 | 6,092,862 | 5,269,089 | 647,068 | 8.97\% |
| APPANOOSE | 14 | 463,893 | 4,814,400 | 2,330,873 | 473,958 | 9.88\% |
| AUDUBON | 6 | 202,186 | 2,280,469 | 1,811,040 | 634,023 | 11.09\% |
| BENTON | 22 | 1,236,679 | 8,786,703 | 6,608,616 | 110,807 | 9.58\% |
| BLACK HAWK | 64 | 9,060,944 | 46,271,506 | 7,152,729 | 15,331,809 | 12.26\% |
| BOONE | 12 | 1,342,145 | 9,958,148 | 3,180,374 | 376,125 | 9.24\% |
| BREMER | 17 | 2,114,712 | 10,423,151 | 2,594,216 | 887,075 | 9.18\% |
| BUCHANAN | 16 | 1,710,098 | 8,873,820 | 13,412,979 | 693,975 | 8.72\% |
| BUENA VISTA | 22 | 1,221,431 | 9,870,579 | 5,255,641 | 579,977 | 10.47\% |
| BUTLER | 13 | 956,835 | 5,858,925 | 1,256,941 | 138,869 | 9.18\% |
| CALHOUN | 16 | 401,481 | 4,690,197 | 4,239,739 | 343,760 | 11.36\% |
| CARROLL | 25 | 1,654,381 | 10,984,365 | 10,135,985 | 470,759 | 10.07\% |
| CASS | 14 | 868,395 | 7,189,201 | 4,018,846 | 139,484 | 9.45\% |
| CEDAR | 18 | 1,602,067 | 9,087,086 | 4,046,705 | 11,480,989 | 23.77\% |
| CERRO GORDO | 34 | 5,235,046 | 29,679,367 | 4,807,094 | 16,519,353 | 15.38\% |
| CHEROKEE | 13 | 671,202 | 5,231,699 | 1,502,262 | 712,237 | 11.37\% |
| CHICKASAW | 12 | 1,397,673 | 5,979,407 | 4,828,174 | 3,368,082 | 13.46\% |
| CLARKE | 10 | 1,472,947 | 6,667,529 | 3,800,535 | 7,352,984 | 20.86\% |
| CLAY | 24 | 1,266,357 | 7,034,539 | 3,727,454 | 433,586 | 9.95\% |
| CLAYTON | 25 | 1,581,114 | 7,292,421 | 1,483,029 | 489,933 | 9.09\% |
| CLINTON | 24 | 2,128,811 | 19,677,151 | 8,410,350 | 2,168,761 | 10.68\% |
| CRAWFORD | 11 | 748,996 | 5,083,907 | 1,774,160 | 638,839 | 9.87\% |
| DALLAS | 37 | 6,679,298 | 37,092,867 | 9,004,841 | 4,349,358 | 10.16\% |
| DAVIS | 7 | 324,980 | 2,270,609 | 1,162,786 | 718,049 | 10.85\% |
| DECATUR | 6 | 358,989 | 2,410,992 | 322,210 | 232,634 | 9.99\% |
| DELAWARE | 13 | 1,014,744 | 6,497,660 | 1,986,620 | 262,067 | 9.56\% |
| DES MOINES | 21 | 3,133,770 | 14,181,875 | 2,027,388 | 27,716 | 8.37\% |
| DICKINSON | 22 | 1,793,327 | 7,717,353 | 1,460,668 | 25,285 | 8.65\% |
| DUBUQUE | 63 | 13,663,854 | 85,755,064 | 15,205,863 | 20,265,147 | 10.35\% |
| EMMET | 8 | 492,679 | 3,525,775 | 1,127,420 | 1,016,957 | 12.21\% |
| FAYETTE | 20 | 1,845,535 | 7,022,970 | 14,785,996 | 185,886 | 8.10\% |
| FLOYD | 15 | 1,235,580 | 6,784,642 | 3,875,719 | 1,606,578 | 10.69\% |
| FRANKLIN | 11 | 476,813 | 3,580,764 | 3,030,668 | 202,938 | 10.11\% |
| FREMONT | 8 | 373,687 | 4,656,500 | 1,098,401 | 11,276,770 | 40.67\% |
| GREENE | 11 | 320,205 | 4,414,116 | 1,688,185 | 128,092 | 9.60\% |
| GRUNDY | 14 | 798,672 | 6,621,546 | 5,542,769 | 1,720,284 | 10.84\% |
| GUTHRIE | 13 | 602,738 | 5,130,010 | 1,340,136 | 8,298,995 | 29.76\% |
| HAMILTON | 20 | 1,076,294 | 8,109,532 | 4,881,357 | 2,677,371 | 13.38\% |
| HANCOCK | 11 | 540,086 | 2,837,554 | 3,686,616 | 123,744 | 8.65\% |
| HARDIN | 22 | 816,053 | 7,721,660 | 6,640,374 | 52,967 | 9.12\% |
| HARRISON | 19 | 876,192 | 8,074,712 | 4,843,421 | 878,214 | 10.02\% |
| HENRY | 16 | 1,137,288 | 17,753,407 | 925,977 | 10,156,299 | 16.67\% |
| HOWARD | 11 | 652,857 | 3,915,069 | 2,594,627 | 967,603 | 11.49\% |
| HUMBOLDT | 15 | 766,055 | 4,280,690 | 5,108,836 | 344,164 | 9.86\% |
| IDA | 12 | 400,159 | 3,350,486 | 2,510,967 | 0 | 10.59\% |
| IOWA | 90 | 5,781,755 | 30,832,709 | 19,431,252 | 10,748,098 | 12.54\% |
| JACKSON | 14 | 1,132,828 | 6,979,356 | 4,199,171 | 550,577 | 9.93\% |
| JASPER | 32 | 2,109,667 | 16,619,520 | 4,888,252 | 13,253,219 | 18.74\% |

Table 2. Calendar Year 2016 Total Gallons by County (continued)

| County | Number of Retailers | Gasoline Sales | Ethanol Sales | Clear and Dyed Diesel Sales | Clear and Dyed Biodiesel | Biofuel Distribution |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| JEFFERSON | 16 | 952,717 | 5,371,277 | 1,703,327 | 1,119,784 | 11.94\% |
| JOHNSON | 58 | 8,272,148 | 45,701,494 | 3,094,752 | 6,476,225 | 10.57\% |
| JONES | 11 | 1,145,664 | 7,205,546 | 1,553,435 | 1,280,013 | 9.24\% |
| KEOKUK | 9 | 499,023 | 3,959,770 | 1,683,848 | 725,746 | 11.90\% |
| KOSSUTH | 16 | 924,355 | 6,562,333 | 8,633,964 | 354,680 | 9.91\% |
| LEE | 21 | 2,077,852 | 12,490,398 | 1,597,497 | 1,619,112 | 9.44\% |
| LINN | 90 | 14,613,519 | 85,822,617 | 18,560,086 | 5,996,964 | 10.09\% |
| LOUISA | 9 | 561,418 | 4,605,290 | 1,169,043 | 254,678 | 9.95\% |
| LUCAS | 8 | 408,462 | 2,662,970 | 311,869 | 2,048,483 | 14.57\% |
| LYON | 12 | 942,449 | 5,748,507 | 1,898,103 | 990,308 | 10.61\% |
| MADISON | 10 | 906,381 | 7,258,538 | 6,634,634 | 1,122,143 | 10.92\% |
| MAHASKA | 15 | 756,986 | 9,110,945 | 2,296,337 | 1,627,614 | 10.76\% |
| MARION | 22 | 1,741,381 | 13,258,954 | 6,044,014 | 396,801 | 10.36\% |
| MARSHALL | 25 | 2,658,499 | 14,691,059 | 4,329,669 | 1,149,207 | 8.99\% |
| MILLS | 10 | 695,349 | 5,003,670 | 2,410,842 | 148,010 | 9.19\% |
| MITCHELL | 10 | 627,772 | 3,390,887 | 671,091 | 170,109 | 10.72\% |
| MONONA | 12 | 852,980 | 5,329,177 | 1,549,274 | 2,245,388 | 15.04\% |
| MONTGOMERY | 16 | 1,404,914 | 5,106,459 | 3,249,788 | 529,767 | 9.77\% |
| MUSCATINE | 19 | 2,405,183 | 12,891,582 | 1,857,756 | 300,652 | 9.83\% |
| O'BRIEN | 19 | 849,490 | 5,508,349 | 2,292,102 | 263,998 | 9.27\% |
| OSCEOLA | 8 | 232,318 | 2,357,126 | 2,653,192 | 19,163 | 10.14\% |
| OTHER | 10 | 583,445 | 4,360,541 | 619,185 | 71,899 | 9.23\% |
| PAGE | 7 | 566,751 | 4,940,807 | 517,497 | 73,811 | 9.07\% |
| PALO ALTO | 10 | 439,559 | 4,022,822 | 3,051,720 | 130,239 | 9.96\% |
| PLYMOUTH | 18 | 2,583,928 | 10,104,033 | 16,788,142 | 1,265,514 | 9.00\% |
| POCAHONTAS | 10 | 421,328 | 3,484,561 | 13,712,337 | 0 | 9.05\% |
| POLK | 189 | 35,778,729 | 195,062,462 | 36,224,573 | 44,150,831 | 12.02\% |
| POTTAWATTAMI | 58 | 8,020,959 | 52,506,283 | 12,497,683 | 35,741,534 | 17.33\% |
| POWESHIEK | 18 | 1,506,130 | 12,393,839 | 6,029,642 | 15,808,593 | 26.11\% |
| RINGGOLD | 7 | 169,920 | 1,419,019 | 371,453 | 543,110 | 13.94\% |
| SAC | 16 | 598,323 | 5,146,805 | 1,274,939 | 669,327 | 12.47\% |
| SCOTT | 81 | 5,763,983 | 73,050,772 | 10,779,876 | 58,475,128 | 19.25\% |
| SHELBY | 13 | 522,926 | 4,543,151 | 3,707,386 | 182,080 | 9.89\% |
| SIOUX | 34 | 3,177,752 | 12,645,987 | 15,523,883 | 1,417,358 | 9.36\% |
| STORY | 43 | 5,263,777 | 35,466,153 | 2,734,209 | 3,149,732 | 10.40\% |
| TAMA | 16 | 676,197 | 5,763,753 | 3,230,102 | 16,017 | 9.05\% |
| TAYLOR | 6 | 211,867 | 1,803,114 | 289,082 | 522,841 | 10.47\% |
| UNION | 10 | 504,893 | 4,494,664 | 803,679 | 755,407 | 10.80\% |
| VAN BUREN | 8 | 288,246 | 2,249,833 | 769,902 | 284,935 | 9.72\% |
| WAPELLO | 29 | 2,063,474 | 14,381,080 | 2,316,461 | 3,354,751 | 11.93\% |
| WARREN | 29 | 2,873,918 | 21,957,087 | 1,789,958 | 1,722,403 | 10.27\% |
| WASHINTON | 21 | 1,479,783 | 9,769,155 | 2,585,990 | 8,155,025 | 18.01\% |
| WAYNE | 9 | 460,021 | 2,225,063 | 1,323,951 | 619,894 | 10.04\% |
| WEBSTER | 34 | 1,668,432 | 15,688,045 | 3,090,555 | 625,979 | 9.95\% |
| WINNEBAGO | 15 | 580,027 | 4,142,445 | 2,627,373 | 370,812 | 10.85\% |
| WINNESHIEK | 15 | 1,460,562 | 7,565,494 | 2,083,066 | 528,362 | 9.51\% |
| WOODBURY | 44 | 7,563,056 | 40,652,284 | 11,009,038 | 17,283,779 | 13.43\% |
| WORTH | 10 | 442,846 | 4,920,045 | 1,124,681 | 468,387 | 10.25\% |
| WRIGHT | 17 | 719,337 | 4,992,396 | 1,999,572 | 82,160 | 9.15\% |
| Total | 2,166 | 218,582,285 | 1,371,488,250 | 461,762,522 | 379,849,168 | 12.13\% |

Source: 2016 Retail Fuel Gallons Annual Report
Revised October 2017
Note: OTHER Includes Adams and Monroe counties as Monroe County had less than five retailers reporting.

Appendix
Iowa Gasoline, Diesel, and Biofuel Sales for Calendar Year 2015

| Fuel Type | Locations | Gallons Sold | Pure Petroleum/Diesel | Pure Biofuel |
| :---: | :---: | :---: | :---: | :---: |
| Gasoline (Non-Ethanol) | 1,805 | 220,774,126 | 220,774,126 | 0 |
| Ethanol |  |  |  |  |
| E10 | 2,101 | 1,325,199,217 | 1,192,679,295 | 132,519,922 |
| E15 Registered | 56 | 1,715,732 | 1,458,372 | 257,360 |
| E15 Flex | 34 | 604,804 | 514,083 | 90,721 |
| E20 | 71 | 1,924,849 | 1,539,879 | 384,970 |
| E85 | 236 | 13,784,909 | 2,894,831 | 10,890,078 |
| Total Ethanol | 2,111 | 1,343,229,511 | 1,199,086,461 | 144,143,050 |
| Total Gasoline and Ethanol | 2,216 | 1,564,003,637 | 1,419,860,587 | 144,143,050 |
| Ethanol Share | 95.3\% | 85.9\% |  | 9.2\% |
| Clear Diesel (Non-Biodiesel) | 1,336 | 325,893,867 | 325,893,867 | 0 |
| Clear Biodiesel |  |  |  |  |
| Clear B1-B4 | 68 | 14,713,480 | 14,275,018 | 438,462 |
| Clear B5-B10 | 363 | 121,340,295 | 112,846,474 | 8,493,821 |
| Clear B11-B19 | 164 | 152,751,355 | 130,037,229 | 22,714,126 |
| Clear B20-B49 | 31 | 20,020,434 | 15,902,231 | 4,118,203 |
| Clear B50-B100 | 9 | 29,211 | 14,606 | 14,606 |
| Subtotal Clear Biodiesel | 410 | 308,854,775 | 273,075,557 | 35,779,218 |
| Total Clear Diesel | 1,453 | 634,748,642 | 598,969,424 | 35,779,218 |
| Clear Biodiesel Share | 23.5\% | 48.7\% |  | 5.6\% |
| Dyed Diesel (Non-Biodiesel) | 358 | 161,203,964 | 161,203,964 | 0 |
| Dyed Biodiesel |  |  |  |  |
| Dyed D1-D4 | 25 | 7,338,581 | 7,045,772 | 292,809 |
| Dyed D5-D10 | 102 | 25,367,458 | 24,099,085 | 1,268,373 |
| Dyed D11-D19 | 7 | 101,093 | 86,060 | 15,033 |
| Dyed D20-D49 | 14 | 589,764 | 468,450 | 121,314 |
| Dyed D50-D100 | 12 | 122,492 | 61,246 | 61,246 |
| Subtotal Dyed Biodiesel | 119 | 33,519,388 | 31,760,613 | 1,758,775 |
| Total Dyed Diesel | 377 | 194,723,352 | 192,964,577 | 1,758,775 |
| Dyed Biodiesel Share | 24.9\% | 17.2\% |  | 0.9\% |
| Total Biodiesel | 436 | 342,374,163 | 304,836,170 | 37,537,993 |
| Total Diesel and Biodiesel | 1,479 | 829,471,994 | 791,934,001 | 37,537,993 |
| Biodiesel Share | 29.5\% | 41.3\% |  | 4.5\% |
| Total Fuel | 2,250 | 2,393,475,631 | 2,211,794,588 | 181,681,043 |
| Pure Biofuel Share of Total Gasoline and Diesel Sales |  |  |  | 7.6\% |
| Biofuel Distribution Percentage |  |  |  | 11.6\% |

Source: 2015 Retailers Fuel Gallons Annual Reports
Revised October 2017

