

STATE OF IOWA  
2006

ANNUAL REPORT

of the

SUPERINTENDENT  
OF BANKING

of the

STATE OF IOWA

for the year ending

JUNE 30, 2006

To the Honorable  
Thomas J. Vilsack  
Governor

Published by  
THE STATE OF IOWA  
Des Moines



THOMAS J. VILSACK  
GOVERNOR  
SALLY J. PEDERSON  
LT. GOVERNOR

THOMAS B. GRONSTAL  
SUPERINTENDENT

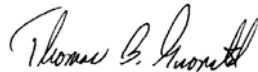
October 30, 2006

TO THE HONORABLE  
THOMAS J. VILSACK  
GOVERNOR OF IOWA

Dear Governor Vilsack:

It is my pleasure to submit to you the 2006 State of Iowa Annual Report of the Superintendent of Banking for the fiscal year ending June 30, 2006.

Respectfully submitted,



Thomas B. Gronstal  
Superintendent of Banking

**STATE OF IOWA  
DEPARTMENT OF COMMERCE  
DIVISION OF BANKING  
Office of the Superintendent**

**Statement of Policy**

In support of the humanitarian principles embodied within the Constitution of the United States of America, as well as state and federal legislation designed to eliminate discrimination in the work place, the Iowa Department of Commerce, Division of Banking, is firmly committed to the administration of policies and programs in a manner which assures equal opportunity to all of its employees, applicants, and program beneficiaries; to provide equal opportunity for training and advancement of employees; to provide programs and facilities which are accessible to persons with disability; and to administer its programs in a manner free of discrimination on the basis of race, color, creed, religion, gender, disability, national origin, or age.

To facilitate equity and maximize the use of available human resources, all policies, practices, and procedures of the Division of Banking are designed to ensure that recruitment, hiring selection, promotions, transfers, compensation, benefits, and training will be administered in a fair and nondiscriminatory manner.

This Division's ongoing commitment to employment equality shall be implemented and monitored by an EEO Officer designate who in turn shall report directly to the Superintendent of Banking regarding the degree of success in maintaining Affirmative Action goals. Not unlike other organizational goals, performance in Affirmative Action shall also be measured and included among performance reviews of this Division's staff.

Moreover, as a public agency, the Iowa Department of Commerce, Division of Banking recognizes its responsibility to serve as a model to the private sector in the formulation of its commitment against discriminatory employment practices and as matter of public record has addressed itself to the implementation of a program designed to achieve the utilization of human skills and resources based solely upon merit and fitness with no relevance attached to race, religion, color, sex, national origin, age, or disability.

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Private Banks .....	0

\*Includes main offices

### **STATE BANKING COUNCIL**

Thomas B. Gronstal, Chairman

Name	Location	Term
Timothy J. Brown	Storm Lake	May 1, 2006, to April 30, 2010
Philip J. Dorweiler	West Des Moines	May 1, 2005, to April 30, 2007
Jean Heiden	Denison	May 1, 2005, to April 30, 2008
M. Kathleen Nellor	Burlington	May 1, 2005, to April 30, 2009
George D. Scully	Waterloo	May 1, 2005, to April 30, 2008
Suzanne Summerwill	Iowa City	May 1, 2005, to April 30, 2009

### **STATE BANKING OFFICIALS, EXAMINERS, AND EMPLOYEES**

Thomas B. Gronstal, Superintendent  
Vaughn M. Noring, Bank Bureau Chief  
Rodney E. Reed, Finance Bureau Chief  
Shari L. Fett, Comptroller  
Shauna R. Shields, Assistant Attorney General  
Brandon C. Hart, Bank Analyst  
David D. Lundahl, Bank Analyst  
Janet L. O'Brien, Bank Analyst  
Michael R. Stamper, Bank Analyst  
Stuart W. McKee, Assistant Finance Bureau Chief  
Benjamin T. Hare, Systems Analyst  
David Huang, Information Systems Manager  
Mary T. Pawletzki, Systems Analyst  
Richard J. Vicker, Systems Analyst  
Donna J. Adreon, Administrative Secretary  
Christy A. Bills, Secretary II  
Kathleen R. Johnson, Administrative Assistant II  
Maureen L. Patterson, Accounting Technician

**BANK BUREAU****REGIONAL MANAGER**

Bruns, Paul A. ....	West Branch
Garrels, Gregory E. ....	Fort Madison
Teig, Sandra L. ....	Sioux City
Timlin, Paul L. ....	Cedar Rapids
Van De Walle, Kirk D. ....	Mason City

**SENIOR EXAMINER**

Anderson, Mark P. ....	North Liberty
Bartenhagen, Stephen F. ....	Elgin
Hughes, Bradley E. ....	Cedar Falls
Lattner, John W. ....	Ames
Lehmann, Jerrod A. ....	Carroll
Luetz, Cathi L. ....	Nora Springs
Marshall, Gregory D. ....	Coralville
McBeth, Andrew L. ....	Des Moines
McDermott, Todd H. ....	Walnut
Morrissey, Daniel J. ....	Bettendorf
Simmens, Robert E. ....	Cedar Falls
Wichman, Timothy M. ....	Clear Lake
Wonder, Ronald L. ....	Carroll

**BANK EXAMINER**

Angus, Meladee A. ....	Ames
Barber, Kathleen R. ....	Kanawha
Bergman, Gary A. ....	Bettendorf
Bergmann, Tracy L. ....	Lisbon
Bloemendaal, Brett C. ....	North Liberty
Brandenburg, Daniel T. ....	Le Mars
Chamberlain, Gretchen L. ....	Marion
Crail, Tracy M. ....	Eagle Grove
Erickson, William D. ....	Mount Pleasant
Fette, Sue A. ....	Fairbank
Goerd, Jane G. ....	Mason City
Heller, Matthew M. ....	Carroll
Jensen, Jennifer H. ....	Carroll
Kelly, Kristine M. ....	Atlantic
Lamb, Stephen C. ....	Atlantic
Leigh, David M. ....	Marion
Olson, Brian L. ....	Grinnell
Pasbrig, Jill R. ....	Homestead
Peters, Paula A. ....	Cedar Rapids
Robert, Amanda J. ....	Hiawatha
Rodgers, Devin M. ....	Carroll



Roland, Roger K. ....	Ames
Saunders, Scott R. ....	North Liberty
Thomas, Kyle J. ....	Iowa City
Tiffany, Dennis F. ....	Jefferson
Toay, David W. ....	Spencer
Wiederin, Julie A. ....	Carroll

#### FINANCE BUREAU

Christensen, Craig D. ....	West Des Moines
Jacobi, Michelle R. ....	Atkins
Johnson, Randy L. ....	Clive

#### INSTITUTIONS UNDER THE SUPERVISION OF THIS DIVISION

Iowa Chartered Banks .....	342
Industrial Loan Licensees .....	120
Regulated Loan Licensees .....	380
Money Order Licensees .....	34
Debt Management Licensees .....	27
Delayed Deposit Service Licensees .....	247
Mortgage Bankers .....	473
Mortgage Brokers .....	328
Registrants .....	23
Trust Companies .....	1

**APPLICATIONS TO ORGANIZE A STATE BANK**

<b>Proposed Location</b>	<b>Bank</b>	<b>Application Received</b>	<b>Decision and Date</b>	<b>Effective Date</b>
Coralville (1)	Corridor State Bank	10-28-05	Approved 01-09-06	02-22-06
West Des Moines (2)	VisionBank	06-08-06	Pending	

## APPLICATIONS FOR VOLUNTARY DISSOLUTIONS, MERGERS, AND CONVERSIONS

### VOLUNTARY DISSOLUTIONS

Location	Bank	Application Received	Decision and Date	Effective Date
None				

### MERGERS

Location	Name	Application Received	Decision and Date	Effective Date
Mount Pleasant (3)	Farmers and Merchants Bank and Trust	03-16-05	Approved 04-25-05	08-05-05
Wilton (4)	Wilton Savings Bank	10-03-05	Approved 11-22-05	01-01-06
Burlington (5)	MidWestOne Bank	10-07-05	Approved 12-01-05	01-01-06
Ottumwa (5)	Central Valley Bank	10-07-05	Approved 12-01-05	01-01-06
Pella (5)	Pella State Bank	10-07-05	Approved 12-01-05	01-01-06
Randolph (6)	Randolph State Bank	11-03-05	Withdrawn 04-26-06	
Jasper, MN (7)	Jasper State Bank	11-14-05	Approved 01-19-06	03-10-06
Monona (8)	Union State Bank	12-30-05	Approved 02-14-06	03-31-06
Postville (8)	Postville State Bank	12-30-05	Approved 02-14-06	03-31-06
Sheldon (9)	Security State Bank	02-14-06	Approved 04-24-06	04-24-06
Waukee (10)	Waukee State Bank	06-13-06	Pending	

**CONVERSIONS FROM STATE CHARTER**

<b>Location</b>	<b>Bank</b>	<b>Application Received</b>	<b>Decision and Date</b>	<b>Effective Date</b>
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None

**CONVERSIONS TO STATE CHARTER**

<b>Location</b>	<b>Bank</b>	<b>Application Received</b>	<b>Decision and Date</b>	<b>Effective Date</b>
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None

## RELOCATION AND BANK OFFICE APPLICATIONS

### RELOCATION OF PRINCIPAL PLACE OF BUSINESS

<b>Bank and Location</b>	<b>Proposed Location</b>	<b>Application Received</b>	<b>Decision and Date</b>	<b>Effective Date</b>
Peoples Savings Bank Charles City (11)	Elma	07-28-05	Approved 09-27-05	11-07-05
Two Rivers Bank and Trust Johnston (12)	West Des Moines	11-02-05	Approved 11-18-05	12-19-05
Security State Bank Paullina (13)	Sutherland	02-20-06	Approved 04-24-06	04-24-06

**BANK OFFICES**

<b>Bank and Location</b>	<b>Proposed Location</b>	<b>Application Received</b>	<b>Decision and Date</b>	<b>Effective Date</b>
Iowa State Bank Des Moines	Urbandale	02-05-04	Approved 02-25-04	03-15-06
Security State Bank Waverly	Springville	09-29-04	Approved 10-25-04	09-06-05
Iowa State Bank Wapello	Burlington	12-20-04	Approved 02-17-05	Pending
American Trust & Savings Bank Dubuque	West Des Moines	01-24-05	Approved 02-16-05	08-01-05
Union State Bank Winterset (14)	West Des Moines	03-09-05	Approved 04-15-05	Withdrawn 04-15-06
Peoples Trust & Savings Bank Adel	Clive	03-14-05	Approved 03-23-05	Pending
Farmers & Merchants Bank & Trust Burlington (3)	Mount Pleasant	03-16-05	Approved 04-25-05	08-05-05
Treynor State Bank Treynor	Council Bluffs	03-28-05	Approved 05-17-05	11-15-05
Premier Bank Dubuque	Dubuque	04-14-05	Approved 04-27-05	02-06-06
Templeton Savings Bank Templeton (15)	Manning	04-27-05	Approved 06-10-05	08-26-05
BankIowa Cedar Rapids	Independence	05-04-05	Approved 06-01-05	06-30-06
Peoples Bank Rock Valley	Sheldon	05-19-05	Approved 06-21-05	10-05-05
Dubuque Bank and Trust Company Dubuque	Dubuque	05-27-05	Approved 08-23-05	08-29-05
Community Bank of Boone Boone	Grimes	06-09-05	Approved 07-07-05	10-03-05
State Bank of Lawler New Hampton	Fredericksburg	06-28-05	Approved 08-01-05	12-15-05

<b>Bank and Location</b>	<b>Proposed Location</b>	<b>Application Received</b>	<b>Decision and Date</b>	<b>Effective Date</b>
Cresco Union Savings Bank Cresco (11)	Charles City	07-20-05	Approved 08-10-05	11-07-05
Davis County Savings Bank Bloomfield	Milton	07-25-05	Approved 08-22-05	02-06-06
Carroll County State Bank Carroll	Coon Rapids	08-02-05	Approved 09-13-05	09-15-05
Pinnacle Bank Marshalltown	Waukee	08-11-05	Approved 09-16-05	04-03-06
Polk County Bank Johnston	Urbandale	08-15-05	Approved 08-31-05	Pending
Community Savings Bank Edgewood	Dyersville	08-24-05	Approved 09-22-05	04-03-06
First Bank West Des Moines	West Des Moines	09-06-05	Approved 10-04-05	Pending
Guaranty Bank and Trust Company Cedar Rapids	Cedar Rapids Fairfax	09-14-05	Approved 10-12-05	Pending
Farmers State Bank Northwood (16)	Saint Ansgar	09-19-05	Approved 11-01-05	12-02-05
Farmers State Bank Algona	West Bend	09-22-05	Approved 10-17-05	06-05-06
Community Bank Muscatine (4)	Wilton	10-03-05	Approved 11-22-05	01-01-06
Security State Bank New Hampton	Charles City	10-05-05	Approved 10-31-05	Pending
	Burlington (2) Fairfield (2) Fort Madison Ottumwa Pella (2)			
MidWestOne Bank & Trust Oskaloosa (5)	Sigourney Wapello	10-07-05	Approved 12-01-05	01-01-06
Two Rivers Bank and Trust Johnston (12)	Johnston	11-02-05	Approved 11-18-05	12-19-05
The Bank of Talmage Talmage, NE (6)	Essex Randolph	11-03-05	Withdrawn 04-26-06	

<b>Bank and Location</b>	<b>Proposed Location</b>	<b>Application Received</b>	<b>Decision and Date</b>	<b>Effective Date</b>
First State Bank Ida Grove	Mapleton	11-14-05	Approved 12-07-05	04-03-06
Peoples Bank Rock Valley	Jasper, MN	11-14-05	Approved 01-19-06	03-11-06
Shelby County State Bank (The) Harlan	Earling (17) Harlan (18)	11-28-05	Approved 01-03-06	01-25-06 01-27-06
MidWestOne Bank & Trust Oskaloosa	Davenport	12-05-05	Approved 12-29-05	01-23-06
Peoples State Bank Elkader (8)	Monona Postville	12-30-05	Approved 02-14-06	03-31-06
Citizens State Bank Waukon	Decorah	01-05-06	Approved 02-01-06	Pending
Farmers Savings Bank Wever	Burlington	01-06-06	Approved 02-02-06	Pending
Community Bank of Boone Boone	West Des Moines	01-11-06	Approved 02-22-06	02-27-06
Valley Bank & Trust Cherokee	Marcus	01-19-06	Approved 02-15-06	Pending
Linn County State Bank Coggon	Marion	01-27-06	Approved 04-03-06	Pending
Northwestern State Bank of Orange City Orange City (9)	Sheldon	02-14-06	Approved 04-24-06	04-24-06
Security State Bank Paullina (13)	Paullina	02-20-06	Approved 04-24-06	04-24-06
Hiawatha Bank and Trust Company Hiawatha	Cedar Rapids	03-20-06	Approved 04-14-06	Pending
Keokuk County State Bank Sigourney	Williamsburg	03-23-06	Approved 04-19-06	Pending
West Bank West Des Moines	West Des Moines	03-27-06	Approved 04-21-06	Pending
Central Bank Storm Lake	Sioux City	03-30-06	Approved 04-25-06	Pending



<b>Bank and Location</b>	<b>Proposed Location</b>	<b>Application Received</b>	<b>Decision and Date</b>	<b>Effective Date</b>
State Bank of Bussey Bussey	Oskaloosa	04-05-06	Approved 04-18-06	06-19-06
White State Bank South English	North English	04-21-06	Approved 05-16-06	Pending
Pilot Grove Savings Bank Pilot Grove	Fort Madison	05-08-06	Approved 06-13-06	Pending
Hills Bank and Trust Company Hills	Wellman	05-23-06	Pending	
Community State Bank Indianola	Newton	05-31-06	Approved 06-26-06	Pending
VisionBank West Des Moines (2)	Ankeny	06-08-06	Pending	
First American Bank Fort Dodge (10)	Waukee	06-13-06	Pending	
VisionBank West Des Moines (2)	Grimes	06-15-06	Pending	
Legacy Bank Altoona	Clive	06-15-06	Pending	
Central State Bank Muscatine	Wilton	06-19-06	Pending	
United Bank of Iowa Ida Grove (19)	Glidden Lohrville	06-26-06	Pending	

**RELOCATION OF BANK OFFICE OR PRINCIPAL PLACE OF BUSINESS  
IN SAME CITY OR MUNICIPAL CORPORATION**

<b>Bank and Location</b>	<b>Current Location</b>	<b>Proposed Location</b>	<b>Application Received</b>	<b>Decision And Date</b>	<b>Effective Date</b>
Pinnacle Bank Marshalltown	1610 South Center St. Marshalltown	2206 South Center St. Marshalltown	04-30-04	Approved 07-13-04	08-15-05
Davis County Savings Bank Bloomfield	102 South Main Moulton	112 North Main Moulton	10-06-04	Approved 11-01-04	07-11-05
Fortress Bank of Cresco Cresco	130 North Park Place Cresco	126 Second Ave., SE Cresco	11-01-04	Approved 11-23-04	01-16-06
Legacy Bank Altoona	100 Second Street, NE Bondurant	1201 Grand Street S Bondurant	11-04-04	Approved 12-02-04	10-10-05
Luana Savings Bank Luana	302 Main Street Luana	Edgewood Road Luana	12-27-04	Approved 01-25-05	Pending
Cedar Rapids Bank & Trust Co. Cedar Rapids	625 First Street, SE Cedar Rapids	500 First Avenue, NE Cedar Rapids	01-06-05	Approved 02-02-05	07-05-05
Cresco Union Savings Bank Cresco	601 Main Street Osage	1533 East Main Street Osage	01-31-05	Approved 02-10-05	03-06-06
United Bank and Trust Company Hampton	21 Fourth Street, NE Hampton	400 Central Avenue E Hampton	04-07-05	Approved 05-18-05	11-14-05
Keokuk Savings Bank and Trust Keokuk	3111 Main Street Keokuk	3450 Main Street Keokuk	08-15-05	Approved 08-19-05	09-20-05
Bank Iowa Red Oak	617 W. Sheridan Ave. Shenandoah	701 W. Sheridan Ave. Shenandoah	08-24-05	Approved 09-07-05	10-03-05
First Bank West Des Moines	1630 22 <sup>nd</sup> Street West Des Moines	5625 Mills Civic Pkwy West Des Moines	09-06-05	Approved 10-04-05	Pending
Bank Iowa Altoona	13375 University Ave. Clive	1150 Jordan Cr. Pkwy West Des Moines	12-02-05	Approved 12-16-05	02-01-06
New Vienna Savings Bank New Vienna	7274 Columbus Street New Vienna	7352 Columbus Street New Vienna	01-17-06	Approved 01-25-06	Pending
First American Bank Fort Dodge	1517 N. Ankeny Blvd. Ankeny	2010 N. Ankeny Blvd. Ankeny	02-27-06	Approved 03-09-06	05-01-06
Iowa Trust and Savings Bank Centerville	102 North William Moravia	23918 Highway J18 Moravia	03-03-06	Approved 03-06-06	Pending

<b>Bank and Location</b>	<b>Current Location</b>	<b>Proposed Location</b>	<b>Application Received</b>	<b>Decision And Date</b>	<b>Effective Date</b>
West Bank West Des Moines	2742 Hubbell Avenue Des Moines	2440 East Euclid Des Moines	04-19-06	Approved 04-25-06	Pending
First State Bank Britt	One Main Avenue S. Britt	183 Main Avenue N. Britt	04-20-06	Approved 05-04-06	Pending
State Bank of Waverly Waverly	1243 Fourth St., SW Waverly	1503 South St., SW Waverly	04-26-06	Approved 05-15-06	Pending
United Bank of Iowa Ida Grove	435 First Street South Charter Oak	12 Main Street Charter Oak	06-08-06	Approved 06-20-06	05-30-06
Titonka Savings Bank Titonka	102 North Clark St. Forest City	101 Highway 69 N. Forest City	06-12-06	Approved 06-23-06	Pending

**BANK NAME CHANGES**

<b>Bank Location</b>	<b>Previous Name</b>	<b>New Name</b>
Cresco	Cresco-Union Savings Bank	C US Bank
Elkader (8)	Peoples State Bank	Freedom Bank
Elkader	Freedom Bank	FreedomBank
Orange City (9)	Northwestern State Bank of Orange City	Northwestern Bank
Oskaloosa (5)	MidWest <i>One</i> Bank & Trust	MidWest <i>One</i> Bank
Sioux City	Morningside Bank & Trust	Pinnacle Bank Sioux City

**BANK CHARTERS RENEWED**

<b>Location</b>	<b>Name of Bank</b>
None	

**BANK CHARTERS TERMINATED**

<b>Location</b>	<b>Bank</b>	<b>Type of Action</b>	<b>Date Terminated</b>
Mount Pleasant (3)	Farmers and Merchants Bank and Trust	Merger	08-05-05
Burlington (5)	MidWest <i>One</i> Bank	Merger	01-01-06
Ottumwa (5)	Central Valley Bank	Merger	01-01-06
Pella (5)	Pella State Bank	Merger	01-01-06
Wilton (4)	Wilton Savings Bank	Merger	01-01-06
Monona (8)	Union State Bank	Merger	03-31-06
Postville (8)	Postville State Bank	Merger	03-31-06
Sheldon (9)	Security State Bank	Merger	04-24-06

**FOOTNOTES**

- (1) Application to organize a state-chartered bank in Coralville to be known as Corridor State Bank.
- (2) Application to organize a state-chartered bank in West Des Moines to be known as VisionBank. Application by VisionBank, West Des Moines, to establish a bank office at 2785 North Ankeny Boulevard, Ankeny. Application by VisionBank, West Des Moines, to establish a bank office at 925 Gateway Drive, Grimes.
- (3) Application to merge Farmers and Merchants Bank and Trust, Mount Pleasant, with and into Farmers & Merchants Bank & Trust, Burlington, as the resulting state bank. Application by Farmers & Merchants Bank & Trust, Burlington, to establish a bank office at 105 West Monroe Street, Mount Pleasant.
- (4) Application to merge Wilton Savings Bank, Wilton, with and into Community Bank, Muscatine, as the resulting state bank. Application by Community Bank, Muscatine, to establish a bank office at 210 West Fourth Street, Wilton.
- (5) Application to merge MidWestOne Bank, Burlington, Central Valley Bank, Ottumwa, and Pella State Bank, Pella, with and into MidWestOne Bank & Trust, Oskaloosa, as the resulting state bank. Application by MidWestOne Bank & Trust, Oskaloosa, to establish bank offices at 323 Jefferson Street and 3225 Division Street, Burlington; 2408 West Burlington and 58 East Burlington, Fairfield; 926 Avenue G, Fort Madison; 116 West Main, Ottumwa; 500 Oskaloosa Street and 700 Main Street, Suite 100, Pella; 112 North Main, Sigourney; and Highway 61 & Issett, Wapello. The name of the resulting bank will be changed to MidWestOne Bank.
- (6) Notice of intent to merge Randolph State Bank, Randolph, with and into The Bank of Talmage, Talmage, Nebraska, as the resulting state bank. Application by The Bank of Talmage, Talmage, Nebraska, to establish bank offices at 523 Iowa Avenue, Essex, and 104 Main Street, Randolph. The name of the resulting bank will be changed to Tri Valley Bank. The application was withdrawn April 26, 2006.
- (7) Application to merge Jasper State Bank, Jasper, Minnesota, with and into Peoples Bank, Rock Valley, as the resulting state bank.
- (8) Application to merge Union State Bank, Monona, and Postville State Bank, Postville, with and into Peoples State Bank, Elkader, as the resulting state bank. Application by Peoples State Bank, Elkader, to establish bank offices at 106 South Main Street, Monona, and 135 West Tilden, Postville. The name of the resulting bank will be changed to Freedom Bank.
- (9) Application to merge Security State Bank, Sheldon, with and into Northwestern State Bank of Orange City, Orange City, as the resulting state bank. Application by Northwestern State Bank of Orange City, Orange City, to establish a bank office at 934 Third Avenue, Sheldon.
- (10) Application to merge Waukee State Bank, Waukee, with and into First American Bank, Fort Dodge, as the resulting state bank. Application by First American State Bank, Fort Dodge, to establish a bank office at Warrior Lane and Highway 6, Waukee
- (11) Application by Peoples Savings Bank, Charles City, to relocate principal place of business to Elma. Application by Cresco Union Savings Bank, Cresco, to establish a bank office at 1407 South Grand Avenue, Charles City. Purchase and assumption of Peoples Savings Bank, Charles City, office.
- (12) Application by Two Rivers Bank and Trust, Johnston, to relocate principal place of business to West Des Moines. Application by Two Rivers Bank and Trust, Johnston, to establish a bank office at 5955 Merle Hay Road, Johnston.
- (13) Application by Security State Bank, Paullina, to relocate principal place of business to Sutherland. Application by Security State Bank, Paullina, to establish a bank office at 305 East Grand, Paullina.

- (14) Application by Union State Bank, Winterset, to establish a bank office at 6600 Westown Parkway, West Des Moines. It will be a limited purpose office (investment center and lending services only). Application withdrawn April 15, 2006.
- (15) Application by Templeton Savings Bank, Templeton, to establish a bank office at 223 Main Street, Manning. Purchase and assumption of American Interstate Bank, Elkhorn, Nebraska, office.
- (16) Application by Farmers Savings Bank, Northwood, to establish a bank office at 345 West Fourth Street, Saint Ansgar. Purchase and assumption of Valley Bank, Moline, Illinois, office.
- (17) Application by The Shelby County State Bank, Harlan, to establish a bank office at Little Flower Haven, 736 Highway 37, Earling. Office will be open approximately one hour per week.
- (18) Application by The Shelby County State Bank, Harlan, to establish a bank office at Elm Crest Retirement Community 2104 12<sup>th</sup> Street, Harlan. Office will be open approximately one hour per week.
- (19) Application by United Bank of Iowa, Ida Grove, to establish bank offices at 121 Idaho Street, Glidden, and Second and Main, Lohrville. Purchase and assumption of First Bank & Trust Co., Glidden.

# **FINANCIAL DATA**

**OPERATING STATEMENT  
FOR  
JANUARY 1, 2005, THROUGH DECEMBER 31, 2005**

<b>RECEIPTS</b>	<b>BANK BUREAU</b>	<b>FINANCE CO. BUREAU</b>	<b>TOTAL DIVISION</b>
Examination Fees	\$ 37,070.00	\$ 230,136.49	\$ 267,206.49
Administrative Fees	5,446,249.22	0.00	5,446,249.22
Investigation Fees	102,900.00	550.00	103,450.00
License Fees	0.00	568,087.50	568,087.50
Fines & Penalties	0.00	417.76	417.76
Other Receipts	2,466.94	0.00	2,466.94
<b>TOTAL RECEIPTS</b>	<u>\$ 5,588,686.16</u>	<u>\$ 799,191.75</u>	<u>\$ 6,387,877.91</u>
 <b>DISBURSEMENTS</b>			
Salaries:			
Board Per Diem	\$ 600.00	\$ 0.00	\$ 600.00
Office Personnel	937,076.21	226,613.72	1,163,689.93
Supervisors and Examiners	3,124,209.78	70,500.61	3,194,710.39
Subtotal	<u>\$ 4,061,885.99</u>	<u>\$ 297,114.33</u>	<u>\$ 4,359,000.32</u>
IPERS, FICA & Insurance	1,032,811.29	68,768.29	1,101,579.58
Subtotal	<u>\$ 5,094,697.28</u>	<u>\$ 365,882.62</u>	<u>\$ 5,460,579.90</u>
Travel and Training:			
Board Members	\$ 8.70	\$ 0.00	\$ 8.70
Office Personnel	37,860.26	5,409.78	43,270.04
Supervisors and Examiners	367,138.07	26,389.39	393,527.46
Subtotal	<u>\$ 405,007.03</u>	<u>\$ 31,799.17</u>	<u>\$ 436,806.20</u>
Other Disbursements:			
Administrative Services	\$ 0.00	\$ 0.00	\$ 0.00
Intra-State Transfers	31,602.65	7,722.45	39,325.10
Attorney General Reimbursement	103,147.46	39,255.85	142,403.31
Communications	66,506.16	6,420.22	72,926.38
Data Processing Purchases	58,424.09	1,639.76	60,063.85
Equipment Purchases	12,763.59	0.00	12,763.59
Office Supplies & Materials	93,486.07	3,438.40	96,924.47
Equipment & Building Rental	89,969.65	38,325.20	128,294.85
Equipment Repair & Maintenance	2,380.93	762.75	3,143.68
Printing	0.00	0.00	0.00
Official Newspaper Publications	307.68	830.13	1,137.81
Moving Charges	0.00	0.00	0.00
Outside Services	10,706.82	440.46	11,147.28
Refunds & Other	650.00	2,150.00	2,800.00
Subtotal	<u>\$ 469,945.10</u>	<u>\$ 100,985.22</u>	<u>\$ 570,930.32</u>
<b>TOTAL DISBURSEMENTS</b>	<u>\$ 5,969,649.41</u>	<u>\$ 498,667.01</u>	<u>\$ 6,468,316.42</u>
<b>GAIN OR LOSS</b>	<u>\$ (380,963.25 )</u>	<u>\$ 300,524.74</u>	<u>\$ (80,438.51)</u>



**OPERATING STATEMENT  
FOR  
FISCAL YEAR ENDED JUNE 30, 2006**

<b>RECEIPTS</b>	<b>BANK BUREAU</b>	<b>FINANCE CO. BUREAU</b>	<b>TOTAL DIVISION</b>
Examination Fees	\$ 35,640.00	\$ 264,783.03	\$ 300,423.03
Administrative Fees	5,832,395.22	0.00	5,832,395.22
Investigation Fees	106,600.00	650.00	107,250.00
License Fees	0.00	531,870.50	531,870.50
Fines & Penalties	0.00	0.00	0.00
Other Receipts	2,091.91	0.00	2,091.91
Carryover from FY2005	73,188.47	0.00	73,188.47
<b>TOTAL RECEIPTS</b>	<u><u>\$ 6,049,915.60</u></u>	<u><u>\$ 797,303.53</u></u>	<u><u>\$ 6,847,219.13</u></u>
 <b>DISBURSEMENTS</b>			
Salaries:			
Banking Board	\$ 550.00	\$ 0.00	\$ 550.00
Office Personnel	1,012,108.05	253,240.33	1,265,348.38
Supervisors & Examiners	3,176,693.77	89,088.89	3,265,782.66
Subtotal	<u>\$ 4,189,351.82</u>	<u>\$ 342,329.22</u>	<u>\$ 4,531,681.04</u>
IPERS, FICA & Insurance	1,086,099.17	78,333.38	1,164,432.55
Subtotal	<u>\$ 5,275,450.99</u>	<u>\$ 420,662.60</u>	<u>\$ 5,696,113.59</u>
Travel and Training:			
Board Members	\$ 98.60	\$ 0.00	\$ 98.60
Office Personnel	35,797.95	781.32	36,579.27
Supervisors & Examiners	478,635.02	17,359.65	495,994.67
Subtotal	<u>\$ 514,531.57</u>	<u>\$ 18,140.97</u>	<u>\$ 532,672.54</u>
Other Disbursements:			
Administrative Services	\$ 0.00	\$ 0.00	\$ 0.00
Intra-State Transfers	42,285.56	8,047.91	50,333.47
Attorney General Reimbursement	85,604.55	31,792.55	117,397.10
Communications	62,312.91	8,377.40	70,690.31
Data Processing Purchases	58,507.86	162.95	58,670.81
Equipment Purchases	6,982.94	1,203.00	8,185.94
Office Supplies & Materials	98,973.55	8,853.33	107,826.88
Equipment & Building Rental	90,686.15	37,443.20	128,129.35
Equipment Repair & Maintenance	2,822.38	243.40	3,065.78
Printing	0.00	0.00	0.00
Official Newspaper Publications	306.07	874.06	1,180.13
Moving Charges	0.00	0.00	0.00
Outside Services	8,343.05	14,369.94	22,712.99
Refunds & Reimbursements	150.00	14,990.35	15,140.35
Subtotal	<u>\$ 456,975.02</u>	<u>\$ 126,358.09</u>	<u>\$ 583,333.11</u>
<b>TOTAL DISBURSEMENTS</b>	<u><u>\$ 6,246,957.58</u></u>	<u><u>\$ 565,161.66</u></u>	<u><u>\$ 6,812,119.24</u></u>
<b>GAIN OR LOSS</b>	<u><u>\$ (197,041.98 )</u></u>	<u><u>\$ 232,141.87</u></u>	<u><u>\$ 35,099.89</u></u>

## ABSTRACT #255

STATE OF IOWA – DIVISION OF BANKING  
 Abstracts of Reports of Condition of 342 Iowa Chartered Banks as of  
 June 30, 2006, as Compared with 349 Iowa Chartered Banks as of June 30, 2005  
 (000s)

	June 30, 2006		June 30, 2005		June 30, 2006 compared with June 30, 2005	Percent of Change
		Percent		Percent		
<b>ASSETS</b>						
Cash & Due from Banks	\$ 1,113,705	2.84%	\$ 1,117,373	3.04%	\$ (3,668)	-0.33%
Federal Funds Sold	563,738	1.44%	459,413	1.25%	104,325	22.71%
Held-to-Maturity Securities	611,906	1.56%	784,637	2.13%	(172,731)	-22.01%
Available-for-Sale Securities	7,474,070	19.06%	7,814,272	21.25%	(340,202)	-4.35%
Loans & Direct Lease Financing	27,823,799	70.96%	25,147,766	68.38%	2,676,033	10.64%
Less: Loan Loss Valuation	(330,876)	-0.84%	(311,278)	-0.85%	(19,598)	6.30%
Fixed Assets	645,111	1.65%	595,037	1.62%	50,074	8.42%
Other Real Estate	39,578	0.10%	39,041	0.11%	537	1.38%
Intangible Assets	241,963	0.61%	228,236	0.62%	13,727	6.01%
Other Assets	1,027,812	2.62%	902,505	2.45%	125,307	13.88%
Total Assets	<u>\$ 39,210,806</u>	<u>100.00%</u>	<u>\$ 36,777,002</u>	<u>100.00%</u>	<u>\$ 2,433,804</u>	6.62%
<b>LIABILITIES</b>						
Transaction Deposits	\$ 6,890,429	17.57%	\$ 6,696,924	18.21%	\$ 193,505	2.89%
Non-transaction Deposits	<u>23,991,481</u>	<u>61.19%</u>	<u>22,169,756</u>	<u>60.28%</u>	<u>1,821,725</u>	8.22%
Total Deposits	\$ 30,881,910	78.76%	\$ 28,866,680	78.49%	\$ 2,015,230	6.98%
Federal Funds Purchased	1,280,770	3.27%	1,144,626	3.11%	136,144	11.89%
Mortgages Payable & Other Borrowings	2,953,299	7.53%	2,814,805	7.65%	138,494	4.92%
Subordinated Notes & Debentures	20,000	0.05%	20,000	0.06%	0	0.00%
All Other Liabilities	<u>268,194</u>	<u>0.68%</u>	<u>223,631</u>	<u>0.61%</u>	<u>44,563</u>	19.93%
Total Liabilities	\$ 35,404,173	90.29%	\$ 33,069,742	89.92%	2,334,431	7.06%
Minority Int in Consolidated Subs	0	0.00%	0	0.00%	0	0.00%
Total Equity Capital	<u>3,806,633</u>	<u>9.71%</u>	<u>3,707,260</u>	<u>10.08%</u>	<u>99,373</u>	2.68%
Total Liabilities & Equity Capital	<u>\$ 39,210,806</u>	<u>100.00%</u>	<u>\$ 36,777,002</u>	<u>100.00%</u>	<u>\$ 2,433,804</u>	6.62%
Tier 1 Leverage Ratio		9.59%		9.56%		

## ABSTRACT #255

STATE OF IOWA – DIVISION OF BANKING  
 Abstracts of Reports of Condition of 342 Iowa Chartered Banks as of  
 June 30, 2006, as Compared with 348 Iowa Chartered Banks as of December 31, 2005  
 (000s)

	June 30, 2006		December 31, 2005		June 30, 2006 compared with Dec. 31, 2005	Percent of Change
		Percent		Percent		
<b>ASSETS</b>						
Cash & Due from Banks	\$ 1,113,705	2.84%	\$ 1,264,463	3.31%	\$ (150,758)	-11.92%
Federal Funds Sold	563,738	1.44%	704,644	1.84%	(140,906)	-20.00%
Held-to-Maturity Securities	611,906	1.56%	719,228	1.88%	(107,322)	-14.92%
Available-for-Sale Securities	7,474,070	19.06%	7,640,714	19.98%	(166,644)	-2.18%
Loans & Direct Lease Financing	27,823,799	70.96%	26,355,053	68.91%	1,468,746	5.57%
Less: Loan Loss Valuation	(330,876)	-0.84%	(317,048)	-0.83%	(13,828)	4.36%
Fixed Assets	645,111	1.65%	626,853	1.64%	18,258	2.91%
Other Real Estate	39,578	0.10%	41,519	0.11%	(1,941)	-4.67%
Intangible Assets	241,963	0.61%	236,599	0.62%	5,364	2.27%
Other Assets	1,027,812	2.62%	971,726	2.54%	56,086	5.77%
Total Assets	<u>\$ 39,210,806</u>	<u>100.00%</u>	<u>\$ 38,243,751</u>	<u>100.00%</u>	<u>\$ 967,055</u>	2.53%
<b>LIABILITIES</b>						
Transaction Deposits	\$ 6,890,429	17.57%	\$ 7,543,884	19.73%	\$ (653,455)	-8.66%
Non-transaction Deposits	<u>23,991,481</u>	<u>61.19%</u>	<u>22,856,017</u>	<u>59.76%</u>	<u>1,135,464</u>	4.97%
Total Deposits	\$ 30,881,910	78.76%	\$ 30,399,901	79.49%	\$ 482,009	1.59%
Federal Funds Purchased	1,280,770	3.27%	1,074,155	2.81%	206,615	19.24%
Mortgages Payable & Other Borrowings	2,953,299	7.53%	2,770,048	7.24%	183,251	6.62%
Subordinated Notes & Debentures	20,000	0.05%	20,000	0.05%	0	0.00%
All Other Liabilities	<u>268,194</u>	<u>0.68%</u>	<u>250,801</u>	<u>0.66%</u>	<u>17,393</u>	6.93%
Total Liabilities	\$ 35,404,173	90.29%	\$ 34,514,905	90.25%	\$ 889,268	2.58%
Minority Int in Consolidated Subs	0	0.00%	0	0.00%	0	0.00%
Total Equity Capital	<u>3,806,633</u>	<u>9.71%</u>	<u>3,728,846</u>	<u>9.75%</u>	<u>77,787</u>	2.09%
Total Liabilities & Equity Capital	<u>\$ 39,210,806</u>	<u>100.00%</u>	<u>\$ 38,243,751</u>	<u>100.00%</u>	<u>\$ 967,055</u>	2.53%
Tier 1 Leverage Ratio		9.59%		9.49%		

**EARNINGS, EXPENSES AND DIVIDENDS OF IOWA CHARTERED BANKS**  
**FOR CALENDAR YEARS 2003 – 2005**  
(Amounts Expressed in Thousands of Dollars)

<b>Item Description</b>	<b>2005</b>	<b>2004</b>	<b>2003</b>
<b>INTEREST INCOME</b>			
Interest on Loans and Leases	\$ 1,652,000	\$ 1,432,000	\$ 1,407,000
Interest on Securities	326,000	330,000	327,000
Other Interest Income	34,000	20,000	24,000
Total Interest Income	\$ 2,012,000	\$ 1,782,000	\$ 1,758,000
<b>INTEREST EXPENSE</b>			
Interest on Deposits	597,000	456,000	515,000
Expense of Fed Funds	29,000	12,000	9,000
Interest on Borrowed Money	119,000	102,000	101,000
Interest on Notes & Debentures	1,000	1,000	0
Total Interest Expense	\$ 746,000	\$ 571,000	\$ 625,000
Net Interest Income	1,266,000	1,211,000	1,133,000
Provision for Loan Losses	47,000	51,000	54,000
Non-interest Income	278,000	267,000	260,000
Securities Gains or (Losses)	(3,000)	5,000	12,000
<b>NON-INTEREST EXPENSE</b>			
Salaries & Related	539,000	510,000	479,000
Net Occupancy Expense	132,000	125,000	117,000
Other Non-interest Expense	263,000	250,000	235,000
Total Non-interest Expense	\$ 934,000	\$ 885,000	\$ 831,000
Income Before Taxes and Extra Items	560,000	547,000	520,000
Income Taxes	105,000	102,000	100,000
Income Before Extraordinary Items	455,000	445,000	420,000
Extraordinary Items	0	0	0
Applicable Income Tax-Extra Items	0	0	0
Net Income (Loss)	\$ 455,000	\$ 445,000	\$ 420,000
Dividends	\$ 283,000	\$ 245,000	\$ 253,000
Year-end Equity Capital Funds	\$ 3,728,846	\$ 3,595,301	\$ 3,393,781

**ANNUAL REPORT  
OF THE SUPERINTENDENT OF BANKING  
DEPARTMENT OF COMMERCE  
DIVISION OF BANKING**

**Annual Report of the Loan Licensees**

Consolidated report for the year ending December 31, 2005, by entities authorized to make consumer loans at interest rates exceeding that permitted to be charged by depository institutions. Those entities include 345 licensees engaged in the business of making consumer loans pursuant to Iowa Code Chapter 536; 121 licensees engaged in the business of making consumer loans pursuant to Iowa Code Chapter 536A; and 237 delayed deposit services businesses licensed pursuant to Iowa Code Chapter 533D.

During calendar year 2005, the Superintendent of Banking issued 84 regulated loan licenses, 8 industrial loan licenses, and 70 delayed deposit services licenses. Compared to calendar year-end 2004, the number of regulated loan licenses increased 14, industrial loan licenses increased 11, and delayed deposit services licenses increased 30.

## BALANCE SHEET

ASSETS		LIABILITIES	
Cash:		Borrowings:	
a) In banks	\$ 52,900,827	a) Short term	\$ 1,293,563,524
b) Compensating balance	15,000	b) Long term	94,265,079
Short term investments	627,031	Reserves:	
Loan receivable:		a) Dealer reserve	250,869
a) Gross receivable	1,396,694,039	b) License & taxes	344,245
b) Less unearned	<u>(75,306,936)</u>	c) Other reserves	<u>3,271,345</u> 3,866,459
c) Net receivable	1,321,387,103	Dividends payable	122,556
d) Less reserve bad debt	<u>(40,176,883)</u>	Other liabilities	42,384,845
e) Adjusted net receivable	1,281,210,220	Total liabilities	<u>\$ 1,434,202,463</u>
Total liquid and earning assets	<u>\$ 1,334,753,078</u>	Net worth	2,427,798
Inter-company loans	8,542,940	Capital stock:	
Investments in affiliates	131,740,823	a) Preferred	21,159,650
Other investments	3,550,618	b) Common	6,842,203
Furniture, fixtures, equipment and vehicles (less depreciation)	6,361,102	c) Less treasury stock	<u>(377,414)</u> 27,624,439
Building and land (less depreciation)	2,282,217	Paid-in surplus	224,632,594
Repossessed property	2,284,071	Retained earnings	38,693,656
Prepaid expenses & deferred charges	3,146,870	Stockholders' equity	<u>\$ 293,378,487</u>
Other assets	<u>234,919,231</u>	Total liabilities, net worth, and Stockholders' equity	<u>\$ 1,727,580,950</u>
Total assets	<u>\$ 1,727,580,950</u>		

## DETAIL OF LOANS RECEIVABLE

	INDUSTRIAL	REGULATED	RETAIL	DELAYED DEPOSIT	OTHER	TOTAL
Gross receivable	\$ 626,138,133	\$ 135,940,358	\$ 130,855,569	\$ 19,856,185	\$ 483,903,794	\$ 1,396,694,039
Less unearned	<u>(35,699,918)</u>	<u>(3,132,332)</u>	<u>(4,126,678)</u>	<u>(0)</u>	<u>(32,348,008)</u>	<u>(75,306,936)</u>
Net receivable	\$ 590,438,215	\$ 132,808,026	\$ 126,728,891	\$ 19,856,185	\$ 451,555,786	\$ 1,321,387,103
Less reserve for bad debt	<u>(16,476,504)</u>	<u>(8,480,541)</u>	<u>(5,108,775)</u>	<u>(516,342)</u>	<u>(9,594,721)</u>	<u>(40,176,883)</u>
Net receivable	<u>\$ 573,961,711</u>	<u>\$ 124,327,485</u>	<u>\$ 121,620,116</u>	<u>\$ 19,339,843</u>	<u>\$ 441,961,065</u>	<u>\$ 1,281,210,220</u>

## INCOME

	<u>INDUSTRIAL LOAN</u>	<u>REGULATED LOAN</u>	<u>RETAIL</u>	<u>DELAYED DEPOSIT</u>	<u>OTHER</u>	<u>TOTAL</u>
Charges collected and/or earned	\$ 64,835,100	\$ 35,603,661	\$ 18,650,270	\$ 43,568,187	\$ 44,055,039	\$ 206,712,257
Late & deferment charges	1,176,197	374,436	290,810	98,912	262,087	2,202,442
Other loan fees	692,294	682,111	185,610	0	655,557	2,215,572
Credit insurance income	129,034	214,126	23,731	0	(26,794)	340,097
Other income	3,570,039	561,550	34,797	2,124,823	202,583,263	208,874,472
Total operating income	<u>\$ 70,402,664</u>	<u>\$ 37,435,884</u>	<u>\$ 19,185,218</u>	<u>\$ 45,791,922</u>	<u>\$ 247,529,152</u>	<u>\$ 420,344,840</u>

## EXPENSES

Advertising	\$ 1,510,100	\$ 1,131,293	\$ 1,072,226	\$ 1,762,121	\$ 1,995,219	\$ 7,470,959
Auditing	95,854	38,005	4,040	115,773	43,422	297,094
Bad debt:						
a) Charge off	11,448,634	3,786,329	4,954,394	7,824,702	2,940,071	30,954,130
b) Deduct collections on charge off	(863,153)	(875,058)	(807,956)	(2,585,697)	(513,249)	(5,645,113)
c) Additions to reserve for bad debt	4,343,381	9,114,233	2,996,831	1,269,721	5,689,705	23,413,871
Depreciation and amortization	594,636	160,616	197,789	710,302	494,279	2,157,622
Insurance and fidelity bonds	132,731	167,341	69,330	255,493	93,435	718,330
Legal fees and disbursements	274,382	95,733	270,534	271,089	470,895	1,382,633
Postage, printing, stationery & supplies	2,802,907	832,997	2,620,936	1,289,589	5,025,210	12,571,639
Rent, janitorial services & utilities	1,030,795	1,050,751	663,459	4,669,143	1,252,782	8,666,930
Salaries of officers, owners & partners	867,921	886,028	138,662	1,045,247	191,361	3,129,219
Salaries of all other employees	11,255,607	5,723,866	9,954,889	12,268,562	18,225,314	57,428,238
Taxes (other than income)	261,869	545,650	127,779	580,522	313,789	1,829,609
License fees	510,338	91,079	492,413	160,284	938,882	2,192,996
Telephone & telegraph	387,881	224,279	314,298	829,863	562,552	2,318,873
Travel, auto expense & allowance	855,278	224,110	653,598	757,580	1,244,949	3,735,515
Supervision & administration	20,073,068	4,063,314	18,498,710	3,186,243	32,216,209	78,037,544
Other expenses	29,047,274	6,820,582	23,986,374	6,146,112	47,614,276	113,614,618
Interest paid on borrowed funds	23,763,011	14,095,742	10,327,491	736,814	31,355,220	80,278,278
Total expenses before income taxes	<u>108,392,514</u>	<u>48,176,890</u>	<u>76,535,797</u>	<u>41,293,463</u>	<u>150,154,321</u>	<u>424,552,985</u>
Income before income taxes	\$ (37,989,850)	\$ (10,741,006)	\$ (57,350,579)	\$ 4,498,459	\$ 97,374,831	\$ (4,208,145)
State income taxes	1,215,088	32,396	49,056	31,945	51,389	1,379,874
Federal income taxes	(13,627,197)	(3,474,167)	(19,877,199)	72,486	33,567,609	(3,338,468)
Total expenses	<u>\$ 95,980,405</u>	<u>\$ 44,735,119</u>	<u>\$ 56,707,654</u>	<u>\$ 41,397,894</u>	<u>\$ 183,773,319</u>	<u>\$ 422,594,391</u>
NET EARNINGS	<u>\$ (25,577,741)</u>	<u>\$ (7,299,235)</u>	<u>\$ (37,522,436)</u>	<u>\$ 4,394,028</u>	<u>\$ 63,755,833</u>	<u>\$ (2,249,551)</u>

### LOAN BUSINESS PROFIT PERCENTAGES

	<u>INDUSTRIAL</u>	<u>REGULATED</u>	<u>RETAIL</u>	<u>DELAYED DEPOSIT</u>
<b>Rate of Return:</b>				
Average net receivable outstanding	\$ 566,983,679	\$ 122,453,321	\$ 108,987,186	\$ 13,029,117
Net income	\$ (25,577,741)	\$ (7,299,235)	\$ (37,522,436)	\$ 4,394,028
Rate of return	(4.51%)	(5.96%)	(34.42%)	33.72%
<b>Analysis of charges on loans:</b>				
Charges collected and/or earned	\$ 64,835,100	\$ 35,603,661	\$ 18,650,270	\$ 43,568,187
Average monthly rate collected	0.95%	2.42%	1.43%	27.87%
<b>Analysis of expense per account:</b>				
Average number of accounts outstanding	45,916	33,419	28,841	42,739
Total expenses	\$ 95,980,405	\$ 44,735,119	\$ 56,707,654	\$ 41,397,894
Average monthly expense per account	\$174.20	\$111.55	\$163.85	\$80.72
<b>Delinquency Summary:</b>				
60 – 90 days past due	\$ 13,454,471	\$ 1,167,442	\$ 1,969,588	\$ 654,244
90 – 119 days past due	\$ 4,732,608	\$ 917,877	\$ 1,088,179	\$ 981,251
120 days or more past due	\$ 25,047,266	\$ 2,508,319	\$ 928,647	Included above
Total contractual past due accounts	\$ 43,234,345	\$ 4,593,638	\$ 3,986,414	\$ 1,635,495
Delinquency as a percent of gross outstanding	6.90%	3.38%	3.05%	8.24%

### ANALYSIS OF BUSINESS ACTIVITY

	<u>INDUSTRIAL</u>		<u>REGULATED</u>		<u>RETAIL</u>		<u>DELAYED DEPOSIT</u>	
	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT
Loans outstanding at beginning of year	46,154	\$ 562,332,079	30,341	\$ 114,262,798	31,970	\$ 105,198,256	42,758	\$ 12,962,564
Loans made during year	43,006	381,751,418	45,790	145,707,170	N/A	N/A	1,002,406	297,108,275
Loan balances purchased during year	5	104,193	5	11,860	32,225	122,474,988	5108	1,730,638
Total	89,167	\$ 944,187,690	76,136	\$ 259,981,828	64,195	\$ 227,673,244	1,050,272	\$ 311,801,477
Loan balances charged off during year	1910	\$ 13,175,327	6,365	\$ 10,282,733	1,059	\$ 7,310,036	16,965	\$ 5,006,676
Loan balances sold during year	20	493,603	3	10,750	2	9,435	6,838	2,351,536
Loans outstanding at year end	49,552	589,553,896	37,627	131,556,487	30,799	131,295,936	54,683	16,127,182
Total	51,482	\$ 603,223,826	43,995	\$ 141,849,970	31,860	\$ 138,615,407	78,486	\$ 23,485,394
Collection of principal during the year	37,685	\$ 340,964,864	32,141	\$ 118,131,858	32,335	\$ 89,057,837	971,786	\$ 288,316,083



**LOAN BUSINESS — LEGAL ACTION**

	<b>INDUSTRIAL</b>		<b>REGULATED</b>		<b>RETAIL</b>		<b>DELAYED DEPOSIT</b>	
	<b>NUMBER</b>	<b>AMOUNT</b>	<b>NUMBER</b>	<b>AMOUNT</b>	<b>NUMBER</b>	<b>AMOUNT</b>	<b>NUMBER</b>	<b>AMOUNT</b>
Suits for recovery:								
a) Suits instituted during period	225	\$ 1,393,014	384	\$ 1,153,461	78	\$ 325,323	2,484	\$ 743,742
b) Suits settled before jmnt during period	17	\$ 88,222	38	\$ 132,316	13	\$ 75,780	531	\$ 135,886
c) Real estate foreclosure	295	\$ 19,618,060	46	\$ 973,101	N/A	N/A	N/A	N/A
Possession of chattels obtained by licensee:								
a) Household goods	2	\$ 5,117	1	\$ 1,437	4	\$ 9,634	N/A	N/A
b) Automobiles	62	\$ 555,858	1,215	\$ 1,671,386	557	\$ 7,591,223	N/A	N/A
c) Other chattels and property	2	\$ 5,388	2	\$ 23,555	N/A	N/A	N/A	N/A
d) Real estate	147	\$ 10,246,952	15	\$ 882,919	N/A	N/A	N/A	N/A
Sales of chattels by licensee:								
a) Number		63		1,166		474		N/A
b) Amount due	\$	389,463	\$	1,981,870	\$	6,113,690		N/A
c) Amount collected	\$	194,940	\$	860,664	\$	2,831,027		N/A
Sales of real estate by licensee:								
a) Number		144		2		N/A		N/A
b) Amount due	\$	8,762,547	\$	79,001		N/A		N/A
c) Amount collected	\$	8,716,271	\$	56,500		N/A		N/A

**SUPPLEMENT INSURANCE REPORT****INDUSTRIAL LOAN**

1. Loans made during the year:	
a) Number	43,008
b) Amount (Gross loan amount)	\$ 381,751,418

	<b>CREDIT LIFE INSURANCE</b>	<b>CREDIT HEALTH &amp; ACCIDENT</b>	<b>OTHER INSURANCE</b>
2. Insured loans made during the year:			
a) Number	6,369	5,631	3,102
b) Amount (Gross loan amount)	\$ 71,976,932	\$ 55,082,707	\$ 20,711,048
3. Premiums	\$ 808,726	\$ 1,046,796	\$ 496,138
4. Claims paid	\$ 523,781	\$ 583,941	\$ 36,439
5. Net income from all credit insurance	\$ 1,092,498		

**REGULATED LOAN**

1. Loans made during the year:	
a) Number	45,790
b) Amount (Gross loan amount)	\$ 145,707,170

	<b>CREDIT LIFE INSURANCE</b>	<b>CREDIT HEALTH &amp; ACCIDENT</b>	<b>OTHER INSURANCE</b>
2. Insured loans made during the year:			
a) Number	12,773	11,639	13,089
b) Amount (Gross loan amount)	\$ 81,772,060	\$ 80,340,511	\$ 79,616,624
3. Premiums	\$ 817,453	\$ 1,388,030	\$ 1,337,534
4. Claims paid	\$ 277,227	\$ 638,547	\$ 343,921
5. Net income from all credit insurance	\$ 251,953		