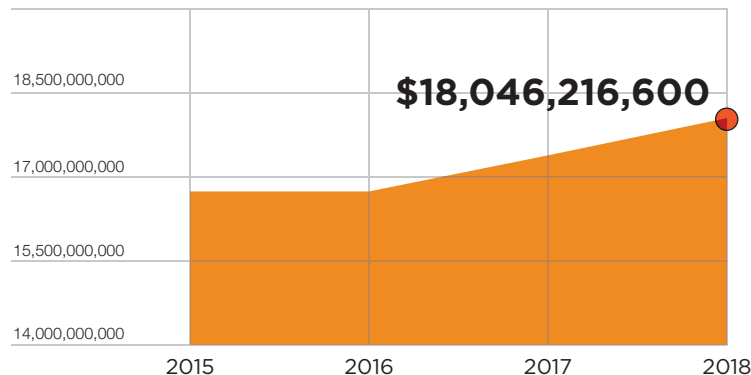


2018 TRADE STATISTICS



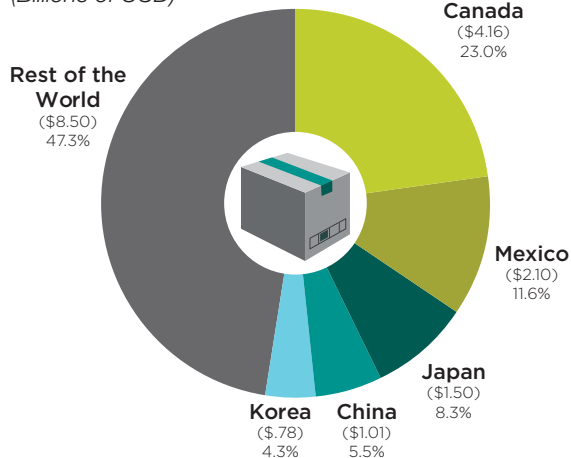
IOWA EXPORT PERFORMANCE



Source: WISERTrade, 2018*

IOWA EXPORT MARKETS

(Billions of USD)



Source: WISERTrade, 2018*

IOWA EXPORT FACTS

- First in the nation in pork (\$2 billion), corn (\$1.58 billion), feed grain exports (\$1.22 billion), second in soybean exports (\$3.05 billion) and Fourth in Beef (\$437 million).
Source: U.S. Department of Agriculture, 2017
- Second in the nation for overall value of agricultural exports.
Source: U.S. Department of Agriculture, 2017
- In 2018, Iowa exported over \$18 billion in manufactured goods and value-added agricultural products to 185 countries.
Source: WISERTrade, 2018*
- A total of 3,221 companies exported from Iowa locations in 2015. Of those, 2,672 (83 percent) were small and medium-sized enterprises (SME) with fewer than 500 employees.
Source: U.S. Department of Commerce, International Trade Administration
- In 2018, the top five importers of Iowa manufactured goods and value-added agricultural products were from Canada, Mexico, Japan, China and Korea.
Source: WISERTrade, 2018*
- Iowa exported pork products to 33 countries in 2018.
Source: WISERTrade, 2018*

TOP IOWA EXPORT PRODUCT CATEGORIES

Per HS Category - Billions of USD



Machinery
\$2.46



Oil Seeds
\$2.39



Cereals
\$2.26



**Vehicles /
Not Railway**
\$1.77



**Food Waste;
Animal Feed**
\$1.53

Source: WISERTrade, 2018*

*Includes agriculture adjusted data (2018 ag data is projected)

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