2015 IOWA INDUSTRY PROFILE

PROFESSIONAL, SCIENTIFIC, & TECHNICAL SERVICES

IOWA WORKFORCE DEVELOPMENT

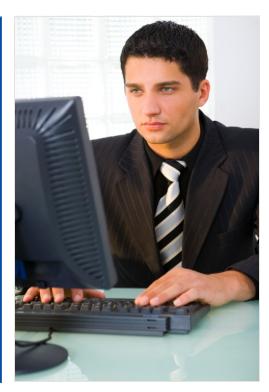


Executive Summary

In 2014, the **professional, scientific and technical services** sector comprised 3.2 percent of all employment (both public and private sector) in Iowa. Employment in this sector had an average annual wage of \$60,549 for 2014, which was 42.3 percent higher than the statewide average of \$42,536 for all employment. However, when compared to other states in this region, only South Dakota has a lower average annual wage of \$52,747.

Employment in the **professional, scientific and technical services** sector contracted a bit in 2009 and 2010 due to the recession but has expanded rapidly since then, bounding past its 2008 pre-recession high as early as 2011. Since 2008, the sector added 5,685 jobs, growing by 13.2 percent.

The sector is pretty balanced between the genders, but women hold a small majority of the jobs, accounting for 51.7 percent of employment in the sector.



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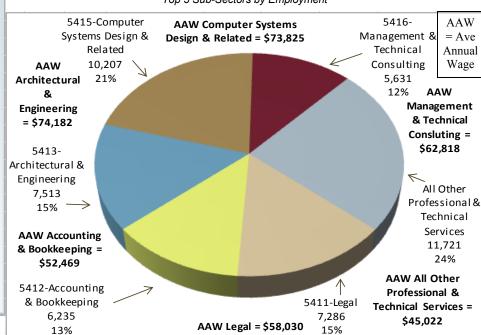
PROFESSIONAL, SCIENTIFIC , & TECHNICAL SERVICES IOWA INDUSTRY PROFILE

What is Professional, Scientific, & Technical Services?

This sector comprises firms that specialize in performing professional, scientific and technical activities for others. These activities require a high degree of expertise and training. The firms in this sector specialize according to expertise and provide services to clients in a variety of industries and, in some cases, to households.

Activities performed include: legal advice, accounting, bookkeeping & payroll services, architectural, engineering & specialized services, computer, consulting, research, advertising, photographic, translation, veterinary and other professional, scientific and technical services.

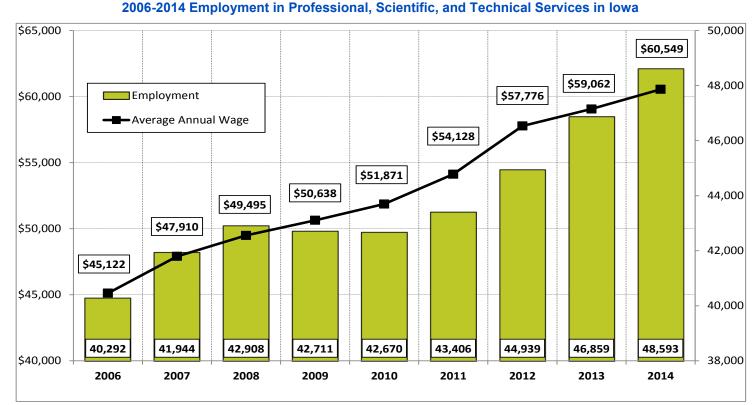
Source: www.census.gov/naics



2014 Industry Breakout by Employment in Iowa

Professional, Scientific, & Technical Services NAICS Industry Coding Top 5 Sub-Sectors by Employment

Source: Quarterly Census of Employment and Wages (QCEW), Bureau of Labor Statistics



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Examples of Major Professional, Scientific, & Technical Services Employers

Name of Company	Sub-Sector/Industry
ACT, Inc.	Management and Technical Consulting
ADP	Accounting & Payroll Services
IBM Data Center	Computer System Design
ISU Veterinary Medicine	Veterinary Services
ITA Group Inc	Management, Scientific, & Technical Consulting
Lifeline Services	Other Professional, Scientific, & Technical Services
LNS Metro Group	Management, Scientific, & Technical Consulting
Staples Promotional Products	Advertising & Public Relations
Telligen Health Management Sys.	Management, Scientific, & Technical Consulting
UPS Customer Center	Advertising & Public Relations

Employers

In 2014, the **professional, scientific and technical services** sector had 8,834 locations in Iowa, employing 48,593 people. This sector is dominated by small establishments, averaging just 5.5 employees per location.

The largest single sub-sector, computer design services, accounted for 21.0 percent of total employment and architectural & engineering is the second largest subsector, with 15.5 percent of sector employment.

This industry tends to be well paid, but wages vary significantly by the type of professional service.

Source: Infogroup USA

2014 Covered Employment in Professional, Scientific, & Technical Services by County

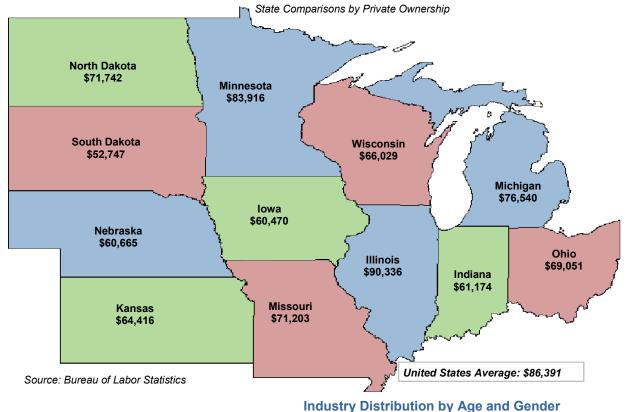
\$37,423 to \$47,596 Less than \$37,422 Average Annual Wage: Sector Statewide: \$47,597 to \$60,788 Greater than \$60,789 Employment - 48.593 Lyon 132 \$81,988 Osceola Average Annual Wage -Dickinson 176 \$45,617 Emmet Vinnebago Worth Howard Mitchell 102 \$49.638 108 \$43,795 24 \$34,927 \$60,549 63 \$29,844 inneshie \$22,754 51 \$39,169 Kossuth 213 \$46,169 Allamakee 268 \$53,436 Sioux 457 \$48,395 70 \$33,830 O'Brien 159 Clay 176 \$55,486 Palo Alto 41 Hancock erro Gordo Floyd Chickasaw \$36,910 100 \$35,529 48 \$53,738 \$40,070 \$54,393 \$40,527 Fayette 114 Clayton 119 \$46,286 Plymouth uena Vista 201 \$41,289 Humboldt Cherokee Bremer ocahonta \$38,845 Butler 100 \$39,278 Wright 133 Franklin 214 \$37,422 125 \$43,452 79 \$45,690 87 \$32,757 \$34,501 \$38,841 \$34,262 Dubuque 2,874 \$60,788 Buchanan 116 \$38,559 Delaware 106 \$51,256 Black Hawk Woodbury Webster Sac 55 \$28,801 Calhoun Grundy Hamilton Hardin 2,117 \$56,031 1,037 \$49,983 Ida 29 54 \$31,329 \$43,994 82 \$49,088 158 \$48,122 \$40,730 \$34,136 Jackson Jones 118 Tama 51 \$27,361 Benton Linn 4,396 \$65,885 \$41,170 Monona Crawford Carroll Greene Boone Story 2,070 \$60,585 Marshall \$50,377 79 \$36,509 39 \$52,465 200 \$44,702 185 \$55,484 412 \$55.101 \$41,740 78 \$46,541 Clinton \$42.254 Cedar Harrison Shelby Audubon Dallas 1,311 \$59,817 Guthrie Iowa Poweshiek Johnson 239 \$40,517 Scott 2,945 \$53,254 Polk 16,049 \$72,954 Jasper 157 \$54,962 105 \$50,426 115 \$45,403 124 \$40,368 2,240 \$56,496 \$43,973 \$56,305 358 \$48,954 Muscatine 1,041 \$67,849 Pottawattamie Cass 116 \$47,596 Adair 46 \$32,101 Madison 110 \$43,855 Marion 314 \$45,620 Washingto Warren Mahaska Keokuk 782 \$53,682 281 \$44,454 166 \$53,089 \$41,176 \$34,490 Louisa 37,152 Mills Jefferson 424 \$51,033 Montgomery Wapello 234 \$39,574 Adams Union Clarke 37 Lucas Monroe Label Key: Henry 142 24 \$33,636 81 \$35,558 68 \$49,732 Des Moine \$34,542 First line is the county \$31,778 \$43,869 \$42,762 \$50 310 486 \$53,593 name followed by Page 103 \$35,376 Davis 40 \$29,561 Fremont Van Buren Taylor Wayne 44 \$34,210 Ringgold Decatur Appanoose average employment 41 \$38,850 20 \$52,182 \$44,000 Lee \$31,261 \$45,256 \$39,279 242 and finally, average \$47,268 wage.

Source: Quarterly Census of Employment and Wages (QCEW), Bureau of Labor Statistics

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2014 Average Annual Wage for Covered Employment in Professional, Scientific, and Technical Services



2013 Average Annual



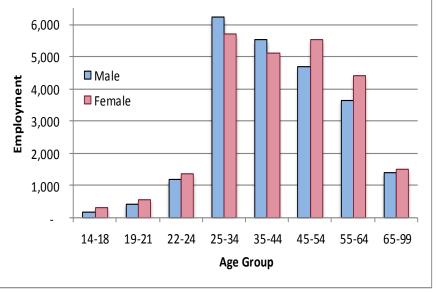
Iowa Workforce Development, Employment Statistics Bureau

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Equal opportunity employer/program. Auxiliary aids and services are available upon request to individuals with disabilities.

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Source: Local Employment Dynamics, Iowa Workforce Development and U.S. Census Bureau http://lehd.did.census.gov