2017 ANNUAL PROFILE **REGION #14**IOWA WORKFORCE DEVELOPMENT

Executive Summary

As of 2016, Iowa Workforce Development's (IWD) Region 14's largest private industry was Manufacturing, representing 18.6 percent (4,589) of the region's total covered employment of 24,707. The region's total employment increased by 0.3 percent since 2015, while the average annual wage increased by 2.4 percent to \$35,817 for all industries. The Transportation & Utilities industry posted the largest employment percentage increase of 4.9 percent during 2016.

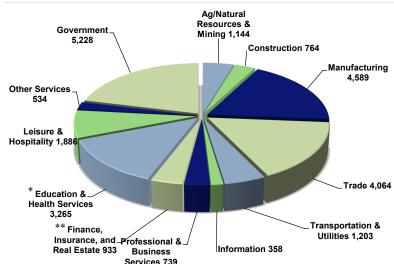
IWD's Region 14 average weekly wage for all industries was \$689 for 2016. This was an increase of 2.3 percent since 2015. The highest average weekly wage for a private sector was in Finance, Insurance, Real Estate, averaging \$931. Between 2015 and 2016, the Other Services sector reported the largest percentage increase in average weekly wage of 12.4 percent.

STATE OF IOWA



IWD Region #14

2016 Industry Breakout by Employment



*Includes public education and health institutions, **FIRE- Finance, Insurance, and Real Estate Source: Quarterly Census of Employment and Wages

Ten Major Private Industry Employers

Listed alphabetically

| Name of Company | Industry |
|--------------------------------|----------------------|
| American Hydraulics | Manufacturing |
| Bunn-O-Matic Corp | Manufacturing |
| Cardinal IG Co | Manufacturing |
| Fansteel Wellman Dynamics Corp | Manufacturing |
| Ferrara Candy Co | Manufacturing |
| Graceland University | Educational Services |
| Greater Regional Medical Ctr | Health Services |
| Lakeside Hotel & Casino | Arts & Entertainment |
| Lions Club | Other Services |
| Osceola Food LLC | Manufacturing |

Source: InfoGroup®

QUICK FACTS

Counties Included in lowa Workforce Development's Region

| Adair | Montgomery |
|----------|------------|
| Adams | Union |
| Clarke | Taylor |
| Ringgold | Decatur |

2016 Covered Employment (QCEW)

| | | % |
|---|--------|-------------------|
| Total Employment | 24,707 | 1.6 ¹ |
| Average Weekly Wage | \$689 | 79.7 ² |
| Largest Private Sector: Manufacturing | 4,589 | 9.2 ³ |

¹ Percent is based on statewide covered employment of 1.539.355

Census Statistics

| IWD Reg | ion | 14 |
|--------------|----------------|-----|
| Population (| (20°) | 16) |

62,164

² Percent is based on statewide average weekly wage of \$864

³ Percent is based on statewide covered employment in specified sector

2015 - 2016 Covered Employment and Reporting Units by Industry

| Re | eporting Uni | its | | Е | mploymen | t |
|-------|--------------|----------|-------------------------------------|--------|----------|----------|
| 2015 | 2016 | % Change | | 2015 | 2016 | % Change |
| 2,143 | 2,129 | -0.65% | Total All Industries | 24,636 | 24,707 | 0.29% |
| 1,866 | 1,855 | -0.59% | Private Business | 19,449 | 19,479 | 0.15% |
| | | | | | | |
| 137 | 138 | 0.73% | Ag/Natural Resources & Mining | 1,121 | 1,144 | 2.05% |
| 198 | 199 | 0.51% | Construction | 763 | 764 | 0.13% |
| 78 | 73 | -6.41% | Manufacturing | 4,535 | 4,589 | 1.19% |
| 382 | 375 | -1.83% | Trade | 4,043 | 4,064 | 0.52% |
| 138 | 137 | -0.72% | Wholesale Trade | 1,145 | 1,112 | -2.88% |
| 244 | 239 | -2.05% | Retail Trade | 2,898 | 2,952 | 1.86% |
| 86 | 88 | 2.33% | Transportation & Utilities | 1,147 | 1,203 | 4.88% |
| 36 | 40 | 11.11% | Information | 342 | 358 | 4.68% |
| 181 | 179 | -1.10% | Finance, Insurance, and Real Estate | 732 | 739 | 0.96% |
| 197 | 208 | 5.58% | Professional & Business Services | 963 | 933 | -3.12% |
| 225 | 231 | 2.67% | Education & Health Services | 3,300 | 3,265 | -1.06% |
| 156 | 150 | -3.85% | Leisure & Hospitality | 1,850 | 1,886 | 1.95% |
| 190 | 176 | -7.37% | Other Services | 651 | 534 | -17.97% |
| | | | | | | |
| 277 | 274 | -1.08% | Government | 5,187 | 5,228 | 0.79% |
| 65 | 64 | -1.54% | State | 279 | 272 | -2.51% |
| 148 | 146 | -1.35% | Local | 4,618 | 4,663 | 0.97% |
| 65 | 64 | -1.54% | Federal | 291 | 294 | 1.03% |



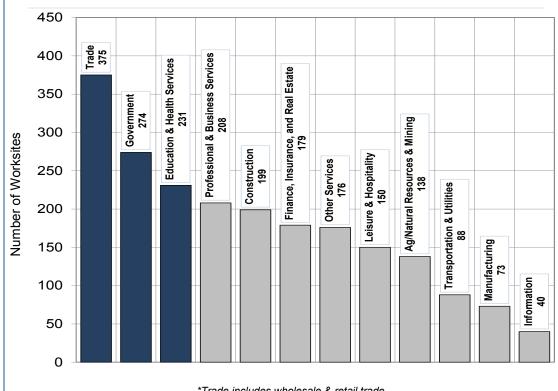
IWD Region 14's Greatest Number of Worksites

> Trade 375

Government 274

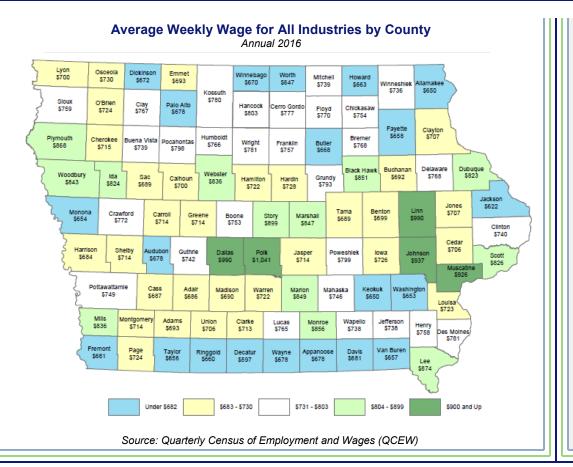
Education & Health Services 231

Reporting Units by Industry in 2016



2015 - 2016 Average Annual and Weekly Wage by Industry

| Avera | ge Annual | Wage | | Average We | | Weekly | Wage | | | |
|-----------|-----------|----------|----------------------------------|------------|-------|--------|-------|--------|------|----------|
| 2015 | 2016 | % Change | | | | | 2015 | : | 2016 | % Change |
| \$ 34,976 | \$ 35,817 | 2.40% | Total All Industries | \$ | 673 | \$ | 689 | 2.38% | | |
| \$ 34,073 | \$ 34,893 | 2.41% | Private Business | \$ | 655 | \$ | 671 | 2.44% | | |
| | | | | | | | | | | |
| \$ 34,418 | \$ 36,515 | 6.09% | Ag/Natural Resources & Mining | \$ | 662 | \$ | 702 | 6.04% | | |
| \$ 41,550 | \$ 44,954 | 8.19% | Construction | \$ | 799 | \$ | 864 | 8.14% | | |
| \$ 46,278 | \$ 46,721 | 0.96% | Manufacturing | \$ | 890 | \$ | 898 | 0.90% | | |
| \$ 28,658 | \$ 28,833 | 0.61% | Trade | \$ | 551 | \$ | 554 | 0.54% | | |
| \$ 46,533 | \$ 47,237 | 1.51% | Wholesale Trade | \$ | 895 | \$ | 908 | 1.45% | | |
| \$ 21,596 | \$ 21,900 | 1.41% | Retail Trade | \$ | 415 | \$ | 421 | 1.45% | | |
| \$ 43,034 | \$ 43,047 | 0.03% | Transportation & Utilities | \$ | 828 | \$ | 828 | 0.00% | | |
| \$ 38,762 | \$ 39,409 | 1.67% | Information | \$ | 745 | \$ | 758 | 1.74% | | |
| \$ 47,425 | \$ 48,422 | 2.10% | Finance, Insurance, Real Estate | \$ | 912 | \$ | 931 | 2.08% | | |
| \$ 33,456 | \$ 35,132 | 5.01% | Professional & Business Services | \$ | 643 | \$ | 676 | 5.13% | | |
| \$ 28,844 | \$ 29,162 | 1.10% | Education & Health Services | \$ | 555 | 69 | 561 | 1.08% | | |
| \$ 13,667 | \$ 14,295 | 4.60% | Leisure & Hospitality | \$ | 263 | 69 | 275 | 4.56% | | |
| \$ 25,561 | \$ 28,748 | 12.47% | Other Services | \$ | 492 | 69 | 553 | 12.40% | | |
| | | | | | | | | | | |
| \$ 38,363 | \$ 39,261 | 2.34% | Government | \$ | 738 | \$ | 755 | 2.30% | | |
| \$ 53,231 | \$ 55,188 | 3.68% | State | \$ | 1,024 | \$ | 1,061 | 3.61% | | |
| \$ 37,069 | \$ 38,100 | 2.78% | Local | \$ | 713 | \$ | 733 | 2.81% | | |
| \$ 44,519 | \$ 42,811 | -3.84% | Federal | \$ | 856 | \$ | 823 | -3.86% | | |



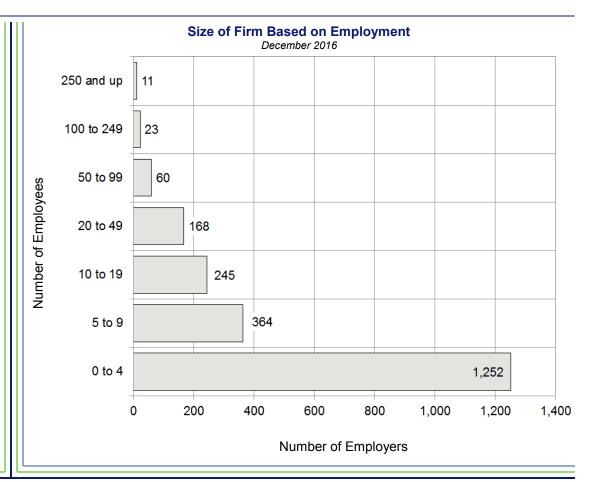
Average Weekly Wage Comparisons IWD Region 14 \$689 Rank Among All 15 IWD Regions #15 Statewide \$864

QUICK FACTS

Size of Firm

11 firms in
Region 14 employ
250 or more workers,
totaling 4,247
employees, which
accounts for
17.1 percent of total
employment in the
region.

Firms that employ less than 50 workers represent 95.6 percent of all establishments region-wide.



QUICK FACTS

Quarterly Workforce Indicators Definitions

Total Employment
Number of workers
who are employed by
the same employer in
both the current and
previous quarter

New Hires
Total number of
accessions that were
also not employed by
that employer during
the previous four
quarters

For additional definitions see source information below the LED tables

2016 Local Employment Dynamics (LED) - Quarterly Workforce Indicators

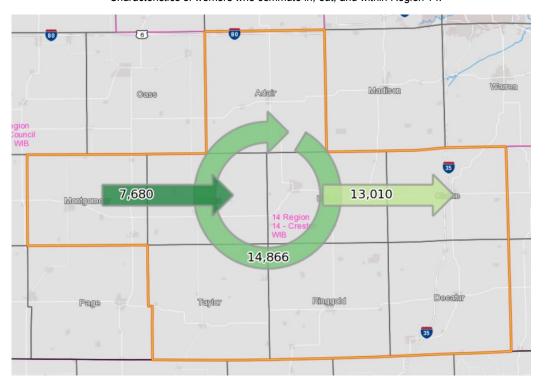
Comparison of 1st Quarter 2015 to 1st Quarter 2016

| | · | |
|--------------------------------|------------------|------------------|
| Quarterly Workforce Indicators | Region 14 (2015) | Region 14 (2016) |
| Total Employment | 22,747 | 23,075 |
| New Hires | 2,340 | 2,407 |
| Separations | 1,994 | 2,348 |
| Turnover Rate % | 8.6% | - |
| Average Monthly Earnings | \$2,873 | \$2,854 |
| Average New Hire Earnings | \$1,773 | \$1,898 |
| Quarterly Workforce Indicators | lowa (2015) | lowa (2016) |
| Total Employment | 1,480,668 | 1,488,265 |
| New Hires | 164,056 | 167,515 |
| Separations | 135,706 | 137,100 |
| Turnover Rate % | 8.9% | - |
| Average Monthly Earnings | \$3,750 | \$3,727 |
| Average New Hire Earnings | \$2,047 | \$2,100 |

Source: Local Employment Dynamics, http://lehd.did.census.gov/datatools/qwi-online.html. For definitions of the Quarterly Workforce Indicators, visit http://lehd.did.census.gov/doc/QWI_101.pdf.

Inflow/Outflow Job Analysis of Region 14 2014

Characteristics of workers who commute in, out, and within Region 14.



For an online tour of the application, please follow this link: http://lehd.ces.census.gov/led/datatools/onthemap.php?name=WhatisOnTheMap

QUICK FACTS

'On the Map' Interactive Mapping Application

As of 2014, there were 22,546 primary jobs in this region.

46.7 percent (13,010) of the 27,876 workers living in Region 14 work elsewhere.

34.1 percent (7,680) of the region's workers commute from other regions.

ON THE MAP Statistics — Region 14

Distribution of Worker's Age, Monthly Earnings, and Educational Attainment—Primary Jobs

| | • | | | | • | |
|---------------------------------------|--------|--------|--------|--------|--------|---------|
| Total Drimany John | | 2014 | | 2012 | | 10 |
| Total Primary Jobs | Count | Change | Count | Change | Count | Change |
| | 22,546 | 1.7% | 22,168 | 4.9% | 21,126 | - |
| Jobs By Worker Age | | 14 | 20 | 12 | 2010 | |
| | Count | Share | Count | Share | Count | Share |
| Age 29 or younger | 5,005 | 22.2% | 4,940 | 22.3% | 4,713 | 22.3% |
| Age 30 to 54 | 11,340 | 50.3% | 11,421 | 51.5% | 11,297 | 53.5% |
| Age 55 or older | 6,201 | 27.5% | 5,807 | 26.2% | 5,116 | 24.2% |
| Jobs by Earnings | 2014 | | 2012 | | 2010 | |
| | Count | Share | Count | Share | Count | Share |
| \$1,250 per month or less | 5,284 | 23.4% | 5,489 | 24.8% | 5,134 | 24.3% |
| \$1,251 to \$3,333 per month | 9,763 | 43.3% | 10,318 | 46.5% | 10,264 | 48.6% |
| More than \$3,333 per month | 7,499 | 33.3% | 6,361 | 28.7% | 5,728 | 27.1% |
| Jobs by Worker Educational Attainment | 2014 | | 2012 | | 2010 | |
| | Count | Share | Count | Share | Count | Share |
| Less than high school | 1,719 | 7.6% | 1,564 | 7.1% | 1,563 | 7.4% |
| High school or equivalent, no college | 6,102 | 27.1% | 5,947 | 26.8% | 5,606 | 26.5% |
| Some college or Associate degree | 6,043 | 26.8% | 6,063 | 27.4% | 5,712 | 27.0% |
| I= | 2.077 | 16.3% | 3,654 | 16.5% | 3,532 | 16.7% |
| Bachelor's degree or advanced degree | 3,677 | 10.5% | 3,034 | 10.570 | 0,002 | 10.7 /0 |

Source: Local Employment Dynamics, On the Map: https://onthemap.ces.census.gov/. For definitions and instruction on this mapping application, visit http://lehd.ces.census.gov/led/datatools/onthemap.php?name=GettingStarted

QUICK FACTS

'On the Map' Reports

One of the reports generated from 'On the Map' displays total primary jobs of 22,546 in Region 14 and the distribution of age and monthly earnings of the workers.

43.3 percent of Region 14 workers earn from \$1,251 to \$3,333 per month.

27.5 percent of the region's workers are age 55 and older.

Top 20 Growing Industries by Employment 2014 - 2024

| Industry Description | NAICS Code | 2014 Estimated Employment | 2024 Projected Employment | Total Growth | Percent Change |
|---|------------|------------------------------|------------------------------|-----------------|-------------------|
| Total, All Industries (Non-ag) | 000 | 27,365 | 29,250 | 1,885 | 6.9% |
| Nursing and Residential Care Facilities | 623 | 1,685 | 1,890 | 205 | 12.2% |
| Self Employed and Unpaid Family Workers | 671 | 2,965 | 3,130 | 165 | 5.6% |
| Educational Services | 611 | 3,075 | 3,220 | 145 | 4.7% |
| Ambulatory Health Care Services | 621 | 565 | 700 | 135 | 23.9% |
| Food Manufacturing | 311 | 1,425 | 1,525 | 100 | 7.0% |
| Social Assistance | 624 | 640 | 740 | 100 | 15.6% |
| Administrative and Support Services | 561 | 625 | 720 | 95 | 15.2% |
| Specialty Trade Contractors | 238 | 460 | 550 | 90 | 19.6% |
| Food Services and Drinking Places | 722 | 1,165 | 1,245 | 80 | 6.9% |
| Truck Transportation | 484 | 385 | 460 | 75 | 19.5% |
| Hospitals | 622 | 1,185 | 1,255 | 70 | 5.9% |
| Primary Metal Manufacturing | 331 | 505 | 570 | 65 | 12.9% |
| Professional, Scientific, and Technical Services | 541 | 355 | 415 | 60 | 16.9% |
| General Merchandise Stores | 452 | 525 | 575 | 50 | 9.5% |
| Accommodation | 721 | 550 | 600 | 50 | 9.1% |
| Local Government, Excluding Education and Hospitals | 930 | 1,290 | 1,340 | 50 | 3.9% |
| Miscellaneous Manufacturing | 339 | 80 | 120 | 40 | 50.0% |
| Gasoline Stations | 447 | 625 | 665 | 40 | 6.4% |
| Repair and Maintenance | 811 | 305 | 345 | 40 | 13.1% |
| Food and Beverage Stores | 445 | 800 | 835 | 35 | 4.4% |

Source: Long-Term Industry Projections https://www.iowaworkforcedevelopment.gov/industry-projections

"Hot Jobs" in Region 14 2014 - 2024

| | | E | Career Preparation | | | | |
|---------|---------------------------------------|-----|--------------------|------------------------------|----|-------------|-----------------|
| SOC | · | | 2024 Projected | Annual Growth Rate (%) | | Work Exp | Job Training |
| 29-1141 | Registered Nurses | 475 | 535 | 1.3 | BA | N | N |
| 53-3032 | Heavy & Tractor-Trailer Truck Drivers | 790 | 880 | 1.1 | PS | N | S |
| 51-9198 | HelpersProduction Workers | 275 | 310 | 1.1 | NE | N | S |
| 31-1014 | Nursing Assistants | 565 | 620 | 1.0 | PS | N | N |

Education (typical education level needed to enter an occupation): DP = Doctoral or Professional degree; MA = Master's degree; BA = Bachelor's degree; AS = Associate's degree; PS = Postsecondary non-degree award; SC = Some college, no degree; HS = High school diploma or equivalent; < HS = Less than high school;

Job Training (typical on-the-job training level needed to attain occupational competency): I = Internship/residency; A = Apprenticeship; L = Long-term on-the-job training; M = Moderate-term on-the-job training; S = Short-term on-the-job training; None = N.

Occupations were selected based on the annual growth rate from 2014 - 2024 occupational projections. https://www.iowaworkforcedevelopment.gov/career-exploration-resources

Employment and Unemployment Statistics

Annual 2016

| County | Labor Force | Number | Unemployment | Number |
|------------|--------------|------------|--------------|----------|
| County | Labor 1 Orce | Unemployed | Rate | Employed |
| Adair | 4,240 | 130 | 3.0 | 4,110 |
| Adams | 2,260 | 60 | 2.7 | 2,200 |
| Clarke | 4,860 | 170 | 3.4 | 4,690 |
| Decatur | 4,450 | 150 | 3.3 | 4,300 |
| Montgomery | 5,130 | 190 | 3.6 | 4,950 |
| Ringgold | 2,620 | 90 | 3.5 | 2,530 |
| Taylor | 3,250 | 100 | 3.0 | 3,150 |
| Union | 6,570 | 250 | 3.8 | 6,320 |
| Total | 33,380 | 1,140 | 3.4 | 32,250 |

Note: The unemployment rate is widely recognized as an important economic indicator that is used to gauge the vitality of the labor market. The release of the monthly unemployment rate causes markets to react and analysts to speculate on the health of the economy. A low jobless rate indicates a strong economy where job seekers can find employment quickly, whereas a high rate may indicate a weaker economy. On the other hand, businesses can find employees more easily when the unemployment rate is high.

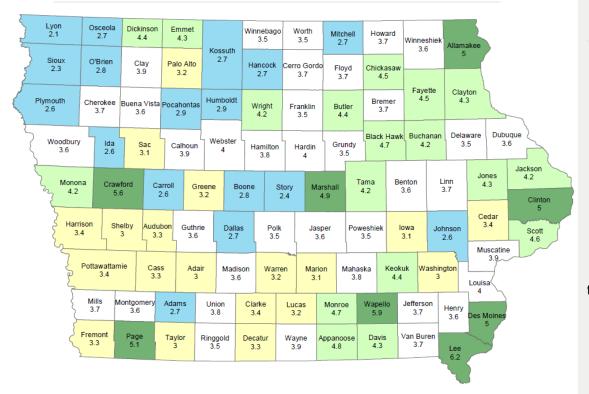
Source: Local Area Unemployment Statistics (LAUS)

Note: Total employed and unemployed may not reflect total labor force, due to rounding.

Source: Local Area Unemployment Statistics (LAUS)

Unemployment Rates per Iowa Counties

2016 Annual Average



Source: Local Area Unemployment Statistics (LAUS)

QUICK FACTS

Labor Force 2016

Unemployment averaged 3.4 percent in Region 14 for 2016. The region's jobless rate translated into 1,140 unemployed persons.

The 2016 unemployment rate for Region 14 was lower than the statewide average of 3.7 percent.

QUICK FACTS

County Unemployment Rates

Lee County reported the highest jobless rate in the state in 2016 at 6.2 percent.

Lyon County reported the lowest jobless rate in the state in 2013 at 2.1 percent.

QUICK FACTS

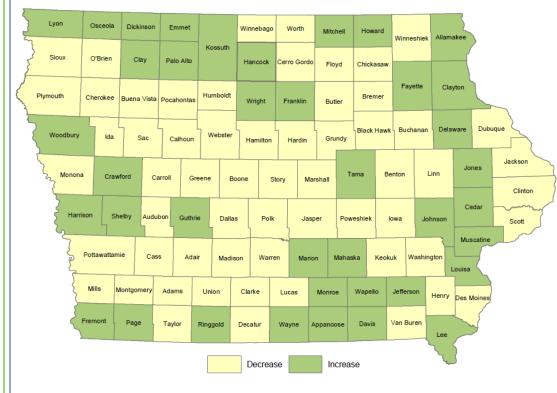
Annual 2016 UI Benefits

UI Benefits for lowa increased slightly from \$417.6 million in 2015 to \$423.5 million in 2016, an increase of 1.4 percent.

UI Benefits in Region 14 decreased from \$6.4 million in 2015 to \$5.7 million in 2016, an decrease of 11.0 percent.

Percentage Change in Total Unemployment Insurance (UI) Benefit

From Annual 2015 to Annual 2016



Source: Unemployment Insurance Statistical Data, www.iowaworkforce.org/lmi/uistats/index.html

CONTACT INFO

Iowa Workforce Development

Employment Statistics Bureau

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