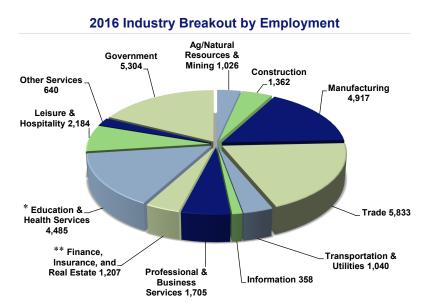
2017 ANNUAL PROFILE **REGION #8** IOWA WORKFORCE DEVELOPMENT

Executive Summary

As of 2016, Iowa Workforce Development's (IWD) Region 8's largest private industry was Trade, representing 19.4 percent (5,833) of the region's total covered employment of 30,059. The region's total employment decreased by 1.6 percent since 2015, while the average annual wage increased by 2.7 percent to \$37,722 for all industries. The Information industry posted the largest employment percentage increase of 2.9 percent during 2016.

IWD's Region 8 average weekly wage for all industries was \$725 for 2016. This was an increase of 2.7 percent since 2015. The highest average weekly wage for a private sector was in Finance, Insurance, and Real Estate, averaging \$996. Between 2015 and 2016, the Leisure & Hospitality sector reported the largest percentage increase in average weekly wage of 9.3 percent.



*Includes public education and health institutions, **FIRE– Finance, Insurance, and Real Estate Source: Quarterly Census of Employment and Wages

Ten Major Private Industry Employers Listed alphabetically

Name of Company	Industry
Central Cooperative West	Professional Services
Crawford County Memorial Hosp	Health Services
Farner-Bocken Co	Wholesale Trade
Greene County Medical Ctr	Health Services
New Hope Village	Other Services
Pella Manufacturing Plant	Manufacturing
Smithfield Farmland	Manufacturing
St Anthony Regional Hospital	Health Services
Walmart	Retail Trade
Wild Rose Resorts	Arts & Entertainment

Source: InfoGroup®

STATE OF IOWA



IWD Region #8

QUICK FACTS

Counties Included in Iowa Workforce Development's Region

Sac	Crawford
Carroll	Greene
Audubon	Guthrie

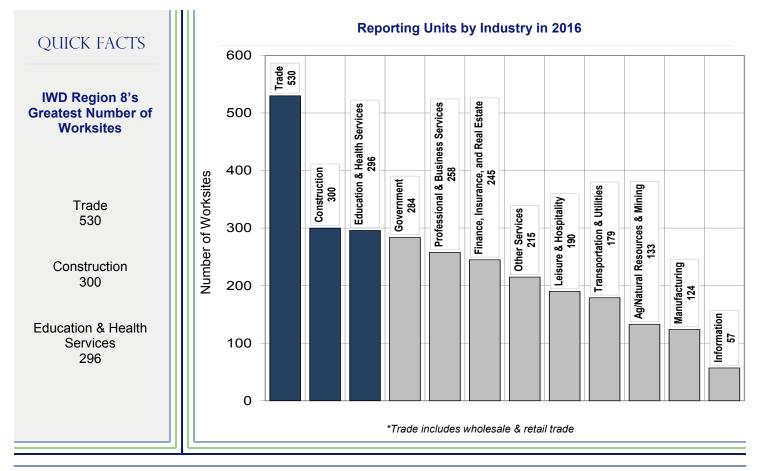
2016 Covered Employment (QCEW)

		%
Total Employment	30,059	2.0 ¹
Average Weekly Wage	\$725	83.9 ²
Largest Private Sector: Trade	5,833	2.3 ³
¹ Percent is based on state employment of 1,539,355 ² Percent is based on state wage of \$864 ³ Percent is based on state employment in specified s	wide averag wide covere	e weekly
Census Sta	atistics	



Re	porting Un	its		E	mploymen	t
2015	2016	% Change		2015	2016	% Change
2,829	2,807	-0.78%	Total All Industries	30,551	30,059	-1.61%
2,545	2,524	-0.83%	Private Business	25,269	24,755	-2.03%
131	133	1.53%	Ag/Natural Resources & Mining	1,038	1,026	-1.16%
298	300	0.67%	Construction	1,366	1,362	-0.29%
121	124	2.48%	Manufacturing	5,174	4,917	-4.97%
538	530	-1.49%	Trade	5,943	5,833	-1.85%
203	201	-0.99%	Wholesale Trade	2,378	2,325	-2.23%
336	329			3,565	3,509	-1.57%
182	179	-1.65%	Transportation & Utilities	1,066	1,040	-2.44%
57	57	0.00%	Information	348	358	2.87%
244	245	0.41%	Finance, Insurance, and Real Estate	1,687	1,705	1.07%
258	258	0.00%	Professional & Business Services	1,252	1,207	-3.59%
289	296		Education & Health Services	4,543	4,485	
198	190		Leisure & Hospitality	2,159	2,184	1.16%
230	215	-6.52%	Other Services	693	640	-7.65%
284	284	0.00%	Government	5,283	5,304	0.40%
56	55	-1.79%	State	228	219	-3.95%
158	157	-0.63%	Local	4,744	4,778	0.72%
71	71	0.00%	Federal	311	307	-1.299

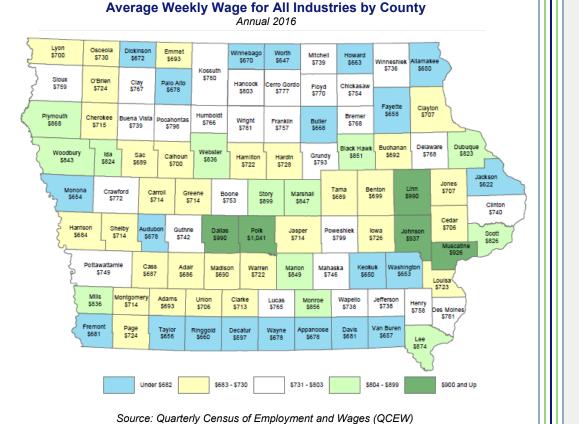
2015 - 2016 Covered Employment and Reporting Units by Industry



www.iowalmi.gov

2015 - 2016 Average Annual and Weekly Wage by Industry													
Avera	ge Annual V	Wage			Avera	Wage							
2015	2016	% Change			2015		2016	% Change					
\$ 36,723	\$ 37,722	2.72%	Total All Industries	\$	706	\$	725	2.69%					
\$ 36,555	\$ 37,669	3.05%	Private Business	\$	703	\$	724	2.99%					
\$ 36,895	\$ 38,584	4.58%	Ag/Natural Resources & Mining	\$	710	\$	742	4.51%					
\$ 40,501	\$ 42,256		Construction	\$	779	\$	813	4.36%					
\$ 47,474	\$ 49,330	3.91%	Manufacturing	\$	913	\$	949	3.94%					
\$ 33,745	\$ 34,006	0.77%	Trade	\$	649	\$	654	0.77%					
\$ 50,639	\$ 50,330	-0.61%	Wholesale Trade	\$	974	\$	968	-0.62%					
\$ 22,476	\$ 23,180	3.13%	Retail Trade	\$	432	\$	446	3.24%					
\$ 44,516	\$ 45,565	2.36%	Transportation & Utilities	\$	856	\$	876	2.34%					
\$ 40,482	\$ 39,935	-1.35%	Information	\$	778	\$	768	-1.29%					
\$ 51,492	\$ 51,794	0.59%	Finance, Insurance, Real Estate	\$	990	\$	996	0.61%					
\$ 39,902	\$ 42,348	6.13%	Professional & Business Services	\$	767	\$	814	6.13%					
\$ 31,629	\$ 33,159	4.84%	Education & Health Services	\$	608	\$	638	4.93%					
\$ 11,687	\$ 12,787	9.41%	Leisure & Hospitality	\$	225	\$	246	9.33%					
\$ 24,002	\$ 26,090	8.70%	Other Services	\$	462	\$	502	8.66%					
\$ 37,520	\$ 37,970	1.20%	Government	\$	722	\$	730	1.11%					
\$ 55,902	\$ 57,691	3.20%	State	\$	1,075	\$	1,109	3.16%					
\$ 35,961	\$ 36,491	1.47%	Local	\$	692	\$	702	1.45%					
\$ 47,826	\$ 46,917	-1.90%	Federal	\$	920	\$	902	-1.96%					

2015 - 2016 Average Annual and Weekly Wage by Industry



QUICK FACTS

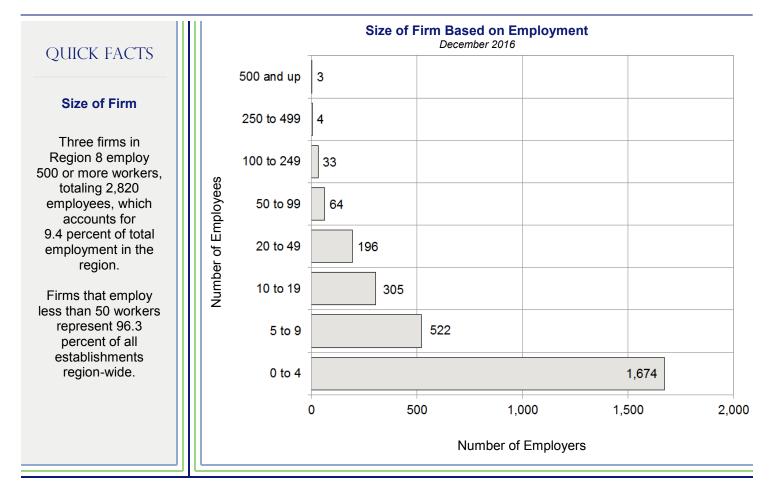
Average Weekly Wage Comparisons

IWD Region 8 \$725

Rank Among All 15 IWD Regions #14

> Statewide \$864

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2016 Local Employment Dynamics (LED) - Quarterly Workforce Indicators Comparison of 1st Quarter 2015 to 1st Quarter 2016

Region 8 (2015)	Region 8 (2016)
28,734	28,741
2,500	2,699
2,162	2,275
7.6%	-
\$3,053	\$3,116
\$1,769	\$1,850
lowa (2015)	lowa (2016)
1,480,668	1,488,265
164,056	167,515
164,056 135,706	167,515 137,100
135,706	
	2,500 2,162 7.6% \$3,053 \$1,769

Source: Local Employment Dynamics, http://lehd.did.census.gov/datatools/qwi-online.html. For definitions of the Quarterly Workforce Indicators, visit http://lehd.did.census.gov/doc/QWI_101.pdf.

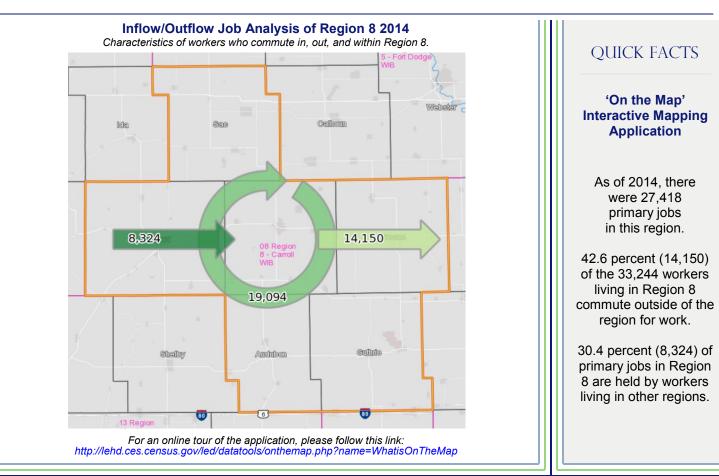
QUICK FACTS

Quarterly Workforce Indicators Definitions

Total Employment Number of workers who are employed by the same employer in both the current and previous guarter

<u>New Hires</u> Total number of accessions that were also not employed by that employer during the previous four quarters

For additional definitions see source information below the LED tables



ON THE MAP Statistics — Region 8

Distribution of Worker's Age, Monthly Earnings, and Educational Attainment—Primary Jobs

	-						
Tetel Drimowy John	20	14	20	12	20	10	
Total Primary Jobs	Count	Change	Count	Change	Count	Change	
	27,418	-0.9%	27,655	3.0%	26,852	-	
Jobs By Worker Age	20	14	20	12	2010		
	Count	Share	Count	Share	Count	Share	
Age 29 or younger	6,119	22.3%	6,080	22.0%	5,972	22.2%	
Age 30 to 54	13,772	50.2%	14,333	51.8%	14,608	54.4%	
Age 55 or older	7,527	27.5%	7,242	26.2%	6,272	23.4%	
Jobs by Earnings	20	14	20	12	2010		
	Count	Share	Count	Share	Count	Share	
\$1,250 per month or less	7,427	27.1%	6,598	23.9%	6,370	23.7%	
\$1,251 to \$3,333 per month	11,093	40.5%	12,173	44.0%	12,581	46.9%	
More than \$3,333 per month	8,898	32.5%	8,884	32.1%	7,901	29.4%	
Jobs by Worker Educational Attainment	20	14	20	12	2010		
	Count	Share	Count	Share	Count	Share	
Less than high school	2,024	7.4%	2,054	7.4%	1,999	7.4%	
	2,021						
High school or equivalent, no college	7,010	25.6%	7,103	25.7%	7,011	26.1%	
	,	25.6% 27.0%	7,103 7,617	25.7% 27.5%	7,011 7,201	26.1% 26.8%	
High school or equivalent, no college	7,010		,		,		

Source: Local Employment Dynamics, On the Map: https://onthemap.ces.census.gov/. For definitions and instruction on this mapping application, visit http://lehd.ces.census.gov/led/datatools/onthemap.php?name=GettingStarted

QUICK FACTS

'On the Map' Reports

One of the reports generated from 'On the Map' displays total primary jobs of 27,418 in Region 8 and the distribution of age and monthly earnings of the workers.

40.5 percent of Region 8 workers earn from \$1,251 to \$3,333 per month.

27.5 percent of the region's workers are age 55 and older.

Top 20 Growing	2014 - 202	s by Employme	nt		
Industry Description	NAICS Code	2014 Estimated Employment	2024 Projected Employment	Total Growth	Percent Change
Total, All Industries (Non-ag)	000	33,715	36,440	2,725	8.1%
Nursing and Residential Care Facilities	623	1,590	1,885	295	18.6%
Self Employed and Unpaid Family Workers	671	3,630	3,835	205	5.6%
Amusement, Gambling, and Recreation Industries	713	240	445	205	85.4%
Ambulatory Health Care Services	621	790	985	195	24.7%
Educational Services	611	2,840	3,015	175	6.2%
Hospitals	622	.,		155	
Insurance Carriers and Related Activities	524	830			
Social Assistance	624	960	1,105	145	15.1%
Food Services and Drinking Places	722	.,			
Specialty Trade Contractors	238	780	885	105	13.5%
Truck Transportation	484	660	750	90	13.6%
Professional, Scientific, and Technical Services	541	550	640	90	16.4%
Local Government, Excluding Education and Hospitals	930	1,610	1,695	85	5.3%
Transportation Equipment Manufacturing	336	400	455	55	13.8%
Food and Beverage Stores	445	845	895	50	5.9%
General Merchandise Stores	452	600	650	50	8.3%
Administrative and Support Services	561	540	590	50	9.3%
Food Manufacturing	311	2,545	2,590	45	1.8%
Merchant Wholesalers, Durable Goods	423	580	625	45	7.8%

Source: Long-Term Industry Projections

https://www.iowaworkforcedevelopment.gov/industry-projections

"Hot Jobs" in Region 8 2014 - 2024

		E	mployment	Career Preparation			
SOC	Occupational Title	2014 Estimated	2024 Projected	Annual Growth Rate (%)	Educ	Work Exp	Job Training
49-9041	Industrial Machinery Mechanics	195	240	2.3	HS	N	L
41-3021	Insurance Sales Agents	180	215	1.9	HS	N	M
47-2061	Construction Laborers	255	295	1.6	NE	N	S
29-1141	Registered Nurses	720	820	1.4	BA	N	Ν

Education (typical education level needed to enter an occupation): DP = Doctoral or Professional degree; MA = Master's degree; BA = Bachelor's degree; AS = Associate's degree; PS = Postsecondary non-degree award; SC = Some college, no degree; HS = High school diploma or equivalent; < HS = Less than high school;

Job Training (typical on-the-job training level needed to attain occupational competency): I = Internship/residency; A = Apprenticeship; L = Long-term on-the-job training; M = Moderate-term on-the-job training; S = Short-term on-the-job training; None = N.

Occupations were selected based on the annual growth rate from 2014-2024 occupational projections. https://www.iowaworkforcedevelopment.gov/career-exploration-resources

Employment and Unemployment Statistics Annual 2016

County	Labor Force	Number	Unemployment	Number	
County	Labor Torce	Unemployed	Rate	Employed	
Audubon	3,320	110	3.3	3,210	
Carroll	11,360	300	2.6	11,060	
Crawford	8,480	470	5.6	8,010	
Greene	5,700	180	3.2	5,520	
Guthrie	5,700	200	3.6	5,500	
Sac	5,560	170	3.1	5,390	
Total	40,120	1,430	3.6	38,690	

Note: The unemployment rate is widely recognized as an important economic indicator that is used to gauge the vitality of the labor market. The release of the monthly unemployment rate causes markets to react and analysts to speculate on the health of the economy. A low jobless rate indicates a strong economy where job seekers can find employment quickly, whereas a high rate may indicate a weaker economy. On the other hand, businesses can find employees more easily when the unemployment rate is high.

Source: Local Area Unemployment Statistics (LAUS) Note: Total employed and unemployed may not reflect total labor force, due to rounding.

Unemployment averaged 3.6 percent in Region 8 for 2016.

The region's jobless rate translated into 1,430 unemployed persons.

QUICK FACTS

Labor Force 2016

The 2016 unemployment rate for Region 8 was lower than the statewide average of 3.7 percent.

QUICK FACTS

County Unemployment Rates

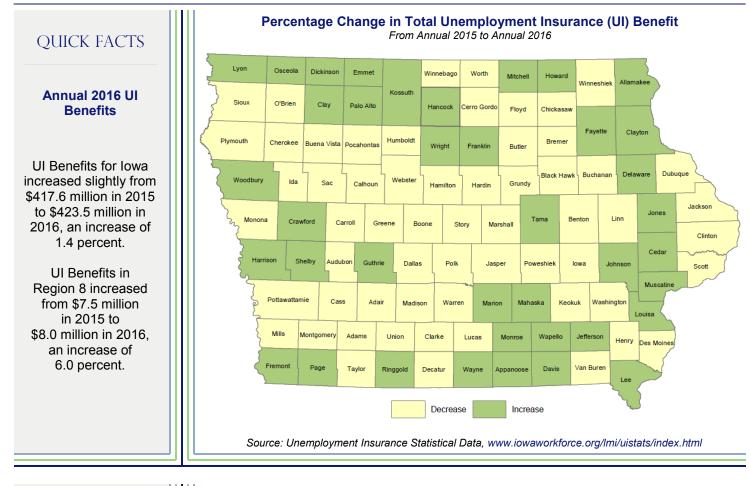
Lee County reported the highest jobless rate in the state in 2016 at 6.2 percent.

Lyon County reported the lowest jobless rate in the state in 2013 at 2.1 percent.

Unemployment Rates per Iowa Counties 2016 Annual Average

2	Lyon 2.1	Osceola 2.7	Dickinson 4.4	Emr 4.		Kaaa		Winnebag 3.5	0	Worth 3.5		chell 7		vard .7	Winnes 3.6		Allama			
	Sioux 2.3	O'Brien 2.8	Clay 3.9	Palo 3.2		Kossu 2.7		Hancock 2.7	Cerr	ro Gordo 3.7	- FI	oyd .7		asaw .5			5			
2	Plymouth 2.6	Cherokee 3.7	Buena Vist 3.6	Pocaho 2.9		Humbo 2.9	ldt	Wright 4.2		ranklin 3.5		itler .4		mer .7	Faye		Clayt 4.3			
{	Woodbury 3.6	lda 2.6	Sac 3.1		noun .9	Webst 4	ter	Hamiltor 3.8	n 1	Hardin 4		undy 3.5		Hawk .7	Buch:		Delav 3.		Dubu 3.6	
	Monon 4.2			arroll 2.6		ene .2	Boo 2.0		Story 2.4		arshall 4.9		'ama 4.2		nton 3.6		.inn 3.7	Jone 4.3		Jackson 4.2 Clinton
	Harri 3.		helby Aud 3 3		Guthrie 3.6		allas 2.7	Po 3.			per 6		veshiek 3.5		owa 3.1		nnson 2.6	Ceda 3.4		5 Scott 4.6
		Pottawattar 3.4	mie Ca 3.		Adair 3	M	adiso 3.6	n War 3.		Mari 3.1		Maha 3.8		Keok 4.4		ashin 3	-		catine	
	}	Mills 3.7	Montgomery 3.6	Adams 2.7	s	Union 3.8		Clarke 3.4		cas .2	Monr 4.7		Wape 5.9		Jefferso 3.7	on	Henry 3.6	Des Mo	ines	
	<	Fremont 3.3	Page 5.1	Taylor 3	r F	Ringgold 3.5	C	Decatur 3.3		iyne /	Appano 4.8		Davi 4.3		Van Bur 3.7	en	Lee 6.2	5		
																1	-			

Source: Local Area Unemployment Statistics (LAUS)





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