

VOL. 12, #6 March 21 - April 3, 2005

Harrah's Increases Gift Shop Traffic With Lottery

Word of mouth and a promotion have helped Harrah's Casino and Hotel get Iowa Lottery sales up and running at their gift shop.

"People come in to eat and go down to the casino, then they come over here and they buy their lottery. Wednesdays and Saturdays are busy!" said Donna Watkins, who works at the Council Bluffs Trading Company gift shop at Harrah's, located at 1 Harrah's Blvd. in Council Bluffs.

Ester Naiff, manager of the shop, explained that the casino was looking for a way to increase traffic into the shop and thought about the Iowa Lottery.

Promotion Gets Things Off and Running

Running a promotion seemed like a good way to get things started, she said, so Harrahs' marketing department looked into ways to promoted lottery through its players' club program, "Total Rewards." Harrah's decided to offer a free Iowa Lottery scratch ticket to their Total Rewards members during a six-week period last fall. Harrah's gave away about 1,600 free scratch

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Ester Naiff, left, and Donna Watkins of Harrah's said they're happy to have lowa Lottery products in their gift shop.



At A Glance. . .

Did You Know . . .?

Why did I have to give my name and Social Security number to collect winnings?

Payers of gambling winnings such as the Iowa Lottery must report winnings of more than \$600 to the Internal Revenue Service and the Iowa Department of Revenue and Finance by filing form W2G. The winner's name and Social Security Number are required on the W2G.

Game End	Official	Valid.	
End Dates	Game	Period	
		End	Ends
Game#351	Whoop De Dough	02/14/05	05/16/05
Game#366	The Buck Starts Here	02/14/05	05/16/05
Game#389	Red & Black Doubler	02/14/05	05/16/05
Game#414	Ruby Red 7's	02/14/05	05/16/05
Game#415	\$2,000 Smackers	02/14/05	05/16/05
Game#416	Dublin Dollars	02/14/05	05/16/05

Other important dates are listed on the back of this issue.

See results from your state agencies: www.resultsiowa.org

'Las Vegas Vacation' Web Contest Begins March 21

From March 21 through April 9, players may enter the "Las Vegas Vacation" second-chance drawing on the lottery's Web site for a chance to win a Las Vegas getaway!

The lottery will award six trips to Las Vegas in the contest (valued at \$1,600 each, including required state withholding taxes). Each trip includes roundtrip airfare for two to Las Vegas on Allegiant Airlines and \$944 cash for hotel accommodations, food and fun! Entry is accomplished only on the Iowa Lottery Web site with the serial number from a nonwinning "Money Carlo" scratch ticket. Entries will be accepted from noon on Monday, March 21 through midnight Saturday, April 9. A drawing for six winners will be held on April 12. The deadline for entries is midnight on April 9. For a copy of the official rules, players may visit any regional lottery office or go to www.ialottery.com.

'Blackjack' and 'Gold Fever' Begin March 28

Double Blackjack (Green)

Cost: \$2

Top Prize: \$21,000 Odds: 1 in 3.91

Begin Ordering: March 28

For each table, add the two cards in each "Player's Hand." If the total in any "Player's Hand" is higher than the "Dealer's Hand," the player wins the prize for that hand. If the Dealer "Busts," the player wins all four prizes. The cards "J", "Q" and "K" have a point value of 10. The card "A" has a point value of 11.



Prize	Odds
\$2	1 in 6.00
\$3	1 in 18.75
\$4	1 in 75.00
\$7	1 in 150.00
\$14	1 in 150.00
\$21	1 in 225.00
\$42	1 in 225.00
\$210	1 in 3,627.27
\$21.000	1 in 119,700.00

Gold Fever

Cost: \$1

Top Prize: \$500 Odds: 1 in 5.14

Begin Ordering: March 28



Catch the "Fever"!	Prize	Odds
Match any of "Your Numbers" to the "Winning Number" and win the prize shown for that number. If a player uncovers a "Gold Bar" symbol, they win that prize automatically!	\$1 \$5 \$10 \$20 \$40 \$500	1 in 7.50 1 in 18.75 1 in 300.00 1 in 450.00 1 in 450.00 1 in 59,850.00

	SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
)5	20	21 BEAT THE ODDS (PULL-TAB) (25 CENTS) BEGINS LOTTERY ACTI	22	23	24	25	26
2005 IL 2005	27	28 DOUBLE BLACKJACK- GRN. (\$2)/ GOLD FEVER (\$1) BEGIN	29	30	31	April 1	2
H/APR	3	4 LOTTERY ACTI	5 ON DELIVERS	6	7	8	9 LAS VEGAS VACATION WEB PROMOTION ENDS
MARCH/APRIL	10	11	12 LAS VEGAS VACATION WEB PROMOTION DRAWING	13	14	15	16
	17	18 LUCKY HAND (\$2)/REELIN' IN THE CASH (\$1) BEGIN LOTTERY ACTI	19 ON DELIVERS	20	21 ULTIMATE SPORTS FANTASY FINAL DRAWING	22	23

Harrah's Increases Gift Shop Traffic With Lottery

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tickets to its club members during that period, said Missy Hardersen of Harrah's marketing department.

"They're always looking for ideas and it was a natural," Naiff said.

The promotion drove traffic into the



Harrahs' gift shop has sold lottery products for about eight months.

gift shop from players redeeming their winning tickets and then often buying more tickets.

"They would win on the ticket down there, so they'd automatically buy a Powerball or else they'd buy more scratch tickets," Watkins said.

So the promotion worked well all around the casino, from the players' club booth all the way to the gift shop!

The Council Bluffs Trading Company gift shop has sold lottery products for about eight months. The former owner of the casino, Harvey's, also sold lottery products for a while.

"We're very, very pleased with the lottery," Naiff said.

Watkins said word-of-mouth has helped business at the shop as well: "They come in and look around and say, 'Wow, you guys have Powerball—cool!' Then you see them come back the following week."

Scratch Winners Vacation, Pay Bills With Winnings

A Charles City man was all smiles as he claimed a large lottery prize.

Eric Squier, 26, won \$100,000 playing the "Xtreme Green" scratch game. He purchased his ticket at Git-N-Go, 1414 Gilbert Street in Charles City.

Squier claimed his prize at Iowa Lottery headquarters in Des Moines.



Eric Squier of Charles City

"I'm going to be able to take care of of Charles Cit some bills and save the rest," he said. "I will be able to take a nice vacation. I've got two weeks that I can use."

Squier works at the Hy-Vee in Charles City.

"[My coworkers] will give me a hard time about [not buying my ticket at Hy-Vee]," he said.



Matthew Larson of Ellsworth Matthew Larson was relatively calm when he got to the lottery office to claim the top prize in a scratch game, but he drove fast to get there!

The 34-year-old Ellsworth man won \$50,000 playing the "Blazing 8s" scratch game. He purchased his ticket at Kum & Go, 527 Park in Story City.

Larson claimed his prize at Iowa Lottery headquarters in Des Moines on the same day he scratched the winning ticket.

"I gave a couple of hoots, came down the interstate pretty fast, I'd say that," he said. "I was excited, [but] I didn't do a whole lot of screaming."

Larson plans to pay off his two vehicles and maybe take a vacation this summer with his wife, Lisa, and their 4-year-old son, Zachary.

See This Reminder About Cashing Lottery Bucks

When cashing Lottery Bucks, be sure to use the "coupon" number next to the name of the game the player purchases on the left-hand side of the Lottery Buck (see illustration at right).

When processing any coupon, make the play the player wants first, then enter the coupon number. On the Extrema terminal, make the play, then press "Coupon" and enter the three-digit coupon number. On the Sci-Scan, make the play first, then choose Option "03" from the main menu and enter the coupon number.

Be sure to put the Lottery Bucks you cash into your settlement envelope for your DSR to pick up so you get proper credit.

SILOTTEN This coupon is good for \$1 worth of the	N BUCK	LOWAL
lowa Lottery product selected below:		
○256 Instant ○257 Pull-tabs ○258 Pick 3	Name	
⊃259 Powerball ⊃260 \$100,000 Cash Game ⊃261 Hot Lotto	Address	
0262/Pick 4 No copies accepted. Offer not valid with any other offer. You must be at least	City/State/Zip	0000000
21 years old to play lowa Lottery games.	Retailer I.D. #	0000000

Use one of these numbers when cashing a Lottery Buck.

Clip and Save

IOWA LOTTERY Clip and Save

GAME INFORMATION

 	Game	Start Date
371	2 FOR THE DOUGH	03/03/03
. 386	ROCK PAPER SCISSORS	07/28/03
393	SUPER SLOTS	07/28/03
395	DOG-GONE LUCKY	09/08/03
402	CLASSIC BINGO-Orange	11/03/03
. 411	SHELL GAME	12/08/03
412	GOLDEN RICHES	12/08/03
413	LUCKY PENNY	01/05/04
417 399	IN THE CHIPS	02/16/04
425	PINBALL WIZARD MAMMOTH CASH	02/16/04 03/08/04
-	DOUBLE BLACKJACK-Yellow	03/08/04
$\begin{array}{c} 419 \\ 420 \end{array}$	FAB 4s	03/29/04
403	CLASSIC BINGO-Blue	03/29/04
421	7TH INNING STRETCH	04/19/04
100	BANK ROLL	04/19/04
422	BIG MONEY	04/19/04
441	WILD CROSSWORD-Paw Prints	04/26/04
418	THE BIG CHEESE	05/10/04
427	CASH ON A STICK	05/10/04
428	XTREME SIGHTS & SOUNDS	05/10/04
429	RED HOT & BLUE	06/07/04
431	HOT DICE	06/28/04
432	HERE'S THE DEAL	07/19/04
-	WINNING STREAK	07/19/04 07/19/04
434	BLAZING 8'S GOLD CARD	08/09/04
$\frac{435}{436}$	DOMINOES-Black	08/09/04
437	LUCKY BREAK	08/30/04
	SUPER 6'S	08/30/04
442	WILD CROSSWORD-Zebra Stripes	08/30/04
445	DOUBLE BINGO-Orange	08/30/04
439	CROCODILE CASH	09/20/04
: 440	DOUBLE BLACKJACK-Red	09/20/04
426	QUARTER PLAY	10/04/04
443	QUICK 7'S	10/11/04
447	KUM & GO: 45TH ANNIV.	10/11/04
440	REINDEER GAMES	11/01/04
	YULE WIN	11/01/04
450	12 DAYS OF CHRISTMAS	11/01/04
$\frac{451}{452}$	HOLIDAY BONUS CASHING THROUGH THE SNOW	11/01/04 11/15/04
424	TICKLED PINK	12/06/04
-	ULTIMATE SPORTS FANTASY	01/03/05
1 453	DOUBLE DIAMONDS	01/03/05
454	IN THE MONEY	01/03/05
457	WILD CROSSWORD-Parrot	01/03/05
120	70'S CASH FEVER	01/24/05
446	DOUBLE BINGO-Purple	01/24/05
455	SWEET REWARDS	01/24/05
456	XTREME GREEN	01/24/05
459	CLOVERS & CASH	02/14/05
	WHOLE LOTTA LUCK	02/14/05
465	DOMINOES-Red	02/14/05
461	HIGH/LOW	03/07/05
462	MONEY CARLO	03/07/05

As of March 21, 2005

Game		Start Date	Last Date To Pay Prizes	
351	WHOOP DE DOUGH	08/12/02	05/16/05	
366	THE BUCK STARTS HERE	03/17/03	05/16/05	
389	RED & BLACK DOUBLER	07/07/03	05/16/05	
414	RUBY RED 7'S	01/05/04	05/16/05	
415	\$2,000 SMACKERS	01/26/04	05/16/05	
416	DUBLIN DOLLARS	02/16/04	05/16/05	



If you or someone you know has a gambling problem, call 1-800-BETS OFF. You must be at least 21 years old to purchase lottery tickets.

Lotto Game Information

IOWA Lorriest	Drawing Days	Sales Cutoff Time	Approx. Drawing Time	Approx. Allowed Cashing Time
Hot Lotto	Wednesday and Saturday	7:59 p.m.	10:00 p.m.	11:45 p.m.
\$100,000 Cash Game	Monday through Saturday	6:18 p.m.	6:28 p.m.	6:40 p.m.
Pick 3 and Pick 4 midday	Monday through Saturday	12:30 p.m.	12:40 p.m.	1:00 p.m.
Pick 3 and Pick 4 evening	Sunday through Saturday	7:59 p.m.	9:20 p.m.	9:40 p.m.
Powerball	Wednesday and Saturday	7:59 p.m.	9:59 p.m.	11:40 p.m.