

WINNESHIEK

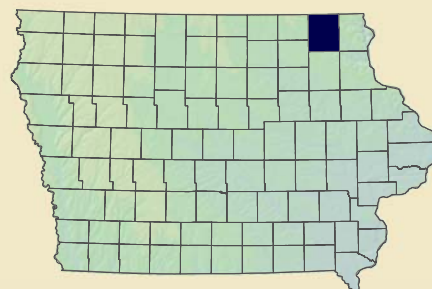
2004 ANNUAL COUNTY PROFILE

Executive Summary

As of 2003, Winneshiek County's largest private sector was Education & Health Services, representing 16.98 percent (1,740) of the county's total covered employment of 10,246. The county's total employment decreased by 0.48 percent since 2002, but the average annual wage increased by 3.64 percent to \$26,426 for all industries.

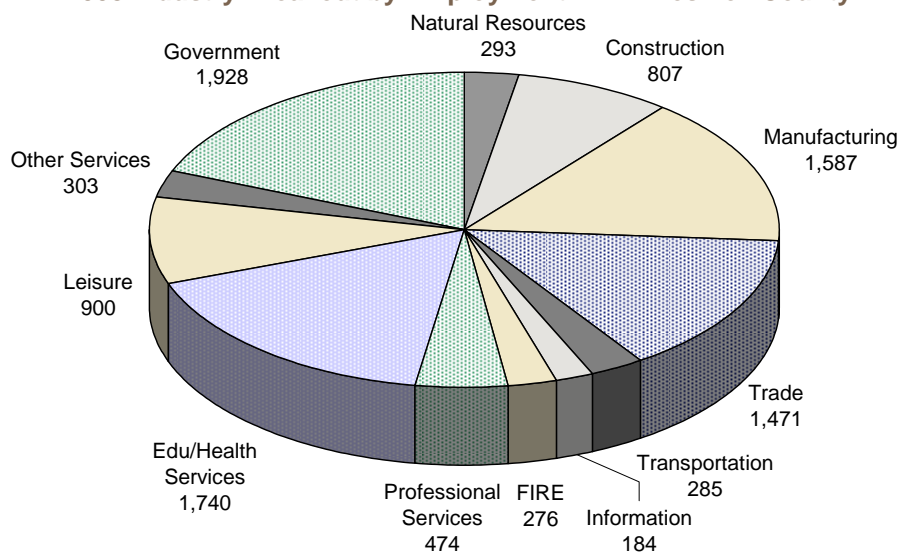
Winneshiek County's average weekly wage for all industries was \$508 for 2003. This was an increase of 3.67 percent since 2002. The highest average weekly wage for a private sector was Construction, averaging \$789 with gross total wages of \$33.1 million. The Information sector had the largest percentage increase in average weekly wage of 9.59 percent (\$51) between 2002 and 2003.

STATE OF IOWA



Winneshiek County

2003 Industry Breakout by Employment in Winneshiek County



Note: Government includes public education and health institutions

Ten Largest Employers by Employment

Based on Annual 2003 Employment by Private Industry

Rank	Name of Company	Industry
1	Luther College	Educational Services
2	Textron Inc	Manufacturing
3	Wal-Mart Stores	Retail Trade
4	Deco Products	Manufacturing
5	Fred Carlson Co	Construction
6	Rockwell Collins	Manufacturing
7	Reilly Construction Co	Construction
8	Aase Haugen Homes	Health Services
9	Gemini Incorporated	Manufacturing
10	Pinnacle Financial Group	Business Services

QUICK FACTS

Covered Employment (2003)

		%
Total Employment	10,246	0.73 ¹
Average Weekly Wage	\$508	86.0 ²
Largest Private Sector: Education/Health Services	1,740	0.98 ³

¹ Percent is based on statewide covered employment of 1,404,476

² Percent is based on statewide average weekly wage of \$591

³ Percent is based on statewide covered sector employment

Census Statistics

		Rank
2003 Population	21,307	30
Growth % since 1990	2.2%	38
2003 Unemployment Rate	4.8%	40
2002 Per Capita Personal Income	\$26,708	34
2000 Median Household Income	\$38,908	27

Ranking based on Iowa's 99 counties

2004 QUARTERLY CENSUS OF EMPLOYMENT AND WAGES PROFILE

2003 Covered Employment and Reporting Units by Industry in Winneshiek County

Reporting Units				Employment		
2002	2003	% Change		2002	2003	% Change
629	643	2.23%	Total All Industries	10,295	10,246	-0.48%
583	597	2.40%	Private Business	8,400	8,319	-0.96%
31	31	0.00%	Ag/Natural Resources & Mining	302	293	-2.98%
60	66	10.00%	Construction	595	807	35.63%
28	25	-10.71%	Manufacturing	1,899	1,587	-16.43%
159	157	-1.26%	Trade	1,485	1,471	-0.94%
42	41	-2.38%	Wholesale Trade	352	338	-3.98%
117	117	0.00%	Retail Trade	1,133	1,133	0.00%
28	29	3.57%	Transportation & Utilities	285	285	0.00%
17	19	11.76%	Information	174	184	5.75%
48	45	-6.25%	Finance, Insurance, and Real Estate	285	276	-3.16%
45	51	13.33%	Professional & Business Services	461	474	2.82%
56	57	1.79%	Education & Health Services	1,721	1,740	1.10%
62	70	12.90%	Leisure & Hospitality	896	900	0.45%
49	49	0.00%	Other Services	299	303	1.34%
47	46	-2.13%	Government	1,896	1,928	1.69%
9	8	-11.11%	State	74	75	1.35%
29	29	0.00%	Local	1,732	1,765	1.91%
9	9	0.00%	Federal	90	87	-3.33%

QUICK FACTS

Winneshiek County's Largest Industries by Worksites

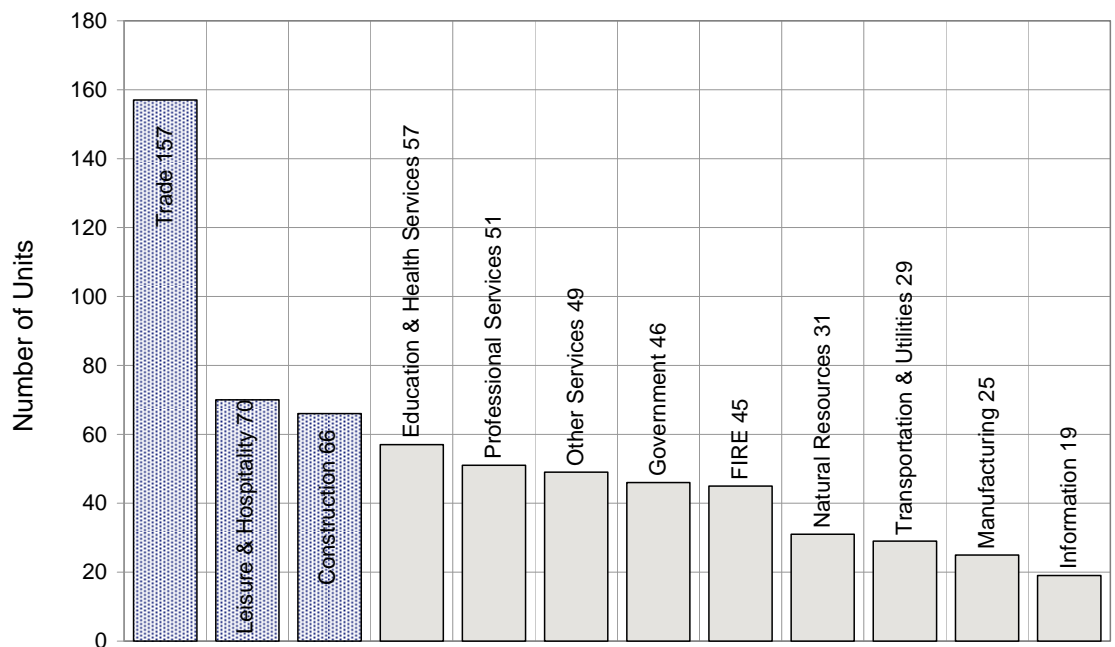
Wholesale & Retail Trade
157

Leisure & Hospitality
70

Construction
66

Reporting Units by Industry in 2003 in Winneshiek County

A Unit is Defined as a Worksite



Trade - Wholesale & Retail Trade
F.I.R.E. - Finance, Insurance, & Real Estate;

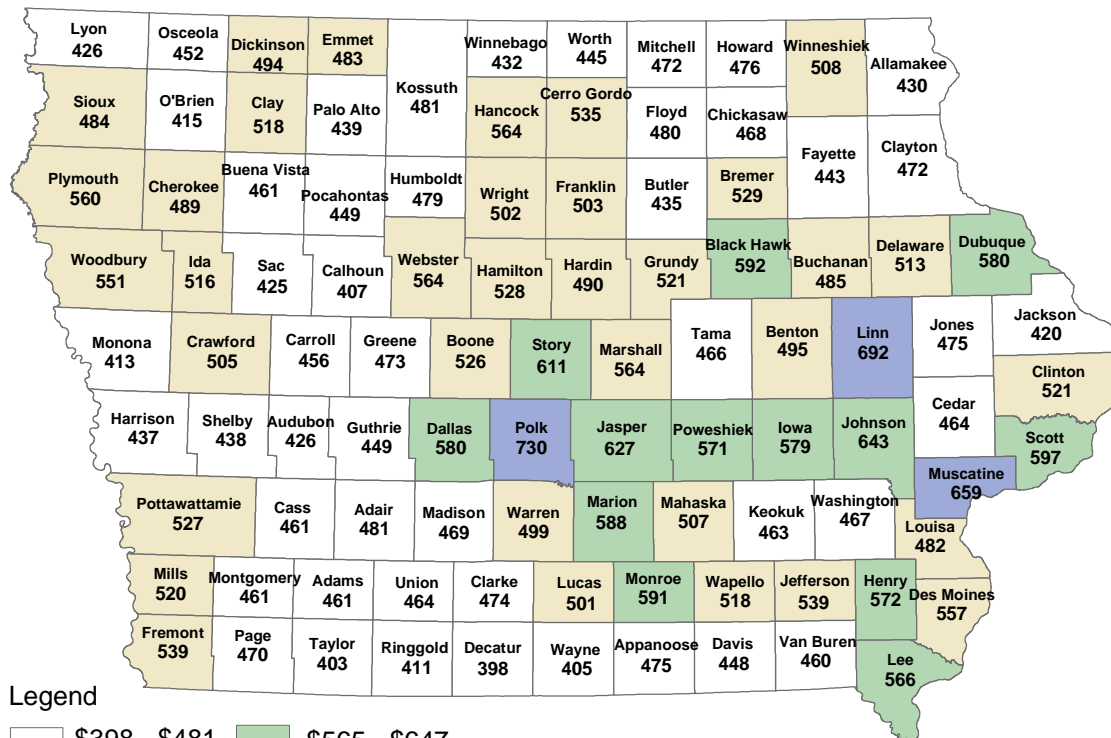
Natural Resources - Agriculture, Natural Resources, & Mining.

2004 QUARTERLY CENSUS OF EMPLOYMENT AND WAGES PROFILE

2003 Average Annual and Weekly Wage by Industry in Winneshiek County

Average Annual Wage				Average Weekly Wage		
2002	2003	% Change		2002	2003	% Change
\$ 25,498	\$ 26,426	3.64%	Total All Industries	\$ 490	\$ 508	3.67%
\$ 25,598	\$ 26,534	3.65%	Private Business	\$ 492	\$ 510	3.66%
\$ 34,171	\$ 35,034	2.53%	Ag/Natural Resources & Mining	\$ 657	\$ 674	2.59%
\$ 38,253	\$ 41,043	7.29%	Construction	\$ 736	\$ 789	7.20%
\$ 33,765	\$ 34,814	3.11%	Manufacturing	\$ 649	\$ 670	3.24%
\$ 20,215	\$ 20,570	1.76%	Trade	\$ 389	\$ 396	1.80%
\$ 32,721	\$ 32,893	0.53%	Wholesale Trade	\$ 629	\$ 633	0.64%
\$ 16,330	\$ 16,894	3.46%	Retail Trade	\$ 314	\$ 325	3.50%
\$ 34,135	\$ 34,200	0.19%	Transportation & Utilities	\$ 656	\$ 658	0.30%
\$ 27,689	\$ 30,332	9.55%	Information	\$ 532	\$ 583	9.59%
\$ 32,776	\$ 33,889	3.39%	Finance, Insurance, Real Estate	\$ 630	\$ 652	3.49%
\$ 20,667	\$ 22,141	7.13%	Professional & Business Services	\$ 397	\$ 426	7.30%
\$ 24,894	\$ 25,733	3.37%	Education & Health Services	\$ 479	\$ 495	3.34%
\$ 7,592	\$ 7,614	0.30%	Leisure & Hospitality	\$ 146	\$ 146	0.00%
\$ 15,874	\$ 16,607	4.62%	Other Services	\$ 305	\$ 319	4.59%
\$ 25,041	\$ 25,946	3.62%	Government	\$ 482	\$ 499	3.53%
\$ 36,952	\$ 37,679	1.97%	State	\$ 711	\$ 725	1.97%
\$ 23,905	\$ 24,799	3.74%	Local	\$ 460	\$ 477	3.70%
\$ 37,102	\$ 39,399	6.19%	Federal	\$ 713	\$ 758	6.31%

2003 Average Weekly Wage for All Industries by County



QUICK FACTS

Average Weekly Wage Comparisons

Winneshiek
\$508

Rank
Among All 99
Iowa Counties
-37-

Statewide
\$591

Nation*
\$726

* preliminary data

2004 QUARTERLY CENSUS OF EMPLOYMENT AND WAGES PROFILE

CONTACT INFO

**Iowa Workforce
Development,
Employment
Statistics Bureau**

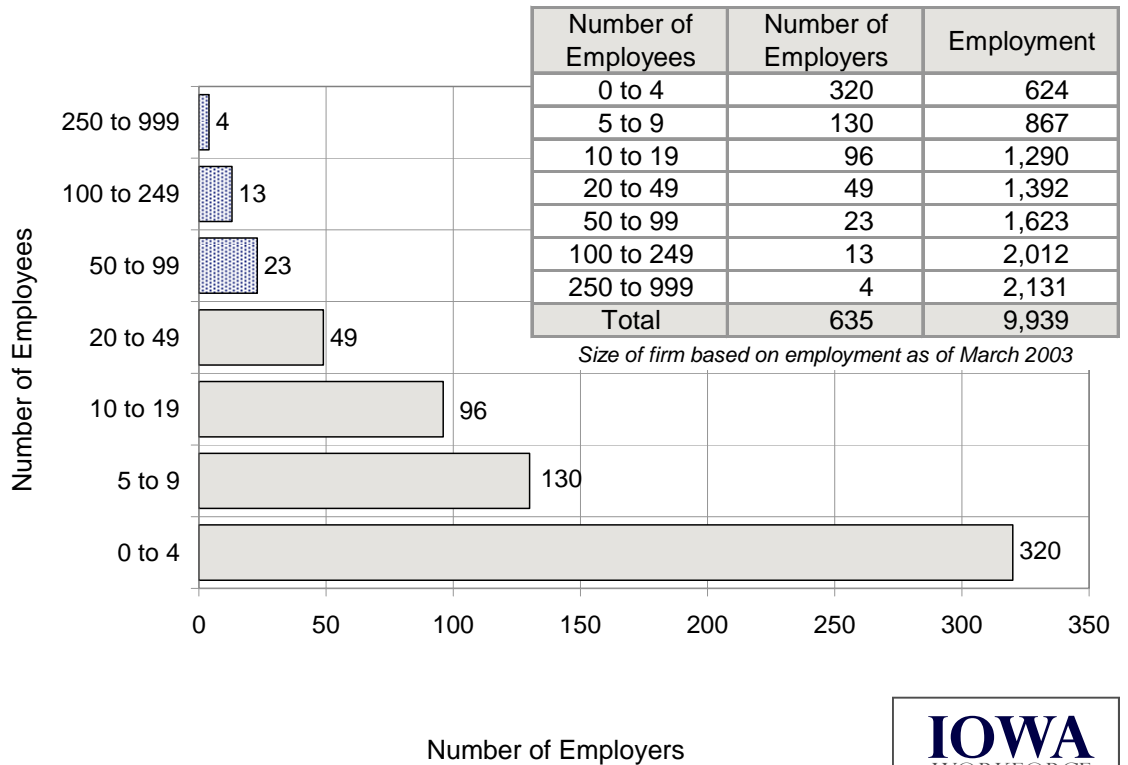
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*Equal opportunity employer/
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disabilities.*

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2003 Size of Firm in Winneshiek County



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PENALTY FOR PRIVATE USE \$300

