

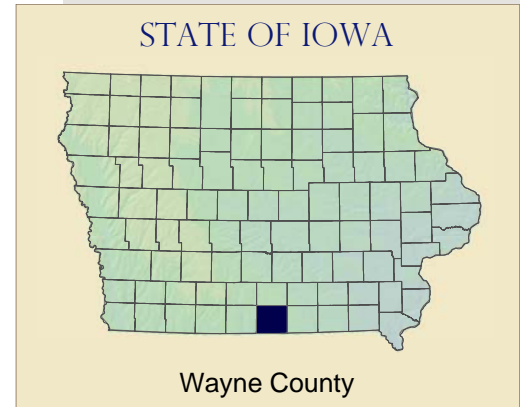
WAYNE

2004 ANNUAL COUNTY PROFILE

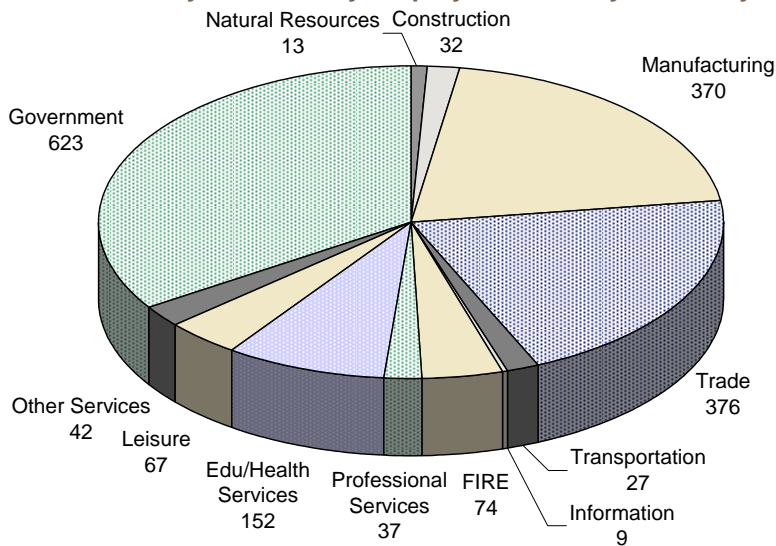
Executive Summary

As of 2003, Wayne County's largest private sector was Trade, representing 20.65 percent (376) of the county's total covered employment of 1,821. The county's total employment decreased by 3.85 percent since 2002, but the average annual wage increased by 3.36 percent to \$21,067 for all industries.

Wayne County's average weekly wage for all industries was \$405 for 2003. This was an increase of 3.32 percent since 2002. The highest average weekly wage for a private sector was Manufacturing, averaging \$485 with gross total wages of \$9.3 million. The Information sector had the largest percentage increase in average weekly wage of 37.13 percent (\$62) between 2002 and 2003.



2003 Industry Breakout by Employment in Wayne County



Note: Government includes public education and health institutions

Ten Largest Employers by Employment

Based on Annual 2003 Employment by Private Industry

| Rank | Name of Company | Industry |
|------|-------------------------------|---------------------|
| 1 | Voltmaster Company | Manufacturing |
| 2 | Shivvers Manufacturing | Manufacturing |
| 3 | Neely Mfg Co | Manufacturing |
| 4 | Corydon NRC | Health Services |
| 5 | NZMP (USA) | Manufacturing |
| 6 | Humeston Livestock Auction | Wholesale Trade |
| 7 | Great Western Bank | Finance & Insurance |
| 8 | Hy-Vee Food Stores Inc | Retail Trade |
| 9 | Seymour Community Care Center | Health Services |
| 10 | Lockridge Inc | Retail Trade |

QUICK FACTS

Covered Employment (2003)

| | | % |
|--------------------------|-------|-------------------|
| Total Employment | 1,821 | 0.13 ¹ |
| Average Weekly Wage | \$405 | 68.5 ² |
| Largest Private Sector: | | |
| Wholesale & Retail Trade | 376 | 0.17 ³ |

¹ Percent is based on statewide covered employment of 1,404,476

² Percent is based on statewide average weekly wage of \$591

³ Percent is based on statewide covered sector employment

Census Statistics

| | | Rank |
|---------------------------------|----------|------|
| 2003 Population | 6,669 | 96 |
| Growth % since 1990 | -5.6% | 82 |
| 2003 Unemployment Rate | 4.6% | 46 |
| 2002 Per Capita Personal Income | \$21,338 | 96 |
| 2000 Median Household Income | \$29,380 | 96 |

Ranking based on Iowa's 99 counties

2004 QUARTERLY CENSUS OF EMPLOYMENT AND WAGES PROFILE

2003 Covered Employment and Reporting Units by Industry in Wayne County

| Reporting Units | | | | Employment | | |
|-----------------|------|----------|-------------------------------------|------------|-------|----------|
| 2002 | 2003 | % Change | | 2002 | 2003 | % Change |
| 203 | 200 | -1.48% | Total All Industries | 1,894 | 1,821 | -3.85% |
| 168 | 164 | -2.38% | Private Business | 1,254 | 1,198 | -4.47% |
| 5 | 5 | 0.00% | Ag/Natural Resources & Mining | 11 | 13 | 18.18% |
| 12 | 13 | 8.33% | Construction | 34 | 32 | -5.88% |
| 12 | 12 | 0.00% | Manufacturing | 403 | 370 | -8.19% |
| 45 | 44 | -2.22% | Trade | 366 | 376 | 2.73% |
| 11 | 13 | 18.18% | <i>Wholesale Trade</i> | 120 | 134 | 11.67% |
| 34 | 32 | -5.88% | <i>Retail Trade</i> | 245 | 242 | -1.22% |
| 10 | 7 | -30.00% | Transportation & Utilities | 33 | 27 | -18.18% |
| 4 | 4 | 0.00% | Information | 12 | 9 | -25.00% |
| 21 | 21 | 0.00% | Finance, Insurance, and Real Estate | 80 | 74 | -7.50% |
| 14 | 15 | 7.14% | Professional & Business Services | 30 | 37 | 23.33% |
| 15 | 14 | -6.67% | Education & Health Services | 172 | 152 | -11.63% |
| 15 | 13 | -13.33% | Leisure & Hospitality | 71 | 67 | -5.63% |
| 17 | 18 | 5.88% | Other Services | 43 | 42 | -2.33% |
| 35 | 36 | 2.86% | Government | 640 | 623 | -2.66% |
| 5 | 7 | 40.00% | <i>State</i> | 13 | 13 | 0.00% |
| 21 | 21 | 0.00% | <i>Local</i> | 579 | 563 | -2.76% |
| 9 | 8 | -11.11% | <i>Federal</i> | 49 | 48 | -2.04% |

QUICK FACTS

Wayne County's
Largest
Industries by
Worksites

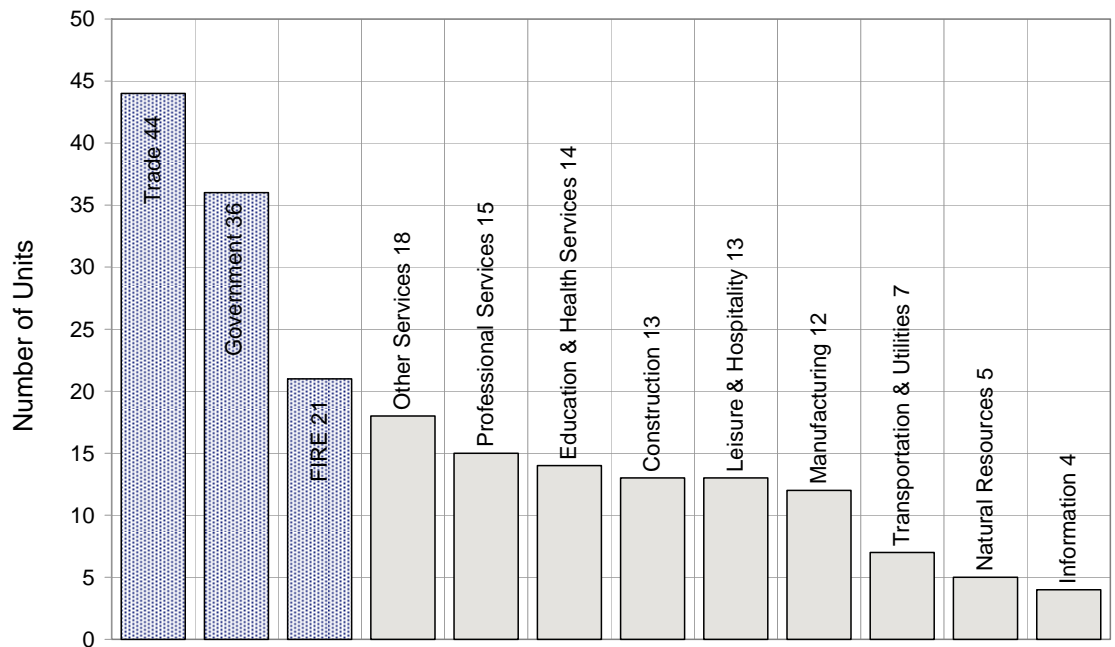
Wholesale & Retail
Trade
44

Government
36

Finance, Insurance,
and Real Estate
21

Reporting Units by Industry in 2003 in Wayne County

A Unit is Defined as a Worksite



Trade - Wholesale & Retail Trade
F.I.R.E. - Finance, Insurance, & Real Estate;

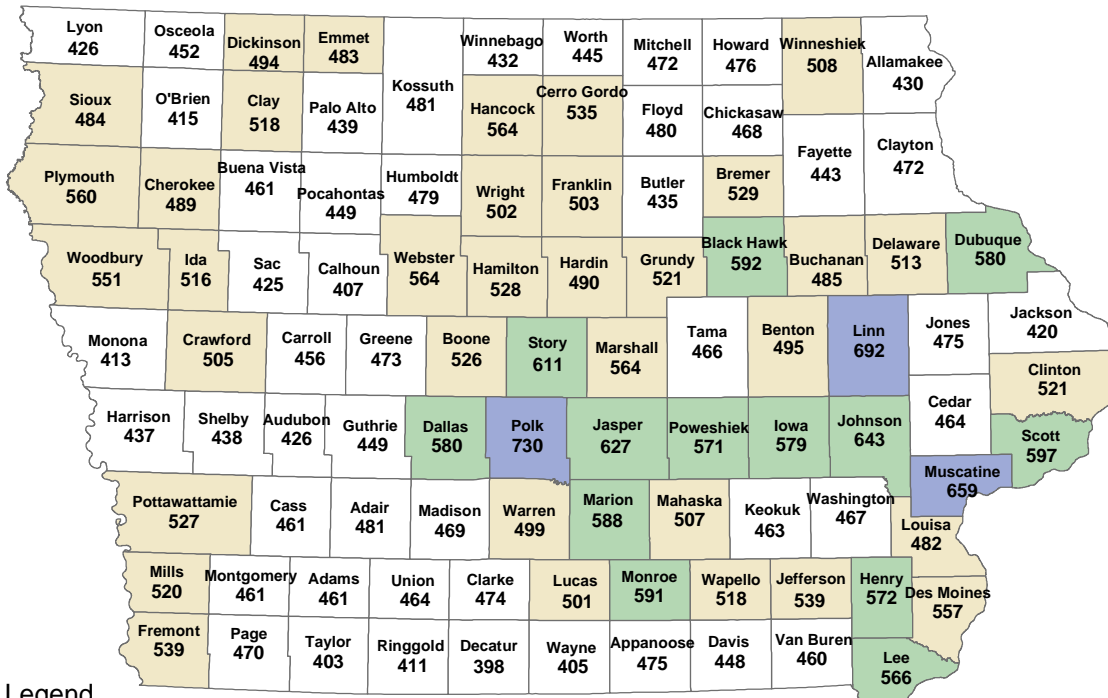
Natural Resources - Agriculture, Natural Resources, & Mining.

2004 QUARTERLY CENSUS OF EMPLOYMENT AND WAGES PROFILE

2003 Average Annual and Weekly Wage by Industry in Wayne County

| Average Annual Wage | | | | Average Weekly Wage | | |
|---------------------|-----------|----------|----------------------------------|---------------------|--------|----------|
| 2002 | 2003 | % Change | | 2002 | 2003 | % Change |
| \$ 20,382 | \$ 21,067 | 3.36% | Total All Industries | \$ 392 | \$ 405 | 3.32% |
| \$ 19,157 | \$ 19,857 | 3.65% | Private Business | \$ 368 | \$ 382 | 3.80% |
| \$ 22,970 | \$ 22,783 | -0.81% | Ag/Natural Resources & Mining | \$ 442 | \$ 438 | -0.90% |
| \$ 18,387 | \$ 18,563 | 0.96% | Construction | \$ 354 | \$ 357 | 0.85% |
| \$ 24,566 | \$ 25,209 | 2.62% | Manufacturing | \$ 472 | \$ 485 | 2.75% |
| \$ 18,172 | \$ 18,876 | 3.87% | Trade | \$ 349 | \$ 363 | 4.01% |
| \$ 24,764 | \$ 25,039 | 1.11% | <i>Wholesale Trade</i> | \$ 476 | \$ 482 | 1.26% |
| \$ 15,018 | \$ 15,464 | 2.97% | <i>Retail Trade</i> | \$ 289 | \$ 297 | 2.77% |
| \$ 16,449 | \$ 18,339 | 11.49% | Transportation & Utilities | \$ 316 | \$ 353 | 11.71% |
| \$ 8,702 | \$ 11,911 | 36.88% | Information | \$ 167 | \$ 229 | 37.13% |
| \$ 18,003 | \$ 17,309 | -3.85% | Finance, Insurance, Real Estate | \$ 346 | \$ 333 | -3.76% |
| \$ 18,500 | \$ 17,817 | -3.69% | Professional & Business Services | \$ 356 | \$ 343 | -3.65% |
| \$ 17,384 | \$ 19,370 | 11.43% | Education & Health Services | \$ 334 | \$ 373 | 11.68% |
| \$ 5,287 | \$ 5,280 | -0.14% | Leisure & Hospitality | \$ 102 | \$ 102 | 0.00% |
| \$ 13,641 | \$ 15,061 | 10.41% | Other Services | \$ 262 | \$ 290 | 10.69% |
| \$ 22,780 | \$ 23,394 | 2.70% | Government | \$ 438 | \$ 450 | 2.74% |
| \$ 37,404 | \$ 34,777 | -7.02% | <i>State</i> | \$ 719 | \$ 669 | -6.95% |
| \$ 21,826 | \$ 22,609 | 3.59% | <i>Local</i> | \$ 420 | \$ 435 | 3.57% |
| \$ 29,705 | \$ 29,025 | -2.29% | <i>Federal</i> | \$ 571 | \$ 558 | -2.28% |

2003 Average Weekly Wage for All Industries by County



QUICK FACTS

Average Weekly Wage Comparisons

Wayne
\$405

Rank
Among All 99
Iowa Counties
-97-

Statewide
\$591

Nation*
\$726

* preliminary data

2004 QUARTERLY CENSUS OF EMPLOYMENT AND WAGES PROFILE

CONTACT INFO

Iowa Workforce
Development,
Employment
Statistics Bureau

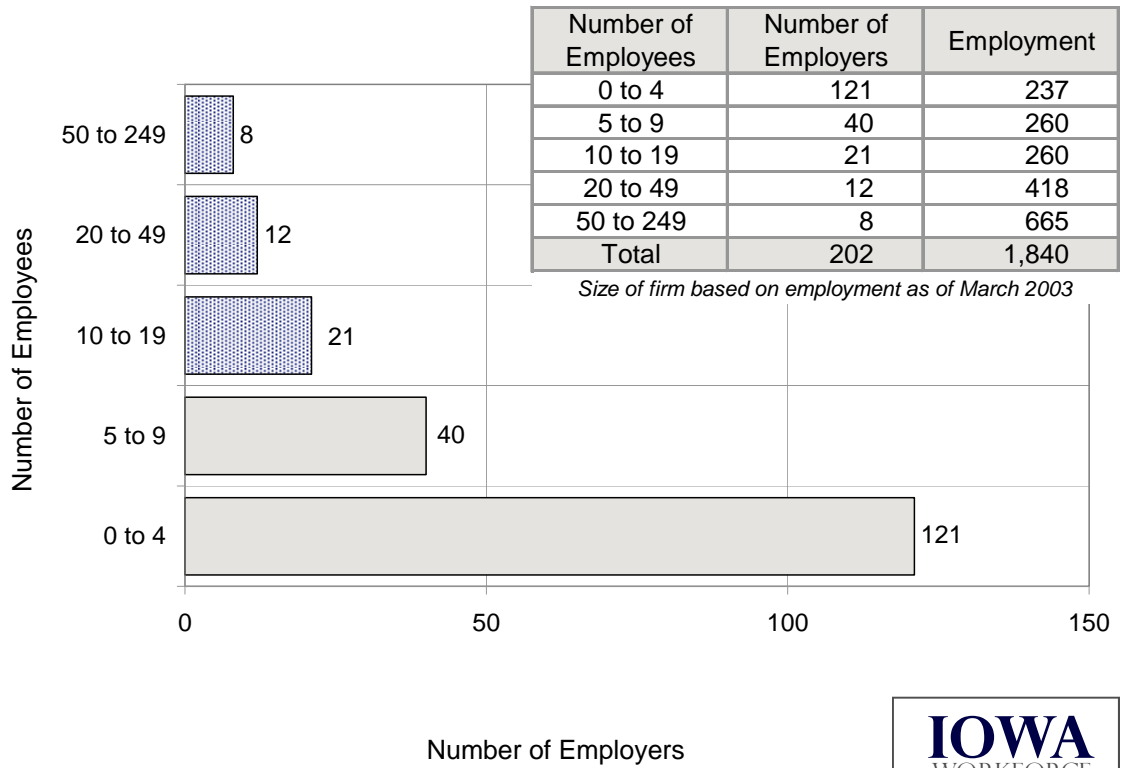
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*Equal opportunity employer/
program. Auxiliary aids and
services are available upon
request to individuals with
disabilities.*

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2003 Size of Firm in Wayne County



IOWA
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OFFICIAL BUSINESS
PENALTY FOR PRIVATE USE \$300