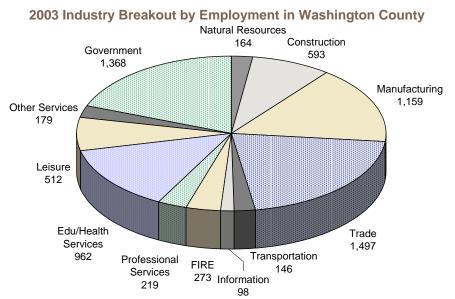
WASHINGTON 2004 ANNUAL COUNTY PROFILE

Executive Summary

As of 2003, Washington County's largest private sector was Trade, representing 20.88 percent (1,497) of the county's total covered employment of 7,170. The county's total employment decreased by 1.51 percent since 2002, but the average annual wage increased by 5.10 percent to \$24,265 for all industries.

Washington County's average weekly wage for all industries was \$467 for 2003. This was an increase of 5.18 percent since 2002. The highest average weekly wage for a private sector was Wholesale Trade, averaging \$696 with gross total wages of \$19.4 million. This sector also had the largest percentage increase in average weekly wage of 9.26 percent (\$59) between 2002 and 2003.





Note: Government includes public education and health institutions

Ten Largest Employers by Employment Based on Annual 2003 Employment by Private Industry

Rank	Name of Company	Industry
1	Kalona Plastics	Manufacturing
2	Modine Manufacturing Co	Manufacturing
3	Civco Medical Instrument Co	Wholesale Trade
4	Hy-Vee Food Stores	Retail Trade
5	Pleasantview Home	Health Services
6	McCleery-Cumming Co	Manufacturing
7	Washington Manufacturing Co	Manufacturing
8	Parkview Manor	Health Services
9	United Presbyterian Home	Health Services
10	Wal-Mart Stores	Retail Trade

QUICK FACTS

Covered Employment (2003)											
		%									
Total Employment	7,170	0.51 ¹									
Average Weekly Wage	\$467	79.0²									
Largest Private Sector: Wholesale & Retail Trade	1,497	0.68³									
 ¹ Percent is based on statewide covered employment of 1,404,476 ² Percent is based on statewide average weekly wage of \$591 ³ Percent is based on statewide covered sector employment Census Statistics 											
³ Percent is based on statev employment		sector Rank									
³ Percent is based on statev employment											
³ Percent is based on states employment Census Sta	atistics	Rank									
³ Percent is based on states employment Census Sta 2003 Population	atistics 21,314	Rank 29									
³ Percent is based on states employment Census Sta 2003 Population Growth % since 1990 2003 Unemployment	21,314 8.7%	<i>Rank</i> 29 13									
³ Percent is based on states employment Census Sta 2003 Population Growth % since 1990 2003 Unemployment Rate 2002 Per Capita	atistics 21,314 8.7% 3.8%	Rank 29 13 71									

2004 QUARTERLY CENSUS OF EMPLOYMENT AND WAGES PROFILE

2003 Covered Employment and Reporting Units by Industry in Washington Count										
Re	eporting Un	its		E	t					
2002	2003	% Change		2002	2003	% Change				
682	706	3.52%	Total All Industries	7,280	7,170	-1.51%				
633	654	3.32%	Private Business	5,938	5,802	-2.29%				
24	24	0.00%	Ag/Natural Resources & Mining	154	164	6.49%				
99	98	-1.01%	Construction	626	593	-5.27%				
46	47	2.17%	Manufacturing	1,257	1,159	-7.80%				
164	166	1.22%	Trade	1,471	1,497	1.77%				
58	57	-1.72%	Wholesale Trade	519	537	3.47%				
106	109	2.83%	Retail Trade	952	960	0.84%				
29	30	3.45%	Transportation & Utilities	135	146	8.15%				
11	12	9.09%	Information	101	98	-2.97%				
48	55	14.58%	Finance, Insurance, and Real Estate	250	273	9.20%				
66	69	4.55%	Professional & Business Services	241	219	-9.13%				
57	58	1.75%	Education & Health Services	936	962	2.78%				
47	48	2.13%	Leisure & Hospitality	595	512	-13.95%				
43	48	11.63%	Other Services	171	179	4.68%				
50	53	6.00%	Government	1,342	1,368	1.94%				
8	9	12.50%	State	60	63	5.00%				
33	36	9.09%	Local	1,204	1,232	2.33%				
9	8	-11.11%	Federal	78	73	-6.41%				

2003 Covered Employment and Reporting Units by Industry in Washington County

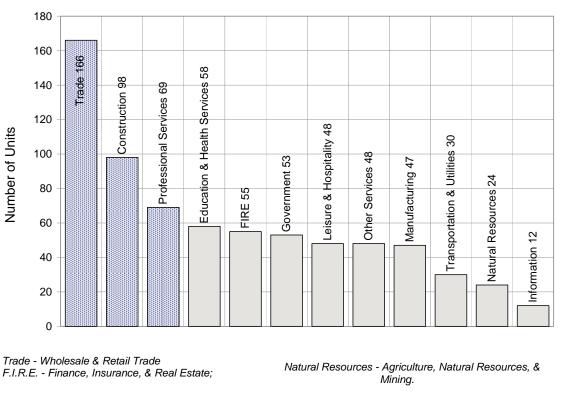
QUICK FACTS

Washington County's Largest Industries by Worksites

Wholesale & Retail Trade 166

> Construction 98

Professional Services 69



Reporting Units by Industry in 2003 in Washington County A Unit is Defined as a Worksite

Average Annual Wage							Avera	iae V	Weekly Wage		
	2002	<u> </u>	2003	% Change		2	2002	-	2003	% Change	
\$	23,087	\$ 24,265 5.10%			Total All Industries	\$	444	\$	467	5.18%	
\$	22,522	\$	23,775	5.57%	Private Business	\$	433	\$	457	5.54%	
\$	23,346	\$	23,842	2.13%	Ag/Natural Resources & Mining	\$	449	\$	459	2.23%	
\$	28,289	\$	29,309	3.61%	Construction	\$	544	\$	564	3.68%	
\$	29,701	\$	31,835	7.19%	Manufacturing	\$	571	\$	612	7.18%	
\$	22,333	\$	23,751	6.35%	Trade	\$	429	\$	457	6.53%	
\$	33,120	\$ 36,183 9.25%		9.25%	Wholesale Trade	\$	637	\$	696	9.26%	
\$	16,453	\$ 16,797 2.09%		2.09%	Retail Trade	\$	316	\$	323	2.22%	
\$	30,260	\$ 32,501 7.41%		7.41%	Transportation & Utilities	\$	582	\$	625	7.39%	
\$	24,212	\$ 25,347 4.69%		4.69%	Information	\$	466	\$	487	4.51%	
\$	27,236	\$	29,028	6.58%	Finance, Insurance, Real Estate	\$	524	\$	558	6.49%	
\$	21,097	\$	21,364	1.26%	Professional & Business Services	\$	406	\$	411	1.23%	
\$	17,954	\$	18,498	3.03%	Education & Health Services	\$	345	\$	356	3.19%	
\$	7,336	\$	7,724	5.28%	Leisure & Hospitality	\$	141	\$	149	5.67%	
\$	15,499	\$ 14,629 -5.61%		-5.61%	Other Services	\$	298	\$	281	-5.70%	
\$	25,589	\$	26,342	2.94%	Government	\$	492	\$	507	3.05%	
\$	38,010	\$	38,876	2.28%	State	\$	731	\$	748	2.33%	
\$	24,269	\$	25,057	3.25%	Local	\$	467	\$	482	3.21%	
\$	36,420				Federal	\$	700	\$	716	2.29%	

2003 Average Annual and Weekly Wage by Industry in Washington County

2003 Average Weekly Wage for All Industries by County

2	Lyon 426	Osceola 452	Dickinsor 494	Emmet 483		Winne 43	~~	Worth 445	Mitc 47		Howard 476		eshiel)8	c Allam	akee		Q
2	Sioux 484	O'Brien 415	Clay 518	Palo Alto 439	Kossuti 481	Hanc 56	ock	ro Gor 535	do Flo 48		Chickasa 468			43 Clay			
< '	Plymouth 560	Cherokee 489	Buena Vist 461	a Pocahonta 449	Humbolo s 479	it Wrig 50	jnt	ranklin 503	But 43		Bremer 529	-	vette 43	47 47			A Wa
~	Woodbury 551	lda 516	Sac 425	Calhour 407	Webste 564		ilton	Hardin 490		indy 21	Black Ha 592	Buc	hanan 85	Delav 51		uque 80	
	Monona V 413			arroll G	reene 473	Boone 526	Story 611		arshall 564		ma E 66	enton 495		inn i92	Jones 475	Jackson 420 Clinton	
	} Harri { 43	• • •	elby Audu 138 42				Polk 730		sper 27		eshiek 71	lowa 579		nnson 643	Cedar 464	521 Scott 597	
	P	ottawattan 527	nie Cas 46			ison 59	Warren 499	Mar 58		lahas 507	Keo	w wuk 33	ashin 467	Ž L	Muscatir 659 ouisa 482	ne 337	
	\$	Mills M	ontgomery 461	Adams 461	Union 464	Clark 474		ucas 501	Monro 591		Wapello 518	Jeffer 539	son I	Honny	Des Moines	5	
1	<	Fremont 539	Page 470	Taylor 403	Ringgold 411	Decati 398		ayne 405	Appano 475		Davis 448	Van B 46		Lee 566			
Leg	ena \$398 -	- \$481		\$565 ·	\$647								ι	- Cores	}		
	\$482 -	- \$564		\$648 -	\$730												

QUICK FACTS

Average Weekly Wage Comparisons

Washington \$467

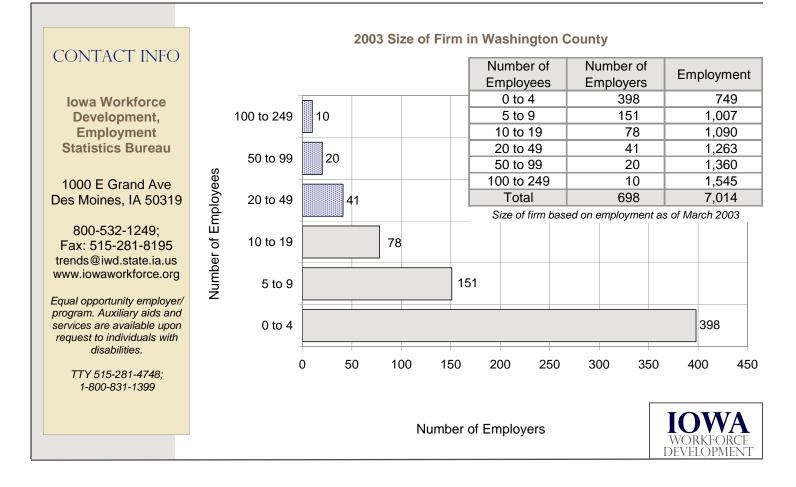
Rank Among All 99 Iowa Counties -66-

> Statewide \$591

> > Nation* \$726

* preliminary data

2004 QUARTERLY CENSUS OF EMPLOYMENT AND WAGES PROFILE





PENALTY FOR PRIVATE USE \$300

IOWA WORKFORCE DEVELOPMENT 1000 East Grand Avenue Des Moines, Iowa 50319-0209