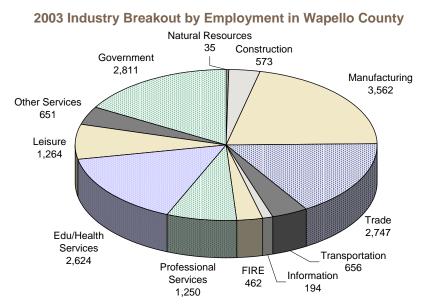
WAPELLO 2004 ANNUAL COUNTY PROFILE

Executive Summary

As of 2003, Wapello County's largest private sector was Manufacturing, representing 21.17 percent (3,562) of the county's total covered employment of 16,829. Over 62 percent of this sector's employment was in Food Manufacturing. The county's total employment increased by 2.48 percent since 2002 and the average annual wage increased by 3.25 percent to \$26,953 for all industries.

Wapello County's average weekly wage for all industries was \$518 for 2003. This was an increase of 3.19 percent since 2002. The highest average weekly wage for a private sector was Manufacturing, averaging \$713 with gross total wages of \$131.9 million. The Professional & Business Services sector had the largest percentage increase in average weekly wage of 20.80 percent (\$83) between 2002 and 2003.





Note: Government includes public education and health institutions

Ten Largest Employers by Employment Based on Annual 2003 Employment by Private Industry

Rank	Name of Company	Industry
1	Excel Corp	Manufacturing
2	Ottumwa Regional Health Center	Health Services
3	Deere & Co Delaware	Manufacturing
4	Wal-Mart Stores	Retail Trade
5	Hy-Vee Food Stores	Retail Trade
6	Mid-Continent Bottlers	Manufacturing
7	Unicco Service Company	Business Services
8	Good Samaritan Society	Health Services
9	Ottumwa Manor/Visa Woods	Health Services
10	QSI	Business Services

QUICK FACTS

Covered Employment (2003)												
		%										
Total Employment	16,829	1.20 ¹										
Average Weekly Wage	\$518	87.6²										
Largest Private Sector: Manufacturing	1.62 ³											
¹ Percent is based on states employment of 1,404,476 ² Percent is based on states		weekly										

- Percent is based on statewide average weekly wage of \$591
- ³ Percent is based on statewide covered sector employment

Census	Stat	tist	ics
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		Rank
2003 Population	35,885	20
Growth % since 1990	0.5%	47
2003 Unemployment Rate	5.8%	16
2002 Per Capita Personal Income	\$23,769	82
2000 Median Household Income	\$32,188	90
Ranking based on Iowa's 99	o counties	

2003 Covered Employment and Reporting Units by Industry in Wapello Cour									
Re	porting Un	its		E	Employment				
2002	2003	% Change		2002	2003	% Change			
952	949	-0.32%	Total All Industries	16,421	16,829	2.48%			
873	873	0.00%	Private Business	13,628	14,018	2.86%			
10	8	-20.00%	Ag/Natural Resources & Mining	46	35	-23.91%			
97	86	-11.34%	Construction	570	573	0.53%			
32	30	-6.25%	Manufacturing	3,491	3,562	2.03%			
198	204	3.03%	Trade	2,652	2,747	3.58%			
46	49	6.52%	Wholesale Trade	305	345	13.11%			
152	155	1.97%	Retail Trade	2,347	2,402	2.34%			
44	46	4.55%	Transportation & Utilities	657	656	-0.15%			
16	15	-6.25%	Information	210	194	-7.62%			
83	89	7.23%	Finance, Insurance, and Real Estate	427	462	8.20%			
89	97	8.99%	Professional & Business Services	1,073	1,250	16.50%			
101	103	1.98%	Education & Health Services	2,548	2,624	2.98%			
96	97	1.04%	Leisure & Hospitality	1,289	1,264	-1.94%			
107	99	-7.48%	Other Services	666	651	-2.25%			
79	76	-3.80%	Government	2,794	2,811	0.61%			
18	17	-5.56%	State	182	185	1.65%			
47	46	-2.13%	Local	2,464	2,486	0.89%			
14	13	-7.14%	Federal	148	141	-4.73%			

2003 Covered Employment and Reporting Units by Industry in Wapello County

QUICK FACTS

Number of Units

250

200

150

100

50

0

Wapello County's Largest Industries by Worksites

Wholesale & Retail Trade 204

Education & Health Services 103

> Other Services 99

Trade 204 Education & Health Services 103 Education & Health Services 103 Professional Services 99 Professional Services 97 Education & Hospitality 97 Leisure & Hospitality 97 Construction 86 Professional Services 99 Manufacturing 30 Information 15

Reporting Units by Industry in 2003 in Wapello County A Unit is Defined as a Worksite

Trade - Wholesale & Retail Trade F.I.R.E. - Finance, Insurance, & Real Estate;

Natural Resources - Agriculture, Natural Resources, & Mining.

Natural Resources 8

Avera	ige A	Annual Wag	le			Avera	ige V	Weekly Wage		
2002 2003 % Change			% Change		2	2002	2003		% Change	
\$ 26,105	\$	26,953	3.25%	Total All Industries	\$	502	\$	518	3.19%	
\$ 25,957	\$	26,739	3.01%	Private Business	\$	499	\$	514	3.01%	
\$ 25,912	\$	26,358	1.72%	Ag/Natural Resources & Mining	\$	498	\$	507	1.81%	
\$ 32,017	\$	32,696	2.12%	Construction	\$	616	\$	629	2.11%	
\$ 36,556	\$	37,057	1.37%	Manufacturing	\$	703	\$	713	1.42%	
\$ 18,598	\$	19,039	2.37%	Trade	\$	358	\$	366	2.23%	
\$ 30,304	\$	29,354	-3.13%	Wholesale Trade	\$	583	\$	565	-3.09%	
\$ 17,077	\$	17,558	2.82%	Retail Trade	\$	328	\$	338	3.05%	
\$ 33,762	\$	35,365	4.75%	Transportation & Utilities	\$	649	\$	680	4.78%	
\$ 22,599	\$	25,513	12.89%	Information	\$	435	\$	491	12.87%	
\$ 28,836	\$	31,917	10.69%	Finance, Insurance, Real Estate	\$	555	\$	614	10.63%	
\$ 20,741	\$	25,067	20.86%	Professional & Business Services	\$	399	\$	482	20.80%	
\$ 28,498	\$	28,563	0.23%	Education & Health Services	\$	548	\$	549	0.18%	
\$ 9,344	\$	8,971	-3.99%	Leisure & Hospitality	\$	180	\$	173	-3.89%	
\$ 16,822	\$	15,909	-5.43%	Other Services	\$	324	\$	306	-5.56%	
\$ 26,817	\$	28,019	4.48%	Government	\$	516	\$	539	4.46%	
\$ 37,409	\$	40,075	7.13%	State	\$	719	\$	771	7.23%	
\$ 25,143	\$	26,294	4.58%	Local	\$	484	\$	506	4.55%	
\$ 41,665	65 \$ 42,408 1.78%		1.78%	Federal	\$	801	\$	816	1.87%	

2003 Average Annual and Weekly Wage by Industry in Wapello County

2003 Average Weekly Wage for All Industries by County

2	Lyon 426	Osceola 452	Dickinson 494	Emmet 483		Winne	ebago 32	Worth 445	IVIILO	chell 72	Howar	-	neshie	k Allam	akee		QUIC
د د	Sioux	O'Brien 415	Clay	Palo Alto	Kossu 481	th Han	C cock	erro Gor 535	do Flo	oyd	476 Chickas	aw	508	43	5		
5			518 Buena Vista	439		56	64		48	80	468	Fa	ayette	Clay 47			Avera
5	Plymouth 560	Cherokee 489	404	Pocahonta 449	Humbo as 479	Wri	ght)2	Franklin 503		itler 35	Breme 529		443				Wage C
Ş	Woodbury 551	lda 516	Sac 425	Calhou 407	Webst	Ham	nilton 28	Hardin 490		undy 521	Black H 592	Bu	ichanai 485	Delav ⁿ 51		uque 80	
	Monon:	a Craw 50			reene 473	Boone 526			arshall 564		ama 166	Bentor 495		₋inn 692	Jones 475	Jackson 420 Clinton 521	V
	Harri		elby Audu I38 42			allas 580	Polk 730		sper 27		eshiek 571	lowa 579		hnson 643	Cedar 464	Scott 597	Am
	P	ottawattan 527	nie Cas 46		INICA	dison 169	Warre 499			Mahas 507	7 1.6	eokuk 163	Washir 46	7 L	Muscatir 659 ouisa 482	10	lowa
	~	520	ontgomery 461	Adams 461	Union 464	Clark 474		Lucas 501	Monro 591		Wapello 518		erson 39	Henry 572	Des Moines 557	5	St
	<	Fremont 539	Page 470	Taylor 403	Ringgolo 411	d Decat 398		Wayne 405	Appan 47		Davis 448		Buren 60	Lee 566			1
Le	gend \$398 ·	\$481		\$565 ·	¢647	7								La construction of the con	\$		
	\$482			\$648 ·										-			* pre

QUICK FACTS

Average Weekly Wage Comparisons

Wapello \$518

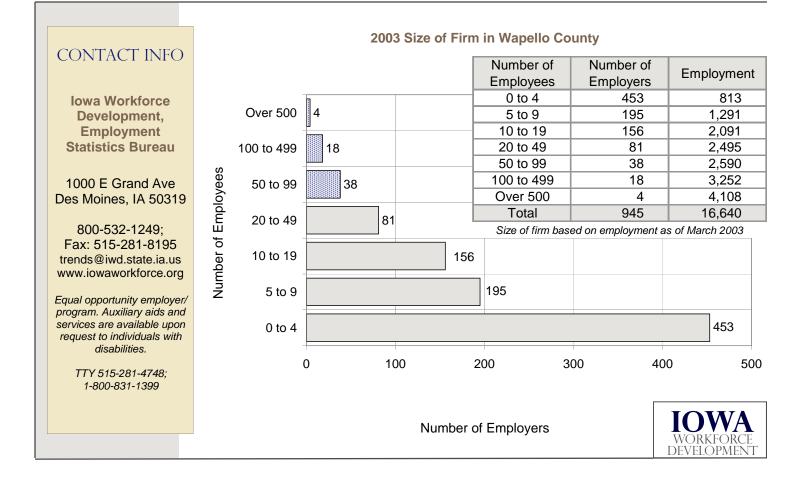
Rank Among All 99 Iowa Counties -33-

> Statewide \$591

Nation* \$726

* preliminary data

2004 QUARTERLY CENSUS OF EMPLOYMENT AND WAGES PROFILE





PENALTY FOR PRIVATE USE \$300

IOWA WORKFORCE DEVELOPMENT 1000 East Grand Avenue Des Moines, Iowa 50319-0209