MARION 2004 ANNUAL COUNTY PROFILE

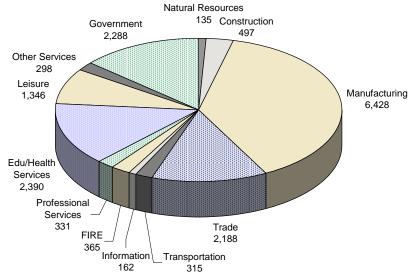
Executive Summary

As of 2003, Marion County's largest industry was Manufacturing, representing 38.39 percent (6,428) of the county's total covered employment of 16,743. Over one half of the employment in this sector is in the Wood Products Manufacturing industry. Although the county's total employment decreased by 1.64 percent since 2002, the average annual wage increased by 3.03 percent to \$30,586 for all industries.

Marion County's average weekly wage for all industries was \$588 for 2003. This was an increase of 2.98 percent since 2002. The highest average weekly wage for a private sector was Manufacturing, averaging \$794 with gross total wages of almost \$265.5 million. Between 2002 and 2003, the Finance, Insurance & Real Estate sector had the largest percentage increase in average weekly wage of 16.02 percent (\$95).



2003 Industry Breakout by Employment in Marion County



Note: Government includes public education and health institutions

Ten Largest Employers by Employment Based on Annual 2003 Employment by Private Industry

Rank	Name of Company	Industry
1	Pella Corporation	Manufacturing
2	Vermeer Mfg Company	Manufacturing
3	Pella Regional Health Center	Health Services
4	3M Company	Manufacturing
5	Central College	Educational Services
6	Wal-Mart Stores	Retail Trade
7	Mike Brooks	Transport./Warehousing
8	Hy-Vee Food Stores	Retail Trade
9	Knoxville Community Hospital	Health Services
10	Christian Opportunity Center	Health Services

QUICK FACTS

Covered Employment (2003)

		70
Total Employment	16,743	1.19 ¹
Average Weekly Wage	\$588	99.5²
Largest Private Sector: Manufacturing	6,428	2.92³

- ¹ Percent is based on statewide covered employment of 1,404,476
- ² Percent is based on statewide average weekly wage of \$591
- ³ Percent is based on statewide covered sector employment

Census Statistics

		Rank			
2003 Population	32,425	21			
Growth % since 1990	8.1%	15			
2003 Unemployment Rate	4.1%	55			
2002 Per Capita Personal Income	\$26,143	48			
2000 Median Household Income	\$42,401	8			
Ranking based on Iowa's 99 counties					

2004 QUARTERLY CENSUS OF EMPLOYMENT AND WAGES PROFILE

2003 Covered Employment and Reporting Units by Industry in Marion County

Reporting Units				Employment				
2002	2003	% Change		2002	2003	% Change		
855	877	2.57%	Total All Industries	17,022	16,743	-1.64%		
800	824	3.00%	Private Business	14,718	14,455	-1.79%		
11	11	0.00%	Ag/Natural Resources & Mining	133	135	1.50%		
102	98	-3.92%	Construction	513	497	-3.12%		
51	52	1.96%	Manufacturing	6,721	6,428	-4.36%		
205	214	4.39%	Trade	2,176	2,188	0.55%		
58	58	0.00%	Wholesale Trade	495	478	-3.43%		
147	156	6.12%	Retail Trade	1,682	1,710	1.66%		
28	30	7.14%	Transportation & Utilities	284	315	10.92%		
17	23	35.29%	Information	200	162	-19.00%		
75	80	6.67%	Finance, Insurance, and Real Estate	397	365	-8.06%		
77	80	3.90%	Professional & Business Services	328	331	0.91%		
79	79	0.00%	Education & Health Services	2,382	2,390	0.34%		
75	77	2.67%	Leisure & Hospitality	1,274	1,346	5.65%		
80	83	3.75%	Other Services	311	298	-4.18%		
56	53	-5.36%	Government	2,304	2,288	-0.69%		
8	9	12.50%	State	48	52	8.33%		
32	31	-3.13%	Local	1,490	1,486	-0.27%		
16	13	-18.75%	Federal	767	750	-2.22%		

QUICK FACTS

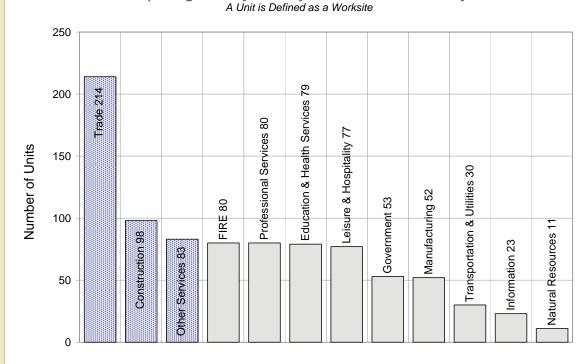
Marion County's Largest Industries by Worksites

Wholesale & Retail Trade 214

Construction 98

Other Services 83

Reporting Units by Industry in 2003 in Marion County



Trade - Wholesale & Retail Trade F.I.R.E. - Finance, Insurance, & Real Estate;

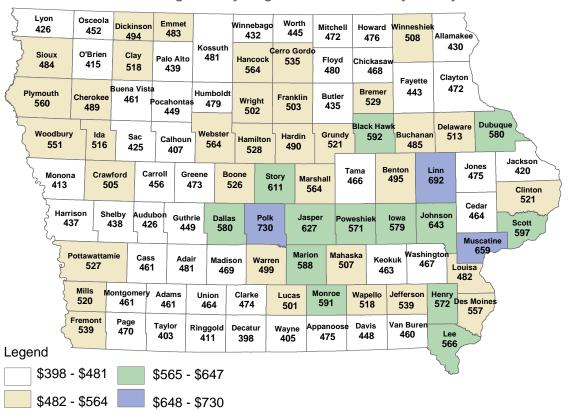
Natural Resources - Agriculture, Natural Resources, & Mining.

2004 QUARTERLY CENSUS OF EMPLOYMENT AND WAGES PROFILE

2003 Average Annual and Weekly Wage by Industry in Marion County

Average Annual Wage			Annual Wag	e		Average Weekly Wage			Wage	
	2002		2003	% Change		2002		2003		% Change
\$	29,686	\$	30,586	3.03%	Total All Industries	\$	571	\$	588	2.98%
\$	29,564	\$	30,494	3.14%	Private Business	\$	569	\$	586	2.99%
\$	30,473	\$	30,225	-0.81%	Ag/Natural Resources & Mining	\$	586	\$	581	-0.85%
\$	30,111	\$	31,259	3.81%	Construction	\$	579	\$	601	3.80%
\$	39,442	\$	41,309	4.73%	Manufacturing	\$	758	\$	794	4.75%
\$	20,347	\$	21,025	3.33%	Trade	\$	391	\$	404	3.32%
\$	33,084	\$	34,560	4.46%	Wholesale Trade	\$	636	\$	665	4.56%
\$	16,587	\$	17,242	3.95%	Retail Trade	\$	319	\$	332	4.08%
\$	34,560	\$	34,988	1.24%	Transportation & Utilities	\$	665	\$	673	1.20%
\$	28,528	\$	26,426	-7.37%	Information	\$	549	\$	508	-7.47%
\$	30,849	\$	35,779	15.98%	Finance, Insurance, Real Estate	\$	593	\$	688	16.02%
\$	26,733	\$	26,099	-2.37%	Professional & Business Services	\$	514	\$	502	-2.33%
\$	23,211	\$	24,221	4.35%	Education & Health Services	\$	446	\$	466	4.48%
\$	7,185	\$	7,171	-0.20%	Leisure & Hospitality	\$	138	\$	138	0.00%
\$	16,997	\$	17,088	0.54%	Other Services	\$	327	\$	329	0.61%
\$	30,462	\$	31,168	2.32%	Government	\$	586	\$	599	2.22%
\$	33,022	\$	34,348	4.01%	State	\$	635	\$	661	4.09%
\$	24,753	\$	25,494	3.00%	Local	\$	476	\$	490	2.94%
\$	41,352	\$	42,188	2.02%	Federal	\$	795	\$	811	2.01%

2003 Average Weekly Wage for All Industries by County



QUICK FACTS

Average Weekly Wage Comparisons

Marion \$588

Rank Among All 99 Iowa Counties -10-

> Statewide \$591

> > Nation* \$726

* preliminary data

2004 QUARTERLY CENSUS OF EMPLOYMENT AND WAGES PROFILE

CONTACT INFO

Iowa Workforce Development, Employment Statistics Bureau

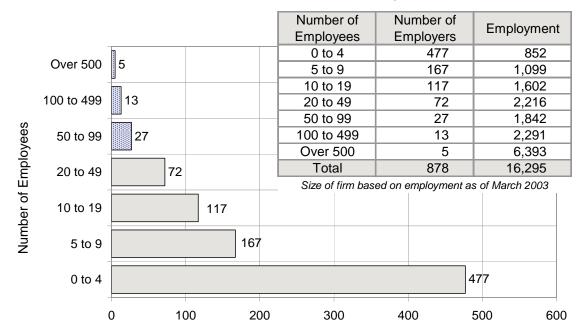
1000 E Grand Ave Des Moines, IA 50319

800-532-1249; Fax: 515-281-8195 trends@iwd.state.ia.us www.iowaworkforce.org

Equal opportunity employer/ program. Auxiliary aids and services are available upon request to individuals with disabilities.

> TTY 515-281-4748; 1-800-831-1399

2003 Size of Firm in Marion County



Number of Employers



PENALTY FOR PRIVATE USE \$300 OFFICIAL BUSINESS

Des Moines, lowa 50319-0209 1000 East Grand Avenue Des Moines, lowa 50319-0209

