

JOHNSON

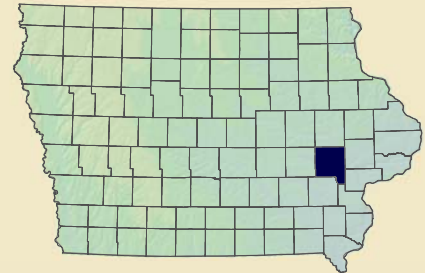
2004 ANNUAL COUNTY PROFILE

Executive Summary

As of 2003, Johnson County's largest sector was Trade, representing 14.04 percent (9,640) of the county's total covered employment of 68,651. The county's total employment increased by 1.78 percent since 2002, and the average annual wage increased by 2.68 percent to \$33,441 for all industries, which is 8.89 percent higher than the statewide average.

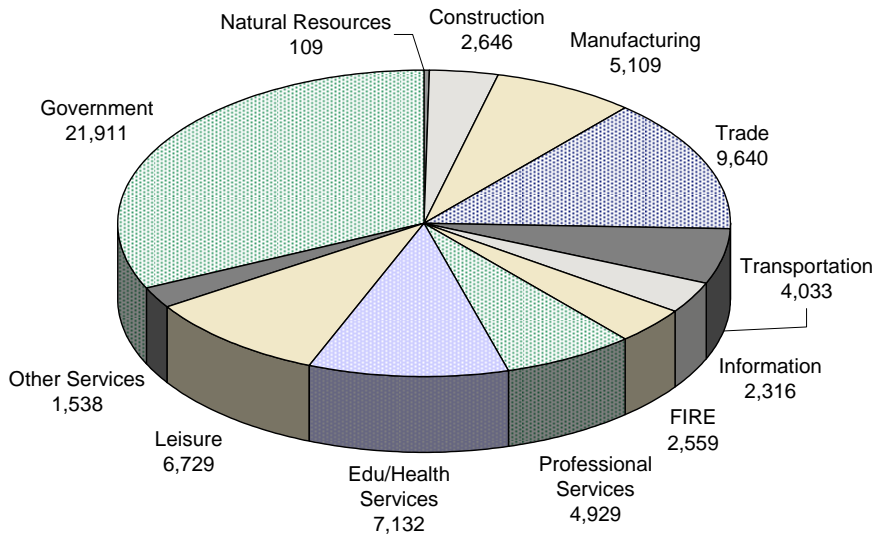
Johnson County's average weekly wage for all industries was \$643 for 2003. This was an increase of 2.72 percent since 2002. The highest average weekly wage for a private sector was in Wholesale Trade, averaging \$823 with gross total wages of \$48.0 million. Between 2002 and 2003, the Information sector had the largest percentage increase in average weekly wage of 13.59 percent (\$98).

STATE OF IOWA



Johnson County

2003 Industry Breakout by Employment in Johnson County



Note: Government includes public education and health institutions

Ten Largest Employers by Employment

Based on Annual 2003 Employment by Private Industry

Rank	Name of Company	Industry
1	Heartland Express Inc Of Iowa	Transport./Warehousing
2	NCS Pearson	Information
3	Mercy Hospital	Health Services
4	ACT Inc	Educational Services
5	Hy-Vee Food Stores	Retail Trade
6	Lear Corp Automotive Systems	Manufacturing
7	Rockwell Collins	Manufacturing
8	Wal-Mart	Retail Trade
9	Worldcom	Business Services
10	P & G - Clairol Inc	Manufacturing

QUICK FACTS

Covered Employment (2003)

		%
Total Employment	68,651	4.89 ¹
Average Weekly Wage	\$643	108.8 ²
Largest Private Sector: Wholesale & Retail Trade	9,640	3.92 ³

¹ Percent is based on statewide covered employment of 1,404,476

² Percent is based on statewide average weekly wage of \$591

³ Percent is based on statewide covered sector employment

Census Statistics

		Rank
2003 Population	115,548	5
Growth % since 1990	20.2%	2
2003 Unemployment Rate	3.2%	91
2002 Per Capita Personal Income	\$30,636	7
2000 Median Household Income	\$40,060	20

Ranking based on Iowa's 99 counties

2004 QUARTERLY CENSUS OF EMPLOYMENT AND WAGES PROFILE

2003 Covered Employment and Reporting Units by Industry in Johnson County

Reporting Units				Employment		
2002	2003	% Change		2002	2003	% Change
2,988	3,077	2.98%	Total All Industries	67,450	68,651	1.78%
2,903	2,994	3.13%	Private Business	45,983	46,740	1.65%
16	15	-6.25%	Ag/Natural Resources & Mining	105	109	3.81%
329	343	4.26%	Construction	2,616	2,646	1.15%
93	95	2.15%	Manufacturing	5,199	5,109	-1.73%
646	664	2.79%	Trade	9,596	9,640	0.46%
149	154	3.36%	<i>Wholesale Trade</i>	1,089	1,123	3.12%
497	511	2.82%	<i>Retail Trade</i>	8,507	8,517	0.12%
74	78	5.41%	Transportation & Utilities	3,360	4,033	20.03%
60	56	-6.67%	Information	2,716	2,316	-14.73%
279	294	5.38%	Finance, Insurance, and Real Estate	2,567	2,559	-0.31%
429	441	2.80%	Professional & Business Services	5,887	4,929	-16.27%
355	370	4.23%	Education & Health Services	5,764	7,132	23.73%
323	341	5.57%	Leisure & Hospitality	6,610	6,729	1.80%
302	299	-0.99%	Other Services	1,564	1,538	-1.66%
85	83	-2.35%	Government	21,466	21,911	2.07%
21	22	4.76%	<i>State</i>	16,001	16,305	1.90%
48	48	0.00%	<i>Local</i>	3,915	4,028	2.89%
16	14	-12.50%	<i>Federal</i>	1,551	1,577	1.68%

QUICK FACTS

**Johnson County's
Largest
Industries by
Worksites**

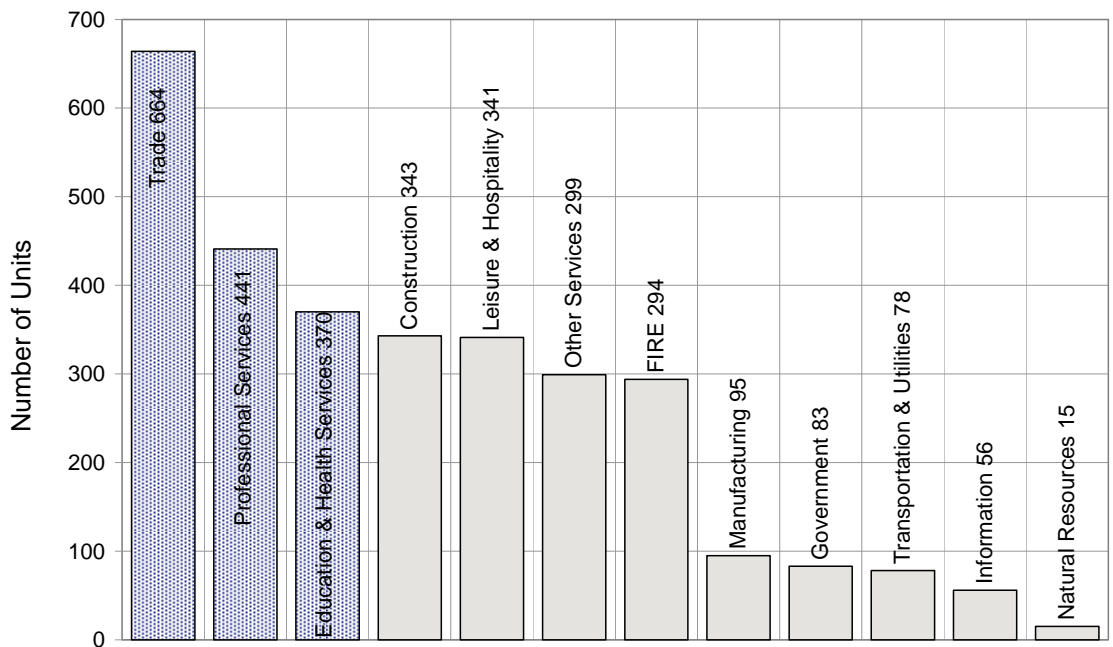
Wholesale & Retail
Trade
664

Professional
Services
441

Education & Health
Services
370

Reporting Units by Industry in 2003 in Johnson County

A Unit is Defined as a Worksite



Trade - Wholesale & Retail Trade
F.I.R.E. - Finance, Insurance, & Real Estate;

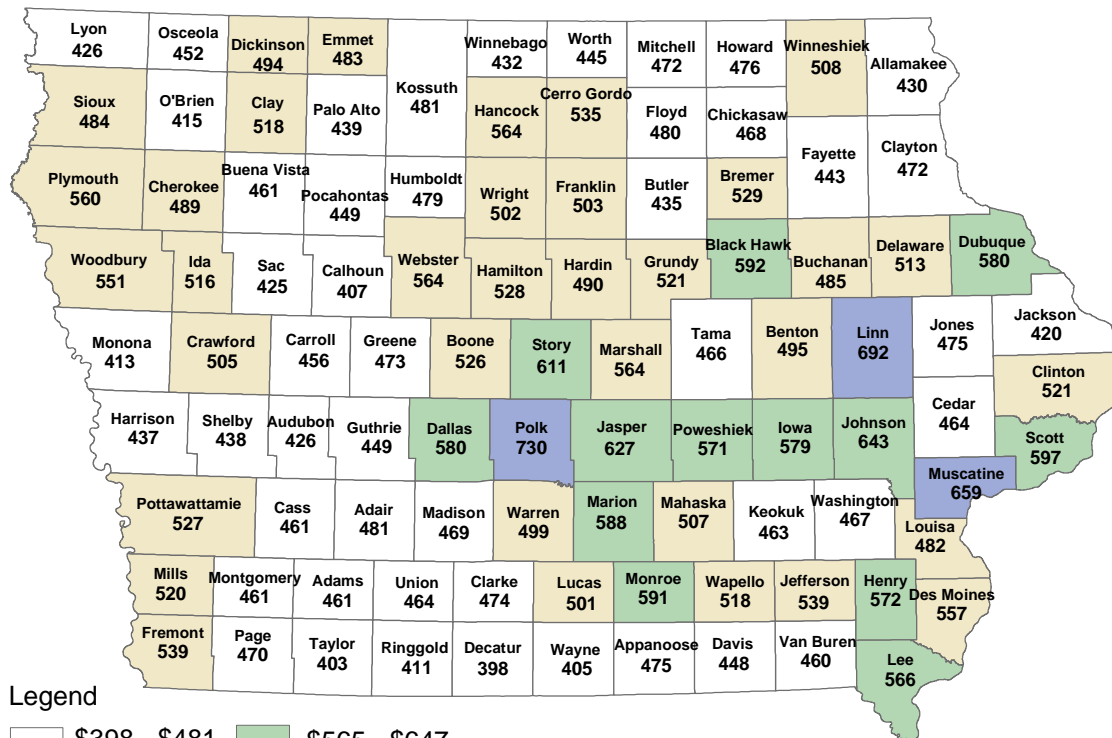
Natural Resources - Agriculture, Natural Resources, & Mining.

2004 QUARTERLY CENSUS OF EMPLOYMENT AND WAGES PROFILE

2003 Average Annual and Weekly Wage by Industry in Johnson County

Average Annual Wage				Average Weekly Wage		
2002	2003	% Change		2002	2003	% Change
\$ 32,567	\$ 33,441	2.68%	Total All Industries	\$ 626	\$ 643	2.72%
\$ 26,209	\$ 27,329	4.27%	Private Business	\$ 504	\$ 526	4.37%
\$ 32,497	\$ 34,333	5.65%	Ag/Natural Resources & Mining	\$ 625	\$ 660	5.60%
\$ 35,088	\$ 36,105	2.90%	Construction	\$ 675	\$ 694	2.81%
\$ 38,416	\$ 39,834	3.69%	Manufacturing	\$ 739	\$ 766	3.65%
\$ 21,005	\$ 22,013	4.80%	Trade	\$ 404	\$ 423	4.70%
\$ 40,387	\$ 42,777	5.92%	<i>Wholesale Trade</i>	\$ 777	\$ 823	5.92%
\$ 18,523	\$ 19,275	4.06%	<i>Retail Trade</i>	\$ 356	\$ 371	4.21%
\$ 36,784	\$ 37,620	2.27%	Transportation & Utilities	\$ 707	\$ 723	2.26%
\$ 37,474	\$ 42,571	13.60%	Information	\$ 721	\$ 819	13.59%
\$ 29,973	\$ 33,437	11.56%	Finance, Insurance, Real Estate	\$ 576	\$ 643	11.63%
\$ 26,105	\$ 24,930	-4.50%	Professional & Business Services	\$ 502	\$ 479	-4.58%
\$ 26,481	\$ 28,213	6.54%	Education & Health Services	\$ 509	\$ 543	6.68%
\$ 9,814	\$ 9,938	1.26%	Leisure & Hospitality	\$ 189	\$ 191	1.06%
\$ 22,477	\$ 23,090	2.73%	Other Services	\$ 432	\$ 444	2.78%
\$ 46,188	\$ 46,479	0.63%	Government	\$ 888	\$ 894	0.68%
\$ 49,034	\$ 48,252	-1.60%	<i>State</i>	\$ 943	\$ 928	-1.59%
\$ 30,107	\$ 31,029	3.06%	<i>Local</i>	\$ 579	\$ 597	3.11%
\$ 57,398	\$ 67,649	17.86%	<i>Federal</i>	\$ 1,104	\$ 1,301	17.84%

2003 Average Weekly Wage for All Industries by County



QUICK FACTS

Average Weekly Wage Comparisons

Johnson
\$643

Rank
Among All 99
Iowa Counties
-4-

Statewide
\$591

Nation*
\$726

* preliminary data

