HANCOCK 2004 ANNUAL COUNTY PROFILE

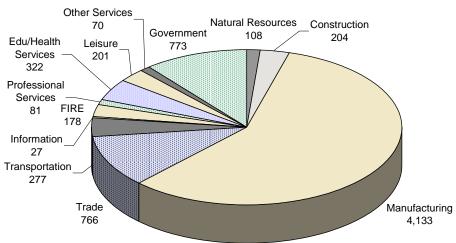
Executive Summary

As of 2003, Hancock County's largest sector was Manufacturing, representing 57.89 percent (4,133) of the county's total covered employment of 7,139. Over 80 percent of this sector's employment was in the Transportation Equipment Manufacturing industry. The county's total employment decreased by 0.22 percent since 2002 and the average annual wage decreased by 0.34 percent to \$29,321 for all industries.

Hancock County's average weekly wage for all industries was \$564 for 2003. The highest average weekly wage for a private sector was Transportation & Utilities, averaging \$802 with gross total wages of \$11.5 million. The Construction sector had the largest percentage increase in average weekly wage of 26.95 percent (\$131) between 2002 and 2003, and also reported the largest percentage increase in employment of 70.00 percent (84 employees).



2003 Industry Breakout by Employment in Hancock County



Note: Government includes public education and health institutions

Ten Largest Employers by Employment Based on Annual 2003 Employment by Private Industry

Rank	Name of Company	Industry
1	Winnebago Industries	Manufacturing
2	Iowa Mold Tooling Co	Manufacturing
3	3M Company	Transport./Warehousing
4	Westview/Concord Care Center	Health Services
5	Stellar Industries	Manufacturing
6	Kiefer Built	Manufacturing
7	Conagra Refrigerated Prep Foods	Manufacturing
8	Suntron Corporation	Manufacturing
9	Bills Family Foods	Retail Trade
10	Sparboe Agricultural Corp	Wholesale Trade

OUICK FACTS

Covered Employment (2003)

		70
Total Employment	7,139	0.511
Average Weekly Wage	\$564	95.4 ²
Largest Private Sector:	4,133	1.88³
Manufacturing		

- ¹ Percent is based on statewide covered employment of 1,404,476
- ² Percent is based on statewide average weekly wage of \$591
- ³ Percent is based on statewide covered sector employment

Census Statistics

		Rank
2003 Population	11,945	66
Growth % since 1990	-5.5%	81
2003 Unemployment Rate	3.1%	92
2002 Per Capita Personal Income	\$28,019	16
2000 Median Household Income	\$37,703	37
Ranking based on Iowa's 99	ocounties	

2004 QUARTERLY CENSUS OF EMPLOYMENT AND WAGES PROFILE

2003 Covered Employment and Reporting Units by Industry in Hancock County

Re	eporting Uni	its		Employment		t
2002	2003	% Change		2002 2003		% Change
382	387	1.31%	Total All Industries	7,155	7,139	-0.22%
334	340	1.80%	Private Business	6,395	6,367	-0.44%
17	17	0.00%	Ag/Natural Resources & Mining	105	108	2.86%
35	38	8.57%	Construction	120	204	70.00%
33	29	-12.12%	Manufacturing	4,279	4,133	-3.41%
97	97	0.00%	Trade	810	766	-5.43%
39	39	0.00%	Wholesale Trade	339	300	-11.50%
59	58	-1.69%	Retail Trade	471	466	-1.06%
20	23	15.00%	Transportation & Utilities	229	277	20.96%
6	6	0.00%	Information	29	27	-6.90%
32	33	3.13%	Finance, Insurance, and Real Estate	154	178	15.58%
23	24	4.35%	Professional & Business Services	79	81	2.53%
18	20	11.11%	Education & Health Services	330	322	-2.42%
26	26	0.00%	Leisure & Hospitality	178	201	12.92%
28	30	7.14%	Other Services	82	70	-14.63%
48	47	-2.08%	Government	760	773	1.71%
5	6	20.00%	State	28	29	3.57%
33	33	0.00%	Local	675	686	1.63%
10	8	-20.00%	Federal	58	58	0.00%

QUICK FACTS

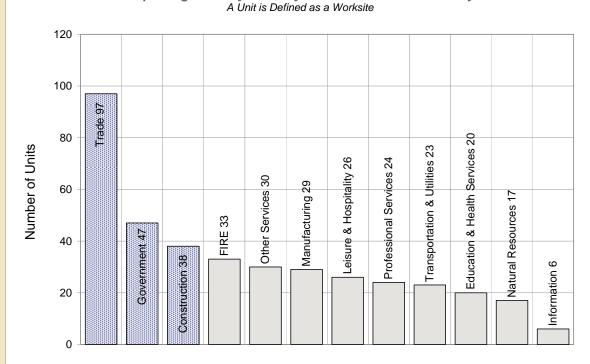
Hancock County's Largest Industries by Worksites

Wholesale & Retail Trade 97

> Government 47

Construction 38

Reporting Units by Industry in 2003 in Hancock County



Trade - Wholesale & Retail Trade F.I.R.E. - Finance, Insurance, & Real Estate;

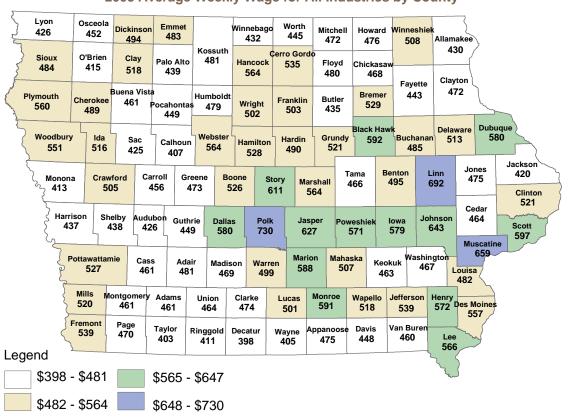
Natural Resources - Agriculture, Natural Resources, & Mining.

2004 QUARTERLY CENSUS OF EMPLOYMENT AND WAGES PROFILE

2003 Average Annual and Weekly Wage by Industry in Hancock County

Average Annual Wage		e		Average Weekly Wage			Wage			
	2002		2003	% Change		2	.002	2	003	% Change
\$	29,421	\$	29,321	-0.34%	Total All Industries	\$	566	\$	564	-0.35%
\$	30,166	\$	29,991	-0.58%	Private Business	\$	580	\$	577	-0.52%
\$	23,115	\$	22,478	-2.76%	Ag/Natural Resources & Mining	\$	445	\$	432	-2.92%
\$	25,248	\$	32,092	27.11%	Construction	\$	486	\$	617	26.95%
\$	34,150	\$	33,176	-2.85%	Manufacturing	\$	657	\$	638	-2.89%
\$	20,694	\$	21,741	5.06%	Trade	\$	398	\$	418	5.03%
\$	31,131	\$	33,042	6.14%	Wholesale Trade	\$	599	\$	635	6.01%
\$	13,181	\$	14,465	9.74%	Retail Trade	\$	253	\$	278	9.88%
\$	41,376	\$	41,715	0.82%	Transportation & Utilities	\$	796	\$	802	0.75%
\$	17,793	\$	17,955	0.91%	Information	\$	342	\$	345	0.88%
\$	22,851	\$	27,525	20.45%	Finance, Insurance, Real Estate	\$	439	\$	529	20.50%
\$	20,521	\$	22,125	7.82%	Professional & Business Services	\$	395	\$	425	7.59%
\$	21,313	\$	22,082	3.61%	Education & Health Services	\$	410	\$	425	3.66%
\$	5,184	\$	5,674	9.45%	Leisure & Hospitality	\$	100	\$	109	9.00%
\$	18,029	\$	17,538	-2.73%	Other Services	\$	347	\$	337	-2.88%
\$	23,149	\$	23,763	2.65%	Government	\$	445	\$	457	2.70%
\$	37,537	\$	42,578	13.43%	State	\$	722	\$	819	13.43%
\$	21,523	\$	22,044	2.42%	Local	\$	414	\$	424	2.42%
\$	34,733	\$	34,689	-0.13%	Federal	\$	668	\$	667	-0.15%

2003 Average Weekly Wage for All Industries by County



QUICK FACTS

Average Weekly Wage Comparisons

Hancock \$564

Rank Among All 99 Iowa Counties -17-

Statewide \$591

Nation* \$726

* preliminary data

2004 QUARTERLY CENSUS OF EMPLOYMENT AND WAGES PROFILE

CONTACT INFO

Iowa Workforce Development, Employment Statistics Bureau

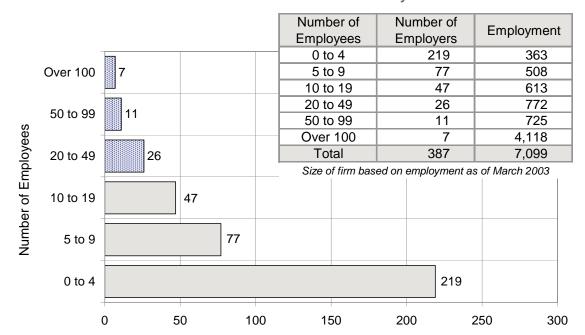
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Equal opportunity employer/ program. Auxiliary aids and services are available upon request to individuals with disabilities.

> TTY 515-281-4748; 1-800-831-1399

2003 Size of Firm in Hancock County



Number of Employers



PENALTY FOR PRIVATE USE \$300 OFFICIAL BUSINESS

IOWA WORKFORCE DEVELOPMENT 1000 East Grand Avenue

