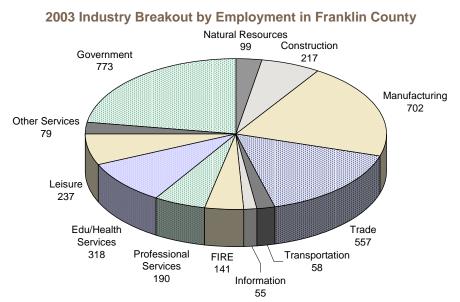
FRANKLIN 2004 ANNUAL COUNTY PROFILE

Executive Summary

As of 2003, Franklin County's largest private sector was Manufacturing, representing 20.48 percent (702) of the county's total covered employment of 3,427. Over 50 percent of the employment in this sector was in Machinery Manufacturing. The county's total employment decreased by 2.42 percent since 2002, but the average annual wage increased by 1.36 percent to \$26,137 for all industries.

Franklin County's average weekly wage for all industries was \$503 for 2003. This was an increase of 1.41 percent since 2002. The highest average weekly wage for a private sector was Professional & Business Services, averaging \$799 with gross total wages of \$7.8 million. The Finance, Insurance & Real Estate sector had the largest percentage increase in average weekly wage of 8.20 percent (\$41) between 2002 and 2003.



Note: Government includes public education and health institutions

Ten Largest Employers by Employment Based on Annual 2003 Employment by Private Industry

Rank	Name of Company	Industry
1	Sukup Mfg Co	Manufacturing
2	ABCM Corporation	Mgmt of Companies
3	Winnebago Industries	Manufacturing
4	Hampton Hydraulics	Manufacturing
5	G L Coatings	Manufacturing
6	Sheffield Care Center	Health Services
7	Sparboe Summit Farms	Agriculture
8	Fareway Stores	Retail Trade
9	Access Incorporated	Health Services
10	Ridge Stone Golf Club	Arts/Entertainment



QUICK FACTS

Covered Employment (2003)

%

Total Employment	3,427	0.24 ¹										
Average Weekly Wage	\$503	85.1²										
Largest Private Sector:	702	0.32 ³										
Manufacturing												
employment of 1,404,476 ² Percent is based on statewide average weekly wage of \$591 ³ Percent is based on statewide covered sector employment												
Census Sta	atistics	Rank										
Census Sta	atistics 10,693	Rank 76										
2003 Population	10,693	76										
2003 Population Growth % since 1990 2003 Unemployment	10,693	76 85										
2003 Population Growth % since 1990 2003 Unemployment Rate 2002 Per Capita	10,693 -5.9% 4.4%	76 85 49										

2003 Covered Employment and Reporting Units by Industry in Franklin Cou										
Re	eporting Uni	its		E	mploymen	nt				
2002	2003	% Change		2002	2003	% Change				
366	360	-1.64%	Total All Industries	3,512	3,427	-2.42%				
320	318	-0.62%	Private Business	2,726	2,653	-2.68%				
17	18	5.88%	Ag/Natural Resources & Mining	72	99	37.50%				
33	35	6.06%	Construction	204	217	6.37%				
25	23	-8.00%	Manufacturing	735	702	-4.49%				
78	76	-2.56%	Trade	646	557	-13.78%				
32	34	6.25%	Wholesale Trade	249	261	4.82%				
46	43	-6.52%	Retail Trade	397	297	-25.19%				
10	13	30.00%	Transportation & Utilities	59	58	-1.69%				
6	5	-16.67%	Information	56	55	-1.79%				
39	37	-5.13%	Finance, Insurance, and Real Estate	143	141	-1.40%				
31	31	0.00%	Professional & Business Services	191	190	-0.52%				
29	27	-6.90%	Education & Health Services	317	318	0.32%				
23	21	-8.70%	Leisure & Hospitality	226	237	4.87%				
31	34	9.68%	Other Services	78	79	1.28%				
46	43	-6.52%	Government	786	773	-1.65%				
5	6	20.00%	State	29	28	-3.45%				
32	30	-6.25%	Local	704	694	-1.42%				
9	7	-22.22%	Federal	53	51	-3.77%				

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QUICK FACTS

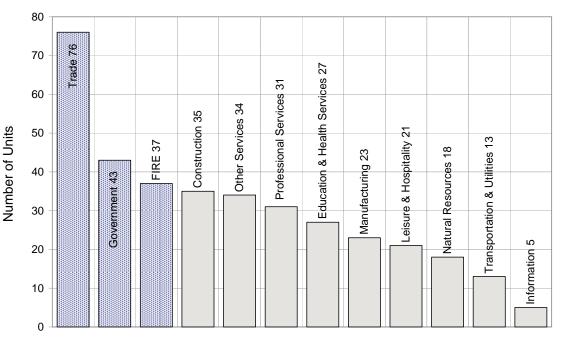
Franklin County's Largest Industries by Worksites

Wholesale & Retail Trade 76

> Government 43

Finance, Insurance, and Real Estate 37





Trade - Wholesale & Retail Trade F.I.R.E. - Finance, Insurance, & Real Estate;

Natural Resources - Agriculture, Natural Resources, & Mining.

	Avera	age A	Annual Wag	e			Avera	ige V	Weekly Wage		
2002 2003 % Change						2	2002	2	2003	% Change	
\$	25,786	\$ 26,137 1.36%			Total All Industries	\$	496	\$	503	1.41%	
\$	26,035	\$	26,237	0.78%	Private Business	\$	501	\$	505	0.80%	
\$	27,977	\$	28,237	0.93%	Ag/Natural Resources & Mining	\$	538	\$	543	0.93%	
\$	27,857	\$	27,328	-1.90%	Construction	\$	536	\$	526	-1.87%	
\$	31,565	\$	32,069	1.60%	Manufacturing	\$	607	\$	617	1.65%	
\$	25,302	\$	24,921	-1.51%	Trade	\$	487	\$	479	-1.64%	
\$	35,361	\$	34,327	-2.92%	Wholesale Trade	\$	680	\$	660	-2.94%	
\$	18,993	\$ 16,571 -12.75%		-12.75%	Retail Trade	\$	365	\$	319	-12.60%	
\$	36,021	\$ 38,243 6.17%		6.17%	Transportation & Utilities	\$	693	\$	735	6.06%	
\$	19,655	\$ 20,590 4.76%		4.76%	Information	\$	378	\$	396	4.76%	
\$	26,020	\$	28,115	8.05%	Finance, Insurance, Real Estate	\$	500	\$	541	8.20%	
\$	40,600	\$	41,541	2.32%	Professional & Business Services	\$	781	\$	799	2.30%	
\$	18,279	\$	18,936	3.60%	Education & Health Services	\$	352	\$	364	3.41%	
\$	6,612	\$	6,528	-1.27%	Leisure & Hospitality	\$	127	\$	126	-0.79%	
\$	22,304	\$ 21,674 -2.83%		-2.83%	Other Services	\$	429	\$	417	-2.80%	
\$	24,923	\$	25,825	3.62%	Government	\$	479	\$	497	3.76%	
\$	35,498	\$	36,523	2.89%	State	\$	683	\$	702	2.78%	
\$	23,870	\$	24,893	4.28%	Local	\$	459	\$	479	4.36%	
\$	33,111	\$ 32,632 -1.45%		-1.45%	Federal	\$	637	\$	628	-1.41%	

2003 Average Annual and Weekly Wage by Industry in Franklin County

2003 Average Weekly Wage for All Industries by County

2	Lyon 426	Osceola 452	Dickinson 494	Emmet 483			nebago 432	Worth 445	IVITU	chell	Howard 476		neshie 508	k Allama	kee		QUIC
}	Sioux 484	O'Brien 415	Clay 518	Palo Alto 439	Kossu 481	Ha	incock 564	Cerro Gor 535	FI	oyd 80	Chickas 468	aw		43 Clayt	-{		
\langle	Plymouth 560	Cherokee 489	Buena Vist 461	a Pocahonta 449	Humbo IS 479	w	/right 502	Franklin 503		utler 35	Breme 529	er	ayette 443	47			Avera Wage C
{	Woodbury 551	lda 516	Sac 425	Calhour 407	Webst	Ha	amilton 528	Hardin 490		rundy 521	Black Ha		uchanai 485	Delaw 513		uque 80	
	Monon 413	a Craw 5(-	reene 473	Boone 526			arshall 564		ama 166	Bento 495	_	.inn 592	Jones 475	Jackson 420 Clinton	F
	Harri		elby Audu I38 42			allas 580	Polk 730		sper 27		veshiek 571	lowa 579		nnson 543	Cedar 464 Muscatin	521 Scott 597	Amo
	P	ottawattan 527	nie Cas 46			adison 469	Warro 499			Maha 50	7 Ke	eokuk 163	Washir 46	7 La	659 buisa	ne	lowa
	5	520	ontgomery 461	Adams 461	Union 464		arke 74	Lucas 501	Monr 59		Wapello 518		erson 39	Henry 572 D	es Moine: 557	5	St
	<	539	Page 470	Taylor 403	Ringgol 411		atur 98	Wayne 405	Appan 47		Davis 448		Buren 60	Lee 566	J		Ν
Leg	jend \$398 -	- \$481		\$565 ·	- \$647	7								- Contraction			
	\$482 -	- \$564		\$648 ·	- \$73(0											* prel

QUICK FACTS

Average Weekly Wage Comparisons

Franklin \$503

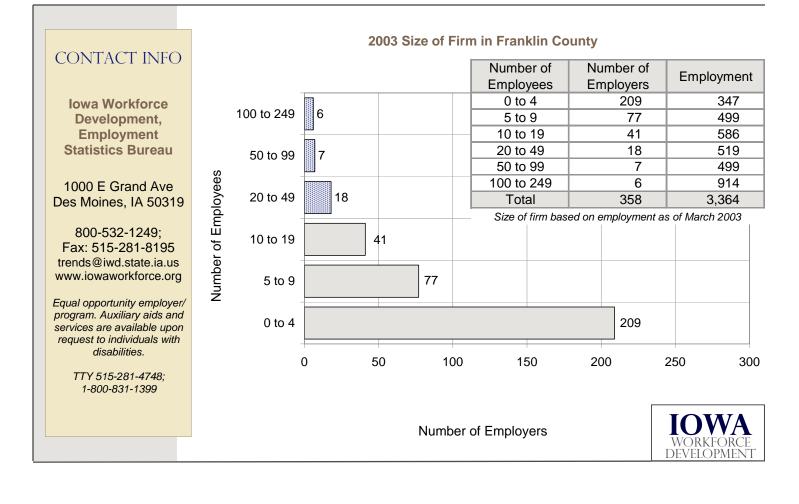
Rank Among All 99 Iowa Counties -40-

> Statewide \$591

Nation* \$726

* preliminary data

2004 QUARTERLY CENSUS OF EMPLOYMENT AND WAGES PROFILE





PENALTY FOR PRIVATE USE \$300

IOWA WORKFORCE DEVELOPMENT 1000 East Grand Avenue Des Moines, Iowa 50319-0209