CRAWFORD 2004 ANNUAL COUNTY PROFILE

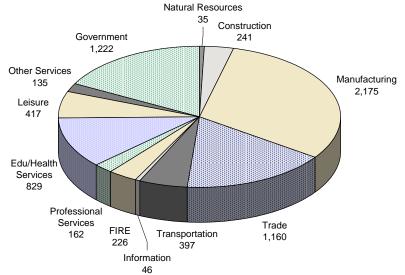
Executive Summary

As of 2003, Crawford County's largest private industry was Manufacturing, representing 30.89 percent (2,175) of the county's total covered employment of 7,042. Food Manufacturing comprises over 90.0 percent of the sector's employment. Although the county's total employment decreased by 0.28 percent since 2002, the average annual wage increased by 4.26 percent to \$26,251 for all industries.

Crawford County's average weekly wage for all industries was \$505 for 2003. This was an increase of 4.34 percent since 2002. The highest average weekly wage was in the Information sector, averaging \$651 with gross total wages of \$1.50 million. Between 2002 and 2003, the Natural Resources & Mining sector had the largest percentage increase in average weekly wage of 27.19 percent (\$127).



2003 Industry Breakout by Employment in Crawford County



Note: Government includes public education and health institutions

Ten Largest Employers by Employment Based on Annual 2003 Employment by Private Industry

Rank	Name of Company	Industry			
1	Farmland Foods	Manufacturing			
2	Tyson Fresh Meats	Manufacturing			
3	Management & Training Corp	Health Services			
4	Hy-Vee Food Stores	Retail Trade			
5	Eventide Lutheran Home For The Aged	Health Services			
6	Wal-Mart Stores	Retail Trade			
7	Wesco Industries	Health Services			
8	Ampride Truck Plaza	Retail Trade			
9	Crawford County Foods	Manufacturing			
10	Boyer Valley Company	Manufacturing			

QUICK FACTS

Covered Employment (2003)

		70
Total Employment	7,042	0.501
Average Weekly Wage	\$505	85.5 ²
Largest Private Sector:	2,175	0.993
Manufacturing		

- ¹ Percent is based on statewide covered employment of 1,404,476
- ² Percent is based on statewide average weekly wage of \$591
- ³ Percent is based on statewide covered sector employment

Census Statistics

		Rank
2003 Population	16,930	44
Growth % since 1990	0.9%	45
2003 Unemployment Rate	3.4%	84
2002 Per Capita Personal Income	\$23,365	85
2000 Median Household Income	\$33,922	76

Ranking based on Iowa's 99 counties

2004 QUARTERLY CENSUS OF EMPLOYMENT AND WAGES PROFILE

2003 Covered Employment and Reporting Units by Industry in Crawford County

Reporting Units		its		Employment				
2002	2003	% Change	2002		2003	% Change		
501	503	0.40%	Total All Industries	7,062	7,042	-0.28%		
450	453	0.67%	Private Business	5,849	5,821	-0.48%		
8	8	0.00%	Ag/Natural Resources & Mining	48	35	-27.08%		
50	49	-2.00%	Construction	229	241	5.24%		
26	27	3.85%	Manufacturing	2,094	2,175	3.87%		
111	109	-1.80%	Trade	1,206	1,160	-3.81%		
30	31	3.33%	Wholesale Trade	283	294	3.89%		
81	78	-3.70%	Retail Trade	923	866	-6.18%		
35	34	-2.86%	Transportation & Utilities	460	397	-13.70%		
6	6	0.00%	Information	47	46	-2.13%		
52	58	11.54%	Finance, Insurance, and Real Estate	215	226	5.12%		
32	31	-3.13%	Professional & Business Services	170	162	-4.71%		
44	47	6.82%	Education & Health Services	803	829	3.24%		
50	49		Leisure & Hospitality	426	417	-2.11%		
36	36	0.00%	Other Services	151	135	-10.60%		
51	50	-1.96%	Government	1,212	1,222	0.83%		
8	8	0.00%	State	63	59	-6.35%		
33	33	0.00%	Local	1,043	1,051	0.77%		
11	10	-9.09%	Federal	107	111	3.74%		

QUICK FACTS

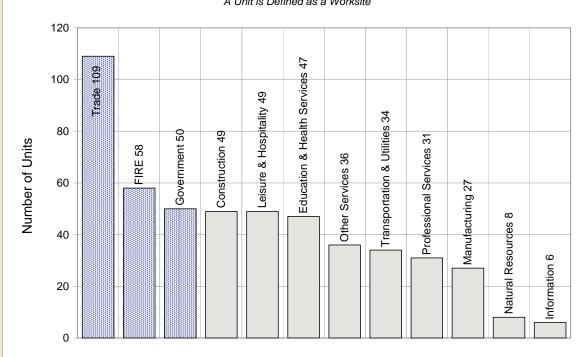
Crawford County's Largest Industries by Worksites

Wholesale & Retail Trade 109

Finance, Insurance, and Real Estate 58

Government 50

Reporting Units by Industry in 2003 in Crawford County A Unit is Defined as a Worksite



Trade - Wholesale & Retail Trade F.I.R.E. - Finance, Insurance, & Real Estate;

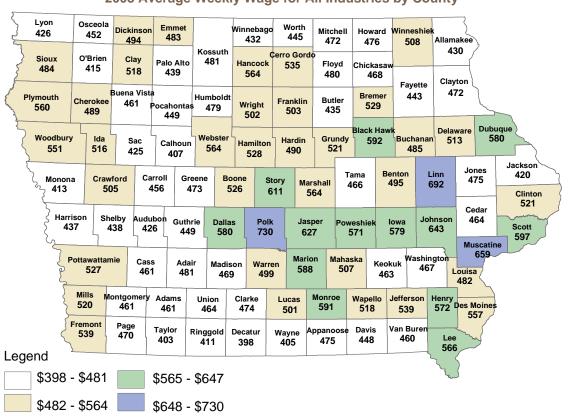
Natural Resources - Agriculture, Natural Resources, & Mining.

2004 QUARTERLY CENSUS OF EMPLOYMENT AND WAGES PROFILE

2003 Average Annual and Weekly Wage by Industry in Crawford County

Average Annual Wage		je			Average Weekly Wage			Wage	
	2002	2003	% Change		2	2002		2003	% Change
\$	25,177	\$ 26,251	4.26%	Total All Industries	\$	484	\$	505	4.34%
\$	24,608	\$ 25,641	4.20%	Private Business	\$	473	\$	493	4.23%
\$	24,274	\$ 30,868	27.16%	Ag/Natural Resources & Mining	\$	467	\$	594	27.19%
\$	26,982	\$ 27,947	3.58%	Construction	\$	519	\$	537	3.47%
\$	32,072	\$ 33,496	4.44%	Manufacturing	\$	617	\$	644	4.38%
\$	17,831	\$ 17,681	-0.84%	Trade	\$	343	\$	340	-0.87%
\$	29,057	\$ 27,933	-3.87%	Wholesale Trade	\$	559	\$	537	-3.94%
\$	14,389	\$ 14,200	-1.31%	Retail Trade	\$	277	\$	273	-1.44%
\$	28,832	\$ 30,136	4.52%	Transportation & Utilities	\$	554	\$	580	4.69%
\$	34,040	\$ 33,839	-0.59%	Information	\$	655	\$	651	-0.61%
\$	30,952	\$ 30,077	-2.83%	Finance, Insurance, Real Estate	\$	595	\$	578	-2.86%
\$	25,616	\$ 25,627	0.04%	Professional & Business Services	\$	493	\$	493	0.00%
\$	19,703	\$ 20,959	6.37%	Education & Health Services	\$	379	\$	403	6.33%
\$	7,741	\$ 8,220	6.19%	Leisure & Hospitality	\$	149	\$	158	6.04%
\$	19,424	\$ 20,758	6.87%	Other Services	\$	374	\$	399	6.68%
\$	27,947	\$ 29,138	4.26%	Government	\$	537	\$	560	4.28%
\$	38,115	\$ 38,825	1.86%	State	\$	733	\$	747	1.91%
\$	26,351	\$ 27,543	4.52%	Local	\$	507	\$	530	4.54%
\$	37,254	\$ 39,355	5.64%	Federal	\$	716	\$	757	5.73%

2003 Average Weekly Wage for All Industries by County



QUICK FACTS

Average Weekly Wage Comparisons

Crawford \$505

Rank Among All 99 Iowa Counties -39-

> Statewide \$591

> > Nation* \$726

* preliminary data

2004 QUARTERLY CENSUS OF EMPLOYMENT AND WAGES PROFILE

CONTACT INFO

Iowa Workforce Development, Employment Statistics Bureau

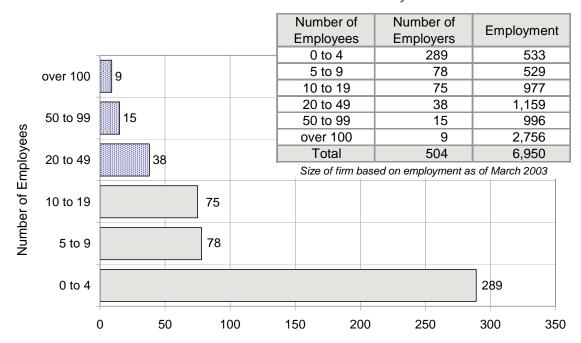
1000 E Grand Ave Des Moines, IA 50319

800-532-1249; Fax: 515-281-8195 trends@iwd.state.ia.us www.iowaworkforce.org

Equal opportunity employer/ program. Auxiliary aids and services are available upon request to individuals with disabilities.

> TTY 515-281-4748; 1-800-831-1399

2003 Size of Firm in Crawford County



Number of Employers



PENALTY FOR PRIVATE USE \$300 OFFICIAL BUSINESS

IOWA WORKFORCE DEVELOPMENT Des Moines, lowa 50319-0209

