

CLAY

2004 ANNUAL COUNTY PROFILE

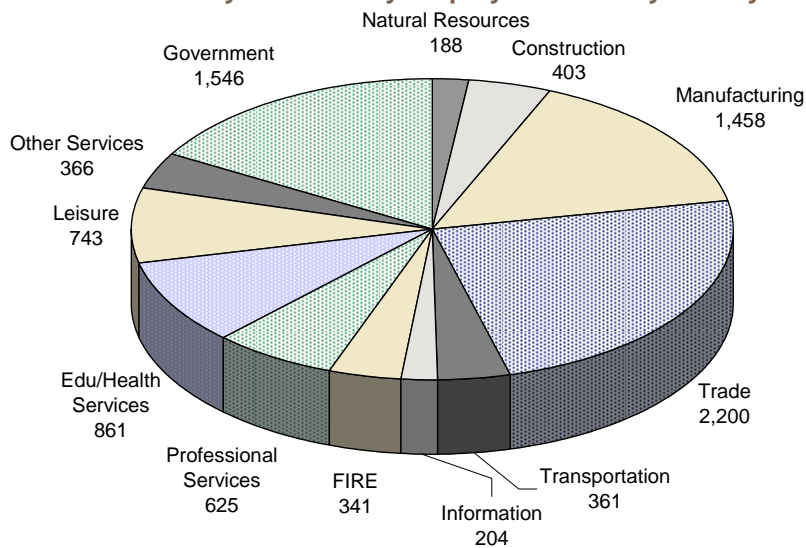
Executive Summary

As of 2003, Clay County's largest private sector was Trade, representing 23.67 percent (2,200) of the county's total covered employment of 9,294. Over 75 percent of the employment in this sector was in the Retail Trade industry. The county's total employment increased by 0.23 percent since 2002 and the average annual wage increased by 4.30 percent to \$26,912 for all industries.

Clay County's average weekly wage for all industries was \$518 for 2003. This was an increase of 4.44 percent since 2002. The highest average weekly wage for a private sector was Manufacturing, averaging \$681 with gross total wages of \$51.6 million. Ag/Natural Resources & Mining had the largest percentage increase in average weekly wage of 25.16 percent (\$119) since 2002.



2003 Industry Breakout by Employment in Clay County



Note: Government includes public education and health institutions

Ten Largest Employers by Employment

Based on Annual 2003 Employment by Private Industry

Rank	Name of Company	Industry
1	Eaton Hydraulics	Manufacturing
2	Wal-Mart Stores	Retail Trade
3	Perry Judds Heartland Division	Manufacturing
4	Employment Connections	Business Services
5	St Luke Lutheran Home	Health Services
6	Verco Seal Co	Manufacturing
7	Longhouse Northshire	Health Services
8	Morton Buildings	Manufacturing
9	United Parcel Service	Transport./Warehousing
10	Hy-Vee Food Stores	Retail Trade

QUICK FACTS

Covered Employment (2003)

		%
Total Employment	9,294	0.66 ¹
Average Weekly Wage	\$518	87.7 ²
Largest Private Sector:		
Wholesale & Retail Trade	2,200	0.89 ³

¹ Percent is based on statewide covered employment of 1,404,476

² Percent is based on statewide average weekly wage of \$591

³ Percent is based on statewide covered sector employment

Census Statistics

		Rank
2003 Population	17,073	43
Growth % since 1990	-2.9%	64
2003 Unemployment Rate	4.0%	58
2002 Per Capita Personal Income	\$27,061	31
2000 Median Household Income	\$35,799	56

Ranking based on Iowa's 99 counties

2004 QUARTERLY CENSUS OF EMPLOYMENT AND WAGES PROFILE

2003 Covered Employment and Reporting Units by Industry in Clay County

Reporting Units				Employment		
2002	2003	% Change		2002	2003	% Change
729	725	-0.55%	Total All Industries	9,273	9,294	0.23%
672	667	-0.74%	Private Business	7,780	7,748	-0.41%
27	23	-14.81%	Ag/Natural Resources & Mining	248	188	-24.19%
59	60	1.69%	Construction	350	403	15.14%
36	37	2.78%	Manufacturing	1,426	1,458	2.24%
193	200	3.63%	Trade	2,170	2,200	1.38%
61	60	-1.64%	<i>Wholesale Trade</i>	556	548	-1.44%
132	140	6.06%	<i>Retail Trade</i>	1,614	1,652	2.35%
39	37	-5.13%	Transportation & Utilities	387	361	-6.72%
15	18	20.00%	Information	193	204	5.70%
59	55	-6.78%	Finance, Insurance, and Real Estate	335	341	1.79%
65	62	-4.62%	Professional & Business Services	678	625	-7.82%
59	56	-5.08%	Education & Health Services	902	861	-4.55%
61	62	1.64%	Leisure & Hospitality	723	743	2.77%
60	58	-3.33%	Other Services	369	366	-0.81%
57	58	1.75%	Government	1,493	1,546	3.55%
13	14	7.69%	<i>State</i>	93	103	10.75%
31	33	6.45%	<i>Local</i>	1,311	1,359	3.66%
13	12	-7.69%	<i>Federal</i>	89	85	-4.49%

QUICK FACTS

Clay County's
Largest
Industries by
Worksites

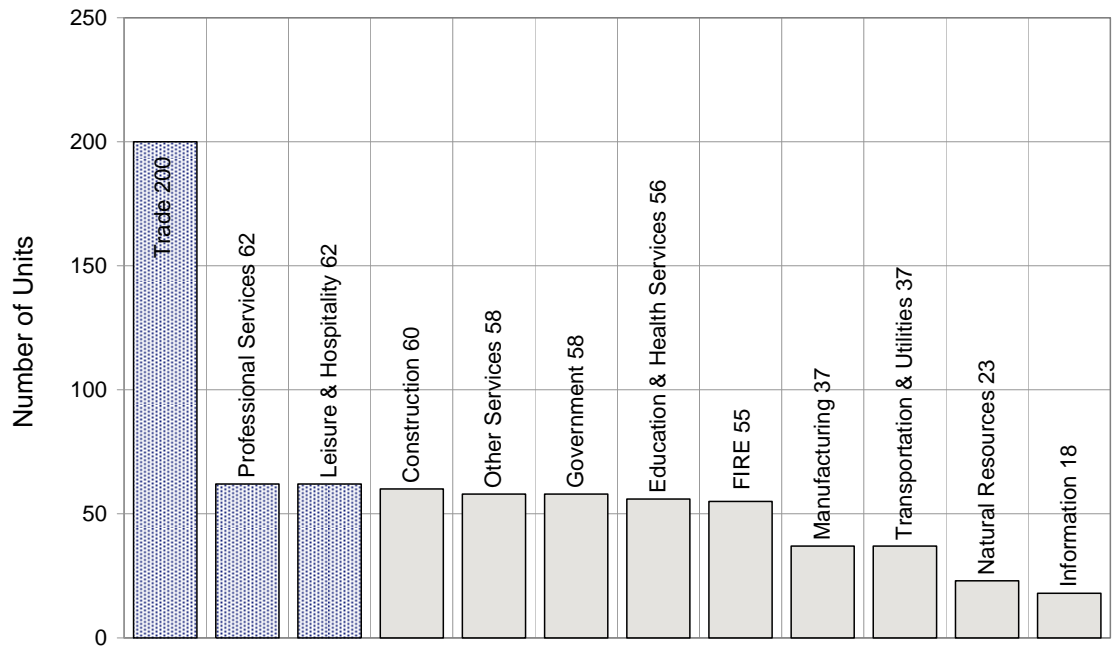
Wholesale & Retail
Trade
200

Professional
Services
62

Leisure &
Hospitality
62

Reporting Units by Industry in 2003 in Clay County

A Unit is Defined as a Worksite



Trade - Wholesale & Retail Trade
F.I.R.E. - Finance, Insurance, & Real Estate;

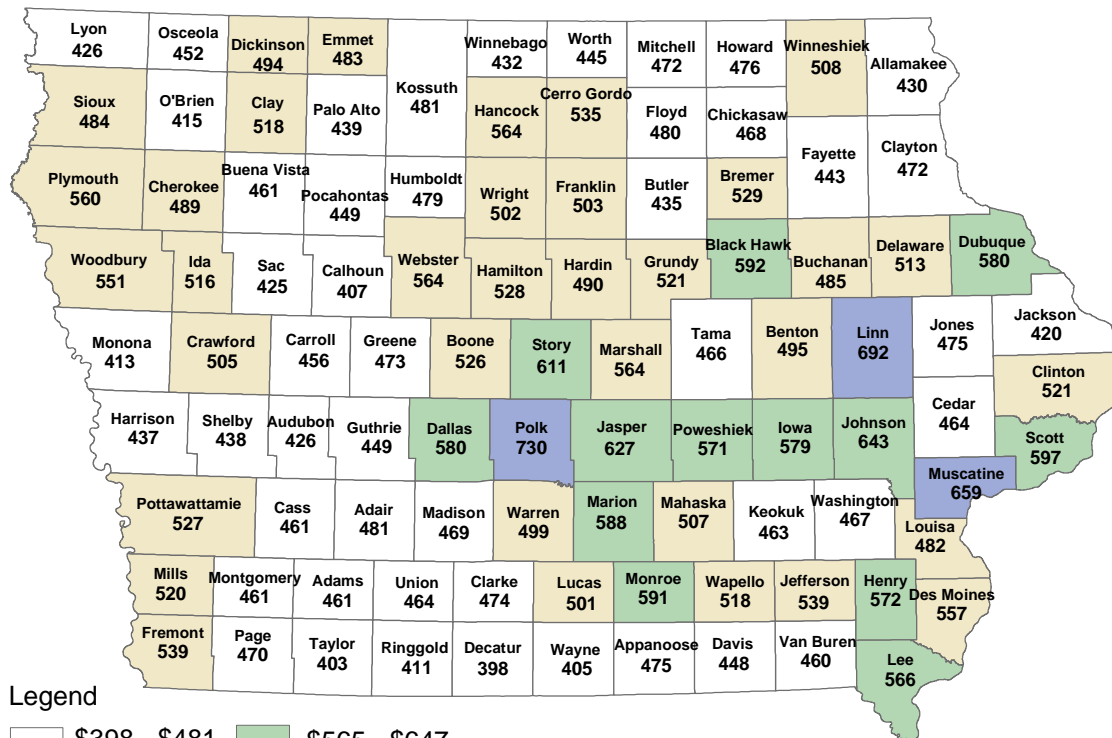
Natural Resources - Agriculture, Natural Resources, & Mining.

2004 QUARTERLY CENSUS OF EMPLOYMENT AND WAGES PROFILE

2003 Average Annual and Weekly Wage by Industry in Clay County

Average Annual Wage				Average Weekly Wage		
2002	2003	% Change		2002	2003	% Change
\$ 25,802	\$ 26,912	4.30%	Total All Industries	\$ 496	\$ 518	4.44%
\$ 24,925	\$ 26,153	4.93%	Private Business	\$ 479	\$ 503	5.01%
\$ 24,577	\$ 30,778	25.23%	Ag/Natural Resources & Mining	\$ 473	\$ 592	25.16%
\$ 30,013	\$ 32,676	8.87%	Construction	\$ 577	\$ 628	8.84%
\$ 33,176	\$ 35,401	6.71%	Manufacturing	\$ 638	\$ 681	6.74%
\$ 21,225	\$ 22,248	4.82%	Trade	\$ 408	\$ 428	4.90%
\$ 29,365	\$ 30,418	3.59%	Wholesale Trade	\$ 565	\$ 585	3.54%
\$ 18,421	\$ 19,538	6.06%	Retail Trade	\$ 354	\$ 376	6.21%
\$ 29,687	\$ 31,875	7.37%	Transportation & Utilities	\$ 571	\$ 613	7.36%
\$ 28,491	\$ 29,545	3.70%	Information	\$ 548	\$ 568	3.65%
\$ 29,708	\$ 30,058	1.18%	Finance, Insurance, Real Estate	\$ 571	\$ 578	1.23%
\$ 19,620	\$ 21,443	9.30%	Professional & Business Services	\$ 377	\$ 412	9.28%
\$ 34,119	\$ 33,629	-1.44%	Education & Health Services	\$ 656	\$ 647	-1.37%
\$ 8,683	\$ 8,478	-2.35%	Leisure & Hospitality	\$ 167	\$ 163	-2.40%
\$ 18,030	\$ 18,236	1.14%	Other Services	\$ 347	\$ 351	1.15%
\$ 30,372	\$ 30,716	1.13%	Government	\$ 584	\$ 591	1.20%
\$ 39,666	\$ 41,267	4.04%	State	\$ 763	\$ 794	4.06%
\$ 29,060	\$ 29,408	1.20%	Local	\$ 559	\$ 566	1.25%
\$ 39,980	\$ 38,478	-3.76%	Federal	\$ 769	\$ 740	-3.77%

2003 Average Weekly Wage for All Industries by County



QUICK FACTS

Average Weekly Wage Comparisons

Clay
\$518

Rank
Among All 99
Iowa Counties
-33-

Statewide
\$591

Nation*
\$726

* preliminary data

2004 QUARTERLY CENSUS OF EMPLOYMENT AND WAGES PROFILE

CONTACT INFO

Iowa Workforce
Development,
Employment
Statistics Bureau

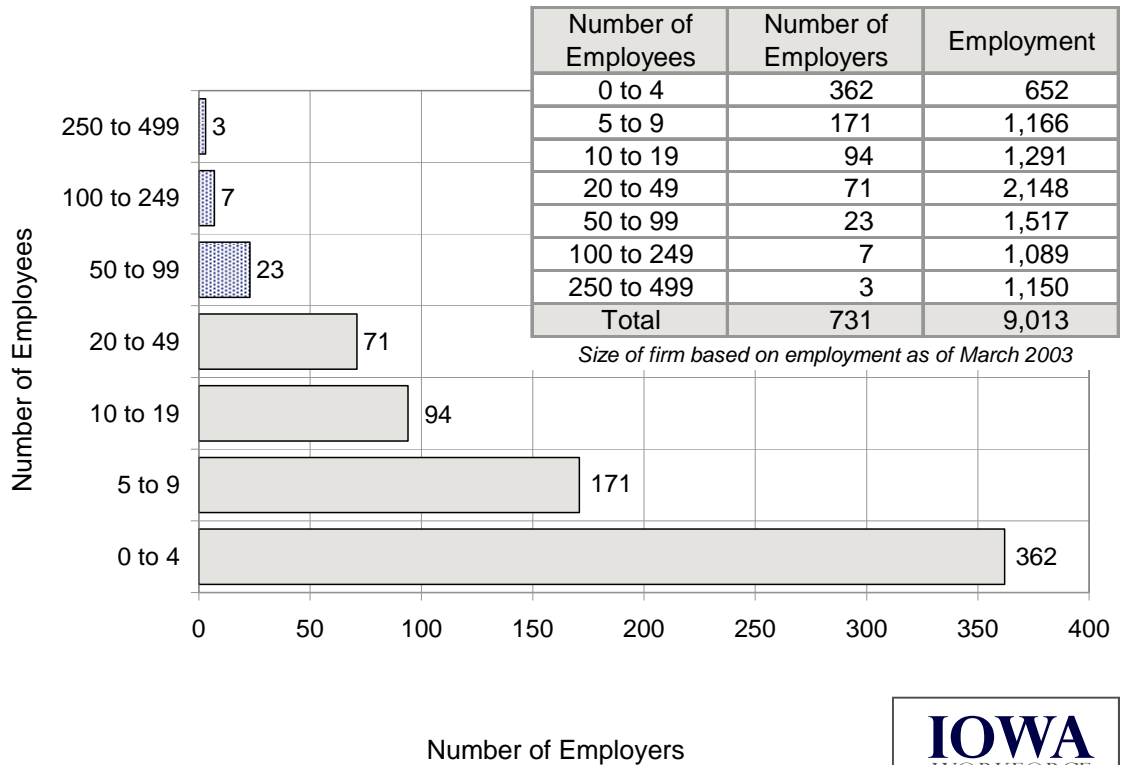
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*Equal opportunity employer/
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disabilities.*

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2003 Size of Firm in Clay County



IOWA
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DEVELOPMENT

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PENALTY FOR PRIVATE USE \$300

