

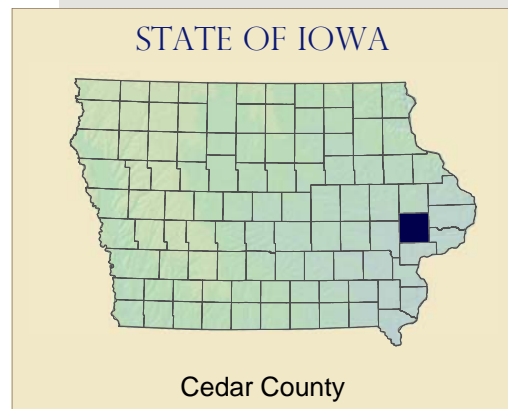
CEDAR

2004 ANNUAL COUNTY PROFILE

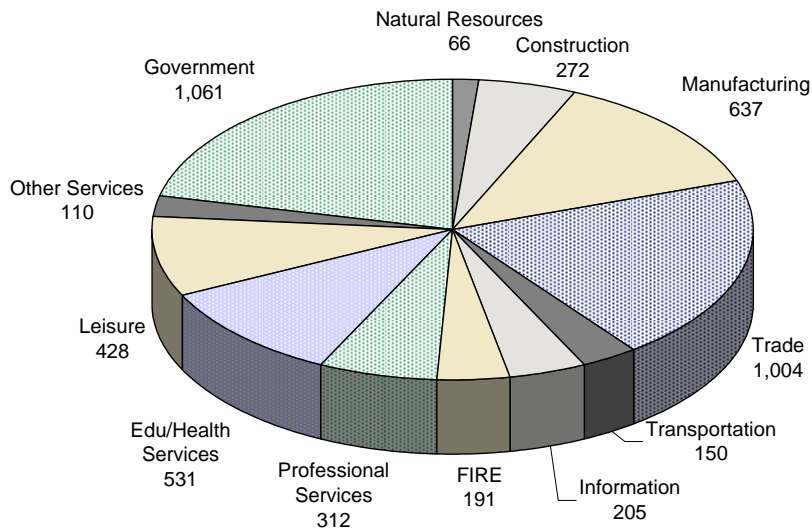
Executive Summary

As of 2003, Cedar County's largest industry was Trade, representing 20.22 percent (1,004) of the county's total covered employment of 4,966. Although the county's total employment decreased by 0.94 percent since 2002, the average annual wage increased by 2.30 percent to \$24,107 for all industries. Government employment consists mainly of public education.

Cedar County's average weekly wage for all industries was \$464 for 2003. This was an increase of 2.43 percent since 2002. The highest average weekly wage for a private sector was in Wholesale Trade, averaging \$611 with gross total wages of \$10.0 million. Between 2002 and 2003, the Natural Resources & Mining sector had the largest percentage increase in average weekly wage of 12.26 percent (\$52).



2003 Industry Breakout by Employment in Cedar County



Note: Government includes public education and health institutions

Ten Largest Employers by Employment

Based on Annual 2003 Employment by Private Industry

Rank	Name of Company	Industry
1	Communications Data Services	Information
2	Care Initiatives	Health Services
3	CCO Inc	Business Services
4	HWH Corporation	Manufacturing
5	Sauer-Danfoss (US) Co	Manufacturing
6	Tipton Food Bank	Retail Trade
7	Wal-Mart Stores	Retail Trade
8	Plastic Products Co	Manufacturing
9	Cedar Foundation	Health Services
10	River Valley Coop	Wholesale Trade

QUICK FACTS

Covered Employment (2003)

		%
Total Employment	4,966	0.35 ¹
Average Weekly Wage	\$464	78.5 ²
Largest Private Sector: Wholesale & Retail Trade	1,004	0.41 ³

¹ Percent is based on statewide covered employment of 1,404,476

² Percent is based on statewide average weekly wage of \$591

³ Percent is based on statewide covered sector employment

Census Statistics

		Rank
2003 Population	18,264	40
Growth % since 1990	4.7%	27
2003 Unemployment Rate	3.9%	66
2002 Per Capita Personal Income	\$28,531	10
2000 Median Household Income	\$42,198	9

Ranking based on Iowa's 99 counties

2004 QUARTERLY CENSUS OF EMPLOYMENT AND WAGES PROFILE

2003 Covered Employment and Reporting Units by Industry in Cedar County

Reporting Units				Employment		
2002	2003	% Change		2002	2003	% Change
550	553	0.55%	Total All Industries	5,013	4,966	-0.94%
507	511	0.79%	Private Business	3,956	3,905	-1.29%
19	19	0.00%	Ag/Natural Resources & Mining	81	66	-18.52%
69	69	0.00%	Construction	280	272	-2.86%
39	36	-7.69%	Manufacturing	735	637	-13.33%
117	121	3.42%	Trade	1,002	1,004	0.20%
46	47	2.17%	<i>Wholesale Trade</i>	314	315	0.32%
71	73	2.82%	<i>Retail Trade</i>	689	689	0.00%
38	36	-5.26%	Transportation & Utilities	106	150	41.51%
11	11	0.00%	Information	209	205	-1.91%
32	35	9.38%	Finance, Insurance, and Real Estate	186	191	2.69%
53	55	3.77%	Professional & Business Services	285	312	9.47%
46	46	0.00%	Education & Health Services	539	531	-1.48%
41	41	0.00%	Leisure & Hospitality	436	428	-1.83%
42	43	2.38%	Other Services	97	110	13.40%
43	42	-2.33%	Government	1,058	1,061	0.28%
4	4	0.00%	<i>State</i>	30	29	-3.33%
27	27	0.00%	<i>Local</i>	915	920	0.55%
12	11	-8.33%	<i>Federal</i>	113	113	0.00%

QUICK FACTS

**Cedar County's
Largest
Industries by
Worksites**

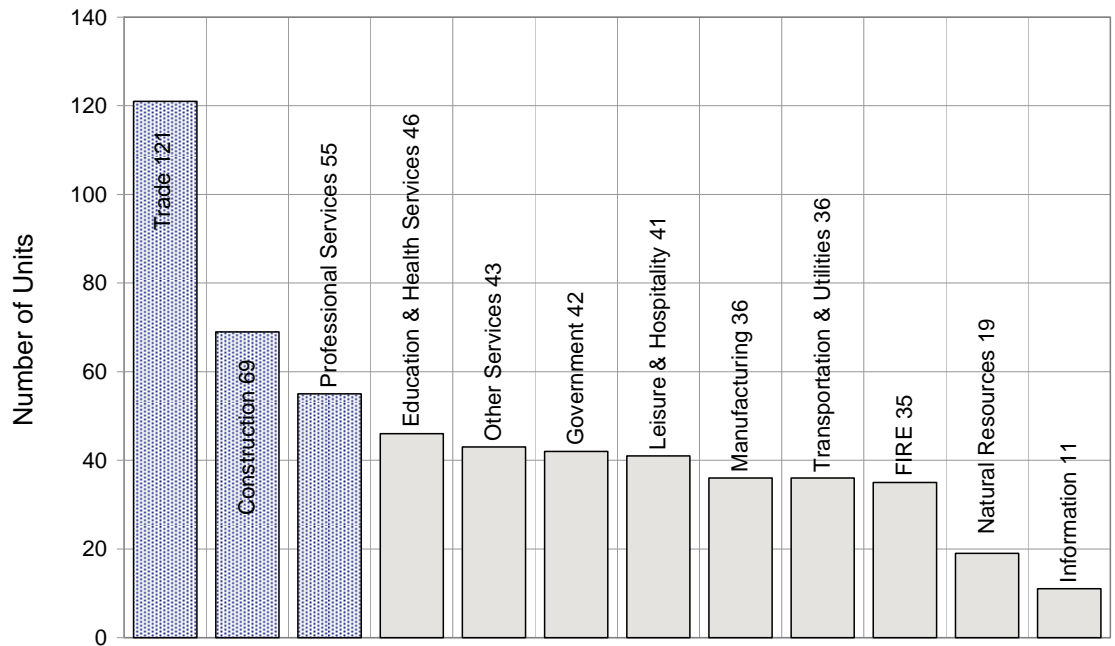
Wholesale & Retail
Trade
121

Construction
69

Professional
Services
55

Reporting Units by Industry in 2003 in Cedar County

A Unit is Defined as a Worksite



Trade - Wholesale & Retail Trade
F.I.R.E. - Finance, Insurance, & Real Estate;

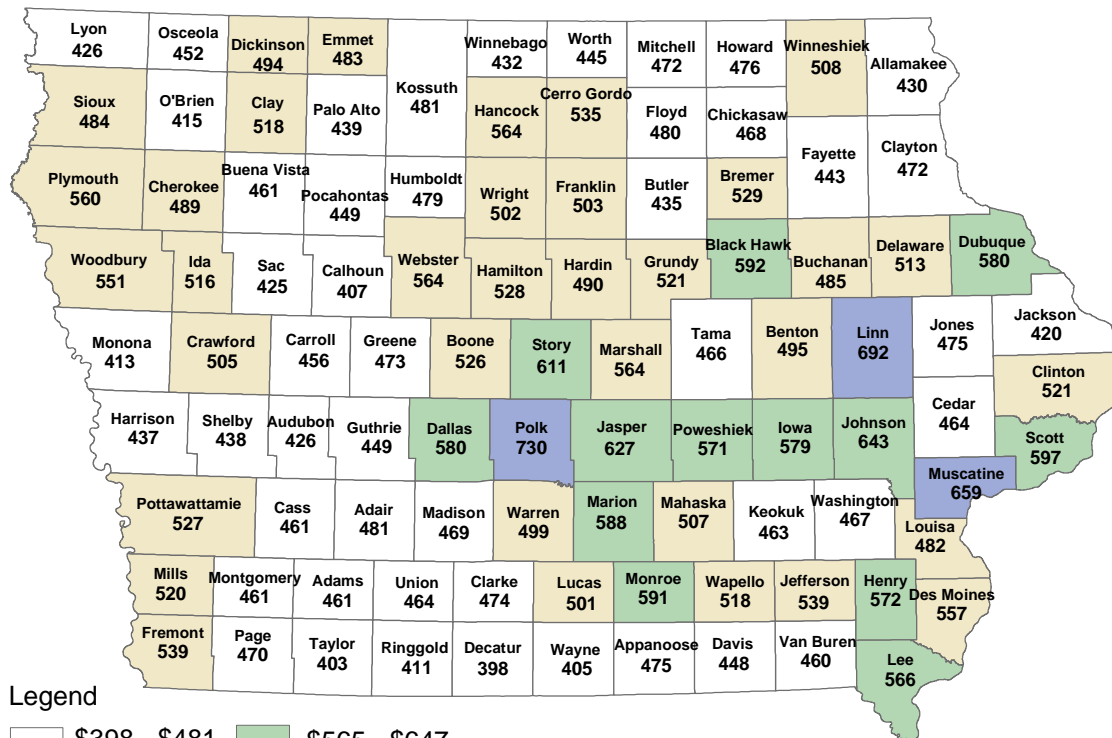
Natural Resources - Agriculture, Natural Resources, & Mining.

2004 QUARTERLY CENSUS OF EMPLOYMENT AND WAGES PROFILE

2003 Average Annual and Weekly Wage by Industry in Cedar County

Average Annual Wage				Average Weekly Wage		
2002	2003	% Change		2002	2003	% Change
\$ 23,564	\$ 24,107	2.30%	Total All Industries	\$ 453	\$ 464	2.43%
\$ 23,109	\$ 23,711	2.60%	Private Business	\$ 444	\$ 456	2.70%
\$ 22,042	\$ 24,763	12.34%	Ag/Natural Resources & Mining	\$ 424	\$ 476	12.26%
\$ 23,970	\$ 24,778	3.37%	Construction	\$ 461	\$ 477	3.47%
\$ 33,835	\$ 35,471	4.83%	Manufacturing	\$ 651	\$ 682	4.76%
\$ 23,746	\$ 24,867	4.72%	Trade	\$ 457	\$ 478	4.60%
\$ 31,443	\$ 31,771	1.04%	<i>Wholesale Trade</i>	\$ 605	\$ 611	0.99%
\$ 20,204	\$ 21,711	7.46%	<i>Retail Trade</i>	\$ 389	\$ 418	7.46%
\$ 24,232	\$ 22,002	-9.20%	Transportation & Utilities	\$ 466	\$ 423	-9.23%
\$ 23,045	\$ 23,047	0.01%	Information	\$ 443	\$ 443	0.00%
\$ 25,538	\$ 25,961	1.66%	Finance, Insurance, Real Estate	\$ 491	\$ 499	1.63%
\$ 28,313	\$ 28,641	1.16%	Professional & Business Services	\$ 544	\$ 551	1.29%
\$ 17,271	\$ 18,081	4.69%	Education & Health Services	\$ 332	\$ 348	4.82%
\$ 6,239	\$ 6,907	10.71%	Leisure & Hospitality	\$ 120	\$ 133	10.83%
\$ 20,889	\$ 19,803	-5.20%	Other Services	\$ 402	\$ 381	-5.22%
\$ 25,246	\$ 25,564	1.26%	Government	\$ 485	\$ 492	1.44%
\$ 33,410	\$ 32,074	-4.00%	<i>State</i>	\$ 643	\$ 617	-4.04%
\$ 23,951	\$ 24,088	0.57%	<i>Local</i>	\$ 461	\$ 463	0.43%
\$ 33,557	\$ 35,683	6.33%	<i>Federal</i>	\$ 645	\$ 686	6.36%

2003 Average Weekly Wage for All Industries by County



QUICK FACTS

Average Weekly Wage Comparisons

Cedar
\$464

Rank
Among All 99
Iowa Counties
-68-

Statewide
\$591

Nation*
\$726

* preliminary data

2004 QUARTERLY CENSUS OF EMPLOYMENT AND WAGES PROFILE

CONTACT INFO

Iowa Workforce
Development,
Employment
Statistics Bureau

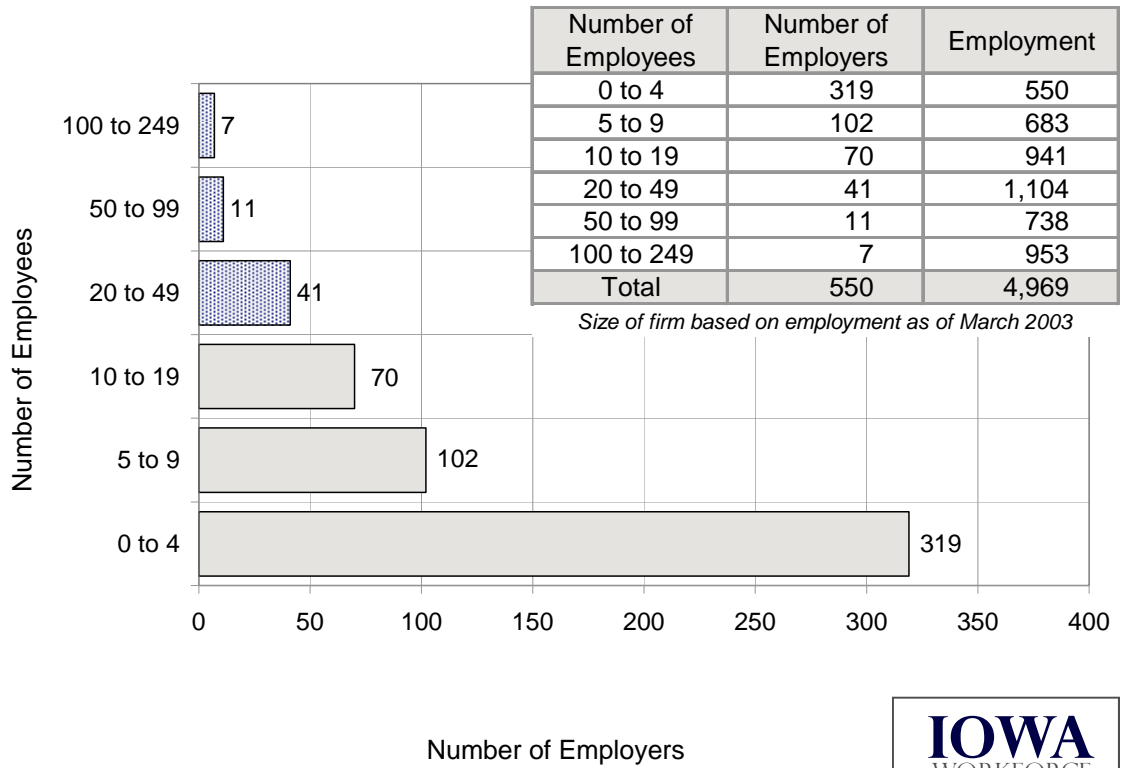
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*Equal opportunity employer/
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disabilities.*

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2003 Size of Firm in Cedar County



IOWA
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DEVELOPMENT

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OFFICIAL BUSINESS
PENALTY FOR PRIVATE USE \$300

