BLACK HAWK 2004 ANNUAL COUNTY PROFILE

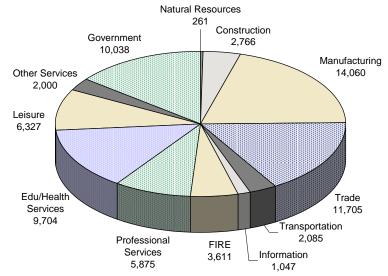
Executive Summary

As of 2003, Black Hawk County's largest private industry was Manufacturing, representing 20.24 percent (14,060) of the county's total covered employment of 69,479. Although the county's total employment decreased by 0.34 percent since 2002, the average annual wage increased by 2.95 percent to \$30,798 for all industries, which is slightly higher than the statewide average.

Black Hawk County's average weekly wage for all industries was \$592 for 2003. This was an increase of 2.96 percent since 2002. The highest average private weekly wage for a sector was in Manufacturing, averaging \$865 with gross total wages of \$632.4 million. Between 2002 and 2003, the Professional & Business Services industry had the largest percentage increase in average weekly wage of 11.96 percent (\$61).



2003 Industry Breakout by Employment in Black Hawk County



Note: Government includes public education and health institutions

Ten Largest Employers by Employment Based on Annual 2003 Employment by Private Industry

Rank	Name of Company	Industry
1	Deere & Co Delaware	Manufacturing
2	Covenant Medical Center	Health Services
3	Tyson Fresh Meats	Manufacturing
4	Allen Memorial Hospital	Health Services
5	Omega Cabinets	Manufacturing
6	Bertch Cabinet Mfg	Manufacturing
7	Wal-Mart Stores	Retail Trade
8	Target	Transport./Warehousing
9	Hy-Vee Food Stores	Retail Trade
10	GMAC Mortgage Corp	Finance and Insurance

QUICK FACTS

Covered Employment (2003)

		70
Total Employment	69,479	4.95¹
Average Weekly Wage	\$592	100.22
Largest Private Sector: Manufacturing	14,060	6.39 ³
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- Percent is based on statewide covered employment of 1,404,476
- ² Percent is based on statewide average weekly wage of \$591
- ³ Percent is based on statewide covered sector employment

Census Statistics

		Rank
2003 Population	126,418	4
Growth % since 1990	2.1%	40
2003 Unemployment Rate	4.8%	40
2002 Per Capita Personal Income	\$26,470	39
2000 Median Household Income	\$37,266	45
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Ranking based on Iowa's 99 counties

2004 QUARTERLY CENSUS OF EMPLOYMENT AND WAGES PROFILE

2003 Covered Employment and Reporting Units by Industry in Black Hawk County

Reporting Units		its		Employment				
2002	2003	% Change		2002	2003	% Change		
3,348	3,397	1.46%	Total All Industries	69,713	69,479	-0.34%		
3,227	3,277	1.55%			59,441	-0.47%		
38	39	2.63%	Ag/Natural Resources & Mining	234	261	11.54%		
302	308	1.99%	Construction	2,724	2,766	1.54%		
194	193	-0.52%	Manufacturing	14,476	14,060	-2.87%		
752	748	-0.53%	Trade	11,885	11,705	-1.51%		
198	193	-2.53%	Wholesale Trade	2,650	2,555	-3.58%		
554	556	0.36%	Retail Trade	9,235	9,150	-0.92%		
114	115	0.88%	Transportation & Utilities	1,578	2,085	32.13%		
54	55	1.85%	Information	1,011	1,047	3.56%		
407	414	1.72%	Finance, Insurance, and Real Estate	3,605	3,611			
405	419	3.46%	Professional & Business Services	6,391	5,875	-8.07%		
347	361	4.03%	Education & Health Services	9,682	9,704	0.23%		
325	341	4.92%	Leisure & Hospitality	6,041	6,327	4.73%		
290	285	-1.72%	Other Services	2,094	2,000	-4.49%		
122	120	-1.64%	Government	9,994	10,038	0.44%		
28	28	0.00%	State	2,717	2,652	-2.39%		
76	77	1.32%	Local	6,718	6,838	1.79%		
18	15	-16.67%	Federal	558	548	-1.79%		

QUICK FACTS

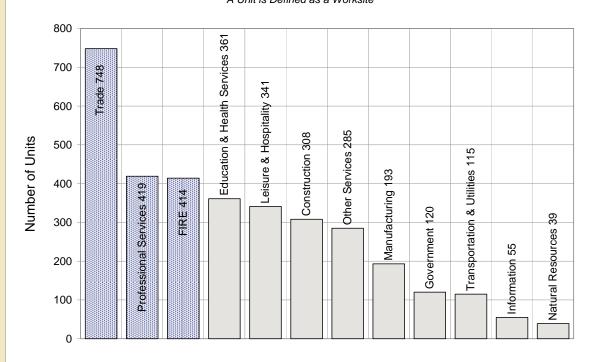
Black Hawk County's Largest Industries by Worksites

Wholesale & Retail Trade 748

> Professional Services 419

Finance, Insurance, and Real Estate 414

Reporting Units by Industry in 2003 in Black Hawk County A Unit is Defined as a Worksite



Trade - Wholesale & Retail Trade F.I.R.E. - Finance, Insurance, & Real Estate;

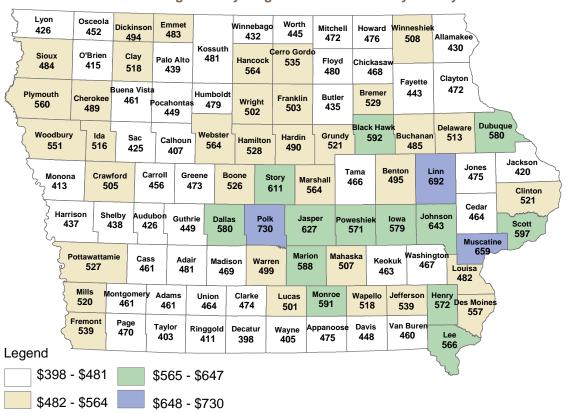
Natural Resources - Agriculture, Natural Resources, & Mining.

2004 QUARTERLY CENSUS OF EMPLOYMENT AND WAGES PROFILE

2003 Average Annual and Weekly Wage by Industry in Black Hawk County

Average Annual Wage			Annual Wag	e		Average Weekly Wage				Wage	
	2002		2003	% Change		2002		2003		% Change	
\$	29,916	\$	30,798	2.95%	Total All Industries	\$	575	\$	592	2.96%	
\$	29,405	\$	30,299	3.04%	Private Business	\$	565	\$	583	3.19%	
\$	25,388	\$	23,735	-6.51%	Ag/Natural Resources & Mining	\$	488	\$	456	-6.56%	
\$	32,168	\$	32,286	0.37%	Construction	\$	619	\$	621	0.32%	
\$	44,224	\$	44,984	1.72%	Manufacturing	\$	850	\$	865	1.76%	
\$	23,066	\$	23,692	2.72%	Trade	\$	444	\$	456	2.70%	
\$	38,309	\$	38,919	1.59%	Wholesale Trade	\$	737	\$	748	1.49%	
\$	18,692	\$	19,440	4.01%	Retail Trade	\$	359	\$	374	4.18%	
\$	32,258	\$	32,238	-0.06%	Transportation & Utilities	\$	620	\$	620	0.00%	
\$	28,238	\$	28,780	1.92%	Information	\$	543	\$	553	1.84%	
\$	32,233	\$	34,781	7.90%	Finance, Insurance, Real Estate	\$	620	\$	669	7.90%	
\$	26,506	\$	29,682	11.98%	Professional & Business Services	\$	510	\$	571	11.96%	
\$	29,817	\$	31,106	4.33%	Education & Health Services	\$	573	\$	598	4.36%	
\$	9,442	\$	9,530	0.93%	Leisure & Hospitality	\$	182	\$	183	0.55%	
\$	17,850	\$	18,123	1.52%	Other Services	\$	343	\$	349	1.75%	
\$	32,968	\$	33,755	2.39%	Government	\$	634	\$	649	2.37%	
\$	40,384	\$	42,758	5.88%	State	\$	777	\$	822	5.79%	
\$	28,762	\$	29,107	1.20%	Local	\$	553	\$	560	1.27%	
\$	47,551	\$	48,195	1.35%	Federal	\$	914	\$	927	1.42%	

2003 Average Weekly Wage for All Industries by County



QUICK FACTS

Average Weekly Wage Comparisons

Black Hawk \$592

Rank Among All 99 Iowa Counties -8-

Statewide \$591

Nation* \$726

* preliminary data

2004 QUARTERLY CENSUS OF EMPLOYMENT AND WAGES PROFILE

CONTACT INFO

Iowa Workforce Development, Employment Statistics Bureau

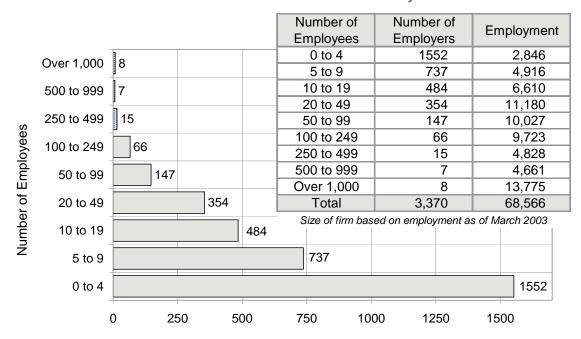
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Equal opportunity employer/ program. Auxiliary aids and services are available upon request to individuals with disabilities.

> TTY 515-281-4748; 1-800-831-1399

2003 Size of Firm in Black Hawk County



Number of Employers



PENALTY FOR PRIVATE USE \$300 OFFICIAL BUSINESS

IOWA WORKFORCE DEVELOPMENT Des Moines, lows 50319-0209

