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## Sales Still J umping at J ump Start

Things haven't slowed down much at the Jump Start convenience store since a clerk there sold a $\$ 14.4$ millionwinning Powerball ticket in October.
"We’ve been busy—a lot of people coming in and trying their luck still. Some people are like, 'Oh, it doesn't hit twice, and we're like "Yeah, it does!' So [they say] alright and they buy one anyway!" said Manager Kim Fielder.

Jump Start, located at 109 Locust St. in Carter Lake, has been selling lots of Powerball tickets-and scratch tickets too !-since it received plenty of attention from the media after selling the winning Powerball ticket. The store, which has sold Iowa Lottery products since October 2002, now has a sign in its window proclaiming it sold a Powerball jackpot-winning ticket. Jump Start has one store now but may expand in the future, Fielder said.

Jacquelyn Moore of Omaha, Neb. bought her winning Powerball ticket at Jump Start, and at the time she claimed her prize, she said, "I always said, 'When you're in Vegas, you tip


Carter Lake's J ump Start store is proud to have sold a jackpot-winning Powerball ticket!


Powerball Winner Jacquelyn Moore of Omaha, Neb.

## At A G/ancen.

Did You Know . . .?
Who comes up with the ideas for new lottery games?
A number of sources are used for new game development including players, retailers, lottery staff and other lotteries. Players will have a chance to submit ideas in a ticket design contest planned for later this year.

## Don't Run Out of Paper Stock!

Check the paper stock in your lotto terminal often to prevent running out during a busy time. All supplies are provided for you by Scientific Games.
 Dial 800-858-4744 to order paper and other supplies, or you may do so through the lotto terminal with the "Special Functions" option.

## Game End and Validation End Dates List:

Game\#408
Game\#407
Game\#405
Game\#401
Game\#394
Game\#392
Game\#384
Game\#382
Game\#380

Game \#337
Game \#383
Game \#391
Game \#406
Game \#410
Secret Santa
Dashing Thru The Dough
Wild Crossword-Leopard
Vegas Gold
Cash Zone
Find the 9's Slingo
Money Bags
Jumbo Bucks reward lucky clerk Sheila Wright a few weeks after Moore claimed her prize, Fielder said.
"She took care of her," Fielder said, and

## Lottery Sales Still J umping at J ump Start

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added that Wright has kept the details of her reward private.
Word of mouth among players always helps sell lottery tickets, but Fielder believes Jump Start's suggestive selling helps a lot too. She says employees have learned from each other how effective the technique of "asking for the sale" can be.
"If they buy scratch offs [we ask] if they want a Powerball today-especially on Wednesdays and Saturdays-the night of the drawing. Or if they have [an extra] dollar we're handing back, we ask, "Hey, do you want to spend it on Powerball?" Fielder explained.

Moore said that she was asked that morning she bought her winning ticket if she wanted to buy a Powerball ticket—and look what happened to her!

Fielder laughed, "People who are regulars, we can con them into doing it-they'll take a few tickets."

And Fielder hopes they're the next big winner!


Jump Start Store Manager Kim Fielder takes a break during another busy day at Jump Start.

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## Thanks to Family, Cedar Falls Man Collects \$300,000 Powerball Prize

 Veteran Claims Winning Ticket

Kerry Babcock of Cedar Falls


A Cedar Falls man won a $\$ 300,000$ Powerball ${ }^{\circledR}$ prize after a little pestering from his family.

Kerry Babcock said that he bought his winning ticket just in time for the Dec. 18 Powerball drawing. Babcock said his father urged him to cash in some winning lottery tickets that he had at home and buy some Powerball tickets. Babcock did just that Saturday night at a Cedar Falls convenience store.
"I gave them to my mom and I went to bed," Babcock said. "The next thing I know, she's in my room jumping up and down. I thought it was a dream. That's when my dad said, 'What are you going to do with all your money?’ I said, ‘What money?’' He said, ‘You won $\$ 300,000!$ "'

Babcock, 44, a disabled veteran, came close to winning it all in the Dec. $18 \$ 23$ million Powerball drawing. His ticket, purchased at the Prime Mart at 2728 Center St. in Cedar Falls, matched the first five numbers drawn to win a $\$ 100,000$ prize. However, Babcock also purchased the Power Play option for another $\$ 1$ on his ticket. The Power Play number in the drawing was 3 , which multiplied his prize to $\$ 300,000$.
"It's the most money l've ever had," Babcock said, adding that he was still in shock from his big win. "When I cash the check, then it will set in."

Babcock said he planned to give half his winnings to his parents, and the rest of the money will "go in the bank for now."
"If they wouldn't have made me go up and exchange my tickets, I wouldn't have won," he said.

## Officials Stress AMBER Alert Plan's Importance

Law enforcement officials across the country are asking us all to remember the importance of the AMBER Alert program this month. On Jan. 13, 1996, 9-year-old Amber Hagerman was kidnapped and murdered in Arlington, Texas.

Amber was dragged from her bicycle while riding at a shopping center near her home. Her body was found four days later. The news of Amber's death outraged the community and mobilized people to action. What followed was the creation of the AMBER Alert program to help find abducted children.

Iowa's AMBERAlert Plan took effect on March 13, 2003, making Iowa the 36th state to adopt an AMBER Alert Plan. The Iowa Lottery participates in the AMBER Alert program by providing information to its retailers and employees, who can act as important eyes and ears in the search for abducted children.

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The AMBER plan is a voluntary program between law enforcement agencies, local broadcasters and other groups to issue an emergency alert to the public when a child has been abducted is believed to be in danger of serious harm or death. Under the AMBER plan, area radio and television stations interrupt programming to broadcast information about the missing child.

The key to the AMBER plan is that it broadcasts information quickly. The plan relies on the community to safely recover the abducted child. It is hoped that the system will not only coerce a kidnapper into releasing the child for fear of being arrested but also deter the person from committing the crime in the first place.

Five AMBER Alerts have been issued in Iowa since the state plan's inception. In all five cases, the children were returned safely.

When an AMBER Alert is issued, the Iowa Lottery provides information to the public through three main sources:

- A message about the AMBER Alert is printed on lotto tickets sold in Iowa.
- The customer display units at lottery retailers are reprogrammed during an Alert to show information about the case.
- The lottery uses its statewide system of sales and validation terminals to send messages about the AMBER Alert case to the 2,200 retailers that sell lotto and instant-scratch tickets in Iowa. The terminals ring to alert retailers to a new message and retailers can print off copies of the message to post in their stores or give to customers.


