IOWA COLLEGE STUDENT AID COMMISSION

PERFORMANCE REPORT

Performance Results Achieved in State Fiscal Year 2010 (July 1, 2009 – June 30, 2010)

INTRODUCTION

The mission of the Iowa College Student Aid Commission (Iowa College Aid) is to advocate for, and provide a continuum of services to support, Iowa students and families as they explore and finance educational opportunities beyond high school. In the more than 40 years of its existence, Iowa College Aid has helped make higher education possible for thousands of Iowa students. Iowa College Aid administers Iowa General Fund appropriations for need-based scholarships, grants, and work study opportunities, and advocates on behalf of Iowa students in the public policymaking process. In addition, Iowa College Aid offers a range of services directly to students, families, educators, and the general public. Consistent with the agency's mission, these services relate to college access and include career planning and financial literacy support for students, professional training for educators, regulatory compliance, postsecondary education research, and activities to prevent student Ioan defaults. The Commission's services to the public help students and their families plan, prepare, and pay for college.

In FY 2010, the agency continued to expand its capabilities and improve its services to address the needs of students, families, schools, colleges and universities, and others in the higher education community. The results achieved by the Commission in FY2010 are described in the agency's annual report, which is attached to this document.

The table on pages 3 through 6 of this document presents targets and outcomes for the services, products, and activities (SPAs) in the following core functions:

- Education
- Resource Management
- Research Analysis and Information Management

Agency Vision:

We will be recognized as an innovative and essential resource for college student aid.

Agency Mission:

The Iowa College Student Aid Commission advocates for, and provides a continuum of services to support, Iowa students and families as they explore and finance educational opportunities beyond high school.

Agency Core Functions:

- Education through the administration of scholarship, grant and loan programs
- Resource Management to ensure effective and efficient administration of financial aid for postsecondary education
- Research Analysis and Information Management to support policy-development and advocacy for higher education student aid

Table of Targets and Outcomes for Services, Products, and Activities				
Services, Products, Activities	Outcome Measure(s)	Plan Target	Outcome	
Core Function: Education				
Families will have access to student	Applications for student financial aid and			
financial aid	Students Served			
	Applications expected	125,000 applications	174,176 applications	
	Students Served	25,600 students	26,294 students	
Families will have access to student	Average total aid per student including	\$9,300 per student	\$8,241 per student	
financial aid	scholarship, grant, employment and loan sources	average	average	
Families will not have to assume	Average scholarship, grant and work-study	\$3,700 per student	\$4,752 per student	
unreasonably high student loan debt.	assistance per student	average	average	
	Average debt upon graduation	\$27,000 average debt	\$28,800 average debt on	
		on graduation	graduation	
Byrd Scholarship	Number of awards	255 awards	262 awards	
	Average award	\$1,490 Average	\$1,483 average	
PRIMECARRE	Number of awards	16 awards	18 awards	
	Average award	\$18,840 average	\$14,556 average	
Stafford Loan Program (GSL)	Number of borrowers	71,000 borrowers	56,000 borrowers	
	Average loan	\$10,00 average	\$9,800 average	
Iowa Teacher Loan Forgiveness Program	Number of awards	100 borrowers	187 borrowers	
	Average award	\$5,000 average	\$2,344 average	
Leveraging Ed Assist Partnership	Number of awards	2,850 awards	0 awards	
	Average award	\$260 average	\$0 average	
			(not funded)	
National Guard Benefits Program	Number of awards	1,200 awards	1,410 awards	
	Average award	\$3,167 average	\$2,691 average	
All Iowa Opportunity Scholarship	Number of awards	775 awards	535 awards	
Program		\$4,500 average	\$4,447 average	
All Iowa Opportunity Foster Care Grant	Number of awards	100 awards	128 awards	
Program	Average awards	\$5,000 average	\$4,730 average	
Physician Recruitment	Number of awards	6 awards	6 awards	
	Average award	\$50,000 average	\$37,675 average	

Table of Targets and Outcomes for Services, Products, and Activities				
Services, Products, Activities	Outcome Measure(s)	Plan Target	Outcome	
Iowa Grants	Number of awards	2,850 awards	2,674 awards	
	Average award	\$650 average incl. LEAP	\$643 average incl. LEAP	
Education Training Voucher Program	Number of awards	200 awards	175 awards	
	Average award	\$4,800 average	\$2,712 average	
Tuition Grant Program Standing	Number of awards	15,850 awards	14,487 awards	
(Private Non-Profit Institutions)	Statutory maximum award	\$4,000 maximum	\$4,000 maximum	
Tuition Grant Program Standing	Number of awards	2,250 awards	3,282 awards	
(Private For-Profit Institutions)	Statutory maximum award	\$3,200 maximum	\$4,000 maximum	
Washington DC Internships	Number of awards	50 awards	0 awards	
	Average award	\$2,000 maximum	\$0 average	
			not funded	
Barber and Cosmetology	Number of awards	42 awards	94 awards	
	Average award	\$1,200 average	\$488 average	
Voc Tech Grant Standing	Number of awards	3,400 awards	2,912 awards	
C C	Average award	\$820 average	\$851 average	
College Work-Study Program	Number of awards	1,200 awards	0 awards	
	Average award	\$895 average	\$0 average	
			(not funded)	
Osteopathic Loan Revolving	Number of awards	90 awards	91 awards	
	Average award	\$6,000 average	\$5,000 average	
Registered Nurse and Nursing Educator	Number of awards	20 awards	28 awards	
Loan Forgiveness Program	Average award	\$5,000 average	\$3,224 average	
Career Information Delivery System	Number of new portfolios added	100,000 portfolios	121,248 portfolios	
(Choices)	Number of state aid applications	5,000 applications	4,200 applications	
TEB State Fair	Number of awards	2 scholarships	4 scholarships	
Scholarship	Average award	\$1,000 average	\$1,000 average	
-	Fund balance	\$76,955 fund balance	\$72,349 fund balance	
	Annual income for new awards	\$3,000 annual income	\$536 annual income	
Core Function : Resource Management				
Effectively administer funds to avoid	Reserve fund ratio	1%	1.0%	
second semester award cuts.	Commitment less attrition	0	0	
	Second semester award adjustment	0	0	

Table of Targets and Outcomes for Services, Products, and Activities				
Services, Products, Activities	Outcome Measure(s)	Plan Target	Outcome	
Maintain sound student loan operation that provides sufficient resources to sustain agency operations and minimize student charges. Students, parents, financial aid administrators, and lenders have access to a wide array of quality services made possible by utilizing technology to its fullest potential.	Federal Student Loan Program Fund Ratio Student loan fees Number of Iowa colleges and universities using the program Number and scope of new and expanded web- based products and services.	1% 0 38 Two new products or services. Expansion of two products or services.	1.0% \$5.3 million 26 Two new major products or services: Implementation of HaveaPlanIowa web portal; College Access Challenge Grant Discontinuation of Federal Family Education Loan Program Two expanded products/services: Expansion of GEAR UP Iowa, including new organizational	
Federal Fund	Default Fund Reserve Ratio (Fund Balance / Total Outstanding Portfolio) Student Loan Default Fees Paid by Commission	1.0% at FY-End \$6.56 million	 partnerships and new schools Enhanced web services; e.g., Iowa Financial Aid Application 1.0% at FY-End \$5.31 million 	

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Stafford Loan Program Administration	Operating Fund Reserve Ratio (Fund Balance / Total Outstanding Portfolio)	1.0% at FY-End	1.0 % at FY-End	
	New Loan Volume (Net)	\$656 million	\$420 million	
	Total Defaulted Loan Collections	\$32 million	\$71.5 million	
	Loan Rehabilitations	\$10.0 million	\$31.0 million	
Scholarship & Grant Reserve	Reserve percent	1%	1.0%	
Default Reduction Account	Default Prevention Activities	Reduce student loan delinquencies by 5.5%	4.9%	
	Default Aversion Cures	80%	82.5%	
Scholarship & Grant Administration	Scholarship and grant expenditures	\$395,020 appropriation	\$307,252 appropriation	
Core Function: Research Analysis and Information Management				
Higher education policy-makers will have access to information that helps guide decisions-making.	Data and research availability	Publish a timely summary of higher education trends and data. Prepare and publish pertinent studies	Timely summary and pertinent studies published online.	
Higher education database	Availability and publication of higher education data collection and storage infrastructure	Have continuing on-line data entry system enhancements in place	On-line data entry system collected data from 65 colleges and universities in Iowa	
Information Digest	Publication of annual higher education data	Publication of current year data	Data from 3 major annual institutional reports made available to the public	
Research Report(s) supporting advocacy role.	Publish pertinent analyses or studies as needed	Publish an analysis or study that addresses current or emerging student aid and higher education issues.	Published 1 major analysis regarding background for IHaveaPlanIowa	

AGENCY CONTACT

Copies of Iowa College Student Aid Commission Annual Report are available on the Iowa College Student Aid Commission web site at www.iowacollegeaid.org

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