



OFFICE OF AUDITOR OF STATE
STATE OF IOWA

David A. Vaudt, CPA
Auditor of State

State Capitol Building
Des Moines, Iowa 50319-0004

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NEWS RELEASE

FOR RELEASE

June 30, 2011

Contact: Andy Nielsen
515/281-5834

Auditor of State David A. Vaudt today released an audit report on the Northeast Iowa Schools Insurance Trust for the year ended June 30, 2010.

The Trust had total receipts of \$12,014,567 during the year ended June 30, 2010, a 15% decrease from the prior year. The receipts included \$11,674,510 of premiums from member school districts and retirees.

Disbursements for the year totaled \$13,064,177, a 13% decrease from the prior year, and included \$4,966,870 for claims, \$7,664,218 for premiums and \$264,138 for administrative fees.

A copy of the audit report is available for review in the Office of Auditor of State and on the Auditor of State's web site at <http://auditor.iowa.gov/reports/1014-2342-B00F.pdf>.

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**NORTHEAST IOWA SCHOOLS
INSURANCE TRUST**

**INDEPENDENT AUDITOR'S REPORTS
FINANCIAL STATEMENT AND
REQUIRED SUPPLEMENTARY INFORMATION
SCHEDULE OF FINDINGS**

JUNE 30, 2010

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**Northeast Iowa Schools
Insurance Trust**

Officials

Name

Organization

Participating Schools

Dave Herold, Superintendent	Allamakee Community School District
Michael Haluska, Superintendent	Decorah Community School District
Dianne Anderson, Superintendent	Howard-Winneshiek Community School District
Stephen Nicholson, Superintendent	New Hampton Community School District
Duane Willhite, Superintendent	North Fayette Community School District
Timothy Dugger, Superintendent	North Winneshiek Community School District
Steve Westerberg, Superintendent	Oelwein Community School District
Herman Maxey, Superintendent	Postville Community School District
Chris Hoover, Superintendent	South Winneshiek Community School District
Matt O'Loughlin, Superintendent	Starmont Community School District

Trust Administrator

Arne Beneke	Beneke and Associates
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Claims Administrator

Rock Tucheck, President	Midwest Group Benefits, Inc.
Rachel Narum, Benefits Administrator	Midwest Group Benefits, Inc.

**Northeast Iowa Schools
Insurance Trust**



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Independent Auditor's Report

To the Trust Administrator and Superintendents of the
Participating School Districts of the Northeast Iowa
Schools Insurance Trust:

We have audited the financial statement of the Northeast Iowa Schools Insurance Trust as of and for the year ended June 30, 2010. The financial statement is the responsibility of the Trust Administrator. Our responsibility is to express an opinion on the financial statement based on our audit.

We conducted our audit in accordance with U.S. generally accepted auditing standards and the standards applicable to financial audits contained in Government Auditing Standards, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statement is free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statement. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe our audit provides a reasonable basis for our opinion.


As described in Note 1, this financial statement is prepared on the basis of cash receipts and disbursements, which is a comprehensive basis of accounting other than U.S. generally accepted accounting principles.

In our opinion, the financial statement referred to above presents fairly, in all material respects, the cash basis financial position of the Northeast Iowa Schools Insurance Trust as of June 30, 2010, and the changes in its cash basis financial position for the year then ended in conformity with the basis of accounting described in Note 1.

In accordance with Government Auditing Standards, we have also issued our report dated June 13, 2011 on our consideration of the Northeast Iowa Schools Insurance Trust's internal control over financial reporting and our tests of its compliance with certain provisions of laws, regulations, contracts and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with Government Auditing Standards and should be considered in assessing the results of our audit.

Management's Discussion and Analysis on pages 6 through 8 is not a required part of the financial statement, but is supplementary information required by the Governmental Accounting Standards Board. We have applied certain limited procedures, which consisted principally of inquiries of management regarding the methods of measurement and presentation of the required supplementary information. We did not audit the information and express no opinion on it.


DAVID A. VAUDT, CPA
Auditor of State


WARREN G. JENKINS, CPA
Chief Deputy Auditor of State

June 13, 2011

MANAGEMENT'S DISCUSSION AND ANALYSIS

The Northeast Iowa Schools Insurance Trust provides this Management's Discussion and Analysis of its financial statement. This narrative overview and analysis of the financial activities of the Northeast Iowa Schools Insurance Trust is for the fiscal year ended June 30, 2010. We encourage readers to consider this information in conjunction with the Trust's financial statement, which follows.

2010 FINANCIAL HIGHLIGHTS

- The Trust's operating receipts decreased 14.2%, or \$1,980,823, from fiscal year 2009 to fiscal year 2010.
- The Trust's operating disbursements decreased 12.9%, or \$1,942,194, from fiscal year 2009 to fiscal year 2010.
- The Trust's net assets decreased 34.1%, or \$1,049,610, from June 30, 2009 to June 30, 2010.

USING THIS ANNUAL REPORT

The Northeast Iowa Schools Insurance Trust has elected to present its financial statement on the cash basis of accounting. The cash basis of accounting is a basis of accounting other than U.S. generally accepted accounting principles. Basis of accounting refers to when financial events are recorded, such as the timing for recognizing revenues, expenses and the related assets and liabilities. Under the Northeast Iowa Schools Insurance Trust's cash basis of accounting, revenues and expenses and the related assets and liabilities are recorded when they result from cash transactions.

As a result of the use of the cash basis of accounting, certain assets and their related revenues and liabilities and their related expenses are not recorded in this financial statement. Therefore, when reviewing the financial information and discussion within this annual report, readers should keep in mind the limitations resulting from the use of the cash basis of accounting.

The annual report is presented in a format consistent with the presentation of Governmental Accounting Standards Board (GASB) Statement No. 34, as applicable to the Trust's cash basis of accounting.

This discussion and analysis are intended to serve as an introduction to the Northeast Iowa Schools Insurance Trust's financial statement and other information, as follows:

- Management's Discussion and Analysis introduces the financial statement and provides an analytical overview of the Trust's financial activities.
- The Statement of Cash Receipts, Disbursements and Changes in Cash Basis Net Assets presents information on the Trust's operating receipts and disbursements, non-operating receipts and disbursements and whether the Trust's cash basis financial position has improved or deteriorated as a result of the year's activities.
- The Notes to Financial Statement provide additional information essential to a full understanding of the data provided in the financial statement.

FINANCIAL ANALYSIS OF THE TRUST

Statement of Cash Receipts, Disbursements and Changes in Cash Basis Net Assets

The purpose of the statement is to present the receipts received by the Trust and the disbursements paid by the Trust, both operating and non-operating. The statement also presents a fiscal snapshot of the Trust's cash basis balance at year end. Over time, readers of the financial statement are able to determine the Trust's cash basis financial position by analyzing the increase and decrease in cash basis net assets.

Operating receipts primarily include insurance premiums received from member school districts and retirees. Operating disbursements are disbursements paid primarily for medical and dental claims for covered school employees, retirees and their dependents and premiums. Non-operating receipts are from interest on investments.

In fiscal year 2010, operating receipts decreased \$1,980,823, or 14.2%. The decrease was primarily due to two school districts resigning from the Trust, effective July 1, 2009. In fiscal year 2010, operating disbursements decreased \$1,942,194, or 12.9%, from fiscal year 2009, primarily due to a decrease in the amount of claims paid, net of premiums paid.

A summary of cash receipts, disbursements and changes in cash basis net assets for the years ended June 30, 2010 and June 30, 2009 is presented below:

	2010	2009
Operating receipts:		
Premiums from schools and retirees	\$ 11,674,510	11,840,765
Stop loss reinsurance	-	2,040,545
Refunds and reimbursements	303,162	66,942
Miscellaneous	2,435	12,678
Total operating receipts	<u>11,980,107</u>	<u>13,960,930</u>
Operating disbursements:		
Claims	4,966,870	13,156,826
Premiums	7,664,218	1,224,009
Administrative fees	264,138	470,863
Liaison fees	52,411	53,641
Preferred provider organization fees	93,175	77,111
Actuarial, audit and other fees	12,623	11,099
Miscellaneous	10,742	12,822
Total operating disbursements	<u>13,064,177</u>	<u>15,006,371</u>
Deficiency of operating receipts under operating disbursements	(1,084,070)	(1,045,441)
Non-operating receipts:		
Interest on investments	<u>34,460</u>	<u>170,121</u>
Change in cash basis net assets	(1,049,610)	(875,320)
Cash basis net assets beginning of year	<u>3,073,703</u>	<u>3,949,023</u>
Cash basis net assets end of year	<u>\$ 2,024,093</u>	<u>3,073,703</u>

DEBT ADMINISTRATION

At June 30, 2010, the Trust had no long-term debt outstanding.

ECONOMIC FACTORS

The Trust's Board of Directors decided to terminate the self-funded health plans, effective July 1, 2009, and change to partially self-funded plans using fully insured health plans through Wellmark Blue Cross/Blue Shield. There were three new plans offered to the schools. The Trust assumes liability for claims on its three plans as follows: Plan 1 - between \$500 and \$5,000 for single coverage and \$1,000 and \$10,000 for family coverage, Plan 2 - between \$1,000 and \$5,000 for single coverage and \$2,000 and \$10,000 for family coverage and Plan 3 - between \$2,000 and \$5,000 for single coverage and \$4,000 and \$10,000 for family coverage. All plans include coinsurance and Plan 2 includes copayments. Claims in excess of the deductible are insured through the purchase of insurance.

Also, effective July 1, 2009, Eastern Allamakee Community School District and Turkey Valley Community School District terminated their membership in the Trust.

CONTACTING THE TRUST'S FINANCIAL MANAGEMENT

This financial report is designed to provide our members and customers with a general overview of the Trust's finances and to show the Trust's accountability for the money it receives. If you have questions about this report or need additional financial information, contact Arne Beneke, Trust Administrator, 121 West Main, Caledonia, MN 55921 or Midwest Group Benefits, Inc., Northeast Iowa Schools Insurance Trust Claims Administrator, P.O. Box 408, Decorah, Iowa 52101.

Financial Statement

Exhibit A

Northeast Iowa Schools
Insurance TrustStatement of Cash Receipts, Disbursements and
Changes in Cash Basis Net Assets

As of and for the year ended June 30, 2010

Operating receipts:	
Premiums from schools and retirees	\$ 11,674,510
Refunds and reimbursements	303,162
Miscellaneous	2,435
Total operating receipts	<u>11,980,107</u>
Operating disbursements:	
Claims	4,966,870
Premiums	7,664,218
Administrative fees	264,138
Liaison fees	52,411
Preferred provider organization fees	93,175
Actuarial, audit and other fees	12,623
Miscellaneous	10,742
Total operating disbursements	<u>13,064,177</u>
Deficiency of operating receipts under operating disbursements	(1,084,070)
Non-operating receipts:	
Interest on investments	<u>34,460</u>
Change in cash basis net assets	(1,049,610)
Cash basis net assets beginning of year	<u>3,073,703</u>
Cash basis net assets end of year	<u>\$ 2,024,093</u>
Cash Basis Net Assets	
Unrestricted	<u>\$ 2,024,093</u>

See notes to financial statement.

Northeast Iowa Schools
Insurance Trust

Notes to Financial Statement

June 30, 2010

(1) Summary of Significant Accounting Policies

The Northeast Iowa Schools Insurance Trust (Trust) is a voluntary joint undertaking of the Allamakee, Decorah, Howard-Winneshiek, New Hampton, North Fayette, North Winneshiek, Oelwein, Postville, South Winneshiek and Starmont Community School Districts, as authorized by Chapter 28E of the Code of Iowa. The primary purpose of the Trust is to provide medical and dental benefits to the Schools' employees, retirees and their dependents pursuant to a plan adopted by the Schools and administered by Midwest Group Benefits, Inc.

If terminated, the balance of the Trust remaining after payment of all claims and expenses would be divided and distributed to the member school districts on the basis of the current number of employees enrolled.

A. Reporting Entity

For financial reporting purposes, the Trust has included all funds. The Trust has also considered all potential component units for which it is financially accountable and other organizations for which the nature and significance of their relationship with the Trust are such that exclusion would cause the Trust's financial statement to be misleading or incomplete. The Governmental Accounting Standards Board has set forth criteria to be considered in determining financial accountability. These criteria include appointing a voting majority of an organization's governing body and (1) the ability of the Trust to impose its will on that organization or (2) the potential for the organization to provide specific benefits to or impose specific financial burdens on the Trust. The Trust has no component units which meet the Governmental Accounting Standards Board criteria.

B. Basis of Presentation

The accounts of the Trust are organized as an Enterprise Fund. Enterprise Funds are utilized to finance and account for the acquisition, operation and maintenance of governmental facilities and services supported by user charges.

Enterprise Funds distinguish operating receipts and disbursements from non-operating items. Operating receipts and disbursements generally result from providing services and producing and delivering goods in connection with an Enterprise Fund's principal ongoing operations. All receipts and disbursements not meeting this definition are reported as non-operating receipts and disbursements.

C. Basis of Accounting

The Trust maintains its financial records on the basis of cash receipts and disbursements and the financial statement of the Trust is prepared on that basis. The cash basis of accounting does not give effect to accounts receivable, accounts payable and accrued items, including claims incurred but not reported as of June 30, 2010. Accordingly, the financial statement does not present the financial position and results of operations of the Trust in accordance with U.S. generally accepted accounting principles.

(2) Cash and Investments

The Trust's deposits in banks at June 30, 2010 were entirely covered by federal depository insurance or by the State Sinking Fund in accordance with Chapter 12C of the Code of Iowa. This chapter provides for additional assessments against the depositories to insure there will be no loss of public funds.

The Trust is authorized by statute to invest public funds in obligations of the United States government, its agencies and instrumentalities; certificates of deposit or other evidences of deposit at federally insured depository institutions approved by the Superintendents of the participating school districts; prime eligible bankers acceptances; certain high rated commercial paper; perfected repurchase agreements; certain registered open-end management investment companies; certain joint investment trusts; and warrants or improvement certificates of a drainage district.

The Trust had no investments meeting the disclosure requirements of Governmental Accounting Standards Board Statement No. 3, as amended by Statement No. 40.

(3) Third Party Administrative Fees

On July 1, 2002, the Trust entered into an agreement with Midwest Group Benefits, Inc. for services as claims processor for the plan. The agreement provides for the payment of administrative fees. During the year ended June 30, 2010, Midwest Group Benefits, Inc. was paid \$169,538 for these services.

(4) Other Postemployment Benefits (OPEB)

The Trust did not implement GASB Statement No. 45, Accounting and Financial Reporting by Employers for Postemployment Benefits other Than Pensions, for the year ended June 30, 2010 because the Trust contracts for services with Midwest Group Benefits, Inc. and has no employees.

(5) Change in Funding

The members of the Trust approved a change from self-funded to partially self-funded for medical benefits, effective July 1, 2009. However, the partially self-funded benefits exceeded 2% of the Trust's budget and, therefore, the Trust did not qualify for an exemption to obtain an actuarial opinion as required by Chapter 509A of the Code of Iowa. The Trust did not obtain an actuarial opinion.

The plan is funded by the Trust's participating schools' contributions and is administered by Midwest Group Benefits, Inc. After covered participants satisfy an annual deductible, the Trust assumes liability for additional claims up to varying annual limits. Annual coverage provided under the Consortium's three plans is as follows: Plan 1 - between \$500 and \$5,000 for single coverage and \$1,000 and \$10,000 for family coverage, Plan 2 - between \$1,000 and \$5,000 for single coverage and \$2,000 and \$10,000 for family coverage and Plan 3 - between \$2,000 and \$5,000 for single coverage and \$4,000 and \$10,000 for family coverage. All plans include coinsurance and Plan 2 includes copayments. Claims in excess of coverage provided by the Consortium are insured through the purchase of insurance.

**Independent Auditor's Report on Internal Control
over Financial Reporting and on Compliance and Other Matters
Based on an Audit of a Financial Statement Performed in Accordance with
Government Auditing Standards**

**Northeast Iowa Schools
Insurance Trust**



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Independent Auditor's Report on Internal Control
over Financial Reporting and on Compliance and Other Matters
Based on an Audit of a Financial Statement Performed in Accordance with
Government Auditing Standards

To the Trust Administrator and Superintendents of the
Participating School Districts of the Northeast Iowa
Schools Insurance Trust:

We have audited the accompanying financial statement of the Northeast Iowa Schools Insurance Trust as of and for the year ended June 30, 2010, and have issued our report thereon dated June 13, 2011. Our report expressed an unqualified opinion on the financial statement which was prepared in conformity with an other comprehensive basis of accounting. We conducted our audit in accordance with U.S. generally accepted auditing standards and the standards applicable to financial audits contained in Government Auditing Standards, issued by the Comptroller General of the United States.

Internal Control Over Financial Reporting

In planning and performing our audit, we considered the Northeast Iowa Schools Insurance Trust's internal control over financial reporting as a basis for designing our auditing procedures for the purpose of expressing our opinion on the financial statement, but not for the purpose of expressing our opinion on the effectiveness of the Trust's internal control over financial reporting. Accordingly, we do not express an opinion on the effectiveness of the Northeast Iowa Schools Insurance Trust's internal control over financial reporting.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect and correct misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control such that there is a reasonable possibility a material misstatement of the Trust's financial statement will not be prevented or detected and corrected on a timely basis.

Our consideration of internal control over financial reporting was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over financial reporting that might be deficiencies, significant deficiencies or material weaknesses. We did not identify any deficiencies in internal control over financial reporting we consider to be material weaknesses, as defined above. However, we identified a deficiency in internal control over financial reporting we consider to be a significant deficiency in internal control over financial reporting. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance. We consider the deficiency described in the accompanying Schedule of Findings as item (A) to be a significant deficiency.

Compliance and Other Matters

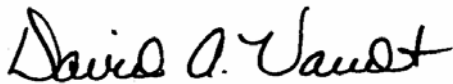
As part of obtaining reasonable assurance about whether the Northeast Iowa Schools Insurance Trust's financial statement is free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts and other matters, non-compliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit and, accordingly, we do not express such an opinion. The results of our tests disclosed no instances of non-compliance or other matters that are required to be reported under Government Auditing Standards. However, we noted an immaterial instance of noncompliance or other matters which is described in the accompanying Schedule of Findings.

Comments involving statutory and other legal matters about the Trust's operations for the year ended June 30, 2010 are based exclusively on knowledge obtained from procedures performed during our audit of the financial statement of the Trust. Since our audit was based on tests and samples, not all transactions that might have had an impact on the comments were necessarily audited. The comments involving statutory and other legal matters are not intended to constitute legal interpretations of those statutes.

The Northeast Iowa Schools Insurance Trust's written responses to findings identified in our audit are described in the accompanying Schedule of Findings. While we have expressed our conclusions on the Trust's responses, we did not audit the Trust's responses and, accordingly, we express no opinion on them.

This report, a public record by law, is intended solely for the information and use of the members and customers of the Northeast Iowa Schools Insurance Trust and other parties to whom the Trust may report. This report is not intended to be and should not be used by anyone other than these specified parties.

We would like to acknowledge the many courtesies and assistance extended to us by personnel of the Northeast Iowa Schools Insurance Trust during the course of our audit. Should you have any questions concerning any of the above matters, we shall be pleased to discuss them with you at your convenience.



DAVID A. VAUDT, CPA
Auditor of State



WARREN G. JENKINS, CPA
Chief Deputy Auditor of State

June 13, 2011

Northeast Iowa Schools
Insurance Trust

Schedule of Findings

Year ended June 30, 2010

Findings Related to the Financial Statement:

SIGNIFICANT DEFICIENCY:

- (A) Consultant Contract/Fees - Per the consultant's contract, the consultant is to earn \$3.00 per month for each employee enrolled in the program. The consultant is to receive these fees monthly within 10 days following receipt of an invoice. For four months during the year ended June 30, 2010, the consultant fees were not paid during the month after the fees were earned.

Recommendation - The consultant fees should be paid monthly for the amount earned in the prior month. This would eliminate the possibility of missing a monthly payment.

Response - The consultant fees will be paid on a monthly basis in the amount earned in the prior month.

Conclusion - Response accepted.

INSTANCES OF NON-COMPLIANCE:

No matters were noted.

Other Findings Related to Required Statutory Reporting:

- (1) Minutes - No transactions we believe should have been approved in the minutes but were not were noted.
- (2) Deposits and Investments - No instances of non-compliance with the deposit and investment provisions of Chapters 12B and 12C of the Code of Iowa and the Trust's investment policy were noted.
- (3) Actuarial Opinion - The Trust changed from self-funded to partially self-funded for medical and dental benefits, effective July 1, 2009. However, the partially self-funded benefits exceeded 2% of the Trust's budget and, therefore, the Trust did not qualify for an exemption to obtain an actuarial opinion as required by Chapter 509A.15 of the Code of Iowa. The Trust did not obtain an actuarial opinion.

Recommendation - The Trust should obtain an actuarial opinion required by Chapter 509A.15 of the Code of Iowa since its partially self-funded benefits exceeded 2% of the Trust's budget.

Response - The Trust will obtain an actuarial opinion.

Conclusion - Response accepted.

Northeast Iowa Schools
Insurance Trust

Schedule of Findings

Year ended June 30, 2010

- (4) Unclaimed Property – Chapter 556 of the Code of Iowa requires entities to annually report and remit obligations, including checks, outstanding for more than three years to the Office of Treasurer of State. The Trust did not remit these obligations as required.

Recommendation – The outstanding checks should be reviewed annually and items over three years old should be remitted to the Office of Treasurer of State as required.

Response – The outstanding checks will be reviewed annually and items over three years old will be remitted to the Office of Treasurer of State.

Conclusion – Response accepted.

Northeast Iowa Schools
Insurance Trust

Staff

This audit was performed by:

K. David Voy, CPA, Manager
Daniel W. Henaman, Staff Auditor
Chad W. Baker, Assistant Auditor

A handwritten signature in black ink that reads "Andrew E. Nielsen". The signature is written in a cursive style with a large initial "A" and "N".

Andrew E. Nielsen, CPA
Deputy Auditor of State