

## Order Entry

8:00AM - 3:30PM
Mon - Thurs
515.281.7422

Toll Free:
866.IowaABD
(866.469.2223)


Will-Call
Will-Call Order: 8AM - 1PM
Mon - Fri
Warehouse Pickup:
11AM-3:30PM
Mon - Fri


## Fax Orders

8AM - 3:30PM
Mon - Thurs
Products Fax:
515.281.7385

Toll Free Fax:
877.891.5348

## State Budget Cuts



All state agencies have been affected by a 10 percent budget cut, including the Iowa Alcoholic Beverages Division. In order to lower expenses, beginning December 2009, the TPR (temporary price reductions) will be delivered with the ABD Promos Newsletter and the Iowa Liquor Monthly Pricebook. The TPR will still be available for download earlier in the month on the Divisions website at IowaABD.com/alcohol/licensees/pricing.

## Veteran's Day Order and Delivery Schedule



The Division's offices will be closed Wednesday, November 11, 2009, in observance of the Veteran's Day holiday. Order and delivery schedules will not be affected.
Future holiday schedules will be posted on the Division's website at IowaABD.com/alcohol/licensees/holidaysched.

## Thanksgiving Order \& Delivery Schedule



The Division will be closed Thursday, November 26, 2009, and Friday, November 27, 2009, in observance of the Thanksgiving Day holiday. Please refer to the day of the week you place your order to see how your schedule will be impacted.
MONDA1: Orders must be received by Friday, November 20th, with deliveries made on Monday, November 23rd.
TUESDAT: Orders must be received by Monday, November 23rd, with deliveries made one day earlier than normal.
WEDNESDAF: Orders must be received by Tuesday, November 24th, with deliveries made one day earlier than normal.
THURSDA1: Orders must be received by Wednesday, November 25th, with deliveries made on Friday, November 27th.
Future holiday schedules will be posted on the Division's website at IowaABD.com/alcohol/licensees/holidaysched.

Christmas Order \& Delivery Schedule

| 275 |
| :--- |
| 20 |The Division will be closed Friday, December 25, 2009, in observance of the Christmas holiday Please refer to the day of the week you place your order to see how your schedule will be impacted. MONDAF: Orders must be received by Friday, December 18th, with deliveries made on Monday, December 21st.

TUESDAT: Orders must be received by Monday, December 21st, with deliveries made one day earlier than normal.
WEDNESDAF: Orders must be received by Tuesday, December $22 n d$, with deliveries made one day earlier than normal.
THURSDAY: Orders must be received by Wednesday, December 23rd, with deliveries made one day earlier than normal.
Future holiday schedules will be posted on the Division's website at IowaABD.com/alcohol/licensees/holidaysched.

New Years Order \& Delivery Schedule
 The Division will be closed Friday, January 1st, 2010, in observance of the New Years holiday. Please refer to the day of the week you place your order to see how your schedule will be impacted.
MONDAF: Orders must be received by Thursday, December 24th
NO LATER THAN NOON, with deliveries made on Monda)
December 28th.
TUESDAF: Orders must be received by Monday, December 28th, with deliveries made one day earlier than normal.
WEDNESDAF: Orders must be received by Tuesday, December 29th, with deliveries made one day earlier than normal.
THURSDAT: Orders must be received by Wednesda), December 30th, with deliveries made one day earlier than normal. Future holiday schedules will be posted on the Division's website at IowaABD.com/alcohol/licensees/holidaysched.

## Iowa Native Distillery Forums

The Iowa Alcoholic Beverages Commission has been holding a series of forums on Iowa native distilleries. Forums were held in Des Moines in August, in Templeton in September and in Cedar Rapids in October. The final forum will be Thursday, November 19th, 1:30pm at the Division's offices in Ankeny. For more information or to download educational materials, visit IowaABD.com.

## Glazer's - Pinnacle Division

4377-112th Street
Urbandale, IA 50322
Phone: 515.252.7173 ext. 13
Fax: 515.252.8681
ust be on one invoice dated November 2009. Invoice must be ubmitted within 30 days of invoice date to qualify for funds. Please present copy of the invoice to your Glazer's Pirnacle Division Sales Representative or submit a fax to Nick Grieder.
Smirnoff \& Smirnoff Flavors: Mix \& Match 1.75L 750ml \& Liters (outlined below) Smirnoff Prepared Cocktails Excluded. Liters (outined below) Smirnoff Prepared Cocktails Excluded. Purchase 25 cases (max 3 cases liters), receive a $\$ 250$ check. urchase 50 cases (max 7 cases lin), , receve a $\$ 50$ check urchase 75 cases (max 11 cases liters), receive a $\$ 1,200$ check. Purchase 100 cases (max is cases liters), receive a $\$ 1,00$ check urchase 150 cases (max 25 cases liters), receive a $\$ 5,70$ check. urchase 200 case ( 30 cases liter), , receive a $\$ 7,000$ check. Captain Morgan: Mix \& Match Original Spiced, 100 Proo Private Stock, Tattoo, Silver, All Parrot Bay Flavors, Ron Zacapa Oronoco \& Myers's Rums 1.75L, 750ml, \& Liters (outlined below) Purchase 15 cases (max 2 cases liters), receive a $\$ 90$ check. Purchase 25 cases (max 3 cases liters), receive a $\$ 200$ check. urchase 50 cases ( $\max 6$ cases liters), receive a $\$ 500$ check. Purchase 75 cases (max 9 cases liters), receive a $\$ 900$ check Purchase 100 cases (max 12 cases liters), receive a $\$ 1,400$ check. Diageo Tequila: Mix \& Match Jose Cuervo Gold, Silver, Trad cional, Black, Platino, Don Julio Blanco, Don Julio Anejo, Do Julio Resposado 1.75L, 750 ml , \& Liters (outlined below)
Purchase 10 cases (max 2 cases liters), receive a $\$ 200$ check
Purchase 25 cases (max 5 cases liters), receive a $\$ 575$ check.
Purchase 50 cases (max 10 cases liters), receive a $\$ 1,300$ pro check. Must include 2 cases Don Fulio.
Purchase 75 cases (max 15 cases liters), receive a $\$ 2,250$ check Must include 3 cases Don Julio.
Tanqueray: Mix \& Match Tanqueray, Tanqueray \#10, or Tan queray Rangpur $1.75 \mathrm{~L}, 750 \mathrm{ml}$, \& Liters (outlined below) Purchase 5 cases (max 1 case liters), receive a $\$ 85$ check. Purchase 10 cases (max 2 cases liters), receive a $\$ 215$ check. Purchase 15 cases (max 3 cases liters), receive a $\$ 435$ check. Purchase 20 cases (max 4 cases liters), receive a $\$ 580$ check Purchase 35 cases (max 7 cases liters), receive a $\$ 1,225$ check. Purchase 50 cases (max 10 cases liters), receive a $\$ 1,750$ check. Must include 1 case No. 10, 1 case Rangpur), and 1 case 1.75L.
Purchase 75 cases (max 15 cases liters), receive a $\$ 3,000$ check Must include 1 case No.10, 1 case Rangpur, and 1 case of 1.75L. Jeremiah Weed Sweet Tea: Mix \& Match Original or Peach Sweet Tea 1.75L or 750 ml
Purchase 5 cases, receive a $\$ 50$ check.
Purchase 10 cases, receive a $\$ 150$ check.
Purchase 15 cases, receive a $\$ 300$ check. Must include 1 case each of Peach and 1.75L.
Purchase 25 cases, receive a $\$ 625$ check. Must include 1 case each of Peach and 1.75L.

Crown Royal, 7 Crown, Seagram's Vo, \& Bulleit: Mix \& Match 1.75L, 750 ml , \& Liters (outlined below
urchase 10 cases (max 1 case liters), receive a $\$ 75$ check. Must include 2 case Crown Royal.
Purchase 15 cases (max 3 cases liters), receive a $\$ 150$ check. Must Purchase 25 cases (max 5 cases liters), receive a $\$ 375$ check. Mus include 7 cases Crown Royal.
Purchase 50 cases (max 10 cases liters), receive a $\$ 1,000$ check. Must include 17 cases Crown Royal.
Purchase 75 cases (max 15 cases liters), receive a $\$ 1,875$ check Must include 30 cases Crowen Roval.
Purchase 100 cases (max 20 cases lite), $\$ 3,000$ check
 Must include 45 cass Higher Marques.
Purchase 150 cases (max 30 cases liters), receive a $\$ 5,000$ check Must include 75 cases Crown Roval, and 4 cases Crown Royal Reserve or Higher Marques.
Bailey's Irish Cream and Bushmills: 1.75L, 750 ml , minis Liters (outlined below)
2 cases minis ( 50 ml ) count as Icase
Purchase 5 cases (max 1 case liters), receive a $\$ 75$ check.
Purchase 15 cases (max 4 cases liters), receive a $\$ 300$ check. Purchase 30 cases (max 9 cases liters), receive a $\$ 750$ check Ciroc: Mix \& Match 750 ml \& Liters (outlined below) Purchase 4 cases (max 1 case liters), receive a $\$ 50$ check. Purchase 6 cases (max 2 cases liters), receive a $\$ 90$ check. Purchase 10 cases (max 4 cases liters), receive a $\$ 175$ check Ketel One \& Citroen: Mix \& Match 1.75L, 750ml, \& Liter outlined below)
Purchase 5 cases (max 1 cases liters), receive a $\$ 75$ check Purchase 10 cases (max 2 cases liters), receive a $\$ 175$ check. Must include 1 case Citroen.
Purchase 15 cases (max 4 cases liters), receive a $\$ 275$ check. Must include 2 cases Citroen.
Purchase 25 cases (max 7 cases liters), receive a $\$ 500$ check. Must include 3 cases Citroen.
Johnnie Walker Red, Black, Green, Gold \& Blue: Mix \& Match $1.75 \mathrm{~L}, 750 \mathrm{ml}$ \& Liters (outlined below
Purchase 5 cases (max 1 case liters), receive a $\$ 75$ check
Purchase 10 cases (max 3 cases liters), receive a $\$ 300$ check. Must include at least 3 cases $\mathcal{F W}$ Black or higher marque
Purchase 15 cases (max 5 cases liters), receive a $\$ 500$ check. Must clude at least 4 cases $\mathcal{F} W$ Black or higher marquee. Nuvo: 375 ml \& 750 ml
Purchase 3 cases, receive a $\$ 30$ check
Purchase 6 cases, receive a $\$ 75$ check

Prepared Cocktails: Mix \& Match Jose Cuervo Authentics, \Spirited Brands of Iowa
Golden Margarita, Smirnoff Prepared, Captain Morgan LIIT, Captain Morgan Mojitos $1.75 \mathrm{~L}, 750 \mathrm{ml}$, \& 4pk
cases of 4pks = 1 case
Purchase 10 cases, receive a $\$ 60$ check.
Purchase 25 cases, receive a $\$ 200$ check. Max 20 cases Authentics. Purchase 50 cases, receive a $\$ 550$ check. Max 40 cases Authentics. Hennessy VSOP: All sizes
Purchase 1 case, receive a $\$ 60$ check
Purchase 3 cases, receive a $\$ 360$ check.
Belvedere: 1L (34162)
Purchase 10 cases, receive a $\$ 300$ check.
Grand Marnier: 1L (65127)
Purchase 10 cases, receive a $\$ 600$ check.
Glenmorangie: Mix \& Match 750 ml 10 yr (5133), 18 yr (5136) Lasanta (5103), Nectar D'or (5104) and Quinta Ruban (5105) Purchase 12 bottles (must include at least 3 different marques), re cive a $\$ 60$ check.

## Johnson Brothers of Iowa

2515 Dean Ave.
Des Moines, IA 50317
Des Moines, IA 50317
hone: 515.262.119
Fax: 515.262.0845
Please send all invoices to Cory Meiners or Scott Oeltienbruns at Fohnson Brothers. All purchases furing November 2009.
UV Vodka: 1.75L 80 proof ( 37339 ONLY)
In November and December, purchase 10 cases of UV Vodka, re
eive $\$ 250$ gift check. Ask your Johnson Brothers rep about $\$ 10$ © $\$ 2$ mail in rebates.
Southern Comfort Hurricane:
Purchase 4 cases, receive a $\$ 25$ gift check
$\$ 9$ SPA in November
Pinnacle Vodka: 80 proof (34579) and Kiwi Strawberry (34630) 70 ml
Purchase 1 case, receive a $\$ 10$ gift check.
urchase 2 cases, receive a $\$ 25$ gift check.
$\$ 2$ instant coupons available also
Fris Vodka: 750 ml (34366) and 1.75 ml (34368)
Purchase 1 case, receive a $\$ 12$ gift check
Purchase 2 cases (one case each), receive a $\$ 30$ gift check.
Purchase 5 cases (mix both sizes), receive a $\$ 100$ gift check.
Purchase 10 cases (mix both sizes), receive a $\$ 250$ gift check
Tommy Bahama: White Sand and/or Golden Sun
Purchase 1-6 pack case, receive a $\$ 12$ gift check.
Michael Collins Irish Whiskey:
Purchase 1 - 6 pack case, receive a $\$ 60$ gift check.
Plymouth Gin: (28795)
Purchase 1-6 pack case, receive a $\$ 60$ gift

[^0]3410 Kingman Blvd.
Des Moines, IA 5031
Office: 515.274.0103
Cell: 515.202.1661
Fax: 866.751.8118
Please submit copies of all invoices to the above address to the attention of Jeremy Thompson either via fax or mail. All invoices must be submitted by December 15th for payment.
Pearl Vodka: Mix \& Match All Flavors - Black (34546), Pome granate (34702), Plum (35183), and Blueberry (35179)
Must be full case purchases.
Purchase 1 case, receive a $\$ 25$ gift check
Purchase 3 cases, receive a $\$ 100$ gift check.
Saint Brendan's Superior Irish Cream Liqueur: (68846 Gift Set (2951)
Purchase 3 cases, receive a $\$ 25$ gift check.
Purchase 6 cases, receive a $\$ 75$ gift check
Gift sets are 6 bottle cases. 2 cases of gift sets equal 1 case in the rebate program. (Example: to qualify for the $\$ 25.00$ gift check you must purchase 6 cases of gift sets or purchase 2 giffs set cases and 2 standard cases of St. Brendan's.)
Margaritaville Ready to Drink Cocktails: Classic Lim Margarita (62400), Last Mango Margarita (62405), Passion Fruit Margarita (62403), and/or Mojito (62390) 1.75L
S6 SPA an all cases in November
Gentleman Jack/ Jack Daniel's Single Barrel:
Purchase 4 cases, receive a $\$ 150$ gift check.

## Wirtz Beverage Iowa

3101 104th Street, Suite 4
Urbandale, IA 50322
Phone: 515.252.1665
Fax: 515.252.1708
The following promotions are offered during the month of November. Promo hons are limited to one per account. All purchases MUST be made on one invoice, cases MUST be on display and invoices MUST be faxed or sent to our office by December 15th for payment.

## Bacardi USA

Cazadores Reposado: . 750
Purchase 3 cases, receive a $\$ 75$ gift check
Bacardi RTDs: 1.75
Purchase 10 cases, receive a $\$ 50$ gift check. PLUS \$6 SPA!
Bacardi Superior/Gold/151: . 750
Purchase 10 cases, receive a $\$ 100$ gift check Purchase 15 cases, receive a $\$ 175$ gift check PLUS \$12 SPA!
Bombay Sapphire: .750/1.75
Purchase 4 cases, receive a $\$ 100$ gift check.

## Dewar's: 1.75

Purchase 4 cases, receive a $\$ 100$ gift check.
PLUS \$24 SPA!
Grey Goose: . 750
urchase 10 cases ( 60 btls), receive a $\$ 100$ gift check.
PLUS $\$ 12$ SPA!
Grey Goose L'Orange:
Purchase 1 case ( 6 btls ), receive a $\$ 25$ gift check.

## Beam Global

Jim Beam: . 750 ONLY
Purchase 5 cases, receive a $\$ 150$ gift check. im Beam: 1.75 ONLY
Purchase 10 cases, receive a $\$ 150$ gift check. Purchase 25 cases, receive a $\$ 300$ gift check. Red Stag:
Purchase 3 cases, receive a $\$ 100$ gift check. Jim Beam Black, Jim Beam Rye, Red Stag: Purchase 4 bottles EACH, receive a $\$ 50$ gift check. Purchase 1 case EACH, receive a $\$ 175$ gift check
Sauza Blanco/Gold: . 750 Mix
Purchase 4 cases, receive a $\$ 75$ gift check. Maker's Mark: . 750 ONLY
Purchase 3 cases, receive a $\$ 50$ gift check. Kessler: .750/1.75
Purchase 15 cases, receive a $\$ 75$ gift check. Purchase 25 cases, receive a $\$ 150$ gift check urchase 50 cases, receive a $\$ 350$ gift check. Canadian Club: . 750/1.75
Purchase 15 cases, receive a $\$ 150$ gift check. Purchase 25 cases, receive a $\$ 300$ gift check. Purchase 50 cases, receive a $\$ 700$ gift check Cruzan Rum: Mix .750 ONLY
Purchase 3 cases, receive a $\$ 50$ gift check
Purchase 5 cases, receive a $\$ 100$ gift check

## Pernod-Ricard USA

Jameson: 1.75
Purchase 5 cases, receive a $\$ 175$ gift check.
PLUS \$12 SPA!
Seagram's Gin \& Twisted Gins: . 750 ONLY
Purchase 10 ca
PLUS $\$ 6$ SPA!
Malibu \& Flavors: 750/1.75
Purchase 5 cases, receive a $\$ 100$ gift check
Purchase 10 cases, receive a $\$ 225$ gift check
PLUS $\$ 10$ SPA on 1.75
Kahlua RTDs:
Purchase 3 cases, receive a $\$ 50$ gift check
PLUS $\$ 6$ SPA!

## azerac

Chi-Chi's Premixed Cocktails:
Purchase 8 cases, receive a $\$ 50$ gift check.

## Skyy Spirits

Cabo Wabo Blanco/Reposado: Mix Purchase 3 bottles, receive a $\$ 25$ gift check. Cabo Wabo: Blanco ONLY
Purchase 1 case, receive a $\$ 75$ gift check Cutty Sark: .750/1.75 ONLY
Purchase 4 cases, receive a $\$ 150$ gift check. Campari:
Purchase 1 case, receive a $\$ 25$ gift check Skyy Vodka: 1.75 ONLY
Purchase 5 cases, receive a $\$ 50$ gift check. Purchase 10 cases, receive a $\$ 125$ gift check.
Purchase 25 cases, receive a $\$ 350$ gift check
Midori:
Purchase 3 cases, receive a $\$ 50$ gift check


| Code | Product | Proof | Size | Pack | Btl. Cost | Case Cost | UPC |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 923471 | Sierra Nevada Celebration Ale * | 13.6 | 0.355 | $4-6$ pks | 1.10 | 26.40 | 8295001534 |
| 924492 | Boulevard Saison-Brett (Allocated) | 17 | 0.750 | 12 | 9.17 | 110.04 | 2695990291 |
| 44520 | Cruzan Vanilla Flavored Rum | 55 | 0.750 | 12 | 10.62 | 127.44 | 8068696726 |


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