Governor Chet Culver





# **Order Entry**

8:00AM - 3:30PM Mon - Thurs 515.281.7422 Toll Free: 866.IowaABD (866.469.2223)



## Will-Call

Will-Call Order: 8AM - 1PM Mon - Fri Warehouse Pickup: 11AM - 3:30PM Mon - Fri



**Fax Orders** 

8AM - 3:30PM Mon - Thurs Products Fax: 515.281.7385 Toll Free Fax: 877.891.5348



# Labor Day Order & Delivery Schedule



The Division will be closed on Monday, September 7, 2009, in observance of the Labor Day holiday. Please refer to the day of the week you place your order to see how your schedule will be impacted.

MONDAY: Orders must be received by Tuesday, September 8th, with deliveries made one day later than normal.

<u>TUESDAY:</u> Orders must be received by Wednesday, September 9th, with deliveries made one day later than normal.

<u>WEDNESDAY</u>: Orders must be received by Thursday, September 10th, with deliveries made one day later than normal.

<u>THURSDAY</u>: Orders must be received by Friday, September 11th, with deliveries made one day later than normal.

Future holiday schedules will be posted on the Division's website at IowaABD.com.

# Record Breaking Fiscal Year 2009



For the first time ever, the Division generated over \$200 million in liquor sales. In addition, the revenue from liquor profits, plus funds generated by excise taxes on wine and beer, license fees and civil

penalties, translated into a general fund transfer of over \$100 million for the first time in a single fiscal year.

# Iowa Native Distillery Forums



The Iowa Alcoholic Beverages Commission will be holding a series of forums on Iowa native distilleries in the coming months. Locations, dates and times are below:

Thursday, August 27th, 1:30pm at the State Capitol in Des Moines Wednesday, September 9th, 1:30pm at Templeton Rye in Templeton Thursday, October 22nd, 1:30pm at Cedar Ridge Distillery in Cedar Rapids Thursday, November 19th, 1:30pm at the Division's offices in Ankeny

August 2009 Iowa ABD Specials



### **Johnson Brothers of Iowa**

2515 Dean Ave.

Des Moines, IA 50317 Phone: 515.262.1199 Fax: 515.262.0845

Please send all invoices to Cory Meiners or Scott Oeltjenbruns at Johnson Brothers. All purchases for each deal must be made on one invoice. Deals valid during August 2009.

Phillips Vodka, Gin, Rum: 1.75L

Purchase 25 cases, receive a \$75 gift check.

Purchase 50 cases, receive a \$200 gift check.

Purchase 100 cases, receive \$600 gift check.

UV Vodka 80 Proof & UV Flavors: Mix & Match 750s and 1.75s

Purchase 25 cases, receive a \$150 gift check Purchase 50 cases, receive a \$500 gift check.

Jack Daniel's: 750s and 1.75s

Purchase 7 cases, receive a \$100 gift check.

Purchase 15 cases, receive a \$300 gift check. Purchase 25 cases, receive a \$600 gift check.

Southern Comfort: 750s & 1.75s

Purchase 7 cases of Southern Comfort, receive a \$100 check.

Purchase 15 cases, receive a \$300 check. Purchase 25 cases, receive a \$600 check

**Gentleman Jack:** 750s

Purchase 3 cases, receive a \$180 gift check

**Canadian Mist:** 1.75s

Purchase 10 cases, receive a \$90 gift check.

**Herradura Tequilas:** 

Purchase 3 bottles of Reposado and 3 bottles of Anejo, receive a

\$50 check.

El Jimador Reposado:

Purchase 1 case, receive a \$25 gift check. **Jagermeister:** 750s (65256) & 1.75s (65258)

Purchase 7 cases, receive a \$100 gift check.

Tommy Bahama: Mix & Match Golden Sun (42783) and White Sand Rum (42793)

Purchase 6 bottles (1 case), receive a \$60 gift check.

Platinum Vodka / Rich & Rare:

Purchase 3 cases of Platinum Vodka (38088), receive a \$40 gift check.

Purchase 3 cases of Rich & Rare (12888), receive a \$40 gift check. *Combo Deal* 

Mix 6 cases of Platinum Vodka and Rich & Rare (one must be Platinum), receive a \$100 gift check.

Pinnacle Vodka and/or Pinnacle Gin: Mix & Match 1.75

and/or 750ml

Purchase 5 cases, receive a \$50 gift check.

Purchase 10 cases, receive a \$120 gift check.

Purchase 15 cases, receive a \$225 gift check.

Purchase 25 cases, receive a \$450 gift check.

Purchase 50 cases, receive a \$1,050 gift check.

**Ryans Cream:** 750ml (80456) &1.75ml (80458)

Purchase 3 cases, receive an \$18 gift check. \$10 SPA per case in August on 750mls

\$6 SPA per case in August on 1.75s

Kapali Coffee Liqueur: 750mls (67586)

Purchase 3 cases, receive a \$15 gift check.

\$10 SPA per case in August

**Sweet Carolina Sweet Tea Vodka:** (41146)

Purchase 4 cases, receive a \$50 gift check.

## Spirited Brands of Iowa

3410 Kingman Blvd.

Des Moines, IA 50311

Office: 515.274.0103 Cell: 515.202.1661

Fax: 866.751.8118

Please submit copies of all invoices to the above address to the attention of

Jeremy Thompson either via fax or mail. All invoices must be submitted by

September 15th for payment.

Admiral Nelson's Premium Rums: 750ml, 1.0L, and/or

1.75L of Spiced Rum, Coconut Rum, and/or Vanilla Rum

Purchase 5 cases, receive a \$25 gift check.

Purchase 10 cases, receive a \$70 gift check.

Purchase 25 cases, receive a \$250 gift check.

Purchase 50 cases, receive a \$600 gift check.

El Mayor Tequila: Blanco (87596), Reposado (89182), and Ane-

jo (89178)

Purchase 1 case, receive a \$30 gift check.

Purchase 3 cases, receive a \$125 gift check.

Pearl Vodka: All Flavors: Black (34546), Pomegranate (34702),

Plum (35183), and Blueberry (35179)

Purchase 1 case, receive a \$25 gift check.

Purchase 3 cases, receive a \$100 gift check.

\$12 per case SPA in August on all Pearl Vodka

Hawkeye: Mix & Match 750ml, 1.0L, and/or 1.75L of Vodka,

Gin, Rum, and/or Blended Whiskey

Purchase 25 cases, receive a \$75 gift check.

Purchase 50 cases, receive a \$200 gift check.

Purchase 100 cases, receive a \$600 gift check.

Salvador's Original Margarita: (63528)

Purchase 5 cases, receive a \$20 gift check.

Purchase 10 cases, receive a \$60 gift check.

Purchase 25 cases, receive a \$200 gift check.

August 2009 Iowa ABD Specials

Salvador's 100% Agave Premium Margarita: (66580)

Purchase 3 cases, receive a \$60 gift check.

Purchase 5 cases, receive a \$150 gift check.

Margaritaville Ready to Drink Cocktails: Mix & Match

Margarita (62400), Last Mango Margarita (62401), Last Mango Margarita (62401), Passion Fruit Margarita (62403), and/or NEW

Margarita (62405), Passion Fruit Margarita (62403), and/or NEW Mojito (62390) 1.75L

Purchase 10 cases, receive a \$60 gift check.

Purchase 25 cases, receive a \$175 gift check.

Purchase 50 cases, receive a \$500 gift check.

\$6 per case on all RTD's in August

Margaritaville Core Tequilas and DSS Flavors: Mix &

Match Margaritaville Gold Tequila (89496), Island Lime DSS

(75876), and/or Last Mango DSS (75881) 750ml

Purchase 3 cases, receive a \$50 gift check.

Purchase 5 cases, receive a \$90 gift check.

Purchase 10 cases, receive a \$200 gift check.

## Glazer's - Pinnacle Division

4377 - 112th Street

Urbandale, IA 50322

Phone: 515.252.7173 ext. 13

Fax: 515.252.8681

All purchases must be on one invoice dated August 2009. Invoice must be submitted within 30 days of invoice date to qualify for funds. Please present a copy of the invoice to your Glazer's Pinnacle Division Sales Representative or submit a fax to Nick Grieder.

Smirnoff Family Program: Smirnoff 80, 90, 100 & Smirnoff

Flavors - 1.75, 750ml, & Liters (as outlined)

Purchase 10 cases (1 case flavors, 1 case max liters), receive a \$50 check.

Purchase 25 cases (5 cases flavors, 10 cases max liters), receive a \$200 check.

Purchase 55 cases (10 cases flavors, 15 cases max liters), receive a \$675 check.

Purchase 100 cases (10 cases flavors, 25 cases max liters), receive a \$1,500 check.

Diageo Prepared Cocktails Program: Mix & Match Smirnoff Tuscan Lemonade, Smirnoff Grand Cosmo, Captain, Smirnoff Pomegranate Martini, Smirnoff Mojito, Morgan Long Island Ice Tea, & TGI Friday's - 750ml & 1.75L

Purchase 12 cases (2 cases must be either Tuscan Lemonade or Captain Morgan Long Island Ice Tea), receive a \$20 check.

Purchase 25 cases (2 cases must be either Tuscan Lemonade or Captain Morgan Long Island Ice Tea), receive a \$80 check.

Purchase 50 cases (6 cases must be either Tuscan Lemonade or

Captain Morgan Long Island Ice Tea), receive a \$250 check.

Purchase 75 cases (6 cases must be either Tuscan Lemonade or Captain Morgan Long Island Ice Tea), receive a \$450 check.

Purchases 100 cases (6 cases must be either Tuscan Lemonade or Captain Morgan Long Island Ice Tea), receive a \$800 check.

Jose Cuervo: Especial, NEW Silver, Black, Especial, Tradicional, & de la Familia (3btls Familia=1cs) - 1.75L, 750ml, & Liters

Purchase 6 cases (liters excluded), receive a \$36 check.

Purchase 15 cases (4 cases max liters), receive a \$120 check.

Purchase 20 cases (6 cases max liters), receive a \$200 check.

Don Julio Family: Blanco, Anejo, & Reposado - 750ml.

Purchase 2 cases, receive a \$30 check.

Purchase 4 cases, receive a \$100 check.

Purchase 6 cases, receive a \$200 check.

Johnnie Walker Family: 1.75L, 750ml, & Liters (as outlined)

Purchase 4 cases (liters excluded), receive a \$60 check.

Purchase 7 cases (3 case can be liters), receive a \$126 check.

Purchase 12 cases (6 cases can be liters), receive a \$240 check.

**Grand Marnier:** all sizes

Purchase 3 cases, receive a \$75 check.

Purchase 5 cases, receive a \$150 check.

Belvedere / Chopin: 750ml & 1L sizes

Purchase 3 cases, receive a \$75 check.

Purchase 5 cases, receive a \$150 check.

**10 Cane:** 750ml & 1L sizes

Purchase 2 cases, receive an \$80 check.

Purchase 3 cases, receive a \$150 check.

## Glazer's - Hoover Division

4377 NW 112th Street

Urbandale, IA 50322

Phone: 515.252.7173

Fax: 515.252.8681

All purchases must be on one invoice dated August 2009. Please present a copy of the invoice to your Glazer's Hoover Division sales representative or submit a fax to Thom Rowen.

**360 Vodka:** 750ml (38169)

Purchase 2 cases, receive a \$60 check.

Purchase 5 cases, receive a \$200 check.

McCormick: Mix & Match Vodka 1.75L (36908), Gin 1.75L (31208), Blend Whiskey 1.75L (24728), & Canadian Woods Whis-

 $key\ 1.75L\ (12668)$ 

Purchase 5 cases, receive a \$15 check.

Purchase 10 cases, receive a \$40 check.

Purchase 25 cases, receive a \$150 check.

**Teguila Rose:** Mix & Match all flavors, all sizes

Cocoa 750ml (67100), Strawberry 1L (65199), Strawberry 750ml (65200), Strawberry 50ml (65204)

Purchase 2 cases, receive a \$20 promo check.

Purchase 5 cases, receive a \$75 promo check.

Purchase 10 cases, receive a \$200 promo check.

\$24 SPA on Tequila Rose 750ml and Tequila Rose Coco 750ml

Tarantula: Mix & Match Azul Co-Pack 750ml (2504) and Banana Colada 750ml (77491)

Purchase 2 cases, receive a \$25 check.

Purchase 5 cases, receive a \$100 check.

\$6 SPA on Tarantula Azul 750ml

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August 2009 Iowa ABD Specials

## Wirtz Beverage Iowa

3101 104th Street, Suite 4

Urbandale, IA 50322 Phone: 515.252.1665 Fax: 515.252.1708

The following promotions are offered during the month of August. Promotions are limited to one per account. All purchases MUST be made on one invoice, cases MUST be on <u>display</u> and invoices MUST be faxed or sent to our office by September 15th for payment.

#### **Bacardi USA**

Bacardi & Flavors: 1.75 ONLY

Purchase 25 cases, receive a \$100 gift check. Purchase 50 cases, receive a \$250 gift check. Purchase 100 cases, receive a \$700 gift check.

**Grey Goose:** ALL Size & L'Orange, 1.0L = 2 for 1

Purchase 5 cases, receive a \$25 gift check. Purchase 10 cases, receive a \$75 gift check. Purchase 15 cases, receive a \$150 gift check.

#### **Beam Global**

### Jim Beam Black:

Purchase 3 cases, receive a \$150 gift check.

### Jim Beam Black, Jim Beam Rye, Red Stag:

Purchase 4 bottles EACH, receive a \$50 gift check. Purchase 1 case of EACH, receive a \$175 gift check.

Jim Beam: 750/1.75

Purchase 5 cases, receive a \$100 gift check. Purchase 10 cases, receive a \$225 gift check. Purchase 15 cases, receive a \$350 gift check.

Canadian Club: 750/1.75

Purchase 5 cases, receive a \$75 gift check. Purchase 10 cases, receive a \$175 gift check. Purchase 15 cases, receive a \$300 gift check.

### **Knob Creek:**

Purchase 6 cases (36 Btls), receive a \$100 gift check. **Sauza Blanco, Gold & Hornitos:** .750/1.75

Purchase 4 cases = \$75 gift check.



Purchase 10 cases, receive a \$100 gift check. Purchase 15 cases, receive a \$200 gift check.

#### **Pernod-Ricard USA**

Beefeater: 1.75

Purchase 3 cases, receive a \$150 gift check. **Seagram's Gin & Twisted Gins:** .750

Purchase 5 cases, receive a \$50 gift check. Purchase 10 cases, receive a \$125 gift check. Purchase 25 cases, receive a \$350 gift check.

**Kahlua & Flavors:** .750/1.75

Purchase 3 cases, receive a \$100 gift check. Purchase 5 cases, receive a \$175 gift check.

Malibu & Flavors: .750/1.75

Purchase 3 cases, receive a \$50 gift check. Purchase 5 cases, receive a \$100 gift check. Purchase 10 cases, receive a \$225 gift check.

#### Sazerac

**Barton Vodka:** 1.75

Purchase 25 cases, receive a \$50 gift check.

Skol Vodka: 1.75

Purchase 25 cases, receive a \$50 gift check.

### **Skyy Spirits**

Cutty Sark: .750/1.75

Purchase 3 cases, receive a \$100 gift check.

**Skyy:** 750

Purchase 5 cases, receive a \$75 gift check. Purchase 7 cases, receive a \$150 gift check. Purchase 10 cases, receive a \$250 gift check.

## **Skyy Infusions Citrus, Passion Fruit or Pineapple:**

Purchase 5 cases, receive a \$100 gift check.

#### **William Grant & Sons**

#### Hendrick's Gin:

Purchase 1 case (6 bottles), receive a \$25 gift check.

#### Milagro Silver:

Purchase 1 case (6btls), receive a \$25 gift check.

#### Milagro Reposado:

Purchase 1 case (6 bottles), receive a \$25 gift check.



Code	Product	Proof	Size	Pack	Btl. Cost	Case Cost	UPC
35427	Russian Standard Platinum Vodka	80	0.750	12	20.52	246.24	7360401861
34839	Svedka Citron Vodka	75	0750	12	11.99	143.88	1776812575