

## Order Entry

8:00AM - 3:30PM
Mon - Thurs
515.281.7422

Toll Free:
866.IowaABD
(866.469.2223)


## Fax Orders

8AM - 3:30PM
Mon - Thurs
Products Fax:
515.281.7385

Toll Free Fax:
877.891.5348

## Holiday Order \& Delivery Schedule

The Division will be closed on Thursday, December 25, 2008, and Thursday, January 1, 2009. Please refer to the day of the week you place your orders to see how your order and delivery schedule will be impacted.

## CHRISTMAS

MONDA1: Orders must be received by Friday, December 19th, with deliveries made on Saturday, December 20th.
TUESDAY: Orders must be received by Monday, December 22nd, with deliveries made on Tuesday, December 23rd.
WEDNESDAF: Orders must be received by Tuesday, December 23rd, with deliveries made on Wednesday, December 24th.
THURSDAR: Orders must be received by Wednesday, December 24th, with deliveries made on Friday, December 26th. Orders must be received by 1:00PM on Wednesday, December 24th in order to ensure that the warehouse staff can observe the holiday.

## NEW YEARS

MONDAF: Orders must be received by Friday, December 26th, with deliveries made on Saturday, December 27th.
TUESDA1: Orders must be received by Monday, December 29th, with deliveries made on Tuesday, December 30th.
WEDNESDA1: Orders must be received by Tuesday, December 30th, with deliveries made on Wednesday, December 31st.
THURSDAF: Orders must be recived by Wednesday, December 31st, with deliveries made on Friday, Fanuary $2 n d$.
Will-Call will be open on Fridays from November 21st through January 2nd except Friday, November 28, 2008. Orders will be taken between 8:00AM and 12:00PM and can be picked up before 2:00PM.

Visit IowaABD.com and click on the icon shown above to view order and delivery interruptions due to scheduled state holidays for the entire year.

## Winter Weather has Arrived!



ALCOHOLIC beVERAGES


In order to ensure the safety of your facility, ABD transport drivers and equipment, please make certain that snow and ice have been cleared from driveways and parking lots prior to

## December $\boldsymbol{D}_{\text {nama }}$ tions

## Hawkeye Wine \& Spirits

3101 104th Street, Suite 4
Urbandale, IA 50322
Phone: 515.252.1665
Fax: 515.252.1708
HWS offers the following promotions during the month of December. Promotions are limited to one per account. All purchases MUST be made on one invoice, cases MUST be on display and invoices MUST be faxed or sent to our office by Fanuary 15 th for payment.

## Jim Beam, Knob Creek, DeKuyper \& Starbucks:

Purchase 3 cases Jim Beam Black 750 ml , receive a $\$ 75$ gift check. Purchase 2 cases ( 12 btls) Knob Creek 750 ml , receive a $\$ 50$ gift check.
Purchase 10 cases DeKuyper .750/1.75, receieve a $\$ 50$ gift check.
Purchase 15 cases DeKuyper .750/1.75, receive a $\$ 100$ gift check.
Purchase 15 cases Jim Beam $.750 / 1.75$, receive a $\$ 100$ gift check.
Purchase 25 cases Jim Beam $.750 / 1.75$, receive a $\$ 200$ gift check.
Purchase 50 cases Jim Beam $.750 / 1.75$, receive a $\$ 500$ gift check.
Purchase 3 cases Starbucks Coffee/Cream Liqueurs, receive a \$150 gift check.

## Caravella, 99s \& Effen:

Purchase 1 case Caravella Limoncello, receive a $\$ 25$ gift check.
Purchase 3 case mix of 99 Apple, Banana, Blackberry or Orange, receive a $\$ 100$ gift check.
Purhcase 5 cases Effen Vodka/Effen Black Cherry/Effen Raspberry, receive a $\$ 100$ gift check.
Purchase 10 cases Effen Vodka/Effen Black Cherry/Effen Raspberry, receive a $\$ 250$ gift check.
Grey Goose, Bombay, Dewar's, Barcardi \& Cazadores
Purchase 1 case ( 6 btls) Grey Goose Flavors (MUST be 2btls LaPoire, 2btls LeCitron, 2btls L'Orange), receive a $\$ 50$ gift check. Purchase 3 cases Bombay Sapphire (one MUST be 1.75L), receive a $\$ 100$ gift check.
Purchase 2 cases Bombay Gin, receive a $\$ 25$ gift check.
Purchase 3 cases Dewar's White Label 1.75L, receive a $\$ 100$ gift check.
Purhcase 10 case mix of Bacardi Flavored Rums, receive a $\$ 75$ gift check.
Purchase 15 case mix of Bacardi Flavored Rums, receive a $\$ 125$ gift check.
Purchase 3 case mix of Cazadores, receive a $\$ 100$ gift check.
Purchase 25 cases Bacardi Superior/Gold/Select .750/1.75, receive a $\$ 125$ gift check.
Carolans, Cutty Sark, Campari, Skyy \& Midori:
Purchase 3 cases Carolans, receive a $\$ 50$ gift check.
Purchase 5 cases Carolans, receive a $\$ 100$ gift check.
Purchase 3 cases Cutty Sark 1.75L, receive a $\$ 100$ gift check.

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Purchase 1 case Campari, receive a $\$ 25$ gift check.

Purchase 5 cases Skyy Vodka $.750 / 1.75$, receive a $\$ 125$ gift check. Purchase 10 cases Skyy Vodka .750/1.75, receive a $\$ 275$ gift check.
Purchase 25 cases Skyy Vodka .750/1.75, receive a $\$ 700$ gift check.
Purchase 5 cases Skyy Infusions . $750 / 1.75$, receive a $\$ 100$ gift check.
Purchase 3 cases Midori, receive a $\$ 50$ gift check.
Balvenie \& Glendiffich, Hendricks, Sailor Jerry \& Milagro:
Purchase 12 bottle mix of Balvenie \& Glenfiddich, receive a $\$ 50$ gift check.
Purchase 2 cases ( 12 btls) Hendricks Gin, receive a $\$ 25$ gift check.
Purchase 2 cases Sailor Jerry, receive a $\$ 25$ gift check.
Purchase 3 cases Sailor Jerry, receive a $\$ 50$ gift check.
Purchase 1 case Milagro ( 12 btls), receive a $\$ 25$ gift check.
Kahlua, Beefeater, Malibu \& Stoli:
Mix \& Match Kahlua, Kahlua Hazelnut, Kahlua French Vanilla, Kahlua Mocha, Beefeater, Malibu Coconut \& Stoli .750/1.75:
Purchase 15 case mix, receive a $\$ 150$ gift check.
Purchase 25 case mix, receive a $\$ 375$ gift check.
Purchas 50 case mix, receive a $\$ 1,000$ gift check.
Kahlua:
Puchase 5 cases Kahlua $.750 / 1.75$, receive a $\$ 100$ gift check.
Purchase 3 cases Kahlua $.750 / 1.75$, receive a $\$ 100$ gift check.
Purchase 3 cases Beefeater $.750 / 1.75$, receive a $\$ 100$ gift check.
Malibu Rum:
Mix \& Match Malibu Caribbean Rums .750/1.75
Purchase 5 case mix, receive a $\$ 75$ gift check.
Purchase 10 case mix, receive a $\$ 150$ gift check.
Purchase 15 case mix, receive a $\$ 250$ gift check.
Wild Turkey:
Purchase 3 case mix of Wild Turkey .750/1.75, receive a $\$ 75$ gift check.
Purchase 7 case mix of Wild Turkey .750/1.75, receive a $\$ 200$ gift check.
Purchase 1 case Wild Turkey American Honey, receive a $\$ 25$ gift check.
Jameson, Chivas Regal \& Aberlour:
Purchase 3 cases ( 36 btls) Jameson Irish Whisky, receive a $\$ 100$ gift check.
Purchase 3 cases Chivas Regal 12 Yr .750/1.75, receive a $\$ 225$ gift check.
Purchase 1 case Chivas Regal 18 Yr, receive a $\$ 50$ gift check.
Purchase 1 case Aberlour 12 Yr ( 12 btls), receive a $\$ 25$ gift check.
Seagrams:
Mix \& Match Seagram's Gin .750/1.75
Purchase 3 cases, receive a $\$ 50$ gift check.
Purchase 10 cases, receive a $\$ 125$ gift check.
Purchase 25 cases, receive a $\$ 325$ gift check.
Purchase 50 cases, receive a $\$ 900$ gift check.
Glenlivet:
Purchase 2 cases ( 24 btls) Glenlivet 12 Yr \& Glenlivet 18 Yr, receive a $\$ 50$ gift check.
Purchase 5 cases ( 60 btls) Glenlivet 12 Yr \& Glenlivet 18 Yr , receive a $\$ 150$ gift check.

## \} Johnson Brothers of Iowa

2515 Dean Ave.
Des Moines, IA 50317
Phone: 515.262.1199
Fax: 515.262.0845
Please send all invoices to Cory Meiners or Scott Oeltjenbruns at Johnson Brothers.

## Phillips Vodka, Gin, Rum: 1.75 L

Purchase 25 cases of Phillips Vodka, Gin and/or Rum on one invoice, receive a $\$ 75$ gift check.
Purchase 50 cases of Phillips Vodka, Gin and/or Rum on one invoice, receive a $\$ 200$ gift check.
Purchase 100 cases of Phillips Vodka, Gin and/or Rum on one invoice, receive a $\$ 600$ gift check.
Canadian Mist: 1.75L's
Purchase 10 cases of Canadian Mist 1.75 's (12478) on one invoice, receive a $\$ 60$ gift check.

## Jack Daniel's \& Southern Comfort:

Mx \& Match 7 cases of Jack Daniel's 750's and/or 1.75L's on one invoice, receive a $\$ 50$ gift check.
Mix \& Match 7 cases of Southern Comfort 750's and/or 1.75L's, ( 70 and 100 proof) on one invoice, receive a $\$ 50$ gift check.
Mix \& Match 25 cases of Jack Daniel's 750's/1.75L's and Southern Comfort 750's. 1.75L's on one invoive, receive a $\$ 300$ gift check.
Tommy Bahama:
Mix \& Match 2 cases of Tommy Bahama Golden Sun Rum (32783) and White Sand (32793) on one invoice, receive a $\$ 50$ gift check. Jagermeister:
Purchase 7 cases of Jagermeister 750's and 1.75 L on one invoice, receive a $\$ 100$ gift check.
Pinnacle Vodka and/or Pinnacle Gin: 1.75 (\$6.00 SPA)
Purchase 5 cases of Pinnacle on one invoice, receive a $\$ 75$ gift check.
Purchase 10 cases of Pinnacle on one invoice, receive a $\$ 175$ gift check.
Purchase 25 cases of Pinnacle on one invoice, receive a $\$ 500$ gift check.
Purchase 50 cases of Pinnacel on one invoice, receive a $\$ 1,125$ gift check.
McClelland Highland \& Islay: 750 ml ( $\$ 12.00$ SPA)
Mix \& Match 5 cases of McClellands on one invoice, receive a $\$ 100$ gift check.
Ryan's Cream: (\$6.00 SPA both sizes)
Mix \& Match 5 cases of Ryan's Cream 750's and 1.75L's on one invoice, receive a $\$ 50$ gift check.
Mix \& Match 10 cases of Ryan's Cream 750's and 1.75L's on one invoice, receive a $\$ 150$ gift check.
Old St Nicks EggNog: 750's (76436) and 1.75L's (76438)
Purchase 5 cases of Old St Nick's 750's and 1.75L's on one invoice, receive a $\$ 10$ gift check.
Purchase 10 cases of Old St Nick's 750's and 1.75L's on one invoice, receive a $\$ 30$ gift check.
ABSOLUT Vodka: 750's and 1.75L's
Mix \& Match 15 cases of Absolut 80 \& Flavors on one invoice, receive a $\$ 225$ gift check.
Mix \& Match 20 cases of Absolut 80 \& Flavors on one invoice,
receive a $\$ 360$ gift check.
Mix \& Match 25 cases of Absolut 80 \& Flavors on one invoice, receive a $\$ 500$ gift check.
Mix \& Match 50 cases of Absolut 80 \& Flavors on one invoice, receive a $\$ 1,250$ gift check.
Quintessential Gin:
Purchase 1 six-pack case of Quintessential Gin, receive a $\$ 24$ gift check.
Kapali:
Purchase 3 cases of Kapali 750's on one invoice, receive a $\$ 50$ gift check.
Baja Luna \& Rosa: ( $\$ 10$ SPA on 750 ml )
Purchase 2 cases of Baja Luna and Baja Rosa 750's on one invoice, receive a $\$ 50$ gift check.
McGregor's Scotch:
Mix \& Match 3 cases of McGregors Scotch (all sizes) on one invoice, receive a $\$ 25$ gift check.
Rich \& Rare Canadian: 1.75 ml
Purchase 6 cases of Rich n Rare 1.75L's on one invoice, receive a $\$ 48$ gift check.
Purchase 12 cases of Rich n Rare 1.75L's on one invoice, receive a $\$ 144$ gift check.

## |Paramount

3103 N.W. 15th St.
Ankeny, Iowa 50023
Phone: 515.289.0606
Fax: 515.289.0848
The following promotions are offered during the month of December. All invoices should be given to your Paramount representative or sent to the address above.

Burnett's: Vodka 1.75L, Gin 1.75L, and Raspberry Vodka 750 ml Mix \& Match 25 cases, receive a $\$ 100$ American Express gift check. Additional Savings: Burnett's vodka and gin 1.75 L are on discount at $\$ 6$ off per case and Burnett's raspberry vodka is $\$ 8$ off per case during the month of December. Retailers, this is $\$ 10$ off per case on the Burnett's 1.75 L vodka and Burnett's gin 1.75L.
No limit on this deal. Cases must be displayed.
Hpnotiq Liqueur:
Mix \& Match 10 cases of Hpnotiq 1.75L and 750 ml , receive a \$100 American Express gift check.
Additional savings: Hpnotiq 750 ml is on discount at $\$ 6$ off per case and Hpnotiq 1.75 L is $\$ 15$ off per case during the month of December. For each Hpnotiq 10 case 750 ml purchase that comes to $\$ 16$ off case!
No limit on this deal. Cases must be display.
Pama Pomegranate Liqueur: 750 ml
For every 3 case purchase of Pama Pomegranate Liqueur, receive a $\$ 25$ American Express gift check.
Additional savings: Pama is on discount at $\$ 6$ off per case during December. For a 3 case purchase, that's $\$ 14.33$ off per case!
No limit on this deal.
Lunazul $100 \%$ Blue Agave Reposado Tequila: 750 ml
For every 2 case purchase retailer will receive a $\$ 50$ American Express gift check. No limit on this deal.

## \} Spirited Brands of lowa

3410 Kingman Blvd.
Des Moines, IA 50311
Office: 515.274.0103
Cell: 515.202.1661
Fax: 866.751.8118
Please submit copies of all invoices to the above address to attention of Feremy Thompson either via fax or mail. All invoices must be submitted by January 15th for payment.

Pearl Vodka: All Flavors - Black (34546), Pomegranate (34702), Plum (35183), and Blueberry (35179) 750ml
Purchase 3 cases, receive a $\$ 50$ gift check.
Purchase 6 cases, receive a $\$ 120$ gift check.
El Mayor Tequila: All El Mayor Tequillas - Blanco (87596), Reposado (89182) and/or Anejo (89178) 750 ml
Purchase 1 case, receive $\$ 20$ gift check. Full case only; on one invoice, No split cases.
Saint Brendan's Irish Cream: (68846) 750ml
Purchase 3 cases, receive a $\$ 25$ gift check.
Purchase 6 cases, receive a $\$ 75$ gift check.
Hawkeye: $750 \mathrm{ml}, 1.0 \mathrm{~L}$, and 1.75 L
Vodka, Gin, Rum, and Blended Whiskey.
Purchase 25 cases, receive a $\$ 50$ gift check.
Purchase 50 cases, receive a $\$ 150$ gift check.
Purchase 100 cases, receive a $\$ 500$ gift check.
Salvador's Margaritas: Original (63528), Mojito (63712), and $100 \%$ Agave Premium Margarita (66580)
Purchase 5 cases, receive a $\$ 20$ gift check.
Purchase 10 cases, receive a $\$ 60$ gift check.
Purchase 25 cases, receive a $\$ 200$ gift check.
Admiral Nelson's Premium Rums: 750ml, 1.0L and/or
1.75L of Spiced Rum, Coconut Rum, and/or Vanilla Rum

Purchase 5 cases, receive a $\$ 20$ gift check.
Purchase 10 cases, receive a $\$ 50$ gift check.
Purchase 25 cases, receive a $\$ 175$ gift check.
Purchase 50 cases, receive a $\$ 500$ gift check.
Purchase 100 cases, receive a $\$ 1,200$ gift check.

## \}Glazer's - Pinnacle Division

4377-112th Street
Urbandale, IA 50322
Phone: 515.252.7173 ext. 13
Fax: 515.252.8681
All purchases must be on one invoice dated December 2008. Invoice must be submitted within 45 days of invoice date to qualify for funds. In the event of out of stock issues, multiple invoices will be honored. Please present a copy of the invoice to your Glazer's Pinnacle Division Sales Representative or submit a fax to Famie Meis.

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Crown Royal: 750ml, 1L (3 cases max on liters), \& 1.75L

2 Gift Sets $=1$ Case
Purchase 8 cases, receive a $\$ 100$ gift check.
Purchase 15 cases, receive a $\$ 250$ gift check.
Purchase 25 cases, receive a $\$ 450$ gift check.
Jose Cuervo Platino:

## \$36.02 SPA for December

Purchase 1 case, receive a $\$ 50$ gift check.
Purchase 2 cases, receive a $\$ 150$ gift check.
Baileys Irish Cream (includes flavors), Bushmills, \& Black Bush: 750 ml , 1L (as outlined), 1.75L, Minis (4pks). 2 Gift Sets $=1$ Case
Purchase 8 cases (liters excluded), receive a $\$ 100$ gift check.
Purchase 12 cases ( 1 case can be liters), receive a $\$ 200$ gift check.
Purchase 20 cases ( 3 cases can be liters), receive a $\$ 375$ gift check.
Smirnoff Family \& Captain IVorgan Family: Mix \& Match
750 ml \& 1.75 L sizes only
(Smirnoff Mojito, Pom. Martini © Cosmo items excluded)
Purchase 20 cases, receive a $\$ 100$ gift check.
Purchase 50 cases, receive a $\$ 400$ gift check.
Purchase 75 cases, receive a $\$ 750$ gift check.
Tanqueray, Tanqueray \#10 \& Ciroc: 750 ml \& 1.75 L sizes only Purchase 5 cases, receive a $\$ 50$ gift check. Minimum 1 case of Ciroc. Purchase 10 cases, receive a $\$ 130$ gift check. Minimum 1 case of Ciroc. J\&B Rare Scotch: 750 ml , liters (as outlined) \& 1.75L
Purchase 5 cases (liters excluded), receive a $\$ 25$ gift check.
Purchase 8 cases ( 1 case can be liters), receive a $\$ 60$ gift check.
Purchase 12 cases ( 3 cases can be liters), receive a $\$ 120$ gift check.
Johnnie Walker Red \& Black: 750ml, liters, \& 1.75L
2 Gift Sets $=1$ Case
Purchase 3 cases, receive a $\$ 50$ gift check.
Purchase 5 cases, receive a $\$ 100$ gift check.
Purchase 2 cases JW Black, JW Green, JW Gold or JW Blue, receive a $\$ 125$ gift check.
Purchase 5 cases JW Black, JW Green, JW Gold or JW Blue, receive a $\$ 200$ gift check.

## \}Glazer's - Hoover Division

4377 NW 112th Street
Urbandale, IA 50322
Phone: 515.252.7173 ext. 16
Fax: 515.252.8681
mcoffman@glazers.com
Glazer's of Iowa - Hoover Division is please to offer the following retailer case purchase incentives for the month of December. Some product items and promotional offerings may be limited to budget constraints. Please contact your personal sales representative when placing orders. All purchases must be made on one invoice, dated December 2008. To receive payment, please present a copy of the invoice to your Glazer's Rep or submit a fax to Mike Coffman at 515.252.8681 before January 15, 2008. Multiple case purchases are alloweed and welcomed.

Laird \& Company (5 O'Clock): Five Star Blend, G\&W Bourbon, 5 O'Clock Vodka, Gin or Rum, Regency Amaretto

Mix \& Match 25 cases of Laird \& Company products, receive a $\$ 125$ rebate check plus $\$ 5$ per case over 25 cases.
Constellation Spirits/Barton Brands (Black Velvet Canadian Whiskey):
Purchase 25 cases of any size Black Velvet, receive a $\$ 25$ rebate check.
Purchase 50 cases of any size Black Velvet, receive a $\$ 100$ rebate check.
Purchase 100 cases of any size Black Velvet, receive a $\$ 350$ rebate check.
$\$ 4.50$ per case SPA in December on 1.75 L size
Parton Spirits Company:
Purchase 1 case Citronge by Patron (64736) 750 ml , receive a $\$ 50$ AMEX gift card.
Purchase 1 case XO Café by Patron (67592) 750 ml , receive a $\$ 25$ AMEX gift card.
Purchase 1 case Pyrat XO Reserve Rum by Patron (42755) 750ml, receive a $\$ 25$ AMEX gift card.
McCormick: Mix \& Match 1.75L (36908), McCormick Gin 1.75L (31208), McCormick Blend Whiskey (24728)

Purchase 10 case mix of McCormick Vodka, Gin or Blend, receive a $\$ 20$ gift check.

Purchase 25 case mix of McCormick Vodka, Gin or Blend, receive a $\$ 75$ gift check.
Purchase 50 case mix of McCormick Vodka, Gin or Blend, receive a $\$ 175$ gift check.
Purchase 100 case mix of McCormick Vodka, Gin or Blend, receive a $\$ 400$ gift check.
Purchase 200 case mix of McCormick Vodka, Gin or Blend, receive a $\$ 1000$ gift check.
Quadro (lowa Owned) Russian Vodka: 750 ml (34678)
$\$ 18$ per case SPA in December
Purchase 1 case, receive $\$ 30$.
Purchase 2 cases, receive $\$ 75$.
Purchase 3 cases, receive $\$ 145$.
All purchases must be on one invoice.
For the Quadro deal, please mail or fax copies of your invoices to:
Quadro Group, LLC
916 Maiden Lane, Suite 4
Iowa City, IA 52240
Fax: 319.337.2869

| Code | Product | Proof | Size | Pack | Btl. Cost | Case Cost | UPC |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 903471 | Sierra Nevada Celebration | 13 | 0.355 | $4-6 \mathrm{pks}$ | 1.10 | 26.40 | 8295001534 |
| 902662 | Duvel Ale | 17 | 0.331 | $6-4 \mathrm{pks}$ | 2.55 | 61.20 | 8370601411 |
| 904012 | Delirium Tremens Ale | 18 | 0.331 | $6-4 \mathrm{pks}$ | 3.07 | 73.68 | 0878251000 |
| 903561 | St. Bernardus Triple | 16 | 0.331 | $6-4 \mathrm{pks}$ | 3.02 | 72.48 | 6991747331 |
| 903567 | St. Bernardus Pior 8 | 16 | 0.331 | $6-4 \mathrm{pks}$ | 3.02 | 72.48 | 6991749331 |
| 903570 | St. Bernardus Aby 12 | 20 | 0.331 | $6-4 \mathrm{pks}$ | 3.39 | 81.36 | 6991748331 |
| 41208 | Firefly Sweet Tea Vodka | 70 | 1.750 | 6 | 25.65 | 153.90 | 9729100016 |
| 41209 | Firefly Sweet Tea Vodka | 70 | 0.750 | 12 | 15.62 | 187.44 | 9729100008 |

High proof beer must be ordered by full-case only.

