Governor Chet Culver





## **Order Entry**

8:00AM - 3:30PM Mon - Thurs 515.281.7422 Toll Free: 866.IowaABD (866.469.2223)



## Will-Call

Will-Call Order: 8AM - 3:30PM Mon - Thurs Warehouse Pickup: 11AM - 6PM Mon - Thurs



## Fax Orders

8AM - 3:30PM Mon - Thurs Products Fax: 515.281.7385 Toll Free Fax: 877.891.5348

# Holiday Order & Delivery Schedule



The Division will be closed on Thursday, December 25, 2008, and Thursday, January 1, 2009. Please refer to the day of the week you place your orders to see how your order and delivery schedule will be impacted.

#### **CHRISTMAS**

MONDAY: Orders must be received by Friday, December 19th, with deliveries made on Saturday, December 20th.

TUESDAY: Orders must be received by Monday, December 22nd, with deliveries made on Tuesday, December 23rd.

WEDNESDAY: Orders must be received by Tuesday, December 23rd, with deliveries made on Wednesday, December 24th.

THURSDAY: Orders must be received by Wednesday, December 24th, with deliveries made on Friday, December 26th. Orders must be received by 1:00PM on Wednesday, December 24th in order to ensure that the warehouse staff can observe the holiday.

## **NEW YEARS**

MONDAY: Orders must be received by Friday, December 26th, with deliveries made on Saturday, December 27th.

TUESDAY: Orders must be received by Monday, December 29th, with deliveries made on Tuesday, December 30th.

WEDNESDAY: Orders must be received by Tuesday, December 30th, with deliveries made on Wednesday, December 31st.

THURSDAY: Orders must be received by Wednesday, December 31st, with deliveries made on Friday, 7anuary 2nd.

Will-Call will be open on Fridays from November 21st through January 2nd except Friday, November 28, 2008. Orders will be taken between 8:00AM and 12:00PM and can be picked up before 2:00PM.

Visit IowaABD.com and click on the icon shown above to view order and delivery interruptions due to scheduled state holidays for the entire year.

# Winter Weather has Arrived!



In order to ensure the safety of your facility, ABD transport drivers and equipment, please make certain that snow and ice have been cleared from driveways and parking lots prior to

your scheduled liquor delivery. Thank you!

Iowa ABD Specials December 2008



## Hawkeye Wine & Spirits

3101 104th Street, Suite 4 Urbandale, IA 50322 Phone: 515.252.1665 Fax: 515.252.1708

HWS offers the following promotions during the month of December. Promotions are limited to one per account. All purchases MUST be made on one invoice, cases MUST be on <u>display</u> and invoices MUST be faxed or sent to our office by January 15th for payment.

## Jim Beam, Knob Creek, DeKuyper & Starbucks:

Purchase 3 cases Jim Beam Black 750ml, receive a \$75 gift check. Purchase 2 cases (12 btls) Knob Creek 750ml, receive a \$50 gift check.

Purchase 10 cases DeKuyper .750/1.75, receive a \$50 gift check. Purchase 15 cases DeKuyper .750/1.75, receive a \$100 gift check. Purchase 15 cases Jim Beam .750/1.75, receive a \$100 gift check. Purchase 25 cases Jim Beam .750/1.75, receive a \$200 gift check. Purchase 50 cases Jim Beam .750/1.75, receive a \$500 gift check. Purchase 3 cases Starbucks Coffee/Cream Liqueurs, receive a \$150 gift check.

#### Caravella, 99s & Effen:

Purchase 1 case Caravella Limoncello, receive a \$25 gift check. Purchase 3 case mix of 99 Apple, Banana, Blackberry or Orange, receive a \$100 gift check.

Purhcase 5 cases Effen Vodka/Effen Black Cherry/Effen Raspberry, receive a \$100 gift check.

Purchase 10 cases Effen Vodka/Effen Black Cherry/Effen Raspberry, receive a \$250 gift check.

## Grey Goose, Bombay, Dewar's, Barcardi & Cazadores

Purchase 1 case (6 btls) Grey Goose Flavors (MUST be 2btls LaPoire, 2btls LeCitron, 2btls L'Orange), receive a \$50 gift check. Purchase 3 cases Bombay Sapphire (one MUST be 1.75L), receive a \$100 gift check.

Purchase 2 cases Bombay Gin, receive a \$25 gift check.

Purchase 3 cases Dewar's White Label 1.75L, receive a \$100 gift check.

Purhcase 10 case mix of Bacardi Flavored Rums, receive a \$75 gift check.

Purchase 15 case mix of Bacardi Flavored Rums, receive a \$125 gift check.

Purchase 3 case mix of Cazadores, receive a \$100 gift check.

Purchase 25 cases Bacardi Superior/Gold/Select .750/1.75, receive a \$125 gift check.

#### Carolans, Cutty Sark, Campari, Skyy & Midori:

Purchase 3 cases Carolans, receive a \$50 gift check.

Purchase 5 cases Carolans, receive a \$100 gift check.

Purchase 3 cases Cutty Sark 1.75L, receive a \$100 gift check.

Purchase 1 case Campari, receive a \$25 gift check.

Purchase 5 cases Skyy Vodka .750/1.75, receive a \$125 gift check. Purchase 10 cases Skyy Vodka .750/1.75, receive a \$275 gift check.

Purchase 25 cases Skyy Vodka .750/1.75, receive a \$700 gift check.

Purchase 5 cases Skyy Infusions .750/1.75, receive a \$100 gift check

Purchase 3 cases Midori, receive a \$50 gift check.

# Balvenie & Glendiffich, Hendricks, Sailor Jerry & Milagro:

Purchase 12 bottle mix of Balvenie & Glenfiddich, receive a \$50 gift check.

Purchase 2 cases (12 btls) Hendricks Gin, receive a \$25 gift check.

Purchase 2 cases Sailor Jerry, receive a \$25 gift check.

Purchase 3 cases Sailor Jerry, receive a \$50 gift check.

Purchase 1 case Milagro (12 btls), receive a \$25 gift check.

## Kahlua, Beefeater, Malibu & Stoli:

Mix & Match Kahlua, Kahlua Hazelnut, Kahlua French Vanilla, Kahlua Mocha, Beefeater, Malibu Coconut & Stoli .750/1.75:

Purchase 15 case mix, receive a \$150 gift check.

Purchase 25 case mix, receive a \$375 gift check.

Purchas 50 case mix, receive a \$1,000 gift check.

#### Kahlua:

Puchase 5 cases Kahlua .750/1.75, receive a \$100 gift check.

Purchase 3 cases Kahlua .750/1.75, receive a \$100 gift check.

Purchase 3 cases Beefeater .750/1.75, receive a \$100 gift check.

#### Malibu Rum:

Mix & Match Malibu Caribbean Rums .750/1.75

Purchase 5 case mix, receive a \$75 gift check.

Purchase 10 case mix, receive a \$150 gift check.

Purchase 15 case mix, receive a \$250 gift check.

#### Wild Turkey:

Purchase 3 case mix of Wild Turkey .750/1.75, receive a \$75 gift check.

Purchase 7 case mix of Wild Turkey .750/1.75, receive a \$200 gift check.

Purchase 1 case Wild Turkey American Honey, receive a \$25 gift check.

## Jameson, Chivas Regal & Aberlour:

Purchase 3 cases (36 btls) Jameson Irish Whisky, receive a \$100 gift check.

Purchase 3 cases Chivas Regal 12 Yr .750/1.75, receive a \$225 gift check.

Purchase 1 case Chivas Regal 18 Yr, receive a \$50 gift check.

Purchase 1 case Aberlour 12 Yr (12 btls), receive a \$25 gift check. **Seagrams:** 

Mix & Match Seagram's Gin .750/1.75

Purchase 3 cases, receive a \$50 gift check.

Purchase 10 cases, receive a \$125 gift check.

Purchase 25 cases, receive a \$325 gift check.

Purchase 50 cases, receive a \$900 gift check.

#### **Glenlivet:**

Purchase 2 cases (24 btls) Glenlivet 12 Yr & Glenlivet 18 Yr, receive a \$50 gift check.

Purchase 5 cases (60 btls) Glenlivet 12 Yr & Glenlivet 18 Yr, receive a \$150 gift check.



December 2008 Iowa ABD Specials

#### **Johnson Brothers of Iowa**

2515 Dean Ave.

Des Moines, IA 50317 Phone: 515.262.1199 Fax: 515.262.0845

Please send all invoices to Cory Meiners or Scott Oeltjenbruns at Johnson Brothers.

#### Phillips Vodka, Gin, Rum: 1.75L

Purchase 25 cases of Phillips Vodka, Gin and/or Rum on one invoice, receive a \$75 gift check.

Purchase 50 cases of Phillips Vodka, Gin and/or Rum on one invoice, receive a \$200 gift check.

Purchase 100 cases of Phillips Vodka, Gin and/or Rum on one invoice, receive a \$600 gift check.

#### Canadian Mist: 1.75L's

Purchase 10 cases of Canadian Mist 1.75's (12478) on one invoice, receive a \$60 gift check.

#### Jack Daniel's & Southern Comfort:

Mx & Match 7 cases of Jack Daniel's 750's and/or 1.75L's on one invoice, receive a \$50 gift check.

Mix & Match 7 cases of Southern Comfort 750's and/or 1.75L's, (70 and 100 proof) on one invoice, receive a \$50 gift check.

Mix & Match 25 cases of Jack Daniel's 750's/1.75L's and Southern Comfort 750's.1.75L's on one invoive, receive a \$300 gift check.

#### **Tommy Bahama:**

Mix & Match 2 cases of Tommy Bahama Golden Sun Rum (32783) and White Sand (32793) on one invoice, receive a \$50 gift check. **Jagermeister:** 

Purchase 7 cases of Jagermeister 750's and 1.75L on one invoice, receive a \$100 gift check.

#### Pinnacle Vodka and/or Pinnacle Gin: 1.75 (\$6.00 SPA)

Purchase 5 cases of Pinnacle on one invoice, receive a \$75 gift

Purchase 10 cases of Pinnacle on one invoice, receive a \$175 gift check

Purchase 25 cases of Pinnacle on one invoice, receive a \$500 gift check

Purchase 50 cases of Pinnacel on one invoice, receive a \$1,125 gift check.

#### McClelland Highland & Islay: 750ml (\$12.00 SPA)

Mix & Match 5 cases of McClellands on one invoice, receive a \$100 gift check.

## Ryan's Cream: (\$6.00 SPA both sizes)

Mix & Match 5 cases of Ryan's Cream 750's and 1.75L's on one invoice, receive a \$50 gift check.

Mix & Match 10 cases of Ryan's Cream 750's and 1.75L's on one invoice, receive a \$150 gift check.

Old St Nicks EggNog: 750's (76436) and 1.75L's (76438)

Purchase 5 cases of Old St Nick's 750's and 1.75L's on one invoice, receive a \$10 gift check.

Purchase 10 cases of Old St Nick's 750's and 1.75L's on one invoice, receive a \$30 gift check.

## **ABSOLUT Vodka:** 750's and 1.75L's

Mix & Match 15 cases of Absolut 80 & Flavors on one invoice, receive a \$225 gift check.

Mix & Match 20 cases of Absolut 80 & Flavors on one invoice,

receive a \$360 gift check.

Mix & Match 25 cases of Absolut 80 & Flavors on one invoice, receive a \$500 gift check.

Mix & Match 50 cases of Absolut 80 & Flavors on one invoice, receive a \$1,250 gift check.

#### **Quintessential Gin:**

Purchase 1 six-pack case of Quintessential Gin, receive a \$24 gift check.

#### Kapali:

Purchase 3 cases of Kapali 750's on one invoice, receive a \$50 gift check.

Baja Luna & Rosa: (\$10 SPA on 750ml)

Purchase 2 cases of Baja Luna and Baja Rosa 750's on one invoice, receive a \$50 gift check.

#### **McGregor's Scotch:**

Mix & Match 3 cases of McGregors Scotch (all sizes) on one invoice, receive a \$25 gift check.

#### Rich & Rare Canadian: 1.75ml

Purchase 6 cases of Rich n Rare 1.75L's on one invoice, receive a \$48 gift check.

Purchase 12 cases of Rich n Rare 1.75L's on one invoice, receive a \$144 gift check.

#### | Paramount

3103 N.W. 15th St. Ankeny, Iowa 50023 Phone: 515.289.0606 Fax: 515.289.0848

The following promotions are offered during the month of December. All invoices should be given to your Paramount representative or sent to the address above.

Burnett's: Vodka 1.75L, Gin 1.75L, and Raspberry Vodka 750ml Mix & Match 25 cases, receive a \$100 American Express gift check. Additional Savings: Burnett's vodka and gin 1.75L are on discount at \$6 off per case and Burnett's raspberry vodka is \$8 off per case during the month of December. Retailers, this is \$10 off per case on the Burnett's 1.75L vodka and Burnett's gin 1.75L.

No limit on this deal. Cases must be displayed.

## **Hpnotiq Liqueur:**

Mix & Match 10 cases of Hpnotiq 1.75L and 750ml, receive a \$100 American Express gift check.

Additional savings: Hpnotiq 750ml is on discount at \$6 off per case and Hpnotiq 1.75L is \$15 off per case during the month of December. For each Hpnotiq 10 case 750ml purchase that comes to \$16 off case!

No limit on this deal. Cases must be display.

## Pama Pomegranate Liqueur: 750ml

For every 3 case purchase of Pama Pomegranate Liqueur, receive a \$25 American Express gift check.

Additional savings: Pama is on discount at \$6 off per case during December. For a 3 case purchase, that's \$14.33 off per case!

No limit on this deal.

#### Lunazul 100% Blue Agave Reposado Tequila: 750ml

For every 2 case purchase retailer will receive a \$50 American Express gift check.

No limit on this deal.

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Iowa ABD Specials December 2008

## **Spirited Brands of Iowa**

3410 Kingman Blvd. Des Moines, IA 50311 Office: 515.274.0103 Cell: 515.202.1661 Fax: 866.751.8118

Please submit copies of all invoices to the above address to attention of Jeremy Thompson either via fax or mail. All invoices must be submitted by January 15th for payment.

Pearl Vodka: All Flavors - Black (34546), Pomegranate (34702),

Plum (35183), and Blueberry (35179) 750ml Purchase 3 cases, receive a \$50 gift check.

Purchase 6 cases, receive a \$120 gift check.

El Mayor Tequila: All El Mayor Tequillas - Blanco (87596), Reposado (89182) and/or Anejo (89178) 750ml

Purchase 1 case, receive \$20 gift check. Full case only; on one invoice, No split cases.

Saint Brendan's Irish Cream: (68846) 750ml

Purchase 3 cases, receive a \$25 gift check. Purchase 6 cases, receive a \$75 gift check. Hawkeye: 750ml, 1.0L, and 1.75L

Vodka, Gin, Rum, and Blended Whiskey. Purchase 25 cases, receive a \$50 gift check. Purchase 50 cases, receive a \$150 gift check. Purchase 100 cases, receive a \$500 gift check.

Salvador's Margaritas: Original (63528), Mojito (63712), and

100% Agave Premium Margarita (66580) Purchase 5 cases, receive a \$20 gift check. Purchase 10 cases, receive a \$60 gift check. Purchase 25 cases, receive a \$200 gift check.

Admiral Nelson's Premium Rums: 750ml, 1.0L and/or

1.75 L of Spiced Rum, Coconut Rum, and/or Vanilla Rum

Purchase 5 cases, receive a \$20 gift check. Purchase 10 cases, receive a \$50 gift check. Purchase 25 cases, receive a \$175 gift check. Purchase 50 cases, receive a \$500 gift check. Purchase 100 cases, receive a \$1,200 gift check.

## **Glazer's - Pinnacle Division**

4377 - 112th Street Urbandale, IA 50322 Phone: 515 252 7173 or

Phone: 515.252.7173 ext. 13

Fax: 515.252.8681

All purchases must be on one invoice dated December 2008. Invoice must be submitted within 45 days of invoice date to qualify for funds. In the event of out of stock issues, multiple invoices will be honored. Please present a copy of the invoice to your Glazer's Pinnacle Division Sales Representative or submit a fax to Jamie Meis.

Crown Royal: 750ml, 1L (3 cases max on liters), & 1.75L

2 Gift Sets = 1 Case

Purchase 8 cases, receive a \$100 gift check. Purchase 15 cases, receive a \$250 gift check. Purchase 25 cases, receive a \$450 gift check.

Jose Cuervo Platino:

\$36.02 SPA for December

Purchase 1 case, receive a \$50 gift check. Purchase 2 cases, receive a \$150 gift check.

Baileys Irish Cream (includes flavors), Bushmills, & Black Bush: 750ml, 1L (as outlined), 1.75L, Minis (4pks).

2 Gift Sets = 1 Case

Purchase 8 cases (liters excluded), receive a \$100 gift check.

Purchase 12 cases (1 case can be liters), receive a \$200 gift check. Purchase 20 cases (3 cases can be liters), receive a \$375 gift check. Smirnoff Family & Captain Morgan Family: Mix & Match

750ml & 1.75L sizes only

(Smirnoff Mojito, Pom. Martini & Cosmo items excluded)

Purchase 20 cases, receive a \$100 gift check.

Purchase 50 cases, receive a \$400 gift check.

Purchase 75 cases, receive a \$750 gift check.

Tanqueray, Tanqueray #10 & Ciroc: 750ml & 1.75L sizes only Purchase 5 cases, receive a \$50 gift check. *Minimum 1 case of Ciroc*.

Purchase 10 cases, receive a \$130 gift check. *Minimum 1 case of Ciroc.*J&B Rare Scotch: 750ml, liters (as outlined) & 1.75L

Purchase 5 cases (liters excluded), receive a \$25 gift check.

Purchase 8 cases (1 case can be liters), receive a \$60 gift check.

Purchase 12 cases (3 cases can be liters), receive a \$120 gift check.

Johnnie Walker Red & Black: 750ml, liters, & 1.75L

2 Gift Sets = 1 Case

Purchase 3 cases, receive a \$50 gift check.

Purchase 5 cases, receive a \$100 gift check.

Purchase 2 cases JW Black, JW Green, JW Gold or JW Blue, receive a \$125 gift check.

Purchase 5 cases JW Black, JW Green, JW Gold or JW Blue, receive a \$200 gift check.

#### Glazer's - Hoover Division

4377 NW 112th Street Urbandale, IA 50322

Phone: 515.252.7173 ext. 16

Fax: 515.252.8681 mcoffman@glazers.com

Glazer's of Iowa - Hoover Division is please to offer the following retailer case purchase incentives for the month of December. Some product items and promotional offerings may be limited to budget constraints. Please contact your personal sales representative when placing orders. All purchases must be made on one invoice, dated December 2008. To receive payment, please present a copy of the invoice to your Glazer's Rep or submit a fax to Mike Coffman at 515.252.8681 before January 15, 2008. Multiple case purchases are allowed and welcomed.

Laird & Company (5 O'Clock): Five Star Blend, G&W Bourbon, 5 O'Clock Vodka, Gin or Rum, Regency Amaretto

December 2008 Iowa ABD Specials

Mix & Match 25 cases of Laird & Company products, receive a \$125 rebate check plus \$5 per case over 25 cases.

<u>Constellation Spirits/Barton Brands (Black Velvet Canadian Whiskey):</u>

Purchase 25 cases of any size Black Velvet, receive a \$25 rebate check.

Purchase 50 cases of any size Black Velvet, receive a \$100 rebate check.

Purchase 100 cases of any size Black Velvet, receive a \$350 rebate check.

\$4.50 per case SPA in December on 1.75L size

**Parton Spirits Company:** 

Purchase 1 case Citronge by Patron (64736) 750ml, receive a \$50 AMEX gift card.

Purchase 1 case XO Café by Patron (67592) 750ml, receive a \$25 AMEX gift card.

Purchase 1 case Pyrat XO Reserve Rum by Patron (42755) 750ml, receive a \$25 AMEX gift card.

McCormick: Mix & Match 1.75L (36908), McCormick Gin 1.75L (31208), McCormick Blend Whiskey (24728)

Purchase 10 case mix of McCormick Vodka, Gin or Blend, receive a \$20 gift check.

Purchase 25 case mix of McCormick Vodka, Gin or Blend, receive a \$75 gift check.

Purchase 50 case mix of McCormick Vodka, Gin or Blend, receive a \$175 gift check.

Purchase 100 case mix of McCormick Vodka, Gin or Blend, receive a \$400 gift check.

Purchase 200 case mix of McCormick Vodka, Gin or Blend, receive a \$1000 gift check.

**Quadro (lowa Owned) Russian Vodka:** 750 ml (34678)

\$18 per case SPA in December

Purchase 1 case, receive \$30.

Purchase 2 cases, receive \$75.

Purchase 3 cases, receive \$145.

All purchases must be on one invoice.

For the Quadro deal, please mail or fax copies of your invoices to:

Quadro Group, LLC

916 Maiden Lane, Suite 4 Iowa City, IA 52240

Fax: 319.337.2869



Code	Product	Proof	Size	Pack	Btl. Cost	Case Cost	UPC
903471	Sierra Nevada Celebration	13	0.355	4 <b>-</b> 6pks	1.10	26.40	8295001534
902662	Duvel Ale	17	0.331	6 <b>-</b> 4pks	2.55	61.20	8370601411
904012	Delirium Tremens Ale	18	0.331	6 <b>-</b> 4pks	3.07	73.68	0878251000
903561	St. Bernardus Triple	16	0.331	6 <b>-</b> 4pks	3.02	72.48	6991747331
903567	St. Bernardus Pior 8	16	0.331	6 <b>-</b> 4pks	3.02	72.48	6991749331
903570	St. Bernardus Aby 12	20	0.331	6 <b>-</b> 4pks	3.39	81.36	6991748331
41208	Firefly Sweet Tea Vodka	70	1.750	6	25.65	153.90	9729100016
41209	Firefly Sweet Tea Vodka	70	0.750	12	15.62	187.44	9729100008

High proof beer must be ordered by full-case only.

