

## Fax Orders

8AM - 3:30PM
Mon - Thurs
Products Fax:
515.281.7385

Toll Free Fax:
877.891.5348

## Labor Day Order \& Delivery Schedule

The Labor Day holiday on Monday, September 1st, 2008, will affect the ordering and delivery schedule for many customers during the first week of September. Please refer to the day of the week you place your orders to see how you will be impacted.
MONDAY: Orders must be received by Tuesday, September 2nd, with deliveries made on Wednesday, September 3rd.
TUESDAY: Orders must be received by Wednesday, September 3rd, with deliveries made on Thursday, September 4th.
WEDNESDA1: Orders must be received by Thursday, September 4th, with deliveries made on Friday, September 5th.
THURSDA1: Orders must be received by Friday, September 5th, with deliveries made on Saturday, September 6th.

Visit IowaABD.com and click on the icon shown above to view order and delivery interruptions due to scheduled state holidays for the entire year.

## High-Proof Beer



Due to the increasing demand for high proof beer, the Iowa Alcoholic Beverages Division has begun listing a selection of the most popular special order beers. The Division will be listing some seasonal and yearly brews when available as well. Newly listed beers in August will be:

> Spaten Optimator 4
> Boulevard Double-Wide India Pale Ale Boulevard Long Strange Tripel
> Boulevard The Sixth Glass
> Ayinger Celebrator (Doppelbock)

Please contact the Division if you are interested in ordering high proof beer and have listing suggestions to offer.

## Augustopromotons

## \} Hawkeye Wine \& Spirits

3101 104th Street, Suite 4
Urbandale, IA 50322
Phone: 515.252.1665
Fax: 515.252.1708
HWS offers the following promotions during the month of August. Promotions are limited to one per account. All purchases MUST be made on one invoice, cases MUST be on display and invoices MUST be faxed or sent to our office by September 15 th for payment.

Jim Beam, Sauza \& DeKuyper:
5 cases Jim Beam $1.75=\$ 50$ gift check.
7 cases Jim Beam $1.75=\$ 100$ gift check.
10 cases Jim Beam $1.75=\$ 150$ gift check.
10 cases Sauza Gold/Hornitos Mix $=\$ 100$ gift check.
10 cases DeKuyper Mix .750/1.75 = \$100 gift check.
Chi-Chi's and Effen:
8 cases of Chi-Chi's Cocktails $=\$ 25$ gift check \& a rack.
10 cases of Chi-Chi's Cocktails $=3$ man inflatable raft.
Effen, Effen Cherry \& Effen Raspberry: Purchase 3 cases to receive a $\$ 50$ gift check, 5 cases $=\$ 125$ gift check.
Cazadores \& Bacardi:
3 cases Cazadores $=\$ 50$ gift check.
10 cases Bacardi RTDs $1.75=\$ 50$ gift check.
20 cases Bacardi RTDs $1.75=\$ 125$ gift check.
5 Cases Bacardi Flavored Rums .750/1.75 = $\$ 25$ gift check.
10 Cases Bacardi Flavored Rums $.750 / 1.75=\$ 75$ gift check.
25 cases Bacardi Flavored Rums $.750 / 1.75=\$ 100$ gift check.
Seagrams, Beefeater, Malibu \& Kahlua:
5 cases Seagram's Gin .750/1.75 = $\$ 50$ gift check.
3 cases Beefeater $.750=\$ 100$ gift check.
5 cases Malibu Coconut $1.75=\$ 50$ gift check.
3 case Kahlua .750/1.75 = \$100 gift check.
Cutty Sark, Campari \& Skyy:
1 case Cutty Sark .750/1.75 = \$25 gift check.
3 cases Cutty Sark .750/1.0/1.75 = \$100 gift check.
1 case Campari $=\$ 25$ gift check.
5 cases Skyy Vodka $.750=\$ 75$ gift check.
7 cases Skyy Vodka $.750=\$ 150$ gift check.
10 cases Skyy Vodka $.750=\$ 250$ gift check.
5 cases Skyy Infusion Flavors $.750=\$ 100$ gift check.
Hendricks, Milagro, Sailor Jerry, Balvenie \& Bols:
1 case (6 Bottles ) Hendricks Gin = \$25 gift check.
1 case ( 6 Bottles) Milagro Silver $=\$ 25$ gift check.
2 case Mix Sailor Jerry . $375 / .750=\$ 25$ gift check.
1 case Mix of Balvenie $12 \mathrm{Yr}, 15 \mathrm{Yr}$ (minimum 3 bottles) 17 Yr or 21 Yr $=\$ 50$ gift check.
1 case Bols Triple Sec = $\$ 25$ gift check.

## Other Offers:

Display Racks available for Bacardi Cor-
Page 2 of 4
dials, Bacardi Flavored Rums, Bacardi Party Drinks, Bombay Sapphire, Chi-Chi's,

DeKuyper, Grey Goose, Jim Beam/CC Traveler, Jim Beam, Jim Beam Black, Kahlua, Malibu, Sauza Hornitos, Skyy, Skyy 90, Stoli \& XRated Fusion. Ask your sales representative about: Acrylic Table Tents, Back Bar Glorifiers, Banners, Condiment Tray, Display Bottles, Glassware, Napkin Holders \& Napkins, Pitchers, Pub Signs, Shakers and Stir rods available.

## \} Johnson Brothers of lowa

2515 Dean Ave.
Des Moines, IA 50317
Phone: 515.262.1199
Fax: 515.262.0845
Please send all invoices to Cory Meiners or Scott Oeltjenbruns @ Johnson Brothers.

## Phillips Vodka, Gin, Rum: 1.75L

Purchase 25 cases of 1.75L Phillips Vodka (37348), Gin (31718), and/or Rum (45418) on one invoice, receive a $\$ 100$ gift check.
Purchase 50 cases of 1.75 L Phillips Vodka (37348), Gin (31718) and/or Rum (45418) on one invoice, receive a $\$ 250$ gift check.
UV Vodka \& UV Flavors:
Mix \& Match 25 cases of UV Vodka 80 Proof and UV Flavored Vodka 750 's and 1.75 L , receive a $\$ 150$ gift check.
Mix \& Match 50 cases of UV Vodka 80 Proof and UV Flavored Vodka 750 's and 1.75 L , receive a $\$ 450$ gift check.
Jack Daniel's:
Purchase 7 cases of Jack Daniel's 750 's and/or 1.75 "s on one invoice, receive a $\$ 50$ gift check.
Purchase 15 cases of Jack Daniel's 750's and/or 1.75's on one invoice, receive a $\$ 180$ gift check.

## Southern Comfort:

On one invoice, purchase 7 cases of Southern Comfort 750's and/ or 750 's, receive a $\$ 50$ gift check.
On one invoice, purchase 15 cases of Southern Comfort 750's and/or 1.75 's, receive a $\$ 180$ gift check.
Canadian Mist:
Purchase 10 cases of Canadian Mist 1.75L's on one invoice, receive a $\$ 90$ gift check.
Jagermeister: 750 ml \& 1.75
Purchase 7 cases Jagermeister 750 ml (65256) and or 1.75 L (65258) on one invoice, receive a $\$ 80$ gift check.
Platinum Vodka: 1.75
On one invoice, purchase 1 case of Platinum Vodka (38088), receive a $\$ 12$ gift check.
Rich \& Rare: 1.75
Purchase 1 case Rich \& Rare (12888), receive a $\$ 12$ gift check.
Pinnacle Vodka \& Pinnacle Gin: 1.75
On one invoice, purchase 3 cases of Pinnacle Vodka (34578 and/ or Pinnacle Gin (28718), receive a $\$ 18$ gift check.
On one invoice, purchase 5 cases of Pinnacle Vodka (34578), and/ or Pinnacle Gin (28718), receive a $\$ 50$ gift check.
On one invoice, purchase 15 cases of Pinnacle Vodka (34578), and/or Pinnacle Gin (28718), receive a $\$ 200$ gift check.
On one invoice, purchase 25 cases of Pinnacle Vodka (34578), and/or Pinnacle Gin (28718), receive a $\$ 400$ gift check.
On one invoice, purchase 50 cases of Pinnacle Vodka (34578), and/or Pinnacle Gin (28718), receive a $\$ 1000$ gift check.

Ryans Cream: $750 \mathrm{ml} \& 1.75 \mathrm{ml}$
On one invoice, purchase 3 cases of Ryans Cream 750ms (80456), receive a $\$ 18$ gift check. There is a $\$ 10$ SPA per case in August.
Kapali Coffee Liqueur: 750 ml
On one invoice, purchase 3 cases of Kapali 750 mls (67586), receive a $\$ 15$ gift check. $\$ 10 \mathrm{SPA}$ in August.

## Cruzan Rum:

On one invoice, Mix \& Match 5 cases of Cruzan Rum's, all sizes receive a $\$ 60$ gift check plus free round of golf or mall gift certificate - $\$ 50$ value.
On one invoice, Mix \& Match 10 cases of Cruzan Rum, all sizes, receive a $\$ 180$ gift check plus choice of either 2 rounds of Golf or mall gift certificate - $\$ 100$ value.

## \} Spirited Brands of lowa

3410 Kingman Blvd.
Des Moines, IA 50311
Office: 515.274.0103
Cell: 515.202.1661
Fax: 866.751.8118
Please submit copies of all invoices to the above address to attention of Jeremy
Thompson either via Fax or Mail. All invoices must be submitted by September
15 th for payment.
Pearl Vodka: All Flavors: Black (34546), Pomegranate (34702),
Plum (35183), and Blueberry (35179)
Purchase 3 cases and receive a $\$ 50$ gift check.
Purchase 6 cases and receive a $\$ 120$ gift check.
Also a $\$ 12 /$ case SPA for month of August!
Hawkeye: $750 \mathrm{ml}, 1.0 \mathrm{~L}$, and 1.75L Vodka, Gin, Rum, and Blended Whiskey
Purchase 25 cases and receive a $\$ 50$ gift check.
Purchase 50 cases and receive a $\$ 150$ gift check.
Purchase 100 cases and receive a $\$ 500$ gift check.

## \}Glazer's - Hoover Division

4377-112th Street
Urbandale, IA 50322
Phone: 515.252.7173 ext. 16
Fax: 515.252.8681
All purchases must be made on one invoice, dated August 2008. To receive payment, please present a copy of the invoice to your Glazer's Rep or submit a fax to Mike Coffman @ 515-252-8681 before Sept 15th, 2008.

## McCormick:

Vodka 1.75L (36908), Gin 1.75L (31208), Blend Whiskey (24728), Tequila Rose Strawberry (65200), Cocoa (67104), 360 Vodka (38169)

10 case Mix \& Match of Vodka 1.75 L , Gin 1.75 L or Blend 1.75 L and 1 case Tequila Rose 750 ml and 1 case 360 Vodka $750 \mathrm{ml}=$ $\$ 20$ gift check.
25 cases Mix \& Match of Vodka 1.75L, Gin 1.75L or Blend 1.75L and 1 case Tequila Rose 750 ml and 1 case 360 Vodka $750 \mathrm{ml}=$ $\$ 50$ gift check.
50 cases Mix \& Match of Vodka 1.75L, Gin 1.75 L or Blend 1.75 L and 1 case Tequila Rose 750 ml and 1 case 360 Vodka $750 \mathrm{ml}=$
\$150 gift check.
100 cases Mix \& Match of Vodka 1.75L, Gin 1.75L or Blend 1.75 L and 2 cases Tequila Rose 750 ml and 2 cases 360 Vodka $750 \mathrm{ml}=$ $\$ 400$ gift check.
200 cases Mix \& Match of Vodka 1.75L, Gin 1.75L or Blend 1.75L and 2 cases Tequila Rose 750 ml and 2 cases 360 Vodka $750 \mathrm{ml}=$ $\$ 1000$ gift check.
Additional Savings: Tequila Rose is offering a $\$ 16$ per case TPR discount and 360 Vodka is offering an $\$ 18$ per case TPR discount for the month of August.
Quadro (Iowa Owned) Russian Vodka: 34678750 ml Purchase 6 bottles, receive a $\$ 12$ marketing check.
Purchase 1 case ( 12 bottles), receive a $\$ 30$ marketing check.
Purchase 2 cases ( 24 bottles), receive a $\$ 75$ marketing check.
All purchases must be on one invoice.
For the Quadro deal, please mail or fax copies of your invoices to:
Quadro Group, LLC
916 Maiden Lane, Suite 4
Iowa City, IA 52240
Fax: 319-337-2869

## \}Glazer's - Pinnacle Division

4377-112th Street
Urbandale, IA 50322
Phone: 515.252.7173 ext. 13
Fax: 515.252.8681
All purchases must be on one invoice dated August, 2008. Invoice must be submitted within 45 days of invoice date to qualify for payment. Please present a copy of the invoice to your Glazer's Pinnacle Division Sales Representative or submit a fax to Famie Meis at (515) 252-8681.

## Tanqueray, Rangpur, Tanqueray \#10 \& Ciroc: 750ml, liters

 (as outlined) \& 1.75 LPurchase 4 cases ( 1 case can be liters) and receive a $\$ 100$ gift check.
Purchase 7 cases (2 cases can be liters) and receive a $\$ 225$ gift check. Diageo Prepared Cocktails: Smirnoff Prepared (Grand Cosmo, Pomegranate Martini, \& Mojito); Jose Cuervo Authentics, $750 \mathrm{ml}, 4$ packs ( $2 \mathrm{cs}=1 \mathrm{cs}$ ), 1.75L; Golden Margaritas $750 \mathrm{ml} \&$ 1.75L; All TGI Friday's

Purchase 10 cases Mix \& Match (2 cases must be Smirnoff Prepared) and receive a $\$ 20$ gift check.
Purchase 20 cases Mix \& Match (2 cases must be Smirnoff Prepared) and receive a $\$ 80$ gift check.
Purchase 50 cases Mix \& Match (6 cases must be Smirnoff Prepared) and receive a $\$ 250$ gift check.
Purchase 75 cases Mix \& Match ( 6 cases must be Smirnoff Prepared) and receive a $\$ 450$ gift check.
Purchases 100 cases Mix \& match (6 cases must be Smirnoff Prepared) and receive a $\$ 1,000$ gift check.
Jose Cuervo Especial, Black, Clasico, Tradicional, de la Familia (3btls.Familia $=1 \mathrm{cs}$ ): 750 ml , Liters (as outlined), \& 1.75 L Purchase 6 cases (liters excluded) receive a $\$ 36$ gift check.
Purchase 15 cases ( 4 cases can be liters) receive a $\$ 120$ gift check. Purchase 20 cases ( 6 cases can be liters) receive a $\$ 200$ gift check.
Don Julio Family: Blanco, Anejo, Resposado: 750ml, Liters (as outlined), \& 1.75L
Purchase 2 cases (liters excluded) receive
a $\$ 30$ gift check.

Purchase 4 cases ( 4 cases can be liters) receive a $\$ 100$ gift check.
Purchase 6 cases ( 6 cases can be liters) receive a $\$ 200$ gift check. Johnnie Walker Family: 750 ml , liters (as outlined), \& 1.75 L Purchase 3 cases (liters excluded) and receive a $\$ 30$ gift check.
Purchase 5 cases ( 1 case can be liters) and receive a $\$ 75$ gift check. Purchase 8 cases ( 3 cases can be liters) and receive a $\$ 150$ gift check.
Smirnoff Family Program: Smirnoff 80, 90 \& 100 and
Smirnoff Flavors: All Sizes, liters outlined below.
Purchase 25 cases ( 5 cases flavors, 5 cases max liters) receive a $\$ 275$ gift check.
Purchase 50 cases ( 10 cases flavors, 10 cases max liters) receive a $\$ 600$ gift check.
Purchase 75 cases ( 10 cases flavors, 15 cases max liters) receive a $\$ 975$ gift check.

Purchase 100 cases ( 10 cases flavors, 20 cases max liters) receive a \$1,500 gift check.
Brand Mix \& Match: Jose Cuervo Authentics (max 5 cases), Jose Cuervo Family, Smirnoff 80, and/or Captain Morgan Original Spiced Rum $750 \mathrm{ml} \& 1.75 \mathrm{~L}$ sizes only
Purchase 20 cases and receive a $\$ 100$ gift check.
Mix \& Match offer is valid as stand alone program only and cases may not be used with other brand programs.

| Code | Product | Proof | Size | Pack | BtI. Cost | Case Cost | UPC |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 41815 | Popov Cherry Vodka | 70 | 0.750 | 12 | 6.18 | 74.16 | 8200074150 |
| 41817 | Popov Grape Vodka | 70 | 0.750 | 12 | 6.18 | 74.16 | 8500074151 |
| 41819 | Popov Raspberry Vodka | 70 | 0.750 | 12 | 6.18 | 74.16 | 8200074152 |
| 89468 | Lunazul Tequila Reposado | 80 | 0.750 | 12 | 17.59 | 211.08 | 9674990804 |
| 31544 | No. 209 Gin | 92 | 0.750 | 6 | 26.39 | 158.34 | 9181100001 |
| 34018 | Absolut Los Angeles (Allocated) | 80 | 0.750 | 12 | 16.62 | 199.44 | 3522900053 |
| 73482 | DeKuyper Washington Apple Burst | 40 | 0.750 | 12 | 8.56 | 102.72 | 8068661007 |
| 73591 | DeKuyper Kamikaze Burst | 40 | 0.750 | 12 | 8.56 | 102.72 | 8068661002 |
| 77491 | Tarantula Banana Colada | 70 | 0.750 | 12 | 14.01 | 168.12 | 8559213075 |
| 902397 | Spaten Optimator 4 - Six Packs | 14 | 0.354 | 24 | 1.60 | 38.40 | 8839400011 |
| 904500 | Boulevard Double-Wide India Pale Ale | 17 | 0.750 | 12 | 6.00 | 72.00 | 2695990211 |
| 904501 | Boulevard Long Strange Tripel | 17 | 0.750 | 12 | 6.00 | 72.00 | 2695990241 |
| 904503 | Boulevard The Sixth Glass | 21 | 0.750 | 12 | 6.00 | 72.00 | 2695990261 |
| 903016 | Ayinger Celebrator (Doppelbock) | 14 | 0.331 | 24 | 2.42 | 58.08 | 8572542201 |

