# $A B D$ News 

Volume 08 Issue 4
April 2008

## Snow Days



This has been a tougher than usual winter. The statewide average snowfall for February was 15.6 inches, 4th highest among 121 years of record keeping. Measurable snow fell somewhere in the state 21 of 29 days in February. Iowa ABD would like to thank you for your patience and understanding during the heavy snowfalls of this winter.

## Promotions

Glazer's - Pinnacle Division
4377-112th Street
Urbandale, IA 50322
Phone: 515.252.7173 ext. 13
Fax: 515.252.8681

All purchases must be on one invoice. To receive payment, please present a copy of the invoice to your Glazer's Pinnacle Division Sales Representative or submit a fax to Jamie Meis @ 515/252-8681.

Diageo Prepared Cocktails Program - Includes Jose Cuervo Authentics, 750 ml , 4-packs ( 2 cases equal one case), 1.75L and Golden Margaritas 750ml and 1.75L, Smirnoff Grand Cosmo and Mojito, TGI Friday's On the Rocks and TGI Friday's Blenders 1.75 L

Mix \& Match 20 cases and receive a $\$ 80$ gift check
Mix \& Match 50 cases and receive a $\$ 250$ gift check
Mix \& Match 75 cases and receive a $\$ 450$ gift check
Mix \& Match 100 cases and receive a $\$ 1,000$ gift check
Crown Royal \& Crown Royal Special Reserve: All Sizes, Liters outlined below
Purchase 4 cases (liters excluded) and receive a $\$ 40$ gift check

Purchase 6 cases ( 2 cases can be Liters) and receive a $\$ 75$ gift check
Purchase 10 cases ( 4 cases can be Liters) and receive a $\$ 150$ gift check

Mix \& Match Popov, Matador Tequila, Gordon's Vodka \& Gin and Scoresby: All Sizes
Purchase 13 cases and receive a $\$ 75.00$ gift check
Purchase 19 cases and receive a $\$ 120.00$ gift check
Purchase 25 cases and receive a $\$ 175.00$ gift check
Jose Cuervo Especial, Flavors, Black, Clasico, Tradicional, de la Familia (3btls.Familia=1cs): All Sizes, Liters outlined below Purchase 6 cases (Liters Excluded) receive a $\$ 50$ gift check.
Purchase 10 cases ( 2 cases can be Liters) receive a $\$ 100$ gift check
Purchase 20 cases ( 6 cases can be Liters) receive a $\$ 300$ gift check
Purchase 30 cases ( 10 cases can be Liters) receive a $\$ 600$ gift check

## Hawkeye Wine \& Spirits

3101 104th Street, Suite 4
Urbandale, IA 50322
Phone: 515.252.1665
Fax: 515.252.1708
HWS offers the following promotions during the month of April. Promotions are limited to one per account. All purchases MUST be made on one invoice, cases MUST be on display and invoices MUST be faxed or sent to our office by May 15th for payment.

5 Cases Jim Beam $1.75=\$ 50$ gift check
10 Cases Jim Beam $1.75=\$ 125$ gift check
15 Cases Jim Beam $1.75=\$ 200$ gift check
5 Cases Sauza Gold/Blanco $750=\$ 50$ gift check

## ORDER ENTRY

8:00 AM - 3:30 PM
Local: 515.281.7422
Toll Free: 866.IowaABD (866.469.2223)

## WAREHOUSE PICKUP

Mon. - Fri. 11:00 AM - 3:30 PM (Will-Call Order 8:00 AM - 1:00 PM) Will-Call: 515.281.7422

## FAX ORDERS

8:00 AM - 3:30 PM

10 Cases Sauza Gold/Blanco $750=\$ 125$ gift check
3 Cases Sauza Hornitos $=\$ 75$ gift check
15 Cases Chi-Chi's $=$ IPod Docking Station or XM Radio

3 Cases Cutty Sark $1.75=\$ 100$ gift check
5 Cases Skyy Vodka $.750 / 1.75=\$ 50$ gift check
25 Cases Skyy Vodka $.750 / 1.75=\$ 250$ gift check
3 Cases Skyy Flavors $.750 / 1.75=\$ 75$ gift check
3 Cases Midori $=\$ 50$ gift check
3 Cases Carolans Irish Cream $=\$ 25$ gift check
1 Case Tullamore Dew $=\$ 25$ gift check

3 Cases Cazadores Reposado $=\$ 75$ gift check
15 Cases Bacardi Flavored Rums $750=\$ 100$ gift check
4 Cases Bombay Sapphire Mixed Sizes $=\$ 100$ gift check
1 Case Bombay Gin $=\$ 25$ gift check

3 Cases Sailor Jerry 750/1.75 = \$25 gift check
1 Case Hendricks Gin = $\$ 25$ gift check
12 Bottle mix of Balvenie/Glenfiddich $=\$ 50$ gift check
5 Cases Seagram's Gin, Twisted Gins \& Blue Beast Mix $=\$ 50$ gift check
10 Cases Seagram's Gin, Twisted Gins \& Blue Beast Mix $=\$ 125$ gift check
3 Cases Kahlua $750=\$ 75$ gift check
3 Cases Stoli \& Flavors 750/1.75 = \$75 gift check
1 Case Wild Turkey American Honey = $\$ 25$ gift check
5 Cases Wild Turkey $101.750 / 1.75=\$ 125$ gift check
3 Cases Chivas Regal $750=\$ 75$ gift check

Display Racks available for Bacardi Flavored Rums, Bacardi Party Drinks, Bombay Sapphire, DeKuyper, Dewar's, Jim Beam Black, Jim Beam Racing, Ketel One, Knob Creek, Malibu, Starbucks ${ }^{\text {TM }}$ Coffee Liqueur \& Stoli

Ask your sales representative about: Napkin Holders \& Napkins, Condiment Tray, Stirrods, Banners, and Glassware available

## Johnson Brothers of Iowa

## 2515 Dean Ave.

Des Moines, IA 50317
Phone: 515.262.1199
Fax: 515.262.0845

## New Amsterdam Gin:

Purchase 4 cases of New Amsterdam Gin 750's (31475) on one invoice, receive a $\$ 50$ gift check
Purchase 7 cases of New Amsterdam Gin 750's (31475) on one
invoice, receive a $\$ 100$ gift check
New Amsterdam 50 ml's are also available

## Tommy Bahama:

Mix and match 2 cases of Tommy Bahama Golden Sun Rum (32783) and White Sand (32793) on one invoice, receive a $\$ 50$ gift check

## Jagermeister:

On one invoice, purchase 3 cases of Jagermeister 750's (65256) and 1.75 L (65258), receive a $\$ 25$ gift check.** 3 case display racks are available, call Scott to inquire.
On one invoice, purchase 7 cases of Jagermeister 750's (65256) and 1.75 L (65258), receive a $\$ 100$ gift check. .** 3 case display racks are available, call Scott to inquire
You can also use Jagermeister Stagshead Pack (3138) in your mix of cases

## Phillips Vodka, Gin, Rum: 1.75L

Purchase 25 cases of 1.75L Phillips Vodka (37348), Gin (31718), and/or Rum (45418) on one invoice, receive a $\$ 100$ gift check
Purchase 50 cases of 1.75L Phillips Vodka (37348), Gin (31718) and/or Rum (45418) on one invoice, receive a $\$ 250$ gift check Purchase 100 cases of 1.75L Phillips Vodka (37348), Gin (31718) and/or Rum (45418) on one invoice, receive a $\$ 700$ gift check

## Canadian Mist:

On one invoice, mix and match 10 cases of Canadian Mist 750's/ 1.75 's, receive a $\$ 90$ gift check

On one invoice, mix and match 25 cases of Canadian Mist 750 's/ 1.75 "s, receive a $\$ 300$ gift check

## Jack Daniel's \& Southern Comfort:

Purchase 7 cases of Jack Daniel's 750's and/or 1.75 L's on one invoice, receive a $\$ 50$ gift check
Mix and match 7 cases between Southern Comfort (750's and 1.75 L 's, either 70 or 100 proof) on one invoice, receive a $\$ 50 \mathrm{gift}$ check

## Combo Deal

Mix and match 25 cases between Jack Daniel's (750's \& 1.75L's) and Southern Comfort (750's \& 1.75L's, 70 and 100 Proof) on one invoice, receive a $\$ 300$ gift check

## UV Vodka:

Mix and match 25 cases, all sizes and flavors, of UV Vodka, receive a $\$ 200$ gift check
Mix and match 50 cases, all sizes and flavors, of UV Vodka, receive a $\$ 500$ gift check
Mix and match 75 cases, all sizes and flavors, of UV Vodka, receive a $\$ 900$ gift check

750 ml - $\$ 3$ case SPA in April

## Absolut Vodka:

Mix and match 10 cases of Absolut 750ml (any type) and 1.75L's, receive a $\$ 120$ gift check.
Mix and match 15 cases of Absolut 750ml (any type) and 1.75L's, receive a $\$ 225$ gift check
Mix and match 25 cases of Absolut 750ml (any type) and 1.75L's, receive a $\$ 500$ gift check

750 ml - $\$ 8.28$ case SPA in April

## Cruzan Rum:

On one invoice in April, mix and match 5 cases of Cruzan Rum's, all sizes, receive a $\$ 60$ check plus free round of golf or mall gift certificate - $\$ 50$ value
On one invoice in April, mix and match 10 cases of Cruzan Rum's, all sizes, receive a $\$ 180$ check plus choice of either Nascar ride along gift card (Richard Petty driving school, Iowa Speedway limited coupons - call for availability and date), 2 rounds of golf or mall gift certificate - $\$ 100$ value

Cruzan 750ml's also have an SPA of $\$ 6$ in April

## Level Vodka:

On one invoice, purchase 2 cases Level Vodka (34473), receive a $\$ 50$ gift check

## El Jimador/Herradura:

On one invoice, mix and match 5 cases of El Jimador and/or Herradura on one invoice, receive $\$ 60$ gift check

## Canadian VSP 1.75

Purchase 10 cases of Canadian VSP 1.75's (12628) on one invoice, receive a $\$ 30$ gift check
\$3 SPA in April

## Destinee:

Purchase 3 cases of Destinee 750mls (73616) on one invoice, receive a $\$ 15$ gift check
\$6 SPA in April.

## Pinnacle Gin:

Purchase 3 cases of Pinnacle Gin 1.75 (28718) receive a $\$ 15$ gift check
\$6 SPA in April

## McClelland's Single Malt:

Purchase 3 cases of McClelland Islay (5606), and or Highland (5596) receive a $\$ 15$ gift check
\$12 SPA in April

## McGuires Cream:

Purchase 3 cases of McGuires Cream (80326), receive a $\$ 18$ gift check
\$6 SPA in April

## Quintessential Gin:

Purchase 1 case of Quintessential Gin (28806), receive a $\$ 12$ gift check
\$6 SPA in April

## Orloff Vodka:

Purchase 10 cases of Orloff Vodka 1.75 (40718), receive a $\$ 30$ gift check

## Ancient Age:

Purchase 5 cases of Ancient Age 1.75 (16518), receive a $\$ 30$ gift check

## Rich \& Rare Canadian:

Purchase 1 case of Rich \& Rare Canadian 1.75 (12888) receive a $\$ 12$ gift check

## Paramount

3103 N.W. 15th St.
Ankeny, Iowa 50023
Phone: 515.289.0606
Fax: 515.289.0848

The following promotions are offered during the month of April. All invoices should be given to your Paramount representative or sent to the address above.

La Prima Tequilas: Liters (white or gold)
Paramount Triple Sec: Liters only
Purchase 5 cases, mix or match, and receive $\$ 25$ check

Paramount Amaretto: Liters only Grand Muriel Orange Liqueur: 750 ml 6 pack Purchase 5 cases, mix or match, and receive $\$ 25$ check

Evan Williams Bourbon: $1.75 \mathrm{~L}, 750 \mathrm{ml}$ and 750 ml plastic traveler Mix or Match 8 cases and receive a $\$ 50$ American Express Gift Card Optional: One of the 8 cases purchased can be a 6 bottle case of Evan Williams Single Barrel Bourbon

Additional savings:
Evan Williams 1.75 L will be on T.P.R. discount during the entire month of April at $\$ 7.50$ off per case
Evan Williams Single Barrel Bourbon will be on T.P.R. discount during the entire month of April at $\$ 6$ off per case.
Cases must be displayed. No limit to how many 8 case deals that can be purchased in the month of April.

## Spirited Brands of Iowa

## 3410 Kingman Blvd.

Des Moines, IA 50311
Office: 515.274.0103
Cell: 515.202.1661
Fax: 866.751.8118

Please submit copies of all invoices to the above address to attention of Jeremy Thompson either via Fax or Mail. All invoices must be submitted by April 15th for payment.

Arrow: $750 \mathrm{ml}, 1.0 \mathrm{~L}, 1.75 \mathrm{~L}$
Purchase 10 cases and receive a $\$ 60$ gift check
Purchase 25 cases and receive a $\$ 200$ gift check
Purchase 50 cases and receive a $\$ 600$ gift check
Purchase 100 cases and receive a $\$ 1,300$ gift check

El Mayor: 750ml
Purchase 3 cases and receive a $\$ 50$ gift check
Purchase 6 cases and receive a $\$ 120$ gift check
Juarez: $750 \mathrm{ml}, 1.0 \mathrm{~L}, 1.75 \mathrm{~L}$
Purchase 5 cases and receive a $\$ 15$ gift check
Purchase 10 cases and receive a $\$ 40$ gift check
Purchase 25 cases and receive a $\$ 125$ gift check Purchase 50 cases and receive a $\$ 350$ gift check Purchase 100 cases and receive a $\$ 800$ gift check

Admiral Nelson: 750ml, 1.0L, 1.75L
Purchase 10 cases and receive a $\$ 50$ gift check
Purchase 25 cases and receive a $\$ 175$ gift check
Purchase 50 cases and receive a $\$ 500$ gift check
Purchase 100 cases and receive a $\$ 1,200$ gift check

## New Codes - Effective April 2008

| Code | Product | Proof | Size | Pack | Btl. Cost | Case Cost | UPC |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 31475 | New Amsterdam Gin | 80 | .750 | 12 | 10.35 | 124.20 | 8500014318 |
| 5488 | Macallan Fine Oak 15 yr Scotch Whisky | 86 | .750 | 12 | 60.63 | 727.56 | 8723610047 |
| 5492 | Macallan Fine Oak 10 yr Scotch Whisky | 86 | .750 | 12 | 31.24 | 374.88 | 8723610045 |
| 49086 | Remy Martin 1738 Accord Royal | 80 | .750 | 6 | 38.98 | 233.88 | 8723600213 |
| 15660 | Jameson Gold | 80 | .750 | 6 | 46.49 | 278.94 | 8043210443 |
| 49175 | Remy Martin VS | 80 | .375 | 12 | 12.45 | 149.40 | 8723600173 |
| 5246 | Highland Park 12 yr Single Malt Scotch | 86 | .750 | 6 | 31.24 | 187.44 | 8723640009 |
| 66050 | Nuvo Sparkling Liqueur | 30 | .375 | 12 | 14.90 | 178.80 | 3604050689 |
| 15529 | Bushmills 1608 Anniversary Limited Edition | 92 | .750 | 6 | 74.99 | 449.94 | 8807617188 |
| 40939 | Smirnoff Twist of Passion Fruit | 70 | .750 | 12 | 10.64 | 127.68 | 8200073993 |
| 63730 | Smirnoff Pomegranate Martini | 30 | 1.750 | 6 | 15.01 | 90.06 | 8200074019 |
| 65536 | Lucid Absinthe | 124 | .750 | 6 | 48.00 | 288.00 | 9492274377 |
| 72953 | Cedar Ridge Lamponcella | 64 | .375 | 12 | 12 | 144.00 | 5982400102 |
| 46113 | Clearheart Rum | 80 | .750 | 12 | 16.14 | 193.68 | 5982400100 |

