Our mission is to use the law to serve the people of lowa. We're glad you visited us and we hope you find exactly what you need.

> Tom Miller Attorney General



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Protecting Consumers

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Working for Farmers

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Consumer Advisory Bulletin

# **Magazine Subscription Schemes**

Problems with magazine subscriptions ranked second for total number of complaints received last year by the Consumer Protection Division. Some involved simple mistakes made by companies -- but other complaints involved illegal tactics by questionable telemarketing companies unrelated to the magazines themselves.

Here are some typical problems: Telemarketers who trick you into paying hundreds of dollars for multi-year subscriptions to magazines you don't want or can't afford . . . . so-called sweepstakes that sign you up for a subscription without your approval . . . . solicitations for magazines at "pennies a day for shipping and handling" that turn out to be very expensive . . . . and "special promotions" for "free issues" that actually sign you up for costly subscriptions that are difficult to cancel.

## Follow these tips to avoid magazine subscription problems:

- Order directly from the publisher. You can use inserts from a magazine. You are likely to get a better deal from publishers than independent telemarketers.
- Don't necessarily believe a telemarketer is calling from the publisher. Fraudulent telemarketers have misled consumers about whom they represent.
- Don't feel obligated to subscribe to magazines when you enter a sweep- stakes. It is illegal for sweepstakes
  companies to require you to purchase magazines in order to win the prize.
- Be cautious when signing up for "free introductory issues" of a magazine. The company may begin a
  subscription and send you bills unless you notify them otherwise. Pay attention to terms they specify for
  cancelling a subscription.
- Don't give your checking account number to a telemarketer for an automatic debit billing. Fraudulent telemarketers may withdraw all the funds from your account.
- Find out the total cost of your order, the period of time covered, and what your payment schedule will be.
   "Pennies a day" for so-called "postage and handling" costs can add up to hundreds of dollars in monthly payments.

For more information or to file a complaint, write to the Attorney General's Consumer Protection Division, Hoover Building, Des Moines, IA 50319. The telephone number is 515-281-5926.

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