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OFFICE OF AUDITOR OF STATE

STATE OF IOWA

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		Contact: Andy Nielsen
FOR RELEASE _	May 3, 2017	515/281-5834

Auditor of State Mary Mosiman today released an audit report on America's Agricultural Industrial Heritage Landscape, Inc., d/b/a Silos and Smokestacks National Heritage Area (Silos and Smokestacks) and Silos and Smokestacks National Heritage Area Foundation (Foundation) in Waterloo, Iowa for the years ended December 31, 2016 and 2015.

Silos and Smokestacks was organized in 1991 as a non-profit corporation for charitable and educational purposes. The mission of Silos and Smokestacks is to preserve and tell the story of American agriculture and its global significance through partnerships and activities which celebrate the land, people and communities of the area. The Foundation was organized in January 2011 to raise money to support the programs of Silos and Smokestacks.

Mosiman reported Silos and Smokestacks' public support and revenues totaled \$850,371 for the year ended December 31, 2016, a 6.33% increase over 2015. Public support and revenue consisted primarily of an \$808,050 federal grant, provided through the National Park Service, for conserving, interpreting and developing the historical, cultural, natural and recreational resources related to the industrial and cultural heritage of Northeast Iowa. Expenses totaled \$859,793 for the year ended December 31, 2016, a 5.07% increase over 2015, and included \$743,053 of project expenses, \$59,535 of administration expenses and \$57,205 of fundraising expenses.

A copy of the audit report is available for review in the office of the President of Silos and Smokestacks, in the Office of Auditor of State and on the Auditor of State's web site at https://auditor.iowa.gov/reports/1633-0011-B000.

AMERICA'S AGRICULTURAL INDUSTRIAL HERITAGE LANDSCAPE, INC. D/B/A SILOS AND SMOKESTACKS NATIONAL HERITAGE AREA

INDEPENDENT AUDITOR'S REPORTS
CONSOLIDATED FINANCIAL STATEMENTS AND
SUPPLEMENTARY INFORMATION
SCHEDULE OF FINDINGS AND QUESTIONED COSTS

DECEMBER 31, 2016 AND 2015

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Silos and Smokestacks National Heritage Area Board of Trustees

<u>Name</u>

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Dan Schurr Chair Vice Chair Ron Birkenholz Audrey Savage Secretary Treasurer (through 11/30/16) Soo Greiman Trish Cook Treasurer (as of 11/30/16) Michael Naig Member Kendra Vansloten Member Beth Hansen Member Maureen Hanson Member Rose Rohr Member Jeffrey Westoff Member Jim Hoyt Member Glen Keppy Member Doug Reimer Member

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Rose Rohr Partnership Panel Chair

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Member

Cara Miller President



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Des Moines, Iowa 50319-0004

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<u>Independent Auditor's Report</u>

To the Board of Trustees of Silos and Smokestacks National Heritage Area:

Report on the Financial Statements

We have audited the accompanying consolidated financial statements of America's Agricultural Industrial Heritage Landscape, Inc., d/b/a Silos and Smokestacks National Heritage Area (Silos and Smokestacks), as of and for the years ended December 31, 2016 and 2015, and the related Notes to Consolidated Financial Statements, which collectively comprise Silos and Smokestacks' consolidated financial statements listed in the table of contents.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with U.S. generally accepted accounting principles. This includes the design, implementation and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with U.S. generally accepted auditing standards and the standards applicable to financial audits contained in <u>Government Auditing Standards</u>, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to Silos and Smokestacks' preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Silos and Smokestacks' internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the respective financial position of Silos and Smokestacks as of December 31, 2016 and 2015, and the respective changes in its financial position and, where applicable, its cash flows thereof for the years then ended in accordance with U.S. generally accepted accounting principles.

Other Matters

Supplementary Information

Our audit was conducted for the purpose of forming an opinion on the financial statements that collectively comprise Silos and Smokestacks' consolidated financial statements. The supplementary information included in Schedules 1 through 3, including the Schedule of Expenditures of Federal Awards required by Title 2, U.S. <u>Code of Federal Regulations</u>, Part 200, <u>Uniform Administrative Requirements</u>, <u>Cost Principles and Audit Requirements for Federal Awards</u> (Uniform Guidance), is presented for purposes of additional analysis and is not a required part of the consolidated financial statements.

The supplementary information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. Such information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with U.S. generally accepted auditing standards. In our opinion, the supplementary information is fairly stated in all material respects in relation to the consolidated financial statements taken as a whole.

Other Reporting Required by Government Auditing Standards

In accordance with <u>Government Auditing Standards</u>, we have also issued our report dated April 26, 2017 on our consideration of Silos and Smokestacks' internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with <u>Government Auditing Standards</u> in considering Silos and Smokestacks' internal control over financial reporting and compliance.

Mary Mosiman MARY MOSIMAN, CPA

April 26, 2017





Consolidated Statements of Net Assets

December 31, 2016 and 2015

	 2016	2015
Assets		
Cash and cash equivalents	\$ 267,991	215,558
Grants receivable	159,087	143,188
Prepaidexpenses	2,703	2,837
Equipment, less accumulated depreciation		
of \$59,905 in 2016 and \$52,657 in 2015	 16,705	21,375
Total assets	\$ 446,486	382,958
Liabilities and Net Assets		
Liabilities:		
Accounts payable	\$ 4,214	3,106
Payroll tax payable	5,110	4,807
Compensated absences	15,455	9,671
Advances from others	87,943	22,142
Deposits held in custody for others	 _	100
Total liabilities	112,722	39,826
Net assets:		
Net investment in capital assets	16,705	21,375
Unrestricted	 317,059	321,757
Total net assets	 333,764	343,132
Total liabilities and net assets	\$ 446,486	382,958

See notes to consolidated financial statements.

Consolidated Statements of Activities

Years ended December 31, 2016 and 2015

	2016	2015
Public support and revenues:		
Public support:		
Contributions	\$ 36,983	86,938
Federal support	 808,050	703,900
Total public support	 845,033	790,838
Revenues:		
Conference and workshop income	3,705	2,805
Advertisement sales	1,587	5,958
Miscellaneous	 46	144
Total revenues	 5,338	8,907
Total public support and revenues	 850,371	799,745
Expenses:		
Project	743,053	708,472
Administration	59,535	109,797
Fundraising	 57,205	
Total expenses	 859,793	818,269
Operating loss	(9,422)	(18,524)
Non-operating revenue:		
Interest income	 54	52
Change in net assets	(9,368)	(18,472)
Net assets beginning of year	 343,132	361,604
Net assets end of year	\$ 333,764	343,132

See notes to consolidated financial statements.

Consolidated Statements of Cash Flows

Years ended December 31, 2016 and 2015

	 2016	2015
Cash flows from operating activities:		_
Cash received from federal sources	\$ 792,150	730,049
Contributions received	102,784	48,738
Cash received from miscellaneous sources	5,338	8,906
Cash paid for goods and services	(395,403)	(361,377)
Cash paid to employees for services	 (449,812)	(453,966)
Net cash provided (used) by operating activities	 55,057	(27,650)
Cash flows from non-capital financing activities		
Funds held for others payments	 (100)	
Cash flows from capital financing activities:		
Acquisition of equipment	 (2,578)	(16,707)
Cash flows from investing activities:		
Interest received	 54	52
Net increase (decrease) in cash and cash equivalents	52,433	(44,305)
Cash and cash equivalents beginning of year	 215,558	259,863
Cash and cash equivalents end of the year	\$ 267,991	215,558
Reconciliation of operating loss to net cash provided		
(used) by operating activities:		
Operating loss	\$ (9,422)	(18,524)
Adjustments to reconcile operating loss to net cash		
provided (used) by operating activities:		
Depreciation	7,248	3,859
Decrease in grants receivable	(15,899)	26,149
Decrease (increase) in prepaid expenses	134	(258)
Increase (decrease) in accounts payable	1,108	1,522
Increase (decrease) in payroll tax payable	303	(689)
Increase (decrease) in compensated absences	5,784	(1,509)
Increase (decrease) in advances from others	 65,801	(38,200)
Net cash provided (used) by operating activities	\$ 55,057	(27,650)

See notes to consolidated financial statements.

Notes to Consolidated Financial Statements

December 31, 2016 and 2015

(1) Summary of Significant Accounting Policies

A. Reporting Entity

America's Agricultural Industrial Heritage Landscape, Inc., d/b/a Silos and Smokestacks National Heritage Area (Silos and Smokestacks), was organized in 1991 as a non-profit corporation for charitable and educational purposes. Silos and Smokestacks provides technical assistance, youth education opportunities and grant funding to communities and partner sites in the heritage area. Silos and Smokestacks encompasses a 37 county region in northeast Iowa and is federally designated as a National Heritage Area and operates as an affiliate of the National Park Service. The primary source of public support is a grant from the National Park Service.

On January 27, 2011, Silos and Smokestacks organized the Silos and Smokestacks National Heritage Area Foundation (Foundation), a not-for-profit corporation. The Foundation is governed by a separate Board of Directors which includes members of Silos and Smokestacks Trustees. The purpose of the Foundation is to obtain resources from gifts, grants and bequests to support programs of Silos and Smokestacks.

Silos and Smokestacks and the Foundation are exempt from tax under Section 501(c)(3) of the Internal Revenue Code and a similar section of the Iowa income tax law, which provides tax exemption for corporations organized and operated exclusively for charitable, religious or educational purposes.

B. Principles of Consolidation

The consolidated financial statements include the accounts of Silos and Smokestacks and the Foundation. Silos and Smokestacks is the sole beneficiary of the resources of the Foundation and is presumed to control the activities of the Foundation in accordance with applicable accounting guidance, thereby requiring consolidation.

Silos and Smokestacks accounts for all resources over which it has discretionary control to use in carrying out the operations of the organization in accordance with the limitations of its charter and bylaws.

C. Basis of Accounting

Basis of accounting refers to when revenues and expenses are recognized in the accounts and reported in the financial statements. Basis of accounting relates to the timing of the measurements made, regardless of the measurement focus applied.

The accompanying consolidated financial statements have been prepared on the accrual basis of accounting in conformity with U.S. generally accepted accounting principles. Revenues are recorded when earned and expenses are recorded when the liability is incurred.

Purchases of equipment providing future benefits are capitalized and depreciated.

D. Basis of Presentation

Net assets and revenues, expenses, gains and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, the net assets of Silos and Smokestacks and changes therein are classified and reported as follows:

<u>Unrestricted net assets</u> – Net assets not subject to donor-imposed stipulations.

Revenues are reported as increases in unrestricted net assets unless use of the related net assets is limited by donor-imposed restrictions. Expenses are reported as decreases in unrestricted net assets. Gains and losses on investments and other assets or liabilities are reported as increases or decreases in unrestricted net assets unless their use is restricted by explicit donor stipulations or by law.

E. Assets, Liabilities and Net Assets

<u>Cash and Cash Equivalents</u> – Silos and Smokestacks considers savings accounts and all other highly liquid investments with a maturity of three months or less when purchased to be cash equivalents.

<u>Equipment</u> – Purchased equipment is stated at cost. Donated capital assets are valued at the estimated fair value on the date donated. Depreciation is computed using the straight-line method over the estimated useful lives of 3 to 7 years. No interest costs were capitalized since there were no qualifying assets.

<u>Compensated Absences</u> – Employees accumulate a limited amount of earned but unused vacation benefits payable. Amounts representing the cost of compensated absences are recorded as liabilities and have been computed based on rates of pay in effect at December 31, 2016 and 2015.

(2) Equipment

A summary of equipment is as follows:

	 December 31,		
	2016	2015	
Equipment Accumulated depreciation	\$ 76,610 (59,905)	74,032 (52,657)	
necumulated de preciation	 (00,000)	(02,001)	
Equipment, net	\$ 16,705	21,375	

(3) Employee Benefit Plan

Silos and Smokestacks offers a SIMPLE IRA plan. Under the plan, an employee can defer up to \$12,500 for the year ended December 31, 2016 and \$12,500 for the year ended December 31, 2015 to their SIMPLE IRA. In addition, employees over 50 years of age can defer an additional \$3,000 per year for the years ended December 31, 2016 and 2015 to their SIMPLE IRA. Investments grow tax-deferred, along with employer contributions. Silos and Smokestacks provides a dollar for dollar match for each participating employee's deferral, up to 3% of the employee's compensation. Plan expenses incurred by Silos and Smokestacks during the years ended December 31, 2016 and 2015 were \$10,280 and \$9,706, respectively.

(4) Risk Management

Silos and Smokestacks is exposed to various risks of loss related to torts; theft; damage to and destruction of assets; errors and omissions; injuries to employees; and natural disasters. These risks are covered by commercial insurance purchased from independent third parties. Settled claims for these risks have not exceeded commercial insurance coverage in any of the past three fiscal years.

(5) Matching Grant Activity

Silos and Smokestacks entered into an agreement with the U.S. Department of the Interior, National Park Service (NPS) to receive up to \$15 million of grant funds during the period June 2000 through September 2021, as amended.

In 2013, President Obama signed a continuing resolution reinstating Federal funding through September 2014 allowing Silos and Smokestacks to continue its programs. Subsequent legislation changed the date from 2014 to 2021. The current agreement with the NPS continues to require a dollar for dollar match of Federal funds with non-Federal funds. The match can be leveraged by contributing to projects of other organizations and individuals. During the year ended December 31, 2016, federal funds were over 95% of total revenues.

(6) Foundation

During the year ended December 31, 2016, the Foundation received no contributions. Silos and Smokestacks did not incur any administration or program expenses to aid in the continuing operations of the Foundation. The Foundation plans to cease operation in calendar year 2017.





Consolidating Schedule – Statement of Net Assets Information

December 31, 2016

	S	ilos and				
	Sm	okestacks	Foundation	Subtotal	Eliminations	Consolidated
Assets						
Cash and cash equivalents	\$	267,810	181	267,991	-	267,991
Accounts receivable		77,856	-	77,856	(77,856)	-
Grants receivable		159,087	-	159,087	-	159,087
Prepaid expenses		2,703	-	2,703	-	2,703
Equipment, less accumulated						
depreciation of \$59,905		16,705	_	16,705	_	16,705
Total assets	\$	524,161	181	524,342	(77,856)	446,486
Liabilities and Net Assets						
Liabilities:						
Accounts payable	\$	4,214	77,856	82,070	(77,856)	4,214
Payroll tax payable		5,110	-	5,110	-	5,110
Compensated absences		15,455	-	15,455	-	15,455
Advances from others		87,943		87,943	_	87,943
Total liabilities		112,722	77,856	190,578	(77,856)	112,722
Net assets:						
Net investment in capital assets		16,705	-	16,705	-	16,705
Unrestricted		394,734	(77,675)	317,059	_	317,059
Total net assets		411,439	(77,675)	333,764	-	333,764
Total liabilities and net assets	\$	524,161	181	524,342	(77,856)	446,486

See accompanying independent auditor's report.

Consolidating Schedule – Statement of Activities Information

Year ended December 31, 2016

	Si	los and				
	Smo	kestacks	Foundation	Subtotal	Eliminations	Consolidated
Public support and revenues: Public support:						
Contributions	\$	36,983	-	36,983	-	36,983
Federal support:						
National Park Service grant		808,050		808,050	-	808,050
Total public support		845,033	-	845,033	-	845,033
Revenues:						
Conference and workshop income		3,705	-	3,705	-	3,705
Advertisement sales		1,587	-	1,587	-	1,587
Miscellaneous		46	_	46		46
Total revenues		5,338	-	5,338	-	5,338
Total public support and revenues		850,371	-	850,371	-	850,371
Expenses:						
Project:						
Personnel		368,959	-	368,959	-	368,959
Consultants		60,550	-	60,550	-	60,550
Grant and loan projects		80,804	-	80,804	-	80,804
Printing and postage		52,161	-	52,161	-	52,161
Occupancy		37,010	-	37,010	-	37,010
Travel, mileage and lodging		34,898	-	34,898	-	34,898
Meetings and registrations		30,921	-	30,921	-	30,921
Education and promotion projects		32,308	-	32,308	-	32,308
Information technology		4,682	-	4,682	-	4,682
Website maintenance		1,555	-	1,555	-	1,555
Accounting		6,356	-	6,356	-	6,356
Depreciation		5,506	-	5,506	-	5,506
Insurance		6,975	-	6,975	-	6,975
Dues, memberships and subscriptions		281	-	281	-	281
Public awareness and promotion		9,614	-	9,614	-	9,614
Training and education		475	-	475	-	475
Legal services		216	-	216	-	216
Other		9,782	-	9,782	-	9,782
Total project expenses		743,053	-	743,053	-	743,053

Consolidating Schedule – Statement of Activities Information

Year ended December 31, 2016

Silos and Smokestacks Foundation Subtotal Eliminations Consolidated
Administration: Personnel 46,476 - 46,476 - 46,476 - 46,476 Consultants - 194
Personnel 46,476 - 46,476 - 46,476 Consultants 194 - 194 - 194 Printing and postage 88 - 88 - 88 Occupancy 4,451 - 4,451 - 4,451 Travel, mileage and lodging 18 - 18 - 18 Meetings and registrations 30 - 30 - 30 Information technology 1,195 - 1,195 1,195 Accounting 1,623 - 1,623 - 1,623 Depreciation 1,406 - 1,406 - 1,406 Insurance 1,533 794 2,327 - 2,327 Dues, memberships and subscriptions 72 - 72 - 72 Public awareness and promotion 124 - 124 - 124 Other 1,506 25 1,531 - 59,535 Fundraising: 58,716 819 59,535 - 59,535
Consultants 194 - 194 - 194 Printing and postage 88 - 88 - 88 Occupancy 4,451 - 4,451 - 4,451 Travel, mileage and lodging 18 - 18 - 18 Meetings and registrations 30 - 30 - 30 Information technology 1,195 - 1,195 1,195 Accounting 1,623 - 1,623 - 1,623 Depreciation 1,406 - 1,406 - 1,406 Insurance 1,533 794 2,327 - 2,327 Dues, memberships and subscriptions 72 - 72 - 72 Public awareness and promotion 124 - 124 - 124 Other 1,506 25 1,531 - 59,535 Fundraising: 58,716 819 59,535 - 59,535
Occupancy 4,451 - 4,451 - 4,451 - 4,451 Travel, mileage and lodging 18 - 18 - 18 Meetings and registrations 30 - 30 - 30 Information technology 1,195 - 1,195 1,195 Accounting 1,623 - 1,623 - 1,623 Depreciation 1,406 - 1,406 - 1,406 Insurance 1,533 794 2,327 - 2,327 Dues, memberships and subscriptions 72 - 72 - 72 Public awareness and promotion 124 - 124 - 124 Other 1,506 25 1,531 - 1,531 Total administration expenses 58,716 819 59,535 - 59,535
Occupancy 4,451 - 4,451 - 4,451 - 4,451 Travel, mileage and lodging 18 - 18 - 18 Meetings and registrations 30 - 30 - 30 Information technology 1,195 - 1,195 1,195 Accounting 1,623 - 1,623 - 1,623 Depreciation 1,406 - 1,406 - 1,406 Insurance 1,533 794 2,327 - 2,327 Dues, memberships and subscriptions 72 - 72 - 72 Public awareness and promotion 124 - 124 - 124 Other 1,506 25 1,531 - 1,531 Total administration expenses 58,716 819 59,535 - 59,535
Meetings and registrations 30 - 30 - 30 Information technology 1,195 - 1,195 1,195 Accounting 1,623 - 1,623 - 1,623 Depreciation 1,406 - 1,406 - 1,406 Insurance 1,533 794 2,327 - 2,327 Dues, memberships and subscriptions 72 - 72 - 72 Public awareness and promotion 124 - 124 - 124 Other 1,506 25 1,531 - 1,531 Total administration expenses 58,716 819 59,535 - 59,535
Meetings and registrations 30 - 30 - 30 Information technology 1,195 - 1,195 1,195 Accounting 1,623 - 1,623 - 1,623 Depreciation 1,406 - 1,406 - 1,406 Insurance 1,533 794 2,327 - 2,327 Dues, memberships and subscriptions 72 - 72 - 72 Public awareness and promotion 124 - 124 - 124 Other 1,506 25 1,531 - 1,531 Total administration expenses 58,716 819 59,535 - 59,535
Accounting 1,623 - 1,623 - 1,623 Depreciation 1,406 - 1,406 - 1,406 Insurance 1,533 794 2,327 - 2,327 Dues, memberships and subscriptions 72 - 72 - 72 Public awareness and promotion 124 - 124 - 124 Other 1,506 25 1,531 - 1,531 Total administration expenses 58,716 819 59,535 - 59,535 Fundraising:
Depreciation 1,406 - 1,406 - 1,406 Insurance 1,533 794 2,327 - 2,327 Dues, memberships and subscriptions 72 - 72 - 72 Public awareness and promotion 124 - 124 - 124 Other 1,506 25 1,531 - 1,531 Total administration expenses 58,716 819 59,535 - 59,535 Fundraising:
Depreciation 1,406 - 1,406 - 1,406 Insurance 1,533 794 2,327 - 2,327 Dues, memberships and subscriptions 72 - 72 - 72 Public awareness and promotion 124 - 124 - 124 Other 1,506 25 1,531 - 1,531 Total administration expenses 58,716 819 59,535 - 59,535 Fundraising:
Dues, memberships and subscriptions 72 - 72 - 72 Public awareness and promotion 124 - 124 - 124 Other 1,506 25 1,531 - 1,531 Total administration expenses 58,716 819 59,535 - 59,535 Fundraising:
Public awareness and promotion 124 - 124 - 124 Other 1,506 25 1,531 - 1,531 Total administration expenses 58,716 819 59,535 - 59,535 Fundraising:
Other 1,506 25 1,531 - 1,531 Total administration expenses 58,716 819 59,535 - 59,535 Fundraising: - - - - - 59,535
Total administration expenses 58,716 819 59,535 - 59,535 Fundraising:
Fundraising:
Consultants 46 - 46 - 46
Printing and postage 4,870 - 4,870 - 4,870
Occupancy 1,986 - 1,986 - 1,986
Travel, mileage and lodging 259 - 259 - 259
Meetings and registrations 47 - 47 - 47
Education and promotion projects 7,511 - 7,511 - 7,511
Information technology 285 - 285 285
Accounting 388 - 388 - 388
Depreciation 336 - 336 - 336
Insurance 365 - 365 - 365
Dues, memberships and subscriptions 17 - 17 - 17
Public awareness and promotion 30 - 30 - 30
Other 600 - 600 - 600
Total fundraising expenses 57,205 - 57,205 - 57,205
Total expenses 858,974 819 859,793 - 859,793
Operating loss (8,603) (819) (9,422) - (9,422)
Non-operating revenue:
Interest income 54 - 54 - 54
Change in net assets (8,549) (819) (9,368) - (9,368)
Net assets beginning of year 419,988 (76,856) 343,132 - 343,132
Net assets end of year \$ 411,439 (77,675) 333,764 - 333,764

See accompanying independent auditor's report.

Schedule of Expenditures of Federal Awards

Year ended December 31, 2016

		Agency or		
	CFDA	Pass-through	I	Program
Grantor/Program	Number	Number	Exp	enditures
Direct:				
U.S. Department of the Interior:				
National Park Service:				
National Heritage Area Preservation and				
Conservation Assistance	15.939	P15AC00781	\$	808,050

Basis of Presentation – The accompanying Schedule of Expenditures of Federal Awards includes the federal grant activity of Silos and Smokestacks National Heritage Area under the program for the year ended December 31, 2016. The information in this schedule is presented in accordance with the requirements of Title 2, U.S. <u>Code of Federal Regulations</u>, Part 200, <u>Uniform Administrative Requirements, Cost Principles and Audit Requirements for Federal Awards</u> (Uniform Guidance). Therefore, some amounts presented in this schedule may differ from amounts presented in, or used in the preparation of, the consolidated financial statements.

<u>Summary of Significant Accounting Policies</u> – Expenditures reported in the Schedule are reported on the accrual basis of accounting. Such expenditures are recognized following, as applicable, either the cost principles in OMB Circular A-87, <u>Cost Principles for State, Local and Indian Tribal Governments</u>, or the cost principles contained in the Uniform Guidance, wherein certain types of expenditures are not allowable or are limited as to reimbursement. Silos and Smokestacks has elected not to use the 10% de minimis indirect cost rate as allowed under the Uniform Guidance.

See accompanying independent auditor's report.

OFFICE OF AUDITOR OF STATE

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STATE OF IOWA

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Independent Auditor's Report on Internal Control
over Financial Reporting and on Compliance and Other Matters
Based on an Audit of Financial Statements Performed in Accordance with
Government Auditing Standards

To the Board of Trustees of Silos and Smokestacks National Heritage Area:

We have audited in accordance with U.S. generally accepted auditing standards and the standards applicable to financial audits contained in <u>Government Auditing Standards</u>, issued by the Comptroller General of the United States, the consolidated financial statements of America's Agricultural Industrial Heritage Landscape, Inc., d/b/a Silos and Smokestacks National Heritage Area (Silos and Smokestacks), as of and for the year ended December 31, 2016, and the related Notes to Consolidated Financial Statements, and have issued our report thereon dated April 26, 2017.

Internal Control Over Financial Reporting

In planning and performing our audit of the consolidated financial statements, we considered Silos and Smokestacks' internal control over financial reporting to determine the audit procedures appropriate in the circumstances for the purpose of expressing our opinion on the consolidated financial statements, but not for the purpose of expressing an opinion on the effectiveness of Silos and Smokestacks' internal control. Accordingly, we do not express an opinion on the effectiveness of Silos and Smokestacks' internal control.

A deficiency in internal control exists when the design or operation of the control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect and correct misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control such that there is a reasonable possibility a material misstatement of Silos and Smokestacks' consolidated financial statements will not be prevented or detected and corrected on a timely basis.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether Silos and Smokestacks' consolidated financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, non-compliance with which could have a direct and material effect on the determination of consolidated financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit and, accordingly, we do not express such an opinion. The results of our tests disclosed no instances of non-compliance or other matters required to be reported under Government Auditing Standards.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing and not to provide an opinion on the effectiveness of Silos and Smokestacks' internal control or on compliance. This report is an integral part of an audit performed in accordance with <u>Government Auditing Standards</u> in considering Silos and Smokestacks' internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

We would like to acknowledge the many courtesies and assistance extended to us by personnel of Silos and Smokestacks during the course of our audit. Should you have any questions concerning any of the above matters, we shall be pleased to discuss them with you at your convenience.

Mary Mosiman MARY MOSIMAN, CPA Auditor of State

April 26, 2017

OF OF STATE OF TO

OFFICE OF AUDITOR OF STATE

STATE OF IOWA

Mary Mosiman, CPA Auditor of State

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Independent Auditor's Report on Compliance for Each Major Program and on Internal Control over Compliance Required by the Uniform Guidance

To the Board of Trustees of Silos and Smokestacks National Heritage Area:

Report on Compliance for Each Major Federal Program

We have audited America's Agricultural Industrial Heritage Landscape, Inc., d/b/a, Silos and Smokestacks National Heritage Areas (Silos and Smokestacks), compliance with the types of compliance requirements described in U.S. Office of Management and Budget (OMB) <u>Compliance Supplement</u> that could have a direct and material effect on its major federal program for the year ended December 31, 2016. Silos and Smokestacks' major federal program is identified in Part I of the accompanying Schedule of Findings and Questioned Costs.

Management's Responsibility

Management is responsible for compliance with the requirements of laws, regulations, contracts and grant agreements applicable to its federal program.

Auditor's Responsibility

Our responsibility is to express an opinion on compliance for Silos and Smokestacks' major federal program based on our audit of the types of compliance requirements referred to above. We conducted our audit of compliance in accordance with U.S. generally accepted auditing standards, the standards applicable to financial audits contained in <u>Government Auditing Standards</u>, issued by the Comptroller General of the United States, and Title 2, U.S. <u>Code of Federal Regulations</u>, Part 200, <u>Uniform Administrative Requirements</u>, <u>Cost Principles and Audit Requirements for Federal Awards</u> (Uniform Guidance). Those standards and the Uniform Guidance require that we plan and perform the audit to obtain reasonable assurance about whether non-compliance with the types of compliance requirements referred to above that could have a direct and material effect on a major federal program occurred. An audit includes examining, on a test basis, evidence about Silos and Smokestacks' compliance with those requirements and performing such other procedures as we considered necessary in the circumstances.

We believe our audit provides a reasonable basis for our opinion on compliance for the major federal program. However, our audit does not provide a legal determination of Silos and Smokestacks' compliance.

Opinion on the Major Federal Program

In our opinion, Silos and Smokestacks complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on its major federal program for the year ended December 31, 2016.

Report on Internal Control Over Compliance

The management of Silos and Smokestacks is responsible for establishing and maintaining effective internal control over compliance with the types of compliance requirements referred to above. In planning and performing our audit of compliance, we considered Silos and Smokestacks' internal control over compliance with the types of requirements that could have a direct and material effect on the major federal program to determine the auditing procedures appropriate in the circumstances for the purpose of expressing an opinion on compliance for the major federal program and to test and report on internal control over compliance in accordance with the Uniform Guidance, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of Silos and Smokestacks' internal control over compliance.

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect and correct noncompliance with a type of compliance requirement of a federal program on a timely basis. A material weakness in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance such that there is a reasonable possibility material noncompliance with a type of compliance requirement of a federal program will not be prevented or detected and corrected on a timely basis. A significant deficiency in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program which is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies. We did not identify any deficiencies in internal control over compliance we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements the Uniform Guidance. Accordingly, this report is not suitable for any other purpose.

Mary Mosiman, CPA

April 26, 2017

Schedule of Findings and Questioned Costs

Year ended December 31, 2016

Part I: Summary of the Independent Auditor's Results:

- (a) An unmodified opinion was issued on the consolidated financial statements.
- (b) No material weaknesses in internal control over financial reporting were disclosed by the audit of the consolidated financial statements.
- (c) The audit did not disclose any non-compliance which is material to the consolidated financial statements.
- (d) No material weaknesses in internal control over the major program were noted.
- (e) An unmodified opinion was issued on compliance with requirements applicable to the major program.
- (f) The audit disclosed no audit findings which are required to be reported in accordance with the Uniform Guidance, Section 200.515.
- (g) The major program was CFDA #15.939 National Heritage Area Preservation and Conservation Assistance.
- (h) The dollar threshold used to distinguish between Type A and Type B programs was \$750,000.
- (i) Silos and Smokestacks qualified as a low-risk auditee.

Silos and Smokestacks National Heritage Area Schedule of Findings and Questioned Costs Year ended December 31, 2016

Part II: Findings Related to the Financial Statements:

INTERNAL CONTROL DEFICIENCIES:

No material weaknesses in internal control over financial reporting were noted.

INSTANCES OF NON-COMPLIANCE:

No matters were noted.

Silos and Smokestacks National Heritage Area Schedule of Findings and Questioned Costs Year ended December 31, 2016

Part III: Findings and Questioned Costs For Federal Awards:

INSTANCES OF NON-COMPLIANCE:

No matters were noted

INTERNAL CONTROL DEFICIENCIES:

No material weaknesses in internal control over the major program were noted.

Staff

This audit was performed by:

Deborah J. Moser, CPA, Manager Sarah J. Swisher, Staff Auditor Alex D. Dau, Assistant Auditor

> Andrew E. Nielsen, CPA Deputy Auditor of State