

# IOWA SALES TAX EXEMPTION CERTIFICATES

*An Iowa Sales Tax Exemption Certificate is required when normally taxable items or services are sold tax free. Usually, these are items for resale or for use in processing, but there are also other reasons for exemption. It is important that the seller knows when to accept an exemption certificate. If audited, the seller will use exemption certificates to support tax exempt sales. A valid certificate taken without fraudulent intent will pass the tax burden for unreported sales tax from the seller directly to the purchaser.*

## **Sales tax ‘exemption numbers’ are not issued in Iowa**

The Iowa Department of Revenue does *not* issue sales tax “exemption numbers” which make purchases by individuals or organizations exempt from sales tax. The purchaser’s sales tax permit number is *not* an “exemption number.”

## **The purchaser must complete a Sales Tax Exemption Certificate**

When normally taxable sales are made free of sales or use tax, the seller must require the purchaser to complete and sign a Sales Tax Exemption Certificate. This certificate is a proper record of the tax-exempt transaction and must be retained by the seller for at least three years. It identifies the purchaser, the purchaser’s business, the items being purchased and the reason for exemption. The purchaser must sign and date the certificate. The purchaser’s sales tax permit number must be recorded on the certificate if the purchaser is a retailer.

Keep all exemption certificates on file for a minimum of three years.

The Department will recognize substitute Sales Tax Exemption Certificate forms, provided they meet certain requirements. In order to be valid, a substitute form must include: the seller’s name, the purchaser’s name and address, the purchaser’s nature of business (wholesaler, retailer, manufacturer, lessor, other), reason for exemption (resale, processing, other), general description of the products purchased and the purchaser’s Iowa sales tax permit number (if the purchaser is a retailer). The purchaser must sign and date the certificate.

## **A ‘blanket’ exemption certificate is accepted in some cases**

If the purchaser repeatedly makes tax exempt purchases of similar items or services from the same seller, the seller may accept a blanket exemption certificate. The seller can keep this single certificate on file to cover repeat purchases. The seller must verify at least every three years that the information on the blanket exemption certificate is accurate and complete. Keep all blanket exemption certificates on file for a minimum of three years.

Iowa Sales Tax Exemption Certificates (78-637)

## **The exemption certificate must be complete**

An exemption certificate must be thoroughly completed by the purchaser to be regarded as valid. Examples of valid and invalid certificates are included at the end of this publication.

In an audit situation, the Department will not recognize an incomplete exemption certificate or a certificate taken with fraudulent intent. Fraudulent intent may be demonstrated by sellers who fraudulently fail to collect the tax or who solicit purchasers to participate in any unlawful claim of exemption. The seller may be held responsible for any sales tax due from such transactions.

The seller should question the purchaser’s claim of exemption when evidence or circumstances indicate that the items or services purchased will not be used in an exempt manner. If the seller remains unconvinced that the sale is exempt, then the sale should be taxed. *The seller is not required to make a tax-exempt sale.*

## **How to determine if a transaction is exempt**

**Construction contractors are not always exempt from paying tax**

*Contractor-retailers* who make purchases for resale may do so without paying tax. They must, of course, complete an exemption certificate.

*Contractors* who purchase building materials and supplies for construction projects must pay tax on their purchases, unless their contract is with a Designated Exempt Entity registered with the Department to issue special exemption certificates to contractors and subcontractors, allowing them to purchase, or withdraw from inventory, materials for the contract free from sales tax.

## **Most nonprofit organizations must pay sales and use taxes**

Nonprofit entities, churches, and religious organizations are not automatically exempt from paying state sales tax on taxable goods and services. This is true even if these entities are exempt from the payment of state and federal income taxes. State sales tax must be paid unless some other general sales tax exemption applies.

While these groups may hold Iowa sales tax permits for taxable sales, having a sales tax permit does not make them exempt from paying tax on purchases for their own use. Purchases made for resale are exempt from all sales tax. In other words, a nonprofit corporation, church, or other religious organization is treated the same as any other private citizen for sales and use tax purposes when purchasing goods and taxable services at retail.

### **A few nonprofit entities are exempt from paying sales tax**

The Iowa Code *does* exempt certain specific nonprofit entities from paying sales tax on purchases. The most common of these are government agencies and subdivisions, including public schools. (For a complete list of entities which are not required to pay Iowa sales tax, see our Iowa Tax Guide for Nonprofit Entities.) These exempt entities *must* pay for their purchases with a check or voucher drawn on the entity's account or with a credit card set up the same way.

Even when the purchaser is a government agency, school, or other exempt entity, the seller should require the purchaser to complete and sign a Sales Tax Exemption Certificate. If the purchaser repeatedly makes tax-exempt purchases of similar items, the seller may accept a blanket exemption certificate.

### **Most reasons for exemption are listed on the back of the exemption certificate**

Below are the exemption explanations found on the back of the exemption certificate.

**Resale:** Any person in the business of selling who is purchasing items to resell may claim this exemption. The purchaser can be acting as either a retailer or wholesaler and may not be required to have a sales tax permit. Retailers with a sales tax permit number must enter it in the space provided.

**Processing:** Exempt purchases for processing include tangible personal property which by means of fabrication, compounding, manufacturing, or germination becomes an integral part of other tangible personal property ultimately sold at retail; chemicals, solvents, sorbents, or reagents used, consumed, dissipated, or depleted in processing personal property intended to be sold ultimately at retail, and chemicals used in the production of free newspapers and shoppers guides. NOTE: To claim an exemption for fuel used to create heat, power, or steam for processing or for fuel used to generate electric current, use Iowa Sales Tax Exemption Certificate, Energy used in Processing or Agriculture.

**Qualifying Farm Machinery/Equipment:** The item must be one of the following:

1. A self-propelled implement directly and primarily used in agricultural production, such as a tractor.
2. An implement directly and primarily used in agricultural production that is customarily drawn or attached to a self-propelled implement in the performance of its function, such as a plow.

3. A grain dryer (heater and blower only) directly and primarily used in agricultural production.
4. A snow blower, rear-mounted or front-mounted blade, or rotary cutter used in agricultural production, if attached to or towed by a self-propelled implement.
5. A diesel fuel trailer, seed tender, all-terrain vehicle, or off-road utility vehicle primarily used in agricultural production.
6. Tangible personal property that does not become a part of real property and is directly and primarily used in livestock or dairy production, aquaculture production, or the production of flowering, ornamental, or vegetable plants.
7. Auger systems, curtains, curtain systems, drip systems, fans, and fan systems, shutters, inlets, shutter or inlet systems, and refrigerators used in livestock or dairy production, aquaculture production, or the production of flowering, ornamental, or vegetable plants.
8. An auxiliary attachment improving safety, performance, operation, or efficiency of items 1 through 7.
9. A replacement part for items 1 through 8.
10. A container, label, carton, pallet, packing case, wrapping, baling wire, twine, bag, bottle, shipping case, or other similar item used in agricultural, livestock, or dairy production.

**Qualifying Manufacturing Machinery/Equipment:** The item must be computers, machinery, equipment, replacement parts, supplies, or material used to construct or self-construct computers, machinery, equipment, replacement parts, or supplies used for one of the following purposes:

1. Directly and primarily used in processing by a manufacturer.
2. Directly and primarily used to maintain integrity or unique environmental conditions for the product.
3. Directly and primarily used in research and development of new products or processes.
4. Directly and primarily used in recycling or reprocessing of waste products.

**Pollution Control Equipment:** The equipment must be used by a manufacturer primarily to reduce, control, or eliminate air or water pollution.

**Qualifying Computers:** The computers must be used in processing or storage of data or information by an insurance company, financial institution, or commercial enterprise.

**Direct Pay:** Businesses and individuals who pay their taxes directly to the Department rather than to the seller must enter their Direct Pay permit number in the space provided.

**Private Nonprofit Educational Institutions:** Purchases made by Iowa private nonprofit educational institutions used for educational purposes are exempt.

The exemption certificate below is incomplete; therefore, it is not valid and should not be accepted by the seller.



Iowa Department of Revenue

www.state.ia.us/tax/

Iowa Sales Tax Exemption Certificate

This document is to be completed by a purchaser whenever claiming exemption from sales/use tax. Certificates are valid for up to three years. Seller: Keep this certificate in your files. Purchaser: Keep a copy of this certificate for your records. Do not send this to the Department of Revenue.

Purchaser Name XYZ Manufacturing
Address 890 Manufacturing Road
City Davenport State IA Zip Code 52804
General Nature of Business Ag products manufacturing
Telephone Number 555-555-5555

Seller Name Manufacturing Supply
Address 123 Farmers Lane
City Clinton State IA Zip Code 52732

Purchaser is doing business as a:

- Retailer
Wholesaler
Manufacturer (checked)
Farmer
Lessor
Nonprofit Hospital
Private Nonprofit Educational Institution
Governmental Agency including public schools
Qualifying Residential Care Facility
Non-Profit Museum
Other:

Purchaser is claiming exemption for the following reason:

- Resale (checked)
Leasing
Processing
Qualifying Farm Machinery/Equipment
Qualifying Industrial Machinery/Equipment
Qualifying Replacement Parts
Qualifying Computer
Pollution Control Equipment
Recycling Equipment
Research and Development Equipment
Direct Pay (permit no. required):
Other:

Description of Purchase: Attach additional information if necessary. Under penalty of perjury, I swear or affirm that the information on this form is true and correct.

Signature of Purchaser: Ann Smith Title: VP - purchasing Date: 7-1-09

31-014a (06/04/09)

This section must be completed to be valid.

**The exemption certificate below is incomplete;  
therefore, it is not valid and should not be accepted by the seller.**



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*Purchaser:* Keep a copy of this certificate for your records. Do not send this to the Department of Revenue.

|                                     |       |          |
|-------------------------------------|-------|----------|
| Purchaser Name<br><b>Joe Farmer</b> |       |          |
| Address                             |       |          |
| City                                | State | Zip Code |
| General Nature of Business          |       |          |
| Telephone Number                    |       |          |

|   |                    |                          |
|---|--------------------|--------------------------|
| Seller Name<br><b>Ag Supply Service</b> |                    |                          |
| Address<br><b>567 Angus Avenue</b>      |                    |                          |
| City<br><b>Cedar Rapids</b>             | State<br><b>IA</b> | Zip Code<br><b>20202</b> |

Purchaser is doing business as a:

- Retailer  
Sales tax permit no. : \_\_\_\_\_
- Wholesaler     Farmer     Lessor
- Manufacturer     Nonprofit Hospital
- Private Nonprofit Educational Institution
- Governmental Agency including public schools
- Qualifying Residential Care Facility
- Non-Profit Museum     Other: \_\_\_\_\_

Purchaser is claiming exemption for the following reason:

- Resale     Leasing     Processing
- Qualifying Farm Machinery/Equipment
- Qualifying Industrial Machinery/Equipment
- Qualifying Replacement Parts     Qualifying Computer
- Pollution Control Equipment     Recycling Equipment
- Research and Development Equipment
- Direct Pay (permit no. required): \_\_\_\_\_
- Other: \_\_\_\_\_

Description of Purchase: Attach additional information if necessary. \_\_\_\_\_  
Under penalty of perjury, I swear or affirm that the information on this form is true and correct.

Signature of Purchaser: Joe Farmer Title: \_\_\_\_\_ Date: \_\_\_\_\_

31-014a (06/04/09)

**A signature and reason are not sufficient for a  
valid exemption certificate.**

**The exemption certificate below is incomplete;  
therefore, it is not valid and should not be accepted by the seller.**



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***Iowa Sales Tax Exemption Certificate***

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|   |                    |                          |
|---|--------------------|--------------------------|
| Purchaser Name<br><b>Steve's Construction</b> |                    |                          |
| Address<br><b>3456 Contracting Street</b>     |                    |                          |
| City<br><b>Dubuque</b>                        | State<br><b>IA</b> | Zip Code<br><b>30303</b> |
| General Nature of Business                    |                    |                          |
| Telephone Number                              |                    |                          |

|                                      |                    |                          |
|--------------------------------------|--------------------|--------------------------|
| Seller Name<br><b>Ark Inc.</b>       |                    |                          |
| Address<br><b>34875 118th Street</b> |                    |                          |
| City<br><b>Des Moines</b>            | State<br><b>IA</b> | Zip Code<br><b>50319</b> |

Purchaser is claiming exemption for the following reason:

- Resale       Leasing       Processing
- Qualifying Farm Machinery/Equipment
- Qualifying Industrial Machinery/Equipment
- Qualifying Replacement Parts       Qualifying Computer
- Pollution Control Equipment       Recycling Equipment
- Research and Development Equipment
- Direct Pay (permit no. required): \_\_\_\_\_
- Other: \_\_\_\_\_

Purchaser is doing business as a:

- Retailer  
Sales tax permit no. : \_\_\_\_\_
- Wholesaler       Farmer       Lessor
- Manufacturer       Nonprofit Hospital
- Private Nonprofit Educational Institution
- Governmental Agency including public schools
- Qualifying Residential Care Facility
- Non-Profit Museum       Other: \_\_\_\_\_

Description of Purchase: Attach additional information if necessary. \_\_\_\_\_  
Under penalty of perjury, I swear or affirm that the information on this form is true and correct.

Signature of Purchaser: *Steve Jones* Title: **President** Date: **7-1-09**

31-014a (06/04/09)

**The exemption certificate below is complete;  
therefore, it is valid and may be accepted by the seller.**



Iowa Department of Revenue

www.state.ia.us/tax/

***Iowa Sales Tax Exemption Certificate***

This document is to be completed by a purchaser whenever claiming exemption from sales/use tax. Certificates are valid for up to three years. *Seller:* Keep this certificate in your files.  
*Purchaser:* Keep a copy of this certificate for your records. Do not send this to the Department of Revenue.

|  |                    |                          |
|--|--------------------|--------------------------|
| Purchaser Name<br><b>Iowa Company</b>                |                    |                          |
| Address<br><b>#1 Hawkeye Street</b>                  |                    |                          |
| City<br><b>Iowa City</b>                             | State<br><b>IA</b> | Zip Code<br><b>10101</b> |
| General Nature of Business<br><b>retail clothing</b> |                    |                          |
| Telephone Number<br><b>555-555-5555</b>              |                    |                          |

|   |                    |                          |
|---|--------------------|--------------------------|
| Seller Name<br><b>Clothing Supply Co.</b> |                    |                          |
| Address<br><b>#1 Kinnick Blvd.</b>        |                    |                          |
| City<br><b>Iowa City</b>                  | State<br><b>IA</b> | Zip Code<br><b>10101</b> |

Purchaser is doing business as a:

- Retailer  
Sales tax permit no. : **1-52-000000**
- Wholesaler       Farmer       Lessor
- Manufacturer       Nonprofit Hospital
- Private Nonprofit Educational Institution
- Governmental Agency including public schools
- Qualifying Residential Care Facility
- Non-Profit Museum       Other: \_\_\_\_\_

Purchaser is claiming exemption for the following reason:

- Resale       Leasing       Processing
- Qualifying Farm Machinery/Equipment
- Qualifying Industrial Machinery/Equipment
- Qualifying Replacement Parts       Qualifying Computer
- Pollution Control Equipment       Recycling Equipment
- Research and Development Equipment
- Direct Pay (permit no. required): \_\_\_\_\_
- Other: \_\_\_\_\_

Description of Purchase: Attach additional information if necessary. **sweatshirts, hats, T-shirts. (p.o.#37583)**  
Under penalty of perjury, I swear or affirm that the information on this form is true and correct.

Signature of Purchaser: **Tom Smith** Title: **owner** Date: **7-1-09**

31-014a (06/04/09)