III IPI Newsletter

A Quarterly Newsletter

July 2006

IPI Employees Honored At DOC Award Ceremony

On May 24, 2006, four Iowa Prison Industries' employees were recognized at the second annual Department of Corrections Employee Recognition Ceremony in Des Moines.

Don Chapman, IPI Anamosa Transport Driver, was honored with a Special Recognition Award. Don was diagnosed with stomach cancer on March 30, 2005, and then underwent numerous surgeries and treatment procedures. Facing a life threatening illness, Don's personal courage and positive attitude were inspirational to his family, friends and coworkers. Every visit with Don during this time always focused on Don's concern for his coworkers who were covering his work duties during his absence. Don was always positive about his illness and was constantly attempting to assure his coworkers that he was going to beat the illness. Don, in his willingness to help and offer encouragement to other cancer victims, participated in a video by the hospital's cancer unit to encourage and instill hope to other victims. Don's cancer is in remission and he is undergoing a new treatment to keep a reoccurrence from happening. Don has submitted several articles for the newsletters with positive personal insights about coworkers, employers, insurance and great health care available.

Don's attitude and motivation has been inspirational to all that he comes in contact with.

Team Excellence Awards were presented to the following IPI staff:

- Darcy Austin, IPI Anamosa, Emergency Staff Services



DOC Award Recipients Jane Ross, Don Chapman and Darcy Austin.
Not shown: Chad Squires.

- Jane Ross, Des Moines Office, DOC Policy Assistants
- Chad Squires, IPI Newton, Transformation Procurement Project

Thank you all for your positive attitudes and dedication to Iowa Prison Industries and the DOC.

BY ROGER L. BAYSDEN

IPI DIRECTOR



Baysden's Corner

best sales year in our history! IPI had sales of over \$19,000,000! Just \$400,000 short of last year!

previous years we We are truly fortunate to have a have achieved the unexwonderful group of staff who underpected! Another Great Year for us to stand the importance of teamwork and celebrate. I do not have profit figures being accountable for our destiny. Our yet, and while I expect them to be low, strength is our personal commitment we as a team have proven that we can to ourselves and to the team's success. face adversity and still come out on It is said that the measure of a comtop. In November, we were on track to pany is reflected in the attitudes of its have one of the best years in our hisstaff. I believe this and you have proven tory and then the escape occurred at IPI is a model company in state gov-Fort Madison. Fort Madison was ernment; thanks to you we are on the locked down for ten weeks and it cutting edge of change. looked as if we were doomed. Thanks

Here we are,

another year has

to each of you, IPI turned in the 2nd

passed and just like

Ten years ago we set out to establish ourselves as a customer responsive

company. Our customers have recognized this and rewarded us with increased business and new ventures such as church pews and other unique offerings. Now our challenge is to grow our business, increase our inmate work hours and help those whom we have been charged with, teaching them skills that may be applied for a useful purpose upon release. There is nothing that we can't achieve as a team!

I thank you for your dedication and personal commitment to success and urge you to set your sights a little higher than last year. I am so very proud of each of you and honored to work with you.

Sales & Marketing

University of Iowa Residence Dept. Expedites Deliveries

The University of Iowa Department of Residence recently unloaded three trucks for Stanley and Daum Dormitories. The undertaking involved several IPI staff and a "herd" of U of I staff resulting in a very efficient and timesaving delivery. They unloaded three trucks and had all the merchandise in the buildings in about an hour; normally we plan around two hours per truck for a delivery of this size.

This show of efficiency and skill is a testament to the dedication of the University of Iowa staff, and we at IPI would not only like to thank them for their support of our programs but also give them a "tip of the hat" for a job well done. The university's coordination and time management allows IPI to become



University of Iowa and Iowa Prison Industries staff.

more efficient and to deliver more products to more customers. THANKS FOR THE HELP. We cannot say enough what a pleasure it is to work with the University of Iowa and what an impact they have made on inmate work for the DOC. Without customers like Greg Dirks, John Josten and their staff, IPI's programs would not be where they are today. If you see Herky the Hawk, give him a "high five" from the staff at IPI.

Sales Team Retreat Plus More...

The Sales & Marketing Team met for some quality time after work on June 15th at the home of Bob & Deb Fairfax. We enjoyed dinner, introduced the team to Ladder Golf in the backyard and shared time and stories (you know salespeople can elaborate on anything) during the relaxing evening. The Team also surprised soon-to-be-mother Ann Baughman with an early baby shower gift basket from her coworkers (or as they call themselves, Aunts & Uncles).

The evening finished with a Night Golf Tournament at a local golf course. It was very fun watching the ball blink in the dark, and with they way we hit the ball, it was a blessing the ball blinked until we could find it...in the rough, the water, the woods, the trees, etc. The winning team of Ann Baughman, Anne Freiburg (Dennis' girlfriend) and Bob Fairfax had to show the team of the four sales reps who were the King/Queens of night golf. Maybe next year salesmen... better start practicing now.

It was a fun outing and the Sales & Marketing Team enjoyed time away from work and will use the energy and comradeship to get ready for another year of beating the bushes for more sales opportunities for IPI.



From left to right: Michael O'Brien, Bob Fairfax, Anne Freiburg, Dennis Barry, Ann Baughman, Kevin Peterson & Scott Klinefelter. Not pictured: Laurie Reynolds.

Sales Report Card

Sales Change From FY 05 to FY 06 (FY End: July 1, 2005 through June 30, 2006)								
100%							201%	
50%								
0%	5%		1%					20/
-50%		-5%			-18%	-13%		-2%
				-43%				
-100%	stom Vood	kpg/ ndry	letal Furn	Ft Mad Furn	Textiles	Panels/ Seating	lastics	IPI
AL .	0	73				5 Par		0/

Also showing increases are License Plates, Signs, Graphic Arts and Braille at Anamosa, Printing, State & Federal Surplus and CD-Rom at Mitchellville and Canteen at Newton.

4th Quarter New Customer / New Project Orders

(FOI a COMPLETE HSL COMA	ct the Des Monies t	iiiice)
Customer	Products	Sales
Davenport CSD	Cafeteria	\$66,536
SAE Fraternity, Ames	Dorm Furn	\$61,067
St. Mary's Cath Ch, Storm Lake	Pew Refinishing .	\$41,645
Marshalltown CSD		
Gilbert CSD	New Building	\$28,236
Okoboji Elementary		
Dubuque CSD	New School Lib	\$23,728
Stout Library, Dubuque	Circulation Desks	\$20,610
Cedar Falls CSD		
Community & Family Serv		

4th Quarter New Customer Sales By Sales Rep

Dennis Barry \$85,360 Scott Klinefelter \$95,748 Michael O'Brien \$299,367 Kevin Peterson \$62,000

YTD Customer Satisfaction Card Results

(FY End: July 1, 2005 through June 30, 2006)

	Excellent	Good	Below Average
Sales Representative Knowledge	85.3%	14.4%	0.2%
Timeliness of Delivery	73.5%	23.5%	3.0%
Delivery Service	81.3%	17.9%	0.8%
Quality of Goods	83.0%	16.0%	1.0%
Value for Money	81.4%	18.2%	0.4%
Question/Problems Handled Promptly	83.1%	16.0%	0.9%
Average	81.1%	17.8%	1.1%
•	Yes	No	Maybe
Would you recommend us to others?	98.1%	0.4%	1.4%

Upcoming Trade Shows

Aug 9 – School Administrators of Iowa, Des Moines

Sep 18 – Iowa Sheriff's & Deputies' Association, Des Moines

Oct 2 – National Association of Educational Buyers, Omaha

Oct 11-12 – Iowa Library Association, Council Bluffs

Top 25 Customers FY2006: July 1, 2005 – June 30, 2006

1.	DOT Des Moines Vehicle Reg \$1,072,990	14. Iowa Workforce Dev \$194,074
2.	University of Iowa (Contract) 534,289	15. Iowa State University (Non-Contract) 187,570
3.	Des Moines Ind Cmmty School 492,359	16. Iowa Veterans Home 179,388
4.	Iowa City Cmmty School 354,765	17. Minncor Industries 176,356
5.	DOT Ames	18. St. John's Catholic Church (Norwalk) 170,726
6.	Mt Pleasant Corr Facility 345,345	19. DHS Fiscal Mgmt 169,890
7.	Economic Development Dept of 343,466	20. Newton Corr Facility 169,265
8.	Glenwood Resource Ctr #91 338,181	21. Clarinda Corr Facility
9.	University of Iowa (Non-Contract) 305,056	22. Iowa Western Cmmty College 159,338
10.	Iowa State University (Contract) 302,365	23. Corrections Dept of 158,191
11.	Iowa State Penitentiary 236,355	24. Various Surplus Customers 149,813
12.	Natural Resource Des Moines 210,047	25. Waterloo Cmmty School 144,127
13.	Fort Dodge Corr Facility 204,033	*Excludes Canteen Sales and IPI Interdepartmental Sales

IPI would like to send a special thank you to all our customers for your support over the past twelve months.

Canteen Sales Continue to Grow

Sales for fiscal year 2006 increased 5.7% over last year, a very respectable figure considering the relatively fixed number of offenders that can purchase products. Items sold increased .93%. The overall volume of orders increased 1.7%.

Canteen Introduces Special Purchase Programs

Our commitment to satisfying customer needs was the driving force in creating a new program to offer a wider range of products to Iowa's offenders. This special purchase program overcomes the limitations of space requirements to maintain large inventories.

In May 2006, we launched the first of a series of semiannual offerings. Although we already carry a limited range of tennis shoes, we determined that presenting another option would benefit our consumers. For a limited time of approximately 60 days, a woman's Nike Shake It II was released for purchase. Beginning in the month of July, a men's Nike T-Lite III was introduced. A wide range of sizes was available to allow everyone to participate. Both shoes meet our high standards of providing quality products at reasonable prices. The program has been well received so far.

Newton

Plastics Division Has Exploded!

Please, there is no need to be concerned. The Plastics Division has experienced a continued "explosive" growth in sales. Sales for fiscal year 2006 are up an astonishing 201% over last year. The "primer" is our diverse line of products and exceptional service. Our state received 29,317 cases of plastic bags. That figure equates to 7,687,750 bags. Based on the 2000 census, that

quantity could have supplied every resident in the state with two bags each and have over 1,800,000 bags remaining as "extras". The bags could easily contain over 194,000,000 gallons of water. If the bags were laid end to end, you could travel 4,438 miles before reaching the end. How much do you think it would cost to travel that distance with gas prices at nearly \$3.00 per gallon?

Newton Welcomes New Employee

We are proud to announce that Matt Butler joined our staff on June 30th. Matt comes to us with a wealth of experience. He began his career with the Department of Corrections right here at Newton back in May of 1997. His nine years of service are already proving to be a great asset. Matt's easy transition speaks "volumes" of his character.

Matt maintains an active schedule after he leaves each day. Volunteer work includes assisting as a youth soccer coach, softball coach and soccer board member. Matt is an active participant in the union. He represents members as their negotiator, steward, and is also the state's district vice-president! Incredibly,

time is even delegated to completing a bachelor's degree in Business Administration. Matt's hobbies include golf, fishing and hunting; finding time for recreation is another matter.



Matt Butler, Industries Technician

Matt is looking forward to the new challenges and experiences he will gain here. There is no doubt that Matt's contribution to Iowa Prison Industries will benefit both our operations and the people we serve.

Success isn't permanent, and failure isn't fatal. -- Mike Ditka

Mitchellville

Imaging Growth Continues

Under the leadership of Scott Darr, the Imaging Shop has been steadily updating its technology to keep up with customer needs. This has contributed to the division's sales having boomed this past fiscal year (up 57% from FY2005). We are now up and running with our data server, allowing us to transfer information directly to specific customers. This also lets us get immediate feedback on customer satisfaction. Our department is now also able to provide our customers with projects on DVD.

Our dedicated staff continues to provide quality services to our customers which result in repeat business due to satisfied customers along with the ever increasing demands for imaging services by new customers. Bringing in new customers is also a top priority; we do this through agency referrals as well as through trade shows, customer referrals and state contracts for specific jobs.

April's newsletter mentioned the expectation of IPI being awarded the bid to provide data entry services to all state agencies; at that time we were doing so on a limited basis. We are happy to announce that IPI has met that goal, thanks to the hard work and dedication of our entire staff.

As monthly sales continue to climb we are continually evaluating strategies to meet or exceed our customers' expectations and we look forward to the challenges this fiscal year will bring.

IPI-MV currently has an opening for a Reproduction Equipment Operator 2. Contact Shawn Preston at shawn.preston@iowa.gov for information.

New Vehicles At Federal Surplus

Federal Surplus is working hard to acquire federal property to make available to its limited customer base. We sold our first vehicle to the prison in

Fort Dodge, a 1987 Chevy Blazer that they will use as a perimeter vehicle. We also recently acquired a 2002 Ford Taurus and a 2004 Chevy Venture that we will sell in July. We have in our current inventory several other vehicles and will continue to search for other vehicles and equipment that our customers are asking for.



Panels & Seating Sets New Record

The Panels & Seating Division at Mitchellville is doing exceptionally well this year even though we ended FY2006 down in sales. We are proud to announce that we have set a new record for ourselves...we received, built and shipped \$500,000 worth of product orders within a 60-day period! Now that's what you call teamwork!

Also, you can check out our work at the new Department of Corrections location in Des Moines. We reupholstered and re-fabricated the entire DOC Central Office location. The order consisted of over 100 chairs in a multitude of different fabrics. It took a lot of coordination to complete this project and a big "Thank You" goes out to all IPI staff and inmates that were involved.

Panels & Seating also welcomed Mike Spooner to the team in May 2006. An Iowa native, Mike is married with two daughters, who are both in college. His background includes



Mike Spooner, Industries Technician

manufacturing, the optical industry and retail management. Mike is a retired member of the Iowa Army National Guard and joined the DOC as a Correctional Officer at ICIW in 2000. In their free time, Mike and his wife enjoy family, working around their home and walking their two dogs.

State Surplus Reaches Out To New Customers

State Surplus is attracting new customers each day. Our new location at 2323 Dean Avenue has added to the newer traffic of customers that come in each day to see what new items that we have available. Even though State and Federal Surplus were shut down from June through November of 2005 while they were searching for a new home and moving into their new location, State Surplus sales through June 2006 were up \$78,233 from last fiscal year. Most of this has been to a newer customer base;

we are not seeing the same "regular customers" as we had in the past.

At the end of June, State Surplus started to sell items on eBay. We feel that eBay will offer another avenue to sell Surplus items and attract a different kind of shopper. It will also allow us to keep current on our pricing of the items we sell off the shelves at the Dean Avenue location.

In June, Surplus hired a transport driver to make the surplus runs and to help in keeping the store organized and appealing. Mark
Vetter is that new IPI
employee. Mark
came from Pen Industries in Indiana
where he served in a
similar capacity.
Mark, his wife and
two children moved



Mark Vetter, Surplus Transport Driver

back to Iowa to be closer to their families. Mark worked for Pen Industries for over 10 years and brings an outstanding customer service attitude.

Moving & Install Keeps Busy Summer Schedule

At our training conference, a large project with Iowa State University that involved knocking down loft beds for the summer was briefly discussed. It was quite the task, but Bob Mesecher, Sean Culbertson and the crew from Rockwell City demonstrated a can-do attitude and finished the first phase in record time. The test resumes at the end of July as the crews return to ISU and re-bunk the 2,200 bunks they de-lofted.

Sales Up 5% Over Last Year

The Anamosa plant sales ended the year 5% ahead of last year. We have also made significant improvements in sustainable income compared to last year; currently we are \$816,000 in the black. This is a credit to the work and attitude of many people working together. Good work everyone! Customer satisfaction cards also indicate that customers are overwhelmingly impressed with our products and services.

IPI Inmates & Staff Raise Money For March of Dimes

Recently several IPI shop inmates took time on their weekend to participate in a fund-raising effort for March of Dimes. On April 23, 2006, ASP held a 9-mile walk/run sponsored by the Jaycee organization. IPI Anamosa was proudly represented by 19 staff who pledged a total of \$125.00, 6 inmates who walked or ran the course and 6 inmate monitors who recorded the laps ensuring that honesty is the best policy. After the dust had settled on the prison's jogging path, one staff and 21 inmates had walked or ran a total of 858 laps. The first inmate to cross the finish line completed the 9mile trek with a time of 1:14:00 and the final inmate finished in 2:23:37. IPI is proud to have been part of the worthy endeavor and looks forward to participating in future Walkathons.

As always, Des Moines Public Schools are keeping the move crews busy removing school property from one school and relocating it to another school or into storage. This year they are working at thirteen different locations within the district and are currently keeping ahead of schedule.

<u>Anamosa</u>

Shop Spotlight: Warehouse

Summers are usually the time of the year when deliveries are the busiest and for the Anamosa Warehouse, this year is no different. Since we last spotlighted the warehouse in October of 2003, we have some new faces. Russ Behrends is the Storekeeper 2 and we have Mitch Meeks and Drew Fayram helping as Temporary Transport Drivers.

Last fiscal year the warehouse drivers racked up 210,000 miles to deliver approximately 11,000 orders. There are no set routes for deliveries and each day brings a new combination of orders and locations

that are organized for the most efficient delivery. We have also replaced several of the older trucks because they were past their useful life. The warehouse also



Ken Opatz



Russ Behrends



Don Chapman



Drew Fayram





Mike Kuper



Mitch Meeks



Gary Schilling



Wayne Schilling

manages the flow of materials from suppliers in and out of the institution and the processing of orders to get them ready for invoicing.

Housekeeping / Laundry Continues Program & Service

The Anamosa Housekeeping / Laundry division is happy to report that we will be able to continue our program with another supplier. US Chemical is going to supply our materials and also has service available to increase sales and product support.

For our customers the main difference in what we provide will be that trained IPI staff will perform the service and regular maintenance necessary. The goal will be that our customers see an improved service level and responsiveness to their needs.

Fort Madison

Furniture Begins Year Busy With Universities, Schools & Churches

While furniture sales were down last fiscal year, the shop currently has over \$1.3 million in open orders to deliver yet this summer and fall.

Universities and schools continue to represent Fort Madison's largest customers and we are working on orders for the following customers:

- Des Moines School District
- Fremont-Mills Schools
- Grinnell College
- Iowa State University
- Iowa Wesleyan College
- Morningside College

- Sigma Alpha Epsilon Fraternity/ISU
- University of Iowa
- Wartburg College

Churches represent a growing market for Fort Madison. After restoring wood furnishings for over 50 years, Iowa Prison Industries is proud to offer churches the opportunity to have their church pews and furnishings refinished at an affordable price. St. Mary's Catholic Church in Storm Lake has recently given us their order to refinish 50 pews for them and we plan on picking them up mid-July.

Patriotism Of IPI-FM Employee Featured In Local Paper

Fort Madison employee Bob Manka was recently featured in a local paper for his patriotism after the September 11, 2001, terrorist attacks on America. After the attacks, Vietnam War veteran Bob Manka felt he needed to do something. That "something" turned out to be the planting of an American flag smack-dab in the middle of a public field just beyond his backyard in Fort Madison. The field is owned by Fort Madison Community School District and is leased to a couple of local farmers who plant either

corn or soybeans on the land.

At first Bob told no one that he had placed the flag in the field, preferring to just overhear comments about the flag from locals. For over five years, the farmers have farmed the ground around it and no one has been "mad" or asked to have it taken down. While Bob has replaced the flag due to wear and tear over the years, the flag has never been taken down. Now, however, the entire city knows that Bob Manka is responsible for this show of patriotism.

Success is the ability to go from one failure to another with no loss of enthusiasm.

-- Sir Winston Churchill

Many of life's failures are people who did not realize how close they were to success when they gave up.

-- Thomas Edison

Fort Madison Suffers Sales Loss

FY 05/06 proved to be one of Fort Madison's most difficult fiscal years, ending the year with over a half a million dollar loss. Sales were down in **all divisions** (43% in furniture, 18% in textile, and 10% in tourism). Raw material costs were also up, which was a large contributing factor to that loss in addition to the three months of lockdown.

Textiles Shop Shifts Product Focus

The textile operation has downsized over the past several months but is currently gearing up to start producing flat stock (sheets, pillowcases, towels, washcloths and t-shirts) in mass quantities. With the changing needs of the institutions and state agencies, the traditional inmate clothing has changed to a more inexpensive clothing to meet the state's budget situation. Quality and service are very important, and Fort Madison will continue to grow and improve in those areas.

IPI Fort Madison Staff & Inmate Recognitions



Inmate Don Shea (center) receives a certificate for 5 years of service to IPI from Becky Munoz & Ray Reyes.



Industries Technician Craig Ahlen (left) receives a certificate for 20 years of service to the State of Iowa from Mike Nye.



Industries Technician Ray Miller (center) receives a certificate for 30 years of service to the State of Iowa from Roger Baysden & Becky Munoz.

The penitentiary recently recognized the following IPI-FM employees for not using any sick leave for personal illness in 2005: Ray Miller, Mike Nye and Ray Reyes.

FY 06 Overview & FY 07 Plans

Fiscal year 2006 was another busy and eventful year for the IPI Business Office. Besides the normal day-to-day duties, the Business Office completed many projects and tasks this year. The major project accomplished this past year was the conversion of all branches to work center costing and inventory accounting. A few of the many projects and tasks completed this year were:

- Changes in Accounts Payable and in Purchasing so that one person does all of a branch's payables or purchasing, which has resulted in increased efficiencies.
- Started scheduled visits of all Business Office staff to all locations once a year.
- Job shadowing of staff by Business Manager.
- Increased knowledge and usage of computerized manufacturing and accounting system for information needs and increased efficiency.
- Budgeting.
- Strategic long-term planning for the Business Office.

The next fiscal year looks to be another busy year as the Business Office has several projects planned for the next year. Some of these are:

- Continued increased usage of more aspects of Global manufacturing and accounting system.
- Further long-term planning.
- Continued work on improving Management reporting.
- Improvement of budgeting and forecasting.
- Employee training in-house and external.
- Development of more extensive backups for some positions.
- Update and revision of computer security policy and checks.
- Network upgrades.

A strong positive mental attitude will create more miracles that any wonder drug.

-- Patricia Neal

Business Office

Spotlight On Accounts Payable

With each newsletter this year we will have a spotlight on different areas of the Business Office. The first in this series is on the Accounts Payable staff.

Ann Noska and Sandy Bunce are the accounts payable staff of IPI although they also have other job responsibilities. Ann and Sandy ensure that IPI's bills are paid accurately and timely to ensure good relationships with vendors.

Sandy and Ann do a great job and are wonderful people to work with.

Ann Noska

- BA in Marketing from UNI.
- Started work for IPI in March 1993 in Des Moines as a Sales Rep, came to work in the Business Office in Anamosa in April 1994.
- Accounting Tech 3 in Accounting area of BS Office.
- Job responsibilities include: accounts payable for all Anamosa branches includes research of any discrepancies, computer work, voucher generation, state system, verifying warrants written; monthend processing (reports, purges, etc) for AP, Inventory and Sales; daily invoicing and creating AP batches from receipts, and reconciliation of bank statements.
- One son: Casey age 7.

Sandy Bunce

- AA from Kirkwood.
- Started in Nov 1976 at ASP in Central Records. Came to IPI in Nov



Ann Noska & Sandy Bunce

1996. On June 29th Sandy received her recognition for 30 years at the Length of Service Awards Ceremony in Iowa City. Sandy, along with the others being recognized, had their picture taken receiving the award from Lt. Governor Sally Pederson.

- Prior to state employment worked for the Delaware County Attorney and for a law office in Anamosa.
- Accounting Tech 3 in Accounting area of BS Office.
- Job responsibilities include: accounts payable for Ft Madison, Mitchellville, Newton and Rockwell City; AR prepares deposits, posts checks and transfers to Global; Machinery & Equipment maintains fixed asset listing including all input of all new information, transfers, deletions; verification of Canteen allowances spreadsheet; review of monthly credit card usage and payment of credit card.
- 2 daughters: Stacey (husband Jason) and Sarah, two grandchildren:
 Joey age 1 and Megan age 7 and one cat: Gomer.



IPI managers Bob Fairfax (left) and Clint Schmidt (right) presented Leonard Rutledge of Missouri Vocational Enterprises a retirement gift at the South Central Region Correctional Industries Association regional meeting on behalf of everyone at IPI. Leonard has been an outstanding member of the National Correctional Industries Association and was presented an Intarsia Flag from Anamosa with following inscription: "To Leonard Rutledge, Congratulations from your friends at lowa Prison Industries."

Rockwell City

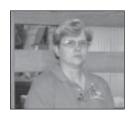
New Facility In Full Operation!

Rockwell City's first order was successfully delivered in June to the University of Iowa. The facility is currently working on another large order for U of I and orders to other colleges and Iowa State University are in progress.

RWC employees 35 offenders, some who have previous experience from other shops at Anamosa and Fort Madison. The workers are divided into zones, where each zone is responsible for different phases in production. Workers stay in their assigned zone and are not allowed to work in other zones. Each



zone has a zone leader, who ensures the quality and flow of the work within their zone. They in turn work with the IPI staff to make certain that all standards and production needs are met.



Welcome New Employee

Since the last quarterly newsletter, RWC has added a technician, Rita Light, to help in managing the new location. Rita is a former Correctional Officer and worked for the prison in Rockwell City for the last sixteen years.

Catastrophic Illness Requests

Currently two IPI employees are requesting donated leave for catastrophic illnesses.

IPI-Fort Madison Technician Ron Heckenberg has been in the hospital since mid-April and continues to be a patient from an obstruction that has required several surgeries. Ron has totally exhausted his sick leave and vacation.

IPI-Anamosa Transport Driver Don Chapman has been battling cancer since March 2005 and is currently in remission. Don will be undergoing a bone marrow transplant to keep the cancer from reoccurring and will be off work for an extended period of time. Don will exhaust his leave this month.

Anyone who is willing to donate leave can contact Kathy Wolk in the DOC Central office at kathy.wolk@iowa.gov or 515-725-5739 for the necessary forms.

On The Lighter Side



Birthdays

Make sure you jot down these upcoming

birthdays so you can make sure they have a great day!

August:

- 2 Aaron Loftus (FM)
- 10 Patty Gassmann (AN)
- 12 Jim Pinegar (NW)
- 14 Mark Hollenback (AN)
- 14 Rita Light (RW)
- 15 Craig Ahlen (FM)

September:

- 4 Jacob Smith (Farms)
- 7 Julie Schaefer (Farms)
- 20 Jerry Burdette (Farms)
- 23 Gary Schilling (AN)

October:

- 1 Tangela Buerckley (MV)
- 4 Kent Ashline (AN)
- 8 Joe Wright (FM)
- 9 Cathy Benedict (AN)
- 9 Randy Bryant (FM)
- 14 Teresa Engelbart (AN)
- 15 Greg Hart (AN)
- 20 Bob Fairfax (DM)
- 20 Ken Opatz (AN)
- 22 Jeffrey Buford (Farms)
- 30 Grace Kurt (AN)

Please submit any personal news you would like included in the IPI Newsletter to your plant manager or to Ann Baughman at the Sales Office.

Family News

Business Office:

Pam Kray's oldest son Zach recently became engaged and is planning a May 2007 wedding.

Farms:

Julie Nassif and husband Brian celebrated their 25th wedding anniversary on June 13th. Their son Mike became an Eagle Scout last fall and they held his Eagle Scout Ceremony in January. Only about two out of every 50 boys in scouting attain Eagle Scout, the highest rank in Boy Scouts. Mike also graduated from Anamosa High School last month with honors and was selected as one of the recipients of the Anamosa State Penitentiary Scholarship.